

20:10:24:02. Certificate of authority for interexchange service -- Application requirements. Each telecommunications company required to apply for a certificate of authority with the commission pursuant to SDCL 49-31-3 for interexchange service shall provide the following information with the company's application unless the commission grants a waiver to omit a specific item of information:

- (1) The applicant's name, address, telephone number, facsimile number, web page URL, and E-mail address;

Digital Telecommunications, Inc.
111 Riverfront Suite 305
Winona, MN 55987
Tel: 507-452-2303
Fax: 507-452-2598
<http://www.pickdti.com>
Brandon.taber@pickdti.com

- (2) A description of the legal and organizational structure of the applicant's company;

Digital Telecommunications, Inc. is a S Corporation registered in Minnesota.

President: Chris Arnold
Chief Financial Officer: Tom Siewert
Chief Technology Director: Brandon Taber
Sales Director: Tom Wilson

- (2) The name under which the applicant will provide interexchange services if different than in subdivision (1) of this section;

Digital Telecommunications, Inc. DBA DTI

- (3) A copy of the applicant's certificate of authority to transact business in South Dakota from the Secretary of State;
DTI have applied for a COA in South Dakota. We will forward as soon as available.

- (4) The location of the applicant's principal office, if any, in this state and the name and address of its current registered agent, if applicable;

National Registered Agents
300 South Phillips Ave, Suite 300
Sioux Falls, SD

(5) A list and specific description of the telecommunications services the applicant intends to offer;

- a. DTI intends to offer telecom services from residential phone/internet service up to large business class applications. Specifically, DTI will be providing phone services, ADSL, SHDSL, T1(pri, dss, sip), DS3, and OC connections as required by customers

(6) A detailed statement of how the applicant will provide its services; DTI intends to provide these services via resale contracts negotiated with necessary carriers. As volume increases, DTI will evaluate co-location opportunities to allow services to be provisioned directly from DTI infrastructure.

(7) A service area map or narrative description indicating with particularity the geographic area proposed to be served by the applicant;

DTI intends to provide services in QWEST central office towns and locations within the state.

(8) For the most recent 12 month period, financial statements of the applicant including a balance sheet, income statement, and cash flow statement. The applicant shall provide audited financial statements, if available;

DTI is a privately held S corporation and considers its financials to be TRADE SECRET information. TRADE SECRET copies of audited financials are available at the request of the department.

(9) The names, addresses, telephone number, facsimile number, E-mail address, and toll free number of the applicant's representatives to whom all inquiries must be made regarding complaints and regulatory matters and a description of how the applicant handles customer service matters;

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- (10) Information concerning how the applicant plans to bill and collect charges from customers;

DTI operates its own billing department. Customers will be billed directly at the address provided. Payments can be made via check, direct deposit, or credit card.

- (11) Information concerning the applicant's policies relating to solicitation of new customers and a description of the efforts the applicant shall use to prevent the unauthorized switching of interexchange customers;

Solicitation of new customers will be done through personal contact, direct mail, and telemarketing. Contracts signed by the customer are required before service is initiated. These are required for all customer files located at DTI, Winona, MN.

- (13) Information concerning how the applicant will make available to any person information concerning the applicant's current rates, terms, and conditions for all of its telecommunications services;

Current rates, terms, and conditions for all of its telecommunications services are available at the time the customer is quoted. DTI standard terms and conditions are located on the back of all DTI contracts.

- (12) Information concerning how the applicant will notify a customer of any materially adverse change to any rate, term, or condition of any

telecommunications service being provided to the customer. The notification must be made at least thirty days in advance of the change;

DTI's standard process is to notify customers in writing of any rate, terms, or condition changes with 30 days notice. All written notifications are sent to the customers billing address

- (13) A list of the states in which the applicant is registered or certified to provide telecommunications services, whether the applicant has ever been denied registration or certification in any state and the reasons for any such denial, a statement as to whether or not the applicant is in good standing with the appropriate regulatory agency in the states where it is registered or certified, and a detailed explanation of why the applicant is not in good standing in a given state, if applicable;

DTI is presently maintains CLEC status in MN, IA, and WA. DTI is applying for CLEC status in 11 QWEST states.

- (14) A description of how the applicant intends to market its services, its target market, whether the applicant engages in any multilevel marketing, and copies of any company brochures used to assist in the sale of services;

DTI intends to market business customers by direct mail and Chambers of Commerce, where available. DTI will potentially hire direct sales staff or independent agents in the larger cities. DTI does not engage in multilevel marketing in any manner. Some sales brochures are attached to this document, but new documents are being developed to support the new markets.

- (17) Federal tax identification number and South Dakota sales tax number;
DTI Fed Tax ID: 41-1914880,
SD Sales Tax #:73-001-411914880E-ST-001

- (18) The number and nature of complaints filed against the applicant with any state or federal regulatory commission regarding the unauthorized switching of a customer's telecommunications provider and the act of charging customers for services that have not been ordered;

DTI is not aware of any claims related to unauthorized switching of customer services or charging for services not ordered by any state or federal commission.

- (19) A written request for waiver of those rules the applicant believes to be inapplicable; and
Rule waivers are not requested by DTI.

(20) Other information requested by the commission needed to demonstrate that the applicant has sufficient technical, financial, and managerial capabilities to provide the interexchange services it intends to offer consistent with the requirements of this chapter and other applicable rules and laws.

- (a) Chris Arnold(President) has a bachelor's degree in Mechanical Engineering from Iowa State University('89). He has served on the DTI board of Directors for 10 years. He has served as DTI president since august of '08. In addition to DTI, Mr. Arnold holds interest in commercial property and several other companies involved in machine tools and plastics production.
- (b) Tom Siewert(CFO) has a degree in Finance and Accounting. Mr. Siewert has served on the board of directors and CFO for 11 years. Mr. Siewert is also a licensed broker.
- (c) Brandon Taber (Chief Technology Director) has a degree in Information Networking from the University of Minnesota. In addition, he maintains certifications in Cisco, Microsoft, Lucent, Red hat, and many others.

The commission may require the production of audited financial statements and additional information to supplement that contained in the application. A company shall notify the commission of any changes in subdivisions (1), (3), (5), (8), and (10) of this section as they occur.

Source: 16 SDR 106, effective December 27, 1989; 21 SDR 81, effective November 3, 1994; 22 SDR 107, effective February 18, 1996; 25 SDR 89, effective December 27, 1998; 26 SDR 110, effective March 7, 2000; 34 SDR 67, effective September 11, 2007.

General Authority: SDCL 49-31-3.

Law Implemented: SDCL 49-31-3, 49-31-12.7.