

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF SOUTH DAKOTA**

IN THE MATTER OF THE ) TC06-189  
APPLICATION OF MCC TELEPHONY )  
OF THE MIDWEST, INC., D/B/A )  
MEDIACOM FOR A CERTIFICATE )  
OF AUTHORITY TO PROVIDE )  
LOCAL EXCHANGE SERVICE IN )  
THE CASTLEWOOD, ELKTON, )  
ESTELLINE, HAYTI, LAKE NORDEN )  
AND WHITE EXCHANGES )

**DIRECT TESTIMONY OF ROD CUNDY**

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**Q. Please state your name, title and business address for the record.**

A. My name is Rodney Cundy, and my current title is Director of Technical Operations, West Iowa Region (Mediacom). Prior to this I was the Technical Operations Manager, Brookings SD until May 9<sup>th</sup>, 2008. My business address is 2205 Ingersoll Ave, Des Moines IA 50312; my telephone number is (515) 246-2213.

**Q. What are your job responsibilities?**

A. While in the role of Technical Operations Manager in Brookings SD, I was responsible for overseeing the day-to-day operations of the Technical Department. This involved insuring the cable plant was in compliance with all CLI, FCC, and OSHA performance standards. Other areas of responsibility were troubleshooting and insuring repair of the system, making necessary system adjustments and responding to customer inquiries.

I was also responsible for hiring, training, evaluating, and supervising the technical staff.

**Q. What is your background in the telecommunications business?**

I have 19 years of experience in the cable television industry. I joined Mediacom in November 2000 as Technical Operations Manager, Brookings SD. I was promoted to Director of Technical Operations in May 2008. Prior to joining Mediacom, I worked for Satellite Cable/Brookings.Cable Vision as an Install Technician/Construction Supervisor before being bought out by Mediacom in 2000.

**Q. What is the purpose of your testimony?**

A. The purpose of the testimony is to describe the operations of MCC and to discuss the proposed expansion of our certificated authority to include those areas served by ITC. By so doing, I will demonstrate that MCC has the technical and managerial capability to provide facilities-based local and long distance Internet protocol voice services in the ITC service territory in the State of South Dakota.

**Q. Please briefly describe your company's operations in the South Dakota areas currently served by ITC.**

A. Mediacom, the parent of MCC Telephony has been in continuous operation in the Castlewood, Elkton, Estelline, Hayti, Lake Norden and White exchanges in South Dakota since 2000 and prior to that operated as Satellite

Cable Services (which Mediacom purchased in 2000). Mediacom offers basic video, enhanced video and broadband service in the South Dakota areas listed above and currently served by ITC. Mediacom has deployed and continues to manage, operate and maintain a robust cable communications system in these areas.

**Q. Please briefly describe the network Mediacom deploys in these South Dakota exchanges.**

A. Mediacom's network is a sophisticated hybrid fiber optic coaxial system (HFC) that enables the deployment of advanced services such as high-speed internet, high definition video and IP-enabled voice services. As state of the art facilities, we expect the network to be able to support other advanced and enhanced services as they are developed and become available.

**Q. Please briefly describe your customer distribution in the above listed exchanges.**

A. Mediacom passes 1,360 in the Castlewood, Elkton, Estelline, Hayti, Lake Norden and White exchanges in South Dakota. We provide basic and enhanced video products as well as broadband internet services to a high percentage of these homes. A large number of our video subscribers also purchase optional enhanced services such as high definition video. We are proud of our relationship with our customers in these areas and particularly so of our high subscribership to our data services which is in line with

national efforts to make broadband services both available and accessible for as many Americans as possible.

**Q. Why do you believe that it is important for MCC to be able to offer voice services in the service areas of ITC?**

A. Our customers in the Castlewood, Elkton, Estelline, Hayti, Lake Norden and White exchanges should certainly have the opportunities to take advantage of the savings and convenience available to our other South Dakota customers. We know that the Triple-Play bundle of services offers the greatest value and convenience to customers and it has been our Company's policy to seek to offer these services wherever technically feasible. I feel that striving to present our customers with the widest possible field of options is a commitment we make to our subscribers. Mediacom and its subsidiary MCC are anxious to respond to our customers' demand.

**Q. Does this conclude your testimony?**

A. Yes it does.

Dated this \_\_\_\_\_ day of October, 2008.

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ROD CUNDY