

Docket Number: TC20-002  
Subject Matter: First Data Request  
Request to: Simwood Inc.  
Request from: South Dakota Public Utilities Commission Staff  
Date of Request: March 6, 2020  
Responses Due: March 20, 2020

- 1-1. Refer to ARSD 20:10:32:03(6), provide the dates of the state authorization to provide the telecommunications services.

**FCC International 214 Services: 10/03/2019**

**Idaho: 11/22/2019**

**Indiana: 3/31/2020**

**Kentucky: 1/20/2020**

**Missouri: 1/9/2020**

**Montana: 1/22/2020**

**New York: 4/6/2020**

**North Dakota: 1/2/2020**

**Ohio: 4/22/2020**

**Oregon: 11/21/2019**

**Texas: 11/14/2019**

**Wisconsin: 1/3/2020**

**Wyoming: 3/16/2020**

- 1-2. Pursuant to ARSD 20:10:32:03(8)(b), indicate the extent to which applicant will provide service through the use of its own facilities, the purchase of unbundled network elements, or resale.

**Please see Simwood's response to the following questions on page 5 of the pdf of Simwood's application:**

***(c) A description of all facilities that the applicant will utilize to furnish the proposed local exchange services, including any facilities of underlying carriers:***

**Applicant does not currently own facilities or property in South Dakota. Applicant owns switching facilities elsewhere in the country that can be used to service South Dakota customers. Applicant intends to collocate switching facilities in each LATA within South Dakota. To facilitate deployment of services, Applicant intends to enter into interconnection agreements and/or other agreements with other service providers as permitted under the federal Telecommunications Act of 1996, 47 U.S.C. § 251(c).**

***(d) Information identifying the types of services it seeks authority to provide by reference to the general nature of the service:***

**Applicant will provide local access telecommunications service (local exchange) as well as 1+ Service (long distance or interexchange service) to business/enterprise customers. Service will be provided by resold services or a combination of resold services, lease of unbundled**

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**network elements (UNEs) provided by other carriers through interconnection or commercial agreements, and use of Applicant's own switching facilities.**

- 1-3. Related to ARSD 20:10:32:03(9), does the company intend to offer services in rural service territories?

**Applicant does not intend to offer service in rural service territories.**

- 1-4. Refer to ARSD 20:10:32:03(10)(a): Provide a description of the education of the applicant's management personnel who oversee the proposed local exchange services.

**Thomas Hadden, Chief of Operations, will oversee the proposed operations in South Dakota. Mr. Hadden does not have a bachelor's degree, but he has more than thirty years of experience in telecommunications.**

- 1-5. Refer to ARSD 20:10:32:03(10)(b): Provide information regarding policies, personnel, or arrangements made by the company which demonstrates the applicant's ability to perform facility and equipment maintenance necessary to ensure compliance with any commission quality of service requirements.

**Simwood has entered into a Collocation Agreement with Intelliquent, attached as Confidential Exhibit 1 to these data requests. Simwood's switches will collocate with those of Intelliquent, and Simwood will rely, in part, on Intelliquent for facility and equipment maintenance necessary to ensure compliance with any commission quality of service requirements.**

**Additionally, as described in Exhibit D of the Initial application, Thomas Hadden, who will oversee the proposed operations in South Dakota, has more than thirty years of experience in the telecommunications industry. He and his staff have the managerial and technical capacity to oversee and perform facility and equipment maintenance necessary to ensure compliance with any commission quality of service requirements.**

- 1-6. Refer to ARSD 20:10:32:03(12): Provide a cash flow statement.

**Please see attached Confidential Exhibit 2, which is the Group Strategic Report, Report of the Directors, and Audited Consolidated Financial Statements for the Year Ended 30 November 2019 for Simwood Group PLC. Simwood Group PLC is the parent of Simwood Inc.; the subsidiary does not maintain separate audited financial statements. These documents are the "updated" and most recent financial documents for Simwood Group, although, unlike the 2018 financials**

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**submitted as Confidential Exhibit E, these financials have not been audited due to delays relating to the COVID-19 pandemic.**

**Additionally, please also see attached Confidential Exhibit 3, a statement of Simwood's account at Transferwise, reflecting its balances from April 2019 through April 2020. While none of the included documents are formally labeled a "cash flow statement," they include all of the information that would be included in such a statement by summarizing the cash entering and exiting the company.**

- 1-7. Related to ARSD 20:10:32:03(13)(c): As the company has not yet made any requests for interconnection in South Dakota, provide a copy of any request for interconnection made by the applicant in any other jurisdiction.

**Please see attached Exhibit 4, Simwood Arkansas AT&T Interconnection Request.**

- 1-8. Refer to ARSD 20:10:24:02(16) and ARSD 20:10:32:03(14): Provide copies of any company marketing material that will be used to assist in sale of the services.

**Please see attached Exhibit 5, Simwood Brochure.**

- 1-9. Provide the extent, if any, to which the applicant, applicant's affiliates, or applicant's principals have been subject to any administrative action in connection with the provisioning of telecommunications services.

**No administrative actions in connection with the provision of telecommunication services.**

- 1-10. Refer to ARSD 20:10:24:02(11) and ARSD 20:10:32:03(18): Will the company receive any money in advance of services rendered?

**Applicant will not render "pre-paid" services that require money in advance of services rendered.**

- 1-11. Refer to ARSD 20:10:24:02(17) and ARSD 20:10:32:03(24): What is the status of receiving a South Dakota sales tax number?

**Simwood has requested this number. Simwood expects the ID number to be issued within two weeks.**