KC/KS

TC01-055

TC01-055

DOCKET NO.

In the Matter of — IN THE MATTER OF THE APPLICATION OF KMC DATA, LLC FOR A CERTIFICATE OF AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICES AND LOCAL EXCHANGE SERVICES IN SOUTH DAKOTA

Public Utilities Commission of the State of South Dakota

DATE		MEMORANDA
6/6	01	Filed and Docketed.
6/14	01	Weekly Filing
6/29	01	Certificate of Authorities from Sec of State
6/29	01	Revised Tariff Page
7/12	01	Order Granting COA.
7/12	01	Docket Closed

TC01-055

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RECEIVED
JUN 07 2001
SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

June 5, 2001

VIA FEDERAL EXPRESS

Ms. Debra Elofson
Executive Director
The South Dakota Public Utilities Commission
500 East Capitol Avenue
Pierre, SD 57501

Re: Application of KMC Data, LLC, to Provide Resold and Facilities-Based Competitive Local Exchange Services

Dear Ms. Elofson:

Enclosed for filing with the South Dakota Public Utilities Commission, please find an original and 10 copies of KMC Data, LLC's Application for authority to provide facilities-based competitive local exchange services in the State of South Dakota. Please note that due to the size of the documents we have included only one copy of Exhibit G, KMC Telecom Holdings, Inc.'s SEC Form 10K and 10Q.

Also enclosed is a duplicate of this filing and a self-addressed, postage-paid envelope. Please date-stamp the duplicate and return it in the envelope provided. Please do not hesitate to contact me if you have any questions regarding this filing.

Respectfully submitted,

Eric D. Jenkins

Enclosures

DC01/JENKE/148808.1

TC01-055

Before the
STATE OF SOUTH DAKOTA
PUBLIC UTILITIES COMMISSION

Application of	)	
	)	
KMC DATA, LLC	)	
	)	
for a Certificate of Authority	)	Docket No. _____
to Provide Local Exchange	)	
Telecommunications Services	)	
within the State of South Dakota	)	

APPLICATION OF KMC DATA, LLC, FOR A CERTIFICATE OF AUTHORITY

KMC DATA, LLC ("KMC DATA" or "Applicant"), by its attorneys, respectfully requests that the South Dakota Public Service ("Commission") grant it a Certificate of Authority to provide resold and facilities-based competitive local exchange telecommunications services in the State of South Dakota pursuant to Chapter 20:10:32:03 of the Commissions Rules.

In support of its Application, KMC Data provides the following information.

1. 20:10:32:03 (1): KMC Data is a limited liability company duly organized and existing under and by virtue of the laws of the State of Delaware. The company was formed on January 10, 2001, and is headquartered at: 1545 Route 206, Suite 300, Bedminster, New Jersey 07921. Its telephone number is (908) 470-2100. Its facsimile number is (908) 719-8775. KMC Data is a wholly-owned subsidiary of KMC Telecom Holdings, Inc. ("KMC Holdings"), which is a holding company incorporated in Delaware. A copy of KMC Data's Certificate of Formation is appended to this Application as ***Exhibit A***.

2. 20:10:32:03 (2): The full name and title of each member of KMC Data are as follows:

William F. Lenahan	**Chief Executive Officer**
Roscoe C. Young II	**President and Chief Operating Officer**
William H. Stewart	**Chief Financial Officer**
Alan Epstein	**Secretary**
Robert Hagan	**Senior Vice President of Finance**
Constance Loosemore	**Vice President, Assistant Treasurer and Assistant Secretary**
Julie DeSantis	**Assistant Secretary**

The full business experience of these officers is set forth in detail in ***Exhibit B***, which also contains the biographies of the key management and operational personnel who will be responsible for KMC Data's telecommunications services in South Dakota and throughout the United States.

3. All of the above-referenced officers may be reached at the following address:

KMC Data, LLC
1545 Route 206
Suite 300
Bedminster, New Jersey 07921-2567
Telephone (908) 470-2100
Facsimile (908) 719-8775

4. 20:10:32:03 (3): Applicant will provide local exchange services under the name KMC Data, LLC.

5. 20:10:32:03 (4): Applicant is not a corporation.

6. 20:10:32:03 (5-6): KMC Data was organized to provide state-of-the-art telecommunications services to business customers in the State of South Dakota and throughout the United States. A diagram

of the Company's corporate structure is appended hereto as *Exhibit C*.[1] As this diagram will show, KMC Data is a wholly-owned subsidiary of KMC Holdings, and has the following affiliates: KMC Telecom Inc. ("KMC I"), KMC Telecom II, Inc., ("KMC II"), KMC Telecom III, Inc., ("KMC III"), KMC Telecom IV, Inc., ("KMC IV"), KMC Telecom of Virginia, Inc., ("KMC I of VA"), KMC Telecom IV of Virginia , Inc., ("KMC IV of VA"), KMC Telecom V of Virginia, Inc., ("KMC V of VA") (the "Affiliates").

7. As of the date of this filing, KMC Data and its Affiliates are authorized by virtue of certification, registration, or (where appropriate) on an unregulated basis to provide local exchange and/or interexchange telecommunications services in such jurisdictions as reflected in the chart appended hereto as ***Exhibit D***.[2]

8. In addition to South Dakota, KMC Data has applications to provide local exchange and/or intrastate interexchange services pending in such jurisdictions as reflected in the chart appended hereto as ***Exhibit D***.

9. 20:10:32:03 (7): As a start-up company, KMC Data intends to operate as a provider facilities-based local exchange and resold local exchange and interexchange telecommunications services in Tier III Markets (population from 100,000 to 750,000). KMC Data will target business

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1 KMC Holdings, the parent company of KMC Data and its affiliates, is currently seeking approval from the various state commissions in the affected jurisdictions for a series of intra-corporate transactions whereby the operations of four of its wholly-owned subsidiaries, KMC Telecom Inc. ("KMC I"), KMC Telecom II, Inc. ("KMC II"), KMC Telecom III, Inc. ("KMC III") and KMC Telecom IV, Inc. ("KMC IV"), will be consolidated into a single entity, KMC III, with KMC I and KMC II being dissolved as corporate entities. In South Dakota, no such approval has been sought, because none of the affected affiliates has a presence in the State. ***Exhibit C*** reflects the Company's corporate structure both before and after the proposed corporate reorganization.

2 Again, it should be noted that KMC Holdings has undertaken a series of transactions to effect the consolidation of KMC I, KMC II, KMC III and KMC IV into a single entity, KMC III. Following the completion of the proposed consolidation all telecommunications licenses will be held by the surviving entity, KMC III.

government and institutional end-users, as well as Internet service providers, long distance carriers and wireless providers in the State of South Dakota and throughout the United States. KMC Data anticipates serving only business customers at this time. Due to the time-sensitive nature of KMC Data's business plan, KMC Data respectfully requests expedited grant of the authority on or before July 30, 2001, to commence provision of competitive local exchange services within the State of South Dakota.

10. In addition to South Dakota, KMC Data is currently seeking authority to provide local exchange and intrastate interexchange services in the remaining 49 states and the District of Columbia.

11. By this Application, KMC Data seeks the authority from the Commission to provide full scale telecommunications services. KMC Data intends to operate as competitive local exchange service provider on a facilities-based and resale basis within the state of State of South Dakota. Specifically, KMC Data seeks authority to provide all forms of switched and dedicated telecommunications services, including but not limited to the following local services:

- ***"Plain Old Telephone Service"*** **-- originating and terminating local calls;**
- ***Access Service*** **-- originating and terminating traffic between a customer premise and an IXC POP;**
- ***Private Line;***
- ***Data transmission service;*** **and**
- ***Internet services.***

12. Initially, KMC Data's plans to deploy NEBS (Network Equipment Building Standards)[3] compliant Media Gateway Controller (MGC) and Media Gateway (MG) equipment in non-ILEC

[3] NEBS defines a rigid and extensive set of performance, quality, environmental and safety requirements developed by Bellcore (now called Telcordia Technologies).

collocation space such as carrier hotels for interconnection to ILECs and IXC providers. MGC and KMC equipment will interconnect with ILEC networks using Inter Machine Trunks (IMT's) at a Point of Presence (POP). At present, the Applicant has no switches or other facilities installed in the State of South Dakota. A diagram of the technology deployed in KMC Data's network can be found attached hereto as ***Exhibit E***. KMC Data notes, however, that its network configuration may changes as it continues to install and maintain a technically advanced network, which will allow it to provide the highest levels of reliability, security and capacity that its target customers typically demand.

13. KMC Data has no plans to construct outside plant or loop distribution equipment at the initial time.

14. 20:10:32:03 (8): With respect to the geographic coverage area for its intended services, KMC Data requests authority to operate as a competitive local exchange for the entire State of South Dakota, except in those areas served by a rural telephone company.

15. 20:10:32:03 (9): As demonstrated below, Applicant is well-qualified, managerially and technically to provide the competitive local exchange services for which authority is requested in this Application.

16. **Managerial.** A highly qualified team of management personnel, all of whom have extensive backgrounds in the telecommunications industry, leads the Applicant. The names, titles and backgrounds of the officers and directors of KMC DATA are attached hereto as ***Exhibit B***.

17. **Technical.** Applicant has an excellent network operations team, all of whom have extensive experience in developing and operating state-of-the art telecommunications infrastructures. KMC Holdings is successfully providing a wide range of telecommunications services in numerous

state. KMC Data, has not been denied authority to provide any telecommunications service in any state. The names, titles and backgrounds of the officers and directors of KMC DATA are attached hereto as *Exhibit B*.

18. KMC Data's customer service representatives are available to assist its business customers with service, maintenance and billing issues. Specifically, KMC Data's customer services representatives are prepared to respond to a broad range of service matters, including inquiries regarding: (1) the types of services offered by KMC Data and the rates associated with such services; (2) monthly billing statements; (3) problems or concerns pertaining to a customer's current service; and (4) general telecommunications matters. Customers may contact KMC Data's customer services department 24 hours a day, seven days a week, by calling the department toll-free at (888) KMC-TEL1 / (888) 562-8431. Customers wishing to communicate with a KMC Data customer service representative in writing can write to KMC Data at:

KMC Data, LLC
1545 Route 206
Suite 300
Bedminster, New Jersey 07921-2567
Telephone (908) 470-2100
Facsimile (908) 719-8775

19. 20:10:32:03 (9): In addition to the above-listed local exchange services and in conformity with the Commission's regulations, KMC Data, either directly or through arrangements with other service providers, will offer access to 911 Emergency Services, services for the hearing and speech-impaired, local and toll directory assistance, operator-assisted calling, equal access to customers' carriers of choice for intraLATA and interLATA toll calls, and number portability, where technically and economically feasible.

20. **Financial.** Applicant, through the strength of its parent corporation, KMC Holdings, has access to ample capital to compete effectively in the market and provide telecommunications services

in the State of South Dakota. To this end, appended to this Application as ***Exhibit F*** is a notarized statement from KMC Holdings guaranteeing financial support of the Applicant in its endeavor to obtain certification and provide telecommunications services in the State of South Dakota as described in this Application. KMC Holdings' most recent SEC Form 10-K is also appended hereto as ***Exhibit G***.

21. 20:10:32:03 (12): KMC Data is examining interconnection options under Sections 251 and 252 of the Telecommunications Act of 1996, and will submit any interconnection analysis as required for the Commission's approval.

22. 20:10:32:03 (13): KMC Data intends to offer its facilities-based and resold local exchange and interexchange services in accordance with the same terms, conditions and rates contained in its proposed local exchange services tariff, South Dakota P.U.C. Tariff No. 1, which is being filed concurrently with this Application, see ***Exhibit H***.

23. 20:10:32:03 (15): KMC Data's marketing effort will be integrated with that of its parent company, KMC Holdings. A detailed description of KMC Holdings' sales and marketing activities is provided in the Company's corporate Fact Sheet appended hereto as ***Exhibit I***. A copy of the promotional and marketing material KMC Data intends to use for its proposed South Dakota operations is appended hereto as ***Exhibit J***.

24. The Company intends to comply fully all relevant rules promulgated by the Federal Communications Commission under 47 C.F.R. § 64.1100 *et seq*. In this regard, the Company will receive proper customer verification and will send adequate written notice of any changes in a subscriber's primary exchange or interexchange carrier in accordance with the rules set forth in 47 C.F.R. § 64.1100 *et seq*.

25. KMC Data intends to avoid occurrences of unauthorized slamming by ensuring that *all* customers have signed contracts with the Company, and that separate Letters of Agency ("LOAs") are routinely obtained where customers of other carriers choose to purchase KMC Data's local and long distance services. A copy of an example customer contract and an example LOA are appended hereto as ***Exhibit K***.

26. 20:10:32:03 (16): With its Applications, KMC Data is requesting authority to offer local exchange services in South Dakota, except in those areas served by a rural telephone company, and if in the future should KMC Data choose to provide local exchange services statewide, with respect to rural telephone companies, KMC Data will come request such authority from the Commission.

27. 20:10:32:03 (17): KMC Data is in good standing with all state telecommunications jurisdictions where it has been authorized to provide service.

28. As of the date of this filing, KMC Data and its affiliates are authorized by virtue of certification, registration, or (where appropriate) on an unregulated basis to provide local exchange and/or interexchange telecommunications services in such jurisdictions as reflected in the chart appended hereto as ***Exhibit D***.

29. In addition to South Dakota, KMC Data is currently seeking authority to provide local exchange and intrastate interexchange services in the remaining 49 states and the District of Columbia.

30. KMC Data is not yet operational in any state.

31. To date, KMC Data has not been denied any requested authority to provide telecommunications services filed in any state, nor has KMC Data had its authorization to provide telecommunications services revoked in any state.

32. 20:10:32:03 (18): All correspondence, notices, orders and inquiries regarding the processing of this Petition should be addressed to:

Genevieve Morelli
Eric D. Jenkins
KELLEY DRYE & WARREN LLP
1200 19th Street, N.W.
Suite 500
Washington, D.C. 20036
Telephone: (202) 955-9600
Facsimile: (202) 955-9792

Copies of all correspondence, notices, orders and inquiries also should be sent to:

Tricia Breckenridge
Executive Vice-President, Business Development
KMC TELECOM HOLDINGS, INC.
1755 North Brown Road
Lawrenceville, Georgia 30043
Telephone (678) 985-7900
Facsimile (678) 985-6213
tbreck@kmctelecom.com

33. All correspondence, notices and inquiries regarding all (1) consumer, (2) technical and service quality, and (3) tariff and pricing issues should be sent to:

Michael Duke
Director – Governmental Affairs
KMC TELECOM HOLDINGS, INC.
1755 North Brown Road
Lawrenceville, Georgia 30043
Telephone (678) 985-6266
Facsimile (678) 985-6213

34. 20:10:32:03 (19): KMC Data currently plans to render its own bills and send them directly to its customers; however, KMC Data may, in the alternative, contract with a billing agent to handle some or all of its billing functions. KMC Data will seek to ensure that all bills comply with the Commission's rules and regulations.

35. 20:10:32:03 (20): KMC Data intends to avoid occurrences of unauthorized slamming by ensuring that *all* customers have signed contracts with the Company, and that separate LOAs are routinely obtained where customers of other carriers choose to purchase KMC Data's local and long distance services. A copy of an example customer contract and an example LOA are appended hereto as ***Exhibit K***.

36. 20:10:32:03 (21): KMC Data has not been the subject of a complaint in any state or federal commission regarding the unauthorized switching of a customer's telecommunications and the act of charging customers for services that have not been ordered.

37. 20:10:32:03 (22): Applicant respectfully requests waiver from the Commission's requirement to file cost support information. KMC Data, at this time, will not provide service to end users subscribing for local exchange service. Applicant agrees that at such time KMC Data decides to offer such services and serves more than fifty thousand local exchange subscribers KMC Data will notify the Commission and file its such cost support information as required under the Commission's Rules.

38. KMC Data hereby respectfully requests that the Commission waive Rule 20:10:32:03(11) requiring the "applicant" to submit financial statements consisting of balance sheets, income statements, and cash flow statements for the most recent 12 month period and accept the financial statements and financial guarantee of its parent company, KMC Holdings, appended hereto as ***Exhibits D and E***. KMC Data as a newly formed company, formed on January 10, 2001, does not have financial statements covering the most recent 12 month period.

39. Applicant respectfully requests any rule the Commission may have requiring KMC Data to post a bond. In lieu of submitting a bond, KMC Data hereby agrees a restriction from offering

prepaid calling cards and services or from collecting customer deposits and advance payments. KMC understands that these restrictions will be placed in the Commission's Order granting authority.

40. 20:10:32:03 (23): Applicant's Federal tax identification number is 22-3719935.

41. 20:10:32:03 (24): The Company will not require any advance payments or deposits from its Customers.

42. While KMC Data will not actually maintain separate books and records for its South Dakota operations, KMC Data will maintain its South Dakota accounts in such a way as to be able to retrieve and make readily available state-specific data and financial information. To this end, the Company maintains a Chart of Accounts, which identifies the various departments and accounts that the Company has selected to track its expenses and revenues on a state-by-state basis. The Company's records will be kept at the Company's headquarters located at: 1545 Route 206, Suite 300, Bedminster, New Jersey 07921. Upon request, KMC Data will provide the Commission, at the Company's own expense, with access to its books and records.

A decision by the Commission to grant Applicant authority to provide competitive local exchange telecommunications services is in the public interest. Applicant is well-qualified to operate as such a service provider in South Dakota. Consumers of telecommunications services in South Dakota will receive the benefits of downward pressure on prices, increased choice, improved quality of service and customer responsiveness, innovative service offerings, and access to increasingly advanced telecommunications technology. The market incentives for new and existing providers of telecommunications services will be improved through an increase in the diversity of suppliers and competition within the local exchange telecommunications market. Granting KMC DATA's Application would enhance this development of competition in the local exchange market and provide the consumers of South Dakota with all of the benefits described above.

WHEREFORE, KMC Data respectfully requests that the Commission grant its Certificate of Authority to Provide Facilities-Based and Resold Local Exchange and Resold Interexchange Telecommunications Services within the State of South Dakota.

Respectfully submitted,

KMC DATA, LLC

By:_____

Genevieve Morelli
Eric D. Jenkins
KELLEY, DRYE & WARREN LLP
1200 19th Street, N.W.
Suite 500
Washington, D.C. 20036
(202) 955-9600

Its Attorneys

DATED: June 5, 2001

VERIFICATION

Roscoe C. Young, II, Affiant, being duly sworn according to law, deposes and says that:

He is the **President and Chief Operating Officer** of KMC Data, LLC

That he is authorized to and does make this affidavit for said corporation;

That the facts set forth in this Application are true and correct to the best of his knowledge, information, and belief and that he expects said corporation to be able to prove the same at any hearing hereof.

Roscoe C. Young, II
President and Chief Operating Officer
KMC Data, LLC

[Commonwealth/State] of New Jersey :

: ss.

County of Somerset :

Sworn and subscribed before me this 12th day of February, 2001.

Signature of official administering oath

Mark C. Millard
A Notary Public of New Jersey
My Commission Expires May 4, 2005

My commission expires

EXHIBIT A

CERTIFICATE OF FORMATION

State of Delaware

Office of the Secretary of State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "KMC DATA LLC" IS DULY FORMED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TWENTY-NINTH DAY OF JANUARY, A.D. 2001.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL TAXES HAVE NOT BEEN ASSESSED TO DATE.

Harriet Smith Windsor

Harriet Smith Windsor, Secretary of State

3344825 8300

AUTHENTICATION: 0941376

010045766

DATE: 01-29-01

State of Delaware

Office of the Secretary of State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF FORMATION OF "KMC DATA LLC", FILED IN THIS OFFICE ON THE TWELFTH DAY OF JANUARY, A.D. 2001, AT 4:30 O'CLOCK P.M.

Harriet Smith Windsor

Secretary of State

3344825 8100

010025137

AUTHENTICATION: 0918432

DATE: 01-17-01

CERTIFICATE OF FORMATION

OF

KMC DATA LLC

The undersigned, an authorized natural person, for the purpose of forming a limited liability company under the provisions of and subject to the requirements of the State of Delaware (particularly Chapter 18, Title 6 of the Delaware Code and the acts amendatory thereof and supplemental thereto, and known, identified and referred to as the "Delaware Limited Liability Company Act"), hereby certifies that:

FIRST: The name of the limited liability company is KMC DATA LLC (the "Company").

SECOND: The address of the registered office in the State of Delaware is Corporation Trust Center, 1209 Orange Street, Wilmington, Delaware 19801. The name of its registered agent at such address is The Corporation Trust Company.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Formation on the 10th day of January, 2001.

Linda Smith

Linda Smith, Authorized Person

STATE OF DELAWARE
SECRETARY OF STATE
DIVISION OF CORPORATIONS
FILED 04:20 PM 01/12/2001
010023137 - 3344333

[illegible]/STAD.. 44444.1

KMC DATA LLC

* * * *

ACTION BY WRITTEN CONSENT OF THE SOLE MEMBER

THE UNDERSIGNED, being the Sole Member of KMC Data LLC, a Delaware limited liability company (the "Company"), does hereby take the following action by written consent pursuant to Section 18-302(d) of the Limited Liability Company Act of the State of Delaware:

RESOLVED, that the following persons are hereby elected as officers of the Company effective as of January 12, 2001 in the positions set forth across from their names to serve, subject to their current compensations, in such capacity until their successors are elected and qualified or removed as provided in the Company's limited liability company agreement:

William F. Lenahan	Chief Executive Officer
Roscoe C. Young II	President and Chief Operating Officer
William H. Stewart	Chief Financial Officer
Marcy Dean	Senior Vice President and Treasurer
Robert Hagan	Senior Vice President of Finance
Constance Loosemore	Vice President, Assistant Treasurer and Assistant Secretary
Alan M. Epstein	Secretary

IN WITNESS WHEREOF, I have hereunto set my hand as of this 12 day of January, 2001.

KMC Telecom Holdings, Inc.

By: _____

Name: William H. Stewart

Title: CFO

Dated: As of January 12, 2001

EXHIBIT B

STATEMENT OF MANAGERIAL AND TECHNICAL QUALIFICATIONS

The following is a list of KMC Data, LLC's management team:

William F. Lenahan	**Chief Executive Officer**
Roscoe C. Young II	**President and Chief Operating Officer**
William H. Stewart	**Chief Financial Officer**
Alan Epstein	**Secretary**
Robert Hagan	**Senior Vice President of Finance**
Constance Loosemore	**Vice President, Assistant Treasurer and Assistant Secretary**
Julie DeSantis	**Assistant Secretary**

Collectively, the members of KMC Data's management team have designed, managed, and/or operated advanced telecommunications facilities throughout the United States. The members of KMC Data's management team bring many years of experience and a wealth of knowledge from being associated with a number of a highly successful companies in the telecommunications industry.

William F. Lenahan, KMC Data's Chief Executive Officer has nearly three decades of executive leadership in telecommunications, data and information technology. Before joining KMC, Mr. Lenahan served as President and CEO of BellSouth Wireless Data, a division of BellSouth Corporation. Previously, he was President and General Manager of Inacom Information Systems and an executive with Sears Business Centers, first as Vice President and General Manger and later as President and CEO. Mr. Lenahan earned a Bachelor of Science in Data Processing at Kings College and has pursued graduate studies in Business Administration.

Financial Management and Financial Planning at Pace University, Harvard University and LaHulpe in Belgium.

Roscoe C. Young, II, KMC Data's President and Chief Operating Officer. Prior to joining the Company, Mr. Young was Vice President of Network Services for Ameritech, where he led more than 4,000 employees in providing services ranging from ISDN and digital Centrex to dial tone. He previously directed engineering, network services, national account sales, marketing and real estate procurement for MFS Communications as Senior Vice President of that company. He has also been a senior executive with AT&T where he was responsible for sales, marketing, operations, engineering, financial management and human resources. During that time, he was selected by the Reagan Administration to serve as a Special Assistant to Secretary of Defense Caspar Weinberger under the White House Executive Exchange Program. Mr. Young received a B.A. in Psychology from Winona State University in 1974 and an M.S. in Rehabilitation Administration from Southern Illinois University in 1977.

William H. Stewart, KMC Data's Chief Financial Officer, was previously employed with Nassau Capital. Mr. Stewart joined Nassau Capital in 1995 and has over eleven years in the telecommunications investment industry. While at Nassau Capital, Mr. Stewart led Nassau's investment program in the communications industry, which included investments in Cypress Communications, Crown Castle and Portal Software. Mr. Stewart has served as a Director of KMC Holdings since 1996. He graduated cum laude with a B.S. degree from Villanova University, earned an M.B.A. from New York University, and is a Chartered Financial Analyst.

Alan M. Epstein, Secretary of KMC Data, is a member of the Corporate Department of Kelley Drye & Warren and is the leader of the Firm's Project Finance and Infrastructure Group. He is a member of the bars of New York and New Jersey. Mr. Epstein has acted as counsel for

finance companies, sponsors, equity investors and equipment suppliers in connection with project financings or leveraged leases of industrial facilities, power projects and telecommunications systems, including vessels, cogeneration plants and waste-to-energy projects as well as commercial aircraft, cargo ships and rail equipment. Mr. Epstein has led the structuring and negotiation of numerous financing transactions, particularly power and telecommunications projects throughout the United States and abroad, particularly in Southeast Asia. He has extensive experience in financing of non-recourse and limited recourse projects. He was resident in Kelley Drye & Warren LLP's Tokyo office in 1983 and has spoken at various conferences concerning financing, project development, telecommunications and energy projects. Mr. Epstein is the author of a chapter on lease financing published by Matthew Bender & Co., Inc. Mr. Epstein is a 1974 graduate of Syracuse University College of Law.

Robert Hagan, Sr. Vice President-Finance, joined KMC in December, 1997 as Controller. In February, 1999, he was promoted to Vice President, Controller. Previously, Mr. Hagan was Vice President, Finance, with Westfalia Separator, Inc., and was Chief Financial Officer, Secretary and Treasurer, of the Lynton Group. Mr. Hagan spent five years with Ernst & Young and received his CPA in 1985. He has earned two BS degrees in Accounting and Business Management from Fairleigh Dickinson University.

Constance Loosemore, Vice President, Assistant Treasurer and Assistant Secretary joined KMC after serving as Assistant Vice President, Telecommunications and Media Group with Dresdner Kleinwort Benson. Prior to that she was the Assistant Vice President, US Project Finance Group with the Sanwa Bank. Ms. Loosemore earned a BS in Finance from the University of Tennessee.

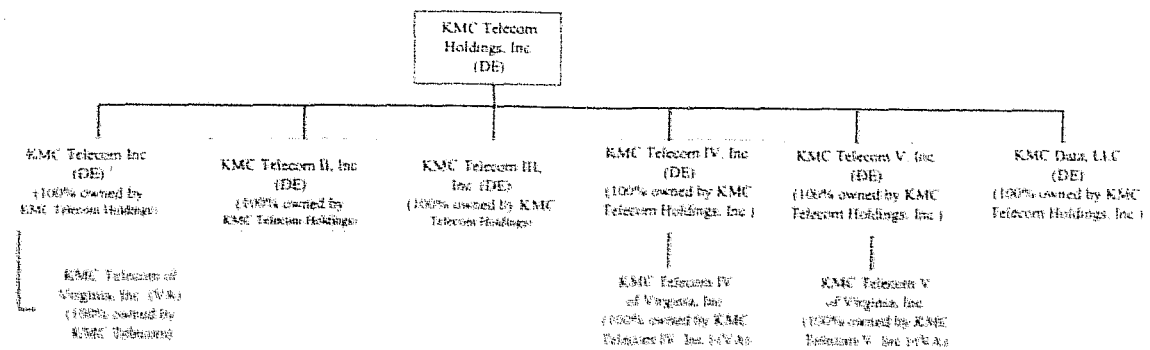
Julie DeSantis is KMC Holdings' Assistant Secretary. Before joining KMC in March of 2000, Ms. DeSantis was the Risk Manager at both Mitsubishi International Corporation and the Matsushita Electric Corporation of America. Ms. DeSantis received her Bachelor of Science in Business Administration in 1993 from Bryant College.

With such vast technical experience by the members of its management team, in addition to the outstanding team of engineers and network specialists it has employed, KMC Data has the adequate technical experience and managerial capability to develop and maintain a successful local exchange operation in this state.

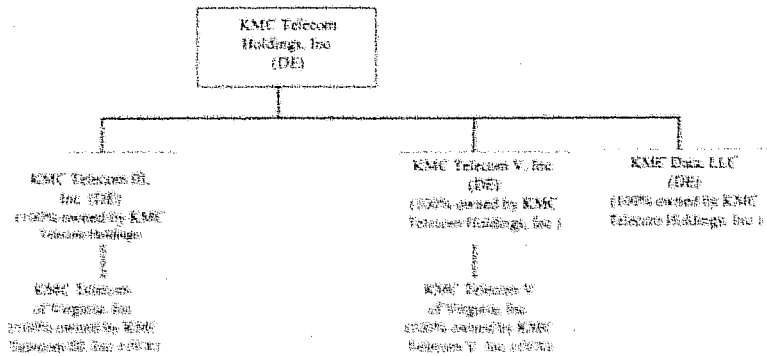
EXHIBIT C

CORPORATE STRUCTURE/ORGANIZATIONAL CHART

KMC'S CURRENT CORPORATE STRUCTURE:



KMC'S CORPORATE STRUCTURE: POST REORGANIZATION



KMC Telecom

EXHIBIT D

KMC AFFILIATE CERTIFICATIONS

ESC Entity	Authority Granted or Service Unregulated	Authority Pending
ESC Telecom Inc	Alabama, Florida, Georgia, Louisiana, New Hampshire, North Carolina, Texas, Wisconsin.	N/A
ESC Telecom II Inc	Florida, Illinois, Indiana, Kansas, Michigan, Minnesota, New Hampshire (IXC), North Carolina, Texas.	N/A
ESC Telecom III, Inc	Alabama, Arkansas, Florida, Indiana, Louisiana, Maryland, Michigan, Mississippi, Missouri, North Carolina, Ohio, South Carolina, Tennessee, Texas, West Virginia.	N/A
ESC Telecom IV, Inc	Alabama, Georgia, Kansas, Kentucky, Mississippi, Nebraska, Nevada, Oklahoma, Texas.	N/A
ESC Telecom V, Inc	Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Texas, Utah, Vermont, Washington, Washington, D.C., West Virginia, Wisconsin, Wyoming (IXC).	Alaska, Maryland, North Dakota, Tennessee, Wyoming (CLEC).
ESC Telecom of Virginia, Inc.	Virginia	N/A
ESC Telecom IV of Virginia, Inc	Virginia	N/A

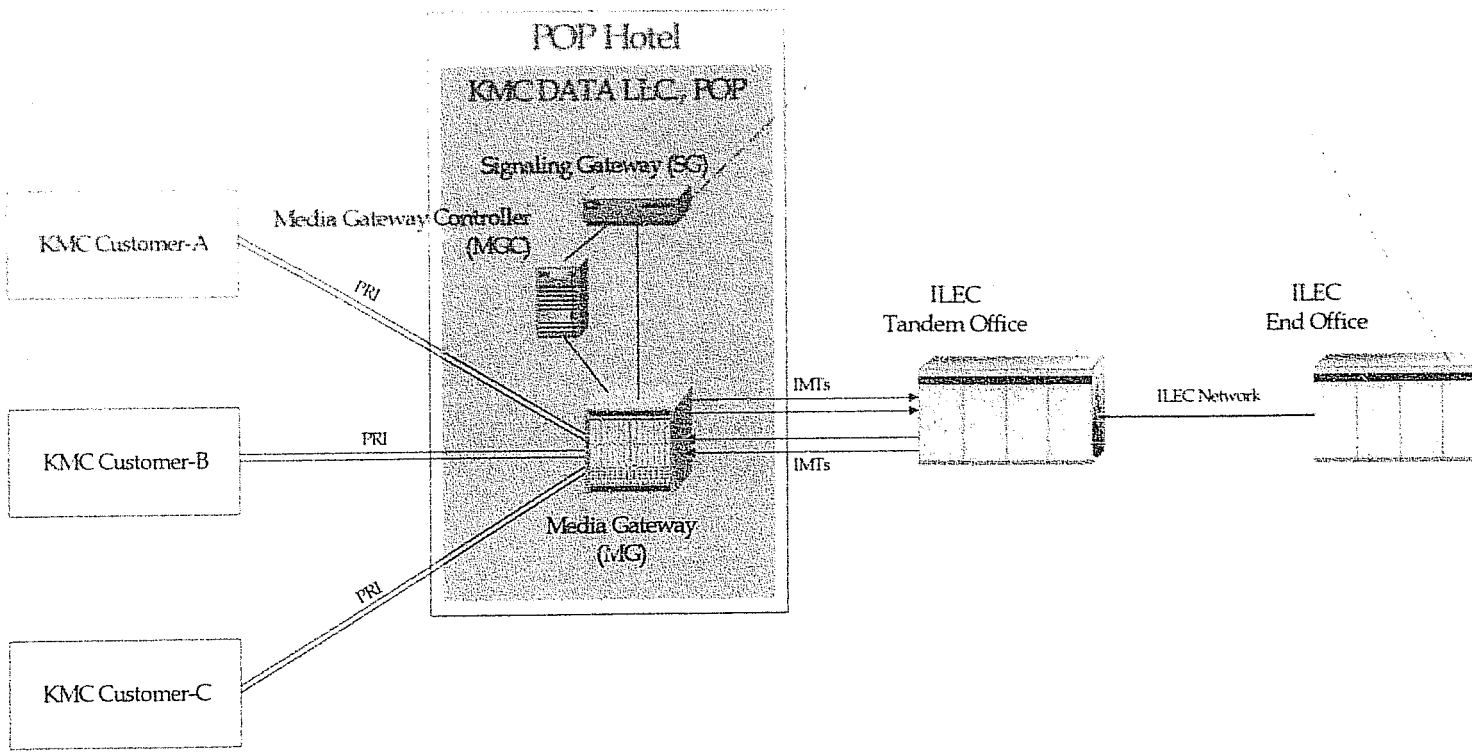
AVC Entity	Authority Granted or Service Unregulated	Authority Pending
AVC Telecom of Virginia, Inc.	Virginia	N/A

EXHIBIT E

NETWORK DIAGRAM OF KMC DATA, LLC

KMC Telecom

KMC DATA LLC., Network



R. Michael Hayter, DMTS
NextGEN Architecture --Optical Solutions

EXHIBIT F

STATEMENT OF FINANCIAL GUARANTEE

STATEMENT OF FINANCIAL GUARANTEE

Roscoe C. Young, II, Affiant, being duly sworn according to law, deposes and says that:

He is the President and Chief Operating Officer of KMC Telecom Holdings, Inc.

That he is authorized to and does make this affidavit for said corporation;

That KMC Telecom Holdings, Inc., guarantees financial support of Applicant KMC Data, LLC, in its endeavor to obtain certification and provide telecommunications services in the State of South Dakota as described in this Application.

Roscoe C. Young, II
President & Chief Operating Officer
KMC Telecom Holdings, Inc.

Commonwealth/State of New Jersey :

: ss.

County of Somerset :

Sworn and subscribed before me this 30th day of May, 2001.

Signature of official administering oath

MARY B AROMIN
Notary Public, State of New Jersey
My Commission Expires April 28, 2006

My commission expires _____

EXHIBIT G

FINANCIAL QUALIFICATIONS

KMC TELECOM HOLDINGS INC

Filing Type: 10-K
Description: Annual Report
Filing Date: Apr 17, 2001
Period End: Dec 31, 2000

Primary Exchange: N/A
Ticker: N/A

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-K

FOR ANNUAL AND TRANSITION REPORTS PURSUANT TO
SECTIONS 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

(MARK ONE)

|X| ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2000

|_| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 333-50475

KMC TELECOM HOLDINGS, INC.
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE	22-3545325
(STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION)	(I.R.S. EMPLOYER IDENTIFICATION NO.)

1545 ROUTE 206
BEDMINSTER, NEW JERSEY 07921
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES, INCLUDING ZIP CODE)

Registrant's telephone number, including area code: (908) 470-2100

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT:
None

SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE ACT:
None

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] Yes [ ] No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K [X].

The aggregate market value of the voting common stock held by non-affiliates of the registrant as of March 30, 2001 was approximately $86,193,000 based upon an estimate of the fair value thereof by management of the registrant. There is no established trading market for the voting common

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stock of the registrant and no sales have occurred within the past sixty days.

As of March 30, 2001, 861,145 shares of the registrant's Common Stock, $0.01 par value, were outstanding. There is no established trading market for the Common Stock.

DOCUMENTS INCORPORATED BY REFERENCE. None.

==========

CAUTIONARY STATEMENT REGARDING FORWARD - LOOKING STATEMENTS

STATEMENTS IN THIS ANNUAL REPORT ON FORM 10-K THAT ARE NOT PURELY HISTORICAL ARE FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933 AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, INCLUDING STATEMENTS REGARDING THE COMPANY'S EXPECTATIONS, HOPES, INTENTIONS OR STRATEGIES REGARDING THE FUTURE. FORWARD-LOOKING STATEMENTS INCLUDE: STATEMENTS REGARDING THE ANTICIPATED DEVELOPMENT AND EXPANSION OF OUR BUSINESS, THE MARKETS IN WHICH OUR SERVICES ARE CURRENTLY OFFERED, OR WILL BE OFFERED IN THE FUTURE, THE SERVICES WHICH WE EXPECT TO OFFER IN THE FUTURE, THE CONTINUING IMPLEMENTATION OF OUR OPERATIONS SUPPORT SYSTEM, OUR ANTICIPATED CAPITAL EXPENDITURES, OUR FUNDING NEEDS AND POTENTIAL FINANCING SOURCES, REGULATORY REFORM, THE INTENT, BELIEF OR CURRENT EXPECTATIONS OF THE COMPANY, OUR DIRECTORS OR OFFICERS WITH RESPECT TO OUR FUTURE FINANCIAL PERFORMANCE AND OTHER MATTERS, AND OTHER STATEMENTS REGARDING MATTERS THAT ARE NOT HISTORICAL FACTS. ALL FORWARD-LOOKING STATEMENTS IN THIS REPORT ARE BASED ON INFORMATION AVAILABLE TO THE COMPANY AS OF THE DATE THIS REPORT IS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION, AND THE COMPANY ASSUMES NO OBLIGATION TO UPDATE ANY SUCH FORWARD-LOOKING STATEMENTS. FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE EXPRESSED OR IMPLIED BY SUCH FORWARD-LOOKING STATEMENTS INCLUDE, BUT ARE NOT LIMITED TO, THE FACTORS SET FORTH IN "ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS -- CERTAIN FACTORS WHICH MAY AFFECT OUR FUTURE RESULTS."

PART I

ITEM 1. BUSINESS.

BACKGROUND

The initial predecessors of KMC Telecom Holdings, Inc. were founded in 1994 and 1995, respectively, by Harold N. Kamine, the Company's Chairman of the Board. These predecessors were merged in 1996 and renamed KMC Telecom Inc. KMC Telecom Holdings, Inc. was formed during 1997 primarily to own, directly or indirectly, all of the shares of its operating subsidiaries. The principal equity investors in the Company currently include Nassau Capital Partners L.P., Mr. Kamine, Lucent Technologies, Inc., General Electric Capital Corporation, CIT Lending Services Corporation, First Union Corp., and Dresdner Kleinwort Wasserstein.

COMPANY OVERVIEW

We are a rapidly growing fiber-based integrated communications provider offering data, voice and Internet infrastructure services. We offer these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers. Our business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

We provide a full suite of broadband communications services in 19 Tier III markets, which we define as markets with a population between 100,000 and 750,000. We own and operate robust fiber-based networks and Class 5 switching equipment in all of our Tier III markets, which are predominantly located in the South, Southeast, Midwest and Mid-Atlantic United States. We will continue to expand in our existing Tier III markets because we believe that these markets have attractive growth attributes and are typically less competitive than larger markets. Our customers in these markets include: AT&T, Boeing, City of Augusta, Columbia Hospital, NASA, Pillsbury, State of Wisconsin, Texas A&M University and Wal-Mart.

We also provide nationwide data services under long-term guaranteed revenue contracts. Under these contracts, we currently provide local Internet access infrastructure and other enhanced data services and will be providing Voice over Internet Protocol service, or VOIP, beginning in the second half of 2001. Currently, we have contracts representing approximately $280 million in annualized revenues in approximately 140 markets. We expect these markets to be operational by the second quarter of 2001. The Internet infrastructure we are deploying includes the latest technology platforms from Cisco and Nortel, which we believe will result in a cost-effective and technologically superior solution for our customers.

See Note 8 of the Notes to Consolidated Financial Statements contained in Item 8 of this Report on Form 10-K for financial information by Tier III Markets Segment and Nationwide Data Platform Segment.

BUSINESS STRATEGY

We intend to become a leading competitive provider of data and voice services in the Tier III markets that we serve directly. These services will be provided on an individual product basis and as part of value-added service bundles. We also intend to continue to form alliances with carriers in Tier I and II markets to deliver next generation data services. To accomplish these objectives we will:

CONTINUE TO OPERATE ROBUST FIBER OPTIC NETWORKS IN TIER III MARKETS TO SUPPORT BROADBAND APPLICATIONS. We will continue to expand our geographically extensive, full service, fiber-based networks in Tier III markets to support both voice and broadband data applications. We believe our networks are generally more technologically advanced than those of the incumbent local exchange carrier, facilitate the capture of market share, and are likely to deter other alternative competitive local exchange carriers from penetrating our markets due to the cost of constructing a competing network of equal capability. In all of our operational markets, we have completed our backbone construction connecting the market's central business district with outlying office parks, large institutions, the locations of long distance carriers' transmission equipment and major incumbent local exchange carrier central offices. Consistent with capital availability, we intend to continue to expand our networks in response to customer demand.

CONTINUE TO STRENGTHEN OUR LOCAL PRESENCE WITH PERSONALIZED CUSTOMER SERVICE IN TIER III MARKETS. We seek to capture and retain customers in Tier III markets through local, personalized sales, marketing and customer service programs. In order to accomplish this, we will continue to:

- establish local sales offices in each market in which we operate a network,
- recruit our city directors and sales staff primarily from the local market,
- rely primarily on a face-to-face direct selling approach, and
- support our sales staff with locally based customer service, billing and technical support personnel and participation in the local community.

Most of our existing sales personnel are local residents who have previously worked for the incumbent local exchange carrier or other telecommunications companies. We believe that our "Creative Solutions with a Hometown Touch(R)" sales approach is very important to customers in Tier III markets, who do not typically receive localized sales contact or customer support from the incumbent local exchange carrier.

EXPAND OUR DATA PLATFORM OFFERINGS BY LEVERAGING OUR RELATIONSHIPS WITH MAJOR CARRIER CUSTOMERS AND BY EXPANDING INTO NEW MARKETS. In Tier I, II and III markets, we are creating a nationwide next generation local broadband network to

provide data communications services through strategic alliances with major carrier customers. We believe that these alliances leverage our core strengths in managing technology and developing infrastructure and use the carriers' larger sales organizations to brand and distribute these capabilities. We expect to use our guaranteed revenue contracts with these carriers to reduce the risks associated with expansion. We will build our networks to meet existing requirements under these contracts while preserving the flexibility to rapidly and cost- effectively expand capacity with demand.

ENHANCE OUR EXISTING INFRASTRUCTURE TO DELIVER NEXT GENERATION VOICE AND DATA SERVICES. We will expand our existing infrastructure so that we can continue to offer new voice and data services, thereby enhancing our market penetration and maintaining low customer turnover. Services we expect to offer in the future include voice and data service bundles, xDSL-based applications, web hosting, data storage and backup, and application service hosting. We also intend to become the leading gateway for data communications services to the Tier III markets we serve. We provide data services directly to our own customers and to long distance carriers, Internet service providers and other businesses which require broadband access in our markets but do not currently have their own facilities or connections in those markets.

SERVICES

We offer a comprehensive suite of data and voice services. Historically, we have resold switched services which we purchased from incumbent local exchange carriers. In December 1997, we began providing our own on-network services to our customers. Our on-network services and resale services account for all of our revenues. The allocation between on-network revenues and resale revenues was as follows:

	Year Ended December 31,		
	1998	1999	2000
On-network revenues	37%	69%	95%
Resale revenues	63%	31%	5%

VOICE SERVICES

For the year ended December 31, 2000, voice services accounted for approximately 25% of our revenue. These voice services include:

LOCAL SWITCHED SERVICES. Local switched services allow customers to connect their key systems and PBX system with the public network through dial tone lines and trunks. Dial tone lines also enable customers without premise-based communications systems to connect to the public network through stand-alone telephone devices. We also offer enhanced services such as call waiting, conferencing, speed dialing and voice mail to our customers. We currently have switches commercially operable in each of our 37 Tier III markets. We have added and will continue to add capacity in all markets to insure services are available when required by our customers.

LONG DISTANCE SERVICES. We offer a full range of long distance services including inter- and intra-LATA, interstate, international, calling card, prepaid calling card and 800 type services. We offer long distance services to our customers by entering into wholesale agreements with various long distance carriers and reselling their transmission services to our customers. We believe that many of our customers will prefer the option of purchasing long distance services from us in conjunction with their local switched services as part of their one-stop telecommunications solution.

CENTREX-TYPE SERVICES. Centrex-type services provide customers the functionality of PBX without the capital expense of installing these systems. Centrex-type services reduce customers' maintenance expenses and increase communications reliability. We introduced these services in all our operational

markets during 1999 and the first quarter of 2000. These services feature call forwarding, speed dialing, conferencing and intercom, transfer and voice mail capabilities. Centrex-type services can be provided over standard voice connections or, where voice and data services are required, ISDN connections.

DATA SERVICES

Data services represented approximately 75% of our revenue for the year ended December 31, 2000. We believe that these services enhance our ability to provide an integrated turnkey solution to our customers' data, voice and video transmission requirements. Our current data service offerings include:

PRIMARY RATE ISDN. Primary Rate ISDN provides customers the equivalent of 1.544 megabit per second of digital communications via a T-1 type facility, with 23 channels for data and voice communications and a 24th channel providing network signaling and control for the services. We focus our Primary Rate ISDN sales efforts on Internet service providers who use it as a means of supporting customer access to their operations, and end-user customers who use it as a network access facility for their internal telecommunications systems.

INTERNET INFRASTRUCTURE. Our Internet infrastructure service provides large bandwidth users with data switching capability at the network level, allowing them to acquire capacity as required without investing in data switching equipment. Internet infrastructure service gives us the ability to provide data switching to Internet service providers by allowing data calls to

be terminated though port wholesale equipment rather than the switch. This enables the Internet service provider to more cost effectively manage its data requirements while, at the same time, increasing the efficiency and capacity of our Class 5 switches.

BASIC RATE ISDN. Basic Rate ISDN, or BRI, provides customers the potential of 144 kilobits per second of digital communications via a single network facility interface. We believe this service is attractive to medium and small size customers, since it provides dial-up access to the Internet, and other dial-up data applications, while simultaneously providing the ability to integrate voice traffic on a single network facility.

PRIVATE LINE AND SPECIAL ACCESS SERVICES. We currently provide various types of on-network dedicated services which permit the transmission of voice and data between two or more specified points and are dedicated to a particular customer. Private line services are provided over dedicated lines and are available in different capacities. DS-1 lines are dedicated lines that provide 24 separate channels that transport voice and/or data. DS-3 lines provide 672 channels. The use of the channels and capacity of the service is determined by the needs of the customer. Special access services are provided to long distance carriers to connect their customers to the long distance carriers' locations or to multiple locations of the carrier. The services are provided over DS-1 and DS-3 lines. If additional capacity is desired we have the ability to provide OC-3, OC-12 and higher capacities that deliver multiple DS-3 equivalent capacities. Our private line and special access services are designed to meet the needs of our customers.

FRAME RELAY/ATM. Frame relay and ATM, or asynchronous transfer mode, are used by some of our data customers as a fast data transport service for Wide Area Networks. Today we resell these services. In the future we intend to provide these services over our own network and utilize a third party provider for transport outside our network.

Our future data service offerings will include:

INTERNET ACCESS SERVICES. We plan to offer Internet access services in partnership with several carriers beginning in the second half of 2001.

APPLICATION SERVICE PROVIDER. Through the second quarter of 2001, we will conduct a proof of concept trial in two Tier III cities of a range of ASP hosted and managed application services. These services include managed Internet

access with a selection of security options (i.e. firewall, URL filtering, virus scanning and intrusion detection) as well as a variety of hosted software applications provided on a subscription basis. These applications range from common desktop productivity tools like Microsoft Office and Microsoft Exchange electronic mail/calendaring and contact management, to semi-custom accounting applications from Quicken and Great Plains as well as select industry specific vertical solutions. Depending on the results of the trial and the interest of our customer base, this service may be rolled out to all of our Tier III markets in the future.

WEB HOSTING. We plan to offer web site design services and web hosting on secured, monitored servers. These services will provide small to medium size customers a turn key e-commerce solution.

DATA STORAGE AND BACKUP. We plan to offer automatic and secure off-site storage of enterprise data. These services will include consulting, testing and hosting, with 24 hours-per-day, seven days-per-week monitoring.

DSL. DSL, or digital subscriber line, is a method of using existing copper wire for high bit-rate data transport in the "last mile" connecting our network backbone ring to the customer's premises. DSL provides the customer with a choice of bandwidth based upon its particular needs. Beginning in 2001, we plan to offer HDSL, SDSL and ADSL in selected markets to provide high bandwidth data and video service to medium and small size business customers. We have deployed DSLAMs, or digital subscriber line access multiplexers, in collocation offices in 29 of our Tier III cities. These DSLAMs are equipped and configured to support two access products; first to provide an optimized T-1 service via HDSL, and second to provide ADSL and SDSL applications directly to our customers.

OPERATIONS SUPPORT SYSTEM

We continue the implementation of our high quality operations support system encompassing comprehensive billing, service order, customer care and electronic bonding capability. The system is expected to support our existing and contemplated services. The installation of the operational support systems has been substantially completed with development and expansion to continue as needed. The system is designed to provide us with a single "flow-through" order system that will allow each order to be tracked from service provisioning through installation.

We implemented the service order module and the number tracking module in all our existing Tier III markets in July and August 2000. The implementation included full testing of capabilities and training of personnel in all Tier III markets. All existing Tier III markets are utilizing the system for order entry.

We are currently electronically bonded with five carriers and expect to be electronically bonded with our remaining carriers during 2001. Electronic bonding is the ability to electronically share customer order information between us and the incumbent local exchange carrier or interconnection carrier. Even when we are electronically bonded, we may not achieve the anticipated efficiencies if the information provided to us by the incumbent local exchange carrier is not in a format that we can readily use or if the incumbent local exchange carrier does not promptly provision new lines for us.

The asset and inventory modules, which will provide each market's inventory, are currently being loaded with the necessary data including line data. Completion of the data loading, verification process and testing will conclude the implementation and provide full "flow-through" capability during 2001.

We believe that our operations support system will allow us to quickly address customer concerns, and improve operations efficiency which provides us with a significant competitive advantage.

TIER III MARKETS

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We target Tier III markets, which we define as markets with a population from 100,000 to 750,000. As part of our market selection process we analyze the demographic, economic, competitive and telecommunications demand characteristics of the market. We estimate market demand using data gathered from long distance carriers, the Federal Communications Commission, local sources, site visits and specific market studies commissioned by us. Through the utilization of 20 databases, we also analyze the concentration of potential business, government and institutional end-user customers and the general economic prospects for the area.

We depend upon a detailed business analysis coupled with a "success-based" return on capital employed analysis to drive our capital deployment. Each year capital is deployed based on forecasts, and investment is made when the forecasted investment return exceeds our threshold requirement.

Once we target a Tier III market for development, we design a network to provide access to approximately 80% of the business customers in that market either through direct connections to our network or through unbundled network elements leased from the incumbent local exchange carrier. Typically, we construct a SONET, or self-healing synchronous optical network, backbone ring to provide coverage of the major business districts, government offices, hospitals, office parks and universities, the principal locations of the transmission equipment of long distance carriers offering services in the area, and the incumbent local exchange carrier's central office(s). Following construction of our backbone network, we build additional loops to increase the size of our addressable market as demand grows.

The construction of a network requires us to obtain municipal franchises and other permits. These rights are typically subject to non-exclusive agreements of finite duration providing for the payment of fees by us or the provision of services by us to the municipality without compensation. In addition, we must secure rights-of-way and other access rights which are also typically provided under non-exclusive, multi-year agreements and generally contain renewal options. Generally, these rights are obtained from utilities, incumbent local exchange carriers, other competitive local exchange carriers, railroads and long distance carriers. The Telecommunications Act of 1996

requires most utilities to provide rights-of-way to competitive local exchange carriers on non-discriminatory terms and conditions and at reasonable rates.

Our requirements for a planned network are communicated to KNT Network Technologies LLC which provides program management for construction of the outside plant portion of the network. Our own personnel negotiate required contracts and rights-of-way and test the network components prior to commencing commercial service. Cable, equipment and supplies required for the networks are available from a variety of sources at competitive rates. The construction period for a new network varies depending upon such factors as the number of backbone route miles to be installed, the relative use of aerial as opposed to buried cable deployment, the initial number of buildings targeted for connection to the network backbone and other factors. We believe that a new fiber optic network can be commercially operable within approximately nine months after construction commences.

During Phase I of our network construction program we completed networks in eight Tier III markets. We completed networks in 15 Tier III markets during Phase II of the program and added networks in 14 additional markets during Phase III. All of the 14 networks in Phase III were operational as of December 31, 2000. The markets in which we established networks during each phase of the program are as follows:

PHASE I	PHASE II	PHASE III

[redacted]	Daytona Beach, Florida	Montgomery, Alabama
[redacted]	Fort Myers, Florida	Clearwater/St. Petersburg,
Florida		
[redacted]	Pensacola, Florida	Monroe, Louisiana
[redacted]	Sarasota, Florida	
[redacted]		
[redacted]	Tallahassee, Florida	Maryland
[redacted]	Fort Wayne, Indiana	Lansing, Michigan
[redacted]	Topeka, Kansas	Biloxi/Gulfport,
Mississippi		
[redacted]	Ann Arbor, Michigan	Akron, Ohio
	Eden Prairie, Minnesota	Dayton, Ohio
	Fayetteville, North Carolina	Toledo, Ohio
	Greensboro, North Carolina	Charleston, South Carolina
	Winston-Salem, North Carolina	Columbia, South Carolina
	Longview, Texas	Spartanburg, South
Carolina		
	Norfolk, Virginia	Chattanooga, Tennessee
	Roanoke, Virginia	Johnson City/Kingsport,
Tennessee		

The following table provides aggregate data as of February 28, 2001 for the networks placed in operation during Phase I, Phase II and Phase III of our network construction program, respectively:

	TOTAL LINES IN SERVICE (1)	ROUTE MILES	ADDRESSABLE COMMERCIAL BUILDINGS(2)	COLLOCATIONS
[redacted]	574,109	751	14,853	33
[redacted]	1,126,992	915	26,214	55
[redacted]	331,661	657	27,294	46
[redacted]	2,032,762	2,323	68,361	134

(1) Represents all active switched channels we provide to customers either by unbundled network elements leased from the incumbent local exchange carrier, by direct connection to our own network, or by resale via the incumbent local exchange carrier's network and all active dedicated lines we provide to customers expressed on a DS-0 equivalent basis.

(2) Addressable by either unbundled network elements leased from the incumbent local exchange carrier or by a direct connection to our own network. We define a commercial building as one with greater than ten employees.

[redacted] NETWORK ARCHITECTURE

Our networks are designed for high-speed data and voice communications, using Class 5 digital switching devices. These devices are deployed in all of our networks, as part of a total central office configuration that includes electronic digital cross connect devices, SONET transport equipment and associated DC power plants and AC emergency power facilities. We currently offer end-to-end fully protected fiber services using the SONET ring architecture which routes customer traffic simultaneously in both directions around the ring to provide protection against fiber cuts. If a line is cut, traffic is automatically reversed and sent to its destination around the other side of the ring. In addition, back-up electronics become operational in the event of failure of the primary components. The switches and associated transport

equipment are deployed in an initial configuration that permits rapid growth as our business in the local market grows. Our networks provide access to customers through owner-based fiber optic rings for on-network service and through collocated network elements which are connected to our central office through owned fiber rings between the incumbent local exchange carrier tandem and at least two incumbent local exchange carrier service offices. In addition, at least three interexchange carriers are connected from their points of presence to our central office by SONET rings, for long distance connectivity.

We expedite new market service installation by deploying our switch-in-the-box concept using a turn key process that allows installation and testing of the switch in specially designed portable buildings at the manufacturing facility before deployment. The switch and its housing are then shipped and placed on-site for integration into the network.

We have deployed subscriber loop carrier equipment in each incumbent local exchange carrier collocation for connection to customer premise equipment, and service is then concentrated for transport to our central office for distribution. In addition, we are deploying equipment to permit digital subscriber line (DSL) services to be served on qualifying unbundled network element copper facilities. The incumbent local exchange carrier collocations are engineered to provide access to business, institutional, governmental or other large customers. In addition, for large customer services, the fiber backbone can be extended to provide fiber access all the way to the business complex or building for on-network services. We provide customer premise electronic equipment to connect to both unbundled network element and on-network facilities.

We have also deployed a nationwide primary rate interface (PRI) capability that permits the provisioning of Internet infrastructure services to large Internet service providers without the need to utilize the Class 5 switching capacity. This capability is managed via two centralized KMC NextGen softswitch controllers, which permit the growth of Internet services quickly. This technology provides economical and highly scalable PRI growth and avoids the higher cost associated with placing additional capacity on the existing Class 5 switch in each city.

We currently deploy a 72 pair-strand fiber optic network. Our optical bandwidth capacity in fiber rings ranges from OC-3 to OC-48. We are actively conducting both field and lab trials of dense wave division multiplexing (DWDM) to enhance bandwidth capability in our Tier III markets.

We monitor our fiber optic networks and electronics 24 hours-per-day, seven days-per-week, using a combination of local and national network control centers. Local network monitoring is accomplished by means of an automatic notification system that monitors for system anomalies. This system provides instantaneous alarms to an on-call network technician whenever an anomaly is detected. The local market technician is trained in network problem resolution and provides on-site corrective procedures when appropriate. A national Network Knowledge Center, located in Denver, Colorado, acts as the focal point for all of our operating networks, providing integrated and centralized network monitoring, correlation and problem management. The Network Knowledge Center has access to all operating networks and can work independently of the local systems to effect repair or restoration activities. The Network Knowledge Center is currently provided by Lucent on a contractual basis.

The Network Knowledge Center receives, tracks and manages all customer calls and issues to satisfactory conclusion. The call center works with our own customer care representatives and engineers in the Lawrenceville facility to ensure that timely and consistent service is provided. In order to enhance customer service, we will be bringing these call center services exclusively in-house during 2001.

SATISFACTION DATA PLATFORM

We are a growing nationwide provider of Internet infrastructure in Tier

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I, II and III markets. We currently provide dial-up Internet access and other data services to carriers using remote access servers, a type of switch that uses Internet Protocol rather than traditional circuit-based switching. This technology uses packets to transfer information and uses bandwidth more efficiently and at a lower cost than similar services based on circuit switching. We are deploying a nationwide data platform which we believe will enable us to reach approximately 50% of the U.S. population. In March 2001, we signed an agreement with Qwest to provide Voice over Internet Protocol, or VOIP, services on over 30% of this Nationwide Data Platform, beginning in the second half of 2001.

We are deploying a platform that will provide Internet access infrastructure, remote access service capability, and VOIP services in Tier I, II and III markets across the United States. In the markets in which we currently provide integrated communications services, connectivity is integrated into our existing architecture. In the markets in which we do not operate switches, we establish a point of presence, lease fiber and provide the Internet service providers with the same basic architecture for their applications. This provides the capability to create revenue for these major customers beyond our existing markets.

Going forward, the application of Internet Protocol packet technology to the public-switched telephone network may provide many distinct advantages over the current time division multiplexing transport infrastructure, including:

- much less expensive and demanding deployment, less costly equipment, lower space and power requirements, and faster implementation,
- the ability for customers to integrate data and voice over the same networks, saving cost and complexity, as well as the ability to support new services combining both data and voice communications,
- the opportunity for carriers to leverage the growing volume of data traffic, and
- DSL, fiber, and other broadband access technologies are particularly compatible with packet-based transport.

As national and global carriers implement managed Internet Protocol networks for end-to-end connectivity, they will require local Internet Protocol infrastructure, including local access devices, packet switches and routers, SS7 and other gateways, and local softswitches.

We currently have a local infrastructure for dial-up access pursuant to agreements with several next generation carriers and Internet service providers. In the second half of 2001, we will begin implementing Voice over Internet Protocol. Additional opportunities include broadband Internet Protocol platforms. This initiative is consistent with our current strategy and infrastructure and, we believe, will also position us as a major participant among next-generation telecom providers.

Voice over Internet Protocol is not currently being used by the telecommunications industry to any material extent for many of the purposes we believe it will serve in the future.

Our existing contracts require us to provide over one million ports in approximately 140 markets nationwide by the second quarter of 2001. We are currently in the process of deploying Cisco and Nortel equipment to provide these ports through 41 supernodes, or concentration points for high-speed connectivity to the Internet, located in various cities, including ten in our existing markets. Our service allows our carrier customers to provide their own customers with dial-up access to the Internet. Under the current regulatory scheme, these calls may qualify for reciprocal compensation which would be incremental to the guaranteed revenues that we receive from our carrier customers.

All of these contracts to date have been structured so that our customers pay a fixed amount to us, regardless of their level of usage. These contracts have terms of 42 to 51 months and have certain cost pass-throughs

which allow us to limit our maintenance and servicing costs to predetermined levels and receive additional revenues for any costs incurred in excess of such predetermined levels.

We currently have a dedicated team devoted to service and maintenance under these contracts. We expect personnel demands to diminish significantly after initial deployment, which will reduce our costs associated with this business, over the remaining lives of these contracts

TECHNOLOGY EVALUATION

We evaluate and test new concepts and capabilities in our laboratory in Lawrenceville, Georgia, as well as in field trials. New capabilities for existing technologies are evaluated, along with emerging technologies that could potentially be used for voice, data or converged voice/data services. We are currently evaluating next generation metropolitan DWDM, PRI and modem pooling technology, SoftSwitch, Passive Optical Networks, High Speed Optical Ethernet MANs, and various next generation Internet Protocol based multi-service platforms.

SALES

We target our sales activities at three separate customer groups: Tier III local customers, Tier III national customers and national data platform customers. Tier III local customers include local governments, hospitals and educational facilities as well as businesses. Tier III national customers are usually interexchange carriers or large corporations which have branches or local offices within our Tier III markets, but which make their buying decisions centrally from their corporate offices. National data platform customers include major long distance carriers and Internet service providers.

TIER III LOCAL. We establish local sales offices in each Tier III market we serve. Each local sales office is staffed by a city director, six to eight account executives and sales support personnel. The sales support personnel include customer service, technical, and billing personnel. During 2001 we will be establishing an alternate channel sales program to complement the efforts of our local sales offices. We anticipate that the program will include partner marketing, direct marketing, and various eCommerce business-to-business based initiatives, as well as referral programs. Partner marketing will consist of our performing joint marketing efforts with sales agents selected from companies that are currently selling to or servicing customers with whom we also want to do business. The sales agents could be systems integrators, telecommunications equipment suppliers, Internet service providers, information technology consultants, and telecommunications consultants. These agents would sell our products and their products at the same time as part of a total solution. The direct marketing program will be used to generate demand through direct mailings and telemarketing campaigns. e-Commerce business-to-business based initiatives may include e-marketing to our embedded customer base, targeted e-lists, or implementation of a KMC web-based order process. Referral programs would involve enlisting the aid of business contacts our account executives have established who would be willing to pass on sales leads in exchange for a commission.

We seek to hire local, seasoned telecommunications managers with sales experience as City Directors. City Directors assist with the initial network build out and oversee the daily operations of their networks, in addition to managing sales staff and market development. Their daily operations responsibilities include management of provisioning, customer service, pricing decisions and the billing process. City Directors work with senior management in the strategic planning process, including capital expenditure and budget planning. They perform cash flow analysis for fiber connections of new buildings to the network, and participate in planning fiber network extensions in their markets.

In our Tier III markets, we use a face-to-face direct sales force of

approximately 180 account executives. Most of our sales personnel are hired locally because we believe that knowledge of, and contacts in, a local market are key factors for competitive differentiation and commercial success in a Tier III market. We believe that this local focus will help to set us apart from the incumbent local exchange carriers, our principal competitors in these markets.

TIER III NATIONAL. While there are few Fortune 500 companies with headquarters located in our operating cities, there are branches and local offices of large corporations within our market areas. Often these large corporations make their buying decisions centrally, either through their telecommunications or MIS functions, which are normally located at corporate

headquarters. Our national markets sales organization is structured to assist them in determining requirements for their various locations within our markets. Additionally, this group targets regional and national interexchange carriers, primarily for the sale of transport services. We believe that this focus on national markets will further increase our market penetration with carriers and large companies in our cities. We currently have 17 national market account managers.

NATIONWIDE DATA SERVICES. We have nationwide data services customer account managers who build relationships with major long distance carriers and Internet service providers. These relationships facilitate initial sales of our services. We believe, and our contracts with our existing customers have shown, that once national data platform customers experience our service they will allow us to provide additional services to them and expand the relationship.

We recruit our sales force from several sources including incumbent local exchange carriers, competitive local exchange carriers, interexchange carriers, cellular companies and interconnect companies. Once hired, our local Tier III sales force is put through a program of intense local training and computer based data and voice product training at the local sales office. All sales personnel participate in consultative sales and product training at our corporate operations facility. Our sales force is compensated based on a fixed base salary and variable payments for the sale of recurring monthly revenue.

CUSTOMERS

Contracts with Qwest Communications Corporation and Qwest Communications International, Inc. (collectively, "Qwest") accounted for approximately 36% of our total revenue for the year ended December 31, 2000. A significant portion of the Qwest business was generated from long term guaranteed revenue contracts. No other customer accounted for 10% or more of our revenues for the year ended December 31, 2000. For the year ended December 31, 1999, no one customer accounted for more than 10% of revenue. It is unlikely that the loss of any single customer, other than Qwest, would have a material adverse effect on our business, financial condition or results of operations.

As of February 28, 2001, we had approximately 12,700 customers, which can be broken down into the following categories:

- Tier III local customers are local to a particular city and include local governments, hospitals and educational facilities as well as businesses, including local and regional Internet service providers. Our business customers range from large businesses to medium and small size businesses, including medical and insurance offices, car dealerships, broadcast media outlets and real estate brokerages.

- Tier III national customers consist of Fortune 500 companies, regional and national interexchange carriers, other large companies, major long distance carriers, wireless service providers and other competitive local exchange providers that have a local or branch office in several of our markets.

- Nationwide data platform customers consist of major long distance carriers and Internet service providers.

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Examples of our customers in each of these categories are shown below:

TIER III LOCAL CUSTOMERS PLATFORM SERVICES CUSTOMERS	TIER III NATIONAL CUSTOMERS	DATA
Boeing	AT&T Corp.	
Broadwing		
City of Augusta, Georgia	Burlington Northern Santa Fe Railway	Qwest
Columbia Hospital	Krispy Kreme Donuts	
NASA	Sprint	
Pillsbury	UUNET	
State of Wisconsin	Walgreens	
Texas A&M University	Walmart	

MARKETING

We market our local services through a combination of media channels and personal service in each of our local markets. We seek to gain brand awareness through advertising on local television, radio and print media. We also use outdoor advertising in prominent locations, customer testimonials, and local events and sponsorships, such as charity golf tournaments.

Consistent with our "Creative Solutions with a Hometown Touch(R)" motto, we also seek to actively participate in our local communities. Each City Director is typically a long-time local resident with extensive telecommunications experience and is well known and respected in the community. The City Director typically seeks to hire other local residents, further strengthening our involvement with and contacts throughout the local market. Each local office is typically an active member of the local Chamber of Commerce, and contributes to local charities. We believe that these activities provide us with a point of differentiation compared to the incumbent local exchange carriers, who have generally underserved Tier III markets in favor of larger markets.

SUPPLIERS

We depend on a number of suppliers in order to operate our networks. The following companies are our primary suppliers.

TELECOMMUNICATIONS EQUIPMENT. We have contracted with Lucent, as our primary supplier, to purchase switching, transport and digital cross connect products. Lucent has also agreed to implement and test our switches and related equipment. In addition, we have entered into an agreement with Lucent pursuant to which Lucent has agreed to monitor our switches on an on-going basis. Lucent is an investor in our preferred stock and a lender under our credit facilities.

BILLING SUPPORT SYSTEMS IMPLEMENTATION. In the second quarter of 1999, we installed software developed by Billing Concepts Systems, Inc./APTIS to provide us with comprehensive billing functionality, including the ability to capture call detail records, message rating, bill calculation, invoice generation, customer care and inquiry, collections management, and quality assurance. This software enables us to produce a single bill covering all of the products and services that we provide to a customer. Additional development of new billing functionality continues.

OPERATIONAL SUPPORT SYSTEMS IMPLEMENTATION. We entered into an agreement in 1998 with Eftia OSS Solutions Inc. to develop our operational

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support systems. These systems manage service order processing, circuit and asset inventory, telephone number inventory and trouble administration. The installation of the operational support systems has been substantially completed with development and expansion to continue as needed.

OUTSIDE NETWORK RELATED CONSTRUCTION. We are currently in negotiations to complete the transfer of our construction division to KNT Network Technologies, LLC, a company independently owned by Harold N. Kamine and Nassau Capital, our principal stockholders. Pursuant to an arrangement between the parties, effective June 1, 2000, we transferred substantially all of the employees of our construction division to KNT. KNT is providing construction and maintenance services to us and is being reimbursed for all of the direct costs of these activities. In addition, we are currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum. We are currently negotiating with KNT to finalize the terms of this arrangement and execute a formal contract which is required to be completed by June 15, 2001.

The services and products which we obtained from these principal suppliers are also available from a number of other sources. If we were forced to change suppliers for any reason, however, we may experience some difficulties, particularly with respect to the compatibility of equipment from new suppliers with our existing Lucent equipment.

COMPETITION

OVERVIEW. The telecommunications industry is highly competitive. Our principal competitors in Tier III markets are the incumbent local exchange carriers. In most instances the incumbent local exchange carrier is one of the regional Bell operating companies (such as Verizon, BellSouth or SBC). Incumbent local exchange carriers presently have a majority of the market share in those areas we consider our market areas. Because of their relatively small size, we do not believe that Tier III markets can profitably support more than two facilities-based competitors in addition to the incumbent local exchange carrier.

Other competitors may include competitive local exchange carriers, microwave carriers, wireless telecommunications providers and private networks built by large end-users. Potential competitors (using similar or different technologies) include cable television companies, utilities, incumbent local exchange carriers, regional Bell operating companies seeking to operate outside their current local service areas and independent telephone companies. In addition, there will be future competition from large long distance carriers, such as AT&T and MCI WorldCom, which have begun to offer integrated local and long distance telecommunications services. Consolidation of telecommunications companies and the formation of strategic alliances within the telecommunications industry, as well as the development of new technologies, could give rise to significant new competitors for us.

Both the long distance business and the data transmission business are extremely competitive. Prices in both businesses have declined significantly in recent years and are expected to continue to decline. In the long distance business, we will face competition from large carriers such as AT&T, MCI WorldCom and Sprint. We will rely on other carriers to provide transmission and termination for our long distance traffic and therefore will be dependent on such carriers.

A large portion of our nationwide data platform business will be conducted in larger Tier I and Tier II markets. We expect that our primary competitors in this business will be both incumbent local exchange carriers and other competitive local exchange carriers. Because the regional Bell operating companies and other incumbent local exchange carriers tend to focus their efforts on Tier I and Tier II markets, they will have a significantly greater local presence in these markets. In addition, due to the larger size of the markets, there are a greater number of facilities-based competitive local exchange carriers competing for data business in these markets than we usually

face in Tier III markets. For this reason, we generally will not enter these markets to offer nationwide data platform services unless we have a pre-existing agreement with a significant customer justifying our presence in the market.

INCUMBENT LOCAL EXCHANGE CARRIERS. Our principal competitors for local exchange services are the regional Bell operating companies. As a recent entrant in the integrated telecommunications services industry, we have not yet achieved a significant market share for any of our services. In particular, the incumbent local exchange carriers:

- have long-standing relationships with their customers,
- have financial, technical and marketing resources substantially greater than ours,
- have the potential to fund competitive services with revenues from a variety of other businesses, and
- currently benefit from a number of existing regulations that favor the incumbent local exchange carriers over us in some respects.

COMPETITIVE LOCAL EXCHANGE CARRIERS AND OTHER COMPETITORS. We compete from time to time with competitive local exchange carriers. In our markets we generally face competition from two or more competitive local exchange carriers. However, in many instances, the competitive local exchange carriers present in our Tier III markets have not established robust fiber-based networks comparable to ours. After the investment and expense of establishing a network and support services in a given market, the marginal cost of carrying an additional call is negligible. Accordingly, in Tier III markets where there are three or more fiber-based competitive local exchange carriers, we expect substantial price

competition. We believe that operations in such markets are likely to be unprofitable for one or more operators.

We face competition in each of our markets. However, we believe that our commitment to build a significant network, deploy switches and establish local sales and support facilities at the outset in each of the Tier III markets which we target should reduce the number of facilities-based competitors and drive other entrants to focus on the resale of incumbent local exchange carrier service or our services or to invest in other markets. We believe that each market will also see more agent and distributor resale initiatives.

REGULATION

Our services are subject to varying degrees of federal, state and local regulation. The Federal Communications Commission exercises jurisdiction over facilities of, and interstate and international services offered by, telecommunications common carriers. The state regulatory commissions retain jurisdiction over the same facilities and services to the extent they are used to originate or terminate intrastate communications. Local governments sometimes impose franchise or licensing requirements on competitive local exchange carriers. The regulatory environment is in a constant state of flux, and you should be aware that any of the items discussed below are subject to rapid change due to regulatory action, judicial decision or legislative initiative.

FEDERAL REGULATION

We are regulated at the federal level as a nondominant common carrier subject to minimal regulation under Title II of the Communications Act of 1934. The Communications Act of 1934 was substantially amended by the Telecommunications Act of 1996. This legislation is designed to enhance competition in the local telecommunications marketplace by:

- removing state and local entry barriers,
- requiring incumbent local exchange carriers to provide

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interconnection to their facilities,

- facilitating the end-users' choice to switch service providers from incumbent local exchange carriers to competitive local exchange carriers like us, and

- requiring access to rights-of-way.

The legislation also is designed to enhance the competitive position of competitive local exchange carriers and increase local competition by newer competitors such as long distance carriers, cable television companies and public utility companies. Under the Telecommunications Act of 1996, regional Bell operating companies have the opportunity to provide in-region long distance services if specified conditions are met. In addition, the Telecommunications Act of 1996 eliminates certain restrictions on utility holding companies, thus clearing the way for them to diversify into telecommunications services.

The Telecommunications Act of 1996 specifically requires all telecommunications carriers (including incumbent local exchange carriers and competitive local exchange carriers (like us)):

- not to prohibit or unduly restrict resale of their services,

- to provide dialing parity and nondiscriminatory access to telephone numbers, operator services, directory assistance and directory listings,

- to afford access to poles, ducts, conduits and rights-of-way, and

- to establish reciprocal compensation arrangements for the transport and termination of telecommunications.

It also requires competitive local exchange carriers and incumbent local exchange carriers to provide interconnection for the transmission and routing of telephone exchange service and exchange access. It requires incumbent local exchange carriers to provide such interconnection:

- at any technically feasible point within the incumbent local exchange carrier's network,

- that is at least equal in quality to that provided by the incumbent local exchange carrier to itself, its affiliates or any other party to which the incumbent local exchange carrier provides interconnection, and

- at rates, terms and conditions that are just, reasonable and nondiscriminatory.

Incumbent local exchange carriers also are required under the law to provide nondiscriminatory access to network elements on an unbundled basis at any technically feasible point, to offer their local retail telephone services for resale at wholesale rates, and to facilitate collocation of equipment necessary for competitors to interconnect with them or obtain access to their unbundled network elements.

The Telecommunications Act of 1996 provided for the removal of most restrictions imposed on AT&T and the regional Bell operating companies resulting from the consent decree entered in 1982 which provided for divestiture of the regional Bell operating companies from AT&T in 1984. The Telecommunications Act establishes procedures under which a regional Bell operating company can enter the market for long distance service between specified areas within its in-region local service territory. The Telecommunications Act of 1996 permitted the regional Bell operating companies to enter the out-of-region long distance market immediately upon enactment. Before the regional Bell operating company can provide in-region inter-LATA services, it must obtain Federal Communications Commission approval upon a showing that facilities-based competition is present in its market, that the regional Bell operating company has entered into

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interconnection agreements in the states where it seeks authority, that it has satisfied a 14-point "checklist" of competitive requirements, and that its entry is in the public interest. To date, such authority has only been granted to Verizon (formerly Bell Atlantic) for New York and SBC for Kansas, Oklahoma and Texas. A petition by Verizon for entry in Massachusetts is pending at the Federal Communications Commission. The provision of inter-LATA services by regional Bell operating companies is expected to reduce the market share of major long distance carriers, and consequently, may have an adverse effect on the ability of competitive local exchange carriers to generate access revenues from long distance carriers.

FEDERAL COMMUNICATIONS COMMISSION RULES IMPLEMENTING THE LOCAL COMPETITION PROVISIONS OF THE TELECOMMUNICATIONS ACT OF 1996. The Federal Communications Commission in 1996 established a framework of national rules enabling state public service commissions and the Federal Communications Commission to begin implementing many of the local competition provisions of the Telecommunications Act of 1996. The Federal Communications Commission prescribed certain minimum points of interconnection necessary to permit competing carriers to choose the most efficient points at which to interconnect with the incumbent local exchange carriers' networks. The Federal Communications Commission also adopted a minimum list of unbundled network elements that incumbent local exchange carriers must make available to competitors upon request and a methodology for states to use in establishing rates for interconnection and the purchase of unbundled network elements.

In January 1999, the Supreme Court ruled on a variety of issues addressed in the Federal Communications Commission's 1996 order. Among other things, the Supreme Court found that the Federal Communications Commission has authority to establish national pricing rules for interconnection, unbundled elements and resale services. However, the Supreme Court overturned the Federal Communications Commission's rules regarding what network elements must be unbundled by the regional Bell operating companies, and remanded to the Federal Communications Commission the question of what network elements are "necessary" to competing carriers like us. On November 5, 1999, the Federal Communications Commission issued an order re-establishing the network elements that must be offered by incumbent local exchange carriers as unbundled network elements. That decision is currently the subject of various reconsideration petitions and appeals. We cannot provide any assurances regarding the disposition of these petitions and appeals and we cannot assure you that we will be able to maintain interconnection agreements on terms acceptable to us.

On July 18, 2000, the U.S. Court of Appeals for the 8th Circuit issued a decision in which it upheld the Federal Communications Commission's use of a forward-looking methodology to establish prices for network elements, but the

Court vacated the agency's rule that the methodology should be applied based on the use of the most efficient telecommunications technology currently available and the lowest cost network configuration. Rather, the Court held that the methodology must be applied based on the costs of the incumbent local exchange carriers' existing facilities and equipment. The issue was remanded to the Federal Communications Commission for further consideration. The Court's ruling is currently under review by the U.S. Supreme Court. A decision by the Supreme Court is expected in the Court's fall 2001 term. We are unable to provide assurances as to the outcome of the Supreme Court case or of the remand proceeding that must be conducted by the Federal Communications Commission.

The 8th Circuit also affirmed its prior decision to vacate the Federal Communications Commission rule that required incumbent local exchange carriers to provide combinations of network elements that are not ordinarily combined in their networks. The Court's decision keeps in place the system whereby carriers cannot obtain network element combinations unless the incumbent local exchange carrier has already combined the elements in its network today. The Supreme Court is currently reviewing this issue as well as the pricing issue described above.

On March 17, 2000, the U.S. Court of Appeals for the District of Columbia Circuit vacated certain Federal Communications Commission rules

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relating to collocation of competitors' equipment in incumbent local exchange carriers' central offices. This decision requires the Federal Communications Commission to limit collocation to equipment that is "necessary" for interconnection with the incumbent local exchange carrier or access to the incumbent local exchange carrier's unbundled network elements. On August 10, 2000, the Federal Communications Commission responded by issuing an order and request for further comment. The agency required that incumbent local exchange carriers provide physical collocation within 90 days after receiving an application and clarified that an incumbent local exchange carrier must allow a competitive local exchange carrier to construct a controlled environmental vault or similar structure on land adjacent to an incumbent local exchange carrier structure that lacks physical collocation space. The Federal Communications Commission asked for comment on what equipment incumbent local exchange carriers should allow competitive local exchange carriers to physically collocate and how physical collocation space should be assigned, whether collocators should be permitted to cross-connect with other collocators, and what rules should apply to collocation at remote local exchange carrier premises. No assurances can be given regarding the outcome of this further proceeding.

OTHER REGULATION. In general, the Federal Communications Commission's policies encourage the entry of new competitors in the telecommunications industry and are designed to prevent anti-competitive practices. Currently, large incumbent local exchange carriers, such as the regional Bell operating companies, are regulated as "dominant" carriers, while competitive local exchange carriers, like us, are considered "nondominant" carriers. Dominant carriers face more detailed regulatory scrutiny. As a nondominant carrier, we are subject to relatively minimal Federal Communications Commission regulation.

- TARIFF. We may install and operate facilities for the transmission of domestic interstate communications without prior Federal Communications Commission authorization. The Federal Communications Commission requires us to file periodic reports concerning our interstate circuits and deployment of network facilities, and offer interstate services on a nondiscriminatory basis, at just and reasonable rates. We also remain subject to Federal Communications Commission complaint procedures.

  The Federal Communications Commission adopted an order in 1996 (the "Detariffing Order") which eliminated the requirement that nondominant interstate carriers maintain tariffs on file with the Federal Communications Commission for domestic interstate services. On April 28, 2000, the U.S. Court of Appeals for the D.C. Circuit upheld the Commission's decision. The Federal Communications Commission subsequently issued a notice establishing a 9-month transition to mandatory detariffing. This transition period was subsequently extended. However, by July 31, 2001, carriers must cancel all tariffs for interstate domestic interexchange services. After that date, the terms and conditions pursuant to which domestic providers offer service to customers will be governed by contract. On March 16, 2001 the Federal Communications Commission adopted a mandatory detariffing requirement for most international interexchange services provided by non-dominant carriers. The Commission provided a nine month transition period to permit carriers to adjust to this additional detariffing requirement. The Federal Communications Commission is currently considering whether to expand the mandatory detariffing requirement to the interstate access services provided by competitive local exchange carriers.

- ACCESS CHARGES. The Federal Communications Commission has granted incumbent local exchange carriers significant flexibility in pricing their interstate special and switched access services. We anticipate that this pricing flexibility will result in incumbent local exchange carriers lowering their prices in high traffic density areas, where our customers are concentrated.

  In late May 2000, the Federal Communications Commission adopted an

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order establishing a five-year plan for reforming federal access charges. The order provides for reductions in the usage-based and flat-rate charges assessed by incumbent local exchange carriers or long distance service providers. The order also provided for increases over time in the flat-rate monthly charges assessed directly by incumbent local exchange carriers on residential and business subscribers. The agency concluded that the plan as adopted would result in a more rational interstate rate structure, which in turn would result in more efficient competition.

- UNIVERSAL SERVICE REFORM. The Federal Communications Commission implemented the provisions of the Telecommunications Act of 1996 relating to the preservation and advancement of universal telephone service in 1997. All telecommunications carriers providing interstate telecommunications services, including us, must contribute to the universal service support funds. On October 8, 1999, the Federal Communications Commission released an order implementing changes to its universal service rules to comply with a decision of the Fifth Circuit Court of Appeals. Among other changes, the Federal Communications Commission revised its rules concerning assessment of carriers' interstate and international revenues for universal service contribution. The Federal Communications Commission narrowed the scope of the contribution base, removing intrastate end-user telecommunications revenues from the assessment, consistent with the opinion of the Fifth Circuit Court of Appeals.

STATE REGULATION

We believe that most, if not all, states in which we operate or propose to operate require a certification or other authorization to offer intrastate and local services. These certifications generally require a showing that the carrier has adequate financial, managerial and technical resources to offer the proposed services in a manner consistent with the public interest. We have obtained state authority for the provision of our competitive local exchange and exchange access services and long distance services in those states where we currently operate and we plan to obtain additional state authorizations as our business expansion plans require. In most states, we are required to file tariffs setting forth the terms, conditions and prices for services that are classified as intrastate.

Some states also impose reporting, customer service and quality requirements, as well as unbundling and universal service requirements on competitive local exchange carriers. In addition, we are subject to the outcome of proceedings held by state commissions to determine state regulatory policies with respect to incumbent local exchange carrier and competitive local exchange carrier competition, geographic build-out, mandatory detariffing and other issues relevant to competitive local exchange carrier operations. Some states have adopted state-specific universal service funding obligations.

In addition to obtaining state certifications, we must negotiate terms of interconnection with the incumbent local exchange carriers before we can begin providing local exchange and exchange access services. Our executed agreements are subject to the approval of the state commissions. The appropriate commissions have approved each of our current agreements and we anticipate state commission approval of our future interconnection agreements.

We believe that, as the degree of local competition increases, the states will offer the incumbent local exchange carriers increasing pricing flexibility. This flexibility may present the incumbent local exchange carriers with an opportunity to subsidize services that compete with our services with revenues generated from non-competitive services, thereby allowing incumbent local exchange carriers to offer competitive services at prices below the cost of providing the service. We cannot predict the extent to which this may occur, but it could have a material adverse effect on our business.

We also may be subject to requirements in some states to obtain prior approval for, or notify the state commission of, any transfers of control, sales

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of assets, corporate reorganizations, issuances of stock or debt instruments and related transactions.

LOCAL GOVERNMENT AUTHORIZATIONS. We are required to obtain street use and construction permits and licenses and/or franchises to install and expand our fiber optic networks using municipal rights-of-way. In some municipalities where we have installed or anticipate constructing networks, we will be required to pay license or franchise fees based on a percentage of gross revenues or on a per foot basis, as well as post performance bonds or letters of credit. We are actively pursuing permits, franchises and other relevant authorities for use of rights-of-way and utility facilities in a number of cities.

FRANCHISES AND PERMITS

The construction of a network requires us to obtain municipal franchises and other permits. These rights are typically the subject of non-exclusive agreements of finite duration providing for the payment of fees or the provision of services by us to the municipality without compensation. In addition, we must secure rights-of-way and other access rights which are typically provided under non-exclusive multi-year agreements, which generally contain renewal options. Generally, these rights are obtained from utilities, incumbent local exchange carriers, other competitive local exchange carriers, railroads and long distance carriers. The Telecommunications Act of 1996 requires most utilities to afford access to rights-of-way to competitive local exchange carriers on non-discriminatory terms and conditions and at reasonable rates. However, there can be no assurance that delays and disputes will not occur. Our agreements for rights-of-way and similar matters generally require us to indemnify the party providing such rights. Such indemnities could make us liable for actions (including negligence) of the other party.

EMPLOYEES

As of February 28, 2001, we had 1,266 full time employees. None of our employees are represented by a labor union or subject to a collective bargaining agreement, nor have we experienced any work stoppage due to labor disputes. We believe that our relations with our employees are good. The labor market in the telecommunications industry is currently very competitive and we compete for qualified personnel with many of our competitors. We believe that our compensation and benefits package is competitive in the telecommunications industry. See Item 7 of this Report on Form 10-K - "Management's Discussion and Analysis of Financial Condition and Results of Operations--Certain Factors Which May Affect Our Future Results -- The Future Success of Our Business Depends Upon Key Personnel."

GEOGRAPHIC AREAS

We have no foreign operations. All of our networks are located in, and all of our revenues are attributable to, the United States.

ITEM 2. PROPERTIES.

We are headquartered in Bedminster, New Jersey and recently expanded the space that we lease in our building from 20,000 to 50,000 square feet of office space. This recent expansion should be sufficient to meet any of our corporate headquarters space requirements for the near future. The lease requires us to pay an annual base lease rent of approximately $1.0 million (adjusted periodically for changes in the consumer price index), plus operating expenses through 2012. We rent this space from a company in which a trust for the benefit of Mr. Kamine's children has an ownership interest. See Item 11 of this Report on Form 10-K - "Executive Compensation - Compensation Committee Interlocks and Insider Participation."

We also maintain an operations center and additional administrative offices in Lawrenceville, Georgia. The Lawrenceville premises is approximately 104,000 square feet held under a lease that expires in 2011. Our annual base rental obligation for these premises is $1.3 million (adjusted periodically for changes in the consumer price index), plus operating expenses. We also own or lease facilities in each of our existing Tier III markets for central offices, sales offices and the location of our switches and related equipment. We lease collocation space for our Internet infrastructure equipment in our Nationwide Data Platform cities. We expect to lease an additional 50,000 square feet of

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space in Lawrenceville, Georgia starting in the second half of 2001 at an annual cost of $650,000. This additional facility should be sufficient to satisfy our near term space requirements.

We believe that our facilities are in good condition, are suitable for our operations and that, if needed, suitable alternative space would be readily available.

ITEM 3. LEGAL PROCEEDINGS.

We are from time to time involved in litigation incidental to the conduct of our business. There is no pending legal proceeding to which we are a party which, in the opinion of our management, is likely to have a material adverse effect on our business, financial condition and results of operations.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

No matters were submitted to a vote of security holders during the fourth quarter of 2000.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

There is currently no established trading market for our Common Stock, $0.01 par value per share. As of March 30, 2001, there were ten holders of record of our Common Stock.

We have never declared nor paid cash dividends on our Common Stock and do not presently anticipate paying any cash dividends on our Common Stock in the foreseeable future. We currently expect that earnings, if any, will be retained for growth and development of our business.

As a holding company, we depend upon the receipt of dividends and other cash payments from our operating subsidiaries in order to meet our cash requirements. Pursuant to the terms of our Amended and Restated Loan and Security Agreement, dated as of February 15, 2000, among certain of our principal operating subsidiaries and a group of lenders led by First Union National Bank, CIT Lending Services Corporation and Lucent (the "Amended Senior Secured Credit Facility"), those subsidiaries are restricted in their ability to pay dividends on their capital stock. The indentures applicable to our 13 1/2% Senior Notes due 2009 and our 12 1/2% Senior Discount Notes due 2008, respectively, impose certain restrictions upon our ability to pay dividends on our capital stock.

Subject to the foregoing and to any restrictions which may be contained in any future indebtedness which we may incur, the payment of cash dividends on our Common Stock will be within the sole discretion of our Board of Directors, and will depend upon the earnings, capital requirements and financial position of the Company, applicable requirements of law, general economic conditions and other factors considered relevant by our Board of Directors.

On January 1, 2000, March 6, 2000, April 1, 2000, May 1, 2000, June 6, 2000, July 1, 2000 and October 1, 2000, the Company granted options to purchase an aggregate of 255,674 shares of its Common Stock to employees and directors of the Company, as well as independent contractors who perform services for the Company, under the 1998 Stock Purchase and Option plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. No consideration was received for the issuance of the options. The options have various exercise prices with 127,500 exercisable at an exercise price of $75 per share, 2,500 exercisable at an exercise price of $125 per share, 64,508 exercisable at an exercise price of $250 per share, and 61,166 exercisable at an exercise price of $300 per share. The issuance of these options was made in reliance upon the exemption from the registration requirements of the Securities Act provided by Section 4(2) of the Act, on the basis that the transactions did not involve a public offering.

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ITEM 6. SELECTED FINANCIAL DATA.

The selected financial data set forth below for the years ended December 31, 1996, 1997, 1998, 1999 and 2000 were derived from our audited financial statements and those of our predecessors. The data presented below should be read in conjunction with Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and notes thereto included in Item 8 "Financial Statements and Supplementary Data."

	Year Ended December 31,				
	1996	1997	1998	1999	2000
	(IN THOUSANDS, EXCEPT PER SHARE DATA)				
STATEMENT OF OPERATIONS DATA:					
Revenue	$ 205	$ 3,417	$ 22,425	$ 64,313	$ 209,195
Operating expenses:					
Network operating costs:					
Non-cash stock option compensation	19	1,110	566	3,387	3,731
Other network operating costs	1,361	5,482	37,699	81,678	143,593
Selling, general and administrative:					
Non-cash stock option compensation	221	12,760	6,514	27,446	31,840
Other selling, general and administrative	2,216	12,176	34,171	84,434	161,275
Depreciation and amortization	287	2,506	9,257	29,077	76,139
Total operating expenses	4,104	34,034	78,207	225,022	442,568
Loss from operations	(3,899)	(30,617)	(55,782)	(160,709)	(233,373)
Other expense (a)	-	-	-	(4,297)	-
Interest income	-	513	8,818	8,701	11,734
Interest expense (b)	(596)	(2,582)	(29,789)	(69,411)	(136,393)
Net loss before cumulative effect of change in accounting principle	(4,495)	(32,686)	(76,753)	(225,716)	(357,982)
Cumulative effect of change in accounting principle (c)	-	-	-	-	(1,705)
Net loss	(4,495)	(32,686)	(76,753)	(225,716)	(359,687)
Dividends and accretion on redeemable preferred stock	-	(8,904)	(18,285)	(81,633)	(96,440)
Net loss applicable to common shareholders	$ (4,495)	$ (41,590)	$ (95,038)	$(307,349)	$ (456,127)
Net loss per common share before cumulative effect of change in accounting principle	$ (7.49)	$ (64.93)	$ (114.42)	$ (360.88)	$ (529.22)
Cumulative effect of change in accounting principle (c)	-	-	-	-	(1.99)
Net loss per common share	$ (7.49)	$ (64.93)	$ (114.42)	$ (360.88)	$ (531.21)
Proforma amounts assuming the change in accounting principle was applied retroactively:					
Net loss applicable to common shareholders	$ (4,495)	$ (41,746)	$ (95,424)	$(309,054)	$ (458,432)
Net loss per common share	$ (7.49)	$ (65.17)	$ (114.88)	$ (362.88)	$ (529.22)
Weighted average number of common shares outstanding	600	641	831	852	859
OTHER FINANCIAL DATA:					
Capital expenditures (d)	$ 9,111	$ 61,146	$ 161,803	$ 440,733	$ 457,681
Adjusted EBITDA(e)	(1,372)	(14,241)	(39,445)	(101,799)	(122,839)
EBITDA(e)	(3,612)	(28,111)	(46,525)	(133,928)	(157,344)
Cash used in operating activities	(2,687)	(8,676)	(33,573)	(98,281)	(146,449)
Cash used in investing activities	(10,174)	(62,992)	(180,198)	(277,078)	(488,952)
Cash provided by financing activities	14,314	85,734	219,199	440,156	659,411

	Year Ended December 31,				
	1996	1997	1998	1999	2000

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	(IN THOUSANDS)				
BALANCE SHEET DATA					
Cash and cash equivalents	$ 1,487	$ 15,553	$ 21,181	$ 85,966	$ 109,977
Restricted investments	-	-	-	88,571	100,056
Working capital	(2,345)	3,672	(1,391)	(57,007)	(63,116)
Networks, property and equipment, net	12,347	71,371	224,890	639,324	1,021,684
Total assets	16,715	95,943	311,310	886,040	1,331,275
Long-term notes payable	12,330	61,277	41,414	235,000	728,173
Other long-term debt	-	-	267,811	576,137	615,181
Redeemable preferred stock	-	35,925	52,033	203,790	472,765
Redeemable common stock and warrants	-	11,726	22,979	46,680	62,380
Total nonredeemable equity (deficiency)	389	(26,673)	(104,353)	(384,413)	(819,471)

(a) During the second quarter of 1999, we recorded a $4.3 million charge to other expense in connection with an unfavorable arbitration award. The net amount due under the terms of the award was paid in full in June 1999.

(b) Excludes capitalized interest of (i) $103,000 for 1996, (ii) $854,000 for 1997, (iii) $5.1 million for 1998, (iv) $6.6 million for 1999 and (v) $10.4 million for 200(During the construction of our networks, the interest costs related to construction expenditures are capitalized.

(c) In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101 ("SAB 101"), REVENUE RECOGNITION IN FINANCIAL STATEMENTS. SAB 101 provides additional guidance in applying generally accepted accounting principles to revenue recognition in financial statements. Through December 31, 1999, we recognized installation revenue upon completion of the installation. Effective January 1, 2000, in accordance with the provisions of SAB 101, we are recognizing installation revenue over the average contract period. The cumulative effect of this change in accounting principle resulted in a charge of approximately $1.7 million which was recorded in the quarter ended March 31, 2000. For the year ended December 31, 2000, the net effect of adopting this change in accounting principle was a deferral of the recognition of $3.0 million of revenue, which increased net loss for the year by $3.56 per share. Revenue for the year ended December 31, 2000 includes $1.7 million of revenues that, prior to the accounting change, had been recognized through December 31, 1999.

(d) The figure for 1997 includes $2.0 million related to the acquisition of a network.

(e) Adjusted EBITDA consists of earnings (loss) before net interest, income taxes, depreciation and amortization charges, stock option compensation expense (a non-cash charge), other expense and cumulative effect of change in accounting principle. EBITDA consists of earnings (loss) before all of the foregoing items except stock option compensation expense and other expense. These items are provided because they are measures commonly used in the telecommunications industry. They are presented to enhance an understanding of our operating results and they are not intended to represent cash flow or results of operations in accordance with generally accepted accounting principles. Adjusted EBITDA and EBITDA are not calculated under generally accepted accounting principles and are not necessarily comparable to similarly titled measures of other companies.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

YOU SHOULD READ THE FOLLOWING DISCUSSION AND ANALYSIS TOGETHER WITH OUR FINANCIAL STATEMENTS, INCLUDING THE NOTES AND THE OTHER FINANCIAL INFORMATION APPEARING ELSEWHERE IN THIS REPORT. DUE TO OUR LIMITED OPERATING HISTORY, STARTUP NATURE AND RAPID GROWTH, PERIOD-TO-PERIOD COMPARISONS OF FINANCIAL DATA ARE NOT NECESSARILY INDICATIVE, AND YOU SHOULD NOT RELY UPON THEM AS AN INDICATOR OF OUR FUTURE PERFORMANCE. THE FOLLOWING DISCUSSION INCLUDES FORWARD-LOOKING STATEMENTS. SEE "--CERTAIN FACTORS WHICH MAY AFFECT OUR FUTURE RESULTS".

OVERVIEW

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We are a rapidly growing fiber-based integrated communications provider offering data, voice and Internet infrastructure services. We offer these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers. Our business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

We provide a full suite of broadband communications services in 37 Tier III markets, which we define as markets with a population between 100,000 and 750,000. We own and operate robust fiber-based networks and switching equipment in all of our Tier III markets, which are predominantly located in the South, Southeast, Midwest and Mid-Atlantic United States. We will continue to expand in our existing Tier III markets because we believe that these markets have attractive growth attributes and are typically less competitive than larger markets. Our customers in these markets include: AT&T, Boeing, City of Augusta, Columbia Hospital, NASA, Pillsbury, State of Wisconsin, Texas A&M University and Wal-Mart.

We also provide nationwide data services under long-term guaranteed revenue contracts. Under these contracts, we provide local Internet access infrastructure and other enhanced data services and will be providing Voice over Internet Protocol beginning in the second half of 2001. Currently, we have contracts representing approximately $280 million in annualized revenues in approximately 140 markets. We expect these markets to be operational by the second quarter of 2001. The Internet infrastructure we are deploying includes the latest technology platforms from Cisco and Nortel, which we believe will result in a cost-effective and technologically superior solution for our customers.

TIER III MARKETS. We have installed fiber-based SONET networks, or self- healing synchronous optical networks, using a Class 5 switch in all of our 37 markets. Our fiber optic networks are initially designed and built to reach approximately 80% of the business access lines in each of our markets, typically requiring a local fiber loop of about 30 to 40 miles.

As our switches have become operational, our operating margins have improved meaningfully. Our operating margins have also improved due to increased on-network revenues relative to resale revenues. On-network revenues are revenues earned from services provided on our network, including by direct connection to our switch, unbundled network element or dedicated line. Resale revenues are generated when traffic is carried completely on the incumbent local exchange carriers' facilities. On-network revenues have increased from approximately 37% of our revenues for the year ended December 31, 1998 to approximately 95% of our revenues for the year ended December 31, 2000.

NATIONWIDE DATA PLATFORM. We currently provide Internet access infrastructure using remote access servers manufactured by Cisco and Nortel which we are deploying in our 41 supernodes, including ten in our existing Tier III markets. Supernodes are concentration points for high-speed connectivity to the Internet.

Under the terms of our existing guaranteed revenue contracts, we provide the routing and ancillary equipment for each supernode, as well as data transport service from the incumbent local exchange carrier to our supernode location. Our customers pay us a fixed price per port and compensate us for certain expenses, including space, power and transport, that we may incur above an agreed level. This structure provides highly predictable revenues and costs over the life of each contract, currently ranging from 42 to 51 months. These contracts began generating revenues during the third quarter of 2000. Revenues will continue to increase as the contracts are phased in through the third quarter of 2001. These contracts started providing positive margins beginning with the commencement of revenues in the third quarter of 2000.

We purchased approximately $134.4 million of equipment (the "KMC Funding V Equipment") relating to these contracts during the first quarter of

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2000. We sold this equipment to General Electric Credit Corporation and CIT Lending Services Corporation, and leased it back from them, during the second quarter of 2000. We purchased an additional $168.6 million of equipment (the "KMC Funding Equipment") relating to these contracts during the second quarter of 2000 and signed an agreement in November 2000 with Dresdner Kleinwort Benson North American Leasing, Inc. to finance this equipment by means of a 48 month term loan. In March 2001, we entered into two financing transactions (the "KMC Funding V Monetization" and the "KMC Funding Monetization," respectively) and repaid the remaining balance on this term loan and exercised our purchase option on the KMC Funding V Equipment under the operating lease. See "--Liquidity and Capital Resources" below for a detailed description of these transactions.

The table below provides selected key operational and financial data on a consolidated basis as of the following dates:

	Quarter Ended				
	December 31, 1999	March 31, 2000	June 30, 2000	September 30, 2000	December 31, 2000
Tier III operational markets	34	35	35	35	37
Route miles	1,475	1,724	1,989	2,178	2,285
Fiber miles	94,119	110,335	122,376	134,952	140,988
Collocations	81	111	124	125	134
Customers	6,060	7,305	8,513	9,990	11,602
Total buildings connected	4,108	5,615	7,088	9,085	9,745
Total lines in service	318,031	480,079	767,992	1,865,390	2,284,375
On-network revenues(a)(b)	87%	88%	93%	96%	97%
Resale revenues(a)(c)	13%	12%	7%	4%	3%

(a) As a percentage of total revenues.
(b) On-network revenues are revenues earned from services provided on our network, including by direct connection to our switch, unbundled network element or dedicated line.
(c) Resale revenues are generated when traffic is carried completely on the incumbent local exchange carriers' facilities.

REVENUE. Our revenue is derived from the sale of local switched services, long distance services, Centrex-type services, private line services, special access services and Internet access infrastructure. In prior years, a significant portion of our revenue was derived from the resale of switched services. We have transitioned the majority of our customers on-network and as a result the portion of our revenue related to the resale of switched services has decreased from 63% of total revenue for the year ended 1998 to 5% of total revenue for the year ended 2000.

RECIPROCAL COMPENSATION. We recognized reciprocal compensation revenue of approximately $9.7 million, or 15.1% of our total revenue for 1999 and approximately $18.2 million or 8.7% of our total revenue for the year ended December 31, 2000. In May 2000, we reached a resolution of our claims for payment of certain reciprocal compensation charges, previously disputed by BellSouth Corporation. Under the agreement, BellSouth made a one-time payment that resolved all amounts billed through March 31, 2000. In addition, we agreed with BellSouth on future rates for reciprocal compensation, setting new contractual terms for payment. Our prior agreement with BellSouth provided for a rate of $.009 per minute of use for reciprocal compensation. Under the terms of the new agreement, the rates for reciprocal compensation which will apply to all local traffic, including ISP-bound traffic, will decrease over time. The reduction will be phased in over a three-year period beginning with a rate of $.002 per minute of use until March 31, 2001, $.00175 per minute of use from April 1, 2001 through March 31, 2002 and $.0015 per minute of use from April 1, 2002 through March 31, 2003.

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In March 2001, we filed a formal complaint against Southwestern Bell Telephone Company with the Kansas Corporation Commission seeking payment of past due reciprocal compensation for calls to Internet service providers. We cannot predict the outcome of this proceeding.

We are currently pursuing resolution of this issue with other incumbent local exchange carriers. Our goal is to reach mutually acceptable terms for both outstanding and future reciprocal compensation amounts for all traffic. We cannot assure you that we will reach new agreements with these carriers on favorable terms

As of December 31, 2000, we have provided reserves which we believe are sufficient to cover any amounts which may not be collected, but we cannot assure you that this will be the case. Our management will continue to consider the circumstances surrounding this dispute periodically in determining whether additional reserves against unpaid balances are warranted.

OPERATING EXPENSES. Our principal operating expenses consist of network operating costs, selling, general and administrative expenses, stock option compensation expense and depreciation and amortization. Network operating costs include charges from termination and unbundled network element charges; charges from incumbent local exchange carriers for resale services; charges from long distance carriers for resale of long distance services; salaries and benefits associated with network operations, billing and information services and customer care personnel; franchise fees and other costs. Network operating costs also include a percentage of both our intrastate and interstate revenues which we pay as universal service fund charges. National data platform operating expenses include space, power, transport, maintenance, staffing, sales, general and administrative and rental expenses under our operating lease agreements. Certain of these costs are passed through to the carrier customer which allows us to limit our maintenance and servicing costs to predetermined levels, and to receive additional revenues for any costs incurred in excess of such predetermined levels. Selling, general and administrative expenses consist of sales personnel and support costs, corporate and finance personnel and support costs and legal and accounting expenses. Depreciation and amortization includes charges related to plant, property and equipment and amortization of intangible assets, including franchise acquisition costs. Depreciation and amortization expense will increase as we place additional equipment into service expanding our existing networks.

INTEREST EXPENSE. Interest expense includes interest charges on our senior notes, senior discount notes, our senior secured credit facilities and our Internet infrastructure equipment financings. Interest expense also includes amortization of deferred financing costs.

RESULTS OF OPERATIONS

YEAR ENDED DECEMBER 31, 2000 COMPARED TO YEAR ENDED DECEMBER 31, 1999

REVENUE. Revenue increased 225% from $64.3 million for 1999 to $209.2 million for 2000. This increase is attributable to the fact that our Tier III Market business derived revenues from 37 markets during 2000 compared to 23 markets during most of 1999 as well to the fact that our Nationwide Data Platform business began to generate revenues for the first time in the third quarter of 2000. In addition, each of our Tier III markets that generated revenues during 1999 generated increased revenues during 2000.

On-network local switched services, long distance services, Centrex-type services, private line services, special access services and Internet access infrastructure revenues ("On-network revenues") represented 95% of total revenue in 2000, compared to 69% of total revenue in 1999; while revenue derived from the resale of switched services ("Resale revenue") represented 5% and 31% of total revenue, respectively, during those periods. On-network revenues include revenues derived from services provided through direct connections to our own networks, services provided by means of unbundled network elements leased from the incumbent local exchange carrier and services provided by dedicated line. In addition, we recognized reciprocal compensation revenue of approximately $18.2 million or 8.7% of our total revenue for the year 2000.

NETWORK OPERATING COSTS. Network operating costs, excluding non-cash stock compensation expense, increased 108% from $81.7 million for 1999 to $169.6 million for 2000. This increase of $87.9 million is due primarily to the increase in the number of markets in which we operated in 2000 as compared to 1999 combined with expenses related to the startup of our Nationwide Data Platform business in the third quarter of 2000. The components of this increase

are $48.3 million in direct costs associated with our Tier III Market and Nationwide Data Platform businesses which provide on-network services, including leasing unbundled network elements, and resale services, $18.0 million in personnel costs, $7.3 million in network support services, $5.4 million in consulting and professional services costs, $2.7 million in telecommunications costs and $6.2 million in other direct operating costs.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES. Selling, general and administrative expenses, excluding non-cash stock compensation expense, increased 92% from $84.4 million for 1999 to $162.3 million in 2000. This increase of $77.9 million is due primarily to the increase in the number of markets in which we operated in 2000 as compared to 1999 as well as to the fact that our Nationwide Data Platform business commenced operations for the first time in the third quarter of 2000. The components of this increase are $38.0 million in personnel costs, $11.0 million in professional costs, $5.7 million in facility costs, $3.2 million in telecommunications costs and $2.4 million in travel related costs, as well as increases in other marketing and general and administrative costs aggregating approximately $17.6 million, including amounts related to our arrangement with KNT.

STOCK OPTION COMPENSATION EXPENSE. Stock option compensation expense, a non-cash charge, in aggregate increased 16% from $29.8 million in 1999 to $34.6 million for 2000. This increase is due primarily to an increase in the estimated fair value of our common stock, as well as the grant of additional option awards during 2000.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expense increased 162% from $29.1 million for 1999 to $76.1 million for 2000. This increase is due primarily to depreciation expense associated with the greater number of networks in commercial operation during 2000.

INTEREST INCOME. Interest income increased 36% from $8.7 million in 1999 to $11.8 million in 2000. The increase is due primarily to larger average cash, cash equivalent and restricted cash balances during 2000 as compared to 1999, as well as receiving interest at a higher average rate.

INTEREST EXPENSE. Interest expense increased 97% from $69.4 million in 1999 to $136.4 million in 2000. Of this increase, $49.2 million is related to higher borrowings under our senior secured credit facilities, $15.1 million is attributable to the fact that our $275 million of 13 1/2% senior notes, issued in May 1999, were outstanding throughout all of 2000, $4.9 million is due to accretion and amortization of financing costs on our senior discount notes and $1.6 million is due to our Nationwide Data Platform business. The individual increases above were offset by a $3.8 million increase in capitalized interest related to network construction projects which increased from $6.6 million during 1999 to $10.4 million during 2000.

NET LOSS BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE. For the reasons stated above, net loss before cumulative effect of change in accounting principle increased from $225.7 million for 1999 to $358.0 million for 2000.

YEAR ENDED DECEMBER 31, 1999 COMPARED TO YEAR ENDED DECEMBER 31, 1998

REVENUE. Revenue increased 187% from $22.4 million for 1998 to $64.3 million for 1999. This increase is primarily attributable to revenues derived from 23 markets we serviced during 1999, as compared to 1998 when we derived revenues from only 8 markets during the entire year, and began to derive revenues from 14 additional markets during the fourth quarter of 1998. In

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NETWORK OPERATING COSTS. Network operating costs, excluding non-cash stock compensation expense, increased 108% from $81.7 million for 1999 to $169.6 million for 2000. This increase of $87.9 million is due primarily to the increase in the number of markets in which we operated in 2000 as compared to 1999 combined with expenses related to the startup of our Nationwide Data Platform business in the third quarter of 2000. The components of this increase

are $48.3 million in direct costs associated with our Tier III Market and Nationwide Data Platform businesses which provide on-network services, including leasing unbundled network elements, and resale services, $18.6 million in personnel costs, $7.3 million in network support services, $5.4 million in consulting and professional services costs, $2.7 million in telecommunications costs and $6.2 million in other direct operating costs.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES. Selling, general and administrative expenses, excluding non-cash stock compensation expense, increased 92% from $84.4 million for 1999 to $162.3 million in 2000. This increase of $77.9 mill n is due primarily to the increase in the number of markets in which we operated in 2000 as compared to 1999 as well as to the fact that our Nationwide Data Platform business commenced operations for the first time in the third quarter of 2000. The components of this increase are $38.0 million in personnel costs, $11.0 million in professional costs, $5.7 million in facility costs, $3.2 million in telecommunications costs and $2.4 million in travel related costs, as well as increases in other marketing and general and administrative costs aggregating approximately $17.6 million, including amounts related to our arrangement with KNT.

STOCK OPTION COMPENSATION EXPENSE. Stock option compensation expense, a non-cash charge, in aggregate increased 16% from $29.8 million in 1999 to $34.6 million for 2000. This increase is due primarily to an increase in the estimated fair value of our common stock, as well as the grant of additional option awards during 2000.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expense increased 162% from $29.1 million for 1999 to $76.1 million for 2000. This increase is due primarily to depreciation expense associated with the greater number of networks in commercial operation during 2000.

INTEREST INCOME. Interest income increased 16% from $9.7 million in 1999 to $11.8 million in 2000. The increase is due primarily to larger average cash, cash equivalent and restricted cash balances during 2000 as compared to 1999, as well as receiving interest at a higher average rate.

INTEREST EXPENSE. Interest expense increased 97% from $69.4 million in 1999 to $136.4 million in 2000. Of this increase, $49.3 million is related to higher borrowings under our senior secured credit facilities, $15.1 million is attributable to the fact that our $275 million of 12 1/2% senior notes, issued in May 1999, were outstanding throughout all of 2000, $4.7 million is due to accretion and amortization of financing costs on our senior discount notes and $1.6 million is due to our Nationwide Data Platform business. The individual increases above were offset by a $3.8 million increase in capitalized interest related to network construction projects which increased from $5.6 million during 1999 to $10.4 million during 2000.

NET LOSS BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE. For the reasons stated above, net loss before cumulative effect of change in accounting principle increased from $225.7 million for 1999 to $356.8 million for 2000.

YEAR ENDED DECEMBER 31, 1999 COMPARED TO YEAR ENDED DECEMBER 31, 1998

REVENUE. Revenue increased 187% from $22.4 million for 1998 to $64.3 million for 1999. This increase is primarily attributable to revenues derived from 23 markets we serviced during 1999, as compared to 1998 when we derived revenues from only 8 markets during the entire year, and began to derive revenues from 14 additional markets during the fourth quarter of 1998. In

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addition, each of our markets that generated revenues during 1998 generated increased revenues during 1999.

During 1998 and 1999, we recognized revenue which we believed was due to us from incumbent local exchange carriers for terminating local traffic of Internet service providers. We determined to recognize this revenue because we concluded, based upon all of the facts and circumstances known to us at the time, including numerous state public service commission and state and federal court decisions upholding competitive local exchange carriers' entitlement to reciprocal compensation for such calls, that realization of those amounts was reasonably assured. On October 13, 1999, however, the Louisiana Public Service Commission ruled that local traffic to Internet service providers in Louisiana is not eligible for reciprocal compensation. As a result of that ruling, we determined that we could no longer conclude that realization of amounts attributable to termination of local calls to Internet service providers in Louisiana was reasonably assured. Accordingly, we recorded an adjustment to

reduce revenue in the third quarter of 1999, which reversed all reciprocal revenue recognized relate to Internet service provider traffic in Louisiana for the entire year of 1998 and the first nine months of 1999. The adjustment amounted to $4.4 million, of which $1.1 million relates to the year ended December 31, 1998 and $3.3 million relates to the nine months ended September 30, 1999.

Although incumbent local exchange carriers, such as BellSouth (prior to our May 2000 settlement with them), have generally withheld payments of amounts due for reciprocal compensation to competitive local exchange carriers like us for calls to Internet service providers and disputed the entitlement of competitive local exchange carriers to reciprocal compensation for such calls in jurisdictions other than Louisiana as well, we have determined to continue to recognize amounts due to us for reciprocal compensation for such calls in jurisdictions other than Louisiana and South Carolina (which is the only other jurisdiction in which we currently operate that has adopted a similar position) because we have concluded, based upon all of the facts and circumstances, including numerous state public service commissions and state and federal court decisions upholding competitive local exchange carriers' entitlement to reciprocal compensation for such calls, that realization of such amounts is reasonably assured.

Revenue for 1998 and 1999 included $14.2 million and $19.7 million, respectively, derived from resale services and an aggregate of $8.2 million and $44.6 million (including, after giving effect to the third quarter 1999 $4.4 million adjustment for Louisiana, $9.7 million of revenue related to reciprocal compensation during 1999), respectively, of revenue derived from on-network services. Resale services represented 63% of revenue in 1998 and 31% of revenue in 1999.

NETWORK OPERATING COSTS. Network operating costs, excluding non-cash stock compensation expense, increased 195% from $27.7 million in 1998 to $81.7 million in 1999. This increase of $54.0 million was due primarily to the increase in the number of markets in which we operated in 1999. The components of this increase are $27.7 million in direct costs associated with providing on-network services, including leasing unbundled network elements, and resale services, $14.3 million in personnel costs, $4.2 million in network support services, $5.1 million in consulting and professional services costs, $600,000 in facility costs, $900,000 in travel costs and $1.2 million in telecommunications and other direct operating costs.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES. Selling, general and administrative expenses, excluding non-cash stock compensation expense, increased 147% from $34.2 million in 1998 to $84.4 million in 1999. This increase of approximately $50.2 million resulted primarily from increases of $25.4 million in personnel costs, $5.1 million in professional costs, $3.4 million in travel related costs, as well as increases in other marketing and general and administrative costs aggregating approximately $14.1 million. These increases were due primarily to the greater number of networks in commercial operation during 1999.

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STOCK OPTION COMPENSATION EXPENSE. Stock option compensation expense, a non-cash charge, increased 320% from an aggregate of $7.1 million for 1998 to $29.8 million for 1999. This increase primarily resulted from an increase in the estimated fair value of our common stock, as well as the grant of additional option awards during 1999.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expense increased from $9.3 million for 1998 to $29.1 million for 1999, primarily as a result of depreciation expense associated with the greater number of networks in commercial operation during 1999.

OTHER EXPENSE. During the second quarter of 1999, we recorded a $4.1 million charge to other expense in connection with an unfavorable arbitration award. The net amount due under the terms of the award was paid in full in June 1999.

INTEREST INCOME. Interest income remained consistent from $8.9 million in 1998 to $8.7 million in 1999.

INTEREST EXPENSE. Interest expense increased from $29.8 million in 1998 to $69.4 million in 1999. Of this increase, $23.3 million is attributable to the fact that our $275 million of 13 1/2% senior notes were issued in May 1999, $10.9 million is attributable to higher borrowings under our senior secured credit facility and $6.9 million is attributable to increased accretion year over year on our senior discount notes. The individual increases above were

offset by a $1.5 million increase in capitalized interest related to network construction projects from $5.1 million during 1998 to $6.6 million during 1999.

NET LOSS. For the reasons stated above, net loss increased from $176.6 million for 1998 to $225.7 million for 1999.

STOCK COMPENSATION PLAN

During 1996 and 1997, one of our principal operating subsidiaries granted options to purchase shares of its common stock pursuant to its 1996 Stock Plan. On June 26, 1998, our board of directors adopted the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates which authorizes the grant of options to purchase shares of our common stock and replaced our 1996 Stock Plan. During the third quarter of 1998, we replaced the options to purchase shares of common stock previously granted under the 1996 Stock Plan, with options to purchase shares of our common stock granted under the 1998 Stock Plan. We also granted new options to some additional employees. Upon cancellation of the outstanding options under the 1996 Stock Plan, we reversed all compensation expense previously recorded with respect to those options. Additionally, to the extent the fair value of our common stock exceeded the exercise price of the options granted under the 1998 Stock Plan, we recognized compensation expense related to such options to the extent vested. The net effect of the cancellation of the options outstanding under the 1996 Stock Plan and the grant of options under the 1998 Stock Plan resulted in a credit to compensation expense of approximately $600,000 in 1998.

Some of the provisions in the stock option awards granted under the 1998 Stock Plan will necessitate that the awards be treated as variable stock compensation awards pursuant to Accounting Principles Board Opinion No. 25. Accordingly, compensation expense will be charged or credited periodically through the date of exercise or cancellation of such stock options, based on changes in the value of our stock as well as the vesting schedule of such options. These compensation charges or credits are non-cash in nature, but could have a material effect on our future reported net income (loss).

LIQUIDITY AND CAPITAL RESOURCES

We have incurred significant operating and net losses as a result of the development and operation of our networks. We expect that such losses will

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continue as we emphasize the development, construction and expansion of our networks and build our customer base. As a result, we do not expect there to be any cash provided by operations in the near future. We will also need to fund the expansion of our networks and our capital expenditures related to our nationwide data platform business. We have financed our operating losses and capital expenditures with equity invested by our founders, preferred stock placements, credit facility borrowings, equipment loans, operating leases, monetizations and our 12 1/2% senior discount notes and 13 1/2% senior notes.

During the first quarter of 2000, we amended, restated and combined our prior senior secured credit facility and our prior Lucent facility in a single $700.0 million facility. Under this amended senior secured credit facility, our subsidiaries which own our 37 existing networks are permitted to borrow up to an aggregate of $700.0 million, subject to certain conditions, for the purchase of fiber optic cable, switches and other telecommunications equipment and, once certain financial conditions are met, for working capital and other general corporate purposes.

During the quarter ended June 30, 2000, our subsidiary, KMC Telecom, IV, Inc., closed a new senior secured term loan from Lucent Technologies Inc. Proceeds from this loan were to be used to purchase or install Lucent products. This loan agreement was subsequently terminated by both parties and the equipment purchased under it was returned to Lucent.

In July 2000, we issued shares of Series G Convertible Preferred Stock to Lucent Technologies, Dresdner Kleinwort Benson Private Equity Partners, CIT Lending Services, Nassau Capital Partners and Harold N. Kamine, our Chairman, for aggregate gross proceeds of $182.5 million (See Note 7, "Redeemable and Nonredeemable Equity-SERIES G PREFERRED STOCK," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K). The Series G Convertible Preferred Stock has an aggregate liquidation preference of $182.5 million and an annual cumulative dividend equal to 7% of the liquidation

preference. Payment of the unpaid dividends is triggered by an initial public offering in which we receive aggregate gross proceeds of at least $80.0 million or a merger, consolidation or sale of substantially all of our assets. In such event, we may elect to pay these dividends with additional shares of our common stock.

In March 2001, we entered into a financing transaction (see Note 10, "Subsequent Events-KMC FUNDING MONETIZATION," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K) that resulted in us receiving unrestricted gross proceeds of $125.0 from a secured loan. The KMC Funding Monetization is secured by the future cash flows from our Nationwide Data Platform business contract that was entered into in June 2000 (see Note 9, "Significant Contracts and Customers," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K). The KMC Funding Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. We retain the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). We realized net proceeds of approximately $145.5 million after using the proceeds to pay off the 48 month term loan we obtained pursuant to our November 2000 agreement with Dresdner Kleinwort Benson North American Leasing, Inc. to finance our acquisition of the KMC Funding Equipment (see Note 5, "Long-Term Debt - KMC FUNDING INTERNET INFRASTRUCTURE EQUIPMENT FINANCING," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K), as well as to pay any financing fees and expenses related to the monetization.

In March 2001, we entered into a financing transaction (see Note 10, "Subsequent Events-KMC FUNDING V MONETIZATION," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K) that resulted in us receiving unrestricted gross proceeds of $125.4 million from a secured loan. The KMC Funding V Monetization is secured by the future cash flows from our Nationwide Data Platform business contract that was entered into in March 2000 (see Note 9, "Significant Contracts and Customers," of the Notes to

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Consolidated Financial Statements included in Item 8 of this Report on Form 10-K). The KMC Funding V Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. We retain the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). We realized net proceeds of approximately $125.5 million after using the proceeds to exercise our purchase option with respect to the KMC Funding V Equipment which we were leasing from GECC and CIT Lending Services Corporation under an operating lease, as well as to pay any financing fees and expenses related to the monetization.

In March 2001, we purchased approximately $65.0 million of Voice over Internet Protocol equipment in association with entering into an agreement with Qwest (see Note 18, "Subsequent Events - VOIP EQUIPMENT CONTRACT," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K). We expect to enter into a financing transaction to fund the cost of this equipment; however, we can give no assurances that we will be able to obtain such financing.

In April 2001, we further amended our amended senior secured credit facility. The aggregate amount of the facility remains at $700.0 million and funds are available under it for the same purposes. The primary changes effected by the amendment were (i) changes to certain of the financial covenants to reflect changes in the Company's business since the amended senior secured credit facility was entered into and to permit continued compliance with those covenants by the borrowers in accordance with its revised business plan, (ii) to conform the repayment schedules of both term loans and the revolving loan, (iii) to require the borrowers to make an aggregate of $100 million in prepayments on the loans in accordance with an agreed schedule, (iv) to require the Company to use a portion of the proceeds of future equity issuances in excess of a cumulative $200.0 million to make additional prepayments on the loans, (v) to require the Company to use agreed upon portions of the proceeds from certain sales of assets to make additional prepayments on the loans, (vi) to require the Company to use agreed upon portions of the excess cash flows from its Nationwide Data Platform business to make additional capital contributions to the borrowers, (vii) to require the Company to restructure those of its subsidiaries involved in its Nationwide Data Platform business under a single subsidiary holding company, the shares of which will be pledged as additional collateral for KMC Holding's obligations under its guaranty of the amended senior secured credit facility, and (viii) to increase the interest rate. In connection with the amendment, the lenders also waived failures by the borrowers to comply with certain of the prior financial covenants as of March 31, 2001, and the Company made aggregate capital contributions to the borrowers of $200.0 million. In

addition, the collateral for KMC Holdings' guaranty of the facility was expanded to include substantially all of the assets of KMC Holdings. For a more detailed discussion of this amendment see Note 18, "Subsequent Events - AMENDMENT TO AMENDED SENIOR SECURED CREDIT FACILITY," included in Item 8 of this Report on Form 10-K.

As of March 30, 2001, we had $656.2 million and $550.4 million of indebtedness outstanding under the amended senior secured credit facility and the combined KMC Funding V Monetization and KMC Funding Monetization, respectively. Subject to certain conditions, as of that date we had an additional $43.8 million in borrowing capacity available under the amended senior secured facility. The KMC Funding V Monetization and KMC Funding Monetization were both fully drawn at that date.

Net cash provided by financing activities from borrowings and equity issuances was $659.4 million and our net cash used in operating and investing activities was $635.4 million for the year ended December 31, 2000.

We made capital expenditures of $161.8 million in 1998, $440.7 million in 1999, and $457.7 million in 2000. Of the total capital expenditures for 2000, $280.7 million was related to the Tier III Markets business segment and $177.0 million was for the Nationwide Data Platform business segment. As of March 30, 2001, we had outstanding purchase commitments aggregating approximately $32.2

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million related to the purchase of fiber optic cable and telecommunications equipment under our agreements with certain suppliers and service providers. We currently anticipate capital expenditures to be approximately $120.0 million for the Tier III Markets business for 2001. It is our intention that capital expenditures for the Nationwide Data Platform business will be financed separately and therefore will not affect our current liquidity position. The majority of the Tier III Market expenditures are expected to be made for network expansion to facilitate the offering of our services. We expect to continue to incur operating losses while we expand our business and build our customer base. Actual capital expenditures and operating losses will depend on numerous factors, including the nature of future expansion and acquisition opportunities and factors beyond our control, including economic conditions, competition, regulatory developments and the availability of capital.

We believe that our cash and borrowings available under the amended senior secured credit facility will be sufficient to meet our liquidity needs to fund operating losses and capital expenditure requirements for all of our 37 Tier III markets, our current Nationwide Data Platform contracts and other existing commitments into the second quarter of 2002.

However, in the event that our plans change, the assumptions upon which our plans are based prove inaccurate, we expand or accelerate our business plan or we determine to consummate acquisitions, the foregoing sources of funds may prove insufficient and we may be required to seek additional financing sooner than we currently expect. Additional sources of financing may include public or private equity or debt financings, leases and other financing arrangements. We can give no assurance that additional financing will be available to us or, if available, that it can be obtained on a timely basis and on acceptable terms.

We believe that the present market prices of our 12 1/2% senior discount notes and our 13 1/2% senior notes represent an opportunity for us to reduce our long-term debt. Accordingly, our subsidiaries have recently made, and may in the future make, purchases of senior discount notes and/or senior notes in the open market from time to time at then prevailing market prices. Certain of our officers and directors may also make purchases for their own account. We may utilize a portion of our unrestricted cash to pay for any purchases of senior discount notes or senior notes that we may make.

CERTAIN FACTORS WHICH MAY AFFECT OUR FUTURE RESULTS

WE HAVE A LIMITED OPERATING HISTORY AND HAVE INCURRED SIGNIFICANT NEGATIVE CASH FLOW FROM OPERATIONS AND SIGNIFICANT NEGATIVE EBITDA SINCE INCEPTION

We commenced material operations in 1996 and, as a result, we have a limited operating history and limited revenues. We have only recently completed the process of building many of our networks. Accordingly, you will have limited historical financial information upon which to base your evaluation of our business. Our prospects for financial and operational success must be considered in light of the risks, expenses and difficulties frequently encountered by companies in their early stage of development.

In connection with the expansion of our networks we have incurred and expect to continue to incur significant negative cash flow from operations while we expand our business and build our customer base. Our negative cash flow and negative EBITDA have increased in each of the last five years. Our operating losses and cash used by operations will increase as a result of the continuation of our expansion strategy.

For the year ended December 31, 2000, we had revenues of $302.3 million, negative cash flow from operations of $146.4 million and negative EBITDA of $157.2 million.

We might not achieve or sustain profitability or at any time have sufficient resources to meet our capital expenditure and working capital requirements. We will need to significantly increase our revenues and cash flows to meet our debt service obligations.

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OUR FUTURE GROWTH MAY REQUIRE SUBSTANTIAL ADDITIONAL CAPITAL

Our current plans for expansion may require substantial additional cash from outside sources. We currently anticipate that our capital expenditures for 2001 will be approximately $120.0 million for the Tier III Markets business. It is our intention that capital expenditures for the Nationwide Data Platform business will be financed separately and therefore will not affect our current liquidity position. We will also have substantial net losses to fund and our substantial cash requirements will continue into the foreseeable future.

Additional sources of financing may include:

- public or private equity or debt financings,
- capitalized leases, and
- other financing arrangements.

Additional financing may not be available to us on acceptable terms, within the limitations contained in the documents relating to our indebtedness, or at all. Failure to obtain such additional financing could result in the delay or abandonment of some or all of our development and expansion plans and expenditures.

WE HAVE A SUBSTANTIAL AMOUNT OF INDEBTEDNESS, SIGNIFICANT DEBT SERVICE REQUIREMENTS AND REFINANCING RISKS

As of March 31, 2001, we had approximately $1.9 billion of indebtedness outstanding. In addition, until February 15, 2003, our senior discount notes accrete in value instead of paying cash interest. At March 31, 2001, the carrying value of the notes was $350.8 million, which will accrete to a principal amount of $460.8 million as of February 15, 2003. Subsequently, we will be required to make semi-annual cash interest payments on these notes. Our substantial indebtedness could have important consequences. For example, it could:

- limit our ability to obtain additional financing in the future,
- require us to dedicate a substantial portion of our cash flow from operations to make payments on our indebtedness, thereby reducing the funds available to us for other purposes, including working capital and capital expenditures,
- limit our flexibility in planning for, or reacting to changes in, our business or the industry in which we operate,
- make us more highly leveraged than many, if not all, of our competitors, which could place us at a competitive disadvantage relative to our competitors that are less leveraged, and
- increase our vulnerability in the event of a downturn in our business.

The documents under which our long-term debt was issued contain a number of significant covenants. These covenants limit, among other things, our ability to:

- borrow additional money,
- create liens,
- engage in sale-leaseback transactions,
- pay dividends,

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tests or to make the required prepayments could limit their ability to make further borrowings, or could result in a default under our credit facilities, allowing the lenders to accelerate the maturity of the loans made thereunder. Our subsidiaries might not be able to comply with these covenants in the future.

If we fail to meet our obligations under the documents governing our indebtedness there could be a default on our indebtedness which would permit the holders of substantially all of our indebtedness to accelerate the maturity thereof.

In connection with the build-out of our networks and expansion of our services, we recorded negative EBITDA and our earnings were insufficient to cover fixed charges for 1998, 1999 and 2000. After giving effect to the increase in interest expense resulting from the establishment of the forty-eight month term loan with Dresdner Kleinwort Benson North American Leasing Inc. which we entered into in November 2000 to purchase the XHC VI Equipment and which was later repaid with a portion of the proceeds from the XHC Funding Monetization and the termination of the XHC Telecom IV credit facility as if they occurred on January 1, 2000, our earnings would have been insufficient to cover fixed charges by $370.1 million for the year ended December 31, 2000. We might not be able to improve our earnings before fixed charges or EBITDA. If we do not, we will not be able to meet our debt service obligations.

BECAUSE WE ARE A HOLDING COMPANY, WE WILL BE RELIANT ON FUNDS FROM OUR SUBSIDIARIES TO REPAY OUR INDEBTEDNESS AND OUR SUBSIDIARIES' CREDITORS MAY HAVE PRIORITY ON THOSE FUNDS

We are a holding company whose sole material asset is the common stock of our subsidiaries. In connection with the amended senior secured credit facility, we have reaffirmed the pledge of all of the common stock of our operating subsidiaries that own our 37 existing networks to the lenders under the amended senior secured credit facility. These operating subsidiaries, which currently own substantially all of our operating assets related to our Tier III Markets business, are directly liable to the lenders under the amended senior secured credit facility. In addition, under a recent amendment to the amended senior secured credit facility, we will be required to pledge to the lenders all of the common stock of a subsidiary holding company which we will organize to hold all of the common stock of the operating subsidiaries through which we conduct our National Data Platform business.

We must rely upon dividends and other payments from our operating subsidiaries to generate the funds necessary to meet our obligations, including

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- make investments,
- sell assets,
- issue capital stock,
- redeem capital stock,
- merge or consolidate, and
- enter into transactions with our stockholders and affiliates.

The limitations contained in the documents under which our long-term debt was issued are subject to a number of important qualifications and exceptions. In particular, while the indentures applicable to our senior discount notes and our senior notes restrict our ability to incur additional indebtedness, they do permit us to incur an unlimited amount of purchase money indebtedness. If we incur new indebtedness, the related risks that we and our subsidiaries now face could intensify.

Under our credit facilities, certain of our subsidiaries are required to meet a number of financial tests at the end of each quarter. In addition,

the payment of principal and interest on the notes. These subsidiaries are legally distinct from us and have no obligation to pay amounts due by us. The ability of our operating subsidiaries to make such payments to us will be subject to, among other things, the availability of funds, the terms of each operating subsidiary's indebtedness and applicable state laws. In particular, the terms of the operating subsidiaries' credit facilities prohibit them from paying dividends and principal and interest on intercompany borrowings unless, among other things, they are in compliance with certain financial covenants. Accordingly, we cannot assure you that we will be able to obtain any funds from our operating subsidiaries.

Claims of creditors of our subsidiaries, including trade creditors, will generally have priority as to the assets of such subsidiaries over the claims of the Company and the holders of our indebtedness and capital stock. We have unconditionally guaranteed the repayment of the amended senior secured credit facility.

THERE ARE RISKS IN CONNECTION WITH OUR NATIONWIDE DATA PLATFORM BUSINESS

We have entered into a number of guaranteed revenue contracts with carrier customers whereby we, as the local service provider, will provide data telecommunications services to these companies for approximately 42 to 51 months. At the present time we have commitments under these agreements to provide more than one million ports.

To date, we have principally financed the capital cost of the equipment associated with the provision of this service. We are wholly dependent upon payment of fees under agreements with the carrier customers in order to fund the required financing.

We do not have an option to renew or extend these agreements. In addition, given the rapid change in technology in the telecommunications industry, the equipment may be obsolete at the end of the term.

Currently, more than 96% of the ports comprising our nationwide data platform are subject to our contracts with Qwest. Any failure by Qwest to make the contracted payments would have a material adverse effect on our business.

OUR INDUSTRY IS EXTREMELY COMPETITIVE AND MANY OF OUR COMPETITORS HAVE GREATER RESOURCES THAN WE HAVE

The telecommunications industry is extremely competitive, particularly with respect to price and service. We face competition in all of our markets, primarily from incumbent local exchange carriers. Generally, our incumbent local exchange carrier competitor is one of the regional Bell operating companies. The incumbent local exchange carriers:

- have long-standing relationships with their customers,
- have financial, technical and marketing resources substantially greater than we have,
- have the potential to fund competitive services with revenues from a variety of businesses, and

- currently benefit from a number of existing regulations that favor these carriers.

We do not believe that Tier III markets can profitably support more than two facilities-based competitors to the incumbent local exchange carrier. In several of our markets we face competition from two or more facilities-based competitive local exchange carriers. After establishing and funding a network in a given market, the marginal cost of carrying an additional call is negligible. Accordingly, in Tier III markets where there are three or more facilities-based competitive local exchange carriers, we expect substantial price competition. We believe that such markets may be unprofitable for one or more operators.

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Potential competitors in our markets include:

- o microwave carriers,
- o wireless telecommunications providers,
- o cable television companies, utilities, regional Bell operating companies seeking to operate outside their current local service areas,
- o independent telephone companies, and
- o large long distance carriers, such as AT&T and MCI WorldCom, which have begun to offer integrated local and long distance telecommunications services.

Industry consolidation and the formation of strategic alliances within the telecommunications industry, as well as the development of new technologies, could also give rise to significant new competitors for us.

A large portion of our Nationwide Data Platform business will be conducted in larger Tier I and Tier II markets. We expect that our primary competitors in this business will be both incumbent local exchange carriers and other competitive local exchange carriers. Because the regional Bell operating companies and other incumbent local exchange carriers tend to focus their efforts on Tier I and Tier II markets, they will have a significantly greater local presence in these markets. In addition, due to the larger size of the markets, there are a greater number of facilities-based competitive local exchange carriers competing for data business in these markets than we usually face in Tier III markets. For this reason, we generally will not enter these markets to offer nationwide data platform services unless we have a pre-existing agreement with a significant customer justifying our presence in the market.

One of the primary purposes of the Telecommunications Act of 1996 is to promote competition, particularly in local markets. Recent regulatory initiatives allow competitive local exchange carriers like us to interconnect with incumbent local exchange carrier facilities. This provides increased business opportunities for us. However, these regulatory initiatives have been accompanied by increased pricing flexibility for, and relaxation of regulatory oversight of, the incumbent local exchange carriers. If the incumbent local exchange carriers engage in increased volume and discount pricing practices or charge us increased fees for interconnection to their networks, or if the incumbent local exchange carriers delay implementation of our interconnection to their networks, our business may be adversely affected.

To the extent we interconnect with and use incumbent local exchange carrier networks to serve our customers, we are dependent upon their technology and capabilities. The Telecommunications Act imposes interconnection obligations on incumbent local exchange carriers, but we cannot assure you that we will be able to obtain the interconnections we require at desirable rates, terms and conditions. In the event that we experience difficulties in obtaining appropriate and reasonably priced service from the incumbent local exchange carriers, our ability to serve our customers would be impaired.

Both the long distance and data transmission businesses are extremely competitive. Prices in both businesses have declined significantly in recent years and are expected to continue to decline. Our long distance services face competition from large carriers such as AT&T, MCI WorldCom and Sprint. We will

rely on other carriers to provide transmission and termination for our long distance traffic and therefore will be dependent on such carriers.

Although we expect to experience declining prices and increasing price competition, we might not be able to achieve or maintain adequate market share or revenue, or compete effectively, in any of our markets.

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INCUMBENT LOCAL EXCHANGE CARRIERS HAVE DISPUTED THE ENTITLEMENT OF COMPETITIVE LOCAL EXCHANGE CARRIERS TO RECIPROCAL COMPENSATION FOR CERTAIN CALLS TO INTERNET SERVICE PROVIDERS

In most states in which we provide services, our arrangements with the incumbent local exchange carriers provide that every time a customer of an incumbent local exchange carrier connects to an Internet service provider that is one of our customers, we are entitled to receive payment from the incumbent local exchange carrier. This payment is called "reciprocal compensation." The incumbent local exchange carriers have objected to making reciprocal compensation payments and are seeking to have this changed by legislation, regulation and litigation. The incumbent local exchange carriers have threatened to withhold, and in many cases have withheld, reciprocal compensation for such calls. We recognized reciprocal compensation revenue of approximately $18.2 million or 8.7% of our revenue, related to these calls for the year ended December 31, 2000. As of December 31, 2000, the receivable related to these calls was approximately $7.2 million.

In May 2000, we reached a resolution of our claims for payment of certain reciprocal compensation charges previously disputed by BellSouth Corporation. Under the agreement, BellSouth made a one-time payment that resolved all amounts billed through March 31, 2000. In addition, we agreed with BellSouth on future rates for reciprocal compensation, setting new contractual terms for payment. Our prior agreement with BellSouth provided for a rate of $.009 per minute of use for reciprocal compensation. Under the terms of the new agreement, the rates for reciprocal compensation which will apply to all local traffic, including Internet service provider-bound traffic, will decrease over time. The reduction will be phased in over a three year period beginning with a rate of $.002 per minute of use until March 31, 2001, $.00175 per minute of use from April 1, 2001 through March 31, 2002 and $.0015 per minute of use from April 1, 2002 through March 31, 2003.

In March 2001, we filed a formal complaint against Southwestern Bell Telephone Company with the Kansas Corporation Commission seeking payment of past due reciprocal compensation for calls to Internet service providers. We cannot predict the outcome of this proceeding.

We are currently pursuing resolution of this issue with other incumbent local exchange carriers. Our goal is to reach mutually acceptable terms for both outstanding and future reciprocal compensation amounts for all traffic. We cannot assure you that we will reach new agreements with these carriers on favorable terms; nor can we assure you that changes in legislation or regulation will not adversely affect our ability to collect reciprocal compensation.

WE RELY ON INCUMBENT LOCAL EXCHANGE CARRIERS FOR INTERCONNECTION AND PROVISIONING

Although the incumbent local exchange carriers are legally required to "unbundle" their network into discrete elements and permit us to purchase only the network elements we need to originate and terminate our traffic, thereby decreasing operating expenses, we cannot assure you that this unbundling will be timely or result in favorable prices. We cannot service a new customer unless the incumbent local exchange carrier sends a technician to physically alter its network (known as provisioning). We have experienced delays in provisioning unbundled network elements from incumbent local exchange carriers in the past and these delays have hampered our revenue growth. These delays may continue to occur.

In January 1999, the Supreme Court overturned the Federal Communications Commission's rules regarding which network elements must be unbundled by the incumbent local exchange carriers, and remanded to the Federal Communications Commission the question of which network elements are "necessary" to competing carriers like us. The Supreme Court also remanded several issues to the U.S. Court of Appeals for the 8th Circuit for further consideration.

On November 5, 1999, the Federal Communications Commission issued an order establishing the network elements that must be offered by incumbent local exchange carriers as unbundled network elements. The Federal Communications

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Commission required that most, but not all, of the network elements specified in its initial order, as well as some new network elements not included on the original list, be made available by incumbent local exchange carriers. The Federal Communications Commission also changed the obligation of incumbent local exchange carriers to provide certain combinations of network elements. Various parties have sought reconsideration and filed appeals of the Federal Communications Commission's order. Those appeals and petitions are pending and there can be no assurance as to their ultimate outcome.

On July 18, 2000, the U.S. Court of Appeals for the 8th Circuit issued a decision in which it upheld the Federal Communication Commission's use of a forward-looking methodology to establish prices for network elements, but the Court vacated the agency's rule that the methodology applied should be based on the use of the most efficient telecommunications technology currently available and the lowest cost network configuration. Rather, the Court held that the methodology must be applied based on the costs of the incumbent local exchange carriers' existing facilities and equipment. The issue was remanded to the Federal Communications Commission for further consideration. The Court's ruling is currently under review by the U.S. Supreme Court. A decision by the Supreme Court is expected in the Court's fall 2001 term. We are unable to provide assurances as to the outcome of the Supreme Court case or of the remand proceeding that must be conducted by the Federal Communications Commission.

The 8th Circuit also affirmed its prior decision to vacate the Federal Communications Commission rule that required incumbent local exchange carriers to provide combinations of network elements that are not ordinarily combined in their networks. The Court's decision keeps in place the system whereby carriers cannot obtain network element combinations unless the incumbent local exchange carrier has already combined the elements in its network today. The Supreme Court is currently reviewing this issue as well as the pricing issue described above.

WE MUST COMPLETE THE INSTALLATION OF OUR CUSTOMER SERVICE SYSTEMS

Sophisticated information and processing systems are vital to our growth and our ability to monitor costs, bill customers, provision customer orders and achieve operating efficiencies. Initially, our billing and information systems were designed largely in-house with partial reliance on third-party vendors. These systems generally met our needs due in part to our low volume of bills and orders. As we have expanded our services and our customer base, the need for sophisticated billing and information systems has increased significantly. We have embarked upon a program to implement a full suite of order management, customer service, billing and financial applications. These applications include electronic order tracking software developed by Eftia OSS Solutions Inc., providing comprehensive billing functions developed by Billing Concepts Systems, Inc./APTIS, Inc. and financial software developed by PeopleSoft, Inc. The installation of the operational support systems has been substantially completed with development and expansion to continue as needed. The initial installation of the new billing and financial systems was completed during the second quarter of 1999. Additional development of the billing and financial systems will be phased in over time as needed. Our failure to:

- o implement the new operational support systems on a timely basis,
- o adequately identify all of our information and processing needs, or
- o upgrade our systems as necessary,

could have a material adverse effect on our business.

THERE ARE RISKS IN PROVIDING LONG DISTANCE SERVICES

We enter into wholesale agreements with long distance carriers to provide us with long distance transmission capacity. These agreements typically provide for the resale of long distance services on a per minute basis (some with minimum volume commitments or volume discounts). The negotiation of these agreements involves estimates of future supply and demand for long distance

telecommunications transmission capacity, as well as estimates of the calling pattern and traffic levels of our future long distance customers. Should we fail to meet our minimum volume commitments, if any, pursuant to these agreements, we may be obligated to pay underutilization charges or we may lose the benefit of

all or a portion of the volume discounts we have negotiated. Likewise, we may underestimate our need for long distance facilities and therefore be required to obtain the necessary transmission capacity in "spot markets" which are often more expensive than longer term contracts. We cannot assure you that we will acquire long distance capacity on favorable terms or that we can accurately predict long distance prices and volumes so that we can generate favorable gross margins from our long distance business.

WE ARE SUBJECT TO SIGNIFICANT GOVERNMENT REGULATION WHICH MAY CHANGE IN AN ADVERSE MANNER

Our networks and the provision of switched and private line services are subject to significant regulation at the federal, state and local levels. The telecommunications industry in general, and the competitive local exchange carrier industry in particular, are undergoing substantial regulatory change and uncertainty. We cannot assure you that future regulatory, judicial or legislative changes, or other regulatory activities, will not have a material adverse effect on our business. For a further discussion of regulatory issues see Item 1 - "Business--Regulation" of this Report on Form 10-K.

WE WILL BE DEPENDENT UPON KNT NETWORK TECHNOLOGIES LLC FOR OUTSIDE NETWORK RELATED CONSTRUCTION AND MAINTENANCE SERVICES

We are currently in negotiations to complete the transfer of our construction division to KNT Network Technologies, LLC, a company independently owned by Harold N. Kamine and Nassau Capital, our principal stockholders. Pursuant to an arrangement between the parties, effective June 1, 2000, we transferred substantially all of the employees of our construction division to KNT. KNT is providing construction and maintenance services to us and is being reimbursed for all of the direct costs of these activities. In addition, we are currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum. We will be dependent upon KNT for performance of our network related construction needs.

WE ARE DEPENDENT ON AGREEMENTS WITH THIRD PARTIES FOR OUR RIGHTS-OF-WAY AND FRANCHISES

We must obtain easements, rights-of-way, entry to premises, franchises and licenses from various private parties, actual and potential competitors and state and local governments in order to construct and operate our networks, some of which may be terminated upon 30 or 60 days' notice to us. We cannot assure you that we will obtain rights-of-way and franchise agreements on acceptable terms or that current or potential competitors will not obtain similar rights-of-way and franchise agreements that will allow them to compete against us. If any of our existing franchise or license agreements were terminated or not renewed and we were forced to remove our fiber optic cables or abandon our networks in place, such termination could have a material adverse effect on our business. Our agreements for rights-of-way and similar matters generally require us to indemnify the party providing such rights. Such indemnities could make us liable for actions (including negligence of the other party).

THE TELECOMMUNICATIONS INDUSTRY IS SUBJECT TO RAPID TECHNOLOGICAL CHANGE

The telecommunications industry is subject to rapid and significant changes in technology, and we must rely on third parties for the development of and access to new technology. We cannot predict the effect of technological changes on our business. For example, Voice over Internet Protocol technology is not currently being used to any material extent for many of the purposes for which we believe it will in the future. There may be significant obstacles in implementing Voice over Internet Protocol for these purposes. We believe our future success will depend, in part, on our ability to anticipate or adapt to these changes and to offer, on a timely basis, services that meet customer

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demands. In particular, service offerings in the data transmission sector of the industry are expanding rapidly. We may not be able to anticipate or adapt to such changes and to offer, on a timely basis, services that meet customers' demands.

THE FUTURE SUCCESS OF OUR BUSINESS DEPENDS UPON KEY PERSONNEL

We believe that the efforts of a number of key management and operating personnel will largely determine our success and the loss of any of such persons could adversely affect us. We do not maintain so-called "key man" insurance on any of our personnel. We have employment agreements with Mr. Lenahan, our Chief Executive Officer, Mr. Young, our President and Chief Operating Officer, and Mr. Stewart, our Chief Financial Officer, which expire at various times from March

2002 through April 2005. Our success will also depend in part upon our ability to hire and retain highly skilled and qualified operating, marketing, financial and technical personnel. The competition for qualified personnel in the telecommunications industry is intense and, accordingly, we may not be able to hire or retain necessary personnel.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Market risks relating to our operations result primarily from changes in interest rates. A substantial portion of our long-term debt bears interest at a fixed rate. However, the fair market value of the fixed rate debt is sensitive to changes in interest rates. We are subject to the risk that market interest rates will decline and the interest expense due under the fixed rate debt will exceed the amounts due based on current market rates. We have entered into two interest rate swap agreements with commercial banks to reduce the impact of changes in interest rates on a portion of our outstanding variable rate debt. The agreements effectively fix the interest rate on $415.0 million of our outstanding variable rate borrowings under our amended senior secured credit facility due 2007. A $325.0 million interest rate swap agreement entered into in April 2000 terminates in April 2004 and a $90.0 million interest rate swap agreement entered into in June 2000 terminates in June 2005. For other information regarding the swap agreements, see Note 6, "Interest Rate Swap Agreements," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K.

The following table provides information about our significant financial instruments that are sensitive to changes in interest rates (in millions):

	Fair Value on December 31, 2000	Future Principal Payments						
		2001	2002	2003	2004	2005	Thereafter	Total
Long-Term Debt:								
Fixed Rate:								
Senior Discount Notes, interest payable at 12 1/2%, maturing 2008	$ 85.3	$ -	$ -	$ -	$ -	$ -	$ 340.2	$ 340.2
Senior Notes, interest payable at 13 1/2%, maturing 2009	109.5	-	-	-	-	-	275.0	275.0
Variable rate:								
Amended Senior Secured Credit Facility, interest variable (11.87% at December 31, 2000)(a)	618.2	-	.6	54.5	99.9	136.5	326.7	618.2
Internet Infrastructure Equipment Financing (8.75% at December 31, 2000)(a)	110.0	18.3	31.4	31.4	28.9	-	-	110.0
Interest rate swaps:								
Variable rate for fixed rate	(13.2)	-	-	-	-	-	-	-
Total	$ 909.8	$ 18.3	$ 32.0	$ 85.9	$ 128.8	$ 136.5	$ 941.9	$ 1,143.4

(a) Interest is based on a variable rate, which at our option, is determined by either a base rate or LIBOR, plus, in each case, a specified margin.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The following statements are filed as part of this Annual Report on Form 10-K:

FORM 10-K PAGE NO.

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REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders
KMC Telecom Holdings, Inc.

We have audited the consolidated balance sheets of KMC Telecom Holdings, Inc. as of December 31, 1999 and 2000, and the related consolidated statements of operations, redeemable equity, nonredeemable equity and cash flows for each of the three years in the period ended December 31, 2000. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of KMC Telecom Holdings, Inc. as of December 31, 1999 and 2000, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States.

/s/ ERNST & YOUNG LLP

MetroPark, New Jersey
April 17, 2001

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS)

	DECEMBER 31	
	1999	2000
ASSETS		
Current assets:		
Cash and cash equivalents	$ 83,946	$ 109,977
Restricted investments	37,125	37,125
Accounts receivable, net of allowance for doubtful accounts of $5,551 and $10,921 in 1999 and 2000, respectively	27,173	47,141
Prepaid expenses and other current assets	1,375	14,888
Total current assets	151,619	209,131
Long-term restricted investments	51,446	62,911
Networks, property and equipment, net	619,124	1,021,444
Intangible assets, net	3,602	3,439
Deferred financing costs, net	18,816	34,766
Other assets	1,013	928
	$ 886,040	$ 1,131,279
LIABILITIES, REDEEMABLE AND NONREDEEMABLE EQUITY (DEFICIENCY)		
Current liabilities:		
Accounts payable	$ 147,490	$ 180,403
Accrued expenses	37,047	71,605
Deferred revenue	4,309	17,839
Total current liabilities	206,846	271,847
Notes payable	315,000	720,173
Senior notes payable	275,000	275,000
Senior discount notes payable	301,137	140,181
Total liabilities	1,019,983	1,619,601

Commitments and contingencies

Redeemable equity:

Senior redeemable, exchangeable, PIK preferred stock, par value $.01 per share; authorized: 630 shares in 1999 and 2000; shares issued and outstanding:		
Series E, 65 shares in 1999 and 75 shares in 2000 ($74,954 liquidation preference)	58,770	61,992
Series F, 44 shares in 1999 and 48 shares in 2000 ($47,866 liquidation preference)	41,370	56,888
Redeemable cumulative convertible preferred stock, par value $.01 per share; 499 shares authorized; shares issued and outstanding:		
Series A, 124 shares in 1999 and 2000 ($12,380 liquidation preference)	71,349	109,272

Series C, 175 shares in 1999 and 2000 ($17,500 liquidation preference)	40,301	72,701
Redeemable cumulative convertible preferred stock, par value $.01 per share; 2,500 shares authorized; shares issued and outstanding:		
Series G-1, -0- shares in 1999 and 59 shares in 2000 ($19,900 liquidation preference)	-	19,435
Series G-2, -0- shares in 1999 and 481 shares in 2000 ($162,600 liquidation preference)	-	158,797
Redeemable common stock, shares issued and outstanding, 224 in 1999 and 2000	33,755	45,563
Redeemable common stock warrants	12,925	16,817
Total redeemable equity	250,470	535,165
Nonredeemable equity (deficiency):		
Common stock, par value $.01 per share; 4,250 shares authorized, issued and outstanding, 629 shares in 1999 and 637 shares in 2000	6	6
Unearned compensation	(9,163)	(16,408)
Accumulated deficit	(375,256)	(802,869)
Total nonredeemable equity (deficiency)	(384,413)	(819,471)
	$ 886,040	$ 1,331,275

SEE ACCOMPANYING NOTES.

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	YEAR ENDED DECEMBER 31		
	1998	1999	2000
Revenue	$ 22,425	$ 64,313	$ 209,195
Operating expenses:			
Network operating costs:			
Non-cash stock option compensation expense	566	2,187	2,711
Other network operating costs	27,699	81,478	169,591
Selling, general and administrative:			
Non-cash stock option compensation expense	6,514	27,446	31,940
Other selling, general and administrative	34,171	84,434	182,275
Depreciation and amortization	9,257	29,077	76,129
Total operating expenses	78,207	225,022	462,566
Loss from operations	(55,782)	(160,709)	(253,371)
Other expense	--	(4,297)	--
Interest income	8,818	8,701	11,786
Interest expense	(29,789)	(69,411)	(138,393)
Net loss before cumulative effect of change in accounting principle	(76,753)	(225,716)	(379,982)
Cumulative effect of change in accounting principle	--	--	(1,705)
Net loss	(76,753)	(225,716)	(379,687)
Dividends and accretion on redeemable preferred stock	(18,285)	(81,633)	(94,940)
Net loss applicable to common shareholders	$ (95,038)	$ (307,349)	$ (474,627)
Net loss per common share before cumulative effect of change in accounting principle	$ (114.42)	$ (160.88)	$ (529.22)
Cumulative effect of change in accounting principle	--	--	(1.99)
Net loss per common share	$ (114.42)	$ (160.88)	$ (531.21)
Pro forma amounts assuming the change in accounting principle was applied retroactively:			
Net loss applicable to common shareholders	$ (95,424)	$ (309,054)	$ (452,422)
Net loss per common share	$ (114.88)	$ (162.88)	$ (529.22)
Weighted average number of common shares outstanding	831	952	895

SEE ACCOMPANYING NOTES.

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF REDEEMABLE EQUITY
YEARS ENDED DECEMBER 31, 1998, 1999 AND 2000
(IN THOUSANDS)

	REDEEMABLE EQUITY									
	Preferred Stock									
	Series A		Series C		Series D		Series E		Series F	
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount
BALANCE, DECEMBER 31, 1997	124	$ 18,879	150	$ 14,667	25	$2,379	--	$ --	--	$ --
Conversion of Series D Preferred Stock to Series C Preferred Stock			25	2,379	(25)	(2,379)				
Issuance of common stock										
Accretion of redeemable equity		11,511		4,597						
Payment of dividends on preferred stock of subsidiary										
Issuance of warrants										
Cancellation of KMC Telecom stock options										
Issuance and adjustments to fair value of stock options to employees										
Issuance and adjustments to fair value of stock options to non-employees										
Amortizations of unearned compensation										
Net loss										
BALANCE, DECEMBER 31, 1998	124	30,390	175	21,643	--	--	--	--	--	--
Issuance of Series E Preferred Stock							60	44,829		
Issuance of Series F Preferred Stock									40	34,815
Stock Dividends of Series E Preferred Stock							5	5,004		
Stock Dividends of Series F Preferred Stock									4	4,177
Issuance of warrants										
Reclassification of warrants related to "put rights"										
Exercise of warrants										
Accretion on redeemable equity		40,959		18,658				917		2,376
Issuance and adjustments to fair value of stock options to employees										
Adjustment to fair value of stock options to non-employees										
Amortization of unearned compensation										
Exercise of stock options										
Reclassification of additional paid-in capital deficiency										
Net loss										
BALANCE, DECEMBER 31, 1999	124	71,349	175	40,301	--	--	65	50,770	44	41,370
Issuance of Series G1 Preferred Stock										
Issuance of Series G2 Preferred Stock										
Stock Dividends of Series E Preferred Stock							10	9,951		
Stock Dividends of Series F Preferred Stock									4	4,054
Accretion on redeemable equity		37,923		32,400				1,371		5,509
Issuance and adjustments to fair value of stock options to employees										
Issuance and adjustments to fair value of stock options to non-employees										
Exercise of stock options										
Amortization of unearned compensation										
Redemption and retirement of Series F Preferred Stock										
Reclassification of additional paid-in capital deficiency									(4)	(3,954)
Net loss										
BALANCE, DECEMBER 31, 2000	124	$109,272	175	$72,701	--	$ --	75	$61,592	48	$50,560

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF REDEEMABLE EQUITY
YEARS ENDED DECEMBER 31, 1998, 1999 AND 2000
(IN THOUSANDS)

	REDEEMABLE EQUITY					
	Preferred Stock					
	Series G		Common Stock			
	Shares	Amount	Shares	Amount	Warrants	Total Redeemable Equity
BALANCE, DECEMBER 31, 1997	--	$ --	133	$11,187	$ 539	$ 47,651
Conversion of Series D Preferred Stock to Series C Preferred Stock						
Issuance of common stock						
Accretion of redeemable equity			91	9,500		9,500
Payment of dividends on preferred stock of subsidiary				1,618	135	17,861
Issuance of warrants						
Cancellation of KMC Telecom stock options						
Issuance and adjustments to fair value of stock options to employees						
Issuance and adjustments to fair value of stock options to non-employees						
Amortizations of unearned compensation						
Net loss						
BALANCE, DECEMBER 31, 1998	--	--	224	22,305	674	75,012
Issuance of Series E Preferred Stock						
Issuance of Series F Preferred Stock						44,829
Stock Dividends of Series E Preferred Stock						34,817
Stock Dividends of Series F Preferred Stock						5,004
Issuance of warrants						4,177
Reclassification of warrants related to "put rights"					10,606	10,606
Exercise of warrants					(249)	(249)
Accretion on redeemable equity						
Issuance and adjustments to fair value of stock options to employees				11,450	1,894	76,274
Adjustment to fair value of stock options to non-employees						
Amortization of unearned compensation						
Exercise of stock options						
Reclassification of additional paid-in capital deficiency						
Net loss						
BALANCE, DECEMBER 31, 1999	--	--	224	33,755	12,925	250,470
Issuance of Series G1 Preferred Stock						
Issuance of Series G2 Preferred Stock	59	19,355				19,355
Stock Dividends of Series E Preferred Stock	481	158,145				158,145
Stock Dividends of Series F Preferred Stock						9,951
Accretion on redeemable equity						6,654
Issuance and adjustments to fair value of stock options to employees		732		11,808	3,892	93,535
Issuance and adjustments to fair value of stock options to non-employees						--
Exercise of stock options						--
Amortization of unearned compensation						--
Redemption and retirement of Series F Preferred Stock						--
Reclassification of additional paid-in capital deficiency						(2,965)
Net loss						--
BALANCE, DECEMBER 31, 2000	540	$178,232	224	$45,563	$16,817	$535,145

SEE ACCOMPANYING NOTES.

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KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF NONREDEEMABLE EQUITY
YEARS ENDED DECEMBER 31, 1998, 1999 AND 2000
(IN THOUSANDS)

	NONREDEEMABLE EQUITY		
	COMMON STOCK		Additional Paid-In Capital
	Shares	Amount	
BALANCE, DECEMBER 31, 1997	614	$ 6	$ 15,374
Conversion of Series D Preferred Stock to Series C Preferred Stock			
Issuance of Common stock			
Accretion of redeemable equity			(17,861)
Payment of dividends on preferred stock of subsidiary			(592)
Issuance of warrants			10,446
Cancellation of KMC Telecom stock options			(26,191)
Issuance and adjustments to fair value of stock options to employees			27,906
Issuance and adjustments to fair value of stock options to non-employees			4,668
Amortizations of unearned compensation			
Net loss			
BALANCE, DECEMBER 31, 1998	614	6	13,750
Issuance of Series E Preferred Stock			
Issuance of Series F Preferred Stock			
Stock Dividends of Series E Preferred Stock			(5,004)
Stock Dividends of Series F Preferred Stock			(4,177)
Issuance of Warrants			749
Reclassification of warrants related to "put rights"			249
Exercise of warrants			1
Accretion on redeemable equity			(76,274)
Issuance and adjustments to fair value of stock options to employees			27,286
Adjustment to fair value of stock options to non-employees			5,832
Amortization of unearned compensation			
Exercise of Stock options	15		333
Reclassification of additional paid-in capital deficiency			37,255
Net loss			
BALANCE, DECEMBER 31, 1999	629	6	--
Issuance of Series G1 Preferred Stock			
Issuance of Series G2 Preferred Stock			
Stock Dividends of Series E Preferred Stock			(9,951)
Stock Dividends of Series F Preferred Stock			(6,654)
Accretion on redeemable equity			(93,535)
Issuance and adjustments to fair value of stock options to employees			38,218
Issuance and adjustments to fair value of stock options to non-employees			3,796
Exercise of Stock options	8		562
Amortization of unearned compensation			
Redemption and retirement of Series F Preferred Stock			
Reclassification of additional paid-in capital deficiency			67,564
Net loss			
BALANCE, DECEMBER 31, 2000	637	$ 6	$ --

SEE ACCOMPANYING NOTES.

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF REDEEMABLE EQUITY
YEARS ENDED DECEMBER 31, 1998, 1999 AND 2000
(IN THOUSANDS)

	NONREDEEMABLE EQUITY
	Total

	Unearned Compensation	Accumulated Deficit	Nonredeemable Equity (Deficiency)
BALANCE, DECEMBER 31, 1997	$ (6,521)	$ (35,532)	$ (26,673)
Conversion of Series D Preferred Stock to Series C Preferred Stock			(17,861)
Issuance of Common stock			(592)
Accretion of redeemable equity			10,446
Payment of dividends on preferred stock of subsidiary			(21,346)
Issuance of warrants			
Cancellation of KMC Telecom stock options	4,845		--
Issuance and adjustments to fair value of stock options to employees	(27,906)		4,668
Issuance and adjustments to fair value of stock options to non-employees			23,758
Amortization of unearned compensation	23,758		(76,753)
Net loss		(76,753)	
BALANCE, DECEMBER 31, 1998	(5,824)	(112,285)	(104,353)
Issuance of Series E Preferred Stock			(5,004)
Issuance of Series F Preferred Stock			(4,177)
Stock Dividends of Series E Preferred Stock			749
Stock Dividends of Series F Preferred Stock			249
Issuance of Warrants			1
Reclassification of warrants related "put rights"			(76,274)
Exercise of warrants			
Accretion on redeemable equity			--
Issuance and adjustments to fair value of stock options to employees	(27,286)		5,832
Adjustment to fair value of stock options to non-employees			23,947
Amortization of unearned compensation	23,947		333
Exercise of Stock options			--
Reclassification of additional paid-in capital deficiency		(37,255)	(225,716)
Net loss		(225,716)	
BALANCE, DECEMBER 31, 1999	$ (9,163)	$ (375,256)	$ (384,413)
Issuance of Series G1 Preferred Stock			-
Issuance of Series G2 Preferred Stock			-
Stock Dividends of Series E Preferred Stock			(9,951)
Stock Dividends of Series F Preferred Stock			(6,654)
Accretion on redeemable equity			(93,535)
Issuance and adjustments to fair value of stock options to employees	(38,218)		-
Issuance and adjustments to fair value of stock options to non-employees			3,796
Exercise of Stock options			562
Amortization of unearned compensation	30,773		30,773
Redemption and retirement of Series F Preferred Stock		(362)	(362)
Reclassification of additional paid-in capital deficiency		(67,564)	-
Net loss		(359,687)	(359,687)
BALANCE, DECEMBER 31, 2000	$ (16,608)	$ (802,869)	$ (819,471)

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)

	YEAR ENDED DECEMBER 31		
	1998	1999	2000
OPERATING ACTIVITIES			
Net loss	$ (76,753)	$ (225,716)	$ (359,687)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	9,257	29,077	76,129

Provision for doubtful accounts	370	5,263	7,875
Non-cash interest expense	25,356	31,141	45,635
Non-cash stock option compensation expense	7,080	29,833	34,571
Changes in assets and liabilities:			
Accounts receivable	(6,591)	(25,097)	(27,643)
Prepaid expenses and other current assets	(826)	(60)	(2,513)
Other assets	(1,821)	3,720	(9)
Accounts payable	7,449	29,319	31,541
Accrued expenses	1,719	21,105	34,123
Deferred revenue	1,187	3,122	13,530
Net cash used in operating activities	(33,573)	(98,293)	(146,448)
INVESTING ACTIVITIES			
Construction of networks and purchases of equipment	(148,580)	(318,536)	(476,640)
Acquisitions of franchises, authorizations and related assets	(1,147)	(1,992)	(926)
Deposit on purchase of equipment	(2,551)	-	-
Additions to restricted investments	-	-	(43,471)
Purchase of investments, net	(27,920)	-	-
Redemption of investments	-	43,450	32,085
Net cash used in investing activities	(180,198)	(277,078)	(488,952)
FINANCING ACTIVITIES			
Proceeds from notes payable, net of issuance costs	938	-	108,475
Proceeds from issuance of common stock and warrants, net of issuance costs	20,446	-	-
Proceeds from issuance of preferred stock and related warrants, net of issuance costs	-	91,001	177,500
Issuance costs of credit facilities	(6,515)	(2,300)	-
Proceeds from exercise of stock options	-	333	562
Proceeds from issuance of senior notes, net of issuance costs and purchase of portfolio of restricted investments	-	158,286	-
Proceeds from senior secured credit facility, net of issuance costs	-	192,836	376,203
Repayment of notes payable	(20,801)	-	-
Repurchase and retirement of Series F Preferred Stock	-	-	(3,329)
Proceeds from issuance of senior discount notes, net of issuance costs	225,923	-	-
Dividends on preferred stock of subsidiary	(592)	-	-
Net cash provided by financing activities	219,399	440,156	659,411
Net increase in cash and cash equivalents	5,628	64,785	24,011
Cash and cash equivalents, beginning of year	15,553	21,181	85,966
Cash and cash equivalents, end of year	$ 21,181	$ 85,966	$ 109,977
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION			
Cash paid during the year for interest, net of amounts capitalized	$ 4,438	$ 29,182	$ 80,374

SEE ACCOMPANYING NOTES.

KMC TELECOM HOLDINGS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2000

1. ORGANIZATION

KMC Telecom Holdings, Inc. ("KMC Holdings") is a holding company formed during 1997 primarily to own all of the shares of its then operating subsidiaries, KMC Telecom Inc. ("KMC Telecom"), KMC Telecom II, Inc. ("KMC Telecom II"), KMC Telecom III, Inc. ("KMC Telecom III") and KMC Telecom of Virginia, Inc. KMC Telecom Holdings, Inc. and its subsidiaries are collectively referred to herein as the Company. All significant intercompany transactions and balances have been eliminated in consolidation.

The Company is a fiber-based integrated communications provider offering data, voice and Internet infrastructure services. The Company offers these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers, primarily in the South, Southeast, Midwest and Mid-Atlantic United States. The business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION

On July 1, 1999, the Company acquired all of the membership interests of KMC Services LLC from Harold N. Kamine, the Chairman of the Board of Directors, for nominal consideration. KMC Services LLC was formed to provide services to the Company and its customers, initially offering a leasing program for equipment physically installed at the customer's premises. The acquisition was accounted for as a combination of entities under common control, and no changes were made to the historical cost basis of KMC Services LLC's assets. During the second quarter of 1999, the Company had reduced the carrying value of its $709,000 loan receivable from KMC Services LLC to an amount equal to the value of KMC Services LLC's net assets at the acquisition date. KMC Services LLC has been consolidated with the Company since July 1, 1999.

The Company has incurred significant operating and net losses as a result of the development and operation of its networks, and expects that such losses will continue as it emphasizes the development, construction and expansion of its networks and building its customer base. As a result, the Company does not expect there to be any cash provided by operations in the near future. The Company will also need to fund the expansion of its networks as well as to fund capital expenditures related to its nationwide data platform business. To date, the Company has financed its operating losses and capital expenditures with equity invested by its founders, preferred stock placements, credit facility borrowings, equipment loans, operating leases, monetizations and its 12 1/2% senior discount notes and 13 1/2% senior notes. Actual capital expenditures and operating losses will depend on numerous factors, including the nature of future expansion and acquisition opportunities and factors beyond the Company's control, including economic conditions, competition, regulatory developments and the availability of capital.

As more fully described in Note 18, the Company entered into two financing transactions in March 2001 which generated aggregate unrestricted net proceeds of approximately $271.0 million and, in April 2001, further amended its Amended Senior Secured Credit Facility to, among other things, revise certain of the financial covenants to be less restrictive.

After giving effect to these transactions, management believes that the Company's cash and borrowings available under the Amended Senior Secured Credit Facility will be sufficient to meet its liquidity needs on a going concern basis to fund operating losses and capital expenditure requirements for all of its Tier III markets, its current Nationwide Data Platform contracts and other existing commitments into the second quarter of 2002. However, in the event that such plans change, the assumptions upon which such plans are based prove inaccurate, the Company expands or accelerates its business plan or determines to consummate acquisitions, the foregoing sources of funds may prove insufficient and the Company may be required to seek additional financing sooner than currently expected. Additional sources of financing may include public or private equity or debt financings, leases and other financing arrangements.

CASH AND CASH EQUIVALENTS

The Company considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

NETWORKS, PROPERTY AND EQUIPMENT

Networks, property and equipment are stated at cost, net of accumulated depreciation. Depreciation is provided over the estimated useful lives of the respective assets using the straight-line method for financial statement reporting purposes.

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The estimated useful lives of the Company's principal classes of assets are as follows:

Networks:

Fiber optic systems	20 years
Telecommunications equipment	10 years
Furniture and other	5 years
Leasehold improvements	Life of lease

INTANGIBLE ASSETS

Costs incurred in developing new networks or expanding existing networks, including negotiation of rights-of-way and obtaining regulatory authorizations are capitalized and amortized over the initial term of the agreements, which generally range from 2 to 7 years. Costs incurred to obtain city franchises are capitalized by the Company and amortized over the initial term of the franchises, which generally range from 2 to 7 years.

IMPAIRMENT OF LONG-LIVED ASSETS

The Company records impairment losses on long-lived assets used in operations or expected to be disposed of when impairment indicators are present and the cash flows expected to be derived from those assets are less than the carrying amounts of those assets. An impairment loss is measured as the amount by which the carrying amount of the asset exceeds the fair value of the asset. There were no material impairments of assets during the year.

DEFERRED FINANCING COSTS

The Company capitalizes issuance costs related to its debt. Such costs are amortized utilizing the interest method over the lives of the related debt. The related amortization is included as a component of interest expense, and amounted to $2,279,000, $3,814,000 and $7,721,000 for the years ended December 31, 1998, 1999 and 2000, respectively.

OTHER ASSETS

Other assets are comprised principally of employee loans, security deposits and other deposits.

REVENUE RECOGNITION

Revenue is recognized in the period the service is provided, except for installation revenue which is recorded over the average contract period (see "ACCOUNTING CHANGE" below). The Company generally invoices customers one month in advance for recurring services resulting in deferred revenue. However, some services, such as reciprocal compensation, are not billed in advance resulting in unbilled revenue included in accounts receivable. The accounts receivable balances for services which will be billed in the succeeding month totaled $5,305,000 and $4,119,000 at December 31, 1999 and 2000, respectively.

ACCOUNTING CHANGE

In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101 ("SAB 101"), REVENUE RECOGNITION IN FINANCIAL STATEMENTS. SAB 101 provides additional guidance in applying generally accepted accounting principles to revenue recognition in financial statements. Through December 31, 1999, the Company recognized installation revenue upon completion of the installation. Effective January 1, 2000, in accordance with the provisions of SAB 101, the Company is recognizing installation revenue over the average contract period. The cumulative effect of this change in accounting principle resulted in a charge of approximately $1.7 million which was recorded in the quarter ended March 31, 2000. For the year ended December 31, 2000, the net effect of adopting this change in accounting principle was a deferral of the

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recognition of $3.0 million of revenue, which increased net loss for the period by $3.56 per share. Revenue for the year ended December 31, 2000 includes $1.7 million of revenues that, prior to the accounting change, had been recognized through December 31, 1999.

NET LOSS PER COMMON SHARE

Earnings per share are calculated in accordance with FASB Statement No. 128, EARNINGS PER SHARE ("Statement 128"). All earnings per share amounts for all periods have been presented in accordance with the provisions of Statement 128. Diluted earnings per share have not been presented for any period, as the impact of including outstanding options and warrants would be anti-dilutive.

INCOME TAXES

The Company accounts for income taxes in accordance with FASB Statement No. 109, "ACCOUNTING FOR INCOME TAXES," which requires that deferred income taxes be recorded based on differences between the financial reporting and tax reporting bases of assets and liabilities, using enacted tax rates.

ADVERTISING COSTS

Advertising costs are included in selling, general and administrative expenses and charged to expense as incurred. For the years ended December 31, 1998, 1999 and 2000, such costs were $2,769,000, $4,080,000 and $6,851,000, respectively.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

STOCK-BASED COMPENSATION

As permitted by FASB Statement No. 123, ACCOUNTING FOR STOCK-BASED COMPENSATION ("Statement 123"), the Company has elected to follow Accounting Principles Board Opinion No. 25, ACCOUNTING FOR STOCK ISSUED TO EMPLOYEES ("APB 25") and related interpretations in accounting for its employee stock-based compensation. Under APB 25, no compensation expense is recognized at the time of option grant if the exercise price of the employee stock option is fixed and equals or exceeds the fair market value of the underlying common stock on the date of grant, and the number of shares to be issued pursuant to the exercise of such option are known and fixed at the grant date. As more fully described in Note 7, the Company's outstanding stock options are not considered fixed options under APB 25. The Company accounts for non-employee stock-based compensation in accordance with Statement 123.

SEGMENT REPORTING

In 1998, the Company adopted FASB Statement No. 131, DISCLOSURES ABOUT SEGMENTS OF AN ENTERPRISE AND RELATED INFORMATION ("Statement 131"). Statement 131 uses a management approach to report financial and descriptive information about an entity's operating segments. Operating segments are revenue-producing components of an enterprise for which separate financial information is produced internally for the entity's chief operating decision maker. Under this

definition, the Company operated within a single segment until the commencement of our Nationwide Data Platform Business in 2000. See Note 8 for the Company's detailed segment disclosure.

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In June 1998, the Financial Accounting Standards Board issued Statement No. 133, ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

("Statement 133"), which will require the Company to recognize all derivatives on the balance sheet at fair value. The Company will be required to adopt Statement 133, as amended by Statement No. 137 which defers the effective date, as of January 1, 2001. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives will either be offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings. The Company has two interest rate swap agreements to hedge its interest rate exposure (see Note 6), and the estimated effect of applying Statement 133 as of December 31, 2000 would have resulted in the fair value of the swaps of $13.2 million being included as an asset with a corresponding credit to other comprehensive income.

RECLASSIFICATIONS

Certain reclassifications have been made to the 1998 and 1999 consolidated financial statements to conform with the 2000 presentation.

3. NETWORKS, PROPERTY AND EQUIPMENT

Networks and equipment are comprised of the following:

	DECEMBER 31, 1999	2000
	(IN THOUSANDS)	
Fiber optic systems	$ 150,647	$ 249,690
Telecommunications equipment	436,056	696,683
Furniture and other	21,397	27,790
Leasehold improvements	1,811	2,704
Construction-in-progress	66,380	157,075
	676,291	1,133,942
Less accumulated depreciation	(16,967)	(112,258)
	$ 639,324	$ 1,021,684

Costs capitalized during the development of the Company's networks include amounts incurred related to network engineering, design and construction and capitalized interest. Capitalized interest related to the construction of the networks during the years ended December 31, 1998, 1999 and 2000 amounted to $5,133,000, $6,635,000, and $10,384,000 respectively.

For the years ended December 31, 1998, 1999 and 2000, depreciation expense was $8,284,000, $27,723,000, and $75,434,000 respectively.

4. ACCRUED EXPENSES

Accrued expenses are comprised of the following:

DECEMBER 31,

	1999	2000
	(IN THOUSANDS)	
Accrued compensation	$ 11,423	$ 20,068
Accrued interest payable	8,544	20,419
Accrued telecommunications costs	3,794	8,125
Accrued costs related to financing activities	7,316	1,593
Other accrued expenses	5,970	23,400
	$ 37,047	$ 73,605

5. LONG-TERM DEBT

KMC FUNDING INTERNET INFRASTRUCTURE EQUIPMENT FINANCING

In November 2000, our subsidiary, KMC Telecom Funding Corporation, entered into an agreement with Dresdner Kleinwort Benson North American Leasing, Inc. to finance the $168 million of Internet infrastructure equipment purchased from Qwest Communications Corporation in June 2000 (the "KMC Funding Equipment") (See Note 9). The maximum aggregate loan amount is $168 million and the proceeds from this loan can be drawn down in installments through April 30, 2001 to fund the vendor payments due on the KMC Funding Equipment. Borrowings under this loan bear interest payable at a rate of 200 basis points above the LIBOR Rate through October 15, 2001 and 600 basis points over the LIBOR Rate thereafter. The loan is secured by the KMC Funding Equipment and requires 48 monthly payments commencing on December 15, 2000. The first 6 payments are interest only, and the remaining payments include principal and interest. The loan was amended in March 2001 to allow the Company to borrow an additional $21 million. As of December 31, 2000, the outstanding balance on this loan was $110 million and an additional $79 million was drawn down through March 2001. As more fully described in Note 18, the loan was repaid in full in March 2001, using a portion of the proceeds from the KMC Funding Monetization.

AMENDED SENIOR SECURED CREDIT FACILITY

During the quarter ended March 31, 2000, the Company's subsidiaries, KMC Telecom, Inc., KMC Telecom II, Inc., KMC Telecom of Virginia, Inc. and KMC Telecom III, Inc. (collectively, the "Borrowers"), amended, restated and combined the Senior Secured Credit Facility and the Lucent Loan and Security Agreement, into a single facility by entering into a $700 million Loan and Security Agreement (the "Amended Senior Secured Credit Facility") with a group of lenders led by CIT Lending Services Corporation (formerly Newcourt Commercial Finance Corporation), GE Capital Corporation, Canadian Imperial Bank of Commerce, First Union National Bank and Lucent Technologies Inc. (collectively, the "Lenders").

The Amended Senior Secured Credit Facility includes a $175 million reducing revolver facility (the "Revolver"), a $75 million term loan (the "Term Loan") and a $450 million term loan facility (the "Lucent Term Loan"). At December 31, 2000, the outstanding loan balances on the Revolver, the Term Loan and the Lucent Term Loan, were approximately $165 million, $75 million, and $378 million, respectively. Up to $10 million of the Revolver can be used for letters of credit and as of December 31, 2000, approximately $7 million had been drawn against the Revolver for letters of credit.

The Revolver will mature on April 1, 2007. Proceeds from the Revolver can be used to finance the purchase of certain equipment, transaction costs and, upon attainment of certain financial conditions, for working capital and other general corporate purposes. The aggregate commitment of the Lenders under the Revolver will be reduced on each quarterly payment date beginning April 1, 2003. The initial quarterly commitment reduction is 5.0%, reducing to 3.75% on July 1, 2003, then increasing to 6.25% on July 1, 2004, and further increasing to 7.50% on July 1, 2006. Commencing with the fiscal year ending December 31, 2001, the aggregate Revolver commitment will be further reduced by an amount equal to 50% of excess operating cash flows (as defined in the Amended Senior Secured Credit

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Facility) for the prior fiscal year until the Borrowers achieve certain financial conditions. The Borrowers must pay an annual commitment fee on the unused portion of the Revolver ranging from .75% to 1.25%.

The Term Loan is payable in twenty consecutive quarterly installments of $188,000 beginning on April 1, 2002 and two final installments of $35.6 million each on April 1, 2007 and July 1, 2007. Proceeds from the Term Loan can be used to finance the purchase of certain equipment, transaction costs, working capital and other general corporate purposes.

The Lucent Term Loan provides for an aggregate commitment of up to $450 million. Proceeds from the Lucent Term Loan can be used to purchase Lucent products or to reimburse the Borrowers for Lucent products previously purchased with cash or other sources of liquidity. The Lucent Term Loan will mature on July 1, 2007 and requires quarterly principal payments beginning on July 1, 2003 of 5%. The principal payment decreases to 3.75% per quarter beginning on October 1, 2003, increases to 6.25% on October 1, 2004 and further increases to 7.50% on October 1, 2006. An annual commitment fee of 1.50% is payable for any unused portion of the Lucent Term Loan.

Borrowings under the Amended Senior Secured Credit Facility bear interest payable, at the Borrowers' option, at either (a) the "Applicable Base Rate Margin" (which generally ranges from 2.00% to 3.25%) plus the greater of (i) the administrative agent's prime rate or (ii) the overnight federal funds rate plus .5% or (b) the "Applicable LIBOR Margin" (which generally ranges from 3.00% to 4.25%) plus LIBOR, as defined. "Applicable Base Rate Margin" interest is payable quarterly while "Applicable LIBOR Margin" interest is payable at the end of each applicable interest period or at least every three months. Under the Amended Senior Secured Credit Facility the Borrowers were being charged a weighted average interest rate of 11.87% at December 31, 2000 (10.26% at December 31, 1999 and 9.38% at December 31, 1998). If a payment default were to occur, the interest rate will be increased by four percentage points. If any other event of default were to occur, the interest rate will be increased by two percentage points.

KMC Holdings has unconditionally guaranteed the repayment of the Amended Senior Secured Credit Facility when such repayment is due, whether at maturity, upon acceleration, or otherwise. KMC Holdings has pledged the shares of each of the Borrowers to the Lenders to collateralize its obligations under the guaranty. In addition, the Borrowers have each pledged all of their assets to the Lenders.

The Amended Senior Secured Credit Facility contains a number of affirmative and negative covenants, one of which requires us to make additional cash capital contributions to our subsidiaries which are the borrowers thereunder of at least $35 million prior to August 31, 2001. The original covenant required $185 million in cash capital contributions by April 1, 2001. However, because we contributed $150 million of the proceeds of our Series G private equity financing toward fulfilling this requirement, the Lenders amended this covenant by extending the due date on the remaining $35 million of cash capital contributions to August 31, 2001. Because the entire $185 million cash capital contribution was not made by July 31, 2000, however, the applicable interest rate associated with the facility was increased by 100 basis points. Additional affirmative and negative covenants include, among others, covenants restricting the ability of the Borrowers to consolidate or merge with any person, sell or lease assets not in the ordinary course of business, sell or enter into long term leases of dark fiber, redeem stock, pay dividends or make any other payments (including payments of principal or interest on loans) to KMC Holdings, create subsidiaries, transfer any permits or licenses, or incur additional indebtedness or act as guarantor for the debt of any person, subject to certain conditions.

The Borrowers are required to comply with certain financial tests and maintain certain financial ratios, including, among others, a ratio of total debt to contributed capital, certain minimum revenues, maximum EBITDA losses and minimum EBITDA, maximum capital expenditures and minimum access lines, a maximum total leverage ratio, a minimum debt service coverage ratio, a minimum fixed charge coverage ratio and a maximum consolidated leverage ratio.

Failure to satisfy any of the financial covenants will constitute an event of default under the Amended Senior Secured Credit Facility permitting the Lenders, after notice, to terminate the commitment and/or accelerate payment of outstanding indebtedness thereunder. The Amended Senior Secured Credit Facility also includes other customary events of default, including, without limitation, a cross-default to other material indebtedness, material undischarged judgments, bankruptcy, loss of a material franchise or material license, breach of representations and warranties, a material adverse change, and the occurrence of a change of control.

As of December 31, 2000, the borrowers were in compliance with all of the financial covenants of the facility.

In April 2001, the Company further amended the Amended Senior Secured Credit Facility. This amendment made a number of significant changes in the facility, although it did not change the overall amount of the facility or the purposes for which proceeds of loans under the facility may be used. In connection with the amendment, the Lenders also waived failures by the Borrowers to comply with certain of t... prior financial covenants as of March 31, 2001 and the Company made aggregate capital contributions to the Borrowers of $200.0 million (which satisfied the $35 million requirement discussed above). In addition, the collateral for KMC Holdings' guaranty of the facility was expanded to include substantially all of the assets of KMC Holdings. See Note 18 for a detailed description of this amendment.

TELECOM IV SENIOR SECURED TERM LOAN

During the quarter ended June 30, 2000, the Company's subsidiary, KMC Telecom, IV, Inc., closed a new senior secured term loan (the "Telecom IV Loan") with Lucent Technologies Inc. The Telecom IV Loan initially provided up to $35 million of principal borrowings, plus accrued interest, until certain conditions were met and then provided for additional principal borrowings up to a ceiling of $50 million, plus accrued interest. In December 2000, the Company and Lucent agreed to terminate this arrangement and the equipment purchased with funds from the Telecom IV Loan was returned to Lucent. Accordingly, the Telecom IV Loan balance was extinguished in full and this facility is no longer available to the Company.

SENIOR DISCOUNT NOTES

On January 29, 1998, KMC Holdings sold 460,800 units, each unit consisting of a 12 1/2% senior discount note with a principal amount at maturity of $1,000 due 2008 pursuant to the Senior Discount Note Indenture between KMC Holdings and the Chase Manhattan Bank, as trustee (the "Senior Discount Notes") and one warrant to purchase .21785 shares of Common Stock of KMC Holdings at an exercise price of $.01 per share. The gross and net proceeds of the offering were approximately $250 million and $236.4 million, respectively. A substantial portion of the net proceeds of the offering have been loaned by KMC Holdings to its subsidiaries. On August 11, 1998, KMC Holdings exchanged the notes issued on January 29, 1998 for $460.8 million aggregate principal amount at maturity of notes that had been registered under the Securities Act of 1933 (as used below and elsewhere herein, "Senior Discount Notes" includes the original notes and the exchange notes).

The Senior Discount Notes are unsecured, unsubordinated obligations of the Company and mature on February 15, 2008. The Senior Discount Notes were sold at a substantial discount from their principal amount at maturity, and there will not be any payment of interest on the Senior Discount Notes prior to August 15, 2003. The Senior Discount Notes will fully accrete to face value on February 15, 2003. From and after February 15, 2003, the Senior Discount Notes will bear interest, which will be payable in cash, at the rate of 12.5% per annum on February 15 and August 15 of each year, commencing August 15, 2003. The Company is accreting the initial carrying value of the Senior Discount Notes to their aggregate face value over the term of the debt at its effective interest rate of 13.7%.

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The Senior Discount Notes are redeemable, at the Company's option, in whole or in part, on or after February 15, 2003 and prior to maturity, at redemption prices equal to 106.25% of the aggregate principal amount at maturity, plus accrued and unpaid interest, if any, to the redemption date, declining to 100% of the aggregate principal amount at maturity, plus accrued and unpaid interest as of February 15, 2006.

The indebtedness evidenced by the Senior Discount Notes ranks pari passu in right of payment with all existing and future unsubordinated, unsecured indebtedness of KMC Holdings and senior in right of payment to all existing and future subordinated indebtedness of KMC Holdings. However, KMC Holdings is a holding company and the Senior Discount Notes are, therefore, effectively subordinated to all existing and future liabilities (including trade payables) of its subsidiaries.

Within 30 days of the occurrence of a Change of Control (as defined in the Senior Discount Note Indenture), the Company must offer to purchase for cash all Senior Discount Notes then outstanding at a purchase price equal to 101% of the accreted value thereof, plus accrued interest. The Company's ability to comply with this requirement is subject to certain restrictions contained in the Amended Senior Secured Credit Facility.

The Senior Discount Note Indenture contains events of default, including, but not limited to, (i) defaults in the payment of principal, premium or interest, (ii) defaults in compliance with covenants contained in the Senior Discount Note Indenture, (iii) cross defaults on more than $5 million of other indebtedness, (iv) failure to pay more than $5 million of judgments that have not been stayed by appeal or otherwise and (v) the bankruptcy of KMC Holdings or certain of its subsidiaries.

The Senior Discount Note Indenture restricts, among other things, the ability of KMC Holdings to incur additional indebtedness, create liens, engage in sale-leaseback transactions, pay dividends or make distributions in respect of capital stock, make investments or certain other restricted payments, sell assets of KMC Holdings, redeem capital stock, issue or sell stock of restricted subsidiaries, enter into transactions with stockholders or affiliates or effect a consolidation or merger. The Senior Discount Note Indenture permits KMC Holdings' subsidiaries to be deemed unrestricted subsidiaries and, thus, not subject to the restrictions of the Senior Discount Note Indenture.

The Senior Discount Notes are "applicable high yield discount obligations" ("AHYDOs"), as defined in the Internal Revenue Code of 1986, as amended. Under the rules applicable to AHYDOs, a portion of the original issue discount ("OID") that accrues on the Senior Discount Notes will not be deductible by the Company at any time. Any remaining OID on the Senior Discount Notes will not be deductible by the Company until such OID is paid.

SENIOR NOTES

On May 24, 1999, KMC Holdings issued $275.0 million aggregate principal amount of 13 1/2% Senior Notes due 2009. On December 30, 1999, KMC Holdings exchanged the notes issued on May 24, 1999 for $275.0 million aggregate principal amount of notes that had been registered under the Securities Act of 1933 (as used below and elsewhere herein, "Senior Notes" includes the original notes and the exchange notes). Interest on the Senior Notes is payable semi-annually in cash on May 15 and November 15 of each year, beginning November 15, 1999. A portion of the proceeds from the offering of the Senior Notes was used to purchase a portfolio of U.S. government securities that were pledged as security for the first six interest payments on the Senior Notes.

The Senior Notes are redeemable, at the Company's option, in whole or in part, on or after May 15, 2004 and prior to maturity, at redemption prices equal to 106.75% of the aggregate principal amount at maturity, plus accrued and unpaid interest, if any, to the redemption date, declining to 100% of the aggregate principal amount at maturity, plus accrued and unpaid interest as of

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May 15, 2007.

In addition, at any time prior to May 15, 2002, the Company may redeem up to 35% of the aggregate principal amount at maturity of the Senior Notes with the net proceeds from the sale of common equity at a redemption price of 113.5% of the principal amount on such date plus accrued and unpaid interest. Upon a change of control (as defined in the Senior Note Indenture), the Company must offer to purchase for cash the Senior Notes at a purchase price equal to 101% of the principal amount, plus accrued interest. The Company's ability to comply with this requirement is subject to certain restrictions contained in the Amended Senior Secured Credit Facility.

The Senior Notes are guaranteed by KMC Telecom Financing, Inc., a wholly-owned subsidiary. The Senior Notes are senior, unsecured, unsubordinated obligations of KMC Holdings and rank pari passu in right of payment with all existing and future unsubordinated, unsecured indebtedness of KMC Holdings and senior in right of payment to all of existing and future subordinated indebtedness of KMC Holdings. However, KMC Holdings is a holding company and the Senior Notes are, therefore, effectively subordinated to all existing and future liabilities (including trade payables), of its subsidiaries.

The Senior Note Indenture contains certain covenants that, among other things, limit the Company's ability to incur additional indebtedness, engage in sale-leaseback transactions, pay dividends or make certain other distributions, sell assets, redeem capital stock, effect a consolidation or merger of KMC Telecom Holdings, Inc. and enter into transactions with stockholders and affiliates and create liens on our assets.

6. INTEREST RATE SWAP AGREEMENTS

AMENDED AND RESTATED INTEREST RATE SWAP AGREEMENT

In April 2000, the Company entered into an amended and restated interest rate swap agreement (the "Amended Swap") with a commercial bank to reduce the impact of changes in interest rates on a portion of its outstanding variable rate debt. The Amended Swap effectively fixes the Company's interest rate on $325 million of outstanding variable rate borrowings under the Amended Senior Secured Credit Facility (see Note 5) through April 2002, after which time the Amended Swap is reduced to $225 million through January 2004 and then finally reduced to $100 million until termination of the Amended Swap in April 2005. The Company is exposed to credit loss in the event of nonperformance by the other party to the interest rate swap agreement. However, the Company does not anticipate nonperformance by the counterparty.

JUNE 2000 SWAP AGREEMENT

In June 2000, the Company entered into a second interest rate swap agreement (the "June 2000 Swap") with a commercial bank to reduce the impact of changes in interest rates on an additional portion of its outstanding variable rate debt. The June 2000 Swap effectively fixes the Company's interest rate on an additional $90 million of its outstanding variable rate borrowings under the Amended Senior Secured Credit Facility for a period of five years. The Company is exposed to credit loss in the event of nonperformance by the other party to the interest rate swap agreement. However, the Company does not anticipate nonperformance by the counterparty.

7. REDEEMABLE AND NONREDEEMABLE EQUITY

SERIES G PREFERRED STOCK

In July 2000, the Company issued 58,881 and 481,109 shares of Series G-1 Voting and G-2 Non-Voting Convertible Preferred Stock (the "Series G Preferred Stock"), respectively, to Lucent Technologies, Dresdner Kleinwort Benson Private Equity Partners, CIT Lending Services, Nassau Capital Partners and Harold N. Kamine, its Chairman of the Board, for aggregate gross proceeds of $182.5 million. The Series G Preferred Stock has a liquidation preference of

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$337.97 per share and an annual cumulative dividend equal to 7.0% of the liquidation preference. Payment of the unpaid dividends is triggered by (i) an initial public offering in which the Company receives aggregate gross proceeds of at least $80 million or (ii) a merger, consolidation or sale of substantially all assets. As of December 31, 2000, accumulated but unpaid dividends on the Series G Preferred Stock aggregated $6,388,000.

Each share of Series G Preferred Stock is convertible into a number of shares of Common Stock equal to the liquidation preference of each share divided by the conversion price then in effect. Initially, the conversion price is $337.97. However, this price is adjustable, subject to certain exceptions, upon the occurrence of certain events including (i) the issuance or sale of common stock for a consideration per share less than the conversion price, (ii) the issuance of rights or options to acquire common stock or convertible securities with an exercise price less than the conversion price and (iii) the issuance or sale of other convertible securities with a conversion or exchange price lower than the conversion price. The Series G Preferred Stock will be automatically converted into common stock upon (i) a Qualified Public Offering, defined as sale of common stock pursuant to a registration statement in which the Company receives aggregate gross proceeds of at least $80 million, provided that the per share price at which such shares are sold in such offering is not less than the liquidation preference then in effect, or (ii) the election of holders of at least two-thirds of the outstanding shares of Series G Preferred Stock.

The Series G Preferred Stock ranks senior to the Common Stock, Series A Convertible Preferred Stock and Series C Convertible Preferred Stock, on a parity with the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock and junior to the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock. The Series G-1 shareholders are entitled to vote on all matters before the common holders, as a single class with the common, on an as if converted basis.

Subject to certain limitations and conditions, at the request of the holders of at least two-thirds of the Series G Preferred Stock, the Company may be required to redeem the Series G Preferred Stock upon (i) a change of control or sale of the Company, or (ii) August 15, 2009.

SERIES E PREFERRED STOCK

On February 4, 1999, the Company issued 25,000 shares of Series E Senior Redeemable, Exchangeable, PIK Preferred Stock (the "Series E Preferred Stock") to Newcourt Finance (now CIT Lending Services), generating aggregate gross proceeds of $22.9 million. On April 30, 1999, the Company issued an additional 35,000 shares of Series E Preferred Stock for gross proceeds of $35.5 million. The Series E Preferred Stock has a liquidation preference of $1,000 per share and an annual dividend equal to 14.5% of the liquidation preference, payable quarterly. On or before January 15, 2004, the Company may pay dividends in cash or in additional fully paid and nonassessable shares of Series E Preferred Stock. After January 15, 2004, dividends must be paid in cash, subject to certain conditions. Unpaid dividends accrue at the dividend rate of the Series E Preferred Stock, compounded quarterly. During 1999 and 2000, the Company issued 5,004 and 9,951 shares of Series E Preferred Stock, respectively, to pay the dividends due for such periods.

The Series E Preferred Stock must be redeemed on February 1, 2011, subject to the legal availability of funds therefor, at a redemption price, payable in cash, equal to the liquidation preference thereof on the redemption date, plus all accumulated and unpaid dividends to the date of redemption. After April 15, 2004, the Series E Preferred Stock may be redeemed, in whole or in part, at the option of the Company, at a redemption price equal to 115% of the liquidation preference of the Series E Preferred Stock plus all accrued and unpaid dividends to the date of redemption. The redemption price declines to an amount equal to 100% of the liquidation preference as of April 15, 2007.

In addition, on or prior to April 15, 2002, the Company may, at its option, redeem up to 35% of the aggregate liquidation preference of Series E Preferred Stock with the proceeds of sales of its capital stock at a redemption

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price equal to 110% of the liquidation preference on the redemption date plus accrued and unpaid dividends.

The holders of Series E Preferred Stock have voting rights in certain circumstances. Upon the occurrence of a change of control, the Company will be required to make an offer to repurchase the Series E Preferred Stock for cash at a purchase price of 101% of the liquidation preference thereof, together with all accumulated and unpaid dividends to the date of purchase.

The Series E Preferred Stock is not convertible. The Company may, at the sole option of the Board of Directors (out of funds legally available), exchange all, but not less than all, of the Series E Preferred Stock then outstanding, including any shares of Series E Preferred Stock issued as payment for dividends, for a new series of subordinated debentures (the "Exchange Debentures") issued pursuant to an exchange debenture indenture. The holders of Series E Preferred Stock are entitled to receive on the date of any such exchange, Exchange Debentures having an aggregate principal amount equal to (i) the total of the liquidation preference for each share of Series E Preferred Stock exchanged, plus (ii) an amount equal to all accrued but unpaid dividends payable on such share.

SERIES F PREFERRED STOCK

On February 4, 1999, the Company issued 40,000 shares of Series F Senior Redeemable, Exchangeable, PIK Preferred Stock (the "Series F Preferred Stock") to Lucent and Newcourt Finance (now CIT Lending Services Corporation), generating aggregate gross proceeds of $38.9 million. The Series F Preferred Stock has a liquidation preference of $1,000 per share and an annual dividend equal to 14.5% of the liquidation preference, payable quarterly. The Company may pay dividends in cash or in additional fully paid and nonassessable shares of Series F Preferred Stock. During 1999 and 2000, the Company issued 4,177 and 6,654 shares of Series F Preferred Stock, respectively, to pay the dividends due for such periods.

The Series F Preferred Stock may be redeemed at any time, in whole or in part, at the option of the Company, at a redemption price equal to 110% of the liquidation preference on the redemption date plus an amount in cash equal to all accrued and unpaid dividends thereon to the redemption date. Upon the occurrence of a change of control, the Company will be required to make an offer to purchase the Series F Preferred Stock for cash at a purchase price of 101% of the liquidation preference thereof, together with all accumulated and unpaid dividends to the date of purchase.

The holders of Series F Preferred Stock have voting rights under certain circumstances.

Upon the earlier of (i) the date that is sixty days after the date on which the Company closes an underwritten primary offering of at least $100 million of its Common Stock, pursuant to an effective registration statement under the Securities Act or (ii) February 4, 2001, any outstanding Series F Preferred Stock will automatically convert into Series E Preferred Stock, on a one for one basis.

The Company may, at the sole option of the Board of Directors (out of funds legally available), exchange all, but not less than all, of the Series F Preferred Stock then outstanding, including any shares of Series F Preferred Stock issued as payment for dividends, for Exchange Debentures. The holders of Series F Preferred Stock are entitled to receive on the date of any such exchange, Exchange Debentures having an aggregate principal amount equal to (i) the total of the liquidation preference for each share of Series F Preferred Stock exchanged, plus (ii) an amount equal to all accrued but unpaid dividends payable on such share.

In September 2000, the Company repurchased and retired 2,965 shares of Series F Preferred Stock at 110% of its liquidation preference plus accrued and unpaid dividends for approximately $3.3 million in accordance with the

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provisions of the certificate of designation applicable to the Series F Preferred Stock.

On February 4, 2001, the Series F Preferred Stock converted into Series E Preferred Stock on a one for one basis (See Note 18 for a more detailed description).

SERIES A PREFERRED STOCK

There are 123,800 shares of Series A Cumulative Convertible Preferred Stock of KMC Holdings ("Series A Preferred Stock") authorized and outstanding. Such stock was issued to two entities, Nassau Capital Partners, L.P. and NAS Partners I L.L.C. ("Nassau Capital" and "Nassau Partners", respectively, collectively referred to as "Nassau") in January 1997 upon the conversion of certain notes payable and related accrued interest due to Nassau aggregating $12,380,000. Series A Preferred Stock has a liquidation preference of $100 per share and an annual dividend equal to 7.0% of the liquidation preference, payable quarterly, when and if declared by the Board of Directors out of funds legally available therefor. Unpaid dividends accumulate and the unpaid amount increases at the annual rate of 7.0%, compounded quarterly. All accumulated but unpaid dividends will be paid upon the occurrence of a Realization Event (defined as (i) an initial public offering with gross proceeds of at least $40 million or (ii) sale of substantially all the assets or stock of the Company or the merger or consolidation of the Company into one or more other corporations). As of December 31, 2000, accumulated and unpaid dividends on the Series A Preferred Stock aggregated $3,161,000. Notwithstanding the foregoing, pursuant to an agreement among Nassau and the Company, Nassau has agreed to forego the payment of dividends from September 22, 1997 through the date on which Nassau disposes of its interest in the Company; provided that at the time of such disposition, Nassau has received not less than a 10% annual compound rate of return during the period it held the Series A Preferred Stock.

Series A Preferred Stock is convertible into Common Stock at a conversion price equal to $20.63 per share of Common Stock, subject to adjustment upon the occurrence of certain events. Holders of Series A Preferred Stock may convert all or part of such shares to Common Stock. Upon conversion, subject to the aforementioned agreement to forego the payment of dividends, the holders are entitled to receive a cash payment of the accumulated but unpaid dividends; provided, however, that the Company may substitute common shares having a fair market value equal to the amount of such cash payment if the conversion occurs before a Realization Event. Series A Preferred Stock will automatically convert into Common Stock upon the occurrence of a Qualified Public Offering (defined as the first sale of Common Stock pursuant to a registration statement filed under the Securities Act of 1933 in which the Company receives gross proceeds of at least $40 million, provided that the per share price at which such shares are sold in such offering is at least four times the conversion price of the Series A Preferred Stock).

The holders of Series A Preferred Stock, except as otherwise provided in the Company's Certificate of Incorporation, are entitled to vote on all matters voted on by holders of Common Stock. Each share of Series A Preferred Stock is entitled to a number of votes equal to the number of shares of Common Stock into which such share is convertible. Without the prior consent of two-thirds of the shares of Series A Preferred Stock, among other things, the Company may not increase the number of shares of preferred stock (of whatever series) authorized for issuance, or declare or pay any dividends on shares of Common Stock or other junior shares. As discussed under "Redemption Rights" below, the holders of Series A Preferred Stock have certain redemption rights. Accordingly, such stock has been reflected as redeemable equity in the accompanying financial statements.

SERIES C PREFERRED STOCK

There are 350,000 shares of Series C Cumulative Convertible Preferred Stock of KMC Holdings ("Series C Preferred Stock") authorized, of which 175,000 shares are outstanding at December 31, 2000. One hundred fifty thousand of such

shares were issued in November 1997, generating aggregate gross proceeds of $15 million and the remaining 25,000 shares were issued in January 1998 upon the conversion of an equal number of shares of Series D Preferred Stock. Series C Preferred Stock has a liquidation preference of $100 per share and an annual dividend equal to 7.0% of the liquidation preference, payable quarterly, when and if declared by the Board of Directors out of funds legally available therefor. Unpaid dividends accumulate and the unpaid amount increases at the annual rate of 7.0%, compounded quarterly. All accumulated but unpaid dividends will be paid upon the occurrence of a Realization Event. As of December 31, 2000, accumulated but unpaid dividends on the Series C Preferred Stock aggregated $4,286,000. Notwithstanding the foregoing, pursuant to the Purchase Agreement among the Company, Nassau, GECC and First Union Corp. ("First Union"), each current holder of Series C Preferred Stock has agreed to forego the payment of dividends that accumulate during the period from issuance through the date on which such holder disposes of its interest in the Company; provided that at the time of such disposition, it has received not less than a 10% annual compound rate of return during such period.

Series C Preferred Stock is convertible into Common Stock at a conversion price equal to $42.18 per share of Common Stock; provided that such amount is subject to adjustment upon the occurrence of certain events. Holders of Series C Preferred Stock may convert all or part of such shares to Common Stock. Upon conversion, subject to the aforementioned agreement to forego the payment of dividends, the holders are entitled to receive a cash payment of the accumulated but unpaid dividends; provided, however, that the Company may substitute common shares having a fair market value equal to the amount of such cash payment if the conversion occurs before a Realization Event. Series C Preferred Stock will automatically convert into Common Stock upon the occurrence of a Qualified Public Offering.

The holders of Series C Preferred Stock, except as otherwise provided in the Company's Certificate of Incorporation, are entitled to vote on all matters voted on by holders of Common Stock. Each share of Series C Preferred Stock is entitled to a number of votes equal to the number of shares of Common Stock into which such share is convertible. Without the prior consent of two-thirds of the shares of Series C Preferred Stock, among other things, the Company may not increase the number of shares of preferred stock (of whatever series) authorized for issuance, or declare or pay any dividends on shares of Common Stock or other junior shares. As discussed under "Redemption Rights" below, the holders of Series C Preferred Stock have certain redemption rights. Accordingly, such stock has been reflected as redeemable equity in the accompanying financial statements.

The Series C Preferred Stock is subject to redemption at the option of the Company, in whole but not in part, in connection with an "Acquisition Event." An Acquisition Event is defined to mean any merger or consolidation of the Company with any other company, person or entity, whether or not the Company is the surviving entity, as a result of which the holders of the Company's Common Stock (determined on a fully diluted basis) will hold less than a majority of the outstanding shares of Common Stock or other equity interest of the Company, person or entity resulting from such transaction, or any parent of such entity.

SERIES D PREFERRED STOCK

There are 25,000 shares of Series D Cumulative Convertible Preferred Stock ("Series D Preferred Stock") authorized, none of which are outstanding at December 31, 1999 or 2000.

COMMON STOCK

Holders of Common Stock of the Company are entitled to one vote for each share held on all matters submitted to a vote of stockholders. Except as otherwise required by law, actions at the Company's stockholders meetings (held at least annually), require the affirmative vote of a majority of the shares represented at the meeting, a quorum being present. Holders of Common Stock are entitled, subject to the preferences of preferred stock, to receive such dividends, if any, as may be declared by the Board of Directors out of funds legally available therefor. The Senior Discount Note Indenture and the Company's other indebtedness restrict the ability of the Company to pay dividends on its Common Stock. Without the prior consent of two-thirds of the shares of Series A

Preferred Stock and two-thirds of the shares of Series C Preferred Stock, the

Company may not declare or pay any dividends on its Common Stock. Except as discussed under "REDEMPTION RIGHTS" below, the holders of Common Stock have no preemptive, redemption or conversion rights.

Pursuant to provisions contained in an Amended and Restated Stockholders Agreement dated as of October 31, 1997, as further amended, among the Company, Kamine, Nassau, CIT Lending Services Corporation, GECC, First Union, Lucent and Dresdner Kleinwort Benson (the "Stockholders' Agreement"), these stockholders have agreed to vote their shares and take all necessary actions to elect the following individuals to the Company's board of directors: the Chief Executive Officer, the President, three individuals designated by Nassau, two individuals designated by Kamine, one individual designated by Dresdner and one individual as an independent director approved by Nassau, Kamine and other principal existing stockholders. Lucent or a person to whom Lucent transfers its shares may be entitled to designate one individual under certain circumstances. The number of directors each of Nassau, Kamine and Dresdner is entitled to designate will decrease as their respective percentages of ownership decrease. If a default relating to payment occurs under the Amended Senior Secured Credit Facility and continues uncured for 90 days, the holders of Series C Preferred Stock (currently Nassau, GECC and First Union) are entitled to elect two additional Directors, who will serve until the default is cured. In addition, under the certificate of designations relating to each of our Series E Preferred Stock and Series F Preferred Stock, if a default occurs under such certificate(s), the holders of Series E Preferred Stock and/or the holders of the Series F Preferred Stock will have the right to elect one additional individual each to serve as a director (for a total of two additional directors), in each case until the default is cured and all accrued dividends on such preferred stock are paid in full.

REDEMPTION RIGHTS

Pursuant to a stockholders agreement, certain of the Company's stockholders and warrant holders have "put rights" entitling them to have the Company repurchase their preferred and common shares and redeemable common stock warrants for the fair value of such securities if no Liquidity Event (defined as (i) an initial public offering with gross proceeds of at least $40 million, (ii) the sale of substantially all of the stock or assets of the Company or (iii) the merger or consolidation of the Company with one or more other corporations) has taken place by the later of (x) October 22, 2003 or (y) 90 days after the final maturity date of the Senior Discount Notes. The restrictive covenants of the Senior Discount Notes limit the Company's ability to repurchase such securities. All of the securities subject to such "put rights" are presented as redeemable equity in the accompanying balance sheets.

The redeemable preferred stock, redeemable common stock and redeemable common stock warrants, which are subject to the stockholders agreement, are being accreted up to their fair market values from their respective issuance dates to their earliest potential redemption date (October 22, 2003). At December 31, 2000, the aggregate redemption value of the redeemable equity was approximately $580 million, reflecting per share redemption amounts of $1,454 for the Series A Preferred Stock, $711 for the Series C Preferred Stock, $338 for the Series G Preferred Stock and $300 for the redeemable common stock and redeemable common stock warrants.

WARRANTS

In connection with a predecessor to the Amended Senior Secured Credit Facility, warrants to purchase 10,000 shares of Common Stock were issued to GECC in 1997. These warrants, at an exercise price of $.01 per share, are exercisable from issuance through January 21, 2005. The fair value of such warrants was determined to be $525,000, which was reflected as a charge to deferred financing costs and credited to redeemable equity. Pursuant to the Stockholders' Agreement, GECC may put the shares of Common Stock issuable upon the exercise of such warrants back to the Company. These warrants have been presented as redeemable common stock warrants in the accompanying balance sheet at December

31, 2000.

In connection with the sale of Senior Discount Notes in January 1998, the Company issued warrants to purchase an aggregate of 100,385 shares of Common Stock at an exercise price of $.01 per share. The net proceeds of approximately $10.4 million represented the fair value of the warrants at the date of issuance. In the first quarter of 2000 a portion of these warrants were exercised resulting in outstanding warrants to purchase an aggregate of 99,285 shares of Common Stock at December 31, 2000. The remaining warrants are exercisable through January 2008.

In connection with the February 4, 1999 issuances of the Series E Preferred Stock and the Series F Preferred Stock, warrants to purchase an aggregate of 24,660 shares of Common Stock were sold to Newcourt Finance (now CIT Lending Services) and Lucent. The aggregate gross proceeds from the sale of

these warrants was approximately $3.2 million. These warrants, at an exercise price of $.01 per share, are exercisable from February 4, 2000 through February 1, 2009.

In addition, the Company also delivered to the Warrant Agent certificates representing warrants to purchase an aggregate of an additional 107,228 shares of Common Stock at an exercise price of $.01 per share (the "Springing Warrants"). The terms of the Springing Warrants provide that they would become issuable under the circumstances described in the following paragraph.

If the Company fails to redeem all shares of Series F Preferred Stock prior to the date (the "Springing Warrant Date") which is the earlier of (i) the date that is sixty days after the date on which the Company closes an underwritten primary offering of at least $200 million of its Common Stock pursuant to an effective registration statement under the Securities Act or (ii) February 4, 2001, the Warrant Agent is authorized to issue the Springing Warrants to the Eligible Holders (as defined in the warrant agreement) of the Series E and Series F Preferred Stock. The Company did not redeem all of the Series F Preferred Stock as of February 4, 2001 and therefore the "Springing Warrants" have become issuable. See Note 18 for further discussion regarding these springing warrants.

In connection with the April 30, 1999 issuance of additional shares of the Series E Preferred Stock, warrants to purchase an aggregate of 60,353 shares of Common Stock were issued to Newcourt Finance (now CIT Lending Services) and First Union. The aggregate gross proceeds from the sale of these warrants was approximately $9.1 million. These warrants, at an exercise price of $.01 per share, are exercisable from February 4, 2000 through February 1, 2009.

OPTIONS

Prior to the establishment of the present holding company structure, during 1996 and 1997, KMC Telecom granted options to purchase shares of its common stock, par value $.01 per share ("KMC Telecom Common Stock"), to employees pursuant to the KMC Telecom Stock Option Plan.

In order to reflect the establishment of the holding company structure, on June 26, 1998, the Board of Directors adopted a new stock option plan, the KMC Holdings Stock Option Plan (the "1998 Plan"), which authorizes the grant of options to purchase Common Stock of the Company. The 1998 Plan was approved by the stockholders, effective July 15, 1998. In September 1998, the Company replaced the options to purchase KMC Telecom Common Stock previously granted under the KMC Telecom Stock Option Plan with options to purchase Common Stock of the Company granted under the 1998 Plan and granted options to additional employees of the Company under the 1998 Plan.

The 1998 Plan, which is administered by the Compensation Committee of the Board of Directors of KMC Holdings, provides for various grants to key employees, directors, affiliated members or other persons having a unique relationship with the Company excluding Kamine and any person employed by Nassau

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Capital or any Nassau affiliate. Grants may include, without limitation, incentive stock options, non-qualified stock options, stock appreciation rights, dividend equivalent rights, restricted stocks, purchase stocks, performance shares and performance units. The Compensation Committee has the power and authority to designate recipients of the options and to determine the terms, conditions, and limitations of the options.

Under the 1998 Plan, options to purchase 600,000 shares of Common Stock of KMC Holdings are eligible for grant, of which 88,101 options have not been granted as of December 31, 2000. No individual may receive options for more than 75,000 shares. The exercise price of all incentive stock options granted under the 1998 Plan must be at least equal to the fair market value of the shares on the date of grant. The exercise price of all non-qualified stock options granted under the 1998 Plan must be at least 25% of the fair market value of the shares on the date of grant.

Options granted pursuant to the 1998 Plan will have terms not to exceed 10 years and become exercisable over a vesting period as specified in such options. The 1998 Plan will terminate no later than 2008. Options granted under the 1998 Plan are nontransferable, other than by will or by the laws of descent and distribution, and may be exercised during the optionee's lifetime, only by the optionee.

The 1998 Plan provides for an adjustment of the number of shares exercisable in the event of a merger, consolidation, recapitalization, change of control, stock split, stock dividend, combination of shares or other similar

changes, exchange or reclassification of the Common Stock at the discretion of the Compensation Committee. Pursuant to the agreements adopted under the 1998 Plan, the greater of 25% of the shares granted or fifty percent of all unvested options granted become fully vested upon a change-in-control of the Company, as defined. Under certain circumstances, such percentages may increase.

The holders of options to acquire shares of Common Stock of KMC Holdings are required to enter into agreements with KMC Holdings which place certain restrictions upon their ability to sell or otherwise transfer such shares. In the event of termination of employment of the option holder by the Company or the affiliates, the Company can repurchase all of the shares or options held by such individuals, generally for an amount equal to the fair value of such shares or the excess of the fair value of such options over their exercise price.

Information on stock options is as follows:

	NUMBER OF SHARES		WEIGHTED AVERAGE EXERCISE PRICE OF OPTIONS
	OUTSTANDING	EXERCISABLE	
Balances, January 1, 1998	141,500	19,000	$ 65
Granted	262,500	-	$ 36
Became exercisable	-	117,000	
Cancelled	(141,500)	(19,000)	$ (65)
Balances, December 31, 1998	262,500	117,000	$ 36
Granted	82,342	-	$ 147
Became exercisable	-	51,669	
Exercised	(15,600)	(15,600)	$ 33
Cancelled	(27,200)	(2,000)	$ (26)
Balances, December 31, 1999	302,042	151,069	$ 59
Granted	255,674	-	$ 173
Became exercisable	-	136,929	
Exercised	(7,803)	(7,803)	$ 77
Cancelled	(38,014)	(4,726)	$ (159)
Balances, December 31, 2000	511,899	275,469	$ 109

The weighted-average exercise price of options exercisable at December 31, 1998, 1999 and 2000 is $22, $26 and $48, respectively, and the weighted-average fair value of options granted during 1998, 1999 and 2000 were $114, $134 and $236 per share, respectively.

The range of exercise prices, number of shares and the weighted-average remaining contractual life for options outstanding as of December 31, 2000 were as follows:

RANGE OF EXERCISE PRICES	NUMBER OF SHARES	NUMBER OF SHARES EXERCISABLE	WEIGHTED-AVERAGE EXERCISE PRICE	WEIGHTED-AVERAGE REMAINING CONTRACTUAL LIFE
$20-$50	215,950	193,999	$ 26	7.5 years
$51-$100	120,000	55,937	$ 75	9.2 years
$101-$150	45,407	18,590	$ 125	7.5 years
$200-$250	876	6,343	$ 248	9.0 years
$251-$300	57,666	600	$ 300	9.6 years
Total $20 - $300	511,899	275,469	$109	7.5 years

During the year ended December 31, 2000, non-qualified options to purchase an aggregate of 255,674 shares were granted to employees, directors and independent contractors who perform services for the company, at exercise prices of $75 (127,500), $125 (2,500), $250 (64,508) and $300 (61,166). All such

options have 10 year terms. The options issued at $75 are 25% vested upon issuance and vest 12.5% every six months thereafter. The options issued at $125 have immediate vesting. Of the options issued at $250, 23,500 options vest annually over three years, 40,008 options vest 10% every six months and 1,000 options fully vest after one year. The options issued at $300 vest 10% every six months.

During the year ended December 31, 1999, non-qualified options to purchase an aggregate of 82,342 shares were granted to employees at exercise prices of $125 (67,509), $225 (2,933) and $250 (11,900). All options have 10 year terms and become exercisable over a five year period in equal six month increments

As a result of restrictions upon the holders of options granted under the 1998 Plan, including their ability to sell or otherwise transfer the related shares, the 1998 Plan is required to be accounted for as a variable stock option plan. Generally accepted accounting principles for variable stock option plans require the recognition of a non-cash compensation charge for these options (amortized over the vesting period of the employee options and recognized in full as of the grant date for the non-employee options). Such charge is determined by the difference between the fair value of the common stock underlying the options and the option price as of the end of each period. Accordingly, compensation expense will be charged or credited periodically through the date of exercise or cancellation of such stock options, based on changes in the value of the Company's stock as well as the vesting schedule of such options. These compensation charges or credits are non-cash in nature, but could have a material effect on the Company's future reported results of

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operations.

The Company, upon cancellation of the outstanding options under the KMC Telecom Stock Option Plan, reversed all compensation expense previously recorded with respect to such options. Additionally, to the extent the fair value of the Common Stock of the Company exceeded the exercise price of the options granted under the 1998 Plan, the Company recognized compensation expense related to such options over their vesting period.

Based on the estimated fair value of the Common Stock KMC Holdings at December 31, 1998, December 31, 1999 and December 31, 2000, cumulative deferred compensation obligations of $27,906,000, $50,972,000, and $89,190,000 respectively, have been established. The Company has recognized compensation expense aggregating $7,080,000, $29,833,000 and $34,571,000 for the years ended December 31, 1998, 1999 and 2000, respectively. The 1998 stock option compensation expense of $7,080,000 reflects charges of $7,236,000 under the KMC Telecom Stock Option Plan through its termination in September 1998 and charges of $21,190,000 related to the 1998 Plan, partially offset by a credit as a result of the September 1998 cancellation of the KMC Telecom stock options, reflecting the reversal of $21,346,000 of cumulative compensation previously recognized for options granted under the KMC Telecom Stock Option Plan.

In accordance with the provisions of Statement 123, the Company applies APB 25 and related interpretations in accounting for its stock option plan. If the Company had elected to recognize compensation expense based on the fair value of the options granted at the grant date as prescribed by Statement 123, net loss and net loss per common share would have been the following:

	DECEMBER 31,		
	1998	1999	2000
	(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)		
Net loss:			
As reported	$(76,753)	$ (225,716)	$ (359,687)
Pro forma	$(76,869)	$ (219,599)	$ (369,114)
Net loss per common share:			
As reported	$(114.42)	$ (360.88)	$ (531.21)
Pro forma	$(114.56)	$ (353.70)	$ (542.24)

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

	1998	1999	2000
Expected dividend yield	0%	0%	0%

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Expected stock price volatility.....	50%	70%
85%		
Risk-free interest rate.....	6.0%	6.5%
6.0%		
Expected life of options.....	7 years	7 years
7 years		

The expected stock price volatility factors were determined based on an average of such factors as disclosed in the financial statements of peer companies. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

8. INFORMATION BY BUSINESS SEGMENT

The Company has two reportable segments as defined by FASB Statement No. 131, "DISCLOSURES ABOUT SEGMENTS OF AN ENTERPRISE AND RELATED INFORMATION": a Tier III Markets segment and a Nationwide Data Platform segment. The Company owns and operates robust fiber-based networks and switching equipment in all of its 37 Tier III markets, which are predominantly located in the South, Southeast, Midwest and Mid-Atlantic United States. The Nationwide Data Platform segment provides local Internet access infrastructure and other enhanced data services in over 140 markets nationwide.

The Company evaluates the performance of its operating segments based on earnings before interest, taxes, depreciation and amortization, excluding general corporate expenses and stock compensation expense ("Adjusted EBITDA"). There are no significant intersegment transactions.

Prior to the development of the Nationwide Data Platform segment in late fiscal 2000, the Company was managed as one reporting segment for the fiscal years ended 1998 and 1999. Therefore, segment data for such years is not presented.

YEAR ENDED DECEMBER 31, 2000
(IN THOUSANDS)

	TIER III MARKETS	NATIONWIDE DATA PLATFORM	CORPORATE	TOTAL
Revenues.....	$ 161,938	$ 47,257	$ -	$ 209,195
Adjusted EBITDA.....	(124,545)	1,667	205	(122,673)
Depreciation and amortization....	(62,842)	(1,409)	(11,878)	(76,129)
Stock compensation expense.....	(1,037)	(346)	(33,188)	(34,571)
Interest income.....	8,429	1,188	2,167	11,784
Interest expense.....	(122,290)	(227)	(13,876)	(136,393)
Cumulative effect of change in accounting principle.....	(1,705)	-	-	(1,705)
Net income (loss).....	(303,990)	873	(56,570)	(359,687)
Dividends and accretion on redeemable preferred stock	-	-	(94,440)	(94,440)

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Net income (loss) applicable to shareholders	$ (303,990)	$ 873	$ (151,010)	$ (454,127)
Total assets	$ 971,861	$ 263,708	$ 95,706	$1,331,275
Capital expenditures	$ 274,191	$ 176,970	$ 6,490	$ 457,651

SERVICE REVENUES

The Company provides on-net switched and dedicated services and resells switched services previously purchased from the incumbent local exchange carrier. On-net services include both services provided through direct connections to our own networks and services provided by means of unbundled network elements leased from the incumbent local exchange carrier.

The Company's service revenues consist of the following:

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
		(IN THOUSANDS)	
On-net	$ 8,248	$44,615	$198,177
Resale	14,177	19,698	11,018
Total	$22,425	$64,313	$209,195

9. SIGNIFICANT CONTRACTS AND CUSTOMERS

In March 2000, the Company entered into an agreement with Qwest Communications Corporation and Qwest Communications International, Inc. (collectively, "Qwest") pursuant to which (i) the Company purchased approximately $134 million of Internet infrastructure equipment (the "KMC Funding V Equipment") from Qwest and (ii) the Company agreed to install and maintain this equipment, throughout the United States, principally to handle Internet service provider traffic on behalf of Qwest. As amended, the services agreement is for a term of 51 months, commenced in August 2000 and expires in October 2004.

In June 2000, the Company entered into a second agreement with Qwest, pursuant to which (i) the Company purchased approximately $168 million of Internet infrastructure equipment from Qwest and (ii) the Company agreed to install and maintain this equipment, in cities throughout the United States, principally to handle Internet service provider traffic on behalf of Qwest. The second services agreement commenced in November 2000 and expires in July 2005.

10. INCOME TAXES

As of December 31, 2000, the Company and its subsidiaries had consolidated net operating loss carryforwards for United States income tax purposes ("NOLs") of approximately $500 million which expire through 2020. Under Section 382 of the Internal Revenue Code of 1986, as amended, if the Company undergoes an "ownership change," its ability to use its preownership change NOLs

(NOLs accrued through the date of the ownership change) would generally be limited annually to an amount equal to the product of (i) the long-term tax-exempt rate for ownership changes prescribed monthly by the Treasury Department and (ii) the value of the Company's equity immediately before the ownership change, excluding certain capital contributions. Any allowable portion of the preownership change NOLs that is not used in a particular taxable year following the ownership change could be carried forward to subsequent taxable years until the NOLs expire, usually 20 years after they are generated. As a result of the cumulative effect of issuances of preferred and common stock through September 22, 1997, KMC Telecom has undergone an ownership change.

For financial reporting purposes, the Company has an aggregate of approximately $311 million and $671 million of loss carryforwards and net temporary differences at December 31, 1999 and 2000, respectively. At existing federal and state tax rates, the future benefit of these items approximates $121 million at December 31, 1999 and $262 million at December 31, 2000. Valuation allowances have been established equal to the entire net tax benefit associated with all carryforwards and temporary differences at both December 31, 1999 and 2000 as their realization is uncertain.

The composition of expected future tax benefits at December 31, 1999 and 2000 is as follows:

	1999	2000
	(IN THOUSANDS)	
Net operating loss carryforwards	$ 83,762	$ 195,177
Temporary differences:		
Stock option compensation	19,528	33,011
Interest accretion	21,127	34,025
Other, net	(3,244)	(419)
Total deferred tax assets	121,173	261,794
Less valuation allowance	(121,173)	(261,794)
Net deferred tax assets	$ -	$ -

A reconciliation of the expected tax benefit at the statutory federal rate of 35% is as follows:

2000	1998	1999
Expected tax benefit at statutory rate	(35.0)%	(35.0)%
(35.0)%		
State income taxes, net of federal benefit	(2.6)	(3.8)
(4.2)		
Non-deductible interest expense	2.0	1.1
0.8		
Other	0.1	0.1
0.1		
Change in valuation allowance	35.5	37.6
38.3		

-$ -$

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11. COMMITMENTS AND CONTINGENCIES

LEASES

The Company leases various facilities and equipment under operating leases. Minimum rental commitments are as follows (IN THOUSANDS):

YEAR ENDING DECEMBER 31:	
2001	$ 9,737
2002	8,403
2003	7,602
2004	7,039
2005	5,224
Thereafter	22,485
	$60,490

Rent expense under operating leases was $1,299,000, $3,815,000, and $7,835,000 for the years ended December 31, 1998, 1999 and 2000, respectively. The amounts presented above for the year ending December 31, 2001 exclude minimum rental commitments of $40.4 million associated with the Company's operating lease for the KMC Funding V Equipment which was terminated in March 2001 as more fully described in Note 18.

LITIGATION

There are a number of lawsuits and regulatory proceedings related to the Telecommunications Act of 1996, decisions of the Federal Communications Commission related thereto and rules and regulations issued thereunder which may affect the rights, obligations and business of incumbent local exchange carriers, competitive local exchange carriers and other participants in the telecommunications industry in general, including the Company.

PURCHASE COMMITMENTS

As of December 31, 2000, the Company has outstanding commitments aggregating approximately $17 million related to purchases of telecommunications equipment and fiber optic cable and its obligations under its agreements with certain suppliers and service providers.

EMPLOYMENT AGREEMENTS

The Company has entered into employment agreements with certain of its executives. In addition to a base salary, these agreements also provide for certain incentive compensation payments, based upon the attainment of certain business and financial milestones.

ARBITRATION AWARD

During the second quarter of 1999, the Company recorded a $4.3 million charge to other expense in connection with an unfavorable arbitration award. The net amount due under the terms of the award was paid in full in June 1999.

12. RELATED PARTY TRANSACTIONS

The Company and certain affiliated companies owned by Kamine share certain administrative services. The entity which bears the cost of the service is reimbursed by the other for the other's proportionate share of such expenses. The Company reimbursed Kamine-affiliated companies for these shared services an aggregate of approximately $136,000, $60,000, and $0 of expense for the years ended December 31, 1998, 1999 and 2000, respectively. During 1999, the Company purchased approximately $180,000 of office furniture and leasehold improvements from an entity controlled by Kamine.

The Company leases its headquarters office through January 2012 from an entity in which a trust for the benefit of Kamine's children owns a fifty percent interest. This new lease provides for a base annual rental cost of approximately $1.0 million, adjusted periodically for changes in the consumer price index, plus operating expenses. Rent expense recognized under this new lease and a predecessor lease (pursuant to which the Company had leased smaller amounts of space) for the years ended December 31, 1998, 1999 and 2000 was $217,000, $217,000 and $1.1 million, respectively.

Pursuant to an agreement dated as of January 1, 1999, the Company is entitled to use a Citation III business jet chartered by Bedminster Aviation LLC, a limited liability company wholly owned by Kamine, for a fixed price per

hour of flight time. During 1999 and 2000, the Company paid approximately $210,000 and $1.7 million, respectively, for the use of the Citation III. The Company has agreed to use its best efforts to use the Citation III fifty hours per quarter during 2001. However, the Company is under no obligation to do so and it has not guaranteed any financial arrangements with respect to the aircraft or to Bedminster Aviation LLC.

The Company is currently in negotiations to complete the transfer of its construction division to KNT Network Technologies, LLC ("KNT") a company independently owned by Harold N. Kamine and Nassau Capital, the principal stockholders of the Company. Pursuant to an arrangement between the parties, effective June 1, 2000, the Company transferred substantially all of the employees of its construction division to KNT. KNT is providing construction and maintenance services to the Company and is being reimbursed for all of the direct costs of these activities. In addition, the Company is currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum.

Amounts paid to KNT during fiscal 2000 related to this arrangement amounted to $20.0 million, of which $8.7 million was for network related construction and was capitalized into networks and equipment and the balance was charged to expense. Further, the Company may be entitled to participate in future profits of KNT, to the extent KNT develops a successful third-party construction business.

The Company is currently negotiating with KNT to finalize the terms of this arrangement and execute a formal contract which is required to be completed by June 15, 2001.

Pursuant to an agreement between the Company and Nassau, Nassau was paid $450,000 per annum in cash as a financial advisory fee for the years ended December 31, 1998, 1999 and 2000.

Upon the initial closing of the offering of the Series G Convertible Preferred Stock in July 2000, the Company paid a fee of $1.0 million in cash to Nassau.

Upon the initial closing, in November 2000, of the 48 month loan which the Company obtained to finance the KMC Funding Equipment, the Company paid a fee of $1.0 million in cash to Dresdner Kleinwort Benson North American Leasing, Inc.

As of December 31, 1999 and 2000, the Company has made loans aggregating $575,000 and $350,000 respectively, to certain of its executives. Such loans bear interest at a rate of 6% per annum and are included in other

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assets.

13. NET LOSS PER COMMON SHARE

The following table sets forth the computation of net loss per common share:

	1998	1999	2000
	(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)		
Numerator:			
Net loss before cumulative effect of change in accounting principle	$ (76,753)	$ (225,716)	$ (357,980)
Cumulative effect of change in accounting principle	-	-	(1,705)
Net loss	(76,753)	(225,716)	(359,685)
Dividends and accretion on redeemable preferred stock	(18,285)	(81,633)	(94,440)
Numerator for net loss applicable to common shareholders	$ (95,038)	$ (307,349)	$ (454,127)
Denominator:			
Denominator for net loss per common share - weighted average number of common shares outstanding	831	852	855
Net loss per common share before cumulative effect of change in accounting principle - basic	$ (114.42)	$ (360.88)	$ (529.32)
Cumulative effect of change in accounting principle	-	-	(1.99)
Net loss per common share	$ (114.42)	$ (360.88)	$ (531.31)

Options and warrants to purchase an aggregate of 372,885, 496,729 and 706,196 shares of common stock were outstanding as of December 31, 1998, 1999 and 2000, respectively, but a computation of diluted net loss per common share has not been presented, as the effect of such securities would be anti-dilutive.

14. SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES

Information with respect to noncash investing and financing activities is as follows:

In connection with the Senior Discounts Notes, the Company recognized noncash interest expense of $33.3 million and $39.0 million in 1999 and 2000, respectively.

During 1999, the Company issued stock dividends to the holders of the Series E Preferred Stock and Series F Preferred Stock of 5,004 shares and 4,177 shares, respectively. During 2000, the Company issued stock dividends to the holders of the Series E Preferred Stock and Series F Preferred Stock of 9,951 shares and 6,654 shares, respectively.

In connection with options granted to employees under the KMC Holdings Stock Option Plan in 1998, 1999, and 2000 and under the KMC Telecom Stock Option Plan in 1997, cumulative deferred compensation obligations of $27,906,000, $50,972,000, and $89,190,000 have been established in 1998, 1999 and 2000, respectively, with offsetting credits to additional paid-in capital. Noncash compensation expense of $23,758,000, $23,947,000 and $34,571,000 in 1998, 1999 and 2000, respectively, was recognized in connection with such options. In connection with options granted to individuals employed by certain affiliates of the Company in 1998, 1999 and 2000, the Company recognized noncash compensation expense of $4,668,000, $5,812,000 and $3,796,000 respectively. In addition, during 1998 the Company cancelled all of the then outstanding options granted under the KMC Telecom Stock Option Plan, resulting in the reversal of previously recognized compensation expense of

$21.3 million.

15. RECIPROCAL COMPENSATION

In May 2000, the Company reached a resolution of its claims for payment of certain reciprocal compensation charges, previously disputed by BellSouth Corporation. Under the agreement, BellSouth made a one-time payment that resolved all amounts billed through March 31, 2000. In addition, BellSouth and the Company agreed to future rates for reciprocal compensation, setting new contractual terms for payment. Under the terms of the agreement, the rates for reciprocal compensation will be reduced, and will apply to all local traffic, including ISP-bound traffic, thereby eliminating the principal area of dispute between the parties. The reduction will be phased in over a three-year period beginning with a rate of $.002 per minute of use until March 31, 2001, $.00175 per minute of use from April 1, 2001 through March 31, 2002 and $.0015 per minute of use from April 1, 2002 through March 31, 2003.

The Company is currently pursuing resolution of this issue with other incumbent local exchange carriers. Its goal is to reach mutually acceptable terms for both outstanding and future reciprocal compensation amounts for all traffic. The Company cannot assure you that it will reach new agreements with these carriers on favorable terms. However, as of December 31, 2000, the Company has provided reserves which it believes are sufficient to cover any amounts which may not be collected, but it cannot assure you that this will be the case. The Company will continue to consider the circumstances surrounding this dispute periodically in determining whether additional reserves against unpaid balances are warranted.

16. FINANCIAL INSTRUMENTS

The following methods and assumptions were used to estimate the fair value of each class of financial instruments.

CASH AND CASH EQUIVALENTS

The carrying amounts approximate fair value because of the short-term maturity of the instruments.

LONG-TERM DEBT

The carrying amount of floating-rate long-term debt approximates its fair value. The fair value of the Company's fixed-rate long-term debt is estimated using discounted cash flows at the Company's incremental borrowing rates.

REDEEMABLE EQUITY

The fair value of the Company's redeemable equity instruments are estimated based upon third party valuations.

INTEREST RATE SWAP

At December 31, 2000, the Company had two interest rate swap agreements to reduce the impact on interest expense of fluctuations in interest rates on a portion of its variable rate debt. The effect of these agreements is to limit the Company's interest rate exposure on a notional amount of debt of $415.0 million. The fair value was estimated as the amount the Company would receive if the swap agreements were terminated at December 31, 2000.

ESTIMATED FAIR VALUES

The carrying amounts and estimated fair values of the Company's financial instruments are as follows (IN MILLIONS):

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	1999		2000	
	CARRYING AMOUNT	FAIR VALUE	CARRYING AMOUNT	FAIR VALUE
Cash and cash equivalents	$ 86.0	$ 86.0	$ 110.0	$ 110.0
Long-term debt:				
Floating rate	235.0	235.0	728.2	728.2
Fixed rate - Senior Discount Notes	301.1	275.7	340.2	85.3
Fixed rate - Senior Notes	275.0	263.5	275.0	109.5
Redeemable equity instruments:				
Series E Preferred Stock	50.8	65.0	62.0	75.8
Series F Preferred Stock	41.4	44.2	50.6	47.9
Series A Preferred Stock	71.3	150.0	109.3	180.0
Series C Preferred Stock	40.3	80.3	72.7	124.5
Series G-1 Preferred Stock	-	-	19.4	19.9
Series G-2 Preferred Stock	-	-	158.6	162.6
Redeemable common stock	31.8	56.0	45.6	67.2
Redeemable common stock warrants	12.9	21.6	16.8	25.9
Interest rate swaps (asset):				
1999 Swap	-	3.9	-	-
Amended and restated interest rate swap	-	-	-	(8.2)
June 2000 swap	-	-	-	(5.0)

CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash investments and accounts receivable. The Company places its cash investments with major financial institutions. With respect to accounts receivable, the Company performs ongoing credit evaluations of its customers' financial conditions and generally does not require collateral. At December 31, 2000, reciprocal compensation comprised approximately $7.2 million or 12.4% of the gross accounts receivable balance. The Company has contracts with Qwest (see Note 9) which accounted for 36% of the Company's total revenue during the year ended December 31, 2000. As of December 31, 2000, amounts due from Qwest comprised $11.9 million or 20.4% of the Company's total accounts receivable, none of which is past due. For the twelve months ended December 31, 1999 and 1998, no one customer accounted for more than 10% of revenue.

The Company maintains interconnection agreements with the major incumbent local exchange carriers ("ILECs") in each state in which it operates. Among other things, these contracts govern the reciprocal amounts to be billed by competitive carriers for terminating local traffic of Internet service providers ("ISPs") in each state. ILECs around the country have been contesting whether the obligation to pay reciprocal compensation to competitive local exchange carriers should apply to local telephone calls from an ILEC's customers to ISPs served by competitive local exchange carriers. The ILECs claim that this traffic is interstate in nature and therefore should be exempt from compensation arrangements applicable to local intrastate calls. Competitive local exchange carriers have contended that the interconnection agreements provide no exception for local calls to ISPs and reciprocal compensation is therefore applicable. The ILECs have threatened to withhold, and in many cases have withheld, reciprocal compensation to competitive local exchange carriers for the transport and termination of these calls. During 1999 and 2000, the Company recognized revenue from these ILECs of approximately $9.7 million and $18.2 million, or 15.1% and 8.7% of 1999 and 2000 revenue, respectively, for these services. Payments of approximately $1.6 million and $19.5 million were received from the ILECs during 1999 and 2000, respectively.

The Company determined to recognize this revenue because management

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concluded, based upon all of the facts and circumstances available to them at the time, including numerous state public service commission and state and federal court decisions upholding competitive local exchange carriers' entitlement to reciprocal compensation for such calls, that realization of those amounts was reasonably assured.

17. SUPPLEMENTAL GUARANTOR INFORMATION

In May 1999, the Company sold $275 million aggregate principal amount of Senior Notes. KMC Telecom Financing Inc. (the "Guarantor"), a wholly-owned subsidiary of the Company, has fully and unconditionally guaranteed the Company's obligations under these notes. Separate financial statements and other disclosures of the Guarantor are not presented because management determined the information is not material to investors. No restrictions exist on the ability of the Guarantor to make distributions to the Company except to the extent provided by law generally (adequate capital to pay dividends under corporate laws) and restrictions contained in the Company's credit facilities.

The following condensed consolidating financial information presents the results of operations, financial position and cash flows of KMC Holdings (on a stand alone basis), the guarantor subsidiary (on a stand alone basis), the non-guarantor subsidiaries (on a combined basis) and the eliminations necessary to arrive at the consolidated results for the Company at December 31, 2000 and 1999 and for the years then ended. The non-guarantor subsidiaries include KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom IV, Inc., KMC Telecom.com LLC, KMC Telecom of Virginia, Inc., KMC Telecom Financial Services LLC, KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom III Leasing III LLC, KMC Telecom V, Inc., KMC Telcom VI, Inc., KMC Telecom VII, Inc. and KMC Funding Corporation, (collectively, the "Non-Guarantor Subsidiaries").

GUARANTOR/NON-GUARANTOR CONSOLIDATING BALANCE SHEET
DECEMBER 31, 2000
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO.	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATING KMC TELECOM HOLDINGS, INC.
ASSETS					
Current assets:					
Cash and cash equivalents	$ 21,922	$ --	$ 88,055	$ --	$ 109,977
Restricted investments	--	37,125	--	--	37,125
Accounts receivable, net	--	--	67,141	--	67,141
Prepaid expenses and other current assets	1,042	--	13,846	--	14,888
Amounts due from subsidiaries	124,455	--	39,273	(163,728)	--
Total current assets	147,419	37,125	208,315	(163,728)	209,131
Investment in subsidiaries	35,000	--	--	(35,000)	--
Long-term restricted investments	76	19,284	43,571	--	62,931
Networks and equipment, net	53,149	--	968,535	--	1,021,684
Intangible assets, net	1,368	--	2,467	--	3,835
Deferred financing costs, net	17,524	--	15,242	--	32,766
Loans receivable from subsidiaries	866,713	--	--	(866,713)	--
Other assets	624	--	304	--	928
	$ 1,121,873	$56,409	$1,218,434	$(1,065,441)	$ 1,331,275
LIABILITIES, REDEEMABLE AND NONREDEEMABLE EQUITY (DEFICIENCY)					
Current liabilities:					
Accounts payable	$ 169,398	$ --	$ 11,405	$ --	$ 180,803
Accrued expenses	38,666	--	34,939	--	73,605
Amounts due to subsidiaries	--	--	163,728	(163,728)	--
Deferred revenue	--	--	17,839	--	17,839
Total current liabilities	208,064	--	227,911	(163,728)	272,247
Notes payable	--	--	728,173	--	728,173
Senior notes payable	275,000	--	--	--	275,000
Senior discount notes payable	340,181	--	--	--	340,181
Loans payable to parent	--	49,415	817,298	(866,713)	--
Losses of subsidiaries in excess of basis	596,288	--	--	(596,288)	--
Total liabilities	1,419,533	49,415	1,773,382	(1,626,729)	1,615,601
Redeemable equity:					

Senior redeemable, exchangeable, PIK preferred stock:					
Series E	61,992	--	--	--	61,992
Series F	50,568	--	--	--	50,568
Redeemable cumulative convertible preferred stock:					
Series A	109,272	--	--	--	109,272
Series C	72,701	--	--	--	72,701
Redeemable cumulative convertible preferred stock:					
Series G-1	19,435	--	--	--	19,435
Series G-2	158,797	--	--	--	158,797
Redeemable common stock	45,563	--	--	--	45,563
Redeemable common stock warrants	16,817	--	--	--	16,817
Total redeemable equity	535,145	--	--	--	535,145
Nonredeemable equity (deficiency):					
Common stock	6	--	8	(8)	6
Unearned compensation	(16,608)	--	--	--	(16,608)
Accumulated deficit	(816,203)	6,994	(554,956)	561,296	(802,869)
Total nonredeemable equity (deficiency)	(832,805)	6,994	(554,948)	561,288	(819,471)
	$1,121,873	$ 56,409	$1,818,434	$ (1,065,441)	$ 1,331,275

GUARANTOR/NON-GUARANTOR CONSOLIDATING STATEMENT OF OPERATIONS
YEAR ENDED DECEMBER 31, 2000
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO.	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC
Revenue	$ --	$ --	$ 209,195	$ --	$ 209,195
Operating expenses:					
Network operating costs	--	--	169,593	--	169,593
Selling, general and administrative	100,111	--	62,162	--	162,273
Stock option compensation expense	33,188	--	1,383	--	34,571
Depreciation and amortization	11,878	--	64,251	--	76,129
Total operating expenses	145,179	--	297,389	--	442,568
Loss from operations	(145,179)	--	(88,194)	--	(233,373)
Intercompany charges	134,409	--	(134,409)	--	--
Interest income	68,450	3,752	5,885	(66,283)	11,804
Interest expense	(80,157)	--	(122,519)	66,283	(136,393)
Equity in net loss of subsidiaries	(349,161)	--	--	349,161	--
Net income (loss) before cumulative effect of change in accounting principle	(371,638)	3,752	(339,297)	349,161	(359,022)
Cumulative effect of change in accounting principle	--	--	(1,705)	--	(1,705)
Net income (loss)	(371,638)	3,752	(340,962)	349,161	(360,727)
Dividends and accretion on redeemable preferred stock	(94,440)	--	--	--	(94,440)
Net income (loss) applicable to common shareholders	$ (466,078)	$ 3,752	$ (340,962)	$ 349,161	$ (454,127)

GUARANTOR/NON-GUARANTOR CONSOLIDATING STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 2000
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO.	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC
OPERATING ACTIVITIES					
Net loss	$ (371,638)	$ 3,752	$ (340,962)	$ 349,161	$ (360,687)
Adjustments to reconcile net loss to net cash used in operating activities:					

Equity in net loss of subsidiaries	349,161	--	--	(349,161)	--
Depreciation and amortization	11,878	--	64,251	--	76,129
Provision for doubtful accounts	--	--	7,875	--	7,875
Non-cash interest expense	38,858	77	6,700	--	45,635
Non-cash stock option compensation expense	33,188	--	1,383	--	34,571
Changes in assets and liabilities:					
Accounts receivable	6	--	(27,649)	--	(27,643)
Prepaid expenses and other current assets	207	--	(2,720)	--	(2,513)
Accounts payable	128,414	--	(96,873)	--	31,541
Accrued expenses	23,837	--	10,286	--	34,123
Deferred revenue	--	--	13,530	--	13,530
Amounts due from subsidiaries	(51,483)	--	51,483	--	--
Other assets	207	--	(216)	--	(9)
Net cash provided by (used in) operating activities	162,635	3,829	(312,912)	--	(146,448)
INVESTING ACTIVITIES					
Loans receivable from subsidiaries	(276,609)	(35,914)	312,523	--	--
Construction of networks and purchases of equipment	(2,934)	--	(473,706)	--	(476,640)
Acquisitions of franchises, authorizations and related assets	(70)	--	(856)	--	(926)
Investments in subsidiaries	(35,000)	--	35,000	--	--
Additions to restricted investments	--	--	(43,471)	--	(43,471)
Redemption of investments	--	32,085	--	--	32,085
Net cash used in investing activities	(314,613)	(3,829)	(170,510)	--	(488,952)
FINANCING ACTIVITIES					
Proceeds from notes payable, net of issuance costs	--	--	108,475	--	108,475
Proceeds from issuance of preferred stock, net of issuance costs	177,500	--	--	--	177,500
Proceeds from exercise of stock options	562	--	--	--	562
Proceeds from senior secured credit facility, net of issuance costs	--	--	376,203	--	376,203
Repurchase and retirement of Series F Preferred Stock	(3,329)	--	--	--	(3,329)
Net cash provided by financing activities	174,733	--	484,678	--	659,411
Net increase (decrease) in cash and cash equivalents	22,755	--	1,256	--	24,011
Cash and cash equivalents, beginning of year	(833)	--	86,799	--	85,966
Cash and cash equivalents, end of year	$ 21,922	$ --	$ 88,055	$ --	$ 109,977

GUARANTOR/NON-GUARANTOR CONSOLIDATING BALANCE SHEET
DECEMBER 31, 1999
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO.	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC.
ASSETS					
Current assets:					
Cash and cash equivalents (overdraft)	$ (833)	$ --	$ 86,799	$ --	$ 85,966
Restricted investments	--	37,125	--	--	37,125
Amounts receivable, net	6	--	27,367	--	27,373
Prepaid expenses and other current assets	1,249	--	126	--	1,375
Amounts due from subsidiaries	72,972	--	(72,972)	--	--
Total current assets	73,394	37,125	41,320	--	151,839
Long-term restricted investments	--	51,446	--	--	51,446
Networks and equipment, net	58,531	--	580,793	--	639,324
Intangible assets, net	1,388	--	2,214	--	3,602
Deferred financing costs, net	21,031	--	17,785	--	38,816
Loans receivable from subsidiaries	590,103	(85,329)	(504,774)	--	--
Other assets	825	--	188	--	1,013
Total assets	$ 745,272	$ 3,242	$ 137,526	$ --	$ 886,040
LIABILITIES, REDEEMABLE AND NONREDEEMABLE EQUITY (DEFICIENCY)					
Current liabilities:					
Accounts payable	$ 40,984	$ --	$ 126,506	$ --	$ 167,490
Accrued expenses	14,967	--	22,080	--	37,047
Deferred revenue	--	--	4,309	--	4,309
Total current liabilities	55,951	--	152,895	--	208,846
Notes payable	--	--	235,000	--	235,000
Senior notes payable	275,000	--	--	--	275,000
Senior discount notes payable	301,137	--	--	--	301,137
Losses of subsidiaries in excess of basis	247,127	--	--	(247,127)	--
Total liabilities	879,215	--	387,895	(247,127)	1,019,983

Redeemable equity:					
Senior redeemable, exchangeable, PIK preferred stock:					
Series B	50,770	--	--	--	50,770
Series F	41,370	--	--	--	41,370
Redeemable cumulative convertible preferred stock:					
Series A	71,349	--	--	--	71,349
Series C	40,301		--	--	40,301
Redeemable common stock	33,755	--	--	--	33,755
Redeemable common stock warrants	12,925	--	--	--	12,925
Total redeemable equity	250,470	--	--	--	250,470
Nonredeemable equity (deficiency):					
Common stock	6	--	--		6
Additional paid-in capital	--	--	--	--	--
Unearned compensation	(9,163)	--	--	--	(9,163)
Accumulated deficit	(375,256)	3,242	(250,369)	247,127	(375,256)
Total nonredeemable equity (deficiency)	(384,413)	3,242	(250,369)	247,127	(384,413)
	$ 745,272	$ 3,242	$ 137,526	$ --	$ 886,040

GUARANTOR/NON-GUARANTOR CONSOLIDATING STATEMENT OF OPERATIONS
YEAR ENDED DECEMBER 31, 1999
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO.	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC.
Revenue	$ --	$ --	$ 64,352	$ (39)	$ 64,313
Operating expenses:					
Network operating costs	--	--	110,348	(39)	110,309
Selling, general and administrative	40,714	--	15,089	--	55,803
Stock option compensation expense	29,833	--	--	--	29,833
Depreciation and amortization	3,104	--	25,973	--	29,077
Total operating expenses	73,651	--	151,410	(39)	225,022
Loss from operations	(73,651)	--	(87,058)	--	(160,709)
Intercompany charges	72,972	--	(72,972)	--	--
Other expense	(4,297)	--	--	--	(4,297)
Interest income	1,872	3,242	3,587	--	8,701
Interest expense	(36,729)	--	(32,682)	--	(69,411)
Equity in net loss of subsidiaries	(185,883)	--	--	185,883	--
Net income (loss)	(225,716)	3,242	(189,125)	185,883	(225,716)
Dividends and accretion on redeemable preferred stock	(81,633)	--	--	--	(81,633)
Net income (loss) applicable to common shareholders	$ (307,349)	$ 3,242	$ (189,125)	$ 185,883	$ (307,349)

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GUARANTOR/NON-GUARANTOR CONSOLIDATING STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 1999
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO.	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC.
OPERATING ACTIVITIES					
Net loss	$ (225,716)	$ 3,242	$ (189,125)	$185,883	$ (225,716)
Adjustments to reconcile net loss to net cash used in operating activities:					
Equity in net loss of subsidiaries	185,883	--	--	(185,883)	--
Depreciation and amortization	3,104	--	25,973	--	29,077
Non-cash interest expense	36,963	--	(5,822)	--	31,141
Non-cash stock option compensation expense	29,833	--	--	--	29,833
Changes in assets and liabilities:					
Accounts receivable	(6)	--	(19,828)	--	(19,834)
Prepaid expenses and other current assets	(917)	--	857	--	(60)
Accounts payable	441	--	(28,878)	--	29,319
Accrued expenses	9,075	--	15,152	--	24,227
Amounts due from subsidiaries	(52,050)	--	52,050	--	--
Other assets	1,128	--	2,592	--	3,720
Net cash provided by (used in) operating activities	(12,262)	3,242	(89,273)	--	(98,293)
INVESTING ACTIVITIES					
Loans receivable from subsidiaries	(324,390)	85,329	239,061	--	--
Construction of networks and purchases of equipment	(18,327)	--	(300,209)	--	(318,536)
Acquisitions of franchises, authorizations and related assets	(796)	--	(1,196)	--	(1,992)
Redemption (purchase) of investments	--	(88,571)	27,920	104,101	43,450
Net cash used in investing activities	(343,513)	(3,242)	(34,424)	104,101	(277,078)
FINANCING ACTIVITIES					
Proceeds from issuance of preferred stock and related warrants, net of issuance costs	91,001	--	--	--	91,001
Proceeds from exercise of stock options	333	--	--	--	333
Proceeds from issuance of senior notes, net of issuance costs and purchase of portfolio of restricted investments	262,387	--	--	(104,101)	158,286
Proceeds from senior secured credit facility, net of issuance costs	--	--	192,836	--	192,836
Issuance costs of Lucent facility	--	--	(2,300)	--	(2,300)
Net cash provided by financing activities	353,721	--	190,536	(104,101)	440,156
Net increase (decrease) in cash and cash equivalents	(2,054)	--	66,839	--	64,785
Cash and cash equivalents, beginning of year	1,221	--	19,960	--	21,181
Cash and cash equivalents, end of year	$ (833)	$ --	$ 86,799	$ --	$ 85,966

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18. SUBSEQUENT EVENTS

KMC FUNDING MONETIZATION

In March 2001, the Company entered into a financing transaction (the "KMC Funding Monetization") that resulted in the Company receiving unrestricted gross proceeds of $325.0 million from a secured loan. The KMC Funding Monetization is secured by the future cash flows from the Company's Nationwide Data Platform business contract that was entered into in June 2000 (see Note 9). The KMC Funding Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. The Company retains the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). The Company realized net proceeds of approximately $145.5 million after using the gross proceeds to

pay off the 48 month loan which the Company obtained from Dresdner Kleinwort Benson North American Leasing, Inc. in November 2000 to finance its acquisition of the KMC Funding Equipment (see Note 5), as well as financing fees and expenses related to the monetization. The interest rate on the KMC Funding Monetization is 7.34%.

KMC FUNDING V MONETIZATION

In March 2001, the Company entered into a financing transaction (the "KMC Funding V Monetization") that resulted in the Company receiving unrestricted gross proceeds of $225.4 million from a secured loan. The KMC Funding V Monetization is secured by the future cash flows from the Company's Nationwide Data Platform business contract that was entered into in March 2000 (see Note 9). The KMC Funding V Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. The Company retains the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). The Company realized net proceeds of approximately $125.5 million after using the proceeds to exercise its purchase option with respect to the KMC Funding V Equipment which the Company was leasing from GECC and CIT Lending Services Corporation under an operating lease, as well as to pay any financing fees and expenses related to the monetization. The interest rate on the KMC Funding V Monetization is 6.77%.

SPRINGING WARRANTS

Effective February 4, 2001 the Company became obligated to issue warrants to purchase an aggregate of 107,228 shares of its common stock at an exercise price of $.01 per share to certain holders of the Series E Preferred Stock and Series F Preferred Stock as a result of the Company's failure to redeem, prior to that date, all of the outstanding shares of Series F Preferred Stock. The issuance of these warrants will trigger anti-dilution provisions in our Series A Preferred Stock, Series C Preferred Stock and Series G Preferred Stock resulting in adjustments to the conversion prices which may result in an increase in the number of shares of common stock into which they are convertible of approximately 20,522 shares, 14,194 shares and 18,478 shares, respectively. The issuance of the Springing Warrants will also trigger anti-dilution provisions in certain of our other outstanding warrants which will increase the number of shares of common stock for which such warrants are exercisable by approximately 3,740 shares.

SERIES F PREFERRED STOCK

Effective February 4, 2001, all the shares of Series F Preferred Stock were converted into shares of Series E Preferred Stock on a one to one basis in accordance with the provisions of the Certificate of Designations of the Series F Preferred Stock.

VOIP EQUIPMENT CONTRACT

In March 2001, the Company entered into an agreement with Qwest pursuant to which (i) the Company purchased approximately $65 million of Voice over Internet Protocol equipment from Qwest and (ii) the Company agreed to install and maintain this equipment throughout the United States, principally to handle Voice over Internet Protocol traffic on behalf of Qwest. The services agreement commences in the second half of 2001 and expires 48 months later, and

provides guaranteed annualized revenues of approximately $29 million. The Company expects to enter into a financing transaction to fund the cost of this equipment.

AMENDMENT TO AMENDED SENIOR SECURED CREDIT FACILITY

In April 2001, the Company and its Lenders under the Amended Senior Secured Credit Facility agreed to make certain further amendments to the facility, including the following:

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Certain of the financial covenants were amended to reflect changes in the Company's business since the Amended Senior Secured Credit Facility was entered into and to permit continued compliance with those covenants by the Borrowers in accordance with the Company's revised business plan. In addition, certain additional financial covenants were added, the most significant of which will require the Borrowers to meet specific liquidity tests prior to each due date of cash interest and dividend payments on the Company's senior discount notes, senior notes and preferred stock.

In addition to the existing reductions in the aggregate Revolver commitment, the Revolver commitment will be further reduced, pro rata with the Term Loan and Lucent Term Loan, (i) by applying the net asset sale proceeds of certain asset sales (both as defined in the Amended Senior Secured Credit Facility) in an amount equal to 85% of gross property, plant and equipment allocated to the assets sold, plus 50% of any proceeds in excess of the full gross property, plant and equipment allocated to the assets sold (plus a make up of any shortfall on prior asset sales), (ii) by 50% of the net securities proceeds (as defined) from the future issuance of equity interests by KMC Holdings in excess of a cumulative $ 200.0 million and (iii) by prepayment of an aggregate of $100 million on before May 1, 2002.

The Company will be required to use 50% of the excess cash flows (as defined) from its National Data Platform business to make additional capital contributions to the Borrowers.

The repayment schedule for the Term Loan was amended to provide for 17 consecutive quarterly installments commencing April 1, 2003 in the same percentages of outstanding principal amount as the specified percentage reduction in the Revolver commitment on the same date. The final installment will now be due on April 1, 2007. Repayments of the Term Loan will also be made from its pro rata share of net assets sale proceeds, net securities proceeds and the $100.0 million repayment required to be made by May 1, 2002, all as described above.

The repayment schedule for the Lucent Term Loan was also amended to provide for 17 consecutive quarterly installments commencing April 1, 2003 in the same percentages of outstanding principal amount as the specified percentage reduction in the Revolver commitment on the same date. The final installment will now be due on April 1, 2007. Repayments on the Lucent Term Loan will also be made from its pro rata share of net asset sale proceeds, net securities proceeds and the $100.0 million repayment required to be made by May 1, 2002, all as described above.

The interest rates on loans under the Amended Senior Secured Credit Facility were increased. The "Applicable Base Rate Margin" now ranges from 3.25% to 4.25% and the "Applicable LIBOR Margin" now ranges from 4.25% to 5.25%. Interest is now payable monthly.

KMC Holdings has agreed that it will form a subsidiary holding company which will own all of the common stock of its operating subsidiaries which are engaged in its National Data Platform business. KMC Holdings has agreed to pledge the shares of the data subsidiary holding company as further collateral for KMC Holdings' guaranty of the Amended Senior Secured Credit Facility.

In connection with the amendment, the Lenders also waived failures by the Borrowers to comply with certain of the prior financial covenants as of March 31, 2001 and the Company made aggregate capital contributions to the Borrowers of $200.0 million. In addition, the collateral for KMC Holdings' guaranty of the Amended Senior Secured Credit Facility was expanded to include substantially all of the assets of KMC Holdings.

LENDER WARRANTS

In connection with the execution of the amendment to the Amended Senior Secured Credit Facility discussed above, the Company agreed to deliver to a

warrant agent certificates representing warrants to purchase an aggregate of 166,542 shares of common stock at an exercise price of $.01 per share (the "Lender Warrants"). The terms of the Lender Warrants provide that they will become issuable under the circumstances described in the following paragraphs.

If the Company fails to (i) prepay an aggregate of $50 million under the Amended Senior Secured Credit Facility by October 31, 2001, (ii) prepay an additional $50 million under the Amended Senior Secured Credit Facility by January 31, 2002 and (iii) make additional cash capital contributions to the Borrowers in the aggregate amount of $50 million by January 31, 2002, 50% of the Lender Warrants will be issued pro rata to the Lenders under the Amended Senior Secured Credit Facility. If the Company fails to make additional cash capital contributions to the Borrowers in the aggregate amount of $100 million by March 31, 2002 (including any amounts taken into consideration pursuant to clause (iii) above), 50% of the Lender Warrants will be issued pro rata to the Lenders under the Amended Senior Secured Credit Facility. Any Lender Warrants which do not become issuable as described herein will be returned to the Company by the Warrant Agent.

NOTE REPURCHASES

We believe that the present market prices of our 12 1/2% senior discount notes and our 13 1/2% senior notes represent an opportunity for us to reduce our long-term debt. Accordingly, our subsidiaries have recently made, and may in the future make, purchases of senior discount notes and/or senior notes in the open market from time to time at then prevailing market prices. Certain of our officers and directors may also make purchases for their own account. We may utilize a portion of our unrestricted cash to pay for any purchases of senior discount notes or senior notes that we may make.

FUTURE DEBT REPAYMENT SCHEDULE

Due to the significant changes in the Company's future debt repayment structure subsequent to December 31, 2000, the principal repayment schedule of the Company's outstanding debt as of March 31, 2001 is as follows (IN THOUSANDS):

2001	$ 86,327
2002	129,952
2003	221,478
2004	269,017
2005	221,002
Thereafter	904,675
Total	$ 1,832,451

Independent Auditors' Report on Schedules

The Board of Directors and Stockholders
KMC Telecom Holdings, Inc.

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We have audited the consolidated balance sheets of KMC Telecom Holdings, Inc. as of December 31, 1999 and 2000 and the related consolidated statements of operations, redeemable and nonredeemable equity and cash flows for the years then ended. Our audit report issued thereon dated April 17, 2001 is included elsewhere in this Form 10-K. Our audit also included the financial statement schedules listed in Item 14(a) of this Form 10-K. These schedules are the responsibility of the Company's management. Our responsibility is to express an opinion based on our audits.

In our opinion, the financial statement schedules referred to above, when considered in relation to the basic financial statements taken as a whole, present fairly, in all material respects the information set forth therein.

/s/ ERNST & YOUNG LLP

MetroPark, New Jersey
April 17, 2001

SCHEDULE I - Condensed Financial Information of Registrant
KMC Telecom Holdings, Inc.
(Parent Company)

Condensed Balance Sheets
(IN THOUSANDS)

	DECEMBER 31	
	1999	2000
ASSETS		
Current assets:		
Cash and cash equivalents (overdraft)	$ (833)	$ 21,920
Accounts due from subsidiaries	72,972	124,455
Prepaid expenses and other current assets	1,255	1,042
Total current assets	73,394	147,417
Loans receivable from subsidiaries	590,103	866,713
Network, property and equipment, net	58,531	53,149
Intangible assets, net	1,388	1,368
Deferred financing costs, net	21,031	17,524
Investment in subsidiaries	--	35,000
Other assets	825	700
	$ 745,272	$ 1,121,871
LIABILITIES, REDEEMABLE AND NONREDEEMABLE EQUITY (DEFICIENCY)		
Current liabilities:		
Accounts payable	$ 40,984	$ 169,398
Accrued expenses	14,967	38,666
Total current liabilities	55,951	208,064
Senior notes payable	275,000	275,000
Senior discount notes payable	301,137	340,181
Losses of subsidiaries in excess of basis	247,127	596,288
Total liabilities	879,215	1,419,533
Redeemable equity:		
Senior redeemable, exchangeable, PIK preferred stock, par value $.01 per share; authorized: 630 shares in 1999 and 2000; shares issued and outstanding:		
Series E, 65 shares in 1999 and 75 shares in 2000 ($74,954 liquidation preference)	50,770	61,992
Series F, 44 shares in 1999 and 48 shares in 2000 ($47,866 liquidation preference)	41,370	50,568
Redeemable cumulative convertible preferred stock, par value $.01 per share; 489 shares authorized; shares issued and outstanding:		
Series A, 124 shares in 1999 and 2000 ($12,380 liquidation preference)	71,349	109,272
Series C, 175 shares in 1999 and 2000 ($17,500 liquidation preference)	40,301	72,701
Redeemable cumulative convertible preferred stock, par value $.01 per share;		

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[illegible] shares authorized; shares issued and outstanding: Series C.I. A shares in 1999 and 59 shares in 2000 ($19,900 liquidation preference)	--	19,435
Series C.I. B shares in 1999 and 481 shares in 2000 ($162,600 liquidation preference)	--	158,797
Redeemable common stock, shares issued and outstanding, 224 in 1999 and 2000	33,755	45,563
Redeemable common stock warrants	12,925	16,817
Total redeemable equity	250,470	535,145
Nonredeemable equity (deficiency):		
Common stock, par value $.01 per share, 4,250 shares authorized; shares issued and outstanding: 629 shares in 1999 and 637 shares in 2000	6	6
Treasury stock	(9,163)	(16,608)
Unearned compensation	(375,256)	(816,205)
Accumulated deficit	(384,413)	(832,807)
Total nonredeemable equity (deficiency)	$ 745,272	$ 1,121,871

SEE ACCOMPANYING NOTES.

SCHEDULE I - Condensed Financial Information of Registrant

EMC Telecom Holdings, Inc.
(Parent Company)

Condensed Statements of Operations
(IN THOUSANDS)

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
Operating expenses:			
Selling, general and administrative	$ 19,624	$ 40,714	$ 100,113
Stock option compensation expense	21,190	29,833	33,188
Depreciation and amortization	1,197	3,104	11,878
Total operating expenses	42,011	73,651	145,179
Loss from operations	(42,011)	(73,651)	(145,179)
Other expense	--	(4,297)	--
Intercompany charges	20,922	72,972	134,409
Interest income	8,575	18,297	68,450
Interest expense	(23,104)	(53,154)	(80,157)
Equity in net loss of subsidiaries	(41,135)	(185,883)	(349,161)
Net loss	(76,753)	(225,716)	(371,638)
Dividends and accretion on redeemable preferred stock	(18,285)	(81,633)	(94,440)
Net loss applicable to common shareholders	$ (95,038)	$ (307,349)	$ (466,078)

SEE ACCOMPANYING NOTES.

SCHEDULE I Condensed Financial Information of Registrant

EMC Telecom Holdings, Inc.
(Parent Company)

Condensed Statements of Cash Flows
(IN THOUSANDS)

YEAR ENDED DECEMBER 31,

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	1998	1999	2000
[illegible]	$ (76,753)	$ (225,716)	$ (371,638)
[illegible] to reconcile net loss to net cash used in operating			
[illegible]			
[illegible] in net loss of subsidiaries	41,135	185,883	349,161
[illegible] and amortization	1,197	3,104	11,878
[illegible]	23,104	36,963	38,858
[illegible] stock option compensation expense	21,190	29,833	33,188
[illegible] in assets and liabilities			
[illegible] receivable	-	-	6
[illegible] and other current assets	(332)	(923)	207
[illegible] payable	2,043	441	128,414
[illegible] expenses	5,838	9,075	23,837
[illegible] due from subsidiaries	(20,922)	(52,050)	(51,483)
[illegible] assets	(1,952)	1,128	207
Net cash provided by (used in) operating activities	(5,452)	(12,262)	162,635
[illegible] activities			
[illegible] from subsidiaries	(233,685)	(324,390)	(276,609)
[illegible] of equipment	(5,845)	(18,327)	(2,934)
[illegible] in subsidiaries	-	-	(35,000)
[illegible] of intangible assets	(166)	(796)	(70)
Net cash used in investing activities	(239,696)	(343,513)	(314,613)
[illegible] activities			
[illegible] from issuance of preferred stock, net of issuance costs	-	91,001	177,500
[illegible] from exercise of stock options	-	333	562
[illegible] from issuance of senior notes, net of issuance costs and purchase of portion of restricted investments	-	262,387	-
[illegible] from issuance of common stock and warrants, net of issuance costs	20,446	-	-
[illegible] and retirement of Series F Preferred Stock	-	-	(3,329)
[illegible] from issuance of senior discount notes, net of issuance costs	225,923	-	-
Net cash provided by financing activities	246,369	353,721	174,733
Net increase (decrease) in cash and cash equivalents	1,221	(2,054)	22,755
Cash and cash equivalents, beginning of year	-	1,221	(833)
Cash and cash equivalents, end of year	$ 1,221	$ (833)	$ 21,922

SEE ACCOMPANYING NOTES

SCHEDULE I - Condensed Financial Information of Registrant

KMC Telecom Holdings, Inc.
(Parent Company)

Notes to Condensed Financial Statements

December 31, 2000

1. BASIS OF PRESENTATION

In the parent company only financial statements, KMC Telecom Holdings, Inc.'s (the "Company") investment in subsidiaries is stated at cost less equity in losses of subsidiaries since date of formation. These parent company financial statements should be read in conjunction with the Company's consolidated financial statements.

Pursuant to a management agreement among the Company and its subsidiaries, the Company provides management and other services and incurs certain operating expenses on behalf of its subsidiaries. Such costs are allocated to the subsidiaries by the Company and reimbursed on a current basis. At December 31, 1999 and 2000, an aggregate of $73.0 and $124.5 million, respectively, was due from the subsidiaries for such costs and is included in the accompanying condensed balance sheet at December 31, 1999 and 2000 as a current receivable. Such reimbursements are permitted under the debt agreements of the Company's subsidiaries.

2. AMENDED SENIOR SECURED CREDIT FACILITY

See Note 5 of the Notes to Consolidated Financial Statements.

3. INTEREST RATE SWAP AGREEMENT

See Note 4 of the Notes to Consolidated Financial Statements.

4. SENIOR DISCOUNT NOTES

See Note 5 of the Notes to Consolidated Financial Statements.

5. SENIOR NOTES

See Note 5 of the Notes to Consolidated Financial Statements.

6. REDEEMABLE EQUITY

See Note 7 of the Notes to Consolidated Financial Statements.

7. ARBITRATION AWARD

During the second quarter of 1999, the Company recorded a $4.3 million charge to other expense in connection with an unfavorable arbitration award. The net amount due under the terms of the award was paid in full in June 1999.

8. SUBSEQUENT EVENTS

See Note 18 of the Notes to Consolidated Financial Statements.

KMC Telecom Holdings, Inc.

SCHEDULE II - Valuation and Qualifying Accounts
(IN THOUSANDS)

DESCRIPTION	BALANCE AT BEGINNING OF PERIOD	ADDITIONS: CHARGED TO COSTS AND EXPENSES	ADDITIONS: CHARGED TO OTHER ACCOUNTS - DESCRIBE	DEDUCTIONS - DESCRIBE	BALANCE AT END OF PERIOD
YEAR ENDED DECEMBER 31, 1998: Allowance for doubtful accounts	$ 34	$ 370	$ --	$ 54(1)	$ 350
YEAR ENDED DECEMBER 31, 1999: Allowance for doubtful accounts	$ 350	$5,263	$ --	$ 62(1)	$ 5,551
YEAR ENDED DECEMBER 31, 2000: Allowance for doubtful accounts	$5,551	$7,875	$ --	$ 2,505(1)	$10,921

(1) Uncollectable accounts written-off.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

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None.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.

The following table sets forth certain information with respect to the persons who are members of the Board of Directors or are executive officers of the Company as of March 30, 2001.

NAME	AGE	POSITION
Harold N. Kamine	44	Chairman of the Board of Directors
Gary E. Lasher	65	Vice Chairman of the Board of Directors
William F. Lenahan	50	Chief Executive Officer and Director
Roscoe C. Young II	50	President, Chief Operating Officer and Director
William H. Stewart	34	Executive Vice President, Chief Financial Officer and Director
Robert L. Nibbs, Jr.	49	Executive Vice President, Field Sales and Operations
Larry G. Salter	52	Executive Vice President, Network Services
Tricia Breckenridge	54	Executive Vice President, Business Development
John G. Quigley	47	Director
Richard H. Patterson	42	Director
Alexander P. Coleman	34	Director
Jeffrey M. Tuder	27	Director

The business experience of each of the directors and executive officers of the Company is as follows:

HAROLD N. KAMINE is our founder and has been the Chairman of our board of directors since 1994. He is a co-owner of KNT Network Technologies LLC, which is our exclusive provider of outside network related construction and maintenance services. Previously, he was the Chief Executive Officer and sole owner of Kamine Development Corp. and associated companies in the independent power industry. Mr. Kamine has successfully financed a number of unregulated non-utility power generation projects. Companies owned by Mr. Kamine owned substantial interests in and managed six power generation plants in the Northeastern United States. Mr. Kamine devotes less than half his time to our affairs.

GARY E. LASHER joined us as Vice Chairman of our board of directors effective November 1, 1997. He was the founder, Chief Executive Officer and President of Eastern TeleLogic Corporation from 1987 to 1997. Eastern TeleLogic was a leading competitive local exchange carrier operating in greater Philadelphia, Delaware and southern New Jersey before its purchase by Teleport Communications Group in October 1996. Prior to Eastern TeleLogic, from 1984-1985, Mr. Lasher was Chief Operating Officer of Private Satellite Network, a company which built and operated video satellite networks for major corporations. Mr. Lasher also spent 20 years with Continental Telephone holding various positions including Corporate Vice President, President of the International Engineering and Construction Company, and various senior positions with Continental Telephone's regulated subsidiaries. Mr. Lasher is one of the founding members of the Association for Local Telecommunications Services and served for three years as Chairman of the Association. Mr. Lasher is also Chairman of the Board of Linx Communications, a privately-owned provider of unified personal communications services.

WILLIAM F. LENAHAN joined us as our Chief Executive Officer effective May 1, 2000 and has been a director since May 2000. He was President and Chief Executive Officer of BellSouth Wireless Data from October 1994 to April 2000, and was responsible for financial performance and nationwide wireless data strategy for this division of BellSouth Corporation. From 1987 to 1993, he was Vice President/General Manager and then President and Chief Executive Officer of three Sears divisions--Sears Business Centers, Office Centers and Computer Services. In 1986, he was named President and Chief Executive Officer of BellAtlantic's Compushop division, a reseller of PCs and communications products. Mr. Lenahan has served nearly 30 years in the information technology, telecommunications and data industries. He began his career at IBM, where he worked for 12 years in a variety of sales, marketing, operations and human resources executive assignments, and sat on the IBM Product Review Board. He later joined United Telecom, the forerunner of Sprint, where he started

Americource, a new business that resold PBXs, PCs and systems integration products. He was a member of the Advisory Councils of IBM, Compaq and NCR.

ROSCOE C. YOUNG II has over 20 years experience in the field of telecommunications with both new venture and Fortune 500 companies. He has served as a director since December 1999 and President and Chief Operating Officer since March 2000. Previously, he had been our Executive Vice President and Chief Operating Officer. Prior to joining us in November 1996, Mr. Young served as Vice President, Network Component Services for Ameritech Corporation from June 1994 to October 1996. From March 1988 to June 1994, Mr. Young served as Senior Vice President, Network Services for MFS Communications. From October 1979 to March 1988, Mr. Young served in a number of senior operations, sales and marketing, engineering, financial management, and human resource positions for AT&T Corp.

WILLIAM H. STEWART has served as a director since August 1997. Mr. Stewart joined us as Executive Vice President and Chief Financial Officer in March 2000. Previously, Mr. Stewart was a Managing Director of Nassau Capital L.L.C. after joining that firm in June 1995. From 1989 until joining Nassau, Mr. Stewart was a portfolio manager and equity analyst at the Bank of New York. He is a Chartered Financial Analyst and a member of the New York Society of Security Analysts.

ROBERT L. NIBBS, JR. joined us in November 1997. He is our Executive Vice President of Field Sales and Operations and oversees all sales and operations activities in KMC's Tier III markets. Prior to joining KMC, he served over 20 years in marketing, sales and operations positions with Ameritech Corporation

LARRY G. SALTER joined us in December 1997. He is the Executive Vice President of Network Services and has over 30 years experience in the field of telecommunications. Prior to joining us, he spent 28 years with AT&T where he worked in Bell Labs, as well as senior level positions in marketing and product management.

TRICIA BRECKENRIDGE joined us in April 1995. From January 1993 to April 1995, she was Vice President and General Manager of FiberNet USA's Huntsville, Alabama operations. Previously, she had served as Vice President, External Affairs and later Vice President, Sales and Marketing of Diginet, Inc. She was co-founder of Chicago Fiber Optic Corporation, the predecessor of Metropolitan Fiber Systems. Earlier, she was Director of Regulatory Affairs for Telesphere Corporation.

JOHN G. QUIGLEY has served as a director since August 1996. Mr. Quigley is a founding member of Nassau Capital L.L.C., the independent firm that has managed Princeton University endowment's $2.0 billion private investment program since 1985. Nassau Capital L.L.C. is the general partner of Nassau Capital Partners L.P. and Nassau Capital Partners IV L.P. Mr. Quigley is also on the board of directors of KNT Network Technologies LLC and an adjunct faculty member at Columbia Law School.

RICHARD H. PATTERSON has served as a director since May 1997. From May 1995 to June 1999, Mr. Patterson served as a partner of Waller Capital Corporation, a media and communications investment banking firm. Since June 1999, he has served as a Vice President of Waller-Sutton Media LLC and Vice President of Waller-Sutton Management Group, Inc., two entities which manage a media and telecommunications private equity fund. Since October 1999, he has served as Managing Member of Spire Capital Partners, a media and telecommunications fund providing growth capital to private companies. Mr. Patterson is a member of the board of directors of Regent Communications, Inc., which owns and operates radio stations in small-to-mid size markets.

ALEXANDER P. COLEMAN has served as a director since July 2000. Since January 1998, Mr. Coleman has served as Vice President and Investment Partner of Dresdner Kleinwort Benson Private Equity LLC, Dresdner Bank AG's United States leveraged buyout group. Prior to joining Dresdner Kleinwort Benson Private Equity LLC, Mr. Coleman served in several corporate finance positions for Citicorp/Citibank N.A. from 1989 through 1995, and most recently as Vice President of Citicorp Venture Capital. Mr. Coleman is also a director of Cardiometrix, Inc. and Tritel, Inc.

JEFFREY M. TUDER has served as a director since January, 2001. Since 1998, Mr Tuder has served as a Principal with Nassau Capital L.L.C. Prior to joining Nassau Capital in 1998, Mr. Tuder was a Financial Analyst with ABS Capital Partners, L.P. from 1996 to 1998, and served in the investment banking division of Alex. Brown & Sons from 1995 to 1996. Mr. Tuder is also on the Board of Managers of KNT Network Technologies LLC.

Pursuant to provisions contained in an Amended and Restated Stockholders Agreement dated as of October 31, 1997, as further amended, among the Company, Kamine, Nassau, CIT Lending Services Corporation, GECC, First Union, Lucent and Dresdner Kleinwort Benson (the "Stockholders' Agreement"), these stockholders have agreed to vote their shares and take all necessary actions to elect the following individuals to the Company's board of directors: the Chief Executive Officer, the President, three individuals designated by Nassau, two individuals designated by Kamine, one individual designated by Dresdner and one individual as an independent director approved by Nassau, Kamine and other principal existing stockholders. Lucent or a person to whom Lucent transfers its shares may be entitled to designate one individual under certain circumstances. The number of directors each of Nassau, Kamine and Dresdner is entitled to designate will decrease as their respective percentages of ownership decrease. If a default relating to payment occurs under the Amended Senior Secured Credit Facility and continues uncured for 90 days, the holders of Series C Preferred Stock (currently Nassau, GECC and First Union) are entitled to elect two additional Directors, who will serve until the default is cured. In addition, under the certificate of designations relating to each of our Series E Preferred Stock and Series F preferred Stock, if a default occurs under such certificate(s), the holders of Series E Preferred Stock and/or the holders of the Series F Preferred Stock will have the right to elect one additional individual each to serve as a director (for a total of two additional directors), in each case until the default is cured and all accrued dividends on such preferred stock are paid in full.

Kamine/Besicorp Allegany L.P., an independent power company 50% owned by corporations which Mr. Kamine owns, filed a voluntary petition to reorganize its business under Chapter 11 of the Federal Bankruptcy Code in November 1995. In October 1998, the bankruptcy court confirmed a plan of liquidation for this entity.

Directors hold office until the next Annual Meeting of stockholders or until their successors are duly elected and qualified. Executive officers are elected annually by the Board of Directors and serve at the discretion of the Board of Directors.

COMMITTEES OF THE BOARD

Our board of directors has authorized a Compensation Committee to be composed of three members. The present members of the Compensation Committee are Messrs. Quigley, Patterson and Coleman. Our board of directors has created an Executive Committee consisting of Messrs. Kamine, Quigley and Coleman. Our board of directors has also created an Audit Committee consisting of Messrs. Lasher, Patterson, Quigley and Coleman.

ITEM 11. EXECUTIVE COMPENSATION.

SUMMARY COMPENSATION TABLE

The following table sets forth information concerning compensation for services in all capacities awarded to, earned by, or paid to, any person acting as the Company's Chief Executive Officer during 2000, regardless of the amount of compensation paid, and the other four most highly compensated executive officers of the Company whose aggregate cash and cash equivalent compensation exceeded $100,000 during the fiscal year ended December 31, 2000 (collectively, the "Named Executive Officers"):

		ANNUAL COMPENSATION			LONG TERM COMPENSATION
NAME AND POSITION	YEAR	SALARY ($)	BONUS ($)	OTHER ANNUAL COMPENSATION ($)(1)	SECURITIES UNDERLYING OPTIONS (#)
William F. Lenahan(2)..... Chief Executive Officer	2000	$317,382	$1,000,000	-	50,000
Michael A. Sternberg(3).....	2000	$142,195	-	-	-
President and Chief Executive Officer	1999	$496,539	$272,500	-	-
	1998	$275,000	$407,500	-	65,000
Harold N. Kamine..... Chairman of the Board	2000	$485,053	-	-	-
	1999	$450,000	-	-	-
George C. Young II.....					
President and Chief Operating Officer	2000	$591,200	$1,150,000	-	17,500
	1999	$446,539	$362,500	-	-
	1998	$218,270	$497,500	$52,189	32,500
William H. Stewart(4)..... Executive Vice President, Chief Financial Officer	2000	$278,864	$500,000	-	35,000
Robert L. Nibbs, Jr..... Executive Vice President, Sales and Operations	2000	$235,975	$303,069	-	2,000

(1) The amounts reported in this column for Mr. Young in 1998 include relocation related expenses of $47,377 and personal use of a Company automobile of $4,812. The aggregate value of the perquisites and other personal benefits, if any, received by Mr. Young for 2000 and 1999 and by the other Named Executive Officers for all years presented have not been reflected in this table because the amount was below the Securities and Exchange Commission's threshold for disclosure (i.e., the lesser of $50,000 or 10% of the total of annual salary and bonus for the executive officer for the year).

(2) Mr. Lenahan joined the Company as Chief Executive Officer effective May 1, 2000 and the compensation figures for him are for the period from that date to the end of the year.

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(3) Mr. Sternberg served in the capacities indicated from the beginning of the year until March 8, 2000 and the compensation figure for him is for that period. For a description of amounts payable to Mr. Sternberg pursuant to a separation agreement, see "--separation agreements" below.

(4) Mr. Stewart joined the Company as Executive Vice President and Chief Financial Officer on March 9, 2000 and the compensation figures for him are for the period from that date to the end of the year.

STOCK OPTION GRANTS

The following table sets forth information regarding grants of options to purchase shares of Common Stock made by the Company during 2000 to each of the Named Executive Officers.

OPTION GRANTS IN FISCAL YEAR 2000

	INDIVIDUAL GRANTS					POTENTIAL REALIZABLE VALUE AT ASSUMED ANUAL RATES OF STOCK PRICE APPRECIATION FOR OPTION TERM (3)		
NAME	NUMBER OF SECURITIES UNDERLYING OPTIONS GRANTED (#)(1)	PERCENT OF TOTAL OPTIONS GRANTED TO EMPLOYEES IN FISCAL 2000	EXERCISE OR BASE PRICE ($/SHARE)	MARKET PRICE OF COMMON STOCK ON DATE OF GRANT (2)	EXIRATION DATE	(0%)	(5%)	(10%)
William F Lenahan.....	50,000	19.6%	$75	$300	5/12/10	$11,250,000	$20,683,000	$35,156,000
Michael A Sternberg...	-	-	-	-	-	-	-	-
Harold N. Kamine.....	-	-	-	-	-	-	-	-
Roscoe C Young II....	17,500	6.8%	$75	$300	3/6/10	$3,938,000	$7,239,000	$12,305,000
William H Stewart.....	35,000	13.7%	$75	$300	3/6/10	$7,875,000	$14,478,000	$24,609,000
Robert L. Nibbs, Jr....	2,000	1.0%	$250	$300	4/12/10	$100,000	$477,000	$1,056,000

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(1) Mr. Lenahan, Mr. Young, and Mr. Stewart's options vested 25% upon issuance and continue to vest 12.5% every six months thereafter. Mr. Nibbs options vest annually over three years.

(2) There is no active trading market for the Company's Common Stock. The market price shown is based upon management's estimate of the fair value of the Company's Common Stock on the date when these options were granted.

(3) Amounts reported in these columns represent amounts that may be realized upon exercise of options immediately prior to the expiration of their term assuming the specified compounded rates of appreciation (0%, 5% and 10%) on Common Stock over the term of the options. These assumptions are based on rules promulgated by the Securities and Exchange Commission and do not reflect the Company's estimate of future stock price appreciation. Actual gains, if any, on the stock option exercises and Common Stock holdings are dependent on the timing of such exercises and the future value of the Common Stock. There can be no assurance that the rates of appreciation assumed in this table can be achieved or that the amounts reflected will be received by the option holders.

OPTION EXERCISES AND OPTION YEAR-END VALUE TABLE

No options were exercised during 2000 by any of the Named Executive Officers. The following table sets forth information regarding the number and year-end value of unexercised options to purchase shares of Common Stock held at December 31, 2000 by each of the Named Executive Officers.

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FISCAL 2000 YEAR-END OPTION VALUES

NAME	SHARES ACQUIRED ON EXERCISE(#)	VALUE REALIZED ($)	NUMBER OF SECURITIES UNDERLYING UNEXERCISED OPTIONS AT DECEMBER 31, 2000 EXERCISABLE/UNEXERCISABLE	VALUE OF UNEXERCISED "IN-THE-MONEY" OPTIONS AT DECEMBER 31, 2000 EXERCISABLE/UNEXERCISABLE(1)
William F. Lenahan.....	-	-	18,750/31,250	$4,219,000/$7,031,000
Michael A. Sternberg.....	-	-	65,000/-	$17,810,000/$ -
Harold N. Kamine.....	-	-	-	-
Roscoe C. Young II.....	-	-	35,812/14,188	$9,536,000/$3,192,000
William H. Stewart.....	-	-	13,125/21,875	$2,953,000/$4,922,000
Robert L. Nibbs, Jr.....	-	-	3,000/4,000	$822,000/$648,000

(1) Options are "In-the-Money" if the fair market value of the underlying securities exceeds the exercise price of the options. There is no active trading market for the Company's Common Stock. The fair market value of the option grants at December 31, 2000 was determined on the basis of management's estimate of the fair value of the Company's Common Stock on that date.

DIRECTOR COMPENSATION

Our Directors do not currently receive any compensation for their services in such capacity, except that Mr. Lasher receives $25,000 per year in connection with his services as our Vice Chairman and was granted options to acquire 12,000 shares of our stock and Mr. Patterson receives $25,000 and options to acquire 1,000 shares of our common stock per year in connection with his services as a Director.

EXECUTIVE EMPLOYMENT CONTRACTS

We have an employment contract with Harold N. Kamine, the Chairman of our board of directors. Our employment agreement with Mr. Kamine provides for a term of four years, effective as of January 1, 1999. Under the agreement, Mr. Kamine is paid a base salary of $450,000 per annum and is entitled to be considered for bonuses in amounts to be determined by the Board of Directors. Mr. Kamine is entitled to receive benefits generally received by our senior executives, including reimbursement of expenses incurred on our behalf, and participation in group plans. If Mr. Kamine's employment agreement is terminated as a result of Mr. Kamine's death or permanent disability, or upon our breach of the agreement, he, or his estate, is entitled to a severance payment in an amount equal to the lesser of two times his annual base salary and

the aggregate unpaid base salary that would have been paid to him during the remaining balance of the term of the employment contract, subject to a minimum of one-half of his annual base salary.

We have an employment contract with William F. Lenahan, Chief Executive Officer and a member of our board of directors. Our employment agreement with Mr. Lenahan provides for a term of five years, effective as of May 1, 2000. However, the term will be automatically extended for successive two year periods unless either party provides notice to the other, at least ninety days prior to the end of the term, that the agreement will not be extended. Under the agreement, Mr. Lenahan's base salary is $500,000 per annum and he is entitled to be considered for an annual bonus in an amount to be determined by the Compensation Committee of the board of directors. In addition to the annual bonus, Mr. Lenahan will be entitled to receive a total of $3.0 million in bonus payments with $500,000 payable upon completion of each of three (3) financing transactions related to our data services agreements with Qwest, $500,000 payable upon the Company achieving positive EBITDA and $1.0 million payable upon the next equity capital event (public or private), other than an initial public offering, in which at least $100.0 million is invested in the Company. With our agreement, Mr. Lenahan may elect to receive these special bonuses in common stock in lieu of cash. Mr. Lenahan is also entitled to receive benefits generally received by our officers, including options to purchase our common stock, reimbursement of expenses incurred on our behalf, and a leased automobile. If we terminate Mr. Lenahan's employment without cause, or if the term of his employment agreement expires, prior to an initial public offering or upon our change in control, Mr. Lenahan will be entitled to receive a makeup bonus equal to $5.0 million. Upon termination of the agreement, Mr. Lenahan is subject to a confidentiality covenant and a twenty- four month non-competition

agreement. Mr. Lenahan is entitled to receive a severance payment in an amount ranging from 0% to 200% of his base salary upon termination of his employment depending on the cause of such termination. Upon payment of the makeup bonus, all stock and stock options which Mr. Lenahan may have with regard to our equity will be terminated.

We have an employment contract with Roscoe C. Young, II, President, Chief Operating Officer and a member of our board of directors. The term of Mr. Young's employment under the employment agreement became effective as of March 6, 2000, and continues until March 31, 2005, unless earlier terminated in accordance with the employment agreement. Under the agreement, Mr. Young's base salary is $500,000 per annum and he is entitled to be considered for an annual bonus in an amount to be determined by the Compensation Committee of our board of directors. In addition to the annual bonus, Mr. Young will be entitled to receive a total of $3.0 million in bonus payments with $500,000 payable upon completion of each of three (3) financing transactions related to our data services agreements with Qwest, $500,000 payable upon the Company achieving positive EBITDA and $1.0 million payable upon the next equity capital event (public or private), other than an initial public offering, in which at least $100.0 million is invested in the Company. With our agreement, Mr. Young may elect to receive these special bonuses in common stock in lieu of cash. Mr. Young is entitled to receive benefits generally received by our officers, including options to purchase our stock, reimbursement of expenses incurred on our behalf, and a leased automobile. Upon termination of the agreement, Mr. Young is subject to a confidentiality covenant and a twenty-four month non-competition agreement. If we terminate Mr. Young's employment without cause, he is entitled to a severance payment in an amount equal to two times his annual base salary.

We also have an employment contract with William H. Stewart, our Chief Financial Officer and Executive Vice President. Our agreement with Mr. Stewart provides for a term of three years, effective as of March 9, 2000. Under the agreement, Mr. Stewart's base salary is $350,000 per annum and he is entitled to be considered for an annual bonus in an amount to be determined by the Compensation Committee of our board of directors. In addition to the annual bonus, Mr. Stewart will be entitled to receive a total of $2.0 million in bonus

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payments with $500,000 payable upon the completion of each of two (2) financing transactions related to our data services agreements with Qwest, $500,000 payable upon the Company achieving positive EBITDA and $500,000 payable upon the next equity capital event (public or private), other than an initial public offering, in which at least $100.0 million is invested in the Company. With our agreement, Mr. Stewart may elect to receive these special bonuses in common stock in lieu of cash. Mr. Stewart is entitled to receive benefits generally received by our officers, including options to purchase our stock, reimbursement of expenses incurred on our behalf, and a leased automobile. Upon termination of the agreement, Mr. Stewart is subject to a confidentiality covenant and a twenty-four month non-competition agreement. If we terminate Mr. Stewart's employment without cause, he is entitled to a severance payment in an amount equal to two times his annual base salary.

SEPARATION AGREEMENTS

On March 7, 2000, we entered into a separation agreement and release with Michael A. Sternberg, pursuant to which Mr. Sternberg's employment as our President and Chief Executive Officer was terminated, by mutual agreement, effective March 8, 2000. Under the separation agreement, Mr. Sternberg was paid a total of $1.0 million. Mr. Sternberg was also reimbursed for accrued vacation time. Pursuant to the agreement, we will pay the costs associated with Mr. Sternberg's current enrollment in our health care plans through December 31, 2001. Mr. Sternberg also retained 65,000 stock options previously granted to him under our stock option plan. Mr. Sternberg has agreed to vote any shares of common stock owned by him in accordance with the shares owned by Mr. Kamine and Nassau. Mr. Sternberg has agreed to make himself available to consult with us on a non-exclusive basis through December 31, 2001.

On March 7, 2000, we entered into a separation agreement and release with James D. Grenfell, pursuant to which Mr. Grenfell's employment as our Executive Vice President, Chief Financial Officer and Secretary was terminated, by mutual agreement, effective March 8, 2000. Under the separation agreement, Mr. Grenfell was paid a total of $1.0 million. Pursuant to the agreement, we will pay the costs associated with Mr. Grenfell's current enrollment in our health care plans through December 31, 2001. Mr. Grenfell also retained 3,600 stock options previously granted to him under our stock option plan. Mr. Grenfell has agreed to vote any shares of common stock owned by him in accordance with the shares owned by Mr. Kamine and Nassau. We also paid Mr. Grenfell $148,000 for certain relocation and other services.

EMPLOYEE PLANS

KMC HOLDINGS STOCK OPTION PLAN. Employees, directors or other persons having a unique relationship with the Company or any of its affiliates are eligible to participate in the KMC Holdings Stock Option Plan. However, neither Mr. Kamine nor any person employed by Nassau or any affiliate of Nassau is eligible for grants under the plan. The KMC Holdings Stock Option Plan is administered by the Compensation Committee of the Board of Directors of the Company. The Compensation Committee is authorized to grant (i) options intended to qualify as Incentive Options, (ii) Non-Qualified Options, (iii) stock appreciation rights, (iv) restricted stock, (v) performance units, (vi) performance shares and (vii) certain other types of awards.

The number of shares of Company Common Stock available for grant under the KMC Holdings Stock Option Plan is 600,000. As of March 30, 2001, options to acquire 522,864 shares of common stock were outstanding under the plan. No participant may receive more than 75,000 shares of Company Common Stock under the KMC Holdings Stock Option Plan.

The Compensation Committee has the power and authority to designate recipients of grants under the KMC Holdings Stock Option Plan, to determine the terms, conditions and limitations of grants under the plan and to interpret the provisions of the plan. The exercise price of all Incentive Options granted under the KMC Holdings Stock Option Plan must be at least equal to the Fair Market Value (as defined in the plan) of Company Common Stock on the date the

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options are granted and the exercise price of all Nonqualified Options granted under the KMC Holdings Stock Option Plan must be at least equal to 25% of the Fair Market Value of Company Common Stock on the date the options are granted. The maximum term of each Option granted under the KMC Holdings Stock Option Plan will be 10 years. Options will become exercisable at such times and in such installments as the Compensation Committee provides in the terms of each individual Option.

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

Mr. Kamine, our Chairman, and Messrs. Coleman, Quigley and Patterson served as members of the Compensation Committee during at least a portion of 2000. The present members of the Committee are Messrs. Coleman, Quigley and Patterson. Mr. Quigley is also a member of Nassau Capital L.L.C. which, through its affiliates, beneficially owns more than five percent of our voting securities.

We are entitled to use a Citation III business jet chartered by Bedminster Aviation LLC, a limited liability company wholly owned by Mr. Kamine, for a fixed price per hour of flight time. During 2000, we paid Bedminster Aviation approximately $1.7 million for the use of the Citation III. We have agreed to use our best efforts to use the Citation III fifty hours per quarter during 2001. However, we are under no obligation to do so and we have not guaranteed any financial arrangements with respect to the aircraft or to Bedminster Aviation LLC.

Effective August 18, 2000, we entered into a 12 year lease, with an entity controlled by Kamine, for all three floors of the building (approximately 50,000 square feet) in Bedminster, New Jersey in which we are presently headquartered. The new lease provides for a base annual rental cost of approximately $1.0 million, adjusted periodically for changes in the consumer price index, plus operating expenses. The building is owned by a company in which a trust for the benefit of Mr. Kamine's children owns a fifty percent interest. Previously, under the terms of a lease initially entered into in June 1996, we had leased smaller amounts of space in the building in which our headquarters are located. The earlier lease had provided for a base annual rental of $217,000 (adjusted periodically for changes in the consumer price index), plus operating expenses. Pursuant to these leases we paid an aggregate of $1.1 million during 2000.

We are currently in negotiations to complete the transfer of our construction division to KNT Network Technologies, LLC a company independently owned by Harold N. Kamine and Nassau Capital, our principal stockholders. Pursuant to an arrangement between the parties, effective June 1, 2000, we transferred substantially all of the employees of our construction division to KNT. KNT is providing construction and maintenance services to us and is being reimbursed for all of the direct costs of these activities. In addition, we are currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum.

Amounts paid to KNT during fiscal 2000 related to this arrangement amounted to $20.0 million, of which $8.7 million was for network related construction and was capitalized into networks and equipment and the balance was charged to expense. Further, we may be entitled to participate in future profits of KNT, to the extent KNT develops a successful third-party construction business.

We are currently negotiating with KNT to finalize the terms of this arrangement and execute a formal contract which is required to be completed by June 15, 2001.

Pursuant to an agreement between us, Mr. Kamine and Nassau, Nassau is paid financial advisory fees in cash at a rate of $450,000 per annum.

Upon the initial closing of our offering of our Series G Convertible

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Preferred Stock in July 2000, we paid a fee of $2.0 million in cash to Dresdner Kleinwort Benson Private Equity LLC, an affiliate of one of our principal stockholders, a fee of $1.0 million in cash to Nassau Capital L.L.C. and a fee of $400,000 in cash to CIT.

Upon the initial closing, in November 2000, of the 48 month term loan we obtained to finance our acquisition of the KMC Funding Equipment, we paid a fee of $1.0 million in cash to Dresdner Kleinwort Benson North American Leasing, Inc. Mr. Coleman is currently serving as Vice President and Investment Partner of Dresdner Kleinwort Benson Private Equity LLC, an affiliate of this entity.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

The following table sets forth certain information regarding the beneficial ownership of the Common Stock, as of March 30, 2000, by (i) each person known to the Company to be the beneficial owner of more than 5% of the Common Stock, (ii) each of the Company's directors, (iii) each of the Named Executive Officers, and (iv) all directors and executive officers as a group. All information with respect to beneficial ownership has been furnished to the Company by the respective stockholders of the Company.

NAME AND ADDRESS OF BENEFICIAL OWNER	NUMBER OF SHARES (1)	PERCENTAGE OWNERSHIP (1)
Harold N. Kamine c/o Kamine Development Corp. 1545 Route 206 Bedminster, NJ 07921	581,485	66.9%
Nassau Capital Partners L.P (2) c/o Nassau Capital L.L.C. 22 Chambers Street Princeton, NJ 08542	726,255	46.2%
CIT Lending Services Corporation (3) 44 Whippany Road Morristown, NJ 07960	259,117	27.7%
First Union Corp. (4) 301 South College St. Charlotte, NC 28288	196,793	18.5%
General Electric Capital Corporation (5) 120 Long Ridge Road Stamford, CT 06927	255,511	22.3%
CIBC Inc. 425 Lexington Avenue New York, New York 10017	44,104	5.1%

NAME AND ADDRESS OF BENEFICIAL OWNER	NUMBER OF SHARES (1)	PERCENTAGE OWNERSHIP (1)
Lucent Technologies Inc. (6) 600-700 Mountain Avenue Murray Hill, NJ 07974	381,678	29.7%
Dresdner Kleinwort Benson Private Equity Partners LP (7) 75 Wall Street New York, NY 10005	131,085	15.1%
William F. Lenahan (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, New Jersey 07921	25,000	2.8%
Michael A. Sternberg (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, New Jersey 07921	65,000	7.0%

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Gary E. Lasher (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, New Jersey 07921	12,000	1.4%
John G. Quigley (9) c/o Nassau Capital L.L.C. 22 Chambers Street Princeton, NJ 08542	726,255	46.2%
Richard H. Patterson (8) c/o Spire Capital Management 30 Rockefeller Center Suite 4350 New York, NY 10112	7,000	0.8%
Alexander P. Coleman (10) c/o Dresdner Kleinwort Benson Private Equity Partners L.P. 75 Wall Street New York, NY 10004	153,005	15.1%
Jeff M. Tuder (9) c/o Nassau Capital L.L.C. 22 Chambers Street Princeton, NJ 08542	726,255	46.2%
Roscoe C. Young II (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, NJ 07921	41,250	4.6%
William H. Stewart (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, NJ 07921	17,500	2.0%

NAME AND ADDRESS OF BENEFICIAL OWNER	NUMBER OF SHARES (1)	PERCENTAGE OWNERSHIP (1)
Robert Nibbs, Jr. (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, NJ 07921	3,500	0.4%
Directors and Officers of the Company as a Group (12 persons)	1,575,595	85.2%

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(1) Beneficial ownership is determined in accordance with the rules of the Commission. In computing the number of shares beneficially owned by a person and the percentage ownership of that person, shares subject to options, warrants and convertible securities held by that person that are currently exercisable or exercisable within 60 days of March 30, 2001 are deemed outstanding. Such shares, however, are not deemed outstanding for the purposes of computing the percentage ownership of any other person.

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Except as indicated in the footnotes to this table, each shareholder named in the table has sole voting and investment power with respect to the shares set forth opposite such shareholder's name.

(2) Includes 620,522 shares of common stock which Nassau Capital Partners L.P. and NAS Partners I L.L.C. have the right to acquire upon conversion of 122,708 and 1,092 shares of Series A Convertible Preferred Stock, respectively, 61,298 shares of common stock which Nassau and NAS Partners I, L.L.C. have the right to acquire upon conversion of 24,778 and 222 shares of Series C Convertible Preferred Stock, respectively and 30,601 shares of common stock which NAS Partners I, L.L.C. and Nassau Capital Partners IV L.P. have the right to acquire upon conversion of 411 shares and 29,178 shares of Series G Convertible Preferred Stock, respectively. These are the same shares listed for Messrs. Quigley and Tuder.

(3) Includes 48,950 shares of common stock which Newcourt Commercial Finance Corporation, also a subsidiary of CIT Lending Services Corporation, has the right to acquire upon the exercise of warrants and 61,202 shares of common stock which CIT Lending Services Corporation has the right to acquire upon conversion of 59,177 shares of Series G Convertible Preferred Stock.

(4) Includes 122,595 shares of common stock which First Union Corp. (the successor to CoreStates Holdings, Inc.) has the right to acquire upon conversion of 50,000 shares of Series C Convertible Preferred Stock and 67,280 shares which First Union Corp. has the right to acquire upon the exercise of warrants.

(5) Includes 245,190 shares of common stock which General Electric Capital Corporation has the right to acquire upon conversion of 100,000 shares of Series C Convertible Preferred Stock and 10,343 shares of common stock which General Electric Capital Corporation has the right to acquire upon exercise of a warrant.

(6) Includes 306,009 shares of common stock which Lucent has the right to acquire upon conversion of 295,885 shares of Series G Convertible Preferred Stock and 57,669 shares of Common Stock which Lucent has the right to acquire upon exercise of a warrant.

(7) Represents shares of common stock which Dresdner Kleinwort Benson Private Equity Partners LP and its affiliate, 75 Wall Street Associates, have the right to acquire upon conversion of 147,942 shares of Series G Convertible Preferred Stock. These are the same shares listed for Mr. Coleman.

(8) Represents shares of common stock which the holder has the right to acquire upon the exercise of options that are exercisable within sixty days pursuant to our stock option plan.

(9) Messrs. Quigley and Tuder, directors of the company, are members of Nassau Capital L.L.C., the general partner of Nassau Capital Partners L.P. and Nassau Capital Partners IV L.P.; accordingly Messrs. Quigley and Tuder may be deemed to be beneficial owners of such shares and for purposes of this table they are included. Messrs. Quigley and Tuder disclaim beneficial ownership of all such shares within the meaning of Rule 13d-3 under the Exchange Act. Messrs. Quigley and Tuder are also members of NAS Partners I, L.L.C.; accordingly Messrs. Quigley and Tuder may be deemed to be beneficial owners of such shares and for purposes of this table they are included. Messrs. Quigley and Tuder disclaim beneficial ownership of all such shares within the meaning of Rule 13d-3 under the Exchange Act.

(10) All of the shares indicated as owned by Mr. Coleman are owned directly or indirectly by Dresdner Kleinwort Benson Private Equity Partners LP of which Mr. Coleman is a Vice President and Investment Partner. Accordingly, Mr. Coleman may be deemed to be a beneficial owner of such shares and for purposes of this table they are included. Mr. Coleman disclaims beneficial ownership of all such shares within the meaning of Rule 13d-3 under the Exchange Act. The shares set forth represent shares of common stock which Dresdner Kleinwort Benson Private Equity Partners LP and 75 Wall Street Associates have the right to acquire upon conversion of 133,148 and 14,794 shares of Series G Convertible Preferred Stock, respectively.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

In February, 1998, we loaned to Roscoe C. Young II, our President and

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Chief Operating Officer, the principal sum of $350,000. The loan is evidenced by a promissory note which bears interest at the rate of 6% per annum. Interest and principal are payable at maturity on February 13, 2003. In June, 2000, we loaned Mr. Young an additional $318,000. The loan was evidenced by a promissory note which bore interest at the rate of 6.43% per annum. The loan was repaid in full in December, 2000. The largest aggregate amount of loans outstanding to Mr. Young at any time during 2000 was $668,000. The aggregate amount of loans outstanding to Mr. Young at March 26, 2001 was $350,000

CIT Lending Services Corporation (an affiliate of The CIT Group), one of our principal stockholders, has provided financing to us as one of the lenders under our amended senior secured credit facility. The lenders under the amended senior secured credit facility have agreed to make available, subject to certain conditions, up to a total of $700.0 million, for construction and development of our existing networks. We paid CIT and its affiliates aggregate cash payments for fees, discounts and commissions of $450,000, during the year ended December 31, 2000. This amount does not include the $400,000 in fees we paid to CIT in connection with our offering of Series G Convertible Preferred Stock.

In June, 2000 we paid General Electric Capital Corporation, one of our principal stockholders, a fee of $1.0 million in cash for their services in connection with arranging the lease financing transaction which funded the cost of the $134.4 million of KMC Funding V Equipment we purchased in March 2000.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K.

(A) 1. Financial Statements.

The financial statements are included in Part II, Item 8. of this Report.

2. Financial Statement Schedules and Supplementary Information Required to be Submitted.

Independent Auditors' Report on Schedules
Schedule I - Condensed Financial Information of Registrant
Schedule II - Valuation and Qualifying Accounts

These schedules are included in Part II, Item 8. of this Report. All other schedules have been omitted because they are inapplicable or the required information is shown in the consolidated financial statements or notes.

(B) REPORTS ON FORM 8-K.

None.

(C) INDEX TO EXHIBITS.

The following is a list of all Exhibits filed as part of this Report:

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.1	Amended and Restated Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of September 22, 1997 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Registration Statement on Form S-4 (Registration No. 333-50475) filed on April 20, 1998 (hereinafter referred to as the "KMC Holdings' S-4")).
*3.2	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. filed on November 5, 1997 (incorporated herein by reference to Exhibit 3.2 to KMC Holdings'S-4).
*3.3	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.4	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.5	Certificate of Amendment of the Amended and Restated Certificate of Incorporation of KMC Telecom Holdings, Inc. dated July 7, 2000 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Registration Statement on Form S-1 (Registration No. 333 - 46148 filed on September 19, 2001 (hereinafter referred to as the "KMC Holdings' S-1")).
*3.6	KMC Telecom Holdings, Inc. Amended and Restated Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.7	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.8	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated June 29, 2000 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.9	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.10 to KMC Holdings' S-1).
*3.10	KMC Telecom Holdings, Inc. Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per

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Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).

*3.11 Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

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EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.12	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated as of June 29, 2000 (incorporated herein by reference to Exhibit 3.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.13	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.14 to KMC Holdings' S-1).
*3.14	KMC Telecom Holdings, Inc. Certificate of the Powers, Designations, Preferences and Rights of the Series D Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.15	Certificate of Amendment to the Certificate of Powers, Designations, Preferences and Rights of the Series D Cumulative Convertible Preferred Stock, par Value $.01 Per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.16	Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior, Redeemable, Exchangeable, PIK Preferred Stock of KMC Telecom Holdings, Inc., dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.7 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.17	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.18	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 30, 2000 (incorporated herein by reference to Exhibit 3.3 to KMC

Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).

*3.19 Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.20 to KMC Holdings' S-1).

*3.20 Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior, Redeemable, Exchangeable, PIK Preferred Stock of KMC Telecom Holdings, Inc., dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).

*3.21 Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 1, 1999 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.22	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 30, 2000 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom. Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.23	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of July 7, 2000 (incorporated herein by reference to Exhibit 3.24 to KMC Holdings' S-1).
*3.24	Certificate of Powers, Designations, Preferences and Rights of the Series G-1 Voting Convertible Preferred Stock and Series G-2 Non-Voting Convertible Preferred Stock, Par Value $.01 Per Share, dated as of July 5, 2000 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000.
*3.25	Amended and Restated By-Laws of KMC Telecom Holdings, Inc., adopted as of April 1, 2000 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.26	Amendment No. 1 to the Amended and Restated By-Laws of KMC Telecom Holdings, Inc., amended as of July 5, 2000 (incorporated herein by reference to Exhibit 3.27 to KMC Holdings' S-1).

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*4.1	Amended and Restated Stockholders Agreement dated as of October 31, 1997 by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.1 to KMC Holdings' S-4).
*4.2	Amendment No. 1 dated as of January 7, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.2 to KMC Holdings' S-4).
*4.3	Amendment No. 2 dated as of January 26, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among K MC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.3 to KMC Holdings' S-4).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.4	Amendment No. 3 dated as of February 25, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc. , Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.4 to KMC Holdings' S-4).
*4.5	Amendment No. 4 dated as of February 4, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*4.6	Amendment No. 5 dated as of April 30, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.11 to KMC

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	Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.7	Amendment No. 6 dated as of June 1, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.12 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.8	Amendment No. 7 dated as of January 1, 2000 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*4.9	Amendment No. 8 dated as of April 1, 2000 to the Amended and Restated Stockholders Agreement, dated as of October 31, 1997, among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.), CoreStates Holdings, Inc. and CIT Lending Services Corporation (formerly known as Newcourt Commercial Finance Corporation) (incorporated herein by reference to Exhibit 4.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.10	Amendment No. 9 dated as of June 30, 2000 to the Amended and Restated Stockholders Agreement, dated as of October 31, 1997, among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.), CoreStates Holdings, Inc., Dresdner Kleinwort Benson Private Equity Partners LP, 75 Wall Street Associates, LLC, Lucent Technologies Inc. and CIT Lending Services Corporation (formerly known as Newcourt Commercial Finance Corporation) (incorporated herein by reference to Exhibit 4.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*4.11	Indenture dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Trustee, including specimen of KMC Telecom Holdings, Inc.'s 12 1/2% Senior Discount Note due 2008. (incorporated herein by reference to Exhibit 4.5 to KMC Holdings' S-4).
*4.12	First Supplemental Indenture dated as of May 24, 1999 among KMC Telecom Holdings, Inc., KMC Telecom Financing, Inc. and

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	The Chase Manhattan Bank, as Trustee, to the Indenture dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Trustee. (incorporated herein by reference to Exhibit 4.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.13	Indenture dated as of May 24, 1999 among KMC Telecom Holdings, Inc., KMC Telecom Financing, Inc. and The Chase Manhattan Bank, as Trustee, including specimen of KMC Telecom Holdings, Inc.'s 13 1/2% Senior Notes due 2009. (incorporated herein by reference to Exhibit 4.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.14	Collateral Pledge and Security Agreement made and entered into as of May 24, 1999 by KMC Telecom Financing, Inc. in favor of The Chase Manhattan Bank as Trustee. (incorporated herein by reference to Exhibit 4.4 to KMC Telecom Holdings, Inc.`s Form 10-Q for the quarterly period ended September 30, 1999).
*4.15	Registration Rights Agreement dated as of January 29, 1998, between KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated. (incorporated herein by reference to Exhibit 4.6 to KMC Holdings' S-4).
*4.16	Registration Rights Agreement dated as of May 19, 1999 among KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated, Credit Suisse First Boston Corporation, First Union Capital Markets Corp., CIBC World Markets Corp., BancBoston Robertson Stephens Inc. and Nesbitt Burns Securities, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.17	Warrant Agreement dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Warrant Agent, including a specimen of Warrant Certificate (incorporated herein by reference to Exhibit 4.7 to KMC Holdings' S-4).
*4.18	Warrant Agreement dated as of February 4, 1998 among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 10.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 1998).
*4.19	Warrant Agreement dated as of April 10, 1998 among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, First Union Investors, Inc., Harold H. Kamine and Nassau Capital Partners L.P. (incorporated herein by reference to Exhibit 4.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1998).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.20	Amendment No. 1 dated as of April 10, 1998 to the Warrant Agreement dated as of February 4, 1998, among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent,

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Newcourt Commercial Finance Corporation, Lucent Technologies Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.7 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

*4.21 Amendment No. 2 dated as of June 1, 1999 to the Warrant Agreement dated as of February 4, 1999, among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation, Lucent Technologies Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.8 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

*4.22 Warrant Registration Rights Agreement dated as of January 26, 1998 between KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated. (incorporated herein by reference to Exhibit 4.8 to KMC Holdings' S-4).

*4.23 Warrant Registration Rights Agreement dated as of February 4, 1999 among KMC Telecom Holdings, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 10.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 1999).

*4.24 Warrant Registration Rights Agreement dated as of April 30, 1999 between KMC Telecom Holdings, Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

*4.25 Amendment No. 1 dated as of April 30, 1999 to Warrant Registration Rights Agreement among KMC Telecom Holdings, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc.(incorporated herein by reference to Exhibit 4.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

*4.26 Preferred Stock Registration Rights Agreement dated as of April 30, 1999 between KMC Telecom Holdings, Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.9 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

*4.27 Amendment No. 1 dated as of June 1, 1999 to Preferred Stock Registration Rights Agreement among KMC Telecom Holdings, Inc., First Union Investors, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 4.10 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

*4.28 Securities Purchase Agreement dated as of June 30, 2000 among KMC Telecom Holdings, Inc., Nassau Capital Partners IV, L.P., NAS Partners I L.L.C., Dresdner Kleinwort Benson Private Equity Partners LP, 75 Wall Street Associates, Harold N. Kamine, CIT Lending Services Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 4.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.1	Amended and Restated Loan and Security Agreement dated as of February 15, 2000 by and among KMC Telecom Inc., KMC Telecom

II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom.com, Inc., KMC III Services LLC, the financial institutions from time to time parties thereto as "Lenders", First Union National Bank as Administrative Agent for the Lenders, First Union National Bank, as Administrative Agent for the Lenders and Newcourt Commercial Finance Corporation (formerly known as AT&T Commercial Finance Corporation), an affiliate of The CIT Group, Inc., as Collateral Agent for the Lenders (incorporated herein by reference to Exhibit 10.6 to KMC Telecom Holding, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).

*10.2 Amendment No. 1, dated as of March 28, 2000, to Amended and Restated Loan and Security Agreement dated as of February 15, 2000 by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom.com, Inc., KMC III Services LLC, the financial institutions from time to time parties thereto as "Lenders", First Union National Bank, as Administrative Agent for the Lenders and Newcourt Commercial Finance Corporation (formerly known as AT&T Commercial Finance Corporation), an affiliate of The CIT Group, Inc., as Collateral Agent for the Lenders (incorporated herein by reference to Exhibit 10.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 2000).

*10.3 General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc. and Lucent Technologies Inc. dated September 24, 1997, as amended on October 15, 1997 (incorporated herein by reference to Exhibit 10.7 to KMC Holdings' S-4).

*10.4 Amendment Number Two to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC and Lucent Technologies Inc. dated as of December 22, 1998 (incorporated herein by reference to Exhibit 10.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).

*10.5 Amendment Number Three to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC and Lucent Technologies Inc. dated as of November 15, 1999 (incorporated herein by reference to Exhibit 10.9 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).

*10.6 Amendment Number Four to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom IV, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom Leasing IV LLC, KMC III Services LLC and Lucent Technologies Inc. dated as of February 15, 2000 (incorporated herein by reference to Exhibit 10.10 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).

*10.7 Professional Services Agreement between KMC Telecom Inc. and Lucent Technologies, Inc. dated September 4, 1997. (incorporated herein by reference to Exhibit 10.8 to KMC Holdings' S-4).

*10.8 Memorandum of Agreement between KMC Telecom Holdings, Inc. and EFTIA OSS Solutions Inc., dated as of October 26, 1998. (incorporated herein by reference to Exhibit 10.6 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).

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EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.9	Master License Agreement dated December 31, 1998 by and between Billing Concepts Systems, Inc. and KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.7 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*10.10	Lease Agreement dated January 1, 1996 between Cogeneration Services Inc. (now known as Kamine Development Corp.) and KMC Telecom Inc. (incorporated herein by reference to Exhibit 10.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998)
*10.11	1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. (incorporated herein by reference to Exhibit 4 to KMC Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1998).+
*10.12	Specimen of Non-Qualified Stock Option Agreement for options granted under the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. (incorporated herein by reference to Exhibit 10.10 to KMC Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1998). +
*10.13	Amendment No. 1 made as of June 7, 1999 to 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates (incorporated herein by reference to Exhibit 10.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999). +
*10.14	Participation Agreement, dated as of June 28, 2000, among KMC Telecom V, Inc., Telecom V Investor Trust 2000-A, Wilmington Trust Company, in its individual capacity and as trustee of the Lessor, and the Investors party thereto (incorporated herein by reference to Exhibit 10.15 to KMC Holdings' S-1).
*10.15	Employment Agreement, dated as of April 17, 2000, by and between KMC Telecom Holdings, Inc. and William F. Lenahan (incorporated herein by reference to Exhibit 10.16 to KMC Holdings' S-1).
*10.16	Employment Agreement, dated as of March 9, 1000, by and between KMC Telecom Holdings, Inc. and William H. Stewart (incorporated herein by reference to Exhibit 10.17 to KMC Holdings' S-1).
*10.17	Amended and Restated Employment Agreement, dated as of March 6, 2000, by and between KMC Telecom Holdings, Inc. and Roscoe C. Young III (incorporated herein by reference to Exhibit 10.18 to KMC Holdings' S-1).
*10.18	Amended and Restated Media Gateway Services Agreement II between KMC Telecom V Inc. and Qwest Communications Corporation, effective as of March 31, 2000 (incorporated herein by reference to Exhibit 10.19 to KMC Holdings' S-1).
*10.19	Media Gateway Services Agreement III between KMC Telecom VI Inc. and Qwest Communications Corporation, effective as of June 30, 2000 (incorporated herein by reference to Exhibit 10.20 to KMC Holdings' S-1).
*10.20	Amendment No. 1 to the Media Gateway Services Agreement III between KMC Telecom VI Inc. and Qwest Communications Corporation, effective as of August 31, 2000 (incorporated herein by reference to Exhibit 10.21 to KMC Holdings' S-1).

*10.21	Pledge and Security Agreement, dated as of June 1, 2000 by and among Harold N. Kamine, KNT Partners, LP, KNT Network Technologies, LLC and KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.22 to KMC Holdings' S-1).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.22	Secured Promissory Note, dated as of June 1, 2000, delivered by KNT Network Technologies, LLC to KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.23 to KMC Holdings' S-1).
*10.23	Real Estate Agreement, dated as of June 1, 2000 between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated herein by reference to Exhibit 10.24 to KMC Holdings' S-1).
*10.24	Maintenance Agreement, dated as of June 1, 2000, by and between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated herein by reference to Exhibit 10.25 to KMC Holdings' S-1).
*10.25	Master Engineering, procurement and Construction Contract, dated as of June 1, 2000, by and between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated hereby by reference to Exhibit 10.26 to KMC Holdings' S-1).
*10.26	KNT Asset Transfer and Proceeds Sharing Agreement, dated as of June 1, 2000 between KNT Network Technologies, LLC and KMC Telecom Holdings, Inc. (incorporated hereby by reference to Exhibit 10.27 to KMC Holdings' S-1).
**21.1	Subsidiaries of KMC Telecom Holdings, Inc.
**24.1	Power of Attorney (Appears on signature page).

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* Incorporated herein by reference.
** Filed herewith.

+ Management contract or compensatory plan or arrangement.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the Town of Bedminster, State of New Jersey, on the 17th day of April, 2001.

KMC TELECOM HOLDINGS, INC.

By: /S/ WILLIAM F. LENAHAN

William F. Lenahan
Chief Executive Officer

KNOW BY ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints William F. Lenahan, Roscoe C. Young II and William H. Stewart his true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments to this Annual Report on Form 10-K, and to file the same, with all exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorney-in-fact and agent, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully as he might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent or their or his substitutes or substitute, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on the 17th day of April, 2001.

SIGNATURE	TITLE(S)
/S/ WILLIAM F. LENAHAN William F. Lenahan	Chief Executive Officer and Director (Principal Executive Officer)
/S/ WILLIAM H. STEWART William H. Stewart	Executive Vice President, Chief Financial Officer and Director (Principal Financial Officer)
/S/ ROBERT F. HAGAN Robert F. Hagan	Senior Vice President, Finance (Principal Accounting Officer)
/S/ HAROLD N. KAMINE Harold N. Kamine	Chairman of the Board of Directors
/S/ GARY E. LASHER Gary E. Lasher	Vice Chairman of the Board of Directors
/S/ ROSCOE C. YOUNG II Roscoe C. Young, II	President, Chief Operating Officer and Director

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/S/ ALEXANDER P. COLEMAN Alexander P. Coleman	Director
/S/ RICHARD H. PATTERSON Richard H. Patterson	Director
/S/ JOHN G. QUIGLEY John G. Quigley	Director
/S/ JEFFREY M. TUDER Jeffrey M. Tuder	Director

Index of Exhibits

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.1	Amended and Restated Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of September 22, 1997 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Registration Statement on Form S-4 (Registration No. 333-50475) filed on April 20, 1998 (hereinafter referred to as the "KMC Holdings' S-4")).
*3.2	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. filed on November 5, 1997 (incorporated herein by reference to Exhibit 3.2 to KMC Holdings'S-4).
*3.3	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.4	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.5	Certificate of Amendment of the Amended and Restated Certificate of Incorporation of KMC Telecom Holdings, Inc.

	dated July 7, 2000 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Registration Statement on Form S-1 (Registration No. 333 - 46148 filed on September 19, 2001 (hereinafter referred to as the "KMC Holdings' S-1")).
*3.6	KMC Telecom Holdings, Inc. Amended and Restated Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.7	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.8	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated June 29, 2000 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.9	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.10 to KMC Holdings' S-1).
*3.10	KMC Telecom Holdings, Inc. Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.11	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.12	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated as of June 29, 2000 (incorporated herein by reference to Exhibit 3.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.13	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.14 to KMC Holdings' S-1).
*3.14	KMC Telecom Holdings, Inc. Certificate of the Powers,

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	Designations, Preferences and Rights of the Series D Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.15	Certificate of Amendment to the Certificate of Powers, Designations, Preferences and Rights of the Series D Cumulative Convertible Preferred Stock, par Value $.01 Per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.16	Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior, Redeemable, Exchangeable, PIK Preferred Stock of KMC Telecom Holdings, Inc., dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.7 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.17	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.18	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 30, 2000 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.19	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.20 to KMC Holdings' S-1).
*3.20	Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior, Redeemable, Exchangeable, PIK Preferred Stock of KMC Telecom Holdings, Inc., dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.21	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 1, 1999 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

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EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.22	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 30, 2000 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.23	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of July 7, 2000 (incorporated herein by reference to Exhibit 3.24 to KMC Holdings' S-1).
*3.24	Certificate of Powers, Designations, Preferences and Rights of the Series G-1 Voting Convertible Preferred Stock and Series G-2 Non-Voting Convertible Preferred Stock, Par Value $.01 Per Share, dated as of July 5, 2000 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000.
*3.25	Amended and Restated By-Laws of KMC Telecom Holdings, Inc., adopted as of April 1, 2000 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.26	Amendment No. 1 to the Amended and Restated By-Laws of KMC Telecom Holdings, Inc., amended as of July 5, 2000 (incorporated herein by reference to Exhibit 3.27 to KMC Holdings' S-1).
*4.1	Amended and Restated Stockholders Agreement dated as of October 31, 1997 by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.1 to KMC Holdings' S-4).
*4.2	Amendment No. 1 dated as of January 7, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.2 to KMC Holdings' S-4).
*4.3	Amendment No. 2 dated as of January 26, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among K MC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.3 to KMC Holdings' S-4).

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EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.4	Amendment No. 3 dated as of February 25, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc. , Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.4 to KMC Holdings' S-4).
*4.5	Amendment No. 4 dated as of February 4, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*4.6	Amendment No. 5 dated as of April 30, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.11 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.7	Amendment No. 6 dated as of June 1, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by an d among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.12 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.8	Amendment No. 7 dated as of January 1, 2000 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*4.9	Amendment No. 8 dated as of April 1, 2000 to the Amended and Restated Stockholders Agreement, dated as of October 31, 1997, among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.), CoreStates Holdings, Inc. and CIT Lending Services Corporation (formerly known as Newcourt Commercial Finance Corporation)

(incorporated herein by reference to Exhibit 4.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.10	Amendment No. 9 dated as of June 30, 2000 to the Amended and Restated Stockholders Agreement, dated as of October 31, 1997, among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.), CoreStates Holdings, Inc., Dresdner Kleinwort Benson Private Equity Partners LP, 75 Wall Street Associates, LLC, Lucent Technologies Inc. and CIT Lending Services Corporation (formerly known as Newcourt Commercial Finance Corporation) (incorporated herein by reference to Exhibit 4.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*4.11	Indenture dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Trustee, including specimen of KMC Telecom Holdings, Inc.'s 12 1/2% Senior Discount Note due 2008. (incorporated herein by reference to Exhibit 4.5 to KMC Holdings' S-4).
*4.12	First Supplemental Indenture dated as of May 24, 1999 among KMC Telecom Holdings, Inc., KMC Telecom Financing, Inc. and The Chase Manhattan Bank, as Trustee, to the Indenture dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Trustee. (incorporated herein by reference to Exhibit 4.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.13	Indenture dated as of May 24, 1999 among KMC Telecom Holdings, Inc., KMC Telecom Financing, Inc. and The Chase Manhattan Bank, as Trustee, including specimen of KMC Telecom Holdings, Inc.'s 13 1/2% Senior Notes due 2009. (incorporated herein by reference to Exhibit 4.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.14	Collateral Pledge and Security Agreement made and entered into as of May 24, 1999 by KMC Telecom Financing, Inc. in favor of The Chase Manhattan Bank as Trustee. (incorporated herein by reference to Exhibit 4.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.15	Registration Rights Agreement dated as of January 26, 1998, between KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated. (incorporated herein by reference to Exhibit 4.6 to KMC Holdings' S-4).
*4.16	Registration Rights Agreement dated as of May 19, 1999 among KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated, Credit Suisse First Boston Corporation, First Union Capital Markets Corp., CIBC World Markets Corp., BancBoston Robertson Stephens Inc. and Wasserstein Perella Securities, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period

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ended September 30, 1999).

*4.17	Warrant Agreement dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Warrant Agent, including a specimen of Warrant Certificate (incorporated herein by reference to Exhibit 4.7 to KMC Holdings' S-4).
*4.18	Warrant Agreement dated as of February 4, 1999 among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 10.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 1999).
*4.19	Warrant Agreement dated as of April 30, 1999 among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, First Union Investors, Inc., Harold N. Kamine and Nassau Capital Partners L.P. (incorporated herein by reference to Exhibit 4.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.20	Amendment No. 1 dated as of April 30, 1999 to the Warrant Agreement dated as of February 4, 1999, among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation, Lucent Technologies Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.7 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.21	Amendment No. 2 dated as of June 1, 1999 to the Warrant Agreement dated as of February 4, 1999, among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation, Lucent Technologies Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.8 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.22	Warrant Registration Rights Agreement dated as of January 26, 1998 between KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated. (incorporated herein by reference to Exhibit 4.8 to KMC Holdings' S-4).
*4.23	Warrant Registration Rights Agreement dated as of February 4, 1999 among KMC Telecom Holdings, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 10.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 1999).
*4.24	Warrant Registration Rights Agreement dated as of April 30, 1999 between KMC Telecom Holdings, Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.25	Amendment No. 1 dated as of April 30, 1999 to Warrant Registration Rights Agreement among KMC Telecom Holdings, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc.(incorporated herein by reference to Exhibit

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	4.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.26	Preferred Stock Registration Rights Agreement dated as of April 30, 1999 between KMC Telecom Holdings, Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.9 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.27	Amendment No. 1 dated as of June 1, 1999 to Preferred Stock Registration Rights Agreement among KMC Telecom Holdings, Inc., First Union Investors, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 4.10 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.28	Securities Purchase Agreement dated as of June 30, 2000 among KMC Telecom Holdings, Inc., Nassau Capital Partners IV, L.P., NAS Partners I L.L.C., Dresdner Kleinwort Benson Private Equity Partners LP, 75 Wall Street Associates, Harold N. Kamine, CIT Lending Services Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 4.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.1	Amended and Restated Loan and Security Agreement dated as of February 15, 2000 by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom.com, Inc., KMC III Services LLC, the financial institutions from time to time parties thereto as "Lenders", First Union National Bank as Administrative Agent for the Lenders, First Union National Bank, as Administrative Agent for the Lenders and Newcourt Commercial Finance Corporation (formerly known as AT&T Commercial Finance Corporation), an affiliate of The CIT Group, Inc., as Collateral Agent for the Lenders (incorporated herein by reference to Exhibit 10.6 to KMC Telecom Holding, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.2	Amendment No. 1, dated as of March 28, 2000, to Amended and Restated Loan and Security Agreement dated as of February 15, 2000 by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom.com, Inc., KMC III Services LLC, the financial institutions from time to time parties thereto as "Lenders", First Union National Bank, as Administrative Agent for the Lenders and Newcourt Commercial Finance Corporation (formerly known as AT&T Commercial Finance Corporation), an affiliate of The CIT Group, Inc., as Collateral Agent for the Lenders (incorporated herein by reference to Exhibit 10.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 2000).
*10.3	General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc. and Lucent Technologies Inc. dated September 24, 1997, as amended on October 15, 1997 (incorporated herein by reference to Exhibit 10.7 to KMC Holdings' S-4).
*10.4	Amendment Number Two to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC and Lucent Technologies Inc. dated

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	as of December 22, 1998 (incorporated herein by reference to Exhibit 10.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.5	Amendment Number Three to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC and Lucent Technologies Inc. dated as of November 15, 1999 (incorporated herein by reference to Exhibit 10.9 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.6	Amendment Number Four to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom IV, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom Leasing IV LLC, KMC III Services LLC and Lucent Technologies Inc. dated as of February 15, 2000 (incorporated herein by reference to Exhibit 10.10 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.7	Professional Services Agreement between KMC Telecom Inc. and Lucent Technologies, Inc. dated September 4, 1997. (incorporated herein by reference to Exhibit 10.8 to KMC Holdings' S-4).
*10.8	Memorandum of Agreement between KMC Telecom Holdings, Inc. and EFTIA OSS Solutions Inc., dated as of October 26, 1998. (incorporated herein by reference to Exhibit 10.6 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.9	Master License Agreement dated December 31, 1998 by and between Billing Concepts Systems, Inc. and KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.7 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*10.10	Lease Agreement dated January 1, 1996 between Cogeneration Services Inc. (now known as Kamine Development Corp.) and KMC Telecom Inc. (incorporated herein by reference to Exhibit 10.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998)
*10.11	1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. (incorporated herein by reference to Exhibit 4 to KMC Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1998).+
*10.12	Specimen of Non-Qualified Stock Option Agreement for options granted under the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. (incorporated herein by reference to Exhibit 10.10 to KMC Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1998). +
*10.13	Amendment No. 1 made as of June 7, 1999 to 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates (incorporated herein by reference to Exhibit 10.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999). +

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*10.14	Participation Agreement, dated as of June 28, 2000, among KMC Telecom V, Inc., Telecom V Investor Trust 2000-A, Wilmington Trust Company, in its individual capacity and as trustee of the Lessor, and the Investors party thereto (incorporated herein by reference to Exhibit 10.15 to KMC Holdings' S-1).
*10.15	Employment Agreement, dated as of April 17, 2000, by and between KMC Telecom Holdings, Inc. and William F. Lenahan (incorporated herein by reference to Exhibit 10.16 to KMC Holdings' S-1).
*10.16	Employment Agreement, dated as of March 9, 1000, by and between KMC Telecom Holdings, Inc. and William H. Stewart (incorporated herein by reference to Exhibit 10.17 to KMC Holdings' S-1).
*10.17	Amended and Restated Employment Agreement, dated as of March 6, 2000, by and between KMC Telecom Holdings, Inc. and Roscoe C. Young III (incorporated herein by reference to Exhibit 10.18 to KMC Holdings' S-1).
*10.18	Amended and Restated Media Gateway Services Agreement II between KMC Telecom V Inc. and Qwest Communications Corporation, effective as of March 31, 2000 (incorporated herein by reference to Exhibit 10.19 to KMC Holdings' S-1).
*10.19	Media Gateway Services Agreement III between KMC Telecom VI Inc. and Qwest Communications Corporation, effective as of June 30, 2000 (incorporated herein by reference to Exhibit 10.20 to KMC Holdings' S-1).
*10.20	Amendment No. 1 to the Media Gateway Services Agreement III between KMC Telecom VI Inc. and Qwest Communications Corporation, effective as of August 31, 2000 (incorporated herein by reference to Exhibit 10.21 to KMC Holdings' S-1).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.21	Pledge and Security Agreement, dated as of June 1, 2000 by and among Harold N. Kamine, KNT Partners, LP, KNT Network Technologies, LLC and KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.22 to KMC Holdings' S-1).
*10.22	Secured Promissory Note, dated as of June 1, 2000, delivered by KNT Network Technologies, LLC to KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.23 to KMC Holdings' S-1).
*10.23	Real Estate Agreement, dated as of June 1, 2000 between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated herein by reference to Exhibit 10.24 to KMC Holdings' S-1).
*10.24	Maintenance Agreement, dated as of June 1, 2000, by and between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated herein by reference to Exhibit 10.25 to KMC Holdings' S-1).
*10.25	Master Engineering, procurement and Construction Contract, dated as of June 1, 2000, by and between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated hereby by reference to Exhibit 10.26 to KMC Holdings' S-1).

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*10.26	KNT Asset Transfer and Proceeds Sharing Agreement, dated as of June 1, 2000 between KNT Network Technologies, LLC and KMC Telecom Holdings, Inc. (incorporated hereby by reference to Exhibit 10.27 to KMC Holdings' S-1).
**21.1	Subsidiaries of KMC Telecom Holdings, Inc.
**24.1	Power of Attorney (Appears on signature page).

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* Incorporated herein by reference.
** Filed herewith.

+ Management contract or compensatory plan or arrangement.

EX-21 OTHERDOC
2
0002.txt
LIST OF SUBSIDIARIES

Document is copied.

Exhibit 21.1

SUBSIDIARIES OF KMC TELECOM HOLDINGS, INC.

DIRECT SUBSIDIARIES

KMC Telecom Inc.
KMC Telecom II, Inc.
KMC Telecom III, Inc.
KMC Telecom V, Inc.
KMC Telecom VI, Inc.
KMC Telecom Financing, Inc.
KMC Financial Services LLC
KMC Telecom.com, Inc.
KMC Telecom IV Holdings, Inc.
KMC Telecom VII, Inc.
KMC Funding Corporation
KMC Funding V LLC
KMC Data LLC
KMC Telecom VIII LLC
KMC Telecom IX LLC
KMC Telecom Q V LLC

INDIRECT SUBSIDIARIES

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KMC Telecom Leasing I LLC (wholly owned subsidiary of KMC
KMC Telecom of Virginia, Inc. (wholly owned subsidiary of KM
KMC I Services LLC (wholly owned subsidiary of KMC Tel
KMC Telecom Leasing II LLC (wholly owned subsidiary of KMC Te
KMC II Services LLC (wholly owned subsidiary of KMC Tel
KMC Telecom Leasing III LLC (wholly owned subsidiary of KMC Te
III, Inc.)
KMC III Services LLC (wholly owned subsidiary of KMC Telecom
KMC Telecom IV, Inc. (wholly owned subsidiary of KMC Telecom
Holdings, Inc.)
KMC Telecom Leasing IV LLC (wholly owned subsidiary of KMC T
KMC Telecom IV of Virginia, Inc. (wholly owned subsidiary of
Inc.)
KMC IV Services LLC (wholly owned subsidiary of KMC Telecom IV
Holdings, Inc.)
KMC Telecom V of Virginia, Inc. (wholly owned subsidiary of
V, Inc.)
KMC Telecom VI of Virginia, Inc. (wholly owned subsidiary of
VI, Inc.)
KMC Telecom Leasing VI LLC (wholly owned subsidiary of KMC
KMC Funding of Virginia Corporation (wholly owned subsidiary
Corporation)

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2001

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 333-50475

KMC TELECOM HOLDINGS, INC.
(Exact name of registrant as specified in its charter)

Delaware	**22-3545125**
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

1545 Route 206
Bedminster, New Jersey 07921
(Address, including zip code, of principal executive offices)

(908) 470-2100
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X] Yes [ ] No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding
Common Stock, par value $0.01 per share.	861,145 shares, as of May 9, 2001

KMC TELECOM HOLDINGS, INC.

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PART I - FINANCIAL INFORMATION
KMC Telecom Holdings, Inc.
Unaudited Condensed Consolidated Balance Sheets
(in thousands)

	December 31, 2000	March 31, 2001
Assets		
Current assets:		
Cash and cash equivalents	$ 109,977	$ 131,189
Restricted investments	37,125	37,125
Accounts receivable, net of allowance for doubtful accounts of $10,921 and $11,392 in 2000 and 2001, respectively	47,141	44,424
Monetization proceeds receivable	-	325,000
Prepaid expenses and other current assets	14,888	26,114
Total current assets	209,131	563,852
Long-term restricted investments	62,931	69,368
Networks, property and equipment, net	1,021,684	1,207,781
Intangible assets, net	3,835	3,823
Deferred financing costs, net	32,766	32,752
Other assets	928	1,060
	$1,331,275	$1,878,656
Liabilities, redeemable and nonredeemable equity (deficiency)		
Current liabilities:		
Accounts payable	$ 180,803	$ 149,301
Accrued expenses	73,605	76,054
Deferred revenue	17,839	14,229
Total current liabilities	272,247	239,584
Other liabilities	-	23,036
Notes payable	728,173	1,384,444
Senior notes payable	275,000	275,000
Senior discount notes payable	340,181	350,684
Total liabilities	1,615,601	2,272,728
Commitments and contingencies		
Redeemable equity:		
Senior redeemable, exchangeable, PIK preferred stock, par value $.01 per share; authorized 630 shares in 2000 and 2001; shares issued and outstanding:		
Series E, 75 shares in 2000 and 127 shares in 2001 ($127,309 liquidation preference)	61,992	117,631
Series F, 48 shares in 2000 and -0- shares in 2001	50,568	-
Redeemable cumulative convertible preferred stock, par value $.01 per share; 499 shares authorized; shares issued and outstanding:		
Series A, 124 shares in 2000 and 2001 ($12,380 liquidation preference)	109,272	62,052
Series C, 175 shares in 2000 and 2001 ($17,500 liquidation preference)	72,701	42,908
Redeemable cumulative convertible preferred stock, par value $.01 per share; 2,500 shares authorized; shares issued and outstanding:		
Series G-1, 59 shares in 2000 and 2001 ($19,900 liquidation preference)	19,435	19,474
Series G-2, 481 shares in 2000 and 2001 ($162,600 liquidation preference)	158,797	159,123
Redeemable common stock, shares issued and outstanding, 224 in 2000 and 2001	45,563	22,400
Redeemable common stock warrants	16,817	19,117
Total redeemable equity	535,143	442,704
Nonredeemable equity (deficiency):		
Common stock, par value $.01 per share; 4,250 shares authorized, issued and outstanding, 630 shares and 637 shares in 2000 and 2001, respectively	6	6
Unearned compensation	(16,608)	(703)
Accumulated deficit	(802,869)	(813,048)
Accumulated other comprehensive income	-	(25,036)
Total nonredeemable equity (deficiency)	(819,471)	(838,781)
	$1,331,273	$1,878,650

See accompanying notes.

KMC Telecom Holdings, Inc.

Unaudited Condensed Consolidated Statements of Operations
(in thousands, except share and per share data)

	Three Months Ended March 31,	
	2000	2001
Revenue	$ 29,151	$ 96,826
Operating expenses:		
Network operating costs:		
Non-cash stock compensation expense/(credit)	1,051	(5,010)
Other network operating costs	28,807	61,330
Selling, general and administrative:		
Non-cash stock compensation expense/(credit)	12,257	(58,414)
Other selling, general and administrative costs	39,326	48,957
Depreciation and amortization	13,737	32,615
Total operating expenses	95,178	79,478
Income/(loss) from operations	(66,027)	17,348
Interest income	1,969	2,524
Interest expense	(27,164)	(43,149)
Net loss before cumulative effect of change in accounting principle	(91,222)	(23,277)
Cumulative effect of change in accounting principle	(1,705)	-
Net loss	(92,927)	(23,277)
(Dividends and accretion)/reversal of accretion on redeemable preferred stock	(33,527)	67,634
Net income/(loss) applicable to common shareholders	$(126,454)	$ 44,357
Net income/(loss) per common share before cumulative effect of change in accounting principle	$ (146.19)	$ 51.51
Cumulative effect of change in accounting principle	(2.00)	-
Net income/(loss) per common share - basic	$ (148.19)	$ 51.51
Net income per common share - diluted	-	$ 29.54
Weighted average number of common shares outstanding - basic	853,341	861,145
Weighted average number of common and common equivalent shares outstanding - diluted	-	1,501,598
Pro forma amounts assuming the change in accounting principle was applied retroactively:		
Net income/(loss) applicable to common shareholders	$(124,749)	$ 44,357
Net income/(loss) per common share-basic	$ (146.19)	$ 51.51

See accompanying notes.

KMC Telecom Holdings, Inc.

Unaudited Condensed Consolidated Statements of Cash Flows
(in thousands)

	Three Months Ended March 31,	
	2000	2001
Operating Activities		
Net loss	$ (92,927)	$ (23,277)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	13,737	32,615
Non-cash interest expense	9,061	21,695
Non-cash stock compensation expense/(credit)	13,308	(63,424)
Changes in assets and liabilities:		
Accounts receivable	(7,239)	2,717
Prepaid expenses and other current assets	(348)	(4,672)
Other assets	(7,229)	(6,673)
Accounts payable	(45,416)	(81,725)
Accrued expenses	13,554	(7,452)
Deferred revenue	2,322	(3,610)
Net cash used in operating activities	(101,177)	(133,806)
Investing Activities		
Construction of networks and purchases of equipment	(145,850)	(174,038)
Acquisitions of franchises, authorizations and related assets	(395)	(112)
Net cash used in investing activities	(146,245)	(174,150)
Financing Activities		
Proceeds from issuance of notes, net of issuance costs	-	223,345
Proceeds from credit facilities, net of issuance costs	259,134	105,823
Net cash provided by financing activities	259,134	329,168
Net increase/(decrease) in cash and cash equivalents	11,712	21,212
Cash and cash equivalents, beginning of period	85,966	109,977
Cash and cash equivalents, end of period	$ 97,678	$ 131,189
Supplemental disclosure of cash flow information		
Cash paid during the period for interest, net of amounts capitalized	$ 3,332	$ 21,454

See accompanying notes.

KMC Telecom Holdings, Inc.

Notes to Unaudited Condensed Consolidated Financial Statements

March 31, 2001

1. Basis of Presentation and Organization

KMC Telecom Holdings, Inc. and its subsidiaries are collectively referred to herein as the Company. All significant intercompany accounts and transactions have been eliminated in consolidation.

The Company is a fiber-based integrated communications provider offering data, voice and Internet infrastructure services. The Company offers these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers, primarily in the South, Southeast, Midwest and Mid-Atlantic United States. The business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

The unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial reporting. Accordingly, they do not include certain information and note disclosures required by generally accepted accounting principles for annual financial reporting and should be read in conjunction with the financial statements and notes thereto of KMC Telecom Holdings, Inc. as of and for the year ended December 31, 2000.

The unaudited interim financial statements reflect all adjustments (consisting only of normal recurring adjustments) which management considers necessary for a fair presentation of the results of operations for these periods. The results of operations for the interim periods are not necessarily indicative of the results for the full year.

The balance sheet of KMC Telecom Holdings, Inc. at December 31, 2000 was derived from the audited consolidated balance sheet at that date.

Certain reclassifications have been made to the 2000 unaudited condensed consolidated financial statements to conform with the 2001 presentation.

2. Accounting Change

In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101 ("SAB 101"), *Revenue Recognition in Financial Statements*. SAB 101 provides additional guidance in applying generally accepted accounting principles to revenue recognition in financial statements. Through December 31, 1999, the Company recognized installation revenue upon completion of the installation. Effective January 1, 2000, in accordance with the provisions of SAB 101, the Company is recognizing installation revenue over the average contract period. The cumulative effect of this change in accounting principle resulted in a charge of approximately $1.7 million which was recorded in the quarter ended March 31, 2000. Revenue for the three months ended March 31, 2000 includes $654,000 of revenue that, prior to the accounting change, had been recognized through December 31, 1999.

3. Networks, Property and Equipment

Networks and equipment are comprised of the following:

	December 31, 2000	March 31, 2001
	(in thousands)	
Fiber optic systems	$ 249,690	$ 260,180
Telecommunications equipment	696,683	989,530
Furniture and fixtures	27,790	28,453
Leasehold improvements	2,704	2,908
Construction-in-progress	157,075	70,121
	1,133,942	1,351,192
Less accumulated depreciation	(112,258)	(143,411)
	$1,021,684	$1,207,781

Costs capitalized during the development of the Company's networks include amounts incurred related to network engineering, design and construction and capitalized interest. Capitalized interest related to the construction of the networks for the three months ended March 31, 2000 and 2001 amounted to $2.2 million and $881,000, respectively.

4. Accrued Expenses

Accrued expenses are comprised of the following:

	December 31, 2000	March 31, 2001
	(in thousands)	
Accrued interest payable	$ 20,419	$ 26,881
Accrued telecommunications costs	8,125	11,043
Accrued compensation	20,068	9,654
Accrued property taxes	3,143	5,477
Other accrued expenses	21,850	22,999
	$ 73,605	$ 76,054

5. Information by Business Segment

The Company has two reportable segments as defined by FASB Statement No. 131, "*Disclosures about Segments of an Enterprise and Related Information*": a Tier III Markets segment and a Nationwide Data Platform segment. The Company owns and operates robust fiber-based networks and switching equipment in all of its 37 Tier III markets, which are predominantly located in the South, Southeast, Midwest and Mid-Atlantic United States. The Nationwide Data Platform segment provides local Internet access infrastructure and other enhanced data services in over 140 markets nationwide.

The Company evaluates the performance of its operating segments based on earnings before interest, taxes, depreciation and amortization, excluding general corporate expenses and stock compensation expense ("Adjusted EBITDA"). There are no significant intersegment transactions.

Prior to the development of the Nationwide Data Platform segment in late fiscal 2000, the Company was managed as one reporting segment for the three months ended March 31, 2000. Therefore, segment data for such period is not presented.

Three Months Ended March 31, 2001
(in thousands)

	Tier III Markets	Nationwide Data Platform	Corporate	Total
Revenue	$ 50,599	$ 46,227	$ -	$ 96,826
Adjusted EBITDA	(27,673)	$ 14,212	-	(13,461)
Depreciation and amortization	(21,383)	$ (5,123)	(6,109)	(32,615)
Stock compensation credit	1,903	634	60,887	63,424
Interest income	515	551	1,458	2,524
Interest expense	(37,382)	(4,215)	(1,552)	(43,149)
Net income/(loss) common shareholders	(84,020)	6,059	54,684	(23,277)
Dividends and reversal of accretion on redeemable preferred stock	-	-	67,634	67,634
Net income/(loss) applicable to common shareholders	$ (84,020)	$ 6,059	$ 122,318	$ 44,357
Total assets	$ 934,009	$ 781,317	$ 163,330	$1,878,656
Capital expenditures	$ 12,175	$ 205,075	$ -	$ 217,250

Service Revenue

The Company provides on-net switched and dedicated services and resells switched services previously purchased from the incumbent local exchange carrier. On-net services include both services provided through direct connections to our own networks and services provided by means of unbundled network elements leased from the incumbent local exchange carrier.

The Company's service revenue consists of the following:

	Three Months Ended March 31, 2000	2001
	(in thousands)	
On-net	$ 25,741	$ 94,734
Resale	3,410	2,092
Total	$ 29,151	$ 96,826

6. Commitments and Contingencies

Purchase Commitments

As of March 31, 2001, the Company has outstanding commitments aggregating approximately $12.2 million related to purchases of telecommunications equipment and fiber optic cable and its obligations under its agreements with certain suppliers.

Redemption Rights

Pursuant to a stockholders agreement, certain of the Company's stockholders and warrant holders have "put rights" entitling them to have the Company repurchase their preferred and common shares and redeemable common stock warrants for the fair value of such securities if no Liquidity Event (defined as (i) an initial public offering with gross proceeds of at least $40 million, (ii) the sale of substantially all of the stock or assets of the Company or (iii) the merger or consolidation of the Company with one or more other corporations) has taken place by the later of (x) October 22, 2003 or (y) 90 days after the final maturity date of the Senior Discount Notes. The restrictive covenants of the Senior Discount Notes limit the Company's ability to repurchase such securities. All of the securities subject to such "put rights" are presented as redeemable equity in the accompanying balance sheets.

The redeemable preferred stock, redeemable common stock and redeemable common stock warrants, which are subject to the stockholders agreement, are being accreted up to their fair market values from their respective issuance dates to their earliest potential redemption date (October 22, 2003). At March 31, 2001, the aggregate redemption value of the redeemable equity was approximately $202 million, reflecting per share redemption amounts of $501 for the Series A Preferred Stock, $245 for the Series C Preferred Stock, $103 for the Series G Preferred Stock and $100 for the redeemable common stock and redeemable common stock warrants.

7. Net Income/(Loss) Per Common Share

The following table sets forth the computation of net income/(loss) per common share-basic and diluted (in thousands, except share and per share amounts):

	Three Months Ended March 31,	
	2000	2001
Numerator:		
Net loss before cumulative effect of change in accounting principle	$ (91,222)	$ (23,277)
Cumulative effect of change in accounting principle	(1,705)	-
Net loss	(92,927)	(23,277)
(Dividends and accretion)/reversal of accretion on redeemable preferred stock	(33,527)	67,634
Numerator for net income/(loss) applicable to common shareholders	$(126,454)	$ 44,357
Denominator:		
Denominator for basic net income/(loss) per common share--weighted average number of common shares outstanding	853,341	861,145
Dilutive effect of options and warrants		640,453
Denominator for diluted net income/(loss) per common share--weighted average number of common and common equivalent shares outstanding		1,501,598
Net income/(loss) per common share before cumulative effect of change in accounting principle - basic	$ (146.19)	$ 51.51
Cumulative effect of change in accounting principle	(2.00)	-
Net income/(loss) per common share - basic	$ (148.19)	$ 51.51
Net income per common share - diluted		$ 29.54

Options and warrants to purchase an aggregate of 520,531 shares of common stock were outstanding as of March 31, 2000, but a computation of diluted net loss per common share for such period has not been presented, as the effect would be anti-dilutive.

8. Significant Contracts and Customers

VOIP Equipment Contract

In March 2001, the Company entered into an agreement with Qwest Communications Corporation and Qwest Communications International, Inc. ("Qwest") pursuant to which (i) the Company purchased approximately $65.0 million of Voice over Internet Protocol equipment from Qwest and (ii) the Company agreed to install and maintain this equipment throughout the United States, principally to handle Voice over Internet Protocol traffic on behalf of Qwest. The services agreement commences in the second half of 2001 and expires 48 months later, and provides guaranteed annualized revenues of approximately $28.7 million. The Company expects to enter into a financing transaction to fund the cost of this equipment.

Contracts with Qwest accounted for approximately 57% of the Company's total revenue during the three months ended March 31, 2001. The majority of the Qwest business was generated from long term guaranteed revenue contracts. For the three months ended March 31, 2000, no one customer accounted for more than 10% of revenue.

9. Significant Financing Transactions

KMC Funding Monetization

In March 2001, the Company entered into a financing transaction (the "KMC Funding Monetization") that resulted in the Company receiving unrestricted gross proceeds of $325.0 million from a secured loan (the $325.0 million is reflected as a receivable at March 31, 2001 as this monetization closed on March 30, 2001 but the cash settlement occurred on April 2, 2001). The KMC Funding Monetization is secured by the future cash flows from the Company's Nationwide Data Platform business contract that was entered into in June 2000. The KMC Funding Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. The Company retains the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). The Company realized net proceeds of approximately $145.5 million after using a portion of the gross proceeds to repay the 48 month loan which the Company obtained from Dresdner Kleinwort Benson North American Leasing, Inc. in November 2000 to finance its acquisition of the KMC Funding Equipment, as well as to pay any financing fees and expenses related to the monetization. The interest rate on the KMC Funding Monetization is 7.34%.

KMC Funding V Monetization

In March 2001, the Company entered into a financing transaction (the "KMC Funding V Monetization") that resulted in the Company receiving unrestricted gross proceeds of $225.4 million from a secured loan. The KMC Funding V Monetization is secured by the future cash flows from the Company's Nationwide Data Platform business contract that was entered into in March 2000. The KMC Funding V Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. The Company retains the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). The Company realized net proceeds of approximately $125.5 million after using the proceeds to exercise its purchase option with respect to the KMC Funding V Equipment which the Company was leasing from GECC and CIT Lending Services Corporation under an operating lease, as well as to pay any financing fees and expenses related to the monetization. The interest rate on the KMC Funding V Monetization is 6.77%.

10. Equity Transactions

Springing Warrants

Effective February 4, 2001, the Company became obligated to issue warrants to purchase an aggregate of 107,228 shares of its common stock at an exercise price of $.01 per share to certain holders of the Series E Preferred Stock and Series F Preferred Stock as a result of the Company's failure to redeem, prior to that date, all of the outstanding shares of Series F Preferred Stock. The issuance of these warrants will trigger anti-dilution provisions in our Series A Preferred Stock, Series C Preferred Stock and Series G Preferred Stock resulting in adjustments to the conversion prices which will result in an increase in the number of shares of common stock into which they are convertible of 20,522 shares, 14,194 shares and 18,478 shares, respectively. The issuance of the Springing Warrants will also trigger anti-dilution provisions in certain of our other outstanding warrants which will increase the number of shares of common stock for which such warrants are exercisable by 3,740 shares.

Series F Preferred Stock

Effective February 4, 2001, all the shares of Series F Preferred Stock were converted into shares of Series E Preferred Stock on a one to one basis in accordance with the provisions of the Certificate of Designations of the Series F Preferred Stock.

Change in Fair Value of Common Stock

As a result of a decrease in the estimated fair value of the Company's common stock in the first quarter of 2001 as compared to December 31, 2000, the Company reversed $63.4 million of previously recognized stock compensation expense during the quarter ended March 31, 2001. In addition, the decrease in the estimated fair value of the Company's common stock also resulted in the reversal of $67.6 million of previously recognized accretion on redeemable equity instruments during the first quarter of 2001. Neither of these non-cash items were directly generated by the Company's operating activities.

11. Related Parties

The Company is currently in negotiations to complete the transfer of its construction division to KNT Network Technologies, LLC ("KNT"), a company independently owned by Harold N. Kamine and Nassau Capital, the principal stockholders of the Company. Pursuant to an arrangement between the parties, effective June 1, 2000, the Company transferred substantially all of the employees of its construction division to KNT. KNT is providing construction and maintenance services to the Company and is being reimbursed for all of the direct costs of these activities. In addition, the Company is currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum.

Amounts paid to KNT during the three months ended March 31, 2001 related to this arrangement amounted to $13.1 million, of which $7.0 million was for network related construction and was capitalized into networks and equipment, $4.3 million was expensed as general overhead and administrative costs and $1.8 million was expensed as direct maintenance costs. Further, the Company may be entitled to participate in future profits of KNT, to the extent KNT develops a successful third-party construction business.

The Company is currently negotiating with KNT to finalize the terms of this arrangement and execute a formal contract which is required to be completed by June 15, 2001.

12. Hedging Activities

Effective January 1, 2001, the Company adopted Statement of Financial Accounting Standards No. 133, as amended, *Accounting for Derivative Instruments and Hedging Activities* ("Statement 133"), which requires the Company to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives will either be offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings.

The Company has two interest rate swap agreements to hedge its interest rate exposure, and the effect of applying Statement 133 as of January 1, 2001 resulted in the fair value of the swaps of $13.2 million being included as a liability with a corresponding charge to other comprehensive income. For the

period from January 1, 2001 through March 31, 2001, the value of the swaps decreased to a liability of $23.0 million, with the $9.8 million decrease being recorded in other comprehensive income.

13. Comprehensive Income

The Company has adopted Statement of Financial Accounting Standards No. 130, *Reporting Comprehensive Income*, which establishes standards for the reporting and disclosure of comprehensive income and its components in the financial statements. The adoption of this Statement had no impact on the Company's net income. Prior to the adoption of Statement 133 in the quarter ended March 31, 2001 (see Note 12), the Company did not have any items that were required to be disclosed in comprehensive income. The Company's comprehensive income for the three months ended March 31, 2001 is set forth in the following table:

	Three Months Ended March 31, 2001
Net income applicable to common shareholders	$ 44,357
Other comprehensive income:	
Unrealized loss on hedging transactions	(9,765)
Comprehensive income	$ 34,592

14. Subsequent Events

Amendment to Amended Senior Secured Credit Facility

In April 2001, the Company and its Lenders under the Amended Senior Secured Credit Facility agreed to make certain further amendments to the facility, including the following:

Certain of the financial covenants were amended to reflect changes in the Company's business since the Amended Senior Secured Credit Facility was entered into and to permit continued compliance with those covenants by the Borrowers in accordance with the Company's revised business plan. In addition, certain additional financial covenants were added, the most significant of which will require the Borrowers to meet specific liquidity tests prior to each due date of cash interest and dividend payments on the Company's senior discount notes, senior notes and preferred stock.

In addition to the existing reductions in the aggregate Revolver commitment, the Revolver commitment will be further reduced, pro rata with the Term Loan and Lucent Term Loan, (i) by applying the net asset sale proceeds of certain asset sales (both as defined in the Amended Senior Secured Credit Facility) in an amount equal to 85% of gross property, plant and equipment allocated to the assets sold, plus 50% of any proceeds in excess of the full gross property, plant and equipment allocated to the assets sold (plus a make up of any shortfall on prior asset sales), (ii) by 50% of the net securities proceeds (as defined) from the future issuance of equity interests by KMC Holdings in excess of a cumulative $200.0 million and (iii) by prepayment of an aggregate of $100 million on or before May 1, 2002.

The Company will be required to use 50% of the excess cash flows (as defined) from its National Data Platform business to make additional capital contributions to the Borrowers.

The repayment schedule for the Term Loan was amended to provide for 17 consecutive quarterly installments commencing April 1, 2003 in the same percentages of outstanding principal amount as the specified percentage reduction in the Revolver commitment on the same date. The final installment will now be due on April 1, 2007. Repayments of the Term Loan will also be made from its pro rata share of

net asset sale proceeds, net securities proceeds and the $100.0 million repayment required to be made by May 1, 2002, all as described above.

The repayment schedule for the Lucent Term Loan was also amended to provide for 17 consecutive quarterly installments commencing April 1, 2003 in the same percentages of outstanding principal amount as the specified percentage reduction in the Revolver commitment on the same date. The final installment will now be due on April 1, 2007. Repayments on the Lucent Term Loan will also be made from its pro rata share of net asset sale proceeds, net securities proceeds and the $100.0 million repayment required to be made by May 1, 2002, all as described above.

The interest rates on loans under the Amended Senior Secured Credit Facility were increased. The "Applicable Base Rate Margin" now ranges from 3.25% to 4.25% and the "Applicable LIBOR Margin" now ranges from 4.25% to 5.25%. Interest is now payable monthly.

KMC Holdings has agreed that it will form a subsidiary holding company which will own all of the common stock of its operating subsidiaries which are engaged in its Nationwide Data Platform business. KMC Holdings has agreed to pledge the shares of the data subsidiary holding company as further collateral for KMC Holdings' guaranty of the Amended Senior Secured Credit Facility.

In connection with the amendment, the Lenders also waived failures by the Borrowers to comply with certain of the prior financial covenants as of March 31, 2001 and the Company made aggregate capital contributions to the Borrowers of $200.0 million. In addition, the collateral for KMC Holdings' guaranty of the Amended Senior Secured Credit Facility was expanded to include substantially all of the assets of KMC Holdings.

Lender Warrants

In connection with the execution of the amendment to the Amended Senior Secured Credit Facility discussed above, the Company agreed to deliver to a warrant agent certificates representing warrants to purchase an aggregate of 166,542 shares of common stock at an exercise price of $.01 per share (the "Lender Warrants"). The terms of the Lender Warrants provide that they will become issuable under the circumstances described in the following paragraph.

If the Company fails to (i) prepay an aggregate of $50 million under the Amended Senior Secured Credit Facility by October 31, 2001, (ii) prepay an additional $50 million under the Amended Senior Secured Credit Facility by January 31, 2002 and (iii) make additional cash capital contributions to the Borrowers in the aggregate amount of $50 million by January 31, 2002, 50% of the Lender Warrants will be issued pro rata to the Lenders under the Amended Senior Secured Credit Facility. If the Company fails to make additional cash capital contributions to the Borrowers in the aggregate amount of $100 million by March 31, 2002 (including any amounts taken into consideration pursuant to clause (iii) above), 50% of the Lender Warrants will be issued pro rata to the Lenders under the Amended Senior Secured Credit Facility. Any Lender Warrants which do not become issuable as described herein will be returned to the Company by the warrant agent.

Note Repurchases

The Company's subsidiaries have recently made, and may in the future make, purchases of senior discount notes and/or senior notes in the open market from time to time.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Form 10-Q contains forward-looking statements. These statements reflect our current estimates, expectations and projections about our future results, performance, prospects and opportunities. In some cases, you can identify these statements by forward-looking words such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "should", "will", "would" and similar expressions. These forward-looking statements are based on all information currently available to us and are subject to a number of risks, uncertainties and other factors that could cause our actual results, performance, prospects or opportunities to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and other factors include matters related to:

- *our operations and prospects,*
- *our expected financial position,*
- *our funding needs and potential financing sources,*
- *our network development and expansion plans,*
- *the markets in which our services are currently offered or will be offered in the future,*
- *the services which we expect to offer in the future,*
- *the continuing implementation of our operations support system,*
- *regulatory matters,*
- *expected competitors in our markets, and*
- *the factors set forth in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2000 under the heading "-Certain Factors Which May Affect Our Future Results."*

Except as otherwise required to be disclosed in periodic reports required to be filed by public companies with the Securities and Exchange Commission pursuant to the Commission's rules, we have no duty to update these statements.

Overview

We are a rapidly growing fiber-based integrated communications provider offering data, voice and Internet infrastructure services. We offer these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers. Our business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

We provide a full suite of broadband communications services in 37 Tier III markets, which we define as markets with a population between 100,000 and 750,000. We own and operate robust fiber-based networks and switching equipment in all of our Tier III markets, which are predominantly located in the South, Southeast, Midwest and Mid-Atlantic United States. We will continue to expand in our existing Tier III markets because we believe that these markets have attractive growth attributes and are typically less competitive than larger markets. Our customers in these markets include: AT&T, Boeing, City of Augusta, Columbia Hospital, NASA, Pillsbury, State of Wisconsin, Texas A&M University and Wal-Mart.

We also provide nationwide data services under long-term guaranteed revenue contracts. Under these contracts, we provide local Internet access infrastructure and other enhanced data services and will be providing Voice over Internet Protocol services beginning in the second half of 2001. Currently, we have contracts representing approximately $280 million in annualized revenues in approximately 140

[redacted] The Internet infrastructure we are deploying includes the latest technology platforms from [redacted], which we believe will result in a cost-effective and technologically superior solution [redacted]

Tier III Markets. We have installed fiber-based SONET networks, or self-healing synchronous [redacted] networks, using a Class 5 switch in all of our 37 markets. Our fiber optic networks are initially [redacted] designed and built to reach approximately 80% of the business access lines in each of our markets, [redacted] requiring a local fiber loop of about 30 to 40 miles.

[redacted] As our switches have become operational, our operating margins have improved meaningfully. [redacted] Our operating margins have also improved due to increased on-network revenues relative to resale [redacted] revenues. On-network revenues are revenues earned from services provided on our network, including by [redacted] those connections to our switch, unbundled network element or dedicated line. Resale revenues are [redacted] generated when traffic is carried completely on the incumbent local exchange carriers' facilities. On-[redacted] network revenues have increased from approximately 44% of our revenues for the three months ended [redacted] March 31, 1999 to approximately 98% of our revenues for the three months ended March 31, 2001.

Nationwide Data Platform. We currently provide Internet access infrastructure using remote [redacted] access servers manufactured by Cisco and Nortel which we are deploying in our 41 supernodes, [redacted] including ten in our existing Tier III markets. Supernodes are concentration points for high-speed [redacted] connectivity to the Internet.

[redacted] Under the terms of our existing guaranteed revenue contracts, we provide the routing and [redacted] switching equipment for each supernode, as well as data transport service from the incumbent local [redacted] exchange carrier to our supernode location. Our customers pay us a fixed price per port and compensate [redacted] us for certain expenses, including space, power and transport, that we may incur above an agreed level. [redacted] This structure provides highly predictable revenues and costs over the life of each contract, currently [redacted] ranging from 42 to 51 months. These contracts began generating revenues during the third quarter of [redacted] 2000. Revenues will continue to increase as the contracts are phased in through the third quarter of 2001. [redacted] These contracts started providing positive margins beginning with the commencement of revenues in the [redacted] third quarter of 2000.

[redacted] We purchased approximately $134.4 million of equipment (the "KMC Funding V Equipment") [redacted] relating to these contracts during the first quarter of 2000. We sold this equipment to General Electric [redacted] Capital Corporation and CIT Lending Services Corporation, and leased it back from them, during the [redacted] second quarter of 2000. We purchased an additional $168.6 million of equipment (the "KMC Funding [redacted] IV Equipment") relating to these contracts during the second quarter of 2000 and signed an agreement in [redacted] November 2000 with Dresdner Kleinwort Benson North American Leasing, Inc. to finance this equipment [redacted] by means of a 48 month term loan. In March 2001, we entered into two financing transactions (the [redacted] "KMC Funding V Monetization" and the "KMC Funding Monetization," respectively) and repaid the [redacted] outstanding balance on this term loan and exercised our purchase option on the KMC Funding V [redacted] Equipment under the operating lease. See "--Liquidity and Capital Resources" below for a detailed [redacted] description of these transactions.

The table below provides selected key operational and financial data on a consolidated basis as of the following dates:

	Quarter Ended				
	March 31, 2000	June 30, 2000	September 30, 2000	December 31, 2000	March 31, 2001
For all operational markets....	35	35	35	37	37
Lease sales	1,724	1,989	2,178	2,285	2,325
Fiber miles	110,335	122,376	134,952	140,988	143,508
Collocations	111	124	125	134	140
Customers	7,305	8,513	9,990	11,602	13,064
Total buildings connected	5,615	7,088	9,085	9,745	11,343
Total lines in service	480,079	767,992	1,865,390	2,284,375	2,857,304
On-network revenues(a)(b)	88%	93%	96%	97%	98%
Resale revenues(a)(c)	12%	7%	4%	3%	2%

(a) As a percentage of total revenues.
(b) On-network revenues are revenues earned from services provided on our network, including by direct connection to our switch, unbundled network element or dedicated line.
(c) Resale revenues are generated when traffic is carried completely on the incumbent local exchange carriers' facilities.

Revenue. Our revenue is derived from the sale of local switched services, long distance services, Centrex type services, private line services, special access services and Internet access infrastructure. In prior years, a significant portion of our revenue was derived from the resale of switched services. We have transitioned the majority of our customers on-network and, as a result, the portion of our revenue related to the resale of switched services has decreased significantly.

Reciprocal Compensation. We recognized reciprocal compensation revenue of approximately $5.4 million, or 22% of our total revenue for the quarter ended March 31, 2000 and approximately $4.0 million or 4% of our total revenue for the quarter ended March 31, 2001. In May 2000, we reached a resolution of our claims for payment of certain reciprocal compensation charges, previously disputed by BellSouth Corporation. Under the agreement, BellSouth made a one-time payment that resolved all amounts billed through March 31, 2000. In addition, we agreed with BellSouth on future rates for reciprocal compensation, setting new contractual terms for payment. Our prior agreement with BellSouth provided for a rate of $.009 per minute of use for reciprocal compensation. Under the terms of the new agreement, the rates for reciprocal compensation which will apply to all local traffic, including ISP-bound traffic, will decrease over time. The reduction will be phased in over a three-year period beginning with a rate of $.002 per minute of use until March 31, 2001, $.00175 per minute of use from April 1, 2001 through March 31, 2002 and $.0015 per minute of use from April 1, 2002 through March 31, 2003.

In March 2001, we filed a formal complaint against Southwestern Bell Telephone Company with the Kansas Corporation Commission seeking payment of past due reciprocal compensation for calls to Internet service providers. We cannot predict the outcome of this proceeding.

We are currently pursuing resolution of this issue with other incumbent local exchange carriers. Our goal is to reach mutually acceptable terms for both outstanding and future reciprocal compensation amounts for all traffic. We cannot assure you that we will reach new agreements with these carriers on favorable terms.

As of March 31, 2001, we have provided reserves which we believe are sufficient to cover any amounts which may not be collected, but we cannot assure you that this will be the case. Our management will continue to consider the circumstances surrounding this dispute periodically in determining whether additional reserves against unpaid balances are warranted.

On April 27, 2001, the Federal Communications Commission released an order addressing reciprocal compensation for ISP-bound traffic. The Federal Communications Commission established a three year phase-down of compensation for ISP-bound traffic. A rebuttable 3:1 ratio of terminating to originating minutes was adopted as a proxy for identifying ISP-bound traffic. State reciprocal compensation rates will apply to traffic exchanged within the ratio. The rate cap on compensation for traffic above the ratio was set at $0.0015 per minute of use for the first six months following the effective date of the Federal Communications Commission's order, $0.0010 per minute of use for the next eighteen months, and $0.0007 per minute of use through the thirty-sixth month or until the Federal Communications Commission adopts a new mechanism, whichever is later. In addition, a ten percent growth cap (applied on a per interconnection agreement basis) applies to ISP-bound traffic eligible for compensation. The order preserves the compensation mechanisms contained in existing interconnection agreements, but permits the incumbent local exchange carriers to invoke change-in-law provisions that may be contained in those agreements. It is expected that numerous competitive local exchange carriers will file for review of the Federal Communications Commission's decision. We are unable to predict the outcome of any review proceedings that may be initiated. While we have not yet had an opportunity to fully evaluate the impact of the order on our business, if it remains in its present form, it is likely to adversely affect our future revenues.

Operating Expenses. Our principal operating expenses consist of network operating costs, selling, general and administrative expenses, stock option compensation expense and depreciation and amortization. Network operating costs include charges from termination and unbundled network element charges, charges from incumbent local exchange carriers for resale services; charges from long distance carriers for resale of long distance services; salaries and benefits associated with network operations, billing and information services and customer care personnel; franchise fees and other costs. Network operating costs also include a percentage of both our intrastate and interstate revenues which we pay as universal service fund charges. Nationwide Data Platform operating expenses include space, power, transport, maintenance, staffing, sales, general and administrative and rental expenses under our operating lease agreements. Certain of these costs are passed through to the carrier customer which allows us to limit our maintenance and servicing costs to predetermined levels, and to receive additional revenues for any costs incurred in excess of such predetermined levels. Selling, general and administrative expenses consist of sales personnel and support costs, corporate and finance personnel and support costs and legal and accounting expenses. Depreciation and amortization includes charges related to plant, property and equipment and amortization of intangible assets, including franchise acquisition costs. Depreciation and amortization expense will increase as we place additional equipment into service, expanding our existing networks.

Interest Expense. Interest expense includes interest charges on our senior notes, senior discount notes, our senior secured credit facilities and our Internet infrastructure equipment financings. Interest expense also includes amortization of deferred financing costs.

Results of Operations

As a result of the development and rapid growth of the Company's business during the periods presented, the period-to-period comparisons of the Company's results of operations are not necessarily meaningful and should not be relied upon as an indication of future performance.

Three Months Ended March 31, 2001 Compared To Three Months Ended March 31, 2000

Revenue. Revenue increased 232% from $29.2 million for the three months ended March 31, 2000 (the "2000 First Quarter") to $96.8 million for the three months ended March 31, 2001 (the "2001 First Quarter"). This increase is principally attributable to the fact that our data services business generated revenues in the 2001 First Quarter, but had not generated any revenues in the 2000 First Quarter, as well as increased sales in our Tier III Markets business in the 2001 First Quarter compared to the 2000 First Quarter.

On-network local switched services, long distance services, Centrex-type services, private line services, special access services and Internet access infrastructure revenues ("On-network revenues") represented 98% of total revenue in the 2001 First Quarter, compared to 88% of total revenue in the 2000 First Quarter; while revenue derived from the resale of switched services ("Resale revenue") represented 2% and 12% of total revenue, respectively, during those periods. On-network revenues are revenues earned from services provided on our network, including by direct connection to our switch, unbundled network element or dedicated circuit. In addition, we recognized reciprocal compensation revenue of $4.0 million, or 4% of our total revenues during the 2001 First Quarter as compared to $6.4 million, or 22% of our total revenues during the 2000 First Quarter.

Network Operating Costs. Network operating costs, excluding non-cash stock compensation expense, increased 113% from $28.8 million for the 2000 First Quarter to $61.3 million for the 2001 First Quarter. This increase of approximately $32.5 million was due primarily to the increased sales in our Tier III Markets business in the 2001 First Quarter, combined with the fact that we were making operating lease payments in the 2001 First Quarter related to the equipment utilized in the Nationwide Data Platform business. As a result of the KMC Funding V Monetization, this equipment was purchased from the lessors in March 2001 and such lease payments will no longer be made. The detailed components of the network operating costs increase are $24.5 million in direct costs associated with providing on-network services, resale services, leasing unbundled network element services and operating lease payments, $3.0 million in personnel costs, $2.3 million in network support services, $1.3 million in consulting and professional services costs, $800,000 in telecommunications costs and $600,000 in other direct operating costs.

Selling, General and Administrative Expenses. Selling, general and administrative expenses, excluding non-cash stock compensation expense, increased 25% from $39.3 million for the 2000 First Quarter to $49.0 million in the 2001 First Quarter. This increase of approximately $9.7 million consists of the following detailed components: $5.3 million in consulting and professional services costs, most of which were associated with our agreement with KNT, $2.3 million in personnel costs, $1.2 million in telecommunications costs and $900,000 million in facility costs.

Stock Compensation. Stock compensation, a non-cash item, decreased from an aggregate charge of $13.3 million in the 2000 First Quarter to an aggregate credit of $63.4 million for the 2001 First Quarter. This decrease is due to a significant decrease in the estimated fair value of the Company's common stock in the 2001 First Quarter compared to the fair value of such stock in the 2000 First Quarter.

Depreciation and Amortization. Depreciation and amortization expense increased 138% from $13.7 million for the 2000 First Quarter to $32.6 million for the 2001 First Quarter. This increase is due primarily to depreciation expense associated with the expansion of our Tier III Markets business networks and the startup of our Nationwide Data Platform business networks during the third quarter of 2000.

Interest Income. Interest income increased from $2.0 million in the 2000 First Quarter to $2.5 million in the 2001 First Quarter. This increase is due primarily to larger average cash, cash equivalents and restricted cash balances during the 2001 First Quarter as compared to the 2000 First Quarter.

Interest Expense. Interest expense increased from $27.2 million in the 2000 First Quarter to $43.1 million in the 2001 First Quarter. Of this increase, $9.7 million is attributable to higher borrowings under our amended senior secured credit facility, $3.7 million is attributable to the financing of our Internet infrastructure equipment purchased in June 2000 and $1.2 million is attributable to additional accretion on our senior discount notes. In addition, we capitalized interest of $2.2 million related to network construction projects during the 2000 First Quarter versus $881,000 during the 2001 First Quarter.

Net Loss Before Cumulative Effect of Change in Accounting Principle. For the reasons stated above, net loss before cumulative effect of change in accounting principle decreased from $91.2 million for the 2000 First Quarter to $23.3 million for the 2001 First Quarter.

Liquidity and Capital Resources

We have incurred significant operating and net losses as a result of the development and operation of our networks. We expect that such losses will continue as we emphasize the development, construction and expansion of our networks and build our customer base. As a result, we do not expect there to be any cash provided by operations in the near future. We will also need to fund the expansion of our networks and our capital expenditures related to our Nationwide Data Platform business. We have financed our operating losses and capital expenditures with equity invested by our founders, preferred stock placements, credit facility borrowings, equipment loans, operating leases, monetizations and our 12¾% senior discount notes and 13½% senior notes.

In March 2001, we entered into a financing transaction (see Note 9, "Significant Financing Transactions-*KMC Funding Monetization*," of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this Report on Form 10-Q) that resulted in us receiving unrestricted gross proceeds of $325.0 million from a secured loan. The KMC Funding Monetization is secured by the future cash flows from our Nationwide Data Platform business contract that was entered into in June 2000. The KMC Funding Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. We retain the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). We realized net proceeds of approximately $145.5 million after using a portion of the gross proceeds to repay the 48 month term loan which we obtained pursuant to our November 2000 agreement with Dresdner Kleinwort Benson North American Leasing, Inc. to finance our acquisition of the KMC Funding Equipment, as well as to pay any financing fees and expenses related to the monetization.

In March 2001, we entered into a financing transaction (see Note 9, "Significant Financing Transactions-*KMC Funding V Monetization*," of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this Report on Form 10-Q) that resulted in us receiving unrestricted gross proceeds of $225.4 million from a secured loan. The KMC Funding V Monetization is secured by the future cash flows from our Nationwide Data Platform business contract that was entered into in March 2000. The KMC Funding V Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. We retain the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). We realized net proceeds of approximately $125.5 million after using the proceeds to exercise our purchase option with respect to the KMC Funding V Equipment which we were leasing from GECC and CIT Lending Services

Corporation under an operating lease, as well as to pay any financing fees and expenses related to the monetization.

In March 2001, we purchased approximately $65.0 million of Voice over Internet Protocol equipment in association with entering into an agreement with Qwest (see Note 8, "Significant Contracts and Customers – *VOIP Equipment Contract*," of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this Report on Form 10-Q). We expect to enter into a financing transaction to fund the cost of this equipment; however, we can give no assurances that we will be able to obtain such financing.

In April 2001, we further amended our amended senior secured credit facility. The aggregate amount of the facility remains at $700.0 million and funds are available under it for the same purposes. The primary changes effected by the amendment were (i) changes to certain of the financial covenants to reflect changes in the Company's business since the amended senior secured credit facility was entered into and to permit continued compliance with those covenants by the borrowers in accordance with its revised business plan, (ii) to conform the repayment schedules of both term loans and the revolving loan, (iii) to require the borrowers to make an aggregate of $100 million in prepayments on the loans in accordance with an agreed schedule, (iv) to require the Company to use a portion of the proceeds of future equity issuances in excess of a cumulative $200.0 million to make additional prepayments on the loans, (v) to require the Company to use agreed upon portions of the proceeds from certain sales of assets to make additional prepayments on the loans, (vi) to require the Company to use agreed upon portions of the excess cash flows from its Nationwide Data Platform business to make additional capital contributions to the borrowers, (vii) to require the Company to restructure those of its subsidiaries involved in its Nationwide Data Platform business under a single subsidiary holding company, the shares of which will be pledged as additional collateral for KMC Holdings' obligations under its guaranty of the amended senior secured credit facility, and (viii) to increase the interest rate. In connection with the amendment, the lenders also waived failures by the borrowers to comply with certain of the prior financial covenants as of March 31, 2001, and the Company made aggregate capital contributions to the borrowers of $200.0 million. In addition, the collateral for KMC Holdings' guaranty of the facility was expanded to include substantially all of the assets of KMC Holdings. For a more detailed discussion of this amendment see Note 14, "Subsequent Events – *Amendment to Amended Senior Secured Credit Facility*," of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this Report on Form 10-Q.

As of April 30, 2001, we had $654.9 million and $550.4 million of indebtedness outstanding under the amended senior secured credit facility and the combined KMC Funding V Monetization and KMC Funding Monetization, respectively. Subject to certain conditions, as of that date we had an additional $38.4 million in borrowing capacity available under the amended senior secured facility, excluding $6.7 million of drawn letters of credit. The KMC Funding V Monetization and KMC Funding Monetization were both fully drawn at that date.

Net cash provided by financing activities from borrowings and equity issuances was $329.2 million and our net cash used in operating and investing activities was $308.0 million for the 2001 First Quarter.

We made capital expenditures of $100.3 million in the 2000 First Quarter versus $217.3 million in the 2001 First Quarter. Of the total capital expenditures for the 2001 First Quarter, $12.2 million was related to the Tier III Markets business segment and $205.1 million was for the Nationwide Data Platform business segment. As of April 30, 2001, we had outstanding purchase commitments aggregating approximately $26.6 million related to the purchase of fiber optic cable and telecommunications equipment under our agreements with certain suppliers and service providers. We currently anticipate capital expenditures to be approximately $120.0 million for the Tier III Markets

business for 2001. It is our intention that capital expenditures for the Nationwide Data Platform business will be financed separately and therefore will not affect our current liquidity position. The majority of the Tier III Market expenditures are expected to be made for network expansion to facilitate the offering of our services. We expect to continue to incur operating losses while we expand our business and build our customer base. Actual capital expenditures and operating losses will depend on numerous factors, including the nature of future expansion and acquisition opportunities and factors beyond our control, including economic conditions, competition, regulatory developments and the availability of capital.

We believe that our cash and borrowings available under the amended senior secured credit facility will be sufficient to meet our liquidity needs to fund operating losses and capital expenditure requirements for our current business plan into the second quarter of 2002.

However, in the event that our plans change, the assumptions upon which our plans are based prove inaccurate, we expand or accelerate our business plan or we determine to consummate acquisitions, the foregoing sources of funds may prove insufficient and we may be required to seek additional financing sooner than we currently expect. Additional sources of financing may include public or private equity or debt financings, leases and other financing arrangements. We can give no assurance that additional financing will be available to us or, if available, that it can be obtained on a timely basis and on acceptable terms.

Our subsidiaries have recently made, and may in the future make, purchases of senior discount notes and/or senior notes in the open market from time to time.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risks relating to our operations result primarily from changes in interest rates. A substantial portion of our long-term debt bears interest at a fixed rate. However, the fair market value of the fixed rate debt is sensitive to changes in interest rates. We are subject to the risk that market interest rates will decline and the interest expense due under the fixed rate debt will exceed the amounts due based on current market rates. We have entered into two interest rate swap agreements with commercial banks to reduce the impact of changes in interest rates on a portion of our outstanding variable rate debt. The agreements effectively fix the interest rate on $415.0 million of our outstanding variable rate borrowings under the amended senior secured credit facility due 2007. A $325.0 million interest rate swap agreement entered into in April 2000 terminates in April 2004 and a $90.0 million interest rate swap agreement entered into in June 2000 terminates in June 2005.

The following table provides information about our significant financial instruments that are sensitive to changes in interest rates (in millions):

	Fair Value on March 31, 2001	Future Principal Payments 2001	2002	2003	2004	2005	Thereafter	Total
Long-Term Debt:								
Fixed Rate:								
Senior Discount Notes, interest payable at 12½%, maturing 2008	$ 50.0	$ –	$ –	$ –	$ –	$ –	$ 350.7	$ 350.7
Senior Notes, interest payable at 13½%, maturing 2009	93.7	–	–	–	–	–	275.0	275.0
KMC Funding Monetization, interest payable at 7.34%, maturing 2005	225.4	42.1	59.7	65.0	58.6	–	–	225.4
KMC Funding V Monetization, interest payable at 6.77%, maturing 2005	325.0	43.5	69.4	74.7	80.4	57.0	–	325.0
Variable rate:								
Amended Senior Secured Credit Facility, interest variable (11.73% at March 31,2001)(a)	645.0	–	–	80.6	129.0	161.2	274.2	645.0
Internet Infrastructure Equipment Financing (8.75% at March 31, 2001) (a)	189.0	31.5	54.0	54.0	49.5	–	–	189.0
Interest rate swaps:								
Variable rate for fixed rate	23.0	–	–	–	–	–	–	–
Total	$ 1,551.1	$ 117.1	$ 183.1	$ 274.3	$317.5	$218.2	$899.9	$2,010.1

(a) Interest is based on a variable rate, which at our option, is determined by either a base rate or LIBOR, plus, in each case, a specified margin.

PART II – OTHER INFORMATION

Item 1. **Legal Proceedings.**

Not Applicable.

Item 2. **Changes in Securities and Use of Proceeds.**

(a) Not Applicable.

(b) Not Applicable.

(c) On January 1, 2001, the Company granted options to purchase an aggregate of 10,965 shares of common stock to certain employees and employees of certain of its affiliates under the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. No consideration was received by the Company for the issuance of the options. The options to purchase these shares are exercisable at an exercise price of $300 per share. The issuance of the options was made in reliance upon the exemption from the registration requirements of the Securities Act provided by Section 4(2) of that Act, on the basis that the transaction did not involve a public offering.

On February 4, 2001, each outstanding share of the Company's Series F Senior Redeemable, Exchangeable PIK Preferred Stock was automatically converted into the right to receive one share of the Company's Series E Senior Redeemable, Exchangeable PIK Preferred Stock as provided in Article XXI of the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F PIK Preferred Stock. No consideration was received by the Company in connection with the conversion. The Company's Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E PIK Preferred Stock places substantial restrictions upon transfer of the securities and the certificates representing the securities have been legended to that effect.

On February 4, 2001, the Company became obligated to issue an aggregate of 227,273 warrants to purchase an aggregate of 107,207 shares of common stock to certain holders of Series E Senior Redeemable, Exchangeable PIK Preferred Stock and Series F Senior Redeemable, Exchangeable PIK Preferred Stock pursuant to the terms of the Series E Senior Redeemable, Exchangeable PIK Preferred Stock and Series F Senior Redeemable, Exchangeable PIK Preferred Stock. No consideration will be received by the Company for issuance of the warrants. The warrants are exercisable at an exercise price of $0.01 per share. The issuance of the warrants will be made in reliance upon the exemption from the registration requirements of the Securities Act provided by Section 4(2) of that Act, on the basis that the transaction does not involve a public offering. The Warrant Agreement pursuant to which the warrants will be issued imposes substantial restrictions upon the transfer of the warrants and any shares of common stock which may be issued upon exercise thereof and the certificates representing the securities will be legended to that effect.

(d) Not Applicable.

Item 3. **Defaults Upon Senior Securities.**

Not Applicable.

Item 4. **Submission of Matters to a Vote of Security Holders.**

Not Applicable.

Item 5. **Other Information.**

Not Applicable.

Item 6. **Exhibits and Reports on Form 8-K.**

(a) Exhibits

10.1*	Amendment No. 1, dated as of December 31, 2000, to Amended and Restated Media Gateway Services Agreement II, by and among Qwest Communications Corporation, Qwest Communications International Inc. and KMC Telecom V Inc.
10.2*	Amendment No. 2, dated as of November 1, 2000, to Media Gateway Services Agreement III, by and among Qwest Communications Corporation, Qwest Communications International Inc. and KMC Telecom VI Inc.
10.3*	Amendment No. 3, dated as of March 1, 2001, to Media Gateway Services Agreement III, by and among Qwest Communications Corporation, Qwest Communications International Inc. and KMC Telecom VI Inc.
10.4	Amendment No. 1, dated as of October 1, 1998, to Professional Services Agreement, by and between KMC Telecom Inc. and Lucent Technologies Inc.
10.5	Amendment No. 2, dated as of September 29, 2000, to Professional Services Agreement, by and between KMC Telecom Inc. and Lucent Technologies Inc.
10.6	Second Amendment made as of March 1, 2000 to the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates.
10.7	Indenture, dated as of March 1, 2001, between KMC Funding Corporation and Wells Fargo Bank Minnesota, National Association.
10.8	Note Purchase Agreement, dated March 30, 2001, for KMC Funding Corporation Media Internet Gateway Service Notes, Series 2001-1.
10.9	Lease Agreement, dated August 2000, between A-K Bedminster Associates, L.P., KMC Telecom Holdings, Inc. and KMC Telecom Inc.
10.10	Office Lease Agreement, dated as of February 29, 2000, among 1755 North Brown Road, LLC, KMC Telecom Holdings, Inc., KMC Telecom Inc., KMC Telecom II, Inc. and KMC Telecom III, Inc.

10.11 Office Lease Agreement, dated as of February 29, 2000, among 1745 North Brown Road, LLC, KMC Telecom Holdings, Inc., KMC Telecom Inc., KMC Telecom II, Inc. and KMC Telecom III, Inc.

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* Filed herewith with information omitted. Confidential treatment has been requested as to certain portions, and the omitted portions have been separately filed.

(b) Reports on Form 8-K

Not Applicable.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: May 15, 2001

KMC TELECOM HOLDINGS, INC.
(Registrant)

By: /s/ William F. Lenahan
William F. Lenahan
Chief Executive Officer
(Principal Executive Officer)

By: /s/ William H. Stewart
William H. Stewart
Chief Financial Officer
(Principal Financial Officer)

Exhibit Index

No.	Description
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* Filed herewith with information omitted. Confidential treatment has been requested as to certain portions, and the omitted portions have been separately filed.

EXHIBIT H

PROPOSED INTRASTATE TELECOMMUNICATIONS SERVICES TARIFF

KMC DATA, LLC

1545 Route 206
Suite 300
Bedminster, New Jersey 07921

Issued By: Tricia Breckenridge
Executive Vice President of Business Development
KMC Data, LLC
1755 North Brown Road
Lawrenceville, GA 30043

KMC DATA, LLC

1545 Route 206
Suite 300
Bedminster, New Jersey 07921

INTRASTATE SERVICES TARIFF

This tariff contains the description, regulations and rates for the furnishing of local exchange and interexchange telecommunications services provided by KMC Data, LLC, throughout the State of South Dakota. The principal offices of KMC are located at: 1545 Route 206, Suite 300, Bedminster, New Jersey 07921. This tariff is on file with the South Dakota Public Utilities Commission, and copies may be inspected, during normal business hours, at the Company's place of business in Bedminster, New Jersey.

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date indicated below.

Sheet	Revision	Sheet	Revision	Sheet	Revision
1	Original	31	Original	61	Original
2	Original	32	Original	62	Original
3	Original	33	Original	63	Original
4	Original	34	Original	64	Original
5	Original	35	Original	65	Original
6	Original	36	Original	66	Original
7	Original	37	Original	67	Original
8	Original	38	Original	68	Original
9	Original	39	Original	69	Original
10	Original	40	Original	70	Original
11	Original	41	Original	71	Original
12	Original	42	Original	72	Original
13	Original	43	Original	73	Original
14	Original	44	Original	74	Original
15	Original	45	Original	75	Original
16	Original	46	Original	76	Original
17	Original	47	Original	77	Original
18	Original	48	Original	78	Original
19	Original	49	Original	79	Original
20	Original	50	Original	80	Original
21	Original	51	Original	81	Original
22	Original	52	Original		
23	Original	53	Original		
24	Original	54	Original		
25	Original	55	Original		
26	Original	56	Original		
27	Original	57	Original		
28	Original	58	Original		
29	Original	59	Original		
30	Original	60	Original		

* New or revised

Issued By: **Tricia Breckenridge**
Executive Vice President of Business Development
KMC Data, LLC
1755 North Brown Road

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Issued By: **Tricia Breckenridge**
Executive Vice President of Business Development
KMC Data, LLC
1755 North Brown Road
Lawrenceville, GA 30043

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SYMBOLS

The following are the only symbols used for the purposes indicated below:

(C)	To signify changed regulation.
(R)	To signify decreased rate.
(I)	To signify increased rate.
(T)	To signify a change in text but no change in rate or regulation.
(S)	To signify a reissued matter.
(M)	To signify text relocated without change.
(N)	To signify a new rate or regulation.
(D)	To signify a discontinued rate or regulation.
(Z)	To signify a correction.

Issued By: **Tricia Breckenridge**
Executive Vice President of Business Development
KMC Data, LLC
1755 North Brown Road
Lawrenceville, GA 30043

TARIFF FORMAT

A. **Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the Tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

B. **Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the Commission. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc., the Commission follows in their Tariff approval process, the most current sheet number on file with the Commission is not always the Tariff page in effect.

C. **Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.
2.1
2.1.1.
2.1.1.A.
2.1.1.A.1.
2.1.1.A.1.(a).
2.1.1.A.1.(a).I.
2.1.1.A.1.(a).I.(i).
2.1.1.A.1.(a).I.(i).(1).

D. **Check Sheets** - When a Tariff filing is made with the Commission, an updated check sheet accompanies the Tariff filing. The check sheet lists the sheets contained in the Tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on the check sheet if these are the only changes made to it (*i.e.*, the format, etc., remains the same, just revised revision levels on some pages). The Tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the Commission.

APPLICATION OF TARIFF

This tariff sets forth the service offerings, rates and terms and conditions of service applicable to the furnishing of intrastate telecommunications services by KMC Data, LLC ("KMC DATA" or "Company") to business Customers within the State of South Dakota. In the event of any conflict between the provisions of this tariff and the provisions of a Service Order submitted by the Customer to the Company, the provisions of this Tariff shall control to the extent required by law.

The provisioning of local telecommunications services are subject to existing regulations and terms and conditions specified in this tariff and the Company's other related tariffs, and may be revised by superceding filings.

SECTION 1 - DEFINITIONS

1.1 Definitions

Certain terms used generally throughout this tariff are defined below:

Advance Payment: The payment required before the start of service.

Authorized User: A person, corporation or other entity who is authorized by the Company's customer to utilize service provided by the Company to the customer. The Customer is responsible for all charges incurred by an Authorized User.

Commission: South Dakota Public Utilities Commission

Company: KMC Data, LLC

Customer or Subscriber: The person, firm or corporation which orders intrastate common carrier service pursuant to this tariff and is responsible for the payment of charges and compliance with the Company's regulations. Customer includes joint and authorized users.

Dedicated Access Service: An arrangement whereby a Customer or other common carrier uses a dedicated private line facility to access the Company's network.

Interruption: The inoperability of the subscriber line due to Company facilities malfunction or human error.

LATA: A Local Access and Transport Area established pursuant to the Modification of Final Judgment entered by the United States District Court for the District of Columbia in Civil Action No. 82-0192; or any other geographic area designated as a LATA in the National Exchange Carrier Association, Inc. Tariff F.C.C. No. 4.

Local Exchange Carrier or ("LEC"): Denotes any individual, partnership, association, joint-stock company, trust or corporation engaged in providing switched communication within an exchange.

Recurring Charges: The monthly charges to the Customer for services, facilities and equipment, that continue for the agreed upon duration of the service.

Service Commencement Date: The first day following the date on which the Company notifies the Customer that the requested service or facility is available for use, unless extended by the Customer's refusal to accept service that does not conform to standards set forth in the Service Order or this tariff, in which case the Service Commencement Date is the date of the Customer's acceptance. The Company and Customer may mutually agree on a substitute Service Commencement Date.

SECTION 1 - DEFINITIONS (Cont'd)

1.1 Definitions (Cont'd)

Service Order: The written request for Network Services executed by the Customer and the Company in the format devised by the Company. The signing of a Service Order by the Customer and acceptance by the Company initiates the respective obligations of the parties as set forth therein and pursuant to this tariff, but the duration of the service is calculated from the Service Commencement Date.

User or End User: A Customer, or any other person authorized by a Customer to use service provided under this tariff.

SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of the Company

2.1.1 Scope

2.1.1.1 The services of the Company consist of the furnishing of telecommunications services throughout the State of South Dakota pursuant to this general tariff offering of service to the general public.

2.1.1.2 The services offered herein may be used for any lawful purpose, including business, governmental or other use. There are no restrictions on sharing or resale of the Company's services. However, the Customer remains liable for all obligations under this tariff notwithstanding such sharing or resale and regardless of the Company's knowledge of same. The Company shall have no liability to any person or entity other than the Customer. If service is jointly ordered by more than one Customer, each is jointly and severally liable for all obligations herein.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.1 Undertaking of the Company (Cont'd)

2.1.1 Scope (Cont'd)

2.1.1.3 Company services may be connected to the services or facilities of other communications carriers only when authorized by, and in accordance with, the terms and conditions of any tariffs of such other communications carriers which are applicable to such connections.

2.1.2 Shortage of Equipment or Facilities

2.1.2.1 The Company reserves the right to limit or to allocate the use of its existing and future facilities when necessary because of a lack of facilities or due to any cause beyond the Company's control including but not limited to acts of God, fire, flood, explosion or other catastrophes; any law, order, regulation, direction, action or request of the United States government, or of any other government, including state and local governments having or claiming jurisdiction over the Company, or of any department, agency, commission-, bureau, corporation, or other instrumentality of any one or more of these federal, state or local governments, or of any civil or military authority; national emergencies; insurrections, riots, wars; unavailability of rights-of-way or materials; or strikes, lock-outs, work stoppages, or other labor difficulties.

2.1.2.2 The furnishing of service under this tariff is subject to the availability on a continuing basis of all facilities necessary to provide the service. Services will be provided using the Company's telecommunications facilities, as well as, from time to time and at the sole discretion of the Company, facilities the Company may obtain from other carriers.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.1 Undertaking of the Company (Cont'd)

2.1.3 Ownership of Facilities

Title to all facilities and equipment, and related plans and proposals, provided by Company in furnishing service in accordance with this tariff remains in the Company, its agents or contractors. Customer shall not have, nor shall it assert, any right, title or interest in the telecommunications or other facilities and associated equipment, plans or proposals provided by the Company. Such facilities and equipment, plans and proposals shall be returned to the Company by the Customer whenever requested, within a reasonable period (but in any event not more than fifteen (15) days following the request, in as good condition as reasonable wear will permit.

2.1.4 Governmental Authorizations

The provision of the Company's services is subject to and contingent upon the Company obtaining and retaining all governmental authorizations that may be required or be deemed necessary by Company. Such authorizations may include but are not limited to governmental approvals, consents, licenses, franchises, and permits. Company shall use reasonable efforts to obtain and keep in effect all such governmental authorizations. Company shall be entitled to take, and shall have no liability whatsoever for, any action necessary to bring its facilities and/or services into conformance with any requirement or request of the Federal Communications Commission or other federal, state or local governing entity or agency. Customer shall fully cooperate in and take any action as may be requested by Company to comply with such governmental requirement.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.1 Undertaking of the Company (Cont'd)

2.1.5 Rights-of-Way

Where economically feasible (in the sole opinion of the Company), Company shall use reasonable efforts to obtain and maintain, directly or through third parties, rights-of-way necessary for installation of the facilities used to provide Company's services to Customer's property line, building entrance, or other service point as agreed to by Company. Customers use of such rights-of-way shall in all respects be subject to the between the Company and such third parties relating thereto, and shall not regulation or restriction.

2.1.6 Customer Service

The Company's customer service representatives for billing and service inquiries may be reached, toll free at (888) KMC-THE1 / (888) 562-8431. Customers wishing to communicate with the Company in writing may send correspondence to 1545 Route 206, Suite 300, Bedminster, New Jersey 07921.

2.1.7 Term of Service

The minimum term of service under this tariff is one month. Service is provided 24-hours per day, 7-days per week. For purposes of this tariff, a month is considered to have 30 days.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.2 Liability of the Company

2.2.1 The liability of the Company for damages arising out of the furnishing of its services, including but not limited to mistakes, outages, omissions interruptions, delays, errors, or other defects, representations, failures arising out of the use of these services or failure to furnish service, whether caused by act, omission or negligence, shall be limited to the extension of allowances as set forth in section 2.3 of this tariff captioned: "Allowances for Interruptions in Service," and the provisions of SDCL 49-13-1, 49-13-1.1 and any other applicable law.

2.2.2 The Company shall not be liable for any delay or failure of performance of equipment due to causes beyond its control, including but not limited to: acts of God, fire, flood, explosion or other catastrophes; any law, order, regulation, direction, action or request of the United States government having or claiming jurisdiction over the Company, or of any department, agency, commission, bureau, corporation, or other instrumentality of any one or more of these federal, state or local governments, or of any civil or military authority; national emergencies; insurrections, riots; wars; unavailability of rights-of-way or materials; or strikes, lock-outs, work stoppages, or other labor difficulties.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.2 Liability of the Company (Cont'd)

2.2.3 The Company shall not be liable for any damages or losses due to the fault or negligence of the Customer or due to the failure or malfunction of Customer-provided equipment or facilities.

2.2.4 The Company does not guarantee nor make any warranty with respect to installations it provides for use in an explosive atmosphere. The Customer indemnifies and holds the Company harmless from any liability whatsoever, and for any damages caused or claimed to have been caused in any way, directly or indirectly, as a result of any such installation.

2.2.5 The Company is not liable for any defacement of or damage to Customer's premises resulting from the furnishing of services or equipment or the installation or removal thereof, unless such defacement or damage is caused by negligent or the willful misconduct of the Company's employees or agents.

2.2.6 The Company shall be indemnified, defended and held harmless by the Customer against any claim, loss or damage arising from Customer's use of services, involving claims for libel, slander, invasion of privacy, or infringement of copyright arising from the Customer's use of the Company's facilities.

2.2.7 Any claim, action or proceeding against the Company which is not filed or commenced within one (1) year after the earlier of: (a) the rendering of the service, or (b) the occurrence of the event with respect to which such claim arose, shall be deemed waived if not brought within such one year period.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.2 Liability of the Company (Cont'd)

2.2.8 In the event parties other than Customer, including but not limited to joint users and Customer's customers, shall have use of the Company's service directly or indirectly through Customer, then Customer agrees to forever indemnify and hold the Company harmless from and against any and all claims, demands, suits, actions, losses, damages, assessments or payments which may be asserted by said parties arising out of or relating to the Company's furnishing of service.

2.2.9 Failure by the Company to assert its rights pursuant to one provision of this tariff does not preclude the Company from asserting its rights under other provisions.

2.2.10 THE COMPANY MAKES NO WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE, EXCEPT THOSE EXPRESSLY SET FORTH HEREIN.

2.3 Allowances for Interruptions in Service

A credit allowance will be given for interruptions of service, which are 30 minutes or longer in duration, subject to the provisions of this section.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.3 Allowances for Interruptions in Service (Cont'd)

2.3.1 Credit for Interruptions

2.3.1.1 A credit allowance will be made when an interruption occurs because of a failure of any component furnished by the Company under this tariff. An interruption in service is considered to exist when a circuit, service or facility is unusable to the Customer.

2.3.1.2 A credit allowance will be made for interruption periods lasting 30 minutes or longer. An interruption period begins when the Customer reports a circuit, service or facility to be interrupted and releases it for testing and repair. An interruption period ends when the circuit, service or facility is operative. If the Customer reports an interruption but declines to release the circuit, service or facility for testing and repair, no interruption period will be deemed to exist.

2.3.1.3 A credit allowance is applied on a pro rata basis, dependent on the duration of the interruption, against the monthly recurring charges or the month-end billing charges payable by Customer under this tariff, and shall be expressly indicated on the next Customer bill. Only those facilities on an interrupted portion of a circuit or service will receive a credit.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.3 Allowances for Interruptions in Service (Cont'd)

2.3.1 Credit for Interruptions (Cont'd)

2.3.1.4 For calculating credit allowances, every month is considered to have 30 days. A credit allowance will be calculated for any service interruption lasting 30 minutes or longer on the basis of the proportion of interrupted minutes to total monthly minutes.

2.3.2 Limitations on Allowances

No credit allowance will be made for:

2.3.2.1 interruptions due to noncompliance with this tariff on the part of the Customer, authorized user, joint user, or other common carrier providing service connected to the service of the Company;

2.3.2.2 interruptions due to the negligence of any person other than the Company, including but not limited to the Customer, other user, or other common carriers connected to the Company's facilities;

2.3.2.3 interruptions due to the failure or malfunction of non-Company equipment;

2.3.2.4 interruptions of service during any period in which the Company is not given full and free access to its facilities and equipment for the purpose of investigating and correcting interruptions;

2.3.2.5 periods of impaired service during which the Customer continues to use the service;

Issued By: **Tricia Breckenridge**
Executive Vice President of Business Development
KMC Data, LLC
1755 North Brown Road
Lawrenceville, GA 30043

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.3 Allowances for Interruptions in Service (Cont'd)

2.3.2 Limitations on Allowances (Cont'd)

2.3.2.6 interruptions of service during any period when the Customer has released service to the Company for maintenance purposes or for implementation of a Customer order for a change in service arrangements;

2.3.2.7 interruptions of service during scheduled maintenance, after reasonable notice to Customer;

2.3.2.8 interruptions of service resulting from the failure, malfunction or removal or facilities, power or equipment provided by the Customer;

2.3.2.9 interruptions of service due to circumstances or causes beyond the control of Company, or interruptions the credit allowance for which would amount to less than one dollar.

2.4 Obligations of the Customer

2.4.1 Scope

The obligations of the Customer shall include the following:

2.4.1.1 Customer shall be responsible for any damage to or loss of the Company's facilities or equipment caused by the acts or omissions of the Customer, or its employees, agents, contractors or suppliers, by Customer's noncompliance with this tariff, by malfunction or failure of any equipment or facility provided by Customer or its agents, employees or suppliers, or by fire, theft or other casualty on the Customer's premises, unless caused by the gross negligence or willful misconduct of Company's employees or agents.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.1 Scope (Cont'd)

2.4.1.2 Customer shall provide at no cost to, and, as specified from time to time by the Company, any personnel, equipment, space, power, heating and air conditioning needed to operate, and maintain a proper operating environment for, Company facilities and equipment installed on the Customer's premises. Customer shall cooperate with Company in choosing the location, size and characteristics of the Company's equipment space on Customer's premises, which shall define the point of termination of Company's service. Customer may be required to pay, in the sole discretion of the Company, additional non-recurring charges for any additional points of termination within Customer's premises.

2.4.1.3 Customer shall obtain, maintain, and otherwise have full responsibility for all rights-of-way and conduit necessary for installation of Company facilities from the building entrance or property line to the location of Company's equipment space on the Customer's premises. Any costs associated with obtaining and maintaining the rights-of-way described herein, including any necessary building modification costs, shall be borne entirely by the Customer. Customer shall also be responsible for complying with all applicable laws, and obtaining all required permits or other approvals related to the location and installation of Company facilities and equipment in the Customer's premises or within the rights-of-way for which the Customer is responsible. The Customer and the Company may mutually agree to enter into a contract under which Company will provide some or all such non-regulated services and facilities.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.1 Scope (Cont'd)

2.4.1.4 Customer shall provide a safe place to work and be responsible for complying with all laws and regulations regarding the working conditions on the premises at which Company employees and agents install or maintain the Company's facilities and equipment. The Customer shall be responsible for identifying, monitoring, removing and disposing of any hazardous material (e.g., friable asbestos) prior to, during and after any construction or installation work. Customer may be required to install and maintain Company facilities and equipment if, in the Company's opinion, the equipment space provided by the Customer is a hazardous area.

2.4.1.5 Customer shall grant or obtain permission for Company employees or agents to enter the premises of the Customer at any time for the purpose of installing, inspecting, maintaining, repairing, or removing the facilities or equipment of the Company and/or inspecting Customer-provided equipment which is connected to Company's facilities.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.1 Scope (Cont'd)

2.4.1.6 Customer shall be responsible for the provision, operation and maintenance of any Customer-provided terminal equipment connected to Company equipment and facilities, and for ensuring that such Customer-provided equipment is compatible with Company equipment and facilities. The magnitude and character of the voltages and currents impressed on Company equipment, facilities and wiring by such Customer-provided equipment shall be such as not to cause damage to Company's equipment, facilities and wiring or injury to Company's employees or to other persons. Upon Company's request, Customer will submit to Company a complete manufacturer's specification sheet for each item of Customer-provided equipment that is or is proposed to be attached to Company's facilities. Company may provide, at the Customer's expense, any additional protective equipment required in the sole opinion of the Company, to prevent damage or injury resulting from the connection of any Customer-provided equipment.

2.4.1.7 Customer warrants that the services ordered pursuant to this tariff are intrastate in nature.

2.4.1.8 Customer shall cooperate with Company to plan, coordinate and undertake any actions required to maintain maximum network capability following natural or man-made disasters, which affect telecommunications services.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.2 Payments

Obligations of the Customer with regard to payments shall include:

2.4.2.1 Customer shall be responsible for payment of all applicable charges pursuant to this tariff for facilities and service furnished to the Customer or to authorized or joint users or to the Customer's customers. Company's services are provided on a "take or pay" basis, that is, Customer is responsible for the applicable charges for services as ordered, whether or not Customer actually uses all or part of those services or capacity.

2.4.2.2 Customer shall pay all sales, use, excise, access, bypass or other local, state and Federal taxes, fees (including franchise fees), charges or surcharges, however designated, imposed on or based on the provision, sale or use of the Company's services, excluding gross receipts taxes and taxes on the Company's net income. Such taxes shall be separately stated on the Customer's invoice.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.2 Payments (Cont'd)

2.4.2.3 Customer shall pay outstanding charges in full within 30 days of the invoice date. Charges not paid by Customer within 30 days, or paid in funds not immediately available to the Company, shall be subject to interest at a rate of 1.5% or the highest rate permitted by the Commission unless otherwise agreed by the Company or required by law. Charges normally will be invoiced in advance, with monthly recurring charges invoiced on or about the first of the month for which the charges apply. In the event of a Company billing error or omission, Customer shall be responsible for any back billing invoiced by the Company within 2 years of the original date of service.

2.4.2.4 Customer agrees that Company may conduct an independent verification of Customer's financial condition at any time, and Customer agrees to promptly supply such financial information as may be reasonably requested by Company. If, in the sole opinion of the Company, a Customer presents an undue risk of nonpayment at any time the Company may require that Customer pay its bills within a specified number of days, pay in advance of the furnishing or continuation of any service, and/or make such payments in cash or the equivalent of cash.

2.4.2.5 The Company will not require Advance Payments.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.2 Payment (Cont'd)

2.4.2.6 The Company will not require deposits.

2.4.3 Indemnification

With respect to any service or facility provided by the Company, or otherwise in the event of Customer's breach of any of the provisions of this tariff, Customer shall indemnify, defend and hold harmless the Company from and against all claims, actions, damages, liabilities, costs and expenses, for:

2.4.3.1 any loss, destruction or damage to property of the Company or any third party, or the death or injury of any person, to the extent caused by or resulting from the negligent or intentional act or omission of the Customer, its employees, agents, representatives or invitees; and

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.3 Indemnification (Cont'd)

2.4.3.2 any claim, loss, damage, expense or liability for infringement of any copyright, patent, trade secret, or any proprietary or intellectual property right of any third party, arising from any act or omission by the Customer, including, without limitation, use of the Company's services and facilities in a manner not contemplated by this tariff or any agreement between Customer and Company.

2.5 Cancellation of Service

If Customer cancels a service order or terminates service before the completion of the term of service specified in the service order for any reason, Customer agrees to pay to Company all costs, fees and expenses incurred by Company in connection with construction and with such termination. In addition, Customer may be liable for termination charge up to a maximum amount equal to the total of charges applicable for the remaining term specified in the service order (discounted to present value at six percent).

2.6 Discontinuance of Service

2.6.1 If Customer fails to timely pay any regulated amount owed to the Company and such failure continues for seven days after written notice to the Customer to comply with any rule or remedy any deficiency, the Company may discontinue or suspend service, reject additional applications for service and/or refuse to complete any pending orders for service without incurring any liability, and/or pursue any other remedies as may be provided at law or in equity.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.6. Discontinuance of Service (Cont'd)

2.6.2 If Customer violates any other material term or condition for the furnishing of service or any law, rule or regulation governing the services provided hereunder, and such violation continues for thirty days after written notice thereof to Customer, Company may discontinue or suspend service, refuse additional applications for service and/or refuse to complete any pending orders for service without incurring any liability, and/or pursue any other remedies as may be provided at law or in equity. Customer hereby waives such thirty-day notice requirement in the case of any violation which, in the sole opinion of the Company, if allowed to continue may result in damage to property, injury or death of any person, or impairment of the operation of Company's facilities or which may otherwise expose Company to civil or criminal liability.

2.6.3 Upon the Customer filing for bankruptcy or reorganization or failing to discharge an involuntary petition therefore within the time permitted by law, or an assignment for the benefit of creditors, appointment of a trustee or receiver or similar event with respect to Customer, the Company may, in addition to any other remedy available at law or in equity, immediately discontinue or suspend service, refuse additional applications for service and/or refuse to complete any pending orders for service without incurring any liability.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.6 Discontinuance of Service (Cont'd)

2.6.4 Upon condemnation of any significant portion of the facilities or associated equipment used by the Company to provide service to Customer or if a casualty renders all or any significant portion of such facilities or equipment inoperable beyond feasible repair, the Company may discontinue or suspend service, refuse additional orders for service and/or refuse to complete any pending orders for service upon notice to Customer, without incurring any liability.

2.6.5 Upon any governmental prohibition or required alteration of the services provided or ordered, or any violation of an applicable law or regulation, the Company may immediately discontinue or suspend service, refuse additional applications for service and/or refuse to complete any pending orders for service without incurring any liability.

2.7 Changes in Equipment and Services

2.7.1 Company may substitute, change or rearrange any equipment, facility or system used in providing services at any time and from time to time, but shall not thereby materially alter the technical parameters of the services provided pursuant to Customer's service order.

2.7.2 Customer shall not cause or allow any facility or equipment of Company to be rearranged, moved, disconnected, altered or repaired without Company's prior written consent.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.7 Changes in Equipment and Services (Cont'd)

2.7.3 Upon receipt of a written request from Customer, Company will add, delete or change locations or features of specific circuits and/or equipment. Customer shall be liable for nonrecurring charges for such changes. If a request for deletion of a service represents a cancellation prior to the applicable term of service, Customer will be subject to Company's termination charges.

2.8 Prohibited Uses

2.8.1 The services Company provides shall not be used for any unlawful purpose or for any use with respect to which Customer has not obtained all governmental approvals, authorizations, licenses, consents and permits required to be obtained by Customer.

2.8.2 Customer shall not use the Company's service offerings for resale and/or for shared use unless, if requested to do so by Company, Customer has first demonstrated that such use complies with relevant laws, regulations, policies, orders, decisions and other governmental or legal requirements.

2.8.3 Customer may not use Company's services so as to interfere with or impair any other service or impair the privacy of any communications over any of Company's facilities and associated equipment or over the facilities and equipment of any other communications carrier connected to Company's facilities.

2.8.4 Customer shall not use or allow the use of Company's facilities or equipment installed at the Customer's premises for any purpose other than that for which the Company provides it, without the prior written consent of the Company.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.9 Assignment

2.9.1 Company may, without obtaining any further consent from Customer, assign any of its rights, privileges or obligations under this tariff to any subsidiary, parent company or affiliate of Company; pursuant to any sale or transfer of substantially all the business of Company; or pursuant to any financing, merger or reorganization of Company.

2.9.2 Customer may, upon prior written consent of Company, assign its rights, privileges or obligations under this tariff to any subsidiary, parent company or affiliate of Customer; pursuant to any sale or transfer of substantially all the business of Customer; or pursuant to any financing, merger or reorganization of Customer. Any attempt of Customer to make any assignment, transfer, or disposition of its rights, privileges or obligations under this tariff without the consent of Company shall be null and void.

2.10 License, Agency or Partnership

No license, express or implied, is granted by Company to Customer by virtue of an agreement for the furnishing of service hereunder. Neither Customer nor any joint or authorized users shall represent or otherwise indicate to its customers or others that the Company jointly participates in the Customer's joint user's services. The relationship between Company and Customer shall not be that of partners or agents for one or the other, and shall not be deemed to constitute a partnership or agency agreement, unless such relationship or agreement is expressly agreed to in writing by both Company and Customer.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.11 Proprietary Information

Neither Company nor Customer or any joint or authorized user shall disclose any plans, drawings, trade secrets or other proprietary information of the other party which is made known in the course of the furnishing of service hereunder, except as may be required by law, without prior written consent.

2.12 Promotions

Company reserves the right, from time to time, to provide promotional offerings. Company will notify Commission prior to effective date of promotions.

2.13 Waiver of Nonrecurring Charges

Company reserves the right to waive nonrecurring charges for moves, additions, and deletions.

2.14 Contested Charges

All bills are presumed accurate, and shall be binding on the Customer unless objection is received by the Company within one hundred eighty (180) days of the date of the invoice on which the disputed charges appear. In the event that a billing dispute between the Customer and the Company for service furnished to the Customer cannot be settled with mutual satisfaction, the Customer may take the following course of action:

2.14.1 First, the Customer may request, and the Company will provide, an in-depth review of the disputed amount. (The undisputed portion and subsequent bills must be paid on a timely basis or the service may be subject to disconnection.)

2.14.2 Second, if there is still a disagreement about the disputed amount after investigation and review by the Company, the Customer may file an appropriate complaint with the South Dakota Public Utilities Commission. The address of the Commission is:

South Dakota Public Utilities Commission
Capitol Building, 1st floor
500 East Capitol Avenue
Pierre, SD 57501-5070
(605)773-3201
(800) 332-1782
(800) 877-1113 (TTY Through Relay South Dakota)

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.15 Taxes

State and local sales, use and similar taxes, including gross receipts taxes, are billed as separate items and are not included in the quoted rates for local exchange or long distance telecommunications service.

2.16 Notices and Communications

2.16.1 The Customer shall designate on the Service Order an address to which the Company shall mail or deliver all notices and other communications, except that the Customer may also designate a separate address to which the Company's bills for service shall be mailed.

2.16.2 The Company shall designate on the Service Order an address to which the Customer shall mail or deliver all notices and other communications, except that Company may designate a separate address on each bill for service to which the Customer shall mail payment on that bill.

2.16.3 All notices or other communications required to be given pursuant to this tariff will be in writing. Notices and other communications of either party, and all bills mailed by the Company, shall be presumed to have been delivered to the other party on the third business day following placement of the notice, communication or bill with the U.S. Mail or a private delivery service, prepaid and properly addressed, or when actually received or refused by the addressee, whichever occurs first.

2.16.4 The Company or the Customer shall advise the other party of any changes to the addresses designated for notices, other communications or billing, by following the procedures for giving notice set forth herein.

2.17 Incomplete Calls/Wrong Numbers

The Company will not knowingly charge for incomplete calls or wrong numbers. Upon the Customer's request and proper verification, the Company shall promptly adjust and credit the Customer's account for charges or payment for any unanswered call inadvertently billed.

SECTION 3 - APPLICATION OF RATES

3.1 Rates Based Upon Distance

3.1.1 The airline distance between any two rate centers is determined as follows:

(1) Obtain the "V" (vertical) and "H" (horizontal) coordinates for each rate center from the Bellcore Local Exchange Routing guide referenced in Section 3.3(A).

(2) Compute the difference between the "V" coordinates of the two rate centers; and the difference between the two "H" coordinates.

(3) Square each difference obtained in step (2) above.

(4) Add the square of the "V" difference and the square of the "H" difference obtained in step (3) above.

(5) Divide the sum of the squares by 10. Round to the next higher whole number if any fraction is obtained.

(6) Obtain the square root of the whole number result obtained above. Round to the next higher whole number if any fraction is obtained. This is the airline mileage.

(7) FORMULA =

$$\sqrt{\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}}$$

SECTION 4 - SERVICE AREAS

4.1 Exchange Access Service Areas

Exchange services are provided in all Exchange Access Service Areas (EASA) throughout the entire state of South Dakota.

SECTION 2 - SERVICE AREAS (Cont'd)

4.2 Calling Areas

Geographically-defined Local Calling Areas are associated with each Exchange Access Service provided pursuant to Section 5.1. Company's local calling zone will mirror US West's calling zones

SECTION 5 - EXCHANGE ACCESS SERVICE

5.1 General

Exchange Access Service provides a Customer with a telephonic connection to, and a unique telephone number address on the public switched telecommunications network. Each Exchange Access Service enables users to:

(A) receive calls from other stations on the public switched telecommunications network;

(B) access other services offered by the Company as set forth in this tariff;

(C) access certain interstate and international calling services provided by the Company;

(D) access (at no additional charge) the Company's operators and business office for service related assistance;

(E) access (at no additional charge) emergency services by dialing 0- or 9-1-1; and

(F) access services provided by other common carriers that purchase the Company's Switched Access services as provided under the Company's Federal and State tariffs, or that maintain other types of traffic exchange arrangements with the Company.

Each Exchange Access Service is available on a "Full" service basis, whereby service is delivered to a demarcation/connection block at the customer's premises.

The following Exchange Access Services are offered:

Basic Line Service

SECTION 5 - EXCHANGE ACCESS SERVICE (Cont'd)

5.2 Basic Line Service

Basic Line Service provides a Customer with a single, voice-grade telephonic communications channel that can be used to place or receive one call at a time. Basic Lines are provided for connection of Customer-provided single station sets or facsimile machines to the public switched telecommunications network. Each Basic Line may be configured into a hunt group with other Company-provided Basic Lines. Each Basic Line is provided with the following standard features which are set forth in Section 10.6 of the tariff.

Non-recurring and monthly recurring rates per Basic Line apply as follows:

On-Net Services
Basic Local
Exchange Service

	Recurring Monthly Charge	Non-Recurring Monthly Charge
Flat Rate Service	**RESERVED FOR FUTURE USE**	
Measured Rate Service	**RESERVED FOR FUTURE USE**	

Expanded Local
Exchange Service

	Recurring Monthly Charge	Non-Recurring Monthly Charge
Flat Rate Service	**RESERVED FOR FUTURE USE**	
Measured Rate Service	**RESERVED FOR FUTURE USE**	

SECTION 6 - EXCHANGE ACCESS OPTIONAL FEATURES

6.1 Directory Listings

For each Customer of Company-provided Exchange Access Service(s), the Company shall arrange for the listing of the Customer's main billing telephone number[1] in the directory(ies) published by the dominant Local Exchange Carrier in the area at no additional charge. At a Customer's option, the Company will arrange for additional listings at the following rates:

Each Additional Listing: **RESERVED FOR FUTURE USE**

[1] For Customers with multiple premises served by the Company, the Company will arrange for a listing of the main billing telephone number at each premise.

SECTION 6 - EXCHANGE ACCESS OPTIONAL FEATURES (Cont'd)

6.2 Main Number Retention

6.2.1 Description

Main Number Retention is an optional feature by which a new Customer, who was formally a customer of another certificated local exchange carrier at the same premises location, may retain its main telephone numbers and main fax numbers for use with the Company-provided Exchange Access Services. Main Number Retention service is only available in areas where the Company maintains some form of number retention arrangement with the Customer's former local exchange carrier.

Monthly recurring and non-recurring charges apply per retained number. Rates for retained numbers may vary from area to area.

6.2.2 Rates

per retained number	**RESERVED FOR FUTURE USE**
per retained vanity number	**RESERVED FOR FUTURE USE**

Issued By: **Tricia Breckenridge**
Executive Vice President of Business Development
KMC Data, LLC
1755 North Brown Road
Lawrenceville, GA 30043

SECTION 7 - RESOLD LOCAL EXCHANGE SERVICE

7.1 Description

Resold Local Exchange Service is composed of the resale of exchange access lines and local calling provided by other certificated Local Exchange Carriers, in combination with Company-provided usage services, miscellaneous services or interstate/international services.

7.2 Rates

The following maximum rates apply for Resold Local Exchange Services:

Resold Basic Lines

		Recurring Monthly Charge	Non-Recurring Monthly Charge
(1)	Flat Rate Service		
(2)	Measured Service		

Resold Basic Trunks[2]

(1)	Flat Rate Service		
(2)	Measured Service		

[2] Includes Hunting

SECTION 7 - RESOLD LOCAL EXCHANGE SERVICE (Cont'd)

7.2 **Rates** (Cont'd) **RESERVED FOR FUTURE USE**

Resold Local Usage
Flat Rate Calling — Unlimited

Measured Rate Calling
Peak
Intra-wire Center
1st Min
Addtl Min
All Other Local Calls
Off-Peak
Intra-wire Center
1st Min
Addtl Min
All Other Local Calls

The following rates for Local Exchange Resold Services are set forth in Section 8 and Section 10 of the tariff.

Resold features associated with Resold Local Exchange Service will be priced according to the rates established for such features in the underlying carrier's effective intrastate tariffs.

SECTION 8 - LOCAL CALLING SERVICE

8.1 Description

Local Calling Service provides a Customer with the ability to originate calls from a Company-provided access line to all other stations on the public switched telephone network[3] bearing the designation of any central office exchanges, areas, and zones included in the Customer's local calling area.

8.1.1 Basic Local Exchange Service - This calling service allows the Customer unlimited access to all other stations on the public switched telephone network within the customer's Basic Local Calling Area.[4] All calls to destinations outside the Basic Local Calling Area but within the same state and LATA will be charged the IntraLATA rates as specified in Section 9.3 following.

8.1.2 Expanded Local Exchange Service - This calling service allows the Customer limited access to all other stations on the public switched telephone network within the Customer's Basic Local Calling Area. Additional calls to the Basic Local Calling Area will be charged as specified in Section 8.2.1(A) following. All calls to the Expanded Local Calling Area[2] will be charged a per call setup and per minute access charge as specified in Section 8.2.1(B) following. All calls to destinations outside the Expanded Local Calling Area but within the same state and LATA will be charged the IntraLATA rates as specified in Section 9.3 following.

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[3] Except calls to other telephone companies' caller paid information services (e.g. NPA 900, NXX 976, etc.). Calls to those numbers and other numbers used for caller-paid information services will be blocked by the Company's centralized switching facility.

[4] As specified in US West's tariff in effect and as amended from time-to-time.

SECTION 8 - LOCAL CALLING SERVICE (Cont'd)

8.1 Description (Cont'd)

8.1.2 Expanded Local Exchange Service (Cont'd)

(A) Time Periods

Day and Night/Weekend rates apply as follows:

Rates	From	To (but not including)	Days Applicable
Day	9:00 A.M.	9:00 P.M.	Mon. - Fri.

Night/Weekend All other days, times, and holidays.

Holidays include New Year's Day (January 1), Independence Day (July 4), Labor Day (the first Monday in September), Thanksgiving Day (the fourth Thursday in November), and Christmas Day (December 25).

SECTION 8 - LOCAL CALLING SERVICE (Cont'd)

8.2 Rates

The rates set forth in this section apply to all direct dialed local calls. For operator-assisted local calls, the operator charges listed in Section 10.1.3 apply in addition to the charges listed below.

8.2.1 Usage Charges - Per minute charges apply for each call. Timing is in whole minute increments, with a minimum charge of one minute per call.

(A) Monthly Message Allowance

Type of Service	Basic Calling Area	Extended Calling Area
Basic Local Exchange Service	TBD	TBD[5]
Expanded Local Exchange Service	TBD	TBD

*Additional message charge of $X.XX for each message over monthly allowance.

(B) Expanded Calling Area - The following usage charges apply to points in the Customer's Expanded Calling Area.

MILEAGE	SETUP PER CALL	PEAK	OFF-PEAK

RESERVED FOR FUTURE USE

[5] Customers of Basic Local Exchange Service are billed intraLATA rates for calls to destinations within the state and LATA but outside the Basic Local Calling Area.

SECTION 9 - INTRALATA CALLING SERVICE

9.1 Description

IntraLATA calling service provides a Customer with the ability to originate calls from a Company-provided access line to all other stations on the public switched telephone network[6] bearing the designation of any central office exchanges, areas, and zones outside of the Customer's Basic Calling Area but within the same state and LATA.

9.2 Time Periods

Day, Evening and Night/Weekend rate periods are shown below. On holidays, Evening rates will apply unless a lower rate will normally apply.

Rates	From	To (but not including)	Days Applicable	Discount Applicable
Day	8:00 A.M.	12:00 P.M.	Mon. - Fri.	0%
	1:00 P.M.	5:00 P.M.	Mon. - Fri.	0%
Evening	5:00 P.M.	11:00 P.M.	Mon. - Fri.	25%
Night/ Weekend	All other times			50%

Holidays include New Year's Day (January 1), Independence Day (July 4), Labor Day (the first Monday in September), Thanksgiving Day (the fourth Thursday in November), and Christmas Day (December 25).

[6] Except calls to other telephone companies' caller paid information services (e.g. NPA 900, NXX 976, etc.). Calls to those numbers and other numbers used for caller-paid information services will be blocked by the Company's centralized switching facility.

SECTION 9 - INTRALATA CALLING SERVICE (Cont'd)

9.3 Rates

MILEAGE	FIRST MINUTE	ADDITIONAL MINUTE
0 - 8	$0.0550	$0.0440
9 - 12	$0.0660	$0.0550
13 - 16	$0.0825	$0.0660
17 - 21	$0.0990	$0.0825
22 - 26	$0.1265	$0.0990
27 - 31	$0.1265	$0.1100
32 - 41	$0.1265	$0.1210
42 - 56	$0.1265	$0.1265
57 - 71	$0.1265	$0.1265
72 - 87	$0.1265	$0.1265
88 - 127	$0.1265	$0.1265
128 +	$0.1265	$0.1265

SECTION 10 - MISCELLANEOUS SERVICES

10.1 Operator Services

10.1.1 Description

Operator Handled Calling Services are provided to Customers and Users of Company-provided Exchange Access Services, and to Customers and Users of exchange access lines.

10.1.2 Definitions

Person--Person: Calls completed with the assistance of a Company operator to a particular person, station, department, or PBX extension specified by the calling party. Charges may be billed to the Customer's commercial credit card and/or LEC calling card, calling station, called station, or a designated third-party station. Calls may be dialed with or without the assistance of a Company operator.

Station-to-Station: Refers to calls other than person-to-person calls billed to either the end user's commercial credit card and/or nonproprietary calling card. Calls may be dialed with or without the assistance of a Company operator. Collect calls to coin telephones and transfers of charges to third telephones which are coin telephones will not be accepted.

Operator Dialed Charge: The end user places the call without dialing the destination number, although the capability to do it himself exists. The end user will dial "0" for local calls and "00" for long distance calls and then request the operator to dial the called station.

Billed to Non-Proprietary Calling Card: Refers to calls that are dialed by the customer in accordance with standard dialing instructions and billed to a non-proprietary calling card issued by another carrier.

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.1 Operator Services (Cont'd)

10.1.3 Rates

Local exchange and IntraLATA calls may be placed on an Operator Assisted basis. Usage charges for Operator Assisted calls are the same as those set forth in Sections 8 and 9, preceding. In no event will the maximum rate for Operator Assisted calls exceed the maximum US West rate on file for such services. For Operator Assisted calls to Busy Line Verification and Interrupt, or Directory Assistance, the surcharges specified in Section 10.2.3 and Section 10.1.3 will apply in addition to any applicable Operator charges.

In addition to the usage charges identified above, the following operator-assisted charges will apply:

Per Call Charges	IntraLATA	InterLATA
Person-to-Person (Operator Assisted)	**RESERVED FOR FUTURE USE**	
Station-to-Station (Operator Assisted)	**RESERVED FOR FUTURE USE**	
Collect	**RESERVED FOR FUTURE USE**	
Sent Paid	**RESERVED FOR FUTURE USE**	
Billed to Third Number	**RESERVED FOR FUTURE USE**	
Operator Dialed Charge (applies in addition to other operator charges)	**RESERVED FOR FUTURE USE**	
Billed to Non-Proprietary Calling Card (additional surcharge)	**RESERVED FOR FUTURE USE**	
Directory Assistance	**RESERVED FOR FUTURE USE**	
Directory Assistance Call Completion	**RESERVED FOR FUTURE USE**	

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.2 Busy Line Verify and Line Interrupt Service

10.2.1 Description

Upon request of a calling party the Company will verify a busy condition on a called line.

(A) The operator will determine if the line is clear or in use and report to the calling party.

(B) The operator will interrupt the call on the called line only if the calling party indicates an emergency and requests interruption.

10.2.2 Regulations

(A) A charge will apply when:

(1) The operator verifies that the line is busy with a call in progress.

(2) The operator verifies that the line is available for incoming calls.

(3) The operator verifies that the called number is busy with a call in progress and the customer requests interruption. The operator will then interrupt the call, advising the called party the name of the calling party. One charge will apply for both verification and interruption.

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.2 Busy Line Verify and Line Interrupt Service (Cont'd)

10.2.2 Regulations (Cont'd)

(B) No charge will apply:

(1) When the calling party advises that the call is to or from an official public emergency agency.

(2) Under conditions other than those specified in 10.2.2(A) preceding.

(C) Busy Verification and Interrupt Service is furnished where and to the extent that facilities permit.

(D) The Customer shall identify and hold the Company harmless against all claims that may arise from either party to the interrupted call or any person.

10.2.3 Rates

Busy Line Verify Service (each request)	**RESERVED FOR FUTURE USE**
Busy Line Verify and Busy Line Interrupt Service (each request)	**RESERVED FOR FUTURE USE**

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.3 Service Implementation

10.3.1 Description

Absent a promotional offering, service implementation charges will apply to new service orders or to orders to change existing service.

10.3.2 Rates

	Resold Non-Recurring	On-Net Recurring
per service order	$84.00	**RESERVED FOR FUTURE USE**

10.4 Restoration of Service

10.4.1 Description

A restoration charge applies to the re-establishment of service and facilities suspended because of nonpayment of bills and is payable at the time that the re-establishment of the service and facilities suspended is arranged for. The restoration charge does not apply when, after disconnection of service, service is later re-established.

10.4.2 Rates

	Resold Non-Recurring	On-Net Recurring
per occasion	$84.00	**RESERVED FOR FUTURE USE**

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.5 Charges for Connecting or Changing Service

Line Connection Charge
Applies per exchange access line or trunk,

	Resold Non-Recurring	On-Net Recurring
First Line	$84.00	**RESERVED FOR FUTURE USE**

Line Change Charge
Applies per exchange access line or trunk

First Line	$8.00	**RESERVED FOR FUTURE USE**

Secondary Service Charge
Applies per customer request

Each	$8.00	**RESERVED FOR FUTURE USE**

Premises Work Charge
First 15-minute increment or fraction thereof

Per increment	$17.00	**RESERVED FOR FUTURE USE**

Each Additional 15-minute increment or fraction thereof

Per increment	$9.00	**RESERVED FOR FUTURE USE**

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.6 Custom Calling Service

10.6.1 Resold Rates **RESERVED FOR FUTURE USE**

Business/Business PBX
Individual Features:

(a)	Call Waiting	$X.XX
(b)	Call Forwarding Variable	$X.XX
(c)	Three-Way Calling	$X.XX
(d)	Speed Calling (8-code)	$X.XX
(e)	Speed Calling (30-code)	$X.XX
(f)	Call Forwarding Busy Line	$X.XX
(g)	Call Forwarding Don't Answer	$X.XX
(h)	Call Forwarding Don't Answer - Ring Control	$X.XX
(i)	Customer Control of Call forwarding Busy Line	$X.XX
(j)	Customer Control of Call Forwarding Don't Answer	$X.XX
(k)	Call Forwarding Busy Line Multipath or Customer Control of Call Forwarding Busy Line Multipath	$X.XX
(l)	Call Forwarding Don't Answer Multipath or Customer Control of Call Forwarding Don't Answer Multipath	$X.XX
(m)	Call Forwarding Variable Multipath or Remote Access - Call Forwarding Variable Multipath	$X.XX
(n)	Remote Access - Call Forwarding Variable	$X.XX

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.6 Custom Calling Service (Cont'd.)

10.6.1 Resold Rates (Cont'd.) **RESERVED FOR FUTURE USE**

Business/Business PBX
Individual Features:

(o)	Call Return (per line)		
	Recurring Monthly Charge	$X.XX	
	Call Return (per use)		
	Non-Recurring	$X.XX	
	Call Return (denial of per use)		
	Non-Recurring	$X.XX	
(p)	Repeat Dialing (per line)		
	Recurring Monthly Charge		$X.XX
	Repeat Dialing (per use)		
	Non-Recurring	$X.XX	
	Repeat Dialing (denial of per use)		
	Non-Recurring	$X.XX	
(q)	Call Selector (per line)		
(r)	Preferred Call Forwarding (per line)		$X.XX
(s)	Call Block (per line)		$X.XX
(t)	Call Tracing (per line)		
	Per line		$X.XX
	Per Successful Trace (non-subscription) N/A		
(u)	Caller ID (per line)		
	Caller ID - Calling Name Delivery		$X.XX
	Caller ID - Calling Number Delivery		$X.XX
	Caller ID - Calling Number & Name		$X.XX
(v)	Calling Number Delivery Blocking -		$X.XX
	Permanent Per line		
(w)	Calling Number Delivery Blocking -		$X.XX
	Per Call (Per activation)		
(x)	Enhanced Caller ID (with ACR) Per Line		$X.XX
(y)	Enhanced Caller ID		
	(with Call Management) Per Line		$X.XX
(z)	Enhanced Caller ID		
	(with ACR & Call Management) Per Line		$X.XX

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.7 Remote Call Forwarding

Rates

The following charge is for the Remote Call Forwarding feature only and are in addition to applicable charges for service and equipment.

Remote Call Forwarding is per feature arranged and one access path for either interexchange, intraexchange, or local calling area per service request.

	Non-Recurring	Monthly
Each	**RESERVED FOR FUTURE USE**	
Additional Access Path (with initial installation)		
Each	**RESERVED FOR FUTURE USE**	
Additional Access Path (with initial installation)		
Each	**RESERVED FOR FUTURE USE**	

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.8 Flexible Call Forwarding

The following charge is for the Flexible Call Forwarding feature only and are in addition to applicable charges for service and equipment.

Flexible Call Forwarding is an optional network feature that provides customer control for call forwarding capabilities via dial-accessed voice prompt menus.

Rates-Individual Features	Resold Non-Recurring	On-Net Recurring
Flexible Call Forwarding	**RESERVED FOR FUTURE USE**	
Flexible Call Forwarding with Audio Calling Name	**RESERVED FOR FUTURE USE**	

SECTION 11 - SPECIAL ARRANGEMENTS

11.1 Special Construction

11.1.1 Basis for Charges

Where the Company furnishes a facility or service for which a rate or charge is not specified in the Company's tariffs, charges will be based on the costs incurred by the Company and may include:

(A) non-recurring type charges;

(B) recurring type charges;

(C) termination liabilities; or

(D) combinations thereof.

11.1.2 Termination Liability

To the extent that there is no other requirement for use by the Company, a termination liability may apply for facilities specially constructed at the request of the customer.

(A) The termination liability period is the estimated service life of the facilities provided.

(B) The amount of the maximum termination liability is equal to the estimated amounts for:

SECTION 11 - SPECIAL ARRANGEMENTS (Cont'd)

11.1 Special Construction (Cont'd)

11.1.2 Termination Liability (Cont'd)

(B) (Cont'd)

(1) Cost installed of the facilities provided including estimated costs for rearrangements of existing facilities and/or construction of new facilities as appropriate, less net salvage. Cost installed includes the cost of:

(a) equipment and materials provided or used,

(b) engineering, labor and supervision,

(c) transportation, and

(d) rights-of-way;

(2) license preparation, processing, and related fees;

(3) tariff preparation, processing, and related fees;

(4) cost of removal and restoration, where appropriate; and

(5) any other identifiable costs related to the specially constructed or rearranged facilities.

SECTION 11 - SPECIAL ARRANGEMENTS (Cont'd)

11.1 Special Construction (Cont'd)

11.1.2 Termination Liability (Cont'd)

(C) The applicable termination liability method for calculating the unpaid balance of a term obligation. The amount of such charge is obtained by multiplying the sum of the amounts determined as set forth in Section 11.1.2(B) preceding by a factor related to the unexpired period of liability and the discount rate for return and contingencies. The amount determined in section 11.1.2(B) preceding shall be adjusted to reflect the redetermined estimate net salvage, including any reuse of the facilities provided. This product is adjusted to reflect applicable taxes.

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SECTION 11 - SPECIAL ARRANGEMENTS (Cont'd)

11.2 Individual Case Basis (ICB) Arrangements

Arrangements will be developed on a case-by-case basis in response to a bona fide request from a Customer or prospective Customer to develop a competitive bid for a service offered under this tariff. Rates quoted in response to such competitive requests may be different than those specified for such services in this tariff. ICB rates will be offered to the Customer in writing and on a nondiscriminatory basis. All ICB rates are subject to Commission approval.

SECTION 11 - SPECIAL ARRANGEMENTS (Cont'd)

11.3 Temporary Promotional Programs

The Company may establish temporary promotional programs wherein it may waive or reduce non-recurring or recurring charges, to introduce present or potential Customers to a service not previously received by the Customers. All promotions are subject to Commission approval.

SECTION 12 - INTEREXCHANGE SERVICE

12.1 Rates Charged Based on Timing of Calls

Where charges for service are specified based on the timing of calls, such as the duration of a telephone call, the following rules apply:

12.1.1 When Billing Charges Begin and Terminate For Phone Calls

The Customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the receiver, (i.e. when two-way communication, often referred to as "conversation time," is possible). When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

12.1.2 Billing Increments

Unless otherwise specified in this tariff, the minimum call duration for billing purposes is 1 minute for a connected call. Calls beyond 1 minute are billed in 1 minute increments.

12.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

12.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.2 Rates Based Upon Calculation of Distance

At this time, the Company does not specify the charges for service based on the calculation of distance. However, if in the future the charges for service are specified based upon the calculation of distance, the following rules will apply:

12.2.1 Distance between two points is measured as airline distance between the Rate Centers of the originating and terminating telephone lines. The Rate Center is set of geographic coordinated. as referenced in National Exchange Carrier Association, Inc. Tariff FCC No. 4, associated with each NPA-NXX combination (where NPA is the area code and NXX is the first three digits of a seven-digit telephone number). Where there is no telephone number associated with an access line on the Company's network (such as dedicated 800 or WATS access line), the Company will apply the Rate Center of the Customer's main billing telephone number.

12.2.2 The airline distance between any two Rate Centers is determined as follows:

(A) Obtain the "V" (vertical) and "H" (horizontal) coordinates for each Rate Center from the above-referenced NECA tariff.

(B) Compute the difference between the "V" coordinates of the two rate centers; and the difference between the two "H" coordinates.

(C) Square each difference obtained in step (B) above.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.2 Application of Rates (Cont'd)

12.2.2 Rates Based Upon Calculation of Distance (Cont'd)

(D) Add the square of the "V" difference and the square of the "H" difference obtained in step (C).

(E) Divide the sum of the squares by 10. Round to the next higher whole number if any fraction is obtained.

(F) Obtain the square root of the whole number result obtained above. Round to the next higher whole number if any fraction is obtained. This is the airline mileage.

(G) Formula =

$$\sqrt{\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}}$$

12.2.3 Calls Originating and Terminating Within 0 to 16 Mile and 22 Mile Mileage Bands

There will be no long distance toll charges for calls which originate and terminate within a 0 to 16 mile mileage band and the 22 mile mileage band for selected routes.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.3 Minimum Call Completion Rate

A customer can expect a call completion rate (number of calls completed/number of calls attempted) of not less than 99.5% during peak use periods for the Company services.

12.4 Service Offerings

12.4.1 KMC Long Distance Service (LDS)

(A) Description

KMC Long Distance Service (LDS) is a communications service which is available for use by customers twenty-four (24) hours a day. Customers may originate LDS from locations served by the Company, and may terminate in all locations within the State of South Dakota.

LDS calls will be billed in 6-second increments with an initial billing period of 6 seconds.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.1 KMC Long Distance Service (LDS) (Cont'd)

(A) Description (Cont'd)

The service is offered in two variations depending upon the method the Customer employs to gain access to the Company's network for use of the service:

Switched LDS is offered in Feature Group D (FGD) exchanges where the Customer's local telephone lines are presubscribed by the local exchange company to the Company's LDS service, such that "1+" interLATA calls are automatically routed to the Company's network.

Dedicated LDS is offered to the extent facilities are available in those cases where the Company and the Customer jointly arrange for the establishment of dedicated access facilities connecting the Customer's trunk-compatible PBX or other suitable equipment to the Company's POP. The Customer shall be responsible for all costs and charges associated with the dedicated access facilities.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.1 KMC Long Distance Service (LDS) (Cont'd)

(B) Commitment Levels and Term Plans

LDS is available on a month to month basis or on an optional 1, 2, or 3- year term plan. Discounts off the base rates are available to the Customer according to the commitment level and term plan selected by the Customer. The commitment level is calculated from the monthly total usage generated from the following Company products: shared and dedicated domestic and interstate and intrastate outbound and inbound service, intraLATA, and calling card. Charges such as taxes, late payment fees or other service non-recurring and monthly recurring charges will not be included in the total usage amount calculation.

Should the Customer's actual usage fall below the monthly minimum usage commitment, the Customer is required to pay the Company a fee equal to the difference between the Customer's discounted rate and the higher rate associated with the lower volume.

A Customer who terminates a term plan in the 1st year prior to the term's expiration will be required to pay in one lump sum an amount equaling the selected monthly commitment level times the number of months remaining in the term, plus an amount equal to any promotional credit, or discount, or waiver, if applicable, that was provided to the Customer.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.1 KMC Long Distance Service (LDS) (Cont'd)

(B) Commitment Levels and Term Plans (Cont'd)

A Customer who terminates a term plan in the 2nd or 3rd year prior to the term's expiration will be required to pay 35% an amount equaling the selected monthly commitment level times the number of months remaining in the term, plus an amount equal to any promotional credit, or discount, or waiver, if applicable, that was provided to the Customer.

(C) Discounts

The following discounts on per minute base rates for qualifying usage are based on the monthly commitment level and term plan selected by the Customer. These discounts are applicable to the rates found in Section 13.1.1 of this Tariff.

Term Plan	Discount (per minute)
One Year	$0.01
Two Years	$0.02
Three Years	$0.03

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.2 KMC Toll Free Service

(A) Description

KMC Toll Free Service is an inbound communications service which permits calls to be completed at the Customer's location without charge to the calling party. Access to the service is gained by dialing a ten (10) digit telephone number (800+ NXX-XXXX) which will terminate at the Customer's location. Calls may originate from any location within the State of South Dakota and may terminate at the Customer's location.

Toll Free Service will be billed per call based on the duration of the call. Each call will be billed in 6 second increments with an initial billing period of 6 seconds. Usage discounts apply to aggregate monthly interstate and intrastate usage.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.2 KMC Toll Free Service (Cont'd)

(A) Description (Cont'd)

Toll Free Service is offered in two variations depending upon the method the Customer employs to access the Company's network for use of the service:

Switched Toll Free service calls are originated via normal shared use facilities and are terminated via the Customer's local exchange service access line.

Dedicated Toll Free service calls are originated via normal shared use facilities and are terminated via dedicated access facilities connecting the Customer's premises and the Company's POP. This service is offered to the extent facilities are available and where the Company and the Customer jointly arrange for the establishment of dedicated access facilities connecting the Customer's trunk-compatible PBX or other suitable equipment to the Company's POP. The Customer shall be responsible for all costs and charges associated with the dedicated access facilities.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.2 KMC Toll Free Service (Cont'd)

(B) Commitment Levels and Term Plans

Toll Free is available on a month to month basis or on an optional 1, 2, or 3-year term plan. Discounts off the base rates are available to the Customer according to the commitment level and term plan selected by the Customer. The commitment level is calculated from the monthly total usage generated from the following Company products: shared and dedicated domestic and interstate and intrastate outbound and inbound service, intraLATA, and calling card. Charges such as taxes, late payment fees or other service non-recurring and monthly recurring charges will not be included in the total usage amount calculation.

Should the Customer's actual usage fall below the monthly minimum usage commitment, the Customer is required to pay the Company a fee equal to the difference between the Customer's discounted rate and the higher rate associated with the lower volume.

A Customer who terminates a term plan in the 1st year prior to the term's expiration will be required to pay in one lump sum an amount equaling the selected monthly commitment level times the number of months remaining in the term, plus an amount equal to any promotional credit, or discount, or waiver, if applicable, that was provided to the Customer.

A Customer who terminates a term plan in the 2nd or 3rd year prior to the term's expiration will be required to pay 35% of an amount equaling the selected monthly commitment level times the number of months remaining in the term, plus an amount equal to any promotional credit, or discount, or waiver, if applicable, that was provided to the Customer.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.2 KMC Toll Free Service (Cont'd)

(C) Discounts

The following discounts on per minute base rates for qualifying usage are based on the monthly commitment level and term plan selected by the Customer. These discounts are applicable to the rates found in Section 13.1.2 of this Tariff.

Term Plan	Discount (per minute)
One Year	$0.01
Two Years	$0.02
Three Years	$0.03

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.3 Miscellaneous Services

(A) Directory Assistance (DA)

Company will connect LDS Service Customers to Directory Assistance (DA) for a fee as set forth in Section 13.3.3. A credit allowance for DA will be provided upon request if the Customer experiences poor transmission quality, is cut-off, receives an incorrect telephone number, or misdials the intended DA number (NPA+ 555-1212).

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.4 Special Promotions

The Company may from time to time engage in special promotional service offerings designed to attract new customers or to increase existing subscribers awareness of a particular tariff offering. The Commission will be notified of the starting and ending dates, times, and/or locations of such promotions.

12.4.5 Special Service Arrangements

Customer-specific service arrangements, which may include engineering, installation, construction, facilities, assembly and/or other special services, may be furnished in addition to existing tariff offerings. Rates, terms, and conditions plus any additional regulations, if applicable for the special service arrangements will be developed upon the customer's request. Unless otherwise specified, the regulations for the special service arrangements are in addition to the applicable regulations specified in other sections of this tariff. The necessary tariff revisions will be filed to reflect the special service arrangements.

SECTION 13 - INTEREXCHANGE RATES

13.1 KMC Long Distance Service (LDS)

13.1.1 New Service Offering

RESERVED FOR FUTURE USE

Rates and Charges

Outbound Switched
Outbound Dedicated

Inbound Switched
Inbound Dedicated

SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.2 KMC Toll Free Service

13.2.1 New Service Offering

RESERVED FOR FUTURE USE

Rates and Charges

Inbound Switched
Inbound Dedicated

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SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.2 KMC Toll Free Service (Cont'd)

13.2.2 Recurring and Non-Recurring Rates: **RESERVED FOR FUTURE USE**

Shared charge per 800 number		
Monthly Recurring	N/A	N/A
Non-Recurring	N/A	N/A
Dedicated charge per routing arrangement	N/A	N/A
Monthly Recurring N/A	N/A	
Non-Recurring	N/A	N/A
Advanced features (per feature)		
1 routing feature		N/A
3 routing features		N/A
All routing features		N/A

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SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.3 Miscellaneous Services

13.3.1 Directory Assistance

Per requested number — **RESERVED FOR FUTURE USE**

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SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.4 Exemptions and Special Rates

13.4.1 Discounts for Hearing Impaired Customers

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period. Discounts do not apply to surcharges or per call add on charges for operator service when the call is placed by a method that would normally incur the surcharge.

13.4.2 Directory Assistance for Handicapped Persons

There is no charge for Directory Assistance for the first 50 calls in a monthly billing period from handicapped persons. Such persons must contact the Company for credit on their directory assistance calls.

SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.4 Exemptions and Special Rates (Cont'd)

13.4.3 Discounts for Telecommunications Relay Service

For intrastate toll calls received from the telecommunications relay service, there will be a 50 percent discount off the applicable rate for a voice non relay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call will be discounted 60 percent off the applicable rate for a voice non relay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

EXHIBIT I

KMC HOLDINGS FACT SHEET

FACT SHEET OF KMC TELECOM, INC.

KMC Telecom, Inc.

www.kmctelecom.com

Creative Solutions With a Hometown Touch ™

Fact Sheet

BACKGROUND

The initial predecessors of KMC Telecom Holdings, Inc., were founded in 1994 and 1995, respectively, by Harold N. Kamine, the Company's Chairman of the Board. These predecessors were merged in 1996 and renamed KMC Telecom Inc. KMC Telecom Holdings, Inc., was formed during 1997 primarily to own, directly or indirectly, all of the shares of its operating subsidiaries, KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom IV, Inc., KMC Telecom V, Inc., and KMC Telecom of Virginia, Inc. The principal equity investors in the Company currently include Mr. Kamine, Nassau Capital Partners, L.P., Newcourt Capital, Inc., CoreStates Holdings, Inc. (an affiliate of First Union National Bank), General Electric Capital Corporation and Lucent Technologies, Inc.

COMPANY OVERVIEW

The Company is a facilities-based competitive local exchange carrier providing telecommunications and data services in Tier III Markets (population from 100,000 to 750,000). The markets in which we operate are predominately located in the Southeastern and Midwestern United States. We target business, government and institutional end-users, as well as Internet service providers, long distance carriers and wireless providers. Our objective is to provide our customers with a complete solution for their communications needs. We currently provide on-net local dial tone, special access, private line, Internet access, ISDN and a variety of other advanced services and features.

We are a facilities-based competitive local exchange carrier providing telecommunications and data services in Tier III markets (markets with a population from 100,000 to 750,000). A facilities-based competitive local exchange carrier is one which operates its own network, including switching equipment and transmission lines, rather than one which intends to primarily resell the services of other carriers. We target as customers business, government and institutional end-users, as well as Internet service providers, long distance carriers and wireless service providers. Our objective is to provide our customers with a complete solution for their communications needs. We currently provide on-net local dial tone, Internet access infrastructure, ISDN (or integrated services digital network), long distance, special access, private line and a variety of other advanced services and features.

We currently operate in 34 Tier III markets and have systems under construction in 3 additional Tier III markets. We expect these new systems to be commercially operational by the end of the first half of 2000. During 2000 we will continue to investigate new Tier III markets. We construct robust fiber optic networks in each of our markets, which we believe allows us to ensure high quality of service, facilitate the delivery of value-added and data services, and effectively control our costs. We currently have Lucent Technologies Series 5ESS(R)-type switches in commercial operation in all of our operational markets and intend to install Lucent switches in any future networks which we may build.

BUSINESS STRATEGY

We intend to become the dominant competitive provider of telephony and data services in the markets that we serve. The principal elements of our business strategy include:

FOCUS ON TIER III MARKETS. We intend to operate in Tier III Markets. We believe that incumbent local exchange carriers tend to focus their efforts on larger markets and generally underserve and underinvest in Tier III Markets. We also believe that there is generally significantly less competition from other facilities-based competitive local exchange carriers in Tier III Markets, which allows us to gain market share more rapidly than we could expect to

to Tier I and Tier II Markets. In addition, network construction is less expensive in Tier III Markets than in Tier I and Tier II Markets. We target markets which we believe offer attractive demographic, economic, competitive and demand characteristics. We select target markets from among the approximately 250 Tier III Markets in the United States by first identifying those markets that do not yet have significant, established competitors to the existing incumbent local exchange carrier, and by then reviewing the specific demographic, economic, competitive and telecommunications demand characteristics of such markets to determine their suitability for the types of services which we offer.

COMPREHENSIVE FIBER NETWORKS. We build geographically extensive, full service, facilities-based networks. Prior to both the initial construction of our network backbone and any subsequent network expansion, we perform detailed rate of return analyses to justify the capital expenditures involved. In each of our existing thirty-four markets, we have completed our backbone construction connecting the market's central business district with outlying office parks, large institutions, the locations of long distance carriers' transmission equipment and major incumbent local exchange carrier central offices. In addition, we intend to continue to expand our existing networks in response to anticipated customer demand.

PROVIDE ENABLING INFRASTRUCTURE FOR DATA SERVICES. We intend to serve as a gateway for the provision of sophisticated value-added data services and high speed connectivity to customers in Tier III markets. We believe it is strategically important for us to offer these services because:

- data and internet access is required for businesses to succeed and grow,
- e-commerce is mission critical for many businesses, and
- national service carriers and internet service providers, such as UUNet and Qwest feel it is necessary for them to expand into Tier III markets.

We will provide data services directly to our own customers and will also provide access to Tier III markets for long distance carriers, national service carriers, Internet service providers and other businesses which require broadband access to those markets but which have not constructed their own networks and connections in those markets to enable them to provide it to their own customers.

LOCAL PRESENCE. We intend to capture and retain customers through effective local, personalized sales, marketing and customer service programs. To this end, we:

- establish sales offices in each market in which we operate a network,
- strive to recruit our city directors and sales staff from the local market,
- rely principally on a face-to-face selling approach, and
- support our sales staff with locally based customer service and technical support personnel.

We believe that our "Creative Solutions with a Hometown Touch"(TM) sales approach is very important to customers in Tier III Markets, who do not typically receive focused local sales contact or customer support from the incumbent local exchange carrier. We seek to build long-term relationships with our customers by responding rapidly and creatively to their telecommunications needs.

QUALITY OPERATIONS SUPPORT SYSTEM. We are developing a high quality operations support system to provide us with comprehensive billing, order processing and customer care software for all existing and contemplated services we will market. This system is designed to provide us with a single "flow-through" order form that will entail several components, allowing each order to be tracked from service provisioning through to complete installation. We believe that this system will allow us to quickly address customer concerns and provide us with a competitive advantage in customer service and operations efficiency.

EXPERIENCED MANAGEMENT TEAM. The Company's management team includes individuals with a wealth of experience, collectively, in the telecommunications industry. It is led by Harold N. Kamine, Chairman of the Board of Directors, and Roscoe C. Young, II, the Company's President and Chief Operating Officer. Other members of the team

include William H. Stewart, Executive Vice President and Chief Financial Officer, and James L. Barwick, Senior Vice President-Technology.

SERVICES

GENERAL. We have historically provided dedicated access service and have also resold switched services which we purchased from incumbent local exchange carriers. In December 1997, we began providing our own on-net switched services to our customers. For 1997 on-net switched services accounted for 32% of our revenue and resale services accounted for 68% of our revenue. For 1998 on-net switched services accounted for 37% of our revenue and resale services accounted for 63% of our revenue.

PRIVATE LINE AND SPECIAL ACCESS SERVICES. We currently provide various types of on-net dedicated service which permit the transmission of voice and data between two points over circuits dedicated to the requirements of a particular customer. Private line service involves the provision of a private, dedicated telecommunications connection among different locations of the same customer. For these services we offer several types of dedicated circuits that have different capacities. DS-1 and DS-3 circuits are dedicated lines that can carry up to 24 and 672 simultaneous voice and data transmissions, respectively. Special access service involves the leasing, to long distance carriers, of private, dedicated telecommunications lines running along our networks. The long distance carriers use these lines to connect different locations where they have installed transmission equipment within the market, to connect locations where they have installed transmission equipment to the transmission equipment locations of other long distance carriers within the market, or to connect large customers directly to the locations of their transmission equipment. For these services we offer OC3, OC12 and OC48 circuits. These OC-N services provide the fastest transmission available for carriers and large business users.

SWITCH-BASED SERVICES. We have added and continue to add capability to provide local dial tone services and switched access origination and termination services to our networks. Switches are currently in commercial operation in twenty-two of our existing markets and we expect to have a switch in commercial operation in our remaining existing network no later than the second quarter of 1999. Over time, we expect to transition the majority of our customers to our own networks by means of either unbundled network elements leased from the incumbent local exchange carrier or direct connections.

ISDN. ISDN, or integrated services digital network, is an internationally agreed upon standard which, through special equipment, allows two-way, simultaneous voice and data transmission in digital formats over the same transmission line. ISDN permits videoconferencing over a single line, for example, and also supports a multitude of value-added networking capabilities. This service targets sophisticated business customers whose applications require integration of services such as Internet access, video, voice or other communications services, including high speed data transfer. By integrating multiple applications, customers receive increased capability and may not have any increase in costs to achieve that capability. The principal purchasers of this service are currently Internet service providers.

LONG DISTANCE. We offer a full range of long distance products including inter-LATA, intra-LATA, interstate, international, calling card and 800-number services. Most recently we decided to introduce KMC-branded operator services, directory services and prepaid phone cards. We offer these services both on-net and off-net. We offer long distance services on a resale basis by entering into wholesale agreements with various long distance carriers to deliver these services. We believe that many of our customers will prefer the option of purchasing long distance services from us as part of a one-stop telecommunications solution.

CENTREX-TYPE SERVICES. We intend to provide Centrex-type services. By using Centrex-type services instead of a PBX (which requires the customer to purchase and install a switching system on its own premises), customers can substantially reduce their capital expenditures and the fixed costs associated with maintaining a PBX network infrastructure. We currently plan to introduce our ClearStar℠ Advantage service in all of our operational markets during the first quarter of 1999. It has been designed to support multiple applications, ranging from basic access services to services focused on desktop applications. The basic access service will connect to a customer's key system or PBX and will be equipped with up to 14 features including call forwarding, speed dialing and call transfer capabilities. More sophisticated levels of service are designed to replace customers' existing key systems or PBXs. At the high end of service offerings is ClearStar℠ Advantage Plus, a packaged, end-to-end offering which combines all of the basic

features with Basic Rate ISDN network access, advanced feature functionality, voice messaging and third party-provided ISDN electronic terminal sets.

NEW ENHANCED DATA SERVICES OFFERINGS. We introduced ISDN services in late 1998. We currently plan to expand our capabilities by introducing additional enhanced data services. We believe that these services will enhance our ability to provide an integrated turnkey solution to our customers' voice, data and video transmission requirements. These enhanced services will include:

- BASIC RATE ISDN. Basic Rate ISDN, or BRI, provides customers the potential of 144 kilobits of digital communications via a single network facility interface. We believe it will be attractive to small and medium size customers, since it provides dial-up access to the Internet, and other dial-up data applications, while simultaneously providing the ability to integrate voice traffic on a single network facility.

- PRIMARY RATE ISDN. Primary Rate ISDN, or PRI, provides customers the equivalent of 1.544 megabits of digital communications via a channelized T-1 type facility, with 23 bearer channels for voice and data communications and a 24th channel providing network signaling and control for the services. We focus our PRI sales efforts on (i) Internet service providers who use Primary Rate ISDN as a means of supporting customer access to their operations, and (ii) end-user customers who use Primary Rate ISDN as a network access facility for PBXs and other premise-based switches.

- PORT WHOLESALE. Port wholesaling is a technology that provides large bandwidth users with data switching capability at the network level, allowing them to acquire capacity as required without investing in data switching equipment. Port wholesaling gives us the ability to provide data switching to Internet service providers by allowing data calls to be terminated through the port wholesale equipment rather than the switch. This enables the Internet service provider to more cost effectively manage its data requirements while, at the same time, increasing the efficiency and capacity of our Lucent Technologies Series 5ESS(R)-type switch.

- HDSL. HDSL is a method of using unconditioned, copper wire pairs for high bit rate data transport for use in the "last mile" connecting our network backbone ring to the customer's premises. We plan to utilize HDSL to provide high bandwidth data and video service to small and medium size customers.

- FRAME RELAY/ATM. Frame relay and ATM are used by some of our data customers as a fast data transport service for wide area networks. Today we resell these services. In the future we intend to provide these services over our own network and utilize a third party provider for transport outside our network.

- CLEAR STAR[SM] ADVANTAGE PLUS. This service provides a customer with Centrex-type functionality from our central office switch to each of the customer's desktops. It is a packaged, end-to-end offering which provides a combination of Basic Rate ISDN network access, advanced Centrex feature functionality, voice messaging, ISDN terminal sets and support for premise wiring configuration.

We plan to remain flexible in responding to evolving customer demands for enhanced data services.

LOCAL NETWORKS

We are able to expand our reach in a market by collocating equipment in an incumbent local exchange carrier's central office and leasing unbundled network elements from that incumbent local exchange carrier in order to reach customers located in buildings which are not directly connected to our own backbone ring. We attempt to place collocation equipment in a sufficient number of incumbent local exchange carrier central offices to allow us to reach approximately 70% of the business customers in a given market, either by means of such unbundled network elements or direct connections to our network. The decision as to whether to collocate in a specific central office is based upon the number of business lines, number and type of businesses, number of households and the location of the central office within the market.

Our networks consist of digital fiber optic communications paths which allow for high speed, high quality transmission of voice, data and video communications. We typically install backbone fiber optic cables containing 48 to 144 fiber strands which have significantly greater bandwidth carrying capacity than other media. Our OC-48

SONET networks support up to 32,256 simultaneous voice conversations over a single pair of glass fibers. We expect that continuing developments in compression technology and multiplexing equipment will increase the capacity of each fiber, thereby providing more bandwidth carrying capacity at relatively low incremental costs.

We monitor our fiber optic networks and electronics seven days per week, 24 hours per day, using a combination of local and national network control centers. Local network monitoring is accomplished by means of an elaborate notification system that monitors for any system anomaly. This system provides instantaneous alarms to an on-call network technician whenever an anomaly is detected. The local market technician is trained in network problem resolution and provides on-site corrective procedures when appropriate. A national Network Reliability Center, located in Denver, Colorado, acts as the focal point for all of our operating networks, providing integrated and centralized network monitoring, and correlation and problem management. The Network Reliability Center has access to all operating networks and can work independently of the local systems to effect repair or restoration activities. The Network Reliability Center is currently provided by Lucent Technologies, Inc. on a contractual basis. In the future, we may develop our own national center.

We manage our network systems both locally and centrally. Customer service calls and maintenance are primarily handled through the local offices. In addition, as described above, we contract to provide integrated monitoring of our networks via Lucent's National Reliability Center. This is accomplished by the use of a sophisticated integrated management system that is connected via the public network to all of our locations, including our Duluth, Georgia, operations center. With this system the National Reliability Center is capable of accessing all available information regarding the configuration and operating condition of any network components in use. This proactive monitoring capability is further augmented by a 24 hour a day, seven day a week call center, also provided by Lucent at the National Reliability Center, that receives, tracks and manages all customer calls and issues to satisfactory conclusion. The call center works with the Company's own customer care representatives and engineers in the Duluth facility to ensure that timely and consistent service is provided.

SALES AND MARKETING

We target our sales and marketing activities at three separate customer groups: retail, national accounts and wholesale. Retail customers are composed of business, government and institutional telecommunications and data services end-users. National accounts are usually large corporations which have branches or local offices within our markets, but which make their buying decisions centrally from their corporate headquarters. Wholesale customers typically consist of long distance carriers, wireless service providers and national Internet service providers. As of February 29, 2000, we had approximately 290 employees engaged in sales and marketing activities.

RETAIL CUSTOMERS. We target retail customer segments such as business, government, healthcare and educational institutions. We target all business customers in our markets.

NATIONAL ACCOUNTS. While there are few Fortune 500 companies with headquarters located in our operating cities, there are branches and local offices of large corporations within our market areas. Often these large corporations make their buying decisions centrally, either through their telecommunications or MIS functions, which are normally located at corporate headquarters. Our national accounts sales organization is structured to assist them in determining requirements for their various locations within our markets. We believe that this focus on national accounts will further increase our market penetration with large companies in our cities.

WHOLESALE CUSTOMERS. We currently target the major long distance carriers such as AT&T, MCI WorldCom and Sprint, as well as Internet service providers. We believe that we can effectively compete to provide access to these customers based on price, reliability, technology, route diversity, ease-of-ordering and customer service. Historically, long distance carriers have paid significant charges to incumbent local exchange carriers to access the incumbent local exchange carriers' networks. We provide these services at a discount. In addition, to the extent that incumbent local exchange carriers begin to compete with long distance carriers in providing long distance services, the long distance carriers have a competitive incentive to move access business away from incumbent local exchange carriers to competitive local exchange carriers such as the Company. Wireless service providers, who need network backbone to back haul calls, are an active customer base, as are other competitive local exchange carriers as wholesale users.

SUPPLIERS

LUCENT. We have contracted with Lucent Technologies, Inc., as our primary supplier, to purchase switching, transport and digital cross connect products. Lucent has also agreed to implement and test our switches and related equipment. In addition, Lucent and the Company have entered into an agreement pursuant to which Lucent has agreed to monitor the Company's switches on an on-going basis.

BILLING SUPPORT SYSTEMS IMPLEMENTATION. We have entered into an agreement with Billing Concepts Systems, Inc., to provide the Company with comprehensive billing functionality, including the ability to collect call detail records, message rating, bill calculation, invoice generation, commission tracking, customer care and inquiry, accounts receivable and collections management, and quality/revenue assurance. We anticipate that the agreement with Billing Concepts will result in our ability to produce a single bill covering all of the products and services that we provide to a customer. We have begun implementation of the new system and expect to have it implemented in all of our markets.

OPERATIONAL SUPPORT SYSTEMS IMPLEMENTATION. We have entered into an agreement with Eftia OSS Solutions Inc., to develop operational support systems. These systems will manage service order processing, circuit and asset inventory, telephone number inventory and trouble administration. The operational support system's capabilities will be expanded during the later phases of the project to include workforce management, local number portability management, network management, service bureau interfaces and web-based service inquiry. We anticipate the system will automate operational support activities and provide a means of managing operational performance of our business. We have begun this multi-phased project and will be implementing portions of it over the next twelve to eighteen months.

EMPLOYEES

As of February 29, 2000, we had approximately 1,100 full-time employees. None of our employees are represented by a labor union or subject to a collective bargaining agreement, nor have we experienced any work stoppage due to labor disputes. We believe that our relations with our employees are good.

GEOGRAPHIC AREAS

We have no foreign operations. All of our networks are located in, and all of our revenues are attributable to, the United States.

PROPERTIES.

The Company is headquartered in Bedminster, New Jersey in approximately 10,000 square feet of office space, approximately 7,200 of which it leases from Kamine Development Corp. (an entity controlled by Mr. Kamine, the Company's Chairman of the Board).

The Company also maintains an operations center in an aggregate of approximately 41,000 square feet of leased space in Duluth, Georgia under leases which expire at various dates from June 2001 through February 2003. The Company also owns or leases facilities in each of its existing markets for central offices, sales offices and the location of its switches and related equipment.

For more information, please visit KMC Telecom at www.kmctelecom.com, or contact:

Tricia Breckenridge
Executive Vice-President, Business Development
KMC TELECOM, INC.
3025 Breckinridge Boulevard
Suite 170
Duluth, Georgia 30096
Telephone (770) 935-1230
Facsimile (770) 683-6796

# # #

EXHIBIT J

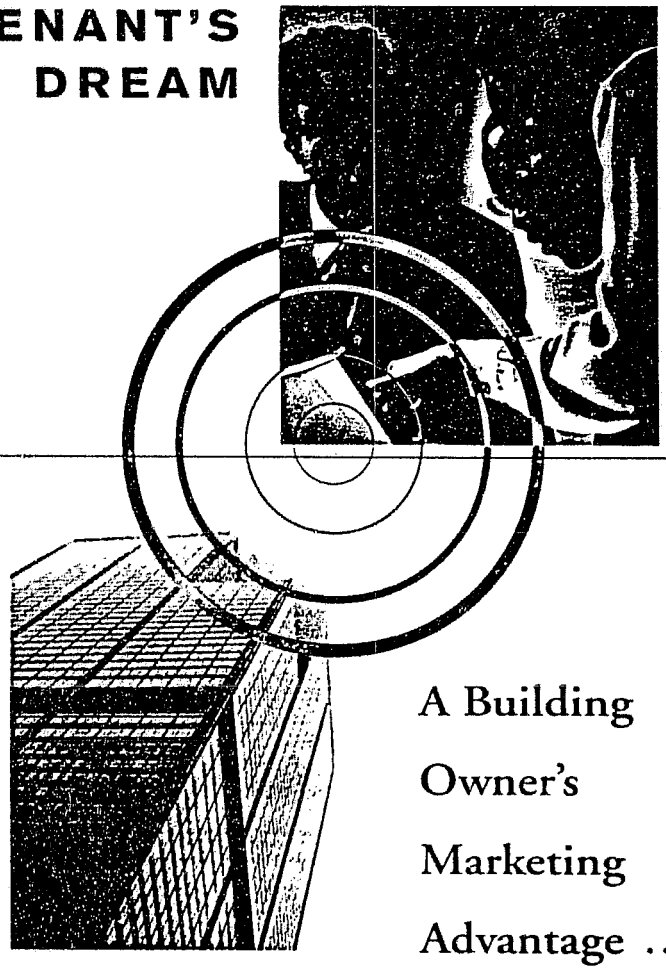
KMC DATA PROMOTIONAL AND MARKETING MATERIAL

The Fiber Of Telecommerce



BUSINESS DEVELOPMENT

A TENANT'S DREAM



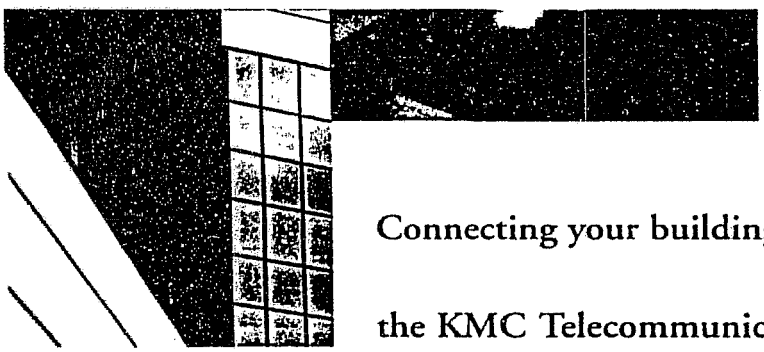
A Building Owner's Marketing Advantage .....

KMC Telecom®

Creative Solutions with a Hometown Touch™

SONET RING

Telecommunications Network



Connecting your building to the KMC Telecommunications Network is convenient, free, & can be very good for business.

Prime tenants are necessarily demanding when it comes to being wired for business in the 21st century. And for most that means now. With the capacity of high speed modems and computers doubling and tripling to meet the increased demands of businesses, office network managers are aggressively pressing incumbent local exchange carriers (telephone companies) to meet their critical needs for high speed, broadband fiber optic telecommunications systems. Custom solutions that can handle their high volume digital voice, data and multimedia transmissions at lightening-fast speeds—securely, without interference or failure. Speeds that only companies like KMC Telecom can handle with their robust, state-of-the-art telecommunications networks and FlexAble™ service solutions.

Telecommunications-dependent businesses are the preferred tenants upper class buildings thrive on. Buildings like yours, that forward thinking owners and managers constantly upgrade to maintain their competitive edge through real estate boom and bust cycles. And the one business telecommunications tool today's sophisticated tenants seek, and one that savvy building executives provide, is an in-building fiber optic telecommunications access system for connecting their local area networks (LANs) to KMC Telecom, a competitive local exchange carrier.

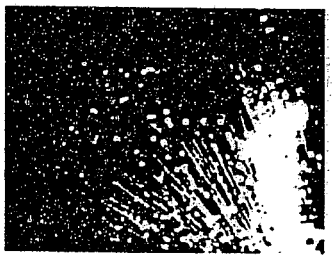
For your tenants, a state-of-the-art telecommunications network is no longer wishful thinking. It's here and now. KMC Telecom now serves your business community's telecommunications needs with a state-of-the-art, self-healing SONET ring fiber optic network and advanced digital switching platforms that meet or exceed the high-capacity needs of your tenants. When these important businesses have access to the KMC Telecom Network, not only do they get more done faster, but they save a bundle—*money that can be used to fuel growth and expansion.*



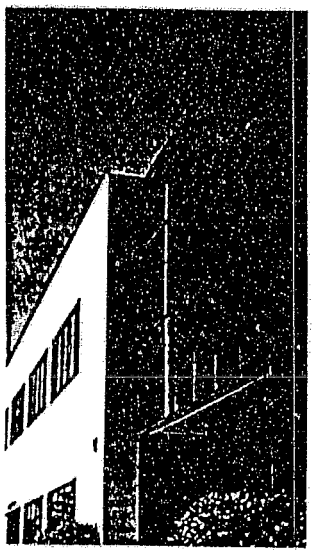
For building owners, accommodating a tenant's need for access to the KMC network can lead to tenants requiring more office space to accommodate growth. Not meeting their needs, obviously, can create dissatisfaction. Especially when the cost to building management is zero (0), and the bottom line telecommunications savings to tenants can range from 15% to 25% off the top of what they are now paying for severely limited service.

Your building can be connected to the KMC Telecom Network—without your having to spend a nickel or go out of your way. Non-intrusive wiring procedures and a compact, closet-size equipment cabinet is all that is required to accommodate tenants' telecommunications needs, while increasing your building's appeal to those seeking offices with access to the Information Highway. And with KMC Telecom access on-site, you can market your building as one truly wired for the 21st century. That's because KMC Telecom's network is a highly flexible design that offers tenants unlimited interconnectivity.

KMC Telecom never forgets: it's your building and they are your tenants. Neither your KMC Telecom City Director nor KMC Telecom Corporate ever loses sight of these important facts. So when we sit down to determine the best method of connecting your building and your tenants to the KMC Telecom Network, we listen to you. We work with you.



With KMC Telecom access on-site you can market your building as one truly wired for the 21st century that offers tenants unlimited interconnectivity.



Furthermore, we continue to monitor your interests and needs for as long as we partner in serving your tenants' telecommunications needs.

And that includes looking for other ways to help you maintain a full house. While very much a hometown company in the communities we serve, nationwide KMC Telecom is a very networked company. And because we have hundreds of key contacts among the upper management ranks of growing companies, we don't hesitate to refer KMC Telecom access-equipped buildings, like yours, to executives inquiring about office space in the towns we serve.

Coming to terms on how and when to bring KMC Telecom Network access to your building is easy. The next step is the signing of a simple-language "Building Entry Agreement" granting KMC Telecom the right to locate its equipment in your building and to offer KMC Telecom Network access service to your tenants. It further grants KMC Telecom right of access to the risers, ducts and mechanical spaces required to connect tenants. This agreement also recognizes your right to approve any such wiring and obligates KMC Telecom to pay for any costs, damages, or expenses incurred in the process. Working with KMC Telecom is really that uncomplicated, and we do everything we can to keep it that way throughout our partnership.



Nothing happens until we have your approval of all engineering specifications. At no cost to you, KMC Telecom submits complete engineering drawings for your inspection and approval. These important drawings cover placement of equipment racks, ventilation and service requirements. After all required modifications are made to the drawings, work begins—but only after we have your full approval.

Our cable installer must also meet with your approval. KMC Telecom works with local contractors to install the cable and equipment racks. We prefer to work with a contractor who is familiar with the methods, procedures and requirements of your building. This means, of course, we are open to your recommendations.

Here is how a typical installation works. Ordinarily, fiber is brought from the street to the equipment site, a room of 75 to 100 square feet located near the core, basement risers or mechanical area of the building. Inside the equipment closet, several metal equipment racks, each approximately two feet wide by one foot deep by seven feet high, are installed. The cable from the street is then connected to the closet and, thereafter, cable is run to individual tenants' offices when requested. Everything is done neatly, quickly and in total cooperation with your building management. From then on, aside from periodic visits to service tenants' needs, maintenance and inspection requirements are minimal.

Some General Guidelines to Equipment Space Requirements

- ***Floor Space:*** Approximately 100 square feet
- ***Ceiling Height Requirement:*** Eight feet top to bottom
- ***Preferred Location:*** Near building risers or other vertical access away from water lines, steam or drain pipes
- ***Electrical Requirements:*** Two (2) 20 amp dedicated circuits; One (1) 115 volt AC outlet; Central Office or Hogan ground
- ***Security:*** A locked room or cage IS preferred to prevent tampering.



- ***Availability:*** The area must be accessible to KMC Telecom personnel every minute of every day, including weekends and holidays. No exceptions.
- ***HVAC:*** If the area is not served by the building's temperature control system, proper ventilation must be available to prevent unacceptable heat buildup around the equipment.
- ***Weight:*** Including equipment, the maximum weight of each rack is 355 lbs.

Some Typical Questions & Answers

How do tenants get connected? One call to the local KMC Telecom City Director's office starts the process. Most tenants, however, will know in advance that access to the KMC Telecom Network is going to be an option.

Does KMC require an exclusive agreement to serve my building? While that would be nice, the answer is NO.

Are KMC personnel required on-site to monitor the equipment? Absolutely not. While KMC Telecom personnel must have around the clock access to the KMC Telecom equipment area at all times, maintenance requirements are extremely low.

Do tenants using KMC Telecom need to disconnect from their existing local phone service or purchase special equipment? Yes and No. Initially, most tenants will want to use KMC Telecom to connect to their long distance carrier or for direct connections, so they will still need their existing service for across town connections. However, KMC Telecom is rapidly becoming a one-stop shop for all customer needs, including local dial tone service. Most customers won't need special equipment to connect to the KMC Telecom Network; however, some with more sophisticated needs may.

Will you help pitch perspective tenants? Yes.

More questions? Ask your KMC Telecom City Director all the questions you want and you'll get answers. Unlike some companies' representatives, KMC Telecom City Directors have complete authority and decision-making ability when it comes to looking after customer needs. The KMC Telecom Network Center for your area is listed in the Yellow Pages. If we are new to your area and not yet in the book, or you have trouble getting the number from the incumbent telephone company, call our toll-free number:

1.888.KMC.THE1 (1.888.562.8431)

Making The Telecommitment To Your City

[redacted]

KMC Telecom was founded specifically to help cities such as yours get connected and stay competitive, so we share our with such larger metropolitan powerhouses as New York City, Chicago, or Los Angeles. By building a fully-featured, fiber optic-based voice and data communications infrastructure from the ground up, anchored by community and business relationships that are scaled to high-quality customer care, KMC Telecom is "Making the Telecommitment" to your economic success.

A "Golden Ring of Opportunity" for Your Community

While deregulation of the telecommunications industry has resulted in tremendous innovation, the fact is that most local telephone companies continue to rely upon an antiquated analog copper network that worked just fine in Alexander Graham Bell's day, but simply isn't up to the demands of modern telecommerce. While competition has forced telephone and cable companies to upgrade their facilities with higher capacity fiber optics and customized services, their immediate focus is on larger, generally more lucrative, metropolitan markets and big business customers. In their scheme of things, smaller local businesses and consumers in still largely regulated markets can remain on an indefinite waiting list until they get around to considering your neighborhood.

That puts your community at a distinct economic disadvantage, if not serious risk, while waiting for the big telephone and cable companies to get around to serving and understanding your needs.

But there's no need to wait any longer. KMC Telecom was founded in 1995 specifically to serve mid-sized cities such as yours with populations less than 750,000. A KMC Telecom fiber optic network constructed literally in a giant loop around your city represents a "golden ring of opportunity" that by providing local dial tone, toll and long distance services, integrated voice, data, and multimedia services in single, customizable, and cost-effective packages will:

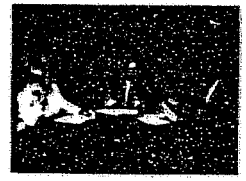
- Attract new businesses and industry
- Increase real estate values
- Grow new investment opportunities
- Provide vital links for world-class education and health care
- Create locally-based, high-wage jobs

Get The Fiber Edge On The Fiber Of Tomorrow

[redacted]

- High-quality wireless streaming multimedia requirements for multimedia and Internet-based applications
- Increased reliability of your LAN
- Square redundancy protects against downtime. Customer traffic is routed in both directions around the loop, so that if a fiber is cut or there is a failure, communications continue to flow without interruption in the other direction.
- Battery back-ups and emergency generators maximize potential for power outages.
- Easily reconfigurable to accommodate new requirements.
- Weatherproof–unlike highly conductive copper wire, fiber is impervious to lightning, static, water, ice, or wind.
- Remote, real-time troubleshooting without service interruption.
- Clear transmissions uncontaminated by static, echo interference, or distortion.
- The most cost-effective means for simultaneous transmission of voice and data.
- Fully compatible with multiple vendor equipment and standards.
- Cable capacity and network flexibility easily accommodates future applications and increased demands for bandwidth.

"In addition to its substantial investment in our city's infrastructure, KMC Telecom's network helps keep Greensboro on a level playing field when it comes to attracting new jobs and meeting the information needs of our existing employers."



"Research continues to show that advanced telecommunications architecture is one of the first thresholds to be crossed for consideration in the site selection process."

— Mayor Carolyn Allen, Greensboro, North Carolina

Building Business Together With Smaller Cities

[redacted]

KMC Telecom Cities

Akron, OH	Evansville, IN	Montgomery, AL
Ann Arbor, MI	Ft. Myers, FL	Nashua, NH
Augusta, GA	Ft. Wayne, IN	Newport, KY
Baton Rouge, LA	Greensboro, NC	Norfolk, VA
Bethesda, MD	Hampton Roads, VA	Pensacola, FL
Charleston, SC	Huntsville, AL	Portland, ME
Chattanooga, TN	Jacksonville, FL	Providence, RI
Chesapeake, VA	Kalamazoo, MI	Richmond, VA
Columbia, SC	Lansing, MI	Rochester, NY
Corpus Christi, TX	Lexington, KY	Salem, VA
Dayton, OH	Madison, WI	Savannah, GA
Daytona Beach, FL	Montgomery, AL	Shreveport, LA
Eden Prairie, MN	Mississippi Gulf Coast	Syracuse, NY
	Monroe, LA	Tallahassee, FL
		Toledo, OH
		Tyler, TX
		Wilmington, DE
		Winston-Salem, NC

"We are the local rep of the Internet[illegible] big phone company.

"I'm not a first-name basis my customers. If some something, they call me. I make the telecommu customer, I personally it that it happen

— Kathryn Johnson, KMC City Savannah, Georgia

KMC Telecom Is Ready To Serve Your Community

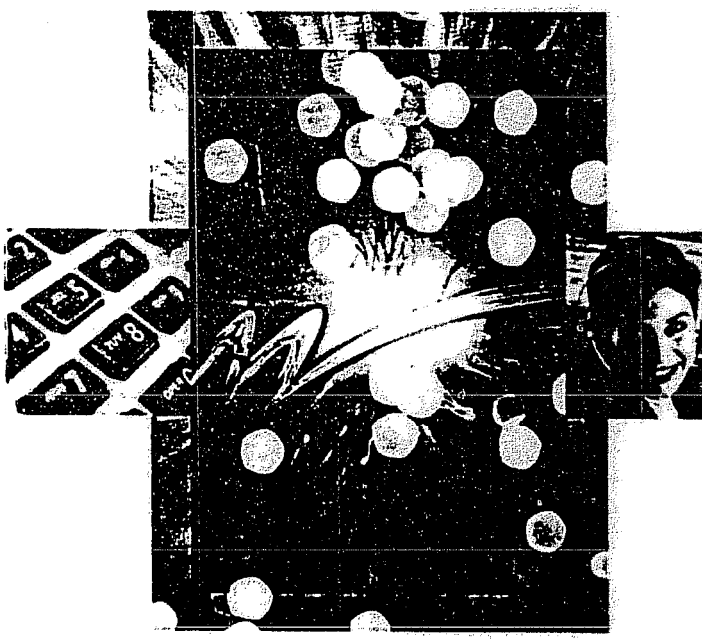
KMC Telecom welcomes the opportunity to become a member of your community. Our first responsibility is good corporate citizenship. KMC Telecom has sponsored city-selected charity events such as a Little League program in Tallahassee, Florida and a youth program in Huntsville, Alabama.

Also keep in mind that KMC Telecom is a major multi-million dollar company that recruits your residents to staff its local operations and contracts with local businesses as needed for a variety of support services. Moreover, KMC Telecom partners with you to build business together. Companies that take advantage of The Fiber of Telecommerce in your city increase our business at the same time they contribute to your ongoing economic development.

It's truly a win-win-win situation–for building landlords and real estate developers with increased occupancy rates, for your city with an expanding tax base, and for KMC Telecom with a growing number of satisfied customers!

MAKING THE TELECOMMITMENT.

Providing The Answers Your Business Needs Through The Fiber Of Telecommerce



Creative Solutions with a Hometown Touch.

KMC Telecom.

The Single Source For Your Telecommunications Questions



Deregulation of the telecommunications industry has resulted in tremendous competition and technological innovation. But it also comes with questions about how you and your community can best take advantage of a sometimes confusing array of local, long distance, and data services. KMC Telecom has the answers you're looking for.

What is KMC Telecom?

One of the fastest growing competitive local exchange carriers (CLEC) in the United States, KMC Telecom was founded in 1995 to specifically address the telecommerce needs of cities otherwise ignored by the big regional telephone companies. A multi-million dollar company headquartered in Bedminster, New Jersey, KMC Telecom installs and maintains an advanced fiber optic ring network that provides a host of customized telecommunications services with a worldwide reach so that hometown businesses can compete on an even footing in the global marketplace. KMC Telecom constructed its first telecommunications network in Huntsville, Alabama in 1995. In just four years, KMC Telecom has completed construction that now provides service to 39 cities in the U.S. Going forward into the 21st century, KMC Telecom's aggressive expansion program is expected to more than double that number!

What is "Making The Telecommitment"?

KMC Telecom makes it every day to people, cities, and businesses all across America by building a fully-featured, fiber optic-based telecommunications infrastructure from the ground up, anchored by community and business relationships sealed in high-quality customer care. All the high-speed, high-capacity data services businesses need, as well as basic local and long distance service, are available in a number of enhanced packages. Creative solutions through the economies of scale and technological innovations will reduce costs while providing the superlative service levels from a single provider, with a single integrated, easy-to-read invoice.

What do you mean by "Creative Solutions with a Hometown Touch"?

In addition to superior technology at a competitive price, KMC Telecom is an entrepreneurial company dedicated to grass-roots level service. Your local KMC Telecom City Director is easily accessible and has total decision-making authority. There are no frustrating bureaucracies and need for "buck-passing" to get attention paid to you. This "one-on-one accountability" guarantees faster and more efficient service.

KMC Telecom teams with your local city officials to match our services to your needs, not the other way around. Beginning with initial network planning and installation, KMC Telecom works closely with city government and local businesses to ensure a system that accommodates local geography and development plans. In most cases, a city's new network can be up and running in as little as nine months!

The immediate benefit to the local economy is an influx of new businesses. There is also an increased ability to retain existing business in the tax base drawn by the advanced telecommunications capabilities and services required to compete with major markets. This is conveniently provided with the personal attention of KMC Telecom's "hometown" company presence. This solid and expanding business base also provides new jobs and opportunities for local residents and entrepreneurs.

What is the "Fiber of Telecommerce"?

Fiber optics are the core of our SONET™ ring network. These glass cables have huge capacities for carrying both data and voice signals, without any deterioration over long distances. This not only provides clear voice communications with error-free data connections, but also ensures that future capabilities can be quickly and easily configured at an insignificant expense. Unlike the antiquated copper lines that the local telephone companies still largely rely upon, the KMC Telecom network provides you with the fiber of telecommerce today... and tomorrow!

Why is telecommerce best-suited to a fiber-based SONET design?

Synchronous Optical NETwork (SONET) is the state-of-the-art in network design and reliability; today's interface standard for telecommunications. It guarantees customers and manufacturers alike that their computing platforms, even if otherwise incompatible, work harmoniously, with minimum risk of error or downtime.

Key to SONET reliability is duplication of transmission. The network is built as a ring, or loop, among all locations; voice or data communications are simultaneously sent in two directions around the ring. So if there is a cut or interruption along one path of the loop, the path in the other direction ensures the information vital to your business still gets through, accurately and literally at the speed of light. Actually, an interruption in either direction is highly unlikely, because all network equipment and power sources are fully backed up with redundant systems, as well as under continuous monitoring by our National Engineering Center in Atlanta, Georgia. Moreover, unlike old-fashioned copper lines, glass is impervious to electrical disturbances caused by lightning strikes.

Do I need a lot of expensive equipment to get connected?

Most likely no. KMC Telecom's services are designed to be compatible with business-level communication equipment and systems. But your applications consultant and local engineering staff can help assess whether additional equipment may be required to meet evolving situations. And these pre and post-installation consulting services are provided fully without any additional charge.

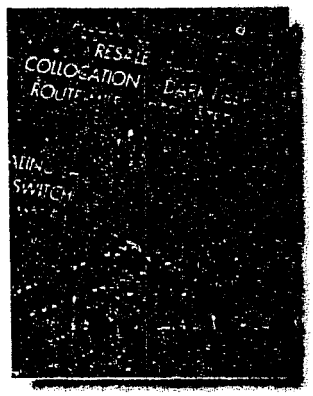
Will I get only the services I need, and not pay for unnecessary add-ons?

Absolutely! The flexibility of our network enables us to offer the fullest range of telecommunications, from the most basic to the most sophisticated, that can be quickly and easily configured as your needs evolve, usually without necessitating any change to your on-premise equipment.

How do I get connected?

It's easy. Call ***1.888.KMC THE 1*** (1.888.562.8431) for the number of your local KMC Telecom City Director, or for any additional information. And to prove what we mean by hometown touch, a real live person will answer your call!

Jargon Watch



The KMC Telecom Guide to Understanding Common Industry Abbreviations and Terms

Access–The ability of one company to connect to or use another company's communications services or facilities. The 1996 Telecommunications Act mandates that there be no discrimination between or against service providers–that the operating environment must be "neutrally competitive." In practice, this means that KMC Telecom cannot be restrained from accessing other service provider facilities to offer local or long distance telephone service.

Analog–In telecommunications, the generation of a constant electrical signal that is "analogous" to the original voice, data, or video input. Unlike digital, which encodes the signals in computer language (see definition for ***Digital*** below), analog is therefore susceptible to power fluctuations or other variables that degrade or interrupt the signal; it is also a slower and increasingly antiquated form of transmission.

AT&T Consent Decree–The 1982 Consent Decree in which AT&T divested its regional operating companies.

Centrex–Basic and enhanced voice features provided through the local telephone company's central office; as opposed to equipment installed on the customer's premises (Private Branch Exchange, or ***PBX***).

Collocation–Locating equipment in another local or long distance telephone company's facilities in order to connect to that company's services. KMC Telecom's virtual collocation enables it to control the connection regardless of where the equipment is located.

Competitive Local Exchange Carrier (CLEC)–An alternative to the local phone company. While formally considered a CLEC, KMC Telecom's fiber optic services primarily respond to customer demands for levels of speed, clarity, accuracy and other criteria than most Tier 3 (cities with populations between 100,000 to 750,000 residents) local phone companies cannot match with their existing copper wire and analog equipment.

Dark Fiber–Fiber optic cable that is not in use. When finally provided or sold, the recipient/buyer is expected to install equipment to transmit information, called "lighting the cable."

Dedicated–Exclusive allocation of a specific cable or capacity to a specific customer.

Dialing Parity–The ability to automatically route telecommunications to the service provider designated by the customer without use of an access code.

Digital–Any method for encoding sound, data, or images based on predetermined sequences of ones and zeroes (binary digits, or bits) to stand for a specific quantity or datum. For example, the letter "K" could be represented digitally as 01001011. Current technology permits digital processing storage and transmission of 2.5 billion bits per second (Gbs) with near perfect accuracy.

Dielectric Cable–A copper cable that is shielded against crosstalk, other external electronic interference, or power surges caused by such things as lightning strikes near copper telephone wires. Since fiber optic cable transmits light instead of electrons, it is inherently dielectric and free of such problems.

Fiber Mile(s)–The length (distance) of installed cable (route miles) multiplied by the number of fiber optic cables laid over that distance. Typically, 50 or more cables are contained in a single protective sheath so that such a collective cable over one mile would yield 50 fiber miles.

Incumbent Local Exchange Carrier (ILEC)–A traditional provider of local telephone services; also called a ***Local Exchange Carrier (LEC)***.

Information Highway–The combined total of all fiber optic and electronic systems devoted to moving information in whatever form between producing and using parties, e.g., the Internet.

Interexchange Company (IXC)–Commonly known as long distance service, IXCs carry intra-or interstate communications between local exchanges.

Internet–Originating as a U.S. federal government system for electronically exchanging information, the Internet has been transformed into a worldwide communications, research, and marketing tool an ever-expanding number of sites anyone can access through a personal computer, modem, and service provider.

Local Access and Transport Area (LATA)–One of 161 defined geographical areas in the United States in which a telephone company may provide local or long distance service.

Local Area Network (LAN)–Private short distance data communication network operating under central control (see also ***Wide Area Network***).

Local Exchange Carrier (LEC)–A traditional provider of local telephone services; also called an Incumbent ***Local Exchange Carrier (ILEC)***.

Modem–An acronym for modulator/demodulator, a device that converts digital signals to analog signals and vice versa, used primarily to connect computers to communicate over telephone lines.

Number Portability–Provision for a customer to keep the same telephone number when changing service providers.

Overhead–Information added at the beginning and end of customer traffic for purposes of control, routing, error-checking, and other system operating and maintenance functions.

Private Branch Exchange (PBX)–Sometimes called a "private business exchange," a PBX is a privately owned switch that provides a variety of customizable basic and enhanced voice communications similar to the telco's ***Centrex*** service (see above).

Regional Bell Operating Company (RBOC)–The seven local telephone company "Baby Bells" divested by AT&T as part of the 1982 Consent Decree. While RBOCs may be the ***Incumbent Local Exchange Carrier***, not all ***ILECs*** are RBOCs.

Resale–Sale of communications services purchased, usually at a bulk discount, from another company.

Route Mile–The length (distance) of installed cable (see ***Fiber Mile***).

Self-Healing Ring–A "circular" network design that simultaneously moves traffic in two directions; if a cable is cut or there is component failure in one direction, communications continue uninterrupted in the other direction.

Smart Building–A building with fiber optic cable and switches that permit occupants to use advanced computer systems, connect with high-speed external telecommunications, and employ other cutting-edge telecommunications technologies. In most markets, there is more demand for space in smart buildings, which usually earns a premium compared to space in traditional facilities.

SONET (Synchronous Optical Network)–Defined by the American National Standards Institute to establish compatibility for optical fiber transmission speeds, manufacturing requirements, interface and other criteria.

Speed–Actually, both electronic and fiber optic systems operate at near the speed of light. Speed is often used to mean "capacity," meaning how much information can be transmitted in what period of time, e.g., kilobits per second. At 2.5 Gbs (billion bits per second), KMC Telecom's highest standardized speed (capacity), the entire Encyclopedia could be transmitted in less than .006 of a second. By comparison, it would take nearly four minutes–40,000 times longer–to transmit the same information over a standard analog voice telephone line. Unless applied to a ***dedicated*** line, the nature of digital transmission allows capacity to be divided between customers or between different types of traffic, i.e., voice, data, or video.

Switch–A device that automatically selects the necessary connections to route traffic from a caller to a receiver.

Telecommunications Act of 1996–Federal legislation designed to promote competition and reduce regulation in order to secure lower prices and higher quality services for consumers and to encourage the rapid deployment of new telecommunications technologies.

Tier 3 City–Designation for cities with a population between 100,000 and 750,000 residents. Tier 3 Cities are KMC Telecom's primary market.

Wide Area Network–Private network connecting multiple locations.

Akron Ann Arbor Augusta Baton Rouge Bethesda
Charleston Chattanooga Clearwater/St.Pete Columbia
Corpus Christi Dayton Daytona Beach Eden Prairie
Fayetteville Ft. Myers Ft. Wayne Greensboro
Hampton Roads Hickory Huntsville Lansing
Longview Madison Melbourne Mississippi Gulf Coast
Monroe Montgomery Pensacola Roanoke Sarasota
Savannah Shreveport Spartanburg Tallahassee Toledo
Topeka Tri-City Wilmington Winston-Salem

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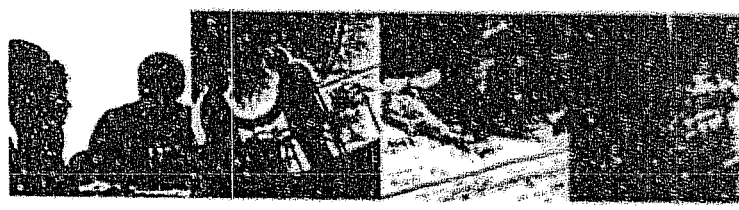

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Hampton Roads Hickory Huntsville Lansing
Longview Madison Melbourne Mississippi Gulf Coast
Monroe Montgomery Pensacola Roanoke Sarasota

KMC Telecom, Inc. Business Development • 3025 Breckinridge Blvd., Suite 170,
Duluth, GA 30096 1.888.212.9444 Fax: 1.770.638.4794 www.kmctelecom.com

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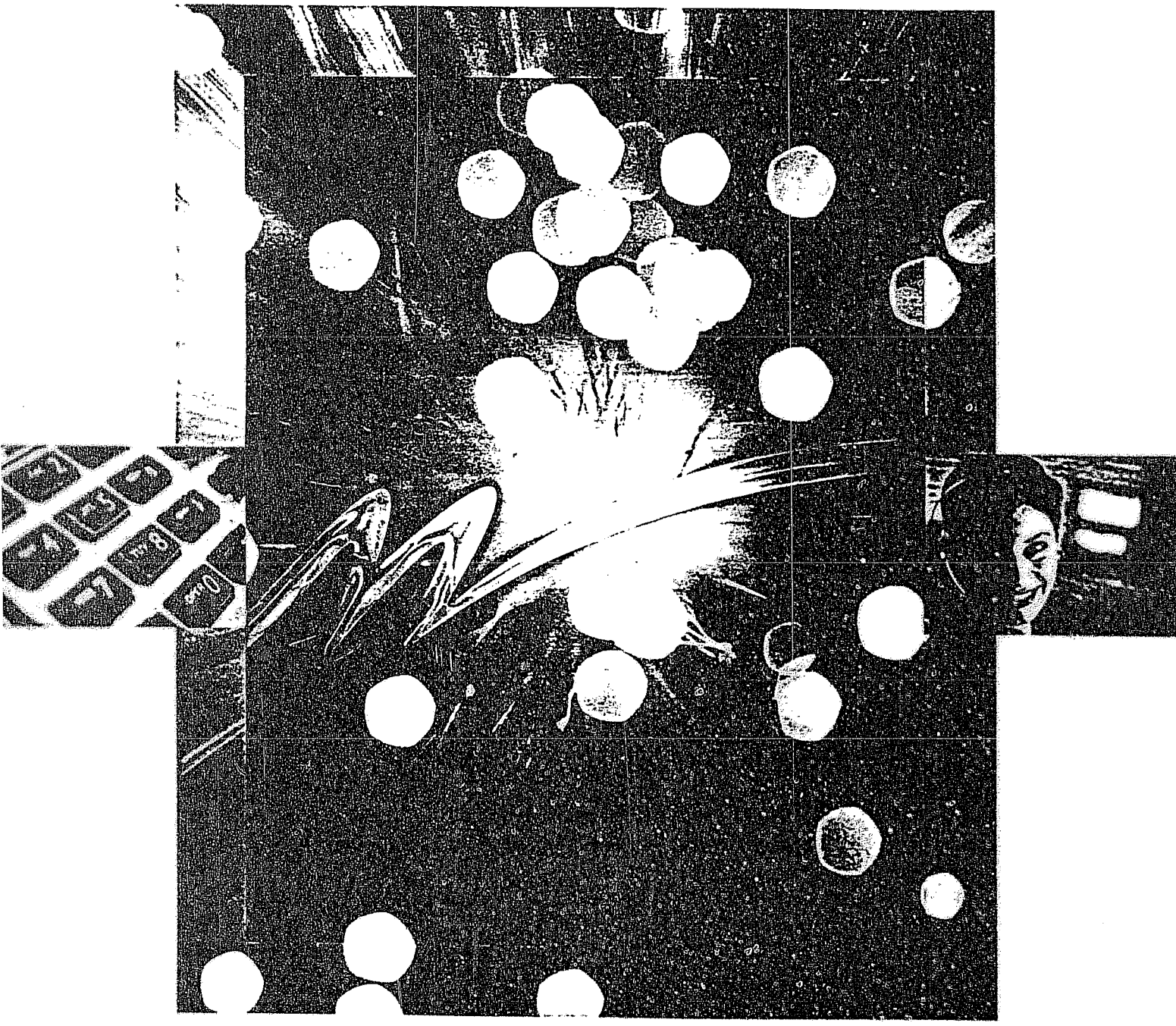
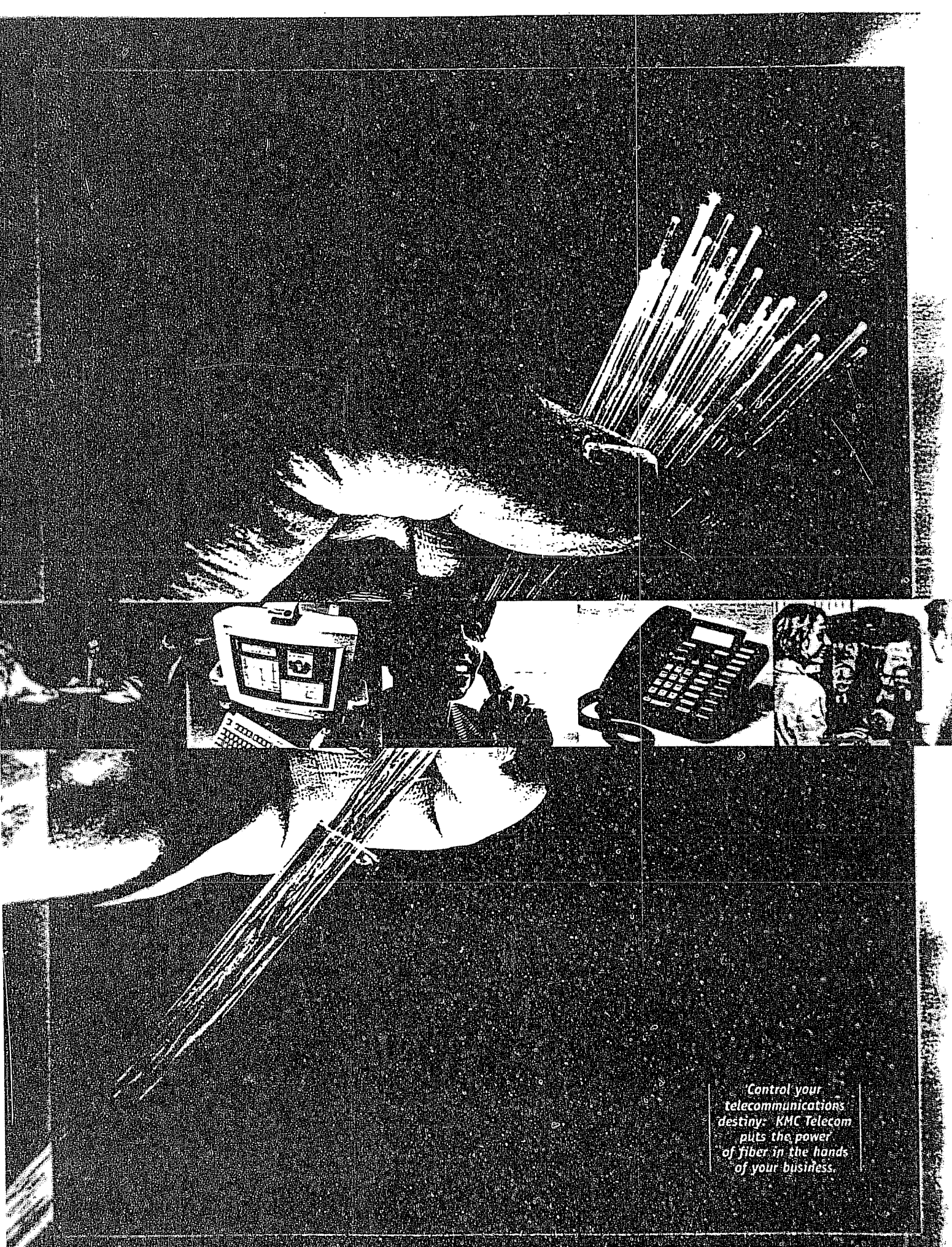
Savannah Shreveport Spartanburg Tallahassee Toledo
Topeka Tri-City Wilmington Winston-Salem



Creative Solutions with a Hometown Touch™



Control your telecommunications destiny. KMC Telecom puts the power of fiber in the hands of your business.

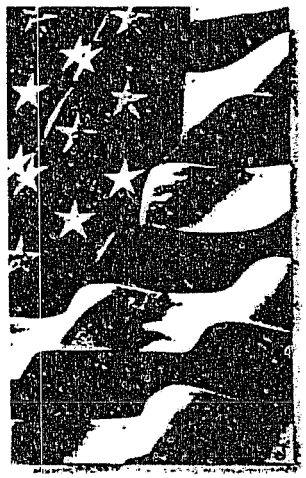
Our investment in the customers and the communities we serve throughout America begins with the construction of a KMC Telecom fiber optic network. This strategically located Synchronous Optical Network (SONET) ring that connects to Lucent Technologies #5ESS switches provides point-to-point digital channels to properly handle high volume data, video and voice connections. Customized and built to local requirements, each fiber optic network achieves the industry-wide standards for excellence, high performance and reliability, as well as full compatibility with national and international systems.

This fiber optic network installation represents an average investment of $12 million by KMC Telecom for each city we serve.

The benefits of this investment are clear:

- High capacity satisfies demanding bandwidth requirements by multimedia and Internet-based applications.
- Network reliability of over 99%.
- System redundancy that protects against down-time. Customer traffic is routed in both directions around the loop, so that if a fiber is cut or there is a failure, communications continue to flow without interruption in the other direction.
- Battery back-ups and emergency generators minimize potential for power outages.
- Easily reconfigurable to accommodate new requirements.
- Weatherproof – unlike highly conductive copper wire, fiber is impervious to lightning, static, water, ice or wind.
- Remote, real-time troubleshooting without service interruption.
- Clear transmissions uncontaminated by static, echo interference or distortion.
- The most cost-effective means for simultaneous transmission of voice and data.
- Fully compatible with multiple vendor equipment and standards.
- Cable capacity and network flexibility easily accommodates future applications and increased demands for bandwidth.

Fiber Optimizing The Future
With KMC Telecom
Making an Investment
in America's Cities



Since fiber optic cable is so small, KMC Telecom installs huge excess capacity to ensure new telecommunications developments and advancements are easily incorporated. Customers can confidently plan for the future, because the KMC Telecom fiber optic network comes with the future already built-in.

KMC Telecom
Making The Telecommitment
To Local, Long Distance
and Enhanced Business
Voice and Data Communications



KMC Telecom
makes the telecommitment
with cutting-edge technologies,
a customer-focused
satisfaction commitment
and the widest range of
customized voice and data
telecommunications equipment
and services available.

KMC Telecom is one of the fastest growing competitive local exchange carriers (CLEC) in the United States. What is it that accounts for our unprecedented nationwide growth? We call it "Making The Telecommitment." Every day we *make the telecommitment* to people, cities and businesses all across America. From the ground up, we build a fully-featured, fiber optic-based, voice and data communications infrastructure anchored by community and business relationships that are sealed in high-quality customer care.

The deregulation of the telecommunications industry launched an era of tremendous competition and technological innovation. It has also burdened customers with a confusing array of choices for local, long distance and data services.

Founded in 1995, KMC Telecom specifically addresses the needs of smaller, previously ignored communities that would otherwise be tethered to copper wire facilities. When KMC Telecom enters a new city, its first step is to install a fiber optic ring network built to handle today's, as well as tomorrow's, advanced voice and data applications. KMC Telecom maintains the network to provide a host of customized telecommunications with a worldwide reach so that these smaller cities and their hometown businesses can effectively compete in the global marketplace.

In founding KMC Telecom, Chairman Harold Kamine had the vision to see how cities underserved by the major telecommunications carriers would welcome creative solutions for their needs, provided with a hometown touch. He hand-picked a management team of industry experts with outstanding records of achievement in advanced telecommunications and customer service.

Forward leadership combined with the commitment and efforts of all KMC Telecom associates and partners have resulted in an industry-leading record of business excellence and growth. The company constructed its first network in Huntsville, Alabama in 1995. In just four years, KMC Telecom has completed construction that now provides service to 37 cities in the United States. Going forward into the 21st century, KMC Telecom's aggressive expansion program is expected to more than double that number in the year 2000.



Harold Kamine
Founder & Chairman of the Board



Michael A. Sternberg
Chief Executive Officer



Roscoe Young
Chief Operating Officer



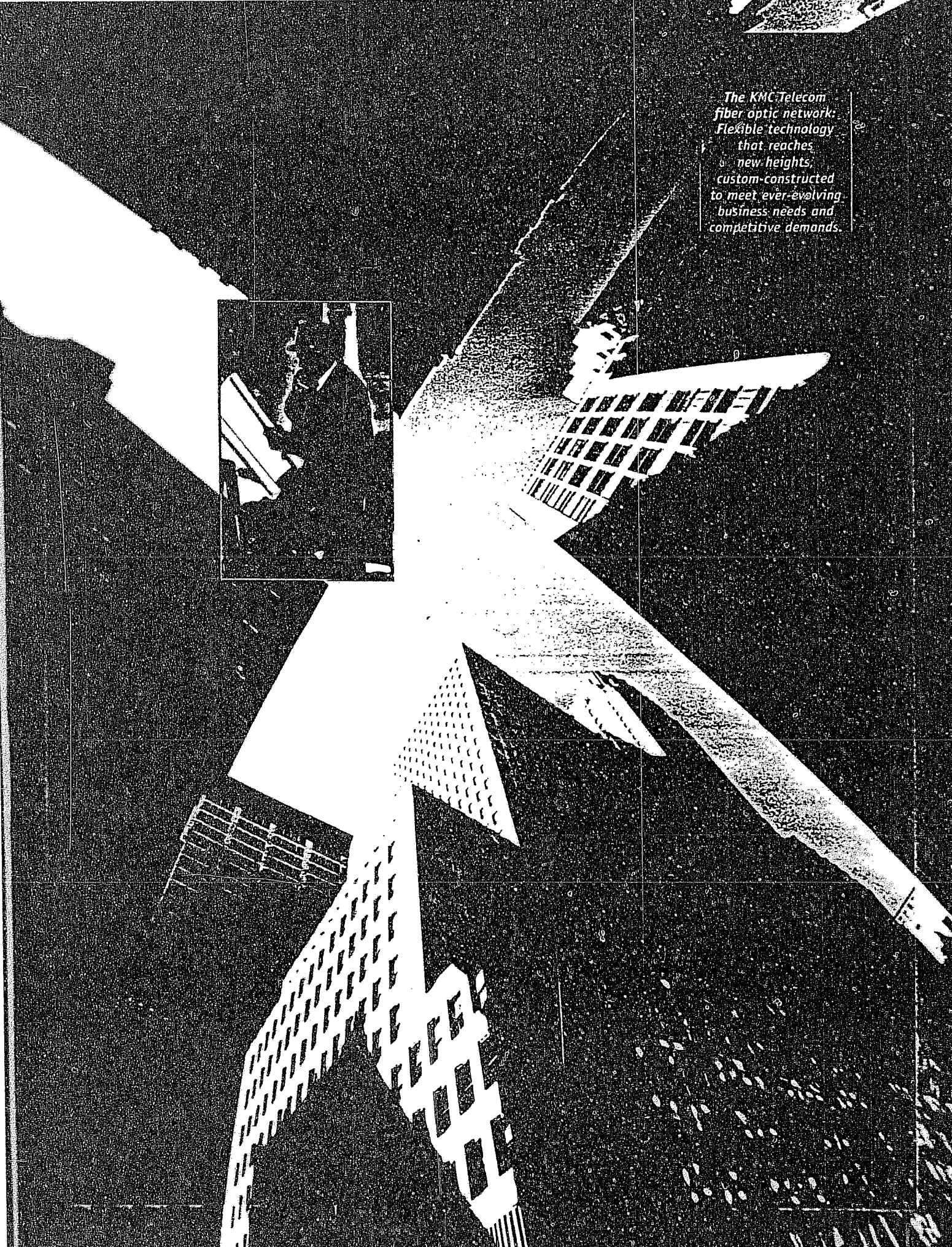
James Grenfell
Executive VP & Chief Financial Officer



Tricia Breckenridge
Executive VP, Business Development



James Barwick
Executive VP, Chief Engineer



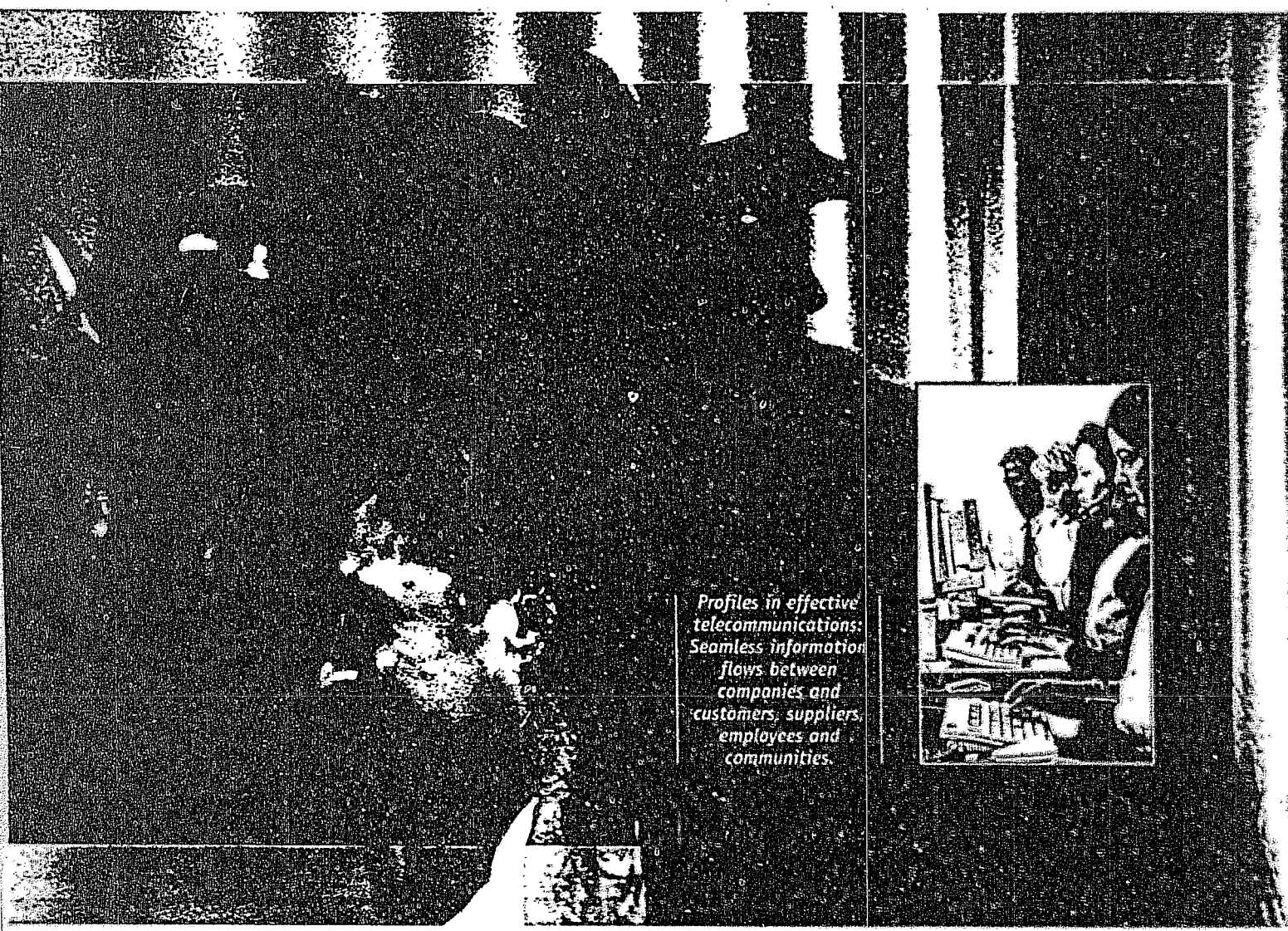
The KMC Telecom fiber optic network: Flexible technology that reaches new heights, custom-constructed to meet ever-evolving business needs and competitive demands.



Unlike the old technology legacy systems of the Regional Bell Operating Companies (RBOCs), the KMC Telecom fiber optic network easily interfaces directly with customer premises. This network provides seamless connectivity between customers and the outside world anytime, anywhere.

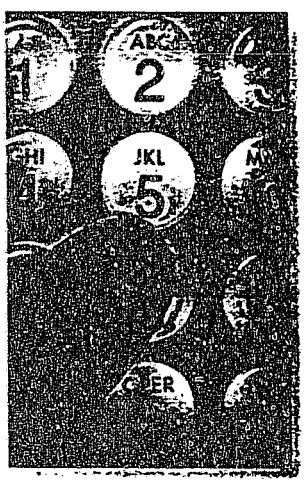
With a digital "smart" network, customers can eliminate their costly investments in PBX or Key System equipment and receive integrated voice, data and video services directly to the desktop. By leasing ClearStar™ Advantage Centrex-type services, KMC Telecom provides all the latest required facilities, including installation, maintenance and upgrades.

Since all software upgrades and new technologies are easily and cost-effectively handled through the network, customers are



Profiles in effective telecommunications: Seamless information flows between companies and customers, suppliers, employees and communities.

KMC Telecom Is Your Single Source For Effective and Advanced Communications



KMC Telecom customers enjoy competitively priced local, toll and long distance service, plus great choices for integrated customized video, voice and data packages.

spared the expense and hassle of replacing new equipment. This allows KMC Telecom and our customers to keep up with the continual surge in new telecommunications capabilities and demand.

A variety of high speed point-to-point, multi-point and frame relay video, voice and data services, including DSL and Internet connectivity, are readily available at low costs and are easily customized to unique customer requirements.

This is in addition to the local telephone services, enhanced voice features, direct-dial long distance services, including caller card, toll-free, and special access that customers expect from their local telecommunications company. As a single provider, KMC Telecom offers the ease and simplicity of a single, easy-to-understand bill.


The KMC Telecom Telecommitment to your community: Your single source for all the vital connections to compete effectively in the marketplace of today... and tomorrow.

KMC Telecom is leading the way as the best example of what CLECs should achieve for their customers: more innovative products and services, greater customer care and lower prices. When KMC Telecom *makes the telecommitment*, it means that the communities, corporate and real estate owners and businesses all benefit.

Serving Communities

KMC Telecom is the clear business choice for cities not served by the RBOCs and major long distance companies. Beginning with initial network planning and installation, KMC Telecom works closely with city government and local businesses to ensure a system that accommodates the local geography and development plans. In most cases, a city's new network can be up and running in as little as nine months.

The immediate benefit to the local economy: an influx of new businesses and the increased ability to retain existing business revenue in the tax base. New companies are drawn to the advanced telecommunications capabilities and services required to compete with major markets, conveniently provided with the KMC Telecom personal attention of a "hometown" company. This solid and expanding business base also provides new jobs and opportunities for local residents and entrepreneurs.

Serving Corporate Real Estate Owners

Building and property management owners continue to prosper with KMC Telecom. The telecommunications-ready "smart" building is more marketable because it offers tenants cost-saving, extensive digital capacity, without any added expense to the owner.

Serving Local Businesses

All the high speed, high-capacity data services businesses need, as well as basic local and long distance service, are available in a number of enhanced KMC Telecom packages. With a single provider, economies of scale and technological innovations reduce costs while providing businesses higher service levels.

KMC Telecom
The Fiber Of Telecommerce
Building Business Across America



KMC Telecom
equips businesses to move
at lightning speed
in the electronic marketplace
and keep pace with
the most advanced cities
worldwide.

KMC Telecom is Ready, Willing and FlexAble™ Providing Creative Solutions with a Hometown Touch



KMC Telecom
is the total opposite of
the bureaucracy at
the big phone companies.
KMC Telecom City Directors
are often on a first name basis
with customers, and
personally see to
it that their requests
are fulfilled.

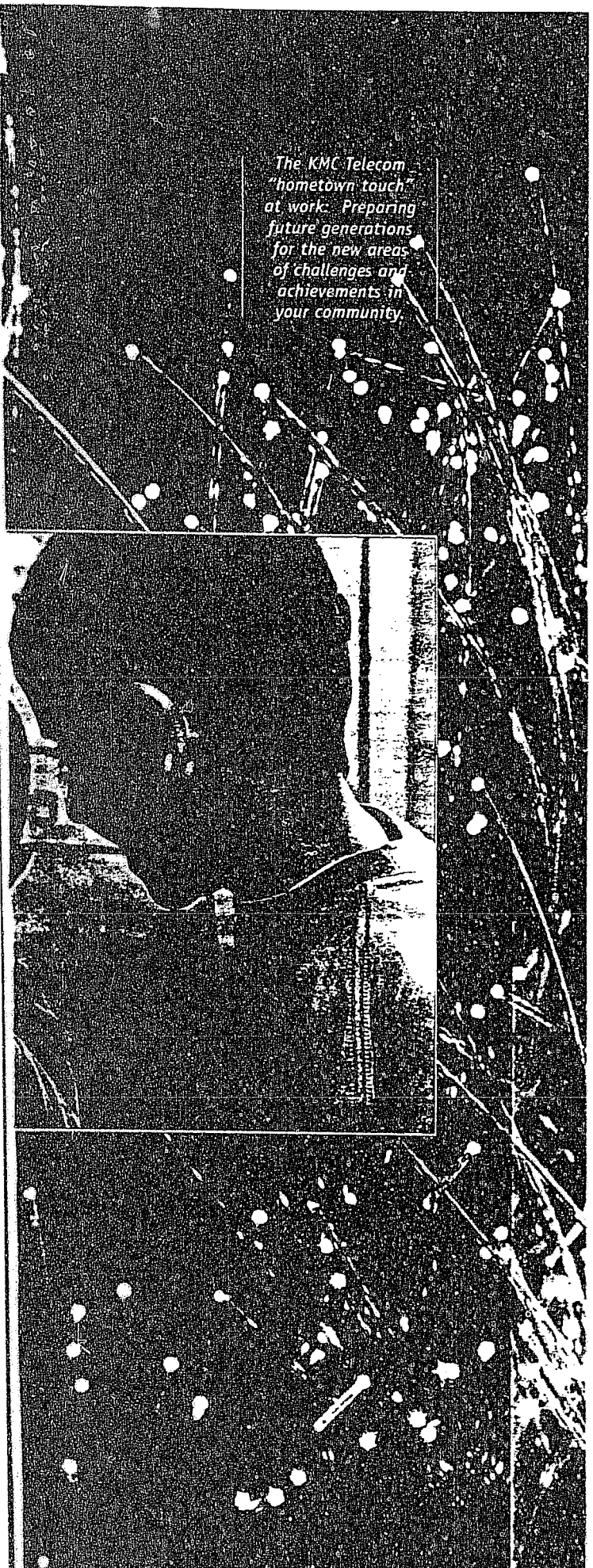


KMC Telecom believes technology should be designed to serve people. By listening carefully to what our customers want, KMC Telecom provides FlexAble™ Solutions harnessing network *flex*ibility, cap*able* of satisfying almost any telecommunications need, large or small, 24 hours a day, 7 days a week, 365 days a year.

Equally flexible and capable are the highly-trained and dedicated people of the local KMC Telecom City Office. Each office is based in the community it serves, headed by a City Director and staffed whenever possible by local residents.

Moreover, KMC Telecom prides itself on being a "good citizen," actively participating in community affairs, sponsoring charity events and wiring selected local schools.





The KMC Telecom "hometown touch" at work. Preparing future generations for the new areas of challenges and achievements in your community.

Many customers prefer not to have so many choices. They do not want to deal with multiple equipment and service vendors. They want "one-stop shopping" to take advantage of consolidated billing statements, a single-point of contact and discounts for ordering bundled services.

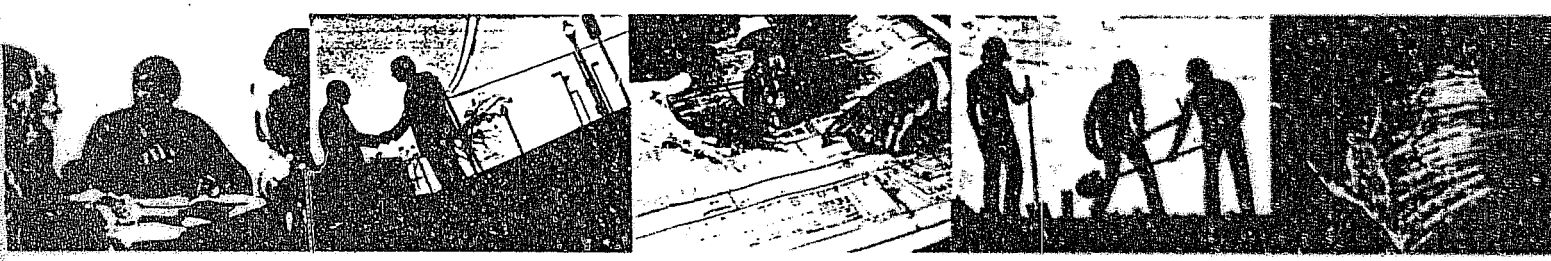
Toward this end, some telephone and cable companies are merging in hopes of combining their separate technologies into a single conduit for voice, data and local and long distance telecommunications. Similarly, the RBOCs are trying to find new partners and develop new facilities to extend their reach beyond their local service territories. However, the fact remains that their immediate focus is on major metropolitan markets. That leaves many cities left with copper wire-based technologies that are positively ancient for 21st century applications.

The future is clear for KMC Telecom. The choice is fiber for the customers we serve. KMC Telecom is pledged to Making The Telecommitment, providing the fiber of telecommerce to America.

The KMC Telecom City Management Team Makes The Telecommitment to You Personally



The KMC Telecom team provides the most advanced telecommunications with the highest service levels so our customer cities and businesses will win in the new era.



KMC Telecom, Inc. 1545 Route 206, Suite 300, Bedminster, New Jersey 07921 1.888.KMC THE 1 (562.8431) www.kmctelecom.com

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EXHIBIT K

SAMPLE SERVICE AGREEMENT AND LETTER OF AGENCY

KMC Telecom

Service Agreement

BTN _____

DD _____

Customer Information:

Customer Name _____

Contact Name _____

Customer Address _____

City/State/Zip _____ E-Mail Address _____

Contact Phone Number _____ FAX Number _____

Billing Address _____

City/State/Zip _____ Billing Phone Number _____

Billing Contact _____ Billing FAX Number _____

Current LD Carrier _____ ILEC/CLEC _____

Service Options and Access Type:

__ New Customer	__ Switched	__ On Future Fiber Route	__ Multi-Tenant Building
__ Existing Customer	__ Dedicated	__ UNE Required	__ OSP Required
__ ROE Agreement Request	__ On Fiber Route	__ Tax Exempt	__ Tax ID _____

Comments:

Service Options and Access Type:

Order Type: New _ Change _ Disc. _ Supp. _

a *ClearExpress Local*	g *ClearSaver PrePaid*	m *Voice Messaging Cntr*	s *ClearSaver Calling Card*
b *ClearExpress w/Hunting*	h *ClearSaver Toll Free*	n *ClearStar Adv 1000**	t *ClearSaver IntraLATA*
c *ClearExpress DID*	i *ClearFiber DS-0*	o *ClearStar Adv 2000**	u *CPE Required*
d *ClearExpress DOD*	j *ClearFiber DS-1*	p *ClearStar Adv Plus**	v *Other*
e *ClearExpress PRI ISDN*	k *ClearFiber DS-3*	q *Frame Relay - Resale*	_____
f *ClearSaver Long Dist*	l *ClearConference*	r *ClearSaver Pvt Line*	_____
			_____

Directory Listing:

☐ Listing	☐ Keep Listing	☐ New	☐ Change
☐ Published		☐ Main #s	☐ All #s
☐ Non-Published	☐ Listed		SIC _____

Does this account have more than one listing? (Circle One) Yes / No

Remarks:

Letter of Agency:

The undersigned customer authorizes KMC Telecom , Inc. ("KMC") to provide switched telecommunications services for either local or long distance service, and act as my agent in all matters related to providing KMC switched telecommunications on the telephone number(s) listed and included on this Agreement. The Customer understands that there may be a charge from their local telephone company for changing their present carrier to KMC. The Customer accepts responsibility for all charges associated with the telephone number(s) listed.

The customer hereby agrees to the terms and conditions set forth on the opposite side hereof and in accordance wth KMC's state and federal Tariffs. The person signing this Agreement on behalf of the customer is duly authorized and directed to execute the Agreement for the entity having operational responsibility over telecommunications facilities and telephone numbers covered by this Agreement. This service agreement is contingent upon a satisfactory credit application which will accompany this form.

Total Charges for term of services: Non-Recurring _____ Monthly Recurring _____ Term _____

Signatures:

KMC Representative _____ Sales Code _____ Date _____

Customer Representative _____ Title _____ Date _____

* *Use USOF support sheets for ClearStar, Voice Messaging and other complex service orders.*

########

KELLEY DRYE & WARREN LLP
1200 19TH STREET, N.W.
WASHINGTON, DC 20036

006862

15-122/540
BRANCH 00480

DATE 6/5/01

PAY
TO THE
ORDER OF South Dakota Public Utilities Commission $ 250.00

Two hundred fifty and no/100---------- DOLLARS

FIRST UNION
First Union National Bank
R/T 054001220

Florence K. Lambert

⑈0000686 2⑈ ⑆054001220⑆ 20000346 90853⑈

DETACH AND RETAIN THIS STATEMENT

KELLEY DRYE & WARREN LLP

DATE	DESCRIPTION	AMOUNT
6/6/01	Charge 012640.0001 for requisite filing fee for KMC Data, LLC's Application for Authority to Resell Interstate Interexchange Telecom Services TC01-055	$250.00

TC01-055

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TOKYO, JAPAN

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WRITER'S E-MAIL
ejenkins@kelleydrye.com

RECEIVED
JUN 07 2001
SOUTH DAKOTA PUBLIC
UTILITIES COMMISSION

June 6, 2001

VIA FEDERAL EXPRESS

Ms. Debra Elofson
Executive Director
South Dakota Public Utilities Commission
State Capitol Building
500 East Capitol Avenue
Pierre, South Dakota 57501-5070

Re: Application of KMC Data, LLC, for Authority to Resell Intrastate Interexchange Services.

Dear Ms. Elofson:

Enclosed for filing with the South Dakota Public Utilities Commission, please find an original and 10 copies of KMC Data, LLC's Application for Authority to Resell Intrastate Interexchange Telecommunications Services. . Please note that due to the size of the documents we have included only one copy of Exhibit E, KMC Telecom Holdings, Inc.'s SEC Form 10K and 10Q. The requisite filing fee of $250.00 is also being submitted.

Also enclosed is a duplicate of this filing and a self-addressed, postage-paid envelope. Please date-stamp the duplicate upon receipt and return it in the envelope provided.

Please do not hesitate to contact me if you have any questions regarding this filing.

Respectfully submitted,

Eric D. Jenkins

Enclosures

TC01-055

Before the
STATE OF SOUTH DAKOTA
PUBLIC UTILITIES COMMISSION

RECEIVED
JUN 07 2001
SOUTH DAKOTA PUBLIC
UTILITIES COMMISSION

Application of	)	
	)	
KMC DATA, LLC	)	
	)	
for a Certificate of Authority	)	Docket No. _____
to Provide Local Exchange	)	
Telecommunications Services	)	
within the State of South Dakota	)	

APPLICATION OF KMC DATA, LLC, FOR A CERTIFICATE OF AUTHORITY

KMC DATA, LLC ("KMC DATA" or "Applicant"), by its attorneys, respectfully requests that the South Dakota Public Service ("Commission") grant it a Certificate of Authority to provide resold intrastate interexchange telecommunications services in the State of South Dakota pursuant to Chapter 20:10:24:02 of the Commissions Rules.

In support of its Application, KMC Data provides the following information.

1. 20:10:24:02 (1-4): KMC Data is a limited liability company duly organized and existing under and by virtue of the laws of the State of Delaware. The company was formed on January 10, 2001, and is headquartered at: 1545 Route 206, Suite 300, Bedminster, New Jersey 07921. Its telephone number is (908) 470-2100. Its facsimile number is (908) 719-8775. KMC Data is a wholly-owned subsidiary of KMC Telecom Holdings, Inc. ("KMC Holdings"), which is a holding company incorporated in Delaware. A copy of KMC Data's Certificate of Formation is appended to this Application as ***Exhibit A***.

2. The full name and title of each member of KMC Data are as follows:

William F. Lenahan	**Chief Executive Officer**
Roscoe C. Young II	**President and Chief Operating Officer**
William H. Stewart	**Chief Financial Officer**
Alan Epstein	**Secretary**
Robert Hagan	**Senior Vice President of Finance**
Constance Loosemore	**Vice President, Assistant Treasurer and Assistant Secretary**
Julie DeSantis	**Assistant Secretary**

The full business experience of these officers is set forth in detail in ***Exhibit B***, which also contains the biographies of the key management and operational personnel who will be responsible for KMC Data's telecommunications services in South Dakota and throughout the United States.

3. All of the above-referenced officers may be reached at the following address:

KMC Data, LLC
1545 Route 206
Suite 300
Bedminster, New Jersey 07921-2567
Telephone (908) 470-2100
Facsimile (908) 719-8775

4. 20:10:32:03 (5): By this Application, KMC Data seeks the authority from the Commission to provide full scale interexchange telecommunications services. KMC Data intends to operate as an interexchange service provider on a resale basis within the state of State of South Dakota. Specifically, KMC Data seeks authority to provide the following services:

- ***Basic "1+" long distance service*** **-- also known as Message Telecommunications Services ("MTS");**
- ***Wide Area Telecommunications Service*** **("WATS"); and**
- ***Toll-free telecommunications service.***

5. 20:10:24:02 (6): KMC Data will provide service as a reseller already authorized to provide service in the State of South Dakota. As a result, its services and facilities will mirror those of the underlying carrier. Moreover, all of KMC Data's services will be provided pursuant to the terms and conditions set forth in KMC Data's proposed intrastate services tariff, which is attached hereto as ***Exhibit C***.

6. KMC Data will abide by all rules governing telecommunications resellers that the Commission has promulgated or may promulgate in the future, unless application of such rules is specifically waived by the Commission or is preempted by the FCC or under federal statute.

7. 20:10:24:02 (7): KMC Data will provide service on a statewide basis.

8. 20:10:24:02 (8): Applicant, through the strength of its parent corporation, KMC Holdings, has access to ample capital to compete effectively in the market and provide telecommunications services in the State of South Dakota. To this end, appended to this Application as ***Exhibit D*** is a notarized statement from KMC Holdings guaranteeing financial support of the Applicant in its endeavor to obtain certification and provide telecommunications services in the State of South Dakota as described in this Application. KMC Holdings' most recent SEC Form 10-K and 10-Q are also appended hereto as ***Exhibit E***.

9. 20:10:24:02 (9): All correspondence, notices, orders and inquiries regarding the processing of this Petition should be addressed to:

Genevieve Morelli
Eric D. Jenkins
KELLEY DRYE & WARREN LLP
1200 19th Street, N.W.
Suite 500
Washington, D.C. 20036
Telephone: (202) 955-9600
Facsimile: (202) 955-9792

Copies of all correspondence, notices, orders and inquiries also should be sent to:

Tricia Breckenridge
Executive Vice-President, Business Development
KMC TELECOM HOLDINGS, INC.
1755 North Brown Road
Lawrenceville, Georgia 30043
Telephone (678) 985-7900
Facsimile (678) 985-6213
tbreck@kmctelecom.com

10. All correspondence, notices and inquiries regarding all (1) consumer, (2) technical and service quality, and (3) tariff and pricing issues should be sent to:

Michael Duke
Director – Governmental Affairs
KMC TELECOM HOLDINGS, INC.
1755 North Brown Road
Lawrenceville, Georgia 30043
Telephone (678) 985-6266
Facsimile (678) 985-6213

11. KMC Data's customer service representatives are available to assist its business customers with service, maintenance and billing issues. Specifically, KMC Data's customer services representatives are prepared to respond to a broad range of service matters, including inquiries regarding: (1) the types of services offered by KMC Data and the rates associated with such services; (2) monthly billing statements; (3) problems or concerns pertaining to a customer's current service; and (4) general telecommunications matters. Customers may contact KMC Data's customer services department 24 hours a day, seven days a week, by calling the department toll-free at (888) KMC-THE1 / (888) 562-8431. Customers wishing to communicate with a KMC Data customer service representative in writing can write to KMC Data at:

KMC Data, LLC
1545 Route 206
Suite 300
Bedminster, New Jersey 07921-2567
Telephone (908) 470-2100
Facsimile (908) 719-8775

12. 20:10:24:02 (10): KMC Data is in good standing with all state telecommunications jurisdictions where it has been authorized to provide service.

13. As of the date of this filing, KMC Data and its affiliates are authorized by virtue of certification, registration, or (where appropriate) on an unregulated basis to provide local exchange and/or interexchange telecommunications services in such jurisdictions as reflected in the chart appended hereto as ***Exhibit F***.[1]

14. In addition to South Dakota, KMC Data is currently seeking authority to provide local exchange and intrastate interexchange services in the remaining 49 states and the District of Columbia.

15. KMC Data is not yet operational in any state.

16. To date, KMC Data has not been denied any requested authority to provide telecommunications services filed in any state, nor has KMC Data had its authorization to provide telecommunications services revoked in any state.

17. 20:10:24:02 (11): KMC Data's marketing effort will be integrated with that of its parent company, KMC Holdings. A detailed description of KMC Holdings' sales and marketing activities is provided in the Company's corporate Fact Sheet appended hereto as ***Exhibit G***. A copy of the promotional and marketing material KMC Data intends to use for its proposed South Dakota operations is appended hereto as ***Exhibit H***.

---

[1] It should be noted that KMC Holdings has undertaken a series of transactions to effect the consolidation of KMC I, KMC II, KMC III and KMC IV into a single entity, KMC III. Following the completion of the proposed consolidation all telecommunications licenses will be held by the surviving entity, KMC III.

18. The Company intends to comply fully all relevant rules promulgated by the Federal Communications Commission under 47 C.F.R. § 64.1100 *et seq.* In this regard, the Company will receive proper customer verification and will send adequate written notice of any changes in a subscriber's primary exchange or interexchange carrier in accordance with the rules set forth in 47 C.F.R. § 64.1100 *et seq.*

19. KMC Data intends to avoid occurrences of unauthorized slamming by ensuring that *all* customers have signed contracts with the Company, and that separate Letters of Agency ("LOAs") are routinely obtained where customers of other carriers choose to purchase KMC Data's local and long distance services. A copy of an example customer contract and an example LOA are appended hereto as ***Exhibit I***.

20. 20:10:24:02 (12): KMC Data will provide interexchange services that are currently fully competitive in the South Dakota market. Consequently, no cost support for tariffed rates is included.

21. 20:10:24:02 (13): Applicant's Federal tax identification number is **22-3719935**.

22. 20:10:24:02 (14): KMC Data has not been the subject of a complaint in any state or federal commission regarding the unauthorized switching of a customer's telecommunications and the act of charging customers for services that have not been ordered.

23. 20:10:24:02 (15): KMC Data hereby respectfully requests that the Commission waive Rule 20:10:24:02(8) requiring the "applicant" to submit financial statements consisting of balance sheets, income statements, and cash flow statements for the most recent 12 month period and accept the financial statements and financial guarantee of its parent company, KMC Holdings, appended hereto as ***Exhibits D and E***. KMC Data as a newly formed company, formed on January 10, 2001, does not have financial statements covering the most recent 12 month period.

24. Applicant respectfully requests any rule the Commission may have requiring KMC Data to post a bond. In lieu of submitting a bond, KMC Data hereby agrees a restriction from offering prepaid calling cards and services or from collecting customer deposits and advance payments. KMC understands that these restrictions will be placed in the Commission's Order granting authority.

25. Applicant respectfully requests waiver from the Commission's requirement to file cost support information. KMC Data will provide interexchange services that are currently fully competitive in the South Dakota market. Consequently, no cost support for tariffed rates is included.

26. While KMC Data will not actually maintain separate books and records for its South Dakota operations, KMC Data will maintain its South Dakota accounts in such a way as to be able to retrieve and make readily available state-specific data and financial information. To this end, the Company maintains a Chart of Accounts, which identifies the various departments and accounts that the Company has selected to track its expenses and revenues on a state-by-state basis. The Company's records will be kept at the Company's headquarters located at: 1545 Route 206, Suite 300, Bedminster, New Jersey 07921. Upon request, KMC Data will provide the Commission, at the Company's own expense, with access to its books and records.

A decision by the Commission to grant Applicant authority to provide competitive interexchange telecommunications services is in the public interest. Applicant is well-qualified to operate as such a service provider in South Dakota. Consumers of telecommunications services in South Dakota will receive the benefits of downward pressure on prices, increased choice, improved quality of service and customer responsiveness, innovative service offerings, and access to increasingly advanced telecommunications technology. The market incentives for new and existing providers of telecommunications services will be improved through an increase in the diversity of suppliers and competition within the local exchange telecommunications market. Granting KMC Data's Application would enhance this development of competition in the local exchange market and provide the consumers of South Dakota with all of the benefits described above.

WHEREFORE, KMC Data respectfully requests that the Commission grant its Certificate of Authority to Resold Interexchange Telecommunications Services within the State of South Dakota.

Respectfully submitted,

KMC DATA, LLC

By: _____

Genevieve Morelli
Eric D. Jenkins
KELLEY, DRYE & WARREN LLP
1200 19th Street, N.W.
Suite 500
Washington, D.C. 20036
(202) 955-9600

Its Attorneys

DATED: June 6, 2001

VERIFICATION

Roscoe C. Young, II, Affiant, being duly sworn according to law, deposes and says that:

He is the **President and Chief Operating Officer** of KMC Data, LLC

That he is authorized to and does make this affidavit for said corporation;

That the facts set forth in this Application are true and correct to the best of his knowledge, information, and belief and that he expects said corporation to be able to prove the same at any hearing hereof.

Roscoe C. Young, II
President and Chief Operating Officer
KMC Data, LLC

[Commonwealth/State] of New Jersey :

: ss.

County of Somerset :

Sworn and subscribed before me this 12th day of February, 2001.

Signature of official administering oath

Mark C. Millard
A Notary Public of New Jersey
My Commission Expires May 4, 2005

My commission expires

EXHIBIT A

CERTIFICATE OF FORMATION

State of Delaware

Office of the Secretary of State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "KMC DATA LLC" IS DULY FORMED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TWENTY-NINTH DAY OF JANUARY, A.D. 2001.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL TAXES HAVE NOT BEEN ASSESSED TO DATE.

Harriet Smith Windsor, Secretary of State

3344825 8300

AUTHENTICATION: 0941376

010045766

DATE: 01-29-01

State of Delaware

Office of the Secretary of State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF FORMATION OF "KMC DATA LLC", FILED IN THIS OFFICE ON THE TWELFTH DAY OF JANUARY, A.D. 2001, AT 4:30 O'CLOCK P.M.

Harriet Smith Windsor

Secretary of State

3344825 8100

010025137

AUTHENTICATION: 0918432

DATE: 01-17-01

CERTIFICATE OF FORMATION

OF

KMC DATA LLC

The undersigned, an authorized natural person, for the purpose of forming a limited liability company under the provisions of and subject to the requirements of the State of Delaware (particularly Chapter 18, Title 6 of the Delaware Code and the acts amendatory thereof and supplemental thereto, and known, identified and referred to as the "Delaware Limited Liability Company Act"), hereby certifies that:

FIRST: The name of the limited liability company is KMC DATA LLC (the "Company").

SECOND: The address of the registered office in the State of Delaware is Corporation Trust Center, 1209 Orange Street, Wilmington, Delaware 19801. The name of its registered agent at such address is The Corporation Trust Company.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Formation on the 10th day of January, 2001.

Linda Smith

Linda Smith, Authorized Person

STATE OF DELAWARE
SECRETARY OF STATE
DIVISION OF CORPORATIONS
FILED 04:30 PM 01/12/2001
010025137 - 3344825

KMC DATA LLC

* * * *

ACTION BY WRITTEN CONSENT OF THE SOLE MEMBER

THE UNDERSIGNED, being the Sole Member of KMC Data LLC, a Delaware limited liability company (the "Company"), does hereby take the following action by written consent pursuant to Section 18-302(d) of the Limited Liability Company Act of the State of Delaware:

RESOLVED, that the following persons are hereby elected as officers of the Company effective as of January 12, 2001 in the positions set forth across from their names to serve, subject to their current compensations, in such capacity until their successors are elected and qualified or removed as provided in the Company's limited liability company agreement:

William F. Lenahan	Chief Executive Officer
Roscoe C. Young II	President and Chief Operating Officer
William H. Stewart	Chief Financial Officer
Marcy Dean	Senior Vice President and Treasurer
Robert Hagan	Senior Vice President of Finance
Constance Loosemore	Vice President, Assistant Treasurer and Assistant Secretary
Alan M. Epstein	Secretary

IN WITNESS WHEREOF, I have hereunto set my hand as of this 12 day of January, 2001.

KMC Telecom Holdings, Inc.

By: _____

Name: William H. Stewart

Title: CFO

Dated: As of January 12, 2001

EXHIBIT B

STATEMENT OF MANAGERIAL AND TECHNICAL QUALIFICATIONS

The following is a list of KMC Data, LLC's management team:

William F. Lenahan	**Chief Executive Officer**
Roscoe C. Young II	**President and Chief Operating Officer**
William H. Stewart	**Chief Financial Officer**
Alan Epstein	**Secretary**
Robert Hagan	**Senior Vice President of Finance**
Constance Loosemore	**Vice President, Assistant Treasurer and Assistant Secretary**
Julie DeSantis	**Assistant Secretary**

Collectively, the members of KMC Data's management team have designed, managed, and/or operated advanced telecommunications facilities throughout the United States. The members of KMC Data's management team bring many years of experience and a wealth of knowledge from being associated with a number of a highly successful companies in the telecommunications industry.

William F. Lenahan, KMC Data's Chief Executive Officer has nearly three decades of executive leadership in telecommunications, data and information technology. Before joining KMC, Mr. Lenahan served as President and CEO of BellSouth Wireless Data, a division of BellSouth Corporation. Previously, he was President and General Manager of Inacom Information Systems and an executive with Sears Business Centers, first as Vice President and General Manger and later as President and CEO. Mr. Lenahan earned a Bachelor of Science in Data Processing at Kings College and has pursued graduate studies in Business Administration,

Financial Management and Financial Planning at Pace University, Harvard University and LaHulpe in Belgium.

Roscoe C. Young, II, KMC Data's President and Chief Operating Officer. Prior to joining the Company, Mr. Young was Vice President of Network Services for Ameritech, where he led more than 4,000 employees in providing services ranging from ISDN and digital Centrex to dial tone. He previously directed engineering, network services, national account sales, marketing and real estate procurement for MFS Communications as Senior Vice President of that company. He has also been a senior executive with AT&T where he was responsible for sales, marketing, operations, engineering, financial management and human resources. During that time, he was selected by the Reagan Administration to serve as a Special Assistant to Secretary of Defense Caspar Weinberger under the White House Executive Exchange Program. Mr. Young received a B.A. in Psychology from Winona State University in 1974 and an M.S. in Rehabilitation Administration from Southern Illinois University in 1977.

William H. Stewart, KMC Data's Chief Financial Officer, was previously employed with Nassau Capital. Mr. Stewart joined Nassau Capital in 1995 and has over eleven years in the telecommunications investment industry. While at Nassau Capital, Mr. Stewart led Nassau's investment program in the communications industry, which included investments in Cypress Communications, Crown Castle and Portal Software. Mr. Stewart has served as a Director of KMC Holdings since 1996. He graduated cum laude with a B.S. degree from Villanova University, earned an M.B.A. from New York University, and is a Chartered Financial Analyst.

Alan M. Epstein, Secretary of KMC Data, is a member of the Corporate Department of Kelley Drye & Warren and is the leader of the Firm's Project Finance and Infrastructure Group. He is a member of the bars of New York and New Jersey. Mr. Epstein has acted as counsel for

finance companies, sponsors, equity investors and equipment suppliers in connection with project financings or leveraged leases of industrial facilities, power projects and telecommunications systems, including vessels, cogeneration plants and waste-to-energy projects as well as commercial aircraft, cargo ships and rail equipment. Mr. Epstein has led the structuring and negotiation of numerous financing transactions, particularly power and telecommunications projects throughout the United States and abroad, particularly in Southeast Asia. He has extensive experience in financing of non-recourse and limited recourse projects. He was resident in Kelley Drye & Warren LLP's Tokyo office in 1983 and has spoken at various conferences concerning financing, project development, telecommunications and energy projects. Mr. Epstein is the author of a chapter on lease financing published by Matthew Bender & Co., Inc. Mr. Epstein is a 1974 graduate of Syracuse University College of Law.

Robert Hagan, Sr. Vice President-Finance, joined KMC in December, 1997 as Controller. In February, 1999, he was promoted to Vice President, Controller. Previously, Mr. Hagan was Vice President, Finance, with Westfalia Separator, Inc., and was Chief Financial Officer, Secretary and Treasurer, of the Lynton Group. Mr. Hagan spent five years with Ernst & Young and received his CPA in 1985. He has earned two BS degrees in Accounting and Business Management from Fairleigh Dickinson University.

Constance Loosemore, Vice President, Assistant Treasurer and Assistant Secretary joined KMC after serving as Assistant Vice President, Telecommunications and Media Group with Dresdner Kleinwort Benson. Prior to that she was the Assistant Vice President, US Project Finance Group with the Sanwa Bank. Ms. Loosemore earned a BS in Finance from the University of Tennessee.

Julie DeSantis is KMC Holdings' Assistant Secretary. Before joining KMC in March of 2000, Ms. DeSantis was the Risk Manager at both Mitsubishi International Corporation and the Matsushita Electric Corporation of America. Ms. DeSantis received her Bachelor of Science in Business Administration in 1993 from Bryant College

With such vast technical experience by the members of its management team, in addition to the outstanding team of engineers and network specialists it has employed, KMC Data has the adequate technical experience and managerial capability to develop and maintain a successful local exchange operation in this state.

EXHIBIT C

PROPOSED INTRASTATE TELECOMMUNICATIONS SERVICES TARIFF

KMC DATA, LLC

1545 Route 206
Suite 300
Bedminster, New Jersey 07921

Issued:

Effective:

Issued By: **Tricia Breckenridge**
Executive Vice President of Business Development
KMC Data, LLC
1755 North Brown Road
Lawrenceville, GA 30043

KMC DATA, LLC

1545 Route 206
Suite 300
Bedminster, New Jersey 07921

INTRASTATE SERVICES TARIFF

This tariff contains the description, regulations and rates for the furnishing of local exchange and interexchange telecommunications services provided by KMC Data, LLC, throughout the State of South Dakota. The principal offices of KMC are located at: 1545 Route 206, Suite 300, Bedminster, New Jersey 07921. This tariff is on file with the South Dakota Public Utilities Commission, and copies may be inspected, during normal business hours, at the Company's place of business in Bedminster, New Jersey.

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date indicated below.

Sheet	Revision	Sheet	Revision	Sheet	Revision
1	Original	31	Original	61	Original
2	Original	32	Original	62	Original
3	Original	33	Original	63	Original
4	Original	34	Original	64	Original
5	Original	35	Original	65	Original
6	Original	36	Original	66	Original
7	Original	37	Original	67	Original
8	Original	38	Original	68	Original
9	Original	39	Original	69	Original
10	Original	40	Original	70	Original
11	Original	41	Original	71	Original
12	Original	42	Original	72	Original
13	Original	43	Original	73	Original
14	Original	44	Original	74	Original
15	Original	45	Original	75	Original
16	Original	46	Original	76	Original
17	Original	47	Original	77	Original
18	Original	48	Original	78	Original
19	Original	49	Original	79	Original
20	Original	50	Original	80	Original
21	Original	51	Original	81	Original
22	Original	52	Original		
23	Original	53	Original		
24	Original	54	Original		
25	Original	55	Original		
26	Original	56	Original		
27	Original	57	Original		
28	Original	58	Original		
29	Original	59	Original		
30	Original	60	Original		

* New or revised

Issued By: **Tricia Breckenridge**
Executive Vice President of Business Development
KMC Data, LLC
1755 North Brown Road
Lawrenceville, GA 30043

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SYMBOLS

The following are the only symbols used for the purposes indicated below:

(C)	To signify changed regulation.
(R)	To signify decreased rate.
(I)	To signify increased rate.
(T)	To signify a change in text but no change in rate or regulation.
(S)	To signify a reissued matter.
(M)	To signify text relocated without change.
(N)	To signify a new rate or regulation.
(D)	To signify a discontinued rate or regulation.
(Z)	To signify a correction.

TARIFF FORMAT

A. **Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the Tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

B. **Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the Commission. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc., the Commission follows in their Tariff approval process, the most current sheet number on file with the Commission is not always the Tariff page in effect.

C. **Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.
2.1
2.1.1.
2.1.1.A.
2.1.1.A.1.
2.1.1.A.1.(a).
2.1.1.A.1.(a).I.
2.1.1.A.1.(a).I.(i).
2.1.1.A.1.(a).I.(i).(1).

D. **Check Sheets** - When a Tariff filing is made with the Commission, an updated check sheet accompanies the Tariff filing. The check sheet lists the sheets contained in the Tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on the check sheet if these are the only changes made to it (*i.e.*, the format, etc., remains the same, just revised revision levels on some pages). The Tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the Commission.

APPLICATION OF TARIFF

This tariff sets forth the service offerings, rates and terms and conditions of service applicable to the furnishing of intrastate telecommunications services by KMC Data, LLC ("KMC DATA" or "Company") to business Customers within the State of South Dakota. In the event of any conflict between the provisions of this tariff and the provisions of a Service Order submitted by the Customer to the Company, the provisions of this Tariff shall control to the extent required by law.

The provisioning of local telecommunications services are subject to existing regulations and terms and conditions specified in this tariff and the Company's other related tariffs, and may be revised by superceding filings.

SECTION 1 - DEFINITIONS

1.1 Definitions

Certain terms used generally throughout this tariff are defined below:

Advance Payment: The payment required before the start of service.

Authorized User: A person, corporation or other entity who is authorized by the Company's customer to utilize service provided by the Company to the customer. The Customer is responsible for all charges incurred by an Authorized User.

Commission: South Dakota Public Utilities Commission

Company: KMC Data, LLC

Customer or Subscriber: The person, firm or corporation which orders intrastate common carrier service pursuant to this tariff and is responsible for the payment of charges and compliance with the Company's regulations. Customer includes joint and authorized users.

Dedicated Access Service: An arrangement whereby a Customer or other common carrier uses a dedicated private line facility to access the Company's network.

Interruption: The inoperability of the subscriber line due to Company facilities malfunction or human error.

LATA: A Local Access and Transport Area established pursuant to the Modification of Final Judgment entered by the United States District Court for the District of Columbia in Civil Action No. 82-0192; or any other geographic area designated as a LATA in the National Exchange Carrier Association, Inc. Tariff F.C.C. No. 4.

Local Exchange Carrier or ("LEC"): Denotes any individual, partnership, association, joint-stock company, trust or corporation engaged in providing switched communication within an exchange.

Recurring Charges: The monthly charges to the Customer for services, facilities and equipment, that continue for the agreed upon duration of the service.

Service Commencement Date: The first day following the date on which the Company notifies the Customer that the requested service or facility is available for use, unless extended by the Customer's refusal to accept service that does not conform to standards set forth in the Service Order or this tariff, in which case the Service Commencement Date is the date of the Customer's acceptance. The Company and Customer may mutually agree on a substitute Service Commencement Date.

SECTION 1 - DEFINITIONS (Cont'd)

1.1 Definitions (Cont'd)

Service Order: The written request for Network Services executed by the Customer and the Company in the format devised by the Company. The signing of a Service Order by the Customer and acceptance by the Company initiates the respective obligations of the parties as set forth therein and pursuant to this tariff, but the duration of the service is calculated from the Service Commencement Date.

User or End User: A Customer, or any other person authorized by a Customer to use service provided under this tariff.

SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of the Company

2.1.1 Scope

2.1.1.1 The services of the Company consist of the furnishing of telecommunications services throughout the State of South Dakota pursuant to this general tariff offering of service to the general public.

2.1.1.2 The services offered herein may be used for any lawful purpose, including business, governmental or other use. There are no restrictions on sharing or resale of the Company's services. However, the Customer remains liable for all obligations under this tariff notwithstanding such sharing or resale and regardless of the Company's knowledge of same. The Company shall have no liability to any person or entity other than the Customer. If service is jointly ordered by more than one Customer, each is jointly and severally liable for all obligations herein.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.1 Undertaking of the Company (Cont'd)

2.1.1 Scope (Cont'd)

2.1.1.3 Company services may be connected to the services or facilities of other communications carriers only when authorized by, and in accordance with, the terms and conditions of any tariffs of such other communications carriers which are applicable to such connections.

2.1.2 Shortage of Equipment or Facilities

2.1.2.1 The Company reserves the right to limit or to allocate the use of its existing and future facilities when necessary because of a lack of facilities or due to any cause beyond the Company's control including but not limited to acts of God, fire, flood, explosion or other catastrophes; any law, order, regulation, direction, action or request of the United States government, or of any other government, including state and local governments having or claiming jurisdiction over the Company, or of any department, agency, commission, bureau, corporation, or other instrumentality of any one or more of these federal, state or local governments, or of any civil or military authority; national emergencies; insurrections, riots, wars; unavailability of rights-of-way or materials; or strikes, lock-outs, work stoppages, or other labor difficulties.

2.1.2.2 The furnishing of service under this tariff is subject to the availability on a continuing basis of all facilities necessary to provide the service. Services will be provided using the Company's telecommunications facilities, as well as, from time to time and at the sole discretion of the Company, facilities the Company may obtain from other carriers.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.1 Undertaking of the Company (Cont'd)

2.1.3 Ownership of Facilities

Title to all facilities and equipment, and related plans and proposals, provided by Company in furnishing service in accordance with this tariff remains in the Company, its agents or contractors. Customer shall not have, nor shall it assert, any right, title or interest in the telecommunications or other facilities and associated equipment, plans or proposals provided by the Company. Such facilities and equipment, plans and proposals shall be returned to the Company by the Customer whenever requested, within a reasonable period (but in any event not more than fifteen (15) days following the request, in as good condition as reasonable wear will permit.

2.1.4 Governmental Authorizations

The provision of the Company's services is subject to and contingent upon the Company obtaining and retaining all governmental authorizations that may be required or be deemed necessary by Company. Such authorizations may include but are not limited to governmental approvals, consents, licenses, franchises, and permits. Company shall use reasonable efforts to obtain and keep in effect all such governmental authorizations. Company shall be entitled to take, and shall have no liability whatsoever for, any action necessary to bring its facilities and/or services into conformance with any requirement or request of the Federal Communications Commission or other federal, state or local governing entity or agency. Customer shall fully cooperate in and take any action as may be requested by Company to comply with such governmental requirement.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.1 Undertaking of the Company (Cont'd)

2.1.5 Rights-of-Way

Where economically feasible (in the sole opinion of the Company), Company shall use reasonable efforts to obtain and maintain, directly or through third parties, rights-of-way necessary for installation of the facilities used to provide Company's services to Customer's property line, building entrance, or other service point as agreed to by Company. Customers use of such rights-of-way shall in all respects be subject to the between the Company and such third parties relating thereto, and shall not regulation or restriction.

2.1.6 Customer Service

The Company's customer service representatives for billing and service inquiries may be reached, toll free at (888) KMC-THE1 / (888) 562-8431. Customers wishing to communicate with the Company in writing may send correspondence to 1545 Route 206, Suite 300, Bedminster, New Jersey 07921.

2.1.7 Term of Service

The minimum term of service under this tariff is one month. Service is provided 24-hours per day, 7-days per week. For purposes of this tariff, a month is considered to have 30 days.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.2 Liability of the Company

2.2.1 The liability of the Company for damages arising out of the furnishing of its services, including but not limited to mistakes, outages, omissions interruptions, delays, errors, or other defects, representations, failures arising out of the use of these services or failure to furnish service, whether caused by act, omission or negligence, shall be limited to the extension of allowances as set forth in section 2.3 of this tariff captioned: "Allowances for Interruptions in Service," and the provisions of SDCL 49-13-1, 49-13-1.1 and any other applicable law.

2.2.2 The Company shall not be liable for any delay or failure of performance of equipment due to causes beyond its control, including but not limited to: acts of God, fire, flood, explosion or other catastrophes; any law, order, regulation, direction, action or request of the United States government having or claiming jurisdiction over the Company, or of any department, agency, commission, bureau, corporation, or other instrumentality of any one or more of these federal, state or local governments, or of any civil or military authority; national emergencies; insurrections, riots; wars; unavailability of rights-of-way or materials; or strikes, lock-outs, work stoppages, or other labor difficulties.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.2 Liability of the Company (Cont'd)

2.2.3 The Company shall not be liable for any damages or losses due to the fault or negligence of the Customer or due to the failure or malfunction of Customer-provided equipment or facilities.

2.2.4 The Company does not guarantee nor make any warranty with respect to installations it provides for use in an explosive atmosphere. The Customer indemnifies and holds the Company harmless from any liability whatsoever, and for any damages caused or claimed to have been caused in any way, directly or indirectly, as a result of any such installation.

2.2.5 The Company is not liable for any defacement of or damage to Customer's premises resulting from the furnishing of services or equipment or the installation or removal thereof, unless such defacement or damage is caused by negligent or the willful misconduct of the Company's employees or agents.

2.2.6 The Company shall be indemnified, defended and held harmless by the Customer against any claim, loss or damage arising from Customer's use of services, involving claims for libel, slander, invasion of privacy, or infringement of copyright arising from the Customer's use of the Company's facilities.

2.2.7 Any claim, action or proceeding against the Company which is not filed or commenced within one (1) year after the earlier of: (a) the rendering of the service, or (b) the occurrence of the event with respect to which such claim arose, shall be deemed waived if not brought within such one year period.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.2 Liability of the Company (Cont'd)

2.2.8 In the event parties other than Customer, including but not limited to joint users and Customer's customers, shall have use of the Company's service directly or indirectly through Customer, then Customer agrees to forever indemnify and hold the Company harmless from and against any and all claims, demands, suits, actions, losses, damages, assessments or payments which may be asserted by said parties arising out of or relating to the Company's furnishing of service.

2.2.9 Failure by the Company to assert its rights pursuant to one provision of this tariff does not preclude the Company from asserting its rights under other provisions.

2.2.10 THE COMPANY MAKES NO WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE, EXCEPT THOSE EXPRESSLY SET FORTH HEREIN.

2.3 Allowances for Interruptions in Service

A credit allowance will be given for interruptions of service, which are 30 minutes or longer in duration, subject to the provisions of this section.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.3 Allowances for Interruptions in Service (Cont'd)

2.3.1 Credit for Interruptions

2.3.1.1 A credit allowance will be made when an interruption occurs because of a failure of any component furnished by the Company under this tariff. An interruption in service is considered to exist when a circuit, service or facility is unusable to the Customer.

2.3.1.2 A credit allowance will be made for interruption periods lasting 30 minutes or longer. An interruption period begins when the Customer reports a circuit, service or facility to be interrupted and releases it for testing and repair. An interruption period ends when the circuit, service or facility is operative. If the Customer reports an interruption but declines to release the circuit, service or facility for testing and repair, no interruption period will be deemed to exist.

2.3.1.3 A credit allowance is applied on a pro rata basis, dependent on the duration of the interruption, against the monthly recurring charges or the month-end billing charges payable by Customer under this tariff, and shall be expressly indicated on the next Customer bill. Only those facilities on an interrupted portion of a circuit or service will receive a credit.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.3 Allowances for Interruptions in Service (Cont'd)

2.3.1 Credit for Interruptions (Cont'd)

2.3.1.4 For calculating credit allowances, every month is considered to have 30 days. A credit allowance will be calculated for any service interruption lasting 30 minutes or longer on the basis of the proportion of interrupted minutes to total monthly minutes.

2.3.2 Limitations on Allowances

No credit allowance will be made for:

2.3.2.1 interruptions due to noncompliance with this tariff on the part of the Customer, authorized user, joint user, or other common carrier providing service connected to the service of the Company;

2.3.2.2 interruptions due to the negligence of any person other than the Company, including but not limited to the Customer, other user, or other common carriers connected to the Company's facilities;

2.3.2.3 interruptions due to the failure or malfunction of non-Company equipment;

2.3.2.4 interruptions of service during any period in which the Company is not given full and free access to its facilities and equipment for the purpose of investigating and correcting interruptions;

2.3.2.5 periods of impaired service during which the Customer continues to use the service;

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.3 Allowances for Interruptions in Service (Cont'd)

2.3.2 Limitations on Allowances (Cont'd)

2.3.2.6 interruptions of service during any period when the Customer has released service to the Company for maintenance purposes or for implementation of a Customer order for a change in service arrangements;

2.3.2.7 interruptions of service during scheduled maintenance, after reasonable notice to Customer;

2.3.2.8 interruptions of service resulting from the failure, malfunction or removal of facilities, power or equipment provided by the Customer;

2.3.2.9 interruptions of service due to circumstances or causes beyond the control of Company, or interruptions the credit allowance for which would amount to less than one dollar.

2.4 Obligations of the Customer

2.4.1 Scope

The obligations of the Customer shall include the following:

2.4.1.1 Customer shall be responsible for any damage to or loss of the Company's facilities or equipment caused by the acts or omissions of the Customer, or its employees, agents, contractors or suppliers, by Customer's noncompliance with this tariff, by malfunction or failure of any equipment or facility provided by Customer or its agents, employees or suppliers, or by fire, theft or other casualty on the Customer's premises, unless caused by the gross negligence or willful misconduct of Company's employees or agents.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.1 Scope (Cont'd)

2.4.1.2 Customer shall provide at no cost to, and, as specified from time to time by the Company, any personnel, equipment, space, power, heating and air conditioning needed to operate, and maintain a proper operating environment for, Company facilities and equipment installed on the Customer's premises. Customer shall cooperate with Company in choosing the location, size and characteristics of the Company's equipment space on Customer's premises, which shall define the point of termination of Company's service. Customer may be required to pay, in the sole discretion of the Company, additional non-recurring charges for any additional points of termination within Customer's premises.

2.4.1.3 Customer shall obtain, maintain, and otherwise have full responsibility for all rights-of-way and conduit necessary for installation of Company facilities from the building entrance or property line to the location of Company's equipment space on the Customer's premises. Any costs associated with obtaining and maintaining the rights-of-way described herein, including any necessary building modification costs, shall be borne entirely by the Customer. Customer shall also be responsible for complying with all applicable laws, and obtaining all required permits or other approvals related to the location and installation of Company facilities and equipment in the Customer's premises or within the rights-of-way for which the Customer is responsible. The Customer and the Company may mutually agree to enter into a contract under which Company will provide some or all such non-regulated services and facilities.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.1 Scope (Cont'd)

2.4.1.4 Customer shall provide a safe place to work and be responsible for complying with all laws and regulations regarding the working conditions on the premises at which Company employees and agents install or maintain the Company's facilities and equipment. The Customer shall be responsible for identifying, monitoring, removing and disposing of any hazardous material (e.g., friable asbestos) prior to, during and after any construction or installation work. Customer may be required to install and maintain Company facilities and equipment if, in the Company's opinion, the equipment space provided by the Customer is a hazardous area.

2.4.1.5 Customer shall grant or obtain permission for Company employees or agents to enter the premises of the Customer at any time for the purpose of installing, inspecting, maintaining, repairing, or removing the facilities or equipment of the Company and/or inspecting Customer-provided equipment which is connected to Company's facilities.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.1 Scope (Cont'd)

2.4.1.6 Customer shall be responsible for the provision, operation and maintenance of any Customer-provided terminal equipment connected to Company equipment and facilities, and for ensuring that such Customer-provided equipment is compatible with Company equipment and facilities. The magnitude and character of the voltages and currents impressed on Company equipment, facilities and wiring by such Customer-provided equipment shall be such as not to cause damage to Company's equipment, facilities and wiring or injury to Company's employees or to other persons. Upon Company's request, Customer will submit to Company a complete manufacturer's specification sheet for each item of Customer-provided equipment that is or is proposed to be attached to Company's facilities. Company may provide, at the Customer's expense, any additional protective equipment required in the sole opinion of the Company, to prevent damage or injury resulting from the connection of any Customer-provided equipment.

2.4.1.7 Customer warrants that the services ordered pursuant to this tariff are intrastate in nature.

2.4.1.8 Customer shall cooperate with Company to plan, coordinate and undertake any actions required to maintain maximum network capability following natural or man-made disasters, which affect telecommunications services.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.2 Payments

Obligations of the Customer with regard to payments shall include:

2.4.2.1 Customer shall be responsible for payment of all applicable charges pursuant to this tariff for facilities and service furnished to the Customer or to authorized or joint users or to the Customer's customers. Company's services are provided on a "take or pay" basis, that is, Customer is responsible for the applicable charges for services as ordered, whether or not Customer actually uses all or part of those services or capacity.

2.4.2.2 Customer shall pay all sales, use, excise, access, bypass or other local, state and Federal taxes, fees (including franchise fees), charges or surcharges, however designated, imposed on or based on the provision, sale or use of the Company's services, excluding gross receipts taxes and taxes on the Company's net income. Such taxes shall be separately stated on the Customer's invoice.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.2 Payments (Cont'd)

2.4.2.3 Customer shall pay outstanding charges in full within 30 days of the invoice date. Charges not paid by Customer within 30 days, or paid in funds not immediately available to the Company, shall be subject to interest at a rate of 1.5% or the highest rate permitted by the Commission unless otherwise agreed by the Company or required by law. Charges normally will be invoiced in advance, with monthly recurring charges invoiced on or about the first of the month for which the charges apply. In the event of a Company billing error or omission, Customer shall be responsible for any back billing invoiced by the Company within 2 years of the original date of service.

2.4.2.4 Customer agrees that Company may conduct an independent verification of Customer's financial condition at any time, and Customer agrees to promptly supply such financial information as may be reasonably requested by Company. If, in the sole opinion of the Company, a Customer presents an undue risk of nonpayment at any time the Company may require that Customer pay its bills within a specified number of days, pay in advance of the furnishing or continuation of any service, and/or make such payments in cash or the equivalent of cash.

2.4.2.5 The Company will not require Advance Payments.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.2 Payment (Cont'd)

2.4.2.6 The Company will not require deposits.

2.4.3 Indemnification

With respect to any service or facility provided by the Company, or otherwise in the event of Customer's breach of any of the provisions of this tariff, Customer shall indemnify, defend and hold harmless the Company from and against all claims, actions, damages, liabilities, costs and expenses, for:

2.4.3.1 any loss, destruction or damage to property of the Company or any third party, or the death or injury of any person, to the extent caused by or resulting from the negligent or intentional act or omission of the Customer, its employees, agents, representatives or invitees; and

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.3 Indemnification (Cont'd)

2.4.3.2 any claim, loss, damage, expense or liability for infringement of any copyright, patent, trade secret, or any proprietary or intellectual property right of any third party, arising from any act or omission by the Customer, including, without limitation, use of the Company's services and facilities in a manner not contemplated by this tariff or any agreement between Customer and Company.

2.5 Cancellation of Service

If Customer cancels a service order or terminates service before the completion of the term of service specified in the service order for any reason, Customer agrees to pay to Company all costs, fees and expenses incurred by Company in connection with construction and with such termination. In addition, Customer may be liable for termination charge up to a maximum amount equal to the total of charges applicable for the remaining term specified in the service order (discounted to present value at six percent).

2.6 Discontinuance of Service

2.6.1 If Customer fails to timely pay any regulated amount owed to the Company and such failure continues for seven days after written notice to the Customer to comply with any rule or remedy any deficiency, the Company may discontinue or suspend service, reject additional applications for service and/or refuse to complete any pending orders for service without incurring any liability, and/or pursue any other remedies as may be provided at law or in equity.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.6. **Discontinuance of Service** (Cont'd)

2.6.2 If Customer violates any other material term or condition for the furnishing of service or any law, rule or regulation governing the services provided hereunder, and such violation continues for thirty days after written notice thereof to Customer, Company may discontinue or suspend service, refuse additional applications for service and/or refuse to complete any pending orders for service without incurring any liability, and/or pursue any other remedies as may be provided at law or in equity. Customer hereby waives such thirty-day notice requirement in the case of any violation which, in the sole opinion of the Company, if allowed to continue may result in damage to property, injury or death of any person, or impairment of the operation of Company's facilities or which may otherwise expose Company to civil or criminal liability.

2.6.3 Upon the Customer filing for bankruptcy or reorganization or failing to discharge an involuntary petition therefore within the time permitted by law, or an assignment for the benefit of creditors, appointment of a trustee or receiver or similar event with respect to Customer, the Company may, in addition to any other remedy available at law or in equity, immediately discontinue or suspend service, refuse additional applications for service and/or refuse to complete any pending orders for service without incurring any liability.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.6 Discontinuance of Service (Cont'd)

2.6.4 Upon condemnation of any significant portion of the facilities or associated equipment used by the Company to provide service to Customer or if a casualty renders all or any significant portion of such facilities or equipment inoperable beyond feasible repair, the Company may discontinue or suspend service, refuse additional orders for service and/or refuse to complete any pending orders for service upon notice to Customer, without incurring any liability.

2.6.5 Upon any governmental prohibition or required alteration of the services provided or ordered, or any violation of an applicable law or regulation, the Company may immediately discontinue or suspend service, refuse additional applications for service and/or refuse to complete any pending orders for service without incurring any liability.

2.7 Changes in Equipment and Services

2.7.1 Company may substitute, change or rearrange any equipment, facility or system used in providing services at any time and from time to time, but shall not thereby materially alter the technical parameters of the services provided pursuant to Customer's service order.

2.7.2 Customer shall not cause or allow any facility or equipment of Company to be rearranged, moved, disconnected, altered or repaired without Company's prior written consent.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.7 Changes in Equipment and Services (Cont'd)

2.7.3 Upon receipt of a written request from Customer, Company will add, delete or change locations or features of specific circuits and/or equipment. Customer shall be liable for nonrecurring charges for such changes. If a request for deletion of a service represents a cancellation prior to the applicable term of service, Customer will be subject to Company's termination charges.

2.8 Prohibited Uses

2.8.1 The services Company provides shall not be used for any unlawful purpose or for any use with respect to which Customer has not obtained all governmental approvals, authorizations, licenses, consents and permits required to be obtained by Customer.

2.8.2 Customer shall not use the Company's service offerings for resale and/or for shared use unless, if requested to do so by Company, Customer has first demonstrated that such use complies with relevant laws, regulations, policies, orders, decisions and other governmental or legal requirements.

2.8.3 Customer may not use Company's services so as to interfere with or impair any other service or impair the privacy of any communications over any of Company's facilities and associated equipment or over the facilities and equipment of any other communications carrier connected to Company's facilities.

2.8.4 Customer shall not use or allow the use of Company's facilities or equipment installed at the Customer's premises for any purpose other than that for which the Company provides it, without the prior written consent of the Company.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.9 Assignment

2.9.1 Company may, without obtaining any further consent from Customer, assign any of its rights, privileges or obligations under this tariff to any subsidiary, parent company or affiliate of Company; pursuant to any sale or transfer of substantially all the business of Company; or pursuant to any financing, merger or reorganization of Company.

2.9.2 Customer may, upon prior written consent of Company, assign its rights, privileges or obligations under this tariff to any subsidiary, parent company or affiliate of Customer; pursuant to any sale or transfer of substantially all the business of Customer; or pursuant to any financing, merger or reorganization of Customer. Any attempt of Customer to make any assignment, transfer, or disposition of its rights, privileges or obligations under this tariff without the consent of Company shall be null and void.

2.10 License, Agency or Partnership

No license, express or implied, is granted by Company to Customer by virtue of an agreement for the furnishing of service hereunder. Neither Customer nor any joint or authorized users shall represent or otherwise indicate to its customers or others that the Company jointly participates in the Customer's joint user's services. The relationship between Company and Customer shall not be that of partners or agents for one or the other, and shall not be deemed to constitute a partnership or agency agreement, unless such relationship or agreement is expressly agreed to in writing by both Company and Customer.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.11 Proprietary Information

Neither Company nor Customer or any joint or authorized user shall disclose any plans, drawings, trade secrets or other proprietary information of the other party which is made known in the course of the furnishing of service hereunder, except as may be required by law, without prior written consent.

2.12 Promotions

Company reserves the right, from time to time, to provide promotional offerings. Company will notify Commission prior to effective date of promotions.

2.13 Waiver of Nonrecurring Charges

Company reserves the right to waive nonrecurring charges for moves, additions, and deletions.

2.14 Contested Charges

All bills are presumed accurate, and shall be binding on the Customer unless objection is received by the Company within one hundred eighty (180) days of the date of the invoice on which the disputed charges appear. In the event that a billing dispute between the Customer and the Company for service furnished to the Customer cannot be settled with mutual satisfaction, the Customer may take the following course of action:

2.14.1 First, the Customer may request, and the Company will provide, an in-depth review of the disputed amount. (The undisputed portion and subsequent bills must be paid on a timely basis or the service may be subject to disconnection.)

2.14.2 Second, if there is still a disagreement about the disputed amount after investigation and review by the Company, the Customer may file an appropriate complaint with the South Dakota Public Utilities Commission. The address of the Commission is:

South Dakota Public Utilities Commission
Capitol Building, 1st floor
500 East Capitol Avenue
Pierre, SD 57501-5070
(605)773-3201
(800) 332-1782
(800) 877-1113 (TTY Through Relay South Dakota)

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.15 Taxes

State and local sales, use and similar taxes, including gross receipts taxes, are billed as separate items and are not included in the quoted rates for local exchange or long distance telecommunications service.

2.16 Notices and Communications

2.16.1 The Customer shall designate on the Service Order an address to which the Company shall mail or deliver all notices and other communications, except that the Customer may also designate a separate address to which the Company's bills for service shall be mailed.

2.16.2 The Company shall designate on the Service Order an address to which the Customer shall mail or deliver all notices and other communications, except that Company may designate a separate address on each bill for service to which the Customer shall mail payment on that bill.

2.16.3 All notices or other communications required to be given pursuant to this tariff will be in writing. Notices and other communications of either party, and all bills mailed by the Company, shall be presumed to have been delivered to the other party on the third business day following placement of the notice, communication or bill with the U.S. Mail or a private delivery service, prepaid and properly addressed, or when actually received or refused by the addressee, whichever occurs first.

2.16.4 The Company or the Customer shall advise the other party of any changes to the addresses designated for notices, other communications or billing, by following the procedures for giving notice set forth herein.

2.17 Incomplete Calls/Wrong Numbers

The Company will not knowingly charge for incomplete calls or wrong numbers. Upon the Customer's request and proper verification, the Company shall promptly adjust and credit the Customer's account for charges or payment for any unanswered call inadvertently billed.

SECTION 3 - APPLICATION OF RATES

3.1 Rates Based Upon Distance

3.1.1 The airline distance between any two rate centers is determined as follows:

(1) Obtain the "V" (vertical) and "H" (horizontal) coordinates for each rate center from the Bellcore Local Exchange Routing guide referenced in Section 3.3(A).

(2) Compute the difference between the "V" coordinates of the two rate centers; and the difference between the two "H" coordinates.

(3) Square each difference obtained in step (2) above.

(4) Add the square of the "V" difference and the square of the "H" difference obtained in step (3) above.

(5) Divide the sum of the squares by 10. Round to the next higher whole number if any fraction is obtained.

(6) Obtain the square root of the whole number result obtained above. Round to the next higher whole number if any fraction is obtained. This is the airline mileage.

(7) FORMULA =

$$\sqrt{\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}}$$

SECTION 4 - SERVICE AREAS

4.1 Exchange Access Service Areas

Exchange services are provided in all Exchange Access Service Areas (EASA) throughout the entire state of South Dakota.

SECTION 2 - SERVICE AREAS (Cont'd)

4.2 Calling Areas

Geographically-defined Local Calling Areas are associated with each Exchange Access Service provided pursuant to Section 5.1. Company's local calling zone will mirror US West's calling zones

SECTION 5 - EXCHANGE ACCESS SERVICE

5.1 General

Exchange Access Service provides a Customer with a telephonic connection to, and a unique telephone number address on the public switched telecommunications network. Each Exchange Access Service enables users to:

(A) receive calls from other stations on the public switched telecommunications network;

(B) access other services offered by the Company as set forth in this tariff;

(C) access certain interstate and international calling services provided by the Company;

(D) access (at no additional charge) the Company's operators and business office for service related assistance;

(E) access (at no additional charge) emergency services by dialing 0- or 9-1-1; and

(F) access services provided by other common carriers that purchase the Company's Switched Access services as provided under the Company's Federal and State tariffs, or that maintain other types of traffic exchange arrangements with the Company.

Each Exchange Access Service is available on a "Full" service basis, whereby service is delivered to a demarcation/connection block at the customer's premises.

The following Exchange Access Services are offered:

Basic Line Service

SECTION 5 - EXCHANGE ACCESS SERVICE (Cont'd)

5.2 Basic Line Service

Basic Line Service provides a Customer with a single, voice-grade telephonic communications channel that can be used to place or receive one call at a time. Basic Lines are provided for connection of Customer-provided single station sets or facsimile machines to the public switched telecommunications network. Each Basic Line may be configured into a hunt group with other Company-provided Basic Lines. Each Basic Line is provided with the following standard features which are set forth in Section 10.6 of the tariff.

Non-recurring and monthly recurring rates per Basic Line apply as follows:

On-Net Services
Basic Local
Exchange Service

	Recurring Monthly Charge	Non-Recurring Monthly Charge
Flat Rate Service	**RESERVED FOR FUTURE USE**	
Measured Rate Service	**RESERVED FOR FUTURE USE**	

Expanded Local
Exchange Service

	Recurring Monthly Charge	Non-Recurring Monthly Charge
Flat Rate Service	**RESERVED FOR FUTURE USE**	
Measured Rate Service	**RESERVED FOR FUTURE USE**	

SECTION 6 - EXCHANGE ACCESS OPTIONAL FEATURES

6.1 Directory Listings

For each Customer of Company-provided Exchange Access Service(s), the Company shall arrange for the listing of the Customer's main billing telephone number[1] in the directory(ies) published by the dominant Local Exchange Carrier in the area at no additional charge. At a Customer's option, the Company will arrange for additional listings at the following rates:

Each Additional Listing: **RESERVED FOR FUTURE USE**

[1] For Customers with multiple premises served by the Company, the Company will arrange for a listing of the main billing telephone number at each premise.

SECTION 6 - EXCHANGE ACCESS OPTIONAL FEATURES (Cont'd)

6.2 Main Number Retention

6.2.1 Description

Main Number Retention is an optional feature by which a new Customer, who was formally a customer of another certificated local exchange carrier at the same premises location, may retain its main telephone numbers and main fax numbers for use with the Company-provided Exchange Access Services. Main Number Retention service is only available in areas where the Company maintains some form of number retention arrangement with the Customer's former local exchange carrier.

Monthly recurring and non-recurring charges apply per retained number. Rates for retained numbers may vary from area to area.

6.2.2 Rates

per retained number	**RESERVED FOR FUTURE USE**
per retained vanity number	**RESERVED FOR FUTURE USE**

SECTION 7 - RESOLD LOCAL EXCHANGE SERVICE

7.1 Description

Resold Local Exchange Service is composed of the resale of exchange access lines and local calling provided by other certificated Local Exchange Carriers, in combination with Company-provided usage services, miscellaneous services or interstate/international services.

7.2 Rates

The following maximum rates apply for Resold Local Exchange Services:

Resold Basic Lines

		Recurring Monthly Charge	Non-Recurring Monthly Charge
(1)	Flat Rate Service		
(2)	Measured Service		

Resold Basic Trunks[2]

(1)	Flat Rate Service		
(2)	Measured Service		

[2] Includes Hunting

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SECTION 7 - RESOLD LOCAL EXCHANGE SERVICE (Cont'd)

7.2 Rates (Cont'd) **RESERVED FOR FUTURE USE**

Resold Local Usage
Flat Rate Calling Unlimited

Measured Rate Calling
Peak
Intra-wire Center
1st Min
Addtl Min
All Other Local Calls
Off-Peak
Intra-wire Center
1st Min
Addtl Min
All Other Local Calls

The following rates for Local Exchange Resold Services are set forth in Section 8 and Section 10 of the tariff.

Resold features associated with Resold Local Exchange Service will be priced according to the rates established for such features in the underlying carrier's effective intrastate tariffs.

SECTION 8 - LOCAL CALLING SERVICE

8.1 Description

Local Calling Service provides a Customer with the ability to originate calls from a Company-provided access line to all other stations on the public switched telephone network[3] bearing the designation of any central office exchanges, areas, and zones included in the Customer's local calling area.

8.1.1 Basic Local Exchange Service - This calling service allows the Customer unlimited access to all other stations on the public switched telephone network within the customer's Basic Local Calling Area.[4] All calls to destinations outside the Basic Local Calling Area but within the same state and LATA will be charged the IntraLATA rates as specified in Section 9.3 following.

8.1.2 Expanded Local Exchange Service - This calling service allows the Customer limited access to all other stations on the public switched telephone network within the Customer's Basic Local Calling Area. Additional calls to the Basic Local Calling Area will be charged as specified in Section 8.2.1(A) following. All calls to the Expanded Local Calling Area[2] will be charged a per call setup and per minute access charge as specified in Section 8.2.1(B) following. All calls to destinations outside the Expanded Local Calling Area but within the same state and LATA will be charged the IntraLATA rates as specified in Section 9.3 following.

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[3] Except calls to other telephone companies' caller paid information services (e.g. NPA 900, NXX 976, etc.). Calls to those numbers and other numbers used for caller-paid information services will be blocked by the Company's centralized switching facility.

[4] As specified in US West's tariff in effect and as amended from time-to-time.

SECTION 8 - LOCAL CALLING SERVICE (Cont'd)

8.1 Description (Cont'd)

8.1.2 Expanded Local Exchange Service (Cont'd)

(A) Time Periods

Day and Night/Weekend rates apply as follows:

Rates	From	To (but not including)	Days Applicable
Day	9:00 A.M.	9:00 P.M.	Mon. - Fri.

Night/Weekend All other days, times, and holidays.

Holidays include New Year's Day (January 1), Independence Day (July 4), Labor Day (the first Monday in September), Thanksgiving Day (the fourth Thursday in November), and Christmas Day (December 25).

SECTION 8 - LOCAL CALLING SERVICE (Cont'd)

8.2 Rates

The rates set forth in this section apply to all direct dialed local calls. For operator-assisted local calls, the operator charges listed in Section 10.1.3 apply in addition to the charges listed below.

8.2.1 Usage Charges - Per minute charges apply for each call. Timing is in whole minute increments, with a minimum charge of one minute per call.

(A) Monthly Message Allowance

Type of Service	Basic Calling Area	Extended Calling Area
Basic Local Exchange Service	TBD	TBD[5]
Expanded Local Exchange Service	TBD	TBD

*Additional message charge of $X.XX for each message over monthly allowance.

(B) Expanded Calling Area - The following usage charges apply to points in the Customer's Expanded Calling Area.

MILEAGE	SETUP PER CALL	PEAK	OFF-PEAK

RESERVED FOR FUTURE USE

[5] Customers of Basic Local Exchange Service are billed intraLATA rates for calls to destinations within the state and LATA but outside the Basic Local Calling Area.

SECTION 9 - INTRALATA CALLING SERVICE

9.1 Description

IntraLATA calling service provides a Customer with the ability to originate calls from a Company-provided access line to all other stations on the public switched telephone network[6] bearing the designation of any central office exchanges, areas, and zones outside of the Customer's Basic Calling Area but within the same state and LATA.

9.2 Time Periods

Day, Evening and Night/Weekend rate periods are shown below. On holidays, Evening rates will apply unless a lower rate will normally apply.

Rates	From	To (but not including)	Days Applicable	Discount Applicable
Day	8:00 A.M.	12:00 P.M.	Mon. - Fri.	0%
	1:00 P.M.	5:00 P.M.	Mon. - Fri.	0%
Evening	5:00 P.M.	11:00 P.M.	Mon. - Fri.	25%
Night/ Weekend	All other times			50%

Holidays include New Year's Day (January 1), Independence Day (July 4), Labor Day (the first Monday in September), Thanksgiving Day (the fourth Thursday in November), and Christmas Day (December 25).

[6] Except calls to other telephone companies' caller paid information services (e.g. NPA 900, NXX 976, etc.). Calls to those numbers and other numbers used for caller-paid information services will be blocked by the Company's centralized switching facility.

SECTION 9 - INTRALATA CALLING SERVICE (Cont'd)

9.3 Rates

MILEAGE	FIRST MINUTE	ADDITIONAL MINUTE
0 - 8	$0.0550	$0.0440
9 - 12	$0.0660	$0.0550
13 - 16	$0.0825	$0.0660
17 - 21	$0.0990	$0.0825
22 - 26	$0.1265	$0.0990
27 - 31	$0.1265	$0.1100
32 - 41	$0.1265	$0.1210
42 - 56	$0.1265	$0.1265
57 - 71	$0.1265	$0.1265
72 - 87	$0.1265	$0.1265
88 - 127	$0.1265	$0.1265
128 +	$0.1265	$0.1265

SECTION 10 - MISCELLANEOUS SERVICES

10.1 Operator Services

10.1.1 Description

Operator Handled Calling Services are provided to Customers and Users of Company-provided Exchange Access Services, and to Customers and Users of exchange access lines.

10.1.2 Definitions

Person--Person: Calls completed with the assistance of a Company operator to a particular person, station, department, or PBX extension specified by the calling party. Charges may be billed to the Customer's commercial credit card and/or LEC calling card, calling station, called station, or a designated third-party station. Calls may be dialed with or without the assistance of a Company operator.

Station-to-Station: Refers to calls other than person-to-person calls billed to either the end user's commercial credit card and/or nonproprietary calling card. Calls may be dialed with or without the assistance of a Company operator. Collect calls to coin telephones and transfers of charges to third telephones which are coin telephones will not be accepted.

Operator Dialed Charge: The end user places the call without dialing the destination number, although the capability to do it himself exists. The end user will dial "0" for local calls and "00" for long distance calls and then request the operator to dial the called station.

Billed to Non-Proprietary Calling Card: Refers to calls that are dialed by the customer in accordance with standard dialing instructions and billed to a non-proprietary calling card issued by another carrier.

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.1 Operator Services (Cont'd)

10.1.3 Rates

Local exchange and IntraLATA calls may be placed on an Operator Assisted basis. Usage charges for Operator Assisted calls are the same as those set forth in Sections 8 and 9, preceding. In no event will the maximum rate for Operator Assisted calls exceed the maximum US West rate on file for such services. For Operator Assisted calls to Busy Line Verification and Interrupt, or Directory Assistance, the surcharges specified in Section 10.2.3 and Section 10.1.3 will apply in addition to any applicable Operator charges.

In addition to the usage charges identified above, the following operator-assisted charges will apply:

Per Call Charges	IntraLATA	InterLATA
Person-to-Person (Operator Assisted)	RESERVED FOR FUTURE USE	
Station-to-Station (Operator Assisted)	RESERVED FOR FUTURE USE	
Collect	RESERVED FOR FUTURE USE	
Sent Paid	RESERVED FOR FUTURE USE	
Billed to Third Number	RESERVED FOR FUTURE USE	
Operator Dialed Charge (applies in addition to other operator charges)	RESERVED FOR FUTURE USE	
Billed to Non-Proprietary Calling Card (additional surcharge)	RESERVED FOR FUTURE USE	
Directory Assistance	RESERVED FOR FUTURE USE	
Directory Assistance Call Completion	RESERVED FOR FUTURE USE	

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.2 Busy Line Verify and Line Interrupt Service

10.2.1 Description

Upon request of a calling party the Company will verify a busy condition on a called line.

(A) The operator will determine if the line is clear or in use and report to the calling party.

(B) The operator will interrupt the call on the called line only if the calling party indicates an emergency and requests interruption.

10.2.2 Regulations

(A) A charge will apply when:

(1) The operator verifies that the line is busy with a call in progress.

(2) The operator verifies that the line is available for incoming calls.

(3) The operator verifies that the called number is busy with a call in progress and the customer requests interruption. The operator will then interrupt the call, advising the called party the name of the calling party. One charge will apply for both verification and interruption.

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.2 Busy Line Verify and Line Interrupt Service (Cont'd)

10.2.2 Regulations (Cont'd)

(B) No charge will apply:

(1) When the calling party advises that the call is to or from an official public emergency agency.

(2) Under conditions other than those specified in 10.2.2(A) preceding.

(C) Busy Verification and Interrupt Service is furnished where and to the extent that facilities permit.

(D) The Customer shall identify and hold the Company harmless against all claims that may arise from either party to the interrupted call or any person.

10.2.3 Rates

Busy Line Verify Service (each request)	RESERVED FOR FUTURE USE
Busy Line Verify and Busy Line Interrupt Service (each request)	RESERVED FOR FUTURE USE

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.3 Service Implementation

10.3.1 Description

Absent a promotional offering, service implementation charges will apply to new service orders or to orders to change existing service.

10.3.2 Rates

	Resold Non-Recurring	On-Net Recurring
per service order	$84.00	RESERVED FOR FUTURE USE

10.4 Restoration of Service

10.4.1 Description

A restoration charge applies to the re-establishment of service and facilities suspended because of nonpayment of bills and is payable at the time that the re-establishment of the service and facilities suspended is arranged for. The restoration charge does not apply when, after disconnection of service, service is later re-established.

10.4.2 Rates

	Resold Non-Recurring	On-Net Recurring
per occasion	$84.00	RESERVED FOR FUTURE USE

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.5 Charges for Connecting or Changing Service

Line Connection Charge
Applies per exchange access line or trunk.

	Resold Non-Recurring	On-Net Recurring
First Line	$84.00	RESERVED FOR FUTURE USE

Line Change Charge
Applies per exchange access line or trunk

First Line	$8.00	RESERVED FOR FUTURE USE

Secondary Service Charge
Applies per customer request

Each	$8.00	RESERVED FOR FUTURE USE

Premises Work Charge
First 15-minute increment or fraction thereof

Per increment	$17.00	RESERVED FOR FUTURE USE

Each Additional 15-minute increment or fraction thereof

Per increment	$9.00	RESERVED FOR FUTURE USE

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.6 Custom Calling Service

10.6.1 Resold Rates

RESERVED FOR FUTURE USE

Business/Business PBX
Individual Features:

(a)	Call Waiting	$X.XX
(b)	Call Forwarding Variable	$X.XX
(c)	Three-Way Calling	$X.XX
(d)	Speed Calling (8-code)	$X.XX
(e)	Speed Calling (30-code)	$X.XX
(f)	Call Forwarding Busy Line	$X.XX
(g)	Call Forwarding Don't Answer	$X.XX
(h)	Call Forwarding Don't Answer - Ring Control	$X.XX
(i)	Customer Control of Call forwarding Busy Line	$X.XX
(j)	Customer Control of Call Forwarding Don't Answer	$X.XX
(k)	Call Forwarding Busy Line Multipath or Customer Control of Call Forwarding Busy Line Multipath	$X.XX $X.XX
(l)	Call Forwarding Don't Answer Multipath or Customer Control of Call Forwarding Don't Answer Multipath	$X.XX
(m)	Call Forwarding Variable Multipath or Remote Access - Call Forwarding Variable Multipath	$X.XX
(n)	Remote Access - Call Forwarding Variable	$X.XX

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.6 Custom Calling Service (Cont'd.)

10.6.1 Resold Rates (Cont'd.) RESERVED FOR FUTURE USE

Business/Business PBX
Individual Features:

(o)	Call Return (per line)		
	Recurring Monthly Charge	$X.XX	
	Call Return (per use)		
	Non-Recurring	$X.XX	
	Call Return (denial of per use)		
	Non-Recurring	$X.XX	
(p)	Repeat Dialing (per line)		
	Recurring Monthly Charge		$X.XX
	Repeat Dialing (per use)		
	Non-Recurring	$X.XX	
	Repeat Dialing (denial of per use)		
	Non-Recurring	$X.XX	
(q)	Call Selector (per line)		
(r)	Preferred Call Forwarding (per line)		$X.XX
(s)	Call Block (per line)		$X.XX
(t)	Call Tracing (per line)		
	Per line		$X.XX
	Per Successful Trace (non-subscription) N/A		
(u)	Caller ID (per line)		
	Caller ID - Calling Name Delivery		$X.XX
	Caller ID - Calling Number Delivery		$X.XX
	Caller ID - Calling Number & Name		$X.XX
(v)	Calling Number Delivery Blocking - Permanent Per line		$X.XX
(w)	Calling Number Delivery Blocking - Per Call (Per activation)		$X.XX
(x)	Enhanced Caller ID (with ACR) Per Line		$X.XX
(y)	Enhanced Caller ID (with Call Management) Per Line		$X.XX
(z)	Enhanced Caller ID (with ACR & Call Management) Per Line		$X.XX

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.7 Remote Call Forwarding

Rates

The following charge is for the Remote Call Forwarding feature only and are in addition to applicable charges for service and equipment.

Remote Call Forwarding is per feature arranged and one access path for either interexchange, intraexchange, or local calling area per service request.

	Non-Recurring	Monthly
Each	**RESERVED FOR FUTURE USE**	
Additional Access Path (with initial installation)		
Each	**RESERVED FOR FUTURE USE**	
Additional Access Path (with initial installation)		
Each	**RESERVED FOR FUTURE USE**	

SECTION 10 - MISCELLANEOUS SERVICES (Cont'd)

10.8 Flexible Call Forwarding

The following charge is for the Flexible Call Forwarding feature only and are in addition to applicable charges for service and equipment.

Flexible Call Forwarding is an optional network feature that provides customer control for call forwarding capabilities via dial-accessed voice prompt menus.

Rates-Individual Features	Resold Non-Recurring	On-Net Recurring
Flexible Call Forwarding	**RESERVED FOR FUTURE USE**	
Flexible Call Forwarding with Audio Calling Name	**RESERVED FOR FUTURE USE**	

SECTION 11 - SPECIAL ARRANGEMENTS

11.1 Special Construction

11.1.1 Basis for Charges

Where the Company furnishes a facility or service for which a rate or charge is not specified in the Company's tariffs, charges will be based on the costs incurred by the Company and may include:

(A) non-recurring type charges;

(B) recurring type charges;

(C) termination liabilities; or

(D) combinations thereof.

11.1.2 Termination Liability

To the extent that there is no other requirement for use by the Company, a termination liability may apply for facilities specially constructed at the request of the customer.

(A) The termination liability period is the estimated service life of the facilities provided.

(B) The amount of the maximum termination liability is equal to the estimated amounts for:

SECTION 11 - SPECIAL ARRANGEMENTS (Cont'd)

11.1 Special Construction (Cont'd)

11.1.2 Termination Liability (Cont'd)

(B) (Cont'd)

(1) Cost installed of the facilities provided including estimated costs for rearrangements of existing facilities and/or construction of new facilities as appropriate, less net salvage. Cost installed includes the cost of:

(a) equipment and materials provided or used,

(b) engineering, labor and supervision,

(c) transportation, and

(d) rights-of-way;

(2) license preparation, processing, and related fees;

(3) tariff preparation, processing, and related fees;

(4) cost of removal and restoration, where appropriate; and

(5) any other identifiable costs related to the specially constructed or rearranged facilities.

SECTION 11 - SPECIAL ARRANGEMENTS (Cont'd)

11.1 Special Construction (Cont'd)

11.1.2 Termination Liability (Cont'd)

(C) The applicable termination liability method for calculating the unpaid balance of a term obligation. The amount of such charge is obtained by multiplying the sum of the amounts determined as set forth in Section 11.1.2(B) preceding by a factor related to the unexpired period of liability and the discount rate for return and contingencies. The amount determined in section 11.1.2(B) preceding shall be adjusted to reflect the redetermined estimate net salvage, including any reuse of the facilities provided. This product is adjusted to reflect applicable taxes.

SECTION 11 - SPECIAL ARRANGEMENTS (Cont'd)

11.2 Individual Case Basis (ICB) Arrangements

Arrangements will be developed on a case-by-case basis in response to a bona fide request from a Customer or prospective Customer to develop a competitive bid for a service offered under this tariff. Rates quoted in response to such competitive requests may be different than those specified for such services in this tariff. ICB rates will be offered to the Customer in writing and on a nondiscriminatory basis. All ICB rates are subject to Commission approval.

SECTION 11 - SPECIAL ARRANGEMENTS (Cont'd)

11.3 Temporary Promotional Programs

The Company may establish temporary promotional programs wherein it may waive or reduce non-recurring or recurring charges, to introduce present or potential Customers to a service not previously received by the Customers. All promotions are subject to Commission approval.

SECTION 12 - INTEREXCHANGE SERVICE

12.1 Rates Charged Based on Timing of Calls

Where charges for service are specified based on the timing of calls, such as the duration of a telephone call, the following rules apply:

12.1.1 When Billing Charges Begin and Terminate For Phone Calls

The Customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the receiver, (i.e. when two-way communication, often referred to as "conversation time," is possible). When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

12.1.2 Billing Increments

Unless otherwise specified in this tariff, the minimum call duration for billing purposes is 1 minute for a connected call. Calls beyond 1 minute are billed in 1 minute increments.

12.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

12.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.2 Rates Based Upon Calculation of Distance

At this time, the Company does not specify the charges for service based on the calculation of distance. However, if in the future the charges for service are specified based upon the calculation of distance, the following rules will apply:

12.2.1 Distance between two points is measured as airline distance between the Rate Centers of the originating and terminating telephone lines. The Rate Center is set of geographic coordinated, as referenced in National Exchange Carrier Association, Inc. Tariff FCC No. 4, associated with each NPA-NXX combination (where NPA is the area code and NXX is the first three digits of a seven-digit telephone number). Where there is no telephone number associated with an access line on the Company's network (such as dedicated 800 or WATS access line), the Company will apply the Rate Center of the Customer's main billing telephone number.

12.2.2 The airline distance between any two Rate Centers is determined as follows:

(A) Obtain the "V" (vertical) and "H" (horizontal) coordinates for each Rate Center from the above-referenced NECA tariff.

(B) Compute the difference between the "V" coordinates of the two rate centers; and the difference between the two "H" coordinates.

(C) Square each difference obtained in step (B) above.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.2 Application of Rates (Cont'd)

12.2.2 Rates Based Upon Calculation of Distance (Cont'd)

(D) Add the square of the "V" difference and the square of the "H" difference obtained in step (C).

(E) Divide the sum of the squares by 10. Round to the next higher whole number if any fraction is obtained.

(F) Obtain the square root of the whole number result obtained above. Round to the next higher whole number if any fraction is obtained. This is the airline mileage.

(G) Formula =

$$\sqrt{\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}}$$

12.2.3 Calls Originating and Terminating Within 0 to 16 Mile and 22 Mile Mileage Bands

There will be no long distance toll charges for calls which originate and terminate within a 0 to 16 mile mileage band and the 22 mile mileage band for selected routes.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.3 Minimum Call Completion Rate

A customer can expect a call completion rate (number of calls completed/number of calls attempted) of not less than 99.5% during peak use periods for the Company services.

12.4 Service Offerings

12.4.1 KMC Long Distance Service (LDS)

(A) Description

KMC Long Distance Service (LDS) is a communications service which is available for use by customers twenty-four (24) hours a day. Customers may originate LDS from locations served by the Company, and may terminate in all locations within the State of South Dakota.

LDS calls will be billed in 6-second increments with an initial billing period of 6 seconds.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.1 KMC Long Distance Service (LDS) (Cont'd)

(A) Description (Cont'd)

The service is offered in two variations depending upon the method the Customer employs to gain access to the Company's network for use of the service:

Switched LDS is offered in Feature Group D (FGD) exchanges where the Customer's local telephone lines are presubscribed by the local exchange company to the Company's LDS service, such that "1+" interLATA calls are automatically routed to the Company's network.

Dedicated LDS is offered to the extent facilities are available in those cases where the Company and the Customer jointly arrange for the establishment of dedicated access facilities connecting the Customer's trunk-compatible PBX or other suitable equipment to the Company's POP. The Customer shall be responsible for all costs and charges associated with the dedicated access facilities.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.1 KMC Long Distance Service (LDS) (Cont'd)

(B) Commitment Levels and Term Plans

LDS is available on a month to month basis or on an optional 1, 2, or 3- year term plan. Discounts off the base rates are available to the Customer according to the commitment level and term plan selected by the Customer. The commitment level is calculated from the monthly total usage generated from the following Company products: shared and dedicated domestic and interstate and intrastate outbound and inbound service, intraLATA, and calling card. Charges such as taxes, late payment fees or other service non-recurring and monthly recurring charges will not be included in the total usage amount calculation.

Should the Customer's actual usage fall below the monthly minimum usage commitment, the Customer is required to pay the Company a fee equal to the difference between the Customer's discounted rate and the higher rate associated with the lower volume.

A Customer who terminates a term plan in the 1st year prior to the term's expiration will be required to pay in one lump sum an amount equaling the selected monthly commitment level times the number of months remaining in the term, plus an amount equal to any promotional credit, or discount, or waiver, if applicable, that was provided to the Customer.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.1 KMC Long Distance Service (LDS) (Cont'd)

(B) Commitment Levels and Term Plans (Cont'd)

A Customer who terminates a term plan in the 2nd or 3rd year prior to the term's expiration will be required to pay 35% an amount equaling the selected monthly commitment level times the number of months remaining in the term, plus an amount equal to any promotional credit, or discount, or waiver, if applicable, that was provided to the Customer.

(C) Discounts

The following discounts on per minute base rates for qualifying usage are based on the monthly commitment level and term plan selected by the Customer. These discounts are applicable to the rates found in Section 13.1.1 of this Tariff.

Term Plan	Discount (per minute)
One Year	$0.01
Two Years	$0.02
Three Years	$0.03

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.2 KMC Toll Free Service

(A) Description

KMC Toll Free Service is an inbound communications service which permits calls to be completed at the Customer's location without charge to the calling party. Access to the service is gained by dialing a ten (10) digit telephone number (800+ NXX-XXXX) which will terminate at the Customer's location. Calls may originate from any location within the State of South Dakota and may terminate at the Customer's location.

Toll Free Service will be billed per call based on the duration of the call. Each call will be billed in 6 second increments with an initial billing period of 6 seconds. Usage discounts apply to aggregate monthly interstate and intrastate usage.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.2 KMC Toll Free Service (Cont'd)

(A) Description (Cont'd)

Toll Free Service is offered in two variations depending upon the method the Customer employs to access the Company's network for use of the service:

Switched Toll Free service calls are originated via normal shared use facilities and are terminated via the Customer's local exchange service access line.

Dedicated Toll Free service calls are originated via normal shared use facilities and are terminated via dedicated access facilities connecting the Customer's premises and the Company's POP. This service is offered to the extent facilities are available and where the Company and the Customer jointly arrange for the establishment of dedicated access facilities connecting the Customer's trunk-compatible PBX or other suitable equipment to the Company's POP. The Customer shall be responsible for all costs and charges associated with the dedicated access facilities.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.2 KMC Toll Free Service (Cont'd)

(B) Commitment Levels and Term Plans

Toll Free is available on a month to month basis or on an optional 1, 2, or 3-year term plan. Discounts off the base rates are available to the Customer according to the commitment level and term plan selected by the Customer. The commitment level is calculated from the monthly total usage generated from the following Company products: shared and dedicated domestic and interstate and intrastate outbound and inbound service, intraLATA, and calling card. Charges such as taxes, late payment fees or other service non-recurring and monthly recurring charges will not be included in the total usage amount calculation

Should the Customer's actual usage fall below the monthly minimum usage commitment, the Customer is required to pay the Company a fee equal to the difference between the Customer's discounted rate and the higher rate associated with the lower volume.

A Customer who terminates a term plan in the 1st year prior to the term's expiration will be required to pay in one lump sum an amount equaling the selected monthly commitment level times the number of months remaining in the term, plus an amount equal to any promotional credit, or discount, or waiver, if applicable, that was provided to the Customer.

A Customer who terminates a term plan in the 2nd or 3rd year prior to the term's expiration will be required to pay 35% of an amount equaling the selected monthly commitment level times the number of months remaining in the term, plus an amount equal to any promotional credit, or discount, or waiver, if applicable, that was provided to the Customer.

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.2 KMC Toll Free Service (Cont'd)

(C) Discounts

The following discounts on per minute base rates for qualifying usage are based on the monthly commitment level and term plan selected by the Customer. These discounts are applicable to the rates found in Section 13.1.2 of this Tariff.

Term Plan	Discount (per minute)
One Year	$0.01
Two Years	$0.02
Three Years	$0.03

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.3 Miscellaneous Services

(A) Directory Assistance (DA)

Company will connect LDS Service Customers to Directory Assistance (DA) for a fee as set forth in Section 13.3.3. A credit allowance for DA will be provided upon request if the Customer experiences poor transmission quality, is cut-off, receives an incorrect telephone number, or misdials the intended DA number (NPA+ 555-1212).

SECTION 12 - INTEREXCHANGE SERVICE (Cont'd)

12.4 Service Offerings (Cont'd)

12.4.4 Special Promotions

The Company may from time to time engage in special promotional service offerings designed to attract new customers or to increase existing subscribers awareness of a particular tariff offering. The Commission will be notified of the starting and ending dates, times, and/or locations of such promotions.

12.4.5 Special Service Arrangements

Customer-specific service arrangements, which may include engineering, installation, construction, facilities, assembly and/or other special services, may be furnished in addition to existing tariff offerings. Rates, terms, and conditions plus any additional regulations, if applicable for the special service arrangements will be developed upon the customer's request. Unless otherwise specified, the regulations for the special service arrangements are in addition to the applicable regulations specified in other sections of this tariff. The necessary tariff revisions will be filed to reflect the special service arrangements.

SECTION 13 - INTEREXCHANGE RATES

13.1 KMC Long Distance Service (LDS)

13.1.1 New Service Offering

RESERVED FOR FUTURE USE

Rates and Charges

Outbound Switched
Outbound Dedicated

Inbound Switched
Inbound Dedicated

SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.2 KMC Toll Free Service

13.2.1 New Service Offering

RESERVED FOR FUTURE USE

Rates and Charges

Inbound Switched
Inbound Dedicated

SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.2 KMC Toll Free Service (Cont'd)

13.2.2 Recurring and Non-Recurring Rates **RESERVED FOR FUTURE USE**

Shared charge		
per 800 number		
Monthly Recurring	N/A	N/A
Non-Recurring	N/A	N/A
Dedicated charge		
per routing arrangement	N/A	N/A
Monthly Recurring N/A	N/A	
Non-Recurring	N/A	N/A
Advanced features (per feature)		
1 routing feature		N/A
3 routing features		N/A
All routing features		N/A

SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.3 Miscellaneous Services

13.3.1 Directory Assistance

Per requested number **RESERVED FOR FUTURE USE**

Issued By: Tricia Breckenridge
Executive Vice President of Business Development
KMC Data, LLC
1755 North Brown Road
Lawrenceville, GA 30043

SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.4 Exemptions and Special Rates

13.4.1 Discounts for Hearing Impaired Customers

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period. Discounts do not apply to surcharges or per call add on charges for operator service when the call is placed by a method that would normally incur the surcharge.

13.4.2 Directory Assistance for Handicapped Persons

There is no charge for Directory Assistance for the first 50 calls in a monthly billing period from handicapped persons. Such persons must contact the Company for credit on their directory assistance calls.

SECTION 13 - INTEREXCHANGE RATES (Cont'd)

13.4 Exemptions and Special Rates (Cont'd)

13.4.3 Discounts for Telecommunications Relay Service

For intrastate toll calls received from the telecommunications relay service, there will be a 50 percent discount off the applicable rate for a voice non relay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call will be discounted 60 percent off the applicable rate for a voice non relay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

EXHIBIT D

STATEMENT OF FINANCIAL GUARANTEE

STATEMENT OF FINANCIAL GUARANTEE

Roscoe C. Young, II, Affiant, being duly sworn according to law, deposes and says that:

He is the President and Chief Operating Officer of KMC Telecom Holdings, Inc.

That he is authorized to and does make this affidavit for said corporation;

That KMC Telecom Holdings, Inc., guarantees financial support of Applicant KMC Data, LLC, in its endeavor to obtain certification and provide telecommunications services in the State of South Dakota as described in this Application.

Roscoe C. Young, II
President & Chief Operating Officer
KMC Telecom Holdings, Inc.

[Commonwealth/State] of New Jersey :

: ss.

County of Somerset :

Sworn and subscribed before me this 30th day of May, 2001.

Signature of official administering oath

MARY B AROMIN
Notary Public, State of New Jersey
My Commission Expires April 28, 2006

My commission expires _____

DC01/LEVEN/137891.3

EXHIBIT E

FINANCIAL QUALIFICATIONS

KMC TELECOM HOLDINGS INC

Filing Type: 10-K
Description: Annual Report
Filing Date: Apr 17, 2001
Period End: Dec 31, 2000

Primary Exchange: N/A
Ticker: N/A

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-K

FOR ANNUAL AND TRANSITION REPORTS PURSUANT TO
SECTIONS 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

(MARK ONE)

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2000

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 333-50475

KMC TELECOM HOLDINGS, INC.
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE (STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION)	22-3545325 (I.R.S. EMPLOYER IDENTIFICATION NO.)

1545 ROUTE 206
BEDMINSTER, NEW JERSEY 07921
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES, INCLUDING ZIP CODE)

Registrant's telephone number, including area code: (908) 470-2100

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT:
None

SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE ACT:
None

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] Yes [ ] No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K [X]

The aggregate market value of the voting common stock held by non-affiliates of the registrant as of March 30, 2001 was approximately $[illegible] based upon an estimate of the fair value thereof by management of the registrant. There is no established trading market for the voting common

stock of the registrant and no sales have occurred within the past sixty days.

As of March 14, 2001, 961,145 shares of the registrant's Common Stock, $.01 par value, were outstanding. There is no established trading market for the Common Stock.

DOCUMENTS INCORPORATED BY REFERENCE. None.

CAUTIONARY STATEMENT REGARDING FORWARD - LOOKING STATEMENTS

STATEMENTS IN THIS ANNUAL REPORT ON FORM 10-K THAT ARE NOT PURELY HISTORICAL ARE FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933 AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, INCLUDING STATEMENTS REGARDING THE COMPANY'S EXPECTATIONS, HOPES, INTENTIONS OR STRATEGIES REGARDING THE FUTURE. FORWARD-LOOKING STATEMENTS INCLUDE STATEMENTS REGARDING THE ANTICIPATED DEVELOPMENT AND EXPANSION OF OUR BUSINESS, STATEMENTS REGARDING THE MANNER IN WHICH OUR SERVICES ARE CURRENTLY OFFERED, OR WILL BE OFFERED IN THE FUTURE, THE SERVICES WHICH WE EXPECT TO OFFER IN THE FUTURE, THE ANTICIPATED IMPLEMENTATION OF OUR OPERATIONS SUPPORT SYSTEM, OUR ANTICIPATED CAPITAL EXPENDITURES, OUR FUNDING NEEDS AND POTENTIAL FINANCING SOURCES, STATEMENTS REFLECTING THE INTENT, BELIEF OR CURRENT EXPECTATIONS OF THE COMPANY, OUR DIRECTORS OR OFFICERS WITH RESPECT TO OUR FUTURE FINANCIAL PERFORMANCE AND OUR BUSINESS OR OPERATIONS, AND OTHER STATEMENTS REGARDING MATTERS THAT ARE NOT HISTORICAL FACTS. ALL FORWARD-LOOKING STATEMENTS IN THIS REPORT ARE BASED ON INFORMATION AVAILABLE TO THE COMPANY AS OF THE DATE THIS REPORT IS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION, AND THE COMPANY ASSUMES NO OBLIGATION TO UPDATE ANY SUCH FORWARD-LOOKING STATEMENTS. FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE EXPRESSED OR IMPLIED BY SUCH FORWARD-LOOKING STATEMENTS INCLUDE, BUT ARE NOT LIMITED TO, THE FACTORS SET FORTH IN "ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS -- CERTAIN FACTORS WHICH MAY AFFECT OUR FUTURE RESULTS."

PART I

ITEM 1. BUSINESS

BACKGROUND

The initial predecessors of KMC Telecom Holdings, Inc. were founded in 1994 and 1995, respectively, by Harold N. Kamine, the Company's Chairman of the Board. These predecessors were merged in 1996 and renamed KMC Telecom Inc. KMC Telecom Holdings, Inc. was formed during 1997 primarily to own, directly or indirectly, all of the shares of its operating subsidiaries. The principal equity investors in the Company currently include Nassau Capital Partners L.P., CIT of Texas, Lucent Technologies, Inc., General Electric Capital Corporation, CIT Leasing Services Corporation, First Union Corp., and Dresdner Kleinwort Wasserstein.

COMPANY OVERVIEW

We are a rapidly growing fiber-based integrated communications provider offering data, voice and Internet infrastructure services. We offer these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers. Our business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

We provide a full suite of broadband communications services in 37 Tier III markets, which we define as markets with a population between 100,000 and 750,000. We own and operate robust fiber-based networks and Class 5 switching equipment in all of our Tier III markets, which are predominantly located in the South, Southwest, Midwest and Mid-Atlantic United States. We will continue to expand in our existing Tier III markets because we believe that these markets have attractive growth attributes and are typically less competitive than larger markets. Our customers in these markets include: AT&T, Boeing, City of Augusta, Columbia Hospital, NASA, Pillsbury, State of Wisconsin, Texas A&M University and Wal-Mart.

We also provide nationwide data services under long-term guaranteed revenue contracts. Under these contracts, we currently provide local Internet access infrastructure and other enhanced data services and will be providing Voice over Internet Protocol service, or VOIP, beginning in the second half of 2001. Currently, we have contracts representing approximately $280 million in committed revenues in approximately 140 markets. We expect these markets to be completed by the second quarter of 2001. The Internet infrastructure we are deploying includes the latest technology platforms from Cisco and Nortel, which we believe will result in a cost-effective and technologically superior solution for our customers.

See Note 9 of the Notes to Consolidated Financial Statements contained in Item 8 of this Report on Form 10-K for financial information by Tier III Markets Segment and Nationwide Data Platform Segment.

BUSINESS STRATEGY

We intend to become a leading competitive provider of data and voice services in the Tier III markets that we serve directly. These services will be provided on an individual product basis and as part of value-added service bundles. We also intend to continue to form alliances with carriers in Tier I cities to continue to deliver next generation data services. To accomplish these objectives we will:

CONTINUE TO OPERATE ROBUST FIBER OPTIC NETWORKS IN TIER III MARKETS TO SUPPORT BROADBAND APPLICATIONS. We will continue to expand our geographically extensive, full service, fiber-based networks in Tier III markets to support both voice and broadband data applications. We believe our networks are generally more technologically advanced than those of the incumbent local exchange carrier, facilitate the capture of market share, and are likely to deter other alternative competitive local exchange carriers from penetrating our markets due to the cost of constructing a competing network of equal capability. In all of our operational markets, we have completed our backbone construction connecting the market's central business district with outlying office parks, large institutions, the locations of long distance carriers' transmission equipment and major incumbent local exchange carrier central offices. Consistent with capital availability, we intend to continue to expand our networks in response to customer demand.

CONTINUE TO STRENGTHEN OUR LOCAL PRESENCE WITH PERSONALIZED CUSTOMER SERVICE IN TIER III MARKETS. We seek to capture and retain customers in Tier III markets through local, personalized sales, marketing and customer service programs. In order to accomplish this, we will continue to:

- establish local sales offices in each market in which we operate a network,
- recruit our city directors and sales staff primarily from the local market,
- rely primarily on a face-to-face direct selling approach, and
- support our sales staff with locally based customer service, billing and technical support personnel and participation in the local community.

Most of our existing sales personnel are local residents who have previously worked for the incumbent local exchange carrier or other telecommunications companies. We believe that our "Creative Solutions with a Hometown Touch(R)" sales approach is very important to customers in Tier III markets, who do not typically receive localized sales contact or customer support from the incumbent local exchange carrier.

EXPAND OUR DATA PLATFORM OFFERINGS BY LEVERAGING OUR RELATIONSHIPS WITH TIER I CARRIER CUSTOMERS AND BY EXPANDING INTO NEW MARKETS. In Tier I, II and III markets, we are creating a nationwide next generation local broadband network to

[illegible] data communications services through strategic alliances with major carrier customers. We believe that these alliances leverage our core strengths in managing technology and developing infrastructure and use the carriers' larger sales organization to brand and distribute these capabilities. We expect to use our guaranteed revenue contracts with these carriers to reduce the risks associated with expansion. We will build our networks to meet existing requirements under these contracts while preserving the flexibility to rapidly and cost-effectively expand capacity with demand.

[illegible] EXISTING INFRASTRUCTURE TO DELIVER NEXT GENERATION VOICE AND DATA SERVICES. We will expand our existing infrastructure so that we can continue to offer new voice and data services, thereby enhancing our market penetration and maintaining low customer turnover. Services we expect to offer in the future include voice and data service bundles, xDSL-based applications, web hosting, data storage and backup, and application service hosting. We also intend to become the leading gateway for data communications services to the [illegible] markets we serve. We provide data services directly to our own customers and to long distance carriers, Internet service providers and other businesses which require broadband access in our markets but do not currently have their own facilities or connections in those markets.

Services

We offer a comprehensive suite of data and voice services. Historically, we have resold switched services which we purchased from incumbent local exchange carriers. In December 1997, we began providing our own on-network services to our customers. Our on-network services and resale services account for all of our revenues. The allocation between on-network revenues and resale revenues was as follows:

	Year Ended December 31,		
	1998	1999	2000
On-network revenues	37%	69%	95%
Resale revenues	63%	31%	5%

Voice Services

For the year ended December 31, 2000, voice services accounted for approximately 35% of our revenue. These voice services include:

LOCAL SWITCHED SERVICES. Local switched services allow customers to connect their key systems and PBX system with the public network through dial tone lines and trunks. Dial tone lines also enable customers without premise-based communications systems to connect to the public network through stand-alone telephone devices. We also offer enhanced services such as call waiting, conferencing, speed dialing and voice mail to our customers. We currently have switches commercially operable in each of our 37 Tier III markets. We have added and will continue to add capacity in all markets to ensure services are available when required by our customers.

LONG DISTANCE SERVICES. We offer a full range of long distance services including inter- and intra-LATA, interstate, international, calling card, prepaid calling card and 800 type services. We offer long distance services to our customers by entering into wholesale agreements with various long distance carriers and reselling their transmission services to our customers. We believe that many of our customers will prefer the option of purchasing long distance services from us in conjunction with their local switched services as part of their one-stop telecommunications solution.

CENTREX-TYPE SERVICES. Centrex-type services provide customers the functionality of PBX without the capital expense of installing these systems. Centrex-type services reduce customers' maintenance expenses and increase communications reliability. We introduced these services in all our operational

customize during 1999 and the first quarter of 2000. These services feature call forwarding, speed dialing, conferencing and intercom, transfer and voice mail capabilities. Centrex-type services can be provided over standard voice connections or, where voice and data services are required, ISDN connections.

DATA SERVICES

Data services represented approximately 75% of our revenue for the year ended December 31, 2000. We believe that these services enhance our ability to provide an integrated turnkey solution to our customers' data, voice and video telecommunication requirements. Our current data service offerings include:

PRIMARY RATE ISDN. Primary Rate ISDN provides customers the equivalent of 1.536 megabits per second of digital communications via a T-1 type facility, with 23 channels for data and voice communications and a 24th channel providing network signaling and control for the services. We focus our Primary Rate ISDN sales efforts on Internet service providers who use it as a means of supporting customer access to their operations, and end-user customers who use it as a network access facility for their internal telecommunications systems.

INTERNET INFRASTRUCTURE. Our Internet infrastructure service provides large bandwidth users with data switching capability at the network level, allowing them to acquire capacity as required without investing in data switching equipment. Internet infrastructure service gives us the ability to provide data switching to Internet service providers by allowing data calls to

be terminated through port wholesale equipment rather than the switch. This enables the Internet service provider to more cost effectively manage its data requirements while, at the same time, increasing the efficiency and capacity of our Class 5 switches.

BASIC RATE ISDN. Basic Rate ISDN, or BRI, provides customers the potential of 144 kilobits per second of digital communications via a single network facility interface. We believe this service is attractive to medium and small size customers, since it provides dial-up access to the Internet, and other dial-up data applications, while simultaneously providing the ability to accommodate voice traffic on a single network facility.

PRIVATE LINE AND SPECIAL ACCESS SERVICES. We currently provide various types of on-network dedicated services which permit the transmission of voice and data between two or more specified points and are dedicated to a particular customer. Private line services are provided over dedicated lines and are available in different capacities. DS-1 lines are dedicated lines that provide 24 separate channels that transport voice and/or data. DS-3 lines provide 672 channels. The use of the channels and capacity of the service is determined by the needs of the customer. Special access services are provided to long distance carriers to connect their customers to the long distance carriers' locations or to multiple locations of the carrier. The services are provided over DS-1 and DS-3 lines. If additional capacity is desired we have the ability to provide OC-1, OC-12 and higher capacities that deliver multiple DS-3 equivalent capacities. Our private line and special access services are designed to meet the needs of our customers.

FRAME RELAY/ATM. Frame relay and ATM, or asynchronous transfer mode, are used by some of our data customers as a fast data transport service for Wide Area Networks. Today we resell these services. In the future we intend to provide these services over our own network and utilize a third party provider for transport outside our network.

Our future data service offerings will include:

INTERNET ACCESS SERVICES. We plan to offer Internet access services in partnership with several carriers beginning in the second half of 2001.

APPLICATION SERVICE PROVIDER. Through the second quarter of 2001 we will conduct a proof of concept trial in two Tier III cities of a range of KMC hosted and managed application services. These services include managed Internet

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access with a selection of security options (i.e. firewall, URL filtering, virus screening and intrusion detection) as well as a variety of hosted software applications provided on a subscription basis. These applications range from common desktop productivity tools like Microsoft Office and Microsoft Exchange electronic mail/calendaring and contact management, to semi-custom accounting applications from Quicken and Great Plains as well as select industry specific vertical solutions. Depending on the results of the trial and the interest of our customer base, this service may be rolled out to all of our Tier III markets in the future.

WEB HOSTING. We plan to offer web site design services and web hosting on secured, monitored servers. These services will provide small to medium size customers a turn key e-commerce solution.

DATA STORAGE AND BACKUP. We plan to offer automatic and secure off-site storage of enterprise data. These services will include consulting, testing and hosting, with 24 hours-per-day, seven days-per-week monitoring.

DSL. DSL, or digital subscriber line, is a method of using existing copper wire for high bit-rate data transport in the "last mile" connecting our network backbone ring to the customer's premises. DSL provides the customer with a choice of bandwidth based upon its particular needs. Beginning in 2001, we plan to offer HDSL, SDSL and ADSL in selected markets to provide high bandwidth data and video service to medium and small size business customers. We have deployed DSLAMs, or digital subscriber line access multiplexers, in collocation offices in 29 of our Tier III cities. These DSLAMs are equipped and configured to support two access products; first to provide an optimized T-1 service via HDSL, and second to provide ADSL and SDSL applications directly to our customers.

OPERATIONS SUPPORT SYSTEM

We continue the implementation of our high quality operations support system encompassing comprehensive billing, service order, customer care and electronic bonding capability. The system is expected to support our existing and contemplated services. The installation of the operational support systems has been substantially completed with development and expansion to continue as needed. The system is designed to provide us with a single "flow-through" order system that will allow each order to be tracked from service provisioning through installation.

We implemented the service order module and the number tracking module in all our existing Tier III markets in July and August 2000. The implementation included full testing of capabilities and training of personnel in all Tier III markets. All existing Tier III markets are utilizing the system for order entry.

We are currently electronically bonded with five carriers and expect to be electronically bonded with our remaining carriers during 2001. Electronic bonding is the ability to electronically share customer order information between us and the incumbent local exchange carrier or interconnection carrier. Even when we are electronically bonded, we may not achieve the anticipated efficiencies if the information provided to us by the incumbent local exchange carrier is not in a format that we can readily use or if the incumbent local exchange carrier does not promptly provision new lines for us.

The asset and inventory modules, which will provide each market's inventory, are currently being loaded with the necessary data including line data. Completion of the data loading, verification process and testing will conclude the implementation and provide full "flow-through" capability during 2001.

We believe that our operations support system will allow us to quickly address customer concerns, and improve operations efficiency which provides us with a significant competitive advantage.

TIER III MARKETS

We target Tier III markets, which we define as markets with a population from 100,000 to 750,000. As part of our market selection process we analyze the demographic, economic, competitive and telecommunications demand characteristics of the market. We estimate market demand using data gathered from long distance carriers, the Federal Communications Commission, local sources, site visits and specific market studies commissioned by us. Through the utilization of 20 databases, we also analyze the concentration of potential business, government and institutional end-user customers and the general economic prospects for the area.

We depend upon a detailed business analysis coupled with a "success-based" return on capital employed analysis to drive our capital deployment. Each year capital is deployed based on forecasts, and investment is made when the forecasted investment return exceeds our threshold requirement.

Once we target a Tier III market for development, we design a network to provide access to approximately 80% of the business customers in that market either through direct connections to our network or through unbundled network elements leased from the incumbent local exchange carrier. Typically, we construct a SONET, or self-healing synchronous optical network, backbone ring to provide coverage of the major business districts, government offices, hospitals, office parks and universities, the principal locations of the transmission equipment of long distance carriers offering services in the area, and the incumbent local exchange carrier's central office(s). Following construction of our backbone network, we build additional loops to increase the size of our addressable market as demand grows.

The construction of a network requires us to obtain municipal franchises and other permits. These rights are typically subject to non-exclusive agreements of finite duration providing for the payment of fees by us or the provision of services by us to the municipality without compensation. In addition, we must secure rights-of-way and other access rights which are also typically provided under non-exclusive, multi-year agreements and generally contain renewal options. Generally, these rights are obtained from utilities, incumbent local exchange carriers, other competitive local exchange carriers, railroads and long distance carriers. The Telecommunications Act of 1996

requires most utilities to provide rights-of-way to competitive local exchange carriers on non-discriminatory terms and conditions and at reasonable rates.

Our requirements for a planned network are communicated to KNT Network Technologies LLC which provides program management for construction of the outside plant portion of the network. Our own personnel negotiate required contracts and rights-of-way and test the network components prior to commencing commercial service. Cable, equipment and supplies required for the networks are available from a variety of sources at competitive rates. The construction period for a new network varies depending upon such factors as the number of backbone route miles to be installed, the relative use of aerial as opposed to buried cable deployment, the initial number of buildings targeted for connection to the network backbone and other factors. We believe that a new fiber optic network can be commercially operable within approximately nine months after construction commences.

During Phase I of our network construction program we completed networks in eight Tier III markets. We completed networks in 15 Tier III markets during Phase II of the program and added networks in 14 additional markets during Phase III. All of the 14 networks in Phase III were operational as of December 31, 2000. The markets in which we established networks during each phase of the program are as follows:

PHASE I	PHASE II	PHASE III

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Huntsville, Alabama	Daytona Beach, Florida	Montgomery, Alabama
Melbourne, Florida	Fort Myers, Florida	Clearwater/St. Petersburg, Florida
Augusta, Georgia	Pensacola, Florida	Monroe, Louisiana
Savannah, Georgia	Sarasota, Florida	Rockville/Bethesda/Frederick,
Baton Rouge, Louisiana	Tallahassee, Florida	Maryland
Shreveport, Louisiana	Fort Wayne, Indiana	Lansing, Michigan
Corpus Christi, Texas	Topeka, Kansas	Biloxi/Gulfport, Mississippi
Madison, Wisconsin	Ann Arbor, Michigan	Akron, Ohio
	Eden Prairie, Minnesota	Dayton, Ohio
	Fayetteville, North Carolina	Toledo, Ohio
	Greensboro, North Carolina	Charleston, South Carolina
	Winston-Salem, North Carolina	Columbia, South Carolina
	Longview, Texas	Spartanburg, South Carolina
	Norfolk, Virginia	Chattanooga, Tennessee
	Roanoke, Virginia	Johnson City/Kingsport, Tennessee

The following table provides aggregate data as of February 28, 2001 for the networks placed in operation during Phase I, Phase II and Phase III of our network construction program, respectively:

	TOTAL LINES IN SERVICE (1)	ROUTE MILES	ADDRESSABLE COMMERCIAL BUILDINGS (2)	COLLOCATIONS
Phase I (8 markets).....	574,109	[illegible]	[illegible]	[illegible]
Phase II (15 markets).....	1,126,992	[illegible]	[illegible]	[illegible]
Phase III (14 markets).....	331,661	[illegible]	[illegible]	[illegible]
Total.....	2,032,762	[illegible]	[illegible]	[illegible]

---

(1) Represents all active switched channels we provide to customers either by unbundled network elements leased from the incumbent local exchange carrier, by direct connection to our own network, or by resale via the incumbent local exchange carrier's network and all active dedicated lines we provide to customers expressed on a DS-0 equivalent basis.

(2) Addressable by either unbundled network elements leased from the incumbent local exchange carrier or by a direct connection to our own network. We define a commercial building as one with greater than ten employees.

TIER III NETWORK ARCHITECTURE

Our networks are designed for high-speed data and voice communications, using Class 5 digital switching devices. These devices are deployed in all of our networks, as part of a total central office configuration that includes electronic digital cross connect devices, SONET transport equipment and associated DC power plants and AC emergency power facilities. We currently offer end-to-end fully protected fiber services using the SONET ring architecture which routes customer traffic simultaneously in both directions around the ring to provide protection against fiber cuts. If a line is cut, traffic is automatically reversed and sent to its destination around the other side of the ring. In addition, back-up electronics become operational in the event of failure of the primary components. The switches and associated transport

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equipment are deployed in an initial configuration that permits rapid growth as our business in the local market grows. Our networks provide access to customers through SONET-based fiber optic rings for on-network service and through unbundled network elements which are connected to our central office through SONET fiber rings between the incumbent local exchange carrier tandem and at least two incumbent local exchange carrier service offices. In addition, at least three interexchange carriers are connected from their points of presence to our central office by SONET rings, for long distance connectivity.

We expedite new market service installation by deploying our switch-in-the-box concept using a turn key process that allows installation and testing of the switch in specially designed portable buildings at the manufacturing facility before deployment. The switch and its housing are then shipped and placed on-site for integration into the network.

We have deployed subscriber loop carrier equipment in each incumbent local exchange carrier collocation for connection to customer premise equipment, and service is then concentrated for transport to our central office for distribution. In addition, we are deploying equipment to permit digital subscriber line (DSL) services to be served on qualifying unbundled network element copper facilities. The incumbent local exchange carrier collocations are engineered to provide access to business, institutional, governmental or other large customers. In addition, for large customer services, the fiber backbone can be extended to provide fiber access all the way to the business complex or building for on-network services. We provide customer premise electronic equipment to connect to both unbundled network element and on-network facilities.

We have also deployed a nationwide primary rate interface (PRI) capability that permits the provisioning of Internet infrastructure services to large Internet service providers without the need to utilize the Class 5 switching capacity. This capability is managed via two centralized KMC NextGen Softswitch controllers, which permit the growth of Internet services quickly. This technology provides economical and highly scalable PRI growth and avoids the higher cost associated with placing additional capacity on the existing Class 5 switch in each city.

We currently deploy a 72 pair-strand fiber optic network. Our optical bandwidth capacity in fiber rings ranges from OC-3 to OC-48. We are actively conducting both field and lab trials of dense wave division multiplexing (DWDM) to enhance bandwidth capability in our Tier III markets.

We monitor our fiber optic networks and electronics 24 hours-per-day, seven days-per-week, using a combination of local and national network control centers. Local network monitoring is accomplished by means of an automatic notification system that monitors for system anomalies. This system provides instantaneous alarms to an on-call network technician whenever an anomaly is detected. The local market technician is trained in network problem resolution and provides on-site corrective procedures when appropriate. A national Network Knowledge Center, located in Denver, Colorado, acts as the focal point for all of our operating networks, providing integrated and centralized network monitoring, correlation and problem management. The Network Knowledge Center has access to all operating networks and can work independently of the local systems to effect repair or restoration activities. The Network Knowledge Center is currently provided by Lucent on a contractual basis.

The Network Knowledge Center receives, tracks and manages all customer calls and issues to satisfactory conclusion. The call center works with our own customer care representatives and engineers in the Lawrenceville facility to ensure that timely and consistent service is provided. In order to enhance customer service, we will be bringing these call center services exclusively in-house during 2001.

NATIONWIDE DATA PLATFORM

We are a growing nationwide provider of Internet infrastructure in Tier

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I, II and III markets. We currently provide dial-up Internet access and other data services to carriers using remote access servers, a type of switch that uses Internet Protocol rather than traditional circuit-based switching. This technology uses packets to transfer information and uses bandwidth more efficiently and at a lower cost than similar services based on circuit switching. We are deploying a nationwide data platform which we believe will enable us to reach approximately 50% of the U.S. population. In March 2001, we signed an agreement with Qwest to provide Voice over Internet Protocol, or VOIP, services on over 30% of this Nationwide Data Platform, beginning in the second half of 2001.

We are deploying a platform that will provide Internet access infrastructure, remote access service capability, and VOIP services in Tier I, II and III markets across the United States. In the markets in which we currently provide integrated communications services, connectivity is integrated into our existing architecture. In the markets in which we do not operate systems, we establish a point of presence, lease fiber and provide the Internet service providers with the same basic architecture for their applications. This provides the capability to create revenue for these major customers beyond our existing markets.

Going forward, the application of Internet Protocol packet technology to the public-switched telephone network may provide many distinct advantages over the current time division multiplexing transport infrastructure, including:

- much less expensive and demanding deployment, less costly equipment, lower space and power requirements, and faster implementation,
- the ability for customers to integrate data and voice over the same networks, saving cost and complexity, as well as the ability to support new services combining both data and voice communications,
- the opportunity for carriers to leverage the growing volume of data traffic, and
- DSL, fiber, and other broadband access technologies are particularly compatible with packet-based transport.

As national and global carriers implement managed Internet Protocol networks for end-to-end connectivity, they will require local Internet Protocol infrastructure, including local access devices, packet switches and routers, SS7 and other gateways, and local softswitches.

We currently have a local infrastructure for dial-up access pursuant to agreements with several next generation carriers and Internet service providers. In the second half of 2001, we will begin implementing Voice over Internet Protocol. Additional opportunities include broadband Internet Protocol platforms. This initiative is consistent with our current strategy and infrastructure and, we believe, will also position us as a major participant among next-generation telecom providers.

Voice over Internet Protocol is not currently being used by the telecommunications industry to any material extent for many of the purposes we believe it will serve in the future.

Our existing contracts require us to provide over one million ports in approximately 140 markets nationwide by the second quarter of 2001. We are currently in the process of deploying Cisco and Nortel equipment to provide these ports through 41 supernodes, or concentration points for high-speed connectivity to the Internet, located in various cities, including ten in our existing markets. Our service allows our carrier customers to provide their own customers with dial-up access to the Internet. Under the current regulatory scheme, those calls may qualify for reciprocal compensation which would be incremental to the guaranteed revenues that we receive from our carrier customers.

All of these contracts to date have been structured so that our customers pay a fixed amount to us, regardless of their level of usage. These contracts have terms of 42 to 51 months and have certain cost pass-throughs

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which allow us to limit our maintenance and servicing costs to predetermined levels, and receive additional revenues for any costs incurred in excess of such predetermined levels.

We currently have a dedicated team devoted to service and maintenance under these contracts. We expect personnel demands to diminish significantly after initial deployment, which will reduce our costs associated with this business, over the remaining lives of these contracts.

NEW TECHNOLOGY EVALUATION

We evaluate and test new concepts and capabilities in our laboratory in Lawrenceville, Georgia, as well as in field trials. New capabilities for existing technologies are evaluated, along with emerging technologies that could potentially be used for voice, data or converged voice/data services. We are currently evaluating next generation metropolitan DWDM, PRI and modem pooling technology, SoftSwitch, Passive Optical Networks, High Speed Optical Ethernet MANs, and various next generation Internet Protocol based multi-service platforms.

SALES

We target our sales activities at three separate customer groups: Tier III local customers, Tier III national customers and national data platform customers. Tier III local customers include local governments, hospitals and educational facilities as well as businesses. Tier III national customers are usually interexchange carriers or large corporations which have branches or local offices within our Tier III markets, but which make their buying decisions centrally from their corporate offices. National data platform customers include major long distance carriers and Internet service providers.

TIER III LOCAL. We establish local sales offices in each Tier III market we serve. Each local sales office is staffed by a city director, six to eight account executives and sales support personnel. The sales support personnel include customer service, technical, and billing personnel. During 2001 we will be establishing an alternate channel sales program to complement the efforts of our local sales offices. We anticipate that the program will include partner marketing, direct marketing, and various eCommerce business-to-business based initiatives, as well as referral programs. Partner marketing will consist of our performing joint marketing efforts with sales agents selected from companies that are currently selling to or servicing customers with whom we also want to do business. The sales agents could be systems integrators, telecommunications equipment suppliers, Internet service providers, information technology consultants, and telecommunications consultants. These agents would sell our products and their products at the same time as part of a total solution. The direct marketing program will be used to generate demand through direct mailings and telemarketing campaigns. e-Commerce business-to-business based initiatives may include e-marketing to our embedded customer base, targeted e-lists, or implementation of a KMC web-based order process. Referral programs would involve enlisting the aid of business contacts our account executives have established who would be willing to pass on sales leads in exchange for a commission.

We seek to hire local, seasoned telecommunications managers with sales experience as City Directors. City Directors assist with the initial network build out and oversee the daily operations of their networks, in addition to managing sales staff and market development. Their daily operations responsibilities include management of provisioning, customer service, pricing decisions and the billing process. City Directors work with senior management in the strategic planning process, including capital expenditure and budget planning. They perform cash flow analysis for fiber connections of new buildings to the network, and participate in planning fiber network extensions in their markets.

In our Tier III markets, we use a face-to-face direct sales force of

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approximately 180 account executives. Most of our sales personnel are hired locally because we believe that knowledge of, and contacts in, a local market are key factors for competitive differentiation and commercial success in a Tier III market. We believe that this local focus will help to set us apart from the incumbent local exchange carriers, our principal competitors in these markets.

TIER III NATIONAL. While there are few Fortune 500 companies with headquarters located in our operating cities, there are branches and local offices of large corporations within our market areas. Often these large corporations make their buying decisions centrally, either through their telecommunications or MIS functions, which are normally located at corporate

headquarters. Our national markets sales organization is structured to assist them in determining requirements for their various locations within our markets. Additionally, this group targets regional and national interexchange carriers, primarily for the sale of transport services. We believe that this focus on national markets will further increase our market penetration with carriers and large companies in our cities. We currently have 17 national market account managers.

NATIONWIDE DATA SERVICES. We have nationwide data services customer account managers who build relationships with major long distance carriers and Internet service providers. These relationships facilitate initial sales of our services. We believe, and our contracts with our existing customers have shown, that once national data platform customers experience our service they will allow us to provide additional services to them and expand the relationship.

We recruit our sales force from several sources including incumbent local exchange carriers, competitive local exchange carriers, interexchange carriers, cellular companies and interconnect companies. Once hired, our local Tier III sales force is put through a program of intense local training and computer based data and voice product training at the local sales office. All sales personnel participate in consultative sales and product training at our corporate operations facility. Our sales force is compensated based on a fixed base salary and variable payments for the sale of recurring monthly revenue.

CUSTOMERS

Contracts with Qwest Communications Corporation and Qwest Communications International, Inc. (collectively, "Qwest") accounted for approximately 36% of our total revenue for the year ended December 31, 2000. A significant portion of the Qwest business was generated from long term guaranteed revenue contracts. No other customer accounted for 10% or more of our revenues for the year ended December 31, 2000. For the year ended December 31, 1999, no one customer accounted for more than 10% of revenue. It is unlikely that the loss of any single customer, other than Qwest, would have a material adverse effect on our business, financial condition or results of operations.

As of February 28, 2001, we had approximately 12,700 customers, which can be broken down into the following categories:

- Tier III local customers are local to a particular city and include local governments, hospitals and educational facilities as well as businesses, including local and regional Internet service providers. Our business customers range from large businesses to medium and small size businesses, including medical and insurance offices, car dealerships, broadcast media outlets and real estate brokerages.

- Tier III national customers consist of Fortune 500 companies, regional and national interexchange carriers, other large companies, major long distance carriers, wireless service providers and other competitive local exchange providers that have a local or branch office in several of our markets.

- Nationwide data platform customers consist of major long distance carriers and Internet service providers.

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Examples of our customers in each of these categories are shown below:

TIER III LOCAL CUSTOMERS PLATFORM SERVICES CUSTOMERS	TIER III NATIONAL CUSTOMERS	DATA
Boeing	AT&T Corp.	
Broadwing		
City of Augusta, Georgia	Burlington Northern Santa Fe Railway	Qwest
Columbia Hospital	Krispy Kreme Donuts	
NASA	Sprint	
Pillsbury	UUNET	
State of Wisconsin	Walgreens	
Texas A&M University	Walmart	

MARKETING

We market our local services through a combination of media channels and personal service in each of our local markets. We seek to gain brand awareness through advertising on local television, radio and print media. We also use outdoor advertising in prominent locations, customer testimonials, and local events and sponsorships, such as charity golf tournaments.

Consistent with our "Creative Solutions with a Hometown Touch(R)" motto, we also seek to actively participate in our local communities. Each City Director is typically a long-time local resident with extensive telecommunications experience and is well known and respected in the community. The City Director typically seeks to hire other local residents, further strengthening our involvement with and contacts throughout the local market. Each local office is typically an active member of the local Chamber of Commerce, and contributes to local charities. We believe that these activities provide us with a point of differentiation compared to the incumbent local exchange carriers, who have generally underserved Tier III markets in favor of larger markets.

SUPPLIERS

We depend on a number of suppliers in order to operate our networks. The following companies are our primary suppliers.

TELECOMMUNICATIONS EQUIPMENT. We have contracted with Lucent, as our primary supplier, to purchase switching, transport and digital cross connect products. Lucent has also agreed to implement and test our switches and related equipment. In addition, we have entered into an agreement with Lucent pursuant to which Lucent has agreed to monitor our switches on an on-going basis. Lucent is an investor in our preferred stock and a lender under our credit facilities.

BILLING SUPPORT SYSTEMS IMPLEMENTATION. In the second quarter of 1999, we installed software developed by Billing Concepts Systems, Inc./ARTIS to provide us with comprehensive billing functionality, including the ability to capture call detail records, message rating, bill calculation, invoice generation, customer care and inquiry, collections management, and quality assurance. This software enables us to produce a single bill covering all of the products and services that we provide to a customer. Additional development of new billing functionality continues.

OPERATIONAL SUPPORT SYSTEMS IMPLEMENTATION. We entered into an agreement in 1998 with Eftia OSS Solutions Inc. to develop our operational

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support systems. These systems manage service order processing, circuit and asset inventory, telephone number inventory and trouble administration. The installation of the operational support systems has been substantially completed with development and expansion to continue as needed.

OUTSIDE NETWORK RELATED CONSTRUCTION. We are currently in negotiations to complete the transfer of our construction division to KNT Network Technologies, LLC, a company independently owned by Harold N. Kamine and Nassau Capital, our principal stockholders. Pursuant to an arrangement between the parties, effective June 1, 2000, we transferred substantially all of the employees of our construction division to KNT. KNT is providing construction and maintenance services to us and is being reimbursed for all of the direct costs of these activities. In addition, we are currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum. We are currently negotiating with KNT to finalize the terms of this arrangement and execute a formal contract which is required to be completed by June 15, 2001.

The services and products which we obtained from these principal suppliers are also available from a number of other sources. If we were forced to change suppliers for any reason, however, we may experience some difficulties, particularly with respect to the compatibility of equipment from new suppliers with our existing Lucent equipment.

COMPETITION

OVERVIEW. The telecommunications industry is highly competitive. Our principal competitors in Tier III markets are the incumbent local exchange carriers. In most instances the incumbent local exchange carrier is one of the regional Bell operating companies (such as Verizon, BellSouth or SBC). Incumbent local exchange carriers presently have a majority of the market share in those areas we consider our market areas. Because of their relatively small size, we do not believe that Tier III markets can profitably support more than two facilities-based competitors in addition to the incumbent local exchange carrier.

Other competitors may include competitive local exchange carriers, microwave carriers, wireless telecommunications providers and private networks built by large end-users. Potential competitors (using similar or different technologies) include cable television companies, utilities, incumbent local exchange carriers, regional Bell operating companies seeking to operate outside their current local service areas and independent telephone companies. In addition, there will be future competition from large long distance carriers, such as AT&T and MCI WorldCom, which have begun to offer integrated local and long distance telecommunications services. Consolidation of telecommunications companies and the formation of strategic alliances within the telecommunications industry, as well as the development of new technologies, could give rise to significant new competitors for us.

Both the long distance business and the data transmission business are extremely competitive. Prices in both businesses have declined significantly in recent years and are expected to continue to decline. In the long distance business, we will face competition from large carriers such as AT&T, MCI WorldCom and Sprint. We will rely on other carriers to provide transmission and termination for our long distance traffic and therefore will be dependent on such carriers.

A large portion of our nationwide data platform business will be conducted in larger Tier I and Tier II markets. We expect that our primary competitors in this business will be both incumbent local exchange carriers and other competitive local exchange carriers. Because the regional Bell operating companies and other incumbent local exchange carriers tend to focus their efforts on Tier I and Tier II markets, they will have a significantly greater local presence in these markets. In addition, due to the larger size of the markets, there are a greater number of facilities-based competitive local exchange carriers competing for data business in these markets than we usually

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face in Tier III markets. For this reason, we generally will not enter these markets to offer nationwide data platform services unless we have a pre-existing agreement with a significant customer justifying our presence in the market.

INCUMBENT LOCAL EXCHANGE CARRIERS. Our principal competitors for local exchange services are the regional Bell operating companies. As a recent entrant in the integrated telecommunications services industry, we have not yet achieved a significant market share for any of our services. In particular, the incumbent local exchange carriers:

- have long-standing relationships with their customers,
- have financial, technical and marketing resources substantially greater than ours,
- have the potential to fund competitive services with revenues from a variety of other businesses, and
- currently benefit from a number of existing regulations that favor the incumbent local exchange carriers over us in some respects.

COMPETITIVE LOCAL EXCHANGE CARRIERS AND OTHER COMPETITORS. We compete from time to time with competitive local exchange carriers. In our markets we generally face competition from two or more competitive local exchange carriers. However, in many instances, the competitive local exchange carriers present in our Tier III markets have not established robust fiber-based networks comparable to ours. After the investment and expense of establishing a network and support services in a given market, the marginal cost of carrying an additional call is negligible. Accordingly, in Tier III markets where there are three or more fiber-based competitive local exchange carriers, we expect substantial price

competition. We believe that operations in such markets are likely to be unprofitable for one or more operators.

We face competition in each of our markets. However, we believe that our commitment to build a significant network, deploy switches and establish local sales and support facilities at the outset in each of the Tier III markets which we target should reduce the number of facilities-based competitors and drive other entrants to focus on the resale of incumbent local exchange carrier service or our services or to invest in other markets. We believe that each market will also see more agent and distributor resale initiatives.

REGULATION

Our services are subject to varying degrees of federal, state and local regulation. The Federal Communications Commission exercises jurisdiction over facilities of, and interstate and international services offered by, telecommunications common carriers. The state regulatory commissions retain jurisdiction over the same facilities and services to the extent they are used to originate or terminate intrastate communications. Local governments sometimes impose franchise or licensing requirements on competitive local exchange carriers. The regulatory environment is in a constant state of flux, and you should be aware that any of the items discussed below are subject to rapid change due to regulatory action, judicial decision or legislative initiative.

FEDERAL REGULATION

We are regulated at the federal level as a nondominant common carrier subject to minimal regulation under Title II of the Communications Act of 1934. The Communications Act of 1934 was substantially amended by the Telecommunications Act of 1996. This legislation is designed to enhance competition in the local telecommunications marketplace by:

- removing state and local entry barriers,
- requiring incumbent local exchange carriers to provide

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interconnection to their facilities,

- facilitating the end-users' choice to switch service providers from incumbent local exchange carriers to competitive local exchange carriers like us, and

- requiring access to rights-of-way.

The legislation also is designed to enhance the competitive position of competitive local exchange carriers and increase local competition by newer competitors such as long distance carriers, cable television companies and public utility companies. Under the Telecommunications Act of 1996, regional Bell operating companies have the opportunity to provide in-region long distance services if specified conditions are met. In addition, the Telecommunications Act of 1996 eliminates certain restrictions on utility holding companies, thus clearing the way for them to diversify into telecommunications services.

The Telecommunications Act of 1996 specifically requires all telecommunications carriers (including incumbent local exchange carriers and competitive local exchange carriers (like us)):

- not to prohibit or unduly restrict resale of their services,

- to provide dialing parity and nondiscriminatory access to telephone numbers, operator services, directory assistance and directory listings,

- to afford access to poles, ducts, conduits and rights-of-way, and

- to establish reciprocal compensation arrangements for the transport and termination of telecommunications.

It also requires competitive local exchange carriers and incumbent local exchange carriers to provide interconnection for the transmission and routing of telephone exchange service and exchange access. It requires incumbent local exchange carriers to provide such interconnection:

- at any technically feasible point within the incumbent local exchange carrier's network,

- that is at least equal in quality to that provided by the incumbent local exchange carrier to itself, its affiliates or any other party to which the incumbent local exchange carrier provides interconnection, and

- at rates, terms and conditions that are just, reasonable and nondiscriminatory.

Incumbent local exchange carriers also are required under the law to provide nondiscriminatory access to network elements on an unbundled basis at any technically feasible point, to offer their local retail telephone services for resale at wholesale rates, and to facilitate collocation of equipment necessary for competitors to interconnect with them or obtain access to their unbundled network elements.

The Telecommunications Act of 1996 provided for the removal of most restrictions imposed on AT&T and the regional Bell operating companies resulting from the consent decree entered in 1982 which provided for divestiture of the regional Bell operating companies from AT&T in 1984. The Telecommunications Act establishes procedures under which a regional Bell operating company can enter the market for long distance service between specified areas within its in-region local service territory. The Telecommunications Act of 1996 permitted the regional Bell operating companies to enter the out-of-region long distance market immediately upon enactment. Before the regional Bell operating company can provide in-region inter-LATA services, it must obtain Federal Communications Commission approval upon a showing that facilities-based competition is present in its market, that the regional Bell operating company has entered into

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interconnection agreements in the states where it seeks authority, that it has satisfied a 14-point "checklist" of competitive requirements, and that its entry is in the public interest. To date, such authority has only been granted to Verizon (formerly Bell Atlantic) for New York and SBC for Kansas, Oklahoma and Texas. A petition by Verizon for entry in Massachusetts is pending at the Federal Communications Commission. The provision of inter-LATA services by regional Bell operating companies is expected to reduce the market share of major long distance carriers, and consequently, may have an adverse effect on the ability of competitive local exchange carriers to generate access revenues from long distance carriers.

FEDERAL COMMUNICATIONS COMMISSION RULES IMPLEMENTING THE LOCAL COMPETITION PROVISIONS OF THE TELECOMMUNICATIONS ACT OF 1996. The Federal Communications Commission in 1996 established a framework of national rules enabling state public service commissions and the Federal Communications Commission to begin implementing many of the local competition provisions of the Telecommunications Act of 1996. The Federal Communications Commission prescribed certain minimum points of interconnection necessary to permit competing carriers to choose the most efficient points at which to interconnect with the incumbent local exchange carriers' networks. The Federal Communications Commission also adopted a minimum list of unbundled network elements that incumbent local exchange carriers must make available to competitors upon request and a methodology for states to use in establishing rates for interconnection and the purchase of unbundled network elements.

In January 1999, the Supreme Court ruled on a variety of issues addressed in the Federal Communications Commission's 1996 order. Among other things, the Supreme Court found that the Federal Communications Commission has authority to establish national pricing rules for interconnection, unbundled elements and resale services. However, the Supreme Court overturned the Federal Communications Commission's rules regarding what network elements must be unbundled by the regional Bell operating companies, and remanded to the Federal Communications Commission the question of what network elements are "necessary" to competing carriers like us. On November 5, 1999, the Federal Communications Commission issued an order re-establishing the network elements that must be offered by incumbent local exchange carriers as unbundled network elements. That decision is currently the subject of various reconsideration petitions and appeals. We cannot provide any assurances regarding the disposition of these petitions and appeals and we cannot assure you that we will be able to maintain interconnection agreements on terms acceptable to us.

On July 18, 2000, the U.S. Court of Appeals for the 8th Circuit issued a decision in which it upheld the Federal Communications Commission's use of a forward-looking methodology to establish prices for network elements, but the

Court vacated the agency's rule that the methodology should be applied based on the use of the most efficient telecommunications technology currently available and the lowest cost network configuration. Rather, the Court held that the methodology must be applied based on the costs of the incumbent local exchange carriers' existing facilities and equipment. The issue was remanded to the Federal Communications Commission for further consideration. The Court's ruling is currently under review by the U.S. Supreme Court. A decision by the Supreme Court is expected in the Court's fall 2001 term. We are unable to provide assurances as to the outcome of the Supreme Court case or of the remand proceeding that must be conducted by the Federal Communications Commission.

The 8th Circuit also affirmed its prior decision to vacate the Federal Communications Commission rule that required incumbent local exchange carriers to provide combinations of network elements that are not ordinarily combined in their networks. The Court's decision keeps in place the system whereby carriers cannot obtain network element combinations unless the incumbent local exchange carrier has already combined the elements in its network today. The Supreme Court is currently reviewing this issue as well as the pricing issue described above.

On March 17, 2000, the U.S. Court of Appeals for the District of Columbia Circuit vacated certain Federal Communications Commission rules

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relating to collocation of competitors' equipment in incumbent local exchange carriers' central offices. This decision requires the Federal Communications Commission to limit collocation to equipment that is "necessary" for interconnection with the incumbent local exchange carrier or access to the incumbent local exchange carrier's unbundled network elements. On August 10, 2000, the Federal Communications Commission responded by issuing an order and request for further comment. The agency required that incumbent local exchange carriers provide physical collocation within 90 days after receiving an application and clarified that an incumbent local exchange carrier must allow a competitive local exchange carrier to construct a controlled environmental vault or similar structure on land adjacent to an incumbent local exchange carrier structure that lacks physical collocation space. The Federal Communications Commission asked for comment on what equipment incumbent local exchange carriers should allow competitive local exchange carriers to physically collocate and how physical collocation space should be assigned, whether collocators should be permitted to cross-connect with other collocators, and what rules should apply to collocation at remote local exchange carrier premises. No assurances can be given regarding the outcome of this further proceeding.

OTHER REGULATION. In general, the Federal Communications Commission's policies encourage the entry of new competitors in the telecommunications industry and are designed to prevent anti-competitive practices. Currently, large incumbent local exchange carriers, such as the regional Bell operating companies, are regulated as "dominant" carriers, while competitive local exchange carriers, like us, are considered "nondominant" carriers. Dominant carriers face more detailed regulatory scrutiny. As a nondominant carrier, we are subject to relatively minimal Federal Communications Commission regulation.

- TARIFF. We may install and operate facilities for the transmission of domestic interstate communications without prior Federal Communications Commission authorization. The Federal Communications Commission requires us to file periodic reports concerning our interstate circuits and deployment of network facilities, and offer interstate services on a nondiscriminatory basis, at just and reasonable rates. We also remain subject to Federal Communications Commission complaint procedures.

  The Federal Communications Commission adopted an order in 1996 (the "Detariffing Order") which eliminated the requirement that nondominant interstate carriers maintain tariffs on file with the Federal Communications Commission for domestic interstate services. On April 28, 2000, the U.S. Court of Appeals for the D.C. Circuit upheld the Commission's decision. The Federal Communications Commission subsequently issued a notice establishing a 9-month transition to mandatory detariffing. This transition period was subsequently extended. However, by July 31, 2001, carriers must cancel all tariffs for interstate domestic interexchange services. After that date, the terms and conditions pursuant to which domestic providers offer service to customers will be governed by contract. On March 16, 2001 the Federal Communications Commission adopted a mandatory detariffing requirement for most international interexchange services provided by non-dominant carriers. The Commission provided a nine month transition period to permit carriers to adjust to this additional detariffing requirement. The Federal Communications Commission is currently considering whether to expand the mandatory detariffing requirement to the interstate access services provided by competitive local exchange carriers.

- ACCESS CHARGES. The Federal Communications Commission has granted incumbent local exchange carriers significant flexibility in pricing their interstate special and switched access services. We anticipate that this pricing flexibility will result in incumbent local exchange carriers lowering their prices in high traffic density areas, where our customers are concentrated.

  In late May 2000, the Federal Communications Commission adopted an

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order establishing a five-year plan for reforming federal access charges. The order provides for reductions in the usage-based and flat-rate charges assessed by incumbent local exchange carriers or long distance service providers. The order also provided for increases over time in the flat-rate monthly charges assessed directly by incumbent local exchange carriers on residential and business subscribers. The agency concluded that the plan as adopted would result in a more rational interstate rate structure, which in turn would result in more efficient competition.

- UNIVERSAL SERVICE REFORM. The Federal Communications Commission implemented the provisions of the Telecommunications Act of 1996 relating to the preservation and advancement of universal telephone service in 1997. All telecommunications carriers providing interstate telecommunications services, including us, must contribute to the universal service support funds. On October 8, 1999, the Federal Communications Commission released an order implementing changes to its universal service rules to comply with a decision of the Fifth Circuit Court of Appeals. Among other changes, the Federal Communications Commission revised its rules concerning assessment of carriers' interstate and international revenues for universal service contribution. The Federal Communications Commission narrowed the scope of the contribution base, removing intrastate end-user telecommunications revenues from the assessment, consistent with the opinion of the Fifth Circuit Court of Appeals.

STATE REGULATION

We believe that most, if not all, states in which we operate or propose to operate require a certification or other authorization to offer intrastate and local services. These certifications generally require a showing that the carrier has adequate financial, managerial and technical resources to offer the proposed services in a manner consistent with the public interest. We have obtained state authority for the provision of our competitive local exchange and exchange access services and long distance services in those states where we currently operate and we plan to obtain additional state authorizations as our business expansion plans require. In most states, we are required to file tariffs setting forth the terms, conditions and prices for services that are classified as intrastate.

Some states also impose reporting, customer service and quality requirements, as well as unbundling and universal service requirements on competitive local exchange carriers. In addition, we are subject to the outcome of proceedings held by state commissions to determine state regulatory policies with respect to incumbent local exchange carrier and competitive local exchange carrier competition, geographic build-out, mandatory detariffing and other issues relevant to competitive local exchange carrier operations. Some states have adopted state-specific universal service funding obligations.

In addition to obtaining state certifications, we must negotiate terms of interconnection with the incumbent local exchange carriers before we can begin providing local exchange and exchange access services. Our executed agreements are subject to the approval of the state commissions. The appropriate commissions have approved each of our current agreements and we anticipate state commission approval of our future interconnection agreements.

We believe that, as the degree of local competition increases, the states will offer the incumbent local exchange carriers increasing pricing flexibility. This flexibility may present the incumbent local exchange carriers with an opportunity to subsidize services that compete with our services with revenues generated from non-competitive services, thereby allowing incumbent local exchange carriers to offer competitive services at prices below the cost of providing the service. We cannot predict the extent to which this may occur, but it could have a material adverse effect on our business.

We also may be subject to requirements in some states to obtain prior approval for, or notify the state commission of, any transfers of control, sales

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of assets, corporate reorganizations, issuances of stock or debt instruments and related transactions.

LOCAL GOVERNMENT AUTHORIZATIONS. We are required to obtain street use and construction permits and licenses and/or franchises to install and expand our fiber optic networks using municipal rights-of-way. In some municipalities where we have installed or anticipate constructing networks, we will be required to pay license or franchise fees based on a percentage of gross revenues or on a per foot basis, as well as post performance bonds or letters of credit. We are actively pursuing permits, franchises and other relevant authorities for use of rights-of-way and utility facilities in a number of cities.

FRANCHISES AND PERMITS

The construction of a network requires us to obtain municipal franchises and other permits. These rights are typically the subject of non-exclusive agreements of finite duration providing for the payment of fees or the provision of services by us to the municipality without compensation. In addition, we must secure rights-of-way and other access rights which are typically provided under non-exclusive multi-year agreements, which generally contain renewal options. Generally, these rights are obtained from utilities, incumbent local exchange carriers, other competitive local exchange carriers, railroads and long distance carriers. The Telecommunications Act of 1996 requires most utilities to afford access to rights-of-way to competitive local exchange carriers on non-discriminatory terms and conditions and at reasonable rates. However, there can be no assurance that delays and disputes will not occur. Our agreements for rights-of-way and similar matters generally require us to indemnify the party providing such rights. Such indemnities could make us liable for actions (including negligence) of the other party.

EMPLOYEES

As of February 28, 2001, we had 1,266 full time employees. None of our employees are represented by a labor union or subject to a collective bargaining agreement, nor have we experienced any work stoppage due to labor disputes. We believe that our relations with our employees are good. The labor market in the telecommunications industry is currently very competitive and we compete for qualified personnel with many of our competitors. We believe that our compensation and benefits package is competitive in the telecommunications industry. See Item 7 of this Report on Form 10-K - "Management's Discussion and Analysis of Financial Condition and Results of Operations--Certain Factors Which May Affect Our Future Results -- The Future Success of Our Business Depends Upon Key Personnel."

GEOGRAPHIC AREAS

We have no foreign operations. All of our networks are located in, and all of our revenues are attributable to, the United States.

ITEM 2. PROPERTIES.

We are headquartered in Bedminster, New Jersey and recently expanded the space that we lease in our building from 20,000 to 50,000 square feet of office space. This recent expansion should be sufficient to meet any of our corporate headquarters space requirements for the near future. The lease requires us to pay an annual base lease rent of approximately $1.0 million (adjusted periodically for changes in the consumer price index), plus operating expenses through 2012. We rent this space from a company in which a trust for the benefit of Mr. Kamine's children has an ownership interest. See Item 11 of this Report on Form 10-K - "Executive Compensation - Compensation Committee Interlocks and Insider Participation."

We also maintain an operations center and additional administrative offices in Lawrenceville, Georgia. The Lawrenceville premises is approximately 104,000 square feet held under a lease that expires in 2011. Our annual base rental obligation for these premises is $1.3 million (adjusted periodically for changes in the consumer price index), plus operating expenses. We also own or lease facilities in each of our existing Tier III markets for central offices, sales offices and the location of our switches and related equipment. We lease collocation space for our Internet infrastructure equipment in our Nationwide Data Platform cities. We expect to lease an additional 50,000 square feet of

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space in Lawrenceville, Georgia starting in the second half of 2001 at an annual cost of $650,000. This additional facility should be sufficient to satisfy our near term space requirements.

We believe that our facilities are in good condition, are suitable for our operations and that, if needed, suitable alternative space would be readily available.

ITEM 3. LEGAL PROCEEDINGS.

We are from time to time involved in litigation incidental to the conduct of our business. There is no pending legal proceeding to which we are a party which, in the opinion of our management, is likely to have a material adverse effect on our business, financial condition and results of operations.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

No matters were submitted to a vote of security holders during the fourth quarter of 2000.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

There is currently no established trading market for our Common Stock, $0.01 par value per share. As of March 30, 2001, there were ten holders of record of our Common Stock.

We have never declared nor paid cash dividends on our Common Stock and do not presently anticipate paying any cash dividends on our Common Stock in the foreseeable future. We currently expect that earnings, if any, will be retained for growth and development of our business.

As a holding company, we depend upon the receipt of dividends and other cash payments from our operating subsidiaries in order to meet our cash requirements. Pursuant to the terms of our Amended and Restated Loan and Security Agreement, dated as of February 15, 2000, among certain of our principal operating subsidiaries and a group of lenders led by First Union National Bank, CIT Lending Services Corporation and Lucent (the "Amended Senior Secured Credit Facility"), those subsidiaries are restricted in their ability to pay dividends on their capital stock. The indentures applicable to our 13 1/2% Senior Notes due 2009 and our 12 1/2% Senior Discount Notes due 2008, respectively, impose certain restrictions upon our ability to pay dividends on our capital stock.

Subject to the foregoing and to any restrictions which may be contained in any future indebtedness which we may incur, the payment of cash dividends on our Common Stock will be within the sole discretion of our Board of Directors, and will depend upon the earnings, capital requirements and financial position of the Company, applicable requirements of law, general economic conditions and other factors considered relevant by our Board of Directors.

On January 1, 2000, March 6, 2000, April 1, 2000, May 1, 2000, June 6, 2000, July 1, 2000 and October 1, 2000, the Company granted options to purchase an aggregate of 255,674 shares of its Common Stock to employees and directors of the Company, as well as independent contractors who perform services for the Company, under the 1998 Stock Purchase and Option plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. No consideration was received for the issuance of the options. The options have various exercise prices with 127,500 exercisable at an exercise price of $75 per share, 2,500 exercisable at an exercise price of $125 per share, 64,508 exercisable at an exercise price of $250 per share, and 61,166 exercisable at an exercise price of $300 per share. The issuance of these options was made in reliance upon the exemption from the registration requirements of the Securities Act provided by Section 4(2) of the Act, on the basis that the transactions did not involve a public offering.

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ITEM 6. SELECTED FINANCIAL DATA.

The selected financial data set forth below for the years ended December 31, 1996, 1997, 1998, 1999 and 2000 were derived from our audited financial statements and those of our predecessors. The data presented below should be read in conjunction with Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and notes thereto included in Item 8 "Financial Statements and Supplementary Data."

	Year Ended December 31,				
	1996	1997	1998	1999	2000
	(IN THOUSANDS, EXCEPT PER SHARE DATA)				
STATEMENT OF OPERATIONS DATA:					
Revenue	$ 205	$ 3,417	$ 22,425	$ 64,313	$ 309,195
Operating expenses:					
Network operating costs:					
Non-cash stock option compensation	19	1,110	566	3,387	2,731
Other network operating costs	1,361	5,482	37,699	81,678	169,593
Selling, general and administrative:					
Non-cash stock option compensation	221	12,760	6,514	27,446	31,840
Other selling, general and administrative	2,216	12,176	34,171	84,434	162,275
Depreciation and amortization	287	2,506	9,257	29,077	76,129
Total operating expenses	4,104	34,034	78,207	225,022	442,568
Loss from operations	(3,899)	(30,617)	(55,782)	(160,709)	(233,373)
Other expense (a)	-	-	-	(4,297)	-
Interest income	-	513	8,818	8,701	11,784
Interest expense (b)	(596)	(2,582)	(29,789)	(69,411)	(136,393)
Net loss before cumulative effect of change in accounting principle	(4,495)	(32,686)	(76,753)	(225,716)	(357,982)
Cumulative effect of change in accounting principle (c)	-	-	-	-	(1,705)
Net loss	(4,495)	(32,686)	(76,753)	(225,716)	(359,687)
Dividends and accretion on redeemable preferred stock	-	(8,904)	(18,285)	(81,633)	(94,440)
Net loss applicable to common shareholders	$ (4,495)	$ (41,590)	$ (95,038)	$(307,349)	$ (454,127)
Net loss per common share before cumulative effect of change in accounting principle	$ (7.49)	$ (64.93)	$ (114.42)	$ (360.88)	$ (529.22)
Cumulative effect of change in accounting principle (c)	-	-	-	-	(1.99)
Net loss per common share	$ (7.49)	$ (64.93)	$ (114.42)	$ (360.88)	$ (531.21)
Proforma amounts assuming the change in accounting principle was applied retroactively:					
Net loss applicable to common shareholders	$ (4,495)	$ (41,746)	$ (95,424)	$(309,054)	$ (453,423)
Net loss per common share	$ (7.49)	$ (65.17)	$ (114.88)	$ (362.88)	$ (529.22)
Weighted average number of common shares outstanding	600	641	831	852	855
OTHER FINANCIAL DATA:					
Capital expenditures (d)	$ 9,111	$ 61,146	$ 161,803	$ 440,733	$ 457,651
Adjusted EBITDA(e)	(3,372)	(14,241)	(39,445)	(101,799)	(122,473)
EBITDA(e)	(3,612)	(28,111)	(46,525)	(135,929)	(159,244)
Cash used in operating activities	(2,687)	(8,676)	(33,571)	(98,293)	(146,448)
Cash used in investing activities	(10,174)	(62,992)	(180,198)	(277,078)	(488,952)
Cash provided by financing activities	14,314	85,734	219,399	440,156	639,411

	Year Ended December 31,				
	1996	1997	1998	1999	2000

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	(IN THOUSANDS)				
BALANCE SHEET DATA:					
Cash and cash equivalents	$ 1,487	$ 15,553	$ 21,181	$ 85,966	$ 109,977
Restricted investments	-	-	-	88,571	100,056
Working capital	(2,345)	3,672	(1,391)	(57,007)	(63,116)
Networks, property and equipment, net	12,347	71,371	224,890	639,324	1,021,684
Total assets	16,715	95,943	311,310	886,040	1,331,275
Long-term notes payable	12,330	61,277	41,414	235,000	728,171
Other long-term debt	-	-	267,911	576,137	615,181
Redeemable preferred stock	-	35,925	52,033	203,790	472,765
Redeemable common stock and warrants	-	11,726	22,979	46,680	62,380
Total nonredeemable equity (deficiency)	389	(26,673)	(104,353)	(384,413)	(819,471)

(a) During the second quarter of 1999, we recorded a $4.3 million charge to other expense in connection with an unfavorable arbitration award. The net amount due under the terms of the award was paid in full in June 1999.

(b) Excludes capitalized interest of (i) $103,000 for 1996, (ii) $854,000 for 1997, (iii) $5.1 million for 1998, (iv) $6.6 million for 1999 and (v) $10.4 million for 2000. During the construction of our networks, the interest costs related to construction expenditures are capitalized.

(c) In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101 ("SAB 101"), REVENUE RECOGNITION IN FINANCIAL STATEMENTS. SAB 101 provides additional guidance in applying generally accepted accounting principles to revenue recognition in financial statements. Through December 31, 1999, we recognized installation revenue upon completion of the installation. Effective January 1, 2000, in accordance with the provisions of SAB 101, we are recognizing installation revenue over the average contract period. The cumulative effect of this change in accounting principle resulted in a charge of approximately $1.7 million which was recorded in the quarter ended March 31, 2000. For the year ended December 31, 2000, the net effect of adopting this change in accounting principle was a deferral of the recognition of $3.0 million of revenue, which increased net loss for the year by $3.56 per share. Revenue for the year ended December 31, 2000 includes $1.7 million of revenues that, prior to the accounting change, had been recognized through December 31, 1999.

(d) The figure for 1997 includes $2.0 million related to the acquisition of a network.

(e) Adjusted EBITDA consists of earnings (loss) before net interest, income taxes, depreciation and amortization charges, stock option compensation expense (a non-cash charge), other expense and cumulative effect of change in accounting principle. EBITDA consists of earnings (loss) before all of the foregoing items except stock option compensation expense and other expense. These items are provided because they are measures commonly used in the telecommunications industry. They are presented to enhance an understanding of our operating results and they are not intended to represent cash flow or results of operations in accordance with generally accepted accounting principles. Adjusted EBITDA and EBITDA are not calculated under generally accepted accounting principles and are not necessarily comparable to similarly titled measures of other companies.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

YOU SHOULD READ THE FOLLOWING DISCUSSION AND ANALYSIS TOGETHER WITH OUR FINANCIAL STATEMENTS, INCLUDING THE NOTES AND THE OTHER FINANCIAL INFORMATION APPEARING ELSEWHERE IN THIS REPORT. DUE TO OUR LIMITED OPERATING HISTORY, STARTUP NATURE AND RAPID GROWTH, PERIOD-TO-PERIOD COMPARISONS OF FINANCIAL DATA ARE NOT NECESSARILY INDICATIVE, AND YOU SHOULD NOT RELY UPON THEM AS AN INDICATOR OF OUR FUTURE PERFORMANCE. THE FOLLOWING DISCUSSION INCLUDES FORWARD-LOOKING STATEMENTS. SEE "--CERTAIN FACTORS WHICH MAY AFFECT OUR FUTURE RESULTS".

OVERVIEW

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We are a rapidly growing fiber-based integrated communications provider offering data, voice and Internet infrastructure services. We offer these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers. Our business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

We provide a full suite of broadband communications services in 37 Tier III markets, which we define as markets with a population between 100,000 and 750,000. We own and operate robust fiber-based networks and switching equipment in all of our Tier III markets, which are predominantly located in the South, Southeast, Midwest and Mid-Atlantic United States. We will continue to expand in our existing Tier III markets because we believe that these markets have attractive growth attributes and are typically less competitive than larger markets. Our customers in these markets include: AT&T, Boeing, City of Augusta, Columbia Hospital, NASA, Pillsbury, State of Wisconsin, Texas A&M University and Wal-Mart.

We also provide nationwide data services under long-term guaranteed revenue contracts. Under these contracts, we provide local Internet access infrastructure and other enhanced data services and will be providing Voice over Internet Protocol beginning in the second half of 2001. Currently, we have contracts representing approximately $280 million in annualized revenues in approximately 140 markets. We expect these markets to be operational by the second quarter of 2001. The Internet infrastructure we are deploying includes the latest technology platforms from Cisco and Nortel, which we believe will result in a cost-effective and technologically superior solution for our customers.

TIER III MARKETS. We have installed fiber-based SONET networks, or self- healing synchronous optical networks, using a Class 5 switch in all of our 37 markets. Our fiber optic networks are initially designed and built to reach approximately 80% of the business access lines in each of our markets, typically requiring a local fiber loop of about 30 to 40 miles.

As our switches have become operational, our operating margins have improved meaningfully. Our operating margins have also improved due to increased on-network revenues relative to resale revenues. On-network revenues are revenues earned from services provided on our network, including by direct connection to our switch, unbundled network element or dedicated line. Resale revenues are generated when traffic is carried completely on the incumbent local exchange carriers' facilities. On-network revenues have increased from approximately 37% of our revenues for the year ended December 31, 1999 to approximately 95% of our revenues for the year ended December 31, 2000.

NATIONWIDE DATA PLATFORM. We currently provide Internet access infrastructure using remote access servers manufactured by Cisco and Nortel which we are deploying in our 41 supernodes, including ten in our existing Tier III markets. Supernodes are concentration points for high-speed connectivity to the Internet.

Under the terms of our existing guaranteed revenue contracts, we provide the routing and ancillary equipment for each supernode, as well as data transport service from the incumbent local exchange carrier to our supernode location. Our customers pay us a fixed price per port and compensate us for certain expenses, including space, power and transport, that we may incur above an agreed level. This structure provides highly predictable revenues and costs over the life of each contract, currently ranging from 42 to 51 months. These contracts began generating revenues during the third quarter of 2000. Revenues will continue to increase as the contracts are phased in through the third quarter of 2001. These contracts started providing positive margins beginning with the commencement of revenues in the third quarter of 2000.

We purchased approximately $134.4 million of equipment (the "KMC Funding V Equipment") relating to these contracts during the first quarter of

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2000. We sold this equipment to General Electric Credit Corporation and CIT Lending Services Corporation, and leased it back from them, during the second quarter of 2000. We purchased an additional $168.6 million of equipment (the "KMC Funding Equipment") relating to these contracts during the second quarter of 2000 and signed an agreement in November 2000 with Dresdner Kleinwort Benson North American Leasing, Inc. to finance this equipment by means of a 48 month term loan. In March 2001, we entered into two financing transactions (the "KMC Funding V Monetization" and the "KMC Funding Monetization," respectively) and repaid the remaining balance on this term loan and exercised our purchase option on the KMC Funding V Equipment under the operating lease. See "--Liquidity and Capital Resources" below for a detailed description of these transactions.

The table below provides selected key operational and financial data on a consolidated basis as of the following dates:

	Quarter Ended				
	December 31, 1999	March 31, 2000	June 30, 2000	September 30, 2000	December 31, 2000
Tier III operational markets	34	35	35	35	37
Route miles	1,475	1,724	1,989	2,178	2,285
Fiber miles	94,119	110,335	122,376	134,952	140,988
Collocations	81	111	124	125	134
Customers	6,060	7,305	8,513	9,990	11,602
Total buildings connected	4,108	5,615	7,088	9,085	9,745
Total lines in service	318,031	480,079	767,992	1,865,390	2,284,375
On-network revenues(a)(b)	87%	88%	93%	96%	97%
Resale revenues(a)(c)	13%	12%	7%	4%	3%

(a) As a percentage of total revenues.
(b) On-network revenues are revenues earned from services provided on our network, including by direct connection to our switch, unbundled network element or dedicated line.
(c) Resale revenues are generated when traffic is carried completely on the incumbent local exchange carriers' facilities.

REVENUE. Our revenue is derived from the sale of local switched services, long distance services, Centrex-type services, private line services, special access services and Internet access infrastructure. In prior years, a significant portion of our revenue was derived from the resale of switched services. We have transitioned the majority of our customers on-network and as a result the portion of our revenue related to the resale of switched services has decreased from 63% of total revenue for the year ended 1998 to 5% of total revenue for the year ended 2000.

RECIPROCAL COMPENSATION. We recognized reciprocal compensation revenue of approximately $9.7 million, or 15.1% of our total revenue for 1999 and approximately $18.2 million or 8.7% of our total revenue for the year ended December 31, 2000. In May 2000, we reached a resolution of our claims for payment of certain reciprocal compensation charges, previously disputed by BellSouth Corporation. Under the agreement, BellSouth made a one-time payment that resolved all amounts billed through March 31, 2000. In addition, we agreed with BellSouth on future rates for reciprocal compensation, setting new contractual terms for payment. Our prior agreement with BellSouth provided for a rate of $.009 per minute of use for reciprocal compensation. Under the terms of the new agreement, the rates for reciprocal compensation which will apply to all local traffic, including ISP-bound traffic, will decrease over time. The reduction will be phased in over a three-year period beginning with a rate of $.002 per minute of use until March 31, 2001, $.00175 per minute of use from April 1, 2001 through March 31, 2002 and $.0015 per minute of use from April 1, 2002 through March 31, 2003.

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In March 2001, we filed a formal complaint against Southwestern Bell Telephone Company with the Kansas Corporation Commission seeking payment of past due reciprocal compensation for calls to Internet service providers. We cannot predict the outcome of this proceeding.

We are currently pursuing resolution of this issue with other incumbent local exchange carriers. Our goal is to reach mutually acceptable terms for both outstanding and future reciprocal compensation amounts for all traffic. We cannot assure you that we will reach new agreements with these carriers on favorable terms

As of December 31, 2000, we have provided reserves which we believe are sufficient to cover any amounts which may not be collected, but we cannot assure you that this will be the case. Our management will continue to consider the circumstances surrounding this dispute periodically in determining whether additional reserves against unpaid balances are warranted.

OPERATING EXPENSES. Our principal operating expenses consist of network operating costs, selling, general and administrative expenses, stock option compensation expense and depreciation and amortization. Network operating costs include charges from termination and unbundled network element charges; charges from incumbent local exchange carriers for resale services; charges from long distance carriers for resale of long distance services; salaries and benefits associated with network operations, billing and information services and customer care personnel; franchise fees and other costs. Network operating costs also include a percentage of both our intrastate and interstate revenues which we pay as universal service fund charges. National data platform operating expenses include space, power, transport, maintenance, staffing, sales, general and administrative and rental expenses under our operating lease agreements. Certain of these costs are passed through to the carrier customer which allows us to limit our maintenance and servicing costs to predetermined levels, and to receive additional revenues for any costs incurred in excess of such predetermined levels. Selling, general and administrative expenses consist of sales personnel and support costs, corporate and finance personnel and support costs and legal and accounting expenses. Depreciation and amortization includes charges related to plant, property and equipment and amortization of intangible assets, including franchise acquisition costs. Depreciation and amortization expense will increase as we place additional equipment into service expanding our existing networks.

INTEREST EXPENSE. Interest expense includes interest charges on our senior notes, senior discount notes, our senior secured credit facilities and our Internet infrastructure equipment financings. Interest expense also includes amortization of deferred financing costs.

RESULTS OF OPERATIONS

YEAR ENDED DECEMBER 31, 2000 COMPARED TO YEAR ENDED DECEMBER 31, 1999

REVENUE. Revenue increased 225% from $64.3 million for 1999 to $209.2 million for 2000. This increase is attributable to the fact that our Tier III Market business derived revenues from 37 markets during 2000 compared to 21 markets during most of 1999 as well to the fact that our Nationwide Data Platform business began to generate revenues for the first time in the third quarter of 2000. In addition, each of our Tier III markets that generated revenues during 1999 generated increased revenues during 2000.

On-network local switched services, long distance services, Centrex-type services, private line services, special access services and Internet access infrastructure revenues ("On-network revenues") represented 95% of total revenue in 2000, compared to 69% of total revenue in 1999; while revenue derived from the resale of switched services ("Resale revenue") represented 5% and 31% of total revenue, respectively, during those periods. On-network revenues include revenues derived from services provided through direct connections to our own networks, services provided by means of unbundled network elements leased from the incumbent local exchange carrier and services provided by dedicated line. In addition, we recognized reciprocal compensation revenue of approximately $18.2 million or 8.7% of our total revenue for the year 2000.

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NETWORK OPERATING COSTS. Network operating costs, excluding non-cash stock compensation expense, increased 108% from $81.7 million for 1999 to $169.6 million for 2000. This increase of $87.9 million is due primarily to the increase in the number of markets in which we operated in 2000 as compared to 1999 combined with expenses related to the startup of our Nationwide Data Platform business in the third quarter of 2000. The components of this increase

are $48.3 million in direct costs associated with our Tier III Market and Nationwide Data Platform businesses which provide on-network services, including leasing unbundled network elements, and resale services, $18.0 million in personnel costs, $7.3 million in network support services, $5.4 million in consulting and professional services costs, $2.7 million in telecommunications costs and $6.2 million in other direct operating costs.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES. Selling, general and administrative expenses, excluding non-cash stock compensation expense, increased 92% from $84.4 million for 1999 to $162.3 million in 2000. This increase of $77.9 million is due primarily to the increase in the number of markets in which we operated in 2000 as compared to 1999 as well as to the fact that our Nationwide Data Platform business commenced operations for the first time in the third quarter of 2000. The components of this increase are $38.0 million in personnel costs, $11.0 million in professional costs, $5.7 million in facility costs, $3.2 million in telecommunications costs and $2.4 million in travel related costs, as well as increases in other marketing and general and administrative costs aggregating approximately $17.6 million, including amounts related to our arrangement with KNT.

STOCK OPTION COMPENSATION EXPENSE. Stock option compensation expense, a non-cash charge, in aggregate increased 16% from $29.8 million in 1999 to $34.6 million for 2000. This increase is due primarily to an increase in the estimated fair value of our common stock, as well as the grant of additional option awards during 2000.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expense increased 162% from $29.1 million for 1999 to $76.1 million for 2000. This increase is due primarily to depreciation expense associated with the greater number of networks in commercial operation during 2000.

INTEREST INCOME. Interest income increased 36% from $8.7 million in 1999 to $11.8 million in 2000. The increase is due primarily to larger average cash, cash equivalent and restricted cash balances during 2000 as compared to 1999, as well as receiving interest at a higher average rate.

INTEREST EXPENSE. Interest expense increased 97% from $69.4 million in 1999 to $136.4 million in 2000. Of this increase, $49.2 million is related to higher borrowings under our senior secured credit facilities, $15.1 million is attributable to the fact that our $275 million of 13 1/2% senior notes, issued in May 1999, were outstanding throughout all of 2000, $4.9 million is due to accretion and amortization of financing costs on our senior discount notes and $1.6 million is due to our Nationwide Data Platform business. The individual increases above were offset by a $3.8 million increase in capitalized interest related to network construction projects which increased from $6.6 million during 1999 to $10.4 million during 2000.

NET LOSS BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE. For the reasons stated above, net loss before cumulative effect of change in accounting principle increased from $225.7 million for 1999 to $358.0 million for 2000.

YEAR ENDED DECEMBER 31, 1999 COMPARED TO YEAR ENDED DECEMBER 31, 1998

REVENUE. Revenue increased 187% from $22.4 million for 1998 to $64.3 million for 1999. This increase is primarily attributable to revenues derived from 23 markets we serviced during 1999, as compared to 1998 when we derived revenues from only 8 markets during the entire year, and began to derive revenues from 14 additional markets during the fourth quarter of 1998. In

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addition, each of our markets that generated revenues during 1998 generated increased revenues during 1999.

During 1998 and 1999, we recognized revenue which we believed was due to us from incumbent local exchange carriers for terminating local traffic of Internet service providers. We determined to recognize this revenue because we concluded, based upon all of the facts and circumstances known to us at the time, including numerous state public service commission and state and federal court decisions upholding competitive local exchange carriers' entitlement to reciprocal compensation for such calls, that realization of those amounts was reasonably assured. On October 13, 1999, however, the Louisiana Public Service Commission ruled that local traffic to Internet service providers in Louisiana is not eligible for reciprocal compensation. As a result of that ruling, we determined that we could no longer conclude that realization of amounts attributable to termination of local calls to Internet service providers in Louisiana was reasonably assured. Accordingly, we recorded an adjustment to

reduce revenue in the third quarter of 1999, which reversed all reciprocal revenue recognized related to Internet service provider traffic in Louisiana for the entire year of 1998 and the first nine months of 1999. The adjustment amounted to $4.4 million, of which $1.1 million relates to the year ended December 31, 1998 and $3.3 million relates to the nine months ended September 30, 1999.

Although incumbent local exchange carriers, such as BellSouth (prior to our May 2000 settlement with them), have generally withheld payments of amounts due for reciprocal compensation to competitive local exchange carriers like us for calls to Internet service providers and disputed the entitlement of competitive local exchange carriers to reciprocal compensation for such calls in jurisdictions other than Louisiana as well, we have determined to continue to recognize amounts due to us for reciprocal compensation for such calls in jurisdictions other than Louisiana and South Carolina (which is the only other jurisdiction in which we currently operate that has adopted a similar position) because we have concluded, based upon all of the facts and circumstances, including numerous state public service commissions and state and federal court decisions upholding competitive local exchange carriers' entitlement to reciprocal compensation for such calls, that realization of such amounts is reasonably assured.

Revenue for 1998 and 1999 included $14.2 million and $19.7 million, respectively, derived from resale services and an aggregate of $8.2 million and $44.6 million (including, after giving effect to the third quarter 1999 $4.4 million adjustment for Louisiana, $9.7 million of revenue related to reciprocal compensation during 1999), respectively, of revenue derived from on-network services. Resale services represented 63% of revenue in 1998 and 31% of revenue in 1999.

NETWORK OPERATING COSTS. Network operating costs, excluding non-cash stock compensation expense, increased 195% from $27.7 million in 1998 to $81.7 million in 1999. This increase of $54.0 million was due primarily to the increase in the number of markets in which we operated in 1999. The components of this increase are $27.7 million in direct costs associated with providing on-network services, including leasing unbundled network elements, and resale services, $14.3 million in personnel costs, $4.2 million in network support services, $5.1 million in consulting and professional services costs, $600,000 in facility costs, $900,000 in travel costs and $1.2 million in telecommunications and other direct operating costs.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES. Selling, general and administrative expenses, excluding non-cash stock compensation expense, increased 147% from $34.2 million in 1998 to $84.4 million in 1999. This increase of approximately $50.2 million resulted primarily from increases of $25.4 million in personnel costs, $5.1 million in professional costs, $3.4 million in travel related costs, as well as increases in other marketing and general and administrative costs aggregating approximately $16.3 million. These increases were due primarily to the greater number of networks in commercial operation during 1999.

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STOCK OPTION COMPENSATION EXPENSE. Stock option compensation expense, a non-cash charge, increased 320% from an aggregate of $7.1 million for 1998 to $29.8 million for 1999. This increase primarily resulted from an increase in the estimated fair value of our common stock, as well as the grant of additional option awards during 1999.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expense increased from $9.3 million for 1998 to $29.1 million for 1999, primarily as a result of depreciation expense associated with the greater number of networks in commercial operation during 1999.

OTHER EXPENSE. During the second quarter of 1999, we recorded a $4.3 million charge to other expense in connection with an unfavorable arbitration award. The net amount due under the terms of the award was paid in full in June 1999.

INTEREST INCOME. Interest income remained consistent from $8.8 million in 1998 to $8.7 million in 1999.

INTEREST EXPENSE. Interest expense increased from $29.8 million in 1998 to $69.4 million in 1999. Of this increase, $23.3 million is attributable to the fact that our $275 million of 13 1/2% senior notes were issued in May 1999, $10.9 million is attributable to higher borrowings under our senior secured credit facility and $6.9 million is attributable to increased accretion year over year on our senior discount notes. The individual increases above were

offset by a $1.5 million increase in capitalized interest related to network construction projects from $5.1 million during 1998 to $6.6 million during 1999.

NET LOSS. For the reasons stated above, net loss increased from $76.8 million for 1998 to $225.7 million for 1999.

STOCK COMPENSATION PLAN

During 1996 and 1997, one of our principal operating subsidiaries granted options to purchase shares of its common stock pursuant to its 1996 Stock Plan. On June 26, 1998, our board of directors adopted the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates which authorizes the grant of options to purchase shares of our common stock and replaced our 1996 Stock Plan. During the third quarter of 1998, we replaced the options to purchase shares of common stock previously granted under the 1996 Stock Plan, with options to purchase shares of our common stock granted under the 1998 Stock Plan. We also granted new options to some additional employees. Upon cancellation of the outstanding options under the 1996 Stock Plan, we reversed all compensation expense previously recorded with respect to those options. Additionally, to the extent the fair value of our common stock exceeded the exercise price of the options granted under the 1998 Stock Plan, we recognized compensation expense related to such options to the extent vested. The net effect of the cancellation of the options outstanding under the 1996 Stock Plan and the grant of options under the 1998 Stock Plan resulted in a credit to compensation expense of approximately $600,000 in 1998.

Some of the provisions in the stock option awards granted under the 1998 Stock Plan will necessitate that the awards be treated as variable stock compensation awards pursuant to Accounting Principles Board Opinion No. 25. Accordingly, compensation expense will be charged or credited periodically through the date of exercise or cancellation of such stock options, based on changes in the value of our stock as well as the vesting schedule of such options. These compensation charges or credits are non-cash in nature, but could have a material effect on our future reported net income (loss).

LIQUIDITY AND CAPITAL RESOURCES

We have incurred significant operating and net losses as a result of the development and operation of our networks. We expect that such losses will

continue as we emphasize the development, construction and expansion of our networks and build our customer base. As a result, we do not expect there to be any cash provided by operations in the near future. We will also need to fund the expansion of our networks and our capital expenditures related to our nationwide data platform business. We have financed our operating losses and capital expenditures with equity invested by our founders, preferred stock placements, credit facility borrowings, equipment loans, capital leases and our 12 1/2% senior discount notes and 13 1/2% senior notes.

During the first quarter of 2000, we amended, restated and combined our prior senior secured credit facility and our prior Lucent facility in a single $700.0 million facility. Under this amended senior secured credit facility, our subsidiaries which own our 37 existing networks are permitted to borrow up to an aggregate of $700.0 million, subject to certain conditions, for the purchase of fiber optic cable, switches and other telecommunications equipment and, once certain financial conditions are met, for working capital and other general corporate purposes.

During the quarter ended June 30, 2000, our subsidiary, KMC Telecom, IV, Inc., closed a new senior secured term loan from Lucent Technologies Inc. Proceeds from this loan were to be used to purchase or install Lucent products. This loan agreement was subsequently terminated by both parties and the equipment purchased under it was returned to Lucent.

In July 2000, we issued shares of Series G Convertible Preferred Stock to Lucent Technologies, Dresdner Kleinwort Benson Private Equity Partners, CIT Lending Services, Nassau Capital Partners and Harold N. Kamine, our Chairman, for aggregate gross proceeds of $182.5 million (See Note 7, "Redeemable and Convertible Equity-SERIES G PREFERRED STOCK," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K). The Series G Convertible Preferred Stock has an aggregate liquidation preference of $182.5 million and an annual cumulative dividend equal to 7% of the liquidation

preference. Payment of the unpaid dividends is triggered by an initial public offering in which we receive aggregate gross proceeds of at least $80.0 million or a merger, consolidation or sale of substantially all of our assets. In such event, we may elect to pay these dividends with additional shares of our common stock.

In March 2001, we entered into a financing transaction (see Note 18, "Subsequent Events-KMC FUNDING MONETIZATION," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K) that resulted in us receiving unrestricted gross proceeds of $325.0 from a secured loan. The KMC Funding Monetization is secured by the future cash flows from our Nationwide Data Platform business contract that was entered into in June 2000 (see Note 9, "Significant Contracts and Customers," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K). The KMC Funding Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. We retain the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). We realized net proceeds of approximately $145.5 million after using the proceeds to pay off the 48 month term loan we obtained pursuant to our November 2000 agreement with Dresdner Kleinwort Benson North American Leasing, Inc. to finance our acquisition of the KMC Funding Equipment (see Note 5, "Long-Term Debt - KMC FUNDING INTERNET INFRASTRUCTURE EQUIPMENT FINANCING," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K), as well as to pay any financing fees and expenses related to the monetization.

In March 2001, we entered into a financing transaction (see Note 18, "Subsequent Events-KMC FUNDING V MONETIZATION," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K) that resulted in us receiving unrestricted gross proceeds of $225.4 million from a secured loan. The KMC Funding V Monetization is secured by the future cash flows from our Nationwide Data Platform business contract that was entered into in March 2000 (see Note 9, "Significant Contracts and Customers," of the Notes to

Consolidated Financial Statements included in Item 8 of this Report on Form 10-K). The KMC Funding V Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. We retain the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). We realized net proceeds of approximately $125.5 million after using the proceeds to exercise our purchase option with respect to the KMC Funding V Equipment which we were leasing from GECC and CIT Lending Services Corporation under an operating lease, as well as to pay any financing fees and expenses related to the monetization.

In March 2001, we purchased approximately $65.0 million of Voice over Internet Protocol equipment in association with entering into an agreement with Qwest (see Note 18, "Subsequent Events - VOIP EQUIPMENT CONTRACT." of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K). We expect to enter into a financing transaction to fund the cost of this equipment; however, we can give no assurances that we will be able to obtain such financing.

In April 2001, we further amended our amended senior secured credit facility. The aggregate amount of the facility remains at $700.0 million and funds are available under it for the same purposes. The primary changes effected by the amendment were (i) changes to certain of the financial covenants to reflect changes in the Company's business since the amended senior secured credit facility was entered into and to permit continued compliance with those covenants by the borrowers in accordance with its revised business plan, (ii) to conform the repayment schedules of both term loans and the revolving loan, (iii) to require the borrowers to make an aggregate of $100 million in prepayments on the loans in accordance with an agreed schedule, (iv) to require the Company to use a portion of the proceeds of future equity issuances in excess of a cumulative $200.0 million to make additional prepayments on the loans, (v) to require the Company to use agreed upon portions of the proceeds from certain sales of assets to make additional prepayments on the loans, (vi) to require the Company to use agreed upon portions of the excess cash flows from its Nationwide Data Platform business to make additional capital contributions to the borrowers, (vii) to require the Company to restructure those of its subsidiaries involved in its Nationwide Data Platform business under a single subsidiary holding company, the shares of which will be pledged as additional collateral for KMC Holding's obligations under its guarantee of the amended senior secured credit facility, and (viii) to increase the interest rate. In connection with the amendment, the lenders also waived failures by the borrowers to comply with certain of the prior financial covenants as of March 31, 2001, and the Company made aggregate capital contributions to the borrowers of $200.0 million. In

addition, the collateral for KMC Holdings' guaranty of the facility was expanded to include substantially all of the assets of KMC Holdings. For a more detailed discussion of this amendment see Note 18, "Subsequent Events - AMENDMENT TO AMENDED SENIOR SECURED CREDIT FACILITY," included in Item 8 of this Report on Form 10-K.

As of March 30, 2001, we had $656.2 million and $500.0 million of indebtedness outstanding under the amended senior secured credit facility and the combined KMC Funding V Monetization and KMC Funding Monetization, respectively. Subject to certain conditions, as of that date we had an additional $43.8 million in borrowing capacity available under the amended senior secured facility. The KMC Funding V Monetization and KMC Funding Monetization were both fully drawn at that date.

Net cash provided by financing activities from borrowings and equity issuances was $659.4 million and our net cash used in operating and investing activities was $635.4 million for the year ended December 31, 2000.

We made capital expenditures of $161.0 million in 1998, $449.7 million in 1999, and $457.7 million in 2000. Of the total capital expenditures for 2000, $280.7 million was related to the Tier III Markets business segment and $177.0 million was for the Nationwide Data Platform business segment. As of March 30, 2001, we had outstanding purchase commitments aggregating approximately $66.2

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million related to the purchase of fiber optic cable and telecommunications equipment under our agreements with certain suppliers and service providers. We currently anticipate capital expenditures to be approximately $120.0 million for the Tier III Markets business for 2001. It is our intention that capital expenditures for the Nationwide Data Platform business will be financed separately and therefore will not affect our current liquidity position. The majority of the Tier III Market expenditures are expected to be made for network expansion to facilitate the offering of our services. We expect to continue to incur operating losses while we expand our business and build our customer base. Actual capital expenditures and operating losses will depend on numerous factors, including the nature of future expansion and acquisition opportunities and factors beyond our control, including economic conditions, competition, regulatory developments and the availability of capital.

We believe that our cash and borrowings available under the amended senior secured credit facility will be sufficient to meet our liquidity needs to fund operating losses and capital expenditure requirements for all of our 37 Tier III markets, our current Nationwide Data Platform contracts and other existing commitments into the second quarter of 2002.

However, in the event that our plans change, the assumptions upon which our plans are based prove inaccurate, we expand or accelerate our business plan or we determine to consummate acquisitions, the foregoing sources of funds may prove insufficient and we may be required to seek additional financing sooner than we currently expect. Additional sources of financing may include public or private equity or debt financings, leases and other financing arrangements. We can give no assurance that additional financing will be available to us or, if available, that it can be obtained on a timely basis and on acceptable terms.

We believe that the present market prices of our 12 1/2% senior discount notes and our 13 1/2% senior notes represent an opportunity for us to reduce our long-term debt. Accordingly, our subsidiaries have recently made, and may in the future make, purchases of senior discount notes and/or senior notes in the open market from time to time at then prevailing market prices. Certain of our officers and directors may also make purchases for their own account. We may utilize a portion of our unrestricted cash to pay for any purchases of senior discount notes or senior notes that we may make.

CERTAIN FACTORS WHICH MAY AFFECT OUR FUTURE RESULTS

WE HAVE A LIMITED OPERATING HISTORY AND HAVE INCURRED SIGNIFICANT NEGATIVE CASH FLOW FROM OPERATIONS AND SIGNIFICANT NEGATIVE EBITDA SINCE INCEPTION

We commenced material operations in 1996 and, as a result, we have a limited operating history and limited revenues. We have only recently completed the process of building many of our networks. Accordingly, you will have limited historical financial information upon which to base your evaluation of our business. Our prospects for financial and operational success must be considered in light of the risks, expenses and difficulties frequently encountered by companies in their early stage of development.

In connection with the expansion of our networks we have incurred and expect to continue to incur significant negative cash flow from operations while we expand our business and build our customer base. Our negative cash flow and negative EBITDA have increased in each of the last five years. Our operating losses and cash used by operations will increase as a result of the continuation of our expansion strategy.

For the year ended December 31, 2000, we had revenues of $209.2 million, negative cash flow from operations of $146.4 million and negative EBITDA of $157.2 million.

We might not achieve or sustain profitability or at any time have sufficient resources to meet our capital expenditure and working capital requirements. We will need to significantly increase our revenues and cash flows to meet our debt service obligations.

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OUR FUTURE GROWTH MAY REQUIRE SUBSTANTIAL ADDITIONAL CAPITAL

Our current plans for expansion may require substantial additional cash from outside sources. We currently anticipate that our capital expenditures for 2001 will be approximately $120.0 million for the Tier III Markets business. It is our intention that capital expenditures for the Nationwide Data Platform business will be financed separately and therefore will not affect our current liquidity position. We will also have substantial net losses to fund and our substantial cash requirements will continue into the foreseeable future.

Additional sources of financing may include:

- public or private equity or debt financings,
- capitalized leases, and
- other financing arrangements.

Additional financing may not be available to us on acceptable terms, within the limitations contained in the documents relating to our indebtedness, or at all. Failure to obtain such additional financing could result in the delay or abandonment of some or all of our development and expansion plans and expenditures.

WE HAVE A SUBSTANTIAL AMOUNT OF INDEBTEDNESS, SIGNIFICANT DEBT SERVICE REQUIREMENTS AND REFINANCING RISKS

As of March 31, 2001, we had approximately $1.8 billion of indebtedness outstanding. In addition, until February 15, 2003, our senior discount notes accrete in value instead of paying cash interest. At March 31, 2001, the carrying value of the notes was $350.8 million, which will accrete to a principal amount of $460.8 million as of February 15, 2003. Subsequently, we will be required to make semi-annual cash interest payments on these notes. Our substantial indebtedness could have important consequences. For example, it could:

- limit our ability to obtain additional financing in the future,
- require us to dedicate a substantial portion of our cash flow from operations to make payments on our indebtedness, thereby reducing the funds available to us for other purposes, including working capital and capital expenditures,
- limit our flexibility in planning for, or reacting to changes in, our business or the industry in which we operate,
- make us more highly leveraged than many, if not all, of our competitors, which could place us at a competitive disadvantage relative to our competitors that are less leveraged, and
- increase our vulnerability in the event of a downturn in our business.

The documents under which our long-term debt was issued contain a number of significant covenants. These covenants limit, among other things, our ability to:

- borrow additional money,
- create liens,
- engage in sale-leaseback transactions,
- pay dividends,

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- make investments,
- sell assets,
- issue capital stock,
- redeem capital stock,
- merge or consolidate, and
- enter into transactions with our stockholders and affiliates.

The limitations contained in the documents under which our long-term debt was issued are subject to a number of important qualifications and exceptions. In particular, while the indentures applicable to our senior discount notes and our senior notes restrict our ability to incur additional indebtedness, they do permit us to incur an unlimited amount of purchase money indebtedness. If we incur new indebtedness, the related risks that we and our subsidiaries now face could intensify.

Under our credit facilities, certain of our subsidiaries are required to meet a number of financial tests at the end of each quarter. In addition, these subsidiaries are required to prepay at least $100 million of indebtedness under those credit facilities prior to May 1, 2002. Failure to comply with these tests or to make the required prepayments could limit their ability to make further borrowings, or could result in a default under our credit facilities, allowing the lenders to accelerate the maturity of the loans made thereunder. Our subsidiaries might not be able to comply with these covenants in the future.

If we fail to meet our obligations under the documents governing our indebtedness there could be a default on our indebtedness which would permit the holders of substantially all of our indebtedness to accelerate the maturity thereof.

In connection with the build-out of our networks and expansion of our services, we recorded negative EBITDA and our earnings were insufficient to cover fixed charges for 1998, 1999 and 2000. After giving effect to the increase in interest expense resulting from the establishment of the forty-eight month term loan with Dresdner Kleinwort Benson North American Leasing Inc. which we entered into in November 2000 to purchase the KMC VI Equipment (and which was later repaid with a portion of the proceeds from the KMC Funding Monetization) and the termination of the KMC Telecom IV credit facility as if they occurred on January 1, 2000, our earnings would have been insufficient to cover fixed charges by $370.1 million for the year ended December 31, 2000. We might not be able to improve our earnings before fixed charges or EBITDA. If we do not, we will not be able to meet our debt service obligations.

BECAUSE WE ARE A HOLDING COMPANY, WE WILL BE RELIANT ON FUNDS FROM OUR SUBSIDIARIES TO REPAY OUR INDEBTEDNESS AND OUR SUBSIDIARIES' CREDITORS MAY HAVE PRIORITY ON THOSE FUNDS

We are a holding company whose sole material asset is the common stock of our subsidiaries. In connection with the amended senior secured credit facility, we have reaffirmed the pledge of all of the common stock of our operating subsidiaries that own our 37 existing networks to the lenders under the amended senior secured credit facility. These operating subsidiaries, which currently own substantially all of our operating assets related to our Tier III Markets business, are directly liable to the lenders under the amended senior secured credit facility. In addition, under a recent amendment to the amended senior secured credit facility, we will be required to pledge to the lenders all of the common stock of a subsidiary holding company which we will organize to hold all of the common stock of the operating subsidiaries through which we conduct our National Data Platform business.

We must rely upon dividends and other payments from our operating subsidiaries to generate the funds necessary to meet our obligations, including

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the payment of principal and interest on the notes. These subsidiaries are legally distinct from us and have no obligation to pay amounts due by us. The ability of our operating subsidiaries to make such payments to us will be subject to, among other things, the availability of funds, the terms of each operating subsidiary's indebtedness and applicable state laws. In particular, the terms of the operating subsidiaries' credit facilities prohibit them from paying dividends and principal and interest on intercompany borrowings unless, among other things, they are in compliance with certain financial covenants. Accordingly, we cannot assure you that we will be able to obtain any funds from our operating subsidiaries.

Claims of creditors of our subsidiaries, including trade creditors, will generally have priority as to the assets of such subsidiaries over the claims of the Company and the holders of our indebtedness and capital stock. We have unconditionally guaranteed the repayment of the amended senior secured credit facility.

THERE ARE RISKS IN CONNECTION WITH OUR NATIONWIDE DATA PLATFORM BUSINESS

We have entered into a number of guaranteed revenue contracts with carrier customers whereby we, as the local service provider, will provide data telecommunications services to these companies for approximately 42 to 51 months. At the present time we have commitments under these agreements to provide more than one million ports.

To date, we have principally financed the capital cost of the equipment associated with the provision of this service. We are wholly dependent upon payment of fees under agreements with the carrier customers in order to fund the required financing.

We do not have an option to renew or extend these agreements. In addition, given the rapid change in technology in the telecommunications industry, the equipment may be obsolete at the end of the term.

Currently, more than 96% of the ports comprising our nationwide data platform are subject to our contracts with Qwest. Any failure by Qwest to make the contracted payments would have a material adverse effect on our business.

OUR INDUSTRY IS EXTREMELY COMPETITIVE AND MANY OF OUR COMPETITORS HAVE GREATER RESOURCES THAN WE HAVE

The telecommunications industry is extremely competitive, particularly with respect to price and service. We face competition in all of our markets, primarily from incumbent local exchange carriers. Generally, our incumbent local exchange carrier competitor is one of the regional Bell operating companies. The incumbent local exchange carriers:

- have long-standing relationships with their customers,
- have financial, technical and marketing resources substantially greater than we have,
- have the potential to fund competitive services with revenues from a variety of businesses, and

- currently benefit from a number of existing regulations that favor these carriers.

We do not believe that Tier III markets can profitably support more than two facilities-based competitors to the incumbent local exchange carrier. In several of our markets we face competition from two or more facilities-based competitive local exchange carriers. After establishing and funding a network in a given market, the marginal cost of carrying an additional call is negligible. Accordingly, in Tier III markets where there are three or more facilities-based competitive local exchange carriers, we expect substantial price competition. We believe that such markets may be unprofitable for one or more operators.

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Potential competitors in our markets include:

- microwave carriers,
- wireless telecommunications providers,
- cable television companies, utilities, regional Bell operating companies seeking to operate outside their current local service areas,
- independent telephone companies, and
- large long distance carriers, such as AT&T and MCI WorldCom, which have begun to offer integrated local and long distance telecommunications services.

Industry consolidation and the formation of strategic alliances within the telecommunications industry, as well as the development of new technologies, could also give rise to significant new competitors for us.

A large portion of our Nationwide Data Platform business will be conducted in larger Tier I and Tier II markets. We expect that our primary competitors in this business will be both incumbent local exchange carriers and other competitive local exchange carriers. Because the regional Bell operating companies and other incumbent local exchange carriers tend to focus their efforts on Tier I and Tier II markets, they will have a significantly greater local presence in these markets. In addition, due to the larger size of the markets, there are a greater number of facilities-based competitive local exchange carriers competing for data business in these markets than we usually face in Tier III markets. For this reason, we generally will not enter these markets to offer nationwide data platform services unless we have a pre-existing agreement with a significant customer justifying our presence in the market.

One of the primary purposes of the Telecommunications Act of 1996 is to promote competition, particularly in local markets. Recent regulatory initiatives allow competitive local exchange carriers like us to interconnect with incumbent local exchange carrier facilities. This provides increased business opportunities for us. However, these regulatory initiatives have been accompanied by increased pricing flexibility for, and relaxation of regulatory oversight of, the incumbent local exchange carriers. If the incumbent local exchange carriers engage in increased volume and discount pricing practices or charge us increased fees for interconnection to their networks, or if the incumbent local exchange carriers delay implementation of our interconnection to their networks, our business may be adversely affected.

To the extent we interconnect with and use incumbent local exchange carrier networks to serve our customers, we are dependent upon their technology and capabilities. The Telecommunications Act imposes interconnection obligations on incumbent local exchange carriers, but we cannot assure you that we will be able to obtain the interconnections we require at desirable rates, terms and conditions. In the event that we experience difficulties in obtaining appropriate and reasonably priced service from the incumbent local exchange carriers, our ability to serve our customers would be impaired.

Both the long distance and data transmission businesses are extremely competitive. Prices in both businesses have declined significantly in recent years and are expected to continue to decline. Our long distance services face competition from large carriers such as AT&T, MCI WorldCom and Sprint. We will

rely on other carriers to provide transmission and termination for our long distance traffic and therefore will be dependent on such carriers.

Although we expect to experience declining prices and increasing price competition, we might not be able to achieve or maintain adequate market share or revenue, or compete effectively, in any of our markets.

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INCUMBENT LOCAL EXCHANGE CARRIERS HAVE DISPUTED THE ENTITLEMENT OF COMPETITIVE LOCAL EXCHANGE CARRIERS TO RECIPROCAL COMPENSATION FOR CERTAIN CALLS TO INTERNET SERVICE PROVIDERS

In most states in which we provide services, our arrangements with the incumbent local exchange carriers provide that every time a customer of an incumbent local exchange carrier connects to an Internet service provider that is one of our customers, we are entitled to receive payment from the incumbent local exchange carrier. This payment is called "reciprocal compensation." The incumbent local exchange carriers have objected to making reciprocal compensation payments and are seeking to have this changed by legislation, regulation and litigation. The incumbent local exchange carriers have threatened to withhold, and in many cases have withheld, reciprocal compensation for such calls. We recognized reciprocal compensation revenue of approximately $18.2 million or 8.7% of our revenue, related to these calls for the year ended December 31, 2000. As of December 31, 2000, the receivable related to these calls was approximately $7.2 million.

In May 2000, we reached a resolution of our claims for payment of certain reciprocal compensation charges previously disputed by BellSouth Corporation. Under the agreement, BellSouth made a one-time payment that resolved all amounts billed through March 31, 2000. In addition, we agreed with BellSouth on future rates for reciprocal compensation, setting new contractual terms for payment. Our prior agreement with BellSouth provided for a rate of $.009 per minute of use for reciprocal compensation. Under the terms of the new agreement, the rates for reciprocal compensation which will apply to all local traffic, including Internet service provider-bound traffic, will decrease over time. The reduction will be phased in over a three year period beginning with a rate of $.002 per minute of use until March 31, 2001, $.00175 per minute of use from April 1, 2001 through March 31, 2002 and $.0015 per minute of use from April 1, 2002 through March 31, 2003.

In March 2001, we filed a formal complaint against Southwestern Bell Telephone Company with the Kansas Corporation Commission seeking payment of past due reciprocal compensation for calls to Internet service providers. We cannot predict the outcome of this proceeding.

We are currently pursuing resolution of this issue with other incumbent local exchange carriers. Our goal is to reach mutually acceptable terms for both outstanding and future reciprocal compensation amounts for all traffic. We cannot assure you that we will reach new agreements with these carriers on favorable terms; nor can we assure you that changes in legislation or regulation will not adversely affect our ability to collect reciprocal compensation.

WE RELY ON INCUMBENT LOCAL EXCHANGE CARRIERS FOR INTERCONNECTION AND PROVISIONING

Although the incumbent local exchange carriers are legally required to "unbundle" their network into discrete elements and permit us to purchase only the network elements we need to originate and terminate our traffic, thereby decreasing operating expenses, we cannot assure you that this unbundling will be timely or result in favorable prices. We cannot service a new customer unless the incumbent local exchange carrier sends a technician to physically alter its network (known as provisioning). We have experienced delays in provisioning unbundled network elements from incumbent local exchange carriers in the past and these delays have hampered our revenue growth. These delays may continue to occur.

In January 1999, the Supreme Court overturned the Federal Communications Commission's rules regarding which network elements must be unbundled by the incumbent local exchange carriers, and remanded to the Federal Communications Commission the question of which network elements are "necessary" to competing carriers like us. The Supreme Court also remanded several issues to the U.S. Court of Appeals for the 8th Circuit for further consideration.

On November 5, 1999, the Federal Communications Commission issued an order establishing the network elements that must be offered by incumbent local exchange carriers as unbundled network elements. The Federal Communications

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Commission required that most, but not all, of the network elements specified in its initial order, as well as some new network elements not included on the original list, be made available by incumbent local exchange carriers. The Federal Communications Commission also changed the obligation of incumbent local exchange carriers to provide certain combinations of network elements. Various parties have sought reconsideration and filed appeals of the Federal Communications Commission's order. Those appeals and petitions are pending and there can be no assurance as to their ultimate outcome.

On July 18, 2000, the U.S. Court of Appeals for the 8th Circuit issued a decision in which it upheld the Federal Communication Commission's use of a forward-looking methodology to establish prices for network elements, but the Court vacated the agency's rule that the methodology applied should be based on the use of the most efficient telecommunications technology currently available and the lowest cost network configuration. Rather, the Court held that the methodology must be applied based on the costs of the incumbent local exchange carriers' existing facilities and equipment. The issue was remanded to the Federal Communications Commission for further consideration. The Court's ruling is currently under review by the U.S. Supreme Court. A decision by the Supreme Court is expected in the Court's fall 2001 term. We are unable to provide assurances as to the outcome of the Supreme Court case or of the remand proceeding that must be conducted by the Federal Communications Commission.

The 8th Circuit also affirmed its prior decision to vacate the Federal Communications Commission rule that required incumbent local exchange carriers to provide combinations of network elements that are not ordinarily combined in their networks. The Court's decision keeps in place the system whereby carriers cannot obtain network element combinations unless the incumbent local exchange carrier has already combined the elements in its network today. The Supreme Court is currently reviewing this issue as well as the pricing issue described above.

WE MUST COMPLETE THE INSTALLATION OF OUR CUSTOMER SERVICE SYSTEMS

Sophisticated information and processing systems are vital to our growth and our ability to monitor costs, bill customers, provision customer orders and achieve operating efficiencies. Initially, our billing and information systems were designed largely in-house with partial reliance on third-party vendors. These systems generally met our needs due in part to our low volume of bills and orders. As we have expanded our services and our customer base, the need for sophisticated billing and information systems has increased significantly. We have embarked upon a program to implement a full suite of order management, customer service, billing and financial applications. These applications include electronic order tracking software developed by Kixtart OSS Solutions Inc., providing comprehensive billing functions developed by Billing Concepts Systems, Inc./APTIS, Inc. and financial software developed by PeopleSoft, Inc. The installation of the operational support systems has been substantially completed with development and expansion to continue as needed. The initial installation of the new billing and financial systems was completed during the second quarter of 1999. Additional development of the billing and financial systems will be phased in over time as needed. Our failure to:

- implement the new operational support systems on a timely basis,
- adequately identify all of our information and processing needs, or
- upgrade our systems as necessary,

could have a material adverse effect on our business.

THERE ARE RISKS IN PROVIDING LONG DISTANCE SERVICES

We enter into wholesale agreements with long distance carriers to provide us with long distance transmission capacity. These agreements typically provide for the resale of long distance services on a per minute basis terms with minimum volume commitments or volume discounts. The negotiation of these agreements involves estimates of future supply and demand for long distance

telecommunications transmission capacity, as well as estimates of the calling pattern and traffic levels of our future long distance customers. Should we fail to meet our minimum volume commitments, if any, pursuant to these agreements, we may be obligated to pay underutilization charges or we may lose the benefit of

all or a portion of the volume discounts we have negotiated. Likewise, we may underestimate our need for long distance facilities and therefore be required to obtain the necessary transmission capacity in "spot markets" which are often more expensive than longer term contracts. We cannot assure you that we will acquire long distance capacity on favorable terms or that we can accurately predict long distance prices and volumes so that we can generate favorable gross margins from our long distance business.

WE ARE SUBJECT TO SIGNIFICANT GOVERNMENT REGULATION WHICH MAY CHANGE IN AN ADVERSE MANNER

Our networks and the provision of switched and private line services are subject to significant regulation at the federal, state and local levels. The telecommunications industry in general, and the competitive local exchange carrier industry in particular, are undergoing substantial regulatory change and uncertainty. We cannot assure you that future regulatory, judicial or legislative changes, or other regulatory activities, will not have a material adverse effect on our business. For a further discussion of regulatory issues see Item 1 - "Business--Regulation" of this Report on Form 10-K.

WE WILL BE DEPENDENT UPON KNT NETWORK TECHNOLOGIES LLC FOR OUTSIDE NETWORK RELATED CONSTRUCTION AND MAINTENANCE SERVICES

We are currently in negotiations to complete the transfer of our construction division to KNT Network Technologies, LLC, a company independently owned by Harold N. Kamine and Nassau Capital, our principal stockholders. Pursuant to an arrangement between the parties, effective June 1, 2000, we transferred substantially all of the employees of our construction division to KNT. KNT is providing construction and maintenance services to us and is being reimbursed for all of the direct costs of these activities. In addition, we are currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum. We will be dependent upon KNT for performance of our network related construction needs.

WE ARE DEPENDENT ON AGREEMENTS WITH THIRD PARTIES FOR OUR RIGHTS-OF-WAY AND FRANCHISES

We must obtain easements, rights-of-way, entry to premises, franchises and licenses from various private parties, actual and potential competitors and state and local governments in order to construct and operate our networks, some of which may be terminated upon 30 or 60 days' notice to us. We cannot assure you that we will obtain rights-of-way and franchise agreements on acceptable terms or that current or potential competitors will not obtain similar rights-of-way and franchise agreements that will allow them to compete against us. If any of our existing franchise or license agreements were terminated or not renewed and we were forced to remove our fiber optic cables or abandon our networks in place, such termination could have a material adverse effect on our business. Our agreements for rights-of-way and similar matters generally require us to indemnify the party providing such rights. Such indemnities could make us liable for actions (including negligence of the other party).

THE TELECOMMUNICATIONS INDUSTRY IS SUBJECT TO RAPID TECHNOLOGICAL CHANGE

The telecommunications industry is subject to rapid and significant changes in technology, and we must rely on third parties for the development of and access to new technology. We cannot predict the effect of technological changes on our business. For example, Voice over Internet Protocol technology is not currently being used to any material extent for many of the purposes for which we believe it will in the future. There may be significant obstacles to implementing Voice over Internet Protocol for these purposes. We believe our future success will depend, in part, on our ability to anticipate or adapt to these changes and to offer, on a timely basis, services that meet customer

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demands. In particular, service offerings in the data transmission sector of the industry are expanding rapidly. We may not be able to anticipate or adapt to such changes and to offer, on a timely basis, services that meet customers' demands.

THE FUTURE SUCCESS OF OUR BUSINESS DEPENDS UPON KEY PERSONNEL

We believe that the efforts of a number of key management and operating personnel will largely determine our success and the loss of any of such persons could adversely affect us. We do not maintain so-called "key man" insurance on any of our personnel. We have employment agreements with Mr. Lenahan, our Chief Executive Officer, Mr. Young, our President and Chief Operating Officer, and Mr. Stewart, our Chief Financial Officer, which expire at various times from March

2003 through April 2005. Our success will also depend in part upon our ability to hire and retain highly skilled and qualified operating, marketing, financial and technical personnel. The competition for qualified personnel in the telecommunications industry is intense and, accordingly, we may not be able to hire or retain necessary personnel.

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ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Market risks relating to our operations result primarily from changes in interest rates. A substantial portion of our long-term debt bears interest at a fixed rate. However, the fair market value of the fixed rate debt is sensitive to changes in interest rates. We are subject to the risk that market interest rates will decline and the interest expense due under the fixed rate debt will exceed the amounts due based on current market rates. We have entered into two interest rate swap agreements with commercial banks to reduce the impact of changes in interest rates on a portion of our outstanding variable rate debt. The agreements effectively fix the interest rate on $415.0 million of our outstanding variable rate borrowings under our amended senior secured credit facility due 2007. A $325.0 million interest rate swap agreement entered into in April 2000 terminates in April 2004 and a $90.0 million interest rate swap agreement entered into in June 2000 terminates in June 2005. For other information regarding the swap agreements, see Note 6, "Interest Rate Swap Agreements," of the Notes to Consolidated Financial Statements included in Item 8 of this Report on Form 10-K.

The following table provides information about our significant financial instruments that are sensitive to changes in interest rates (in millions):

	Fair Value on December 31, 2000	Future Principal Payments						
		2001	2002	2003	2004	2005	Thereafter	Total
Long-Term Debt:								
Fixed Rate:								
Senior Discount Notes, interest payable at 12 1/2%, maturing 2008	$ 85.3	$ -	$ -	$ -	$ -	$ -	$ [illegible]	$ [illegible]
Senior Notes, interest payable at 13 1/2%, maturing 2009.....	109.5	-	-	-	-	-	[illegible]	[illegible]
Variable rate:								
Amended Senior Secured Credit Facility, interest variable (11.87% at December 31, 2000)(a)....	618.2	-	.6	54.5	[illegible]	[illegible]	[illegible]	[illegible]
Internet Infrastructure Equipment Financing (8.75% at December 31, 2000)(a).	110.0	18.3	31.4	31.4	28.9	-	-	[illegible]
Interest rate swaps:								
Variable rate for fixed rate	(13.2)	-	-	-	-	-	-	-
Total	$ 909.8	$ 18.3	$ 32.0	$ 85.9	$ 128.8	$ [illegible]	$ [illegible]	$ [illegible]

(a) Interest is based on a variable rate, which at our option, is determined by either a base rate or LIBOR, plus, in each case, a specified margin.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The following statements are filed as part of this Annual Report on Form 10-K:

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REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders
KMC Telecom Holdings, Inc.

We have audited the consolidated balance sheets of KMC Telecom Holdings, Inc. as of December 31, 1999 and 2000, and the related consolidated statements of operations, redeemable equity, nonredeemable equity and cash flows for each of the three years in the period ended December 31, 2000. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of KMC Telecom Holdings, Inc. as of December 31, 1999 and 2000, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States.

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/s/ ERNST & YOUNG LLP

MetroPark, New Jersey
April 17, 2001

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS)

	DECEMBER 31,	
	1999	2000
ASSETS		
Current assets:		
Cash and cash equivalents	$ [illegible]	$ [illegible]
Restricted investments	[illegible]	[illegible]
Accounts receivable, net of allowance for doubtful accounts of $3,[illegible] and $10,921 in 1999 and 2000, respectively	[illegible]	[illegible]
Prepaid expenses and other current assets	[illegible]	[illegible]
Total current assets	[illegible]	[illegible]
Long-term restricted investments	[illegible]	[illegible]
Networks, property and equipment, net	[illegible]	[illegible]
Intangible assets, net	[illegible]	[illegible]
Deferred financing costs, net	[illegible]	[illegible]
Other assets	[illegible]	[illegible]
	$ [illegible]	$ [illegible]
LIABILITIES, REDEEMABLE AND NONREDEEMABLE EQUITY (DEFICIENCY)		
Current liabilities:		
Accounts payable	$ [illegible]	$ [illegible]
Accrued expenses	[illegible]	[illegible]
Deferred revenue	[illegible]	[illegible]
Total current liabilities	[illegible]	[illegible]
Notes payable	[illegible]	[illegible]
Senior notes payable	[illegible]	[illegible]
Senior discount notes payable	[illegible]	[illegible]
Total liabilities	[illegible]	[illegible]

Commitments and contingencies

Redeemable equity:

Senior redeemable, exchangeable, PIK preferred stock, par value $.01 per share; authorized: 630 shares in 1999 and 2000; shares issued and outstanding:		
Series E, 65 shares in 1999 and 75 shares in 2000 ($74,154 liquidation preference)	[illegible]	[illegible]
Series F, 44 shares in 1999 and 48 shares in 2000 ($47,[illegible] liquidation preference)	[illegible]	[illegible]
Redeemable cumulative convertible preferred stock, par value $.01 per share; [illegible] shares authorized; shares issued and outstanding		
Series A, 124 shares in 1999 and 2000 ($12,[illegible] liquidation preference)	[illegible]	[illegible]

Series C, 175 shares in 1999 and 2000 ($17,500 liquidation preference)	40,301	72,701
Redeemable cumulative convertible preferred stock, par value $.01 per share; 2,500 shares authorized; shares issued and outstanding:		
Series G-1, -0- shares in 1999 and 59 shares in 2000 ($19,900 liquidation preference)	-	19,435
Series G-2, -0- shares in 1999 and 481 shares in 2000 ($162,600 liquidation preference)	-	158,797
Redeemable common stock, shares issued and outstanding, 224 in 1999 and 2000	33,755	45,563
Redeemable common stock warrants	12,925	16,817
Total redeemable equity	250,470	535,145
Nonredeemable equity (deficiency):		
Common stock, par value $.01 per share; 4,250 shares authorized, issued and outstanding, 629 shares in 1999 and 637 shares in 2000	6	6
Unearned compensation	(9,163)	(16,608)
Accumulated deficit	(375,256)	(802,869)
Total nonredeemable equity (deficiency)	(384,413)	(819,471)
	$ 886,040	$ 1,331,275

SEE ACCOMPANYING NOTES.

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KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	YEAR ENDED DECEMBER 31		
	1998	1999	2000
Revenue	$ 22,425	$ 64,313	$ 209,195
Operating expenses:			
Network operating costs:			
Non-cash stock option compensation expense	566	2,367	2,731
Other network operating costs	27,699	81,678	169,593
Selling, general and administrative:			
Non-cash stock option compensation expense	6,514	27,446	31,840
Other selling, general and administrative	34,171	84,434	162,275
Depreciation and amortization	9,257	29,077	76,129
Total operating expenses	78,207	225,022	442,568
Loss from operations	(55,782)	(160,709)	(233,373)
Other expense	--	(4,297)	--
Interest income	8,818	8,701	11,784
Interest expense	(29,789)	(69,411)	(116,193)
Net loss before cumulative effect of change in accounting principle	(76,753)	(225,716)	(357,982)
Cumulative effect of change in accounting principle	--	--	(1,705)
Net loss	(76,753)	(225,716)	(359,687)
Dividends and accretion on redeemable preferred stock	(18,285)	(81,633)	(94,440)
Net loss applicable to common shareholders	$ (95,038)	$ (307,349)	$ (454,127)
Net loss per common share before cumulative effect of change in accounting principle	$ (114.42)	$ (360.88)	$ (529.22)
Cumulative effect of change in accounting principle	--	--	(1.99)
Net loss per common share	$ (114.42)	$ (360.88)	$ (531.21)
Pro forma amounts assuming the change in accounting principle was applied retroactively:			
Net loss applicable to common shareholders	$ (95,424)	$ (309,054)	$ (452,422)
Net loss per common share	$ (114.88)	$ (362.88)	$ (529.22)
Weighted average number of common shares outstanding	831	852	855

SEE ACCOMPANYING NOTES.

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF REDEEMABLE EQUITY
YEARS ENDED DECEMBER 31, 1998, 1999 AND 2000
(IN THOUSANDS)

	REDEEMABLE EQUITY									
	Preferred Stock									
	Series A		Series C		Series D		Series E		Series F	
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount
BALANCE, DECEMBER 31, 1997	124	$ 18,879	150	$ 14,667	25	$2,379	--	$ --	--	$ --
Conversion of Series D Preferred Stock to Series C Preferred Stock			25	2,379	(25)	(2,379)				
Issuance of common stock										
Accretion of redeemable equity		11,511		4,597						
Payment of dividends on preferred stock of subsidiary										
Issuance of warrants										
Cancellation of KMC Telecom stock options										
Issuance and adjustments to fair value of stock options to employees										
Issuance and adjustments to fair value of stock options to non-employees										
Amortizations of unearned compensation										
Net loss										
BALANCE, DECEMBER 31, 1998	124	30,390	175	21,643	--	--	--	--	--	--
Issuance of Series E Preferred Stock							60	54,829		
Issuance of Series F Preferred Stock									40	34,817
Stock Dividends of Series E Preferred Stock							5	5,004		
Stock Dividends of Series F Preferred Stock									4	4,177
Issuance of warrants										
Reclassification of warrants related to "put rights"										
Exercise of warrants										
Accretion on redeemable equity		40,959		18,658				977		2,376
Issuance and adjustments to fair value of stock options to employees										
Adjustment to fair value of stock options to non-employees										
Amortization of unearned compensation										
Exercise of stock options										
Reclassification of additional paid-in capital deficiency										
Net loss										
BALANCE, DECEMBER 31, 1999	124	71,349	175	40,301	--	--	65	60,770	44	41,370
Issuance of Series G1 Preferred Stock										
Issuance of Series G2 Preferred Stock										
Stock Dividends of Series E Preferred Stock							10	9,951		
Stock Dividends of Series F Preferred Stock									8	6,654
Accretion on redeemable equity		37,923		32,400				1,271		5,509
Issuance and adjustments to fair value of stock options to employees										
Issuance and adjustments to fair value of stock options to non-employees										
Exercise of stock options										
Amortization of unearned compensation										
Redemption and retirement of Series F Preferred Stock									(4)	(2,965)
Reclassification of additional paid-in capital deficiency										
Net loss										
BALANCE, DECEMBER 31, 2000	124	$109,272	175	$72,701	--	$ --	75	$61,993	48	$50,569

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF REDEEMABLE EQUITY
YEARS ENDED DECEMBER 31, 1998, 1999 AND 2000
(IN THOUSANDS)

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KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF NONREDEEMABLE EQUITY
YEARS ENDED DECEMBER 31, 1998, 1999 AND 2000
(IN THOUSANDS)

	NONREDEEMABLE EQUITY		
	COMMON STOCK		Additional Paid-In Capital
	Shares	Amount	
BALANCE, DECEMBER 31, 1997	614	$ 6	$ 15,374
Conversion of Series D Preferred Stock to Series C Preferred Stock			
Issuance of Common stock			
Accretion of redeemable equity			(17,861)
Payment of dividends on preferred stock of subsidiary			(592)
Issuance of warrants			10,446
Cancellation of KMC Telecom stock options			(25,191)
Issuance and adjustments to fair value of stock options to employees			27,936
Issuance and adjustments to fair value of stock options to non-employees			4,668
Amortizations of unearned compensation			
Net loss			
BALANCE, DECEMBER 31, 1998	614	6	13,780
Issuance of Series E Preferred Stock			
Issuance of Series F Preferred Stock			
Stock Dividends of Series E Preferred Stock			(5,804)
Stock Dividends of Series F Preferred Stock			(4,[illegible])
Issuance of Warrants			749
Reclassification of warrants related to "put rights"			249
Exercise of warrants			1
Accretion on redeemable equity			(76,274)
Issuance and adjustments to fair value of stock options to employees			27,280
Adjustment to fair value of stock options to non-employees			5,812
Amortization of unearned compensation			
Exercise of Stock options	15		111
Reclassification of additional paid-in capital deficiency			39,256
Net loss			
BALANCE, DECEMBER 31, 1999	629	6	--
Issuance of Series G1 Preferred Stock			
Issuance of Series G2 Preferred Stock			
Stock Dividends of Series E Preferred Stock			(9,951)
Stock Dividends of Series F Preferred Stock			(4,854)
Accretion on redeemable equity			(93,535)
Issuance and adjustments to fair value of stock options to employees			18,218
Issuance and adjustments to fair value of stock options to non-employees			1,796
Exercise of Stock options	8		944
Amortization of unearned compensation			
Redemption and retirement of Series F Preferred Stock			
Reclassification of additional paid-in capital deficiency			87,356
Net loss			
BALANCE, DECEMBER 31, 2000	637	$ 6	$ --

SEE ACCOMPANYING NOTES.

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF REDEEMABLE EQUITY
YEARS ENDED DECEMBER 31, 1998, 1999 AND 2000
(IN THOUSANDS)

	NONREDEEMABLE EQUITY
	Total

	Unearned Compensation	Accumulated Deficit	Nonredeemable Equity (Deficiency)
BALANCE, DECEMBER 31, 1997	$ (6,521)	$ (35,532)	$ (26,673)
Conversion of Series D Preferred Stock to Series C Preferred Stock			
Issuance of Common stock			(17,861)
Accretion of redeemable equity			(592)
Payment of dividends on preferred stock of subsidiary			10,446
Issuance of warrants			(21,346)
Cancellation of KMC Telecom stock options	4,845		--
Issuance and adjustments to fair value of stock options to employees	(27,906)		4,668
Issuance and adjustments to fair value of stock options to non-employees			23,758
Amortizations of unearned compensation	23,758		(76,753)
Net loss		(76,753)	
BALANCE, DECEMBER 31, 1998	(5,824)	(112,285)	(104,353)
Issuance of Series E Preferred Stock			(5,004)
Issuance of Series F Preferred Stock			(4,177)
Stock Dividends of Series E Preferred Stock			749
Stock Dividends of Series F Preferred Stock			249
Issuance of Warrants			1
Reclassification of warrants related to "put rights"			(76,274)
Exercise of warrants			--
Accretion on redeemable equity			5,832
Issuance and adjustments to fair value of stock options to employees	(27,286)		23,947
Adjustment to fair value of stock options to non-employees			333
Amortization of unearned compensation	23,947		--
Exercise of Stock options			(225,716)
Reclassification of additional paid-in capital deficiency		(37,255)	
Net loss		(225,716)	
BALANCE, DECEMBER 31, 1999	$ (9,163)	$ (375,256)	$ (384,413)
Issuance of Series G1 Preferred Stock			-
Issuance of Series G2 Preferred Stock			-
Stock Dividends of Series E Preferred Stock			(9,951)
Stock Dividends of Series F Preferred Stock			(6,654)
Accretion on redeemable equity			(93,535)
Issuance and adjustments to fair value of stock options to employees	(38,218)		-
Issuance and adjustments to fair value of stock options to non-employees			3,796
Exercise of Stock options			562
Amortization of unearned compensation	30,773		30,773
Redemption and retirement of Series F Preferred Stock		(362)	(362)
Reclassification of additional paid-in capital deficiency		(67,564)	-
Net loss		(359,687)	(359,687)
BALANCE, DECEMBER 31, 2000	$ (16,608)	$ (802,869)	$ (819,471)

KMC TELECOM HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)

	YEAR ENDED DECEMBER 31		
	1998	1999	2000
OPERATING ACTIVITIES			
Net loss	$ (76,753)	$ (225,716)	$ (359,687)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	9,257	29,077	76,139

Provision for doubtful accounts	370	5,263	7,875
Non-cash interest expense	25,356	31,141	45,635
Non-cash stock option compensation expense	7,080	29,833	34,571
Changes in assets and liabilities:			
Accounts receivable	(6,591)	(25,097)	(27,643)
Prepaid expenses and other current assets	(826)	(60)	(2,513)
Other assets	(1,821)	3,720	(9)
Accounts payable	7,449	29,319	31,541
Accrued expenses	1,719	21,105	34,123
Deferred revenue	1,187	3,122	13,530
Net cash used in operating activities	(33,573)	(98,293)	(146,448)
INVESTING ACTIVITIES			
Construction of networks and purchases of equipment	(148,580)	(318,536)	(476,640)
Acquisitions of franchises, authorizations and related assets	(1,147)	(1,992)	(926)
Deposit on purchase of equipment	(2,551)	-	-
Additions to restricted investments	-	-	(43,471)
Purchase of investments, net	(27,920)	-	-
Redemption of investments	-	43,450	32,085
Net cash used in investing activities	(180,198)	(277,078)	(488,952)
FINANCING ACTIVITIES			
Proceeds from notes payable, net of issuance costs	938	-	208,475
Proceeds from issuance of common stock and warrants, net of issuance costs	20,446	-	-
Proceeds from issuance of preferred stock and related warrants, net of issuance costs	-	91,001	177,500
Issuance costs of credit facilities	(6,515)	(2,300)	-
Proceeds from exercise of stock options	-	333	562
Proceeds from issuance of senior notes, net of issuance costs and purchase of portfolio of restricted investments	-	158,286	-
Proceeds from senior secured credit facility, net of issuance costs	-	192,836	176,203
Repayment of notes payable	(20,801)	-	-
Repurchase and retirement of Series F Preferred Stock	-	-	(3,329)
Proceeds from issuance of senior discount notes, net of issuance costs	225,923	-	-
Dividends on preferred stock of subsidiary	(592)	-	-
Net cash provided by financing activities	219,399	440,156	659,411
Net increase in cash and cash equivalents	5,628	64,785	24,011
Cash and cash equivalents, beginning of year	15,553	21,181	85,966
Cash and cash equivalents, end of year	$ 21,181	$ 85,966	$ 109,977
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION			
Cash paid during the year for interest, net of amounts capitalized	$ 4,438	$ 29,182	$ 80,374

SEE ACCOMPANYING NOTES.

KMC TELECOM HOLDINGS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2000

1. ORGANIZATION

KMC Telecom Holdings, Inc. ("KMC Holdings") is a holding company formed during 1997 primarily to own all of the shares of its then operating subsidiaries, KMC Telecom Inc. ("KMC Telecom"), KMC Telecom II, Inc. ("KMC Telecom II"), KMC Telecom III, Inc. ("KMC Telecom III") and KMC Telecom of Virginia, Inc. KMC Telecom Holdings, Inc. and its subsidiaries are collectively referred to herein as the Company. All significant intercompany transactions and balances have been eliminated in consolidation.

The Company is a fiber-based integrated communications provider offering data, voice and Internet infrastructure services. The Company offers these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers, primarily in the South, Southeast, Midwest and Mid-Atlantic United States. The business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION

On July 1, 1999, the Company acquired all of the membership interests of KMC Services LLC from Harold N. Kamine, the Chairman of the Board of Directors, for nominal consideration. KMC Services LLC was formed to provide services to the Company and its customers, initially offering a leasing program for equipment physically installed at the customer's premises. The acquisition was accounted for as a combination of entities under common control, and no changes were made to the historical cost basis of KMC Services LLC's assets. During the second quarter of 1999, the Company had reduced the carrying value of its $709,000 loan receivable from KMC Services LLC to an amount equal to the value of KMC Services LLC's net assets at the acquisition date. KMC Services LLC has been consolidated with the Company since July 1, 1999.

The Company has incurred significant operating and net losses as a result of the development and operation of its networks, and expects that such losses will continue as it emphasizes the development, construction and expansion of its networks and building its customer base. As a result, the Company does not expect there to be any cash provided by operations in the near future. The Company will also need to fund the expansion of its networks as well as to fund capital expenditures related to its nationwide data platform business. To date, the Company has financed its operating losses and capital expenditures with equity invested by its founders, preferred stock placements, credit facility borrowings, equipment loans, operating leases, monetizations and its 12 1/2% senior discount notes and 13 1/2% senior notes. Actual capital expenditures and operating losses will depend on numerous factors, including the nature of future expansion and acquisition opportunities and factors beyond the Company's control, including economic conditions, competition, regulatory developments and the availability of capital.

As more fully described in Note 18, the Company entered into two financing transactions in March 2001 which generated aggregate unrestricted net proceeds of approximately $271.0 million and, in April 2001, further amended its Amended Senior Secured Credit Facility to, among other things, revise certain of the financial covenants to be less restrictive.

After giving effect to these transactions, management believes that the Company's cash and borrowings available under the Amended Senior Secured Credit Facility will be sufficient to meet its liquidity needs on a going concern basis to fund operating losses and capital expenditure requirements for all of its Tier III markets, its current Nationwide Data Platform contracts and other existing commitments into the second quarter of 2002. However, in the event that such plans change, the assumptions upon which such plans are based prove inaccurate, the Company expands or accelerates its business plan or determines to consummate acquisitions, the foregoing sources of funds may prove insufficient and the Company may be required to seek additional financing sooner than currently expected. Additional sources of financing may include public or private equity or debt financings, leases and other financing arrangements.

CASH AND CASH EQUIVALENTS

The Company considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

NETWORKS, PROPERTY AND EQUIPMENT

Networks, property and equipment are stated at cost, net of accumulated depreciation. Depreciation is provided over the estimated useful lives of the respective assets using the straight-line method for financial statement reporting purposes.

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The estimated useful lives of the Company's principal classes of assets are as follows:

Networks:

Fiber optic systems	20 years
Telecommunications equipment	10 years
Furniture and other	5 years
Leasehold improvements	Life of lease

INTANGIBLE ASSETS

Costs incurred in developing new networks or expanding existing networks, including negotiation of rights-of-way and obtaining regulatory authorizations are capitalized and amortized over the initial term of the agreements, which generally range from 2 to 7 years. Costs incurred to obtain city franchises are capitalized by the Company and amortized over the initial term of the franchises, which generally range from 2 to 7 years.

IMPAIRMENT OF LONG-LIVED ASSETS

The Company records impairment losses on long-lived assets used in operations or expected to be disposed of when impairment indicators are present and the cash flows expected to be derived from those assets are less than the carrying amounts of those assets. An impairment loss is measured as the amount by which the carrying amount of the asset exceeds the fair value of the asset. There were no material impairments of assets during the year.

DEFERRED FINANCING COSTS

The Company capitalizes issuance costs related to its debt. Such costs are amortized utilizing the interest method over the lives of the related debt. The related amortization is included as a component of interest expense, and amounted to $2,279,000, $3,814,000 and $7,721,000 for the years ended December 31, 1998, 1999 and 2000, respectively.

OTHER ASSETS

Other assets are comprised principally of employee loans, security deposits and other deposits.

REVENUE RECOGNITION

Revenue is recognized in the period the service is provided, except for installation revenue which is recorded over the average contract period (see "ACCOUNTING CHANGE" below). The Company generally invoices customers one month in advance for recurring services resulting in deferred revenue. However, some services, such as reciprocal compensation, are not billed in advance resulting in unbilled revenue included in accounts receivable. The accounts receivable balances for services which will be billed in the succeeding month totaled $5,305,000 and $4,119,000 at December 31, 1999 and 2000, respectively.

ACCOUNTING CHANGE

In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101 ("SAB 101"), REVENUE RECOGNITION IN FINANCIAL STATEMENTS. SAB 101 provides additional guidance in applying generally accepted accounting principles to revenue recognition in financial statements. Through December 31, 1999, the Company recognized installation revenue upon completion of the installation. Effective January 1, 2000, in accordance with the provisions of SAB 101, the Company is recognizing installation revenue over the average contract period. The cumulative effect of this change in accounting principle resulted in a charge of approximately $1.7 million which was recorded in the quarter ended March 31, 2000. For the year ended December 31, 2000, the net effect of adopting this change in accounting principle was a deferral of the

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recognition of $3.0 million of revenue, which increased net loss for the period by $1.56 per share. Revenue for the year ended December 31, 2000 includes $1.7 million of revenues that, prior to the accounting change, had been recognized through December 31, 1999.

NET LOSS PER COMMON SHARE

Earnings per share are calculated in accordance with FASB Statement No. 128, EARNINGS PER SHARE ("Statement 128"). All earnings per share amounts for all periods have been presented in accordance with the provisions of Statement 128. Diluted earnings per share have not been presented for any period, as the impact of including outstanding options and warrants would be anti-dilutive.

INCOME TAXES

The Company accounts for income taxes in accordance with FASB Statement No. 109, "ACCOUNTING FOR INCOME TAXES," which requires that deferred income taxes be recorded based on differences between the financial reporting and tax reporting bases of assets and liabilities, using enacted tax rates.

ADVERTISING COSTS

Advertising costs are included in selling, general and administrative expenses and charged to expense as incurred. For the years ended December 31, 1998, 1999 and 2000, such costs were $2,769,000, $4,080,000 and $6,851,000, respectively.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

STOCK-BASED COMPENSATION

As permitted by FASB Statement No. 123, ACCOUNTING FOR STOCK-BASED COMPENSATION ("Statement 123"), the Company has elected to follow Accounting Principles Board Opinion No. 25, ACCOUNTING FOR STOCK ISSUED TO EMPLOYEES ("APB 25") and related interpretations in accounting for its employee stock-based compensation. Under APB 25, no compensation expense is recognized at the time of option grant if the exercise price of the employee stock option is fixed and equals or exceeds the fair market value of the underlying common stock on the date of grant, and the number of shares to be issued pursuant to the exercise of such option are known and fixed at the grant date. As more fully described in Note 7, the Company's outstanding stock options are not considered fixed options under APB 25. The Company accounts for non-employee stock-based compensation in accordance with Statement 123.

SEGMENT REPORTING

In 1998, the Company adopted FASB Statement No. 131, DISCLOSURES ABOUT SEGMENTS OF AN ENTERPRISE AND RELATED INFORMATION ("Statement 131"). Statement 131 uses a management approach to report financial and descriptive information about an entity's operating segments. Operating segments are revenue-producing components of an enterprise for which separate financial information is produced internally for the entity's chief operating decision maker. Under this

definition, the Company operated within a single segment until the commencement of our Nationwide Data Platform Business in 2000. See Note 8 for the Company's detailed segment disclosure.

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In June 1998, the Financial Accounting Standards Board issued Statement No. 133, ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

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("Statement 133"), which will require the Company to recognize all derivatives on the balance sheet at fair value. The Company will be required to adopt Statement 133, as amended by Statement No. 137 which defers the effective date, as of January 1, 2001. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives will either be offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings. The Company has two interest rate swap agreements to hedge its interest rate exposure (see Note 6), and the estimated effect of applying Statement 133 as of December 31, 2000 would have resulted in the fair value of the swaps of $13.2 million being included as an asset with a corresponding credit to other comprehensive income.

RECLASSIFICATIONS

Certain reclassifications have been made to the 1998 and 1999 consolidated financial statements to conform with the 2000 presentation.

3. NETWORKS, PROPERTY AND EQUIPMENT

Networks and equipment are comprised of the following:

	DECEMBER 31, 1999	2000
	(IN THOUSANDS)	
Fiber optic systems	$ 150,647	$ 249,690
Telecommunications equipment	436,056	696,683
Furniture and other	21,397	27,790
Leasehold improvements	1,811	2,704
Construction-in-progress	66,380	157,075
	676,291	1,133,942
Less accumulated depreciation	(36,967)	(112,258)
	$ 639,324	$ 1,021,684

Costs capitalized during the development of the Company's networks include amounts incurred related to network engineering, design and construction and capitalized interest. Capitalized interest related to the construction of the networks during the years ended December 31, 1998, 1999 and 2000 amounted to $6,133,000, $6,635,000, and $10,384,000 respectively.

For the years ended December 31, 1998, 1999 and 2000, depreciation expense was $8,284,000, $27,723,000, and $75,434,000 respectively.

4. ACCRUED EXPENSES

Accrued expenses are comprised of the following:

DECEMBER 31,

	1999	2000
	(IN THOUSANDS)	
Accrued compensation	$ 11,423	$ 20,068
Accrued interest payable	8,544	20,419
Accrued telecommunications costs	3,794	8,125
Accrued costs related to financing activities	7,316	1,593
Other accrued expenses	5,970	23,400
	$ 37,047	$ 73,605

5. LONG-TERM DEBT

KMC FUNDING INTERNET INFRASTRUCTURE EQUIPMENT FINANCING

In November 2000, our subsidiary, KMC Telecom Funding Corporation, entered into an agreement with Dresdner Kleinwort Benson North American Leasing, Inc. to finance the $168 million of Internet infrastructure equipment purchased from Qwest Communications Corporation in June 2000 (the "KMC Funding Equipment") (See Note 9). The maximum aggregate loan amount is $168 million and the proceeds from this loan can be drawn down in installments through April 30, 2001 to fund the vendor payments due on the KMC Funding Equipment. Borrowings under this loan bear interest payable at a rate of 200 basis points above the LIBOR Rate through October 15, 2001 and 600 basis points over the LIBOR Rate thereafter. The loan is secured by the KMC Funding Equipment and requires 48 monthly payments commencing on December 15, 2000. The first 6 payments are interest only, and the remaining payments include principal and interest. The loan was amended in March 2001 to allow the Company to borrow an additional $21 million. As of December 31, 2000, the outstanding balance on this loan was $110 million and an additional $79 million was drawn down through March 2001. As more fully described in Note 18, the loan was repaid in full in March 2001, using a portion of the proceeds from the KMC Funding Monetization.

AMENDED SENIOR SECURED CREDIT FACILITY

During the quarter ended March 31, 2000, the Company's subsidiaries, KMC Telecom, Inc., KMC Telecom II, Inc., KMC Telecom of Virginia, Inc. and KMC Telecom III, Inc. (collectively, the "Borrowers"), amended, restated and combined the Senior Secured Credit Facility and the Lucent Loan and Security Agreement, into a single facility by entering into a $700 million Loan and Security Agreement (the "Amended Senior Secured Credit Facility") with a group of lenders led by CIT Lending Services Corporation (formerly Newcourt Commercial Finance Corporation), GE Capital Corporation, Canadian Imperial Bank of Commerce, First Union National Bank and Lucent Technologies Inc. (collectively, the "Lenders").

The Amended Senior Secured Credit Facility includes a $175 million reducing revolver facility (the "Revolver"), a $75 million term loan (the "Term Loan") and a $450 million term loan facility (the "Lucent Term Loan"). At December 31, 2000, the outstanding loan balances on the Revolver, the Term Loan and the Lucent Term Loan, were approximately $165 million, $75 million, and $378 million, respectively. Up to $10 million of the Revolver can be used for letters of credit and as of December 31, 2000, approximately $7 million had been drawn against the Revolver for letters of credit.

The Revolver will mature on April 1, 2007. Proceeds from the Revolver can be used to finance the purchase of certain equipment, transaction costs and, upon attainment of certain financial conditions, for working capital and other general corporate purposes. The aggregate commitment of the Lenders under the Revolver will be reduced on each quarterly payment date beginning April 1, 2003. The initial quarterly commitment reduction is 5.0%, reducing to 3.75% on July 1, 2003, then increasing to 6.25% on July 1, 2004, and further increasing to 7.50% on July 1, 2006. Commencing with the fiscal year ending December 31, 2001, the aggregate Revolver commitment will be further reduced by an amount equal to 50% of excess operating cash flows (as defined in the Amended Senior Secured Credit

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Facility) for the prior fiscal year until the Borrowers achieve certain financial conditions. The Borrowers must pay an annual commitment fee on the unused portion of the Revolver ranging from .75% to 1.25%.

The Term Loan is payable in twenty consecutive quarterly installments of $188,000 beginning on April 1, 2002 and two final installments of $35.6 million each on April 1, 2007 and July 1, 2007. Proceeds from the Term Loan can be used to finance the purchase of certain equipment, transaction costs, working capital and other general corporate purposes.

The Lucent Term Loan provides for an aggregate commitment of up to $450 million. Proceeds from the Lucent Term Loan can be used to purchase Lucent products or to reimburse the Borrowers for Lucent products previously purchased with cash or other sources of liquidity. The Lucent Term Loan will mature on July 1, 2007 and requires quarterly principal payments beginning on July 1, 2003 of 5%. The principal payment decreases to 3.75% per quarter beginning on October 1, 2003, increases to 6.25% on October 1, 2004 and further increases to 7.50% on October 1, 2006. An annual commitment fee of 1.50% is payable for any unused portion of the Lucent Term Loan.

Borrowings under the Amended Senior Secured Credit Facility bear interest payable, at the Borrowers' option, at either (a) the "Applicable Base Rate Margin" (which generally ranges from 2.00% to 3.25%) plus the greater of (i) the administrative agent's prime rate or (ii) the overnight federal funds rate plus .5% or (b) the "Applicable LIBOR Margin" (which generally ranges from 3.00% to 4.25%) plus LIBOR, as defined. "Applicable Base Rate Margin" interest is payable quarterly while "Applicable LIBOR Margin" interest is payable at the end of each applicable interest period or at least every three months. Under the Amended Senior Secured Credit Facility the Borrowers were being charged a weighted average interest rate of 11.87% at December 31, 2000 (10.26% at December 31, 1999 and 9.38% at December 31, 1998). If a payment default were to occur, the interest rate will be increased by four percentage points. If any other event of default were to occur, the interest rate will be increased by two percentage points.

KMC Holdings has unconditionally guaranteed the repayment of the Amended Senior Secured Credit Facility when such repayment is due, whether at maturity, upon acceleration, or otherwise. KMC Holdings has pledged the shares of each of the Borrowers to the Lenders to collateralize its obligations under the guaranty. In addition, the Borrowers have each pledged all of their assets to the Lenders.

The Amended Senior Secured Credit Facility contains a number of affirmative and negative covenants, one of which requires us to make additional cash capital contributions to our subsidiaries which are the borrowers thereunder of at least $35 million prior to August 31, 2001. The original covenant required $185 million in cash capital contributions by April 1, 2001. However, because we contributed $150 million of the proceeds of our Series G private equity financing toward fulfilling this requirement, the Lenders amended this covenant by extending the due date on the remaining $35 million of cash capital contributions to August 31, 2001. Because the entire $185 million cash capital contribution was not made by July 31, 2000, however, the applicable interest rate associated with the facility was increased by 100 basis points. Additional affirmative and negative covenants include, among others, covenants restricting the ability of the Borrowers to consolidate or merge with any person, sell or lease assets not in the ordinary course of business, sell or enter into long term leases of dark fiber, redeem stock, pay dividends or make any other payments (including payments of principal or interest on loans) to KMC Holdings, create subsidiaries, transfer any permits or licenses, or incur additional indebtedness or act as guarantor for the debt of any person, subject to certain conditions.

The Borrowers are required to comply with certain financial tests and maintain certain financial ratios, including, among others, a ratio of total debt to contributed capital, certain minimum revenues, maximum EBITDA losses and minimum EBITDA, maximum capital expenditures and minimum access lines, a maximum total leverage ratio, a minimum debt service coverage ratio, a minimum fixed charge coverage ratio and a maximum consolidated leverage ratio.

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Failure to satisfy any of the financial covenants will constitute an event of default under the Amended Senior Secured Credit Facility permitting the Lenders, after notice, to terminate the commitment and/or accelerate payment of outstanding indebtedness thereunder. The Amended Senior Secured Credit Facility also includes other customary events of default, including, without limitation, a cross-default to other material indebtedness, material undischarged judgments, bankruptcy, loss of a material franchise or material license, breach of representations and warranties, a material adverse change, and the occurrence of a change of control.

As of December 31, 2000, the borrowers were in compliance with all of the financial covenants of the facility.

In April 2001, the Company further amended the Amended Senior Secured Credit Facility. This amendment made a number of significant changes in the facility, although it did not change the overall amount of the facility or the purposes for which proceeds of loans under the facility may be used. In connection with the amendment, the Lenders also waived failures by the Borrowers to comply with certain of the prior financial covenants as of March 31, 2001 and the Company made aggregate capital contributions to the Borrowers of $200.0 million (which satisfied the $35 million requirement discussed above). In addition, the collateral for KMC Holdings' guaranty of the facility was expanded to include substantially all of the assets of KMC Holdings. See Note 18 for a detailed description of this amendment.

TELECOM IV SENIOR SECURED TERM LOAN

During the quarter ended June 30, 2000, the Company's subsidiary, KMC Telecom, IV, Inc., closed a new senior secured term loan (the "Telecom IV Loan") with Lucent Technologies Inc. The Telecom IV Loan initially provided up to $35 million of principal borrowings, plus accrued interest, until certain conditions were met and then provided for additional principal borrowings up to a ceiling of $50 million, plus accrued interest. In December 2000, the Company and Lucent agreed to terminate this arrangement and the equipment purchased with funds from the Telecom IV Loan was returned to Lucent. Accordingly, the Telecom IV Loan balance was extinguished in full and this facility is no longer available to the Company.

SENIOR DISCOUNT NOTES

On January 29, 1998, KMC Holdings sold 460,800 units, each unit consisting of a 12 1/2% senior discount note with a principal amount at maturity of $1,000 due 2008 pursuant to the Senior Discount Note Indenture between KMC Holdings and the Chase Manhattan Bank, as trustee (the "Senior Discount Notes") and one warrant to purchase .21785 shares of Common Stock of KMC Holdings at an exercise price of $.01 per share. The gross and net proceeds of the offering were approximately $250 million and $236.4 million, respectively. A substantial portion of the net proceeds of the offering have been loaned by KMC Holdings to its subsidiaries. On August 11, 1998, KMC Holdings exchanged the notes issued on January 29, 1998 for $460.8 million aggregate principal amount at maturity of notes that had been registered under the Securities Act of 1933 (as used below and elsewhere herein, "Senior Discount Notes" includes the original notes and the exchange notes).

The Senior Discount Notes are unsecured, unsubordinated obligations of the Company and mature on February 15, 2008. The Senior Discount Notes were sold at a substantial discount from their principal amount at maturity, and there will not be any payment of interest on the Senior Discount Notes prior to August 15, 2003. The Senior Discount Notes will fully accrete to face value on February 15, 2003. From and after February 15, 2003, the Senior Discount Notes will bear interest, which will be payable in cash, at the rate of 12.5% per annum on February 15 and August 15 of each year, commencing August 15, 2003. The Company is accreting the initial carrying value of the Senior Discount Notes to their aggregate face value over the term of the debt at its effective interest rate of 13.7%.

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The Senior Discount Notes are redeemable, at the Company's option, in whole or in part, on or after February 15, 2003 and prior to maturity, at redemption prices equal to 106.25% of the aggregate principal amount at maturity, plus accrued and unpaid interest, if any, to the redemption date, declining to 100% of the aggregate principal amount at maturity, plus accrued and unpaid interest as of February 15, 2006.

The indebtedness evidenced by the Senior Discount Notes ranks pari passu in right of payment with all existing and future unsubordinated, unsecured indebtedness of KMC Holdings and senior in right of payment to all existing and future subordinated indebtedness of KMC Holdings. However, KMC Holdings is a holding company and the Senior Discount Notes are, therefore, effectively subordinated to all existing and future liabilities (including trade payables) of its subsidiaries.

Within 30 days of the occurrence of a Change of Control (as defined in the Senior Discount Note Indenture), the Company must offer to purchase for cash all Senior Discount Notes then outstanding at a purchase price equal to 101% of the accreted value thereof, plus accrued interest. The Company's ability to comply with this requirement is subject to certain restrictions contained in the Amended Senior Secured Credit Facility.

The Senior Discount Note Indenture contains events of default, including, but not limited to, (i) defaults in the payment of principal, premium or interest, (ii) defaults in compliance with covenants contained in the Senior Discount Note Indenture, (iii) cross defaults on more than $5 million of other indebtedness, (iv) failure to pay more than $5 million of judgments that have not been stayed by appeal or otherwise and (v) the bankruptcy of KMC Holdings or certain of its subsidiaries.

The Senior Discount Note Indenture restricts, among other things, the ability of KMC Holdings to incur additional indebtedness, create liens, engage in sale-leaseback transactions, pay dividends or make distributions in respect of capital stock, make investments or certain other restricted payments, sell assets of KMC Holdings, redeem capital stock, issue or sell stock of restricted subsidiaries, enter into transactions with stockholders or affiliates or effect a consolidation or merger. The Senior Discount Note Indenture permits KMC Holdings' subsidiaries to be deemed unrestricted subsidiaries and, thus, not subject to the restrictions of the Senior Discount Note Indenture.

The Senior Discount Notes are "applicable high yield discount obligations" ("AHYDOs"), as defined in the Internal Revenue Code of 1986, as amended. Under the rules applicable to AHYDOs, a portion of the original issue discount ("OID") that accrues on the Senior Discount Notes will not be deductible by the Company at any time. Any remaining OID on the Senior Discount Notes will not be deductible by the Company until such OID is paid.

SENIOR NOTES

On May 24, 1999, KMC Holdings issued $275.0 million aggregate principal amount of 13 1/2% Senior Notes due 2009. On December 30, 1999, KMC Holdings exchanged the notes issued on May 24, 1999 for $275.0 million aggregate principal amount of notes that had been registered under the Securities Act of 1933 (as used below and elsewhere herein, "Senior Notes" includes the original notes and the exchange notes). Interest on the Senior Notes is payable semi-annually in cash on May 15 and November 15 of each year, beginning November 15, 1999. A portion of the proceeds from the offering of the Senior Notes was used to purchase a portfolio of U.S. government securities that were pledged as security for the first six interest payments on the Senior Notes.

The Senior Notes are redeemable, at the Company's option, in whole or in part, on or after May 15, 2004 and prior to maturity, at redemption prices equal to 106.75% of the aggregate principal amount at maturity, plus accrued and unpaid interest, if any, to the redemption date, declining to 100% of the aggregate principal amount at maturity, plus accrued and unpaid interest as of

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May 15, 2007.

In addition, at any time prior to May 15, 2002, the Company may redeem up to 35% of the aggregate principal amount at maturity of the Senior Notes with the net proceeds from the sale of common equity at a redemption price of 113.5% of the principal amount on such date plus accrued and unpaid interest. Upon a change of control (as defined in the Senior Note Indenture), the Company must offer to purchase for cash the Senior Notes at a purchase price equal to 101% of the principal amount, plus accrued interest. The Company's ability to comply with this requirement is subject to certain restrictions contained in the Amended Senior Secured Credit Facility.

The Senior Notes are guaranteed by KMC Telecom Financing, Inc., a wholly-owned subsidiary. The Senior Notes are senior, unsecured, unsubordinated obligations of KMC Holdings and rank pari passu in right of payment with all existing and future unsubordinated, unsecured indebtedness of KMC Holdings and senior in right of payment to all of existing and future subordinated indebtedness of KMC Holdings. However, KMC Holdings is a holding company and the Senior Notes are, therefore, effectively subordinated to all existing and future liabilities (including trade payables), of its subsidiaries.

The Senior Note Indenture contains certain covenants that, among other things, limit the Company's ability to incur additional indebtedness, engage in sale-leaseback transactions, pay dividends or make certain other distributions, sell assets, redeem capital stock, effect a consolidation or merger of KMC Telecom Holdings, Inc. and enter into transactions with stockholders and affiliates and create liens on our assets.

6. INTEREST RATE SWAP AGREEMENTS

AMENDED AND RESTATED INTEREST RATE SWAP AGREEMENT

In April 2000, the Company entered into an amended and restated interest rate swap agreement (the "Amended Swap") with a commercial bank to reduce the impact of changes in interest rates on a portion of its outstanding variable rate debt. The Amended Swap effectively fixes the Company's interest rate on $325 million of outstanding variable rate borrowings under the Amended Senior Secured Credit Facility (see Note 5) through April 2003, after which time the Amended Swap is reduced to $225 million through January 2004 and then finally reduced to $100 million until termination of the Amended Swap in April 2005. The Company is exposed to credit loss in the event of nonperformance by the other party to the interest rate swap agreement. However, the Company does not anticipate nonperformance by the counterparty.

JUNE 2000 SWAP AGREEMENT

In June 2000, the Company entered into a second interest rate swap agreement (the "June 2000 Swap") with a commercial bank to reduce the impact of changes in interest rates on an additional portion of its outstanding variable rate debt. The June 2000 Swap effectively fixes the Company's interest rate on an additional $90 million of its outstanding variable rate borrowings under the Amended Senior Secured Credit Facility for a period of five years. The Company is exposed to credit loss in the event of nonperformance by the other party to the interest rate swap agreement. However, the Company does not anticipate nonperformance by the counterparty.

7. REDEEMABLE AND NONREDEEMABLE EQUITY

SERIES G PREFERRED STOCK

In July 2000, the Company issued 58,881 and 481,108 shares of Series G-1 Voting and G-2 Non-Voting Convertible Preferred Stock (the "Series G Preferred Stock"), respectively, to Lucent Technologies, Dresdner Kleinwort Benson Private Equity Partners, CIT Lending Services, Nassau Capital Partners and Harold N. Kamine, its Chairman of the Board, for aggregate gross proceeds of $102.5 million. The Series G Preferred Stock has a liquidation preference of

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$337.97 per share and an annual cumulative dividend equal to 7.0% of the liquidation preference. Payment of the unpaid dividends is triggered by (i) an initial public offering in which the Company receives aggregate gross proceeds of at least $80 million or (ii) a merger, consolidation or sale of substantially all assets. As of December 31, 2000, accumulated but unpaid dividends on the Series G Preferred Stock aggregated $6,388,000.

Each share of Series G Preferred Stock is convertible into a number of shares of Common Stock equal to the liquidation preference of each share divided by the conversion price then in effect. Initially, the conversion price is $337.97. However, this price is adjustable, subject to certain exceptions, upon the occurrence of certain events including (i) the issuance or sale of common stock for a consideration per share less than the conversion price, (ii) the issuance of rights or options to acquire common stock or convertible securities with an exercise price less than the conversion price and (iii) the issuance or sale of other convertible securities with a conversion or exchange price lower than the conversion price. The Series G Preferred Stock will be automatically converted into common stock upon (i) a Qualified Public Offering, defined as sale of common stock pursuant to a registration statement in which the Company receives aggregate gross proceeds of at least $80 million, provided that the per share price at which such shares are sold in such offering is not less than the liquidation preference then in effect, or (ii) the election of holders of at least two-thirds of the outstanding shares of Series G Preferred Stock.

The Series G Preferred Stock ranks senior to the Common Stock, Series A Convertible Preferred Stock and Series C Convertible Preferred Stock, on a parity with the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock and junior to the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock. The Series G-1 shareholders are entitled to vote on all matters before the common holders, as a single class with the common, on an as if converted basis.

Subject to certain limitations and conditions, at the request of the holders of at least two-thirds of the Series G Preferred Stock, the Company may be required to redeem the Series G Preferred Stock upon (i) a change of control or sale of the Company, or (ii) August 15, 2009.

SERIES E PREFERRED STOCK

On February 4, 1999, the Company issued 25,000 shares of Series E Senior Redeemable, Exchangeable, PIK Preferred Stock (the "Series E Preferred Stock") to Newcourt Finance (now CIT Lending Services), generating aggregate gross proceeds of $22.9 million. On April 30, 1999, the Company issued an additional 35,000 shares of Series E Preferred Stock for gross proceeds of $25.9 million. The Series E Preferred Stock has a liquidation preference of $1,000 per share and an annual dividend equal to 14.5% of the liquidation preference, payable quarterly. On or before January 15, 2004, the Company may pay dividends in cash or in additional fully paid and nonassessable shares of Series E Preferred Stock. After January 15, 2004, dividends must be paid in cash, subject to certain conditions. Unpaid dividends accrue at the dividend rate of the Series E Preferred Stock, compounded quarterly. During 1999 and 2000, the Company issued 5,004 and 9,951 shares of Series E Preferred Stock, respectively, to pay the dividends due for such periods.

The Series E Preferred Stock must be redeemed on February 1, 2011, subject to the legal availability of funds therefor, at a redemption price, payable in cash, equal to the liquidation preference thereof on the redemption date, plus all accumulated and unpaid dividends to the date of redemption. After April 15, 2004, the Series E Preferred Stock may be redeemed, in whole or in part, at the option of the Company, at a redemption price equal to 110% of the liquidation preference of the Series E Preferred Stock plus all accrued and unpaid dividends to the date of redemption. The redemption price declines to an amount equal to 100% of the liquidation preference as of April 15, 2007.

In addition, on or prior to April 15, 2002, the Company may, at its option, redeem up to 35% of the aggregate liquidation preference of Series E Preferred Stock with the proceeds of sales of its capital stock at a redemption

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price equal to 110% of the liquidation preference on the redemption date plus accrued and unpaid dividends.

The holders of Series E Preferred Stock have voting rights in certain circumstances. Upon the occurrence of a change of control, the Company will be required to make an offer to repurchase the Series E Preferred Stock for cash at a purchase price of 101% of the liquidation preference thereof, together with all accumulated and unpaid dividends to the date of purchase.

The Series E Preferred Stock is not convertible. The Company may, at the sole option of the Board of Directors (out of funds legally available), exchange all, but not less than all, of the Series E Preferred Stock then outstanding, including any shares of Series E Preferred Stock issued as payment for dividends, for a new series of subordinated debentures (the "Exchange Debentures") issued pursuant to an exchange debenture indenture. The holders of Series E Preferred Stock are entitled to receive on the date of any such exchange, Exchange Debentures having an aggregate principal amount equal to (i) the total of the liquidation preference for each share of Series E Preferred Stock exchanged, plus (ii) an amount equal to all accrued but unpaid dividends payable on such share.

SERIES F PREFERRED STOCK

On February 4, 1999, the Company issued 40,000 shares of Series F Senior Redeemable, Exchangeable, PIK Preferred Stock (the "Series F Preferred Stock") to Lucent and Newcourt Finance (now CIT Lending Services Corporation), generating aggregate gross proceeds of $38.9 million. The Series F Preferred Stock has a liquidation preference of $1,000 per share and an annual dividend equal to 14.5% of the liquidation preference, payable quarterly. The Company may pay dividends in cash or in additional fully paid and nonassessable shares of Series F Preferred Stock. During 1999 and 2000, the Company issued 4,177 and 6,654 shares of Series F Preferred Stock, respectively, to pay the dividends due for such periods.

The Series F Preferred Stock may be redeemed at any time, in whole or in part, at the option of the Company, at a redemption price equal to 110% of the liquidation preference on the redemption date plus an amount in cash equal to all accrued and unpaid dividends thereon to the redemption date. Upon the occurrence of a change of control, the Company will be required to make an offer to purchase the Series F Preferred Stock for cash at a purchase price of 101% of the liquidation preference thereof, together with all accumulated and unpaid dividends to the date of purchase.

The holders of Series F Preferred Stock have voting rights under certain circumstances.

Upon the earlier of (i) the date that is sixty days after the date on which the Company closes an underwritten primary offering of at least $200 million of its Common Stock, pursuant to an effective registration statement under the Securities Act or (ii) February 4, 2001, any outstanding Series F Preferred Stock will automatically convert into Series E Preferred Stock, on a one for one basis.

The Company may, at the sole option of the Board of Directors (out of funds legally available), exchange all, but not less than all, of the Series F Preferred Stock then outstanding, including any shares of Series F Preferred Stock issued as payment for dividends, for Exchange Debentures. The holders of Series F Preferred Stock are entitled to receive on the date of any such exchange, Exchange Debentures having an aggregate principal amount equal to (i) the total of the liquidation preference for each share of Series F Preferred Stock exchanged, plus (ii) an amount equal to all accrued but unpaid dividends payable on such share.

In September 2000, the Company repurchased and retired 2,965 shares of Series F Preferred Stock at 110% of its liquidation preference plus accrued and unpaid dividends for approximately $3.3 million in accordance with the

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provisions of the certificate of designation applicable to the Series F Preferred Stock.

On February 4, 2001, the Series F Preferred Stock converted into Series E Preferred Stock on a one for one basis (See Note 18 for a more detailed description).

SERIES A PREFERRED STOCK

There are 123,800 shares of Series A Cumulative Convertible Preferred Stock of KMC Holdings ("Series A Preferred Stock") authorized and outstanding. Such stock was issued to two entities, Nassau Capital Partners, L.P. and NAS Partners I L.L.C. ("Nassau Capital" and "Nassau Partners", respectively, collectively referred to as "Nassau") in January 1997 upon the conversion of certain notes payable and related accrued interest due to Nassau aggregating $12,380,000. Series A Preferred Stock has a liquidation preference of $100 per share and an annual dividend equal to 7.0% of the liquidation preference, payable quarterly, when and if declared by the Board of Directors out of funds legally available therefor. Unpaid dividends accumulate and the unpaid amount increases at the annual rate of 7.0%, compounded quarterly. All accumulated but unpaid dividends will be paid upon the occurrence of a Realization Event (defined as (i) an initial public offering with gross proceeds of at least $40 million or (ii) sale of substantially all the assets or stock of the Company or the merger or consolidation of the Company into one or more other corporations). As of December 31, 2000, accumulated and unpaid dividends on the Series A Preferred Stock aggregated $3,161,000. Notwithstanding the foregoing, pursuant to an agreement among Nassau and the Company, Nassau has agreed to forego the payment of dividends from September 22, 1997 through the date on which Nassau disposes of its interest in the Company; provided that at the time of such disposition, Nassau has received not less than a 10% annual compound rate of return during the period it held the Series A Preferred Stock.

Series A Preferred Stock is convertible into Common Stock at a conversion price equal to $20.63 per share of Common Stock, subject to adjustment upon the occurrence of certain events. Holders of Series A Preferred Stock may convert all or part of such shares to Common Stock. Upon conversion, subject to the aforementioned agreement to forego the payment of dividends, the holders are entitled to receive a cash payment of the accumulated but unpaid dividends; provided, however, that the Company may substitute common shares having a fair market value equal to the amount of such cash payment if the conversion occurs before a Realization Event. Series A Preferred Stock will automatically convert into Common Stock upon the occurrence of a Qualified Public Offering (defined as the first sale of Common Stock pursuant to a registration statement filed under the Securities Act of 1933 in which the Company receives gross proceeds of at least $40 million, provided that the per share price at which such shares are sold in such offering is at least four times the conversion price of the Series A Preferred Stock).

The holders of Series A Preferred Stock, except as otherwise provided in the Company's Certificate of Incorporation, are entitled to vote on all matters voted on by holders of Common Stock. Each share of Series A Preferred Stock is entitled to a number of votes equal to the number of shares of Common Stock into which such share is convertible. Without the prior consent of two-thirds of the shares of Series A Preferred Stock, among other things, the Company may not increase the number of shares of preferred stock (of whatever series) authorized for issuance, or declare or pay any dividends on shares of Common Stock or other junior shares. As discussed under "Redemption Rights" below, the holders of Series A Preferred Stock have certain redemption rights. Accordingly, such stock has been reflected as redeemable equity in the accompanying financial statements.

SERIES C PREFERRED STOCK

There are 350,000 shares of Series C Cumulative Convertible Preferred Stock of KMC Holdings ("Series C Preferred Stock") authorized, of which 175,000 shares are outstanding at December 31, 2000. One hundred fifty thousand of such

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shares were issued in November 1997, generating aggregate gross proceeds of $15 million and the remaining 25,000 shares were issued in January 1998 upon the conversion of an equal number of shares of Series D Preferred Stock. Series C Preferred Stock has a liquidation preference of $100 per share and an annual dividend equal to 7.0% of the liquidation preference, payable quarterly, when and if declared by the Board of Directors out of funds legally available therefor. Unpaid dividends accumulate and the unpaid amount increases at the annual rate of 7.0%, compounded quarterly. All accumulated but unpaid dividends will be paid upon the occurrence of a Realization Event. As of December 31, 2000, accumulated but unpaid dividends on the Series C Preferred Stock aggregated $4,286,000. Notwithstanding the foregoing, pursuant to the Purchase Agreement among the Company, Nassau, GECC and First Union Corp. ("First Union"), each current holder of Series C Preferred Stock has agreed to forego the payment of dividends that accumulate during the period from issuance through the date on which such holder disposes of its interest in the Company; provided that at the time of such disposition, it has received not less than a 10% annual compound rate of return during such period.

Series C Preferred Stock is convertible into Common Stock at a conversion price equal to $42.18 per share of Common Stock; provided that such amount is subject to adjustment upon the occurrence of certain events. Holders of Series C Preferred Stock may convert all or part of such shares to Common Stock. Upon conversion, subject to the aforementioned agreement to forego the payment of dividends, the holders are entitled to receive a cash payment of the accumulated but unpaid dividends; provided, however, that the Company may substitute common shares having a fair market value equal to the amount of such cash payment if the conversion occurs before a Realization Event. Series C Preferred Stock will automatically convert into Common Stock upon the occurrence of a Qualified Public Offering.

The holders of Series C Preferred Stock, except as otherwise provided in the Company's Certificate of Incorporation, are entitled to vote on all matters voted on by holders of Common Stock. Each share of Series C Preferred Stock is entitled to a number of votes equal to the number of shares of Common Stock into which such share is convertible. Without the prior consent of two-thirds of the shares of Series C Preferred Stock, among other things, the Company may not increase the number of shares of preferred stock (of whatever series) authorized for issuance, or declare or pay any dividends on shares of Common Stock or other junior shares. As discussed under "Redemption Rights" below, the holders of Series C Preferred Stock have certain redemption rights. Accordingly, such stock has been reflected as redeemable equity in the accompanying financial statements.

The Series C Preferred Stock is subject to redemption at the option of the Company, in whole but not in part, in connection with an "Acquisition Event." An Acquisition Event is defined to mean any merger or consolidation of the Company with any other company, person or entity, whether or not the Company is the surviving entity, as a result of which the holders of the Company's Common Stock (determined on a fully diluted basis) will hold less than a majority of the outstanding shares of Common Stock or other equity interest of the Company, person or entity resulting from such transaction, or any parent of such entity.

SERIES D PREFERRED STOCK

There are 25,000 shares of Series D Cumulative Convertible Preferred Stock ("Series D Preferred Stock") authorized, none of which are outstanding at December 31, 1999 or 2000.

COMMON STOCK

Holders of Common Stock of the Company are entitled to one vote for each share held on all matters submitted to a vote of stockholders. Except as otherwise required by law, actions at the Company's stockholders meetings (held at least annually), require the affirmative vote of a majority of the shares represented at the meeting, a quorum being present. Holders of Common Stock are entitled, subject to the preferences of preferred stock, to receive such dividends, if any, as may be declared by the Board of Directors out of funds legally available therefor. The Senior Discount Note Indenture and the Company's other indebtedness restrict the ability of the Company to pay dividends on its Common Stock. Without the prior consent of two-thirds of the shares of Series A

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Preferred Stock and two-thirds of the shares of Series C Preferred Stock, the

Company may not declare or pay any dividends on its Common Stock. Except as discussed under "REDEMPTION RIGHTS" below, the holders of Common Stock have no preemptive, redemption or conversion rights.

Pursuant to provisions contained in an Amended and Restated Stockholders Agreement dated as of October 31, 1997, as further amended, among the Company, Kamine, Nassau, CIT Lending Services Corporation, GECC, First Union, Lucent and Dresdner Kleinwort Benson (the "Stockholders' Agreement"), these stockholders have agreed to vote their shares and take all necessary actions to elect the following individuals to the Company's board of directors: the Chief Executive Officer, the President, three individuals designated by Nassau, two individuals designated by Kamine, one individual designated by Dresdner and one individual as an independent director approved by Nassau, Kamine and other principal existing stockholders. Lucent or a person to whom Lucent transfers its shares may be entitled to designate one individual under certain circumstances. The number of directors each of Nassau, Kamine and Dresdner is entitled to designate will decrease as their respective percentages of ownership decrease. If a default relating to payment occurs under the Amended Senior Secured Credit Facility and continues uncured for 90 days, the holders of Series C Preferred Stock (currently Nassau, GECC and First Union) are entitled to elect two additional Directors, who will serve until the default is cured. In addition, under the certificate of designations relating to each of our Series E Preferred Stock and Series F Preferred Stock, if a default occurs under such certificate(s), the holders of Series E Preferred Stock and/or the holders of the Series F Preferred Stock will have the right to elect one additional individual each to serve as a director (for a total of two additional directors), in each case until the default is cured and all accrued dividends on such preferred stock are paid in full.

REDEMPTION RIGHTS

Pursuant to a stockholders agreement, certain of the Company's stockholders and warrant holders have "put rights" entitling them to have the Company repurchase their preferred and common shares and redeemable common stock warrants for the fair value of such securities if no Liquidity Event (defined as (i) an initial public offering with gross proceeds of at least $40 million, (ii) the sale of substantially all of the stock or assets of the Company or (iii) the merger or consolidation of the Company with one or more other corporations) has taken place by the later of (x) October 22, 2003 or (y) 90 days after the final maturity date of the Senior Discount Notes. The restrictive covenants of the Senior Discount Notes limit the Company's ability to repurchase such securities. All of the securities subject to such "put rights" are presented as redeemable equity in the accompanying balance sheets.

The redeemable preferred stock, redeemable common stock and redeemable common stock warrants, which are subject to the stockholders agreement, are being accreted up to their fair market values from their respective issuance dates to their earliest potential redemption date (October 22, 2003). At December 31, 2000, the aggregate redemption value of the redeemable equity was approximately $580 million, reflecting per share redemption amounts of $1,454 for the Series A Preferred Stock, $711 for the Series C Preferred Stock, $338 for the Series G Preferred Stock and $300 for the redeemable common stock and redeemable common stock warrants.

WARRANTS

In connection with a predecessor to the Amended Senior Secured Credit Facility, warrants to purchase 10,000 shares of Common Stock were issued to GECC in 1997. These warrants, at an exercise price of $.01 per share, are exercisable from issuance through January 21, 2005. The fair value of such warrants was determined to be $525,000, which was reflected as a charge to deferred financing costs and credited to redeemable equity. Pursuant to the Stockholders' Agreement, GECC may put the shares of Common Stock issuable upon the exercise of such warrants back to the Company. These warrants have been presented as redeemable common stock warrants in the accompanying balance sheet at December

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31, 2000.

In connection with the sale of Senior Discount Notes in January 1998, the Company issued warrants to purchase an aggregate of 100,385 shares of Common Stock at an exercise price of $.01 per share. The net proceeds of approximately $10.4 million represented the fair value of the warrants at the date of issuance. In the first quarter of 2000 a portion of these warrants were exercised resulting in outstanding warrants to purchase an aggregate of 99,285 shares of Common Stock at December 31, 2000. The remaining warrants are exercisable through January 2008.

In connection with the February 4, 1999 issuances of the Series E Preferred Stock and the Series F Preferred Stock, warrants to purchase an aggregate of 24,660 shares of Common Stock were sold to Newcourt Finance (now CIT Lending Services) and Lucent. The aggregate gross proceeds from the sale of

these warrants was approximately $3.2 million. These warrants, at an exercise price of $.01 per share, are exercisable from February 4, 2000 through February 1, 2009.

In addition, the Company also delivered to the Warrant Agent certificates representing warrants to purchase an aggregate of an additional 107,228 shares of Common Stock at an exercise price of $.01 per share (the "Springing Warrants"). The terms of the Springing Warrants provide that they would become issuable under the circumstances described in the following paragraph.

If the Company fails to redeem all shares of Series F Preferred Stock prior to the date (the "Springing Warrant Date") which is the earlier of (i) the date that is sixty days after the date on which the Company closes an underwritten primary offering of at least $200 million of its Common Stock pursuant to an effective registration statement under the Securities Act or (ii) February 4, 2001, the Warrant Agent is authorized to issue the Springing Warrants to the Eligible Holders (as defined in the warrant agreement) of the Series E and Series F Preferred Stock. The Company did not redeem all of the Series F Preferred Stock as of February 4, 2001 and therefore the "Springing Warrants" have become issuable. See Note 18 for further discussion regarding these springing warrants.

In connection with the April 30, 1999 issuance of additional shares of the Series E Preferred Stock, warrants to purchase an aggregate of 60,353 shares of Common Stock were issued to Newcourt Finance (now CIT Lending Services) and First Union. The aggregate gross proceeds from the sale of these warrants was approximately $9.1 million. These warrants, at an exercise price of $.01 per share, are exercisable from February 4, 2000 through February 1, 2009.

OPTIONS

Prior to the establishment of the present holding company structure, during 1996 and 1997, KMC Telecom granted options to purchase shares of its common stock, par value $.01 per share ("KMC Telecom Common Stock"), to employees pursuant to the KMC Telecom Stock Option Plan.

In order to reflect the establishment of the holding company structure, on June 26, 1998, the Board of Directors adopted a new stock option plan, the KMC Holdings Stock Option Plan (the "1998 Plan"), which authorizes the grant of options to purchase Common Stock of the Company. The 1998 Plan was approved by the stockholders, effective July 15, 1998. In September 1998, the Company replaced the options to purchase KMC Telecom Common Stock previously granted under the KMC Telecom Stock Option Plan with options to purchase Common Stock of the Company granted under the 1998 Plan and granted options to additional employees of the Company under the 1998 Plan.

The 1998 Plan, which is administered by the Compensation Committee of the Board of Directors of KMC Holdings, provides for various grants to key employees, directors, affiliated members or other persons having a unique relationship with the Company excluding Kamine and any person employed by Nassau

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Capital or any Nassau affiliate. Grants may include, without limitation, incentive stock options, non-qualified stock options, stock appreciation rights, dividend equivalent rights, restricted stocks, purchase stocks, performance shares and performance units. The Compensation Committee has the power and authority to designate recipients of the options and to determine the terms, conditions, and limitations of the options.

Under the 1998 Plan, options to purchase 600,000 shares of Common Stock of KMC Holdings are eligible for grant, of which 88,101 options have not been granted as of December 31, 2000. No individual may receive options for more than 75,000 shares. The exercise price of all incentive stock options granted under the 1998 Plan must be at least equal to the fair market value of the shares on the date of grant. The exercise price of all non-qualified stock options granted under the 1998 Plan must be at least 25% of the fair market value of the shares on the date of grant.

Options granted pursuant to the 1998 Plan will have terms not to exceed 10 years and become exercisable over a vesting period as specified in such options. The 1998 Plan will terminate no later than 2008. Options granted under the 1998 Plan are nontransferable, other than by will or by the laws of descent and distribution, and may be exercised during the optionee's lifetime, only by the optionee.

The 1998 Plan provides for an adjustment of the number of shares exercisable in the event of a merger, consolidation, recapitalization, change of control, stock split, stock dividend, combination of shares or other similar

changes, exchange or reclassification of the Common Stock at the discretion of the Compensation Committee. Pursuant to the agreements adopted under the 1998 Plan, the greater of 25% of the shares granted or fifty percent of all unvested options granted become fully vested upon a change-in-control of the Company, as defined. Under certain circumstances, such percentages may increase.

The holders of options to acquire shares of Common Stock of KMC Holdings are required to enter into agreements with KMC Holdings which place certain restrictions upon their ability to sell or otherwise transfer such shares. In the event of termination of employment of the option holder by the Company or the affiliates, the Company can repurchase all of the shares or options held by such individuals, generally for an amount equal to the fair value of such shares or the excess of the fair value of such options over their exercise price.

Information on stock options is as follows:

	NUMBER OF SHARES		WEIGHTED AVERAGE EXERCISE PRICE OF OPTIONS
	OUTSTANDING	EXERCISABLE	
Balances, January 1, 1998	141,500	19,000	$ 65
Granted	262,500	-	$ 26
Became exercisable	-	117,000	
Cancelled	(141,500)	(19,000)	$ (65)
Balances, December 31, 1998	262,500	117,000	$ 26
Granted	82,342	-	$ 147
Became exercisable	-	51,669	
Exercised	(15,600)	(15,600)	$ 22
Cancelled	(27,200)	(2,000)	$ (26)
Balances, December 31, 1999	302,042	151,069	$ 59
Granted	255,674	-	$ 173
Became exercisable	-	136,929	
Exercised	(7,803)	(7,803)	$ 77
Cancelled	(38,014)	(4,726)	$(158)
Balances, December 31, 2000	511,899	275,469	$ 109

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The weighted-average exercise price of options exercisable at December 31, 1998, 1999 and 2000 is $22, $26 and $48, respectively, and the weighted-average fair value of options granted during 1998, 1999 and 2000 were $114, $134 and $236 per share, respectively.

The range of exercise prices, number of shares and the weighted-average remaining contractual life for options outstanding as of December 31, 2000 were as follows:

RANGE OF EXERCISE PRICES	NUMBER OF SHARES	NUMBER OF SHARES EXERCISABLE	WEIGHTED-AVERAGE EXERCISE PRICE	WEIGHTED-AVERAGE REMAINING CONTRACTUAL LIFE
$20-$50	215,950	193,999	$ 26	7.5 years
$51-$100	120,000	55,937	$ 75	9.2 years
$101-$150	45,407	18,590	$ 125	7.5 years
$200-$250	72,876	6,343	$ 248	9.0 years
$251-$300	57,666	600	$ 300	9.6 years
Total $20 - $300	511,899	275,469	$109	7.5 years

During the year ended December 31, 2000, non-qualified options to purchase an aggregate of 255,674 shares were granted to employees, directors and independent contractors who perform services for the company, at exercise prices of $75 (127,500), $125 (2,500), $250 (64,508) and $300 (61,166). All such

options have 10 year terms. The options issued at $75 are 25% vested upon issuance and vest 12.5% every six months thereafter. The options issued at $125 have immediate vesting. Of the options issued at $250, 23,500 options vest annually over three years, 40,008 options vest 10% every six months and 1,000 options fully vest after one year. The options issued at $300 vest 10% every six months.

During the year ended December 31, 1999, non-qualified options to purchase an aggregate of 82,342 shares were granted to employees at exercise prices of $125 (67,509), $225 (2,933) and $250 (11,900). All options have 10 year terms and become exercisable over a five year period in equal six month increments

As a result of restrictions upon the holders of options granted under the 1998 Plan, including their ability to sell or otherwise transfer the related shares, the 1998 Plan is required to be accounted for as a variable stock option plan. Generally accepted accounting principles for variable stock option plans require the recognition of a non-cash compensation charge for these options (amortized over the vesting period of the employee options and recognized in full as of the grant date for the non-employee options). Such charge is determined by the difference between the fair value of the common stock underlying the options and the option price as of the end of each period. Accordingly, compensation expense will be charged or credited periodically through the date of exercise or cancellation of such stock options, based on changes in the value of the Company's stock as well as the vesting schedule of such options. These compensation charges or credits are non-cash in nature, but could have a material effect on the Company's future reported results of

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operations.

The Company, upon cancellation of the outstanding options under the KMC Telecom Stock Option Plan, reversed all compensation expense previously recorded with respect to such options. Additionally, to the extent the fair value of the Common Stock of the Company exceeded the exercise price of the options granted under the 1998 Plan, the Company recognized compensation expense related to such options over their vesting period.

Based on the estimated fair value of the Common Stock KMC Holdings at December 31, 1998, December 31, 1999 and December 31, 2000, cumulative deferred compensation obligations of $27,906,000, $50,972,000, and $89,190,000 respectively, have been established. The Company has recognized compensation expense aggregating $7,080,000, $29,833,000 and $34,571,000 for the years ended December 31, 1998, 1999 and 2000, respectively. The 1998 stock option compensation expense of $7,080,000 reflects charges of $7,236,000 under the KMC Telecom Stock Option Plan through its termination in September 1998 and charges of $21,190,000 related to the 1998 Plan, partially offset by a credit as a result of the September 1998 cancellation of the KMC Telecom stock options, reflecting the reversal of $21,346,000 of cumulative compensation previously recognized for options granted under the KMC Telecom Stock Option Plan.

In accordance with the provisions of Statement 123, the Company applies APB 25 and related interpretations in accounting for its stock option plan. If the Company had elected to recognize compensation expense based on the fair value of the options granted at the grant date as prescribed by Statement 123, net loss and net loss per common share would have been the following:

	DECEMBER 31,		
	1998	1999	2000
	(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)		
Net loss:			
As reported	$(76,753)	$ (225,716)	$ (359,687)
Pro forma	$(76,869)	$ (219,599)	$ (369,114)
Net loss per common share:			
As reported	$(114.42)	$ (360.88)	$ (531.21)
Pro forma	$(114.56)	$ (353.70)	$ (542.24)

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

	1998	1999	2000
Expected dividend yield	0%	0%	0%

Expected stock price volatility.....	50%	70%
85%		
Risk-free interest rate.....	6.0%	6.5%
6.0%		
Expected life of options.....	7 years	7 years
7 years		

The expected stock price volatility factors were determined based on an average of such factors as disclosed in the financial statements of peer companies. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

8. INFORMATION BY BUSINESS SEGMENT

The Company has two reportable segments as defined by FASB Statement No. 131, "DISCLOSURES ABOUT SEGMENTS OF AN ENTERPRISE AND RELATED INFORMATION": a Tier III Markets segment and a Nationwide Data Platform segment. The Company owns and operates robust fiber-based networks and switching equipment in all of its 37 Tier III markets, which are predominantly located in the South, Southeast, Midwest and Mid-Atlantic United States. The Nationwide Data Platform segment provides local Internet access infrastructure and other enhanced data services in over 140 markets nationwide.

The Company evaluates the performance of its operating segments based on earnings before interest, taxes, depreciation and amortization, excluding general corporate expenses and stock compensation expense ("Adjusted EBITDA"). There are no significant intersegment transactions.

Prior to the development of the Nationwide Data Platform segment in late fiscal 2000, the Company was managed as one reporting segment for the fiscal years ended 1998 and 1999. Therefore, segment data for such years is not presented.

YEAR ENDED DECEMBER 31, 2000
(IN THOUSANDS)

	TIER III MARKETS	NATIONWIDE DATA PLATFORM	CORPORATE	TOTAL
Revenues.....	$ 161,938	$ 47,257	$ -	$ 209,195
Adjusted EBITDA.....	(124,545)	1,667	205	(122,673)
Depreciation and amortization....	(62,842)	(1,409)	(11,878)	(76,129)
Stock compensation expense.....	(1,037)	(346)	(33,188)	(34,571)
Interest income.....	8,429	1,188	2,167	11,784
Interest expense.....	(122,290)	(227)	(13,876)	(136,393)
Cumulative effect of change in accounting principle.....	(1,705)	-	-	(1,705)
Net income (loss).....	(303,990)	873	(56,570)	(359,687)
Dividends and accretion on redeemable preferred stock	-	-	(94,440)	(94,440)

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Net income (loss) applicable to shareholders	$ (303,990)	$ 873	$ (151,010)	$ (454,127)
Total assets	$ 971,861	$ 263,708	$ 95,706	$1,331,275
Capital expenditures	$ 274,191	$ 176,970	$ 6,490	$ 457,651

SERVICE REVENUES

The Company provides on-net switched and dedicated services and resells switched services previously purchased from the incumbent local exchange carrier. On-net services include both services provided through direct connections to our own networks and services provided by means of unbundled network elements leased from the incumbent local exchange carrier.

The Company's service revenues consist of the following:

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
		(IN THOUSANDS)	
On-net	$ 8,248	$44,615	$198,177
Resale	14,177	19,698	11,018
Total	$22,425	$64,313	$209,195

9. SIGNIFICANT CONTRACTS AND CUSTOMERS

In March 2000, the Company entered into an agreement with Qwest Communications Corporation and Qwest Communications International, Inc. (collectively, "Qwest") pursuant to which (i) the Company purchased approximately $134 million of Internet infrastructure equipment (the "KMC Funding V Equipment") from Qwest and (ii) the Company agreed to install and maintain this equipment, throughout the United States, principally to handle Internet service provider traffic on behalf of Qwest. As amended, the services agreement is for a term of 51 months, commenced in August 2000 and expires in October 2004.

In June 2000, the Company entered into a second agreement with Qwest, pursuant to which (i) the Company purchased approximately $168 million of Internet infrastructure equipment from Qwest and (ii) the Company agreed to install and maintain this equipment, in cities throughout the United States, principally to handle Internet service provider traffic on behalf of Qwest. The second services agreement commenced in November 2000 and expires in July 2005.

10. INCOME TAXES

As of December 31, 2000, the Company and its subsidiaries had consolidated net operating loss carryforwards for United States income tax purposes ("NOLs") of approximately $500 million which expire through 2020. Under Section 382 of the Internal Revenue Code of 1986, as amended, if the Company undergoes an "ownership change," its ability to use its preownership change NOLs

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(NOLs accrued through the date of the ownership change) would generally be limited annually to an amount equal to the product of (i) the long-term tax-exempt rate for ownership changes prescribed monthly by the Treasury Department and (ii) the value of the Company's equity immediately before the ownership change, excluding certain capital contributions. Any allowable portion of the preownership change NOLs that is not used in a particular taxable year following the ownership change could be carried forward to subsequent taxable years until the NOLs expire, usually 20 years after they are generated. As a result of the cumulative effect of issuances of preferred and common stock through September 22, 1997, KMC Telecom has undergone an ownership change.

For financial reporting purposes, the Company has an aggregate of approximately $311 million and $671 million of loss carryforwards and net temporary differences at December 31, 1999 and 2000, respectively. At existing federal and state tax rates, the future benefit of these items approximates $121 million at December 31, 1999 and $262 million at December 31, 2000. Valuation allowances have been established equal to the entire net tax benefit associated with all carryforwards and temporary differences at both December 31, 1999 and 2000 as their realization is uncertain.

The composition of expected future tax benefits at December 31, 1999 and 2000 is as follows:

	1999	2000
	(IN THOUSANDS)	
Net operating loss carryforwards	$ 83,762	$ 195,177
Temporary differences:		
Stock option compensation	19,528	33,011
Interest accretion	21,127	34,025
Other, net	(3,244)	(419)
Total deferred tax assets	121,173	261,794
Less valuation allowance	(121,173)	(261,794)
Net deferred tax assets	$ -	$ -

A reconciliation of the expected tax benefit at the statutory federal rate of 35% is as follows:

	1998	1999	2000
Expected tax benefit at statutory rate	(35.0)%	(35.0)%	(35.0)%
State income taxes, net of federal benefit	(2.6)	(3.8)	(4.2)
Non-deductible interest expense	2.0	1.1	0.8
Other	0.1	0.1	0.1
Change in valuation allowance	35.5	37.6	38.3

-% -%

-%

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11. COMMITMENTS AND CONTINGENCIES

LEASES

The Company leases various facilities and equipment under operating leases. Minimum rental commitments are as follows (IN THOUSANDS):

YEAR ENDING DECEMBER 31:

2001	$ 9,737
2002	8,403
2003	7,602
2004	7,039
2005	5,224
Thereafter	22,485
	$60,490

Rent expense under operating leases was $1,299,000, $3,815,000, and $7,835,000 for the years ended December 31, 1998, 1999 and 2000, respectively. The amounts presented above for the year ending December 31, 2001 exclude minimum rental commitments of $40.4 million associated with the Company's operating lease for the KMC Funding V Equipment which was terminated in March 2001 as more fully described in Note 18.

LITIGATION

There are a number of lawsuits and regulatory proceedings related to the Telecommunications Act of 1996, decisions of the Federal Communications Commission related thereto and rules and regulations issued thereunder which may affect the rights, obligations and business of incumbent local exchange carriers, competitive local exchange carriers and other participants in the telecommunications industry in general, including the Company.

PURCHASE COMMITMENTS

As of December 31, 2000, the Company has outstanding commitments aggregating approximately $17 million related to purchases of telecommunications equipment and fiber optic cable and its obligations under its agreements with certain suppliers and service providers.

EMPLOYMENT AGREEMENTS

The Company has entered into employment agreements with certain of its executives. In addition to a base salary, these agreements also provide for certain incentive compensation payments, based upon the attainment of certain business and financial milestones.

ARBITRATION AWARD

During the second quarter of 1999, the Company recorded a $4.3 million charge to other expense in connection with an unfavorable arbitration award. The net amount due under the terms of the award was paid in full in June 1999.

12. RELATED PARTY TRANSACTIONS

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The Company and certain affiliated companies owned by Kamine share certain administrative services. The entity which bears the cost of the service is reimbursed by the other for the other's proportionate share of such expenses. The Company reimbursed Kamine-affiliated companies for these shared services an aggregate of approximately $136,000, $60,000, and $0 of expense for the years ended December 31, 1998, 1999 and 2000, respectively. During 1999, the Company purchased approximately $180,000 of office furniture and leasehold improvements from an entity controlled by Kamine.

The Company leases its headquarters office through January 2012 from an entity in which a trust for the benefit of Kamine's children owns a fifty percent interest. This new lease provides for a base annual rental cost of approximately $1.0 million, adjusted periodically for changes in the consumer price index, plus operating expenses. Rent expense recognized under this new lease and a predecessor lease (pursuant to which the Company had leased smaller amounts of space) for the years ended December 31, 1998, 1999 and 2000 was $217,000, $217,000 and $1.1 million, respectively.

Pursuant to an agreement dated as of January 1, 1999, the Company is entitled to use a Citation III business jet chartered by Bedminster Aviation LLC, a limited liability company wholly owned by Kamine, for a fixed price per

hour of flight time. During 1999 and 2000, the Company paid approximately $210,000 and $1.7 million, respectively, for the use of the Citation III. The Company has agreed to use its best efforts to use the Citation III fifty hours per quarter during 2001. However, the Company is under no obligation to do so and it has not guaranteed any financial arrangements with respect to the aircraft or to Bedminster Aviation LLC.

The Company is currently in negotiations to complete the transfer of its construction division to KNT Network Technologies, LLC ("KNT") a company independently owned by Harold N. Kamine and Nassau Capital, the principal stockholders of the Company. Pursuant to an arrangement between the parties, effective June 1, 2000, the Company transferred substantially all of the employees of its construction division to KNT. KNT is providing construction and maintenance services to the Company and is being reimbursed for all of the direct costs of these activities. In addition, the Company is currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum.

Amounts paid to KNT during fiscal 2000 related to this arrangement amounted to $20.0 million, of which $8.7 million was for network related construction and was capitalized into networks and equipment and the balance was charged to expense. Further, the Company may be entitled to participate in future profits of KNT, to the extent KNT develops a successful third-party construction business.

The Company is currently negotiating with KNT to finalize the terms of this arrangement and execute a formal contract which is required to be completed by June 15, 2001.

Pursuant to an agreement between the Company and Nassau, Nassau was paid $450,000 per annum in cash as a financial advisory fee for the years ended December 31, 1998, 1999 and 2000.

Upon the initial closing of the offering of the Series G Convertible Preferred Stock in July 2000, the Company paid a fee of $1.0 million in cash to Nassau.

Upon the initial closing, in November 2000, of the 48 month loan which the Company obtained to finance the KMC Funding Equipment, the Company paid a fee of $1.0 million in cash to Dresdner Kleinwort Benson North American Leasing, Inc.

As of December 31, 1999 and 2000, the Company has made loans aggregating $575,000 and $350,000 respectively, to certain of its executives. Such loans bear interest at a rate of 6% per annum and are included in other

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assets.

13. NET LOSS PER COMMON SHARE

The following table sets forth the computation of net loss per common share:

	1998	1999	2000
	(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)		
Numerator:			
Net loss before cumulative effect of change in accounting principle	$ (76,753)	$ (225,716)	$ (357,982)
Cumulative effect of change in accounting principle	-	-	(1,705)
Net loss	(76,753)	(225,716)	(359,687)
Dividends and accretion on redeemable preferred stock	(18,285)	(81,633)	(94,440)
Numerator for net loss applicable to common shareholders	$ (95,038)	$ (307,349)	$ (454,127)
Denominator:			
Denominator for net loss per common share - weighted average number of common shares outstanding	831	852	855
Net loss per common share before cumulative effect of change in accounting principle - basic	$ (114.42)	$ (360.88)	$ (528.22)
Cumulative effect of change in accounting principle	-	-	(1.99)
Net loss per common share	$ (114.42)	$ (360.88)	$ (531.21)

Options and warrants to purchase an aggregate of 372,885, 496,729 and 706,196 shares of common stock were outstanding as of December 31, 1998, 1999 and 2000, respectively, but a computation of diluted net loss per common share has not been presented, as the effect of such securities would be anti-dilutive.

14. SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES

Information with respect to noncash investing and financing activities is as follows:

In connection with the Senior Discounts Notes, the Company recognized noncash interest expense of $33.3 million and $39.0 million in 1999 and 2000, respectively.

During 1999, the Company issued stock dividends to the holders of the Series E Preferred Stock and Series F Preferred Stock of 5,004 shares and 4,177 shares, respectively. During 2000, the Company issued stock dividends to the holders of the Series E Preferred Stock and Series F Preferred Stock of 9,951 shares and 6,654 shares, respectively.

In connection with options granted to employees under the KMC Holdings Stock Option Plan in 1998, 1999, and 2000 and under the KMC Telecom Stock Option Plan in 1997, cumulative deferred compensation obligations of $27,906,000, $50,972,000, and $89,190,000 have been established in 1998, 1999 and 2000, respectively, with offsetting credits to additional paid-in capital. Noncash compensation expense of $23,758,000, $23,947,000 and $24,571,000 in 1998, 1999 and 2000, respectively, was recognized in connection with such options. In connection with options granted to individuals employed by certain affiliates of the Company in 1998, 1999 and 2000, the Company recognized noncash compensation expense of $4,668,000, $5,832,000 and $3,796,000 respectively. In addition, during 1998 the Company cancelled all of the then outstanding options granted under the KMC Telecom Stock Option Plan, resulting in the reversal of previously recognized compensation expense of

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$21.3 million.

15. RECIPROCAL COMPENSATION

In May 2000, the Company reached a resolution of its claims for payment of certain reciprocal compensation charges, previously disputed by BellSouth Corporation. Under the agreement, BellSouth made a one-time payment that resolved all amounts billed through March 31, 2000. In addition, BellSouth and the Company agreed to future rates for reciprocal compensation, setting new contractual terms for payment. Under the terms of the agreement, the rates for reciprocal compensation will be reduced, and will apply to all local traffic, including ISP-bound traffic, thereby eliminating the principal area of dispute between the parties. The reduction will be phased in over a three-year period beginning with a rate of $.002 per minute of use until March 31, 2001, $.00175 per minute of use from April 1, 2001 through March 31, 2002 and $.0015 per minute of use from April 1, 2002 through March 31, 2003.

The Company is currently pursuing resolution of this issue with other incumbent local exchange carriers. Its goal is to reach mutually acceptable terms for both outstanding and future reciprocal compensation amounts for all traffic. The Company cannot assure you that it will reach new agreements with these carriers on favorable terms. However, as of December 31, 2000, the Company has provided reserves which it believes are sufficient to cover any amounts which may not be collected, but it cannot assure you that this will be the case. The Company will continue to consider the circumstances surrounding this dispute periodically in determining whether additional reserves against unpaid balances are warranted.

16. FINANCIAL INSTRUMENTS

The following methods and assumptions were used to estimate the fair value of each class of financial instruments.

CASH AND CASH EQUIVALENTS

The carrying amounts approximate fair value because of the short-term maturity of the instruments.

LONG-TERM DEBT

The carrying amount of floating-rate long-term debt approximates its fair value. The fair value of the Company's fixed-rate long-term debt is estimated using discounted cash flows at the Company's incremental borrowing rates.

REDEEMABLE EQUITY

The fair value of the Company's redeemable equity instruments are estimated based upon third party valuations.

INTEREST RATE SWAP

At December 31, 2000, the Company had two interest rate swap agreements to reduce the impact on interest expense of fluctuations in interest rates on a portion of its variable rate debt. The effect of these agreements is to limit the Company's interest rate exposure on a notional amount of debt of $415.0 million. The fair value was estimated as the amount the Company would receive if the swap agreements were terminated at December 31, 2000.

ESTIMATED FAIR VALUES

The carrying amounts and estimated fair values of the Company's financial instruments are as follows (IN MILLIONS):

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	1999		2000	
	CARRYING AMOUNT	FAIR VALUE	CARRYING AMOUNT	FAIR VALUE
Cash and cash equivalents	$ 86.0	$ 86.0	$ 110.0	$ 110.0
Long-term debt:				
Floating rate	235.0	235.0	728.2	728.2
Fixed rate - Senior Discount Notes	301.1	275.7	340.2	65.9
Fixed rate - Senior Notes	275.0	263.5	275.0	109.5
Redeemable equity instruments:				
Series E Preferred Stock	50.8	65.0	62.0	75.0
Series F Preferred Stock	41.4	44.2	50.6	47.9
Series A Preferred Stock	71.3	150.0	109.3	180.0
Series C Preferred Stock	40.3	83.3	72.7	124.5
Series G-1 Preferred Stock	-	-	19.4	19.9
Series G-2 Preferred Stock	-	-	158.8	162.6
Redeemable common stock	33.8	56.0	45.6	67.3
Redeemable common stock warrants	12.9	21.6	16.8	25.9
Interest rate swaps (asset):				
1999 Swap	-	3.9	-	-
Amended and restated interest rate swap	-	-	-	(8.2)
June 2000 swap	-	-	-	(5.9)

CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash investments and accounts receivable. The Company places its cash investments with major financial institutions. With respect to accounts receivable, the Company performs ongoing credit evaluations of its customers' financial conditions and generally does not require collateral. At December 31, 2000, reciprocal compensation comprised approximately $7.2 million or 12.4% of the gross accounts receivable balance. The Company has contracts with Qwest (see Note 9) which accounted for 36% of the Company's total revenue during the year ended December 31, 2000. As of December 31, 2000, amounts due from Qwest comprised $11.9 million or 20.4% of the Company's total accounts receivable, none of which is past due. For the twelve months ended December 31, 1999 and 1998, no one customer accounted for more than 10% of revenue.

The Company maintains interconnection agreements with the major incumbent local exchange carriers ("ILECs") in each state in which it operates. Among other things, these contracts govern the reciprocal amounts to be billed by competitive carriers for terminating local traffic of Internet service providers ("ISPs") in each state. ILECs around the country have been contesting whether the obligation to pay reciprocal compensation to competitive local exchange carriers should apply to local telephone calls from an ILEC's customers to ISPs served by competitive local exchange carriers. The ILECs claim that this traffic is interstate in nature and therefore should be exempt from compensation arrangements applicable to local intrastate calls. Competitive local exchange carriers have contended that the interconnection agreements provide no exception for local calls to ISPs and reciprocal compensation is therefore applicable. The ILECs have threatened to withhold, and in many cases have withheld, reciprocal compensation to competitive local exchange carriers for the transport and termination of these calls. During 1999 and 2000, the Company recognized revenue from these ILECs of approximately $9.7 million and $18.2 million, or 15.1% and 8.7% of 1999 and 2000 revenue, respectively, for these services. Payments of approximately $1.6 million and $19.5 million were received from the ILECs during 1999 and 2000, respectively.

The Company determined to recognize this revenue because management

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concluded, based upon all of the facts and circumstances available to them at the time, including numerous state public service commission and state and federal court decisions upholding competitive local exchange carriers' entitlement to reciprocal compensation for such calls, that realization of those amounts was reasonably assured.

17. SUPPLEMENTAL GUARANTOR INFORMATION

In May 1999, the Company sold $275 million aggregate principal amount of Senior Notes. KMC Telecom Financing Inc. (the "Guarantor"), a wholly-owned subsidiary of the Company, has fully and unconditionally guaranteed the Company's obligations under these notes. Separate financial statements and other disclosures of the Guarantor are not presented because management determined the information is not material to investors. No restrictions exist on the ability of the Guarantor to make distributions to the Company except to the extent provided by law generally (adequate capital to pay dividends under corporate laws) and restrictions contained in the Company's credit facilities.

The following condensed consolidating financial information presents the results of operations, financial position and cash flows of KMC Holdings (on a stand alone basis), the guarantor subsidiary (on a stand alone basis), the non-guarantor subsidiaries (on a combined basis) and the eliminations necessary to arrive at the consolidated results for the Company at December 31, 2000 and 1999 and for the years then ended. The non-guarantor subsidiaries include KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom IV, Inc., KMC Telecom.com LLC, KMC Telecom of Virginia, Inc., KMC Telecom Financial Services LLC, KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom III Leasing III LLC, KMC Telecom V, Inc., KMC Telcom VI, Inc., KMC Telecom VII, Inc. and KMC Funding Corporation, (collectively, the "Non-Guarantor Subsidiaries").

GUARANTOR/NON-GUARANTOR CONSOLIDATING BALANCE SHEET
DECEMBER 31, 2000
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC
ASSETS					
Current assets:					
Cash and cash equivalents	$ 21,922	$ --	$ 88,055	$ --	$ 109,977
Restricted investments	--	37,125	--	--	37,125
Accounts receivable, net	--	--	47,141	--	47,141
Prepaid expenses and other current assets	1,042	--	13,846	--	14,888
Amounts due from subsidiaries	124,455	--	39,273	(163,728)	--
Total current assets	147,419	37,125	188,315	(163,728)	209,131
Investment in subsidiaries	35,000	--	--	(35,000)	--
Long-term restricted investments	76	19,284	43,571	--	62,931
Networks and equipment, net	53,149	--	968,535	--	1,021,684
Intangible assets, net	1,368	--	2,467	--	3,835
Deferred financing costs, net	17,524	--	15,242	--	32,766
Loans receivable from subsidiaries	866,713	--	--	(866,713)	--
Other assets	624	--	304	--	928
	$ 1,121,873	$56,409	$1,218,434	$(1,065,441)	$ 1,331,275
LIABILITIES, REDEEMABLE AND NONREDEEMABLE EQUITY (DEFICIENCY)					
Current liabilities:					
Accounts payable	$ 169,398	$ --	$ 11,405	$ --	$ 180,803
Accrued expenses	38,666	--	34,939	--	73,605
Amounts due to subsidiaries	--	--	163,728	(163,728)	--
Deferred revenue	--	--	17,839	--	17,839
Total current liabilities	208,064	--	227,911	(163,728)	272,247
Notes payable	--	--	728,173	--	728,173
Senior notes payable	275,000	--	--	--	275,000
Senior discount notes payable	340,181	--	--	--	340,181
Loans payable to parent	--	49,415	817,298	(866,713)	--
Losses of subsidiaries in excess of basis	596,288	--	--	(596,288)	--
Total liabilities	1,419,533	49,415	1,773,382	(1,626,729)	1,615,601
Redeemable equity					

Senior redeemable, exchangeable, PIK preferred stock:					
Series E	61,992	--	--	--	61,992
Series F	50,568	--	--	--	50,568
Redeemable cumulative convertible preferred stock:					
Series A	109,272	--	--	--	109,272
Series C	72,701	--	--	--	72,701
Redeemable cumulative convertible preferred stock:					
Series G-1	19,435	--	--	--	19,435
Series G-2	158,797	--	--	--	158,797
Redeemable common stock	45,563	--	--	--	45,563
Redeemable common stock warrants	16,817	--	--	--	16,817
Total redeemable equity	535,145	--	--	--	535,145
Nonredeemable equity (deficiency)					
Common stock	6	--	8	(8)	6
Unearned compensation	(16,608)	--	--	--	(16,608)
Accumulated deficit	(816,203)	6,994	(554,956)	561,296	(803,869)
Total nonredeemable equity (deficiency)	(832,805)	6,994	(554,948)	561,288	(819,471)
	$1,121,873	$ 56,409	$1,218,434	$ (1,065,441)	$ 1,331,275

GUARANTOR/NON-GUARANTOR CONSOLIDATING STATEMENT OF OPERATIONS
YEAR ENDED DECEMBER 31, 2000
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC PARENT CO	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC
Revenue	$ --	$ --	$ 209,135	$ --	$ 209,135
Operating expenses:					
Network operating costs	--	--	169,593	--	169,593
Selling, general and administrative	100,111	--	62,162	--	162,273
Stock option compensation expense	33,188	--	1,383	--	34,571
Depreciation and amortization	11,878	--	64,251	--	76,129
Total operating expenses	145,179	--	297,389	--	442,568
Loss from operations	(145,179)	--	(88,194)	--	(233,373)
Intercompany charges	134,409	--	(134,409)	--	--
Interest income	68,450	3,752	5,865	(56,283)	21,784
Interest expense	(60,157)	--	(122,519)	66,283	(116,393)
Equity in net loss of subsidiaries	(349,161)	--	--	349,161	--
Net income (loss) before cumulative effect of change in accounting principle	(371,638)	3,752	(339,257)	349,161	(357,982)
Cumulative effect of change in accounting principle	--	--	(1,705)	--	(1,705)
Net income (loss)	(371,638)	3,752	(340,962)	349,161	(359,687)
Dividends and accretion on redeemable preferred stock	(54,440)	--	--	--	(54,440)
Net income (loss) applicable to common shareholders	$ (466,078)	$ 3,752	$ (340,962)	$ 349,161	$ (454,127)

GUARANTOR/NON-GUARANTOR CONSOLIDATING STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 2000
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC PARENT CO	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC
OPERATING ACTIVITIES					
Net loss	$ (371,638)	$ 3,752	$ (340,962)	$ 349,161	$ (359,687)
Adjustments to reconcile net loss to net cash used in operating activities					

Equity in net loss of subsidiaries	349,161	--	--	(349,161)	--
Depreciation and amortization	11,878	--	64,251	--	76,129
Provision for doubtful accounts	--	--	7,875	--	7,875
Non-cash interest expense	38,858	77	6,700	--	45,635
Non-cash stock option compensation expense	33,188	--	1,383	--	34,571
Changes in assets and liabilities,					
Accounts receivable	6	--	(27,649)	--	(27,643)
Prepaid expenses and other current assets	207	--	(2,720)	--	(2,513)
Accounts payable	128,414	--	(96,873)	--	31,541
Accrued expenses	23,837	--	10,286	--	34,123
Deferred revenue	--	--	13,530	--	13,530
Amounts due from subsidiaries	(51,483)	--	51,483	--	--
Other assets	207	--	(216)	--	(9)
Net cash provided by (used in) operating activities	162,635	3,829	(312,912)	--	(146,448)
INVESTING ACTIVITIES					
Loans receivable from subsidiaries	(276,609)	(35,914)	312,523	--	--
Construction of networks and purchases of equipment	(2,934)	--	(473,706)	--	(476,640)
Acquisitions of franchises, authorizations and related assets	(70)	--	(856)	--	(926)
Investments in subsidiaries	(35,000)	--	35,000	--	--
Additions to restricted investments	--	--	(43,471)	--	(43,471)
Redemption of investments	--	32,085	--	--	32,085
Net cash used in investing activities	(314,613)	(3,829)	(170,510)	--	(488,952)
FINANCING ACTIVITIES					
Proceeds from notes payable, net of issuance costs	--	--	108,475	--	108,475
Proceeds from issuance of preferred stock, net of issuance costs	177,500	--	--	--	177,500
Proceeds from exercise of stock options	562	--	--	--	562
Proceeds from senior secured credit facility, net of issuance costs	--	--	376,203	--	376,203
Repurchase and retirement of Series F Preferred Stock	(3,329)	--	--	--	(3,329)
Net cash provided by financing activities	174,733	--	484,678	--	659,411
Net increase in cash and cash equivalents	22,755	--	1,256	--	24,011
Cash and cash equivalents, beginning of year	(833)	--	86,799	--	85,966
Cash and cash equivalents, end of year	$ 21,922	$ --	$ 88,055	$ --	$ 109,977

GUARANTOR/NON-GUARANTOR CONSOLIDATING BALANCE SHEET
DECEMBER 31, 1999
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO.	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC.
ASSETS					
Current assets:					
Cash and cash equivalents (overdraft)	$ (833)	$ --	$ 86,799	$ --	$ 85,966
Restricted investments	--	37,125	--	--	37,125
Accounts receivable, net	6	--	27,367	--	27,373
Prepaid expenses and other current assets	1,249	--	126	--	1,375
Amounts due from subsidiaries	72,972	--	(72,972)	--	--
Total current assets	73,394	37,125	41,320	--	151,839
Long-term restricted investments	--	51,446	--	--	51,446
Networks and equipment, net	58,531	--	580,793	--	639,324
Intangible assets, net	1,388	--	2,214	--	3,602
Deferred financing costs, net	21,031	--	17,785	--	38,816
Loans receivable from subsidiaries	590,101	(85,329)	(504,774)	--	--
Other assets	825	--	188	--	1,013
Total assets	$ 745,272	$ 3,242	$ 137,536	$ --	$ 886,040
LIABILITIES, REDEEMABLE AND NONREDEEMABLE EQUITY (DEFICIENCY)					
Current liabilities:					
Accounts payable	$ 40,984	$ --	$ 126,506	$ --	$ 167,490
Accrued expenses	14,967	--	22,080	--	37,047
Deferred revenue	--	--	4,309	--	4,309
Total current liabilities	55,951	--	152,895	--	208,846
Notes payable	--	--	235,000	--	235,000
Senior notes payable	275,000	--	--	--	275,000
Senior discount notes payable	301,137	--	--	--	301,137
Losses of subsidiaries in excess of basis	247,127	--	--	(247,127)	--
Total liabilities	879,215	--	387,895	(247,127)	1,019,983

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Redeemable equity:					
Senior redeemable, exchangeable PIK preferred stock:					
Series E	50,770	--	--	--	50,770
Series F	41,370	--	--	--	41,370
Redeemable cumulative convertible preferred stock:					
Series A	71,349	--	--	--	71,349
Series C	40,301		--	--	40,301
Redeemable common stock	33,755	--	--	--	33,755
Redeemable common stock warrants	12,925	--	--	--	12,925
Total redeemable equity	250,470	--	--	--	250,470
Nonredeemable equity (deficiency):					
Common stock	6	--	--		6
Additional paid-in capital	--	--	--	--	--
Unearned compensation	(9,163)	--	--	--	(9,163)
Accumulated deficit	(375,256)	3,242	(250,369)	247,127	(375,256)
Total nonredeemable equity (deficiency)	(384,413)	3,242	(250,369)	247,127	(384,413)
	$ 745,272	$ 3,242	$ 137,526	$ --	$ 886,040

GUARANTOR/NON-GUARANTOR CONSOLIDATING STATEMENT OF OPERATIONS
YEAR ENDED DECEMBER 31, 1999
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO.	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC.
Revenue	$ --	$ --	$ 64,352	$ (39)	$ 64,313
Operating expenses:					
Network operating costs	--	--	110,348	(39)	110,309
Selling, general and administrative	40,714	--	15,089	--	55,803
Stock option compensation expense	29,833	--	--	--	29,833
Depreciation and amortization	3,104	--	25,973	--	29,077
Total operating expenses	73,651	--	151,410	(39)	225,022
Loss from operations	(73,651)	--	(37,058)	--	(160,709)
Intercompany charges	72,972	--	(72,972)	--	--
Other expense	(4,297)	--	--	--	(4,297)
Interest income	1,872	3,242	3,587	--	8,701
Interest expense	(36,729)	--	(32,682)	--	(69,411)
Equity in net loss of subsidiaries	(185,883)	--	--	185,883	--
Net income (loss)	(225,716)	3,242	(189,125)	185,883	(225,716)
Dividends and accretion on redeemable preferred stock	(81,633)	--	--	--	(81,633)
Net income (loss) applicable to common shareholders	$ (307,349)	$ 3,242	$ (189,125)	$ 185,883	$ (307,349)

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GUARANTOR/NON-GUARANTOR CONSOLIDATING STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 1999
(IN THOUSANDS)

	KMC TELECOM HOLDINGS, INC. PARENT CO.	GUARANTOR	NON-GUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED KMC TELECOM HOLDINGS, INC.
OPERATING ACTIVITIES					
Net loss	$ (225,716)	$ 3,242	$ (189,125)	$185,883	$ (225,716)
Adjustments to reconcile net loss to net cash used in operating activities:					
Equity in net loss of subsidiaries	185,883	--	--	(185,883)	--
Depreciation and amortization	3,104	--	25,973	--	29,077
Non-cash interest expense	36,963	--	(5,822)	--	31,141
Non-cash stock option compensation expense	29,833	--	--	--	29,833
Changes in assets and liabilities:					
Accounts receivable	(6)	--	(19,828)	--	(19,834)
Prepaid expenses and other current assets	(917)	--	857	--	(60)
Accounts payable	441	--	(28,878)	--	29,319
Accrued expenses	9,075	--	15,152	--	24,227
Amounts due from subsidiaries	(52,050)	--	52,050	--	--
Other assets	1,128	--	2,592	--	3,720
Net cash provided by (used in) operating activities	(12,262)	3,242	(89,273)	--	(98,293)
INVESTING ACTIVITIES					
Loans receivable from subsidiaries	(324,390)	85,329	239,061	--	--
Construction of networks and purchases of equipment	(18,327)	--	(300,209)	--	(318,536)
Acquisitions of franchises, authorizations and related assets	(796)	--	(1,196)	--	(1,992)
Redemption (purchase) of investments	--	(88,571)	27,920	104,101	43,450
Net cash used in investing activities	(343,513)	(3,242)	(34,424)	104,101	(277,078)
FINANCING ACTIVITIES					
Proceeds from issuance of preferred stock and related warrants, net of issuance costs	91,001	--	--	--	91,001
Proceeds from exercise of stock options	333	--	--	--	333
Proceeds from issuance of senior notes, net of issuance costs and purchase of portfolio of restricted investments	262,387	--	--	(104,101)	158,286
Proceeds from senior secured credit facility, net of issuance costs	--	--	192,836	--	192,836
Issuance costs of Lucent facility	--	--	(2,300)	--	(2,300)
Net cash provided by financing activities	353,721	--	190,536	(104,101)	440,156
Net increase (decrease) in cash and cash equivalents	(2,054)	--	66,839	--	64,785
Cash and cash equivalents, beginning of year	1,221	--	19,960	--	21,181
Cash and cash equivalents, end of year	$ (833)	$ --	$ 86,799	$ --	$ 85,966

18. SUBSEQUENT EVENTS

KMC FUNDING MONETIZATION

In March 2001, the Company entered into a financing transaction (the "KMC Funding Monetization") that resulted in the Company receiving unrestricted gross proceeds of $325.0 million from a secured loan. The KMC Funding Monetization is secured by the future cash flows from the Company's Nationwide Data Platform business contract that was entered into in June 2000 (see Note 9). The KMC Funding Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. The Company retains the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). The Company realized net proceeds of approximately $145.5 million after using the gross proceeds to

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pay off the 48 month loan which the Company obtained from Dresdner Kleinwort Benson North American Leasing, Inc. in November 2000 to finance its acquisition of the KMC Funding Equipment (see Note 5), as well as financing fees and expenses related to the monetization. The interest rate on the KMC Funding Monetization is 7.34%.

KMC FUNDING V MONETIZATION

In March 2001, the Company entered into a financing transaction (the "KMC Funding V Monetization") that resulted in the Company receiving unrestricted gross proceeds of $225.4 million from a secured loan. The KMC Funding V Monetization is secured by the future cash flows from the Company's Nationwide Data Platform business contract that was entered into in March 2000 (see Note 9). The KMC Funding V Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. The Company retains the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). The Company realized net proceeds of approximately $125.5 million after using the proceeds to exercise its purchase option with respect to the KMC Funding V Equipment which the Company was leasing from GECC and CIT Lending Services Corporation under an operating lease, as well as to pay any financing fees and expenses related to the monetization. The interest rate on the KMC Funding V Monetization is 6.77%.

SPRINGING WARRANTS

Effective February 4, 2001 the Company became obligated to issue warrants to purchase an aggregate of 107,228 shares of its common stock at an exercise price of $.01 per share to certain holders of the Series E Preferred Stock and Series F Preferred Stock as a result of the Company's failure to redeem, prior to that date, all of the outstanding shares of Series F Preferred Stock. The issuance of these warrants will trigger anti-dilution provisions in our Series A Preferred Stock, Series C Preferred Stock and Series G Preferred Stock resulting in adjustments to the conversion prices which may result in an increase in the number of shares of common stock into which they are convertible of approximately 20,522 shares, 14,194 shares and 18,478 shares, respectively. The issuance of the Springing Warrants will also trigger anti-dilution provisions in certain of our other outstanding warrants which will increase the number of shares of common stock for which such warrants are exercisable by approximately 3,740 shares.

SERIES F PREFERRED STOCK

Effective February 4, 2001, all the shares of Series F Preferred Stock were converted into shares of Series E Preferred Stock on a one to one basis in accordance with the provisions of the Certificate of Designations of the Series F Preferred Stock.

VOIP EQUIPMENT CONTRACT

In March 2001, the Company entered into an agreement with Qwest pursuant to which (i) the Company purchased approximately $65 million of Voice over Internet Protocol equipment from Qwest and (ii) the Company agreed to install and maintain this equipment throughout the United States, principally to handle Voice over Internet Protocol traffic on behalf of Qwest. The services agreement commences in the second half of 2001 and expires 48 months later, and

provides guaranteed annualized revenues of approximately $29 million. The Company expects to enter into a financing transaction to fund the cost of this equipment.

AMENDMENT TO AMENDED SENIOR SECURED CREDIT FACILITY

In April 2001, the Company and its Lenders under the Amended Senior Secured Credit Facility agreed to make certain further amendments to the facility, including the following:

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Certain of the financial covenants were amended to reflect changes in the Company's business since the Amended Senior Secured Credit Facility was entered into and to permit continued compliance with those covenants by the Borrowers in accordance with the Company's revised business plan. In addition, certain additional financial covenants were added, the most significant of which will require the Borrowers to meet specific liquidity tests prior to each due date of cash interest and dividend payments on the Company's senior discount notes, senior notes and preferred stock.

In addition to the existing reductions in the aggregate Revolver commitment, the Revolver commitment will be further reduced, pro rata with the Term Loan and Lucent Term Loan, (i) by applying the net asset sale proceeds of certain asset sales (both as defined in the Amended Senior Secured Credit Facility) in an amount equal to 85% of gross property, plant and equipment allocated to the assets sold, plus 50% of any proceeds in excess of the full gross property, plant and equipment allocated to the assets sold (plus a make up of any shortfall on prior asset sales), (ii) by 50% of the net securities proceeds (as defined) from the future issuance of equity interests by KMC Holdings in excess of a cumulative $ 200.0 million and (iii) by prepayment of an aggregate of $100 million on before May 1, 2002.

The Company will be required to use 50% of the excess cash flows (as defined) from its National Data Platform business to make additional capital contributions to the Borrowers.

The repayment schedule for the Term Loan was amended to provide for 17 consecutive quarterly installments commencing April 1, 2003 in the same percentages of outstanding principal amount as the specified percentage reduction in the Revolver commitment on the same date. The final installment will now be due on April 1, 2007. Repayments of the Term Loan will also be made from its pro rata share of net assets sale proceeds, net securities proceeds and the $100.0 million repayment required to be made by May 1, 2002, all as described above.

The repayment schedule for the Lucent Term Loan was also amended to provide for 17 consecutive quarterly installments commencing April 1, 2003 in the same percentages of outstanding principal amount as the specified percentage reduction in the Revolver commitment on the same date. The final installment will now be due on April 1, 2007. Repayments on the Lucent Term Loan will also be made from its pro rata share of net asset sale proceeds, net securities proceeds and the $100.0 million repayment required to be made by May 1, 2002, all as described above.

The interest rates on loans under the Amended Senior Secured Credit Facility were increased. The "Applicable Base Rate Margin" now ranges from 3.25% to 4.25% and the "Applicable LIBOR Margin" now ranges from 4.25% to 5.25%. Interest is now payable monthly.

KMC Holdings has agreed that it will form a subsidiary holding company which will own all of the common stock of its operating subsidiaries which are engaged in its National Data Platform business. KMC Holdings has agreed to pledge the shares of the data subsidiary holding company as further collateral for KMC Holdings' guaranty of the Amended Senior Secured Credit Facility.

In connection with the amendment, the Lenders also waived failures by the Borrowers to comply with certain of the prior financial covenants as of March 31, 2001 and the Company made aggregate capital contributions to the Borrowers of $200.0 million. In addition, the collateral for KMC Holdings' guaranty of the Amended Senior Secured Credit Facility was expanded to include substantially all of the assets of KMC Holdings.

LENDER WARRANTS

In connection with the execution of the amendment to the Amended Senior Secured Credit Facility discussed above, the Company agreed to deliver to a

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warrant agent certificates representing warrants to purchase an aggregate of 166,542 shares of common stock at an exercise price of $.01 per share (the "Lender Warrants"). The terms of the Lender Warrants provide that they will become issuable under the circumstances described in the following paragraphs.

If the Company fails to (i) prepay an aggregate of $50 million under the Amended Senior Secured Credit Facility by October 31, 2001, (ii) prepay an additional $50 million under the Amended Senior Secured Credit Facility by January 31, 2002 and (iii) make additional cash capital contributions to the Borrowers in the aggregate amount of $50 million by January 31, 2002, 50% of the Lender Warrants will be issued pro rata to the Lenders under the Amended Senior Secured Credit Facility. If the Company fails to make additional cash capital contributions to the Borrowers in the aggregate amount of $100 million by March 31, 2002 (including any amounts taken into consideration pursuant to clause (iii) above), 50% of the Lender Warrants will be issued pro rata to the Lenders under the Amended Senior Secured Credit Facility. Any Lender Warrants which do not become issuable as described herein will be returned to the Company by the Warrant Agent.

NOTE REPURCHASES

We believe that the present market prices of our 12 1/2% senior discount notes and our 13 1/2% senior notes represent an opportunity for us to reduce our long-term debt. Accordingly, our subsidiaries have recently made, and may in the future make, purchases of senior discount notes and/or senior notes in the open market from time to time at then prevailing market prices. Certain of our officers and directors may also make purchases for their own account. We may utilize a portion of our unrestricted cash to pay for any purchases of senior discount notes or senior notes that we may make.

FUTURE DEBT REPAYMENT SCHEDULE

Due to the significant changes in the Company's future debt repayment structure subsequent to December 31, 2000, the principal repayment schedule of the Company's outstanding debt as of March 31, 2001 is as follows (IN THOUSANDS):

2001	$ 86,327
2002	129,952
2003	221,478
2004	269,017
2005	221,002
Thereafter	904,675
Total	$ 1,832,451

Independent Auditors' Report on Schedules

The Board of Directors and Stockholders
KMC Telecom Holdings, Inc.

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We have audited the consolidated balance sheets of KMC Telecom Holdings, Inc. as of December 31, 1999 and 2000 and the related consolidated statements of operations, redeemable and nonredeemable equity and cash flows for the years then ended. Our audit report issued thereon dated April 17, 2001 is included elsewhere in this Form 10-K. Our audit also included the financial statement schedules listed in Item 14(a) of this Form 10-K. These schedules are the responsibility of the Company's management. Our responsibility is to express an opinion based on our audits.

In our opinion, the financial statement schedules referred to above, when considered in relation to the basic financial statements taken as a whole, present fairly, in all material respects the information set forth therein.

/s/ ERNST & YOUNG LLP

MetroPark, New Jersey
April 17, 2001

SCHEDULE I - Condensed Financial Information of Registrant
KMC Telecom Holdings, Inc
(Parent Company)

Condensed Balance Sheets
(IN THOUSANDS)

	DECEMBER 31	
	1999	2000
ASSETS		
Current assets		
Cash and cash equivalents (overdraft)	$ (833)	$ 21,920
Amounts due from subsidiaries	72,972	124,455
Prepaid expenses and other current assets	1,255	1,042
Total current assets	73,394	147,417
Loans receivable from subsidiaries	590,103	866,713
Networks, property and equipment, net	58,531	53,349
Intangible assets, net	1,389	1,368
Deferred financing costs, net	21,031	17,524
Investment in subsidiaries	--	35,000
Other assets	825	700
	$ 745,275	$ 1,122,071
LIABILITIES, REDEEMABLE AND NONREDEEMABLE EQUITY (DEFICIENCY)		
Current liabilities		
Accounts payable	$ 40,944	$ 169,198
Accrued expenses	14,967	38,866
Total current liabilities	55,951	208,064
Senior notes payable	275,000	275,000
Senior discount notes payable	301,137	340,141
Losses of subsidiaries in excess of basis	247,127	596,288
Total liabilities	879,215	1,419,533
Redeemable equity:		
Senior redeemable, exchangeable, PIK preferred stock, par value $.01 per share; authorized: 630 shares in 1999 and 2000; shares issued and outstanding:		
Series E, 65 shares in 1999 and 75 shares in 2000 ($74,954 liquidation preference)	50,970	61,992
Series F, 44 shares in 1999 and 48 shares in 2000 ($47,866 liquidation preference)	41,330	50,668
Redeemable cumulative convertible preferred stock, par value $.01 per share; 499 shares authorized; shares issued and outstanding:		
Series A, 124 shares in 1999 and 2000 ($12,380 liquidation preference)	71,149	189,231
Series C, 175 shares in 1999 and 2000 ($17,500 liquidation preference)	40,101	72,701
Redeemable cumulative convertible preferred stock, par value $.01 per share;		

2,500 shares authorized; shares issued and outstanding:		
Series G-1, -0- shares in 1999 and 59 shares in 2000 ($19,900 liquidation preference)	--	19,435
Series G-2, -0- shares in 1999 and 481 shares in 2000 ($162,600 liquidation preference)	--	158,797
Redeemable common stock, shares issued and outstanding, 224 in 1999 and 2000	33,755	45,563
Redeemable common stock warrants	12,925	16,817
Total redeemable equity	250,470	535,145
Nonredeemable equity (deficiency):		
Common stock, par value $.01 per share, 4,250 shares authorized; shares issued and outstanding: 629 shares in 1999 and 637 shares in 2000	6	6
Unearned compensation	(9,163)	(16,608)
Accumulated deficit	(375,256)	(816,205)
Total nonredeemable equity (deficiency)	(384,413)	(832,807)
	$ 745,272	$ 1,121,871

SEE ACCOMPANYING NOTES.

SCHEDULE I - Condensed Financial Information of Registrant

KMC Telecom Holdings, Inc.
(Parent Company)

Condensed Statements of Operations
(IN THOUSANDS)

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
Operating expenses:			
Selling, general and administrative	$ 19,624	$ 40,714	$ 100,113
Stock option compensation expense	21,190	29,833	33,188
Depreciation and amortization	1,197	3,104	11,878
Total operating expenses	42,011	73,651	145,179
Loss from operations	(42,011)	(73,651)	(145,179)
Other expense	--	(4,297)	--
Intercompany charges	20,922	72,972	134,409
Interest income	8,575	18,297	68,450
Interest expense	(23,104)	(83,154)	(80,357)
Equity in net loss of subsidiaries	(41,135)	(105,883)	(349,161)
Net loss	(76,753)	(225,716)	(371,638)
Dividends and accretion on redeemable preferred stock	(18,285)	(81,633)	(94,440)
Net loss applicable to common shareholders	$ (95,038)	$ (307,349)	$ (466,078)

SEE ACCOMPANYING NOTES.

SCHEDULE I - Condensed Financial Information of Registrant

KMC Telecom Holdings, Inc.
(Parent Company)

Condensed Statements of Cash Flows
(IN THOUSANDS)

YEAR ENDED DECEMBER 31,

	1998	1999	2000
OPERATING ACTIVITIES			
Net loss	$ (76,753)	$ (225,716)	$ (371,638)
Adjustments to reconcile net loss to net cash used in operating activities:			
Equity in net loss of subsidiaries	41,135	185,883	349,161
Depreciation and amortization	1,197	3,104	11,878
Non-cash interest expense	23,104	36,963	38,858
Non-cash stock option compensation expense	21,190	29,833	33,188
Changes in assets and liabilities:			
Accounts receivable	-	-	6
Prepaid expenses and other current assets	(332)	(923)	207
Accounts payable	2,043	441	128,414
Accrued expenses	5,838	9,075	23,837
Accounts due from subsidiaries	(20,922)	(52,050)	(51,483)
Other assets	(1,952)	1,128	207
Net cash provided by (used in) operating activities	(5,452)	(12,262)	162,635
INVESTING ACTIVITIES			
Loans receivable from subsidiaries	(233,685)	(324,390)	(276,609)
Purchases of equipment	(5,845)	(18,327)	(2,934)
Investments in subsidiaries	-	-	(35,000)
Acquisitions of intangible assets	(166)	(796)	(70)
Net cash used in investing activities	(239,696)	(343,513)	(314,613)
FINANCING ACTIVITIES			
Proceeds from issuance of preferred stock, net of issuance costs	-	91,001	177,500
Proceeds from exercise of stock options	-	333	562
Proceeds from issuance of senior notes, net of issuance costs and purchase of portfolio of restricted investments	-	262,387	-
Proceeds from issuance of common stock and warrants, net of issuance costs	20,446	-	-
Repurchase and retirement of Series F Preferred Stock	-	-	(3,329)
Proceeds from issuance of senior discount notes, net of issuance costs	225,923	-	-
Net cash provided by financing activities	246,369	353,721	174,733
Net increase (decrease) in cash and cash equivalents	1,221	(2,054)	22,755
Cash and cash equivalents, beginning of year	-	1,221	(833)
Cash and cash equivalents, end of year	$ 1,221	$ (833)	$ 21,922

SEE ACCOMPANYING NOTES.

SCHEDULE I - Condensed Financial Information of Registrant

KMC Telecom Holdings, Inc.
(Parent Company)

Notes to Condensed Financial Statements

December 31, 2000

1. BASIS OF PRESENTATION

In the parent company only financial statements, KMC Telecom Holdings, Inc.'s (the "Company") investment in subsidiaries is stated at cost less equity in losses of subsidiaries since date of formation. These parent company financial statements should be read in conjunction with the Company's consolidated financial statements.

Pursuant to a management agreement among the Company and its subsidiaries, the Company provides management and other services and incurs certain operating expenses on behalf of its subsidiaries. Such costs are allocated to the subsidiaries by the Company and reimbursed on a current basis. At December 31, 1999 and 2000, an aggregate of $73.0 and $124.5 million, respectively, was due from the subsidiaries for such costs and is included in the accompanying condensed balance sheet at December 31, 1999 and 2000 as a current receivable. Such reimbursements are permitted under the debt agreements of the Company's subsidiaries.

2. AMENDED SENIOR SECURED CREDIT FACILITY

See Note 5 of the Notes to Consolidated Financial Statements.

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3. INTEREST RATE SWAP AGREEMENT

See Note 6 of the Notes to Consolidated Financial Statements.

4. SENIOR DISCOUNT NOTES

See Note 5 of the Notes to Consolidated Financial Statements.

5. SENIOR NOTES

See Note 5 of the Notes to Consolidated Financial Statements.

6. REDEEMABLE EQUITY

See Note 7 of the Notes to Consolidated Financial Statements.

7. ARBITRATION AWARD

During the second quarter of 1999, the Company recorded a $4.3 million charge to other expense in connection with an unfavorable arbitration award. The net amount due under the terms of the award was paid in full in June 1999.

8. SUBSEQUENT EVENTS

See Note 18 of the Notes to Consolidated Financial Statements.

KMC Telecom Holdings, Inc

SCHEDULE II - Valuation and Qualifying Accounts
(IN THOUSANDS)

DESCRIPTION	BALANCE AT BEGINNING OF PERIOD	ADDITIONS: CHARGED TO COSTS AND EXPENSES	ADDITIONS: CHARGED TO OTHER ACCOUNTS - DESCRIBE	DEDUCTIONS - DESCRIBE	BALANCE AT END OF PERIOD
YEAR ENDED DECEMBER 31, 1998: Allowance for doubtful accounts	$ 34	$ 370	$ --	$ 54(1)	$ 350
YEAR ENDED DECEMBER 31, 1999: Allowance for doubtful accounts	$ 350	$5,263	$ --	$ 62(1)	$ 5,551
YEAR ENDED DECEMBER 31, 2000: Allowance for doubtful accounts	$5,551	$7,875	$ --	$ 2,505(1)	$10,921

(1) Uncollectible accounts written-off.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

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None.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.

The following table sets forth certain information with respect to the persons who are members of the Board of Directors or are executive officers of the Company as of March 30, 2001.

NAME	AGE	POSITION
Harold N. Kamine	44	Chairman of the Board of Directors
Gary E. Lasher	65	Vice Chairman of the Board of Directors
William F. Lenahan	50	Chief Executive Officer and Director
Roscoe C. Young II	50	President, Chief Operating Officer and Director
William H. Stewart	34	Executive Vice President, Chief Financial Officer and Director
Robert L. Nibbs, Jr.	49	Executive Vice President, Field Sales and Operations
Larry G. Salter	52	Executive Vice President, Network Services
Tricia Breckenridge	54	Executive Vice President, Business Development
John G. Quigley	47	Director
Richard H. Patterson	42	Director
Alexander P. Coleman	34	Director
Jeffrey M. Tuder	27	Director

The business experience of each of the directors and executive officers of the Company is as follows:

HAROLD N. KAMINE is our founder and has been the Chairman of our board of directors since 1994. He is a co-owner of KNT Network Technologies LLC, which is our exclusive provider of outside network related construction and maintenance services. Previously, he was the Chief Executive Officer and sole owner of Kamine Development Corp. and associated companies in the independent power industry. Mr. Kamine has successfully financed a number of unregulated non-utility power generation projects. Companies owned by Mr. Kamine owned substantial interests in and managed six power generation plants in the Northeastern United States. Mr. Kamine devotes less than half his time to our affairs.

GARY E. LASHER joined us as Vice Chairman of our board of directors effective November 1, 1997. He was the founder, Chief Executive Officer and President of Eastern TeleLogic Corporation from 1987 to 1997. Eastern TeleLogic was a leading competitive local exchange carrier operating in greater Philadelphia, Delaware and southern New Jersey before its purchase by Teleport Communications Group in October 1996. Prior to Eastern TeleLogic, from 1984-1986, Mr. Lasher was Chief Operating Officer of Private Satellite Network, a company which built and operated video satellite networks for major corporations. Mr. Lasher also spent 20 years with Continental Telephone holding various positions including Corporate Vice President, President of the International Engineering and Construction Company, and various senior positions with Continental Telephone's regulated subsidiaries. Mr. Lasher is one of the founding members of the Association for Local Telecommunications Services and served for three years as Chairman of the Association. Mr. Lasher is also Chairman of the Board of Linx Communications, a privately-owned provider of unified personal communications services.

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WILLIAM F. LENAHAN joined us as our Chief Executive Officer effective May 1, 2000 and has been a director since May 2000. He was President and Chief Executive Officer of BellSouth Wireless Data from October 1994 to April 2000, and was responsible for financial performance and nationwide wireless data strategy for this division of BellSouth Corporation. From 1987 to 1993, he was Vice President/General Manager and then President and Chief Executive Officer of three Sears divisions--Sears Business Centers, Office Centers and Computer Services. In 1986, he was named President and Chief Executive Officer of BellAtlantic's Compushop division, a reseller of PCs and communications products. Mr. Lenahan has served nearly 30 years in the information technology, telecommunications and data industries. He began his career at IBM, where he worked for 12 years in a variety of sales, marketing, operations and human resources executive assignments, and sat on the IBM Product Review Board. He later joined United Telecom, the forerunner of Sprint, where he started

Amerisource, a new business that resold PBXs, PCs and systems integration products. He was a member of the Advisory Councils of IBM, Compaq and NCR.

ROSCOE C. YOUNG II has over 20 years experience in the field of telecommunications with both new venture and Fortune 500 companies. He has served as a director since December 1999 and President and Chief Operating Officer since March 2000. Previously, he had been our Executive Vice President and Chief Operating Officer. Prior to joining us in November 1996, Mr. Young served as Vice President, Network Component Services for Ameritech Corporation from June 1994 to October 1996. From March 1988 to June 1994, Mr. Young served as Senior Vice President, Network Services for MFS Communications. From October 1977 to March 1988, Mr. Young served in a number of senior operations, sales and marketing, engineering, financial management, and human resource positions for AT&T Corp.

WILLIAM H. STEWART has served as a director since August 1997. Mr. Stewart joined us as Executive Vice President and Chief Financial Officer in March 2000. Previously, Mr. Stewart was a Managing Director of Nassau Capital L.L.C. after joining that firm in June 1995. From 1989 until joining Nassau, Mr. Stewart was a portfolio manager and equity analyst at the Bank of New York. He is a Chartered Financial Analyst and a member of the New York Society of Security Analysts.

ROBERT L. NIBBS, JR. joined us in November 1997. He is our Executive Vice President of Field Sales and Operations and oversees all sales and operations activities in KMC's Tier III markets. Prior to joining KMC, he served over 20 years in marketing, sales and operations positions with Ameritech Corporation

LARRY G. SALTER joined us in December 1997. He is the Executive Vice President of Network Services and has over 30 years experience in the field of telecommunications. Prior to joining us, he spent 28 years with AT&T where he worked in Bell Labs, as well as senior level positions in marketing and product management.

TRICIA BRECKENRIDGE joined us in April 1995. From January 1993 to April 1995, she was Vice President and General Manager of FiberNet USA's Huntsville, Alabama operations. Previously, she had served as Vice President, External Affairs and later Vice President, Sales and Marketing of Diginet, Inc. She was co-founder of Chicago Fiber Optic Corporation, the predecessor of Metropolitan Fiber Systems. Earlier, she was Director of Regulatory Affairs for Telesphere Corporation.

JOHN G. QUIGLEY has served as a director since August 1996. Mr. Quigley is a founding member of Nassau Capital L.L.C., the independent firm that has managed Princeton University endowment's $2.0 billion private investment program since 1995. Nassau Capital L.L.C. is the general partner of Nassau Capital Partners L.P. and Nassau Capital Partners IV L.P. Mr. Quigley is also on the board of directors of KNT Network Technologies LLC and an adjunct faculty member at Columbia Law School.

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RICHARD H. PATTERSON has served as a director since May 1997. From May 1986 to June 1999, Mr. Patterson served as a partner of Waller Capital Corporation, a media and communications investment banking firm. Since June 1997, he has served as a Vice President of Waller-Sutton Media LLC and Vice President of Waller-Sutton Management Group, Inc., two entities which manage a media and telecommunications private equity fund. Since October 1999, he has served as Managing Member of Spire Capital Partners, a media and telecommunications fund providing growth capital to private companies. Mr. Patterson is a member of the board of directors of Regent Communications, Inc., which owns and operates radio stations in small-to-mid size markets.

ALEXANDER P. COLEMAN has served as a director since July 2000. Since January 1996, Mr. Coleman has served as Vice President and Investment Partner of Dresdner Kleinwort Benson Private Equity LLC, Dresdner Bank AG's United States leveraged buyout group. Prior to joining Dresdner Kleinwort Benson Private Equity LLC, Mr. Coleman served in several corporate finance positions for Citicorp/Citibank N.A. from 1989 through 1995, and most recently as Vice President of Citicorp Venture Capital. Mr. Coleman is also a director of Gardenburger, Inc. and Tritel, Inc.

JEFFREY M. TUDER has served as a director since January, 2001. Since 1998, Mr. Tuder has served as a Principal with Nassau Capital L.L.C. Prior to joining Nassau Capital in 1998, Mr. Tuder was a Financial Analyst with ABS Capital Partners, L.P. from 1996 to 1998, and served in the investment banking division of Alex. Brown & Sons from 1995 to 1996. Mr. Tuder is also on the Board of Managers of KNT Network Technologies LLC.

Pursuant to provisions contained in an Amended and Restated Stockholders Agreement dated as of October 31, 1997, as further amended, among the Company, Kamine, Nassau, CIT Lending Services Corporation, GECC, First Union, Lucent and Dresdner Kleinwort Benson (the "Stockholders' Agreement"), these stockholders have agreed to vote their shares and take all necessary actions to elect the following individuals to the Company's board of directors: the Chief Executive Officer, the President, three individuals designated by Nassau, two individuals designated by Kamine, one individual designated by Dresdner and one individual as an independent director approved by Nassau, Kamine and other principal existing stockholders. Lucent or a person to whom Lucent transfers its shares may be entitled to designate one individual under certain circumstances. The number of directors each of Nassau, Kamine and Dresdner is entitled to designate will decrease as their respective percentages of ownership decrease. If a default relating to payment occurs under the Amended Senior Secured Credit Facility and continues uncured for 90 days, the holders of Series C Preferred Stock (currently Nassau, GECC and First Union) are entitled to elect two additional Directors, who will serve until the default is cured. In addition, under the certificate of designations relating to each of our Series E Preferred Stock and Series F preferred Stock, if a default occurs under such certificate(s), the holders of Series E Preferred Stock and/or the holders of the Series F Preferred Stock will have the right to elect one additional individual each to serve as a director (for a total of two additional directors), in each case until the default is cured and all accrued dividends on such preferred stock are paid in full.

Kamine/Besicorp Allegany L.P., an independent power company 50% owned by corporations which Mr. Kamine owns, filed a voluntary petition to reorganize its business under Chapter 11 of the Federal Bankruptcy Code in November 1995. In October 1998, the bankruptcy court confirmed a plan of liquidation for this entity.

Directors hold office until the next Annual Meeting of stockholders or until their successors are duly elected and qualified. Executive officers are elected annually by the Board of Directors and serve at the discretion of the Board of Directors.

COMMITTEES OF THE BOARD

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Our board of directors has authorized a Compensation Committee to be composed of three members. The present members of the Compensation Committee are Messrs. Quigley, Patterson and Coleman. Our board of directors has created an Executive Committee consisting of Messrs. Kamine, Quigley and Coleman. Our board of directors has also created an Audit Committee consisting of Messrs. Lasher, Patterson, Quigley and Coleman.

ITEM 11. EXECUTIVE COMPENSATION.

SUMMARY COMPENSATION TABLE

The following table sets forth information concerning compensation for services in all capacities awarded to, earned by, or paid to, any person acting as the Company's Chief Executive Officer during 2000, regardless of the amount of compensation paid, and the other four most highly compensated executive officers of the Company whose aggregate cash and cash equivalent compensation exceeded $100,000 during the fiscal year ended December 31, 2000 (collectively, the "Named Executive Officers"):

		ANNUAL COMPENSATION			LONG TERM COMPENSATION
NAME AND POSITION	YEAR	SALARY ($)	BONUS ($)	OTHER ANNUAL COMPENSATION ($)(1)	SECURITIES UNDERLYING OPTIONS (#)
William F. Lenahan(2)..... Chief Executive Officer	2000	$317,382	$1,000,000	-	50,000
Michael A. Sternberg(3).....	2000	$142,195	-	-	-
President and Chief Executive Officer	1999	$496,539	$272,500	-	-
	1998	$275,000	$407,500	-	65,000
Harold N. Kamine..... Chairman of the Board	2000	$485,053	-	-	-
	1999	$450,000	-	-	-
Roscoe C. Young II.....					
President and Chief Operating Officer	2000	$591,200	$1,150,000	-	17,500
	1999	$446,539	$362,500	-	-
	1998	$218,270	$497,500	$52,189	32,500
William H. Stewart(4)..... Executive Vice President, Chief Financial Officer	2000	$278,864	$500,000	-	35,000
Robert L. Nibbs, Jr..... Executive Vice President, Sales and Operations	2000	$235,975	$303,069	-	2,000

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(1) The amounts reported in this column for Mr. Young in 1998 include relocation related expenses of $47,377 and personal use of a Company automobile of $4,812. The aggregate value of the perquisites and other personal benefits, if any, received by Mr. Young for 2000 and 1999 and by the other Named Executive Officers for all years presented have not been reflected in this table because the amount was below the Securities and Exchange Commission's threshold for disclosure (i.e., the lesser of $50,000 or 10% of the total of annual salary and bonus for the executive officer for the year).

(2) Mr. Lenahan joined the Company as Chief Executive Officer effective May 1, 2000 and the compensation figures for him are for the period from that date to the end of the year.

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(3) Mr. Sternberg served in the capacities indicated from the beginning of the year until March 8, 2000 and the compensation figure for him is for that period. For a description of amounts payable to Mr. Sternberg pursuant to a separation agreement, see "--separation agreements" below.

(4) Mr. Stewart joined the Company as Executive Vice President and Chief Financial Officer on March 9, 2000 and the compensation figures for him are for the period from that date to the end of the year.

STOCK OPTION GRANTS

The following table sets forth information regarding grants of options to purchase shares of Common Stock made by the Company during 2000 to each of the Named Executive Officers.

OPTION GRANTS IN FISCAL YEAR 2000

	INDIVIDUAL GRANTS					POTENTIAL REALIZABLE VALUE AT ASSUMED ANUAL RATES OF STOCK PRICE APPRECIATION FOR OPTION TERM (3)		
NAME	NUMBER OF SECURITIES UNDERLYING OPTIONS GRANTED (#) (1)	PERCENT OF TOTAL OPTIONS GRANTED TO EMPLOYEES IN FISCAL 2000	EXERCISE OR BASE PRICE ($/SHARE)	MARKET PRICE OF COMMON STOCK ON DATE OF GRANT (2)	EXPIRATION DATE	(0%)	(5%)	(10%)
[redacted]	90,000	19.6%	$75	$300	5/12/10	$11,250,000	$20,683,000	$35,156,000
[redacted]	-	-	-	-	-	-	-	-
[redacted]	-	-	-	-	-	-	-	-
[redacted]	17,500	6.8%	$75	$300	3/6/10	$3,938,000	$7,239,000	$12,305,000
[redacted]	35,000	13.7%	$75	$300	3/6/10	$7,875,000	$14,476,000	$24,609,000
[redacted]	3,000	1.0%	$250	$300	4/12/10	$100,000	$477,000	$1,056,000

(1) Mr. Lenahan, Mr. Young, and Mr. Stewart's options vested 25% upon issuance and continue to vest 12.5% every six months thereafter. Mr. Nibbs options vest annually over three years.

(2) There is no active trading market for the Company's Common Stock. The market price shown is based upon management's estimate of the fair value of the Company's Common Stock on the date when these options were granted.

(3) Amounts reported in these columns represent amounts that may be realized upon exercise of options immediately prior to the expiration of their term assuming the specified compounded rates of appreciation (0%, 5% and 10%)on Common Stock over the term of the options. These assumptions are based on rules promulgated by the Securities and Exchange Commission and do not reflect the Company's estimate of future stock price appreciation. Actual gains, if any, on the stock option exercises and Common Stock holdings are dependent on the timing of such exercises and the future value of the Common Stock. There can be no assurance that the rates of appreciation assumed in this table can be achieved or that the amounts reflected will be received by the option holders.

OPTION EXERCISES AND OPTION YEAR-END VALUE TABLE

No options were exercised during 2000 by any of the Named Executive Officers. The following table sets forth information regarding the number and year-end value of unexercised options to purchase shares of Common Stock held at December 31, 2000 by each of the Named Executive Officers.

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FISCAL 2000 YEAR-END OPTION VALUES

NAME	SHARES ACQUIRED ON EXERCISE(#)	VALUE REALIZED ($)	NUMBER OF SECURITIES UNDERLYING UNEXERCISED OPTIONS AT DECEMBER 31, 2000 EXERCISABLE/UNEXERCISABLE	VALUE OF UNEXERCISED "IN-THE-MONEY" OPTIONS AT DECEMBER 31, 2000 EXERCISABLE/UNEXERCISABLE(1)
William F. Lenahan.....	-	-	18,750/31,250	$4,219,000/$7,031,000
Michael A. Sternberg.....	-	-	65,000/-	$17,810,000/$ -
Harold N. Kamine.....	-	-	-	-
Roscoe C. Young II.....	-	-	35,812/14,188	$9,536,000/$3,192,000
William H. Stewart.....	-	-	13,125/21,875	$2,953,000/$4,922,000
Robert L. Nibbs, Jr.....	-	-	3,000/4,000	$822,000/$648,000

(1) Options are "In-the-Money" if the fair market value of the underlying securities exceeds the exercise price of the options. There is no active trading market for the Company's Common Stock. The fair market value of the option grants at December 31, 2000 was determined on the basis of management's estimate of the fair value of the Company's Common Stock on that date.

DIRECTOR COMPENSATION

Our Directors do not currently receive any compensation for their services in such capacity, except that Mr. Lasher receives $25,000 per year in connection with his services as our Vice Chairman and was granted options to acquire 12,000 shares of our stock and Mr. Patterson receives $25,000 and options to acquire 1,000 shares of our common stock per year in connection with his services as a Director.

EXECUTIVE EMPLOYMENT CONTRACTS

We have an employment contract with Harold N. Kamine, the Chairman of our board of directors. Our employment agreement with Mr. Kamine provides for a term of four years, effective as of January 1, 1999. Under the agreement, Mr. Kamine is paid a base salary of $450,000 per annum and is entitled to be considered for bonuses in amounts to be determined by the Board of Directors. Mr. Kamine is entitled to receive benefits generally received by our senior executives, including reimbursement of expenses incurred on our behalf, and participation in group plans. If Mr. Kamine's employment agreement is terminated as a result of Mr. Kamine's death or permanent disability, or upon our breach of the agreement, he, or his estate, is entitled to a severance payment in an amount equal to the lesser of two times his annual base salary and

the aggregate unpaid base salary that would have been paid to him during the remaining balance of the term of the employment contract, subject to a minimum of one-half of his annual base salary.

We have an employment contract with William F. Lenahan, Chief Executive Officer and a member of our board of directors. Our employment agreement with Mr. Lenahan provides for a term of five years, effective as of May 1, 2000. However, the term will be automatically extended for successive two year periods unless either party provides notice to the other, at least ninety days prior to the end of the term, that the agreement will not be extended. Under the agreement, Mr. Lenahan's base salary is $500,000 per annum and he is entitled to be considered for an annual bonus in an amount to be determined by the Compensation Committee of the board of directors. In addition to the annual bonus, Mr. Lenahan will be entitled to receive a total of $3.0 million in bonus payments with $500,000 payable upon completion of each of three (3) financing transactions related to our data services agreements with Qwest, $500,000 payable upon the Company achieving positive EBITDA and $1.0 million payable upon the next equity capital event (public or private), other than an initial public offering, in which at least $100.0 million is invested in the Company. With our agreement, Mr. Lenahan may elect to receive these special bonuses in common stock in lieu of cash. Mr. Lenahan is also entitled to receive benefits generally received by our officers, including options to purchase our common stock, reimbursement of expenses incurred on our behalf, and a leased automobile. If we terminate Mr. Lenahan's employment without cause, or if the term of his employment agreement expires, prior to an initial public offering or upon our change in control, Mr. Lenahan will be entitled to receive a makeup bonus equal to $5.0 million. Upon termination of the agreement, Mr. Lenahan is subject to a confidentiality covenant and a twenty- four month non-competition

agreement. Mr. Lenahan is entitled to receive a severance payment in an amount ranging from 0% to 200% of his base salary upon termination of his employment depending on the cause of such termination. Upon payment of the makeup bonus, all stock and stock options which Mr. Lenahan may have with regard to our equity will be terminated.

We have an employment contract with Roscoe C. Young, II, President, Chief Operating Officer and a member of our board of directors. The term of Mr. Young's employment under the employment agreement became effective as of March 6, 2000, and continues until March 31, 2005, unless earlier terminated in accordance with the employment agreement. Under the agreement, Mr. Young's base salary is $500,000 per annum and he is entitled to be considered for an annual bonus in an amount to be determined by the Compensation Committee of our board of directors. In addition to the annual bonus, Mr. Young will be entitled to receive a total of $3.0 million in bonus payments with $500,000 payable upon completion of each of three (3) financing transactions related to our data services agreements with Qwest, $500,000 payable upon the Company achieving positive EBITDA and $1.0 million payable upon the next equity capital event (public or private), other than an initial public offering, in which at least $100.0 million is invested in the Company. With our agreement, Mr. Young may elect to receive these special bonuses in common stock in lieu of cash. Mr. Young is entitled to receive benefits generally received by our officers, including options to purchase our stock, reimbursement of expenses incurred on our behalf, and a leased automobile. Upon termination of the agreement, Mr. Young is subject to a confidentiality covenant and a twenty-four month non-competition agreement. If we terminate Mr. Young's employment without cause, he is entitled to a severance payment in an amount equal to two times his annual base salary.

We also have an employment contract with William H. Stewart, our Chief Financial Officer and Executive Vice President. Our agreement with Mr. Stewart provides for a term of three years, effective as of March 9, 2000. Under the agreement, Mr. Stewart's base salary is $350,000 per annum and he is entitled to be considered for an annual bonus in an amount to be determined by the Compensation Committee of our board of directors. In addition to the annual bonus, Mr. Stewart will be entitled to receive a total of $2.0 million in bonus

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payments with $500,000 payable upon the completion of each of two (2) financing transactions related to our data services agreements with Qwest, $500,000 payable upon the Company achieving positive EBITDA and $500,000 payable upon the next equity capital event (public or private), other than an initial public offering, in which at least $100.0 million is invested in the Company. With our agreement, Mr. Stewart may elect to receive these special bonuses in common stock in lieu of cash. Mr. Stewart is entitled to receive benefits generally received by our officers, including options to purchase our stock, reimbursement of expenses incurred on our behalf, and a leased automobile. Upon termination of the agreement, Mr. Stewart is subject to a confidentiality covenant and a twenty-four month non-competition agreement. If we terminate Mr. Stewart's employment without cause, he is entitled to a severance payment in an amount equal to two times his annual base salary.

SEPARATION AGREEMENTS

On March 7, 2000, we entered into a separation agreement and release with Michael A. Sternberg, pursuant to which Mr. Sternberg's employment as our President and Chief Executive Officer was terminated, by mutual agreement, effective March 8, 2000. Under the separation agreement, Mr. Sternberg was paid a total of $1.0 million. Mr. Sternberg was also reimbursed for accrued vacation time. Pursuant to the agreement, we will pay the costs associated with Mr. Sternberg's current enrollment in our health care plans through December 31, 2001. Mr. Sternberg also retained 65,000 stock options previously granted to him under our stock option plan. Mr. Sternberg has agreed to vote any shares of common stock owned by him in accordance with the shares owned by Mr. Kamine and Nassau. Mr. Sternberg has agreed to make himself available to consult with us on a non-exclusive basis through December 31, 2001.

On March 7, 2000, we entered into a separation agreement and release with James D. Grenfell, pursuant to which Mr. Grenfell's employment as our Executive Vice President, Chief Financial Officer and Secretary was terminated, by mutual agreement, effective March 8, 2000. Under the separation agreement, Mr. Grenfell was paid a total of $1.0 million. Pursuant to the agreement, we will pay the costs associated with Mr. Grenfell's current enrollment in our health care plans through December 31, 2001. Mr. Grenfell also retained 3,600 stock options previously granted to him under our stock option plan. Mr. Grenfell has agreed to vote any shares of common stock owned by him in accordance with the shares owned by Mr. Kamine and Nassau. We also paid Mr. Grenfell $148,000 for certain relocation and other services.

EMPLOYEE PLANS

KMC HOLDINGS STOCK OPTION PLAN. Employees, directors or other persons having a unique relationship with the Company or any of its affiliates are eligible to participate in the KMC Holdings Stock Option Plan. However, neither Mr. Kamine nor any person employed by Nassau or any affiliate of Nassau is eligible for grants under the plan. The KMC Holdings Stock Option Plan is administered by the Compensation Committee of the Board of Directors of the Company. The Compensation Committee is authorized to grant (i) options intended to qualify as Incentive Options, (ii) Non-Qualified Options, (iii) stock appreciation rights, (iv) restricted stock, (v) performance units, (vi) performance shares and (vii) certain other types of awards.

The number of shares of Company Common Stock available for grant under the KMC Holdings Stock Option Plan is 600,000. As of March 30, 2001, options to acquire 522,864 shares of common stock were outstanding under the plan. No participant may receive more than 75,000 shares of Company Common Stock under the KMC Holdings Stock Option Plan.

The Compensation Committee has the power and authority to designate recipients of grants under the KMC Holdings Stock Option Plan, to determine the terms, conditions and limitations of grants under the plan and to interpret the provisions of the plan. The exercise price of all Incentive Options granted under the KMC Holdings Stock Option Plan must be at least equal to the Fair Market Value (as defined in the plan) of Company Common Stock on the date the

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options are granted and the exercise price of all Nonqualified Options granted under the KMC Holdings Stock Option Plan must be at least equal to 25% of the Fair Market Value of Company Common Stock on the date the options are granted. The maximum term of each Option granted under the KMC Holdings Stock Option Plan will be 10 years. Options will become exercisable at such times and in such installments as the Compensation Committee provides in the terms of each individual Option.

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

Mr. Kamine, our Chairman, and Messrs. Coleman, Quigley and Patterson served as members of the Compensation Committee during at least a portion of 2000. The present members of the Committee are Messrs. Coleman, Quigley and Patterson. Mr. Quigley is also a member of Nassau Capital L.L.C. which, through its affiliates, beneficially owns more than five percent of our voting securities.

We are entitled to use a Citation III business jet chartered by Bedminster Aviation LLC, a limited liability company wholly owned by Mr. Kamine, for a fixed price per hour of flight time. During 2000, we paid Bedminster Aviation approximately $1.7 million for the use of the Citation III. We have agreed to use our best efforts to use the Citation III fifty hours per quarter during 2001. However, we are under no obligation to do so and we have not guaranteed any financial arrangements with respect to the aircraft or to Bedminster Aviation LLC.

Effective August 18, 2000, we entered into a 12 year lease, with an entity controlled by Kamine, for all three floors of the building (approximately 50,000 square feet) in Bedminster, New Jersey in which we are presently headquartered. The new lease provides for a base annual rental cost of approximately $1.0 million, adjusted periodically for changes in the consumer price index, plus operating expenses. The building is owned by a company in which a trust for the benefit of Mr. Kamine's children owns a fifty percent interest. Previously, under the terms of a lease initially entered into in June 1996, we had leased smaller amounts of space in the building in which our headquarters are located. The earlier lease had provided for a base annual rental of $217,000 (adjusted periodically for changes in the consumer price index), plus operating expenses. Pursuant to these leases we paid an aggregate of $1.1 million during 2000.

We are currently in negotiations to complete the transfer of our construction division to KNT Network Technologies, LLC a company independently owned by Harold N. Kamine and Nassau Capital, our principal stockholders. Pursuant to an arrangement between the parties, effective June 1, 2000, we transferred substantially all of the employees of our construction division to KNT. KNT is providing construction and maintenance services to us and is being reimbursed for all of the direct costs of these activities. In addition, we are currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum.

Amounts paid to KNT during fiscal 2000 related to this arrangement amounted to $20.0 million, of which $8.7 million was for network related construction and was capitalized into networks and equipment and the balance was charged to expense. Further, we may be entitled to participate in future profits of KNT, to the extent KNT develops a successful third-party construction business.

We are currently negotiating with KNT to finalize the terms of this arrangement and execute a formal contract which is required to be completed by June 15, 2001.

Pursuant to an agreement between us, Mr. Kamine and Nassau, Nassau is paid financial advisory fees in cash at a rate of $450,000 per annum.

Upon the initial closing of our offering of our Series G Convertible

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Preferred Stock in July 2000, we paid a fee of $2.0 million in cash to Dresdner Kleinwort Benson Private Equity LLC, an affiliate of one of our principal stockholders, a fee of $1.0 million in cash to Nassau Capital L.L.C. and a fee of $400,000 in cash to CIT.

Upon the initial closing, in November 2000, of the 48 month term loan we obtained to finance our acquisition of the KMC Funding Equipment, we paid a fee of $1.0 million in cash to Dresdner Kleinwort Benson North American Leasing, Inc. Mr. Coleman is currently serving as Vice President and Investment Partner of Dresdner Kleinwort Benson Private Equity LLC, an affiliate of this entity.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

The following table sets forth certain information regarding the beneficial ownership of the Common Stock, as of March 30, 2000, by (i) each person known to the Company to be the beneficial owner of more than 5% of the Common Stock, (ii) each of the Company's directors, (iii) each of the Named Executive Officers, and (iv) all directors and executive officers as a group. All information with respect to beneficial ownership has been furnished to the Company by the respective stockholders of the Company.

NAME AND ADDRESS OF BENEFICIAL OWNER	NUMBER OF SHARES (1)	PERCENTAGE OWNERSHIP (1)
Harold N. Kamine c/o Kamine Development Corp. 1545 Route 206 Bedminster, NJ 07921	581,485	66.9%
Nassau Capital Partners L.P (2) c/o Nassau Capital L.L.C. 22 Chambers Street Princeton, NJ 08542	726,255	46.2%
CIT Lending Services Corporation (3) 44 Whippany Road Morristown, NJ 07960	269,337	27.7%
First Union Corp. (4) 301 South College St. Charlotte, NC 28288	196,793	18.7%
General Electric Capital Corporation (5) 120 Long Ridge Road Stamford, CT 06927	255,533	22.9%
CIBC Inc. 425 Lexington Avenue New York, New York 10017	44,104	5.1%

NAME AND ADDRESS OF BENEFICIAL OWNER	NUMBER OF SHARES (1)	PERCENTAGE OWNERSHIP (1)
Lucent Technologies Inc. (6) 600-700 Mountain Avenue Murray Hill, NJ 07974	363,678	29.7%
Dresdner Kleinwort Benson Private Equity Partners LP (7) 75 Wall Street New York, NY 10005	153,005	15.1%
William F. Lenahan (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, New Jersey 07921	25,000	2.8%
Michael A. Sternberg (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, New Jersey 07921	65,000	7.0%

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Gary S. Lasher (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, New Jersey 07921	12,000	1.4%
John G. Quigley (9) c/o Nassau Capital L.L.C. 22 Chambers Street Princeton, NJ 08542	726,255	46.2%
Richard H. Patterson (8) c/o Spire Capital Management 30 Rockefeller Center Suite 4350 New York, NY 10112	7,000	0.8%
Alexander P. Coleman (10) c/o Dresdner Kleinwort Benson Private Equity Partners L.P. 75 Wall Street New York, NY 10004	153,005	15.1%
Jeff M. Tuder (9) c/o Nassau Capital L.L.C. 22 Chambers Street Princeton, NJ 08542	726,255	46.2%
Roscoe C. Young II (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, NJ 07921	41,250	4.6%
William H. Stewart (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, NJ 07921	17,500	2.0%

NAME AND ADDRESS OF BENEFICIAL OWNER	NUMBER OF SHARES (1)	PERCENTAGE OWNERSHIP (1)
Robert Nibbs, Jr. (8) c/o KMC Telecom Holdings, Inc. 1545 Route 206, Suite 300 Bedminster, NJ 07921	3,500	0.4%
Directors and Officers of the Company as a Group (12 persons)	1,575,595	85.2%

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(1) Beneficial ownership is determined in accordance with the rules of the Commission. In computing the number of shares beneficially owned by a person and the percentage ownership of that person, shares subject to options, warrants and convertible securities held by that person that are currently exercisable or exercisable within 60 days of March 30, 2001 are deemed outstanding. Such shares, however, are not deemed outstanding for the purposes of computing the percentage ownership of any other person.

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Except as indicated in the footnotes to this table, each shareholder named in the table has sole voting and investment power with respect to the shares set forth opposite such shareholder's name.

(2) Includes 620,522 shares of common stock which Nassau Capital Partners L.P. and NAS Partners I L.L.C. have the right to acquire upon conversion of 122,708 and 1,092 shares of Series A Convertible Preferred Stock, respectively, 61,298 shares of common stock which Nassau and NAS Partners I, L.L.C. have the right to acquire upon conversion of 24,778 and 222 shares of Series C Convertible Preferred Stock, respectively and 30,601 shares of common stock which NAS Partners I, L.L.C. and Nassau Capital Partners IV L.P. have the right to acquire upon conversion of 411 shares and 29,178 shares of Series G Convertible Preferred Stock, respectively. These are the same shares listed for Messrs. Quigley and Tuder.

(3) Includes 48,950 shares of common stock which Newcourt Commercial Finance Corporation, also a subsidiary of CIT Lending Services Corporation, has the right to acquire upon the exercise of warrants and 61,202 shares of common stock which CIT Lending Services Corporation has the right to acquire upon conversion of 59,177 shares of Series G Convertible Preferred Stock.

(4) Includes 122,595 shares of common stock which First Union Corp. (the successor to CoreStates Holdings, Inc.) has the right to acquire upon conversion of 50,000 shares of Series C Convertible Preferred Stock and 67,280 shares which First Union Corp. has the right to acquire upon the exercise of warrants.

(5) Includes 245,190 shares of common stock which General Electric Capital Corporation has the right to acquire upon conversion of 100,000 shares of Series C Convertible Preferred Stock and 10,343 shares of common stock which General Electric Capital Corporation has the right to acquire upon exercise of a warrant.

(6) Includes 306,009 shares of common stock which Lucent has the right to acquire upon conversion of 295,885 shares of Series G Convertible Preferred Stock and 57,669 shares of Common Stock which Lucent has the right to acquire upon exercise of a warrant.

(7) Represents shares of common stock which Dresdner Kleinwort Benson Private Equity Partners LP and its affiliate, 75 Wall Street Associates, have the right to acquire upon conversion of 147,942 shares of Series G Convertible Preferred Stock. These are the same shares listed for Mr. Coleman.

(8) Represents shares of common stock which the holder has the right to acquire upon the exercise of options that are exercisable within sixty days pursuant to our stock option plan.

(9) Messrs. Quigley and Tuder, directors of the company, are members of Nassau Capital L.L.C., the general partner of Nassau Capital Partners L.P. and Nassau Capital Partners IV L.P.; accordingly Messrs. Quigley and Tuder may be deemed to be beneficial owners of such shares and for purposes of this table they are included. Messrs. Quigley and Tuder disclaim beneficial ownership of all such shares within the meaning of Rule 13d-3 under the Exchange Act. Messrs. Quigley and Tuder are also members of NAS Partners I, L.L.C.; accordingly Messrs. Quigley and Tuder may be deemed to be beneficial owners of such shares and for purposes of this table they are included. Messrs. Quigley and Tuder disclaim beneficial ownership of all such shares within the meaning of Rule 13d-3 under the Exchange Act.

(10) All of the shares indicated as owned by Mr. Coleman are owned directly or indirectly by Dresdner Kleinwort Benson Private Equity Partners LP of which Mr. Coleman is a Vice President and Investment Partner. Accordingly, Mr. Coleman may be deemed to be a beneficial owner of such shares and for purposes of this table they are included. Mr. Coleman disclaims beneficial ownership of all such shares within the meaning of Rule 13d-3 under the Exchange Act. The shares set forth represent shares of common stock which Dresdner Kleinwort Benson Private Equity Partners LP and 75 Wall Street Associates have the right to acquire upon conversion of 133,148 and 14,794 shares of Series G Convertible Preferred Stock, respectively.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

In February, 1998, we loaned to Roscoe C. Young II, our President and

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Chief Operating Officer, the principal sum of $350,000. The loan is evidenced by a promissory note which bears interest at the rate of 6% per annum. Interest and principal are payable at maturity on February 13, 2003. In June, 2000, we loaned Mr. Young an additional $318,000. The loan was evidenced by a promissory note which bore interest at the rate of 6.43% per annum. The loan was repaid in full in December, 2000. The largest aggregate amount of loans outstanding to Mr. Young at any time during 2000 was $668,000. The aggregate amount of loans outstanding to Mr. Young at March 26, 2001 was $350,000

CIT Lending Services Corporation (an affiliate of The CIT Group), one of our principal stockholders, has provided financing to us as one of the lenders under our amended senior secured credit facility. The lenders under the amended senior secured credit facility have agreed to make available, subject to certain conditions, up to a total of $700.0 million, for construction and development of our existing networks. We paid CIT and its affiliates aggregate cash payments for fees, discounts and commissions of $450,000, during the year ended December 31, 2000. This amount does not include the $400,000 in fees we paid to CIT in connection with our offering of Series G Convertible Preferred Stock.

In June, 2000 we paid General Electric Capital Corporation, one of our principal stockholders, a fee of $1.0 million in cash for their services in connection with arranging the lease financing transaction which funded the cost of the $134.4 million of KMC Funding V Equipment we purchased in March 2000.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K.

(A) 1. Financial Statements.

The financial statements are included in Part II, Item 8. of this Report.

2. Financial Statement Schedules and Supplementary Information Required to be Submitted.

Independent Auditors' Report on Schedules
Schedule I - Condensed Financial Information of Registrant
Schedule II - Valuation and Qualifying Accounts

These schedules are included in Part II, Item 8. of this Report. All other schedules have been omitted because they are inapplicable or the required information is shown in the consolidated financial statements or notes.

(B) REPORTS ON FORM 8-K.

None.

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(C) INDEX TO EXHIBITS.

The following is a list of all Exhibits filed as part of this Report:

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.1	Amended and Restated Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of September 22, 1997 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Registration Statement on Form S-4 (Registration No. 333-50475) filed on April 20, 1998 (hereinafter referred to as the "KMC Holdings' S-4")).
*3.2	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. filed on November 5, 1997 (incorporated herein by reference to Exhibit 3.2 to KMC Holdings'S-4).
*3.3	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.4	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.5	Certificate of Amendment of the Amended and Restated Certificate of Incorporation of KMC Telecom Holdings, Inc. dated July 7, 2000 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Registration Statement on Form S-1 (Registration No. 333 - 46148 filed on September 19, 2001 (hereinafter referred to as the "KMC Holdings' S-1")).
*3.6	KMC Telecom Holdings, Inc. Amended and Restated Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.7	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.8	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated June 29, 2000 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.9	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.10 to KMC Holdings' S-1).
*3.10	KMC Telecom Holdings, Inc. Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per

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	Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.11	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.12	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated as of June 29, 2000 (incorporated herein by reference to Exhibit 3.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.13	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.14 to KMC Holdings' S-1).
*3.14	KMC Telecom Holdings, Inc. Certificate of the Powers, Designations, Preferences and Rights of the Series D Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.15	Certificate of Amendment to the Certificate of Powers, Designations, Preferences and Rights of the Series D Cumulative Convertible Preferred Stock, par Value $.01 Per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.16	Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior, Redeemable, Exchangeable, PIK Preferred Stock of KMC Telecom Holdings, Inc., dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.7 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.17	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.18	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 30, 2000 (incorporated herein by reference to Exhibit 3.3 to KMC

	Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.19	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.20 to KMC Holdings' S-1).
*3.20	Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior, Redeemable, Exchangeable, PIK Preferred Stock of KMC Telecom Holdings, Inc., dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.21	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 1, 1999 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.22	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 30, 2000 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom. Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.23	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of July 7, 2000 (incorporated herein by reference to Exhibit 3.24 to KMC Holdings' S-1).
*3.24	Certificate of Powers, Designations, Preferences and Rights of the Series G-1 Voting Convertible Preferred Stock and Series G-2 Non-Voting Convertible Preferred Stock, Par Value $.01 Per Share, dated as of July 5, 2000 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000.
*3.25	Amended and Restated By-Laws of KMC Telecom Holdings, Inc., adopted as of April 1, 2000 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.26	Amendment No. 1 to the Amended and Restated By-Laws of KMC Telecom Holdings, Inc., amended as of July 5, 2000 (incorporated herein by reference to Exhibit 3.27 to KMC Holdings' S-1).

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*4.1	Amended and Restated Stockholders Agreement dated as of October 31, 1997 by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.1 to KMC Holdings' S-4).
*4.2	Amendment No. 1 dated as of January 7, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.2 to KMC Holdings' S-4).
*4.3	Amendment No. 2 dated as of January 26, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among K MC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.3 to KMC Holdings' S-4).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.4	Amendment No. 3 dated as of February 25, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc. , Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.4 to KMC Holdings' S-4).
*4.5	Amendment No. 4 dated as of February 4, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*4.6	Amendment No. 5 dated as of April 30, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.11 to KMC

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Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

*4.7 Amendment No. 6 dated as of June 1, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.12 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

*4.8 Amendment No. 7 dated as of January 1, 2000 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).

*4.9 Amendment No. 8 dated as of April 1, 2000 to the Amended and Restated Stockholders Agreement, dated as of October 31, 1997, among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.), CoreStates Holdings, Inc. and CIT Lending Services Corporation (formerly known as Newcourt Commercial Finance Corporation) (incorporated herein by reference to Exhibit 4.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.10	Amendment No. 9 dated as of June 30, 2000 to the Amended and Restated Stockholders Agreement, dated as of October 31, 1997, among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.), CoreStates Holdings, Inc., Dresdner Kleinwort Benson Private Equity Partners LP, 75 Wall Street Associates, LLC, Lucent Technologies Inc. and CIT Lending Services Corporation (formerly known as Newcourt Commercial Finance Corporation) (incorporated herein by reference to Exhibit 4.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*4.11	Indenture dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Trustee, including specimen of KMC Telecom Holdings, Inc.'s 12 1/2% Senior Discount Note due 2008. (incorporated herein by reference to Exhibit 4.5 to KMC Holdings' S-4).
*4.12	First Supplemental Indenture dated as of May 24, 1999 among KMC Telecom Holdings, Inc., KMC Telecom Financing, Inc. and

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	The Chase Manhattan Bank, as Trustee, to the Indenture dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Trustee. (incorporated herein by reference to Exhibit 4.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.13	Indenture dated as of May 24, 1999 among KMC Telecom Holdings, Inc., KMC Telecom Financing, Inc. and The Chase Manhattan Bank, as Trustee, including specimen of KMC Telecom Holdings, Inc.'s 13 1/2% Senior Notes due 2009. (incorporated herein by reference to Exhibit 4.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.14	Collateral Pledge and Security Agreement made and entered into as of May 24, 1999 by KMC Telecom Financing, Inc. in favor of The Chase Manhattan Bank as Trustee. (incorporated herein by reference to Exhibit 4.4 to KMC Telecom Holdings, Inc.`s Form 10-Q for the quarterly period ended September 30, 1999).
*4.15	Registration Rights Agreement dated as of January 26, 1998, between KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated. (incorporated herein by reference to Exhibit 4.6 to KMC Holdings' S-4).
*4.16	Registration Rights Agreement dated as of May 19, 1999 among KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated, Credit Suisse First Boston Corporation, First Union Capital Markets Corp., CIBC World Markets Corp., BancBoston Robertson Stephens Inc. and Wasserstein Perella Securities, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.17	Warrant Agreement dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Warrant Agent, including a specimen of Warrant Certificate (incorporated herein by reference to Exhibit 4.7 to KMC Holdings' S-4).
*4.18	Warrant Agreement dated as of February 4, 1999 among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 10.2 to KMC Telecom Holdings, Inc.`s Form 10-Q for the quarterly period ended March 31, 1999).
*4.19	Warrant Agreement dated as of April 30, 1999 among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, First Union Investors, Inc., Harold N. Kamine and Nassau Capital Partners L.P. (incorporated herein by reference to Exhibit 4.4 to KMC Telecom Holdings, Inc.`s Form 10-Q for the quarterly period ended June 30, 1999).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.20	Amendment No. 1 dated as of April 30, 1999 to the Warrant Agreement dated as of February 4, 1999, among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent,

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	Newcourt Commercial Finance Corporation, Lucent Technologies Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.7 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.21	Amendment No. 2 dated as of June 1, 1999 to the Warrant Agreement dated as of February 4, 1999, among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation, Lucent Technologies Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.8 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.22	Warrant Registration Rights Agreement dated as of January 26, 1998 between KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated. (incorporated herein by reference to Exhibit 4.8 to KMC Holdings' S-4).
*4.23	Warrant Registration Rights Agreement dated as of February 4, 1999 among KMC Telecom Holdings, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 10.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 1999).
*4.24	Warrant Registration Rights Agreement dated as of April 30, 1999 between KMC Telecom Holdings, Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.25	Amendment No. 1 dated as of April 30, 1999 to Warrant Registration Rights Agreement among KMC Telecom Holdings, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc.(incorporated herein by reference to Exhibit 4.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.26	Preferred Stock Registration Rights Agreement dated as of April 30, 1999 between KMC Telecom Holdings, Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.9 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.27	Amendment No. 1 dated as of June 1, 1999 to Preferred Stock Registration Rights Agreement among KMC Telecom Holdings, Inc., First Union Investors, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 4.10 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.28	Securities Purchase Agreement dated as of June 30, 2000 among KMC Telecom Holdings, Inc., Nassau Capital Partners IV, L.P., NAS Partners I L.L.C., Dresdner Kleinwort Benson Private Equity Partners LP, 75 Wall Street Associates, Harold N. Kamine, CIT Lending Services Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 4.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.1	Amended and Restated Loan and Security Agreement dated as of February 15, 2000 by and among KMC Telecom Inc., KMC Telecom

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	II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom.com, Inc., KMC III Services LLC, the financial institutions from time to time parties thereto as "Lenders", First Union National Bank as Administrative Agent for the Lenders, First Union National Bank, as Administrative Agent for the Lenders and Newcourt Commercial Finance Corporation (formerly known as AT&T Commercial Finance Corporation), an affiliate of The CIT Group, Inc., as Collateral Agent for the Lenders (incorporated herein by reference to Exhibit 10.6 to KMC Telecom Holding, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.2	Amendment No. 1, dated as of March 28, 2000, to Amended and Restated Loan and Security Agreement dated as of February 15, 2000 by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom.com, Inc., KMC III Services LLC, the financial institutions from time to time parties thereto as "Lenders", First Union National Bank, as Administrative Agent for the Lenders and Newcourt Commercial Finance Corporation (formerly known as AT&T Commercial Finance Corporation), an affiliate of The CIT Group, Inc., as Collateral Agent for the Lenders (incorporated herein by reference to Exhibit 10.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 2000).
*10.3	General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc. and Lucent Technologies Inc. dated September 24, 1997, as amended on October 15, 1997 (incorporated herein by reference to Exhibit 10.7 to KMC Holdings' S-4).
*10.4	Amendment Number Two to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC and Lucent Technologies Inc. dated as of December 22, 1998 (incorporated herein by reference to Exhibit 10.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.5	Amendment Number Three to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC and Lucent Technologies Inc. dated as of November 15, 1999 (incorporated herein by reference to Exhibit 10.9 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.6	Amendment Number Four to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom IV, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom Leasing IV LLC, KMC III Services LLC and Lucent Technologies Inc. dated as of February 15, 2000 (incorporated herein by reference to Exhibit 10.10 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.7	Professional Services Agreement between KMC Telecom Inc. and Lucent Technologies, Inc. dated September 4, 1997. (incorporated herein by reference to Exhibit 10.8 to KMC Holdings' S-4).
*10.8	Memorandum of Agreement between KMC Telecom Holdings, Inc. and EFTIA OSS Solutions Inc., dated as of October 26, 1998. (incorporated herein by reference to Exhibit 10.6 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).

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EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.9	Master License Agreement dated December 31, 1998 by and between Billing Concepts Systems, Inc. and KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.7 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*10.10	Lease Agreement dated January 1, 1996 between Cogeneration Services Inc. (now known as Kamine Development Corp.) and KMC Telecom Inc. (incorporated herein by reference to Exhibit 10.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998)
*10.11	1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. (incorporated herein by reference to Exhibit 4 to KMC Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1998).+
*10.12	Specimen of Non-Qualified Stock Option Agreement for options granted under the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. (incorporated herein by reference to Exhibit 10.10 to KMC Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1998). +
*10.13	Amendment No. 1 made as of June 7, 1999 to 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates (incorporated herein by reference to Exhibit 10.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999). +
*10.14	Participation Agreement, dated as of June 28, 2000, among KMC Telecom V, Inc., Telecom V Investor Trust 2000-A, Wilmington Trust Company, in its individual capacity and as trustee of the Lessor, and the Investors party thereto (incorporated herein by reference to Exhibit 10.15 to KMC Holdings' S-1).
*10.15	Employment Agreement, dated as of April 17, 2000, by and between KMC Telecom Holdings, Inc. and William F. Lenahan (incorporated herein by reference to Exhibit 10.16 to KMC Holdings' S-1).
*10.16	Employment Agreement, dated as of March 9, 1000, by and between KMC Telecom Holdings, Inc. and William H. Stewart (incorporated herein by reference to Exhibit 10.17 to KMC Holdings' S-1).
*10.17	Amended and Restated Employment Agreement, dated as of March 6, 2000, by and between KMC Telecom Holdings, Inc. and Roscoe C. Young III (incorporated herein by reference to Exhibit 10.18 to KMC Holdings' S-1).
*10.18	Amended and Restated Media Gateway Services Agreement II between KMC Telecom V Inc. and Qwest Communications Corporation, effective as of March 31, 2000 (incorporated herein by reference to Exhibit 10.19 to KMC Holdings' S-1).
*10.19	Media Gateway Services Agreement III between KMC Telecom VI Inc. and Qwest Communications Corporation, effective as of June 30, 2000 (incorporated herein by reference to Exhibit 10.20 to KMC Holdings' S-1).
*10.20	Amendment No. 1 to the Media Gateway Services Agreement III between KMC Telecom VI Inc. and Qwest Communications Corporation, effective as of August 31, 2000 (incorporated herein by reference to Exhibit 10.21 to KMC Holdings' S-1).

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*10.21	Pledge and Security Agreement, dated as of June 1, 2000 by and among Harold N. Kamine, KNT Partners, LP, KNT Network Technologies, LLC and KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.22 to KMC Holdings' S-1).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.22	Secured Promissory Note, dated as of June 1, 2000, delivered by KNT Network Technologies, LLC to KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.23 to KMC Holdings' S-1).
*10.23	Real Estate Agreement, dated as of June 1, 2000 between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated herein by reference to Exhibit 10.24 to KMC Holdings' S-1).
*10.24	Maintenance Agreement, dated as of June 1, 2000, by and between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated herein by reference to Exhibit 10.25 to KMC Holdings' S-1).
*10.25	Master Engineering, procurement and Construction Contract, dated as of June 1, 2000, by and between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated hereby by reference to Exhibit 10.26 to KMC Holdings' S-1).
*10.26	KNT Asset Transfer and Proceeds Sharing Agreement, dated as of June 1, 2000 between KNT Network Technologies, LLC and KMC Telecom Holdings, Inc. (incorporated hereby by reference to Exhibit 10.27 to KMC Holdings' S-1).
**21.1	Subsidiaries of KMC Telecom Holdings, Inc.
**24.1	Power of Attorney (Appears on signature page).

* Incorporated herein by reference.
** Filed herewith

+ Management contract or compensatory plan or arrangement.

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http://www.sec.gov/Archives/edgar/data/1047001/000095013401001147/0950134011

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the Town of Bedminster, State of New Jersey, on the 17th day of April, 2001.

KMC TELECOM HOLDINGS, INC.

By: /S/ WILLIAM F. LENAHAN

William F. Lenahan
Chief Executive Officer

KNOW BY ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints William F. Lenahan, Roscoe C. Young II and William H. Stewart his true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments to this Annual Report on Form 10-K, and to file the same, with all exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorney-in-fact and agent, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully as he might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent or their or his substitutes or substitute, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on the 17th day of April, 2001.

SIGNATURE	TITLE(S)
/S/ WILLIAM F. LENAHAN William F. Lenahan	Chief Executive Officer and Director (Principal Executive Officer)
/S/ WILLIAM H. STEWART William H. Stewart	Executive Vice President, Chief Financial Officer and Director (Principal Financial Officer)
/S/ ROBERT F. HAGAN Robert F. Hagan	Senior Vice President, Finance (Principal Accounting Officer)
/S/ HAROLD N. KAMINE Harold N. Kamine	Chairman of the Board of Directors
/S/ GARY E. LASHER Gary E. Lasher	Vice Chairman of the Board of Directors
/S/ ROSCOE C. YOUNG II Roscoe C. Young, II	President, Chief Operating Officer and Director

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/s/ ALEXANDER F. COLEMAN Director
Alexander F. Coleman

/s/ RICHARD H. PATTERSON Director
Richard H. Patterson

/s/ JOHN G. QUIGLEY Director
John G. Quigley

/s/ JEFFREY M. TUDER Director
Jeffrey M. Tuder

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Index of Exhibits

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.1	Amended and Restated Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of September 22, 1997 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Registration Statement on Form S-4 (Registration No. 333-50475) filed on April 20, 1998 (hereinafter referred to as the "KMC Holdings' S-4")).
*3.2	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. filed on November 5, 1997 (incorporated herein by reference to Exhibit 3.2 to KMC Holdings'S-4).
*3.3	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.4	Certificate of Amendment of the Certificate of Incorporation of KMC Telecom Holdings, Inc. dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.5	Certificate of Amendment of the Amended and Restated Certificate of Incorporation of KMC Telecom Holdings, Inc.

	dated July 7, 2000 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Registration Statement on Form S-1 (Registration No. 333 - 46148 filed on September 19, 2001 (hereinafter referred to as the "KMC Holdings' S-1")).
*3.6	KMC Telecom Holdings, Inc. Amended and Restated Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.7	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.8	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated June 29, 2000 (incorporated herein by reference to Exhibit 3.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.9	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series A Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.10 to KMC Holdings' S-1).
*3.10	KMC Telecom Holdings, Inc. Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.11	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.12	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated as of June 29, 2000 (incorporated herein by reference to Exhibit 3.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.13	Certificate of Amendment to the Certificate of the Powers, Designations, Preferences and Rights of the Series C Cumulative Convertible Preferred Stock, Par Value $.01 Per Share, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.14 to KMC Holdings' S-1).
*3.14	KMC Telecom Holdings, Inc. Certificate of the Powers,

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	Designations, Preferences and Rights of the Series D Cumulative Convertible Preferred Stock, Par Value $.01 per Share, dated November 4, 1997 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.15	Certificate of Amendment to the Certificate of Powers, Designations, Preferences and Rights of the Series D Cumulative Convertible Preferred Stock, par Value $.01 Per Share, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.16	Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior, Redeemable, Exchangeable, PIK Preferred Stock of KMC Telecom Holdings, Inc., dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.7 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.17	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of April 30, 1999 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*3.18	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 30, 2000 (incorporated herein by reference to Exhibit 3.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.19	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E Senior Redeemable, Exchangeable, PIK Preferred Stock, dated July 7, 2000 (incorporated herein by reference to Exhibit 3.20 to KMC Holdings' S-1).
*3.20	Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior, Redeemable, Exchangeable, PIK Preferred Stock of KMC Telecom Holdings, Inc., dated as of February 4, 1999 (incorporated herein by reference to Exhibit 3.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*3.21	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 1, 1999 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

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EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*3.22	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of June 30, 2000 (incorporated herein by reference to Exhibit 3.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.23	Certificate of Amendment to the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F Senior Redeemable, Exchangeable, PIK Preferred Stock, dated as of July 7, 2000 (incorporated herein by reference to Exhibit 3.24 to KMC Holdings' S-1).
*3.24	Certificate of Powers, Designations, Preferences and Rights of the Series G-1 Voting Convertible Preferred Stock and Series G-2 Non-Voting Convertible Preferred Stock, Par Value $.01 Per Share, dated as of July 5, 2000 (incorporated herein by reference to Exhibit 3.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000.
*3.25	Amended and Restated By-Laws of KMC Telecom Holdings, Inc., adopted as of April 1, 2000 (incorporated herein by reference to Exhibit 3.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*3.26	Amendment No. 1 to the Amended and Restated By-Laws of KMC Telecom Holdings, Inc., amended as of July 5, 2000 (incorporated herein by reference to Exhibit 3.27 to KMC Holdings' S-1).
*4.1	Amended and Restated Stockholders Agreement dated as of October 31, 1997 by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.1 to KMC Holdings' S-4).
*4.2	Amendment No. 1 dated as of January 7, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.2 to KMC Holdings' S-4).
*4.3	Amendment No. 2 dated as of January 26, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among K MC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.3 to KMC Holdings' S-4).

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EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.4	Amendment No. 3 dated as of February 25, 1998 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc. , Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, KMC Telecommunications L.P., Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.4 to KMC Holdings' S-4).
*4.5	Amendment No. 4 dated as of February 4, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, CoreStates Bank, N.A. and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*4.6	Amendment No. 5 dated as of April 30, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.11 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.7	Amendment No. 6 dated as of June 1, 1999 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by an d among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.12 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.8	Amendment No. 7 dated as of January 1, 2000 to the Amended and Restated Stockholders Agreement dated as of October 31, 1997, by and among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, Newcourt Commercial Finance Corporation (formerly known as AT&T Credit Corporation), General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.) and CoreStates Holdings, Inc. (incorporated herein by reference to Exhibit 4.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*4.9	Amendment No. 8 dated as of April 1, 2000 to the Amended and Restated Stockholders Agreement, dated as of October 31, 1997, among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.), CoreStates Holdings, Inc. and CIT Lending Services Corporation (formerly known as Newcourt Commercial Finance Corporation)

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(incorporated herein by reference to Exhibit 4.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.10	Amendment No. 9 dated as of June 30, 2000 to the Amended and Restated Stockholders Agreement, dated as of October 31, 1997, among KMC Telecom Holdings, Inc., Nassau Capital Partners L.P., NAS Partners I L.L.C., Harold N. Kamine, General Electric Capital Corporation, First Union National Bank (as successor to CoreStates Bank, N.A.), CoreStates Holdings, Inc., Dresdner Kleinwort Benson Private Equity Partners LP, 75 Wall Street Associates, LLC, Lucent Technologies Inc. and CIT Lending Services Corporation (formerly known as Newcourt Commercial Finance Corporation) (incorporated herein by reference to Exhibit 4.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).
*4.11	Indenture dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Trustee, including specimen of KMC Telecom Holdings, Inc.'s 12 1/2% Senior Discount Note due 2008. (incorporated herein by reference to Exhibit 4.5 to KMC Holdings' S-4).
*4.12	First Supplemental Indenture dated as of May 24, 1999 among KMC Telecom Holdings, Inc., KMC Telecom Financing, Inc. and The Chase Manhattan Bank, as Trustee, to the Indenture dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Trustee. (incorporated herein by reference to Exhibit 4.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.13	Indenture dated as of May 24, 1999 among KMC Telecom Holdings, Inc., KMC Telecom Financing, Inc. and The Chase Manhattan Bank, as Trustee, including specimen of KMC Telecom Holdings, Inc.'s 13 1/2% Senior Notes due 2009. (incorporated herein by reference to Exhibit 4.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.14	Collateral Pledge and Security Agreement made and entered into as of May 24, 1999 by KMC Telecom Financing, Inc. in favor of The Chase Manhattan Bank as Trustee. (incorporated herein by reference to Exhibit 4.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1999).
*4.15	Registration Rights Agreement dated as of January 26, 1998, between KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated. (incorporated herein by reference to Exhibit 4.6 to KMC Holdings' S-4).
*4.16	Registration Rights Agreement dated as of May 19, 1999 among KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated, Credit Suisse First Boston Corporation, First Union Capital Markets Corp., CIBC World Markets Corp., BancBoston Robertson Stephens Inc. and Wasserstein Perella Securities, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC

Telecom Holdings, Inc.'s Form 10-Q for the quarterly period

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ended September 30, 1999).

*4.17	Warrant Agreement dated as of January 29, 1998 between KMC Telecom Holdings, Inc. and The Chase Manhattan Bank, as Warrant Agent, including a specimen of Warrant Certificate (incorporated herein by reference to Exhibit 4.7 to KMC Holdings' S-4).
*4.18	Warrant Agreement dated as of February 4, 1999 among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 10.2 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 1999).
*4.19	Warrant Agreement dated as of April 30, 1999 among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, First Union Investors, Inc., Harold N. Kamine and Nassau Capital Partners L.P. (incorporated herein by reference to Exhibit 4.4 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*4.20	Amendment No. 1 dated as of April 30, 1999 to the Warrant Agreement dated as of February 4, 1999, among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation, Lucent Technologies Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.7 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.21	Amendment No. 2 dated as of June 1, 1999 to the Warrant Agreement dated as of February 4, 1999, among KMC Telecom Holdings, Inc., The Chase Manhattan Bank, as Warrant Agent, Newcourt Commercial Finance Corporation, Lucent Technologies Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.8 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.22	Warrant Registration Rights Agreement dated as of January 26, 1998 between KMC Telecom Holdings, Inc. and Morgan Stanley & Co. Incorporated. (incorporated herein by reference to Exhibit 4.8 to KMC Holdings' S-4).
*4.23	Warrant Registration Rights Agreement dated as of February 4, 1999 among KMC Telecom Holdings, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 10.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 1999).
*4.24	Warrant Registration Rights Agreement dated as of April 30, 1999 between KMC Telecom Holdings, Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.5 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.25	Amendment No. 1 dated as of April 30, 1999 to Warrant Registration Rights Agreement among KMC Telecom Holdings, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc.(incorporated herein by reference to Exhibit

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	4.6 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.26	Preferred Stock Registration Rights Agreement dated as of April 30, 1999 between KMC Telecom Holdings, Inc. and First Union Investors, Inc. (incorporated herein by reference to Exhibit 4.9 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.27	Amendment No. 1 dated as of June 1, 1999 to Preferred Stock Registration Rights Agreement among KMC Telecom Holdings, Inc., First Union Investors, Inc., Newcourt Commercial Finance Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 4.10 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999).
*4.28	Securities Purchase Agreement dated as of June 30, 2000 among KMC Telecom Holdings, Inc., Nassau Capital Partners IV, L.P., NAS Partners I L.L.C., Dresdner Kleinwort Benson Private Equity Partners LP, 75 Wall Street Associates, Harold N. Kamine, CIT Lending Services Corporation and Lucent Technologies Inc. (incorporated herein by reference to Exhibit 4.3 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 2000).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.1	Amended and Restated Loan and Security Agreement dated as of February 15, 2000 by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom.com, Inc., KMC III Services LLC, the financial institutions from time to time parties thereto as "Lenders", First Union National Bank as Administrative Agent for the Lenders, First Union National Bank, as Administrative Agent for the Lenders and Newcourt Commercial Finance Corporation (formerly known as AT&T Commercial Finance Corporation), an affiliate of The CIT Group, Inc., as Collateral Agent for the Lenders (incorporated herein by reference to Exhibit 10.6 to KMC Telecom Holding, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.2	Amendment No. 1, dated as of March 28, 2000, to Amended and Restated Loan and Security Agreement dated as of February 15, 2000 by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom.com, Inc., KMC III Services LLC, the financial institutions from time to time parties thereto as "Lenders", First Union National Bank, as Administrative Agent for the Lenders and Newcourt Commercial Finance Corporation (formerly known as AT&T Commercial Finance Corporation), an affiliate of The CIT Group, Inc., as Collateral Agent for the Lenders (incorporated herein by reference to Exhibit 10.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended March 31, 2000).
*10.3	General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc. and Lucent Technologies Inc. dated September 24, 1997, as amended on October 15, 1997 (incorporated herein by reference to Exhibit 10.7 to KMC Holdings' S-4).
*10.4	Amendment Number Two to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC and Lucent Technologies Inc. dated

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	as of December 22, 1998 (incorporated herein by reference to Exhibit 10.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.5	Amendment Number Three to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC and Lucent Technologies Inc. dated as of November 15, 1999 (incorporated herein by reference to Exhibit 10.9 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.6	Amendment Number Four to the General Agreement by and among KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom IV, Inc., KMC Telecom of Virginia, Inc., KMC Telecom Leasing I LLC, KMC Telecom Leasing II LLC, KMC Telecom Leasing III LLC, KMC Telecom Leasing IV LLC, KMC III Services LLC and Lucent Technologies Inc. dated as of February 15, 2000 (incorporated herein by reference to Exhibit 10.10 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1999).
*10.7	Professional Services Agreement between KMC Telecom Inc. and Lucent Technologies, Inc. dated September 4, 1997. (incorporated herein by reference to Exhibit 10.8 to KMC Holdings' S-4).
*10.8	Memorandum of Agreement between KMC Telecom Holdings, Inc. and EFTIA OSS Solutions Inc., dated as of October 26, 1998. (incorporated herein by reference to Exhibit 10.6 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.9	Master License Agreement dated December 31, 1998 by and between Billing Concepts Systems, Inc. and KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.7 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998).
*10.10	Lease Agreement dated January 1, 1996 between Cogeneration Services Inc. (now known as Kamine Development Corp.) and KMC Telecom Inc. (incorporated herein by reference to Exhibit 10.8 to KMC Telecom Holdings, Inc.'s Form 10-K for the fiscal year ended December 31, 1998)
*10.11	1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. (incorporated herein by reference to Exhibit 4 to KMC Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1998).+
*10.12	Specimen of Non-Qualified Stock Option Agreement for options granted under the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. (incorporated herein by reference to Exhibit 10.10 to KMC Holdings, Inc.'s Form 10-Q for the quarterly period ended September 30, 1998). +
*10.13	Amendment No. 1 made as of June 7, 1999 to 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates (incorporated herein by reference to Exhibit 10.1 to KMC Telecom Holdings, Inc.'s Form 10-Q for the quarterly period ended June 30, 1999). +

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*10.14	Participation Agreement, dated as of June 28, 2000, among KMC Telecom V, Inc., Telecom V Investor Trust 2000-A, Wilmington Trust Company, in its individual capacity and as trustee of the Lessor, and the Investors party thereto (incorporated herein by reference to Exhibit 10.15 to KMC Holdings' S-1).
*10.15	Employment Agreement, dated as of April 17, 2000, by and between KMC Telecom Holdings, Inc. and William F. Lenahan (incorporated herein by reference to Exhibit 10.16 to KMC Holdings' S-1).
*10.16	Employment Agreement, dated as of March 9, 1000, by and between KMC Telecom Holdings, Inc. and William H. Stewart (incorporated herein by reference to Exhibit 10.17 to KMC Holdings' S-1).
*10.17	Amended and Restated Employment Agreement, dated as of March 6, 2000, by and between KMC Telecom Holdings, Inc. and Roscoe C. Young III (incorporated herein by reference to Exhibit 10.18 to KMC Holdings' S-1).
*10.18	Amended and Restated Media Gateway Services Agreement II between KMC Telecom V Inc. and Qwest Communications Corporation, effective as of March 31, 2000 (incorporated herein by reference to Exhibit 10.19 to KMC Holdings' S-1).
*10.19	Media Gateway Services Agreement III between KMC Telecom VI Inc. and Qwest Communications Corporation, effective as of June 30, 2000 (incorporated herein by reference to Exhibit 10.20 to KMC Holdings' S-1).
*10.20	Amendment No. 1 to the Media Gateway Services Agreement III between KMC Telecom VI Inc. and Qwest Communications Corporation, effective as of August 31, 2000 (incorporated herein by reference to Exhibit 10.21 to KMC Holdings' S-1).

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT
*10.21	Pledge and Security Agreement, dated as of June 1, 2000 by and among Harold N. Kamine, KNT Partners, LP, KNT Network Technologies, LLC and KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.22 to KMC Holdings' S-1).
*10.22	Secured Promissory Note, dated as of June 1, 2000, delivered by KNT Network Technologies, LLC to KMC Telecom Holdings, Inc. (incorporated herein by reference to Exhibit 10.23 to KMC Holdings' S-1).
*10.23	Real Estate Agreement, dated as of June 1, 2000 between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated herein by reference to Exhibit 10.24 to KMC Holdings' S-1).
*10.24	Maintenance Agreement, dated as of June 1, 2000, by and between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated herein by reference to Exhibit 10.25 to KMC Holdings' S-1).
*10.25	Master Engineering, procurement and Construction Contract, dated as of June 1, 2000, by and between KMC Telecom Holdings, Inc. and KNT Network Technologies, LLC (incorporated hereby by reference to Exhibit 10.26 to KMC Holdings' S-1).

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*10.26	KNT Asset Transfer and Proceeds Sharing Agreement, dated as of June 1, 2000 between KNT Network Technologies, LLC and KMC Telecom Holdings, Inc. (incorporated hereby by reference to Exhibit 10.27 to KMC Holdings' S-1).
**21.1	Subsidiaries of KMC Telecom Holdings, Inc.
**24.1	Power of Attorney (Appears on signature page).

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* Incorporated herein by reference.
** Filed herewith.

+ Management contract or compensatory plan or arrangement.

EX-21 OTHERDOC
2
0002.txt
LIST OF SUBSIDIARIES

Document is copied.

Exhibit 21.1

SUBSIDIARIES OF KMC TELECOM HOLDINGS, INC.

DIRECT SUBSIDIARIES

KMC Telecom Inc.
KMC Telecom II, Inc.
KMC Telecom III, Inc.
KMC Telecom V, Inc.
KMC Telecom VI, Inc.
KMC Telecom Financing, Inc.
KMC Financial Services LLC
KMC Telecom.com, Inc.
KMC Telecom IV Holdings, Inc.
KMC Telecom VII, Inc.
KMC Funding Corporation
KMC Funding V LLC
KMC Data LLC
KMC Telecom VIII LLC
KMC Telecom IX LLC
KMC Telecom Q V LLC

INDIRECT SUBSIDIARIES

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2001

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 333-50475

KMC TELECOM HOLDINGS, INC.
(Exact name of registrant as specified in its charter)

Delaware	**22-3545325**
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

1545 Route 206
Bedminster, New Jersey 07921
(Address, including zip code, of principal executive offices)

(908) 470-2100
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X] Yes [ ] No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding
Common Stock, par value $0.01 per share.	861,145 shares, as of May 9, 2001

KMC TELECOM HOLDINGS, INC.

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PART I - FINANCIAL INFORMATION

KMC Telecom Holdings, Inc.

Unaudited Condensed Consolidated Balance Sheets

(in thousands)

	December 31, 2000	March 31, 2001
Assets		
Current assets:		
Cash and cash equivalents	$ 109,977	$ 131,189
Restricted investments	37,125	37,125
Accounts receivable, net of allowance for doubtful accounts of $10,921 and $11,392 in 2000 and 2001, respectively	47,141	44,424
Monetization proceeds receivable	-	325,000
Prepaid expenses and other current assets	14,888	24,114
Total current assets	209,131	561,852
Long-term restricted investments	62,931	69,368
Networks, property and equipment, net	1,021,684	1,207,781
Intangible assets, net	3,835	3,823
Deferred financing costs, net	32,766	31,782
Other assets	928	1,050
	$1,331,275	$1,875,656
Liabilities, redeemable and nonredeemable equity (deficiency)		
Current liabilities:		
Accounts payable	$ 180,503	$ 149,301
Accrued expenses	73,605	76,054
Deferred revenue	17,839	14,229
Total current liabilities	272,247	239,584
Other liabilities	-	23,036
Notes payable	728,173	1,384,444
Senior notes payable	275,000	275,000
Senior discount notes payable	340,181	350,664
Total liabilities	1,615,601	2,272,728
Commitments and contingencies		
Redeemable equity:		
Senior redeemable, exchangeable, PIK preferred stock, par value $.01 per share; authorized 630 shares in 2000 and 2001; shares issued and outstanding:		
Series E, 75 shares in 2000 and 127 shares in 2001 ($127,309 liquidation preference)	61,922	117,631
Series F, 48 shares in 2000 and -0- shares in 2001	50,568	-
Redeemable cumulative convertible preferred stock, par value $.01 per share; 490 shares authorized; shares issued and outstanding:		
Series A, 124 shares in 2000 and 2001 ($12,380 liquidation preference)	109,272	62,052
Series C, 175 shares in 2000 and 2001 ($17,500 liquidation preference)	72,701	42,908
Redeemable cumulative convertible preferred stock, par value $.01 per share; 2,500 shares authorized; shares issued and outstanding:		
Series G-1, 59 shares in 2000 and 2001 ($19,900 liquidation preference)	19,435	19,474
Series G-2, 481 shares in 2000 and 2001 ($162,600 liquidation preference)	158,297	159,121
Redeemable common stock, shares issued and outstanding, 224 in 2000 and 2001	45,561	22,404
Redeemable common stock warrants	16,817	19,117
Total redeemable equity	534,145	442,709
Nonredeemable equity (deficiency):		
Common stock, par value $.01 per share; 4,250 shares authorized, issued and outstanding, 630 shares and 637 shares in 2000 and 2001, respectively	6	6
Unearned compensation	(16,605)	(703)
Accumulated deficit	(802,869)	(811,048)
Accumulated other comprehensive income	-	(27,036)
Total nonredeemable equity (deficiency)	(819,471)	(838,781)
	$1,331,275	$1,875,656

See accompanying notes.

KMC Telecom Holdings, Inc.

Unaudited Condensed Consolidated Statements of Operations
(in thousands, except share and per share data)

	Three Months Ended March 31,	
	2000	2001
Revenue	$ 29,151	$ 96,826
Operating expenses:		
Network operating costs:		
Non-cash stock compensation expense/(credit)	1,051	(5,010)
Other network operating costs	28,807	61,330
Selling, general and administrative:		
Non-cash stock compensation expense/(credit)	12,257	(58,414)
Other selling, general and administrative costs	39,326	48,957
Depreciation and amortization	13,737	32,615
Total operating expenses	95,178	79,478
Income/(loss) from operations	(66,027)	17,348
Interest income	1,969	2,524
Interest expense	(27,164)	(43,149)
Net loss before cumulative effect of change in accounting principle	(91,222)	(23,277)
Cumulative effect of change in accounting principle	(1,705)	-
Net loss	(92,927)	(23,277)
(Dividends and accretion)/reversal of accretion on redeemable preferred stock	(33,527)	67,634
Net income/(loss) applicable to common shareholders	$(126,454)	$ 44,357
Net income/(loss) per common share before cumulative effect of change in accounting principle	$ (146.19)	$ 51.51
Cumulative effect of change in accounting principle	(2.00)	-
Net income/(loss) per common share - basic	$ (148.19)	$ 51.51
Net income per common share - diluted	-	$ 29.54
Weighted average number of common shares outstanding - basic	853,341	861,145
Weighted average number of common and common equivalent shares outstanding - diluted	-	1,501,598
Pro forma amounts assuming the change in accounting principle was applied retroactively:		
Net income/(loss) applicable to common shareholders	$(124,749)	$ 44,357
Net income/(loss) per common share-basic	$ (146.19)	$ 51.51

See accompanying notes.

KMC Telecom Holdings, Inc.

Unaudited Condensed Consolidated Statements of Cash Flows
(in thousands)

	Three Months Ended March 31,	
	2000	2001
Operating Activities		
Net loss	$ (92,927)	$ (23,277)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	13,737	32,615
Non-cash interest expense	9,061	21,695
Non-cash stock compensation expense/(credit)	13,308	(63,424)
Changes in assets and liabilities:		
Accounts receivable	(7,239)	2,717
Prepaid expenses and other current assets	(348)	(4,672)
Other assets	(7,229)	(6,673)
Accounts payable	(45,416)	(81,725)
Accrued expenses	13,554	(7,452)
Deferred revenue	2,322	(3,610)
Net cash used in operating activities	(101,177)	(133,806)
Investing Activities		
Construction of networks and purchases of equipment	(145,850)	(174,038)
Acquisitions of franchises, authorizations and related assets	(395)	(112)
Net cash used in investing activities	(146,245)	(174,150)
Financing Activities		
Proceeds from issuance of notes, net of issuance costs	-	223,345
Proceeds from credit facilities, net of issuance costs	259,134	105,823
Net cash provided by financing activities	259,134	329,168
Net increase/(decrease) in cash and cash equivalents	11,712	21,212
Cash and cash equivalents, beginning of period	85,966	109,977
Cash and cash equivalents, end of period	$ 97,678	$ 131,189
Supplemental disclosure of cash flow information		
Cash paid during the period for interest, net of amounts capitalized	$ 3,332	$ 21,454

See accompanying notes.

KMC Telecom Holdings, Inc.

Notes to Unaudited Condensed Consolidated Financial Statements

March 31, 2001

1. Basis of Presentation and Organization

KMC Telecom Holdings, Inc. and its subsidiaries are collectively referred to herein as the Company. All significant intercompany accounts and transactions have been eliminated in consolidation.

The Company is a fiber-based integrated communications provider offering data, voice and Internet infrastructure services. The Company offers these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers, primarily in the South, Southeast, Midwest and Mid-Atlantic United States. The business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

The unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial reporting. Accordingly, they do not include certain information and note disclosures required by generally accepted accounting principles for annual financial reporting and should be read in conjunction with the financial statements and notes thereto of KMC Telecom Holdings, Inc. as of and for the year ended December 31, 2000.

The unaudited interim financial statements reflect all adjustments (consisting only of normal recurring adjustments) which management considers necessary for a fair presentation of the results of operations for these periods. The results of operations for the interim periods are not necessarily indicative of the results for the full year.

The balance sheet of KMC Telecom Holdings, Inc. at December 31, 2000 was derived from the audited consolidated balance sheet at that date.

Certain reclassifications have been made to the 2000 unaudited condensed consolidated financial statements to conform with the 2001 presentation.

2. Accounting Change

In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101 ("SAB 101"), *Revenue Recognition in Financial Statements*. SAB 101 provides additional guidance in applying generally accepted accounting principles to revenue recognition in financial statements. Through December 31, 1999, the Company recognized installation revenue upon completion of the installation. Effective January 1, 2000, in accordance with the provisions of SAB 101, the Company is recognizing installation revenue over the average contract period. The cumulative effect of this change in accounting principle resulted in a charge of approximately $1.7 million which was recorded in the quarter ended March 31, 2000. Revenue for the three months ended March 31, 2000 includes $654,000 of revenue that, prior to the accounting change, had been recognized through December 31, 1999.

3. Networks, Property and Equipment

Networks and equipment are comprised of the following:

	December 31, 2000	March 31, 2001
	(in thousands)	
Fiber optic systems	$ 249,690	$ 260,180
Telecommunications equipment	696,683	989,530
Furniture and fixtures	27,790	28,451
Leasehold improvements	2,704	2,908
Construction-in-progress	157,075	70,121
	1,133,942	1,351,192
Less accumulated depreciation	(112,258)	(143,411)
	$1,021,684	$1,207,781

Costs capitalized during the development of the Company's networks include amounts incurred related to network engineering, design and construction and capitalized interest. Capitalized interest related to the construction of the networks for the three months ended March 31, 2000 and 2001 amounted to $2.2 million and $881,000, respectively.

4. Accrued Expenses

Accrued expenses are comprised of the following:

	December 31, 2000	March 31, 2001
	(in thousands)	
Accrued interest payable	$ 20,419	$ 26,881
Accrued telecommunications costs	8,125	11,043
Accrued compensation	20,068	9,654
Accrued property taxes	3,143	5,477
Other accrued expenses	21,850	22,999
	$ 73,605	$ 76,054

5. Information by Business Segment

The Company has two reportable segments as defined by FASB Statement No. 131, "*Disclosures about Segments of an Enterprise and Related Information*": a Tier III Markets segment and a Nationwide Data Platform segment. The Company owns and operates robust fiber-based networks and switching equipment in all of its 37 Tier III markets, which are predominantly located in the South, Southeast, Midwest and Mid-Atlantic United States. The Nationwide Data Platform segment provides local Internet access infrastructure and other enhanced data services in over 140 markets nationwide.

The Company evaluates the performance of its operating segments based on earnings before interest, taxes, depreciation and amortization, excluding general corporate expenses and stock compensation expense ("Adjusted EBITDA"). There are no significant intersegment transactions.

Prior to the development of the Nationwide Data Platform segment in late fiscal 2000, the Company was managed as one reporting segment for the three months ended March 31, 2000. Therefore, segment data for such period is not presented.

Three Months Ended March 31, 2001
(in thousands)

	Tier III Markets	Nationwide Data Platform	Corporate	Total
Revenue	$ 50,599	$ 46,227	$ -	$ 96,826
Adjusted EBITDA	(27,673)	$ 14,212	-	(13,461)
Depreciation and amortization	(21,383)	$ (5,123)	(6,109)	(32,615)
Stock compensation credit	1,903	634	60,887	63,424
Interest income	515	551	1,458	2,524
Interest expense	(37,382)	(4,215)	(1,552)	(43,149)
Net income/(loss) common shareholders	(84,020)	6,059	54,684	(23,277)
Dividends and reversal of accretion on redeemable preferred stock	-	-	67,634	67,634
Net income/(loss) applicable to common shareholders	$ (84,020)	$ 6,059	$ 122,318	$ 44,357
Total assets	$ 934,009	$ 781,317	$ 163,330	$1,878,656
Capital expenditures	$ 12,175	$ 205,075	$ -	$ 217,250

Service Revenue

The Company provides on-net switched and dedicated services and resells switched services previously purchased from the incumbent local exchange carrier. On-net services include both services provided through direct connections to our own networks and services provided by means of unbundled network elements leased from the incumbent local exchange carrier.

The Company's service revenue consists of the following:

	Three Months Ended March 31, 2000	2001
	(in thousands)	
On-net	$ 25,741	$ 94,734
Resale	3,410	2,092
Total	$ 29,151	$ 96,826

6. Commitments and Contingencies

Purchase Commitments

As of March 31, 2001, the Company has outstanding commitments aggregating approximately $32.2 million related to purchases of telecommunications equipment and fiber optic cable and its obligations under its agreements with certain suppliers.

Redemption Rights

Pursuant to a stockholders agreement, certain of the Company's stockholders and warrant holders have "put rights" entitling them to have the Company repurchase their preferred and common shares and redeemable common stock warrants for the fair value of such securities if no Liquidity Event (defined as (i) an initial public offering with gross proceeds of at least $40 million, (ii) the sale of substantially all of the stock or assets of the Company or (iii) the merger or consolidation of the Company with one or more other corporations) has taken place by the later of (x) October 22, 2003 or (y) 90 days after the final maturity date of the Senior Discount Notes. The restrictive covenants of the Senior Discount Notes limit the Company's ability to repurchase such securities. All of the securities subject to such "put rights" are presented as redeemable equity in the accompanying balance sheets.

The redeemable preferred stock, redeemable common stock and redeemable common stock warrants, which are subject to the stockholders agreement, are being accreted up to their fair market values from their respective issuance dates to their earliest potential redemption date (October 22, 2003). At March 31, 2001, the aggregate redemption value of the redeemable equity was approximately $202 million, reflecting per share redemption amounts of $501 for the Series A Preferred Stock, $245 for the Series C Preferred Stock, $103 for the Series G Preferred Stock and $100 for the redeemable common stock and redeemable common stock warrants.

7. Net Income/(Loss) Per Common Share

The following table sets forth the computation of net income/(loss) per common share-basic and diluted (in thousands, except share and per share amounts):

	Three Months Ended March 31,	
	2000	2001
Numerator:		
Net loss before cumulative effect of change in accounting principle	$ (91,222)	$ (23,277)
Cumulative effect of change in accounting principle	(1,705)	-
Net loss	(92,927)	(23,277)
(Dividends and accretion)/reversal of accretion on redeemable preferred stock	(33,527)	67,634
Numerator for net income/(loss) applicable to common shareholders	$(126,454)	$ 44,357
Denominator:		
Denominator for basic net income/(loss) per common share–weighted average number of common shares outstanding	853,341	861,145
Dilutive effect of options and warrants		640,453
Denominator for diluted net income/(loss) per common share–weighted average number of common and common equivalent shares outstanding		1,501,598
Net income/(loss) per common share before cumulative effect of change in accounting principle - basic	$ (146.19)	$ 51.51
Cumulative effect of change in accounting principle	(2.00)	-
Net income/(loss) per common share - basic	$ (148.19)	$ 51.51
Net income per common share - diluted		$ 29.54

Options and warrants to purchase an aggregate of 520,531 shares of common stock were outstanding as of March 31, 2000, but a computation of diluted net loss per common share for such period has not been presented, as the effect would be anti-dilutive.

8. Significant Contracts and Customers

VOIP Equipment Contract

In March 2001, the Company entered into an agreement with Qwest Communications Corporation and Qwest Communications International, Inc. ("Qwest") pursuant to which (i) the Company purchased approximately $65.0 million of Voice over Internet Protocol equipment from Qwest and (ii) the Company agreed to install and maintain this equipment throughout the United States, principally to handle Voice over Internet Protocol traffic on behalf of Qwest. The services agreement commences in the second half of 2001 and expires 48 months later, and provides guaranteed annualized revenues of approximately $28.7 million. The Company expects to enter into a financing transaction to fund the cost of this equipment.

Contracts with Qwest accounted for approximately 57% of the Company's total revenue during the three months ended March 31, 2001. The majority of the Qwest business was generated from long term guaranteed revenue contracts. For the three months ended March 31, 2000, no one customer accounted for more than 10% of revenue.

9. Significant Financing Transactions

KMC Funding Monetization

In March 2001, the Company entered into a financing transaction (the "KMC Funding Monetization") that resulted in the Company receiving unrestricted gross proceeds of $325.0 million from a secured loan (the $325.0 million is reflected as a receivable at March 31, 2001 as this monetization closed on March 30, 2001 but the cash settlement occurred on April 2, 2001). The KMC Funding Monetization is secured by the future cash flows from the Company's Nationwide Data Platform business contract that was entered into in June 2000. The KMC Funding Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. The Company retains the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). The Company realized net proceeds of approximately $145.5 million after using a portion of the gross proceeds to repay the 48 month loan which the Company obtained from Dresdner Kleinwort Benson North American Leasing, Inc. in November 2000 to finance its acquisition of the KMC Funding Equipment, as well as to pay any financing fees and expenses related to the monetization. The interest rate on the KMC Funding Monetization is 7.34%.

KMC Funding V Monetization

In March 2001, the Company entered into a financing transaction (the "KMC Funding V Monetization") that resulted in the Company receiving unrestricted gross proceeds of $225.4 million from a secured loan. The KMC Funding V Monetization is secured by the future cash flows from the Company's Nationwide Data Platform business contract that was entered into in March 2000. The KMC Funding V Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. The Company retains the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). The Company realized net proceeds of approximately $125.5 million after using the proceeds to exercise its purchase option with respect to the KMC Funding V Equipment which the Company was leasing from GECC and CIT Lending Services Corporation under an operating lease, as well as to pay any financing fees and expenses related to the monetization. The interest rate on the KMC Funding V Monetization is 6.77%.

10. Equity Transactions

Springing Warrants

Effective February 4, 2001, the Company became obligated to issue warrants to purchase an aggregate of 107,228 shares of its common stock at an exercise price of $.01 per share to certain holders of the Series E Preferred Stock and Series F Preferred Stock as a result of the Company's failure to redeem, prior to that date, all of the outstanding shares of Series F Preferred Stock. The issuance of these warrants will trigger anti-dilution provisions in our Series A Preferred Stock, Series C Preferred Stock and Series G Preferred Stock resulting in adjustments to the conversion prices which will result in an increase in the number of shares of common stock into which they are convertible of 20,522 shares, 14,194 shares and 18,478 shares, respectively. The issuance of the Springing Warrants will also trigger anti-dilution provisions in certain of our other outstanding warrants which will increase the number of shares of common stock for which such warrants are exercisable by 3,740 shares.

Series F Preferred Stock

Effective February 4, 2001, all the shares of Series F Preferred Stock were converted into shares of Series E Preferred Stock on a one to one basis in accordance with the provisions of the Certificate of Designations of the Series F Preferred Stock.

Change in Fair Value of Common Stock

As a result of a decrease in the estimated fair value of the Company's common stock in the first quarter of 2001 as compared to December 31, 2000, the Company reversed $63.4 million of previously recognized stock compensation expense during the quarter ended March 31, 2001. In addition, the decrease in the estimated fair value of the Company's common stock also resulted in the reversal of $67.6 million of previously recognized accretion on redeemable equity instruments during the first quarter of 2001. Neither of these non-cash items were directly generated by the Company's operating activities.

11. Related Parties

The Company is currently in negotiations to complete the transfer of its construction division to KNT Network Technologies, LLC ("KNT"), a company independently owned by Harold N. Kamine and Nassau Capital, the principal stockholders of the Company. Pursuant to an arrangement between the parties, effective June 1, 2000, the Company transferred substantially all of the employees of its construction division to KNT. KNT is providing construction and maintenance services to the Company and is being reimbursed for all of the direct costs of these activities. In addition, the Company is currently funding substantially all of KNT's general overhead and administrative costs at an amount not to exceed $15 million per annum.

Amounts paid to KNT during the three months ended March 31, 2001 related to this arrangement amounted to $13.1 million, of which $7.0 million was for network related construction and was capitalized into networks and equipment, $4.3 million was expensed as general overhead and administrative costs and $1.8 million was expensed as direct maintenance costs. Further, the Company may be entitled to participate in future profits of KNT, to the extent KNT develops a successful third-party construction business.

The Company is currently negotiating with KNT to finalize the terms of this arrangement and execute a formal contract which is required to be completed by June 15, 2001.

12. Hedging Activities

Effective January 1, 2001, the Company adopted Statement of Financial Accounting Standards No. 133, as amended, *Accounting for Derivative Instruments and Hedging Activities* ("Statement 133"), which requires the Company to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives will either be offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings.

The Company has two interest rate swap agreements to hedge its interest rate exposure, and the effect of applying Statement 133 as of January 1, 2001 resulted in the fair value of the swaps of $13.2 million being included as a liability with a corresponding charge to other comprehensive income. For the

period from January 1, 2001 through March 31, 2001, the value of the swaps decreased to a liability of $23.0 million, with the $9.8 million decrease being recorded in other comprehensive income.

13. Comprehensive Income

The Company has adopted Statement of Financial Accounting Standards No. 130, *Reporting Comprehensive Income*, which establishes standards for the reporting and disclosure of comprehensive income and its components in the financial statements. The adoption of this Statement had no impact on the Company's net income. Prior to the adoption of Statement 133 in the quarter ended March 31, 2001 (see Note 12), the Company did not have any items that were required to be disclosed in comprehensive income. The Company's comprehensive income for the three months ended March 31, 2001 is set forth in the following table:

	Three Months Ended March 31, 2001
Net income applicable to common shareholders	$ 44,357
Other comprehensive income:	
Unrealized loss on hedging transactions	(9,765)
Comprehensive income	$ 34,592

14. Subsequent Events

Amendment to Amended Senior Secured Credit Facility

In April 2001, the Company and its Lenders under the Amended Senior Secured Credit Facility agreed to make certain further amendments to the facility, including the following:

Certain of the financial covenants were amended to reflect changes in the Company's business since the Amended Senior Secured Credit Facility was entered into and to permit continued compliance with those covenants by the Borrowers in accordance with the Company's revised business plan. In addition, certain additional financial covenants were added, the most significant of which will require the Borrowers to meet specific liquidity tests prior to each due date of cash interest and dividend payments on the Company's senior discount notes, senior notes and preferred stock.

In addition to the existing reductions in the aggregate Revolver commitment, the Revolver commitment will be further reduced, pro rata with the Term Loan and Lucent Term Loan, (i) by applying the net asset sale proceeds of certain asset sales (both as defined in the Amended Senior Secured Credit Facility) in an amount equal to 85% of gross property, plant and equipment allocated to the assets sold, plus 50% of any proceeds in excess of the full gross property, plant and equipment allocated to the assets sold (plus a make up of any shortfall on prior asset sales), (ii) by 50% of the net securities proceeds (as defined) from the future issuance of equity interests by KMC Holdings in excess of a cumulative $200.0 million and (iii) by prepayment of an aggregate of $100 million on or before May 1, 2002.

The Company will be required to use 50% of the excess cash flows (as defined) from its National Data Platform business to make additional capital contributions to the Borrowers.

The repayment schedule for the Term Loan was amended to provide for 17 consecutive quarterly installments commencing April 1, 2003 in the same percentages of outstanding principal amount as the specified percentage reduction in the Revolver commitment on the same date. The final installment will now be due on April 1, 2007. Repayments of the Term Loan will also be made from its pro rata share of

net asset sale proceeds, net securities proceeds and the $100.0 million repayment required to be made by May 1, 2002, all as described above.

The repayment schedule for the Lucent Term Loan was also amended to provide for 17 consecutive quarterly installments commencing April 1, 2003 in the same percentages of outstanding principal amount as the specified percentage reduction in the Revolver commitment on the same date. The final installment will now be due on April 1, 2007. Repayments on the Lucent Term Loan will also be made from its pro rata share of net asset sale proceeds, net securities proceeds and the $100.0 million repayment required to be made by May 1, 2002, all as described above.

The interest rates on loans under the Amended Senior Secured Credit Facility were increased. The "Applicable Base Rate Margin" now ranges from 3.25% to 4.25% and the "Applicable LIBOR Margin" now ranges from 4.25% to 5.25%. Interest is now payable monthly.

KMC Holdings has agreed that it will form a subsidiary holding company which will own all of the common stock of its operating subsidiaries which are engaged in its Nationwide Data Platform business. KMC Holdings has agreed to pledge the shares of the data subsidiary holding company as further collateral for KMC Holdings' guaranty of the Amended Senior Secured Credit Facility.

In connection with the amendment, the Lenders also waived failures by the Borrowers to comply with certain of the prior financial covenants as of March 31, 2001 and the Company made aggregate capital contributions to the Borrowers of $200.0 million. In addition, the collateral for KMC Holdings' guaranty of the Amended Senior Secured Credit Facility was expanded to include substantially all of the assets of KMC Holdings.

Lender Warrants

In connection with the execution of the amendment to the Amended Senior Secured Credit Facility discussed above, the Company agreed to deliver to a warrant agent certificates representing warrants to purchase an aggregate of 166,542 shares of common stock at an exercise price of $.01 per share (the "Lender Warrants"). The terms of the Lender Warrants provide that they will become issuable under the circumstances described in the following paragraph.

If the Company fails to (i) prepay an aggregate of $50 million under the Amended Senior Secured Credit Facility by October 31, 2001, (ii) prepay an additional $50 million under the Amended Senior Secured Credit Facility by January 31, 2002 and (iii) make additional cash capital contributions to the Borrowers in the aggregate amount of $50 million by January 31, 2002, 50% of the Lender Warrants will be issued pro rata to the Lenders under the Amended Senior Secured Credit Facility. If the Company fails to make additional cash capital contributions to the Borrowers in the aggregate amount of $100 million by March 31, 2002 (including any amounts taken into consideration pursuant to clause (iii) above), 50% of the Lender Warrants will be issued pro rata to the Lenders under the Amended Senior Secured Credit Facility. Any Lender Warrants which do not become issuable as described herein will be returned to the Company by the warrant agent.

Note Repurchases

The Company's subsidiaries have recently made, and may in the future make, purchases of senior discount notes and/or senior notes in the open market from time to time.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Form 10-Q contains forward-looking statements. These statements reflect our current estimates, expectations and projections about our future results, performance, prospects and opportunities. In some cases, you can identify these statements by forward-looking words such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "should", "will", "would" and similar expressions. These forward-looking statements are based on all information currently available to us and are subject to a number of risks, uncertainties and other factors that could cause our actual results, performance, prospects or opportunities to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and other factors include matters related to:

- *our operations and prospects,*
- *our expected financial position,*
- *our funding needs and potential financing sources,*
- *our network development and expansion plans,*
- *the markets in which our services are currently offered or will be offered in the future,*
- *the services which we expect to offer in the future,*
- *the continuing implementation of our operations support system,*
- *regulatory matters,*
- *expected competitors in our markets, and*
- *the factors set forth in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2000 under the heading "-Certain Factors Which May Affect Our Future Results."*

Except as otherwise required to be disclosed in periodic reports required to be filed by public companies with the Securities and Exchange Commission pursuant to the Commission's rules, we have no duty to update these statements.

Overview

We are a rapidly growing fiber-based integrated communications provider offering data, voice and Internet infrastructure services. We offer these services to businesses, governments and institutional end-users, Internet service providers, long distance carriers and wireless service providers. Our business has two distinct components: serving communications-intensive customers in Tier III markets, and providing data services on a nationwide basis.

We provide a full suite of broadband communications services in 37 Tier III markets, which we define as markets with a population between 100,000 and 750,000. We own and operate robust fiber-based networks and switching equipment in all of our Tier III markets, which are predominantly located in the South, Southeast, Midwest and Mid-Atlantic United States. We will continue to expand in our existing Tier III markets because we believe that these markets have attractive growth attributes and are typically less competitive than larger markets. Our customers in these markets include: AT&T, Boeing, City of Augusta, Columbia Hospital, NASA, Pillsbury, State of Wisconsin, Texas A&M University and Wal-Mart.

We also provide nationwide data services under long-term guaranteed revenue contracts. Under these contracts, we provide local Internet access infrastructure and other enhanced data services and will be providing Voice over Internet Protocol services beginning in the second half of 2001. Currently, we have contracts representing approximately $280 million in annualized revenues in approximately 140

markets. The Internet infrastructure we are deploying includes the latest technology platforms from Cisco and Nortel, which we believe will result in a cost-effective and technologically superior solution for our customers.

Tier III Markets. We have installed fiber-based SONET networks, or self-healing synchronous optical networks, using a Class 5 switch in all of our 37 markets. Our fiber optic networks are initially designed and built to reach approximately 80% of the business access lines in each of our markets, typically requiring a local fiber loop of about 30 to 40 miles.

As our switches have become operational, our operating margins have improved meaningfully. Our operating margins have also improved due to increased on-network revenues relative to resale revenues. On-network revenues are revenues earned from services provided on our network, including by direct connection to our switch, unbundled network element or dedicated line. Resale revenues are generated when traffic is carried completely on the incumbent local exchange carriers' facilities. On-network revenues have increased from approximately 44% of our revenues for the three months ended March 31, 1999 to approximately 98% of our revenues for the three months ended March 31, 2001.

Nationwide Data Platform. We currently provide Internet access infrastructure using remote access servers manufactured by Cisco and Nortel which we are deploying in our 41 supernodes, including ten in our existing Tier III markets. Supernodes are concentration points for high-speed connectivity to the Internet.

Under the terms of our existing guaranteed revenue contracts, we provide the routing and ancillary equipment for each supernode, as well as data transport service from the incumbent local exchange carrier to our supernode location. Our customers pay us a fixed price per port and compensate us for certain expenses, including space, power and transport, that we may incur above an agreed level. This structure provides highly predictable revenues and costs over the life of each contract, currently ranging from 42 to 51 months. These contracts began generating revenues during the third quarter of 2000. Revenues will continue to increase as the contracts are phased in through the third quarter of 2001. These contracts started providing positive margins beginning with the commencement of revenues in the third quarter of 2000.

We purchased approximately $134.4 million of equipment (the "KMC Funding V Equipment") relating to these contracts during the first quarter of 2000. We sold this equipment to General Electric Credit Corporation and CIT Lending Services Corporation, and leased it back from them, during the second quarter of 2000. We purchased an additional $168.6 million of equipment (the "KMC Funding Equipment") relating to these contracts during the second quarter of 2000 and signed an agreement in November 2000 with Dresdner Kleinwort Benson North American Leasing, Inc. to finance this equipment by means of a 48 month term loan. In March 2001, we entered into two financing transactions (the "KMC Funding V Monetization" and the "KMC Funding Monetization," respectively) and repaid the remaining balance on this term loan and exercised our purchase option on the KMC Funding V Equipment under the operating lease. See "--Liquidity and Capital Resources" below for a detailed description of these transactions.

The table below provides selected key operational and financial data on a consolidated basis as of the following dates:

	Quarter Ended				
	March 31, 2000	June 30, 2000	September 30, 2000	December 31, 2000	March 31, 2001
Tier III operational markets	35	35	35	37	37
Route miles	1,724	1,989	2,178	2,285	2,325
Fiber miles	110,335	122,376	134,952	140,988	143,508
Collocations	111	124	125	134	140
Customers	7,305	8,513	9,990	11,602	13,064
Total buildings connected	5,615	7,088	9,085	9,745	11,343
Total lines in service	480,079	767,992	1,865,390	2,284,375	2,857,304
On-network revenues(a)(b)	88%	93%	96%	97%	98%
Resale revenues(a)(c)	12%	7%	4%	3%	2%

(a) As a percentage of total revenues.
(b) On-network revenues are revenues earned from services provided on our network, including by direct connection to our switch, unbundled network element or dedicated line.
(c) Resale revenues are generated when traffic is carried completely on the incumbent local exchange carriers' facilities.

Revenue. Our revenue is derived from the sale of local switched services, long distance services, Centrex-type services, private line services, special access services and Internet access infrastructure. In prior years, a significant portion of our revenue was derived from the resale of switched services. We have transitioned the majority of our customers on-network and, as a result, the portion of our revenue related to the resale of switched services has decreased significantly.

Reciprocal Compensation. We recognized reciprocal compensation revenue of approximately $6.4 million, or 22% of our total revenue for the quarter ended March 31, 2000 and approximately $4.0 million or 4% of our total revenue for the quarter ended March 31, 2001. In May 2000, we reached a resolution of our claims for payment of certain reciprocal compensation charges, previously disputed by BellSouth Corporation. Under the agreement, BellSouth made a one-time payment that resolved all amounts billed through March 31, 2000. In addition, we agreed with BellSouth on future rates for reciprocal compensation, setting new contractual terms for payment. Our prior agreement with BellSouth provided for a rate of $.009 per minute of use for reciprocal compensation. Under the terms of the new agreement, the rates for reciprocal compensation which will apply to all local traffic, including ISP-bound traffic, will decrease over time. The reduction will be phased in over a three-year period beginning with a rate of $.002 per minute of use until March 31, 2001, $.00175 per minute of use from April 1, 2001 through March 31, 2002 and $.0015 per minute of use from April 1, 2002 through March 31, 2003.

In March 2001, we filed a formal complaint against Southwestern Bell Telephone Company with the Kansas Corporation Commission seeking payment of past due reciprocal compensation for calls to Internet service providers. We cannot predict the outcome of this proceeding.

We are currently pursuing resolution of this issue with other incumbent local exchange carriers. Our goal is to reach mutually acceptable terms for both outstanding and future reciprocal compensation amounts for all traffic. We cannot assure you that we will reach new agreements with these carriers on favorable terms.

As of March 31, 2001, we have provided reserves which we believe are sufficient to cover any amounts which may not be collected, but we cannot assure you that this will be the case. Our management will continue to consider the circumstances surrounding this dispute periodically in determining whether additional reserves against unpaid balances are warranted.

On April 27, 2001, the Federal Communications Commission released an order addressing reciprocal compensation for ISP-bound traffic. The Federal Communications Commission established a three year phase-down of compensation for ISP-bound traffic. A rebuttable 3:1 ratio of terminating to originating minutes was adopted as a proxy for identifying ISP-bound traffic. State reciprocal compensation rates will apply to traffic exchanged within the ratio. The rate cap on compensation for traffic above the ratio was set at $0.0015 per minute of use for the first six months following the effective date of the Federal Communications Commission's order, $0.0010 per minute of use for the next eighteen months, and $0.0007 per minute of use through the thirty-sixth month or until the Federal Communications Commission adopts a new mechanism, whichever is later. In addition, a ten percent growth cap (applied on a per interconnection agreement basis) applies to ISP-bound traffic eligible for compensation. The order preserves the compensation mechanisms contained in existing interconnection agreements, but permits the incumbent local exchange carriers to invoke change-in-law provisions that may be contained in those agreements. It is expected that numerous competitive local exchange carriers will file for review of the Federal Communications Commission's decision. We are unable to predict the outcome of any review proceedings that may be initiated. While we have not yet had an opportunity to fully evaluate the impact of the order on our business, if it remains in its present form, it is likely to adversely affect our future revenues.

Operating Expenses. Our principal operating expenses consist of network operating costs, selling, general and administrative expenses, stock option compensation expense and depreciation and amortization. Network operating costs include charges from termination and unbundled network element charges; charges from incumbent local exchange carriers for resale services; charges from long distance carriers for resale of long distance services; salaries and benefits associated with network operations, billing and information services and customer care personnel; franchise fees and other costs. Network operating costs also include a percentage of both our intrastate and interstate revenues which we pay as universal service fund charges. Nationwide Data Platform operating expenses include space, power, transport, maintenance, staffing, sales, general and administrative and rental expenses under our operating lease agreements. Certain of these costs are passed through to the carrier customer which allows us to limit our maintenance and servicing costs to predetermined levels, and to receive additional revenues for any costs incurred in excess of such predetermined levels. Selling, general and administrative expenses consist of sales personnel and support costs, corporate and finance personnel and support costs and legal and accounting expenses. Depreciation and amortization includes charges related to plant, property and equipment and amortization of intangible assets, including franchise acquisition costs. Depreciation and amortization expense will increase as we place additional equipment into service, expanding our existing networks.

Interest Expense. Interest expense includes interest charges on our senior notes, senior discount notes, our senior secured credit facilities and our Internet infrastructure equipment financings. Interest expense also includes amortization of deferred financing costs.

Results of Operations

As a result of the development and rapid growth of the Company's business during the periods presented, the period-to-period comparisons of the Company's results of operations are not necessarily meaningful and should not be relied upon as an indication of future performance.

Three Months Ended March 31, 2001 Compared To Three Months Ended March 31, 2000

Revenue. Revenue increased 232% from $29.2 million for the three months ended March 31, 2000 (the "2000 First Quarter") to $96.8 million for the three months ended March 31, 2001 (the "2001 First Quarter"). This increase is principally attributable to the fact that our data services business generated revenues in the 2001 First Quarter, but had not generated any revenues in the 2000 First Quarter, as well as increased sales in our Tier III Markets business in the 2001 First Quarter compared to the 2000 First Quarter.

On-network local switched services, long distance services, Centrex-type services, private line services, special access services and Internet access infrastructure revenues ("On-network revenues") represented 98% of total revenue in the 2001 First Quarter, compared to 88% of total revenue in the 2000 First Quarter; while revenue derived from the resale of switched services ("Resale revenue") represented 2% and 12% of total revenue, respectively, during those periods. On-network revenues are revenues earned from services provided on our network, including by direct connection to our switch, unbundled network element or dedicated circuit. In addition, we recognized reciprocal compensation revenue of $4.0 million, or 4% of our total revenues during the 2001 First Quarter as compared to $6.4 million, or 22% of our total revenues during the 2000 First Quarter.

Network Operating Costs. Network operating costs, excluding non-cash stock compensation expense, increased 113% from $28.8 million for the 2000 First Quarter to $61.3 million for the 2001 First Quarter. This increase of approximately $32.5 million was due primarily to the increased sales in our Tier III Markets business in the 2001 First Quarter, combined with the fact that we were making operating lease payments in the 2001 First Quarter related to the equipment utilized in the Nationwide Data Platform business. As a result of the KMC Funding V Monetization, this equipment was purchased from the lessors in March 2001 and such lease payments will no longer be made. The detailed components of the network operating costs increase are $24.5 million in direct costs associated with providing on-network services, resale services, leasing unbundled network element services and operating lease payments, $3.0 million in personnel costs, $2.3 million in network support services, $1.3 million in consulting and professional services costs, $800,000 in telecommunications costs and $600,000 in other direct operating costs.

Selling, General and Administrative Expenses. Selling, general and administrative expenses, excluding non-cash stock compensation expense, increased 25% from $39.3 million for the 2000 First Quarter to $49.0 million in the 2001 First Quarter. This increase of approximately $9.7 million consists of the following detailed components: $5.3 million in consulting and professional services costs, most of which were associated with our agreement with KNT, $2.3 million in personnel costs, $1.2 million in telecommunications costs and $900,000 million in facility costs.

Stock Compensation. Stock compensation, a non-cash item, decreased from an aggregate charge of $13.3 million in the 2000 First Quarter to an aggregate credit of $63.4 million for the 2001 First Quarter. This decrease is due to a significant decrease in the estimated fair value of the Company's common stock in the 2001 First Quarter compared to the fair value of such stock in the 2000 First Quarter.

Depreciation and Amortization. Depreciation and amortization expense increased 138% from $13.7 million for the 2000 First Quarter to $32.6 million for the 2001 First Quarter. This increase is due primarily to depreciation expense associated with the expansion of our Tier III Markets business networks and the startup of our Nationwide Data Platform business networks during the third quarter of 2000.

Interest Income. Interest income increased from $2.0 million in the 2000 First Quarter to $2.5 million in the 2001 First Quarter. This increase is due primarily to larger average cash, cash equivalents and restricted cash balances during the 2001 First Quarter as compared to the 2000 First Quarter.

Interest Expense. Interest expense increased from $27.2 million in the 2000 First Quarter to $43.1 million in the 2001 First Quarter. Of this increase, $9.7 million is attributable to higher borrowings under our amended senior secured credit facility, $3.7 million is attributable to the financing of our Internet infrastructure equipment purchased in June 2000 and $1.2 million is attributable to additional accretion on our senior discount notes. In addition, we capitalized interest of $2.2 million related to network construction projects during the 2000 First Quarter versus $881,000 during the 2001 First Quarter.

Net Loss Before Cumulative Effect of Change in Accounting Principle. For the reasons stated above, net loss before cumulative effect of change in accounting principle decreased from $91.2 million for the 2000 First Quarter to $23.3 million for the 2001 First Quarter.

Liquidity and Capital Resources

We have incurred significant operating and net losses as a result of the development and operation of our networks. We expect that such losses will continue as we emphasize the development, construction and expansion of our networks and build our customer base. As a result, we do not expect there to be any cash provided by operations in the near future. We will also need to fund the expansion of our networks and our capital expenditures related to our Nationwide Data Platform business. We have financed our operating losses and capital expenditures with equity invested by our founders, preferred stock placements, credit facility borrowings, equipment loans, operating leases, monetizations and our 12½% senior discount notes and 13½% senior notes.

In March 2001, we entered into a financing transaction (see Note 9, "Significant Financing Transactions-*KMC Funding Monetization*," of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this Report on Form 10-Q) that resulted in us receiving unrestricted gross proceeds of $325.0 million from a secured loan. The KMC Funding Monetization is secured by the future cash flows from our Nationwide Data Platform business contract that was entered into in June 2000. The KMC Funding Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. We retain the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). We realized net proceeds of approximately $145.5 million after using a portion of the gross proceeds to repay the 48 month term loan which we obtained pursuant to our November 2000 agreement with Dresdner Kleinwort Benson North American Leasing, Inc. to finance our acquisition of the KMC Funding Equipment, as well as to pay any financing fees and expenses related to the monetization.

In March 2001, we entered into a financing transaction (see Note 9, "Significant Financing Transactions-*KMC Funding V Monetization*," of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this Report on Form 10-Q) that resulted in us receiving unrestricted gross proceeds of $225.4 million from a secured loan. The KMC Funding V Monetization is secured by the future cash flows from our Nationwide Data Platform business contract that was entered into in March 2000. The KMC Funding V Monetization requires that the principal and interest be paid on a monthly basis upon receipt of the monthly proceeds from the related contract. We retain the right to receive the remaining cash flows from this contract which are expected to be approximately 25% of the monthly cash flows (from which on-going operational expenses must be paid). We realized net proceeds of approximately $125.5 million after using the proceeds to exercise our purchase option with respect to the KMC Funding V Equipment which we were leasing from GECC and CIT Lending Services

Corporation under an operating lease, as well as to pay any financing fees and expenses related to the monetization.

In March 2001, we purchased approximately $65.0 million of Voice over Internet Protocol equipment in association with entering into an agreement with Qwest (see Note 8, "Significant Contracts and Customers – *VOIP Equipment Contract*," of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this Report on Form 10-Q). We expect to enter into a financing transaction to fund the cost of this equipment; however, we can give no assurances that we will be able to obtain such financing.

In April 2001, we further amended our amended senior secured credit facility. The aggregate amount of the facility remains at $700.0 million and funds are available under it for the same purposes. The primary changes effected by the amendment were (i) changes to certain of the financial covenants to reflect changes in the Company's business since the amended senior secured credit facility was entered into and to permit continued compliance with those covenants by the borrowers in accordance with its revised business plan, (ii) to conform the repayment schedules of both term loans and the revolving loan, (iii) to require the borrowers to make an aggregate of $100 million in prepayments on the loans in accordance with an agreed schedule, (iv) to require the Company to use a portion of the proceeds of future equity issuances in excess of a cumulative $200.0 million to make additional prepayments on the loans, (v) to require the Company to use agreed upon portions of the proceeds from certain sales of assets to make additional prepayments on the loans, (vi) to require the Company to use agreed upon portions of the excess cash flows from its Nationwide Data Platform business to make additional capital contributions to the borrowers, (vii) to require the Company to restructure those of its subsidiaries involved in its Nationwide Data Platform business under a single subsidiary holding company, the shares of which will be pledged as additional collateral for KMC Holdings' obligations under its guaranty of the amended senior secured credit facility, and (viii) to increase the interest rate. In connection with the amendment, the lenders also waived failures by the borrowers to comply with certain of the prior financial covenants as of March 31, 2001, and the Company made aggregate capital contributions to the borrowers of $200.0 million. In addition, the collateral for KMC Holdings' guaranty of the facility was expanded to include substantially all of the assets of KMC Holdings. For a more detailed discussion of this amendment see Note 14, "Subsequent Events – *Amendment to Amended Senior Secured Credit Facility*," of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this Report on Form 10-Q.

As of April 30, 2001, we had $654.9 million and $550.4 million of indebtedness outstanding under the amended senior secured credit facility and the combined KMC Funding V Monetization and KMC Funding Monetization, respectively. Subject to certain conditions, as of that date we had an additional $38.4 million in borrowing capacity available under the amended senior secured facility, excluding $6.7 million of drawn letters of credit. The KMC Funding V Monetization and KMC Funding Monetization were both fully drawn at that date.

Net cash provided by financing activities from borrowings and equity issuances was $329.2 million and our net cash used in operating and investing activities was $308.0 million for the 2001 First Quarter.

We made capital expenditures of $100.3 million in the 2000 First Quarter versus $217.3 million in the 2001 First Quarter. Of the total capital expenditures for the 2001 First Quarter, $12.2 million was related to the Tier III Markets business segment and $205.1 million was for the Nationwide Data Platform business segment. As of April 30, 2001, we had outstanding purchase commitments aggregating approximately $26.6 million related to the purchase of fiber optic cable and telecommunications equipment under our agreements with certain suppliers and service providers. We currently anticipate capital expenditures to be approximately $120.0 million for the Tier III Markets

business for 2001. It is our intention that capital expenditures for the Nationwide Data Platform business will be financed separately and therefore will not affect our current liquidity position. The majority of the Tier III Market expenditures are expected to be made for network expansion to facilitate the offering of our services. We expect to continue to incur operating losses while we expand our business and build our customer base. Actual capital expenditures and operating losses will depend on numerous factors, including the nature of future expansion and acquisition opportunities and factors beyond our control, including economic conditions, competition, regulatory developments and the availability of capital.

We believe that our cash and borrowings available under the amended senior secured credit facility will be sufficient to meet our liquidity needs to fund operating losses and capital expenditure requirements for our current business plan into the second quarter of 2002.

However, in the event that our plans change, the assumptions upon which our plans are based prove inaccurate, we expand or accelerate our business plan or we determine to consummate acquisitions, the foregoing sources of funds may prove insufficient and we may be required to seek additional financing sooner than we currently expect. Additional sources of financing may include public or private equity or debt financings, leases and other financing arrangements. We can give no assurance that additional financing will be available to us or, if available, that it can be obtained on a timely basis and on acceptable terms.

Our subsidiaries have recently made, and may in the future make, purchases of senior discount notes and/or senior notes in the open market from time to time.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risks relating to our operations result primarily from changes in interest rates. A substantial portion of our long-term debt bears interest at a fixed rate. However, the fair market value of the fixed rate debt is sensitive to changes in interest rates. We are subject to the risk that market interest rates will decline and the interest expense due under the fixed rate debt will exceed the amounts due based on current market rates. We have entered into two interest rate swap agreements with commercial banks to reduce the impact of changes in interest rates on a portion of our outstanding variable rate debt. The agreements effectively fix the interest rate on $415.0 million of our outstanding variable rate borrowings under the amended senior secured credit facility due 2007. A $325.0 million interest rate swap agreement entered into in April 2000 terminates in April 2004 and a $90.0 million interest rate swap agreement entered into in June 2000 terminates in June 2005.

The following table provides information about our significant financial instruments that are sensitive to changes in interest rates (in millions):

	Fair Value on March 31, 2001	Future Principal Payments						
		2001	2002	2003	2004	2005	Thereafter	Total
Long-Term Debt:								
Fixed Rate:								
Senior Discount Notes, interest payable at 12½%, maturing 2008	$ 50.0	$ –	$ –	$ –	$ –	$ –	$ 350.7	$ 350.7
Senior Notes, interest payable at 13½%, maturing 2009	93.7	–	–	–	–	–	275.0	275.0
KMC Funding Monetization, interest payable at 7.34%, maturing 2005	225.4	42.1	59.7	65.0	58.6	–	–	225.4
KMC Funding V Monetization, interest payable at 6.77%, maturing 2005	325.0	43.5	69.4	74.7	80.4	57.0	–	325.0
Variable rate:								
Amended Senior Secured Credit Facility, interest variable (11.73% at March 31,2001)(a)	645.0	–	–	80.6	129.0	161.2	274.2	645.0
Internet Infrastructure Equipment Financing (8.75% at March 31, 2001) (a)	189.0	31.5	54.0	54.0	49.5	–	–	189.0
Interest rate swaps:								
Variable rate for fixed rate	23.0	–	–	–	–	–	–	–
Total	$ 1,551.1	$ 117.1	$ 183.1	$ 274.3	$317.5	$218.2	$899.9	$2,010.1

(a) Interest is based on a variable rate, which at our option, is determined by either a base rate or LIBOR, plus, in each case, a specified margin.

PART II – OTHER INFORMATION

Item 1. **Legal Proceedings.**

Not Applicable.

Item 2. **Changes in Securities and Use of Proceeds.**

(a) Not Applicable.

(b) Not Applicable.

(c) On January 1, 2001, the Company granted options to purchase an aggregate of 10,965 shares of common stock to certain employees and employees of certain of its affiliates under the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates. No consideration was received by the Company for the issuance of the options. The options to purchase these shares are exercisable at an exercise price of $300 per share. The issuance of the options was made in reliance upon the exemption from the registration requirements of the Securities Act provided by Section 4(2) of that Act, on the basis that the transaction did not involve a public offering.

On February 4, 2001, each outstanding share of the Company's Series F Senior Redeemable, Exchangeable PIK Preferred Stock was automatically converted into the right to receive one share of the Company's Series E Senior Redeemable, Exchangeable PIK Preferred Stock as provided in Article XXI of the Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series F PIK Preferred Stock. No consideration was received by the Company in connection with the conversion. The Company's Certificate of Voting Powers, Designations, Preferences and Relative Participating, Optional or Other Special Rights and Qualifications, Limitations and Restrictions Thereof of the Series E PIK Preferred Stock places substantial restrictions upon transfer of the securities and the certificates representing the securities have been legended to that effect.

On February 4, 2001, the Company became obligated to issue an aggregate of 227,273 warrants to purchase an aggregate of 107,207 shares of common stock to certain holders of Series E Senior Redeemable, Exchangeable PIK Preferred Stock and Series F Senior Redeemable, Exchangeable PIK Preferred Stock pursuant to the terms of the Series E Senior Redeemable, Exchangeable PIK Preferred Stock and Series F Senior Redeemable, Exchangeable PIK Preferred Stock. No consideration will be received by the Company for issuance of the warrants. The warrants are exercisable at an exercise price of $0.01 per share. The issuance of the warrants will be made in reliance upon the exemption from the registration requirements of the Securities Act provided by Section 4(2) of that Act, on the basis that the transaction does not involve a public offering. The Warrant Agreement pursuant to which the warrants will be issued imposes substantial restrictions upon the transfer of the warrants and any shares of common stock which may be issued upon exercise thereof and the certificates representing the securities will be legended to that effect.

(d) Not Applicable.

Item 3. **Defaults Upon Senior Securities.**

Not Applicable.

Item 4. **Submission of Matters to a Vote of Security Holders.**

Not Applicable.

Item 5. **Other Information.**

Not Applicable.

Item 6. **Exhibits and Reports on Form 8-K.**

(a) Exhibits

10.1*	Amendment No. 1, dated as of December 31, 2000, to Amended and Restated Media Gateway Services Agreement II, by and among Qwest Communications Corporation, Qwest Communications International Inc. and KMC Telecom V Inc.
10.2*	Amendment No. 2, dated as of November 1, 2000, to Media Gateway Services Agreement III, by and among Qwest Communications Corporation, Qwest Communications International Inc. and KMC Telecom VI Inc.
10.3*	Amendment No. 3, dated as of March 1, 2001, to Media Gateway Services Agreement III, by and among Qwest Communications Corporation, Qwest Communications International Inc. and KMC Telecom VI Inc.
10.4	Amendment No. 1, dated as of October 1, 1998, to Professional Services Agreement, by and between KMC Telecom Inc. and Lucent Technologies Inc.
10.5	Amendment No. 2, dated as of September 29, 2000, to Professional Services Agreement, by and between KMC Telecom Inc. and Lucent Technologies Inc.
10.6	Second Amendment made as of March 1, 2000 to the 1998 Stock Purchase and Option Plan for Key Employees of KMC Telecom Holdings, Inc. and Affiliates.
10.7	Indenture, dated as of March 1, 2001, between KMC Funding Corporation and Wells Fargo Bank Minnesota, National Association.
10.8	Note Purchase Agreement, dated March 30, 2001, for KMC Funding Corporation Media Internet Gateway Service Notes, Series 2001-1.
10.9	Lease Agreement, dated August 2000, between A-K Bedminster Associates, L.P., KMC Telecom Holdings, Inc. and KMC Telecom Inc.
10.10	Office Lease Agreement, dated as of February 29, 2000, among 1755 North Brown Road, LLC, KMC Telecom Holdings, Inc., KMC Telecom Inc., KMC Telecom II, Inc. and KMC Telecom III, Inc.

10.11 Office Lease Agreement, dated as of February 29, 2000, among 1745 North Brown Road, LLC, KMC Telecom Holdings, Inc., KMC Telecom Inc., KMC Telecom II, Inc. and KMC Telecom III, Inc.

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* Filed herewith with information omitted. Confidential treatment has been requested as to certain portions, and the omitted portions have been separately filed.

(b) Reports on Form 8-K

Not Applicable.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: May 15, 2001

KMC TELECOM HOLDINGS, INC.
(Registrant)

By: /s/ William F. Lenahan
William F. Lenahan
Chief Executive Officer
(Principal Executive Officer)

By: /s/ William H. Stewart
William H. Stewart
Chief Financial Officer
(Principal Financial Officer)

Exhibit Index

No.	Description
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* Filed herewith with information omitted. Confidential treatment has been requested as to certain portions, and the omitted portions have been separately filed.

EXHIBIT F

KMC AFFILIATE CERTIFICATIONS

KMC Entity	Authority Granted or Service Unregulated	Authority Pending
KMC Telecom Inc.	Alabama, Florida, Georgia, Louisiana, New Hampshire, North Carolina, Texas, Wisconsin.	N/A
KMC Telecom II Inc.	Florida, Illinois, Indiana, Kansas, Michigan, Minnesota, New Hampshire (IXC), North Carolina, Texas.	N/A
KMC Telecom III, Inc.	Alabama, Arkansas, Florida, Indiana, Louisiana, Maryland, Michigan, Mississippi, Missouri, North Carolina, Ohio, South Carolina, Tennessee, Texas, West Virginia.	N/A
KMC Telecom IV, Inc.	Alabama, Georgia, Kansas, Kentucky, Mississippi, Nebraska, Nevada, Oklahoma, Texas.	N/A
KMC Telecom V, Inc.	Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Texas, Utah, Vermont, Washington, Washington, D.C., West Virginia, Wisconsin, Wyoming (IXC).	Alaska, Maryland, North Dakota, Tennessee, Wyoming (CLEC).
KMC Telecom of Virginia, Inc.	Virginia	N/A
KMC Telecom IV of Virginia, Inc.	Virginia	N/A

KMC Entity	Authority Granted or Service Unregulated	Authority Pending
KMC Telecom V of Virginia, Inc.	Virginia	N/A

EXHIBIT G

KMC HOLDINGS FACT SHEET

FACT SHEET OF KMC TELECOM, INC.

KMC Telecom, Inc.

www.kmctelecom.com

Creative Solutions With a Hometown Touch ™

Fact Sheet

BACKGROUND

The initial predecessors of KMC Telecom Holdings, Inc., were founded in 1994 and 1995, respectively, by Harold N. Kamine, the Company's Chairman of the Board. These predecessors were merged in 1996 and renamed KMC Telecom Inc. KMC Telecom Holdings, Inc., was formed during 1997 primarily to own, directly or indirectly, all of the shares of its operating subsidiaries, KMC Telecom Inc., KMC Telecom II, Inc., KMC Telecom III, Inc., KMC Telecom IV, Inc., KMC Telecom V, Inc., and KMC Telecom of Virginia, Inc. The principal equity investors in the Company currently include Mr. Kamine, Nassau Capital Partners, L.P., Newcourt Capital, Inc., CoreStates Holdings, Inc. (an affiliate of First Union National Bank), General Electric Capital Corporation and Lucent Technologies, Inc.

COMPANY OVERVIEW

The Company is a facilities-based competitive local exchange carrier providing telecommunications and data services in Tier III Markets (population from 100,000 to 750,000). The markets in which we operate are predominately located in the Southeastern and Midwestern United States. We target business, government and institutional end-users, as well as Internet service providers, long distance carriers and wireless providers. Our objective is to provide our customers with a complete solution for their communications needs. We currently provide on-net local dial tone, special access, private line, Internet access, ISDN and a variety of other advanced services and features.

We are a facilities-based competitive local exchange carrier providing telecommunications and data services in Tier III markets (markets with a population from 100,000 to 750,000). A facilities-based competitive local exchange carrier is one which operates its own network, including switching equipment and transmission lines, rather than one which intends to primarily resell the services of other carriers. We target as customers business, government and institutional end-users, as well as Internet service providers, long distance carriers and wireless service providers. Our objective is to provide our customers with a complete solution for their communications needs. We currently provide on-net local dial tone, Internet access infrastructure, ISDN (or integrated services digital network), long distance, special access, private line and a variety of other advanced services and features.

We currently operate in 34 Tier III markets and have systems under construction in 3 additional Tier III markets. We expect these new systems to be commercially operational by the end of the first half of 2000. During 2000 we will continue to investigate new Tier III markets. We construct robust fiber optic networks in each of our markets, which we believe allows us to ensure high quality of service, facilitate the delivery of value-added and data services, and effectively control our costs. We currently have Lucent Technologies Series 5ESS(R)-type switches in commercial operation in all of our operational markets and intend to install Lucent switches in any future networks which we may build.

BUSINESS STRATEGY

We intend to become the dominant competitive provider of telephony and data services in the markets that we serve. The principal elements of our business strategy include:

FOCUS ON TIER III MARKETS. We intend to operate in Tier III Markets. We believe that incumbent local exchange carriers tend to focus their efforts on larger markets and generally underserve and underinvest in Tier III Markets. We also believe that there is generally significantly less competition from other facilities-based competitive local exchange carriers in Tier III Markets, which allows us to gain market share more rapidly than we could expect to

in Tier I and Tier II Markets. In addition, network construction is less expensive in Tier III Markets than in Tier I and Tier II Markets. We target markets which we believe offer attractive demographic, economic, competitive and demand characteristics. We select target markets from among the approximately 250 Tier III Markets in the United States by first identifying those markets that do not yet have significant, established competitors to the existing incumbent local exchange carrier, and by then reviewing the specific demographic, economic, competitive and telecommunications demand characteristics of such markets to determine their suitability for the types of services which we offer.

COMPREHENSIVE FIBER NETWORKS. We build geographically extensive, full service, facilities-based networks. Prior to both the initial construction of our network backbone and any subsequent network expansion, we perform detailed rate of return analyses to justify the capital expenditures involved. In each of our existing thirty-four markets, we have completed our backbone construction connecting the market's central business district with outlying office parks, large institutions, the locations of long distance carriers' transmission equipment and major incumbent local exchange carrier central offices. In addition, we intend to continue to expand our existing networks in response to anticipated customer demand.

PROVIDE ENABLING INFRASTRUCTURE FOR DATA SERVICES. We intend to serve as a gateway for the provision of sophisticated value-added data services and high speed connectivity to customers in Tier III markets. We believe it is strategically important for us to offer these services because:

- data and internet access is required for businesses to succeed and grow,
- e-commerce is mission critical for many businesses, and
- national service carriers and internet service providers, such as UUNet and Qwest feel it is necessary for them to expand into Tier III markets.

We will provide data services directly to our own customers and will also provide access to Tier III markets for long distance carriers, national service carriers, Internet service providers and other businesses which require broadband access to those markets but which have not constructed their own networks and connections in those markets to enable them to provide it to their own customers.

LOCAL PRESENCE. We intend to capture and retain customers through effective local, personalized sales, marketing and customer service programs. To this end, we:

- establish sales offices in each market in which we operate a network,
- strive to recruit our city directors and sales staff from the local market,
- rely principally on a face-to-face selling approach, and
- support our sales staff with locally based customer service and technical support personnel.

We believe that our "Creative Solutions with a Hometown Touch"(TM) sales approach is very important to customers in Tier III Markets, who do not typically receive focused local sales contact or customer support from the incumbent local exchange carrier. We seek to build long-term relationships with our customers by responding rapidly and creatively to their telecommunications needs.

QUALITY OPERATIONS SUPPORT SYSTEM. We are developing a high quality operations support system to provide us with comprehensive billing, order processing and customer care software for all existing and contemplated services we will market. This system is designed to provide us with a single "flow-through" order form that will entail several components, allowing each order to be tracked from service provisioning through to complete installation. We believe that this system will allow us to quickly address customer concerns and provide us with a competitive advantage in customer service and operations efficiency.

EXPERIENCED MANAGEMENT TEAM. The Company's management team includes individuals with a wealth of experience, collectively, in the telecommunications industry. It is led by Harold N. Kamine, Chairman of the Board of Directors, and Roscoe C. Young, II, the Company's President and Chief Operating Officer. Other members of the team

include William H. Stewart, Executive Vice President and Chief Financial Officer, and James L. Barwick, Senior Vice President-Technology.

SERVICES

GENERAL. We have historically provided dedicated access service and have also resold switched services which we purchased from incumbent local exchange carriers. In December 1997, we began providing our own on-net switched services to our customers. For 1997 on-net switched services accounted for 32% of our revenue and resale services accounted for 68% of our revenue. For 1998 on-net switched services accounted for 37% of our revenue and resale services accounted for 63% of our revenue.

PRIVATE LINE AND SPECIAL ACCESS SERVICES. We currently provide various types of on-net dedicated service which permit the transmission of voice and data between two points over circuits dedicated to the requirements of a particular customer. Private line service involves the provision of a private, dedicated telecommunications connection among different locations of the same customer. For these services we offer several types of dedicated circuits that have different capacities. DS-1 and DS-3 circuits are dedicated lines that can carry up to 24 and 672 simultaneous voice and data transmissions, respectively. Special access service involves the leasing, to long distance carriers, of private, dedicated telecommunications lines running along our networks. The long distance carriers use these lines to connect different locations where they have installed transmission equipment within the market, to connect locations where they have installed transmission equipment to the transmission equipment locations of other long distance carriers within the market, or to connect large customers directly to the locations of their transmission equipment. For these services we offer OC3, OC12 and OC48 circuits. These OC-N services provide the fastest transmission available for carriers and large business users.

SWITCH-BASED SERVICES. We have added and continue to add capability to provide local dial tone services and switched access origination and termination services to our networks. Switches are currently in commercial operation in twenty-two of our existing markets and we expect to have a switch in commercial operation in our remaining existing network no later than the second quarter of 1999. Over time, we expect to transition the majority of our customers to our own networks by means of either unbundled network elements leased from the incumbent local exchange carrier or direct connections.

ISDN. ISDN, or integrated services digital network, is an internationally agreed upon standard which, through special equipment, allows two-way, simultaneous voice and data transmission in digital formats over the same transmission line. ISDN permits videoconferencing over a single line, for example, and also supports a multitude of value-added networking capabilities. This service targets sophisticated business customers whose applications require integration of services such as Internet access, video, voice or other communications services, including high speed data transfer. By integrating multiple applications, customers receive increased capability and may not have any increase in costs to achieve that capability. The principal purchasers of this service are currently Internet service providers.

LONG DISTANCE. We offer a full range of long distance products including inter-LATA, intra-LATA, interstate, international, calling card and 800-number services. Most recently we decided to introduce KMC-branded operator services, directory services and prepaid phone cards. We offer these services both on-net and off-net. We offer long distance services on a resale basis by entering into wholesale agreements with various long distance carriers to deliver these services. We believe that many of our customers will prefer the option of purchasing long distance services from us as part of a one-stop telecommunications solution.

CENTREX-TYPE SERVICES. We intend to provide Centrex-type services. By using Centrex-type services instead of a PBX (which requires the customer to purchase and install a switching system on its own premises), customers can substantially reduce their capital expenditures and the fixed costs associated with maintaining a PBX network infrastructure. We currently plan to introduce our ClearStar℠ Advantage service in all of our operational markets during the first quarter of 1999. It has been designed to support multiple applications, ranging from basic access services to services focused on desktop applications. The basic access service will connect to a customer's key system or PBX and will be equipped with up to 14 features including call forwarding, speed dialing and call transfer capabilities. More sophisticated levels of service are designed to replace customers' existing key systems or PBXs. At the high end of service offerings is ClearStar℠ Advantage Plus, a packaged, end-to-end offering which combines all of the basic

features with Basic Rate ISDN network access, advanced feature functionality, voice messaging and third party-provided ISDN electronic terminal sets.

NEW ENHANCED DATA SERVICES OFFERINGS. We introduced ISDN services in late 1998. We currently plan to expand our capabilities by introducing additional enhanced data services. We believe that these services will enhance our ability to provide an integrated turnkey solution to our customers' voice, data and video transmission requirements. These enhanced services will include:

- BASIC RATE ISDN. Basic Rate ISDN, or BRI, provides customers the potential of 144 kilobits of digital communications via a single network facility interface. We believe it will be attractive to small and medium size customers, since it provides dial-up access to the Internet, and other dial-up data applications, while simultaneously providing the ability to integrate voice traffic on a single network facility.

- PRIMARY RATE ISDN. Primary Rate ISDN, or PRI, provides customers the equivalent of 1.544 megabits of digital communications via a channelized T-1 type facility, with 23 bearer channels for voice and data communications and a 24th channel providing network signaling and control for the services. We focus our PRI sales efforts on (i) Internet service providers who use Primary Rate ISDN as a means of supporting customer access to their operations, and (ii) end-user customers who use Primary Rate ISDN as a network access facility for PBXs and other premise-based switches.

- PORT WHOLESALE. Port wholesaling is a technology that provides large bandwidth users with data switching capability at the network level, allowing them to acquire capacity as required without investing in data switching equipment. Port wholesaling gives us the ability to provide data switching to Internet service providers by allowing data calls to be terminated through the port wholesale equipment rather than the switch. This enables the Internet service provider to more cost effectively manage its data requirements while, at the same time, increasing the efficiency and capacity of our Lucent Technologies Series 5ESS(R)-type switch.

- HDSL. HDSL is a method of using unconditioned, copper wire pairs for high bit rate data transport for use in the "last mile" connecting our network backbone ring to the customer's premises. We plan to utilize HDSL to provide high bandwidth data and video service to small and medium size customers.

- FRAME RELAY/ATM. Frame relay and ATM are used by some of our data customers as a fast data transport service for wide area networks. Today we resell these services. In the future we intend to provide these services over our own network and utilize a third party provider for transport outside our network.

- CLEAR STAR^{SM} ADVANTAGE PLUS. This service provides a customer with Centrex-type functionality from our central office switch to each of the customer's desktops. It is a packaged, end-to-end offering which provides a combination of Basic Rate ISDN network access, advanced Centrex feature functionality, voice messaging, ISDN terminal sets and support for premise wiring configuration.

We plan to remain flexible in responding to evolving customer demands for enhanced data services.

LOCAL NETWORKS

We are able to expand our reach in a market by collocating equipment in an incumbent local exchange carrier's central office and leasing unbundled network elements from that incumbent local exchange carrier in order to reach customers located in buildings which are not directly connected to our own backbone ring. We attempt to place collocation equipment in a sufficient number of incumbent local exchange carrier central offices to allow us to reach approximately 70% of the business customers in a given market, either by means of such unbundled network elements or direct connections to our network. The decision as to whether to collocate in a specific central office is based upon the number of business lines, number and type of businesses, number of households and the location of the central office within the market.

Our networks consist of digital fiber optic communications paths which allow for high speed, high quality transmission of voice, data and video communications. We typically install backbone fiber optic cables containing 48 to 144 fiber strands which have significantly greater bandwidth carrying capacity than other media. Our OC-48

SONET networks support up to 32,256 simultaneous voice conversations over a single pair of glass fibers. We expect that continuing developments in compression technology and multiplexing equipment will increase the capacity of each fiber, thereby providing more bandwidth carrying capacity at relatively low incremental costs.

We monitor our fiber optic networks and electronics seven days per week, 24 hours per day, using a combination of local and national network control centers. Local network monitoring is accomplished by means of an automatic notification system that monitors for any system anomaly. This system provides instantaneous alarms to an on-call network technician whenever an anomaly is detected. The local market technician is trained in network problem resolution and provides on-site corrective procedures when appropriate. A national Network Reliability Center, located in Denver, Colorado, acts as the focal point for all of our operating networks, providing integrated and centralized network monitoring, and correlation and problem management. The Network Reliability Center has access to all operating networks and can work independently of the local systems to effect repair or restoration activities. The Network Reliability Center is currently provided by Lucent Technologies, Inc. on a contractual basis. In the future, we may develop our own national center.

We manage our network systems both locally and centrally. Customer service calls and maintenance are primarily handled through the local offices. In addition, as described above, we contract to provide integrated monitoring of our networks via Lucent's National Reliability Center. This is accomplished by the use of a sophisticated integrated management system that is connected via the public network to all of our locations, including our Duluth, Georgia, operations center. With this system the National Reliability Center is capable of accessing all available information regarding the configuration and operating condition of any network components in use. This proactive monitoring capability is further augmented by a 24 hour a day, seven day a week call center, also provided by Lucent at the National Reliability Center, that receives, tracks and manages all customer calls and issues to satisfactory conclusion. The call center works with the Company's own customer care representatives and engineers in the Duluth facility to ensure that timely and consistent service is provided.

SALES AND MARKETING

We target our sales and marketing activities at three separate customer groups: retail, national accounts and wholesale. Retail customers are composed of business, government and institutional telecommunications and data services end-users. National accounts are usually large corporations which have branches or local offices within our markets, but which make their buying decisions centrally from their corporate headquarters. Wholesale customers typically consist of long distance carriers, wireless service providers and national Internet service providers. As of February 29, 2000, we had approximately 290 employees engaged in sales and marketing activities.

RETAIL CUSTOMERS. We target retail customer segments such as business, government, healthcare and educational institutions. We target all business customers in our markets.

NATIONAL ACCOUNTS. While there are few Fortune 500 companies with headquarters located in our operating cities, there are branches and local offices of large corporations within our market areas. Often these large corporations make their buying decisions centrally, either through their telecommunications or MIS functions, which are normally located at corporate headquarters. Our national accounts sales organization is structured to assist them in determining requirements for their various locations within our markets. We believe that this focus on national accounts will further increase our market penetration with large companies in our cities.

WHOLESALE CUSTOMERS. We currently target the major long distance carriers such as AT&T, MCI WorldCom and Sprint, as well as Internet service providers. We believe that we can effectively compete to provide access to these customers based on price, reliability, technology, route diversity, ease-of-ordering and customer service. Historically, long distance carriers have paid significant charges to incumbent local exchange carriers to access the incumbent local exchange carriers' networks. We provide these services at a discount. In addition, to the extent that incumbent local exchange carriers begin to compete with long distance carriers in providing long distance services, the long distance carriers have a competitive incentive to move access business away from incumbent local exchange carriers to competitive local exchange carriers such as the Company. Wireless service providers, who need network backbone to back haul calls, are an active customer base, as are other competitive local exchange carriers as wholesale users.

SUPPLIERS

LUCENT. We have contracted with Lucent Technologies, Inc., as our primary supplier, to purchase switching, transport and digital cross connect products. Lucent has also agreed to implement and test our switches and related equipment. In addition, Lucent and the Company have entered into an agreement pursuant to which Lucent has agreed to monitor the Company's switches on an on-going basis.

BILLING SUPPORT SYSTEMS IMPLEMENTATION. We have entered into an agreement with Billing Concepts Systems, Inc., to provide the Company with comprehensive billing functionality, including the ability to collect call detail records, message rating, bill calculation, invoice generation, commission tracking, customer care and inquiry, accounts receivable and collections management, and quality/revenue assurance. We anticipate that the agreement with Billing Concepts will result in our ability to produce a single bill covering all of the products and services that we provide to a customer. We have begun implementation of the new system and expect to have it implemented in all of our markets.

OPERATIONAL SUPPORT SYSTEMS IMPLEMENTATION. We have entered into an agreement with Eftia OSS Solutions Inc., to develop operational support systems. These systems will manage service order processing, circuit and asset inventory, telephone number inventory and trouble administration. The operational support system's capabilities will be expanded during the later phases of the project to include workforce management, local number portability management, network management, service bureau interfaces and web-based service inquiry. We anticipate the system will automate operational support activities and provide a means of managing operational performance of our business. We have begun this multi-phased project and will be implementing portions of it over the next twelve to eighteen months.

EMPLOYEES

As of February 29, 2000, we had approximately 1,100 full-time employees. None of our employees are represented by a labor union or subject to a collective bargaining agreement, nor have we experienced any work stoppage due to labor disputes. We believe that our relations with our employees are good.

GEOGRAPHIC AREAS

We have no foreign operations. All of our networks are located in, and all of our revenues are attributable to, the United States.

PROPERTIES.

The Company is headquartered in Bedminster, New Jersey in approximately 10,000 square feet of office space, approximately 7,200 of which it leases from Kamine Development Corp. (an entity controlled by Mr. Kamine, the Company's Chairman of the Board).

The Company also maintains an operations center in an aggregate of approximately 41,000 square feet of leased space in Duluth, Georgia under leases which expire at various dates from June 2001 through February 2003. The Company also owns or leases facilities in each of its existing markets for central offices, sales offices and the location of its switches and related equipment.

For more information, please visit KMC Telecom at www.kmctelecom.com, or contact:

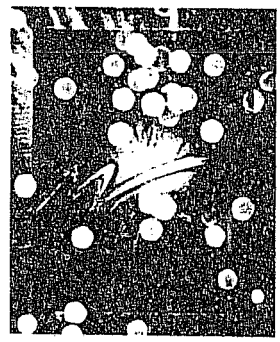
Tricia Breckenridge
Executive Vice-President, Business Development
KMC TELECOM, INC.
3025 Breckinridge Boulevard
Suite 170
Duluth, Georgia 30096
Telephone (770) 935-1230
Facsimile (770) 683-6796

# # #

EXHIBIT H

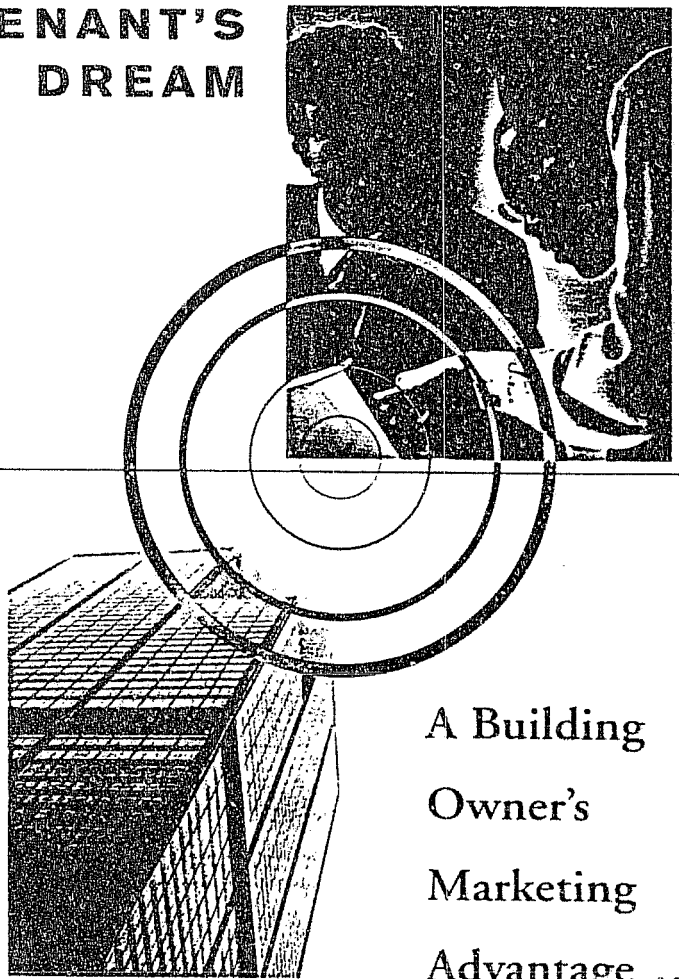
KMC DATA PROMOTIONAL AND MARKETING MATERIAL

The Fiber Of Telecommerce



BUSINESS DEVELOPMENT

A TENANT'S DREAM



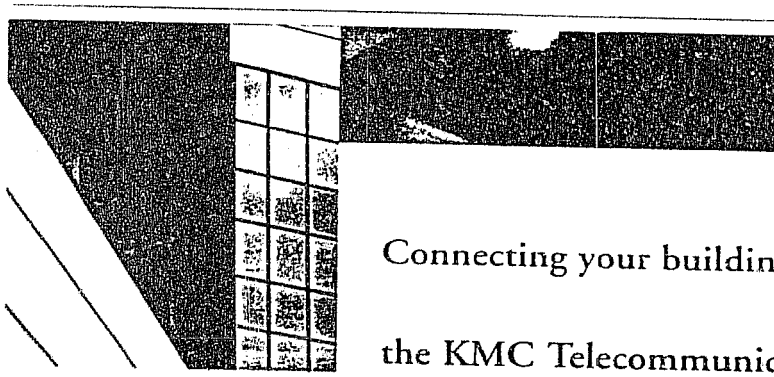
A Building Owner's Marketing Advantage .....

KMC Telecom®

Creative Solutions with a Hometown Touch™

SONET RING

Telecommunications Network



Connecting your building to the KMC Telecommunications Network is convenient, free, & can be very good for business.

Prime tenants are necessarily demanding when it comes to being wired for business in the 21st century. And for most that means now. With the capacity of high speed modems and computers doubling and tripling to meet the increased demands of businesses, office network managers are aggressively pressing incumbent local exchange carriers (telephone companies) to meet their critical needs for high speed, broadband fiber optic telecommunications systems. Custom solutions that can handle their high volume digital voice, data and multimedia transmissions at lightening-fast speeds—securely, without interference or failure. Speeds that only companies like KMC Telecom can handle with their robust, state-of-the-art telecommunications networks and FlexAble™ service solutions.

Telecommunications-dependent businesses are the preferred tenants upper class buildings thrive on. Buildings like yours, that forward thinking owners and managers constantly upgrade to maintain their competitive edge through real estate boom and bust cycles. And the one business telecommunications tool today's sophisticated tenants seek, and one that savvy building executives provide, is an in-building fiber optic telecommunications access system for connecting their local area networks (LANs) to KMC Telecom, a competitive local exchange carrier.

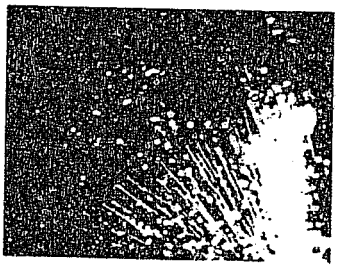
For your tenants, a state-of-the-art telecommunications network is no longer wishful thinking. It's here and now. KMC Telecom now serves your business community's telecommunications needs with a state-of-the-art, self-healing SONET ring fiber optic network and advanced digital switching platforms that meet or exceed the high-capacity needs of your tenants. When these important businesses have access to the KMC Telecom Network, not only do they get more done faster, but they save a bundle—*money that can be used to fuel growth and expansion.*



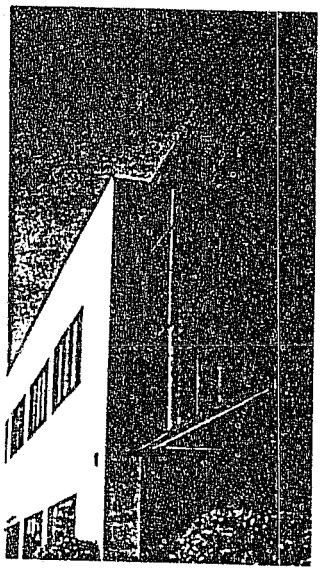
For building owners, accommodating a tenant's need for access to the KMC network can lead to tenants requiring more office space to accommodate growth. Not meeting their needs, obviously, can create dissatisfaction. Especially when the cost to building management is zero (0), and the bottom line telecommunications savings to tenants can range from 15% to 25% off the top of what they are now paying for severely limited service.

Your building can be connected to the KMC Telecom Network—without your having to spend a nickel or go out of your way. Non-intrusive wiring procedures and a compact, closet-size equipment cabinet is all that is required to accommodate tenants' telecommunications needs, while increasing your building's appeal to those seeking offices with access to the Information Highway. And with KMC Telecom access on-site, you can market your building as one truly wired for the 21st century. That's because KMC Telecom's network is a highly flexible design that offers tenants unlimited interconnectivity.

KMC Telecom never forgets: it's your building and they are your tenants. Neither your KMC Telecom City Director nor KMC Telecom Corporate ever loses sight of these important facts. So when we sit down to determine the best method of connecting your building and your tenants to the KMC Telecom Network, we listen to you. We work with you.



With KMC Telecom access on-site you can market your building as one truly wired for the 21st century that offers tenants unlimited interconnectivity.



Furthermore, we continue to monitor your interests and needs for as long as we partner in serving your tenants' telecommunications needs.

And that includes looking for other ways to help you maintain a full house. While very much a hometown company in the communities we serve, nationwide KMC Telecom is a very networked company. And because we have hundreds of key contacts among the upper management ranks of growing companies, we don't hesitate to refer KMC Telecom access-equipped buildings, like yours, to executives inquiring about office space in the towns we serve.

Coming to terms on how and when to bring KMC Telecom Network access to your building is easy. The next step is the signing of a simple-language "Building Entry Agreement" granting KMC Telecom the right to locate its equipment in your building and to offer KMC Telecom Network access service to your tenants. It further grants KMC Telecom right of access to the risers, ducts and mechanical spaces required to connect tenants. This agreement also recognizes your right to approve any such wiring and obligates KMC Telecom to pay for any costs, damages, or expenses incurred in the process. Working with KMC Telecom is really that uncomplicated, and we do everything we can to keep it that way throughout our partnership.



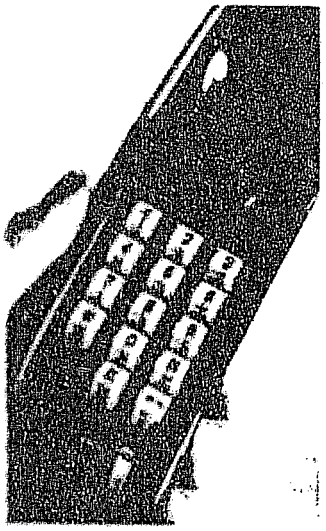
Nothing happens until we have your approval of all engineering specifications. At no cost to you, KMC Telecom submits complete engineering drawings for your inspection and approval. These important drawings cover placement of equipment racks, ventilation and service requirements. After all required modifications are made to the drawings, work begins—but only after we have your full approval.

Our cable installer must also meet with your approval. KMC Telecom works with local contractors to install the cable and equipment racks. We prefer to work with a contractor who is familiar with the methods, procedures and requirements of your building. This means, of course, we are open to your recommendations.

Here is how a typical installation works. Ordinarily, fiber is brought from the street to the equipment site, a room of 75 to 100 square feet located near the core, basement risers or mechanical area of the building. Inside the equipment closet, several metal equipment racks, each approximately two feet wide by one foot deep by seven feet high, are installed. The cable from the street is then connected to the closet and, thereafter, cable is run to individual tenants' offices when requested. Everything is done neatly, quickly and in total cooperation with your building management. From then on, aside from periodic visits to service tenants' needs, maintenance and inspection requirements are minimal.

Some General Guidelines to Equipment Space Requirements

- ***Floor Space:*** Approximately 100 square feet
- ***Ceiling Height Requirement:*** Eight feet top to bottom
- ***Preferred Location:*** Near building risers or other vertical access away from water lines, steam or drain pipes
- ***Electrical Requirements:*** Two (2) 20 amp dedicated circuits; One (1) 115 volt AC outlet; Central Office or Hogan ground
- ***Security:*** A locked room or cage IS preferred to prevent tampering.



- ***Availability:*** The area must be accessible to KMC Telecom personnel every minute of every day, including weekends and holidays. No exceptions.
- ***HVAC:*** If the area is not served by the building's temperature control system, proper ventilation must be available to prevent unacceptable heat buildup around the equipment.
- ***Weight:*** Including equipment, the maximum weight of each rack is 355 lbs.

Some Typical Questions & Answers

How do tenants get connected? One call to the local KMC Telecom City Director's office starts the process. Most tenants, however, will know in advance that access to the KMC Telecom Network is going to be an option.

Does KMC require an exclusive agreement to serve my building? While that would be nice, the answer is NO.

Are KMC personnel required on-site to monitor the equipment? Absolutely not. While KMC Telecom personnel must have around the clock access to the KMC Telecom equipment area at all times, maintenance requirements are extremely low.

Do tenants using KMC Telecom need to disconnect from their existing local phone service or purchase special equipment? Yes and No. Initially, most tenants will want to use KMC Telecom to connect to their long distance carrier or for direct connections, so they will still need their existing service for across town connections. However, KMC Telecom is rapidly becoming a one-stop shop for all customer needs, including local dial tone service. Most customers won't need special equipment to connect to the KMC Telecom Network; however, some with more sophisticated needs may.

Will you help pitch perspective tenants? Yes.

More questions? Ask your KMC Telecom City Director all the questions you want and you'll get answers. Unlike some companies' representatives, KMC Telecom City Directors have complete authority and decision-making ability when it comes to looking after customer needs. The KMC Telecom Network Center for your area is listed in the Yellow Pages. If we are new to your area and not yet in the book, or you have trouble getting the number from the incumbent telephone company, call our toll-free number:

1.888.KMC.THE1 (1.888.562.8431)

Making The Telecommitment To Your City

Rapid changes in telecommunications technology are transforming the very nature of business and how it is conducted worldwide. Today's age of telecommerce demands ever more and ever faster high-performing, reliable and competitive voice, data, and video communications that cannot falter. In the 21st century, cities dependent upon the national telecommunications infrastructure of the 20th century will be severely disadvantaged in the global economic competition for jobs and investment. Cities that lack the infrastructure to get full speed access onto the "information superhighway" may suffer a similar fate.

KMC Telecom was founded specifically to help cities such as yours get connected and stay competitive, on an even par with much larger metropolitan powerhouses in New York City, Chicago, or Los Angeles. By building a fully-featured, fiber optic-based voice and data communications infrastructure from the ground up, anchored by community and business relationships that are sealed in high-quality customer care, KMC Telecom is "Making the Telecommitment" to your economic success.

A "Golden Ring of Opportunity" for Your Community

While deregulation of the telecommunications industry has resulted in tremendous innovation, the fact is that most local telephone companies continue to rely upon an antiquated analog copper network that worked just fine in Alexander Graham Bell's day, but simply isn't up to the demands of modern telecommerce. While competition has forced telephone and cable companies to upgrade their facilities with higher capacity fiber optics and customized services, their immediate focus is on larger, generally more lucrative, metropolitan markets and big business customers. In their scheme of things, smaller local businesses and consumers in still largely regulated markets can remain on an indefinite waiting list until they get around to considering your neighborhood.

That puts your community at a distinct economic disadvantage, if not serious risk, while waiting for the big telephone and cable companies to get around to serving and understanding your needs.

But there's no need to wait any longer. KMC Telecom was founded in 1995 specifically to serve mid-sized cities such as yours with populations less than 750,000. A KMC Telecom fiber optic network constructed literally in a giant loop around your city represents a "golden ring of opportunity" that by providing local dial tone, toll and long distance services, integrated voice, data, and multimedia services in single, customizable, and cost-effective packages will:

- Attract new businesses and industry
- Increase real estate values
- Grow new investment opportunities
- Provide vital links for world-class education and health care
- Create locally-based, high-wage jobs

Get the Fiber Edge– The Fiber of Telecommerce

Communities and businesses across the country, including those in high performance and resilient Synchronous Optical Network (SONET) Ring networks in Tulsa, Oklahoma, Atlanta, Georgia, and Colorado Springs, Colorado, already enjoy the competitive edge provided by high capacity data, voice, and video connections. They do this right now, as a result of SONET rings' huge excess capacity and ready ability to grow to meet tomorrow's needs. Also cost effective in existing cities, and for smaller and developing markets and emerging property owners. The benefits are clear to your current and prospective business partners.

- High capacity satisfies demanding bandwidth requirements for multimedia and Internet-based applications.
- Network reliability of over 99%
- System redundancy protects against downtime. Customer traffic is routed in both directions around the loop, so that if a fiber is cut or there is a failure, communications continue to flow without interruption in the other direction.
- Battery back-ups and emergency generators minimize potential for power outages.
- Easily reconfigurable to accommodate new requirements.
- Weatherproof–unlike highly conductive copper wire, fiber is impervious to lightning, static, water, ice, or wind.
- Remote, real-time troubleshooting without service interruption.
- Clear transmissions uncontaminated by static, echo interference, or distortion.
- The most cost-effective means for simultaneous transmission of voice and data.
- Fully compatible with multiple vendor equipment and standards.
- Cable capacity and network flexibility easily accommodates future applications and increased demands for bandwidth.

"In addition to its substantial development in our city's infrastructure, KMC Telecom's network helps keep Greensboro on a level playing field when it comes to attracting new jobs and meeting the information needs of our existing employers."



"Research continues to show that advanced telecommunications architecture is one of the first thresholds to be crossed for consideration in the site selection process."

— Mayor Carolyn Allen, Greensboro, North Carolina

Building Business Together– Across America

Making the Telecommitment means KMC Telecom would be happy to discuss with you how we can help your community grow and prosper in the coming decades. KMC Telecom works with city governments and local businesses to ensure a vibrant and accommodating community development plan. Call us at 1-800-[illegible] to find out more about how we can help your community take advantage of all the opportunity information and business technology.

KMC Telecom Cities

Akron, OH	Fayetteville, NC	Montgomery, AL
Ann Arbor, MI	Ft. Myers, FL	Pensacola, FL
Augusta, GA	Ft. Wayne, IN	Roanoke, VA
Baton Rouge, LA	Greensboro, NC	Sarasota, FL
Bethesda, MD	Hampton Roads, VA	Savannah, GA
Charleston, SC	Hickory, NC	Shreveport, LA
Chattanooga, TN	Huntsville, AL	Spartanburg, SC
Clearwater/St. Pete, FL	Lansing, MI	Tallahassee, FL
Columbia, SC	Longview, TX	Toledo, OH
Corpus Christi, TX	Madison, WI	Topeka, KS
Dayton, OH	Melbourne, FL	Tri-City, TN
Daytona Beach, FL	Mississippi Gulf Coast	Wilmington, NC
Eden Prairie, MN	Monroe, LA	Winston-Salem, NC

KMC Telecom Is Ready To Serve Your Community

KMC Telecom welcomes the opportunity to become a member of your community. Our first responsibility is good corporate citizenship. KMC Telecom has sponsored city-selected charity events such as a Little League program in Tallahassee, Florida and a youth program in Huntsville, Alabama.

"We are the total [illegible] of the bureaucracy big phone comp

"I'm on a first-name ba my customers. If som something, they call me I Make the Telecommi customer, I personal it that it happe

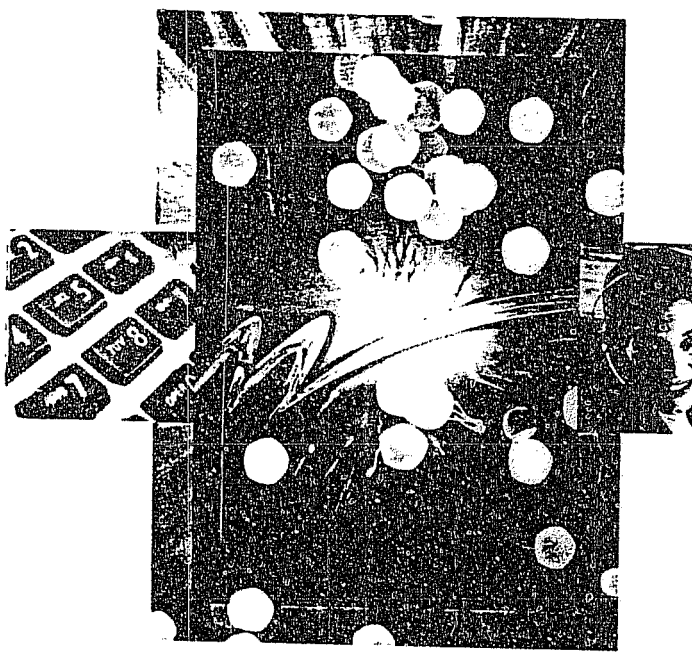
— Kathryn Johnson, KMC T Savannah, Georgi

Also keep in mind that KMC Telecom is a major multi-million dollar company that recruits your residents to staff its local operations and contracts with local businesses as needed for a variety of support services. Moreover, KMC Telecom partners with you to build business together. Companies that take advantage of The Fiber of Telecommerce in your city increase our business at the same time they contribute to your ongoing economic development.

It's truly a win-win-win situation–for building landlords and real estate developers with increased occupancy rates, for your city with an expanding tax base, and for KMC Telecom with a growing number of satisfied customers!

MAKING THE TELECOMMITMENT.

Providing The Answers Your Business Needs Through The Fiber Of Telecommerce



Creative Solutions with a Hometown Touch™

KMC Telecom.

The Single Source For Your Telecommunications Questions



Deregulation of the telecommunications industry has resulted in tremendous competition and technological innovation. But it also comes with questions about how you and your community can best take advantage of a sometimes confusing array of local, long distance, and data services. KMC Telecom has the answers you're looking for.

Who is KMC Telecom?

One of the fastest growing competitive local exchange carriers (CLEC) in the United States, KMC Telecom was founded in 1995 to specifically address the telecommerce needs of cities otherwise ignored by the big regional telephone companies. A multi-million dollar company headquartered in Bedminster, New Jersey, KMC Telecom installs and maintains an advanced fiber optic ring network that provides a host of customized telecommunications services with a worldwide reach so that hometown businesses can compete on an even footing in the global marketplace. KMC Telecom constructed its first telecommunications network in Huntsville, Alabama in 1995. In just four years, KMC Telecom has completed construction that now provides service to 39 cities in the U.S. Going forward into the 21st century, KMC Telecom's aggressive expansion program is expected to more than double that number!

What is "Making The Telecommitment"?

KMC Telecom makes it every day to people, cities, and businesses all across America by building a fully-featured, fiber optic-based telecommunications infrastructure from the ground up, anchored by community and business relationships sealed in high-quality customer care. All the high-speed, high-capacity data services businesses need, as well as basic local and long distance service, are available in a number of enhanced packages. Creative solutions through the economies of scale and technological innovations will reduce costs while providing the superlative service levels from a single provider, with a single integrated, easy-to-read invoice.

What do you mean by "Creative Solutions with a Hometown Touch"?

In addition to superior technology at a competitive price, KMC Telecom is an entrepreneurial company dedicated to grass-roots level service. Your local KMC Telecom City Director is easily accessible and has total decision-making authority. There are no frustrating bureaucracies and need for "buck-passing" to get attention paid to you. This "one-on-one accountability" guarantees faster and more efficient service.

KMC Telecom teams with your local city officials to match our services to your needs, not the other way around. Beginning with initial network planning and installation, KMC Telecom works closely with city government and local businesses to ensure a system that accommodates local geography and development plans. In most cases, a city's new network can be up and running in as little as nine months!

The immediate benefit to the local economy is an influx of new businesses. There is also an increased ability to retain existing business in the tax base drawn by the advanced telecommunications capabilities and services required to compete with major markets. This is conveniently provided with the personal attention of KMC Telecom's "hometown" company presence. This solid and expanding business base also provides new jobs and opportunities for local residents and entrepreneurs.

What is the "Fiber of Telecommerce"?

Fiber optics are the core of our SONET™ ring network. These glass cables have huge capacities for carrying both data and voice signals, without any deterioration over long distances. This not only provides clear voice communications with error-free data connections, but also ensures that future capabilities can be quickly and easily configured at an insignificant expense. Unlike the antiquated copper lines that the local telephone companies still largely rely upon, the KMC Telecom network provides you with the fiber of telecommerce today... and tomorrow!

Why is telecommerce best-suited to a fiber-based SONET design?

Synchronous Optical NETwork (SONET) is the state-of-the-art in network design and reliability; today's interface standard for telecommunications. It guarantees customers and manufacturers alike that their computing platforms, even if otherwise incompatible, work harmoniously, with minimum risk of error or downtime.

Key to SONET reliability is duplication of transmission. The network is built as a ring, or loop, among all locations; voice or data communications are simultaneously sent in two directions around the ring. So if there is a cut or interruption along one path of the loop, the path in the other direction ensures the information vital to your business still gets through, accurately and literally at the speed of light. Actually, an interruption in either direction is highly unlikely, because all network equipment and power sources are fully backed-up with redundant systems, as well as under continuous monitoring by our National Engineering Center in Atlanta, Georgia. Moreover, unlike old-fashioned copper lines, glass is impervious to electrical disturbances caused by lightning strikes.

Do I need a lot of expensive equipment to get connected?

Most likely no. KMC Telecom's services are designed to be compatible with business-level communication equipment and systems. But your applications consultant and local engineering staff can help assess whether additional equipment may be required to meet evolving situations. And these pre and post-installation consulting services are provided fully without any additional charge.

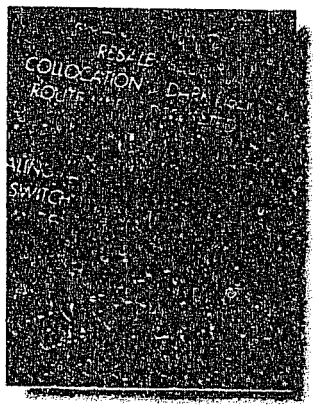
Will I get only the services I need, and not pay for unnecessary add-ons?

Absolutely! The flexibility of our network enables us to offer the fullest range of telecommunications, from the most basic to the most sophisticated, that can be quickly and easily configured as your needs evolve, usually without necessitating any change in your on-premise equipment.

How do I get connected?

It's easy. Call ***1.888.KMC THE 1*** (1.888.562.8431) for the number of your local KMC Telecom City Director, or for any additional information. And to prove what we mean by hometown touch, a real live person will answer your call!

Jargon Watch



The KMC Telecom Guide to Understanding Common Industry Abbreviations and Terms

Access–The ability of one company to connect to or use another company's communications services or facilities. The 1996 Telecommunications Act mandates that there be no discrimination between or against service providers–that the operating environment must be "neutrally competitive." In practice, this means that KMC Telecom cannot be restrained from accessing other service provider facilities to offer local or long distance telephone service.

Analog–In telecommunications, the generation of a constant electrical signal that is "analogous" to the original voice, data, or video input. Unlike digital, which encodes the signals in computer language (see definition for ***Digital*** below), analog is therefore susceptible to power fluctuations or other variables that degrade or interrupt the signal; it is also a slower and increasingly antiquated form of transmission.

AT&T Consent Decree–The 1982 Consent Decree in which AT&T divested its regional operating companies.

Centrex–Basic and enhanced voice features provided through the local telephone company's central office; as opposed to equipment installed on the customer's premises (Private Branch Exchange, or ***PBX***).

Collocation–Locating equipment in another local or long distance telephone company's facilities in order to connect to that company's services. KMC Telecom's virtual collocation enables it to control the connection regardless of where the equipment is located.

Competitive Local Exchange Carrier (CLEC)–An alternative to the local phone company. While formally considered a CLEC, KMC Telecom's fiber optic services primarily respond to customer demands for levels of speed, clarity, accuracy and other criteria than most Tier 3 (cities with populations between 100,000 to 750,000 residents) local phone companies cannot match with their existing copper wire and analog equipment.

Dark Fiber–Fiber optic cable that is not in use. When finally provided or sold, the recipient/buyer is expected to install equipment to transmit information, called "lighting the cable."

Dedicated–Exclusive allocation of a specific cable or capacity to a specific customer.

Dialing Parity–The ability to automatically route telecommunications to the service provider designated by the customer without use of an access code.

Digital–Any method for encoding sound, data, or images based on predetermined sequences of ones and zeroes (binary digits, or bits) to stand for a specific quantity or datum. For example, the letter "K" could be represented digitally as 01001011. Current technology permits digital processing storage and transmission of 2.5 billion bits per second (Gbs) with near perfect accuracy.

Dielectric Cable–A copper cable that is shielded against crosstalk, other external electronic interference, or power surges caused by such things as lightning strikes near copper telephone wires. Since fiber optic cable transmits light instead of electrons, it is inherently dielectric and free of such problems.

Fiber Mile(s)–The length (distance) of installed cable (route miles) multiplied by the number of fiber optic cables laid over that distance. Typically, 50 or more cables are contained in a single protective sheath so that such a collective cable over one mile would yield 50 fiber miles.

Incumbent Local Exchange Carrier (ILEC)–A traditional provider of local telephone services; also called a ***Local Exchange Carrier (LEC)***.

Information Highway–The combined total of all fiber optic and electronic systems devoted to moving information in whatever form between producing and using parties, e.g., the Internet.

Interexchange Company (IXC)–Commonly known as long distance service, IXCs carry intra-or interstate communications between local exchanges.

Internet–Originating as a U.S. federal government system for electronically exchanging information, the Internet has been transformed into a worldwide communications, research, and marketing tool an ever-expanding number of sites anyone can access through a personal computer, modem, and service provider.

Local Access and Transport Area (LATA)–One of 161 defined geographical areas in the United States in which a telephone company may provide local or long distance service.

Local Area Network (LAN)–Private short distance data communications network operating under central control (see also ***Wide Area Network***).

Local Exchange Carrier (LEC)–A traditional provider of local telephone services; also called an Incumbent ***Local Exchange Carrier (ILEC)***.

Modem–An acronym for modulator/demodulator, a device that converts digital signals to analog signals and vice versa, used primarily to connect computers to communicate over telephone lines.

Number Portability–Provision for a customer to keep the same telephone number when changing service providers.

Overhead–Information added at the beginning and end customer traffic for purposes of control, routing, error-checkir and other system operating and maintenance functions.

Private Branch Exchange (PBX)–Sometimes called a "priva business exchange," a PBX is a privately owned switch th provides a variety of customizable basic and enhanced voi communications similar to the telco's ***Centrex*** service (see abov

Regional Bell Operating Company (RBOC)–The seven local te phone company "Baby Bells" divested by AT&T as part of t 1982 Consent Decree. While RBOCs may be the ***Incumbent Loc Exchange Carrier***, not all ***ILEC***s are RBOCs.

Resale–Sale of communications services purchased, usually at bulk discount, from another company.

Route Mile–The length (distance) of installed cable (see ***Fiber Mil***

Self-Healing Ring–A "circular" network design that simultaneou ly moves traffic in two directions; if a cable is cut or there is co ponent failure in one direction, communications contin uninterrupted in the other direction.

Smart Building–A building with fiber optic cable and switch that permit occupants to use advanced computer systems, conne with high-speed external telecommunications, and employ oth cutting-edge telecommunications technologies. In most marke there is more demand for space in smart buildings, which usua earns a premium compared to space in traditional facilities.

SONET (Synchronous Optical Network)–Defined by the Americ National Standards Institute to establish compatibility for optic fiber transmission speeds, manufacturing requirements, interfa and other criteria.

Speed–Actually, both electronic and fiber optic systems operate near the speed of light. Speed is often used to mean "capacity meaning how much information can be transmitted in what peri of time, e.g., kilobits per second. At 2.5 Gbs (billion bits p second), KMC Telecom's highest standardized speed (capacity the entire Encyclopedia could be transmitted in less than .006 o second. By comparison, it would take nearly four minutes–40,0 times longer–to transmit the same information over a standard an log voice telephone line. Unless applied to a ***dedicated*** line, t nature of digital transmission allows capacity to be divid between customers or between different types of traffic, i.e., voic data, or video.

Switch–A device that automatically selects the necessary conne tions to route traffic from a caller to a receiver.

Telecommunications Act of 1996–Federal legislation designed promote competition and reduce regulation in order to secure low prices and higher quality services for consumers and to encoura the rapid deployment of new telecommunications technologies.

Tier 3 City–Designation for cities with a population betwe 100,000 and 750,000 residents. Tier 3 Cities are KMC Telecon primary market.

Wide Area Network–Private network connecting multip locations.

Akron Ann Arbor Augusta Baton Rouge B

Charleston Chattanooga Clearwater/St.Pete C

Corpus Christi Dayton Daytona Beach Eden

Fayetteville Ft. Myers Ft. Wayne Gree

Hampton Roads Hickory Huntsville

Longview Madison Melbourne Mississippi Gu

Monroe Montgomery Pensacola Roanoke S

Savannah Shreveport Spartanburg Tallahassee

Topeka Tri-City Wilmington Winston

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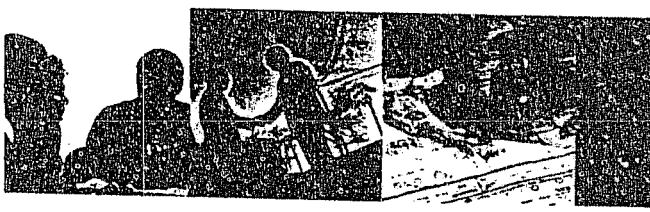

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KMC Telecom, Inc. Business Development • 3025 Breckinridge Blvd., Suite
Duluth, GA 30096 1.888.212.9444 Fax: 1.770.638.6796 www.kmctelecom

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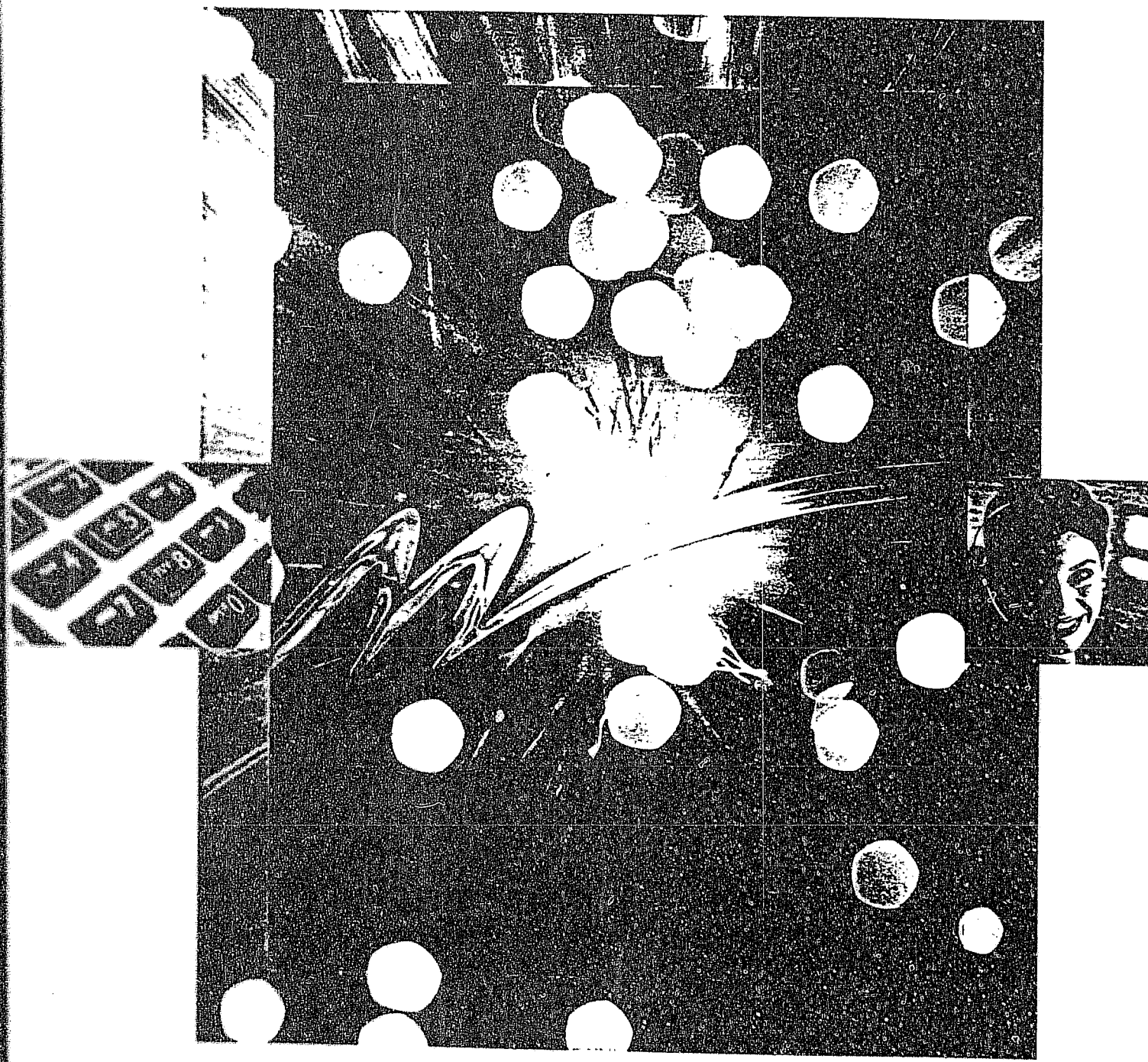
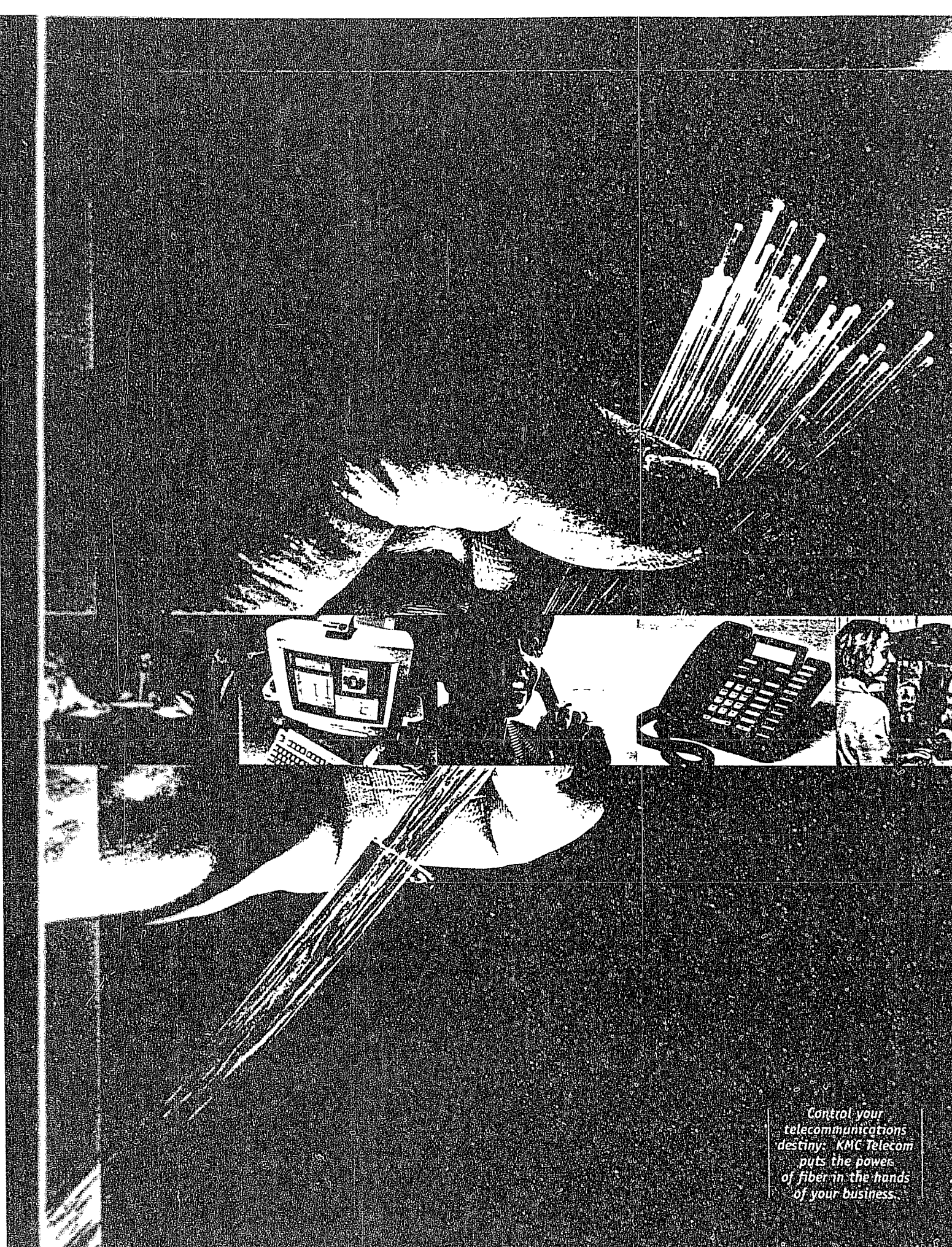
Savannah Shreveport Spartanburg Tallahassee

Topeka Tri-City Wilmington Winston-



Creative Solutions with a Hometown Touch™



Control your telecommunications destiny. KMC Telecom puts the power of fiber in the hands of your business.

KMC Telecom
Making The Telecommitment
To Local, Long Distance
and Enhanced Business
Voice and Data Communications



KMC Telecom
makes the telecommitment
with cutting-edge technologies,
a customer-focused
satisfaction commitment
and the widest range of
customized voice and data
telecommunications equipment
and services available.

KMC Telecom is one of the fastest growing competitive local exchange carriers (CLEC) in the United States. What is it that accounts for our unprecedented nationwide growth? We call it "Making The Telecommitment." Every day we *make the telecommitment* to people, cities and businesses all across America. From the ground up, we build a fully-featured, fiber optic-based, voice and data communications infrastructure anchored by community and business relationships that are sealed in high-quality customer care.

The deregulation of the telecommunications industry launched an era of tremendous competition and technological innovation. It has also burdened customers with a confusing array of choices for local, long distance and data services.

Founded in 1995, KMC Telecom specifically addresses the needs of smaller, previously ignored communities that would otherwise be tethered to copper wire facilities. When KMC Telecom enters a new city, its first step is to install a fiber optic ring network built to handle today's, as well as tomorrow's, advanced voice and data applications. KMC Telecom maintains the network to provide a host of customized telecommunications with a worldwide reach so that these smaller cities and their hometown businesses can effectively compete in the global marketplace.

In founding KMC Telecom, Chairman Harold Kamine had the vision to see how cities underserved by the major telecommunications carriers would welcome creative solutions for their needs, provided with a hometown touch. He hand-picked a management team of industry experts with outstanding records of achievement in advanced telecommunications and customer service.

Forward leadership combined with the commitment and efforts of all KMC Telecom associates and partners have resulted in an industry-leading record of business excellence and growth. The company constructed its first network in Huntsville, Alabama in 1995. In just four years, KMC Telecom has completed construction that now provides service to 37 cities in the United States. Going forward into the 21st century, KMC Telecom's aggressive expansion program is expected to more than double that number in the year 2000.



Harold Kamine
Founder & Chairman of the Boa



Michael A. Sternberg
Chief Executive Officer



Roscoe Young
Chief Operating Officer



James Grenfell
Executive VP & Chief Financial Offic



Tricia Breckenridge
Executive VP, Business Developmen



James Barwick
Executive VP, Chief Engineer

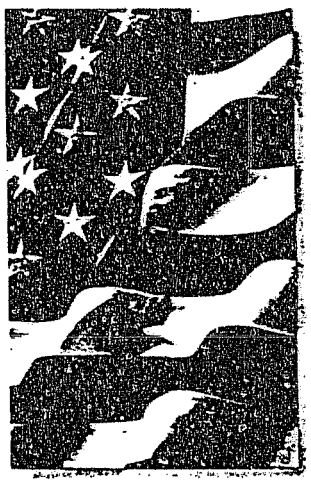
Our investment in the customers and the communities we serve throughout America begins with the construction of a KMC Telecom fiber optic network. This strategically located Synchronous Optical Network (SONET) ring that connects to Lucent Technologies #5ESS switches provides point-to-point digital channels to properly handle high volume data, video and voice connections. Customized and built to local requirements, each fiber optic network achieves the industry-wide standards for excellence, high performance and reliability, as well as full compatibility with national and international systems.

This fiber optic network installation represents an average investment of $12 million by KMC Telecom for each city we serve.

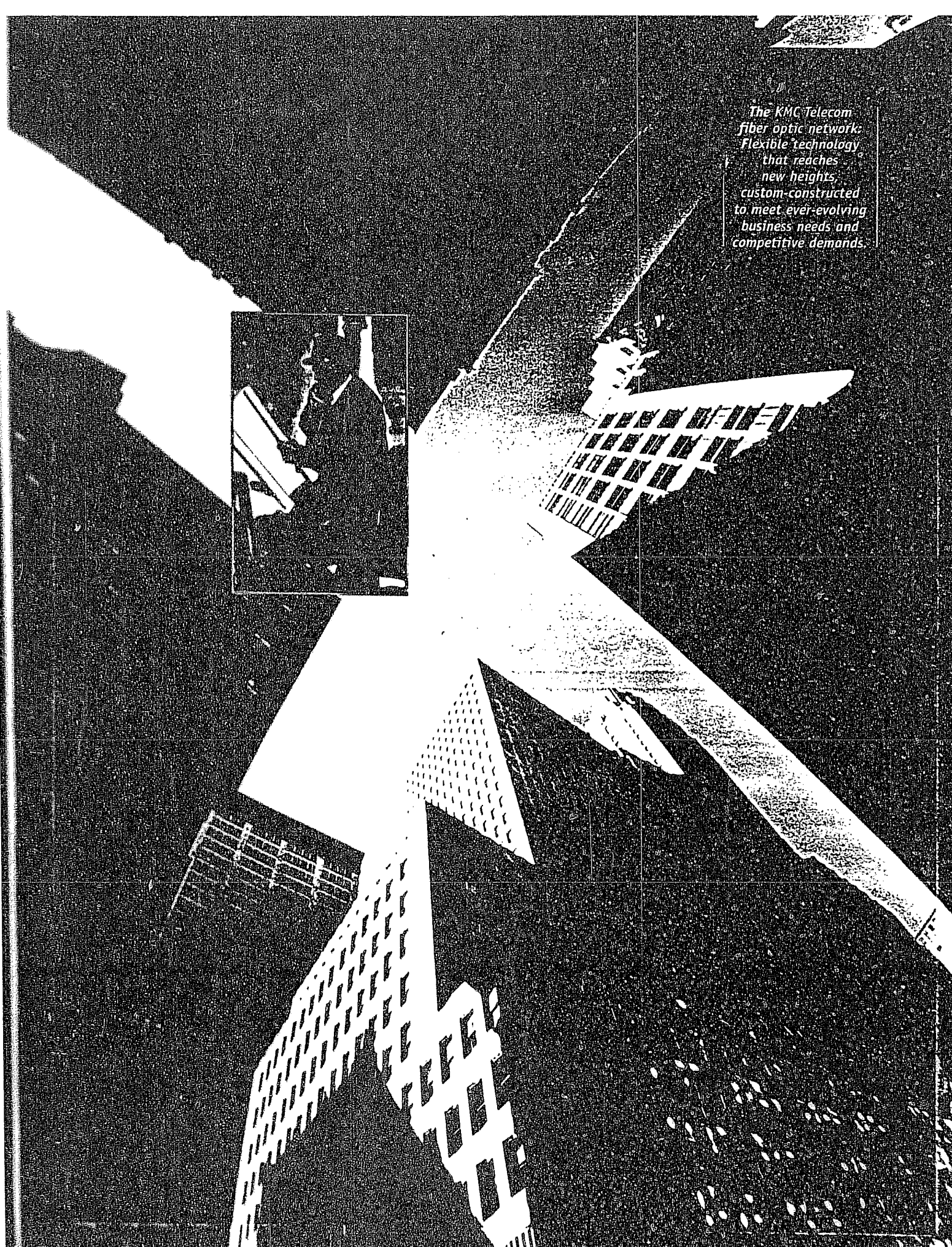
The benefits of this investment are clear:

- High capacity satisfies demanding bandwidth requirements by multimedia and Internet-based applications.
- Network reliability of over 99%.
- System redundancy that protects against down-time. Customer traffic is routed in both directions around the loop, so that if a fiber is cut or there is a failure, communications continue to flow without interruption in the other direction.
- Battery back-ups and emergency generators minimize potential for power outages.
- Easily reconfigurable to accommodate new requirements.
- Weatherproof – unlike highly conductive copper wire, fiber is impervious to lightning, static, water, ice or wind.
- Remote, real-time troubleshooting without service interruption.
- Clear transmissions uncontaminated by static, echo interference or distortion.
- The most cost-effective means for simultaneous transmission of voice and data.
- Fully compatible with multiple vendor equipment and standards.
- Cable capacity and network flexibility easily accommodates future applications and increased demands for bandwidth.

Fiber Optimizing The Future
With KMC Telecom
Making an Investment
in America's Cities



Since fiber optic cable is so small, KMC Telecom installs huge excess capacity to ensure new telecommunications developments and advancements are easily incorporated. Customers can confidently plan for the future, because the KMC Telecom fiber optic network comes with the future already built-in.



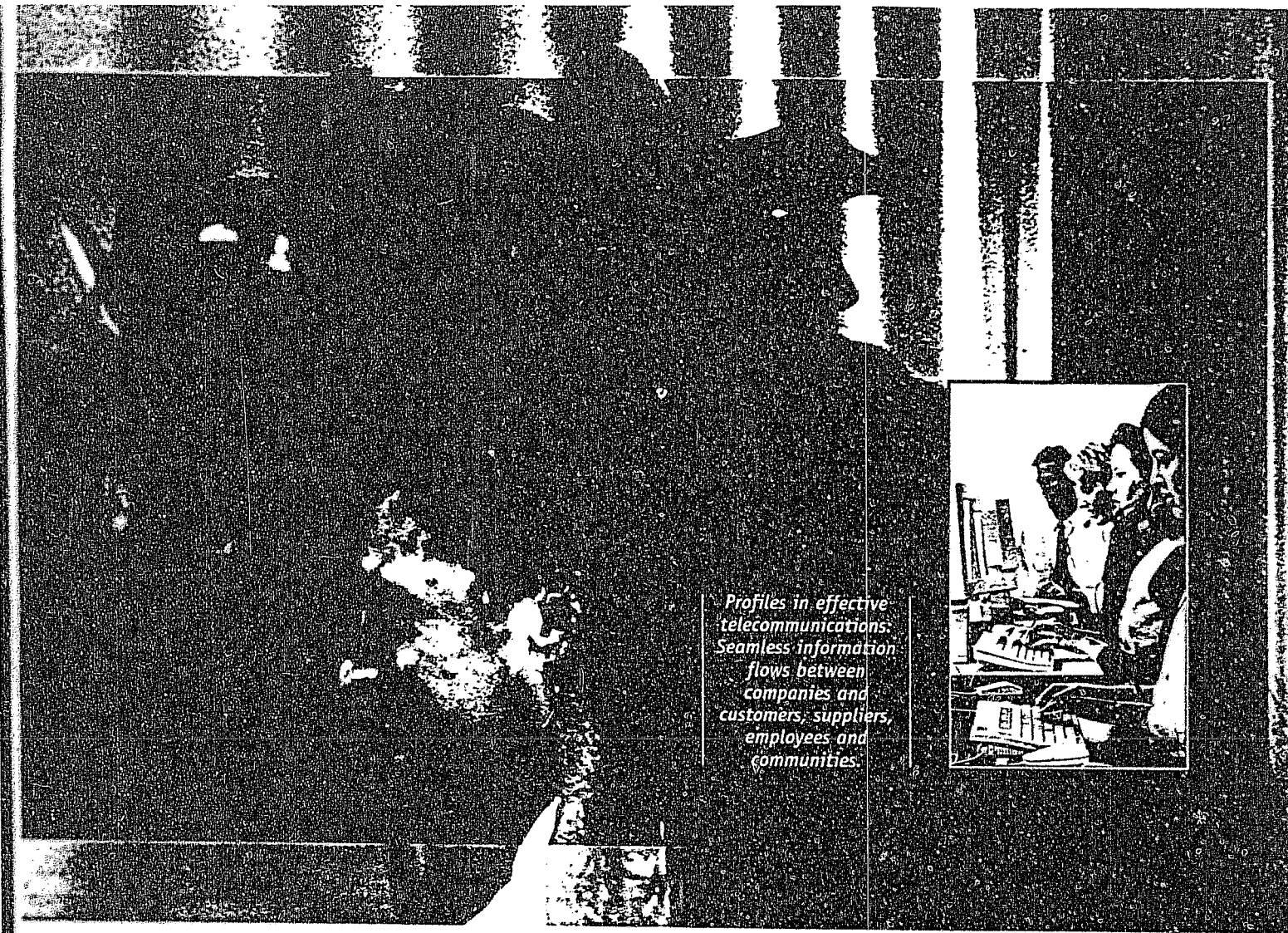
The KMC Telecom fiber optic network: Flexible technology that reaches new heights, custom-constructed to meet ever-evolving business needs and competitive demands.



Unlike the old technology legacy systems of the Regional Bell Operating Companies (RBOCs), the KMC Telecom fiber optic network easily interfaces directly with customer premises. This network provides seamless connectivity between customers and the outside world anytime, anywhere.

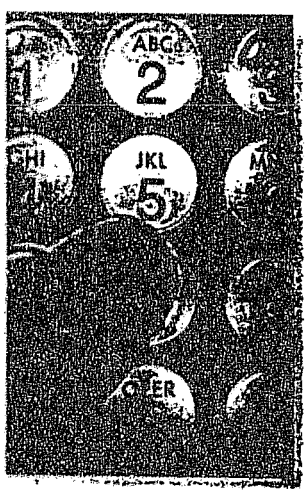
With a digital "smart" network, customers can eliminate their costly investments in PBX or Key System equipment and receive integrated voice, data and video services directly to the desktop. By leasing ClearStar™ Advantage Centrex-type services, KMC Telecom provides all the latest required facilities, including installation, maintenance and upgrades.

Since all software upgrades and new technologies are easily and cost-effectively handled through the network, customers are



Profiles in effective telecommunications: Seamless information flows between companies and customers, suppliers, employees and communities.

KMC Telecom Is Your Single Source For Effective and Advanced Communications



KMC Telecom customers enjoy competitively priced local, toll and long distance service, plus great choices for integrated customized video, voice and data packages.

spared the expense and hassle of replacing new equipment. This allows KMC Telecom and our customers to keep up with the continual surge in new telecommunications capabilities and demand.

A variety of high speed point-to-point, multi-point and frame relay video, voice and data services, including DSL and Internet connectivity, are readily available at low costs and are easily customized to unique customer requirements.

This is in addition to the local telephone services, enhanced voice features, direct-dial long distance services, including caller card, toll-free, and special access that customers expect from their local telecommunications company. As a single provider, KMC Telecom offers the ease and simplicity of a single, easy-to-understand bill.


The KMC Telecom
Telecommitment
to your community:
Your single source
for all the vital
connections to
ompete effectively
the marketplace
of today...
and tomorrow.

KMC Telecom is leading the way as the best example of what CLECs should achieve for their customers: more innovative products and services, greater customer care and lower prices. When KMC Telecom *makes the telecommitment*, it means that the communities, corporate and real estate owners and businesses all benefit.

Serving Communities

KMC Telecom is the clear business choice for cities not served by the RBOCs and major long distance companies. Beginning with initial network planning and installation, KMC Telecom works closely with city government and local businesses to ensure a system that accommodates the local geography and development plans. In most cases, a city's new network can be up and running in as little as nine months.

The immediate benefit to the local economy: an influx of new businesses and the increased ability to retain existing business revenue in the tax base. New companies are drawn to the advanced telecommunications capabilities and services required to compete with major markets, conveniently provided with the KMC Telecom personal attention of a "hometown" company. This solid and expanding business base also provides new jobs and opportunities for local residents and entrepreneurs.

Serving Corporate Real Estate Owners

Building and property management owners continue to prosper with KMC Telecom. The telecommunications-ready "smart" building is more marketable because it offers tenants cost-saving, extensive digital capacity, without any added expense to the owner.

Serving Local Businesses

All the high speed, high-capacity data services businesses need, as well as basic local and long distance service, are available in a number of enhanced KMC Telecom packages. With a single provider, economies of scale and technological innovations reduce costs while providing businesses higher service levels.

KMC Telecom
The Fiber Of Telecommerce
Building Business Across America



KMC Telecom
equips businesses to move
at lightning speed
in the electronic marketplace
and keep pace with
the most advanced cities
worldwide.

KMC Telecom is Ready, Willing and FlexAble™ Providing Creative Solutions with a Hometown Touch



KMC Telecom
is the total opposite of
the bureaucracy at
the big phone companies.
KMC Telecom City Directors
are often on a first name basis
with customers, and
personally see to
it that their requests
are fulfilled.

KMC Telecom believes technology should be designed to serve people. By listening carefully to what our customers want, KMC Telecom provides FlexAble™ Solutions harnessing network *flexibility*, *capable* of satisfying almost any telecommunications need, large or small, 24 hours a day, 7 days a week, 365 days a year.

Equally flexible and capable are the highly-trained and dedicated people of the local KMC Telecom City Office. Each office is based in the community it serves, headed by a City Director and staffed whenever possible by local residents.

Moreover, KMC Telecom prides itself on being a "good citizen," actively participating in community affairs, sponsoring charity events and wiring selected local schools.





Many customers prefer not to have so many choices. They do not want to deal with multiple equipment and service vendors. They want "one-stop shopping" to take advantage of consolidated billing statements, a single-point of contact and discounts for ordering bundled services.

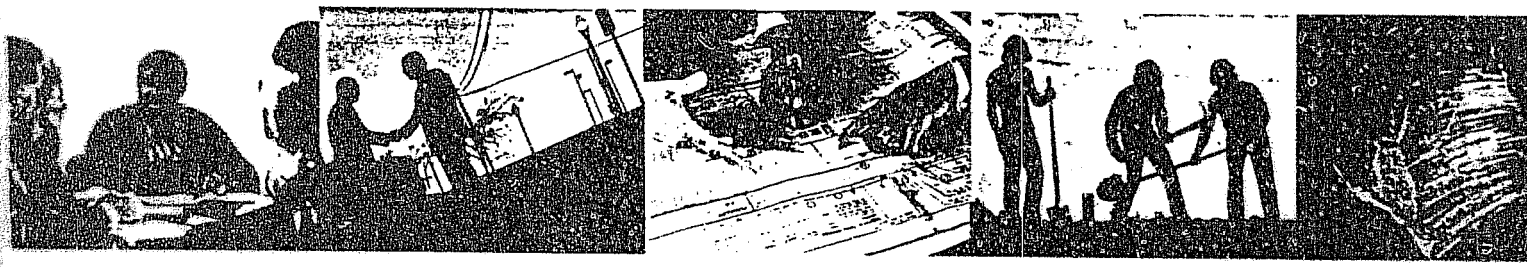
Toward this end, some telephone and cable companies are merging in hopes of combining their separate technologies into a single conduit for voice, data and local and long distance telecommunications. Similarly, the RBOCs are trying to find new partners and develop new facilities to extend their reach beyond their local service territories. However, the fact remains that their immediate focus is on major metropolitan markets. That leaves many cities left with copper wire-based technologies that are positively ancient for 21st century applications.

The future is clear for KMC Telecom. The choice is fiber for the customers we serve. KMC Telecom is pledged to Making The Telecommitment, providing the fiber of telecommerce to America.

The KMC Telecom City Management Team Makes The Telecommitment to You Personally



The KMC Telecom team provides the most advanced telecommunications with the highest service levels so our customer cities and businesses



KMC Telecom, Inc. 1545 Route 206, Suite 300, Bedminster, New Jersey 07921 1.888.KMC THE 1 (562.8431) www.kmctelecom.com

KMC Telecom Creative Solutions with a hometown touch. FlexAdd™ and ClearStar are trademarks of KMC Telecom Inc. "Making the Telecommitment" is a service mark of KMC Telecom Inc.

KMC Telecom, Inc. Business Development 3025 Breckinridge Boulevard, Suite 170 Duluth, Georgia 30096
Call toll free 1.888.212.9444 Fax: 1.770.638.6796 www.kmctelecom.com

KMC Telecom, "Creative Solutions with a Hometown Touch," "FlexAble," and "ClearStar" are trademarks of KMC Telecom Inc. "Making The Telecommitment" is a service mark of KMC Telecom Inc.

EXHIBIT I

SAMPLE SERVICE AGREEMENT AND LETTER OF AGENCY

KMC Telecom

Service Agreement

BTN _____

DD _____

Customer Information:

Customer Name _____

Contact Name _____

Customer Address _____

City/State Zip _____ E-Mail Address _____

Contact Phone Number _____ FAX Number _____

Billing Address _____

City/State Zip _____ Billing Phone Number _____

Billing Contact _____ Billing FAX Number _____

Current LD Carrier _____ ILEC/CLEC _____

Service Options and Access Type:

__ New Customer	__ Switched	__ On Future Fiber Route	__ Multi-Tenant Building
__ Existing Customer	__ Dedicated	__ UNE Required	__ OSP Required
__ ROE Agreement Request	__ On Fiber Route	__ Tax Exempt	__ Tax ID _____

Comments:

Service Options and Access Type:

Order Type: New _ Change _ Disc. _ Supp. _

☐ *ClearExpress Local*	☐ *ClearSaver PrePaid*	☐ *Voice Messaging Cntr*	☐ *ClearSaver Calling Card*
☐ *ClearExpress w/Billing*	☐ *ClearSaver Toll Free*	☐ *ClearStar Adv 1000**	☐ *ClearSaver IntraLATA*
☐ *ClearExpress I*	☐ *ClearFiber DS-0*	☐ *ClearStar Adv 2000**	☐ *CPE Required*
☐ *ClearExpress II*	☐ *ClearFiber DS-1*	☐ *ClearStar Adv Plus**	☐ *Other* _____
☐ *ClearExpress PRI ISDN*	☐ *ClearFiber DS-3*	☐ *Frame Relay - Resale*	_____
☐ *ClearSaver Long Dist*	☐ *ClearConference*	☐ *ClearSaver Pvt Line*	_____

Directory Listing:

☐ Listing	☐ Keep Listing	☐ New	☐ Change
☐ Published		☐ Main #s	☐ All #s
☐ Non-Published	☐ Listed		SIC _____

Does this account have more than one listing? (Circle One) Yes / No

Remarks:

Letter of Agency:

The undersigned customer authorizes KMC Telecom , Inc. ("KMC") to provide switched telecommunications services for either local or long distance service, and act as my agent in all matters related to providing KMC switched telecommunications on the telephone number(s) listed and included on this Agreement. The Customer understands that there may be a charge from their local telephone company for changing their present carrier to KMC. The Customer accepts responsibility for all charges associated with the telephone number(s) listed.

The customer hereby agrees to the terms and conditions set forth on the opposite side hereof and in accordance wth KMC's state and federal Tariffs. The person signing this Agreement on behalf of the customer is duly authorized and directed to execute the Agreement for the entity having operational responsibility over telecommunications facilities and telephone numbers covered by this Agreement. This service agreement is contingent upon a satisfactory credit application which will accompany this form.

Total Charges for term of services: Non-Recurring _____ Monthly Recurring _____ Term _____

Signatures:

KMC Representative _____ Sales Code _____ Date _____

Customer Representative _____ Title _____ Date _____

* *The USDF support sheets for ClearStar, Voice Messaging and other complex service orders.* ########

South Dakota Public Utilities Commission

WEEKLY FILINGS

For the Period of June 7, 2001 through June 13, 2001

If you need a complete copy of a filing faxed, overnight expressed, or mailed to you, please contact Delaine Kolbo within five business days of this filing. Phone: 605-773-3705 Fax: 605-773-3809

TELECOMMUNICATIONS

TC01-055 **In the Matter of the Application of KMC Data, LLC for a Certificate of Authority to Provide Interexchange Telecommunications Services and Local Exchange Services in South Dakota.**

KMC Data, LLC is seeking a Certificate of Authority to provide interexchange and local exchange telecommunication services in South Dakota. The applicant intends to provide services on a facilities based and resale basis.

Staff Analyst: Keith Senger
Staff Attorney: Karen Cremer
Date Docketed: 06/08/01
Intervention Deadline: 06/29/01

TC01-056 **In the Matter of the Application of Global Crest Communications, Inc. for a Certificate of Authority to Provide Interexchange Telecommunications Services in South Dakota.**

Global Crest Communications, Inc. (Global Crest) is seeking a Certificate of Authority to provide interexchange telecommunications services throughout South Dakota. Global Crest intends to offer resold 1+ and 101XXXX outbound dialing, 800/888 toll-free inbound dialing, directory assistance, data services, travel card service and prepaid calling card service.

Staff Analyst: Heather Forney
Staff Attorney: Kelly Frazier
Date Docketed: 06/07/01
Intervention Deadline: 06/29/01

TC01-057 **In the Matter of the Application of Network US, Inc. d/b/a CA Affinity for a Certificate of Authority to Provide Interexchange Telecommunications Services in South Dakota.**

Network US, Inc. d/b/a CA Affinity (Affinity) is seeking a Certificate of Authority to provide interexchange telecommunications services throughout South Dakota. Affinity intends to offer Message Toll Service, Incoming 800/888, and Travel Card Services.

Staff Analyst: Heather Forney
Staff Attorney: Kelly Frazier
Date Docketed: 06/06/01
Intervention Deadline: 06/29/01

TC01-058 **In the Matter of the Application of Telefyne Incorporated for a Certificate of Authority to Provide Interexchange Telecommunications Services in South Dakota.**

Telefyne Incorporated has filed an application for a Certificate of Authority to provide interexchange telecommunications services in South Dakota. Telefyne is a reseller and intends to offer interexchange services, including 1+ and 101XXXX outbound dialing, 800/888 toll-free inbound dialing, directory assistance, data services, travel card service, and prepaid calling card service throughout South Dakota.

Date Docketed 06/13/01
Intervention Deadline 06/29/01

TC01-083 **In the Matter of the Filing for Approval of a SPOP Amendment to an Interconnection Agreement between Qwest Corporation and McLeodUSA Telecommunications Services, Inc.**

On June 11, 2001 the Commission received a filing for approval of an Amendment re: Single Point of Presence (SPOP) to the Local Interconnection Agreement between McLeodUSA Telecommunications Services, Inc. (McLeodUSA) and Qwest Corporation (Qwest) f/k/a US West Communications, Inc.. According to the parties the agreement is a negotiated agreement with the parties adopting the negotiated interconnection agreement between McLeodUSA and Qwest which was approved by the Commission effective July 23, 1999 in Docket TC99-057. The Amendment is made in order to add terms and conditions for Single Point of Presence (SPOP) in the LATA, to the Agreement, as set forth in Attachment 1 and Exhibit A attached to the Amendment. Any party wishing to comment on the agreement may do so by filing written comments with the Commission and the parties to the agreement no later than July 3, 2001. Parties to the agreement may file written responses to the comments no later than twenty days after the service of the initial comments.

Staff Attorney Kelly Frazier
Date Docketed 06/13/01
Initial Comments Due 07/03/01

You may receive this listing and other PUC publications via our website or via internet e-mail. You may subscribe or unsubscribe to the PUC mailing lists at http://www.state.sd.us/puc/

TC01-055

KELLEY DRYE & WARREN LLP

A LIMITED LIABILITY PARTNERSHIP

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SUITE 500

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www.kelleydrye.com

WRITER'S DIRECT LINE
(202) 887-1254

WRITER'S E-MAIL
ejenkins@kelleydrye.com

June 28, 2001

RECEIVED
JUN 29 2001
SOUTH DAKOTA PUBLIC
UTILITIES COMMISSION

VIA FEDERAL EXPRESS

Mr. Keith Senger
Utility Analyst
The South Dakota Public Utilities Commission
500 East Capitol Avenue
Pierre, SD 57501

Re: In the Matter of the Applications of KMC Data, LLC for a Certificate of Authority to Provide Interexchange Telecommunications Services and Local Exchange Services in South Dakota.

Dear Mr. Senger:

KMC Data, LLC ("KMC Data"), by its undersigned attorney, hereby files these data responses with the South Dakota Public Utilities Commission ("Commission") in response to your letter dated June 21, 2001. In support of its applications to provide competitive local exchange telecommunications services and interexchange telecommunications services (the "Applications"), KMC Data provides the following information required by the Administrative Rules of South Dakota ("ARSD") and South Dakota Codified Law ("SDCL"):

(1) KMC Data's registered agent in South Dakota is:

CT Corporation System
319 S. Coteau Street
Pierre, SD 57501

(2) ARSD 20:10:24:02(3)(a), 20:10:32:03(4)(d): KMC Data hereby submits as *Appendix 1* its Certificate of Authority issued by the South Dakota Secretary of State;

(3) ARSD 20:10:32:03(5): KMC Data intends to provide resold and facilities-based local exchange telecommunications services and resold interexchange telecommunications services in all 50 states, the District of Colombia, Puerto Rico, Guam and the Unites States Virgin Islands. The dates and status of these state authorizations to provide service is listed in the chart attached hereto as ***Appendix 2***;

(4) ARSD 20:10:24:02(11), 20:10:32:03(15): KMC Data does not engage in multilevel marketing; and

(5) In Section 2.4.2.3 and 2.4.2.4 of the proposed South Dakota P.U.C. Tariff No. 1, the references to advanced payments have been deleted. The corresponding revised tariff pages are attached hereto as ***Appendix 3***

Enclosed please find an original and ten (10) copies of this filing, a duplicate copy and a self-addressed stamped envelope. Please date-stamp the duplicate upon receipt and return it in the envelope provided. Please do not hesitate to contact me if you have any further questions.

Respectfully submitted,

Eric D. Jenkins

Enclosures

APPENDIX 1

KMC DATA CERTIFICATE OF AUTHORITY

State of South Dakota

OFFICE OF THE SECRETARY OF STATE

Certificate of Authority
Limited Liability Company

I, JOYCE HAZELTINE, Secretary of State of the State of South Dakota, hereby certify that duplicate of the Application for a Certificate of Authority of **KMC DATA LLC (DE)** to transact business in this state duly signed and verified pursuant to the provisions of the South Dakota Limited Liability Company Act, have been received in this office and are found to conform to law.

ACCORDINGLY and by virtue of the authority vested in me by law, I hereby issue this Certificate of Authority and attach hereto a duplicate of the application for certificate of authority.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the Great Seal of the State of South Dakota, at Pierre, the Capital, this May 22, 2001.

Joyce Hazeltine

Joyce Hazeltine
Secretary of State

APPENDIX 2

KMC DATA CHART OF STATE AUTHORIZATIONS

As of the date of this letter, KMC Data has applied for authority to provide both facilities-based and resold local exchange services as well as resold intrastate interexchange telecommunications services in the following states on the dates shown:

State	Filing Data	Status
Alabama	6/11/01	Pending
Alaska	6/21/01	Pending
Arizona	4/20/01	Pending
Arkansas	6/13/01	Pending
Delaware	6/6/01	Pending
District of Columbia	6/6/01	Pending
Florida	06/07/01	Pending
Iowa	4/23/01	Pending
Kansas	6/07/01	Pending
Louisiana	4/13/01	Pending
Maryland	4/26/01	Pending
Michigan	6/5/01	Pending
Missouri	4/20/01	Pending
Montana	5/8/01	Approved
Nebraska	6/20/01	Pending
Ohio	5/14/01	Pending
Puerto Rico	6/15/01	Pending
South Carolina	4/9/01	Pending
South Dakota	6/5/01	Pending
Virginia	6/15/01	Pending
Wisconsin	4/20/01	Pending

APPENDIX 3

KMC DATA REVISED TARIFF PAGES

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.2 Payments (Cont'd)

2.4.2.3 The Company will not require Advance Payments.

2.4.2.4 The Company will not require deposits.

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Obligations of the Customer (Cont'd)

2.4.3 Indemnification

With respect to any service or facility provided by the Company, or otherwise in the event of Customer's breach of any of the provisions of this tariff, Customer shall indemnify, defend and hold harmless the Company from and against all claims, actions, damages, liabilities, costs and expenses, for:

2.4.3.1 any loss, destruction or damage to property of the Company or any third party, or the death or injury of any person, to the extent caused by or resulting from the negligent or intentional act or omission of the Customer, its employees, agents, representatives or invitees; and

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF SOUTH DAKOTA

IN THE MATTER OF THE APPLICATION OF KMC DATA, LLC FOR A CERTIFICATE OF AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICES AND LOCAL EXCHANGE SERVICES IN SOUTH DAKOTA	))))))	ORDER GRANTING CERTIFICATE OF AUTHORITY TC01-055

On June 7, 2001, the Public Utilities Commission (Commission) received an application for a certificate of authority from KMC Data, LLC (KMC).

KMC proposes to offer basic 1+ long distance service, wide area telecommunications service, toll-free telecommunications service on a resale basis and local exchange services. A proposed tariff was filed by KMC.

On June 14, 2001, the Commission electronically transmitted notice of the filing and the intervention deadline of June 29, 2001, to interested individuals and entities. No petitions to intervene or comments were filed and at its regularly scheduled July 10, 2001, meeting, the Commission considered KMC's request for a certificate of authority. Commission Staff recommended granting a certificate of authority, subject to rural safeguards, and subject to the condition that KMC not offer a prepaid calling card or require deposits or advance payments without prior approval of the Commission Commission Staff further recommended a waiver of ARSD 20:10:24:02(8) and ARSD 20:10:32:03(11).

The Commission finds that it has jurisdiction over this matter pursuant to SDCL Chapter 49-31, specifically 49-31-3 and 49-31-69 and ARSD 20:10:24:02, 20:10:24:03 and 20:10:32:03. The Commission finds that KMC has met the legal requirements established for the granting of a certificate of authority. KMC has, in accordance with SDCL 49-31-3 and 49-31-71, demonstrated sufficient technical, financial and managerial capabilities to offer telecommunications services in South Dakota. Further, the Commission finds that there is good cause to waive subparagraph (8) of ARSD 20:10:24:02 and subparagraph (11) of ARSD 20:10:32:03.

The Commission approves KMC's application for a certificate of authority, subject to rural safeguards, and subject to the condition that KMC not offer a prepaid calling card or require deposits or advance payments without prior approval of the Commission. The certificate of authority for KMC shall authorize it to offer local exchange services in South Dakota, except in those areas served by a rural telephone company. In the future, should KMC choose to provide local exchange services statewide, with respect to rural telephone companies, KMC will have to come before the Commission in another proceeding before being able to provide local service in that rural service area pursuant to 47 U.S.C. § 253(f) which allows the Commission to require a company that seeks to provide service in a rural

service area to meet the requirements in 47 U.S.C. § 214(e)(1) for designation as an eligible telecommunications carrier. In addition, the granting of statewide certification will not affect the exemptions, suspensions, and modifications for rural telephone companies found in 47 U.S.C. § 251(f). It is therefore

ORDERED, that KMC's application for a certificate of authority to provide interexchange telecommunications services and local exchange services is granted, effective August 7, 2001, subject to the condition that KMC not offer a prepaid calling card or require deposits or advance payments without prior approval of the Commission; and it is

FURTHER ORDERED, that KMC shall file informational copies of tariff changes with the Commission as the changes occur; and it is

FURTHER ORDERED, that the Commission shall authorize KMC to offer its local exchange services in South Dakota, except in those areas served by a rural telephone company, and it is

FURTHER ORDERED, that the Commission finds good cause to waive subparagraph (8) of ARSD 20:10:24:02 and subparagraph (11) of ARSD 20:10:32:03.

Dated at Pierre, South Dakota, this 12th day of July, 2001.

CERTIFICATE OF SERVICE

The undersigned hereby certifies that this document has been served today upon all parties of record in this docket, as listed on the docket service list, by facsimile or by first class mail, in properly addressed envelopes, with charges prepaid thereon.

By Delaine Kolbo

Date 7/13/01

(OFFICIAL SEAL)

BY ORDER OF THE COMMISSION:

James A. Burg

JAMES A. BURG, Chairman

Pam Nelson

PAM NELSON, Commissioner

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

CERTIFICATE OF AUTHORITY

To Conduct Business As A Telecommunications Company
Within The State of South Dakota

Authority was Granted effective as of August 7, 2001
Docket No. TC01-055

This is to certify that

KMC DATA, LLC

is authorized to provide interexchange telecommunications services, including local exchange services in nonrural areas in South Dakota, subject to the condition that it not offer a prepaid calling card or require deposits or advance payments without prior approval of the Commission.

This certificate is issued in accordance with SDCL 49-31-3 and 49-31-69 and ARSD 20:10:24:02 and 20:10:32:03, and is subject to all of the conditions and limitations contained in the rules and statutes governing its conduct of offering telecommunications services.

Dated at Pierre, South Dakota, this 12th day of July, 2001.

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION:

James A. Burg
JAMES A. BURG, Chairman

Pam Nelson
PAM NELSON, Commissioner