

**Attachment C**

Nebraska Technology & Telecommunications  
Management Biographies

**Michael G. Orcutt, CEO**

**Nebraska Technology & Telecommunications, Inc.**

**Omaha, Nebraska**

**2000 to present**

**Chief Executive Officer-** Supervise and control all strategic and business aspects of the company. Set the direction and vision of the company, long and short term. Oversee day to day operations.

**Accomplishments:**

- Developed high quality business strategies and plans ensuring their alignment with short-term and long-term objectives
- Lead and motivated subordinates to advance employee engagement developed a high performing managerial team
- Overseen all operations and business activities to ensure they produce the desired results and are consistent with the overall strategy and mission
- Made high-quality investing decisions to advance the business and increase profits
- Enforced adherence to legal guidelines and in-house policies to maintain the company's legality and business ethics
- Reviewed financial and non-financial reports to devise solutions or improvements on a monthly bases (P&L)
- Built trusted relations with key partners and stakeholders and acted as a point of contact for shareholders
- Analyzed problematic situations and occurrences and provide solutions to ensure company survival and growth
- Maintained a deep knowledge of the markets and industry of the company
- Built a profitable company with zero debt.
- Maintained profitability sense 2000.

**Nebraska Technology & Telecommunications, Inc.**

**Omaha, Nebraska**

**1997-2000**

**Chief Operations Officer/Vice President Sales**

- Designed and implemented business strategies, plans and procedures
- Set comprehensive goals for performance and growth
- Establish policies that promote company culture and vision
- Oversaw daily operations of the company and the work of executives (Implementation, Customer Service, Marketing, Sales, and Finance etc.)
- Lead employees and encouraged maximum performance
- Evaluated performance by analyzing and interpreting data and metrics
- Write and submitted reports to the CEO in all matters of importance
- Assist CEO in shareholder issues
- Participated in expansion activities (investments, acquisitions, corporate alliances etc.)
- Manage relationships with partners/vendors/shareholders

**Telecom USA/McLeod USA**

**Omaha, Nebraska**

**1991-1997**

Director of Sales (Iowa, Nebraska, South Dakota)

- Identified major clients and formed working relationships with the premier buyers in my areas.
- Oversaw and managed a large team of Sales Managers, typically spanning a wide geographical area

- Identified valuable emerging markets
- Accurately forecasted future sales and formed sales plans to adapt to constant shifts in the marketplace
- Served as a business representative at major industry events, conferences, trade shows, and expositions
- Maximized company profit
- Formed sales strategies to keep your company competitive and innovative

**NYNEX ( New York Telephone)**

**1986-1991**

**Sales/Management**

**Fast track program**

**Education**

Canisius College, Buffalo New York, 1985

Bachelor of Arts- Emphasis Political Science and Sociology

**Gwen M. Sullivan, CPA**

**Nebraska Technology & Telecommunications, Inc.**

**Omaha, Nebraska**

**May 1999 to present**

**Chief Financial Officer-** Responsible for the management and oversight of the Accounting and Billing Departments

***Billing Department Responsibilities:***

- Ensure set up and maintenance of billing system and billing codes
- Monitor taxes, fees and surcharges in accordance with federal, state and local agency, as well as, telecommunication regulatory agencies
- Maintain compliance with regulatory billing requirements

***Accounting Department Responsibilities:***

- Drive the company's financial planning
- Perform risk management by analyzing the organization's liabilities and investments
- Decide on investment strategies by considering cash and liquidity risks
- Ensure cash flow is appropriate for the organization's operations
- Supervise all finance personnel
- Manage vendor relationships
- Prepare reliable current and forecasting reports
- Ensure compliance with the law and company's policies
- Manage team of financial controllers and financial analysts
- Review and analyze accounts receivable, accounts payable, reconciliation of general ledger accounts
- Preparation of monthly financial statements
- Ensure compliance with regulatory agencies and report filings.
- Prepare accounting work papers for annual audit

**Strain Slattery Barkley & Co., CPAs, P.C**

**Lincoln, Nebraska**

**February 1990 to May 1999**

***Accountant***

- Performance of compilations, reviews and audits for sole proprietors, partnerships and corporations
- Prepared tax returns for individuals, partnerships, trusts and corporations
- Provided client support in bookkeeping, tax, payroll and other financial and accounting matters
- Performed audits for telecommunication companies of RUS borrowers

**S.L. Ness and Company**

**Minneapolis, Minnesota**

**February 1988 to February 1990**

***Accountant***

- Prepared individual, partnership and corporate tax returns
- Provided client support in bookkeeping, tax, payroll and other financial and accounting matters

**Education**

University of Nebraska-Lincoln, 1987  
Bachelor of Science- Emphasis in accounting  
Certified Public Accountant 1992