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> June 21, 2024 Via Web Filing

Ms. Patricia Van Gerpen, Executive Director South Dakota Public Utilities Commission 500 East Capitol Avenue Capitol Building, 1st Floor Pierre, SD 57501

RE: Impact Telecom, LLC TC23-051 - Data Request 1

Dear Ms. Van Gerpen:

Enclosed for filing please find the responses to Data Request 1 submitted on behalf of Impact Telecom, LLC ("Company") for the above referenced docket.

Included as Exhibit 2 are the 2023 and 2022 audited financial statements of Impact Telecom, LLC's parent company, Lingo Management, LLC, marked as "Confidential". The Company requests confidential treatment for these financial statements being submitted as a separate Confidential file. Please handle in accordance with your normal procedures for the handling of Confidential material.

Any questions you may have regarding this filing should be directed to my attention at 470-672-3934 or via email to croesel@inteserra.com. Thank you for your assistance in this matter.

Sincerely,

/s/ Carey Roesel

Carey Roesel Consultant

cc: Alex Valencia (Via E-Mail) - Lingo tms: SDx2303b Enclosures CR/sp

TC23-051 Response to Staff's Data Request 1 Impact Telecom, LLC (Impact) South Dakota Public Utilities Commission Staff

1.1. Pursuant to ARSD 20:10:24:02(1), please provide the applicant's email, if any.

The email address for customers to contact the Company is: <u>noc@impacttelecom.com</u>

1.2. Provide a more detailed explanation of Impact Telecom, LLC's organizational structure and how it relates to Lingo Management, LLC. Further, please provide the year in which Lingo Management, LLC was formed. Provide an organization chart if available.

Lingo Management, LLC is a Delaware limited liability company formed on March 4, 2016. Attached as <u>Exhibit 1</u> is an organizational chart.

1.3. Pursuant to ARSD 20:10:24:02(16), please expand on Impact's target market in South Dakota. Will the Company be providing service to retail customers?

Applicant will provide wholesale interexchange services via resale and VoIP to other carriers. Impact Telecom does not provide service to retail end users.

1.4. Has Impact received its South Dakota sales tax number? If so, please provide. If not, when does the company expect to receive it and would Impact be willing to submit the information when it becomes available?

Impact Telecom will file for a South Dakota sales tax number upon receipt of approval to provide service and will submit that information upon request.

1.5. If available, provide updated financial statements for 2023. Provide audited financial statements for 2023 or 2022, if available.

The Company provides, as <u>Exhibit 2</u>, the 2023 and 2022 audited financial statements of its parent company, Lingo Management, LLC, as Confidential.

1.6. Does Impact intend to require or accept prepayments or deposits to obtain service?

Impact Telecom does not require deposits.

1.7. Does Impact have any company brochures or advertising materials the company intends to use to market it services? If so, please provide.

Impact Telecom does not at this time have any brochures or advertising materials to market services. The Company provides wholesale interexchange service under individual contract to other carriers and all marketing is via wholesale networking to potential carrier customers.