

Docket Number: TC24-039
Subject Matter: Staff's Data Request 1
Request to: Barr Tell USA, Inc (Barr Tell or Company)
Request from: South Dakota Public Utilities Commission Staff
Date of Request: 8/6/2024
Responses Due: 8/20/2024

Response from Barr Tell USA Inc (below in blue)

- 1.1. Refer to Exhibit E. What is the legal and organizational relationship between Telebroad and Barr Tell USA, Inc.?

Telebroad is a subsidiary of Barr Tell. Both these companies are owned 100% by the same beneficial owners

- 1.2. Refer to Exhibit F.
a. Please provide a Cash Flow Statement for the most recent 12 month period, per ARSD 20:10:32:03(12) and ARSD 20:10:24:02(9). If Barr Tell believes this to be inapplicable, provide a written request for waiver as is required in ARSD 20:10:24:02(19) and ARSD 20:10:32:03(23).

Although the Parent company of Barr Tell USA has provided the financial statements for the previous 24 months for the calendar years of 2022 & 2023, pursuant to: ARSD 20:10:32:03(12) and ARSD 20:10:24:02(9) it was not able to also provide a Cash Flow Statement.

Barr Tell is now seeking a waiver of the Cash Flow Statement as is required in ARSD 20:10:24:02(19) and ARSD 20:10:32:03(23) since it does not have one to provide. In lieu of the cash flow statement of the Parent company, since Barr Tell USA is a new domestic company within South Dakota we have provided a Pro Forma cash flow statement for the next three years as a projection in the application. In addition, all necessary funding will be provided by the Parent company.

- b. Are the provided financial statements audited?

The financial statements are not audited

- 1.3. Refer to Exhibit F-1 (d-1). The information appears to be for Utah. Does Barr Tell expect the same in South Dakota? If not, please revise.

Sorry, this was a typo and has now been corrected in the Application.

- 1.4. Per ARSD 20:10:32:03(16) and ARSD 20:10:24:02(15), in addition to the list of CLEC authorizations provided in Exhibit D, please provide whether the applicant has ever been denied registration or certification in any state and the reasons for any such denial, a statement as to whether or not the applicant is in good standing with the appropriate regulatory agency in the states where it is registered or certified, and a detailed explanation of why the applicant is not in good standing in a given state, if applicable.

This was basically answered in question #20. However, the applicant has never been denied registration or certification in any state; the applicant is in good standing with every appropriate regulatory agency in each and every state where it is registered and/or certified. This includes

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regulatory agency in each and every state where it is registered and/or certified. This includes the Secretaries of State, all Public Service and or Utilities Commissions and all State Departments of Revenue & Taxation as well as third party administrative, regulatory and/or surcharge management companies such as Vantage Point, Solix and/or Rolka Loube. In addition, this includes all Federal Regulatory compliance agencies such as USAC.

- 1.5. Per ARSD 20:10:32:03(24) and ARSD 20:10:24:02(17), provide the Company's South Dakota sales tax number. This must be provided prior to moving forward with the application.

As of today, the Applicant has requested a South Dakota EPath account. According to the email receipt received from epath@state.sd.us. This login will be needed to log in to EPath once Barr Tell has been issued a license. The confirmation # 351528.

- 1.6. Per ARSD 20:10:32:03(17) and ARSD 20:10:24:02(10), provide the name(s), and specific contact information if applicable, for specific representatives of the applicant to whom all inquires can be made regarding complaints and regulatory matters.

Regulatory Matters:

Harold Barr
218 East Park Ave., Suite 522
Long Beach, NY 11561-3521
Office Tel: 212 226-4420 x 1018
Email: hb@barrtell.com

Complaints: (There was a typo in the answer to #17 on the Application)

Customer Service Department
218 East Park Ave., Suite 522
Long Beach, NY 11561-3521
Tel: 212 226 4420 x 100
Toll Free: (866) 948-6216
Fax: 212 812-6405
Email: support@barrtell.com

- 1.7. Refer to the Application, paragraph (18). Barr Tell states it utilizes a third-party billing company that integrates all the taxes, fees and surcharges. Does Bar Tell send the bills to customers or does the third-party billing company send the bills on Bar Tell's behalf?

The third party billing company sends the Invoices directly to the customers and includes all taxes, fees and surcharges.

- 1.8. Refer to ARSD 20:10:32:04. Confirm Bar Tell sent notice to each telecommunications company that already holds a certificate of authority to provide local exchange service in the geographic

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area where the Company seeks to provide local exchange service. Provide a list of companies noticed.

[Please see Certificate of Service and Notice of Availability attached.](#)