BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF SOUTH DAKOTA

IN THE MATTER OF THE APPLICATION OF IMPACT TELECOM, LLC FOR A CERTIFICATE OF AUTHORITY FOR INTEREXCHANGE SERVICES IN SOUTH DAKOTA	**)**	**APPLICANT'S RESPONSES TO STAFF'S FIRST SET OF DATA REQUESTS**
	)	**TC26-030**

RESPONSES TO DATA REQUESTS

Impact Telecom, LLC responds to the Data Requests of Staff of the South Dakota Public Utilities Commission as follows:

1. Refer to the Application, Section 5. Does Impact have physical offices in any state that it provides service in? If so, provide the state(s).

Impact does not have physical offices in every state for which it provides services. Impact's principal office is located at 1503 E. 19th St. Edmond, Oklahoma, 73013

2. Provide an organizational structure chart that includes Impact Telecom, LLC, 46 Labs, LLC, and any other parent companies and subsidiaries.

Please see attached Exhibit A to these Responses.

3. Refer to the Application, Section 6. What are the particular telecommunications services that Impact will provide to other carriers? Please provide a detailed description.

Impact seeks to provide resold, interexchange Voice-over Internet Protocol services on a wholesale basis.

4. Refer to the Application, Section 7. Please provide the carriers that Impact purchases telecommunications services from for resale to its customers.

As of right now, Impact currently is buying all their services through their parent company, 46 Labs, and its affiliates, Hypercube Networks and Versatel.

5. Does Impact (or its agents) intend to engage in telemarketing in South Dakota? Does Impact (or its agents) engage in telemarketing in other states?

Impact does not intend to engage in telemarketing.

6. Refer to the Application, Section 13. What is the Applicant's official website? Provide the web address.

Impact shares a website with its parent company, 46 Labs Inc.: www.46labs.com/

7. Pursuant to ARSD 20:10:24:02(16), describe Impact's target market in South Dakota.

Impact's target market is carrier customers.

8. Refer to the Application, Section 16, in which the Application states that the primary marketing channel will be via agents. Are these agents employed by Impact? And, does Impact have policies applicable to its agents? If so, provide the policies.

We are not directly marketing as Impact at the moment.

9. Refer to the Application, Section 16. The Application states that "all marketing is via wholesale networking to potential carrier customers." Please explain what wholesale networking entails. Provide examples, if possible.

We are currently marketing as a wholesaler to provides service to other business who sell telecommunications services end users.

Exhibit A
Organizational Chart

