### **BEFORE THE PUBLIC UTILITIES COMMISSION**

### OF THE STATE OF SOUTH DAKOTA

)

)

)

)

)

)

IN THE MATTER OF THE PETITIONS FOR ARBITRATION PURSUANT TO THE TELECOMMUNICATIONS ACT OF 1996 **TO RESOLVE ISSUES RELATING TO AN INTERCONNECTION AGREEMENT WITH ALLTEL, INC.** 

DOCKET No. TC 07-111 Through TC 07-116

### SUPPLEMENTAL DIRECT TESTIMONY OF W. CRAIG CONWELL ON BEHALF OF ALLTEL COMMUNICATIONS, LLC.

June 12, 2008

**Public Version** 

### **Table of Contents**

Торіс	Page
Introduction	3
Supplemental Findings by Cost Issue	
Cost Issues 1.1 & 1.3 – Switch investments and usage-sensitive switch	5
investments	
Cost Issue 2.1 – Transport electronics investments	17
Cost Issue 2.2 – Use of DS-1 equivalents circuits instead of paths	21

1		INTRODUCTION
2	Q.	Please state your name, business address and employer.
3	А.	My name is W. Craig Conwell. My business address is 405 Hammett Road,
4		Greer, South Carolina. I am self employed as an independent consultant,
5		specializing in telecommunications cost analysis.
6		
7	Q.	Have your previously filed testimony in this case?
8	А.	Yes, I filed on March 24, 2008 direct testimony on behalf of Alltel
9		Communications, LLC ("Alltel"). <sup>1</sup> This testimony provided the results of my
0		review of the forward-looking economic cost studies for transport and
1		termination produced by the six Rural Local Exchange Carriers ("RLECs") in
2		this case. <sup>2</sup> I found the studies do not comply with FCC rules for establishing
3		cost-based reciprocal compensation rates in 47 C.F.R. 51.705(a)(1), 51.505
4		and 51.511. The proposed rates resulting from these studies substantially
15		exceed the RLECs' forward-looking economic costs. My direct testimony
16		identified 18 cost-related issues with the studies, which the South Dakota
17		Public Utilities Commission (the "Commission") was asked to decide in
18		establishing reciprocal compensation rates in compliance with FCC rules. <sup>3</sup> At

<sup>&</sup>lt;sup>1</sup> "Direct Testimony of W. Craig Conwell on behalf of Alltel Communications, LLC," Before the State of South Dakota Public Utilities Commission, Docket Nos. TC 07-111, 112, 113, 114, 115 and 116, March 24, 2008.

<sup>&</sup>lt;sup>2</sup> The RLECs are Alliance Communications Cooperative, Inc., Beresford Municipal Telephone Company, Kennebec Telephone Company, McCook Cooperative Telephone Company, Santel Communications Cooperative, Inc. and West River Cooperative Telephone Company.

<sup>&</sup>lt;sup>3</sup> See Conwell Direct Testimony pages 8-10 for a table of RLEC cost study issues and recommendations for the resolution of each issue.

1		the conclusion of my testimony, I indicated that the RLEC transport and
2		termination costs are expected to be \$0.0059 per minute, or less.
3		
4	Q.	What is the purpose of your present testimony?
5	А.	This testimony is to supplement my March 24, 2008 direct testimony based on
6		information produced on May 16, 2008 by the RLECs in supplemental
7		responses to Alltel's interrogatories and requests for production of documents
8		dated February 8, 2008. The RLECs initial responses to Alltel's
9		interrogatories, which were available at the time I filed direct testimony were
10		incomplete. Alltel filed with the Commission on March 17, 2008 a Motion to
11		Compel the RLECs to produce responses to interrogatories. The Commission
12		granted the Motion, and the RLECs responded on May 16 <sup>th</sup> .
13		
14	Q.	Does you supplemental testimony address the direct testimony of
15		witnesses for the RLECs filed on March 24, 2008, when you filed direct
16		testimony?
17	А.	No, I intend to reply to the direct testimony of RLEC witnesses in testimony
18		currently scheduled to be filed on June 26, 2008.
19		

Q. Did the RLEC supplemental responses to Alltel's interrogatories provide
 necessary information that was previously missing from their cost study
 documentation or initial responses to interrogatories?

1	А.	The supplemental responses "fill gaps" in the information needed to determine
2		the basis of the RLEC estimates of transport and termination costs; however,
3		to date, they still have failed to produce documentation that would satisfy the
4		requirements of FCC Rule §51.505(e), which states:
5 6 7 8 9 10 11		An incumbent LEC must prove to the state commission that the rates for each element it offers do not exceed the forward-looking economic cost per unit of providing the element, using a cost study that complies with the methodology set forth in this section and Sec. 51.511.
12		For example, the RLECs' cost studies assume similar configurations of
13		equipment for switches and transport electronics (between host and "non-host
14		switches") resulting in high investments and costs per unit of demand for
15		small exchanges. They have not shown that alternative, lower cost
16		configurations might be used, and thus have not proven that the "efficient
17		network configuration" requirement of §51.505(b)(1) has been met. The cost-
18		related issues identified on pages 8-10 of my direct testimony represent 18
19		areas in the studies in which the methods or input values used in the cost
20		studies either do not comply with FCC Rules §§51.505 and 51.511, or are
21		dubious. I will start by describing the additional switch investment
22		information produced by the RLECs and its implications for Cost Issues 1.1
23		and 1.3.
24		
25	<u>Cost</u> I	<u> Issue 1.1 – What switch investments (by switch category and exchange) should</u>

*be used in the RLEC cost studies?* Cost Issue 1.3 – What percentage or portion of

1 the switch investments is usage-sensitive and recoverable in transport and

### 2 *termination?*

### 3 Q. Please briefly explain Cost Issues 1.1 and 1.3?

4 Α. In their cost studies, the RLECs estimated switch investments for each of their 5 exchanges, separated among four categories - common, line card, line 6 interface and trunk card. They included the common and trunk card 7 investments and associated annual costs (capital costs and operating expenses) in termination. Line card and line interface investments and costs were not 8 9 included, presumably because the RLECs considered these to be non-usage sensitive.<sup>4</sup> However, the RLECs had not produced information giving details 10 on the equipment items, capacities, quantities and unit investments underlying 11 12 the total investments for each exchange and category. Therefore, it was not 13 possible to fully evaluate the investments for compliance with FCC Rule 14 §51.505 - more specifically §51.505(b) and §51.505(b)(1) (the definition of TELRIC and the efficient network configuration requirement). It also was not 15 possible to validate whether the common switch components are usage-16 sensitive; *i.e.*, busy hour call attempts or minutes of use exhaust component 17 capacity, cause additional components to be placed and, therefore, cause 18 19 investment and costs. I recommended that the Commission require details underlying the switch investments be provided and that five questions be 20

<sup>&</sup>lt;sup>4</sup> See definition of "termination" and the FCC's position on the inclusion of only usagesensitive switch investment and costs in termination on pages 16-18 of Conwell Direct Testimony.

1		addressed in deciding appropriate switch investments. <sup>5</sup> These questions dealt
2		with the following:
3		• Appropriateness of the components of switch investment,
4		• Applicability of tandem switch investments to mobile-to-land traffic,
5		• Efficient switch configuration,
6		• Validity of source cost data,
7		• And, whether investments and costs for "non-host switches" are
8		includable in termination.
9		
10	Q.	Did the RLEC supplemental responses provide the required details
11		underlying the switch investments?
12	А.	Exhibit Supplemental WCC-1 is an example of the spreadsheets labeled "CO
13		Switch Detailed Estimates" provided by the RLECs for each of their
14		
		exchanges giving more detail on the make-up of switch investments by
15		exchanges giving more detail on the make-up of switch investments by category. The spreadsheet identifies hardware and software components
15 16		exchanges giving more detail on the make-up of switch investments by category. The spreadsheet identifies hardware and software components included and the quantities of each. But, it does not provide component
15 16 17		exchanges giving more detail on the make-up of switch investments by category. The spreadsheet identifies hardware and software components included and the quantities of each. But, it does not provide component capacities (if applicable) and unit investments. Only the total material costs
15 16 17 18		exchanges giving more detail on the make-up of switch investments by category. The spreadsheet identifies hardware and software components included and the quantities of each. But, it does not provide component capacities (if applicable) and unit investments. Only the total material costs and investments (material costs plus loadings for installation, engineering,
15 16 17 18 19		exchanges giving more detail on the make-up of switch investments by category. The spreadsheet identifies hardware and software components included and the quantities of each. But, it does not provide component capacities (if applicable) and unit investments. Only the total material costs and investments (material costs plus loadings for installation, engineering, taxes and other miscellaneous construction costs) are shown. It is not possible
15 16 17 18 19 20		exchanges giving more detail on the make-up of switch investments by category. The spreadsheet identifies hardware and software components included and the quantities of each. But, it does not provide component capacities (if applicable) and unit investments. Only the total material costs and investments (material costs plus loadings for installation, engineering, taxes and other miscellaneous construction costs) are shown. It is not possible to determine the portion of total investment represented by each component.
15 16 17 18 19 20 21		exchanges giving more detail on the make-up of switch investments by category. The spreadsheet identifies hardware and software components included and the quantities of each. But, it does not provide component capacities (if applicable) and unit investments. Only the total material costs and investments (material costs plus loadings for installation, engineering, taxes and other miscellaneous construction costs) are shown. It is not possible to determine the portion of total investment represented by each component. It is analogous to being given the total price for a new personal computer and

<sup>&</sup>lt;sup>5</sup> *id.*, pp. 29-31.

1		software, etc but no information on the unit cost of each component or the
2		cost of upsizing, downsizing or eliminating a component.
3		
4	Q.	Did Alltel request the unit investments and information on the source of
5		these investments?
6	А.	Yes. Unit investments were requested in order to understand the relative
7		importance of each hardware and software component to the total switch
8		investment for each category. Alltel also asked for the source of unit
9		investments. The RLECs continue to not provide specific details regarding
10		the sources of unit investments. Alliance stated the following in its
11		supplemental response:
12 13 14 15 16 17 18 19 20 21		The source of the unit investment associated with the switching system estimates is based upon a composite of proposals received from switching electronics vendors for entities other than Alliance Communications. The pricing utilized is specific to projects of similar size and scope to the Alliance Communications network. As described in DR11, the engineering design was based on a commonly deployed packet switching platform. Details concerning unit descriptions, unit quantities, and category pricing can be found in the response to DR 11. <sup>6</sup>
22		Alliance and the other RLECs have failed thus far to prove that the unit
23		investments underlying total switch investments in their cost studies are
24		representative of the current costs the RLECs would incur to purchase and
25		install new switches.
26		

<sup>&</sup>lt;sup>6</sup> The "[d]etails concerning unit descriptions, unit quantities, and category pricing" for DR11 are those illustrated in Exhibit Supplemental WCC-1.

1Q.Does the information provided in the "CO Switch Detailed Estimates"2indicate that any hardware and software components should be omitted3from termination?

4 A. Based on supplemental responses, the RLEC cost studies appear to reflect switching systems from Metaswitch, a company that designs and 5 manufactures softswitches. In addition to the supplemental responses, I 6 obtained information on switches from the Metaswitch website. 7 The information in the "CO Switch Detailed Estimates" spreadsheet and the 8 9 Metaswitch website indicates that several *common* switch components should not be included in termination-related investments and costs, and that others 10 are questionable. (Refer to Exhibit Supplemental WCC-1, Description 11 12 column.)

Call Agent (CA), CA Software, CALEA license and Centrex license. A
pair of CAs is deployed in each exchange, or at each host and "non-host
switch." The Metaswitch website indicates that the CA9024 Call Agent
Server "supports up to 1.3 million busy hour call attempts (BHCA) –
sufficient for a network of up to 250,000 subscribers.<sup>7</sup> Given that the
largest number of subscribers in any RLEC exchange is

CA investments and costs are not usage-sensitive and recoverable in termination charges. Metaswitch also offers an "integrated softswitch option" that might satisfy RLEC requirements and provide a more

<sup>&</sup>lt;sup>7</sup> See http://www.metaswitch.com/products/callagent.htm.

1	"efficient network configuration" per §51.505(b)(1). In addition to call
2	processing, the CA provides custom calling, CALEA and Centrex
3	functions. The CALEA and Centrex license fees should not be included in
4	termination, since these costs are not attributable to terminating mobile-to-
5	land traffic.
6 •	3510 Media Gateway (MG) Chassis, 2510 MG Chassis and MG software.
7	RLEC host switches include the 3510 MG Chassis, and "non-host
8	switches" include the 2510 MG Chassis. According to Metaswitch, the
9	3510 and 2510 MG Chasses can accommodate up to 28,224 and 2,304
10	concurrent calls, respectively. <sup>8</sup> Given that the largest host and "non-host
10 11	concurrent calls, respectively. <sup>8</sup> Given that the largest host and "non-host switches" have
10 11 12	concurrent calls, respectively. <sup>8</sup> Given that the largest host and "non-host switches" have and and and and and and a second sec
10 11 12 13	concurrent calls, respectively. <sup>8</sup> Given that the largest host and "non-host switches" have <b>and and and and and and and and and and </b>
10 11 12 13 14	concurrent calls, respectively. <sup>8</sup> Given that the largest host and "non-host switches" have <b>Section 1</b> and <b>Section 1</b> and <b>Section 1</b> respectively, it is extremely unlikely that the MG chasses are exhausted by usage. <sup>9</sup> Therefore, their investments and costs are not usage-sensitive and recoverable in termination charges. This also applies to the
10 11 12 13 14 15	concurrent calls, respectively. <sup>8</sup> Given that the largest host and "non-host switches" have <b>and and and and and and and and and and </b>
10 11 12 13 14 15 16 •	concurrent calls, respectively. <sup>8</sup> Given that the largest host and "non-host switches" have and and and and and a switches" have a sepectively, it is extremely unlikely that the MG chasses are exhausted by usage. <sup>9</sup> Therefore, their investments and costs are not usage- sensitive and recoverable in termination charges. This also applies to the associated MG software. <u>Web Self-Care System, Web Self-Care License per CA and Web Self-</u>
10 11 12 13 14 15 16 • 17	concurrent calls, respectively. <sup>8</sup> Given that the largest host and "non-host switches" have and and and and and and a second sec
10 11 12 13 14 15 16 • 17 18	concurrent calls, respectively. <sup>8</sup> Given that the largest host and "non-host switches" have and

<sup>&</sup>lt;sup>8</sup> See http://www.metaswitch.com/products/mediagateway.htm.

<sup>&</sup>lt;sup>9</sup> In addition, Exhibit WCC 5.3 in my direct testimony shows that eight of nine RLEC host switches have 1,477 or fewer lines in service, suggesting that the 2510 MG might suffice for all hosts, except the Alliance Brandon switch. The RLECs, therefore must show that the larger 3510 MG is necessary for all host switches for reasons other than concurrent call capacity requirements.

<sup>&</sup>lt;sup>10</sup> See http://www.metaswitch.com/news/webselfcare.htm.

users to self-provision services without having to contact a customer
support center. The investments in the Web Self-Care System and license
fees are attributable to retail services, such as caller ID, call waiting and
others, rather than the termination of mobile-to-land traffic. FCC Rule
§51.505(d)(2) does not permit retail service costs to be included in the
forward-looking economic costs of termination.
Outboard Line Bay (OLB) Chassis, OLB Processor, and OLB

8 Administration and Maintenance Processor. In their supplemental 9 responses, the RLECs described the purpose of OLB equipment as 10 follows:

11 Due to the fact that packet switching platforms typically have 12 no capability of providing on-board analog POTS line 13 interfaces, it was necessary to include an Outboard Line Bay 14 (OLB) platform to provide this functionality. In this example, 15 the OLB resides in the central office and is functioning as an 16 extension of the switch. The OLB shelves communicate with 17 the packet switching platform via GR-303 links.

18

19 The RLECs correctly do not include the *line cards and line interfaces* 20 installed in the OLB platform in termination, but do include the OLB 21 chassis and processors. However, the OLB chassis and processor appear 22 to be terminals for broadband loop carriers, similar to digital loop carrier 23 systems. They are part of access or loop plant and should be excluded 24 from termination, just as a digital loop carrier system would not be

1 included in termination provided in a traditional TDM switch 2 architecture.<sup>11</sup>

3 Spares. The RLECs cost studies include either a 3510 or 2510 MG spares ٠ kit at each exchange. Spare OLB processors are kept at each host switch. 4 In addition, there are other spares. Since the RLECs have not produced 5 6 unit investments for each component, it is not possible to determine the 7 significance of spare costs. Nevertheless, given that many switches likely are in unmanned locations requiring a technician to be dispatched for 8 physical repairs, a more efficient network configuration might result from 9 10 centralizing spares and reducing their quantity and costs.

11

Depending on the proportion of total investment represented by each component, it appears that little, if any, of the investment and associated annual costs included in the switch *common* category are usage-sensitive or attributable to terminating mobile-to-land traffic.

16

### 17 Q. Is this consistent with your assessment in direct testimony?

A. Yes, on pages 41-44 of my direct testimony, I discussed evidence that
indicated that *common* switch investments did not appear to be usagesensitive. The information produced by the RLECs in their supplemental
responses and the Megaswitch website further indicate that little, if any, *common* switch investment and costs should be attributed to termination.

<sup>&</sup>lt;sup>11</sup> TDM – Time division multiplexing.

- Q. Do you have other observations related to the RLEC *common* switch
  investments?
- A. My direct testimony included Exhibit WCC-5.3 showing the *common*investment per line for host and "non-host switches."<sup>12</sup> For "non-host
  switches," the investments per line ranged from the former to to

Based on the RLEC supplemental responses, one 7 factor contributing to high investments per line for small exchanges is that 8 media gateways and related components are assumed to be placed in all 9 exchanges regardless of line size. Thus, the McCook Winfred exchange with 10 likely has the same fixed investment for these components as the 11 The RLECs should demonstrate that this 12 Crooks exchange with represents "the use of the most efficient telecommunications technology 13 currently available and the lowest cost network configuration" for serving the 14 small exchanges per  $\S51.505(b)(1)$ . In the alternative, one can only conclude 15 that media gateway and other "non-host switch" investments and costs are 16 17 fixed, *i.e.*, not usage sensitive, over this range of demand

18

1

19

# 20Q.Did the RLEC supplemental responses provide any additional21information relevant to the determination of *trunk card* investments?

<sup>&</sup>lt;sup>12</sup> See Conwell Direct Testimony, Exhibit WCC-5.3, column E.

1	А.	Yes. The RLECs provided information that indicates low utilization of the
2		types of trunk cards reflected in their cost studies. Exhibit Supplemental
3		WCC-1 shows there are two types of trunk cards – one with three T3 ports (3
4		X T3) and the other with 16 T1 ports (16 X T1). <sup>13</sup> The T3 trunk card costs
5		each and is assumed for host switches. The T1 trunk card costs
6		and is assumed for "non-host switches."
7		
8		For host switches (excluding two switches serving as intermediate tandems),
9		utilization of the T3 trunk card ranges from only
10		This low utilization results in high trunk card investments per line in the
11		smaller host switches, such as Santel's Woonsocket, West River's Bison and
12		the Kennebec switch. For these three switches, trunk card investments per
13		line range from <b>Constant 15</b> Trunk card investments per line for legacy
14		TDM switches were approximately \$18, based on publicly available cost data
15		contained in the HAI 5.0a model, which RLECs have used elsewhere to
16		estimate local network element costs. <sup>16</sup>

<sup>&</sup>lt;sup>13</sup> The "CO Switch Detailed Estimates" spreadsheet refers to trunk cards as "trunk interfaces" and describes them as Circuit Interface Adaptor 3xT3 and Circuit Interface Adapter 16xT1.



<sup>&</sup>lt;sup>16</sup> The HAI 5.0a model includes default input values for trunk terminations (installed) of \$110, and the model assumes a 6:1 line-to-trunk ratio. This equates to \$18.33 per line. See

1	For "non-host switches" utilization of the T1 trunk card ranges from
2	
3	Trunk card investments per line range from
4	Low utilization is causing extraordinarily high trunk card
5	investments per line and termination costs per minute.
6	1
7	The RLECs assume the same type of trunk card in each exchange. It is
8	important that the RLECs demonstrate that alternative trunk cards with less
9	capacity and lower costs are not available. While there may be other, lower
10	cost alternatives, one might be to use 16 port T1 trunk cards at a cost of
11	in place of the three port T3 cards and in several of the host
12	switches. A 16 port T1 trunk card has nominal capacity for 384 voice trunks.
13	Assuming forward-looking efficient utilization of 66 percent, this indicates the
14	T1 trunk card might handle 253 trunks. Using the RLEC assumption of
15	As Exhibit WCC-
16	5.3 in my direct testimony shows all but <b>Const</b> of the RLECs' host switches
17	have fewer than for the furthermore, for the switches might
18	be served by the T1 trunk card without pushing fill above Using
19	the T1 trunk card would lower total switch investment and switching costs per
20	minute.

"HAI Model, Release 5.0a, Inputs Portfolio," Sec. 4.18 and 4.54, HAI Consulting, January 27, 1998.



2 Q. Please summarize your findings with respect to Cost Issues 1.1 and 1.3 3 from reviewing the RLECs' supplemental responses to Alltel's interrogatories? 4 5 Α. In deciding Cost Issues 1.1 and 1.3, the Commission should consider the 6 following: 7 Several components of switch investment and costs are not attributable to the termination of Alltel's mobile-to-land traffic – Web Self-Care, Centrex 8 9 software, OLB chassis and processors, and perhaps others. These 10 components should not be included in switch investments used to compute termination costs. 11 The media gateway and call agents do not appear to be exhaustible by the 12 ٠ 13 traffic volumes expected for the RLEC host and "non-host switches." The 14 amount of investment and costs for these components, therefore, do not vary with usage. Since they are not usage-sensitive, Alltel mobile-to-land 15 16 traffic does not cause "additional costs of terminating such calls" per the Telecom Act.<sup>18</sup> These components should not be included in termination 17 18 costs. 3 19 The RLECs must demonstrate that lower cost network configurations, 20which would reduce switching costs, are not possible. These might include centralization of spares, alternative network architectures that 21

22

1

would reduce media gateway or other component investments in small

<sup>&</sup>lt;sup>18</sup> 47 U.S.C. §252(d)(2)(A)(ii).

1		exchanges, or the use of lower capacity/lower cost trunk cards, if
2		available.
3		
4	Q.	In your direct testimony for Cost Issue 1.5 you testified that the RLECs'
5		forward-looking costs for switching are \$0.0014 per minute or less. Is this
6		still the case?
7	А.	Yes. Information provided by the RLECs in their supplemental responses
8		further supports this conclusion. The switching costs determined by the
9		RLECs in their cost studies - \$0.0042 to \$0.0245 per minute - include costs of
10		non-usage sensitive switch components, costs of components attributable to
11		retail services and costs of network configurations that likely are not the least
12		cost (due to low trunk card utilization, spares in all exchanges and others).
13		
14	<u>Cost</u>	Issue 2.1 – What transport electronics base, line and tributary investments
15	<u>shou</u>	Id be used in the RLEC cost studies?
16	Q.	Please explain Cost Issue 2.1.
17	А.	The RLEC cost studies include transport electronics investments for each
18		exchange, separated among three categories - base, line and tributary. The
19		cost study documentation and initial responses to Alltel interrogatories did not
20		provide details underlying these investments - specifically, a listing of
21		equipment items, item quantities and unit investments, along with information

on the source of unit investments. In addition, information was not providedto substantiate equipment quantities, based on total demand and the

engineering parameters (*e.g.*, equipment capacity) used to determine required quantities. This information was necessary to verify that all equipment items included in transport electronics investments are utilized to transport Alltel's mobile-to-land traffic; the investments reflect efficient network configuration; and, investments represent the costs the RLECs incur today to purchase and install transport electronics equipment.

7

8

Q. Did the RLECs provide this information in their supplemental responses?

9 Α. For each exchange and equipment category (base, line and tributary), the 10 RLECs provided a listing of equipment items, item quantities and unit investments. Exhibit Supplemental WCC-2 is an example using Alliance's 11 response. This information explained the derivation of transport electronics 12 investments, with the exception of Beresford. The total demand for each 13 14 exchange (particularly the quantities of dedicated or special circuits by bandwidth) was not provided, such that the basis for equipment item 15 16 quantities could be evaluated. This is key in evaluating whether equipment is efficiently provisioned. 17

18

### 19 Q. You mentioned that details for Bereford's transport electronics 20 investments were not provided. Please explain.

A. According to its supplemental response, Beresford based its transport
 electronics investment on its existing equipment and embedded investment in
 the Beresford central office necessary to connect to the SDN Communications

1	transport backbone. <sup>19</sup> This is important, because Beresford has by far the
2	highest transport electronics investment per "path" among the RLECs.
3	Exhibit WCC-6.1 in my direct testimony (column D) shows Beresford to have
4	an investment of per path compared to for the other RLECs.
5	Based on the supplemental information provided by other RLECs, Beresford's
6	investment per path would be when derived in the same manner as the
7	others. <sup>20</sup> Beresford provided no rationale for requiring substantially greater
8	transport electronics investment to transport mobile-to-land traffic. In
9	deciding Cost Issue 2.1, the Commission should assure that Beresford, and
10	any other RLECs with similar SDN connections, are not basing transport
11	electronics costs on embedded plant in service. This would be contrary to
12	§51.505(d)(1).

13

Q. What other considerations are important in deciding transport
 electronics investments for the other RLECs, based on the supplemental
 responses?

17 A. In deciding Cost Issue 2.1, the Commission should consider the following:

18

19

• <u>OC-192 optical interface cards</u>. The *line* portion of transport electronics investment in each exchange consists of two OC-192 optical interface

<sup>&</sup>lt;sup>19</sup> Beresford stated in its supplemental response: "The following detail provides information concerning the pricing used to generate the estimates for the transport equipment necessary for Beresford to connect to the SDN Communications transport backbone. The pricing estimates for this portion of the FLEC engineering model are based on the actual costs for the deployed equipment in the Beresford central office."

<sup>&</sup>lt;sup>20</sup> Note that unit investments in the range of the second are too high due to the RLECs use of "paths" as the measure of demand for transport electronics.

each. These are the largest single components of 1 cards at 2 transport electronics investments. FCC Rule §51.505(b)(1) requires efficient network configuration of SONET rings connecting RLEC 3 exchanges. The RLECs must demonstrate that these large OC-192 rings 4 are justified based on total demand; otherwise, smaller bandwidth rings 5 with lower cost optical interface cards should be reflected in transport 6 7 costs and rates. In addition, as I discussed in my direct testimony the total 8 demand to which *line* and *common* investments and costs are attributed 9 should adhere to FCC Rule §51.511 by including demand based on "a reasonable projection ... during a reasonable measuring period" and 10 including both the RLEC's own traffic as well as transit traffic utilizing 11 the OC-192 ring.<sup>21</sup> The RLECs' initial cost study documentation and the 12 supplemental responses indicate that transport forward-looking economic 13 costs per unit are based on recent demand, rather than projected demand. 14 One can either conclude that the OC-192 ring proposed by the RLECs is 15 necessary to meet unspecified, future demand (including mobile-to-land 16 traffic), or the RLECs have substantially overbuilt their transport network. 17 In either case, FCC Rule §51.505(b) prohibits the allocation of costs to 18 transport for ring capacity unrelated to the transport of mobile-to-land 19 traffic or for excessive spare capacity. 20

<u>10/100 Base T and Gigabit Ethernet data interface cards</u>. The *tributary* portion of transport electronics investment includes additional investment

<sup>&</sup>lt;sup>21</sup> See Conwell Direct Testimony, pp. 66-67.

1		amounts for data interface cards. The RLECs must demonstrate that these
2		investments are necessary for or attributable to the transport of Alltel's
3		mobile-to-land traffic in compliance with FCC Rule §51.505(b).
4		• Electrical interface cards. The tributary investment includes DS-1 and
5		DS-3 interface cards for adding/dropping circuits to the SONET ring. The
6		RLECs must demonstrate that total demand (voice trunks and special
7		circuits) justifies the quantities of these cards at each exchange.
8		
9		In summary, the supplemental responses identified transport electronics
10		components, quantities and unit investments. The RLECs still have not
11		proven that the selected components represent the lowest cost, most efficient
12		configuration; and, they have not proven that component quantities have been
13		efficiently sized based on projected total demand, including the RLECs' own
14		traffic and transit traffic.
15		
16	<u>Cost</u>	<u>Issue 2.2 – Should forward-looking economic costs per unit be based on total</u>
17	<u>equiv</u>	valent DS-1 circuits?
18	Q.	Please explain Cost Issue 2.2.
19	А.	The RLECs measure transport demand in terms of "paths," where a path is
20		one voice trunk or one special circuit regardless of its bandwidth. Their cost
21		studies allocate transport electronics investments and costs between voice
22		trunks and special circuits in portion to the quantity of paths for each. This
23		method is incorrect and inconsistent with FCC Rule §51.511 in that it fails to

properly measure the demand that consumes transport electronics capacity and the cause of investment and costs. Transport electronics capacity is not consumed by the number of paths or circuits, but by the combination of circuits and circuit bandwidth. Using the "path" method overstates transport electronics investment and costs for voice trunks, which are used to transport Alltel's mobile-to-land traffic. This causes transport costs to be significantly overstated.

8

9 Q. Did the RLECs' supplemental responses include information on the
10 architecture of transport electronics equipment indicating the proper
11 measure for investment and cost allocation?

A. Yes. The RLECs produced a four page document entitled, "OC-192
Equipment Capacity." A copy is included as Exhibit Supplemental WCC-3.
This document confirms several key points supporting the use of DS-1
equivalent circuits, rather than paths, as the proper measure for transport
electronics investment and cost allocation.<sup>22</sup>

17

18 The RLEC cost studies assume four types of *tributary* cards for 19 adding/dropping circuits to the OC-192 ring. DS-1 circuits are interfaced 20 using a 28 port DS-1 card. This card has the capacity for 28 DS-1 circuits. 21 DS-3 circuits are interfaced using an eight port DS-3 card (eight DS-3 circuits 22 per card). The other two cards are for 10/100 Base T and Gigabit Ethernet

 $<sup>^{22}\,</sup>$  DS-1 equivalent circuits also should be used in the allocation of transport outside plant investments and costs.

1 data interfaces. Voice trunks and special circuits are added/dropped from the 2 OC-192 ring on DS-1 or DS-3 interface cards. There are no DS-0 interface cards, so voice trunks are combined on a DS-1 or DS-3 circuit and connected 3 to the ring. 4 5 6 Two cards (one working and one for protection) are required for each DS-1 7 and DS-3 circuit in the RLEC cost models, and each card consumes one slot of *common* equipment. The cost models assume there are 14 slots maximum 8 9 capacity in the *common* equipment. 10 Consequently, a DS-3 circuit consumes 1/8<sup>th</sup> of a DS-3 card and 1/56th of the 11 *common* equipment capacity.<sup>23</sup> Similarly, a DS-1 circuit consumes 1/28<sup>th</sup> of a 12 13 DS-1 card and 1/196th of *common* equipment capacity. A DS-0 voice trunk consumes 1/24<sup>th</sup> of a DS-1 circuit, 1/672<sup>nd</sup> of a DS-1 card and only 1/4704th 14 of common equipment capacity. This confirms that common equipment 15 16 investment and costs are caused by both the number of trunks and special 17 circuits and their bandwidth. Based on these fractions, a DS-3 special circuit should be allocated 84 times the common investment and costs of a DS-0 18 circuit.<sup>24</sup> However, the path method would allocate the same investment and 19 20costs to each. 21

 $<sup>^{23}</sup>$  1/8 = 1 DS-3 / 8 DS-3 circuits per DS-3 card. 1/56 = 1 DS-3 / (8 DS-3/DS-3 card X (14 slots of capacity / 2 slots for working and protect DS-3 cards).

1 In addition, *tributary* investments per circuit also vary by bandwidth. A voice 2 trunk (DS-0) on a DS-1 circuit interfaced to the OC-192 ring on a 28 port DS-1 card has a unit investment of A DS-1 special circuit on the same 3 interface card has a unit investment 24 times greater, o A DS-3 special 4 circuit on a DS-3 interface card has a unit investment of <sup>26</sup> The path 5 6 method incorrectly allocates the same amount of *tributary* investment to a 7 voice trunk as DS-1 or DS-3 special circuits. This causes transport costs underlying the RLECs' proposed reciprocal compensation rates to be 8 9 significantly overstated.

10

### 11 Q. What do recommend the Commission decide for Cost Issue 2.2?

A. The supplemental information confirms that DS-1 equivalent circuits be used as the basis for computing transport electronics (and transport outside plant) costs, rather than paths. This will result in a substantial reduction in the transport costs per minute reflected in the RLECs' cost studies. I described on pages 58-63 of my direct testimony methods that can be used to correct the RLEC cost studies.

- 18
- 19Q.In your direct testimony on page 83 you indicated that transport20electronics and outside plant costs are expected to be \$0.0020 and

24

 $<sup>^{24}</sup>$  84 = 1/56 / 1/4704. 1/4704 = 1 DS-0 voice trunk / (24 DS-0/DS-1 circuit X 28 DS-1 circuits/DS-1 card X (14 slots of capacity / 2 slots for working and protect DS-1 cards).

# \$0.0025, respectively. Is this still the case after reviewing the RLEC supplemental responses?

- 3 Basing the allocation of transport electronics and outside plant Α. Yes. investments and costs on DS-1 equivalent circuits, rather than paths, is an 4 essential correction to the RLEC cost studies. The supplemental responses 5 6 support this. Including DS-1 equivalent circuits for transit traffic also is key. When these changes to the studies, along with others identified in the cost 7 issues, are made, transport electronics and outside plant costs of \$0.0020 and 8 9 \$0.0025, respectively, should be expected. These costs, plus \$0.0014 per minute for switching, result in transport and termination costs of \$0.0059 per 10 11 minute, or less.
- 12

# Q. Did the RLECs provide any additional information in their supplemental responses?

A. Yes, they produced information on trunks in service, lines in service and
 minutes of use. This information may be useful in later re-running the cost
 studies based on Commission decisions with respect to the 18 cost issues.

18

### 19 Q. Does this conclude your supplemental testimony?

20 A. Yes.

### BEFORE THE PUBLIC UTILITIES COMMISSION

### OF THE STATE OF SOUTH DAKOTA

)

IN THE MATTER OF THE PETITIONS FOR ARBITRATION PURSUANT TO THE TELECOMMUNICATIONS ACT OF 1996 TO RESOLVE ISSUES RELATING TO AN INTERCONNECTION AGREEMENT WITH ALLTEL, INC.

DOCKET No. TC 07-111 Through TC 07-116

### **CERTIFICATE OF SERVICE**

I hereby certify that on the 12th day of June, 2008, a true and correct copy of **Alltel's Supplemental Direct Testimony of W. Craig Conwell,** was sent electronically to:

Meredithm@cutlerlawfirm.com MEREDITH MOORE Cutler & Donahoe, LLP 100 N Phillips Avenue - 9th Floor Sioux Falls, SD 57104-6725

MR RYAN J TAYLOR ATTORNEY AT LAW CUTLER & DONAHOE LLP 100 NORTH PHILLIPS AVENUE 9TH FLOOR SIOUX FALLS SD 57104-6725 ryant@cutlerlawfirm.com

Karen.cremer@state.sd.us KAREN CREMER STAFF ATTORNEY SOUTH DAKOTA PUBLIC UTILITIES COMMISSION 500 EAST CAPITOL PIERRE SD 57501 MR BOB KNADLE STAFF ANALYST SOUTH DAKOTA PUBLIC UTILITIES COMMISSION 500 EAST CAPITOL PIERRE SD 57501 bob.knadle@state.sd.us

Harlan.Best@state.sd.us HARLAN BEST STAFF ANALYST SD PUC 500 EAST CAPITOL PIERRE SD 57501

MS PATRICIA VAN GERPEN EXECUTIVE DIRECTOR SOUTH DAKOTA PUBLIC UTILITIES COMMISSION 500 EAST CAPITOL PIERRE SD 57501 patty.vangerpen@state.sd.us

Tałbot J. Wieczorek