Attachment A

Company Brochure

Solutions for Business



Telecommunications made uncomplicated – affordable, flexible, personal service











VALUE: Exceptional service with significant savings over LEC

STABILITY: Savings are important, but not without service stability

- No network migration required
- Built on largest underlying LEC networks

SIMPLICITY: Consolidated, easy to interpret invoices to simplify administration

FLEXIBILITY: Invoices we can organize to meet your needs by department or cost center, for example, using corporate summaries and parent/child structure

RESPONSIVENESS: Personalized, focused, "live" customer service representatives without computer generated queries or voice prompts

VARIETY: Spectrum Suite of Services with solutions targeted for healthcare, government and community services, retail, and real estate industry segments

EFFICIENCY: Minimal to no on-site coordination required

DEPENDABILITY: Tens of thousands of customers, including business of all sizes, depend on Spectrotel for quality solutions, service and savings

Remove the Complexity... COVAD ×0.2 Qwest Fair_{Point} Level(3) Broad PAETEC CUSTOMER SERVICE one at&t 888-773-9722 Sprint > transbean nitel One Invoice. One Phone Call. One Happy Customer.

Quality, Personalized Service

With Spectrotel's customer-first business model, you get the best of both worlds. You enjoy friendly, personalized service provided by a nimble, customer-focused organization. At the same time you have the confidence that your critical business communications are riding on some of the most stable and secure facilities provided by carriers with over 100 years of experience. We remove the complexity in billing by aggregating all of your billing across carriers, regions, and locations into one easy to use invoice that you can organize into sub-billing units that meet your business requirements. We are dedicated to providing the best possible customer care, with personalized service and attention to your network needs, and with our Spotlight program larger customers receive dedicated account support from our Spotlight Managers.

Spectrum Suite of Services

Spectrum Suite of Services - providing affordable, reliable, and customizable solutions for customers of all sizes nationwide.

Spectrum Voice Service

- Business lines, Centrex lines, Remote Call Forward
- Toll free Service
- Voice T1 and PRI
- Integrated T-1 (w SIP option)

Spectrum Broadband and Network Services

- Dedicated Internet Access (T1, T3)
- Ethernet over Copper (EOC)
- DSL
- Private Lines (Other high bandwidth and MPLS options available)

Simply Better Service



Spectrotel was founded in 1996 with a mission to bring quality, affordable, and personalized telecommunications services to customers of all sizes nationwide. From traditional voice and data services to leading edge IP-based solutions, Spectrotel's *Simply Better Service* brings you the best available underlying infrastructure with unparalleled solutions, service, and savings. We are headquartered in Neptune, NJ.

