

**Docket Number:** TC17-013  
**Subject Matter:** First Data Request  
**Request to:** Broadsmart Global, Inc.  
**Request from:** South Dakota Public Utilities Commission Staff  
**Date of Request:** 4/19/17  
**Responses Due:** 4/28/17

**Local Exchange Section**

- 1-1. Has a notice been sent to all other carriers in the proposed service area pursuant to ARSD 20:10:32:04?

*No - Broadsmart Global, Inc. has not provided notice to other local exchange carriers but it will do so on April 25, 2017.*

- 1-2. Refer to section (1) on page 1. Provide an email address for Broadsmart.

*The email address for Broadsmart Global, Inc. is [ttecce@broadsmart.com](mailto:ttecce@broadsmart.com)*

- 1-3. Refer to section (6) on page 2. Provide a description of the applicant's experience providing telecommunications services including the types of services provided and the dates the authorizations in Attachment V were granted.

*In Attachment III, Broadsmart Global included resumes of its key management staff which details the level of experience they have in the telecommunications industry. Broadsmart Global is technically qualified to provide the interconnected VoIP services that it proposes. Broadsmart Global will provide customers with customer premise equipment along with instructions for installation and set up. Furthermore, Broadsmart Global, Inc. is providing interconnected VoIP Service (similar service as requested in this Application) nationwide and in Puerto Rico with the exception of Alaska and South Dakota very successfully. No complaints have been lodged against the Company. Included with this data request response is an amendment to **Attachment V** to include the dates authorizations were granted.*

- 1-4. Refer to section (8) on page 2. When does Broadsmart plan to start offering service to customers in South Dakota if the COA is approved?

*Broadsmart proposes to start offering interconnected VoIP Services immediately upon issuance of a Certificate of Authority.*

- 1-5. Refer to section (8) on pages 2 and 3. Page 2 says Broadsmart does not intend to serve residential customers but section (d) on page 3 says the company will serve residential customers. Explain the discrepancy.

*Broadsmart Global, Inc. only proposes to offer service to small business customers. The reference to residential on page 3 is a typographical error.*

- 1-6. Refer to section (9) on page 3. Confirm that the area Broadsmart is applying for is only the non-rural, CenturyLink, territory for local exchange service.

*Broadsmart Global, Inc. proposes to only provide service in the non-rural CenturyLink Territory. Broadsmart Global, Inc. **will not** provide service in rural territories.*

- 1-7. Refer to section 10 part (a) on page 3. Provide a resume write up for the CEO Todd Correll similar to the two.

*Mr. Correll's bio has been added to Attachment III.*

- 1-8. Refer to section 10 part (b) on page 3. Provide a response to the perform facility and equipment maintenance to comply with commission quality of service portion of the rule.

*Broadsmart Global relies on its underlying carrier, YMax Communications Corp. for facility and equipment maintenance. YMax Communications Corp. is certificated Local Exchange Carrier in South Dakota and is in full compliance with all requirements as set forth by the South Dakota Public Service Commission for local exchange carriers.*

- 1-9. Refer to section 11 on page 4. Confirm that the applicant will provide customers access to enhanced 911, interexchange services, and telecommunications relay services.

*Broadsmart Global, Inc. confirms that it will provide customers with the communications equivalent of traditional wireline local and intrastate long distance services for connections to and from the public switched telephone network, including essential functionalities such as access to emergency 911 service and telecommunications relay services.*

- 1-10. Refer to section 12 on page 4. Provide financials as of year-end 2016 and provide a cash flow statement.

*Redacted Year-end 2016 and cash flow statement are included as **Attachment II**. Confidential versions are provided separately - marked "confidential".*

- 1-11. Refer to section 14 on page 5. Provide any brochures and mailings that the company uses to send to potential customers provide the target market for Broadsmart.

*All marketing and sales materials are available online only at [www.broadsmart.com](http://www.broadsmart.com).*

- 1-12. Refer to section 20 on page 6. Has the company had any complaints related to charging customers for services not ordered?

*Broadsmart Global has not received any complaints from customers related to charging customers for services not ordered in any state or territory it operates in.*

- 1-13. Refer to section 24 on page 6. Provide the South Dakota sales tax number for Broadsmart Global, Inc.

*Broadsmart Global, Inc.'s South Dakota Sales Tax ID number is: 811807725.*

**Interexchange Section**

1-14. Refer to section 1 on page 1. Provide an email address for Broadsmart.

*ttecce@broadsmart.com*

1-15. Refer to section 9 on page 2. Provide financials as of year-end 2016 and provide a cash flow statement.

*Redacted Year-end 2016 and cash flow statement are included as **Attachment II**. Confidential versions are provided separately - marked "confidential".*

1-16. Refer to section 10 on pages 2 and 3. Provide a toll free phone number and facsimile number for the contacts.

*Broadsmart Global's toll free and facsimile number for all contacts:*

<i>Facsimile:</i>	<i>954-449-8001</i>
<i>Toll Free/Regulatory:</i>	<i>888-656-3055</i>
<i>Toll Free Customer Service:</i>	<i>800-816-0898</i>

1-17. Refer to section 16 on page 4. Provide any brochures used to get customers and provide the target market for Broadsmart.

*All marketing and sales materials are available at [www.broadsmart.com](http://www.broadsmart.com).*

1-18. Refer to section 17 on page 4. Provide the South Dakota sales tax number.

*Broadsmart Global, Inc.'s South Dakota Sales Tax ID number is: 811807725.*

1-19. Has Broadsmart had any call completion complaints or issues at any time in any of the states it does business in?

*Broadsmart has not received any call completion or other complaints in the states it operates in.*

1-20. Confirm the applicant agrees to not offer any prepaid services including prepaid calling cards and not accept or require any deposits or advance payments without prior approval of the Commission for both the Local Exchange and Interexchange applications.

*Broadsmart Global, Inc. will not offer any prepaid services, prepaid calling cards and will not accept or require deposits or advance payments. Broadsmart Global, Inc. acknowledges that if this practice changes, it will notify the Commission and request approval thereof.*