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www.hickorytech.com

Nasdaq: HTCO

VIA E-FILING

January 15, 2010

Ms. Patty Van Gerpen Executive Director South Dakota Public Utilities Commission 500 East Capitol Avenue Pierre, SD 57501-5070

RE: Application of Enventis Telecom, Inc. for a Certificate of Authority to Provide Local Exchange Service

Dear Ms. Van Gerpen:

Included in this filing is Enventis Telecom, Inc's Application for a Certificate of Authority to Provide Local Exchange Service in South Dakota. As noted in the application, Enventis was granted a certificate to provide interexchange services in South Dakota via Certificate 08-104, issued October 3, 2008.

This application includes sensitive financial information which is marked as Confidential and Not for Public Disclosure. Enventis respectfully requests that this information be accessed only by counsel, agents and employees who are specifically assigned to this application by the Commission.

Should there be any questions concerning the enclosed, my contact information is below.

Very truly yours,

/s/ Carrie Rice

Carrie Rice Regulatory Affairs Administrator 507-386-3667 Carrie.rice@hickorytech.com

APPLICATION OF ENVENTIS TELECOM, INC. FOR A CERTIFICATE OF AUTHORITY TO PROVIDE LOCAL EXCHANGE SERVICE.

Pursuant to 20:10:32:03 of the Commission's rules, Enventis Telecom, Inc. ("Applicant") submits the following application information:

(1) The applicant's name, address, telephone number, facsimile number, web page URL, and E-mail address;

Enventis Telecom, Inc. 221 E. Hickory Street Mankato, MN 56001 763-577-3900 763-577-3999 fax www.enventis.com

(2) A description of the legal and organizational structure of the applicant's company;

Enventis Telecom, Inc. is a Minnesota corporation and a wholly-owned subsidiary of Hickory Tech Corporation. It operates with a separate set of officers and directors.

(3) The name under which applicant will provide local exchange services if different than in subdivision (1) of this section;

Not applicable.

(4) The location of the applicant's principal office, if any, in this state and the name and address of its current registered agent, if applicable;

Applicant does not have an office location in South Dakota. Its registered agent is National Registered Agents, Inc. located at 300 South Phillips Avenue, Suite 300, Sioux Falls, SD 57104-6322

(5) A copy of its certificate of authority to transact business in South Dakota from the secretary of state;

Please see Exhibit A.

(6) A description of the applicant's experience providing any telecommunications services in South Dakota or in other jurisdictions, including the types of services provided, and the dates and nature of state or federal authorization to provide the services;

Applicant is currently authorized to provide interexchange services in Minnesota, Wisconsin, Iowa, Florida, Illinois, New York, North Dakota, Washington, Ohio and South Dakota (certificate TC 08-104, issued October 3, 2008). In Minnesota, Applicant received authority to provide resold local exchange service and local niche service on July 20, 2006 (MPUC Docket No. P5596/M-06-936). In Wisconsin, it received authority

as an Alternative Telecommunications Utility on June 14, 1999 (WI PSC Docket No. 3751-NC-100). In Iowa, it is authorized to provide local exchange service via Certificate No. 0339, granted October 29, 2009 (IA Utility Board Docket No. TCU-2009-0014).

Applicant holds blanket domestic Section 214 authority pursuant to 47 C.F.R. Section 63.01 and the international global resale authority held by Enventis and granted in File No. ITC-214 -20051013-00409 (International Authorizations Granted, DA-03-295, November 10, 2005).

(7) Names and addresses of applicant's affiliates, subsidiaries, and parent organizations, if any;

Applicant's parent corporation is Hickory Tech Corporation (Nasdaq: HTCO), a holding company. Affiliates are:

Mankato Citizens Telephone Company dba HickoryTech Mid-Communications, Inc. dba HickoryTech Heartland Telecommunications Company of Iowa dba HickoryTech Crystal Communications, Inc. dba HickoryTech CP Telecom Inc. National Independent Billing, Inc. dba HickoryTech

Applicant does not have any subsidiaries.

- (8) A list and specific description of the types of services the applicant seeks to offer and how the services will be provided including:
- (a) Information indicating the classes of customers the applicant intends to serve;
- (b) Information indicating the extent to and time-frame by which applicant will provide service through the use of its own facilities, the purchase of unbundled network elements, or resale;
- (c) A description of all facilities that the applicant will utilize to furnish the proposed local exchange services, including any facilities of underlying carriers; and
- (d) Information identifying the types of services it seeks authority to provide by reference to the general nature of the service;

Applicant will provide services through a combination of leased and resold arrangement utilizing the underlying facilities of Qwest Communications and infrastructure shared with its affiliates, CP Telecom, Inc. dba Enventis and Crystal Communications, Inc. dba HickoryTech. Applicant will rely upon Qwest and other carriers for the provision and access to emergency services (911 or E911), operator services, directory assistance and telecommunications relay services.

Applicant is currently authorized to provide interexchange services and now seeks to provide local exchange services. Applicant will offer services to business customers only.

(9) A service area map or narrative description indicating with particularity the geographic area proposed to be served by the applicant;

Applicant will only provide local exchange services in the exchanges served by Qwest Communications, with a focus on the Sioux Falls metropolitan area.

- (10) Information regarding the technical competence of the applicant to provide its proposed local exchange services including:
- (a) A description of the education and experience of the applicant's management personnel who will oversee the proposed local exchange services; and

Applicant is a wholly owned subsidiary of HickoryTech Corporation (Nasdaq: HTCO), a diversified communications company headquartered in Mankato, Minnesota with operations in Minnesota and Iowa. Founded in 1898 with roots in the local telephone exchange business, HickoryTech has expanded into competitive local service, long distance, Internet, regional transport, and information solutions. The education and experience of HickoryTech's leadership team is attached as Exhibit B.

(b) Information regarding policies, personnel, or arrangements made by the applicant which demonstrates the applicant's ability to respond to customer complaints and inquiries promptly and to perform facility and equipment maintenance necessary to ensure compliance with any commission quality of service requirements;

Applicant' network is monitored 24x7x365 by a team of skilled technicians in a Network Operations Center. In addition, customers may call 888-258-5986 for assistance, or access customer service via the customer portal at www.enventis.com.

(11) Information explaining how the applicant will provide customers with access to emergency services such as 911 or enhanced 911, operator services, interexchange services, directory assistance, and telecommunications relay services;

Applicant will rely upon Qwest and other carriers for the provision and access to emergency services (911 or E911), operator services, directory assistance and telecommunications relay services.

(12) For the most recent 12 month period, financial statements of the applicant consisting of balance sheets, income statements, and cash flow statements. The applicant shall provide audited financial statements, if available;

Included under separate cover and marked Confidential Exhibit C, Applicant is providing unaudited Year End 2009 Balance Sheet and Income Statement information. Applicant is a subsidiary of a larger holding company corporation and individual cash flow statement is not produced at an individual operating company level.

(13) Information detailing the following matters associated with interconnection to provide proposed local exchange services:

(a) The identity of all local exchange carriers with which the applicant plans to interconnect;

Applicant Telecom, Inc. will interconnect with Qwest Communications, Inc.

(b) The likely timing of initiation of interconnection service and a statement as to when negotiations for interconnection started or when negotiations are likely to start; and

Applicant Telecom, Inc. will be adopting Qwest's Statement of Generally Available Terms and Conditions (SGAT) for the state of South Dakota and seeking to establish a collocation arrangement with Qwest. That activity is taking place concurrently with this application.

(c) A copy of any request for interconnection made by the applicant to any local exchange carrier;

Applicant has not made a formal request for interconnection, but has evaluated the material available on Qwest's Wholesale website.

(14) A description of how the applicant intends to market its local exchange services, its target market, whether the applicant engages in multilevel marketing, and copies of any company brochures that will be used to assist in sale of the services;

Applicant will not actively market its services and will not engage in any multilevel marketing. Rather, sales activity will be conducted via direct sales contacts. Marketing information is available at www.enventis.com.

(15) If the applicant is seeking authority to provide local exchange service in the service area of a rural telephone company, the date by which the applicant expects to meet the service obligations imposed pursuant to § 20:10:32:15 and applicant's plans for meeting the service obligations;

Not applicable.

(16) A list of the states in which the applicant is registered or certified to provide telecommunications services, whether the applicant has ever been denied registration or certification in any state and the reasons for any such denial, a statement as to whether or not the applicant is in good standing with the appropriate regulatory agency in the states where it is registered or certified, and a detailed explanation of why the applicant is not in good standing in a given state, if applicable;

Please see the response to Question No. 6 as responsive to the first portion of this question. Applicant has never been denied registration or certification in any state. Applicant is in good standing with the appropriate regulatory agencies in all the states where it has authority to conduct business.

(17) The names, addresses, telephone numbers, E-mail addresses, and facsimile numbers of the applicant's representatives to whom all inquiries must be made regarding customer complaints and other regulatory matters;

Customer Service Contact: Customer Support 2950 Xenium Lane N, Suite 138 Plymouth MN 55441 Ph. 763-577-3963 or 888-258-5986 Fx. 763-577-3999

Regulatory Contact:
William VanderSluis
Director of Regulatory Affairs
221 East Hickory St
Mankato MN 56001
Ph. 507-387-1886
Fx. 507-387-6813

(18) Information concerning how the applicant plans to bill and collect charges from customers who subscribe to its proposed local exchange services;

Applicant will render monthly bills to customers. All amounts are due and payable within 30 days.

(19) Information concerning the applicant's policies relating to solicitation of new customers and a description of the efforts the applicant shall use to prevent the unauthorized switching of local service customers by the applicant, its employees, or agents;

Applicant relies on direct sales contacts to solicit customers. In addition, services are provided to business customers only under contract terms. Local service will not be provided to any business without contract authorization. This prevents the unauthorized switching of local service customers by Applicant, its employees or agents.

(20) The number and nature of complaints filed against the applicant with any state or federal commission regarding the unauthorized switching of a customer's telecommunications provider and the act of charging customers for services that have not been ordered;

Applicant has never had a complaint filed against it with any state or federal commission regarding the unauthorized switching of a customer's telecommunications provider (i.e. slamming), or for the act of charging customers for services that have not been ordered (i.e. cramming).

(21) Information concerning how the applicant will make available to any person information concerning the applicant's current rates, terms, and conditions for all of its telecommunications services;

Information concerning rates, terms and conditions for Applicant's telecommunications services are available via contract. Information is also available at Applicant's website: www.enventis.com.

(22) Information concerning how the applicant will notify a customer of any materially adverse change to any rate, term, or condition of any telecommunications service being provided to the customer. The notification must be made at least thirty days in advance of the change;

Applicant will notify customer of any materially adverse change in rates, terms or conditions of its services at least thirty days in advance of the change. Notice will be given either through electronic notification or through a message on the customer's invoice.

(23) A written request for waiver of those rules believed to be inapplicable;

Applicant requests a waiver of the following rules. Applicant does not collect deposits from its customers, nor will it have central office facilities located in the state of South Dakota.

- 20:10:08:06. Deposit policy for applicants with no past service
- 20:10:08:07. Deposit if applicant has past experience without liability
- 20:10:08:08. Early payment list
- 20:10:08:09. Deposit receipt
- 20:10:08:10. Interest to be paid by the telecommunications company
- 20:10:08:11. Refund upon disconnection
- 20:10:08:12. Refund during service
- 20:10:08:13. Record of deposit
- 20:10:33:05. Minimum requirements for channel capacity
- 20:10:33:12. Records of tests and inspections
- 20:10:33:16. Leakage, loop resistance, and transmission tests
- 20:10:33:19. Auxiliary and battery power requirements
- 20:10:33:20. Central office alarms
 - (24) Federal tax identification number and South Dakota sales tax number; and

Federal Tax ID number is 41-1885764 South Dakota sales tax number is 73-001-4118857648-ST-001

Exhibit A Secretary of State Certification

State of South Bakota



OFFICE OF THE SECRETARY OF STATE Certificate of Registration of Corporate Name

ORGANIZATIONAL ID #: RG001975

I, Chris Nelson, Secretary of State of the State of South Dakota, hereby certify that ENVENTIS TELECOM, INC. (MN), has registered its corporate name in this office pursuant to the South Dakota Business Corporation Act, effective to and including December 31, 2005.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the Great Seal of the State of South Dakota, at Pierre, the Capital, this April 28, 2005.



Chris Nelson Secretary of State

Exhibit B Enventis Telecom, Inc. Key Personnel Profiles

John P. Morton - President

Mr. Morton serves as Vice President of HickoryTech Corporation and as President of HickoryTech's Business Solutions Division. Mr. Morton joined HickoryTech in December 2006 with more than 25 years of telecommunications and sales management experience. Previously, he worked as a national telecommunications sales consultant for two years and spent 25 years with Verizon Communications, formerly GTE and Contel, in sales leadership roles including management responsibilities for a 28-state region.

<u>David A. Christensen – Sr. Vice President, Secretary, Treasurer</u>

Mr. Christensen serves as Senior Vice President and Chief Financial Officer for HickoryTech Corporation and as the Secretary and Treasurer of the Company. Mr. Christensen has served as CFO since 1989 and has 27 years of experience in the telecommunications industry. He began his career in 1975 with Peat, Marwick, Mitchell & Co. as a CPA. He joined HickoryTech in 1979 as its Controller. Mr. Christensen has a Bachelor of Science Degree in Accounting from Southwest Minnesota State University and holds his CPA.

Damon D. Dutz - Vice President

Mr. Dutz serves as a Vice President of HickoryTech Corporation and as President of HickoryTech's Consumer and Network Solutions Division. Prior to June 2006, Mr. Dutz served as Director of Operations at HickoryTech and has been with the Company since 2000. Mr. Dutz has over 35 years of experience in the telecommunications industry. Prior to joining HickoryTech, he held numerous management positions with GTE Telephone Operations in Indiana and Illinois.

Walter A. Prahl - Vice President

Mr. Prahl serves as Vice President of HickoryTech Corporation and as President of HickoryTech's Wholesale Solutions and Business Development Division. Prior to joining HickoryTech in December 2005, he served as Chief Operating Officer of Enventis Telecom. In 1997, he founded Minnesota Power Telecom Inc., a fiber based network provider serving the upper Midwest. Prior to this, he held various leadership positions with ALLETE and its subsidiary Minnesota Power. Mr. Prahl has 30 years of telecommunications industry experience. He is a graduate of the University of Minnesota Carlson School of Business, Minnesota Executive Program and holds a degree in Electronic Engineering Technology.

Exhibit C Year End 2009 Balance Sheet and Income Statement

(This information is provided under separate cover and is marked Confidential and Not For Public Disclosure)