

Technical Qualifications

Allstream has been in the Communications business for over 170 years. Our senior leadership and employees have long tenure in the industry, with many years' combined experience providing services and serving customers' needs. Our communications technologies include a range of innovative, highly scalable voice, Internet and connectivity solutions that help organizations communicate and collaborate more efficiently and profitably. Allstream offers voice and broadband services to approximately 50,000 small and medium-sized business customer locations in primarily 11 western states.¹ These customers include commercial businesses as well as schools, health care providers, and government agencies including airports and military locations.

Allstream's communications technologies include a range of innovative, highly scalable IP, cloud, voice, and data solutions that help organizations communicate and collaborate more efficiently and profitably. Allstream's product set includes the latest in SIP and Cloud-based Unified Communications as well as more traditional voice and scalable data services using a variety of trusted technologies. Allstream's broadband offerings include speeds between 1 Mbps up to 10 Gbps.

Allstream serves customers across the United States but is primarily concentrated in the western United States. Allstream serves some of the larger urban areas in the west and has a significant number of customer locations in Phoenix (AZ), Sacramento (CA), Denver (CO), Boise (ID), Minneapolis (MN), St. Paul (MN), Billings (MT), Reno (NV), Beaverton (OR), Eugene (OR), Portland (OR), Salem (OR), Salt Lake City (UT), Bellevue (WA), Everett (WA), Kent (WA), Seattle (WA), Tacoma (WA), and Vancouver (WA). Allstream is not just concentrated in the larger sized cities and towns in the West but serves a wide variety of communities.

Allstream's biggest competitors are the ILEC and the local cable provider (if any).

Where and when possible, Allstream uses the fiber facilities of Zayo, Allstream's parent company, or other fiber providers to provide service to its customers. In areas where fiber is not available, Allstream primarily purchases last mile access from the ILECs to provide service.

¹ Allstream serves primarily in the CenturyLink territory in Arizona, Colorado, Idaho, Minnesota, Montana, North Dakota, Oregon, Utah, and Washington; the AT&T territory in California and Nevada; and the Frontier territory in Oregon and Washington.

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Allstream primarily uses UNEs as the last mile connection to customer premises when other, cost effective access is not available. Many of Allstream's customers have multiple locations and benefit from a single service provider. Allstream may be able to use fiber to serve a corporate home office in a large city but relies on resale and UNEs to reach the customer's that are outside of our core network.