

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF SOUTH DAKOTA**

IN THE MATTER OF THE APPLICATION OF )  
**CONSOLIDATED TELECOM, INC. DBA** )  
**SECURED TECHNOLOGIES, INC.** FOR A )  
CERTIFICATE OF AUTHORITY TO PROVIDE )  
ALTERNATIVE OPERATOR SERVICES )  
SERVICES IN SOUTH DAKOTA )

Docket No. \_\_\_\_\_

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**APPLICATION**

**CONSOLIDATED TELECOM, INC. DBA SECURED TECHNOLOGIES, INC.** ("Applicant") hereby submits this application for certificate of authority to provide alternative operator telecommunications service within the State of South Dakota on a resale basis. In support of its application, Applicant provides the following information:

**§20:10:24:02. Certificate of authority for alternative operator services.**

**1. The name, address, telephone number, facsimile number, web page URL, and E-**

**Mail Address:**

Consolidated Telecom, Inc. d/b/a Secured Technologies, Inc.  
1320 Greenway Drive #450  
Irving, Texas 75038  
Ph. (800) 583-9683  
Fax (972) 239-2358  
[www.ctel.us](http://www.ctel.us)  
Email: [sales@ctel.us](mailto:sales@ctel.us)

**2. A description of the legal and organizational structure of the applicant's company.**

The Applicant is a Texas corporation established on December 11, 1990.

- 3. The name under which the applicant will provide interexchange services if different than in subdivision (1) of this section;**

The Applicant will provide alternative operator services to correctional facilities, under its legal name Consolidated Telecom, Inc. d/b/a Secured Technologies, Inc.

- 4. A copy of the applicant's certificate of authority to transact business in South Dakota from the Secretary of State.**

The Certificate of Authority from the South Dakota Secretary of State is attached as **Exhibit A**.

- 5. The location of the applicant's principal office, if any, in this state and the name and address of its current registered agent, if applicable.**

The Company will not have any offices in South Dakota. The Company's registered agent in South Dakota is:

CT Corporation System  
319 S. Coteau Street  
Pierre, SD 57501

- 6. A list and specific description of the telecommunications services the applicant intends to offer:**

The Applicant proposes to offer automated operator assisted calling services to inmates and other incarcerated persons in correctional facilities within the State of South Dakota. All network services are provided by Applicant's underlying carrier.

- 7. A detailed statement of how the applicant will provide its services:**

The Applicant proposes to provide automated collect calling services to inmates of confinement institutions throughout the state of South Dakota. All services will be offered twenty-four (24) hours per day, seven (7) days a week. Detailed information regarding these services along with proposed rates are provided in the tariff included as an attachment to this Application. The Company will provide correctional and confinement institutions with sophisticated premises equipment that permits inmates to make outgoing, collect-only calls without the assistance of a live operator. The system provides a number of controls and restrictions that serve to reduce or eliminate fraudulent use of telephone systems.

- 8. A service area map or narrative description indicating with particularity the geographic area proposed to be served by the applicant.**

The Applicant will offer alternative operator services to correctional facilities on a

statewide basis in South Dakota.

**9. Financial information for the most recent 12 month period including balance sheet, income statement, and cash flow statement.**

Current financial statements for the Applicant, including balance sheet and income statements, are attached as **Exhibit B**. As a privately held company, the Applicant does not have annual reports or reports to stockholders.

The Applicant is submitting Exhibit B as confidential and under seal for the use of the Commission, pursuant to SDCL 49-1-11(6) and SDR 20:10:01:41 only for the following reasons;

- A. Consolidated is not a publicly traded company and therefore does not file financial statements with the SEC;
- B. The statements contain sensitive financial information which Consolidated protects from disclosure. This information is not generally available to those inside the Company without specific need-to-know, and the Company keeps it in a secure location to prevent disclosure.
- C. Public disclosure of the information would cause undue harm to Consolidated and would prove detrimental to Consolidated's competitive position in the marketplace. The confidential information is being provided for the sole use of the Commission in exercising their respective governmental functions by examining the Application.

**10. The name, address, telephone number, fax number, e-mail address, and toll free number of the Applicant's representative to whom all inquiries must be made regarding complaints and regulatory matters:**

Regulatory Matters:

Consolidated Telecom, Inc.  
1320 Greenway Drive #450  
Irving, Texas 75038  
Ph. (800) 583-9683  
Fax (972) 239-2358  
[www.ctel.us](http://www.ctel.us)  
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Email: [sales@ctel.us](mailto:sales@ctel.us)

The Applicant's customer service matters are handle in-house by its Customer Service representatives. Each customer service representative is trained and authorized to resolve customer service issues.

**11. Information concerning how the applicant plans to bill and collect charges from customers.**

The Applicant has direct billing and collection agreements with various underlying carriers.

Collect calls placed to local service providers who do not bill calls for other carriers will be billed directly by Consolidated to credit-worthy customers, or will be billed through prepaid accounts when customers do not have a satisfactory credit score.

**12. Information on the Applicant's policies relating to new customer solicitation, and a description of the efforts to prevent unauthorized switching of interexchange customers.**

The Applicant will market its services to correctional facilities by using internet and print advertising. The Applicant does not engage in multilevel marketing. The Applicant currently has enclosed sample brochures available for use in the sale of services as **Exhibit C**.

The Applicant will provide operator services through contractual agreements between the inmate facilities and payphone services providers. Traditional interexchange services will not be provided to end-user customers.

**13. Information concerning how the applicant will make available to any person the rates, terms and conditions for all of its telecommunications services.**

A copy of the Applicant's tariff containing the terms and conditions of service is attached as **Exhibit D**.

**14. Information concerning how the applicant will notify the customer of any materially adverse change to any rate, term or condition of any telecommunications service being provided to the customer.**

The Applicant provides its operator services through contractual agreements with the inmate facility.

- 15. A list of the states in which the applicant is registered to provide telecommunications services, whether the applicant has been denied registration, and a statement of good standing in the states where it is registered.**

The Applicant is currently authorized to provide alternative operator services in the states of Alabama, Arkansas, Colorado, Illinois, Indiana, Michigan, Montana, Ohio, Oregon, Utah, Virginia and Washington. Applicant is currently in the process of applying for authority in approximately three (3) additional states. The Applicant has not been denied authority to operate in any state. The company is in good standing with the regulatory agencies of all states where it is registered/certified.

- 16. Description of how applicant intends to market its services, its target market, whether applicant engages in any multilevel marketing, and copies of any company brochures.**

See 12 above.

- 17. List applicant's federal tax identification number and South Dakota Sales Tax License number.**

The Applicant's federal tax identification number is 75-2369702. The Applicant's South Dakota Sales Tax License Number is 1026-6979-ST.

- 18. The number and nature of complaints filed against the applicant with any state or federal regulatory commission regarding unauthorized switching of a customer's telecommunications provider and the act of charging customers for services that have not been ordered.**

No complaints have been made against the Applicant with any state or federal commission regarding the unauthorized switching of a customer's telecommunications provider or for charging of customers for services that have not been ordered.

- 19. Request for waiver of rules the applicant believes to be inapplicable.**

In the interest of protecting the public at large, and to comply with the security and safety requirements of correctional facility personnel, inmate service providers;

- 1) Do not post information on the phones accessible to inmates;
- 2) Block access to the operator, directory assistance, 911 and to other interexchange carriers.

Therefore, Consolidated requests a waiver of those portions of the Commission's Alternative Operator Service Rules that require posting, access to 911 and that prohibit call blocking (20:10:24:05 (4), (6) & (7)).

**20. Other information:**

The Applicant's representative to whom all correspondence regarding this application should be addressed is:

Leon Nowalsky, Attorney  
Nowalsky, Bronston & Gothard, APLLC  
1420 Veterans Blvd.  
Metairie, LA 70005  
Phone: (504) 832-1984  
Fax: (504) 831-0892  
E-Mail: lnowalsky@nbglaw.com

The Applicant asserts that it will not collect any traditional advance payments, and will not collect deposits from customers. Should a performance bond as required under Section 20:10:24:04.05 be required, the Applicant will comply.

The Applicant possesses the technical and managerial ability to provide service within the State of South Dakota. As a reseller, the Applicant relies on the technical reputation and support of its underlying carriers. Additionally, Applicant's in house management team is well qualified to oversee the operations of a telecommunications service provider. Resumes of key personnel are attached as **Exhibit E**.

WHEREFORE, Consolidated Telecom, Inc. respectfully requests that the Commission Grant Applicant a Certificate of Public Convenience and Necessity, giving Applicant authority to provide resold alternative operator services, effective upon approval of this Application.

Respectfully submitted this 15<sup>th</sup> day of April, 2013.

By: Leon Nowalsky  
Leon Nowalsky, Attorney *for*  
Nowalsky, Bronston & Gothard, APLLC  
1420 Veterans Blvd.  
Metairie, LA 70005  
Phone: (504) 832-1984  
E-Mail: lnowalsky@nbglaw.com

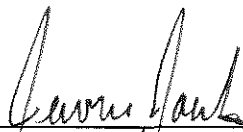
**Verification of Application**

I, Jerome Jacobs, Vice President of Consolidated Telecom, Inc., Applicant in the foregoing application, do hereby attest that I have reviewed the information contained in the application and Exhibits and all information is true and correct to the best of my knowledge and belief.

Dated this 5th day of April 2013.

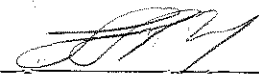
Consolidated Telecom, Inc.

By:



Jerome Jacobs, Vice President  
Consolidated Telecom, Inc.  
1320 Greenway Dr. #450  
Irving, TX 75038

Sworn to and subscribed before  
me this 5th day of April,  
2013.



Notary Public

**LEON L. NOWALSKY**  
Notary Public, State of Louisiana  
My Commission is issued for life.  
Notary Number : 4339