

**Docket Number:** TC16-001  
**Subject Matter:** Seventh Data Request  
**Request to:** IM Telecom, LLC dba Infiniti Mobile  
**Request from:** South Dakota Public Utilities Commission Staff  
**Date of Request:** March 16, 2017  
**Responses Due:** March 30, 2017

- 7-1. In the response to Data Request 6-5, the company responded that there have never been any criminal proceedings brought against Infiniti Mobile or Trevan Morrow, its sole owner, with respect to the provision of telecommunication services. The answer does not include any information about the company's other key management officer, Chief Executive Officer Gregg Iser, with respect to the provision of telecommunication services. As his bio includes that Mr. Iser has more than 16 years of wireless experience and that he and Mr. Morrow began IM Telecom in 2011, staff requests that an answer be provided in relation to him, as well, as this is related to the managerial capabilities of the company.

**Response to 7-1:** In response to Data Request 7-1, IM Telecom, LLC d/b/a Infiniti Mobile ("Infiniti Mobile") hereby provides that Mr. Gregg Iser, the Chief Executive Officer of Infiniti Mobile, has never been subject to any criminal proceeding with respect to the provision of telecommunication services. Further, as indicated in Infiniti Mobile's originally filed application, Mr. Iser has more than sixteen (16) years of leadership experience in the wireless telecommunications industry. Mr. Iser founded, built, and grew multiple telecommunication companies. Specifically, during the late 1990s, Mr. Iser opened, owned, and operated top-producing dealer stores for Sprint PCS and was ranked #2 in the State of Oklahoma with respect to customer activations, representing the critical mass of Sprint's volume in his market area. Mr. Iser also launched a wholesale handset distribution business, growing this business into a top wireless handset and accessory company, enabling regional carriers to compete with national carriers. Mr. Iser also helped launch Infiniti Mobile, one (1) of eighteen (18) MVNOs with an FCC-approved Compliance Plan, providing Lifeline wireless service in the United States. FCC Compliance Plans were only approved by the FCC with qualified Executive Management Teams. Most recently, Mr. Iser identified Infiniti Mobile's broadband market opportunity and began building its broadband management team and acquiring a FCC license to offer fixed and mobile broadband service in all fifty (50) states. Mr. Iser attended Oral Roberts University, majoring in Marketing with a minor in Public Relations. As is evident from Mr. Iser's demonstrated track record of managing telecommunication retail stores and wireless providers, Mr. Iser is equipped with the industry expertise and experience necessary to manage Infiniti Mobile's launch of service in the State of South Dakota.