

Exhibit B

Managerial and Technical Qualifications

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Peter Batchelor, Harold Barr, Brian Shepard, Anson Malcom, and Ruben De Las Santos bring well over 100 years of combined leadership, marketing & sales, accounting, technical and managerial experience to BlueBird Communications, LLC. They possess a wide and varied range of complementary skills and knowledge, all of which make them uniquely positioned to execute this Local Exchange Carrier as a Competitor to the Incumbent.

Peter Batchelor Managing Member

BlueBird Communications SD LLC

Managerial and Technical Qualifications

Accomplished and well-organized with extensive experience providing top-level programming and support. Highly skilled in the implementation and instruction of all industry-standard systems. Academic qualifications include a Bachelor's degree in Business Administration with a Major in Accounting. Strong leadership skills with an exceptional ability to remain calm and focused during implementation troubleshooting and problem-solving processes. Seasoned instructor with technical support expertise who functions at a high level working as a Team Leader or as an integral part of a collaborative team effort.

- Significant experience in building long-distance, VoIP and local competitive networks.
- Designed and implemented SS7 network in NYC, interconnecting with Verizon via TDM trunks.
- Test Engineer – Provide verification of features and functions of Motorola digital CATV Head end equipment for Motorola DVS System Integration, which is part of the DVS System Engineering organization of Horsham, PA.
- Prepare test plans/procedures from system requirements for Motorola DVS System Integration.
- Monitor the project life cycle of multiple simultaneous projects within Comcast Cable National Engineering & Technical Operations.
- Developed spreadsheets, power point presentations, and formal documents describing capacity and budget requirements for various telecommunication projects throughout Asia, Africa and Central America.
- Personally managed installation of earth station and telecommunication equipment in Nigeria, Kenya, Sri Lanka, Guatemala and Jamaica.

Negotiated sale to capacities to US based telecommunication companies and created weekly usage reports to facilitate billing.

Harold Barr Vice President of Operations

Bluebird Communications, LLC

Managerial and Technical Qualifications

Management by objectives and a results oriented executive, strategic allocation of capital resources to systems and processes directly addressing effective and efficient operations in support of revenue growth and instilling confidence in diverse, highly competitive and fast-paced telephony and communication environments. Utilized technical, business and leadership skills to identify critical staff and technical issues, implement effective solutions for tough problems for startups to establish industry leadership. Directly responsible for establishing the tone and setting of strategic goals, while leading the development, deployment, support and delivery in revenue generating communications infrastructure(s) and facility operations. Abilities in setting and implementing long term vision to achieve EBITDA goals within overall product portfolios. Served as product champion by educating management on opportunities and risks associated with all forms of telephony and communication applications that focus on the strategic allocation of capital expenditures to achieve 'best practice' solutions.

- **Negotiated the sale of hundreds of thousands of dollars in telephony equipment and IP hardware, providing \$1M in capital to allow commercialization of business.**
- **Streamlined a soft switch installation process by cutting installation time 70%.**
- **Created total Customer Care program for joint venture partnerships and franchise clients, enabling firm to retain \$4M VC funding.**
- **Drove software development project, generating \$10M in monthly revenue and 50 million in monthly minutes in the switching network.**

Brian Shepard President & CEO

Integrated Path Communications, LLC (IPC)

Director of Engineering

BlueBird Communications, LLC

Managerial and Technical Qualifications

An Engineer and Manager and Operator of IPC as a CLEC in New York, Florida, Texas and Iowa since 2010 and Professional services and as the Director of Operations for BlueBird Communications, LLC

Mr. Shepard was instrumental in building Cablevision Systems Corporation—one of the United States' leading media, entertainment and telecommunications companies—\$5+ billion effort to rebuild its cable system. Mr. Shepard led the way in the implementation of cutting edge technology for Cablevision's largest franchises in Brooklyn and the Bronx, New York. Employing both leadership and cutting edge technology expertise to achieve delivery of the triple play products offered by Cablevision, including Video on Demand (VOD) and advanced high speed data applications and Voice over IP (VoIP).

Additionally, Mr. Shepard designed and built Cablevision's first ever Network Operations Center (NOC) and Inter-Connecting Optical Network (ION) spanning New York, New Jersey and Connecticut. The NOC and ION allowed Cablevision to better support its new systems and customer applications across its rebuilt cable system. As the Principal of a professional engineering firm, Integrated Path Communication (IPC), Mr. Shepard continues to lead large scale technological initiatives with the United States largest CATV operator, Comcast Cable. The professional services offered by Mr. Shepard to Comcast Cable include budget management, capacity management, project management and network architecture detail design of a network stretching across America in nearly every state in the United States. These efforts have allowed Comcast Cable to offer more advanced products such as streaming video to a computer (Packet Video), Switched video-on-demand and video conferencing. These advanced services require greater speed, bandwidth and network reliability to support Comcast Cable's more than 40 million multi-product subscribers.

Anson Malcom

Consulting-Director of Accounting

Bluebird Communications SD LLC.

Description of Managerial Qualifications

Award winning, corporate accounting strategist and senior accountant with several years of leadership experience in the full cycle financial planning, account reconciliation and compliance control for private and publicly traded corporations. Combines detail-oriented analytical skills with perceptive big picture thinking capabilities to provide astute fiscal and operating advice for short and long term business planning.

Ruben De Los Santos

Consulting-Director of Engineering and Operations

Description of Technical Qualifications

Team leader incorporating VoIP into existing TDM network and ICA interconnection. Responsible for the implementation of the Designed VoIP infrastructure. Responsible for insuring redundancy of systems and TDM voice gateways. Drives network performance to 99.999% reliability thru direct management of all network aspects. Additionally Mr. De Los Santos is responsible for the network security and SNMP monitoring.

Mr. De Los Santos has more than 20 Years of Technical Experience spanning for Technical Training to Network Implementation worldwide.