# 1000-168

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# TC00-168

In the Matter of \_\_ IN THE MATTER THE APPLICATION OF IDT AMERICA. CORP. FOR A CERTIFICATE OF TO PROVIDE **AUTHORITY TELECOMMUNICATIONS SERVICES IN SOUTH DAKOTA** Public Utilities Commission of the State of South Dakota DATE MEXICINATION

1600-168+160-10



### RECEWED

DEC 1 5 2006

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

December 13, 2006

### Via Overnight Mail

Ms. Patricia Van Gerpen Executive Director SD Public Utilities Commission Capitol Building, 1st floor 500 East Capitol Avenue Pierre, SD 57501-5070

Re: IDT America, Corp. - Indemnity Bond

Dear Director Van Gerpen,

IDT America, Inc. ("IDT"), a provider of telecommunications service in South Dakota, is hereby submitting new indemnity bond to replace the one previously on file with the Commission.

Please contact me at (973) 438-4491 or <u>ana.bataille@corp.idt.net</u> with any questions or concerns regarding this matter.

Sincerely,

Ana Bataille Regulatory

Enclosure

DEC 1 5 2006

### INDEMNITY BOND TO THE PEOPLE OF THE STATE OF SOUTH DAKOTA

AUTHORITY to provide telecommunications services within the State of South Dakota,

and RLI INSURANCE COMPANY

We, IDT America, Corp., the principal and applicant for a CERTIFICATE OF

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

Bond. No. CMS-233084

and RLI INSURANCE COMPANY	, as an admitted surety insurer,
bind ourselves unto the Public Utilities Commission	on of the State of South Dakota and the
consumers of South Dakota as Obligee, in the sum	of \$25,000.00.
The conditions of the obligation are such such CERTIFICATE OF AUTHORITY subject purchase this Indemnity Bond, and if said prifaithfully comply with all applicable provisions S customers of IDT America, Corp. for any prepayr may be unable or unwilling to return to said custo business failure, they this obligation shall be vo otherwise to remain in full force and effect.	t to the provision that said principal ncipal shall in all respects fully and south Dakota State Law, and reimburse ment or deposits they have made which omers as a result of insolvency or other
This bond shall take effect as of the date effect until the surety is released from liability by Commission, provided that the surety may cancellability hereunder by delivering thirty (30) days Commission. Such cancellation shall not affe hereunder prior to the termination of said thirty (30)	the written order of the Public Utilities el this Bond and be relieved of further s written notice to the Public Utilities ect any liability incurred or accrued
Dated this <u>21ST</u> day of <u>NOVEMB</u> To be effective this <u>21ST</u> day of NO	
	IDT America, Corp.  By:
	IDT America, Corp.
To be effective this 21ST day of 10	IDT America, Corp.  By:
To be effective this 21ST day of NO Countersigned this 13 <sup>nt</sup> day of Dec. 2004	IDT America, Corp.  By: James A. Courter, President

FORM # 13

Individual

STATE NO. 4959118 COMMISSION EXPIRES NOV. 20, 20 09



RLI Surety
A Division of RLI Insurance Company
P.O. Box 3967 Peoria, IL 61612-3967
Phone: 309-692-1000 Fax: 309-692-8637

### **RLI Insurance Company**

December 31, 2005

Admitted Assets	Liabilities and Surplus	
Investments:	Liabilities:	
Fixed maturities \$ 571,645,536	Reserve for unpaid losses and loss	
Equity securities 611,816,336	adjustment expenses\$	352,022,397
Short-term investments 16,001,776	Unearned premiums	128,759,357
Real estate 6,081,232	Accrued expenses	46,306,449
Cash on hand and on deposit1,965,994	Funds held	605,482
Other invested assets 6,500,000	Advance premiums	3,897,814
Agents' balances 54,880,790	Amounts withheld	18,299,338
Investment income due and accrued	Ceded reinsurance premium payable	30,710,750
Funds held	Payable for securities	1,990,357
Reinsurance recoverable on paid losses	Statutory penalties	4,779,400
Federal income taxes receivable	Federal income tax payable	11,404,067
Electronic data processing equipment,	Borrowed money and accrued interest	6,254,554
net of depreciation 1,490,986	Drafts outstanding.	0
Receivable from affiliates	Payable to affiiliate	3,293,020
Other admitted assets 5,088,054	Other liabilities	1,400,919
Total Admitted Assets \$ 1,300,270,576	Total Liabilitieş \$	609,723,904
	Surplus:	
	Common stock \$	10,000,375
	Additional paid-in capital	242,451,084
	Unassigned surplus	438,095,213
0.4.500	Total Surplus \$	690,546,672
State of Illinois  County of Peoria	Total Liabilities and Surplus \$ 1	,300,270,576

The undersigned, being duly sworn, says: That he is the President of **RLI Insurance Company**; that said Company is a corporation duly organized, in the State of Illinois, and licensed and engaged in business in the State of SOUTH DAKOTA and has duly complied with all the requirements of the laws of said State applicable of said Company and is duly qualified to act as Surety under such laws; that said Company has also complied with and is duly qualified to act as Surety under the Act of Congress approved July 1947, 6U.S.C sec. 6-13; and that to the best of his knowledge and belief the above statement is a full, true, and correct statement of the financial condition of the said Company on the 31st day of December 2005.

#### Attest:



Corporate Seal Affixed Michael J. Stone

President

Cynthia S. Do

Assistant Secretary

Sworn to before me this 8th day of February 2006.

"OFFICIAL SEAL"

POPPLO FCHERE L MONTGOMERY

POPPLO COMMISSION PEPPERS 37/C7/08

Notarial
Seal
Affixed

Cherie L. Montgomery

Notary Public, State of Illinois

M0058D05



RLI Surety A Division of RLI Insurance Company P.O. Box 3967 Peoria, IL 61612-3967 Phone: 309-692-1000 Fax: 309-692-8637

# **POWER OF ATTORNEY**

## **RLI Insurance Company**

### Know All Men by These Presents:

That this Power of Attorney is not valid or in effect unless attached to the bond which it authorizes executed, but may be detached by the approving officer if desired.

That RLI Insurance Company, an Illinois corporation, does hereby make ROBERT P. SCAVETTA, PATRICIA A. SCAVETTA, MONICA L. V	, constitute and appoint: ENTORINO, JOINTLY OR SEVERALLY
in the City of, State of, State of, with full power and authority hereby conferred, to sign, execute, acknowledgescribed bond.	New York its true and lawful Agent and Attorney-in-Fact whedge and deliver for and on its behalf as Surety, the following
Any and all bonds provided the bond penalty does not exceed Ten Mi	llion Dollars (\$10,000,000).
The acknowledgment and execution of such bond by the said Attorney-in- executed and acknowledged by the regularly elected officers of this Compa	Fact shall be as binding upon this Company as if such bond had been any.
All authority hereby conferred shall expire and terminate, without notice, until such time shall be irrevocable and in full force and effect.	unless used before midnight of, bu
The RLI Insurance Company further certifies that the following is a true of RLI Insurance Company, and now in force to-wit:	and exact copy of the Resolution adopted by the Board of Director
"All bonds, policies, undertakings, Powers of Attorney or other obligation the company by the President, Secretary, any Assistant Secretary, Treasure of Directors may authorize. The President, any Vice President, Secretary and Attorneys in Fact or Agents who shall have authority to issue bonds, posseal is not necessary for the validity of any bonds, policies, undertakings signature of any such officer and the corporate seal may be printed by factorized.	retary, or any Vice President, or by such other officers as the Board retary, any Assistant Secretary, or the Treasurer, may appoint licies or undertakings in the name of the Company. The corporate, Powers of Attorney or other obligations of the corporation. The
IN WITNESS WHEREOF, the <b>RLI Insurance Company</b> has caused th seal affixed this14th day of,2006	ese presents to be executed by its Vice President with its corporate
RANCE COMPORATE Z	RLI Insurance Company  By:
State of Illinois County of Peoria  SEAL  SEAL  SINGLINGIA  SINGLINGIA  STAL  STAL	Roy C. Die Vice President  CERTIFICATE
On this 14th day of June, 2006, before me, a Notary Public, personally appeared Roy C. Die, who being by me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of the RLI Insurance Company and acknowledged said instrument to be the voluntary act and deed of said corporation.  By:	I, the undersigned officer of RLI Insurance Company, a stock corporation of the State of Illinois, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable; and furthermore, that the Resolution of the Company as set forth in the Power of Attorney, is now in force. In testimony whereof, I have hereunto set my hand and the seal of the RLI Insurance Company this 21ST day of NOV., 2006.
By: Cherie L. Montgomery Totary Public	RLI Insurance Company
"OFFICIAL SEAL"  POPING CHERIE L. MONTGOMERY  SELECTION COMMISSION EXPIRES 02/02/08	By: Roy C. Die Vice Presiden
S	

3146573020208

Vice President

A0058D05

TC00-168

# SWIDLER BERLIN SHEREFF FRIEDMAN, LLP

THE WASHINGTON HARBOUR
3000 K STREET, NW. SUITE NO
WASHINGTON, DC 20007-5116
TELEPHONE (202) 424-7500
EAX (202) 424-7647

Part Topics and a community of the commu

October 4, 2000

RECEIVED

SOUTH DAYOTA PUBLIC UTILITIES COMMISSION

### VIA OVERNIGHT DELIVERY

William Bullard, Executive Director South Dakota Public Utilities Commission 500 E. Capitol Ave. State Capitol Building, First Floor Pierre, South Dakota 57501

Re:

Application of IDT America, Corp. for Certificate of Authority to Provide Resold Interexchange Telecommunications Services Within the State of South Dakota

Dear Mr. Bullard:

Enclosed for filing on behalf of IDT America, Corp. ("IDT America") are an original and eleven (11) copies of IDT America's Application for a Certificate of Authority to Provide Resuld Interexchange Telecommunications Services in South Dakota. Please find enclosed a check for \$250 cm, made payable to the South Dakota Public Utilities Commission, to cover the requisite filing fee.

Please date-stamp the enclosed extra copy of this letter and return it in the self-achieves of postage pand envelope attached. Should you have any questions concerning this filling, please do not be itate to contact the undersigned.

Respectfully Submitted.

Zun And

William It Wilhelm, Ir.

Kevin D. Minsky

Counsel for IDT America, Corp.

Enclosures

cc;

Diane Clark (IDT America) Carl Billek (IDT America)

Kelly A. Olson

# BEFORE THE SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

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	And Assistantian Man

Application of	<b>)</b>	SOUTH CARCITA	
IDT America, Corp.	يعظون إيطاعين	Docket No.	
For a Certificate of Authority to Provide	<b>)</b>	taned Karadizane Maja-kripitasi perendeken gerapan adi risaksi Masadizang	
Resold Interexchange Telecommunications	ý		
Services within the State of South Dakota	Ì		3

### APPLICATION FOR CERTIFICATE OF AUTHORITY

IDT America, Corp. ("IDT America" or "Applicant"), by its undersigned counsel, hereby submits its Application for a Certificate of Authority to provide resold intereschange telecommunications services pursuant to Section 49–31–3 of the South Dakote Administrative Rules and the Rules of the Public Utilities Commission.

In support of this Application, pursuant to Section 20:10:24:02 of the Telecommunications.

Service Rules, IDT America provides the following information:

1. 20:10:24:02(1). Name, address, and telephone number of applicant. Applicant's legal name is IDT America, Corp. Applicant maintains its principal place of business at

IDT America, Corp. 520 Broad Street Newark, NJ 07102

Telephone: (973) 438-4485 Facsimile: (973) 438-1455

Correspondence or communications pertaining to this Application should be directed to Applicant's attorneys of record:

William B. Wilhelm, Jr. Kevin D. Minsky Swidler Berlin Shereff Friedman, LLP 3000 K Street, N.W., Suite 300 Washington, D.C. 20007-5116 Telephone: (202) 424-7500

with a copy to:

Diane Clark
Carl Billek
IDT America, Corp.
520 Broad Street
Newark, NJ 07102
Telephone: (973) 438-4485
Facsimile: (973) 438-1455

Facsimile: (202) 424-7645

- 2. 20:10:24:02(2). Name under which applicant will provide services. Applicant will provide services. Applicant will provide services. Applicant will provide services.
  - 3. <u>20:10:24:02(3)</u> Legal organization
  - a. 20:10:24:02(3)(a) State of organization, date of organization, and authority to transact business in South Dakota. Applicant is a corporation organized under the laws of New Jersey on June 21, 1994. A copy of IDT America's Articles of Incorporation and Certificate of Authority to Transact Business in South Dakota are both anached between as Exhibit 1. Applicant is a wholly-owned subsidiary of IDT Corporation ("IETT")
- b. 20:10:24:02(3)(b) Location of principal office in South Dakota and registered agent. Applicant does not currently have an office within South Dakota. IDT America's registered agent in South Dakota is:

CT Corporation System 319 S. Coteau Street Pierre, SD 57501 c. 20:10:24:02(3)(c) Ownership and management interest. IDT America's a wholly owned subsidiary of IDT Corporation ("IDT"), a Delaware corporation that is publicly traded on the NASDAQ National Market System.

Applicant's officers and directors are as follows:

### Officers

Howard S. Jonas Howard S. Balter James A. Courter Marc E. Knoller Hal Brecher Doug Mauro Joyce J. Mason Stephen R. Brown Chief Executive Officer & Treasurer Chief Operating Officer President Vice President Executive Vice President Senior Vice President Secretary

### Directors

Howard S. Jonas Howard S. Balter James A. Courter Marc E. Knoller Joyce J. Mason Stephen R. Brown Hal Brecher Chamman Vice Chamman

Chief Financial Officer

All officers and directors can be reached at the following seldress

IDT America, Corp. 520 Broad Street Newark, NJ 07102

Telephone: (973) 438-4485 Facsimile: (973) 438-1455

IDT America's management personnel are well qualified to execute its business plan having extensive managerial and technical telecommunications experience. Investigations of the telecommunications and managerial experience of Applicant's key personnel are attached hereto as Exhibit 2.

4. 20:10:24:02(4). Partnership information. Applicant is not a partnership.

- 5. 20:10:24:02(5). Proposed services. Applicant seeks authority to provide all forms of resold intrastate interexchange telecommunications services to and from all points within the State of South Dakota. IDT America's proposed intrastate services initially will include 1+ MTS service. 1010XXX service, prepaid calling card service, 8XX (toll-free) service, and rechargeable calling card service to and from all points within the State of South Dakota. Applicant's services will be available on a full-time basis, twenty-four (24) hours a day, seven (7) days a week. Applicant proposes initially to provide prepaid calling card services only.
- 6. 20:10:24:02(6). Facilities to be used to provide services. IDT America will provide resold intrastate interexchange telecommunications services over facilities leased from other carriers, the selection of which will be based upon IDT America's analysis of facility cost, suitability and quality of service. As a resale carrier, Applicant has not installed nor does it currently plants install any equipment, plant, or facilities in the State of South Dakota. In the event IDT America subsequently formulates plans for installing any facilities in South Dakota, it will notify the Commission and comply with all regulations, as appropriate. IDT America's services will be available seven days a week, twenty-four (24) hours per day
- 7. 20:10:24:02(7). Geographic area to be served. Applicant plans to provide resold interexchange telecommunications services to subscribers to and from all points in South Dakots, and, therefore, seeks statewide authorization. Since IDT America seeks to provide statewide authority, Applicant has not included a map showing proposed service areas.
- 8. 20:10:24:02(8). Financial qualifications and tariff. IDT America has access to the financing and capital necessary to conduct the telecommunications operations as specified in this Application. As a wholly-owned subsidiary of IDT. IDT America does not maintain its over separate

financial statements. IDT America will rely upon the significant financial resources of its parent. IDT, in providing interexchange services in South Dakota. Therefore, IDT America respectfully requests a waiver of S.D. Admin. R. 20:10:24:02(8). However, for purposes of this application. IDT America has prepared and attached hereto as Exhibit 3 a balance sheet for the period ending July 11. 1999.

IDT America also submits the most recent SEC Form 10-K and 10-Q for its parent IDT which is attached hereto as Exhibit 4. With access to the substantial financial resources of its parent. IDT, IDT America is financially well qualified to provide the telecommunications services proposed in this Application.

A copy of IDT America's proposed tariff containing IDT America's rates and terms and conditions of service is attached hereto as Exhibit 5

9. 20:10:24:02(9). Complaint contact regulatory contact, and handling of biling and customer service matters. All inquiries regarding complaints and regulatory, billing and consumer services matter should be referred to:

Diane Clark IDT America, Corp. 520 Broad Street Newark, NJ 07102

Telephone: (973) 438-4485 Facsimile: (973) 438-1455 E-mail: dclark@hq.idt.net

Questions concerning the ongoing operations of IDT America following certification should be directed to Diane Clark at the above address

Customers with service, billing and repair questions or complaints may reach HVI America at its toll-free customer service number, 1-800-691-8438, for assistance. Customers will be billed

directly by Applicant or charges will be included in the subscriber's regular local telephone bill pursuant to billing and collection agreements established by Applicant with the applicable local telephone company. Applicant will render bills monthly and payment is due within thirty (30) class of receipt.

- 10. 20:10:24:02(10). Current authority to provide service. Applicant is certified to provide resold intrastate interexchange service in 48 states. IDT America has not been denied authorization to provide service in any state and is in good standing in every state where it holds such authorization.
- 11. 20:10:24:02(11). Marketing. IDT America will market its service through a combination of print media and point-of-presence advertising in markets where Applicant provides prepaid services. Applicant does not intend to engage in telemarketing or multi-level marketing. Applicant does not currently have available any marketing materials.
- 12. 20:10:24:02(12). Cost support. The services that IDT America has proposed bersin are competitive services; therefore, IDT America has not provided cost support for the rates shown in its tariff.
- 13. 20:10:24:02(13). Federal tax identification number. Applicant's federal tax identification number is 223312697.
- 14. 20:10:24:02(14). Slamming and cramming complaints. IDT America is not aware of any complaints against Applicant in any jurisdiction regarding the unauthorized switching of a

customer's telecommunications provider or the act of charging customers for services that have not been ordered. 1/2

15. 20:10:24:02(16). Other information. The entry of IDT America into the telecommunications business in South Dakota will serve the public interest by creating greater competition in the interexchange marketplace and permitting customers to achieve increased efficiencies and cost savings. IDT America's proposed intrastate services will enhance the services available to consumers and increase consumer choice through innovative, diversified, and reliable service offerings. Consumers will benefit both directly as a result of the competitively priced service options available from IDT America and also indirectly as IDT America's presence increases the incentives for other telecommunications providers to operate more efficiently, reduce prices and offer more innovative services. Approval of this Application, therefore, will serve the public interest.

<sup>&</sup>lt;sup>17</sup> IDT America is working with the Commission to resolve an informal customer complaint referenced in a letter sent to Applicant's parent, IDT, on September 18, 2000 by Charleng Lund of the Commission's staff.

WHEREFORE, IDT America, Corp. requests that the South Dakota Public Unities

Commission grant the requested Application authorizing it to provide resold intrastate interexchange
telecommunications services in the State of South Dakota.

Respectfully submitted,

William B. Wilhelm, Jr.

Kevin D. Minsky

SWIDLER BERLIN SHEREFF FRIEDMAN, LEP

3000 K Street, N.W., Suite 300

Washington, D.C. 20007-5116

Telephone: (202) 424-7500

Facsimile: (202) 424-7645

Counsel for IDT America, Corp.

Dated: October 4, 2000

### LIST OF EXHIBITS

EXHIBIT 1 Certificate of Incorporation and

Certificate of Authority to Transact Business

EXHIBIT 2 Management Qualifications

EXHIBIT 3 IDT America's Balance Sheet

EXHIBIT 4 Financial Statement of Applicant's Parent,

IDT Corporation

EXHIBIT 5 Proposed Tariff

**VERIFICATION** 

### EXHIBIT A

Certificate of Incorporation and
Certificate of Authority to Transact Business As a Foreign Corporation

# NEXT

# DOCUMENT (S)

BEST IMAGE

POSSIBLE

### CERTIFICATE OF INCORPORATION

OF

JM 14 894

IDT AMERICA, CORF.

LOVER I NOVOL Secretory of Six

The undersigned, of the age of eighteen (18) years of over, for the purpose of forming a corporation pursuant to the provisions of Title 14A, corporations, General, of the statutes of the State of New Jersey, does hereby execute the following Certificate of Incorporation:

FIRST: The name of the corporation is: IDT AMERICA, CORP.

SECOND: The purpose or purposes for which this corporation is organized are:

To conduct all activities set forth and parmitted under and by virtue of the terms, conditions and provisions of Title 14A, "New Jarsey business Corporation Act."

THIRD: The aggregate number of shares which the corporation shall have authority to issue is ten thousand (10,000) shares, no par value.

POURTE: The address of the corporation's initial registered office is 1506 West Terrace Circle Unit 46

Teaneck, NJ 07666

PIPTE: The name of the corporation's initial registered

agent at such address is: David Barth

1306 West Terrace Circle
Unit 46

Teaneck, NJ 07666

Board of Directors shall be three (3).

SEVENTE: The name and address of each person who shall serve as Directors are as follows:

Howard Jonas, 3220 Arlington Avenue, Rivardale, HY 10461

peborah Jonas, 3220 Arlington Avenue, Rivardale, HT 1046)
Joyce J. Mason, 170 W. 23rd Street, New York, MY 10011
EIGHTE: The period of existence of this corporation is
unlimited.

NINTE: A director shall not be personally liable to the corporation or its shareholders for damages for breach of any duty oved to the corporation or its shareholders; except that this provision shall not relieve a director from liability for any breach of duty based upon an act or omission (a) in breach of such person's duty of loyalty to the corporation or its shareholders, (b) not in good faith or involving a knowing violation of law or (c) resulting in receipt by such person of an improper personal

IN WITHESS WEEREOF, the undersigned incorporator has hereunte subscribed his name this 21th day of June. 1994.

" Vill Since

Hoverd Jones - Incorporator
3220 Arlington Avenue

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# State of South Bakota



## OFFICE OF THE SECRETARY OF STATE

### CERTIFICATE OF AUTHORITY

I, JOYCE HAZELTINE, Secretary of State of the State of South Dakota, hereby certify that the Application for a Certificate of Authority of IDT AMERICA, CORP. (NJ) to transact business in this state duly signed and verified pursuant to the provisions of the South Dakota Corporation Acts, have been received in this office and are found to conform to law.

ACCORDINGLY and by virtue of the authority vested in me by law, I hereby issue this Certificate of Authority and attach hereto a duplicate of the application to transact business in this state under the name of 10 TAMERICA, CORP.



IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the Great Seal of the State of South Daxota, at Plette, the Capital, this hay 8, 1998.

JOYCE HAZELTINE ( Secretary of Sta

RETARY OF STATE	:	ile no	
E CAPITOL		RECEIPT NO	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
E. CAPITOL			<b>Million</b> al and
RE, S.D. 57501-5077 173-4845 ) Application			Maria
(605) 773-4550 V 605	N FOR CERTIFICATE OF A	AUTHORITY	All on
Pursuant to the provision of SDC1 47	8.7 the understance conversion	n hamby analise	LE HANGE PARTIE
of Authority to transact business in the S	tate of South Dakota and for t	hat ourbose subm	nts the following
statement	and a positive facilities where with	e e a semante. Este a partir de partir p	and the second s
111/16	merica, Corp.		
The name of the copporation is IDT A	(Exact corporal	(e name)	erstantinskalden ber de state et e
	and the state of t		
2) If the mame of the corporation doe or "limited or does not contain an abbreviation which it elects	viation of one of such words.	then the name of	
(3) State where incorporated New Jersey	Fafarat Turrau	Ar176 33-11156	
(4) The date of its incorporation is <u>June 24</u>			I the period of its
duration, which may be perpetual, is <u>Perper</u>		are or a second within the second	ntercelence of Agendence to the Control of the Agenda of the Agent
(5) The address of its principal office in	the state or country under the	laws of which it	is incorporated is
294 State Street, Hackensack, Ne	. Tammar	Zip God	<b>医</b>
A94 STATE STEET, HACKETSACK, NE	Annual desired and the second process of the second	the state of the s	The state of the s
mailing address if different from above is: -	Same	kannann Angressigas ingsangan alpangan pangangan	international contraction of the second
mailing address if different from above is:	an an depoter som analysis of some and emotive up to advisor the first sector of the depote section of the sect	Zip Cox	is warmen affice in
(6) The street address, or a statement the condition of T Control of T Control of T Control of T Corporation System	nat there is no street address, poration System, 319 3, arre south Nakota ared agent in the State of S	of its proposed m Coteau Z South Dakota at	ogistared office in p. <u>57501</u> that address in
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(6) The street address, or a statement to c/o C T Conthe State of South Dakota is Street. Pin and the name of its proposed registed C T Corporation System  (7) The purposes which it proposes to pare: (state specific purpose) Provision	nat there is no street address, poration System, 119 3. The South Rakota and agent in the State of Sursue in the transaction of busing telecommunications set	of its proposed m Coteau South Dakota at	ogistared office in p. <u>57501</u> that address in
(6) The street address, or a statement to come the State of South Dakota is Street. Pin and the name of its proposed registed T Corporation System  (7) The purposes which it proposes to pare: (state specific purpose) Provision are: (state specific purpose)	nat there is no street address, poration System, 119 3.  The South Rakora and agent in the State of St	of its proposed in Coteau  South Dakota at  Oess in the State	ogistared office in passing that address in of South Dakota
(6) The street address, or a statement to the State of South Dakota is Street. Pin and the name of its proposed registed CT Corporation System  (7) The purposes which it proposes to pare: (state specific purpose) Provision (8) The names and respective addresses of Name Office	nat there is no street address, poration System, 119 3.  The South Rakora and agent in the State of St	of its proposed m Coteau South Dakota at	ogistared office in 1975 that address in 1975 of South Dakot.
(6) The street address, or a statement to the State of South Dakota is Street. Pin and the name of its proposed registed CT Corporation System  (7) The purposes which it proposes to pare: (state specific purpose) Provision are: (state specific purpose) Provision of Name  Name  Office See attached list of	nat there is no street address, poration System, 119 3.  The South Rakora and agent in the State of St	of its proposed in Coteau  South Dakota at  Oess in the State	ogistered office in 1923 that address of South Dakot
(6) The street address, or a statement to the State of South Dakota is Street. Pin and the name of its proposed registed CT Corporation System  (7) The purposes which it proposes to pare: (state specific purpose) Provision (8) The names and respective addresses of Name Office	nat there is no street address, poration System, 119 3.  The South Rakora and agent in the State of St	of its proposed in Coteau  South Dakota at  Oess in the State	ogistered office in 1923 that address of South Dakot
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(6) The street address, or a statement to the State of South Dakota is Street. Pin and the name of its proposed register.  C. T. Corporation System  (7) The purposes which it proposes to pare: (state specific purpose) Provision are: (state specific purpose) Provision are: Name  Name  Office See attached list of directors and  (9) The aggregate number of shares which shares without par value, and series, if any	nat there is no street address, poration System, 119 3, are South Revorts and agent in the State of Sursue in the transaction of busing telecommunications set of telecommunic	of its proposed of Coteau & South Dakota at 1985 State	rgistered office in Particular address in South Dakoti
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Number of shares	Class	Senes	Par value per share or statement that share: without par value	e de te
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		- And Control of the		age of the property of the last of the
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# Rider to Application for Certificate of Authority of IDT America, Corp.

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Howard Jonas	Director, CEO, Treasurer	3220 Arlington Ave., Riverdale, NY 10463
Howie Balter	Director, COO	1024 Read Lane, Far Rockaway, NY 11691
Joyce J. Mason	Director, Secretary	309 Carroll Ave., Mamaroneck, NY 10543
Mark Knoller	Director, Vice President	611 W. 239th Street, Riverdale, NY 10463
Hal Brecher	Director, Exec. Vice President of Operations	609 Meehan Ave., Far Rockaway, NY 14691
Jim Courter	Director, President	19 Reese Avenue, Hackenstown, NJ 07840

# EXHIBIT 2

# **Management Qualifications**

### Managerial and Technical Qualifications of Key Personnel for Applicant

### Managerial Qualifications

Howard S. Jonas founded IDT Corporation in August 1990 and has served as Chairman of the Board and Treasurer since its inception and as Chief Executive Officer since December 1991. The screet as President of the Company from December 1991 through September 1996. Mr. Jonas is also the founder and has been President of the Jonas Publishing Corp. ("Jonas Publishing"), a publisher of track directories, since its inception in 1979. Mr. Jonas received a B.A. in Economies from Harvard University.

Howard S. Balter has served as Chief Operating Officer of the Company since 1993 and served as the Company's Chief Financial Officer from 1993 to May 1993. Mr. Balter has been a director of the Company since December 1995 and became Vice Chairman of the Board in October 1996. From 1985 to 1993, Mr. Balter operated his own real estate development firm. Mr. Balter holds a B.A. in Mathematics and Computers from Yeshiva University and attended New York University School of Business.

James Courter joined the Company as President in October 1996 and has been a director of the Company since March 1996. Mr. Courter has been a senior partner in the New Jersey law firm of Courter, Kobert, Laufer & Cohen since 1972. He was also a partner in the Washington. D.C. has firm of Verner, Liipfert, Bernhard, McPherson & Hand from January 1994 to September 1996. Mr. Courter was a member of the U.S. House of Representatives for 12 years, retiring in January 1994. From 1994 to 1994, Mr. Courter was Chairman of the President's Defense Hase Closure and Realizament Commission. Mr. Courter also serves on the Board of Directors of Envirogen, Inc. He received a H.A. from Colgate University and a J.D. from Duke University Law School.

Stephen R. Brown joined the Company as its Chief Financial Officer in May 1993. From 1985 to May 1995, Mr. Brown operated his own public accounting practice servicing medium-sized corporations as well as high net-worth individuals. Mr. Brown received a B.A. in Economics from Yeshiva University and a B.B.A. in Business and Accounting from Daruch College.

Joyce J. Mason has been a director of the Company since March 1996. Mr. Mason has served as Secretary of the Company since its inception and as a director of the Company's predicessor since its inception to March 1996. Ms. Mason has been in private legal practice since August 1996. Mr. Mason received a B.A. from the City University of New York and a LD from New York Law School. Mr. Mason is Mr. Jonas's sister.

Marc E. Knoller has been a director of the Company since March 1996. Mr. Knoller joined the Company as its Vice President in March 1991 and also served as a director of its predecessor since such time. From 1988 until March 1991, Mr. Knoller was director of national sales for longe Publishing. Mr. Knoller received a B.B.A. from Baruch College.

Hal Brecher has served as the Company's Executive Vice President of Operations since he joined the Company in November 1996, and became a director of the Company of April 1997. Prior to joining the Company, Mr. Brecher was the Executive Vice President of a direct osarketing from The holds a B.S. in Computer Science from Brooklyn College, and an M.B.A. from the Whatton School of the University of Pennsylvania.

### EXHIBIT 3

### **IDT America's Balance Sheet**

# IDT America Balance Sheet For Period Ending: 07/31/99

Casa	000,000
Trade notes and accounts receivable (act)	344,727
Property & Equipment	134,931
Other Assets	75.245
Total Assets	\$ STATE
Other Current Liabilities	<b>27</b> ,846
interco-payable	\$10,283
Stockholders Equity	111.107
Total Laibility & Sharehelders Equity	\$71,410

## EXHIBIT 4

Financial Statement of Applicant's Parent, IDT Corporation

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SECURITIES AND EXCHANGE COMMUNICATION Washington, D.C. 20049

[X] Quarterly Report Pursuant to Section 13 or 1500 of the December Exchange Act of 1934 for the Quarterly Period Ended April 10, 1000

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[ ] Transition Report Pursuant to Section 13 or 15(4) of the Securities Exchange Act of 1934

Commission File Number: 0-27098

INT CORPORATION (Exact Name of Registrant as Specified in its Charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

520 Broad Street, Newark, New Jersey

(Address of Principal Executive Office)

(201) 938-1969

(Registrant's Telephone Number, Including Assa Code)

(Former Name, Former Address, and Former Places Year, if Changed Since Last Report.)

Indicate by check mark whether the registrant (1) has filed at a party to be filed by Section 13 or 15(d) of the Securities Established at the land the preceding 12 months (or for such shorter period that the registration requirements for the past 90 days. Yes X do

TOT CORPORATION

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			Condensed Consolidated Balance Energy as of April 70, 2000 and July 31, 1999
			Condensed Consolidated Statements of Income for the mine months and three months ended April 30, 2005 and 1939
			Condensed Consolidated Statements of Comprehensive Income for the his and three months ended April 30, 2000 and 1909
			Condensed Consolidated Statements of Cash Flows for the nine months ended April 30, 2000 and 1999
		•	Notes to Condensed Consolidated Financial Statements
	Item	2.	Management's Discussion and Analysis of Financial Condition and Deag
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PART	II.		OTHER INFORMATION
	Item	1.	Legal Proceedings
	Item	2.	Changes in Securities
•	Item	3.	Defaults Upon Senior Securities.
	Item	4.	Submission of Matters to a Vote of Secretary Matters
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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

IDT CORPORATION
CONDENSED CONSOLIDATED BALANCE DEFINES
(in thousands)

<TABLE> <CAPTION>

<s> Assets</s>	
Current assets:	u ur aka de ur ac are
Cash and cash equivalents	3 265, 113
Marketable securities	春季 <sub>4</sub> 等选等
Accounts receivable, net	244,044
Investments - short term	多数化 化丁基
Investment in Terra Networks	
Notes receivable - current portion	
Other current assets	<b>李多</b> 声 4.8.5
Celler darrane depend	<b>建筑学学文学学学学学</b>
Total current assets	· · · · · · · · · · · · · · · · · · ·
Property, plant and equipment, at cost, net	
Trademark, net	4.47
Notes receivable - long-term partion Goodwill, net	5.45 12.72
Marketable securities - long term	
Investments - long term	346年
Deferred tax assets, net	(章)被禁
Other assets	14.783
Total assets	
Liabilities and stockholders' equity	4年19月1年7月1日1日1日日日日日日日日日日日日日日日日日日日日日日日日日日日日日日
Current liabilities:	
	\$ \$4.45
Trade accounts payable	
Accrued expenses	が表現的である。 第二級では 第二級では
Deferred revenue	総合理学力 製造 医線法
Notes payable current portion	重力斯·德尔克 影响 医血液
Capital lease obligations outrons particles	
and the second s	
Total current liabilities	新聞 ( 新聞 明報 日) 新聞 ( 明報 明報 )
Deferred tax liabilities, net	新春音を開始を 第二章会様
Notes payable long-term portion	語名傳統文 東北 東海語
Capital lease obligation long-term postion	李 清
Total liabilities	
Minority interests	\$6.4° - 2.2°
Commitments and contingencies Stockholders' equity:	
Preferred stock, \$.81 par value: authorized discuss "	
10,000,000; no shares issued	45/164.
Common stock, \$.01 par value; authorized stares = 100,000,000 and 23,982,854 shares issued and outside the start of the st	
30, 2000 and July 31, 1999, respectively	2. 李德
Class A stock, \$.01 par value; authorized shares * 35.	and a second
9,969,733 and 10,029.759 shares issued and state of the s	
9, 909, 733 did 10,029, 120 hatte an analysis where the common of the sign and	\$ ###
30, 2000 and July 31, 1999, respectively	
Loans to stockholders	
Additional paid-in capital	概學等研究作品
Accumulated other comprehensive income constating of unrealized appreciation of investments, not of deferred takes	<b>李本章</b>
Accumulated earnings (deficit)	The Hop Hope Hope and the second seco
Total stockholders' equity	
Total liabilities and stockholders waster	\$ 1,560.32
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#### See notes to condensed consolidated financial statuments

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#### IDT CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (Unaudited)

<TABLE>

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Revenue	15	<b>春花之,春日</b> 春	3	李春春。 下言語		
Costs and expenses:		ne de la		enderen er 4.50		
Direct cost of revenue		661,627 176,663		377, 349 76, 772		
Depreciation and amortization		24,420		14,67		
	size.	CONTRACTOR OF THE CONTRACTOR OF THE	April 1			
Total costs and expenses	425	863, 728	otte of	467, 259		
Income (loss) from operations		(40,670)		18,512		
Interest and other, net		463,613				
Income before income taxes,	1242	t-till-piperitis elle tills-till, till, tills till	an a	der (1920-1934) (1921-1934) (1921-1935) (1936)		
minority interests and						
extraordinary item		422,943		13,563		
Provision for income taxes		163.845				
Minority interests		(15, 992)		2,405		
Income before extraordinary item	44	255. 640	4.66			
•		都不可能以表 <b>是</b> 。有数与数为数		· · · · · · · · · · · · · · · · · · ·		
Extraordinary loss on retirement of debt, net of		d				
income taxes	-1	To BE	itate	nacha. Marak dan dan dan kalangan ban		
Net income		252,114	4	9.06%		
	n n	· 推出。用 料准等 · 维特	***	AN SECTION AND AND AND AND AND		
Income per share:						
Income before extraordinary item:  Basic	\$	<b>学、李</b> 彦	**	泰。奇梦		
Diluted	Š	· · · · · · · · · · · · · · · · · · ·				
Extraordinary loss on retirement of debt, net of income taxes:	4.5	製料金 発売 ガ	<i>₩</i>	<b>"新家都</b> 高的		
Basic	\$	(4,66)		de de		
Diluted Net income:	25	(0,08)	ď.	i Alfantagia		
Basic	\$	7.34	i i i i i i i i i i i i i i i i i i i			
Diluted		6.79	*	<b>第</b> 次常等		
Weighted average number of	13	步作 · 在 · 新 · 和 · 和 · 和 · 和 · 和 · 和	織	<b>维用能够带贴在验验</b>		

	•					
	earnings per share - basic	特别成场 医斯特特特氏病				
	Weighted average number of					
100	shares used in calculation of					
	earnings per share - diluted .	法执告参考核母检验业务证据	37,117,42		##. ###	I
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		CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME									
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	Net income		5257, 114	4 9,000		I					
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	Other comprehensive income:										
	Change in unrealized appreciation of	. investments	i. Las								
	net of deferred taxes	( Bendus T Section Section ( )	7.146	(1920) 1970-							
			efficant and the feet only and only								
	Other comprehensive income		生物學	100 (ARI)							
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	Net cash used in operating activitie	##		(. (2.14) · · · · · · · · · · · · · · · · · · ·	**12. 39** 32.	ř.					
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Investing activities  Net proceeds from sale of Net2Phone common stock  Net collection (issuance) of notes receivable  Purchases of investments, net  Purchases of property, plant and equipment  Net purchases of marketable securities	1 1 1 4 3 4 3 4 4 3 4 4 4 4 4 4 4 4 4 4	
Net cash used in investing activities	自己许。 <b>丁本</b> 哲学	<b>在我们,</b> 在19
Financing activities Proceeds from offerings of common stock by Net2Phone Proceeds from exercise of stock options for Net2Phone Proceeds from exercise of stock options Proceeds from minority investment in subsidiary Proceeds from exercise of warrants Distributions to minority shareholder Repayment of capital lease obligations Repayment of borrowings Net cash provided by (used in) financing activities.		
Net increase (decrease) in cash and cash equivalents	老学。 33.88	《建星》286年第
Cash and cash equivalents, beginning of period	在1000年1000年100日 1000年100日   1000年100日 1000年100日   1000年100日 1000	
Cash and cash equivalents, and of paried	6 160, 123 Chilerana	
Supplemental disclosures of cash flow information Interest paid	\$ 8. TIB \$ 1. OS\$	English Control

See notes to condensed consolidated financial statements

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#### IDT COMPORATION

# NOTES TO CONDENSED CONSOLIDATED TIMAMULAL STATEMENTS (Unaudited)

Note 1--Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Corporation and subsidiaries (collectively "the Company" have been prepared accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-0 and Article 10 of Personal S-X. Accordingly, they do not include all of the information and fortunes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (and it is recurring accruals) considered necessary for a fair presentation have financial statements of IDT and all companies in which IDT has a controlling transfer including Union Telecard Alliance, LIC ("Union") and for the first including Union Telecard Alliance, LIC ("Union") and for the first including accounts and transactions between the constituted account and transactions between the constituted account and principle and the first and first and first and the first a

expected for the year ending July 31, 2000. The belonds about at July 31, 1000 has been derived from the audited financial statements at that date are include all of the information and footnotes required by generally accounting principles for complete financial statements. For further information, please refer to the consolidated financial statements are forest thereto included in the Company's Annual Report on Form 10-8 for the year ended July 31, 1999, as filed with the Securities and Exchange Commission.

# Note 2 - Recently Issued Accounting Standards

In June 1998, the Financial Accounting Standards Board 1998 Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," which is required to be adopted in fiscal years beginning after June 13, 2000. The Company believes that the adoption of this standard will not have a material effect on the Company's consolidated results of operations or financial position due to its limited use of derivative instruments.

Note 3--Business Segment Information

Operating results and other financial data presented for the principal business segments of the Company are as follows (8 in the seconds):

<TABLE> <CAPTION>

TONY TONY	Wholesale eleconmunications Services	relectors contract Corvices		# 1 m
Three months ended April 30, 20 <s></s>				
Total segment revenue Less: revenues between segments	also also are are.	章 [[[2] 李] [[2] [[2] [[2] [[2] [[2] [[2]	7. <b>4</b> 4 5. 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	
Total unaffiliated revenue Income (loss) from operations .	and the experience	124, 136 (%, 667)	7, 298 (3, 271) 	*Amil
Three months ended April 30, 19 Total segment revenue		\$ 102,800 \$	4. 建模型	*
Less: revenues between segments	है <u>क</u>	vilgo, Olip	<b>素</b>	
Total unaffiliated revenue Income (loss) from operations	A deep decodes	103,849 3,934 ************************************		- Park

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### IDT CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATISFIESTS (Continued)

<TABLE>

<caption> Tele</caption>	Wholesale communications Services	Betall Telecomusications Services	
Nine months ended April 30, 2000			***
<\$>			
Total segment revenue	\$ 491,649	<b>第一部第二十二章</b>	\$6.20%

Less: revenues between segments ,	1.虚。\$P\$	章, <u>多</u> 霉毫	<b>\$</b>	1888 1888
Total unaffiliated revenue Income (loss) from operations	197, 263 19, 764 **********	267, 739 3, 729 accommuni	學。 能達整 原基度 - 主題經 內學 (中國國際	(基) (基) (中) (中) (中) (中) (中) (中) (中) (中) (中) (中
Nine months ended April 30, 1999 Total segment revenue Less: revenues between segments	\$ 178,632	8 273, 385	3 13, 247	* *
Total unaffiliated revenue Income (loss) from operations	178,632	272.985 14.386		

  | The state of the s | Land Committee of Complete Albert Specific Section | researche (was bigers |Note 4 - Property, Plant and Equipment

Property, plant and equipment consists of the following (\$ in themself)

# <TABLE> <CAPTION>

	April In, Ithi	
<b>&lt;</b> \$>		
Equipment	5 195.171	\$ \$1.7
Computer software	27, 993	
Leasehold improvements	學。遊戲等	
Furniture and fixtures		
Land and building	e e e e e e e e e e e e e e e e e e e	
	· · · · · · · · · · · · · · · · · · ·	White the state of
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Less: Accumulated depreciation and amostimation	4.等等,等性能够	Care o
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	事。\$ <b>\$</b> \$\$, <b>7</b> 章康	拳 \$54。
	<b>"是我"但可能和关系,是不知</b>	Service reference and the

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# IOT CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STREETERS (Continued)

Note 5--Legal Proceedings and Contingenties

In October 1999, Union commenced an action against Digital ("DigitEC") and TecNet, Inc. ("TecNet") in the Supreme Court of the line York, County of New York, alleging damages of approximately fill, and have among other things, non-payment for prepaid calling cards. Diffit and family have answered the complaint and DigitEC has asserted a third-party field and the Company seeking damages of \$2.5 million dollars based up a the Company's alleged breach of a settlement agreement between the Company and DigitEC which had resolved a prior litigation between those parties. The court allowed the return date without assigning a specific return date for INT to assert the Third-Party Complaint, subject to DigitEC's right to make a written third demand for an Answer.

In February 2000, IDT Europe 8.V.B.A., a subsidiary of the Company, filed a Complaint against Tyco Group S.A.R.L. ("Tyco") and Tyco Substantian Eyelens, Link ("TSSL") in the United States District Court, Newsch, New Jersey, allegant breach of implied covenant of good faith and fair dealing and breach of company of the contract of th

for breaching a Memorandum of Understanding and Instruction to Proceed entered into on November 9, 1999. The Company is seeking to object and profession of TSSL from undertaking contrary business activity issummatistent with the Memorandum of Understanding and Instruction to Proceed and is seeking compensatory, consequential and punitive damages. On March 24, 2008, Type Tales an answer and a motion to dismiss the action for lack of subject wastes. jurisdiction and Tyco, TSSL, Tyco International Ltd., Tyco International Ltd., Tyco International Inc., and Tycom Ltd. filed suit against TOT Europe B.V.D.A. 484 The Company is the Supreme Court for New York county. The suit alleges breaks of contract and tortious interference with prospective business relations and seeks declarations and/or injunctive relief. The plaintiffs are seeking compressionly designed in the undefined amount and punitive damages in the amount of \$2 billion. On accept 2000, the Company filed a motion to dismiss the action for last of personal jurisdiction and failure to state a claim, on which a hearing has been substituted for June 19, 2000. On June 7, 1999, the United States District Court in Manager. New Jersey dismissed the Company's complaint for lack of testeral courts jurisdiction. On June 14, 2000, the Company filed a substantially simples in the New Jersey state court.

In February 2000, Multi-Tech Systems, Inc. ("Multi-Tech") filed suit against Net2Phone and other companies in the United States Federal District Court in Minneapolis, Minnesota. In its press release, Multi-Tech states that "the defendant companies are infringing because they are providing the end assess with the software necessary to simultaneously transmit value and data on their computers in the form of making a phone call over the internet. "Net29000 intends to defend the lawsuit vigorously. Net2Phone believes that the Multi-Tech claims are without merit. However, should a judge facus as injunction of the providing its software-based services, such an injunction could have a diverse effect to Net2Phone's business. Net2Phone has filled an answer and a state of the is planned for June 26, 2000.

In January 1997, six former employers alleging employers distributed commenced a suit in New Jersey Superior Court, Jersey Court

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### IDT COMPORAÇÃOM

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company is subject to other legal proceedings and claims, which have arisen in the ordinary course of its business and have not been finally adjudicated. Although there can be no assurances in this capacit. In the office of the Company's management, such proceedings, as well as the afficient actions, will not have a material adverse office on results of operations at financial condition of the Company.

Note 6--Significant Events

### AT&T transaction

On March 28, 2000, IDT entered into an agreement with ATAT Corporation ("ATAT") pursuant to which IDT will sell, and a conscribe led by ATAT through a newly formed business entity ("Holdco") will purchase, IT. I million shares of Class A Common Stock, par value \$0.01 per share, of Netlahome ("Class A Stock for Netlahome at a price of \$75 per share. In addition, Holdco will purchase form million newly-issued shares of Class A Stock from Netlahome at a price of \$75 per share. Following these transactions, Holdco will have a 39t voting stake and a 32t economic stake in Net2Phone for a total cash investment of approximately 32t billion. These transactions will reduce IDT's voting stake in Net2Phone from its current 56% to 21% and its economic stake in Net2Phone from its current 56% to 21% and its economic stake in Net2Phone from its current 56% to 21% and its economic stake in Net2Phone from its current 56% to 21% and its economic stake in Net2Phone from its current 45% for 17%.

In addition, Holdco and IDT have reached an agreement that gives Hold the right of first refusal to purchase IDT's remaining stake of 10 million shares of Class A Stock. If this right is exercised, Holdco will have a 60% veting interest and a 49% economic interest in Net2Phone. Holdco will also receive the option to convert IDT's remaining 10 million shares of Class A Stock into shares of Common Stock, par value \$0.01 per share, of Net2Phone ("Common Stock"). Shares of Class A Stock have two votes per share, while shares of Common Stock have two votes per share.

On March 3, 2000, AT&T entered into an agreement with 10% granting 10% and option, for a period of 180 days, to cause AT&T to purchase 2.040,017 shares of Class B Common Stock of IDT, at a price of \$36.75 per share for an agreement purchase price of approximately \$75,000,000. The option is exercisable from April 2, 2000 until the earlier of (i) 160 days following March 3, 2000 and 150 the date IDT sells at least 12,500,000 shares of Class A Stock & No. 1 par value, of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to a current holder of shares of such Class A Stock of Net2Phone to

For a period of 18 months, if Holdes buys shares of Class A Stock from another holder of shares of Class A Stock, IDT will have the option to take Holdes to purchase up to 5 million additional shares of the Class A Stock on the same terms and conditions.

AT&T and IDT have agreed to enter into various definitive commentation arrangements for a period of three years.

Holdco shall have the right to nominate three members to the Board of Directors of Net2Phone. Until August 1, 2003 Holdco and 207 will agree to their shares in favor of mutually acceptable nominees to the Board of Directors of Net2Phone.

Net2Phone will also grant each of ATAT and 10t a license to use Wellshope's technologies in their own communications services.

The transaction has been approved by the board of dissectors of AZAT. INT and Net2Phone and is expected to close in August 2000. A special meeting of stockholders must approve amendments to the contificate of incorporation of Net2Phone authorizing an increase in the number of authorized shares of the Stock and an increase to the size of the Board of Directors. The transaction is also subject to the receipt of regulatory approvals and costain plant conditions.

### Liberty Media Group transaction

purchase approximately 9.9% of the equity of IDT, equal to approximately 3,775,000 shares of IDT's common stock exchangeable for shares of Class & Cla

right to nominate a director for election to the 122 Board of Executive

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#### INT CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATISHENESS (Continued)

Terra Networks transaction

In October 1999, IDT entered into a joint venture agreement with Terra Networks, S.A. ("Terra") pursuant to which the two parties intend two limited liability companies to provide Internet services and products to customers in the United States. One company was formed to provide internet access to customers and the other company was formed to develop and message as internet portal that will provide content-based Internet services. IDT's 43% interest the Internet access company was accounted for using the equity method of accounting. The equity method was used since IDT had significant influence, but less than a controlling voting interest. IDT's 10% interest in the internet portal company was accounted for at cost. The cost method was used since IDT did not have a controlling voting interest, or an ownership or voting interest as large as to exert significant influence, and the venture was not publicly traded.

On April 30, 2000, the Company sold its interests in the two joint went was for the right to receive 3,750,000 shares of Terra common stack. The Company recognized a pre-tax gain of approximately \$231.3 million in convention with this transaction for the quarter ended April 36, 2000.

Stock buyback program

On May 17, 2000 the Company announced that its beard of Disectors had authorized the repurchase of up to five million shapes of the Company's epoment stock. As of June 13, 2000, the Company had repurchased 1,431,771 shapes of common stock under the program for aggregate consideration of 443,5 million.

Net2Phone subsidiary stock sales

During the course of the nine months ended April 31, 2000, the company recognized approximately \$226.5 million in gains related to Netlemone subsidiary stock sales as follows:

- A \$43.9 million pre-tax gain was recognized in Append 1979 (first quarter of fiscal 2000) in connection with Sections's intial public offering of 6.2 million shares of its common attack, at a price of \$15.00 per share for net proceeds to Net295000 of approximately \$83.8 million, in accordance with the provisions of Staff Accordance Bulletin No. 51. Deferred taxes have been provided for this gain IDT's ownership interest before and after the initial public offering was 85.143 and 56.244, respectively.
- A \$76.8 million pre-tax gain was recognized in Secondary quarter of fiscal 2000) in connection with Nethbore's accordary offering of 6.3 million shares of its common stock, at a price of \$55.00 per share for net proceeds to Net29hore of approximately \$177.4 million, in accordance with the provisions of Staff Accounting Bulletin No. 51. Deferred taxes have been provided for this gain.
- A \$105.8 million pre-tax gain was recognized in Comment 1997 (second quarter of fiscal 2000) in connection with 1997 a sale of 2,200,000 shares of common stock of Netletons to tellinose

secondary, at a price of \$55.00 per share for met proceeds of approximately \$115.4 million. Current taxes have been provided for this gain. IDT's ownership interest before and after this transaction and the secondary (which occurred at the same time! was 56.24% and 47.97%, respectively.

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Item 2.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following information should be read in conjunction with the accompanying condensed consolidated financial statements and the associated notes thereto of this Quarterly Report, and the audited consolidated financial statements and the notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations of the Company contained in the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1994, as filed with the Securities and Exchange Commission.

Overview

The Company is a leading facilities-based multinational telecommunications carrier that provides its wholesale and retail customers with integrated and competitively priced international and domestic long distance telecommunications service, Internet access and, through its Net2Phone subsidiary's products and services, Internet telephony services. The Company delivers those services a high-quality network consisting of 70 Company owned switches in the U.S. and Europe, owned and leased capacity on 23 undersea fiber apric cables and capacity on 7 dedicated satellite transponders. In addition, the Company obtains additional transmission capacity from other carriers.

The Company delivers its international traffic worldwide pursuant to agreements with U.S.-based carriers, foreign carriers, and I of the companies that are primarily responsible for providing tolerance local services in particular countries (many of which are commonly referred to as "FITS"). In addition, the Company maintains a high-speed network that carries internet traffic in order to support both its Internet access services and settlement Internet telephony services.

In recent years, the Company has derived the majority of its revenues from its core telecommunications businesses, consisting primarity of wholesale carrier services and retail pre-paid calling cards. These businesses have also accounted for the bulk of the Company's operating expenses as well. The fourth quarter of Fiscal 1998, the Company has conducted wholesale carries and pre-paid calling card operations in Europe. As the Company bulls its furgies telecommunications operations, the Company expects to experience wells and margins and to incur significant sales and marketing expenses, which will have a negative impact on overall profitability over the next two to fair quarters.

The Company is also developing various new telecom and internet teletally businesses. During the nine months ended April 30, 2000, the Company invested approximately \$11.9 million in development costs for these business values, which did not have any significant revenues. The Company assistant to will continue to incur significant costs related to those and other new ventures. The timing, and magnitude, of any revenues and/or exercise profiles to be realized from these new businesses remains uncertains.

Within the wholesale carrier and pre-paid calling that saless separate, the Company has experienced intense competition, which has sorved, over time, to reduce the average revenue per minute realized by the Company. In addition, this

environment has led some of the Company's competitors to describe their wholesale carrier and/or pre-paid calling card operations. In order to focus on higher margin telecommunications businesses. The Company results strately committed to its wholesale carrier and pre-paid calling card businesses. However, the Company has experienced pricing and margin pressure in facetic quarters. In addition, the Company's overall minutes of use has began to treat appear in August 1999, although overall minutes of use has began to treat appear against since March 2000. The Company anticipates that it will continue to experience pricing and margin pressure in both its wholesale and retail businesses for all least the next few quarters.

Nine Months Ended April 30, 2000 Compared to Mine Months Ended April 30, 1999 Results of Operations

Revenue. Revenue increased 69.2%, from approximately 54%%, willies for the nine months ended April 30, 1999 to approximately 5922.1 million for the months ended April 30, 2000.

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Telecommunications revenues increased 71.4%, from approximately 313.2 million for the nine months ended April 30, 1999 to approximately 374.2 million for the nine months ended April 30, 2000. Internet services revenues decreased 20.2% from approximately \$12.8 million for the nine months ended April 30, 2000. Internet services revenues decreased 20.2% approximately \$9.8 million for the nine months ended April 30, 2000. Internet services revenues approximately \$10.8 million for the nine months ended April 30, 1999 to approximately \$10.8 million for the nine months ended April 30, 2000.

Telecommunications revenue increased primarily as a result of a \$4.00 increase in minutes of use from approximately 1.36 billion for the mostle ended April 30, 1999 to approximately 3.64 能能基础 氯化 電腦 医脑管 医细胞管 April 30, 2000. The increase in minutes was primarily dum to the admitted of wholesale carrier service clients, increased usage by exact clients, and increased marketing of the Company's prepaid called a line and a series of wholesale carrier services clients, increased was by eximine clients and the inclusion of \$20 million in revenue for the quarter ended Scholer 21, 1999 related to a one-time tariff opportunity 医色质结合镜 集的 录的 全部原来的条件 主题 网络拉里亚亚亚亚 telecommunications revenues of 116.7%, from approximately 1178.6 militian for the nine months ended April 30, 1999 to approximately \$187.2 million for the different months ended April 30, 2000. As a percentage of telecomomical law approximately \$187.2 million for the different months ended April 30, 2000. wholesale telecommunications revenue increased true approximately in the true of the communications revenue increased true approximately in the communications revenue increased true approximately increased approximately increased true approximately increased approximat nine months ended April 30, 1999 to approximately 50.05 in the manufact ender April 30, 2000. Revenue from retail telecommunications and resemble at the communications and the communications are retailed to the communication and the communications are retailed to the communications are retailed to the communication and the communications are retailed to the communication and the communication are retailed to the communication and the communication are retailed to the communication and the communication are retailed to the communication are retailed to the communication are retailed to the communication and the communication are retailed to the communication are retailed to the communication are retailed to the communication and the communication are retailed to the communication and the communication are retailed to the communication are retailed to the communication and the communication are retailed to the communication are retailed to the commun from approximately \$273.5 million for the mine manths assist and like the approximately \$387.7 million for the nine months enters April 30. July 48 4 result of increased marketing efforts for the Company's pressid calling carries Prepaid calling card sales as a percentage of rotati telegramman estimate and recommendations revenue increased from 91.2% for the mine manths which which have a large to be a larg for the nine months ended April 30, 2000. As a personneal of appearable telecommunications revenue, retail telecommunications revenue, retail telecommunications revenue, retail approximately 60.5% in the nine months ended April 30, 1999 to approximately 50.0% in the nine months ended April 30. 2000.

As a percentage of total revenue, Internet sarvices revenue decreased from approximately 2.6% for the nine months ended April 10, 1990 to approximately 1.2% for the nine months ended April 30, 2000. This was the primarily to decreased revenue caused by the contribution of the majority of the Company dial-up subscribers to the joint venture formed with Terra Persons. See the quarter ended October 31, 1999 as well as the substantial increase in telecommunications revenue during the same period.

Internet telephony revenue as a percentage of total favorage with 1.2 feet the nine months ended April 30, 2000, representing a slight increase from 4.34 for the nine months ended April 30, 1999. The increase in interest telephony revenue, in dollar terms, was due to an increase in billed singles of the resulting from increased marketing of NetiPhone's internet tologically products and services.

Direct Cost of Revenue. The Company's direct cost of revenue lecteds by 75.1%, from approximately \$377.8 million for the nine months ended April 30, 1999 to approximately \$661.6 million for the nine months ended April 30, 1999 to \$0.5% for the ni

Selling, General and Administrative. Selling, general and edicipative costs increased 149.7%, from approximately \$70.0 million for the nine months ended April 30, 1999 to approximately \$176.7 million for the nine Conths ended April 30, 2000. As a percentage of total revenue, these costs increased from 14.6% for the nine months ended April 10, 1999 to 21.5% for the nine months ended April 10, 1999 to 21.5% for the nine months ended April 10, 1999 to 21.5% for the nine months ended April 30, 2000. This increase is due to increased international depth serious including prepaid calling cards and deserting efforts for result services including prepaid calling cards and deserting efforts for result services for Net2Phone, as well as increased deleties, facilities costs and present fees related to the expansion of the Company's infrastructure to facilities rapid sales growth, including expenditures related to expansion of the Company's infrastructure to facilities administrative costs for the nine months ended April 30, 2000 is approximately \$11.9 million in costs associated with the Company's relaters division, which has several innovative telecommunications.

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and Internet related businesses under various stages of development, and approximately \$8.2 million of non-cash compensation as a result of applied gradue made by our Net2Phone subsidiary.

Depreciation and Amortization. Depreciation and amortization is a second 31.0%, from approximately \$18.6 million for the nine months ended April 10. It is a percentage of revenue, these costs decreased from 1.5 for the nine months ended April 10. It is a percentage of revenue, these costs decreased from 1.5 for the nine months ended April 10. It is a percentage of revenue, there months ended April 10, It is a percentage of the first from the company's ended April 10. It is a percentage of the first from the company's efforts to expend the telecommunications network infrastructure and other facilities, but in the and abroad. The Company anticipates that depreciation and amortization will continue to increase as the Company continues to a fit to the both in the U.S. and abroad, allowing it to implement its plane.

Income from Operations. The Company recorded a loss from operations of approximately \$40.7 million for the nine contra ended April 10, 2000, compared to income from operations of approximately \$18.5 million for the nine months ended April 30, 1999. Income from operations for the Company's

telecommunications business declined to approximately \$20.5 million for the size months ended April 30, 2000 from approximately \$20.5 million for the size ended April 30, 1999. As a percentage of telecommunications business decreased to 3.05 for the size months ended April 30, 2000 from 6.55 for the size months ended April 30, 2000 from 6.55 for the size months ended April 30, 2000 from 6.55 for the size months ended April 30, 2000 from 6.55 for the size months ended April 30, 1900 due primarily to decreased margins in the carries wholesale and selection wholesale revenues; and an increase in sales and marketing costs for retail telecommunications services, relating primarily to the expansion of the Company's European operations.

Loss from operations for the Company's Internet services business increased to approximately \$11.2 million for the nine months ended April 35, 2000 from approximately \$6.2 million for the nine months ended April 35, 1999. The increased loss is primarily due to the decrease in revenue caused by the contribution of the majority of the Company's dial-up subscribers to the failly venture formed with Terra Networks, S.A. during the quarter ended October 33, 1999, lower gross margins and an increase in marketing expenses.

Loss from operations from the Company's Ventures division, which is developing several new telecom and Internet-related businesses, was approximately \$11.9 million for the nine souths ended April 30, 2000, reflection start-up and development costs.

Loss from operations of the Net2Phone subsidiary increased to approximately \$41.1 million for the nine months ended April 30, 2000, compared to a loss of approximately \$4.7 million for the nine months ended April 30, 1999. This increase is due primarily to a substantial increase in selling, general and administrative expenses incurred as Net2Phone expended distribution relationships, corporate infrastructure and human resources as well as the non-cash compensation charge of \$8.2 million described above.

Other income. Included in other income for the nine months ended april 2000 is \$120.7 million in gains recognized by the Company when Staff According Bulletin No. 51 in conjunction with Net2Phone's sale of theres in its Intilate Public Offering and Secondary Offering in August 1999 and December 1999, respectively, and a realized gain of \$100.0 million on the Company's sale of million Net2Phone shares as part of Net2Phone's december Offering. Also included in other income for the period was a gain of approximately 1991. It million, recorded in the three months ended April 10, 2000, selected to the sale of the Company's interests in two Internet joint ventures with Teta. Networks.

Income Taxes. The Company recorded income tax expanse of approximately \$183.8 million for the nine months ended April 30, 2000, company to approximately \$6.9 million for the nine months ended April 30, 1939.

Three Months Ended April 30, 2000 Compared to Three Months Rader April 30, 1909

Results of Operations

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Revenue. Revenue increased 37.2%, from approximately 13%. It is the three months ended April 30, 1999 to approximately 12%. I make the three months ended April 30, 2000. Telecommunications revenue last and 12%. It is approximately \$179.2 million for the three months ended April 30, 2000. Internet services revenue decreased 21.8%, from approximately 54.2 million for the services revenue decreased 21.8%, from approximately 54.2 million for the three months ended April 30, 1999 to approximately \$3.3 million for the three months ended April 30, 2000. Internet telephony revenue increased 56.4%, from approximately \$3.3 million for the three months ended April 30, 2000.

approximately \$13.9 million for the three months women ages \$ 300 million for the three months and the same approximately \$13.9 million for the three months are the same approximately \$13.9 million for the three months are the same approximately \$13.9 million for the three months are the same approximately \$13.9 million for the three months are the same approximately \$13.9 million for the same approximately \$13.0 million for the same approxima

Telecommunications revenue increased as a result of a 14.5% lawreace 24 minutes of use from approximately 746.6 million for the three matths exist and 30, 1999 to approximately 1.00 billion for the three matths exist and 2000. The increase in minutes was due to the addition of wholesale carrier service clients, increased usage by existing olients, and increased marketing of the Company's prepaid calling cards. The addition of wholesale carries services clients and increased use by existing clients resulted in the increase in wholesale telecommunications revenues of 61.61, from approximately 575.4 millions for the three months ended April 30, 1999 to approximately \$122.8 mallion for the three months ended April 30, 2000. As a percentage of telescommunication revenue, wholesale telecommunications revenue increased from approximately 42.12 in the three months ended April 30, 1989 to approximately 49.5% in the three months ended April 30, 2000. Revenue from retail telecomounts services increased 19.6%, from approximately \$103.8 million for the three months exact. April 30, 1999 to approximately \$124.1 million for the three desires entering 30, 2000 as a result of increased parketing efforts for the Corporate States calling cards. Prepaid calling card saids as a percentage of medalic telecommunications services revenue increased from 92.5% for the caree some ended April 30, 1999 to 94.2% for the three months ended April 20, 2000. As a percentage of overall telecommunications revenue, retail this communications revenue decreased from approximately 57.9% for the three manuals enter the 1999 to approximately 50.5% for the three manths ended April 20. 2000.

As a percentage of total revenue, internet services revenue decreased from approximately 2.2% for the three months ended April 30, 1945 to approximately 1.3% for the three months ended April 30, 2000. This was the principly to decreased revenue caused by the contribution of the majority of the Company's dial-up subscribers to the joint venture formed with Terra Newscape, 3.4. The quarter ended October 31, 1999 as well as the substantial increase in telecommunications revenues during the same period.

Internet telephony revenue as a percentage of total revenue and the first the fact that the fact the fact the fact that the fact

Direct Cost of Revenue. The Company's direct cost of revenue increase by 40.3%, from approximately \$150.2 million for the three months ended April 30, 1999 to approximately \$210.6 million for the three months ended April 30, 1999 to 80.1% for the three months e

Selling, General and Administrative. Selling, described and administrative costs increased 138.1%, from approximately \$10.0 million for the three maths ended April 30, 1999 to approximately \$71.3 million for the three months ended April 10, 1993 to 27.1% for the three months ended April 10, 1993 to 27.1% for the three months ended April 10, 1993 to 27.1% for the three months ended April 30, 2000. This increase is due primarily to increase is the primarily to increase is services, including prepaid calling cards and describe and interesting distance and for Net2Phone, as well as increased selection.

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and administrative costs for the three months ended April 18. 2000 is approximately \$8.7 million in costs associated with the Company's vertures division, which has several innovative telecommunications and interest related businesses under various stages of development, and \$1.1 million of non-mask compensation as a result of option greats made by our Net2Flane substitute.

Depreciation and Amortization. Depreciation and amortization increases 31.8%, from approximately \$6.9 million for the three months ended April 30. 1500. As a percentage of revenue, these costs decreased slightly from 3.0 for the three months ended April 30, 1999 to 3.5% for the three months ended April 30, 1999 to 3.5% for the three months ended April 30. 1999 to 3.5% for the three months ended April 30. 1999 higher fixed asset base during the three months ended April 30. 1999, reflecting the Company's effect to expand its telecommunications network infrastructure and other facilities, both in the U.S. and abroad. The Company anticipates that depreciation and amortization costs will continue to increase as the Company continues to the its asset base, both in the U.S. and abroad, allowing it to implement as growth strategy.

Income from Operations. The Company recogning a lass from toperations (DEFENE to the effects of minority interestal of approximately file @ million for the three months ended April 30, 2000, compared to include from opening to the compared to the com approximately \$4.7 million for the three months some ages. In. 1884. Inches from operations for the Company's telecommunications business laites the effect of minority interests) decreased from approximately 37.8 million for the the same months ended April 30, 1999 to approximately \$3.0 million for the three management ended April 30, 2000. As a percentage of telegramum localists revenue, include from months ended April 30, 2000 from 4.1% for the three months ended April 30, 2000 due primarily to decreased margins in the carrier wholesale business, and an increase in sales and marketing costs for setall telescopications approximate Specifically, gross margins for European telecommunications observables hampered by capacity constraints, which caused the Company's per-visual disease cost of revenues to rise. In addition, independent pennelship for Market Angle salaries and facilities costs related to the Company's Entire the Entire th contributed significantly to the time in melitare and me expenses.

Loss from operations for the Company's Internet services besides a line of the approximately \$4.0 million for the three sentes and April 20, 1979. The approximately \$2.1 million for the three sentes and April 20, 1979. The increased loss is primarily due to the decrease 10 feedback to the contribution of the majority of the Company's dialog sentes to the feedback to the venture formed with Terra Networks, S.A. daring the quantum sentes and administrative expenses.

Loss from operations from the Company's Ventures division, which is developing several new telecom and internet-related businesses, was approximately \$8.9 million for the three menths about April 10, 2000, religible start-up and development costs.

Loss from operations of the Net2Phone auditions increased to appreciately \$18.1 million for the three months ended April 10, 2003, compared to a loss of approximately \$1.0 million for the three months ended April 10, 1005. This

increase is due primarily to a substantial increase in selling, queries and administrative expenses incurred as Net2Thone expenses distribution relationships, corporate infrastructure and human resources as well as the non-cash compensation charge of \$3.1 million describes above.

Other income. Included in other income for the three matter which for 2000 is a gain of approximately \$231.3 million, recorded in the three matter ended April 30, 2000, related to the sale of the Chapany's interests in the Internet joint ventures with Terra Networks in exchange for Terra Networks in exchange for Terra Networks.

Income Taxes. The Company recorded income tex expense of approximately \$89.2 million for the three months ended April 30, 2000, compared to approximately \$2.1 million for the three months ended April 30, 1900.

Liquidity and Capital Resources

General

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Historically, the Company has satisfied its cash requirements through a combination of cash flow from operating activities, sales of equity and debt securities and borrowings from third parties. Additionally, the Company, including Net2Phone, received approximately \$14.4 million upon the exercise of stock options in the nine months ended April 30, 2000.

In May 1999, the Company entered into a credit agreement with a synthetic of lenders whereby these institutions consisted to provide a \$160 million credit facility. The Company used the proceeds from the initial bosonies under the credit facility of \$108.1 million to purchase more than 50% of its cutstanding 8.75% Senior Notes due 2006, together with accrued and uppaid interest. The first indebtedness under the facility of \$108.1 million, plus fees and accrued and unpaid interest, using the proceeds from the sale of National Account and National Accounts and Company December 1999 Secondary Offering and the facility terminated.

As of April 30, 2000, the Company had cash, cash equivalents and marketally securities of approximately \$237.7 militer and working capital of approximately \$631.9 million. The Company generated negative cash flow from operating activities of approximately \$85.2 million during the nine militar soled facility, 2000, compared with negative cash flow from operating activities of approximately \$22.9 million during the nine months ended facility. The Company's cash flow from operations varies significantly from quarter to quarter, depending upon the timing of operating cash receipts and parameter accounts payable accounts receivable and accounts payable. Accounts facilities to parameter the Company's businesses have grown.

The Company's capital expenditures were approximately 33.5 million for the nine months ended April 30, 2000, compared to approximately 31.5 million for the nine months ended April 30, 1999, as the Company expended its international and domestic telecommunications network infrastructure. The Company Eleaned a portion of its capital expenditures through capital leases and notes payable.

The Company experiences intense competition in its telecommunitations business. The long distance telecommunications industry has been characterised by declines in both per-minute revenues and per-minute continues. In the past, there factors have tended to generally offset each other. Revevue, as per-minute pricing continues to erode, gross margins have come under increasing presentation of the Company's long term strategy involves terminating a larger proportion of minutes on the Company's own network, thereby lowering costs and presentating margins even in a weaker price environment. However, in the short term, the

demand for usage might outpace the rate of deployment of additional metwork capacity. In fact, it has become commonplace within the industry for compensate to experience delays in network build-out programs. As such, there was he assurance that the Company will be able to maintain its grass margins at the current level, in the face of lower per-minute revenues.

IDT's European telecommunications operations account for an increasing proportion of overall telecommunications revenue. Recommunication the significant opportunities offered by the rapidly evolving European telecommunications market, the Company intends to expand its network in Europe to further detailed its operations in that region. Such expansion may have a negative injust on Company's gross margins over the next two to four questers. In addition, the Company is entering several new markets within Europe. Such market extress the likely to result in significantly increased selling, quarter and administrative expenses, as the Company incurs overhead, proportional and business expenses for each country it enters.

The Company will need to make significant capital expenditures in order to expand its network capacity. If the Company is unable to raise safficient capital to meet its spending requirements, the Company's network expension, and the anticipated margin improvement, would be deleved.

Changes in Other Assets, Accounts Receivable, Allowance for Depties Accounts and Deferred Revenue

Other current assets increased from 536.3 million at July 31. 1999 to \$75.6 million at April 30, 2000, due primarily to increases in contract deposits and prepaid expenses at Net2Phone. The average age of the Company's administration due to a significant increase in sales to relatively more credit worthy carried and distributors of prepaid calling cards. These costoners tend to deposit the Company is willing to grant, extended payment terms.

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Due to the wide range of collection terms, fittre treats with respect to days sales outstanding are generally dependent upon the proportion of total sales made to carriers, who are often offered extended payment to an approach to 30 days. Therefore, the trends in days sales outstanding will depend to 30 days. Therefore, the trends in days sales outstanding will depend the large part, on the mix of wholesale (carrier) versus setail identified distributor) customers. In addition, as the Company is allowed to payment terms to more credit—worthy customers, as increase in days sales outstanding. However, as the foregoing is difficult to predict, it is not possible at this time to distribute whether or not the recent upward trend in days sales outstanding.

The allowance for doubtful accounts as a percentage of accounts to decreased marginally, from 6.7% at July 31, 1999, to 6.5% at Accounts to 2009.

Deferred revenue as a percentage of total revenue varies from period dependent upon the mix and the timing of revenue.

Net2Phone Financings

In May 1999, a group of strategic investors purchased from Net2Thom. In the aggregate, 3,140,000 shares of Net2Thomo Series & Preferred State convertible into 9,420,000 shares of common stock and warrants to purchase 180,000 shares of Net2Thome common stock, for a net aggregate purchase 18,400 shares of its common stock to Hambrecht & Quist as part of its fee as placement agent with respect to this transaction.

In August 1999, Net2Phone completed the Initial million shares, receiving approximately \$63.8 million time, the Series A Preferred Stock was convented into transaction. 施 2 所以此時

In December 1999, Net2Phone completed a Secondary offering approximately \$177.4 million in set proceeds. As passed Secondary Offering, the Company sold 2.2 million Net2Date above to the talk shares, the Company used approximately \$108.1 million of the proceeds the talk shares, the Company used approximately \$108.1 million of the proceeds the outstanding balance of its bank credit facility. 新疆河南 海州 不可靠所住 動物を動 京子 松田田 子神田 

the agreement during the exercise price under the achievement of warrant to purchase fully-diluted basis. diluted \$12.00 subsidiary of reement during the first four years that the waterant is considered for price under the terms of the waterant will be email to the lessess per share or \$450 million divided by the number of Metalesses and Metalesses and Metalesses shares on the initial exessions gaster each of SAMMEN UND NO WE OF OR OR OR Unin 分析 肾市性的性性毒素的。如 前便與背 存為的重数與數學或數學與 经重新存货 學問 建物物的铜 影響 確 調調調 绿

The warrants are a EITF 96-18, "Accounting Employees for Acquiring warrant agreement, the the thresholds had distribution and marketing thresholds are thresholds is issuance approximately \$77 million. the uncertainty remaining O H the warrant. probable, the Company will walke the same and expense in period until the performance of themse is made in the performance of themse is made in the company will be a same and the company nd marketing agreement is four yakes the the best seen assessed been met on April 30, 2000, the Cambana washe been seen of reaching the permission assessed 海馬斯 the Company has not recorded any 电波型电路器 are accounted Q rh Q H Upon determinate the sea than THE PROPERTY WAS A STANFORD THE PROPERTY OF TH 計 **発売場 電回転換車を設む棒 なわ** 機能を 語歌の声の話録 排作用 · 新建筑等的 经未 新建筑等的 "我是是这种,我们是这种的,我们是这种的,我们是这种的,我们是这种的,我们就是这种的,我们就是这种的,我们就是这种的,我们就是这种,我们就是这种,我们就是这种,我们就 衛生一種 四個 西班班 新學 大学日 大車の記念の本 連携権

In November 1999, the warrant was manuscreased an additional 0.5% of Net2Phone's outsets and the same warrant basis at million in revenue an exercise price of 计电子计算计算 医骨髓 医骶骨髓 医髓 医神经神经病 医腹部 

Significant Transactions

In March 2000, the Company approximate 監論 在 Corporation had agreed to purchase 14.穿 地區區區區 是 24.9 million shares of Net2Phone Class 表 Company 原語 特殊書 東 第三年の名を記事

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100 Company received the right, at its option, transaction will AT&T for a purchase price \$75 Class per W share. Common close during In addition, Net2Phone Will company which was the term of se price of \$75 per share. The Company which is a selected the first quarter of Figure 1 and he right, at its option, to sall to says 是,你是你,我是 我们是我们的 stock for total cash considerstant of 要是,是 因为这种的。 医中门切断性电容器 医咽喉性 無暴情報 医脂肪的 医咽喉部溃疡器 影響

to Liberty Media 3,728,949 shares of 195's Common Stock, at a nring of the total state of the common Stock, at a nring of the consideration of n Stock, at a price of \$34.50 整整 approximately \$128.6 million. Liberty Media Group completed the parchase of applications of IDT. Under the terms of the agraement, into the terms of the 作の不具が 三種保護 大きの 最高度時間の

30, 2000, the Company sold its **计图的服务条例的印** 抽作 物業院 **建筑建筑**  with Terra Networks for the right to receive 3,750,000 Terra erainery shades. The Company recognized a pre-tax gain of approximately \$231.3 million is connection with this transaction for the quarter exact facil 30, 2000.

On May 17, 2000 the Company announced that its Board of Directors that authorized the repurchase of up to five million shares of the Company's common stock. As of June 14, 2000 the Company had repurchased 1,431,773 shares of common stock under the program for aggregate consideration of approximately \$43.5 million.

Acquisitions of In-Process Research & Development

The Company's purchase of InterExchange, iso is April 1998 threaten and acquisition of two significant in-process research and development projects has been relating to switch technology. Neither one of these projects has been successfully completed at this time, and both projects have been terminated. Currently, the Company is not contemplating any additional acquisitions of improcess research and development.

Other Sources and Uses of Resources

The Company intends to, where appropriate, make strategic acquisitions increase its telecommunications customer base. The Company may also make strategic acquisitions related to its Internet telephony business. Or any of its new venture businesses. From time to time, the Company evaluates putable acquisitions of companies, technologies, products and customer accounts that complement its businesses.

The Company believes that, based upon its present business plan. The Company's existing cash resources will be sufficient to make its outside anticipated working capital and capital expenditure requirements and to find any potential operating cash flow deficits for at least the outside the formany's growth exceeds current expectations or if the Company's operation for the company's expectations to the point that the Company meet its working capital and capital expenditure requirements, the Company will be able to raise such capital and capital from equity or dotted sources. These capital assurance that the Company will be able to raise such capital assurance to the Company is unable to obtain such additional capital from could have a material adverse effect on the Company's business. These condition or results of operations.

Year 2000

Prior to January 1, 2000, the Company reviewed and evaluates the possible effects of the Year 2000 issue upon its installed computer systems. Systems and software applications. The Year 2000 issue the fact that the many computers and applications define dates by the left two digits at the pass and "00" would possibly not be properly recognized by such possible as the pass 2000. The Company dedicated the time and resources it desired appropriate to address and correct potential Year 2000 problems.

In response to the Year 2000 issue, the Company established a Test Compliance committee (the "Committee") to eliminate any possible disreptions of services and operations due to the date change in the Year 2000. The Committee developed a plan to identify and repair any systems that may be affected by Year 2000. The plan consisted of (1) identifying and inventorying all equalities (2) assessing and testing

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the systems for Year 2000 compliance; (3) modifying, upgrading of replacing any non-compliant systems; and (4) testing the corrected systems to entered compliance.

The Committee implemented this plan throughout the company and, in addition to reviewing its own systems, the Company initiated inquiries and extention requests to its third-party vendors and service providers to obtain information regarding their compliance with the Year 2000. Furthernorm, as a result of the Company's focus on the testing and remediation of its awitching facilities, its network operations through which it provides communications services to its customers, were not disrupted by the Year 2000 issue.

Inventory, assessment, remediation and testing of software applications and hardware systems, including network systems, was substantially completed. The Company completed the modification, updating or replacement of any systems that to its knowledge were not Year 2000 compliant in November 1999. Testing of the corrected systems has been implemented and will continue on an object through October 2000 due to the date October 10, 2000, being the first occurrence of a date requiring the use of eight digits to define the date.

The Company is confident that its own network systems are Year 2000 compliant due to the nature and extent of the testing the Company confident and continues to implement on such systems.

European Currency Conversion

In January 1999, a new currency called the "outo" was introduced in certain Economic and Monetary Union ("EMU") countries. The EMU countries elected the euro as their common legal currency, and through January 1, 2001, both the existing national currency of the respective EMU country and the euro will be accepted as legal currency. Beginning in 2002, all EMU countries are expected to operate with the euro as their single currency. The final rules and redulations have not yet been defined and finalized by the European Commission with refinal to the euro currency. IDT's management does not anticipate, based on information currently available, that the euro will have a satorial adverse impact on the Company's operations and sales.

# CAUTIONARY STATEMENT REGARDING FORWARD LOOKING STATEMENTS

This Quarterly Report on Form IO-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1919 and Section 715 of the Securities Exchange Act of 1934, including statements that contain the words "believes," "anticipates," "expects," and similar words and parameters forward-looking statements include, among other things, the Company's place to implement its growth strategy, improve its financial performance, expectation infrastructure, develop new products and services, expend its infrastructure, develop new products and services, expend its infrastructure, and the possible outcome of litigation relating to the Company. Such forward-looking statements also include the Company's expectations concerning factors affecting the markets for its products, and the international regulatory environment and the depart for long-distance telecommunications, Internet access and Internet access and forward-looking statements.

Forward-looking statements are based on management's current views and assumptions and involve known and unknown risks that could cause actual requirements, performance or events to differ materially from those expressed or involve those statements. These risks include but are not limited to the following risks:

each of our business lines is highly sensettive to demails and applicable

competition in our core businesses could substantially testate our profits;

we may not be able to grow our operations in the future if we same false enough capital;

our revenues and profits will not increase if we are unable to continue to expand our telecommunications business;

our expenses will increase substantially if we expand our network at a rate that is faster or slower than the growth of our telecommunications transfer

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our operations would be impaired if we are unable to obtain the products and services of the telecommunications companies that we are dependent upon

termination of our carrier agreements with foreign partners or our inability to enter into carrier agreements in the future could materially and adversely affect our ability to compete in foreign countries:

our revenues and our growth will suffer it our retailers and sales representatives fail to effectively market and distribute our products and services;

we may not be able to integrate our joint ventures, direct investments and acquisitions successfully with our existing business;

rapid technological change and frequent sew product introductions in markets could render our products and services absolute;

our growth may be limited if we cannot effectively manage our international operations;

our business will not grow without increased and est the Table Table

our revenues will be impaired if we experience difficulties in settlement our receivables;

we will not be profitable if we do not receive attractive rates from these carriers for our long distance traffic;

federal, state, and international government regulation may reduce the ability to provide services, or make our business less profitable and we may become subject to increased costs of operations due to uncertainty over the amount of payphone surcharges and Federal Universal Service Fund obliques and

we may become subject to increased price competition from other carriers due to federal regulatory changes in determining international metalement refers

European regulation of telecommunications services may not essentials to evolve towards streamlined regulation;

telecommunications regulations of other countries was resulted our operations;

government regulation of Internet access may increase our nests of operations and we may become subject to Internet access charges:

we may be subject to liability for information 健康機能議論是影響 問題 Internet network;

the infringement or duplication of our proprietary technology sould increase our competition and we could incur substantial costs in defending or pursuing any claims relating to proprietary rights:

network construction delays and system disruptions or fallures only prevent us from providing our services, cause us to lose matemats and administration affect our business;

our quarterly operating results are subject to variation, which could cause us not to meet the expectations of securities analysts, and should be relied upon as an accurate indicator of our overall performance:

if we are unable to attract and retain qualified management and personnel, we may not remain profitable; and

IDT is controlled by its principal stockholder, which limits the ability of other stockholders to affect the management of IDT.

The forward-looking statements are made as of the date of this Report, and the Company assumes no obligation to update the forward-looking statements. Ut to update the reasons why actual results could differ from those projected in the forward-looking statements. Investors should consult all of the information set forth herein and the other information set forth from time to time in the Company's reports

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filed with the Securities and Exchange Commission pursuant to the decirities Act of 1933 and the Securities Exchange Act of 1934, including the Osepany's Actual Report on Form 10-K, for the year ended July 31, 1899.

Item 3. Quantitative and Qualitative Disclosures About Market Elek

None

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PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Incorporated by reference from Part I, Item I, Financial Statements, Wife 5 captioned "Legal Proceedings and Contingencies."

Item 2. Changes in Securities

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Makdage

On March 14, 2000, March 26, 2000 and April 18, 2000, the Fourt of Directors of the Company adopted resolutions authorizing analysis to the Company's restated certificate of incorporation and recommending that the stockholders of the Company adopt the following amendments:

1. Increase the authorized capital stock of the Company from 145,000,000 shares to 245,000,000 shares.

- Create and authorize a new class of common stack, Class R Common Stock, par value \$0.01 per share.
- Increase the number of directors on the Company's Meand of Directors from fifteen (15) to seventeen (17).

On April 28, 2000, Mr. Howard S. Jones executes a written consent approving the amendments to the Company's restated certificate of incompanies. Mr. Jones executed the written consent as the beneficial owner of \$51,600 chares of the Company's Common Stock, par value \$0.01 per share, and \$1,000,737 chares of the Company's Class A Common Stock, par value \$0.01 per share, representing approximately 56.6% of the combined voting power of the Company as of April 25, 2000.

# Item 5. Other Information

None

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Item 6. Exhibits and Reports on Fash 8-8

(a) Exhibits:

Exhibit Number	Description
3.01(1)	Restated Certificate of Incorporation of the Englishment.
3.02(1)	By-laws of the Registrant.
3.03(3)	Certificate of Amendment to the Restates Certificate of Incorporation of the Registrant.
10.29(2)	Option Agreement, dated as of March 1, 1900, serment Inc. Corporation and AT&T Corp.
10.30(3)	Amendment to Option Agreement, dated as of April 5. 2000 between IDT Corporation and ATST Corp.
10.31(2)	Subscription Agreement, dated as of March 24, 2000, between The Corporation and Liberty Media Corporation.
10.32(3)	Amendment to Subscription Agreement, detect as of May 26. 2005, between IDT Corporation and Liberty Media Corporation.
10.33(2)	Letter Agreement, dated as of March 28, 2008, between 187 Corporation, ATAT Corp. and Met2Phone, Inc.
10.34(2)	Letter Agreement, dated as of March 16, 2000, between 107 Corporation, ATAT Corp. and Met27hone, Inc.
10.35*	Conversion, Termination and Release Agreement, dated as of April 30, 2000, between IDT Corporation, Terra Networks, I.A., Terra Networks USA, Inc., Terra Networks Access Services USA Lie and Terra Networks Interactive Services USA Lie.

- \* filed herewith
- (1) Incorporated by reference to Form S-1 filed February 21, 1936 File #84, 333-00204.
- (2) Incorporated by reference to Form 8-8 [12ed March 12, 1886].
- (3) Incorporated by reference to Schedule 160 files Fine 12, 2000.

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(b) Reports on Form 8-K.

The Company filed a Current Report on Form 8-K on March 31, 2000, announcing that on March 28, 2000, the Company entered late at a present with AT&T, whereby AT&T, through a newly formed business entered purchase 14.9 million shares of Class A Compon Stack, par value 35.02 fer share, of Net2Phone, Inc. at a price of 375 per abase.

The Company also announced that on March 3. 2000 is extered into an agreement with AT&T in which the Company granted an option to AT&T. For a period of 180 days, to purchase 2.040.517 stares of Class & Company for an aggregate purchase price of approximately \$75,000,000.

The Company also announced that on March 24, 2005 it entered the Approximate with Liberty Media Corporation pursuant to which Liberty Fields. Corporation agreed to purchase approximately 4.74 of the Company's Company Stock for an aggregate purchase price of approximately 4134, 335, 335.

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INT COMPONATION

FORM 10-0

April 39, 2006

### SIGNETURES

Pursuant to the requirements of the Securities Exchange Act of 1994, the Registrant has duly caused this report to be signed on its betail by the undersigned, thereunto duly authorized.

工程工 经现在的证据的证据

June 14, 2000

Date

> Noward S. Johan Chairman of the Beard and Chief Executive Officer (Principal Executive Officer

June 14, 2000

By: /e/ STEPREN N. BROWN
Stephen R. Mrown
Chief Financial Officer
(Principal Financial and

Accounting Officer)

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</TEXT>
</DOCUMENT>
</DOCUMENT>
</TYPE>EX-10.35
</SEQUENCE>2
</FILENAME>0002.txt
</DESCRIPTION>TERMINATION AND RELEASE AGREEMENT
</TEXT>

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EXACAST 12.35

# CONVERSION, TERMINATION AND RELEASE ASSESSES

This CONVERSION, TERMINATION AND RELEASE AGREEMENT ("Agreement") is the and entered into as of April 30, 2000, by and between IDT Corporation ("ID"); Terra Networks USA. Inc. ("ID"); Terra Networks USA LLC ("IT USA ISP"); and Terra Networks Interactive Networks USA LLC ("TI USA Portal"). Each of the foregoing shall be referred to herein as "Parties."

# HELLTHA

WHEREAS, On October 5, 1999. TI entered into these related contracts with IDT: (a) the Joint Venture Agreement ("JVA") between TI and IDT: (b) the Link Liability Company Agreement concerning TI USA Portal between Telefonian Interactive USA, Inc., now US-TI, and IDT; and (c) the Limited Liability Company Agreement concerning TI USA ISP between Telefonian Interactive USA, Inc., how US-TI, and IDT;

WHEREAS, pursuant to the Limited Liability Company Agreements identified the foregoing recital, both IDT and US-TI acquired equity expensive interests in TI USA Portal and TI USA ISP;

WHEREAS, on October 5, 1999, IDT entered into the following satisfies agreements: (a) the Internet Service Provisioning and Marketing Agreement between IDT and TI USA ISP (the "Internet Service Provisioning and Marketing Agreement"); and (b) the Internet Colocation Services Agreement between IDT USA Portal (the "Internet Colocation Services Agreement");

WHEREAS, on or about the time that TI completes its initial public offering, IDT purchased 1,156,682 shares of TI shares (the "IPO Engles"); the IPO Shares are subject to various restrictions contenting their to sales.

WHEREAS, IDT and TI wish to terminate the June

WHEREAS, IDT and US-TI wish to terminate the Limited Limiting Company Agreement for the TI USA Portal and the Limited Limiting Company Agreement the TI USA ISP, and to convert IDT's equity interest in the TI USA Fortal and TI USA ISP into shares of TI;

WHEREAS, as more fully described below, the Parties with the terminate the

Internet Service Provisioning and Marketing Agreement and the Internet Colocation Services Agreement; and

WHEREAS, as more fully described below, the Parties wish to release wash other from any and all claims that each may have against one abstract constitute.

# AGREEMENT

NOW, THEREFORE, in consideration of the covenants and agreements contained herein and other good and valuable consideration, the receipt and sufficiently of which are hereby acknowledged, the Parties agree as follows:

- 1. Incorporation of Recitals. The above recitals and thus and content and are incorporated herein by reference as if set forth herein at length and shall survive the execution of this Agreement.
  - 2. Termination of Joint Venture Agreement.
- (a) The JVA is hereby terminated on and as of the date hereof, and both TI and IDT are hereby relieved from any further obligation of daty to each other under the JVA.
- parents, subsidiaries, affiliates, shareholders, directors, efficiers, employees, advisors and agents, from any and all claims that either one may have against the other, whether known or unknown, up to the date hereof with regard to the JVA or any matter that is related to the JVA. Both TI and IDT represent how warrant to the other that neither they, nor any of their affiliates, have assigned or transferred, nor purported to assign of transfer, any time of that either may have under the JVA. Notwithstanding the generality of the foregoing, this Section 2 shall be applicable to this Agreement.
  - 3. Termination of Limited Liability Company Agrangements.
- (a) The Limited Liability Company Agreement concerning It the work as well as the Limited Liability Company Agreement concerning It was the hereby terminated on and as of the date hereof, and total VIII and IVI are hereby relieved from any further obligation or duty to each other than same.
- Any right or interest that IDT had or may have had in II was (d) Portal and in TI USA ISP under the respective limited limited limited Agreements, or otherwise, is hereby converted entirely into estimaty and the TI (the "Conversion Shares"). From and after the date hereaf, 107 Shall de longer hold or own any right or interest in TI With the first the first than the Conversion Shares shall be delivered to IDT, free and olean of all the angle and the except as otherwise contemplated in this Agreement, as tollows: The state of the st deliver to IDT 3,750,000 ordinary shares of Ti on or before July II. shall deliver to IDT 4,000,000 ordinary shares of Ta at any time between August 1, 2000 and September 30, 2000. TI shall take all secondary action to assure and deliver the Conversion Shares as soon as commercially processes. event, the Conversion Shares shall have Madrid Store Santage times and "TRR." At the time of delivery of the Conversion delivers to life, "I state furnish a reasonably satisfactory legal opinion from independent coursel to the stating that the Conversion Shares have been registered for talk in accompany with all applicable laws and

are freely transferable by IDT, subject only to the restrictions set forth in this Section 3(c) of this Agreement.

- any time, provided that, on or prior to December 31, 2000, Till shall bet sell the Conversion Shares to any person (natural or otherwise, including, with limitation, on any stock exchange) who is not a subsidiary of Till it is aggregate number of Conversion Shares sold on any business day will exceed 75,000, or (ii) if the aggregate number of Conversion Shares sold daring any calendar month will exceed the result produced by dividing 3, 30,000 by the number of calendar months (treating any partial calendar month as a first a month) occurring during the period from the date of delivery of the Conversion Shares through December 31, 2000. After December 31, 2000, the first its sale of Conversion Shares during any given day to a market that shall exceed 15% of the total trading volume of TI shares during the immediately preceding trading day.
- (d) US-TI and IDT hereby release each other, including their respective parents, subsidiaries, affiliates, shareholders, directors, employees, advisors and agents, from any and all claims that either the against the other, whether known or unknown, up to the date best with the to the Liability Company Agreement concerning Ti USA fortal, as well as the Limited Liability Company Agreement concerning Ti USA fortal, as well as the theory, nor any of their affiliates, have assigned at transferral, to the assign or transfer, any claim or right that either tay have a fine of the Limited Liability Company Agreements.
- existing lockup agreement and restrictions. It's accompanies the Tro Shares from lockup agreement and restrictions agreement and restrictions. It's accompanies that the desired with other parties ("Third Party Lockups") is not controlled by Tro Same St.

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- 5. Termination of ISP and Marketing Agreement.
- (a) The Internet Service Provisioning and Marketing Agreement (A) be terminated on the date hereof and both INT and II day to be because the from any further obligation or duty to each other under the same except as provided for herein; provided that with respect to the IS, and quatement to Section 5(b), below, INT shall provide the transport of services required under the Internet Service Provisioning and

Marketing Agreement for a period of 30 days from the days because the second of second responsible to provide all equipment additional to that provide was your less that is necessary for the services provided herein by 10%, and 10% and 10% all necessary, including additional, manbows to meet the carries and fine service levels required herein. On the 90th day, TI WA ISP shell page to the immediately available funds all amounts that would be due under the interest Service Provisioning and Marketing Agreement (as If it wase still is estable to IDT's services during the 90 day period. Anything to the content notwithstanding, IDT's failure to provide the types and quality of services required under the Internet Service Provisioning and Marketing Address and The Provision of constitute a default hereunder, provided that such default will not effect to the conversion of IDT's interest in the TI USA Portal and the TI USA Like Conversion Shares pursuant to Section 3, above, or (1) the release of the line Shares from the lockup agreements and restrictions parsuant to section 4. 2003-2 In no event will IDT be liable to TERRA for any special, indicate, inclinately exemplary, punitive or consequential damages in any manner in consecution will be arising out of this provision, regardless of the form of article or the market the claim or whether or not the party has been advised of the passablished as such damages; provided, however, that there will be as limited in a limited as as set forth herein in such cases where IDT willingly or intensionally discuss Terra.

- (b) Within three days following the execution of this Agreement and receipt of board approval (as contemplated by Section 16 hereof). TE USA 185 shall deliver to IDT, free and clear of all liens and other enoughs area, the ownership of all customers of TI USA ISP which are in secess of 16.00. If a ISP is free to select the 25,000 customers that it shall retain, and the partial understand that such 25,000 customers shall include the test paying use of TI USA ISP and/or those of Hispanic origin. It shall provide TI USA ISP allowed as relevant account information repairing the existing customers (including, without limitation, the assumed belief per customer per billing period, accounts receivable aging reports, a list of the partial period accounts and the name, address and method of payment for each distinct that
- (c) IDT and TI USA ISP hereby release each other. Including their respective parents, subsidiaries, affiliates, shareholders, directors, efficient, employees, advisors and agents, from any and all claims that either the may against the other, whether known or unknown, up to the date hereof with require to the Internet Provisioning and Marketing Agreement, or any matters related to the same. Both IDT and TI USA ISP represent and warrant to the other than neither they, nor any of their affiliates, have assisted or transferred. By purported to assign or

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transfer, any claim or right that either may have under the interest introduce.

prior to the earlier of (a) the first anniversary of the data began and first date upon which IDT and its subsidiaries come to own any of the Conversion Shares, IDT shall pay to Ti 63.000,000 to full satisfaction and all amounts due to Ti pursuant to the various Asserbed described recitals hereto (the "Operative Agreements"). Asserbed to the contemporary of any and all set-offs, deductions and other adjustments of the contemporary of any sums due and owing to IDT by Ti as of the data and operative Agreements.

7. Termination of Internet Colocation and Services Basesmans.

- The Internet Colocation Services Agreement shall be besticated as the date hereof and both 107 and 71 05A Portal are nexally religious from ever further obligation or duty to each other under the same enters as secretarity herein; provided that IDT shall provide the types and quality of services required under the Internet Colocation and Services Aprelmant for a member of days from the date hereof. Terra shall be responsible to provide all emission additional to that presently being used and that is seemestary for the services provided herein by IDT, and IDT shall provide all secessary, including additional, manpower to meet the current and future service Levels remains herein. On the 90th day, TI USA Portal shall pay to IET in Islandically Services Agreement (as if it were still in effect) for 107's services design the 90 day period. Anything to the contrary notwithstanding, Int's Eallies to provide the types and quality of services required under the interest Calcumnation and Services Agreement shall constitute a default hereunder, provided that wash default will not affect (1) the conversion of IPF's interest in the Tonyon of the conversion of the co Portal and the TI USA ISP into Conversion Shares sursuses to Section 3, absorb or (ii) the release of the IPO Shares from the locker approximate that restrictions pursuant to Section 4, above. In as event will for be lighte to TERRA for any special, indirect, isoldental, escapiants, probable of consequential damages in any manner in consection with or spice out of there provision, regardless of the form of action or the basis of the claim or whether or not the party has been advised of the possibility of such dangers; provided however, that there will be no limitation of limitation of limitation as
- (b) IDT and TI USA Portal berony release each other. Intellight their respective parents, subsidiaries, affiliates, shareholders, directors, employees, advisors and agents, from any and all claims that extract one say against the other, whether known or unknown, up to the date hereaf with adjust to the Internet Colocation and Services Agreement, or any matters related to same. Both IDT and TI USA Portal represent and warrant to the other than neither they, nor any of their affiliates, have assisted to transferred.

such cases where IDT willfully or intentionally damages Terrap.

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assign or transfer, any claim or right that either may be to be the colocation and Services Agreement.

8. No Solicitation; Non-Compete. The Parties will emphasize to be

restricted from soliciting for employment any key personnel from each a period of twelve (12) months after the execution of this Agreement. The period of twelve (12) months after the execution of this Agreement. The execution of the execution of this Agreement. The execution of this Agreement. The execution of this Agreement. The execution of this execution of the execution of this Agreement. The execution of this Agreement. The execution of this execution of the execution of this Agreement. The execution of this execution of the execution of this execution of this execution of this execution of the execution of this execution of thi

9. Confidentiality. The Farties shall hold in antidence, and shall were

only for the purposes of this Agreement, any and all Proprietary Information disclosed to each other for a period of two (2) years after the execution this Agreement (the "Confidentiality Period"). The term "Proprietary Information" shall mean all information, which one Party, directly of

indirectly, acquires, from any other Party, excluding to the falling the any of the following categories:

- (a) Information that, at the time of disclesure berewicz, is in the public domain;
- (b) Information that, after disclosure hereender, enters the public domain other than by breach of this Agreement:
- (c) Information that, prior to disclosure bestunder, was already in the recipient's possession, either without limitation on disclosure to debets of subsequently becoming free of such limitation;
- (d) Information obtained by the recipient from a third party which the relevant Party reasonably believes has an independent right to distinct information; and
- (e) Information that is available through discovery by independent research without use of or access to the Proprietary Information acquired from another Party.

A Party shall be deemed to have complied with its obligation to maintain Proprietary Information in confidence if such Party observes (and continues to observe during the entire duration of the Confidentiality Pariod) with respect thereto, the same safeguards and precautions, which such Party observes with respect to its own proprietary information of the same of similar kind. It shall not be deemed to be a breach of the obligation to maintain Proprietary Information in confidence if Proprietary Information in disclosed upon the original of a court or other

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governmental entity provided, however, that the Party served with such order shall notify the other Party so as to enable such other Party to entity to enti

Without limiting the validity or effect of Section 13, below, the parties agree that a breach of this Section 9 by any of them could cause if eparatic harm to the others for which an action at law may not provide an adequate remedy. The parties, therefore, waive any and all defendes for a claim by the non-breaching parties, or any of them, for injunctive collect from any court of competent jurisdiction in the event that one of the parties hards because this Section 9.

- each bear their own fees, costs and expenses incorrect by them in consecution with the preparation of this Agreement, including, without limitation, etterness, consultants' and accountants' fees.
- 11. Legal Requirement. Each Party shall comply with all legal requirements applicable to each Party, and those required by any applicable jurisdiction, in the performance of its obligations becomes.

# 12. Share Offer.

(a) During the period from the date hereof through December 31. 2006 (and subject to the provisions of Section 3(c) with respect to the Conversion Shares), if IDT desires to sell any of the IPO Shares or the Conversion Shares (collectively hereinafter referred to as the "II Shares") other than to a subsidiary of IDT, or receives an offer to purchase any of 150 TE Shares.

will first offer such TI Shares to TI for purchase by TI or its designed (the "Offer") prior to offering or selling such TI Shares to any third party. Its shall make the Offer to TI by telephone or in writing no later than 12:00 pages. Eastern Standard Time (U.S.) on the day of the Offers provided that the provisions of this Section 12 shall not apply with respect to any sale of than 50,000 TI Shares.

(b) Option. TI shall have the irrevocable and exclusive option.

not the obligation (the "Option"), to purchase all, but not less than all the TI Shares at the Closing referred to in Section 12(4), below, and for the purchase price and on the terms set forth below. TI shall exercise the option notifying IDT by telephone or in writing on the date of the offer as later two (2) hours prior to the market closing as to whether TI accepts or describe the Offer. Upon exercise of the Option, TI shall have the obligation to purchase the TI Shares described in the Offer on and subject to the terms and conditions hereof. Failure by TI to exercise the Option by previous the specified in this Section 12 shall be described an election by IT and the exercise the Option; and IDT may thereafter transfer its TI Shares at any time of the time to time free and clear of any restrictions imposes by this Section 12.

(c) Closing; Right to Transfer. If TI elects to purchase any TI

Shares pursuant to the Option, then such purchases shall, anless the parties thereto otherwise agree, be completed at a closing time "Closing") to be talk at the principal office of IDT at 10:00 a.m. local time on the third (3:4) business day following the exercise of the Option or as otherwise closed by broker's settlement so long as such settlement takes place within such 3-day period. It may

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assign its rights and obligations under this Section 12 to enother person written notification to IDT.

(d) Purchase Price. The purchase price for any Ti Shares Solid

pursuant to the Option shall be an amount equal to the trends of the him and low trading prices for the TI Shares on the WASON, Matthew Market for the national stock exchange on which the TI Shares are then traded on the Market of the Offer. The full amount of the purchase price for any TI Market by TI pursuant to this Section 12 shall be paid in full in task by wife transfer timmediately available funds on the date of Closing.

13. Arbitration. All claims, disputes and ether masters in the control of the con

arising out of, or relating to, this Agreement shall be submitted to arbitration in accordance with the Rules of the American Arbitration Association (the "AAA") then in effect, unless the parties nutually agree of bereion, and parameter to the following procedures:

- (a) Notice of the demand for arbitration shall be filled in writing with the other Party to this Agreement and with the AAA. Three established shall be chosen. Each Party shall select one arbitrator, and the Adelicate Arbitration Association shall select the third arbitrator. A determination by a majority of the panel shall be binding on the Parties.
- (b) Reasonable discovery, as determined in the sole discretion of the arbitrators, shall be allowed.
  - (c) All arbitration proceedings shall be held in Miant, Florida.
  - (d) The Parties agree that the issues being resulting the second agree of the control of the con

be determined by arbitration pursuant to the provisions and forth berein and pursuant to the applicable rules of the American Arbitration Association the effect insofar as such rules are not inconsistent with the provisions set form herein.

- (e) The costs and fees of the arbitration shall be allocated by the arbitrators. The Party or Parties prevailing in the arbitration will be entitled, in addition to such other relief as may be granted, to reasonable attorneys' fees, if any, as shall be awarded by the arbitrators.
- (f) The award rendered by the arbitrators shall be final and in writing, and judgment may be entered in accordance with applicable law and in any court having jurisdiction thereof.
  - 14. Notices. Except for those notices required pursuant to Section 14.

above, all notices to be otherwise given herein shall be effective and receipt and shall be in writing and delivered personally of by recognized delivery service or mailed, first class mail, postage prepaid or given by telegram, telecopy or other similar means (followed with a confirmation by mail) to the parties, as the case may be, at the following address or such other address as may hereafter be designated, in writing, by the respective factly in accordance with this section:

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Name address

TI, US-TI,:

TELEA NEW YEAR, W.A.

TI USA ISP, and

Via de las des Castillas, II

TI USA Portal to:

Complete Atlet

1811 - 1/a/ plants 18124 Portugire de Alegras

near everes Madrid. These

Attematica: Cristian Labore

影演說: 中海中市第一座原第一页基框等

With a copy to:

1221 Brichell Armine Miani, Florida 32221

Attentions done & Jackson, Jr.

聖職就是 医原面后炎 医节使中面节息管

IDT:

520 Broad Street

Novark, New Jersey (\*155) Attention: Ire Greenstein

Fax: (261) 420-2386

15. Entire Agreement. This Agreement constitutes the entire agreement

between the Parties, and supersedes all negotiations, prior discussions, agreements, preliminary agreements or understandings between the Parties, whether written or oral. Only the rights or obligations of the Parties that are reflected in this Agreement shall survive after its except as specifically stated herein. This Agreement may not be amended, supplemented or otherwise hodeling except by an instrument in writing signed by the Parties.

16. Binding Effect and Benefit of Agreement. This Agreement which the

binding upon, and shall insure to the benefit of, the Pasting Paters and The respective successors in interest and permitted assigns. This birement follows:

than Section 4 hereof, which shall be binding without any such beset approval is subject to the approval of the board of directors of each fairly.

17. Severability. If any term or provision hereof or the stalkers of

thereof to any circumstance shall be held invalid or unsufficeable. Such tell provision shall be ineffective but shall not affect in any tespect whatsasted the validity of the remainder of this Agreement; and the flaties shall immediately renegotiate such term or provision to eliminate such invalidity of unenforceability, maintaining to the greatest extent permissible the episte the Agreement as originally written.

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18. No Waiver. No consent or waiver, express of implied, by a facty in the

performance by the other Party to or of any breach or default by the other Party of its obligations hereunder shall be deemed or construed to be a consent of waiver to or of any other breach or default in the performance by such other Party of the same or any other obligations of such other Party hereinader. The giving of consent by a Party in any one instance shall not limit or waive the necessity to obtain such Party's consent in any future instance. No waive of any rights under this Agreement shall be binding unless it is in writing signal by the Party waiving such rights.

19. Further Assurances. The Parties hereby agree to execute and deliver

all such further instruments, documents and/or agreements, as well as to take any further action, which may be necessary to carry out the transactions contemplated under this Agreement and the intent of the fartles become

20. Governing Law: Interpretation. This Assessment shall be questionally

and construed in accordance with the laws of the State of New York, without regard to the conflicts of laws principles thereof. As used in this Agreement, the masculine gender shall include the feminine of tester quotes, and the places shall include the singular wherever appropriate. The littles of Destines hereof have been inserted as a matter of convenience of reference only and shall not control or affect the meaning or construction of any of the testes of provisions hereof.

THE REMAINDER OF THIS PAGE HAS BESSY LEST BEARE SHEET SHEET

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IN WITNESS WHEREOF, the Parties hereto have executed this Agreement on the date and year first above written.

<TABLE>
<CAPTION>
IDT Corporation
<S>
By: /s/ Morris Lichtenstein

Its: Executive V.P.of Business Development

Terra Networks Access
Services USA LLC

By:
As an authorized officer of IDT Corporation,
a member of Terra Networks Access Services

Total Detworks, 5 A.

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Byt 181 Abel Linksen

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Ner As in authorized of the a member of there because

Secure car Sink like

By: /s/ Alfredo Villalobos

As an authorized officer of Terra Networks
USA, Inc., a member of Terra Networks
Access Services USA LLC

By: 10/ Alfred Tolly (A)
As an authorized of the control of the co

Terra Necessary 1984, 1985.

Api /s/ Alisen Tillein Les: Presiden

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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FORM 10-K/A

FOR ANNUAL AND TRANSITION REPORTS PURSUANT TO SECTIONS 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1994

[X]ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECRETIES EXCENSED ACT OF 1934 FOR THE FISCAL YEAR ENDED JULY 31, 1998, 02

[\_]TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(4) OF THE SECURITIES EXCHANGE ACT OF 1934.

Commission File Wasber: 0-27898

IDT CORPORATION (Exact name of registrant as specified in its observe)

Delaware (State or other jurisdiction of incorporation or organization)

22-3418636 11.R.S. Employer Identification Number)

520 Broad Street

Newark. New Jersey 37132 (Address of principal executive offices, installing significant

(201) 928-1000 (Registrant's telephone number, inclusion and code)

Securities registered pursuant to Section 12(b) of the Ast: None Securities registered pursuant to Section 12(q) of the Ast: Common State, par value \$.01 per share

(Title of ciass)

Indicate by check mark whether the Segistrant( [1] has filed all reports required to be filed by Section 13 or 15(d) of the Securities Recharge Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 30 days. Yes (2) No. [1]

Indicate by check mark if disclosure of delinquent files parameter 405 of Regulation S-K is not contained barein, and will not be contained to the best of Registrant's knowledge, in definitive pray or information statements incorporated by reference in Part III of this form 10-K are any amendment to this Form 10-K. []

The aggregate market value of the voting stock held by non-affiliates of the Registrant, based on the closing price of the Common Stock on October 19, 1975 of \$22.875, as reported on the Nasdaq National Market, was appreciately filly million (assuming the conversion of all of the Company's states of Common Stock into Common Stock). Shares of Common Stock held by and officer and director and by each person who owns it or more of the massaction formal Stock (assuming conversion of the Registrant's Class A Common Stock) have been excluded from this computation, in that such persons may be desired to be affiliates of the Registrant. This determination of affiliate states is necessarily a conclusive determination for any other purpose.

As of October 29, 1999, the Registrant had outstanding 24,100,383 shares of Common Stock, \$.01 par value, and 10,029,758 shares of Class & Common Stock, \$.01 par value.

# DOCUMENTS INCORPORATED BY REFERENCE

Certain information in the Registrant's definitive From Statement for 1999 Annual Meeting of Stockholders, was filed with the Secretices and Exchange Commission pursuant to Regulation 14A. November 15, 1999 is incorporated by reference in Part III (Items 10, 11, 12 and 13) of this form 10-K.

#### INDEX

#### IUT CORPORATION

### ANNUAL REPORT ON FORM 10-R/A

<TABLE> <CAPTION> Page No. service of letter as as <C> <S> PART I **3**2 Item 4. Submission of Matters to a Vote of Messelty Balders ... PART II Item 5. Market for Registrant's Common Samiley 金額線 器線道線電線線 Item 6. Item 7. Management's Discussion and Analysis of Figure 14. Condition and Results of Operations. Item 7A. Quantitative and Qualitative Disclosures assess Market Item 8. Financial Statements and Supplementary Westernesses 審養 Item 9. Changes in and Disagreements with Associations PART III Item 10. Directors and Executive Officers of the Sequenties ..... Item 12. Security Ownership of Certain Beneficial Company and 46 Item 13. Certain Relationships and 具体系统系统 智宏語的基础课程系统程序中以上中中中心 PART IV Item 14. Exhibits, Financial Statement Schedulass, and Seguites (1886) 4.4 Form 8-K..... 養職! 撤離 

</TABLE>

Item 1. BUSINESS.

Summary

As used in this Annual Report, unless the context otherwise requires, the terms "the Company" and "IDT" refer to IDT Corporation, a Delevate corporation, its predecessor, International Discount Telecompositions.

Corp., a New York corporation ("IDT New York"), and their substitutions, collectively. All information in this Annual Report gives effect to the reincorporation of the Company in Delaware. The Company's fixed year ending July 31 of each calendar year. Each reference to a Fiscal Year in this Annual Report refers to the Fiscal Year ending in the calendar year indicates (e.g., Fiscal 1999 refers to the Fiscal Year ended July 31, 1999).

IDT Corporation is a leading facilities—based energing multipational carried that provides a broad range of telecommunications services to while and retail customers worldwide. The company offers integrated and company priced international and domestic long distance telecommunications services. The Company's majority—owned Net27hore. Internet telecommunications services. The Company's telecommunications services include was services, prepaid calling cards, international retail services and domestic long distance services. The Company has grown considerably in ternation generating revenues of \$135.2 million, \$235.4 million and \$255.2 million.

IDT delivers its telecommunications services over a high-quality consisting of 70 switches in the U.S. and Europe and owned and least appear on 16 undersea fiber optic cables. In addition, the Company delivers transmission capacity from other carriers. The Company delivers is international traffic worldwide pursuant to its agreements with Carriers, foreign carriers, and 21 of the companies that are primarily responsible for providing telecommunications services in particular (many of which are commonly referred to as "lost, Telephone and Telephone, or "PTTs"). In addition, IDT maintains a high-appeal network that services Net2Phone's Internet telephony services.

As of October 1, 1999, the Company had approximately 135 wholes in the U.S. and Europe. In addition, IDT offers intell long distances services to individual and business customers in the U.S. and well within the U.S., IDT provides dedicated and distance in the U.S. and well within the upproximately 65,000 retail customers. Notificated and distance in the upper telephony services, which allow customers to make telephone tells from a multimedia PC to any telephone, and the NotiFrance Distance with the upper tells are upper to be a total of over 1.8 million registered customers well and the upper tells.

The Company operates a growing telecommunications network consisting of the Total and Nortel switches in the U.S. and Europe: [11] is owned and Labora undersea fiber optic cables connecting the Company's U.S. facilities with its international facilities and with the facilities of its foreign parties. Europe, Latin America and Asia; and (iii) remain transmission capacity obtained on a per-minute basis from other telephone carriers. The Company monitors its network 24 hours a day, seven days a week through an artists network operations center.

The Company plans to expand its global telecommunications detwerk infrastructure, in order to allow the Company to route a greater percentage of its international long distance traffic over owned limbs. Booking calls come

owned lines, rather than leased lines, will help the Company to reduce the operating costs, ensure the quality of its service and expand its ossessed base. However, the Company follows a disciplined, incremental approach to expanding its network, adding new facilities only when it osterwises that investments are justified by traffic volumes. Generally, INT esters new markets by leasing fiber capacity. As traffic grows, the Company typically invests in bandwith to realize cost savings from routing calls over an entwork. As traffic

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increases further, the Company may install a switch to increase overall capacity. If volume continues to grow, the Company may deploy additional switching and/or fiber capacity. IDT installed company—what switches in the U.K. and the Netherlands in Fiscal 1999. The company plans to install and/or upgrade facilities in France, Italy, Spain, Germany and Mastrie by the end of Fiscal 2000, and to continue to pursue operating agreements with interest carriers in order to terminate traffic directly at favorable sets.

IDT also operates a domestic Internet network consisting of matifie lease lines. IDT's Internet access networks provide local dial-up access the "points of presence" (or "POPs") owned by the Company, through which subscribers may access the Internet. The Company's domestic Internet network also includes about 375 additional POPs owned by local and regional internet service providers, which the Company refers to as its "Allianse Partiers."

This Internet network, combined with the Company's telephony traffic.

## History

The Company was founded in August 1990 and was originally incorporated in New York as "International Discount Tolecommunications Corp." The Company was renamed IDT Corporation and reincorporated in Delaware in Company's main offices are located at 190 Main Street, New York 1995 (1995) (19

The Company entered the telecommunications was inces by introducing the international call reorigination service in improve the committee and c opportunity created by the large spread between \$6.\$. and \$68 mile for the large spread between \$6.\$. international long distance telephone rates. Last distance selling comments certain highly regulated international markets are effect promises are effect. Company's call reorigination service enables customers to access a 2.2. dist tone from overseas and place international calls that are received in the rates and superior transmission quality. The uses the expective desires & and the calling volume generated by, its coll recription business to seek the domestic long distance business in late 1983 by seems lage desir distance services of other carriers to its domestic customests, as a value assume services for its domestic long distance customers, the Company became aging intermediate access in early 1994, eventually offering diag- and and deficient and access in early 1994, eventually offering diag. access to individuals and businesses as stand-alone services. In 1999, The began reselling to other long distance carriors access to the first all the control of the contr telephone rates and special tariffs the Company Thronds as a remain of the calling volume generated by its call reorigination customers. The calling began marketing its prepaid calling cards in January 1997.

IDT entered the Internet telephony market in August 1996 with its introduction of PC2Phone, the first connercial talegious service to consecut the internet. The Company expanded its Internet telephony offerings in Suptember 1997 with the introduction of Net2Phone Direct, a service that analyse users to make international and domestic calls over the Internet using etablish the

In April 1998, the Company launched Click/Talk, an Internet telephony parameter which allows customers to make calls to the toll-free manners of e-companies companies anywhere in the world using a PC. In August 1998, the Company introduced Click/CallMe, which allows consumers visiting e-companies to contact customer sales representatives from the Web sites of such companies without charge.

## Offerings of Net2Phone

On August 3, 1999, Net2Phone completed an initial public offering of 6,210,000 shares of its Common Stock (the "Initial Public Offering"), yielding \$85.3 million in net proceeds, to be used for development and maintenance of strategic Internet relationships, advertising and production, research and development, the upgrading and expension of its network and general composate purposes, including working capital.

Prior to the Initial Public Offering, Net2Fhone was a 12-comed tired subsidiary of the Company. As such, Net2Fhone reseived various services provided by the Company, including administration (accounting, next) resources, legal), customer support, telecomputications and joint mattering. The Company also provided Net2Fhone with a number of its executives and employees. The Company has historically allocated a parties of its executives services related to those services it provided to Net2Fhone. Next of these services were provided to Net2Fhone pursuant to any written agreement next the Company and Net2Fhone.

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After the Initial Public Offering, the Company comes \$4.20 of the confidence stock of Net2Phone. The Company comes Class & stock that has twice the volume power of Net2Phone's common stock. Therefore, after the Initial Public Offering, the Company controlled 64.00 of Net2Phone's vota.

In connection with Net2Phone's Initial Public offering, the Company of the into several agreements with Net2Phone, including an assistant agreement, an IOT services agreement, a Met2Phone services agreement, a tax sharing and indemnification agreement, a joint management agreement and an Internet/telecommunications agreement.

On November 4, 1999 Net2Phone filed a registration statement with Securities and Exchange Commission for the sale of 6,10,000 states to be stock (the "November Offering"). Of the 6,300,000 states to be sale of the sale of

This Annual Report on Form 10-K contains forward-looking statement with the meaning of Section 27A of the Securities Act of 1919 and Section 1914. Such forward-looking statement and securities Exchange Act of 1934. Such forward-looking statement its growth statement and services, expand its sales force, expand its expand its sales force, expand its exp

forward-looking statements. Investors should consult all of the information set forth herein and the other information set forth from time to time in the company's Reports on Forms 10-Q and 8-8.

Industry

Overview

The international long distance industry, which principally consists of the transmission of voice and data between countries, is undergoing a period of rapid, fundamental change that has resulted, and is expected to contain a result, in significant growth in the usage of international telecommunications sources, in 1997, the international distance telecommunications industry accounted for approximately 1.5 dillion minutes of use, an increase of 14% from 71.7 dillion distance of use in 1997, and up from approximately 24.6 dillion minutes of use in 1997. Industry courses have estimated that approximately \$67.0 dillion in 1997. Industry courses have estimated that by 2001 this market may approach \$98.0 dillion in reverses and 143.2 dillion minutes of use, representing compound annual growth rates from 1997 of 10.04 and 15.03, respectively.

The Company believes that growth in international long distance services being driven by (i) the globalization of the world's estimates and the worldwide trend toward deregulation of the telecommunications services arising from increased competition generated by privational and deregulation; (iii) increased worldwide teleghous dessity as accessibility arising from technological advances and greater increases to telecommunications infrastructure, including the deployment of wireless networks; (iv) a wider selection of products and pervious; and the first in the transmission of data traffic via internal company pelieves that growth is traffic originated in manual control of the U.S. will be higher than growth in traffic originated within the U.S. due to recent deregulation in many farsign markets. Follows in emerging markets.

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Globalization: The increased globalization of commerce, true and travel as stimulated demand for international long distance services, which is true as spurred the continuing deregulation and privatization of telegometric markets, which have traditionally been served by state-owned descriptions providers. In the U.S., demand for international long distance services been boosted by a continued surge of international long distance services been been boosted by a continued surge of international calls to their country of origin, using any telephone, which relatives back in their country of origin, using any telephone, which needing to demonstrate a credit history. The debit calling the formal currently the top provider of international debit cast calling the formation U.S., putting it in position to benefit from this trend.

Declining prices: The reduction of outbound intermetional last distance rates, resulting from the increased competition quantated by distribute and privatization, continues to make intermetional calling available to a made larger customer base. This, in turn, has attended increases traffic telephone.

Increased teledensity: Stimulated by economic growth and development, government initiatives and technological advances, the number of telephone lines around the world has increased dramatically, and is expected to lead to greater demand for international telecommunications services.

Wider selection of products and services: The proliferation of communications devices, including cellular telephones, facinally medical pagers, data communications devices and communications equipment has led to general increase in the use of telecommunications services. In addition, by growing number of products and services are available to an increasing particle of the world's population. This availability is driving the increasing demand for these services on both a singular and bendled basis, requiring contract for offer a wide array of voice and data products and services.

Growth of data traffic: The increased availability of higher-casility and higher-capacity bandwith has enabled international long distance carries improve service quality and provide a wider array of data services, while displayed lowering costs. The demand for data services, including international descriptions increased rapidly, and is expected to continue to increase at a sound pace in the foreseeable future.

Regulatory and Competitive Environment

Consumer demand and competitive initiatives have ested as substitute for government deregulation, especially is developed communication. accelerated in the U.S. in 1984 with the divessitive by American Telephone a Telegraph, Inc. ("AT&T") of the regional bell specation companies. Today. there are over 500 U.S. long distance companies, most of which are small as medium-sized companies. In order to be successful, these small and medium-sized companies typically offer their customers a full mange of services. including international long distance. However, mast of these carriers do more have the critical mass of customers to readite waited discusses am international traffic from the larger Tagesiasias was as despisate the companies and the companies of the c MCI WorldCom, Inc. ("MCI WorldCom") and Sprint Compactables ("Finishes"). The addition, these companies have only a limited abblice to improve a international facilities. Alternactive intersetional same same see she Company, have capitalized on this dement for inter expense expense in a company. transmission facilities. These Alternatives interestables and American also Americans take advantage of larger traffic volumes in order to called volume discounts on international routes (remain trasfilm) 和四級/企業 appense in 医经常基层电影电路 经股份股 电影影 international carriers have become established, they been also begin to overflow traffic from the larger leng distinged provide the traffic from the larger length distinction. transmission facilities.

Deregulation in the U.K. began in 1911 when Mercury, a substitute of the Wireless plc, was granted a license to operate a facilities best at a compete with British Telecommunications pic ("NT"). Desegulation of the triple of the Markets for Telecommunication Services" in 1980. A series of the European Union directives, reports and actions have resulted in significant but not complete deregulation of the telecommunications market is scheduled to cour in 1980 and the implementation of the European Union's "Amounting Directive to the

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Interconnection Directive," which mandates the introduction of the and carrier pre-selection by 2000. See "Regulation-Durgean Regulation Durgean Regulation Durgean Regulation of Telecommunications Services." A similar movement toward deregulation has already taken place in Australia and New Sealand, and is also taken place in Australia and New Sealand, and is also taken place allow competition for value-added and other selected telecommunications and services and features, including data and features telecommunication and privations have also allowed new long distance providers to emerge in other foreign arthur allowed countries, however, the rate of change and emergence of competitions are allowed.

slow, and the timing and extent of future derequisetion is whomethelm.

On February 15, 1997, the U.S. and 68 other countries signed the Agreement and agreed to open their telecommunications markets to compete and foreign ownership starting in January 1993. These 69 countries represent approximately 95% of worldwide telecommunications traffic. The Countries believes that the WTO Agreement will provide 107 with significant opportunities to compete in markets in which it did not provide the access, and to provide facilities—based services to sel 100 these countries. The Federal Communications Commission ("FCC") issued as order that significantly reduces U.S. regulation of international services is considered in the U.S.'s commitments under the WTO Agreement. This dides is expected to increase opportunities for foreign carriers to compete in the countries for foreign markets and to develop alternative termination attacks.

Deregulation has encouraged competition, which is turn has proposed derivation of products and services at lower prices. The Company believes that the lower prices for telecomputations services have resulted from increased competition have been more than effect by decreases in the costs of providing such services and increases in telecommunications usage. For example, based on FCC data for the period through 1995, per-minute settlement payments by U.S. based carriers to introduce the period, however, per-minute international billed revenues fell only I.S. from \$1.02 in 1989 to \$0.88 in 1993. The Company believes that as settlement rates and capacity costs continue to decline, international long distance will continue to provide opportunities to generate relatively has revenues and per-minute gross profits.

International Switched Long Distance Services

International switched long distance services are provided through and transmission facilities that automatically route dails to distance upon a predetermined set of routing driteria. In the 3.3. At interesting upon a predetermined set of routing driteria. In the 3.3. At interesting upon a predetermined set of routing driteria. In the 3.3. At interesting upon a predetermined set of constant data and is switched to the caller's domestic long distance data. The description of the distance carrier's international gateway switch. From there it is described to a corresponding gateway switch operated in the country of destination by the dominant carrier of that country and then is routed to the party being daily

International long distance providers can generally be calculated as extent of their ownership and use of switches and transmission facilities. The largest U.S. carriers, AT&T, MCI WorldCom and Sprint princetly utility of the U.S. transmission facilities and tend to use other international lang fine providers to reach niche markets where they do not come a network, and carrier has transmission facilities that comes the market transmission facilities that comes the major long distance providers offer service, a significantly designed group of long distance providers has emerged, which was and operate that carriers to terminate traffic or use a combination of results appeared to be low.

Operating Agreements. Operating agreements provide for the termination of traffic in, and return traffic from, the international long distance providers that have rights in facilities in different countries at a applicated accounting rate. Almost all international calls are carried under the accounting rate system, a framework

for originating, carrying and terminating calls that has been in place stone just after World War II. Within each country, the regulatory authority negotiates rates with a foreign PTT. These accounting rates team to be artificially inflated, with no relation to the actual costs of carrying traffic.

Under a traditional operating agreement, the international less distance provider that originates more traffic compensates the long distance provider in the other country by paying an amount determined by multiplying the set traffic imbalance (the difference between minutes sent and minutes received by the settlement rate, which is generally one-half the accounting sets. The atypical operating agreement, each carrier has a right in its portion of transmission facilities between two countries.

A carrier gains ownership rights in a fiber optic cable by purchasing direct ownership in a particular cable (usually prior to the time that the cable is placed in service) by acquiring an "indefeasible right of use" (INI), is a previously installed cable, or by leasing or obtaining capacity from another long distance provider that either has direct ownership or IND fights in the cable. In situations where a long distance provider has sufficiently high traffic volume, routing calls across an indefeasible right of use or leasef cable capacity is generally more cost-effective on a per-call basis than the use of resale arrangements with other long distance providers. However, leased capacity and acquisition of an indefeasible right of use requires a substantial initial investment based on the amount of capacity acquires.

Transit Arrangements. In addition to utilizing an operating agreement to terminate traffic delivered from one country directly to enother. An international long distance provider may enter into transit agreements these arrangements, a long distance provider in an intermediate country carries the traffic to the country of destination.

Switched Resale Arrangements. A switched 265616 多定常的现在分类 电影影響 电影影响 医眼球 involves the wholesale purchase of termination dervices on a variable. The minute basis by one long distance provider from assetses. 燕 多种原态器 international call may pass through the factilities of several last distance resellers before it reaches the foreign tasilities bases carries than ultimately terminates the call. State Installer, Elses gesteet with weath the deregulation of the U.S. market, enables the emergence of while see alless are international providers that relied, at ideas in parts, en target and the control of the contro services acquired on a wholesale basis from ather providers a management arrangements set per-minute prices for difference some some which were be quaranteed for a set time period or which may be satisfied to the first the first to market for international transmission is extramely dynamic in the same as any long distance resellers emerge, and as existing providers newspace to fluctuating costs and competitive pressures. In state to effectively supply costs when utilizing resale arrangements, 1989 就多数数数数 医电影影響 医电影 through pricing adjustments or routing 磷酸盐等抗磷酸。

Alternative Transit/Termination Arrangements. As the international long distance market began to deregulate, long distance providers developed alternative transit/termination arrangements in an effort to decrease their costs of terminating international traffic. Some of the more significant arrangements include refiling, international single result and owners as switching facilities in foreign countries.

Refiling and transiting of traffic, which take advantage of dispersion is settlement rates between different countries, allow traffic to a destination country to be treated as if it originated in another country that benefits from lower settlement rates with the destination country. Executy results in

a lower overall termination cost. The difference between transit and refiled is that, with respect to transit, the long distance provider in the destination country has a direct relationship with the originating long distance provider and is aware of the arrangement, while with refiling it is likely that the long distance provider in the destination country is set every of the country in which the traffic originates of the originating complete with either U.S. regulations or the regulations of the intersections.

Telecommunication Union.

Under international simple resale, a long distance provider completely bypasses the accounting rate system by connecting an international leases private line (i) to the public switched telephone network of two countries

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or (ii) directly to the premises of a customer or partner in one country and the public switched telephone network in the other country. While international simple resale is currently only sanstioned by applicable regulatory authorities on a limited number of routes, including 7.5.—4.8., U.S.—Canada, U.S.—Sweden, U.S.—New Zealand, U.S.—Australia, U.S.—Wetherlands, U.K.—worldwide, Canada—U.K. and U.S.—Japan, it is increasing in the laterational telecommunications market continues. In addition, deregulation has made to possible for U.S.—based long distance providers to establish their own switching facilities in certain foreign countries, enabling them to terminate traffic directly.

Competitive Opportunities and Advances in Telescommunications Testescommunication

The combination of a continually expanding global telecommunications are consumer demand for lower prices with improved quality and service. And ongoing deregulation has created competitive apparametries in many competitive apparametries in many competitive apparametries in many competitive apparametries. Similarly, new technologies, including fiber aptic cable and improvements in digital compression, have improved quality and increased transmission casts decreased transmission capacities and speed, with transmission casts decreasing as a result in addition, the growth of the Internet as a communications mention, and advances in packet switching technology and Internet telephony are expected to have an increasing impact on the international telecommunications matter.

Advances in technology have created a variety of ways for telegraphic carriers to provide customer access to their networks and services. These include customer-paid local access, international and domestic colleges access, direct digital access through dedicated lines, equal services automated routing from the public switched telephone betweek, call reorigination and Internet telephony. The type of access direct depends of the customer, and the regulatory environment in which the carrier competes. Overall, these changes have resulted in a trend towards bypassing traditional international long distance operating agreements as international long distance companies seek to operate more efficiently.

In a deregulated country such as the U.S., carriers can establish switching facilities, own or lease fiber optic cable, enter into operating accordingly, provide direct according a service. The markets that have not deregulated or are alow in implementing descriptions international long distance carriers have used advances in technology to develop innovative alternative access methods, such as call recording to other countries, where deregulation has commenced but has not been completely carriers are permitted to offer data and factorials services, as well as limited voice services including those to closed user groups, but are permitted to offer full voice telephony. As countries designized, the data for alternative access methods typically decreases because carriers are

permitted to offer a wider range of facilities-based services on a transmission basis.

The most common form of alternative international addeds, traditional design reorigination, avoids the high international rates offered by the delinest carrier in a particular regulated country by providing the west with a state tone from a deregulated country, typically the U.S. To place a call water traditional call reorigination, a user dials a unique process as the second call reorigination. international carrier's switching center and them hange of effect it fines. The user then receives an automated callback providing a dial time from the 9.3. which enables the user to complete the call. Technical importance, standing from inexpensive dialers to sophisticated in-country switches as a second secon enabled telecommunications carriers to offer a "transparent" form of mail reorigination. The customer dials into the local switch, dos then wide the international number in the usual fashion, without the "hang-up" and "callback," and the international call is automatically and rapidly processes. The Company believes that as deregulation occurs and company believes that as deregulation occurs and various markets around the world, the pricing advantage of traditional mask reorigination to most destinations Inlative to 的对象的对象的最高的数据 多别是我们就是是那些最高 direct dial service will diminish in those markets.

Developments in the Internet Industry

Use of the Internet has grown rapidly since its initial commensional as the early 1990's. However, determining the precise number of internet seems in extremely difficult because (i) the Internet seems hat have a

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single point of control from which statistics may be restricted (1) are connected and disconnected from the Internet on a continual basis of (iii) a large number of users may access the Internet through a single network. International Data Corporation (\*IOC\*) estimates that the network internet users worldwide will increase from approximately 60 million in 2002, representing a compound annual growth rate of 16. Forrester Research projects that revenue from Internet access services (U.S. will grow from \$6.5 billion in 1999, to \$31.8 billion in 2002, annual growth rate of 35%.

The Internet has evolved dramatically owns the last merembel weeks as a result of several trends affecting the computer the companion and companion and approximately These trends include (i) the migration by organizations from properties mainframe environments to open systems and distributed compatings (1) emergence of low-cost, high-capacity telecompacies line behaviors (111) increased use of PCs in the home; (iv) the increased percentage of PCs than are equipped with modems; (v) the growth of commercial co-line services free the growth of information, entertainment and commercial applications (call) the increase in the number and variety of services available on the lacestage and (viii) the widening acceptance of Intermet makes teams and expenses to the control of the c ("e-commerce") as reliable and more convenience and some convenience conducted through more traditional means. Through an interest content to users can access commercial, educational and appendent access access, and access graphics, newspapers, magazines, likerary catalogs, and see a see and other information. Currently, the primary uses of the legacity include a second Web browsing, electronic commerce, 對意義 在主義數理實際影響。 實驗驗證券 复称降叶基础。 的态势能。 bulletin boards, chat services and other on-line services.

In addition, during the last few years, several newless and and deling tools have become available that have enabled easier access to the several newless and the internet. Navigational software such as Metacage Navigation and Microsoft's Internet Explorer, and search tools from such companies as Excite@Home Corp., InfoSeek Corp. and Lycos, inc. help users access information from the Internet.

As the volume of information available of organizations, commuted specified has increased and the use of data communications has proved as a preference means of day-to-day communications, organizations that seek a proved access points to their own networks and affiliates desired to establish with detects, the address interconnections that businesses desire to establish with detects, consumers suppliers and affiliates generally has made the development of provided access systems on a case-by-case basis costly and time consuming. As a tendity many organizations seek reliable, high-speed and cost-effective means internetworking and increasingly rely on the internet. As reliable on the Internet for the transmission of data, applications and electronic continues to grow among organizations, the Company believes that these organizations will require fast, reliable, geographically discussed and competitively priced Internet access and services.

# Internet Telephony

The Internet telephony industry began in 1995, when experienced internet users began to transfer voice messages from one personal computer to another. In 1995, VocalTec Communications, itd. ("VocalTec") introduced software that allowed personal computer users to place international calls wie the internet to other personal computer users for the price of a local call. In its carly months, the growth of Internet telephony was constrained due to the place quality of the calls and because calls were mainly limited to those places from one personal computer to another.

The poor sound quality of Internet telephony was fire the fact that Internet was not created to provide for similarities which the entire conventional voice communication circuits, in which the entire conventional voice data is divided into discrete packets that are transmitted that the Internet. These packets must travel through extend to the internet in the convention, which may cause misrouties, and delays transmission and reception. The limited capacity of the internet has restrained the growth rate of Internet telephony.

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However, as the industry has grown, substantial improvements have your measurements have substantially reduced delays. The use networks or intranets to transmit calls as an alternative to the majorithms have substantially problems. Another may development the introduction of gateway servers, which connect particles the networks such as the Internet to circuit—witched paties to appear to be provided in hardware, software and networks are expected to improve the quality and viability of Internet to improve the quality and viability of Internet to improve the duality and viability of Internet to improve the constant of the expected to appear to the circuit—switched networks, because carriers can complete an appear to place more calls on a single line.

Internet telephony has emerged as a low cost districtive to traditional distance calls. IDC projects that the internet telephony market will prove rapidly to over \$23.4 billion in 2003, from approximately 31.1 billion is that and that Internet telephony will account for nearly 11.4 of domestic and international long distance voice traffic by 2001.

Internet telephone calls are less expensive than traditional internet long distance calls primarily because these calls are carried over the Internet or a proprietary network and therefore bypass a significant position of international long distance tariffs. The technology by which internet calls are made is also more cost-effective than the technology by which traditional long distance calls are made. In projects that connects

Internet will grow to approximately \$1.3 trillies in 2003.

Market Opportunity

The market for international voice and data telecomputications is interpolated fundamental change and has experienced significant growth as a result of deregulation and privatization of telecompunications markets worldwide; the convergence of traditional voice and packet switching technology; and (iii) the growth of the Internet as a communications medium, including Internet telephony.

Deregulation and Privatization of Telecommunications Markets
Worldwide. Significant legislation and agreements have been adopted since the
beginning of 1996 which are expected to lead to increased liberalization of
the majority of the world's telecommunication markets, includings

- the U.S. Telecommunications Act, signed in February 1996, which establishes parameters for the implementation of full competition in the U.S. domestic local and long distance markets:
- the European Union's Services Directive, adopted in 1990, which abolishes exclusive rights for the provision of voice telephony services throughout the European Union and the public switched telephone between of any member country of the European Union by January 1, 1495, subject to extension by certain European Union member countries; and
- the WTO Agreement, signed in February 1997, which creates a framework under which 69 countries have committed to liberalize their telecommunications laws in order to persit increased competitions and, it most cases, foreign ownership in their telecommunications markets, beginning in 1998.

The Company believes that these initiatives, as well as other proposal legislation and agreements, will provide increased apportunities for another competitive carriers such as IDT to provide telecommunications services in targeted markets. Deregulation has encouraged corrections, which in these has prompted carriers to offer a wider selection of services and reduce priors. The industry's projections for substantially increased international plants of use and revenue over both the near term and long term are based in part on the belief that reduced pricing as a result of decays at its and competition will result in a substantial increase in the demand for telecommunications services in most markets.

Convergence of Traditional Voice and Packet Switching
Technology. Technological advancements have allowed the use of "packet
switching" technology for the transmission of voice telecommunications
traffic, enabling a substantial increase in network efficiency, as well as the
use of the Internet for voice communications.

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Traditional international long distance calls use a templify aliet "switching," which carries the calls over international value telephonenetworks. Circuit switching requires a dedicated connection between the and the recipient which must stay open for the distance of the call. In the other hand, packet switching technology breaks value and the resistance their original form for delivery to the recipient. This technology allows packets representing multiple conversations to be carried over the analysis and is therefore inherently more efficient than is circuit which technology. In addition, the use of the Internet as a value communication medium provides significant reductions in the case of transmitting teaching while bypassing the cumbersome and expensive actions as

international voice communications. The development of volta applications for the Internet is part of a larger trend of convergence of standard volta and data networks. Internet telephony services are expected to be the of the fastest growth segments in the telecommunications industry.

# The IDT Approach

IDT's background as a leading alternative provider of wholesale and setall international telecommunications services, combined with its experience as a domestic Internet service provider and its leadership rate in the field of Internet telephony, position it to capitalize on continuing designation in the international telecommunications marketplace and the convergence of the and data telecommunications technologies. The Company leverages its continues base, existing carrier relationships and technology platforms to it design new, low-cost termination arrangements; it offer new services such as prepaid calling cards and Internet telephony to wholesale and retail continues in target countries; and (iii) negotiate partnership arrangements with existing and emerging carriers to market the Company's Internet telephony services.

# Strategy

The Company's objective is to enhance its current position as as a leasing facilities-based provider of high-quality, low-cost telegrammatications services to wholesale and retail customers in both the U.S. and absorb elements of the Company's strategy include:

Focus on International Telecommunications. The Company believes that the international long distance market provides attractive opportunities due to its higher revenue and gross profit per minute, and higher projected quantitate compared to the domestic long distance passet. The Company targets international markets with high volumes of traffic, relatively high permitted rates and favorable prospects for desegulation and privational will create new opportunities for the Company to increase its revenue and to reduce its termination costs, while maintaining balanced growth is well and retail traffic.

Expand Switching and Transmission Facilities. The Company is continued expand and enhance its network facilities by investing to switching and transmission facilities where traffic volumes justify such investment. The Fiscal 2000, the Company intends to invest in (i) underset cables contained the U.S. and Europe, the U.S. and Asia, and points within Taxopes (ii) facilities in the U.S., the U.K., France, Italy, Spain, Germany, Asstrict and other European countries; and (iii) additional network company believes that these investments will allow it to receive the of its services and to enhance its offerings, while maintaining its high service quality.

Expand Service Offerings and Marketing Astivition. The Company will continue to develop value-added services and to market them as a wholesake and security basis in order to increase margins, optimize network will taking and improve customer loyalty. IDT has historically used technology to capitalise as regulatory opportunities and market niches by offering lawrentive value-aids services such as call reorigination, international propries calling cases and Internet telephony. In addition, the Company intends to capitalise as its strategic alliances and other relationships with U.S. and foreign companies in order to expand its customer base.

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Pursue Strategic Alliances and International Agreements. The Company has capitalized on its significant traffic volume and technological experies and

negotiate favorable termination agreements with international derrians. The Company intends to continue to seek new termination relationships with established and emerging carriers to reduce its termination destable for traditional international voice telephony, and in some cases to use its relationship with Net2Phone for additional low cost termination. To determine the Company has entered into approximately 65 agreements with carriers that provide for the favorably priced termination of its calls in over 40 countries.

Maintain Low Operating Costs and Improve Profitability. The Company seeks to continue to improve its profitability by (i) maintaining a streamlised general and administrative staff; (ii) leveraging its general and administrative staff across its complementary telecommunications services businesses; (iii) capitalizing on its wholesale traffic volumes to arrange cost-effective resale and termination arrangements, while continuing to increase its sales of margin retail international minutes; and (iv) investing in network infrastructure and selling, general and administration expenses when such investment is justified by traffic volumes.

## Services

IDT provides its customers with integrated and competitively prices international and domestic telecommunications, internet access and the majority-owned Net2Phone subsidiary. Internet telectory services.

## Telecommunications Services

The Company's four primary telecommunications services are: (1) whileself carrier services; (ii) prepaid calling cards; (111) instantional relations services for individuals and businesses; and (1v) deserviced from the U.S. The Company generated revenues from its telecommunications business of approximately \$600.500 million during Fiscal 1900. Telecommunications are represented 93.50 and 90.500, respectively, of 1000 total deservices revenues in Fiscal 1990 and Fiscal 1990.

#### Wholesale Carrier Services

The Company sells its wholesale carrier services to the international carriers, utilizing flexible and least-cost traffic to based on its expertise in navigating the complex accounting the services that way, the Company acts as a "carrier's carrier," providing the previously offered by the more established carriers. The Company is able offer competitive rates to its carrier customers as a sessific of the extensive relationships in the long distance telecommunications its ability to generate a high volume of long distance call traffic and the advantageous rates negotiated with foreign Fits and competitive consolidated revenues.

# Prepaid Calling Cards

The Company sells prepaid debit and rechargeable calling and special access to more than 230 countries and territories. The Company's that are between 10% and 50% less than the rates for international sails that are marketed primarily to ethnic communities in the U.S. that deposite him for international traffic to specific countries where the Company is a second termination agreements. Recent immigrants and members of the ethnic communities are heavy users of international long distance, give to keep in touch with family members and friends back have. The Company on the opportunity presented by the recent surge is analyzed.

developed countries to Europe's developed nations. During Fiscal 1979, seems of prepaid calling cards accounted for 49.7% of 107 % total commonly revenues.

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The Company offers both IDT-branded and hon- 127-branded seemals see 122. cards, with favorable rates to specific areas of the warid. The cardidate and making in several different dollar denominations, most commonly \$5. \$10 and \$20. "Sum table below lists the IDT phone cards sold by the Company:

California Exclusive Carolina Exclusive Centro Americard

Illinois Exclusive New York Exclusive
Long Island Exclusive Moseo Break! Cost
MAM Card Pape Colombianite

New York Exclusives Ph Centro Americard
China Card
China Card
Colombiana Card
Colombianita Card
Colombianita Card
Connecticut Exclusive
Discovery Card
Dominicall Card
Florida Exclusive
Mey York Alliance
Mey Page Meyatel
Pag 解实生的复数语言语言 英国主人在安徽会 Washington Treligities

The Company's rechargeable cards, distributed primarily through in file magazines, permit users to place calls from 43 commaries the angle in the common common and common c toll-free services.

The Company's retail customers can use its calling marge at a tend tens telephone by dialing an access number, fellowed by a sersemel labelleless. number (a "PIN") assigned to each prepaid colling that the telephone number the customer seeks to reach. The Company's switch companies the sail and it and its debit card platform reduces the outstanding belonge of the card during the call. The Company offers prepaid calling cards that can be used to access the Company's network by dialing a toll-free name of an analysis are an analysis and the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company's network by dialing a toll-free name of the company of the metropolitan markets, local area calling cards that only require a local call. The Company believes that many of its customers typically use its calling cards as their primary means of making long distance calls due to the attractive rates, (ii) reliable service, (iii) the case of momentum and budgeting their long distance spending ass (197) 能量 全球形体系主要 电影音音音音 音音 calling cards offered by the Company to different market segments.

IDT expanded its domestic debit card 数基础数据数据 电影影響 电影影響 电影影響 电影影响 电影 InterExchange and its subsidiaries (collectively, "InterExchange"), subsidiaries in May 1998. Through InterExchange, the Company operator one of the mallen's largest international debit card platforms. The 數學與基礎的 數學的基礎的 电影響 電影響 電影響 with a broad range of services used to deposit its de including billing, routing of calls, and determined the amount of newell available on each outstanding calling card.

As part of IDT's rapid expansion in the present wat sing each section. Company has initiated marketing private isher games Garage Private isher serve as lucrative promotional items and can also be used to help asserted brand name awareness. In December 1998, IST signed as the late of the signed and the signed are signed as the sign supply and distribution agreement with MANN/MARE's "NEWS STREET COMMONSTREET Candies, one of the largest confectionary brands in the world, to preside specifically-branded, private label phone cards. Through a strategic market has relationship, "M&M's(R)" cards will be available to receive manager to carrying "M&M's(R)" Chocolate Candies. The phone carries feeture the limited the and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the "M&M's(R)" Brand Characters designed and the voices of the vo "M&M's(R)" advertising. IDT handles the emtire call process of these graphs cards, including call routing, authorizations, 多常數數學基礎 數學應是重要的 學學應是

the "M&M's(R)" cards.

In February 1999, the Company launched Debitalk, its first prepaid tealing phone card, which allows people around the world to bypass the high costs of placing international calls from countries outside of the United States. Debitalk allows users to place phone calls from anywhere in the world associated touch-tone telephone with a pre-programmed callback number. Users died touch-tone telephone with a pre-programmed callback number. Users died touch access number, allow the phone to ring once, hang up, whit for the fine being listen to their real-time account balance, and died their destination number. There are no credit cards, invoices or bad debt associated with Debitalk as the callback services are prepaid.

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International Retail Services

The Company offers international retail services to customers extains of the U.S., primarily through call recricination. The Company also provides its wall reorigination customers with access to enhanced V.S. telegramusicaetions service options at U.S. long distance rates. These options includes who make the control of the itemized billing, speed dial codes that allow costomers convenient access to the call reorigination service, personalized tolds astempts 電影機 建氯基磺胺 customers to be called back at extensions where the party being the same than requested by name, remote programmable service that allows dustioners the flexibility of selecting the number called back instead of receiving the series at a preprogrammed number, access to U.S. toll-free file and the numbers, and simplified billing that combines the cost of the call mask to the costance and the cost of the customer's outbound call from the W.S. in the Wall for convenient and orderly presentation. The Company markets its call reorigination service to businesses and individuals. Intermetal career services accounted for 2.9% of IDT's total commonly and Total common in Total 1999.

As an alternative service, the Company provides international last discussions services to certain overseas customers, currently in the United Michigan. It standard international direct-dial network services. Through this service. Company offers a foreign customer the ability to place a direct tall to an international destination over the Company's lessed network at companitive rates without the need for call reorigination. In markets that are deregulating, the Company's strategy is to migrate its call reorigination customers to international direct-dial service, where operating expenses warrant. The Company expects to offer retail service in service in account.

# Domestic Long Distance Services

The Company markets certain long distance services directly to retail customers in the U.S. The Company's customers pay rates that are between and 50% less than the rates for domestic long distance service distance service as a value-added bundled service with its distance billing levels offers customers who maintain minimum monthly long distance billing levels rates that are approximately 20% less than the rates for distance provides. Domestic long distance services accounted for 1.4% of the Cappany's total consolidated revenues in Fiscal 1999.

In September 1999, the Company announced a new descrite long distance plant featuring a flat rate of 5 cents per minute with a 01.05 monthly fee. The cents per minute rate applies to all calls, 24 hours a day, 7 days a week also plans to offer rates as low as 3.5 cents per minute for customers who also subscribe to IDT's dial-up internet service. The Company policy is now the lowest cost domestic long distance provider in the country.

## Internet Services

In 1994, the Company began offering dial-up and sedicated Internet access and individuals as a value-added service for its domestic long distance service, and to businesses as a stand-alone service. IDT's internet access between which consists of multiple leased lines, offers 3) (PDTs) cannot by the Company, and approximately 375 POPs owned by local and regional internet service providers, through which subscribers may access the Internet. The Company's three primary Internet access and online services seet (1) dielectronic desirable internet access for individuals and businesses; (11) directronics desirable entertainment and information services. Internet access accounted for I.3.

# Dial-Up Access Services

The Company's dial-up service offers individuals unrestricted Internet access with an easy-to-use point-and-click graphical user interface for a fixed monthly fee. IDT provides its customers with access to a full fance of Internet applications, including e-mail functions, Web sites. Usenet news groups, databases and public domain software, as well as a full graphics package and browser software.

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The Company provides its individual customers with several pricing epilems. Currently, the Company offers Basic Internet Service for \$19.95 per month and Premium Service for \$29.95 per month. Each is a fully graphical account bundled with an Internet browser, unlimited dial-up Internet access, and an amail account. Premium Service customers are entitled to the Reuters have service, a second e-mail address, eight negabytes of personal Meb space storage, and special customer support services. The Company also offers service per IDT's long distance telephone service and maintain their monthly land distance telephone billings at or above \$40 per month. The Company offers and accounts for those customers who slop up for IDT's long distance telephone service and maintain their monthly telephone billings at or above \$150 per month. In addition, the Company offers an amail only account for \$7.95 per month.

The Company has entered into an agreement with Mail Call. Inc., pursuant which the Company's Internet subscribers are able to retrieve e-mail via telephone, using text-to-speech technology. This service, which is called "Mail Call," enables subscribers to hear their e-mail message by called toll-free telephone number, without the need for a computer. Subscribes to this service can choose to listen to the text of each message in English of Spanish), have a "hardcopy" of the message sent to any for meshine in Mark America, or reply to the message using one of several features. Mail Call also offers several preference options, including als different votices with pitches each, a default fax phone number, a customized response, and several pattern matching strings which can be used to filter and prioritize incoming e-mail messages.

In August 1999, the Company teamed up with iras, to offer to its retail and business customers roaming Internet access in over 150 countries using least vast worldwide network of 4,000 POPs. Internet roaming is available immediately to the Company's customers, who can download the least connection software at the Company's Web site. Instead of having to pay for long-distance calls to connect back to IDT's service while outside the United States, the Company's customers can now access the Internet locally in virtually every major city throughout the world. The roaming Internet service also imposed

connections with Internet connections via international casing

Direct Connect Dedicated Services

The Company offers a variety of Internet access options and applications specifically designed to address the unique needs of modium to large-sizes businesses. These corporate clients typically require high-speed dedicated circuits because they desire to put up a Web site, the nature of their business requires the transfer of large data files, or it would be impressive for them to maintain dial-up accounts for all of their employees who require Internet access.

In March 1999, the Company formed a Dedicated Internet Group for the printry purpose of selling Dedicated Internet Access. Digital Subscriber Lines ("DSL"), Web Hosting and Design and Colocation to business elects. The Dedicated Internet Group is currently staffed by 20 employees and revenues have increased from \$4,000 in new sales in April 1999 to over \$100,000 in September 1999. The Company currently charges clients using 56 kilobits per second ("56K") lines approximately \$350 per month for direct connect service and clients utilizing full Tl's approximately \$1,000 per month.

In June 1999, IDT began offering Internet access through 551. 551 uses standard telephone lines to provide access to the Internet at speeds many times faster than standard 56K modem connections, at a lower state that a dedicated leased line. IDT offers DSL service to its customers at matching rates ranging from \$125 to \$499, depending on line speed and the length of contract, with four months of free Internet access instituted in the parameter. The Company views the DSL market as largely untapped given the 34,000 to 40,000 nationally installed DSL lines and the potential market of well given five million DSL subscribers.

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Genie Services

The Company also offers the Genie online service, giving subscribers eccess to roundtables, bulletin boards and that areas, individual and multiplayer games, news, travel, entertainment, weather and other information services. Currently, the Company markets the Genie content as an enline service available only to subscribers. The Company offers internet access to Genie online subscribers for an additional fee.

Telefonica Agreement

In October 1999, IDT entered into a joint weekstee 编译字编码编辑 皱纹装置 警察於影響 Networks, S.A. (formerly known as Telefonica interesting in a management of the control of the which the parties formed two limited liability companies to provide Interest services and products for customers in the United States and products for customers in the United States and focusing on the Hispanic population in the United States. The company was formed to provide Internet access to customers in the target market, and the contributed its dial-up Internet access customess, its shattagesial sagestageses and facilities and its portfolio of current and future products for Internet access to the new company in exchange for a 49% ownership interest. The exchange company was formed to develop and manage an Internet partial that will provide content-based Internet services, electronic commerce offerings and offering Internet services to customers in the target maximum. The well amedian am developing relationships with content producers and content producers sell advertising on this new company's portal in amongsom for a los amagestable interest. Terra Networks has agreed to fund the first \$20 million of emperiods for the ISP joint venture, subject to the completion of cortains per surprise criteria.

IDT's 49% interest in the Internet access company is accounted for using the equity method of accounting. The Company's 10% interest in the intermet partial company is accounted for at cost.

## IDT/Westmintech Joint Venture

In September 1999, Chattle, Inc., a wholly owned subsidiary of IST, entered into a joint venture with Westmintech Company, L.L.C. ("Westmintech") in the form of a Delaware limited liability company named Worldwide Intercom, L.L.C. ("Worldwide Intercom") to provide high speed voice and data services, including without limitation local and long distance telephone services (dedicated and 1+), cable television service (cable and/or fiber optis), on line service with direct Internet access and Internet access services indicated and dial up) and various other Internet services and other technology related to the foregoing existing and yet to be developed, to the tenants of commercial and residential properties worldwide. Westmintech is owned in part and controlled by Charles Kushner or an entity which he controls. Mr. Kushner owns in part and controls directly or indirectly writing multifamily, retail and commercial properties throughout New York and New Jersey. Chattle, Inc. owns 75% of Worldwide Intercom and Westmintech owns remaining 25%.

Under the terms of the joint venture agreement, IV will likense to Worldwide Intercom intellectual property, technical know-how, and patent, copyright and trademark rights relating to the provision of Worldwide Intercom's services. IDT will also provide Worldwide Intercom with back office support for its services, and will arrange for the installation, activation, maintenance, repair and service of the hardware and within secessary to provide Worldwide Intercom's services. The initial term of the agreement to for a period of one year and shall be automatically secessary for one year periods. The Company will consolidate its '5' consecution in the point venture.

# Net2Dine.com

In August 1999, the Company launched Net 2010s.com, an Internet directory designed for restaurant owners and consumers which currently lists over 112,000 restaurants in the United States. Net 2010s.com attracts restaurants its Web site by offering a free restaurant listing as well as value-acted products that increase a restaurant's presence on the internet. For \$10 a month, a restaurant may subscribe to Net 2010s.com's Webpage Plan. Every subscribing restaurant receives its own mini Webpage which is built less Net 2010s.com's Web site, complete with Click 28 serve on-line reservations. Each Webpage provides detailed information about the restaurant. Including the credit card policy, specials, reservations requirements and other relevant information.

The Company intends to pursue and/or develop other opportunities is the Internet business, with a focus on identifying and exploiting miche market opportunities, specifically in markets where the Company can leverage one of more of its existing strengths.

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## Internet Telephony

In August 1996, the Company began offering Net2Phone, the first commercial telephone service to bridge calls between multimedia PCs and telephones win the Internet, and to charge for this service on a per-minute basis. Upon installation of the Net2Phone software, which is provided by Net2Phone primarily through the Internet without charge, a Net2Phone when receives an account number, and chooses a personal identification number as an added

security feature. Once the Net2Phone software is installed, a most may place toll-free "800" or "888" calls from anywhere in the world without income any charges for such calls. Upon a user's prepayment for Net2Phone Elaberation the user may begin using Net2Phone to place telephone calls worldwide. It Fiscal 1999, Net2Phone received the following awards and commentations:

- . Net2Phone Direct was named Internet Telephony Magazine's 1998 Product at
- . Net2Phone was named CTI Madazine's 1998 Exempter of the Year

A user places a Net2Phone call after establishing a connection to the Internet. The call is routed over the Internet, at no charge to the examination to the Company's telecommunications switches in the U.S. The call is then routed in the same manner as other voice telephony salls, using the Company's least-cost routing platform in order to increase the savings realized by international callers. Net2Phone's voice quality has been enhanced through the use of technology licensed from Lucent Technologies, Inc., and the safewark relating to Net2Phone is available in seven different languages. For all, originating overseas, the cost of placing and terminating the call with Net2Phone is up to 95% below the rates generally charged by traditional foreign carriers to place and terminate standard international telephone calls.

In October 1997, the Company introduced Net2Phone Direct, a commercial telephone service that enables international and domestic phone-to-phone Calls to be made via the Internet using packet switching technology. Net2Phone Direct enables phone-to-phone calling between two parties using telephones, while using the Internet to transport the long-haul compensate of the call. Users of Net2Phone Direct are able to call a local or toll-free access number, which connects the call to the Internet. Through such use of the Internet, the Company expects to significantly reduce the cost of international and domestic calling by extending the benefits of placing Internet telephone calls to customers with access to a regular telephone without requiring the use of the provided Internet access. The Company also intends to develop a global network of switches and servers, thereby expanding the Company's ability to provide competitively priced Internet telephony salutions. The Company generated net revenues from its Internet telephony business of about 10.5 million during Fiscal 1999.

IDT has entered into agreements with resellers in several foreign countries, pursuant to which such parties purchase and house the Metlimone Direct servers in their country and resell Netlihone Direct pin members to end-users. If provides customer service and technical support for Metlihone and Metlihone Direct customers in seven languages on a 24 hour per day. I say per week basis.

Sales, Marketing and Distribution

#### Telecommunications

The Company primarily markets its international telephonological as serious through its direct wholesale carrier services rates staff. The staff primarily relies on, and benefits from, (i) the Company's extensive relationships and increasing international exposure and recognition throughout the long distance industry for marketing its carrier services; (ii) the Company's endutants traffic volumes, which enable the Company to negotiate for lower strain (iii) favorable terminating rates negotiated with Fire and Company carriers

The Company primarily markets its international call reorigination satisfies through its overseas network of independent sates representatives. The international sates representatives, who are supervised by the Company's V.S. Land satisfies managers, provide the Company with access to local business and testings customers and new opportunities in the local markets they sates. The lands

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commission basis. As of October 1999, the Company was represented by over 1999 foreign sales representatives worldwide. The Company also has commissed direct sales efforts, primarily through overseas advertising in international primare media to penetrate particular market segments that it does not currently serve.

The Company currently markets its prepaid debit cards to retail outlets throughout the U.S. though Union Telecard Alliance, LLC ("Union"). A joint venture company of which the Company owns 51% of the outstanding equity interests. Union is one of the largest distributors of prepaid calling cards in the nation, selling through over 100,000 retail outlets throughout the United States. In July 1999, the Company entered into an agreement with All Americas Cable & Radio ("AACR"), a long distance carrier based in the Dominican Republic, in which the Company will distribute prepaid calling card in the Dominican Republic on behalf of AACR. As part of its plan to expend the territory beyond the U.S., the Company has begun to establish a distribution network in the Dominican Republic to replicate its calling card distribution network in the United States. Union also plans to begin distribution propaid cards in Puerto Rico and parts of Central America.

Union has entered into agreements with sub-distributors, located in Chieff, Florida, New York, Ohio and Texas, whereby the sub-distributors have agreed to market the prepaid calling cards of the Company in exchange for preferential pricing, exclusive cards, extensions of credit, insentive between and technical support from the Company which is intended to assist each respective sub-distributor in the growth and development of its business. The exclusive calling cards of the Company will be marketed by the carresponding partnership in a given state.

In addition to selling IDT's prepaid calling cates, Union sells prepaid calling cards of other companies. This allows Union to operate as a "one-stop shop" for the widest possible range of prepaid phone cards, enabling Union to enhance its sales to the retail outlets it currently serves.

IDT also sells rechargeable calling cards, which are distributed primarily through in-flight magazines.

## Internet Access

The Company established itself as a leading national provider of Interpret access services primarily through extensive broadcast and print address against address and printed a the consumer market. In Fiscal 1997, the Company reformed the marketing efforts of its Internet access operations its order to lower the deat of acquiring new customers. While the Company intends to continue watters makes of broadcast advertising in select markets, the company's sales and marketship efforts now are focused primarily on increasing its internet customer time through (i) OEM transactions, including hardware, software and opening bundling Internet access with long distance telephone seggion. 森磯道和美麗教皇 the Company has entered into agreements with other Internet service provides to resell IDT's Internet access services. 管管的機能器 電影機能器器 電影響能量機能器器 電影響 Company believes that it will increase its exposure to the millions of computer users who are potential customers of the Company's IASE THE ECONOMIST ACCOUNTS services, while reducing its customer acquisition costs as compared to traditional broadcast and print advertising. As of October 20, 1999, the Internet sales force consisted of approximately 45 apployees. The Company's Internet sales staff is closely supervised and undergoes customized and ongoing training to ensure a high level of knowledge and service.

Internet Telephony

Net2Phone markets its Internet telephony services primarily by distribution its products without charge via the Internet and acquiring commercial Net2Phone customers through its prepaid platform. Net2Phone products its service through online and Internet-based advertising values, traditional print advertising in international publications, and electronic medit. It addition, Net2Phone has agreements to bundle the required software for Net2Phone, as a value-added component, with the software of other companies, and with other PC and computer equipment. Such bendling agreements have included bundling Net2Phone with a telephone hardset product called Internet PhoneJACK(R) developed by Quicknet Technologies, Inc.: this combination is marketed under the name Net2Phone Pro. Net2Phone has entered into strategic marketing and distribution relationships with leading

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Internet companies, including Yahoo!, Infospace.com, Stap.com, Expite Mone and ZD Net. Net2Phone has also entered into arrangements with leading semplates equipment and software companies, such as IBM, Compan and Packets Ball-Net Europe to include its software with these companies' products.

Net2Phone has agreements with resellers in certain countries, parsent to which such resellers purchase bulk amounts of Net2Phone minutes in advance, and resell such minutes to users in their own countries as representable sellers of Net2Phone. Net2Phone currently offers Net2Phone direct in over a cities in the U.S., and has entered into agreements with Desmo and Netzer in South Korea and Marubeni in Japan to market Net2Phone Direct awitch servers to additional third parties in strategic markets worldwide, and to enter into agreements to resell the Click2CailMe service.

In April 1998, Net2Phone began offering its ClickTalk Service, is which as icon is placed on a customer's Web site. When an end-uses of the Web site is equipped with an appropriately configured multimate it clicks on the Click2Talk icon, the Net2Phone technology directly dials the customer's talk free customer service number.

In August 1996, the Company began offering the Clientalitie service, in which an icon is placed on a customer's Web site. Then an authore of the War site clicks on the Click2CallMe icon, IUT's callbers and Met2860000 technologies notify the customer, and then dials the end-user in order to connect the customer and the end-user.

In February 1999, Net2Phone launched easywarf.com two easystes and the first web shopping portal powered by Internet telephony. Hasywarf.com allows visitors to learn about online merchants' services and to communicate with them through direct voice interaction. Easywarf.com gives which the convenience by listing useful information for key online retailers. Including payment and shipping options and return policies. Easywarf.com easyles with essential information needed to buy products online.

In July 1999, Net2Phone entered into an exclusive, for your distribution and marketing agreement with ICQ, a subsidiary of America Caline, to provide Internet telephony services to users of ICQ's instant accounts a service. It will embed Net2Phone's Internet telephony software into ICQ's instant Messenger software on an exclusive basis, allowing ICQ users to make Poster phone and PC-to-PC calls and to receive phone-to-PC calls.

International Sales

In Fiscal 1997, 1998 and 1999, international quatement accessions for

approximately 25%, 11% and 13% of the Company's tetal revenues, respectively. See Note 9 to the Company's Consolidated Financial Statements. The Company anticipates that revenues from international customers will continue to account for a significant percentage of its total revenues.

# Bundling of Service Offerings

The Company bundles its Internet access services with its dements long distance telephone services. By bundling its long distance phone service with its \$15.95 per month discounted dial-up Internet access, the Company is currently able to compete with many major national providers of Internet access by offering rates that are on average 20% lower. By Sandling its Internet access services with its rechargeable calling cards, the Internet access rates can be as much as 45% lower. At the came time, the Company differentiates itself from its competitors in the Internet access service are unable to offer their customers significant savings on their monthly distance bills. Additionally, the Company is able to leverage its existing Internet sales force for the sale of its bundled long distance and Internet access service.

#### Customers

## Telecommunications

As of October 1, 1999, the Company had approximately 125 wholesale distance located in the U.S. and Europe. The Company supplements this wholesale customer base by offering retail long distance services to individuals and business customers in the U.S. and worldwide, including over 50,000 mail reorigination customers. The Company sold over 50,000,000 prepaid calling cards during Fiscal 1999.

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#### Internet Access

As of October 20, 1999, the Company offered local dial-up acress to approximately 65,000 retail customers, provided dedicated access to meanly medium and large-sized businesses, and offered web hosting services to almost 2,000 customers.

## Internet Telephony

As of July 31, 1999, Net2Phone served over 325,000 active customers who sails an average of approximately 60 minutes of calls per month, and handled over 25 million minutes of use per month. Approximately 69 of Net2Phone's customers as of July 31, 1999, were based outside of the United States. As of Grander 10, 1999, Net2Phone had installed the Click2Talk service on approximately 116 commercial Web sites.

# Billing and Customer Support

IDT believes that reliable, sophisticated and flexible billing and information systems are essential to its ability to retain competitive in global telecommunications market. Accordingly, the Company has invested substantial resources to develop and implement its proprietary management information systems.

The Company's billing system enables the Company to (1) according analyse its network traffic, revenues and margins by customer and by route of an intra-day basis; (ii) validate carrier settlements; and (111) mentur least cost routing of customer traffic. The entire process is fully automated and increases efficiencies by reducing the need for monitoring by the Company of the employees. The Company believes that the accuracy and efficiency of the

management information systems provide it with a significant strategic advantage over other emerging carriers.

The Company's majority-owned Net2Phone subsidiary has also developed a sophisticated real-time management information system for its interest telephony services. This system allows Net2Phone to monitor the length and quality of the calls that are placed over its Net2Phone and Net2Phone Systems, thereby helping to ensure a high level of service and note efficient routing of calls. In addition, this system helps Net2Phone prevent from assists in the customer management process by automatically information, including system upgradus.

The Company believes that its ability to provide adequate customer support services is a crucial component of its ability to retain customers. The Company has successfully focused on improving such service through a subject measures, including the addition of support personnel and the subject customer waiting time. The customer support staff provides 24-best technique assistance in addition to general service assistance. Customer support personnel communicate with subscribers via telephone, a-mail and fax. The Company requires that each customer support staff names field a minimum number of calls and a-mails each day. The Company also engines likely between the customer support and technical staffs to ensure maximum responsiveness to changing customer demands.

#### Network Infrastructure

The Company maintains an international telecommunications switching infrastructure and U.S. domestic network, consisting of owned and leases lives that enable it to provide an array of telecommunications, interest access and Internet telephony services to its customers worldnise. It believes it subject competitive advantages by utilizing this network to carry both voice and Internet traffic, resulting in the optimization of both its network utilization and associated capital.

IDT's network is monitored 24 hours a day, seven days a week, and 169 days a year by its network operations center. The entire network is centrally managed from IDT's control center through the use of a standardized communications protocol. In addition, two proprietary monitoring systems are used to manage modem pools.

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Telecommunications Network

Private Line Network

The Company operates a growing telephone network consisting of resident international switched services. U.S. domestic dedicated leased fiber with lines, and Company-owned switch equipment in the U.S. which are interested to major PTTs, emerging carriers and domestic interested to satisfy the carriers and competitive local exchange carriers. In the major switching facilities are located in Piscataway. U.S., Westfield, U.S., New York, N.Y. and London, England. These varied locations sets to provide the network with redundancy and diversity. All of these locations are linked with the dominant local exchange carriers as well as at least the competitive local exchange carriers, allowing the Company's least all major interexchange carriers to switch traffic via the Company's least private-line DS3 network. Furthermore, all of the Company's least interconnected via leased lines to enhance network soliability and reduction as each location interconnects with the various derivation.

In September 1998, the Company entered into a \$32 militar. In the company entered into a \$32 militar.

agreement with Frontier Communications of the West, Inc. ("Frontier") to obtain dedicated DS-1, DS-3, DC-3 and CC-12 directs capability in the Gas are frontier's network, connecting more than 120 metropolities access around the nation. These network facilities will enable the Capabilities to expect the and reliability of its data and voice transmission service, while reference network costs. IDT will be able to offer nationwide dial-up less that dial-around (10xxx) services, reduce 300-origination costs and provide the origination and termination of carrier traffic in said water.

In October 1999, the Company entered into an agreement with femilier where IDT will enhance its ability to provide presubscribed long distance (14) and dedicated and toll-free services throughout the United States as well as casual calling (10xxx) in selected areas of the country. The additional capacity will significantly enhance IDT's ability to provide long distance dial up services.

In addition, the Company owns and leases switched services to conservite U.S. and U.K. facilities. These services are used to originate traffic from IDT's customer base in the U.K. and to terminate existing carrier and call reorigination traffic to the U.K. The Company has about 45 specific and terminating agreements that provide for the termination of traffic in the countries, including agreements with companies based in Specific in the Company and Chile. The Company wise plans to obtain leased lines to these destinations, which will result in reduced for termination to these countries. The Company has also traffic confidence such as the Netherlands, Germany and France for network expension due to large number of minutes the Company presently terminates and the circumstance company's installed base of telecommunications customers.

# International Telecommunications Acquisitions & Advantages

In January 1999, the Company signed agreements with Trace Teleson, Teleson,

In February 1999, the Company acquired Oxion Teleton NV, a Methodia is the provider of telecommunications services. Through this explicitly, the Company procured a contractual relationship with Royal NV ("RES") the leading phone company in the Netherlands, and associated physical interconstitutions installed Alcatel S12 switch, an operating license in Rolling and a facility in Rotterdam. The Company's voice licensist in the Netherlands company to with the interconnection available through RPM has enabled the Company to wife, wholesale and retail carrier services in the Datab Datab Datab

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Switching Platforms

The Company utilizes two major switching platforms. The Company was a Excel LNX switches for its application-based products and as call reorigination, direct dial, call through, prepaid calling cards, and call and added services such as voice prompts, speed dialing, voice sail and conferencing. The Excel LNX is flexible and programmable, and implement network-based intelligence quickly and efficiently. The Company currently owns 65 Excel LNX switches. The other platform is the Market and 300, which serves as an international gateway and gateria.

Company currently owns four Nortel switches. The Company place to septemble its switching platforms in Los Angeles. Miami and New Jessey during Fiscal 2000. All of the Company's switches are modular, scalesble and equipment to signal to such protocols as ISDN or SS7 so as to be compatible with either dimension foreign networks.

The Company plans to use other technologies, including Nortel 188 settles, which allow for the dynamic allocation of voice and data testles, to discuss the Company's Internet network to be used for the transmission of testless telephone minutes. If successfully developed, this leverages of 188 a Internet network could provide considerable cost efficiencies for testless a substantial portion of the Company's domestic value traffic.

## Software

The Company's Excel LNX switch incorporates Company news aceta see see see see the company's Excel LNX switch incorporates efficiently performs all the applications the Company requires to provide value-added services, as well as billing and traffic analysis. The saffuse enables the Excel LNX to route all calls via the Company's lease-mass semalar platform. Least-cost routing is a process by which the company opening the routing of calls over the least-cost route on its success for some 220 countries. In the event that traffic cannot be handless over the lease-wast route due to capacity or network limitations, the image resease resease sees and designed to transmit the traffic over the ment least comes rouse rouse. cost routing system analyzes several variables that may effect the ones of m long distance call, including different suppliers, different time and multiple choices of terminating carrier is each country. In some includes instead of routing a call directly between two symples points, the seaso-ense routing system may backhaul an overseas carrier's mission washe session switched services to the Company's U.S. - based switch in desert to teaming the traffic in a third country while taking advantages of the Company of company U.S.-based international long distance rates. The least-cast souther states in continually reviewed in light of gates arealisable gram algerrance and algerrance different countries to determine whether the Company should and some supplies to its switch to further reduce the cost of routing traffic to a specific country and to maintain redundancy, diversity and quality wishes the smithless network. By utilizing a least-cost routing system, the Company is able to minimize its costs, and offer lower rates to like designed to

## Internet Network

The Company operates a national internet metwork compression of a leasur that 45 megabits per second backbone of 海上体的 海影像母蝶 夏星影響家 海影表音音 含金岩岩岩 经自动系统通常系统服务 eight major cities across the U.S., and leased deathcased \$1 \$28e about 220es connecting smaller cities to the actuors. The matures bearings again actuors the-art routing platforms including Classo Setles 7888 resters and Martel Wall Magellan switches. The DG3 backboom abundedts 在军程度累异点 通常 医结形度 强病情感觉 紧紧紧张紧张 "meet" points where the Company maintains swittening and received and received and has peering arrangements to exchange Interthen temperature to exchange the second of Internet backbone providers. To missimize the petale well will be the providers. To missimize the petale will be the petale wi single points of failure, the Company deploys a massame of two decimals leased data lines to each backbone node and comments proved tenter comments to servers for all configuration and authenticaetion beate. 跨越基準的機能 通常企業 维维维度的企业 are used in high traffic areas to managed meaning meaning to the the traffic areas to managed the meaning to the meaning to the traffic areas to managed the meaning to the traffic areas to managed the meaning to the meaning t frequency of congestion in the network. Also, saids is because assess assess routing switches for directing network traggsto. To sustance was and week and the continue of performance, the Company employs as "Compa Starters First First" statement, which allows data traffic to be routed most efficiently.

The Company seeks to retain flexibility and to maximise its opportunities by utilizing a continuously changing mix of routing alternatives. This diversified approach is intended to enable the Company to take advantage of the rapidly evolving Internet market in order to provide learnest pervise to its customers.

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The Company utilizes the local dial-up switching infrastructure of several Alliance Partners across the country to supplement the Company's armed and operated local dial-up infrastructure. The Alliance Partners, which are independently-owned Internet service providers, employ routing and South equipment which meet the Company's standards for providing dial-up access services. The Company offers the Alliance Partners a monthly fee for each customer account routed through their local access networks. The Company exchange for which the Alliance Partners provide local local local access. The agreements with Alliance Partners generally have the year table and prohibit the Company from constructing its own local installed to warranted.

The Company entered into an agreement with PSINet Inc. (\*PSINet\*) in Inc.
use PSINet as the primary Alliance Partner for the Company's dielectronic access customers in areas where PSINet has POPs and where there are no attachment and partners. The Company leases and operates a dedicated in contract to the PSINet network in order to maintain contract of the Company's provisioning of customers and to provide customers with access to electronic mail and newsfeeds. Through the buildout of its own intrastructure and its agreement to utilize the PSINet network as well the local delectronic access through more than 400 POPs, of which the Company was 31.

# Research and Development

The Company employs a technical staff that is devoted to the improvement and enhancement of the Company's existing telecommunications and interest probable and services, including switching technologies and the devotes that the devotes and products. The Company believes that the ability to adjust improve existing technology and to devotes now technologies in anticipation of, customers' changing demands is necessary to appear the rapidly changing telecommunications and interest industries. These shows no assurance that the Company will be able to successfully devotes the technologies or effectively respond to technological changes are devoted as a standards or developments on a timely basis, if at all.

In connection with the Company's acquisition of InterExchange's in-process research and development relating to alternative switching and compression technologies. The "Management's Discussion and Analysis of Financial Condition and Bestits of Operations-- Fiscal 1998 Compared to Fiscal 1997 — Acquised Research and Development." IDT has chosen to discontinue the acquised research and development projects in favor of utilizing advanced research technologies.

## Competition

The markets in which the Company operates are extremely competitive and expensions of the be significantly influenced by the marketing and pricing decisions of the larger industry participants. The barriers to entry are not insummentable in any of the markets in which the Company competer. The Company expension competition in these markets to intensify in the future.

# Telecommunications

The market for prepaid calling cards has become highly competitive. In the prepaid calling card market, the Company competes with other providers of prepaid calling cards and with providers of telecommunications providers. Services in general. Many of the largest telecommunications provides. Services and WorldCom and Sprint, currently market prepaid calling cards. Which is called.

cases, compete with the prepaid calling cards sold by the Company. These companies are substantially larger and have greater financial. Technical. engineering, personnel and marketing resources, longer operating histories, greater name recognition and larger customer based than the Company. The Company also competes with smaller, emerging cartiers in the propagations card market, including Star Telecommunications, Inc., Ref. Company cartiers in the propagations. Ltd., and Pacific Gateway Exchange, Inc. In marketing prepaid calling customers outside the U.S. market, the Company competes with the large process such as British Telecommunications (BT) in the U.K. The Company believes that additional competitors are likely to enter the prepaid calling card each (including Internet-based service providers and other telecommunications companies) during the next several years.

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With respect to its other telecommunication services, the Company compenses with (i) interexchange carriers and other long distance resulters and providers, including large carriers such as ATAT, MAI Was later and Springs (ii) foreign PTTs; (iii) other providers of international loss exercise services such as STAR Telecommunications, Inc., Pacific Cateray Extensions, Inc., RSL Communications Ltd. and Viatel, inc., (14) elilabete that provide wholesale carrier services, such as Global One (Sprint, Deutsche Telebon 28) and France Telecom S.A.) and Uniworld (ATAT, Unissurce-Telecom Setherlands) Telia AB, Swiss Telecom PTT and Telefonica de España S.A. 15 (v) new emplants to the domestic long distance market such as the regional bell assertions companies in the U.S., who have announced pleas to enter the U.S. intersection long distance market pursuant to recent legislation desaillimently authorized such entry, and utilities such as RME Astichgesellschaft in Terrange and the small long distance resellers. Moreover, some of the Company's competitions have announced business plans similar to the Company's remarking the expression of telecommunications networks into Europe. Many of the Company's competitions are significantly larger and have substantially greater market presented as well as greater financial, technical, aperational, marketing and content resources and experience than the Company.

The Company competes for customers in the telephonenic ties and primarily based on price and, to a lesser extent, the type and quality of service offered. Increased competition could force the Company to reduce prices and profit margins if its competitors are able to provide agreements that are competable to as better that the Company obtains, or are able to offer other threatives to exist and potential customers. Similarly, the Company has no control over the prices by its competitors in the long distance resale carrier—

#### Internet Access

The Company's current and prospective competitors in the interset access market include many large companies that have substantially deserted market presence, as well as greater financial, technical, operational, marketing and other resources and experience than the Company. The Company's Telegraphy assessed business competes or expects to compete directly or indirectly with secretary types of companies: (i) other national and regional companies: service providers, such as NETCOM On-Line Communication Describes, Inc. ("NETCOM"), and Earthlink Network, Inc. ("Earthlink Network, Inc. ("E services companies that offer Internet access, such as assiss college. Inc. ("AOL"), CompuServe Interactive Services, Inc. ("CompuServe") and Produces Communications Corporation ("Prodigy"): (111) computer software and terminal companies such as Microsoft; (iv) national long distance to local medical long carriers, such as AT&T, MCI WorldCom and Sprint; (4) regional ball constants companies; (vi) cable television operators, such as Companies; Liberty Media Group ("Liberty Media") and Time Warner Inc. (vii) nonprofit or educational Internet service providers: (\*132) message licensed providers of spectrum-based wireless data services; and the

competitive local telephone service providers such as Alex and will wanted

The Company believes that its ability to compete successfully is the Internet access market depends upon a number of factors including: (1) Heref presence; (ii) the adequacy of the Company's customer support services; (iii) the capacity, reliability and security of its network infrastructures; (v) the printing factors are serviced and suppliers; (vi) regulatory price requirements in interconnection to and use of existing local exchange networks by intermet service providers; (vii) the timing of introductions of new products and services by the Company and its competitors; (viii) the Company's ability support existing and emerging industry standards; and its transfer industry as well as the general economy. There can be no examined that the Company will have the financial resources, technical expertise or market, and support capabilities to continue to compete successfully in the Internet access market.

# Internet Telephony

The long distance telephony market and, in particular, the internet telephony market, is highly competitive. Notificate's competitive include ATAT, MCI WorldCom and Sprint in the United States and foreign telecommunications carriers. During the past several years, a number of companies have introduced services that

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make Internet telephony services available to businesses at answers addition to Net2Phone, AT&T Jens (a Japaneso affiliate of AT&T). Its Communications, IPVoice.com, ITXC, OzEmail (which was acquired by MC) WorldCom), RSL Communications (through its Delta Three substitutions, iBasis (formerly known as VIP Calling) provide a tampe of value of the Internet services. These companies offer PC-ta-phone of the services that are similar to the services Wetling instead geographic against Jens and OzEmail, offer these services within limited geographic again. Additionally, a number of companies have recently introduced we mail services and voice-chat services to Internet weeks.

## Regulation

# Telecommunications

As a multinational telecommunications company, the Company is a placed to varying degrees of regulation in each of the parishbotions in which is operates. As a non-dominant carrier lacking substantial power to influence market prices in the U.S., the Company's provision of international and domestic long distance telecommunications services in the U.S. is generally subject to less regulation than a carrier that has such power. Depute the trends toward deregulation, some of the countries is which the Company provides do not carrierly parts the provide public switched voice telecommunications services to not public switched to provide public switched voice telecommunications services to public switched voice telecommunications services to public switched to provide public switched voice telecommunications services to services to service servic

Regulation of Domestic Telecommunications Services. In the S. project of the Company's services is subject to the provisions of the Communications Act of 1946 (the "Telecommunications Act of 1946 (the "Telecommunications Act") regulations promulgated thereunder, as well as the applicable laws and regulations of the various states administered by the relevant state authorities. The recent trend in the U.S., for both federal and state regulation of telecommunications service providers, has been in the discussion of reducing regulation. Nonetheless, the FCC and relevant state applicable.

continue to regulate ownership of transmission facilities, provided of services and the terms and conditions under which the Company are selected as provided. Non-dominant carriers, such as the Company, are selected facilities and state law and regulations to file tariffs listing the state, terms also conditions for the services they provide. In October 1776, the facilities order (the "Detariffing Order") which eliminated the requirement that dominant interstate carriers such as the Company maintain tariffs as five with the FCC for domestic interstate services. The Detariffied Order has appealed to the U.S. Court of Appeals for the D.C. Circuit, and a star has been issued pending a decision on the merits of the appeal. It is unsided when the Court will rule on the appeal.

On May 8, 1997, the FCC issued an order to implement the profession of Telecommunications Act relating to the preservation and editablement of universal telephone service (the "Universal Service Order"). The Universal Service Order requires all telecommunications carriers providing intensity telecommunications services to contribute to universal support by contribute to to (i) a fund for schools and libraries. (ii) a find for schools and libraries. (iii) a fund for the development of regions characterized by bish telecommunications costs and low income levels [collective], the "telepress" Service Funds"). These contributions became due beginning in 1998 for all providers of interstate telecommunications services. Then contributions and assessed based on certain defined interstate and international and was telecommunications revenues. Constitution factors was a series and carriers, including the Company, are billed each most. In addition, many state regulatory agencies have instituted proceedings to seeing agency universal support mechanisms to make them compared with the semilements of the Telecommunications Act. As a result, the Company will be safety to state as well as federal, universal service fund contribution requirements, which will vary from state to state.

In July 1999, the United States Court of Appeals for the fifth Circuit released its decision reviewing the FCC's Universal Service Order. This decision will have a significant impact on carrier's challenties to make payments to the FCC's Universal Service Funds. The Court found that the FCC cannot include intrastate revenues in the calculation of universal development contributions. Local exchange carriers' revenues are largely intrastate and their interstate revenues are primarily from other carriers and make subject to universal service assessment.

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Therefore, the contributions required to be made by these carriers will be sharply reduced, placing an even greater burden on interestable carriers, including the Company, to fund the universal corrice program. The Court also reversed the FCC's decision to include the international reverses of interstate carriers in the universal corvice contributes have

In implementing the Court's decision, the FCC has amonded its universal service fund rules and removed intrastate and user telecommunications services from the assessment base for the schools and libraries and result health takes support mechanisms. The FCC will assess contributions to the universal service program using a single contribution factor based on interest and international end-user telecommunications revenues. The proposed contribution factor for November and December 1999 is 5.8% of interests and interests and interests in the universal service contribution factor may significantly increase the Company's contributions factor may significantly increase the Company's contributions.

Pursuant to the Universal Service Order, all corriers are required to come a Universal Service Fund worksheet in March and September of each year. Starting April 1, 2000, carriers will be required to accept the a service telecommunications reporting worksheet for the ECC's Universal Service Table.

Telecommunications Relay Services, Local Number Portability, and Marth American Numbering Plan programs. The amounts remitted to the Universal Service Fund may be billed to the Company's customers. If the Company does not bill these amounts to its customers, its profit margins has be less like it in had elected to do so. However, if the Company elects to bill these amounts to its customers, customers may reduce their use of the Company's services, of elect to use the services provided by the Company's competitors, which may have a material adverse effect upon the Company's business, financial condition, or results of operations.

On September 29, 1999, Bell Atlantic-New York (\*BASY\*) #12244 With Ebe Sale its Section 271 application for authority to provide interlate interestable service to customers in New York. The FCC has singly days to replay there Section 271. Southwestern Bell Telephone Company ("SMESS") has remediated than Texas Public Utilities Commission's approval of its Section 271 application to provide interLATA interexchange service to costomers in Temas and will assess file its Section 271 application with the FCC. If the FCC subsequently approves BANY's and SWBT's Section 271 applications, intereschange carrieds, such as the Company, will be subjected to introduced commontation from the subject of companies in the New York and Texas markets for intermediates services. As a result, the Company may face increased pressure to reduce its sease face interexchange services which may have an adverse impact on the Company's Bell South will shortly file Section 271 applications in entitional states. which if granted, would further increase commentation in the same are some and the same and the same are interexchange services and result in devantage action processes for such services in these states.

The FCC recently instituted a rule making processing to wait. It is determining whether to allow the regional bell operating companies to advanced data services (certain of which are currently provided by the Company) through a structurally separated and largely deregalized subsidiary. Such companies are currently barred from providing such services certain limited circumstances. The proposed rules which would persit the provision of such services to cross the boundaries of the approximately local telephone calling areas that were crossed to like the operating diversity of the regional bell operating companies to save effectively which with the Company with respect to these services.

In addition to regulation by the FCC, the majority of the states require to Company to register or apply for certification prior to interexchange telecommunications services. To date, the Company, together its subsidiaries, is authorized through certification, englates and deregulated basis to provide intrastate interexchange telecommunications of authority to provide intrastate interexchange telecommunications carvies as quantity be conditioned, modified, canceled, terminated or review by state applicable authorities for failure to comply with state law action the rules, required and policies of the state regulatory authorities. Fine and the present also may be imposed for such violations.

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U.S. Regulation of International Telecommunications Services. International common carriers, such as the Company, are required to obtain authority uses Section 214 of the Communications Act and file a tatiff containing the same terms and conditions applicable to their services prior to initiating the international telecommunications services. The Gospany has shading a grant Section 214 authority from the FCC to use, on a facilities and sealing various transmission media for the provision of international carriers and as the private line services. Non-dominant international carriers and as the

must file their international teriffs and any revisions terrets with the notice. Under the FCC's revised rules, international telecommunications service providers are only required to file copies of their destructions dominant foreign carriers, and these contracts may be filed with the file confidential basis. The FCC's rules also require that the Company file periodically a variety of reports repersing the volume of its international traffic and revenues and use of international facilities. In edition to find general common carrier principles, and as discussed below, the Company is also required to conduct its facilities—based international basisses is described with the FCC's International Settlements Policy (the "IS Policy"), or an approved alternative settlement arrangement.

The Company's FCC authorizations also permit the Company to reseld international private lines intercommeded to the public settimes this besides networks ("PSTNs") for the provision of switches services to these demonstrates that have been found by the FCC to offer "equivalent opportunities" to 6.2. carriers or to WTO member countries without a finding of expersions where certain settlement rate requirements are not. To date, the FCC has approved the provision of switched services over private lines, interested to the public switched network, between the Thitted \$224868 and the feligences countries: Canada, the U.K., Sweden, Adstralia, the Relationals, New Eastern Germany, France, Belgium, Denmark, Luxusbourg, Markey, Austria, Seltmericate Italy, Japan, Hong Kong, Treland, Spain, Toeland, Tinland, and letter. The Edit currently imposes certain restrictions upon the use of the Company's networks lines between the U.S. and such approved countries. The Contains may had force traffic to or from the U.S. ever a private line between the G.S. see 28 "approved" country (such as the U.K.) if such traffix originates on terminates in a third non-"approved" country at rates that are not problemly available. Following implementation of the Full Competition Direction by member states of the European Union, and the WTO Agreement by the signaturies, the FCC may authorize the Company to originate and tests the section is a second of the company to originate and the the comp between the U.S. and the U.K. and (如果不知知识 表現 電影 由國際和主義學》 由特殊 建氯化基金酸镍基 private lines to additional countries.

The FCC administers a variety of internations, service replacement, including the IS Policy. The IS Policy gives the personal accompanies between U.S. carriers and their foreign correspondents to service terminating traffic over each other's networks, the rate is a service and permissible deviations from these policies. As a companies of the increasingly competitive global telecompanies and accompanies from the Correspondent of the certain circumstances that promote competitions. The IC state of the such as the Company to report any affiliations, as defined by the Company to report any affiliations, as defined by the Company with foreign carriers.

In May 1999, the FCC issued an order exempting competitive contains and specified competitive routes from the IS Policy. Specifically, the Parks Man 1999 Order eliminated the IS Policy for accompanies with the second factories carriers (i.e., those that lack market power) and for appearing with any carrier, dominant or non-dominant, on routes desired "compatible" by the The FCC has determined that the following impartable roughly making a few relief from the FCC's IS Policy and admidiated filling requirements Canada. Denmark, France, Germany, Hong Hong, Ireland, Italy, The Matter and Market Company, Market Com Sweden, and the U.K. Historically, the Company's comment has from the first property of the company's comment has from the first property of the company's comment has from the first property of the company's comment has from the first property of the company's comment has from the company's comment has been property of the company's company of the has been a chief factor enabling it to ogter compating internal account to the compating accoun distance services. Under the FCC's May 1999 extens, provided as the transfer of the services o telephone services will have increased fleetless to see see as see as the company economically efficient arrangements with foreign water water water could, over time, decrease the competitive 数常点磁带 磁体电影性电影 等 高热性 電腦的影響影響 international services, and make thad sattless is a set in the second services and make the sattless sattless is a second second services. customers.

The Company offers its call reorigination services pursuant to an #25 authorization (the "Section 214 Switched Voice Authorization) of the factor of the fac

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214 of the Communications Act and certain relevant PCC decisions. The STE determined that call reorigination services that use completes call signaling do not

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violate U.S. or international law. but has held that W.S. compassion allowed such services must comply with the laws of the countries in which there appears as a condition of such companies' Section 214 Switched Welce Authorities and Section 214 Switched 214 Switched Welce Authorities and Section 214 Switched Welce Authorities and Section 214 Switched 214 Switched Welce Authorities and Section 214 Switched Welce Authorities and Section 214 Switched 214 S The FCC reserves the right to condition, modify or revoke any decision like Authorizations and impose fines for violations of the Communications Acc de the FCC's regulations, rules or policies promulgated 智能學問題問題。 物理 實際的 violations of the clear and explicit telecommunalisatelesses laws as wealest countries that are unable to enforce their laws against call restricted using uncompleted call signaling. FCC policy provides that foreign describes that satisfy certain conditions may request FCC assistance in entered that laws against call reorigination providers based in the W.S. that you will be a law to the state of the state the laws of these jurisdictions. Thirty countries have formally matified the FCC that call reorigination services violate their laws. The first has been taken it would consider enforcement action against companies based in the W.S. engaged in call reorigination by means of uncompleted dell signaling in countries where this activity is expressly probables. The Fig. has observe a complaint by the Philippines Long Distance Company, Inc. see required R.S. carriers to stop providing call recrision to see see to the providing call recrision to see the provi This decision is subject to petitions for recensionation. There can be as assurance that the FCC will not take further estima in the five are a made and the five search and the five search are the five search as the five action could include an order to cease providing casi Providence and Services in such country, the imposition of one or more restrictions on the Company monetary fines or, in extreme circumstances, the reversion of the company Section 214 Switched Voice Authorization, and comis been a material agreement effect on the Company's business, financial committee and receive of operations. The FCC is currently contaidering 在 metaltake files the thing Telecommunications Resellers Association requestion that the the first cause enforcing foreign laws against call reorigination.

Regulatory requirements pertinent to the Canada, a continue to evolve as a result of the WTO Agreement, federal indication, and new and revised policies of the TC. It is accounted to refine its international service rules to reflect and encourage liberalization in foreign countries and international accounting rates toward cost. In contestion with the FCC adopted new lower accounting rate benchmarks, after a transfer one to four years, depending on a country's income later, after a transfer of international services. These rates range from a FC. It is benchmark upper income countries such as the U.K. to FC. has revised to pay foreign carriers significantly lower rates from a Countries such as China. Moreover, the FCC has revised to pay a foreign carriers as the U.K. to FC. has revised to pay foreign carriers as the U.K. to FC. has revised to pay a foreign carriers as the U.K. to FC. has revised to pay a foreign carriers as the U.K. to FC. has revised to pay a foreign carriers as the U.K. to FC. has revised to pay a foreign carriers as the U.K. to FC. has revised to pay a foreign carriers as the U.K. to FC. has revised to pay a foreign carriers as the U.K. to FC. has revised to pay a foreign carriers as the U.K. to FC. has revised to pay a foreign carriers as the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to FC. has revised to pay a foreign carriers and the U.K. to F

To date, the FCC has made no pronouncement as to whether setting arrangements are inconsistent with the requisitions of the C. or the International Telecommunication Union (the "ITU"), and a 1900 perfect to FCC for declaratory ruling regarding Sprint's Fenercese service was requisive withdrawn. Although it is possible that the FCC will determine that provide violates U.S. and/or international law and that such a finite considering material adverse effect on the Company's business, operating requisit and financial condition, the FCC is not currently considering such issues active proceeding.

European Regulation of Telecommunications Services. In European the regulation of the telecommunications industry is developed as a suprantal services.

level by the European Union. The European Union's institution, see the European Commission, are responsible for creating pan-European painties. Through its legislation, the European Union has developed a regulatory framework aimed at creating an open, competitive telecommunications makes the European Union was established by the Treaty of Pone and subsequent conventions and the European Commission and the Council of Ministers of the European Union are authorized by such treaties to issue European Union "directives." European Union member states are required to including national legislation. If an European Union member states including referral to the European Count of Justice, to entering the directives.

In 1990, the European Union issued the Services Directive, which remissed each European Union member state to abolish existing perspective is telecommunications services, with the exception of value telephony. The intended effect of the Services Directive was to persit the competitive provision of all services, including value-added services and value services to closed user groups, other than public voice telephony. Everet, as a

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consequence of local implementation of the Services Directive Toronto the adoption of national legislation, there are differing interpretations of the definition of prohibited voice telephony and permitted value-added and classification user group services. Voice services accessed by customers through lesser like are permissible in all European Union number states. The furgiest Commission has generally taken a narrow view of the services disastified as public vittelephony, declaring that voice services may not be reserved to the first (i) dedicated customer access is used to provide the service; (ii) the service confers new value-added benefits on users; or (iii) taking is limited by service provider to a group having legal, economic or prefessional ties.

In March 1996, the European Union adapted the Full Compatition Containing two provisions which required European Union combet states to allow the creation of alternative telecommunications infrastructures by July 1, 1996, and which reaffirmed the obligation of European Union member states to accelerate the abolish the ITOs' monopolies in voice telephony by 1998. The Full Compatition Directive encouraged European Union member states to accelerate the liberalization of voice telephony. Certain European Union contains a subject to accelerate the allowed to delay the abolition of monopolies in public voice telephony on exemptions established in the Full Compatition Directive. These companies include Luxembourg (July 1998). Spain (December 1998). Particle and Include Luxembourg (January 2002). Subsequently, Include the European Commission has brought infringement proceedings against the European Commission has brought infringement proceedings against the Denmark, Greece, Italy, Luxembourg and Portugal.

In addition to the foregoing requistions, the European Color has almost the Interconnection Directive and the Licensing Directive. These measures attempt to harmonize telecommunications regulations among the measure states of the European Union. The Interconnection Directive provides that III are majoral to interconnect with other operators requesting to do so, and to enter such arrangements on transparent, objective and non-discriminators takes. Disputes over interconnection rates, terms and conditions have a fixed several member states, and there can be no quarantee that they will be resolved in a manner that will not have a material adverse effect of the Company's operations in Europe. The Licensing Directive provides for the establishment of a national regulatory authority independent of the European Union, and provides that member states are reject applications for licenses only upon certain narrowly interesting grants.

Each European Union member state in which the Company currently definite of plans to conduct its business has a different requisitory regime. And each differences have continued beyond January 1998. The requirements for the Company to obtain necessary approvals very considerably from the member states to another and are likely to change as competition is permitted in the section sectors. In addition, member states may require individual likewises for reserved public telephony services and the creation of alternative infrastructure, but not for data, value-added or closed uses group services.

In connection with the growth of its European operations, the Company has obtained a number of licenses to provide telecommunications services to Europe. Through its U.K. subsidiary, IDT Global Limites ("IDT Global"), the Company has obtained a license to provide international simple voice resale services in the U.K., and a license to operate domestic and international telecommunications facilities in the U.K. IDT Global has also obtained a license to provide voice telephony services in Frankers. Company has obtained a nationwide voice license in France. In addition, the same subsidiary holds a General Telecommunications License in Ireland.

In February 1999, the Company acquired Orion Telekon SV. a Notherlands based provider of telecommunications services. Included in the purchase was Orion's Netherlands voice license. Orion, (now known as IUT Netherlands SV) is a wholly-owned subsidiary of IDT Europe BV, a wholly-owned subsidiary of the Company. In Austria, a voice license has been obtained for Strategies Telecommunications Belgium.

Other Overseas Markets. The Company is subject to the regulatory regimes in each of the countries in which it conducts business. Local regulations subject from permissive to restrictive, depending upon the country.

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In the past, the Company has experienced problems in certain describes and has, in certain instances, modified or terminated its services to comply with local regulatory requirements.

# Internet Access

Internet service providers are generally considered "enhanced service providers" within the U.S. and are exempt from U.S. Sederal and state regulations governing common carriers. Accordingly, the Company's provision of Internet access services are currently exempt from tariffing, cartification and rate regulation. Nevertheless, regulations governing disclosure of confidential communications, copyright, excise tax, and other company apply to the Company's provision of Internet access services. The Company cannot predict the likelihood that state, federal or foreign questions will impose additional regulation on the Company's Internet besides, nor can it predict the impact that future regulation will have on the Company's operations.

The Telecommunications Act of 1996 centained provisions imposing extendibility on: (1) persons sending or displaying indecest material as an interactive computer service such as the internet in a massive available to minors and (2) entities knowingly permitting facilities under their content to be used for such activities. These provisions were held to be unconstitutional by the U.S. Supreme Court in 1997. In 1998, Congress passed the Child College Protection Act ("COPA") which imposes criminal liability and their internet on any person who by means of the World Wide Web, makes any communication for commercial purposes available to minors that includes material that is the factor of the Internet by criminalizing certain communications to minors. The application of the Internet by criminalizing certain communications to minors.

of COPA that impose criminal and civil liability for the dissemble of harmful material to minors have been stayed by the 0.3. District Court for the Eastern District of Pennsylvania pending a trial on their constitutionally. However, the "filtering" requirement in COPA has not been stayed, and intermed devices) that may assist the users in limiting minors' access to harmful material may child the devices of COPA restricting minors' access to harmful material may child the devices of COPA restricting minors' access to harmful material may child the devices of COPA restricting minors access to harmful material may child the devices of COPA restricting in light of the uncertainty attached to the enforcement of the light of the uncertainty attached to the enforcement of the light of the uncertainty attached to the enforcement of the light of the uncertainty attached to the enforcement of the light of the uncertainty attached to the enforcement of the light of the uncertainty attached to the enforcement of the light of the uncertainty attached to the enforcement of the light of the uncertainty attached to the enforcement of the light of the uncertainty attached to the enforcement of the light of the

In December 1996, the FCC initiated a Notice of Indular requires whether impose regulations or surcharges upon providers of interest access the Information Service. The Notice of inquiry, and several decise and proceedings, seek public comment as to whether to impose of to confirm the forebear from regulation of Internet and other packet-switched hetears sales a providers. The Notice of Inquiry specifically identifies internet releganty as a subject for FCC consideration. In addition, in April 1909, the FGC issued a Report to Congress on its implementation of the universal carving problems of the Telecommunications Act. In its report, the Telecommunications act. In its report, the Telecommunications act. reexamine its policy of not requiring internet service providers to contain the to the universal service mechanisms when they provide that the transmission facilities and engage in data transport over those facilities is experient provide an information service. Any such contribution whale be related to the Internet service provider's provision of telecommunications services in a fine The Company can not predict the outcome of any future processings that may impact the Company's provision of internet access or that may improve additional requirements, regulations or charges upon It's exercises of said services.

# Internet Telephony

The use of the Internet to provide telephone service is a section development. Currently, the FCC is considering whether the telephone or additional regulations upon dertain providers of internet telephony. In April 1998, the FCC issued its seport to company the implementation of the universal service provisions of the "electronic telephone". Act. In the report, the FCC indicated that it would examine the important whether certain forms of "phone-to-phone" internet protects that the first information services or telecommunications services. It noted that the first incompany the not have, as of the date of the report, an administrations

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on which to make any definitive pronouncements, but that the second before it suggested that certain forms of phone-to-phone internet belonging appear to have the same functionality as non-internet protocol telegraphy appear to services and lack the characteristics that would render the internet services. If the FCC were to determine that certain services are subject to require it reasonable to require Internet services providers to make the contributions, pay access charges or to be subject to traditional communication.

In September 1998, two regional bell operating companies advised lessent telephony providers that these companies would impose access charges at Internet telephony traffic. One of these bell operating companies also petitioned the FCC for a declaratory ruling that provides of interestate Internet telephony must pay federal access charges and petitioned the public

utilities commissions of Nebraska and Colorado for similar foliable sommershing payment of access charges for intrastate telephotes calls. The Treelesses and operating company involved in the Colorado proceeding has requested the dismissal of its petition. The Nebraska Public Service Commission (\*\* 1000) dismissed the regional bell operating company's complaint but pleas to haid a public hearing and seek comment on the following issues: (1) wheeles its preliminary finding that traffic to ISPs is "iodal" in materials is and in the control of the c carriers should compensate each other for calls placed to ISPA: (I) whether interexchange carriers providing Internet telephony must ber interested annuals charges; and (4) whether ISPs and providers of intermet telement seems seems seems and charges; contribute to the state universal service fund. The setseme of the Sebessia and FCC proceedings is uncertain. If the FCC or the Nabraska FAC decide than access charges may be levied against internet telephony providers, the Company's majority-owned Net2Phone subsidiary would have to say imperstants access charges and intrastate access charges in Webraska, Marrever, 12 the Nebraska PSC subjects ISPs or Internet telephony providers to seems well with the seems of the s service fund contributions, Net2Phone's revenues would be imported. Should additional state public utility commissions make similar subless. Weeklesses may not be able to operate profitably in any state that escesses escess of universal charges against it.

In September 1999, the FCC initiated a notice of inquiry regarding value over Internet telephony (both computer to computer and phone to phone Internet telephony) seeking comment on the availability of Internet telephony. The extent it has begun to replace traditional telecommunications services, the percentage of disabled persons who utilize Internet telephony. And whether it falls under the purview of Section 255 of the Telecommunications Act. Section 255 of the Telecommunications Act requires a provider of telecommunications service to ensure that its service is accessible and usable by persons with disabilities, if readily achievable. Should the FCC subsequently decide adopt rules subjecting Internet Telephony to the requirements of Section 255 it may materially impact the Company's operations by requiring the Company to ensure that its Internet telephony services are competible with telecommunications devices used by the disabled.

To the Company's knowledge, there are currently to dement to laws of regulations that prohibit voice communications over the Internet. The efforts have been made to enact federal legislation that would either regulation or exempt from regulation services provided over the Internet. That public utility commissions may also retain jurisdiction to requise the provided intrastate Internet telephony services, and could initiate provided so. A number of countries that currently prohibit competition is the provided of voice telephony have also prohibited Internet telephony. If Congress, the first application agencies, foreign governments or supranational bodies begin to requise Internet telephony, there can be no assurances that any such application will not materially adversely affect the Company's business, finances and results of operations.

## Intellectual Property

The Company's success and ability to compute is dependent in that the control of technology, although the Company believes that its sources is not dependent upon its technical expertise than its proprietary signs. The Company selles on a combination of patent, copyright, tradesark and trade secret laws and contractual restrictions to establish and protect its technology. The Company does not currently have any issued patents or registered convenient. The Company's policy is to require its employees and consultants to execute confidentiality agreements upon the commendement of their relationships with the Company. These agreements provide that

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confidential information developed or made known during the course of a relationship with the Company is to be kept confidential and say not be disclosed to third parties except in specific circumstances. There can be assurance that the steps taken by the Company will be adequate to present misappropriation of its technology or other proprietary rights of that the Company's competitors will not independently develop technologies that are substantially equivalent or superior to the Company's technology. It additions there can be no assurance that licenses for any intellectual property that might be required by the Company for it to provide its services or products would be available on reasonable terms, if at all.

In connection with the initial public offering of Net2Fhone. IDT assigned various pending federal service mark applications and three service mark registrations to Net2Phone on May 7, 1999. IDT also assigned its interest in three United States patent applications relating to the technology underlying the Net2Phone services as well as pending foreign counterpart applications.

The Company owns registered service marks for the mark IDT. IDT and entenned design, Colombianita, Dominicall and Megatel. In addition, the Company has applications pending with respect to the registration of service marks relating to its various operations, including, Click/Reserve, Click/Take, Columbiana, Cyberspace Kids, Debit Talk, Gifts for Gab, Global America, Global Call, IP Central Office, LA Universal, Mega Maxico, Mexicall, Net2Dine, Com, Nuestra Voz and Virtual Dime. IDT aggressively protects its intellectual property and continues to build its portfolio of service marks.

In addition, the Company has entered into an agreement parsuant to which is has received a non-exclusive license to utilize in certain European contribute the technologies covered by a European patent relating to the processing of calls made with prepaid calling cards. Under the agreement, the Company is entitled to receive royalties from companies selling prepaid calling cards in Europe who acquire license rights under the patent or against which the patent is successfully enforced. Under the patent agreement, the Company is permitted to grant sublicenses with respect to prepaid calling cards in Europe, and receive royalties from such sublicenses. The Company expects that this arrangement will be attractive to European carriers because it will enable them to fulfill demand for their services without raising their total costs, and the Company believes that it will help to accelerate the growth of its carrier business in Europe.

## Employees

As of October 20, 1999, the Company and its subsidiaries had a total of approximately 1,271 employees, including 373 in technical support and customer service, 125 in sales and marketing, 115 in technical staff. 116 in general operations and 100 in management and finance. The Company also had a total of 35 employees in Europe. Union Telecard Alliance, LLC, in which the Company has a 51% interest, employed 75 persons. The Company's majority-curred National subsidiary had 333 full-time employees as of October 20, 1999.

The Company believes that its relations with its employees are good. None of the Company's employees is represented by a labor union or covered by a collective bargaining agreement, and the Company has never experienced a work stoppage.

## Item 2. PROPERTIES.

The Company's principal facilities total approximately 66,000 square feet and are primarily located in two buildings in Hackensack. New Jersey. The Company occupies facilities in one building pursuant to a lease which explicate on April 30, 2002 and occupies office space in a second building, pursuant to a lease with an entity controlled by Howard S. Jones. the Company's Challens and Chief Executive Officer, which expired in December 1998; however, the Company renewed the lease for an additional two year term. The Company also

leases additional office space totaling approximately 6,000 square feet in the separate buildings located in Hackensack, New Jersey. The Company's 514 owned subsidiary, Union, occupies approximately 4,000 square feet of space parameter to a ten year sublease agreement.

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On March 25, 1999, IDT entered into a 10 year lease agreement for approximately 12,000 square feet in Newark, New Jersey and to Jaly 12, 1999. IDT entered into a 10 year lease agreement for approximately 6, 200 square feet of space in Los Angeles, California, both primarily to house telecommunications equipment. In addition, IDT leases space (typically less than 500 square feet) in various other geographic locations to be telecommunications equipment for each of its 200s.

On April 20, 1999, IDT's subsidiary, 225 Old NB Road, Inc., purchased the building leased by IDT and its subsidiary, InterExchange, located in Piscataway, New Jersey, consisting of approximately 65,295 square feet, of which IDT and InterExchange occupy approximately 40,097 square feet. The balance of the building is sublet to third parties.

In support of its international expansion efforts, the Company maintains various international office locations, including in Lendon, Englands Paris, France; Santa Fe Colony, Mexico; and Rotterdam, the Netherlands.

## Item 3. LEGAL PROCEEDINGS.

In December 1995, Surfers Unlimited, L.L.C. filed a breach of quatral action in the New Jersey Superior Court, Dergen County. The said tames a subsidiary of the Company as defendant and soots restitutional and consequential damages in an unspecified amount for interference with prospective business advantages, breach of contract and improper use of confidential and proprietary information. Howard 5. Jones has also been as a defendant in the action. The Company's subsidiary has filed a counterclaim based on interference with prospective hashbase advantages, breach of contract and improper use of confidential and provides information. In September 1999, the Company's subsidiary, where it is a first and Surfers Unlimited L.L.C. entered into a confidential and provides.

In January 1997, six former employees alleging employees discrimination commenced a suit in New Jersey Superior Court, Recent County, Research January has also been named as a defendant in the action. The action claims that the Company has made hiring and promotion decisions based upon the telephone backgrounds of the relevant individuals, in violation of the relevant law. The complaint seeks compensatory and public demands in an action amount and also seeks statutory multiples of damages. All of the claims arising under federal law were dismissed by the Court in New Jersey American Court, Bergen County, leaving the plaintiffs with only the remedies available under state law. Further, the Court granted the Company permission to tile counterclaims against all plaintiffs for the alleged unlawful taking of business records. The Company filed such counterclaims in October 1995. Discovery is continuing and a settlement conformed has been schooled for November 10, 1999.

In August 1998, a subsidiary of the Company, Interlandance, inc. [FIRE], filed a complaint in the New Jersey Superior Court, Middleson Court, equipment PT-1 Communications, Inc. ("PT-1"). The action has been removed to the U.S. District Court for the District of New Jersey. The action actions from a contract in which IX and PT-1 agreed that PT-1 would remove its traffic from prepaid calling cards through IX's debit card platform. In the action, IX claimed that PT-1 breached its contract with IX by failing to make required payments under the contract, and claimed compensatory decays in the action.

\$8.5 million. In February 1999, PT-1 filed an answer and constantion and their officers, including Howard S. Jonas. PT-1 alleges that IX is not entitled to their payments in that IX had breached the agreement, and that, following IX's 1998 merger agreement with the Company, in which IX become a cholly-intension subsidiary of the Company, IX violated its covenant in the agreement that it would not compete with PT-1. PT-1 also alleges, among other things, that the Company and Mr. Jonas tortiously interfered with the contract between IX and PT-1, and that they conspired with IX and its personnel to obtain confidential information relating to PT-1. PT-1 seeks compensatory dasages and punitive damages. In May 1999, the Company and Howard S. Jonas Filed an answer to PT-1's third party complaint and IX filed a motion for leave to assend their complaint to add Star Telecommunications and Samer Tawfik as edilitional defendants and to include the additional claims of tertions interference and fraud in the inducement. The Company and individual plaintiffs

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David Turock, Eric Hecht, Bradley Turock and Richard Robbins have sought leave to amend their counterclaims to include Star Telecommunications as an additional defendant for failure to permit plaintiff to execute certain stock warrants to purchase PT-1 stock. The Court has issued an order which provides that PT-1 may not allege a specific amount of damages although the order whose not forbid PT-1 from claiming damages in general. Discovery is continuing and a trial date has not been scheduled.

The Company is subject to other legal proceedings and claims which have arisen in the ordinary course of its business and have not been timely adjudicated. Although there can be no assurances in this regard, in the opinion of the Company's management, such proceedings, as well as the aforementioned actions, will not have a material adverse effect on security at operations or the financial condition of the Company.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None.

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## PART II

Item 5. MARKET FOR REGISTRANT'S COMMON SQUITY AND RELATED STREET MASTERS.

## PRICE RANGE OF COMMON STOCK AND DIVIDENCE WHERE'S

The Common Stock has been quoted on the Nasdaq National Market under the symbol "IDTC" since March 15, 1996, the date of the Company's initial public offering. The table below sets forth the high and low sales prices for the Common Stock as reported by the Nasdaq National Market for the fiscal periods indicated.

<TABLE>

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	供與解釋機構	es as issues en in
<\$>	450	<b>建設</b> 字
Fiscal Year ended July 31, 1998		
First Quarter	华坚建。13	
Second Quarter		
Third Quarter		
Fourth Quarter	38° 46°	21,50
Fiscal Year ended July 31, 1999		

First Quarter	428.58 411.36
Second Quarter	23.288
Third Quarter	35.46 12.49
Fourth Quarter	16.3k (8.6k
	- 10 H (1985년 1일 H)

On October 29, 1999, the last sale price reported on the Nasia; National Market for the Common Stock was \$22.875 per share. On the same date, these were approximately 390 holders of record of the Common Stock. The aggregate market value of the voting stock held by non-affiliates of the Registrant, based on the closing price of the Common Stock on October 29, 1989, was approximately \$547 million. Shares of Common Stock held by each officer and director and by each person who owns 5% or more of the cutstanding Common Stock (assuming conversion of the Company's outstanding Class A Common Stock into Common Stock) have been excluded from this computation in that such persons may be deemed to be affiliates of the Company. This determination is affiliate status is not necessarily a conclusive determination for other purposes.

The Company has never declared or paid any dividends on its Company and does not expect to pay dividends for the foreseeable future. The Company's current policy is to retain all of its earnings to finance future declaration of dividends will be subject to the discretion of the Board of Directors of the Company. The availability of funds for the payment of dividends by the Company is dependent on dividends the Company hay receive from its subsidiaries, which is subject to certain limitations under state laws. In addition, the Indenture relating to the Company's Senies Notes imposes certain restrictions upon the Company's ability to declare dividends on its Common Stock while the Notes are outstanding.

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Item 6. SELECTED FINANCIAL DATA.

#### SELECTED CONSOLIDATED FINANCIAL DATA

The selected consolidated financial data presented below for each of the five years in the period ended July 31, 1999 has been derived from the Company's consolidated financial statements, which have been sudited by Ernst & Young LLP, independent auditors. The selected consolidated financial data should be read in conjunction with the Consolidated Financial Statements and the Notes thereto and other financial information appearing diseases in this Report.

<TABLE> <CAPTION>

		Year l	inded July	1 <u>1</u>	
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	1995	五字章春	基序原本	<b>非非相</b>	1.39%
	mic sep sep signed one sig	<b>建设设置 建筑线 医水水素 (1)</b>	16年11年28年18年2日 - 18年2年18日 18年1日 - 18年1日 - 18年	<b>斯纳·索尔斯博利斯</b>	海南河 佐田 生 中心
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Statement of Operations Data:					
Revenues:					
Telecommunications	\$10,789	\$ 35,708	3 99, 937	在200多。 解解体	3484,533
Internet	875	21,986	32,835	29,001	15, 934
Net2Phone	نيت نعن	<b>海山</b>	<b>造业</b> 连接等	12,508	11.474
	وأبار نفقه أشفو إلتيف فلك فليل بيس	美 有於 其 有於 其於 其於 其於	學生就學院學院學	stracione de la caractera.	a la caración de la caración
Total revenues	11,664	57,694	<b>李登泰,基建学</b>	32%. \$7\$	732,134
Costs and expenses:	and only of di	The life of the life of the	an sin albert a	die seeds – steets	ga na katika Terapakan
Direct cost of revenues Selling, general and	7,544	36, 438	****	定率是非時期到	7. F. F. F. F. G.

administrative	5,992	25,799	41,545	\$\$.\$\$T	72%,83%
development	attir dan		920 dag.	27, <u>186</u> 6	##### <del>*</del>
amortization	363	1,212	<b>点,</b> 容计多	13,816	16, 166
	wer with the text out that the	<b>作为常用费得</b>	an an an an-an-an-an-an-an-		
Total costs and					
expenses	13,839	73,448	136,632	京至4,54号	739, 687
operations	(2, 175)	(15, 755)	(3,445)	<b>非</b>	
Other, net(1)	الْمِيْنِ الْمِيْنِ الْمِيْنِ	至是是		\$ <b>42</b> 5\$	(6, 214)
(benefit)	يشد عائب	11115	ester ester	12 SE	4.34.2
Minority interests	24.22	cate -444.	<u> </u>	1, 414	
	للان يند بلد. شه صد وي سم	ano anno sino salo salo sano salo silo	and the second considerations.	ang an or ep	and the state of t
Net income (loss)	(2,145)	(重要。 643)	(3, 937)	· 通常學生	(23,204)
preferred stock dividends	4, Ze	#-#-	ಚಲಾದ	est-de-	se iste
protested oboth dividendents.	une car dine suit unit site ann	and the other anti-other and other en-	en an elemente en en en	es consumitarion	
Net loss available to common			The Party State County State County	Ages (Ages) pater programme (Ages) pater (Ages)	Autoritation of the Control State Control States States
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stockholders	3 (2, 140) ======	**************************************	\$ (1,837) **********	\$ (\$69) SERVESSE	Sirright Parament
Net loss per share-basic and					
diluted	5 (.13)	5 (.86)	\$ (.18) ************************************	\$ (0.04)	
Weighted average number of shares used in calculation of					
net loss per share-basic	16,569	16.180	21.153		44.44
The design of the state of the					
Balance Sheet Data:					
Cash and cash equivalents	\$ 232	\$ 14.594	李 节。在74	9115 <sub>6</sub> 264	3 12, 201
Working capital (deficit)	(984)	<b>\$ 34. 强棋</b> 学	事。他称于	166,381	生产学。 本证书
Total assets	4,197	43,797	\$4.5XX	442,240	为在第二章中的
Long-term debt	net cap	250- (28)	5,241	101,534	112.42
Total stockholders' equity	911	26,843	25.223		*T& 13 * 4

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<sup>(1)</sup> For Fiscal 1996, Fiscal 1998 and Fiscal 1999 includes sattlessly lesses on retirement of debt, net of income taxon, of \$219, \$138 and \$2,276 respectively.

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Item 7. MANAGEMENT'S DISCUSSION AND AMALYSIS OF FINANCIAL CONSTRUCTION AND AMALYSIS OF FINANCIAL CONSTRUCTIONS.

## Overview

## General

IDT is a leading facilities-based emerging multinational carrier that provides its wholesale and retail customers with integrates and competitively priced international and domestic long distance telegomentications service. Internet access and, through its majority-owned Not2Phone statistics, internet telephony products and services. IDT delivers these services over a biometric quality network consisting of 70 switches in the U.S. and fargue and competitives obtains additional transmission capacity from other carriers.

The Company delivers its international traffic worldwide persual to the agreements with U.S.-based carriers, foreign carriers, and 23 of the companies that are primarily responsible for providing telecommunications services in particular countries (many of which are commonly referred to as FTTEL.

addition, IDT maintains a high-speed network that carries internet traffin to order to support both its Internet access services and its internet telephony services. The Company has grown considerably in recent years, constaining revenues of \$135.2 million, \$335.4 million and \$732.2 million in Fiscal 1999, respectively.

## History

The Company entered the international call recriping besides in 1990 to capitalize on the opportunity created by the served between \$.5. and freelights originated international long distance telephone rates. In leveraged the expertise derived from, and calling volume generated by, its eakly reorigination business to enter the domestic long distance business in less 1993, by reselling long distance services of other carriers to 1887's disease. customers. As a value-added service for its domestic long distance customers. the Company began offering Internet access in saily 1994, seemingly accessing dial-up and dedicated Internet access to immigrate and to be the second as stand-alone services. In 1995, IDT becan reselling to exper less distance carriers access to the favorable telephone sates and special testes the Company receives as a result of the calling volume generates by its sail reorigination customers. IDT entered the Internet telephone market in manage 1996 with its introduction of Net2Phone, and expanded its intermet talesment offerings in October 1997 with the introduction of its Wetselson Sires service. The Company began marketing its prepaid calling cards in January 1997.

In May 1998, the Company acquired a 51% interest in Union Telegral Allianos. LLC which distributes the Company's prepaid calling cards in key markets nationwide. In May 1998, the Company also acquired interest has an operator of one of the largest international prepaid calling card platforms in the United States.

#### Revenues

Beginning in Fiscal 1997, the Company 的影響語 京都 野菜品店 美国企工会主席者 医细胞性医疗法 自動 its international telecommunications operations and less emanaged as the Internet access services. In Fiscal 1998 and Fiscal 1999, the Company English its marketing efforts on expanding the wholesale services affered to weber carriers, developing and increasing its retail propals calling case business and broadening its range of Internet telephoney pervises and membranes. As a result of these developments, the Company's telegrammanical actions as a second company's telegrammanical actions are a second company's actions are a second percentage of total revenues increased from 10.00 for \$1.000 in the 10.00 for Fiscal 1999. In addition, the Company's revenues from telegramments and operations increased from \$303.9 malliage statute sta during Fiscal 1999. Revenues from the Company's talendamin to the company's talendamin are derived primarily from the following applications: it is the same the same than the same that the same than th long distance carriers; (iii) international retail long distance services to reorigination services); and (iv) 磁动磁线电流 电磁管 環境療養機能器 超速管理系统磁路 電路 individuals and businesses. The Company denserates revenues from the make at its prepaid calling cards to distributors, selling them to distributors as a discount to their face values of different dense the table of different dense table of different dense table of different dense dense

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recording the sales as deferred revenue until the card user stilles the calling time. Revenues from the Company's Internet speciations are derived primarily from providing Internet access services to individuals and businesses. The Company's majority-owned subsidiary Notificant's revenues are derived from the marketing of Net2Phone and Net2Phone Direct services and equipment to individuals, businesses and the Company's foreign partners.

#### Concentration of Customers

While the Company's most significant customers very free querier to queries, the Company's five largest customers accounted for 20.61 of revenues in Fiscal 1998 and 10.91 of revenues in Fiscal 1998 and other carriers have experienced significant write-offs related to the provision of wholesale carrier services in situations is which large customers failed to pay their outstanding balances. The Company performs of its customers, but it generally does not require cultivated to support accounts receivable from its customers.

## Costs and Expenses

Direct cost of revenues for the Company's telecommunications services include costs associated with the transmission and termination of international and domestic long distance services. Misterically, this asserts has primarily been variable, based upon minutes of use, and newslots service payments to other long distance carriers and, to a leaser extent, customer/carrier interconnect charges, leased fiber elevant distances and management services consists. The direct cost of revenues for internet access and management access costs. Direct cost of revenues for internet services also include the paid to the Company's Alliance Partners.

The Company operates a growing facilities based telephonesis and account consisting of (i) 70 switches in the U.S. and Europe: (41) sweet and learned transmission capacity on 16 undersess fisher seeis assigns same same same Company's U.S. facilities with its interpreting the continue of the continue facilities of its foreign partners in Europe. Lette America and Aries and (iii) resale capacity obtained on a por-missing 数据的 要求的 多类的的 医皮肤管 金属医乳管金属 電影 Company seeks to follow a disciplined strategy of establishing significant traffic volumes prior to investing in fixed-cost facilities. As the company expands its network and the volume of its traffic, the cost of revenues will increasingly consist of fixed costs associated with indexed was and owned increasingly well as costs arising from the ownership and maintenance of the switches. The fixed nature of these costs may lead to larger fixed the last with the second s depending on the minutes of traffic and associated revenues described by Company. The Company also expects that these factors will company cost of revenues to decline as a personness of savenues area time. Now the same of the cost of revenues to decline as a personness of the cost of revenues to decline as a personness of the cost of revenues to decline as a personness of the cost o the improvement in gross margins which would result from an expension in the Company's network could be partially offers by prising presentes same by intense competition, which would have a petative impact an marriable.

Selling expenses consist primarily of sales consistent paid to independent agents and internal salespersons and advertising costs, which are the primary cost associated with the acquisition of customers. General and employees expenses include salaries, benefits, professional fees and other coverhead costs. These costs have increased in recent finest years the tenth development and expansion of the Company's operations and company's infrastructure.

The Company's telecommunications revenues are quantily associated with lower selling, general and administrative expenses then are the Company's Internet revenues, and the Company's revenues from its windsale sales of telecommunications services have generally had lower selling, quantily administrative expenses than have other types of telecommunications and as a result of the increasing percentage of the company's revenues that are derived from telecommunications contains the decreased emphasis placed on Internet access services, the Capacity selling, general and administrative expenses quantily have decided as a percentage of total revenues. However, as the Capacity expenses to grow, it is the selling, general and administrative expenses will also grow as a percentage of general and administrative expenses will also grow as a percentage selling, general and administrative expenses will also grow as a percentage of the company expenses.

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Initial Public Offering of Net2Phone

On August 3, 1999, Net2Phone completed an initial public effecting of 6,210,000 shares of its Common Stock (the "Initial Public Offering"), yielding \$85.3 million in net proceeds. After the Initial Public Offering, the Company owned 56.2% of the capital stock of Net2Phone. The Company owns Class & stock that has twice the voting power of Net2Phone's Common Stock. Therefore, after the Initial Public Offering, the Company controlled 64.2% of Net2Phone's Table.

Subsequent Events

Telefonica Agreement

In October 1999, IDT entered into a joint venture agreement with Terra Networks, S.A. (formerly known as Telefonica Interactive, S.A.) pursuant to which the parties formed two limited liability companies to provide the same services and products for customers in the United States, mainly targetime and focusing on the Hispanic population in the United States. One company was formed to provide Internet access to customers in the target market, and in contributed its dial-up Internet access customers, its managerial respective and facilities and its portfolio of current and future products for intermed access to the new company in exchange for a 49% swherehip interest. The Galler company was formed to develop and manage an Internet portal that will provide content-based Internet services, electronic commente offerings and offering Internet services to customers in the target market. The wall same in developing relationships with content producers and content providers and with sell advertising on this new company's postal in exchange for a life ownership interest. Terra Networks has agreed to fund the first vie million of expenses for the ISP joint venture, subject to the completion of cartain performance criteria.

IDT's 49% interest in the Internet across company is accounted for using the equity method of accounting. The Company's 10% interest in the Internet source company is accounted for at cost.

IDT/Westmintech Joint Venture

In September 1999, a subsidiary of the Company entered into an appearant to form a joint venture with Westmintech Company. I. I.C., to provide high specification and data services, including without limitation local and long distance telephone service (dedicated and I+), cable television service (cable emission fiber optic), on line service with direct internet access and internet access and internet access to the content of the company and various other localities are worldwide. The Company will have a 75t ownership internet in the joint venture which it will consolidate.

Results of Operations

The following table sets forth the percentage of revenues represented by certain items in the Company's statement of operations (revenues and easie and expenses are presented net of intercompany transactions):

<TABLE> <CAPTION>

Tear States July 21 1981 1982 1982

	The state of the s	de de de desert	\$6.500 \$0
<\$>		STEEL STEEL	
Revenues:			
Telecommunications	李孝。郡	98.4	<b>12.</b> 4
Internet		6.9	9.3
Net2Phone	9 (N)		
	42 AU - 40 - 40 45	and the contract of the contra	an a
	5 (5) (5) (5) (5) (5)	100.04	100.0%
Costs and supergrave	<b>斯·斯拉斯·斯·斯·斯</b>	<b>北岸門(印荷門</b>	an many water
Costs and expenses:	afodos em	dis va. Als.	resource - Serv
Direct cost of revenues	<b>64</b> - 2	7.3 0 88	<b>不是</b>
Selling, general and administrative	20.7	<b>清楚</b> 。秦	1.00
Acquired research and development			942(20E)
Depreciation and amortization	3.6	4.1	5.4
	an endo so es	Service (Spreak real)	
Total costs and expenses	直线键。是	<b>9</b> 4.7	1.44 A
^	an element of the	and are	acceptation (p
Income (loss) from operations	12.55	h.h	
Other (net)	10.51		16.41
Agrica (Horitorial and Area of	n an an an an	CONTRACTOR OF THE PARTY.	Tarren der konste Ganaliste der konste
Thomas (1000) hafana lannan kawas wasanika imbanasaka mask			en conservant de la cale
Income (loss) before income taxes, mindrity interests and	e de dese	<b>2</b> 0	estis store
extraordinary items	6年。 雜草	G e E	等能 的基本
		Herita Herita Edit	等等所以
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Fiscal 1999 Compared to Fiscal 1999

Results of Operations

Revenues. Revenues increased 118.31 from approximately \$132.4 at 1100 for Fiscal 1998 to approximately \$732.2 at 1100 in Fiscal 1379. The approximately \$684.6 million in Fiscal 1979. Internet access to the approximately \$684.6 million in Fiscal 1979. Internet access to the approximately \$10.0 million in Fiscal 1979. Internet to pass to the approximately \$16.9 million in Fiscal 1979. Internet to pass to approximately \$10.0 million in Fiscal 1979.

Telecommunications revenues ingresses 12%. 36, primaring as a result of a 247.5% increase in minutes of use, from approximately with a million to approximately 2.8 billion. Telecommunications minutes increase primarily the to the addition of wholesale carrier service 你是是母親教養。 经股票股票金额 经金属金额 類響 existing clients, and increased marketing and sales of the Company's property calling cards. The addition of wholesale carrier services citemate the increased use by existing clients resulted in an increase in weakering clients services revenues of 73.41, from approximately \$166.7 million in Figure 1 to approximately \$289.0 million in Fiscal 1998. As a parameters of telecommunications revenues, wholesale carrier service service services se approximately 54.9% to 42.2%, primarily she to the same state of prepaid calling card revenues both is real delimes and as a serious as overall telecommunications revenues. However from sales of present the s cards increased 236.7% from approximatedly 多型原語。如 網絡基準基準 系統 的复数形成 电影響 電影 approximately \$364.0 million in Fiscal 1999. As a percentage of telecommunications revenues, propaid colling card remember 1980年 approximately 35.6% to approximately 53.2%. As a parameters of telecommunications revenues, international relations revenues communications from 7.5% to 3.0%.

As a percentage of total revenues, Internet access revenues decrease in the first like that decrease was due to the substantial increase in telecompositories as a percentage of total revenues, as well as a collar decrease in language.

access revenues due to a decrease in total 性緣是一個學 类解数學學是影響學學

Internet telephony revenues as a percentage of total revenues increased fine 3.4% for Fiscal 1998 to 4.2% for Fiscal 1999. The increase in internet telephony revenues was primarily due to an increase in billed-windle track resulting from increased marketing of Notlehone's internet telephone products and services.

Direct Cost of Revenues. The Company's direct sost of revenues in Table 1981 138.7% from approximately \$240.9 million in Fiscal 1998 to approximately \$575.0 million in Fiscal 1999. As a percentage of total revenues, these costs increased from 71.8% in Fiscal 1998 to 78.3% in Fiscal 1998, the Galler increase is due primarily to increases in underlying carrier and company's telecommunications minutes of use, and associated revenues, grew substantially. As a percentage of total revenues, the intrease in direct costs reflects lower gross margins associated with wholesale satisfactorized and prepaid calling card services as compared with internal retail and Internet access services. Gross margins were also objected, affected by network constraints as depand for usage outpassed the rate of deployment of additional network capacity.

Selling, General and Administrative. Selling, general and Administrative costs increased 107.3% from approximately 502.5 million in Fiscal 1098. As a percentage of the approximately \$128.5 million in Fiscal 1098. As a percentage of the revenues, these costs decreased from 18.5% in Fiscal 1098 to 1.5% increased sales and marketing efforts for retail services, included in calling cards, domestic and international long distance. Metaphys in the services of the Cuspany's inflast professional fees related to the expansion of the Cuspany's inflast handle its rapid sales growth. Included in salaries is 51%, will be cash compensation as a result of option greats made by the majority Net2Phone subsidiary in the fourth quarter of Fiscal 1998.

Depreciation and Amortization. Depreciation and amortization to all the second terms 164% from approximately \$13.8 million in Fiscal 1874 to approximately \$16.4 million in Fiscal 1999. As a percentage of revenues, these casts in from 4.1% in Fiscal 1998 to 5.0% in Fiscal 1999. These casts invested in absolute terms

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primarily as a result of amortization of quotail and other interplies assets that resulted from the Company's acquisition of interplants in the function quarter of fiscal 1998 and the Company's higher fixed asset have defined in 1999 as compared with Fiscal 1998 reflecting the Company's effects to expect its telecommunications network infractructure, exhause its interplants and expand its facilities. The Company anticipates that depreciation and amortization costs will continue to increase as the Company desired to its asset base allowing it to implement its growth strategy.

Income (loss) from Operations. The Company's loss from operations of the million in Fiscal 1999 compared to income from operations of the Company's telegraphy business increased to approximately \$24.9 million in Fiscal 1998. The Company's loss from operations in Fiscal 1998. The Company's loss from operations in Fiscal 1998 and development costs in connection with the Company's acquisition of InterExchange. As a percentage of telegraphic faction in Fiscal 1999 from approximately 3.5% in Fiscal 1998. Floral 1998 from approximately 3.5% in Fiscal 1998.

research and development write-off, was approximately \$28.4 million, which is 9.3% of telecommunications revenues.

Loss from operations for the Company's Interset access business increased to approximately \$8.2 million in Fiscal 1999 from approximately \$7.0 million in Fiscal 1998. The increased loss is primarily due to decreased foresets resulting from a decrease in total dial-up subscribers.

Loss from operations of the majority owned Net2Fhone subsidiary increase approximately \$24.4 million for Fiscal 1999, compared to a loss of approximately \$2.7 million for Fiscal 1998. This increase is due primarily to the non-cash compensation charge of \$16.0 million described energy with a substantial increase in both sales and marketing expenses as well as general and administrative expenses incurred as Net2Fhone expenses distribution relationships, corporate infrastructure and baneau resources.

Income Taxes. The Company recorded income tax expense of \$1.3 million attributable to continuing operations in Fiscal 1999. An income tax benefit of \$4.3 million upon the exercise of stock options was recorded directly into additional paid-in capital in Fiscal 1999. In Fiscal 1999, the tompassy recorded an income tax benefit of \$1.9 million from the reversal of the previously established deferred tax valuation allowance. The allowance was reversed as the realization of the net deferred tax asset was more likely than not. A portion of the benefit that related to the tax deduction upon the exercise of stock options was recorded directly into additional paid in capital.

Acquired In-Process Research and Development. The Company did not in the expense related to acquired in-process research and development during Fig. 1 1999. The Company's statement of operations for Fischi 1998 restlects a new recurring charge of \$17.9 million, representing the portion of the purchase price paid for InterExchange allocated to the in-process research and development of alternative switching and compression technologies. Neither at these projects has been successfully completed at this time, and both projects have been terminated. Currently, the Company is not contemplating any additional acquisitions of in-process research and development.

Subsidiary Redeemable Preferred Stock Dividends. On May 13, 1999, Metilhouse designated 3,150,000 shares of its preferred stock as Jeries & "Earlies & Stock") and sold 3,140,000 of such shares to openiated third passive in a private placement transaction for aggregate gross proceeds of STE, 100,000.

The Series A Stock contained beneficial conversion features. The total value of the beneficial conversion features approximated for million, for a conversion purposes the value of the beneficial conversion features was limited to amount of proceeds allocated to the Series A Stock. The Company recorded in increase in net loss available to common stockholders on the date of instance of the Series A Stock in the amount of approximately fig. I million representing their allocable share of the amount attributable to the beneficial conversion feature.

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Each share of Series A Stock was converted into three shares of heighton. Class A Common Stock at the time of Net2Phone's initial public effecting and concerns conversion of Series A Preferred Stock into Class A Common stock, the Company records a pretax gain of approximately \$65.587,000 in the first quarter of fiscal 2000. Deferred taxes of approximately \$26.2 million have been provided up the quark.

Fiscal 1998 Compared to Fiscal 1997

Revenues. Revenues increased 148.1% from approximately \$15.2 at \$15.0 fm. Fiscal 1997 to approximately \$335.4 million in Fiscal 1998. Telegonal form revenues increased 204.0% from approximately \$39.9 million in Fiscal 1998. Internet access revenues decreased 39.2% from approximately \$32.9 million in Fiscal 1998, reflecting the Company's decision in Fiscal 1997 to de-emphasize its activities in this area. Internet telegonal revenues increased 388.6% from approximately \$2.4 million in Fiscal 1998.

Telecommunications revenues increased 204.0%, primarily as a result of a 244.7% increase in minutes of use, from approximately 333.8 million to approximately 805.8 million, offset in part by a decline in revenue per miners from \$0.43 to \$0.38. Telecommunications minutes increased primarily due to the addition of wholesale carrier service clients, increased was a existing clients, and increased marketing and sales of the Company's prepaid calling cards. The offsetting decline in revenue per minute resulted from variables in the mix of telecommunications revenue. The addition of whaterale correct services clients and the increased use by existing clients resulted in am increase in wholesale carrier services revenues of 197.8%, from approximately \$64.7 million in Fiscal 1997 to approximately \$166.7 million in Fiscal 1998. As a percentage of telecommunications revenues, wholesale carrier service revenues decreased from approximately 64.8% to 54.9%, primarily due to the significant increase in prepaid calling card revenues both in real deligate and as a percentage of overall telecommunications revenues. Revenues from sales of the Company's prepaid calling cards, which the Company began to market in January 1997, increased from approximately \$2.5 million in Final 1997 to approximately \$108.1 million in Fiscal 1998. As a sessemble of telecommunications revenues, prepaid calling card revenues increased from approximately 2.6% to approximately 35.6%. As a paraestable of telecommunications revenues, international retail services revenues decreased from 27.3% to 7.5%.

As a percentage of total revenues, Internet access revenues destrated from approximately 24.3% for Fiscal 1997 to approximately 6.0% for Fiscal 1996. This decrease was due to the substantial increase in teleproximations revenues as a percentage of total revenues, as well as a deliver decrease in Internet access revenues due to a decrease in total dial-up substitutes.

Internet telephony revenues as a percentage of total sevenues impressed from 1.7% for Fiscal 1997 to 3.4% for Fiscal 1998. The increase in this case telephony revenues was primarily due to an increase in this case to the sale of \$1.5 million of equipment during Fiscal 1998.

Direct Cost of Revenues. The Company's direct cost of favorable increased by 161.2% from approximately \$92.2 million in Fiscal 1997 to approximately \$245.8 million in Fiscal 1998. As a percentage of total revenues, these costs increased from 68.2% in Fiscal 1997 to 71.8% in Fiscal 1998. The daller increase is due primarily to increases in underlying carrier costs as the Company's telecommunications minutes of use, and associated revenues, the increase in direct costs substantially. As a percentage of total revenues, the increase in direct compared with international retail and internet access carrier services as compared with international retail and internet access carriers.

Selling, General and Administrative. Selling, general and administrative costs increased 49.0% from approximately 541.5 million in Fiscal 1997 to approximately \$62.0 million in Fiscal 1998. As a personnel of total revenues, these costs decreased from 30.7% in Fiscal 1997 to 18.0% in Fiscal 1998. The increase in these costs in dollar terms is primarily due to increased failure and marketing efforts for retail services, appointingly pre-paid mallion for the periods prior to the purchase of Union Telegast Allianse, LLC. As a percentage of total revenues, the decrease was primarily due to the substantial increase in total revenues for Fiscal 1998.

Depreciation and Amortization. Depreciation and amortization costs inserted 183% from approximately \$4.9 million in Fiscal 1997 to approximately \$13.8 million in Fiscal 1998. As a percentage of revenues, these costs instead from 3.6% in Fiscal 1997 to 4.1% in Fiscal 1998. These costs instead in absolute terms primarily as a result of the amortization of quarter intangible assets that resulted from the Company's acquisition of Interest in the fourth quarter of Fiscal 1998 and the Company's fixed asset base during Fiscal 1998 as compared with Fiscal 1997 the terms Company's efforts to expand its telecommunications network intrastructure, enhance its Internet network and expand its facilities. The Company anticipates that depreciation and amortization costs will continue to implement its growth strategy.

Income (loss) from Operations. The Company's loss from operations was \$2.4 million in Fiscal 1997 compared to income from operations of \$3.5 million in Fiscal 1998. Income from operations for the Company's telecommunications business increased to approximately \$10.5 million in Fiscal 1997 from \$5.7 million in Fiscal 1997. The Company's loss from operations in Fiscal 1995 includes a one-time charge of \$17.9 million as a write-off of purchased process research and development costs in connection with the Company's acquisition of InterExchange. As a percentage of telecommunication revenues, income from operations for the telecommunications business decreased to \$1.5 in Fiscal 1998 from approximately 5.7% in Fiscal 1997. Fiscal 1998 to telecommunications operations excluding the one-time purchased in-process research and development write-off, was approximately \$20.4 million, which is 9.3% of telecommunications revenues.

Loss from operations for the Company's Internet across business decreased to approximately \$7.0 million in Fiscal 1992 from approximately \$6.1 million in Fiscal 1997. The decreased loss of the Internet across segment is largely that to the refocusing of the Company's marketing efforts from aggressive mass marketing to new reseller programs.

Loss from operations of the Net2Phone division increased to approximately \$2.7 million for Fiscal 1998, compared to a loss of approximately \$1.1 million for Fiscal 1997. This change is due to the substantial increase in marketing costs as the Company seeks to gain market there for its interest telephony products and services and expand its infrastructure.

Income Taxes. In the fourth quarter of Fiscal 1998, the Company recorded an income tax benefit from the reversal of the proviously established determed tax valuation allowance. The allowance was reversed as the realizables of the net deferred tax asset was more likely than not. A portion of the benefit that related to the tax deduction upon the exercise of atoms options was recorded directly into additional paid in capital.

Acquired In-Process Research and Development. In May 1998, the Company completed its acquisition of InterSechange. The Company's statement of operations for Fiscal 1998 reflects a non-recurring charge of \$17.9 million, representing the portion of the purchase price paid for InterSechange allocated to the in-process research and development of alternative switching and compression technologies. Neither of these projects has been accomplished. Company is not contemplating any additional acquisitions of in-process research and development.

In order to determine the emount of this charge, the Company eliminates the excess purchase price over the fair value of interimbended and tenterment acquired to locatified intermible assets acquired to locatified intermible assets.

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## Quarterly Results of Operations

The following tables set forth certain quarterly financial data for the eight quarters ended July 31, 1999. This quarterly information is entertial, has been prepared on the same basis as the annual financial statements and the opinion of the Company's management, reflects all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the information for periods presented. Operating results for any quarter are approached indicative of results for any future period.

# IDT CORPORATION CONSOLIDATED QUARTERLY INCOME STATEMENTS (in thousands, except per share (ata)

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TOTAL TEOTIF						
	05t. 31. 1997	Jan. 31, 1998	19311 30, 1998	inty it,	est. I.s.	######################################
	नाम कार्यः संबद्धः संबद्धः संबद्धः संबद्धः संबद्धः	est out out the strong out	The state of the s		andriate Featares	
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Revenues: Telecommunications	\$47.904	563,050	有性能。 <b>并加</b> 多	#111, #16	\$172. THE	(4) (4) (4) (4) (4) (4) (4) (4)
Internet	4,850 2,097	5, 194		4,748 1,045	1,161	
marked a second	54,751	energy and the second			THE STATE OF THE S	
Total revenues Costs and expenses: Direct cost of	<b>医糖生生进</b> 的	76, 933	<b>海罗</b> 泰重鐵路			
revenuesSelling, general and	40,861	是其。書書等	5岁,差别多	41,015	<b>新雄士。在李本</b>	174, 115
administrative Acquired research and	9,835	15.678	30,344	17. 174	27,098	2.1.78g
development Depreciation and	व्यक्त धर्मे	<b>建</b> 等/经验	<b>起時</b>	17. 446	(MAGE)	legista.
amortization	<b>基产工作品</b>	· · · · · · · · · · · · · · · · · · ·		等 高語	\$. <b>36</b> 5	4,363
Total costs and						
expenses	52,441	67, 343		132, 137 ***********		ing, 140
Income (loss) from						
operations Other (net)	2,310 (347)	1,596 (416)	4,43% 237	6%, 3783 1834	7, 143 206	1,24% 1821
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Income (loss) before taxes, minority interests and						
extraordinary item Income tax provision	1,963	<b>潭</b> 。	4,635	(9)。在是等等		1,51,4
(benefit)	440 TH	nic st	鄉衛	(2, 324)	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	\$24
Minority interests	ew, 34c	ALTON		A. 4 A.	ar feet t	基解
Income (loss) before	Annual	different state and other state state		海海岸沿海海岸	SESSION TRANSPORTER	
extraordinary item Extraordinary item, net	1,943	3, 254	4, 333	116, 7833	3,55%	17.8
of income taxes	ring ring.	1520 1929	<b>建</b> 数54数5	(191)	1676 T	<b>海</b> 本
Net income (loss)		· · · · · · · · · · · · · · · · · · ·	Carried States	(26, FF)		· · · · · · · · · · · · · · · · · · ·

Subsidiary redeemable preferred stock dividends	علق علم	مثناء متها	1262 võude	<u>ល</u> េធវិជ	et fine elike	n de la companie de l
	and the one was take tiple take.	THE REAL PROPERTY COME AND THE	कर का का-का-का-का-का	ar ar arms ar architectur		
Net income (loss) available to common						į.
stockholders	\$ 1,963	\$ 3.154	\$ 4,835	多(100、多定生)	\$ 3.215	<b>4</b> 754
	characteristic region and and analysis	de tig da en qui ale de				
Net income (loss) per						
sharebasic	s 0.09	8 0.14	9 (4.17	8 (8.34)	<b>多</b>	和 作。在1
					* SEE MARKET SEE	the said one statement an Art Live
Weighted average shares	•					and the foreign control
outstanding-basic	21,999	23, 330	25, 491	32, 250	23,250	12:37:
-	and the same of the same of	the and a local transfer states		The state of the s	老有些新生物的	and the same and another the same
Net income (loss) per						
sharediluted	s 0.08	\$ 0.12	\$ 0.1a	5 (5.34)	<b>3. 4. 6. 6. 6.</b>	6 d.kt
	وتغرير لينان لولك فالمد يعند نامك المتد					
Weighted average shares						
outstandingdiluted	25,480	27.054	32,693	77. 769	15. 700	\$6. \$14
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Liquidity and Capital Resources

General

Historically, the Company has satisfied its each requirements through a combination of cash flow from operating activities, sales of equity and describes and borrowings from third parties. The Company received approximately \$10.7 million upon the exercise of stock options and warrants in Fiscal 1999.

In May 1999, The Company entered into a stell agreement with Lemmas Commercial Paper Inc., CIBC World Markets Cosp., Bankers Teast Company and a Syndicate of lenders. These institutions have provided us with a \$160 million credit facility that includes term loans in an appreciate angular of a \$135 million and revolving loans in an amount of up to \$100 million. Hankets Trust Company serves as administrative agent for the facility. The Company used to purchase more than 99% of its outstanding \$100 million. Markets Trust Company used from the initial borrowings under the credit facility of \$100.1 million with accrued and unpaid interest, that were tendered in the initial borrowings currently bears interest at a rate of \$1.75 per an and the remaining \$33.1 million of the initial borrowings currently bears interest at a rate of \$1.75 per an and at a rate of \$1.25 per annum.

As of July 31, 1999, the Company had cash, cash equivalents and microstatics securities of \$130.8 million and working capital of approximately \$15.4 million. The Company generated negative cash flow from operating attitude of approximately \$18.3 million during Fiscal 1998, compared with positive cash flow from operating activities of approximately \$10.4 million during fiscal 1998. The Company's cash flow from operations varies significantly from year, depending upon the timing of operating cash receipts and payable especially accounts receivable and accounts payable. Accounts receivable for allowances) were approximately \$38.0 million and \$100.1 million at \$100.2 million at \$100.2 million at \$100.2 million at \$100.2 million and accrued expenses have increased from period to pariod as the Company's businesses have grown. The Company's capital expenditures increased from approximately \$59.3 million in Fiscal 1998 to approximately \$60.2 million first and approximately \$59.3 million in Fiscal 1998 to approximately \$60.2 million first and accounts for a payable and domestic

telecommunications network infrastructure. The Company finances a gentle of its capital expenditures through capital issues and notes payable.

The Company experiences intense competition in its felecommunications in its felecommunications in its felecommunications industry has been children by declines in both per-minute revenues and per-minute costs. In the partitions there have tended to generally offset each offset. Asserted, as perminute pricing continues to eroie, gross margins could come under pressure. The Company's long-term strategy involves terminating a larger proportion of minutes on the Company's own retwork, thus lower to the preserving margins even in a weaker price explication. However, in the second term, the demand for usage might outpace the rate of depletions of the company's able to maintain its gross margins at the current layer, in the face of long per-minute revenues.

In addition, the Company will need to make significant capital expensions in order to expand its network capacity. If the Company is unable to make sufficient capital to meet its spending requirements, the Company's hetwork expansion, and the associated margin improvement, would be delayed.

Changes in Other Assets, Accounts Receiveble, Allowable the Condition and Deferred Revenue

Other current assets increased from \$12.1 million at July 32, 1998 of Single million at July 31, 1999, due primarily to increases in carrier deposits. The average are of the Company accounts receivable, as measured by number of days against increasing due to a significant increase in sales to more credit world carriers. These carriers demand, and the Company is willing to grant, extended payment terms.

Due to the wide range of collection terms, for the terms with feature days sales outstanding are generally dependent on the properties of the sales made to carriers, who are often offered extended payment terms of all the sales and prepaid calling distributors, we constally relative terms of the to 30 days. Therefore, the

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trends in days sales outstanding will depend. In large part, the the min of (wholesale) carrier versus retail (debit outs distributed) depends to addition, as the Company is willing to extend longer payments terms to company in customers, an increase in customers belonging to the highest created class, as a percentage to total customers, could like leaf to the foregoing is difficult to predict is not possible at this time to determine whether as and the result transfer days sales outstanding will continue.

The allowance for doubtful accounts as a percentile of accounts as decreased, from 14.1% at July 31, 1998, to 6.7% at July 31, 1998.

Deferred revenue as a percentage of total revenue warter from parties to period dependent upon the mix and the times of termine.

Net2Phone Financings

In May 1999, a group of strategic investor parties it is Metallium, in aggregate, 3,140,000 shares of Net2Phone Series A Device of State Common stock and warrants to perfect the first shares of Net2Phone common stock, for a net spiritual parties of State million. Additionally, Net2Phone issued a warrant to perfect the state of t

its common stock to Hambrecht & Quist as part of its fee as placement stand with respect to this transaction. In August 1939, Net27bone completed 153 Initial Public Offering of 6.2 million shares, reserving approximately fee million in net proceeds. At that time the Series A Professed State was converted into Class A Common Stock. The Company owned 54.21 of the capital stock of Net2Phone after the Initial Public Offering.

Other Sources and Uses of Resources

The Company intends to, where appropriate, make strategic acquisitions increase its telecommunications customer base. Net27hone may also make strategic acquisitions related to its Internet telephony positions. From time to time, the Company evaluates potential acquisitions of companies, technologies, products and customer accounts that complement its businesses.

As of July 31, 1999, the Company had made loans and advances in the aggregate amount of approximately \$34.5 million, of which \$21.2 million was still outstanding as of July 31, 1999, to other telecommunications and Internet companies to help establish strategic relationships and facilitate penetration into key markets. Of that about \$20.0 million had been repaid at of October 28, 1999, including the entire outstanding believe of a loan reset to Lermer Overseas Telecommunications, Inc. The Company may be a party to similar transactions in the future.

The Company believes that, based upon its present easiless plan, the Company's existing cash resources, and expected cash flow from operating activities and borrowings under its credit facility, will be sufficient meet its currently anticipated working capital and capital expenditure requirements for at least the next twelve souths. If the company's quantities of another company, or if the Company's cash flow from period is insufficient to neet its working capital and depital expenditure requirements, the Company will need to faite additional expenditure or debt sources. There can be no assumed that the company will need to faite additional expension, which capital it is a present that the company will need to obtain such additional capital, the Company may be required to reduce the scope of its anticipated expansion. Which capital the company's business, finally and capital or present the capital of the company's business, finally capital or the company's business, finally capital or the company's business.

Year 2000

The Year 2000 issue affects Company's installed company's systems, setwork systems and software applications due to the fact that many computers and applications define dates by the last two digits of the year

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and "00" may not be properly recognized by such properties as the fear Time. The Company has dedicated the resources it deems appropriate to address and correct potential Year 2000 problems.

The Company has established a Year 2000 compliants outsities (the "Committee"). The Committee's objectives are to distinct any possible disruptions in services and operations that may result from the date of the the Year 2000. The Committee has developed a plan to identify and repair the systems that may be affected by the Year 2000. The plan consists of its identifying and inventorying all systems; (2) assessing and testing the systems for Year 2000 compliance; (3) modifying, upgrading of replacing any non-compliant systems; and (4) testing the corrected systems to some compliance.

The Committee has implemented this plan throughten the Committee has implemented this plan throughten the Committee has implemented this plan throughten the Committee has implemented the committee has implemented the committee has been applied to the committee has been applied

s and the control of the second

addition to reviewing its own systems, the Company has lattlated languages and submitted requests to its third-party ventors and service providers to extend information regarding their compliance with the Year 1989.

Inventory, assessment, remediation and testing of software applications and hardware systems, including network systems, is substantially complete. The Company will complete the modification, updating or replacement of any systems that to its knowledge are not Year 2000 compliant by the east of Movember 1994. Testing of the corrected systems has been implemented and will continue on an ongoing basis through October 2000 due to the date October 10, 2009, which is the first occurrence of a date requiring the use of eight digits to define the date. Additional testing will be conducted, as deemed necessary by management.

In particular, the Company has focused on the testing and remediation of the switching facilities to ensure that its network sperations through which is provides communications services to its customers are not discupted by the Year 2000. The Company believes that its own network systems are Test in compliant due to the nature and extent of the testing the Company has conducted and continues to implement on such systems.

The greatest risk to the Company's ability to provide communications services is the failure of third party service providers to be Year 2005 compliant. While many other carriers and internet providers have plans to independently become Year 2000 compliant, there is the risk that same (particularly smaller carriers and providers) will not address or properly resolve Year 2000 issues. If this were to occur, the Company would be affected only to the same degree as other carriers and internet providers in the communications industry.

In providing telecommunications services, the Company connects derailing and indirectly with thousands of other carriers through switches of the Company and other carriers. The Company has obtained written assured that information from its primary vendors and providers required that were seen compliance and, to the best of the Company's knowledge wasse on such assurances and information, the Company believes there is not a company believes materially impacted. In addition, it is unlikely that a server sale of a smaller carrier would have a significant impact on the Company's significant provide telecommunications services, however, folly activated the services. risks is beyond the Company's control. In addition, the Company's control. fully assess the degree to which the manufactures of swiftings and similar equipment have assessed and remediated their applicable the services again to be are manufactured and maintained by independent this as satisfies whereas wast switches are manufactured by manufacturers with a wight trans of containing of therefore, such manufacturers would 對語學學 雜 學檢查物理 氣點變字樂樂 是點 果熟練養養養養 質報報報 2000 compliance and prompt remediation of any Year 2000 issues.

To date, the Company has incurred expenses of less than \$1.0 million to connection with its remediation of Year 2000 related takes. The Company constantly monitors its progress of the Year 2000 plan and anticipates that it will resolve any outstanding internal issues before the end of 1903. Contingency plans will be developed and implemented before the end of 1903 for critical systems on an as needed basis should the Company identity any areas for which such plans are appropriate.

4 5

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European Currency Conversion

In January 1999, a new currency called the "ears" was introduced in contract Economic and Monetary Union ("EMU") countries. The EMU countries about the euro as their common legal currency, and through January 1, 2001, but the existing national currency of the respective EMU country and the exist of the expective EMU country and the exist of the exist of the exist of the exist of the expective EMU country and the exist of the exist

accepted as legal currency. Beginning in 2007, all BW countries are expected to operate with the euro as their single currency. Countriety exists as the the effect the euro currency will have on the sarket for international telecommunications services. Additionally, all of the final subsection regulations have not yet been defined and finalized by the European Countries with regard to the euro currency. IDT's management does not entidigate, have on currently available information, that the euro will have a material entire impact on the Company's operations and sales.

Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ASSAT MARKET RISES.

The information set forth under the caption "Fair Value of Financial Instruments" at page F-9 herein is incorporated herein by reference.

Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY TATA.

The consolidated financial statements and supplementary data of the Company and the report of independent auditors thereon set forth on pages F-7 through F-24 herein are incorporated herein by reference.

Quarterly financial information set forth herein at page 41 is incorporated herein by reference.

Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTANTS.

None.

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Item 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE RESIDERANT.

The information required by this Item will be contained in the Company's Proxy Statement for its Annual Stockholders Meeting, which will be first with the Securities and Exchange Commission within 120 days after July It. 1991, and which is incorporated by reference herein.

Item 11. EXECUTIVE COMPENSATION.

The information required by this Item will be contained in the Company's Proxy Statement for its Annual Stockholders Meeting. Which will be filed with the Securities and Exchange Commission within 120 days after day it, 1998, and which, with the exception of the sections entitled "Report of the Compensation Committee of the Board of Directors" and "Performance filed Common Stock," is incorporated by reference herein.

Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL CHARGE AND SERVICE CONTROL OF CERTAIN BENEFICIAL CHARGE AND SERVICE CHARCE CHARGE AND SERVICE CHARGE CHARGE AND SERVICE CHARGE CHARCE CH

The information required by this Item will be contained in the Company's Proxy Statement for its Annual Stockholders Mostler, which will be this with the Securities and Exchange Commission within 120 days after July 11. 1716, and which is incorporated by reference berein.

Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSMITTING.

The information required by this Item will be contained in the Company's Proxy Statement for its Annual Stockholders Meeting, which will be filled with the Securities and Exchange Commission within 120 days after July 12, 1999, and which is incorporated by reference berein.

#### PART IV

- Item 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 7-1
  - (a) The following documents are filed as part of this members
    - 1. Financial Statements.
    - 2. Financial Statement Schedules.

<TABLE>

Schedule No. Description

I. Valuation and Qualifying Administra

</TABLE>

3. Exhibits

<TABLE>
<CAPTION>
Exhibit
Number Description
<C> <S>

- 3.01(1) Restated Certificate of Incorporation of the Registrate.
- 3.02(1) By-laws of the Registrant.
- 10.01(2) Employment Agreement between the Registration and Especial Company

1996 Stock Option and Incentive Flam, as exercise and reshalls.

Form of Stock Option Agreement water the 1996 Stock Option and 10.03(3) Incentive Plan.

Form of Registration Rights Agreement between gertain streets 10.04(4) and the Registrant.

- 10.05(1) Lease of 294 State Street.
- 10.06(5) Lease of 190 Main Street.
- Form of Registration Rights Adventent between Roward G. Jobes and 10.7(6) the Registrant.
- 10.8(11) Employment Agreement between the Registrant and James Country
- 10.9(7) Agreement between Cliff Sobel and the Registrates.
- 10.10(11) Employment Agreement between the second and the second
- 10.11(11) Employment Agreement between the Restations and Assess
- 10.12(8) Agreement and Flan of Merger, dated and I. 1992, and and the Registrant, ADM Corp., Interfectionage. Inc., Serial Totols, Mai Hecht, Richard Robbins, Bradley Torocs, Wal Man Tam, Mary and Lisa Mikulynec.
- 10.13(9) Securities Purchase Agreement between the Bettstant, Cartes Comment

and Union Telecard Alliance, LLC.

- 10.14(11) Credit Agreement, dated as of May 10, 1999, by and among the Registrant, various lenders party thereto, Lender Commental Since Inc., CIBC World Markets Corp. and Bankers Trust Campany.
- 10.15(11) Pledge Agreement, dated as of May 10, 1999, by and among the Registrant, certain subsidiaries of the Registrant and Bankers True Company, as Collateral Agent.
- 10.16(11) Security Agreement, dated as of May 10, 1999, by and among the Registrant, certain subsidiaries of the Registrant and Bankers Trans-Company, as Collateral Agent.
- 10.17(11) Subsidiaries Guaranty, dated as of May 10. 1990, by and among the Registrant, certain subsidiaries of the Registrant and Backers Trust Company, as Collateral Agent.
- 10.18(11) Loan Agreement between the Redistrant and Etapsaha Erosain.
- 10.19+ Internet/Telecommunications Agreement, dates as of May 7, 1999, and between Registrant and Net2Phone, Inc.
- 10.20+ Joint Marketing Agreement, dated as of May 7, 1999, by and between Registrant and Net2Phone, Inc.
- 10.21+ IDT Services Agreement, dated as of May 7, 1999, by and between Registrant and Net2Phone, Inc.
- 10.22+ Net2Phone Services Agreement, dated as of May 7, 1994, by and between Registrant and Net2Phone, Inc.
- 10.23+ Assignment Agreement, dated as of May 7, 1989, by and between Registrant and Net2Phone, Inc.

</TABLE>

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<TABLE> <CAPTION> Exhibit

Number Description

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- 10.24+ Tax Sharing and Indemnification Agreement, dated as of May 7, 1991, by and between Registrant and Net2Phone, Inc.
- 10.25+ Separation Agreement, dated as of May 7. 1999, by and between Registrant and Net2Phone, Inc.
- 10.26+ Co-location and Facilities Management Services Agreement, dated as at May 20, 1999, by and between Registrass and Mat 28 as
- 21.01+ Subsidiaries of the Registrant
- 23.01\* Consent of Ernst & Young LLP.
- 27.01\* Financial Data Schedule. </TABLE>
- -/ 1UDHD>
- \* filed herewith
- + previously filed

- (1) Incorporated by reference to Form S-1 flind February 21, 1998 Flind 333-00204.
- (2) Incorporated by reference to Form S-1 filed January 9, 1896 file the 00204.
- (3) Incorporated by reference to Form 5-6 files samesy 14, 1906 file 333-19727.
- (4) Incorporated by reference to Form S-1 filed March 5, 1996 file ma. 303-00204.
- (5) Incorporated by reference to Form 10-K for the fiscal year exact this 1997, filed October 29, 1997.
- (6) Incorporated by reference to form S-1 filed March 14, 1946 file and 00204.
- (7) Incorporated by reference to form 10-K/A for the fiscal year ended only 31, 1997, filed February 2, 1998.
- (8) Incorporated by reference to form 8-% filed April 22, 1989.
- (9) Incorporated by reference to Form 10-M/A for the fiscal year ended 31, 1998, filed December 4, 1998.
- (10) Incorporated by reference to Form 10-Q for the fiscal quester enter January 31, 1999, filed March 17, 1999.
- (11) Incorporated by reference to Form 10-0 for the firstel quarter ended April 30, 1999, filed June 14, 1999.
- (b) Reports on Form 8-K. The Registrant filed the following Carrent Reports on Form 8-K during the fiscal year ended July 31. 1999:

On September 29, 1998, the Registrant filed a Current Report on Form 8-K which was filed with the Complession on May 26, 1998.

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## SECONATIONS:

Pursuant to the requirements of Section 13 or 13(4) of the Section 22 Exchange Act of 1934, the registrant has duly caused this Actual Section 5 Form 10-K/A to be signed on its behalf by the actual section authorized.

TOT CONTROLEMAN

The state of the s

ALLEY.

Date: August 11, 2000

Pursuant to the requirements of the Securities Act of 1981, this Administration of Form 10-K/A has been signed by the following possess on this limit day of August, 2000 in the capacities and an the dates indicates.

<TABLE> <CAPTION>

Signature

聖皇皇養國

<S>

/s/ Howard S. Jonas

Chalman and Chief Executive Officer (Principal Recostive Offices)

Howard S. Jones

6 July 10

/s/ James A. Courter	Vice Chaisman, freelight
James A. Courter	ereta
/s/ Hal Brecher	Chief Chereting Officer
Hal Brechef	September of the first and the
/s/ Stephen R. Brown	Chief Financial Offices and Blooker (Freezeps)
Stephen R. Brows	firesial and Alocating Officers
/s/ Moshe Kaganeff	Director
Moshe Kaganozi	BOUE
/s/ Marc E. Knoller	<b>型是至世形态后在</b>
Marc E. Knoller	raya.
/s/ Joyce J. Masen	<b>新</b> 養 數學 經營 德羅
Joyce J. Mason	
/s/ Geoffrey Rochwarger	<b>基金金金金金</b>
Geoffrey Rookwarger	<b>可以</b>
/s/ Meyer A. 器eggass	
Meyer A. Betset	
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Meyer A. Berman 	

 Magae || Meyer A. Serman | Medical Section 1985 and 1985 |
Meyer A. Bernar	Magae
Meyer A. Betman	
Meyer A. Serman	
Meyer A. Serman	
Meyer A. Berman       Signature   /s/ J. Warren Bloker	
Meyer A. Berman	
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## IUT CORPORATION

## INDEX TO CONSOLIDATED FINANCIAL STATUSTERS

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## REPORT OF INCEPENDENT AUDITORS

The Board of Directors and Stockholders IDT Corporation

We have audited the accompanying consolidated telements of its Corporation (the "Company") as of July 11, 1996 and 1996, and the related consolidated statements of operations, statements of special consolidates of the three years in the period ended July 11, 1996, and the related consolidated the financial statement schedule listed in the linear telements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion of the financial statements and schedule based on the listed of the list of the listed of the list of the

We conducted our audits in accordance with questily accepted and standards. Those standards require that we plan and serious the audit is obtain reasonable assurance about whether the financial standards are financial misstatement. An audit includes examining, or a test basis, arithmetical misstatement, and disclosures in the financial standards and also includes assessing the accounting principles used and inquitible estimates made by management, as well as evaluating the reasonable financial statement presentation. We believe that our audits provide a reasonable financial for our opinion.

In our opinion, the financial statements referred to above present the in all material respects, the consolidated financial position of the consolidated results of the consolidated results of the operation at July 31, 1998 and 1999 and the consolidated results of the operation and its cash flows for each of the three years in the puriod to the financial statement accounting principles. Also, in opinion, the related financial statement schedule, when considered in principle to the basic financial statements taken as a whole, present finite material respects the information set forth therein.

As discussed in Note 1 to the financial statements. The Company has control its financial statements for the years ended July 11. 1994 and 1999 to select the timing of a gain recognized on the sale of preferred stack by a relatively and adjust the determination and allocation of the purchase price relative to a purchase business combination.

New York, New York October 1, 1999

except for Note 1, as to which the date is

July 19, 2000

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## IDT CORPORATION

## CONSOLIDATED BALANCE SHEETS (BESTATES)

<TABLE> <CAPTION>

·	<b>建基数</b>	
		<b>全建筑</b>
	gaj para saja saja para arrokak sjanskar tiga, arrokak Angara	
<s></s>		
Assets Current assets:		
Cash and cash equivalents  Marketable securities  Trade accounts and commissions receivable, act of allowance for doubtful accounts of approximately \$6,255,000 at July 31, 1998 and \$7,643,000 at July 31, 1999	\$115, 283, 319 68, 200, 768 18, 017, 274 2, 144, 665	
Other current assets		16, 111, 15 <u>;</u>
Total current assets		
Total assets		\$555,872,874 **************
Liabilities and stockholders' equity Current liabilities: Trade accounts payable		
Total current liabilities		
Total liabilities	174,652,463 1,892,463	2 4 h. 4 7 4 . 4 4 . 4 . 4 . 4 . 4 . 4 . 4 .
shares10,000,000; no shares issued	Albert Salger.	(max/mg/s

Common stock, \$.01 par value; authorized shares--100,000,000; 22,848,866 and 23,982,854 shares issued and outstanding in 1998 and 1999, 234.349 注*图*案。 李瑟曼 Class A stock, \$.01 par value; authorized shares--35,000,000; 10,255,668 and 10,029,758 shares issued and outstanding in 1998 and 1999, 至自由。 音響響 至都型。 多数等 respectively..... (444,465) Loans to stockholders...... 32,472 317.362.337 141,122,280 (公司。)更多格。下在1995 Accumulated deficit..... Total stockholders' equity...... 282, 392, 597 274, 324, 364 Total liabilities and stockholders' equity..... \$461,246,228 3559,671,378 46 (50) (50) (50) (60) (60) (60) 

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See accompanying mates.

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## IDT COMPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

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Tear erast July II

	ding and annual and approximate the same and same and annual contract of the c		nucceus a masterialistica
	1997	3 4 4 5	4. 连连车
	· · · · · · · · · · · · · · · · · · ·	<b>经产品产品的</b> 国际中国中国共和国共和国共和国共和国	等 中枢 电电路电路 电线电路
		enet at an	Ferther and
<s></s>	The state of the	No.	
Revenue	\$135,167,227	\$335, 376, 915	\$334, 283, 835
Costs and expenses:			
Direct cost of revenue	李章,至主事。清楚等	24年,65多。24年	为"不是"。沙 <b>老</b> 年,有多年。
Selling, general and			
administrative	41,544,967	62,第24 <del>人曾8</del> 3	124,494,215
Acquired research and			
development	2-126	17,964,656	傳導
Depreciation and amortization	4,875,14%	1.5,原名等。事態的	16, 1334, 94a
•	2個、個的一個的1個、個的一個的一個的一個的一個的一個的一個的一個的一個的一個的一個的一個的一個的一個	<b>张华华等等物本的外推结</b>	404.00世纪记忆的思维传播
Total costs and expenses	134,432,353	李多帝。 多年等, 是4座	739, 909, 384
	(19.14) · 60 · 60 · 60 · 60 · 60 · 60 · 60 · 6	排作的 40-05 电流管 20-16/41 20-26/41	on a monocernal policinal design
Income (loss) from operations	《海,毒毒多。至霜多》	導言型。作權等	er, 1911, 1916
Interest expense	《春春游》, 伊雪華子	15、新作物。首都四年	2.5°4、15.4°4、19.4°45
Interest income	李 苏格。 杂菜混	5, 992, 965	15, 18, 15, 15
Other	争等。 2000年	意思选 <sub>术</sub> 確而基	f2, 035, 250
	都無事事務 新國際衛門	斯科學學學學學學學學	<b>建金属单字集基本定数集</b> 集
Income (loss) before income taxes,			
minority interests and			
extraordinary items	(3, 836, 770)	多级。其中源	《其段》,年8年,其6年
Provision (benefit) for income			and the same of the same of
taxes,	(4)E-(4)E-	(1,943,100)	7, 173, 1000
Minority interests	- CSC - CSC -	7, 4, 95, 45, 4	
·	कार कार कार की वास में कार कार कार की है।	而是 4.15 可以 1.15 (4.15 ) (基本限 1 <b>.16</b> ) (基本限 1.16 )	39.40年4月1日4日4日4日4日
Income (loss) before extraordinary			
items	(3,836,770)	(图3%。多等将生	2.16.4.16.15.15.15.15.15.15.15.15.15.15.15.15.15.
Extraordinary loss on retirement of		and the large and commences	and the standard Christians
debt, net of income taxes	- 1887 - 1882 -	(132, 374)	(2,263,783)
	· · · · · · · · · · · · · · · · · · ·		
Net income (loss)	(3, 434, 774)	(各種類。其7章)	《主等,其是符》等等。

Subsidiary redeemable preferred stock dividends	an a		
Net loss available to common stockholders	\$ (1,836,770)	\$ (686,372) ************************************	3 ( \$4. 555 <sub>4</sub>
Loss per share:			De Star
Loss before extraordinary items: Basic and diluted	\$ 70.18	) 5 (Ö.93)	<b>基</b>
Extraordinary loss on retirement of			
<pre>debt, net of income taxes:   Basic and diluted</pre>	in the state of th	\$ (8.82)	
		and the second s	The control of the co
Net loss	5 (6.18 	) \$	
Weighted average number of shares used in calculation of basic loss per share	21,150,927	28,572,423	33, 522, 333 

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See accompanying notes.

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## INT CORPORATION

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

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CONTITONS	The second part of the second pa	, call and course of	CLAGE A C	e on the original	Asartoral Pultule	
	<b>阿拉斯斯斯斯</b>		<b>经过去</b> 零的	ASSESSES.		<b>建</b> 卷
<s></s>	<7>	RE-	Red State of the S	455		44
Balance at July 31, 1996	9,666,900	\$ 96,669	· · · · · · · · · · · · · · · · · · ·	卷其盖盖 事事產	等。	(in
of stock options Exercise of stock	क्क न <u>े</u> हर	dies whie	4.हेड महर्दे	<b>金红湖</b>		
options	\$69,1\$Q	<b>黎,杨紫</b> 夏	स्थात संदर्भ सं	and the second	4,204,134	
ended July 31, 1997	apate sellari sama danif, alban dalah ginak basar dalah dalah	AND THE SECOND SECOND	· · · · · · · · · · · · · · · · · · ·	1 編集的語。 第8 一般的語話(例如第四十級(Maniga)	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	ব
Balance at July 31, 1997 Exercise of stock	10,636,000	106, 360	書書 李寶書 医肾痨	皇帝皇帝 聖審漢	46, 432, 334	
options	1,613,366	医醛素 基務權	786-747	ASS. The	h. Internation	
exercised	વાર ચંદ	धर्म- सम्ब	श्रीक संबन्ध	<b>स्था</b> नकार		
stock to common stock	918,662	學,是經報	<b>《聖漢等》,指言</b> 語》	<b>皇等。盖登程等</b>	学期 湖北	
acquisitions Common stock issued	3,967,323	李建士等	-वेदर वेदर	Signatur		
upon conversion of notes payable	592,763	<b>表,在</b> 在是	, KRS 480-	<b>ं</b> अवस्थित	多。《春花》,张达节	

Exercise of warrants	35.003	250	(25) (\$5)	ar gr		
Sale of common stock	5,093,750	90.935	ALL TEN	en en		
Issuance of common						
stock to employees by						
related party	45. 450	:825: (EE)	母母	And the	<b>计</b> 标题 2000年	
Net loss for the year						
ended July 31, 1998	an en	العلود هنانا	(E) 42	State on State of Sta		
and a series of the series of	الله الله الله الله الله الله الله الله	and have the state and otherwise	emocin difficulty the age officially the six	the content of the state of the		
Balance at July 31,						
1998	22.848.866	22A.484	16、25克。46年	102.351	1314 131 <u>4</u> 1716	
Exercise of stock	man & now make management	many year	the and the appropriate the attraction	and the series of the series of the	was no restricted and the same of the same	200
options	696.840	6,968	422 (22)	CONTRACTOR OF THE PERSON OF TH	4.272.114	elli Karlı
Income tax benefit from	(カラの) 前 前 前 前	Wife Constituti			To the same of the	ė,
stock options						
exercised	176. III	sian sian	955 m21	pinati:	4 54 4 44 4	
Conversion of Class A			174° (175°)			1
stock to common						\$ 1
stock	225.910	2.259	1245. \$195	12.25%		
Issuance of common	460,740	<b>超多数型型</b>	THE WY DESIGN	ter a state of the	***	
stock in connection						
with business						
acquisitions	100.000	1,000	etivitu	and the		
Exercise of warrants	100,000 111.230		estat sales	Spiritual:	* 5 C <b>* 1</b> C * 5	
Costs associated with	<b>基本基本公司</b>	为产业生活	Fuller agency	AN ENTRY CONTRACT	<b>产业</b> 统 电 1971年	
	200 /75	danistati	24.465	705-428P		
stock registration Net income for the year	and the	and the	space couples	5 m/5 TAME:	144.174	
		10.45	a tilled for a state of the sta		en e	
ended July 31, 1999	ent dec	det att.	(400)	Maga (Ada)		
D-1	and some some some some some some some some	· · · · · · · · · · · · · · · · · · ·	and and and appropriate the appropriate and	HARMA CHA SACHAR BAR SACHAR	santal de la se sa sa na paracipa de la	
Balance at July 31,	内性 药物药 粉皮虫	兵衛衛龍 高深色	4 S. 4-43 CO.	和华和帝 海路型	ACTORES SERVICES SERVICES	- 25
1999		查完全20% 会员3.	10,023,758	等 医沙兰子 美 连接	生产4.4%,并指定,生活的	
c/mant ma			<b>有效素的不同性的主要型型的</b>	25. 指注的增生的	at any transfer of the distribution of the	

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## CONSOLIDATED STATEMENTS OF CASE PLOYS

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	<b>克特海</b> 尔	\$ <b># 1</b> /4			
	海海海海海港海海海	en e	and Andrews Andrews and an antrews		
<\$>	of follows:		et k		
Operating activities					
Net loss	\$ (3, \$56, TYO)	\$ (44.35.37)	李三郎,李三郎,为事的		
Adjustments to reconcile net loss to					
net cash provided by (used in)					
operating activities:					
Amortization	97,658	本。李泽岛,至李岛	\$1,555 A4		
Depreciation	点,对不在,包含有	年,学生生,但其他	41,294,224		
Extraordinary loss on retirement of					
debt before taxes	遊儀	\$30,370	5, 319, 397		
Amortization of deferred					
compensation	- 12 min	(\$45.4E)	1.5%。李建设全人的		
Acquired research and development					
costs by issuance of common		e. The section of the section			
stock	编字	17.3412,1942	· · · · · · · · · · · · · · · · · · ·		

Minority interests	المنتان المنتان	3,875,669	(5. 353. Bigs
Deferred income taxes	ando design	6是,据是是《旅游程》	11,116,650
Issuance of common stock to			
employees by related party	radiy essi		447-3200 °
Accounts receivable	(9,273,827)	(26, 499, 684)	(49),1996,1978
Other current assets	(937,660)	69, 13%, 112%	(24,214,249)
Other assets	(1,801,077)	《本,对多种,沿岸等》	<b>多。</b> 對為。外數數
Notes receivable	2,861,903	<b>445</b> , <b>21</b> 5	STATES
Trade accounts payable	5,233,349	15, 141, 413	
Accrued expenses	(4, 225, 977)	都下落。	1,290,023 4,014,446
Deferred revenue	1,459,352	6, 732, 376 4, 682, 126	
Other current liabilities	173,946	1378,628;	
Other	41,213	(263, 376)	1,975,455
	en an en	and and an analysis of the second second	
Net cash provided by (used in)			
operating activities	(4,433,304)	30,602,349	118 x 288 x 3145
Investing activities			
Purchases of property, plant and	ಸ್ತಾಪ್ರ ಪ್ರಾಥ್ಯ ಮುಂದೆ ನಟ್ಟು	and which which	o moto suscepto desiderendo
equipment	<b>《学,玉玉游。多感</b> 恋》	(41, 332, 435)	
Issuance of notes receivable	ten ratio	(23.395.324)	(5, 000), 1000 (13, 403, 403)
Investments and acquisitions	(2,133,157)	本語 を まいな 新 つい 印 の出 第 ・	
Collection of notes receivable	Specials on Assessment and Assessment		14,040,147
Payments for the purchase of			
InterExchange, Inc	ilear (Mar)	(28, 598, 200)	<b>有</b> 算形态度;z
Net purchases of marketable		an esta escuella elle Elección de	e et 1751 et 1752 et 1862 et 1
securities	4725 - 472L	(多位,并对表,7世界)	(27,560,343)
National Action and Action			四海海海海海海海海海
Net cash used in investing activities	(9, 246, 119)	(145, 325, 135)	580, 774, 4225
Financing activities	· · · · · · · · · · · · · · · · · · ·	新生學 <i>語音 语動 拉着 精明</i> 面音	<b>多型动物 正立加速 医解释感</b>
Proceeds from issuance of Series A			
Preferred stock and warrants by			stable or otherwise stable
Net2Phone	· · · · · · · · · · · · · · · · · · ·	and the	29, 100, 300
Proceeds from exercise of stock	splicity;	Qinatiti	
options for Net2Phone Proceeds from exercise of warrants	- ide printe	ويها والمهادي	是·在一种中的一种中的一种
for Net2Phone	481-1241	व्यागसीय -	4.17.47.7
Payment of debt issuance costs	(44) (84)	SE(TH)	(4,475,025)
Payment of debt issuance costs Distribution to minority	(時)(韓語	न्यवस्था	
Distribution to minority shareholder	region control	<b>湖南</b>	<b>《卷</b> 》等等,至外有
Distribution to minority shareholder	6, 799, 668	2000 2000年 - 1000年 -	
Distribution to minority shareholder	<b>4, 750, 650</b> 4, 750, 650	115-446-2764 13-361-4763	15. 415. 23.11 12. 415. 23.
Distribution to minority shareholder	6, 799, 668	2000 2000年 - 1000年 -	<b>《卷</b> 》等等,至外有
Distribution to minority shareholder	Estate State	21.00 + 68.00 + 20.00 12.00 = 68.00 + 20.00 22.00 + 68.00 22.00 + 68.00	16. 979. 271 212, 945, 271 723, 344
Distribution to minority shareholder	<b>4, 750, 650</b> 4, 750, 650	115-446-2764 13-361-4763	15. 415. 23.11 12. 415. 23.
Distribution to minority shareholder	Estate State	110, 666, 254 13, 361, 676 575, 666 1, 187, 171	
Distribution to minority shareholder	E, 222, 222		\$12,949,235 \$22,349
Distribution to minority shareholder	4, 799, FRE *** 2, 215, FRE 4884, FRE		
Distribution to minority shareholder	6,750,650 44 44 2,215,505 (464,676) (1,617,973)		
Distribution to minority shareholder	在中国中央 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	22 4 4 5 6 7 5 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Distribution to minority shareholder	在,等等等,要要要 在 在 在 在 在 在 在 在 在 在 在 在 在		
Distribution to minority shareholder	在中国中央 中国中央 中国中央 中国中央 中国中央 中国中央 中国中央 中国中央		
Distribution to minority shareholder	在,等等等,要要要 在 在 在 在 在 在 在 在 在 在 在 在 在		
Distribution to minority shareholder	在中国中央 中国中央 中国中央 中国中央 中国中央 中国中央 中国中央 中国中央		
Distribution to minority shareholder	在,等等等,是不是 在 在 在 在 在 在 在 在 在 在 在 在 在		
Distribution to minority shareholder	在 · 查查 ·		
Distribution to minority shareholder	在 · · · · · · · · · · · · · · · · · · ·		
Distribution to minority shareholder	在 · 查查 ·		

information: Cash payments made for interest	\$ 865,668 **********		李 是是,华色素,都是是 中国《安全》的《安全》
Cash payments made for income taxes			专 是是是《传播》 中心形象在四次的有效原本
Supplemental schedule of non-cash activities: Accrued interest converted to			
equity	\$	\$ 121,498 Hermanian	
Purchase of fixed assets by capital	in on a second	ika ki tao ay taoka dan taoka	
lease	\$ 6,122,000 	2 12,448,060	
Notes payable converted to equity	\$ 40.00	5 5, \$24, \$95	

  |  | 学用证据的影響的影響。 |See accompanying potes.

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## IDT CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS July 31, 1989

1. Summary of Significant Adopting Foliates

Description of Business

IDT Corporation ("IDT" or the "Company") is a maliantimal telecommunications carrier that provides a broad range of services to its wholesale and retail customers world wide. The Company provides its company with integrated international and deservices long distance, provides its cards, Internet access, and through Net2Fhone. The Company also saids pre-particularly cards to distributors.

#### Restatement

The Company has restated its financial statements for the years some different statement from editabling it the timing of a gain recognized on the sale of preferred stack by Matterian Mote 7, and its the determination and allocation of the purchase price relating to the Company's acquisition of InterExchange, inc. (Note til.)

In the Company's previously filed 1999 annual report on feet 1998, the gain on the sale of stock by Net2Phone was recognised in July 1999. The fraction of fiscal 1999. In the accompanying restated files at the gain has been recognized in August 1999, the first quarter of fiscal 1999, and the fact of fiscal 1999 and 1

<TABLE>

	Previously		在你们也会并有他。
	Reported	為在語言。格數便德	(Secretary)
	<b>海水水水水 安安水水水水水</b>	化油 """"""""""""""""""""""""""""""""""""""	你都听你得快的解释说你。
<s></s>	A.C.	er (1)	#27
Number of shares issued	法。高事能,连要法	3,243,323	

Price per share (1)			
Total value of common stock issued  Cash paid  Professional fees	76,666,607 20,606,620 588,660	16. 618.655 10. 618.665 518.665	
Total Purchase Price	\$90, 900, 600 		
<caption></caption>	207		
	Previously Basester		
	Falt	Pestutes	Inctease.
	¥2188		(D46) <b>2 H 2 S</b> 5 (
· <\$>	The second secon	Commence (A) the same of the s	
Current assets	5 <b>36,</b> 300	34,399	\$ 442
Property and equipment	5,535,330	5, 535, 695	1.44
Current liabilities	(†, 357, 694) 25, 665, 465	17, 167, 5000 17, 120, 300	
Core technology	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)		
Assembled workforce	AND COMMENTS.	2, 250, 662	
Goodwill	67,270,950	多多。 李皇孝,李清等	E11. 等音等。 语呼句:
Deferred tax liability on identifiable intangible assets			6 k. 4 mil. sistem
arroung abac abbe colline to the col	在一种 化二种 化二种 有时间的 杂种		42 E E E E E E E E E E E
Total Purchase Price	\$90.58\$,00¢	等的是外,这句话,但可是	274 618 103
	and the second second second second		

(1) The increase to \$33.50 per share is due to the climication of a discount previously applied to the TDT common stack issued.

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## IDT CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONSOLIDATED FINANCIAL STATEMENTS

The aggregate effect of the aforementioned adjustments of the Company's Fiscal 1998 and 1999 financial statements is as follower

<TABLE> <CAPTION>

## Figure 1998 Impact

	·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯·斯			化工程的 化自用 阿里西班牙克 医二种甲基甲基基		
	Previous Company				net iketekkee maanaman	
<\$>	€ Comme	鎖		Park.		
Depreciation and			and the second second		and the second second	
amortization	\$ 11,384	* \$2.5 B	1. 在这,在在位,由中国	- 194 - 194	第6年20年6年1年	
Acquired research and			en lest orbitalisms de de de de		and the second s	
development	25.000	,900	\$7,特别华。· \$66		Ba 其指導。從學集上	
Income/(loss) from	1) of a 37	and the state of t	ga site illa - 195 (ki atta		i i i i i i i i i i i i i i i i i i i	
operations	《选》 等廣語	r, That	<b>建设学。学等</b> 学		4, \$73, \$15.	
Provision (benefit) for	n during the		and white the second		Genteria du librila	
income taxes	· · · · · · · · · · · · · · · · · · ·		fa. 283. 2007		# \$4 p 5/25	
Net loss	(6.34)	i, 337)	《生命朱,芳介意》		364664.26	
Basic and diluted net loss		n tir. Akilika a	an title 190 filleste		246 4 6	
per share		[秦·康義]	COLUMN COLUMN			
Total assets	417, 186		441,245,228	1		
Stockholders' equity	温湿程, 伊里特	F# 福子燕	7,92, 7,92, 0,87	S	<b>发来自由事事的现象形式</b>	

Flock 1999 Impact

	· · · · · · · · · · · · · · · · · · ·				
	Previously Files				
<\$>	The same				
Depreciation and					
amortization	5 26,254,686	\$ 26, 255, 586	\$ 16, 163, 965		
Income (loss) from					
operations	2,380,371	(节、节至6、6全体)	《克伊·· 其學語》。 對理解		
Other income (expense)	19.576,147	(4,635,250)	021.681.3978		
Provision (benefit) for	•	* *, * * * * * * * * * * * * * * * * *			
income taxes	17,650,000	7, 233, 006	(30, 397, 000)		
Net income (loss)	2,916,681	(18, 683, 548)	621, 122, 154		
Basic and diluted net loss					
per share	(\$.70)	41 a 334			
Total assets	515, 334, 254	359,872,379	44,537,125		
Stockholders' equity	253, 465, 735	276, 329, 163	<b>注意,例如3,根2</b> 维		

  |  |  |Basis of Consolidation and Accounting for Investments

The consolidated financial statements include the accepts of lift and all companies in which IDT has a controlling voting interest ("subsidiaries"), as if IDT and its subsidiaries were a single company. Significant interest accounts and transactions between the consolidated companies have been eliminated.

Investments in companies in which IDT has significant interest, and itself than a controlling voting interest, are accounted for using the equity named investments in companies in which IDT does not have a controlling interest an ownership and voting interest so large as to easily an are accounted for at market value if the investments are publicly traded investment is restricted or if the investment is not applicable traded.

The effect of any changes in IDT's ownership interests resulting from the issuance of equity capital by consolidated subsidiaries or equity investees to unaffiliated parties is included in other income.

Use of Estimates

The preparation of financial statements in configurate with personally accepted accounting principles requires management to make estimates and assumptions that affect the ancuerts reported in the financial accompanying notes. Actual results may differ from these estimates

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## THE COMPONETION

NOTES TO CONSOLIDATED FIRANCIAL STATEMENTS - CONSOLIDATED FIRANCIAL STATEMENTS

## Revenue Recognition

Telecommunication, Internet telephony morvies, Internet employed and debit card revenues are recognized as service is provided. Exclusive exists are recognized when installation is completed. From payments for services are deferred and recognized as revenue as the services are provided.

Direct Cost of Revenue

Direct cost of revenue consists primarily of telecommunication smalls, connectivity costs, and the cost of equipment sold to continues. Therefore of revenue excludes depreciation and embediations.

Property, Plant and Equipment

Equipment and furniture and fixtures are depreciated using the straight-like method over the estimated useful lives of the assets. Which falls from the to seven years. Leasehold improvements are depreciated using the straight-like method over the term of the lease or estimated useful life of the assets, whichever is shorter. Computer noftware is assettled using the straight-like method over the shorter of five years or the term of the related using the straight-like method over the assets of 10 years.

Trademark

Costs associated with obtaining the right to use transmiss community this parties are capitalized and amortized on a straight-lime hasts over the tests of the trademark license.

Subscriber Acquisition Costs and Asserticing

Subscriber acquisition costs including sales complessors, license fees and production and shipment of starter peckages are expensed as licensed.

The Company expenses the costs of advertising as interest. Typically, Net2Phone purchases banner advertising an other companies with the processor of the companies which have one to three year terms as the processor of the companies of the comp

In one case, Net2Fhone entered toto an appearant with mo appearant term of years. In this case, the Company aportions as supposed the instance of the line number of impressions to date/minimum quaranteed revenue as a percentage of the total parameter.

For the years ended July 31, 1987, 1998 and 1997, advertising expense totaled approximately 54,011,000, \$1,632,000, and \$10,004,000, respectively.

Software Development Coats

Costs for the internal development of the software products and masterial enhancements to existing software products are expensed as interest while technological feasibility has been established, at which the

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## 工的工 化四氯基甲酰溴甲基四酯

NOTES TO CONSCILLATED PIRANCIAL STATEMENTS -- (CORRESPONDED)

any additional costs would be capitalized. To date, the Company has essentially completed its software arrelagment constraintly with the establishment of technological feestability and, accordingly, it has company capitalizing these costs. Software development costs are the Company's only

research and development expenditures. For the years spines July 11, 1997, and 1999, research and development costs totaled approximately 0471,000, \$481,000 and \$757,000, respectively.

Capitalized Internal Use Software Costs

The Company capitalizes certain costs incurred in costs to with developing or obtaining internal use software. These costs consist of pagments make to third parties and the salaries of employees working on such software development. At July 31, 1998 and 1999, the Company has capitalized 50,189, and \$4,065,000, respectively, of internal use software costs as company.

Cash and Cash Equivalents

The Company considers all highly liquid investments with a matterly of three months or less when purchased to be cash equivalents. Cash and cash equivalents are carried at cost which approximates market value. At July 31, 1999, the Company has 79t of its cash and cash equivalents to three financial institutions.

Marketable Securities

Marketable securities consist of debt securities which are considered to be held to maturity, and are carried at accrticed cost which approximates feel value.

Goodwill and Other Intangible Assets

Goodwill is being amorrized over 20 years using the straight against a Accumulated amortization at July 31, 1998 and 1998 was approximately \$1.2 million and \$6.3 million respectively. Other intempths assets consists of core programming technology and assembled workforce acquired in Consecution with the Company's acquisition of intertweeth, inc. in the life of the company's acquisition of intertweeth. unamortized balance of core programming technologies, which is being small and over 32 months, was approximately 119.2 million and 511.2 million of 111.2 1998 and 1999, respectively. The communication but the second of the sec which is being amortized over four years, was approximately said was a market \$1.6 million at July 31, 1998 and 1999, respectively. The Campagn systematically reviews the recoverablisty of its state in the second for each acquired entity to determine whather as impairment that seems to be a determination that the carrying value of acquires intamples assess with most be recovered from the undiscounted future that flows of the acquire had not the carrying value of such acquired intentible expets while be considered impaired and will be reduced by a charge to operations in the amount of the impairment.

Income Taxes

The Company accounts for income taxes on the liability method. The taxes on the liability method. The taxes on differences between the financial reporting and tax bases of assets and liabilities.

Earnings (Loss) Per Share

Basic earnings (loss) per share is competed by dividing the basic flows (loss) applicable to common shares by the weighted average of common shares by the weighted average of common shares of contract per share affects of contract by dividing the periods options, warrants and other potentially dilutive flows in the periods in which such effect is dilutive.

#### THE CLEANERS THE

## NOTES TO COMBOLIDATED FINANCIAL STATEMENTS -- LOSS SERVICES

Current Vulnerability Due to Certain Concentrations

Financial instruments that potentially subject the Company to the entire of credit risk consist principally of cash, cash equivalents, factorial securities, trade receivables and notes receivable. Company as to the Company's customer base. At July 31, 1999, the Company has 90% of its notes receivable with the company. And 11 of the accounts receivable balance with one company.

International customers account for a significant amount of the Company is subject to risks associated with international operations, including changes in exchange rates, difficulty is accounts receivable collection and longer payment exples.

Management regularly conitors the credit exthiness of its describe and international customers and believes that it has elegantely precised for an exposure to potential credit losses.

Fair Value of Financial Instruments

The estimated fair value of flamental instruments has been described available market information or other appropriate valuables of the flament is required in lateral transfer for the develop estimates of fair value. Consequently, the estimates are not necessarily indicative of the amounts that could be realized as well as in a current market exchange.

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

Notes receivable: For notes receivable which are some term of have variable interest rates, fair values are beset on carrying values. The fair values of notes receivable with fixed interest rates are estimated using discounted term files and the sometime interest rates currently being offered for access with similar terms to borrowers of similar credit quality. The fair value of some samples and July 31, 1998 and 1999 approximates \$10,170.000 and \$10,000.

Notes payable: For notes payable which are distributed to have variable interest rates, fair values are based on carrying value. The fair values of notes payable with fixed interest rates with languages materials are estimated using discounted cash flow analysis water interest sates of a currently being offered on pintles instruments. The fair value of the payable at July 31, 1998 approximates 500, 700, 000. The fair value of the notes payable at July 31, 1998 approximates 500, 000, 000.

Segment Disclosures

The Company uses the "management approach" as better the management approach model is based on the way a company to accompany for making operations desired and approach performance.

Stock Based Compensation

The Company accounts for stock options issued to employees asked the intrinsic value method prescribed in Accounting Principles Seed Sealing Section 25, Accounting for Stock Issued to Employees ("APE 25"). Companying Expenses for stock options issued to employees is measured as the excess of the Suggest market price of the Company's stock at the date of great ever the account as employee must pay to acquire the stock.

The Company applies the disclosure-only provisions of Contents of Figure 122 Accounting Standards ("SFAS") No. 123, Accounting for Standards ("SFAS") No. 124, Accounting for Standards ("SFAS") No. 125, Accounting for Standards ("SFAS") No.

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## IDT COMPORATION

NOTES TO CONSOLIDATED STANKETAL STANSMENTS- CONSOLIDATED STANKETAL STANSMENTS-

In March 1999, the Financial Accounting Standards Board Issued in expected draft of an interpretation on APD 15 containing preposed rules designed to clarify its application. The proposed rules included in the expected to be formally issued prior to December 31. 1999 and because eliminates at the time they are issued. The proposed rules would describe be applicable to events that occur after December 15, 1999. Consequently, if the expected draft is enacted in the form currently proposed, the new rules would decid the all stock options granted by the Company in fiscal 1999.

Recently Issued Accounting Standards

In June 1998, the Financial Accounting Standards Board Largest San No. 221 This statement establishes accounting and and reporting state states statement establishes accounting and and accounting the state of every derivative instrument (including cortain derivative instrument energy) in other contracts) be recorded on the balance shows as estable as estable liability measured at its fair walse. 電影台 多配路的超過電 電影報告 電影器 電影器 電影器 電影 the derivative's fair value be recommissed and commenced in the same was a same of the sam specific hedge accounting criteria are met. Specific appropriate for model for the contract of hedges allows derivative's quink and leader to office the country of the country hedge item in the income statement, and requires a complete to resumable document, designate and assess the effectiveness of transactions with hedge accounting. This statement is effective for fiscal years because the June 15, 2000 and cannot be applied retroactively. The Company believes the the adoption of this standard will not have a material effect of the company of consolidated results of operation or financial momittee was to their limitable use of derivative instruments.

## 2. Notes Receivable

In May 1998, the Company entered into an agreement with a second company to provide it with a \$25.000.000 revolving credit facility (the "Facility"). The Facility bore interest at a rate of 5% per annual principal and accrued interest on the Facility ward payoute in grantly installments, as defined in the agreement, which payoute in grantly installments, as of July 31, 1938 and 1939, the outstanding payoute in Facility of approximately \$12,600,000 and \$18,000.000, respectively, are included in notes receivable. In October 1939, the Facility's society principal balance was repaid in full.

## 3. Property, Plant and Equipment

Property, plant and equipment congasts 發展 電影響 電影量量機能影響

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Water Will

46.5	海绵	
	直像傳递	
fig. with	para an a a a a a a a a a a a a a a a a a	reserve and and and are an area.
Equipment	FT, 612, 463	\$100, 145, ES
Computer software	lg, git, iii	14. 416. 541
Leasehold improvements	1, 300, 149	1,550,576
Furniture and fixtures	1,965,644	点。事事的。可是的
Land and building	AND COMMENT THE COMMENT	4。 建筑过去草 對於
在祖	en and an an an an an an	<b>本等本本本本的企業的基本有效</b>
in the second se	<b>96. 有75. 有3</b> 5	2年10月本作品,共10日
Less accumulated depreciation and amortication	le, 143, 177)	(F), 369, 113;
SEAL SEAL SEAL SEAL SEAL SEAL SEAL SEAL		
Property, plant and equipment, net	75, 332, 478	8174, 182, 283
	於認識者能夠必須可能	<b>建学生基础的</b>

</TABLE>

Fixed assets under capital leases aggregate approximately fig. 70, 200 \$30,469,000 at July 31, 1998 and 1999, respectively. The accompanient amortization related to these assets under capital leases is approximately \$2,885,000 and \$8,266,000 at July 11, 1999 and 1999, respectively.

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## **またす この記事の無力を目の時**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CARRELESSES)

## 4. Notes Payable

Notes payable consists of the following:

<TABLE> <CAPTION>

	<b>新春花堂</b>	<b>游</b> 数
	年·第二届·2013年/第二届·2015年/	<b>英雄的东西的西班牙斯斯斯斯</b> 亚维斯
	<b>基準保存</b>	2334
	ace	<b>电线电影电线电影电影电影</b>
<\$>	<b>美国</b>	
Senior Notes (A)	\$245, 546, 366	\$ 1986.50E
Senior Credit facilities (#)	<b>提供</b> 等	5.00年。1 <del>1.1</del> 4年,1986年
Promissory note (C)	98090	74 4
Other		1.,471,755
	類學學學數學學學學學學	运动的运动电影电影 美国
	193°, 70°E, 966	
Less notes payablecurrent portion	(1,064,059)	4.754,396
	金沙斯德 编码的电话编译 医电话语	rection was refuglified in the
Notes payablelong-term gortiom	\$400k。使344,0000	8712. #FR, 850
	拉强体操并是非常的法派等	经现代的证据等的证据
רק זממיי		

#### </TABLE>

(A) On February 18, 1998, the Company completes as effecting of the partial seminary 10 and August 10, at 1754 per according to seminary 15 and August 10, at 1754 per according to the February 15, 2006 and are general unsecured obligations of the transfer together with accrued interest at a redespition price according to repaid principal balance. The Company recorded a per according to the price according to t

July 31, 1999.

- ("Credit Facility") from a consortion of fine circle institution of credit Facility, as amended, consists of a \$25,000.000 carried and credit, maturing on May 9, 2003, a \$50,000,000 carried and payable in equal quarterly principal payable for the principal payable for the principal balance for the first for years and payments of 1% of the principal balance for the first for years, and the remaining principal balance in four equal quarterly payables to 3.50%. The Credit Facility is collected to a section of the section of the
- (C) On May 6, 1999, the Company entered into a \$1,000,000 presistary note with a financing company. The note is payable in \$6 mentally installments commencing on June 1, 1999, and bears an adjustable interest sate interest to the one month LIBOR rate. The promissory note is collaborational and certain equipment of the Company.

On September 5, 1997, the Company completed a private placement of \$7,500,000 in convertible debentures. Such convertible debentures such interest at 3% per annum which was payable upon their saturity on September 5, 2000. In April 1998, the holders of \$6,500,000 in principal about of the convertible debentures elected to convert all outstanding principal and approximate accrued interest thereon into 436,781 shares of the Company's company and account the remaining \$1,000,000 in convertible debentures and all approximate interest thereon were repaid in June 1998.

Annual future principal repayments of long-term debt for the five years subsequent to July 31, 1999 consist of \$4,753,000 due in fiscal 2001, \$16,287,000 due in fiscal 2003, \$54,188,000 due in fiscal 2004 and \$100,000 due thereafter.

#### 5. Related Party Transactions

In connection with the incorporation of Notices is October 1997. Notices and the Company entered into a separation agreement. In May 1993 whereby the transactions and agreements necessary to govern the relationship between the two companies to effect their separation were determined.

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<PAGE>

#### IDT COMPORATION

NOTES TO CONSOLIDATED FINANCIAL STATISTICS - CONSOLIDATED

During the periods prior to the signing of the aforementional agreements, service costs were generally allocated based upon a percentage of total revenue earned or payroll expense incurred by Notifices. Each allocated costs approximate the amounts that would have been charged under the intercontage agreements if they had been in effect during such periods.

#### 6. Income Taxes

Significant components of the Company's deferred the assets and limited consists of the following:

<TABLE>

#### <CAPTION>

	李都第	
		uscuring the scale
	2.74.44	<b>表情事</b>
	<b>建位数据的类型的现在形式</b>	THE THE TAXABLE
<\$>	ALC: SE	
Deferred tax assets:		
Bad debt reserve	事 差。多門,西海	\$ 3,573,550
Exercise of stock options	8, 190, 698	7,324,300
Other,,,,,	1,263,000	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		and the facility of the second
Deferred tax assets	12,439,000	11,304,500
	aluman ar manazintu (m. 1807a) (m. 1887	courtettist;
Deferred tax liabilities:		
Depreciation	1., 980, 00%	2.760,300
Identifiable intangibles	8,547,50%	5,135,300
	and there are not a second	*********
Deferred tax liabilities	过程,本名节,至60位	7,497,500
	<b>建工程工程工程工程工程</b>	
Net deferred tax assets	\$ 1,252,50¢	3 3, 550, 550
	Here decorate as the feet service.	and the second s
Zenta en		1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -

#### </TABLE>

No valuation allowance on the net deferred tax assets has been established as the realization of such net deferred tax assets is considered to be more likely than not.

At July 31, 1999, based upon tax returns filed and to be filed, the Company had not operating loss carryforwards for federal income tax purposes of approximately \$20 million attributable to the exercise of stack options expiring in the years 2018 through 2019. These set operating loss carryforwards may be limited in their use in the event of significant incomes in the Company's ownership.

The provision (benefit) for income taxes consists of the Tollowing for the years ended July 31:

<TABLE> <CAPTION>

	是海里生	1. 多类性	1991
	and the state of t	(本)各类等级内部激动。	www.warana.a.a.
<\$>	化型油	<b>树</b> 高海	SE'S
Current:			
Federal	\$ man	\$ man	\$ 440,000
State and local	081/40	3.05 · 6.55	7 <b>-4</b> 0.00
	4世第4条指	布里地地中国和西南州和美国。	mie na mila poje momina i
	185 A.	200,000	160,690
	推动推销	<b>如何利用的物理和研究的</b>	in as a supplied of the dear.
Deferred:			
Federal	HE IG	(2,247,000)	3, 44,000
State and local	4809E	<b>《有的杂》等在自</b> 定	447, 37.0
	<b>超级的数据</b>	如此中的物类描述的模型的	ca car de los carros de las carros
	網付款	《治》是"是",是"是"	4、76%。06%。
	month-species.	湖北等海海岸海海阳海流	医阴极电阻 电电阻电阻
	The same	多位。在证明的	40,464,500
	<b>元长冬</b> 年	<b>多是《西斯安斯·罗斯伊斯</b>	and 使性的原料 (14.14)
ጥ እ ነር ፣ <mark>ሩ</mark>			一 ( 瓦 ) 环酸的溶散激等污染

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INT COMPONETION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONSOLIDATED FINANCIA

The income statement classification of the provision (momental) for leading taxes consists of the following at July 31:

# <TABLE> <CAPTION>

	\$ <b>99.9</b> (*)	E STEEL	
<\$>	尼蒙古	C.F.S	T.F
Income tax provision (benefit) attributable to continuing operations	A STATE OF THE STA	\$ (3, \$23, 390)	\$ 7,285,688
extraordinary loss	an au	(事件。中国的)	12,67%,656
	np. sn. st. 450	<b>南市岛民共和二市安全</b>	
	S. m. m markete	\$ (2, 412, \$80) 	2 1, 163, 153

#### </TABLE>

The differences between income taxes expected at the U.S. femeral statement income tax rate and income taxes provides are as follows:

# <TABLE> <CAPTION>

		i di kale watani ana anganana ana	· · · · · · · · · · · · · · · · · · ·
<\$>	ACCOUNT OF THE PARTY OF THE PAR		C
Federal income tax at statutory rate	\$ (1, 343, 690)	\$ 262.000	\$ (5, 842, 600)
Purchased research and development	1,534,500	6,240;050 (9,294;000)	स्त्रा संदर्भ स्वरा संदर्भ
Losses for which no benefit provided	(227,000) 16,000	5#9, 258 25%, 25%	6, 110, 030 2, 226, 227 247, 247
Other, net		本本的和本本的 化共分类 最高等	和學的逐渐特別等

#### </TABLE>

#### 7. Stockholders' Equity

Common Stock and Class A Stock

The rights of holders of common stock and holders of Class & stock are identical except for voting and conversion rights and testilities of transferability. The holders of Class A stock are entitled to one site per shape. Class A stock is subject to certain limitations on transferability that do see apply to the common stock. Each share of Class A stock may be entitled to one share of common stock, at any time at the option of the bolder.

#### Warrants

In July 1997, the Company issued warrants to purchase 30,406 shares of its common stock at \$8.34 per share and 63,098 shares of its common stock at \$8.34 per share to a leasing company in connection with a capital lease. During the years ended July 31, 1998 and 1999, all of such warrants were exercises.

In September 1997, the Company issued warrants to purchase 72.000 states of the Company's common stock at \$15.16 per share to placement against the connection with a private placement of \$7,500,000 in convertible debestment.

The holders of these warrants exercised warrants to purchase 15,000 and 12,234 shares, respectively, of the Company's common stock in Fiscal 1998 that 1986.

Stock Options

Prior to March 15, 1996, the Company had an informal stock option program whereby employees were granted options to purchase shares of common stock. Under such program, options to purchase 2,158,770 shares of Common stock waste granted.

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#### IDT CORPORATION

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTESSES)

On March 15, 1996, the Company adopted a stock option plan the "Option Plan") for officers, employees and non-employee directors to partness up to 2,300,000 shares of the Company's common stock. In 1998, the number of shares of common stock reserved for issuance under the Option Plan was increased to 3,300,000. Generally, options become exercisable over vasting periods up to six years and expire ten years from the date of grant.

On February 15, 1997, the Company canceled 1,272,250 outstanding options with an exercise price of \$10.00 and granted new options with an exercise price at the market value on that date of \$7.75. On April 16, 1997, the Company canceled 603,500 outstanding options with an exercise price at the market value on that date of \$4.375.

A summary of stock option activity under the Company's stock option plan is as follows:

<TABLE>

		<b>苏尔特的英国</b>
	當物產業發展	Freezise Price
	華麗教學演術學教育等	<b>是可能可能可能的的数据的数据</b>
<\$>	Section 1	of the state of th
Outstanding at July 31, 1996	3,963,526	<b>第一年,北</b> 基
Granted	·	<b>秦山縣</b> 為
Exercised		2.49
Canceled	· · · · · · · · (1, 47%, 78%)	<b>建。紫藤</b> 子
Forfeited	. 4 . 4 . 4 . 4 . 4 . 4 . 4 . 4 . 4 . 4	<b>秦</b> 。秦学
	· · · · · · · · · · · · · · · · · · ·	
Outstanding at July 31, 1997	· · · · · · · · · · · · · · · · · · ·	2.683
Granted		14、俊章
Exercised	· · · · · · · · · (1, 615, 366)	34 基新
Forfeited	and the second of the second o	
	雅 经存货帐款 二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十	(16) (20) (20) (20) (20) (20) (20)
Outstanding at July 31, 1998	· · · · · · · · · · · · · · · · · · ·	节 # 遊集
Granted		\$ 1
Exercised		
Canceled		
Forfeited		
	福安軍 衛衛 養 學 學 衛衛	
Outstanding at July 31, 1999	1. 2. 3. 3. 5. 5. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6.	\$ 15.50
baccountaing as only by Issuer in the terms of the second	并为中国生产的	<b>建筑等的特殊的影响</b>

</TABLE>

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<TABLE>

<b>建工业企业</b>	<b>企业是否在基于进行报告</b>

	en e		
Range of Exercise Prices	Number of Options	Marghtan Haralalas Contractual List	
that you was not not not too less too too too too too.	ac as as as as as as as		
<\$>	C 5 30	The state of the s	
\$ 0.21 - \$ 0.21	376,550	<b>\$.</b> \$	\$74. TV
\$ 0.41 - \$ 0.41	8,816	<b>要</b> 。***	4.身前
\$ 0.83 - \$ 0.83	49,508	5.余	<b>3</b> 为 为 <b>5</b> 负债
\$ 1.65 - \$ 1.65	15.000	5.7	# # _ # ## #
\$ 4.38 - \$ 6.50	560.700	赞 . 泰	517,648
\$ 6.88 - \$10.00	1,034,956	7.4	583.44
\$11.25 - \$15.44	929.750	*,4	157.4 <b>1</b> 5
\$17.00 - \$24.25	429.710	3.6	taa, a Ti
\$26.25 - \$34.00	174,000		174,410
			and the second second
•	3.367.986		2. 140. 415

</TABLE>

新四直縣

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#### IDT CONTURATION

#### NOTES TO CONSOLIDATED STRENGTAL STATEMENTS - COME LONG 18

The weighted average fair value of options granted was \$3.22, \$4.46, and \$9.26 for the years ended July 31, 1997, 1998, and 1998, sembles the second second

Pro forma information regarding net loss and loss per state is required by SFAS 123, and has been determined as if the Company but accounts the employees' stock options under the fair value method possessed in the state per state of the stock options was estimated at the fair value of the stock options was estimated at the fair value of state of the stock options for vested and non-vested options.

<TABLE>

		July II	•
	程序等等等等的	14.40年的中国中国中国中国中国中国中国中国中国中国中国中国中国中国中国中国中国中国中国	<b>不在在其地区域</b>
	其争使为	<b>是建</b> 多	7.4.3
	學與德德德德的	海侧连输性部位	去海海南亚岛南
<\$>		48. P	45.00
Assumptions			
Average risk-free interest fate	据,其其效	<b>作。他就是</b>	事。据》集
Dividend yield	400年	eller odder Ugan Mass	鐵器
Volatility factor of the expected market price of			
the Company's common stock	<b>维维</b>	<b>养毒</b> 毒	李基斯
Average life	& Value	第一等起旅程法	14462

  | \*\*\* | Sept. An account of the second |The Black-Scholes option valuation noted was developed for use to estimation the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation noted assumptions the input of highly subjective assumptions including the expected stack prior valuation. Because the Company's employee stock options have observables

significantly different from those of traded options, and because the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of the explosure state options.

For purposes of proforms disclosures, the estimated fair value of the options under SFAS 123 is amortized to expense over the options' restant period. For the years ended July 31, 1997, 1998 and 1999, are forme set loss per share under SFAS 123 amounted to expression \$(10,054,000), \$(11,082,000) and \$(53,293,000) respectively, and \$(0.48) \$(0.39), and \$(1.59), respectively.

Net2Phone Stock Options

In the fourth quarter of fiscal 1999, Net28hone granted options to passesse 8,811,500 shares of its common stock at exercise prices receiping fish 55.21 % \$15.00 per share to its employees and employees of 70%. In connection with the exercise of such options, Net28hone extended 53,110,000 of recourse losses its employees. In order to obtain the losse, eptiones agreed to the cancellation of 23,382 outstanding options.

Deferred compensation resulting from Net2Thone's legace of state (plane) of approximately \$44.1 million is being charged to expense over the vesting period of the stock options as follows: fiscal 1996, \$16.0 million: fiscal 2001, \$10.4 million; and fiscal 2003, \$7.2 million.

Net2Phone Series A Stock

On May 13, 1999, Net2Phone designated 3,150,000 shares of its preferred stock as Series A ("Series A Stock") and sold 3,140,000 of seat shares to unrelated third parties in a private placement transaction for eggregate grows proceeds of \$31,400,000.

第一五年

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#### TOT CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- COMPANIES

Public Offerings

On February 3, 1998, the Company completed a public offering of 3.035.755 shares of its common stock for \$24.875 a share. The Company residence net proceeds of approximately \$115.3 million from this offering.

On August 3, 1999, Net2Phone completed an initial public office of 6,210,000 shares of its Common Stock the "Initial Public Office of a price of \$15.00 per share, resulting in not proceeds of approximately million. Upon completion of the Initial Public Office of a process of Stock were converted into 9,420. The shares of Class A Stock As a result of the Initial Public Office of the Conversion of Series A Stock to Class A Stock, Initial Public Office of the Conversion of Series A Stock to Class A Stock, Initial Public Office of the Company recording a gain on the sale of stock by a share of the Series of Approximately \$65.6 million in the first quarter of fiscal 2000. Deferred the approximately \$26.2 million have been provided to the gain.

The Series A Stock contained beneficial conversion feature approximated \$75 million. For excession purposes the value of the beneficial conversion feature was limited to the amount of proceeds allocated to the Series A Stack. The Conversion feature was limited to

increase in net loss available to common stockholders on the same of the of the same of th

#### 8. Commitments and Contingencies

#### Legal Proceedings

In December 1995, Surfers Unlimited, L.L.C. filed a breach of control action in the New Jersey Superior Court, Bergen County. The said seeks subsidiary of the Company as defendant and seeks rectitutional and consequential damages in an unspecified amount for interference with prospective business advantages, breach of contract and improve as a confidential and proprietary information. Howard S. Johns. The Chairman Chief Executive Officer of the Company, has also been named as a defendant the action. The Company's subsidiary has filed a counterclain based on interference with prospective business advantages, breach of continues improper use of confidential and proprietary information. In September 1995, the Company's subsidiary, Howard S. Johns and Surfers Unlimited 1.1.C. safety into a confidential settlement agreement.

In January 1997, six former employees alleging employees distinction commenced a suit in New Jersey Superior Court. Notice Court. Available has also been named as a defendant in the action. The action of the relation of the relevant individuals, in violation of televal and successful and the complaint seeks compensatory and publicly disagrated amount and also seeks statutory multiples of datages. All of the classical arising under federal law were dismissed by the Court in the court granted the Court in the court granted the Court publication of the court granted the Court publication of the court granted the Court granted the Court publication of the court granted the

In August 1998, a subsidiary of the Company, interface the filed a complaint in the New Jersey Superior Court, Middless Court, PT-1 Communications, Inc. ("PT-1"). The action has been record to the District Court for the District of New Jersey. The action has been record to contract in which IX and PT-1 agreed that FT-1 would record the prepaid calling cards through IX's debit card plants. It is a superior to the contract, and claimed consensatory decreases the payments under the contract, and claimed consensatory decreases the second third party complaint against IX, the Company, and contract is a payments in that IX had breached the agreement, and that IX had breached the agreement with the Company, in which IX became a way.

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#### IUT CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CORR. LORGE)

owned subsidiary of the Company, IX violated its coverant in the expenses that it would not compete with PT-1. FT-1 also alleges, and expenses that the Company and Mr. Jones tortiously interfered with the contract because IX and PT-1, and that they conspired with IX and its personnel to confidential information relating to PT-1. PT-1 seeks compensatory distance punitive damages. In May 1999, the Company and May 1999.

to PT-1's third party complaint and IX filed a solution for leave to start their complaint to add Star Telecommunications and land Tewfile as additional defendants and to include the additional defends of totions interference and fraud in the inducement. The Company and individual plaintiffs for their frauding to include Star Telecommunications as an additional defendant for failure to permit plaintiff to execute certain start was accurately purchase PT-1 stock. The Court has issued an order which provides that frauding may not allege a specific amount of damages attacks the order last of their PT-1 from claiming damages in general. Discovery is continuing and a trial date has not been scheduled.

The Company is subject to other legal proceedings and claims which have arisen in the ordinary course of its business and have not been finally adjudicated. In the opinion of management, settlement of these and the aforementioned actions when ultimately conslided will not have a material adverse effect on results of operations, cash flows or the finally of the Company.

#### Lease Obligations

The future minimum payments for all capital and operation leases as of fact.

31, 1999 are approximately as follows:

# <TABLE> <CAPTION>

		<b>公司的工事的工作</b> 的	· 海红龙 · 李月
		Leases	33. <b>33</b> 3.3
	Year ending July 31:	<b>中国和福州省中国的</b>	a propagation is
	<\$>	4414 Sec.	
	<s> 2000</s>	8 生、生生、生物	\$ 7,32 <b>4</b> ,345
	2001	5.112.000	7 4/45 1011
	2002	4.444	1.445.555
	2001	1, 121, 277	
	2004	4.444.460	1 1 1 1 1 1 1 1 1
	Thereafter	1, 171, 6/6	W. 4
		and the second second	AND THE RESERVED OF
	Total payments	Prince and the second	5年,5年年,50年
		<b>生食色的色色质多子的</b>	
	Less amount representing intermediates		1.110.000
	Less current portion		1, 110, 2001 1, 221, 2001
	-		and the property
	Capital lease obligations-long-term portions-		\$25,7 <b>1</b> 2,535
	- w A		the desired state of the state of
f r	PARTE>		

Passesse assessée à aucre.

#### </TABLE>

Rental expense under operating leases was approximately \$134, 500, 300 and \$2,821,000 for the years ended July 31, 1997, 1998 and 1989, 19

#### Commitments

The Company has an agreement with a supplier of telegraphy ("Vendor") which began in August 1994 and continues writing the by one of the parties. Under such agreement, the Vendor will as the behalf of the Company, for long distance telephone services for all problems. Company's customers. The Company is responsible for all problems receivables. For the years ended July 31, 1997, 1992 and 1997, the purchased approximately \$5,271,000, \$5,997,000 and \$10,214,000 of such services from the Vendor.

The Company has entered into agreements with certain cassies to be and sell communications services. At July 31, 1999, the Company's addition of commitments related to such agreements consist of

#### IDT CORPORATION

#### NOTES TO CONSOLIDATED FIRMSTIAL SERVESSES - COMMERCED

\$27,154,000 in Fiscal 2000. \$14,888,000 in Fiscal 2001, \$3,763,000 km Fiscal 2002, \$2,485,000 in Fiscal 2003, and \$1,440,000 km Fiscal 2004.

In September 1992, the Company entered into a 20 year agreement with a carrier to provide the Company with nationwide bandwidth separate and maintenance services in exchange for total payments estimated at \$32.0 million.

On January 31, 1999, the Corpeny entered late a series of accessed with a third party. The agreements call for the bundling of the Company's Interest telephony products with the third party's Interest browses, the societies of software from the third party and the use of the third party's teaders. The agreements require the Company to pay the third party (1) 35,000,000 for the purchase of software and (11) commissions on revenues generated from costs and that the Company medical from the bundling of products. Through July 31, 1990, the Company had said \$1,500,000 and accrued \$3,500,000 for the right to use the trademark and the software costs and will amortise them the term of the bundling agreement, which expires two years after the regard of the bundled product.

On February 8, 1998, the Company entered into an agreement with company to develop a link between its internet site and that of the company and advertise Company products on such site. The agreement is effective fifteen months upon the completion of the link and automatically states an additional one year unless terminated by either party. Parameter agreement, the Company has made payments of 03.3 million terminated for the design, development, installation and implementation of the link well as the placement of Company advertisements on the internet states as the placement of company advertisements on the internet states of the agreement of such link was deferred and is being amortized over the term of the agreement of such link was expensed monthly as interest. As a fine of the link was expensed monthly as interest. As a fine of the link was expensed monthly as interest. As a fine of the link was expensed monthly as interest. As a fine of the link was expensed monthly as interest. As a fine of the link was expensed monthly as interest. As a fine of the link was expensed monthly as interest. As a fine of the link was expensed monthly as interest.

On February 19, 1999, the Company entered into an appearance with international computer company is to provide connections to its global network. These connections will allow worldwide transport of the traffic. The agreement is effective for ill contact appearance of the connections. Pursuant to such agreement, the Company is made a million through July 31, 1999 which have been reflected to the connections as other current assets. As of July 31, 1994, the Company is appearance an additional payment of \$1 million when the connections are available for use.

The Company entered into an agreement with Thap, an Interest portal of NBC and CNET, on May 17, 1999. Shap will display like to the Company is site and services on its Shap com Web site. In addition, the Company is preferred provider of PC-to-phone nervices dering the two-year terms agreement. Shap also will deliver a preset minimum number of impressions its site and agreed to give the Company the right to advertise at a Medianie, the Company the right to advertise

pay Snap a one-time fee, a percentage of revenue generated through their site and bonus payments for customers delivered by Snap of 52,000,000 after meeting certain quotas. The Company will amortize the up from payment over the term of the agreement

The Company signed an agreement with NEC on June 15, 1999 to purchase this million in television advertising on the NEC television setwers. The Company also has the right to purchase additional spots to be telegast prior to 30, 2000. The cost of the advertising will be expensed as the spots are store.

影上宣传

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#### IDT CORPORATION

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - WESLESSES

On July 15, 1999, the Company entered into a four-year distribution as marketing agreement with ICQ, a subsidiary of America Online. During agreement, ICQ has agreed to co-brand and promote the Gompany's fate telephony services in the U.S. and in 19 other countries, entered telephony services in the U.S. and in 19 other countries, entered and PC-to-PC calls and to receive phone-to-PC calls, share the advertisements and sponsorships sold by ICQ on the Company's entered the capacity services on some of ICQ's Web sites. The Company agreed to pay 15 services on some of ICQ's Web sites. The Company agreed to pay 15 share of minutes-based revenue generated through ICQ and to sweet ICQ a promote ICQ on the Company's Web sites.

In connection with the Company's distribution and mathematical attention and attention at the attention attention and attention at the attention attention at a second at the attention at the a

The warrants are accounted for in accordance with the provision of 18, "Accounting for Equity Investments that are invested to the the provision for Acquiring or in Conjunction with Salling Cools of Acquiring or in Conjunction with Salling Cools of Acquiring to the warrant, the Company has not recorded acy expense relation to the salling of the warrant. Upon determination that the activation of the remaining period until the performance clients is the warrant and expense the remaining period until the performance clients is the three thresholds are \$10 million, \$50 million and \$70 million and the three thresholds had been met on July 31, 1999, the Company would have approximately \$20 million.

#### Distribution Agreements

The Company has entered into distribution agreements under which it has agreed to pay its agents commissions for obtaining new interest, debts agents. Internet telephony and discount telecommunications continues. The agreement require commissions upon activation of the continues.

#### 9. Business Segment Information

Based principally on products and services provided, the Company has identified four reportable business segments: Wholesale Telecommunications Services, Internet Services and Internet. Telephony. The operating results of these business segments are distinguishable, are regularly reviewed by Company management and are integrated to their decision making process.

The Wholesale Telecommunications Services business sequent is complified of wholesale carrier services sold to other U.S. and international carriers. The Retail Telecommunications Services business sequent includes preparational retail services and domestic long distance Services. The Internet Services business sequent includes dial-up access services, distance connect dedicated service, Genie online services and Net20ine.com. The Internet Telephony business sequent reflects the results of the Company's majority-owned subsidiary, Net2Phone, prior to the elimination of Managery interests.

The Company evaluates the performance of its business sequents beset primarily on operating income after depreciation and smoothing but prime interest expense and income taxes; all corporate overhead is allowable

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#### INT CORPORATION

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONSOLIDATED FINANCIAL STATEMENTS -- CONSOLIDATED FINANCIAL STATEMENTS

to the business segments based on time and usage at thes. Operating results and other financial data presented for the principal business segments of the Company for the years ended July 31, 1997, 1998 and 1999 are as follows (5 is thousands):

<TABLE> <CAPTION>

	Wholosale Telecommunications Services	Parada Pa	是在考验的安全的 第四次中心的中心	in in the second of the second
<s></s>	Section of the sectio		46.0	480
Year ended July 31, 1997 Total segment revenue Less: revenues between	\$ 66,389	\$ 28,283	\$25, \$25	
segments	有雙鍵器多	<b>《</b> 程》(中国	得著的	建物性
	water contain retain water states what which will be	(1807年) 1862年 (1807年) 1862年 (1807年)	<b>和自由中央的基础</b> 的	祖等原本政治
Total unaffiliated revenue	<b>着情,我</b> 要看	第25g 最高	28,493	
operations	3. 桑藤莲	2,263		2.第三年期期
Depreciation and	uto, etc. We	روان رومي سور	erita estre attitica	71 SEC. 1881
amortization				1.横雪
Total assets	21,635	<b>富安。 教養語</b>		3.40
Year ended July 31, 1998 Total segment revenue Less: revenues between	\$176, \$45	<b>泰多第字。</b> 至秦寒		* 12,000
sagments	6.3.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.	etinisti)	17234	14/98
	the other was the state of the other	· 通知的基本系统。由基本的 (1)基本的基本的	等。1987年2月2日 1987年	<b>等区域等中省经</b> 数
Total uneffiliated revenue	166,705	\$.77×\$.55		\$2,42\$
operations Depreciation and	9,460	a · · · · · · · · · · · · · · · · · · ·		5.37 美特克 安亚森 第二字章

amortization	4,810 230,998	1. 722 184. 944	\$ \$139 36 \$35	<b>5</b> 73
Year ended July 31, 1999 Total segment revenue Less: revenues between	9901,413	2399, 542	#27, EE	\$ \$3.25£
segments		2007-0000 1006-0000-0000-0000-0000-0000-0000		(200 1878) 
Total unaffiliated revenue	289, 636	<b>多多素。等多数</b>	<b>基础。张宝金</b>	<b>李维</b> 。据李集
Income (loss) from operations	12,596	2.2 c 2.4 2.4 2.4 2.4 2.4 2.4 2.4 2.4 2.4 2.4		
Depreciation and amortization Total assets	14,120 294,941	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4,699 23,657	意。 《李·基本名

The income (loss) from operations for the Modeleadle Telecommunications Services business sequents for final 1998 includes their pro-rata portion of a \$17.7 million pro-recording excess for the write-off of in-process research and development is connective with the acquisition of InterExchange, Inc. which was allocated to acquired research and development.

Revenue from customers located outside of the United States represented approximately 25%, 11% and 13% of total revenue for the years ended July 12, 1997, 1998 and 1999, respectively, with no single foreign described approximately representing more than 10% of total revenues for any period presented. Revenues are attributed to countries based on the location of the contributed approximately of million and \$24.9 million as of July 31, 1990 and 1999, respectively. Leading lived assets held outside of the United States were instantioned as of July 31, 1997.

#### 10. Additional Financial Information

Trade accounts payable includes approximately \$23,724,600 and \$57,326,000 due to Telecommunication carriers at July 31, 1998 and 1998, respectively.

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#### IDY CHAPOPATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONSOLIDATED FINANCIAL

#### 11. Acquisitions

In November 1997, the Company completed the acquisition of the issued and outstanding common stock of Rock Enterprises. Its former consultant of the Company, for an aggregate particle parties of \$5,312,500. The purchase price consists of \$15,000 shares of the common stock. The Company issued \$12,500 of average and the company is accounting for such acquisition under the company is accounting for such acquisition under the particle state particle particle particles and been allocated to goodwill. The operations of the laws been allocated to goodwill. The operations of the state been allocated to operations since the date of the state been allocated to operations since the date of the state of the st

In May 1998, the Company completed the acquisition of Sit of the issued and outstanding stock of Union Telecard Alliance, inc. (\*\*Valent\*), a farmer desired card reseller of the Company for an aggregate parchase price of \$1,650,550. The purchase price consisted of 100,000 shares of the Company's common state. Pursuant to the acquisition agreement, the Company issued as additional.

100,000 shares of the Company's common stock valued at 20,200,000 in 1999. Such issuance was the result of Union's new latest expectation of the million in the one year period following the completion of the acquisition of the acquisition using the purchase method and consolidates its 31% interest. Union. The operations of Union have been included in the statement of operations since the date of the acquisition. Union had a second indicated at the statement of liabilities. The Company acquired Union as it have 10% the acquisition immediately enter the rapidly growing market for president acquired to specific ethnic markets. The initial enter into this market allowed the certain segments. Therefore, the entire purchase price has been always goodwill.

In May 1998, the Company completed the acquisition of interesciple, in a former debit card service platform provider of the Company, for an applicate purchase price of \$129,206,000. The purchase price consists of \$20,000 cash, 3,242,323 shares of the Company's common stock and \$165,000 is professional fees incurred in connection with the acquisition. The demonstrate was valued based on a price per share of \$10.50, which is the average price of the Company's common stock a few days before and after the acquisition was announced. The Company is accounting for such acquisition using the purchase method.

The fair value of the assets acquired and liabilities assemed from Interexchange at the date of acquirities is semmented as follows:

#### <TABLE>

<S> 3. 7.5% ESP 41,337,000 1, 300, 304 31,200,000 Acquired research and development of the contract of the contr \$ 14 WELL SHIP 44,944,500 Deferred Tax Liability on identifiable intendible assessment Ch. Man. April State Court of State Conference and Conference \$123,200,000 William at the second property of

</TABLE>

In connection with such acquisition, the Company immediately expense the amount allocated to in-process research and development of \$15.5 million accordance with generally accepted accounting principles. As the health feasibility had not been established and the technology and as alternative future use as of the date of the acquisition.

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#### IST COMPONATION

NOTES TO CONSOLIDATED PINNECTAL STATEMENTS - Commitments

The pro forma unaudited consolidated results of operations assume consummation of the Interexchange acquisition as of the beginning of respective periods are as follows:

<TABLE> <CAPTION>

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	在 新華 自	<b>食 3000000000000000000000000000000000000</b>
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<\$>		
Revenues	京主教教。李字节,但他的	\$\$\$\$4。\$\$\$\$\$\$\$\$\$\$\$\$\$\$
Net loss before extraordinary item	《其传》《唐]李明 (宋]李宗	13.4.445.456
Net loss		《基本》(基建)。 <del>其</del> 是如
Loss per share	(4)	

  |  |The pro forms unaudited consolidated results of exerctions in flame to the wife of or in-process research and development in fiscal 1998.

#### 13. Subsequent Events

#### Telefonica Agreement

In October 1999, IDT entered into a faint venture water with the second Networks, S.A. (formerly known as Telefonias Interestiva, S.A.) published to which the parties formed two limited limbility companies to provide Interest services and products for customers in the United States, mainly same and focusing on the Hispanic population in the United States. The Company was formed to provide Internet access to sustements in the terms where we want contributed its dial-up Internet access quatomore, its managerial resummers and facilities and its portfolio of current and focuse products for interior access to the new company in exchange for a 49th excession interest. The same company was formed to develop and manage an intermet portal that will provide content-based Internet services, electronic commerce conferme and expenses Internet services to customers in the target market, for well essent in developing relationships with contest producers and contest producers sell advertising on this new company's portal in eaching for a 19 amore and interest. Terra Networks has agreed to find the first \$30 salities of encourse for the ISP joint venture, subject to the completion of cartain mercessians. criteria.

IDT's 49% interest in the Internet access company is accounted for at cost.

#### IDT/Westmintech Joint Venture

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#### IDT CORPUBNITION

FINANCIAL STATEMENT SCHEDILE--VALUATION AND CRAETEFEE ACCUMENT

<TABLE> <CAPTION>

Additions

Balance at Charged to Select

Beginning Costs and the End

of Period Expresse Deductions (1) of Period

Description

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1997
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1998
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Reserves deducted from
 accounts receivable:
  Allowance for doubtful
   accounts..... $6,255,000 $5,588,000 $0,170,000
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                                     B-28
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### Consent of Independent Fralkers

We consent to the incorporation by reference of the separation by reference of the separation by the separation of the separation in the date is fully in a set to the consolidated financial statements of 10% corporation included in this Annual Report (Form 10-K/A) for the year ended out it, 1904, in the set of following:

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Registration Statement No. 333-1156
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New York, New York August 11, 2000

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE
1999 FINANCIAL STATEMENTS, AND IS QUALIFIED IN ITS ENTIRET BY REFERENCE
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# EXHIBIT 5

Proposed Tariff

### TITLE SHEET

### SOUTH DAKOTA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service or facilities for Telecommunications Services furnished by IDT America. Corp. (\*IDT America"), with principal offices at 520 Broad Street, Newark, New Jersey 07/02. This tariff applies for services furnished within the State of South Dakota. This tariff is on file with the South Dakota Public Utilities Commission, and copies may be inspected, thating normal business hours, at the company's principal place of business.

### CHECK SHEET

The sheets of this tariff are effective as of the date shown at the bottom of the respective sheets st. Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this sheet.

SHEET	REVISION	MILL	REVISION
1	Original		Citygorical
2	Original		Original
3	Original		(bigopai
4	Original	24	Chiginal
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15	Original	35	(Migrical
16	Original	34	( Migrical
17	Original		
18	Original		
19	Original		
20	Original		

<sup>\*</sup> New or Revised Sheet.

ISSUED: October 5, 2000

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2.14

2.15

### TELECOMMUNICATIONS SERVICES TARIFF

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Title Sheet		
Check Sheet		1000 0000
Table of Conto		A tooker.
Tariff Format		230 625
Symbols		i k
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2.3	Liability of the Company	
2.4	Responsibilities of the Customer	
2.5	Cancellation or Interruption of Services	
2.6	Credit Allowance	
2.7	Restoration of Service	
2.8	Deposit	
2.9	Advance Payments	JAP.
2.10	Payment and Billing	100

Collection Costs

Late Charge ...... Returned Check Charge ......

Automatic Number Identification

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	n de la companya de La companya de la co
Section 3 -	DESCRIPTION OF SERVICE
3.1	Computation of Charges  Customer Complaints and of Billing Disputes  Level of Service
3.2	Customer Complaints and or Billing Disputes
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4.1	1+ Dialing
4.2	Prepaid Local Access Number and 800 Deby Caris
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4.4	Rechargeable Calling Cards.
4.5	Travel Cards.
4.6	Prepaid Retail Calling Cards and 800 Debu Cards Casual Caller Rates
4.7	Casual Caller Rates
4.8	DIRECTORY ASSISTANCE CONTROL OF THE PROPERTY O
4.9	Returned Check Charge
4.10	Para Pariade

ISSUED: October 5, 2000

MINICIPA

### TARIFF FORMAT

- Sheet Numbering: Sheet numbers appear in the upper field against of the page. Sheets A. are numbered sequentially. However, new sheets are occasionally acked to the tastiff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between pages 11 and 12 would be Page 11.1.
- В. Sheet Revision Numbers: Revision numbers also appear in the upper right corner of taxle sheet where applicable. These numbers are used to indicate the most current page version on file with the Commission. For example, 4th Revised Street 13 cancels 353 Revised Sheet 13. Consult the Check Sheet for the sheets currently in effect.
- Paragraph Numbering Sequence: There are nine levels of paragraph sealing. Each level C. of coding is subservient to its next higher level:

2.

2.1

2.1.1

2.1.1.A

2.1.1.A.1

2.1.1.A.1.(a)

2.1.1.A.1.(a).I

2.1.1.A.1.(a).1.(i)

2.1.1.A.1.(a).L(i)(1)

D. Check Sheets: When a tariff fling is made with the Countries an applicate these Sheet accompanies the tariff filing. The Check Sheet fixes the sheets contained in the tariff, with a cross reference to the current Revision Number. When see shorts are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this thest if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some sheets). The tariff user should refer to the latest Check Sheet to find out if a particular sheet is the most current on Commission file.

### SYMBOLS

The following are the only symbols used for the purposes indicated below:

- (C) to signify change in regulation
- (D) to signify a deletion
- (I) to signify a rate increase
- (L) to signify material relocated in the tariff
- (N) to signify a new rate or regulation
- (R) to signify a rate reduction
- (T) to signify a change in text, but no change in rate or regulation

ISSUED: October 5, 2000

EFFECTIVE

### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement from a local exchange telephone company of other common carrier, using either dedicated or switched access, which connects a Customer's location to IET America's location or switching center.

Authorization Code - A numerical code, one or more of which may be assigned to a Casterner, to enable IDT America to identify the origin of the Customer so it may rate and bill the call. Automatic number identification (ANI) is used as the authorization code wherever possible.

Casual Caller - Any person who uses IDT's service to make 1+ calls who does not have a current account with IDT, including the following:

- 1. Any person located in an equal access area who voluntarily terminated his IDT account, but does not contact his local exchange sarrier to select a new carrier and continues to make calls over IDT's network. Such person will be classified as a casual caller and will be charged casual calling rates, not the rates previously agreed upon. Casual calling rates will be triggered upon customer notification to IDT of his intent to terminate the IDT account.
- 2. Any person who has had his account terminated in accordance with sections 2.25 or 2.5.1 of IDT's tariff, but who continues to make calls over the carrier's network. Specifically, any person who has had his account terminated in accordance with section 2.2.6 or 2.5.1 of IDT's tariff who fails to contact his local exchange carrier to establish new service, might have the ability to make calls over IDT's network. Such person, however, will be classified as a causal caller and will be charged the rates previously agreed upon.
- Any new or allocated customer who has not yet consisted IDT to select a calling plan;
- 4. Any person who has not established an account with IEEE what places eaths over the Carrier's network from an equal access area using an access ceale.

ISSUED: October 5, 2000

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### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS (cont. d)

Commission - Used throughout this tariff to mean the South Dakota Public Utilities Commission.

Company or IDT America - Used throughout this tariff to mean IDT America, Corp. a New Jersey corporation.

<u>Customer</u> - The person, firm, corporation or other legal entity which orders the services of IDT America or purchases a Company Prepaid Calling Card and/or originates prepaid calls using such cards, and is responsible for the payment of charges and for compliance with the Company's tariff regulations.

<u>Prepaid Account</u> - An inventory of Telecom Units purchased in advance by the Customer, and associated with one and only one Authorization Code as contained in a specific Prepaid Calling Card.

Prepaid Local Access Number Card and 800 Debit Card - A card issued by the Company containing an Authorization Code which identifies a specific Prepaid Account of Felecom Units, which enables calls to be processed, account activity to be logged, and balances to be maintained, on a prepayment basis.

Telecom Unit - A measurement of telecommunications service equivalent to one minute of usuge between any two points within the State of South Dakota

Telecommunications - The transmission of voice communications or subject to the transmission capabilities of the services, the transmission of data facsimile, signaling, metering, or other similar communications.

Underlying Carrier - The telecommunications carrier whose network facilities provide the technical capability and capacity necessary for the transmission and reception of Castomer telecommunications traffic.

ISSUED: October 5, 2000

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### SECTION 2 - RULES AND REGULATIONS

### 2.1 Undertaking of the Company

This tariff contains the regulations and rates applicable to intrustate result telecommunications services provided by IDT America for lateron munications between points within the State of South Dakota. Result services are furnished subject to the availability of facilities and subject to the terms and conditions of this well in compliance with limitations set forth in the Commission's rules. The Commission's services are provided on a statewide basis and are not introded to be formed geographically. The Company offers service to all these who desire to purchase service from the Company consistent with all of the provisions of this partif. Customers interested in the Company's services shall file a service applications with the Company which fully identifies the Customer, the services remested and other information requested by the Company. The Company reserves the right to examine the credit record and check the references of all applicants and Customers. The Company may exercise the credit profile/record of any applicant prior to accepting the service order. The service application shall not in themselves obligate the Company to provide services or to continue to provide service if a later check of applicant's credit record is, in the obtains of the Company, contrary to the best interest of the Company. The Company may get as the Customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the Customer, to allow consection of a Customer's location to a service provided by the Company. The Customer shall be responsible for all charges due for such service arrangement. The Company does not see any switching transmission or other physical facilities in South Liketta.

### SECTION 2 - RULES AND REGULATIONS (cont'd)

- 2.1 Undertaking of the Company (cont'd)
  - 2.1.1 The services provided by IDT America are not part of a joint undertaking with any other entity providing telecommunications channels, facilities, or services, but may involve the resale of the Message Toll Services (MTS) and Wale Area Telecommunications Services (WATS) of underlying common carriers subject to the jurisdiction of this Commission.
  - 2.1.2 The rates and regulations contained in this tariff apply only to the resale services furnished by IDT America and do not apply, unless otherwise specified, to the lines, facilities, or services provided by a local exchange telephone company or other common carriers for use in accessing the services of IDT America.
  - 2.1.3 The Company reserves the right to limit the length of communications, to discontinue furnishing services, or limit the use of service necessitated by conditions beyond its control, including, without limitation. Lack of satetlite or other transmission medium capacity; the revision, alteration or repricing of the Underlying Carrier's tariffed offerings, or when the use of service becomes or is in violation of the law or the provisions of this tariff.

### SECTION 2 - RULES AND REGULATIONS (cont'd)

### 2.2 Use of Services

- 2.2.1 IDT America's services may be used for any lawful purpose consistent with the transmission and switching parameters of the telecommunications facilities utilized in the provision of services, subject to any limitations set forth in this Section 2.2.
- 2.2.2 The use of IDT America's services to make calls which might reasonably be expected to frighten, abuse, torment, or harass another or in such a way as to unreasonably interfere with use by others is prohibited.
- 2.2.3 The use of IDT America's services without payment for service or attempting to avoid payment for service by fraudulent means or devices, schemes, false or invalid numbers, or false calling or credit cards is prohibited.
- 2.2.4 IDT America's services are available for use twenty four hours per day, seven days per week.
- 2.2.5 IDT America does not transmit messages, but the services may be used for that purpose.
- 2.2.6 IDT America's services may be denied for nonpayment of charges or for other violations of this tariff.
- 2.2.7 Customers shall not use the service provided under this tariff for any unlawful purpose.
- 2.2.8 The Customer is responsible for notifying the Company immediately of any unauthorized use of services.

ISSUED: October 5, 2000 LFFECTIVE

### SECTION 2 - RULES AND REGULATIONS (cont d)

### 2.3 Liability of the Company

- 2.3.1 The Company shall not be liable for any claim, loss, expense or damage for any interruption, delay, error, omission, or defect in any service, facility of transmission provided under this tariff, if caused by the Underlying Carrier, an act of God, fire, war, civil disturbance, act of government, or due to any other causes beyond the Company's control.
- 2.3.2 The Company shall not be liable for, and shall be fully indemnified and held harmless by the Customer against any claim, loss, expense, or damage for defamation, libel, slander, invasion, infringement of copyright of patent unauthorized use of any trademark, trade name or service mark, proprietary or creative right, or any other injury to any person, property or entity arising out of the material, data or information transmitted.
- 2.3.3 No agent or employee of any other carrier or entity shall be deemed to be an agent or employee of the Company.
- 2.3.4 The Company's liability for damages, resulting in whole or in part from or arising in connection with the furnishing of service under this tariff, including but not limited to mistakes, omissions, interruptions, delays, errors, or other defects or misrepresentations shall not exceed an amount equal to the charges provided for under this tariff for the long distance call for the period during which the call was affected. No other liability in any event shall attach to the Company

### SECTION 2 - RULES AND REGULATIONS (cont'd)

### 2.3 Liability of the Company (cont'd)

- 2.3.5 The Company shall not be liable for and shall be indemnified and saved harmless by any Customer or by any other entity from any and all less, claims, demands, suits, or other action or any liability whatsoever, whether suffered, made, instituted, or asserted by any Customer or any other entity for any personal injury to, or death of, any person or persons, and for any loss, damage, defacement or destruction of the premises of any Customer or any other entity or any other property whether owned or controlled by the Customer or others.
- 2.3.6 The Company shall not be liable for any indirect, special, incidental, or consequential damages under this tariff including but not limited to, loss of revenue or profits, for any reason whatsoever including the breakdown of facilities associated with the service or for any mistakes, omissions, delays, errors or defects in transmission occurring during the course of furnishing service.
- 2.3.7 The remedies set forth herein are exclusive and in lieu of all other warranties and remedies, whether express, implied, or statutory, INCLUDING WITHOUT LIMITATION IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

ISSUED: October 5, 2000 EFFECTIVE:

## SECTION 2 - RULES AND REGULATIONS (cont'd)

## 2.4 Responsibilities of the Customer

- 2.4.1 The Customer is responsible for placing any necessary orders, including but not limited to PIC Freeze removal and carrier changes, and complying with tariff regulations. The Customer is also responsible for the payment of charges for services provided under this tariff.
- 2.4.2 The Customer is responsible for charges incurred for special construction and or special facilities which the Customer requests and which are ordered by 11)1 America on the Customer's behalf.
- 2.4.3 If required for the provision of IDT America's services, the Customer must provide any equipment space, supporting structure, conduit and electrical power without charge to IDT America.
- 2.4.4 The Customer is responsible for arranging access to its premises at times mutually agreeable to IDT America and the Customer when required for IDT America personnel to install, repair, maintain, program, inspect or remove equipment associated with the provision of IDT America's services.
- 2.4.5 The Customer shall cause the temperature and relative humidity in the equipment space provided by Customer for the installation of IDT America's equipment to be maintained within the range normally provided for the operation of microcomputers.

ISSUED: October 5, 2000

EFFECTIVE

### SECTION 2 - RULES AND REGULATIONS (cont'd)

### 2.4 Responsibilities of the Customer (cont'd)

- 2.4.6 The Customer shall ensure that the equipment and or system is properly interfaced with IDT America's facilities or services, that the signals emitted into IDT America's network are of the proper mode, bandwidth, power and signal level for the intended use of the subscriber and in compliance with criteria set forth in this tariff, and that the signals do not damage equipment, inpute personnel. or degrade service to other Customers. If the Federal Communications Commission or some other appropriate certifying body certifies terminal equipment as being technically acceptable for direct electrical connection with interstate communications service. IDT America will permit such equipment to be connected with its channels without the use of protective interface devices. If the Customer fails to maintain the equipment and/or the system properly, with resulting imminent harm to IDT America equipment, personnel or the quality of service to other Customers, IDT America may, upon written notice, require the use of protective equipment at the Customer's expense. If this fails to produce satisfactory quality and safety. IDT America may, upon written notice, terminate the Customer's service.
- 2.4.7 The Customer must pay IDT America for replacement or repair of damage to the equipment or facilities of IDT America caused by negligence or willful act of the Customer or others, by improper use of the services, or by use of courpment provided by Customer or others.
- 2.4.8 The Customer must pay for the loss through theft of any III America equipment installed at Customer's premises.
- 2.4.9 If IDT America installs equipment at Customer's premises, the Customer shall be responsible for payment of any applicable installation charge.
- 2.4.10 The Customer must use the services offered in this tariff in a manner considers with the terms of this tariff and the policies and regulations of all state, federal and local authorities having jurisdiction over the service.

### SECTION 2 - RULES AND REGULATIONS (cont'd)

- 2.5 Cancellation or Interruption of Services
  - 2.5.1 Without incurring liability, upon five (5) working days' (defined as any day on which the company's business office is open and the U.S. Mail is delivered) written notice of termination to the Customer, IDT America may immediately discontinue services to and terminate the account of a Customer or may withhold the provision of ordered or contracted services:
    - A For nonpayment of any sum due IDT America for more than thirty 1300 days after issuance of the bill for the amount due.
    - B For violation of any of the provisions of this tariff,
    - C For violation of any law, rule, regulation, policy of any governing authority having jurisdiction over IDT America's services, or
    - D By reason of any order or decision of a court, public service commission or federal regulatory body or other governing authority prohibiting IEEE America from furnishing its services.
  - 2.5.2 Without incurring liability. IDT America may interrupt the provision of services at any time in order to perform tests and inspections to assure compliance with tariff regulations and the proper installation and operation of Customer and IDF America's equipment and facilities and may continue such interruption until any items of noncompliance or improper equipment operation so identified are rectified.

### SECTION 2 - RULES AND REGULATIONS (conf'd)

- 2.5 Cancellation or Interruption of Services (cont'd)
  - 2.5.3 Service may be discontinued by IDT America without notice to the Customer, by blocking traffic to certain countries, cities or NXX exchanges, or by blocking calls using certain Customer authorization codes, when IDT America deems it necessary to take such action to prevent unlawful use of its service. IDT America will restore service as soon as it can be provided without undue risk, and will upon request by the Customer affected, assign a new authorization code to replace the one that has been deactivated.
  - 2.5.4 The Customer may terminate service upon thirty (30) days written notice for the Company's standard month to month contract. Customer will be liable for all usage on any of the Company's service offerings until the Customer actually leaves the service. Customers will continue to have Company usage until the Customer notifies its local exchange carrier and changes its long distance carrier. Until the Customer so notifies its local exchange carrier, it shall continue to generate and be responsible for long distance usage.

## SECTION 2 - RULES AND REGULATIONS (cont'd)

### 2.6 Credit Allowance

- 2.6.1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence of the Customer, are subject to the factors of channels or equipment provided by the Customer, are subject to the general liability provisions set forth in 2.3 herein. It shall be the obligation of the Customer to notify the Company immediately of any interruption in service for which a credit allowance is desired. Before giving such notice, the Customer shall ascertain that the trouble is not being caused by any action or omission by the Customer within his control, or is not in wiring or equipment, if any, furnished by the Customer and connected to the Company's facilities.
- 2.6.2 No credit is allowed in the event that service must be interrupted in order to provide routine service quality or related investigations.
- 2.6.3 Credit for failure of service shall be allowed only when such failure is caused by or occurs due to causes within the control of the Company or in the event that the Company is entitled to a credit for the failure of the facilities of the Company's Underlying Carrier used to furnish service.
- 2.6.4 Credit for interruption shall commence after the Customer notifies the Company of the interruption or when the Company becomes aware thereof, and ceases when service has been restored.

# SECTION 2 - RULES AND REGULATIONS (SOM'G)

- 2.6 Credit Allowance (cont'd)
  - 2.6.5 For purposes of credit computation, every month shall be considered to have 720 hours.
  - 2.6.6 No credit shall be allowed for an interruption of a continuous duration of less than two hours.
  - 2.6.7 The Customer shall be credited for an interruption of two hours or more at the rate of 1/720th of the monthly charge for the facilities affected for each hour or major fraction thereof that the interruption continues.

Credit Formula:

Credit = 
$$\frac{A}{720} \times B$$

"A" - outage time in hours

"B" - monthly charge for affected activity

ISSUED: October 5, 2000

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#### SECTION 2 - RULES AND REGULATIONS (cont'é)

#### 2.7 Restoration of Service

The use and restoration of service shall be in accordance with the priority system specified in part 64, Subpart D of the Rules and Regulations of the Federal Communications Commission.

#### 2.8 Deposit

The Company reserves the right to examine the credit record of all service applicants and may require a deposit when determined to be necessary to assure future payment.

#### 2.9 Advance Payments

The Company reserves the right to collect an advance payment from Customers in an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges, and if necessary, a new advance payment will be collected for the next month.

#### SECTION 2 - RULES AND REQULATIONS (ROSE'd)

#### 2.10 Payment and Billing

- 2.10.1 Service is provided and billed on a billing cycle basis, beginning on the date that service becomes effective. Billing is payable upon receipt. Interest at the rate of 1.5% per billing cycle, or the amount otherwise authorized by law, whichever is lower, will accrue upon any unpaid amount commencing 30 days after readmon of bills.
- 2.10.2 The customer is responsible for payment of all charges for services furnished to the Customer, as well as to all persons using the Customer's codes, exchange lines, facilities, or equipment, with or without the knowledge or consent of the Customer. The security of the Customer's Authorization Codes, presubscribed exchange lines, and direct connect facilities is the responsibility of the Customer All calls placed using direct connect facilities, presubscribed exchange lines, or Authorization Codes will be billed to and must be paid by the Customer Thereafter, charges based on actual usage during a month and any account inservat will be billed monthly in arrears.
- 2.10.3 All bills are presumed accurate, and shall be binding on the essenter unless objection is received by the Company in writing within 30 days after such bills are rendered. All fraudulent I+ usage must be reported to the Company no more than 30 days after the invoice date. No credits, refunds, or adjustments shall be granted if demand therefore is not received by the Company in writing within such 30 day period.
- 2.10.4 Casual callers are responsible for payment of all charges has services furnished.

ISSUED: October 5, 2000

EFFECTIVE CONTRACTOR

#### SECTION 2 - RULES AND REGULATIONS (cont d)

#### 2.11 Collection Costs

In the event Company is required to initiate legal proceedings to collect any amounts due to Company for regulated or nonregulated services, equipment or facilities, of to enforce any judgment obtained against a Customer, or for the enforcement of any other provision of this tariff or applicable law, Customer shall, in addition to all amounts due, be liable to Company for all reasonable costs incurred by Company in such proceedings and enforcement actions, including reasonable attorneys' fees, collection agency fees or payments, and court costs. In any such proceeding, the amount of collection costs, including attorneys' fees, due to the Company, will be determined by the court.

#### 2.12 Taxes

All federal, state and local taxes, assessments, surcharges, or fees, including sales taxes, use taxes, gross receipts taxes, and municipal utilities taxes, are billed as separate line items and are not included in the rates quoted herein, except as described for Prepaid Local Access Number Cards, 800 Debit Cards and Rechargeable Calling Cards.

#### 2.13 Late Charge

A late fee of 1.5% monthly or the amount otherwise authorized by law, whichever is lower, will be charged on any past due balances.

#### 2.14 Returned Check Charge

A fee of \$20.00 will be charged whenever a check or draft presented for payment for service is not accepted by the institution on which it is written.

#### SECTION 2 - RULES AND REGULATIONS (sons d)

#### 2.15 Automatic Number Identification

A telephone corporation may provide Automatic Number Identification (ANI) associated with an intrastate service, by tariff, to any entity (ANI recipient), only under the following terms and conditions:

- (1) The ANI recipient or its designated billing agent may use of transmit ANI information to third parties for billing and collection, rousing, screening ensuring network performance, and completion of a telephone subscriber's call of transaction, or for performing a service directly related to the telephone subscriber's original call or transaction.
- (2) The ANI recipient may offer to any telephone subscriber with whom the ANI recipient has an established customer relationship, a product or service that is directly related to products or services previously purchased by the telephone subscriber from the ANI recipient.
- (3) The ANI recipient or its designated billing agent is prohibited from utilizing ANI information to establish marketing lists or to conduct outgoing marketing lists or to conduct outgoing marketing calls, except as permitted by the preceding paragraph, unless the ANI recipient obtains the prior written consent of the telephone subscriber permitting the use of ANI information for such purposes. The foregoing provisions notwithstanding, to ANI recipient or its designated billing agent may utilize ANI information if prohibited elsewhere by law.
- (4) The ANI recipient or its designated billing agent is probabled from reselling or otherwise disclosing ANI information to any other third pure for any use other than those listed in Provision 1, unless the ANI recipient obtains the prior written consent of the subscriber permitting such result or disclosure.
- (5) Telephone Corporations must make reasonable efforts to adopt and apply procedures designed to provide reasonable safeguards against the aforementational abuses of ANI.

#### SECTION 3 - DESCRIPTION OF SERVICE

#### 3.1 Computation of Charges

- 3.1.1 The total charge for each completed call may be a variable measured charge dependent on the duration, distance and time of day of the call. The total charge for each completed call may also be a fixed charge dependent only on the duration of the call, i.e. a statewide flat rate per minute charge. The variable measured charge is specified as a rate per minute which is applied to each minute. All "1" Dialing" and 8XX service calls are measured in therty (30) second initial and six (6) second additional increments. All Prepaid Local Access Number Cards, 4200 Debit Cards, Rechargeable Calling Cards, and Travel Cards calls are measured in one (1) minute increments. All calls are remaided to to the next whole increment.
- 3.1.2 Where mileage bands appear in a rate table, rates for all calls are based upon the airline distance between the originating and terminating points of the call, as determined by the vertical and horizontal coordinates associated with the exchange (the area code and three digit central office code) associated with the originated and terminating numbers. If the Customer obtains access to the Company's network by a dedicated access circuit, that circuit will be assigned an exchange for rating purposes based upon the Customer's main telephone number at the location where the dedicated access circuit terminates. The vertical and horizontal (V & H) coordinates for each exchange and the airline distance between them will be determined according to the V&H Coordinate table contained in AT&T's FCC Tariff No. 10 which is incorporated berein by reference.
- 3.1.3 Timing begins when the called station is answered and two way communication is possible, as determined by standard industry methods generally in use for ascertaining answer, including hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing and/or tone detection. Recognition of answer supervision is the responsibility of the Underlying Carrier. Timing for each call ends when eather party hangs up. The Company will not bill for uncompleted calls.

#### SECTION 3 - DESCRIPTION OF SERVICE (COME d)

#### 3.2 Customer Complaints and/or Billing Disputes

Customer inquiries or complaints regarding service or accounting may be made in writing or by telephone to the Company at:

520 Broad Street Newark, NJ 07192 (800) 691-8438

Any objection to billed charges should be reported promptly to IDT America. Adjustments to Customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate. Where overbilling of a subscriber occurs, due either to Company or subscriber error, no liability exists which will require the Company to pay any interest, dividend or other compensation on the amount overbilled.

If notice of a dispute as to charges is not received in writing by the Computer, within thirty (30) days after an invoice is rendered, such invoice shall be deemed to be correct and binding upon the Customer.

The Company will respond within seventy two (72) hours of teccipt of an inquiry. If the Customer is dissatisfied with the Company's response to a complaint or inquiry, the Customer may file the Commission for resolution of the conflict. The South Dukota Public Utilities Commission can be reached at:

500 East Capitol Pierre, SD 57501-5070 (605) 773-3201 (800) 332-1782

If a Customer accumulates more than Fifty Dollars (\$50.00) of undisputed delinquent \$000 Service charges, the IDT Resp. Org. reserves the right not to bonor that Customer's request for a Resp. Org. change until such undisputed charges are paid in full.

### SECTION 3 - DESCRIPTION OF SERVICE (cont d)

#### 3.3 Level of Service

A Customer can expect end to end network availability of not less than we at all times for all services.

#### 3.4 Billing Entity Conditions

When billing functions on behalf of IDT America or its intermediary are performed by local exchange telephone companies or others, the payment of charge conditions and regulations of such companies and any regulations imposed upon these companies by regulatory bodies having jurisdiction apply. IDT America's name and toll-free telephone number will appear on the Customer's bill.

ISSUED: October 5, 2000 EFFECTIVE

#### SECTION 3 - DESCRIPTION OF SERVICE (cont'd)

#### 3.5 Service Offerings

#### 3.5.1 1+ Dialing

The customer utilizes "1+" dialing, or "101XXXX" dialing followed by "1+ tendigits" for interLATA calls, or dials "101XXXX" followed by "1+ 10 digits" for intraLATA calls.

#### 3.5.2 Prepaid Local Access Number Cards and 800 Debit Cards

This service permits the use of Company's Prepaid Local Access Number Cards or 800 Debit Cards for placing intrastate long distance telephone calls. Customers may purchase Prepaid Local Access Number Cards at a variety of retail outlets or through other distribution channels. These prepaid cards are available in face values of \$5.00, \$10.00, and \$20.00 and are non-refundable.

Prepaid Retail Calling Cards and 800 Debit Cards are accessed via a toll-free telephone number printed on the card. The cardholder is prompted by an automated voice response system to enter his/her Authorization Code and then to enter the terminating telephone number. The Company's processor tracks the call duration on a real time basis to determine the cost consumed. The total consumed cost for each call, which includes the applicable taxes, is deducted from the remaining balance on the Customer's Card.

All calls must be charged against a card that has a sufficient balance. These cards are not rechargeable, and all calls will be interrupted when the balance on the cards reaches zero. Prepaid Local Access Number Cards and 800 Debit Cards are billed in full-minute increments. A surcharge of \$0.65 applies to all calls originating on a payphone. Cardholders may dial another telephone number while using the card by depressing the pound (\*) button and entering in the new telephone number.

#### SECTION 3 - DESCRIPTION OF SERVICE (cont. d)

#### 3.5 Service Offerings (cont'd)

#### 3.5.2 Prepaid Local Access Number Cards and 800 Debit Cards (cont d)

A credit allowance for Prepaid Local Access Number Cards or 800 Debit Cards is applicable to calls that are interrupted due to poor transmission, one way transmission, or involuntary disconnection of a call. A customer may also be granted credit for reaching a wrong number. To receive proper credit, the Customer must notify the Company at the designated tall-free customer service number printed on the card and furnish the called number, the trouble experienced (e.g. cut-off, noisy circuit, reached wrong number, etc.) and the approximate time that the call was placed.

When a call charged to a Prepaid Local Access Number Card or 800 Debit Card is interrupted due to cut-off, one-way transmission, or poor transmission conditions, the Customer will receive a credit equivalent of one minute. Credit allowances for calls pursuant to Prepaid Local Access Number Cards or 800 Debit Cards service do not apply for interruptions not reported promptly to the Company of interruptions that are due to failure of power, equipment or systems not provided by the Company.

Certain calls may not be completed using the Company's Prepaid Local Access Number Cards or 800 Debit Cards. These include operator services, busy hiss verification service, interruption service, calls requiring time and charges, air reground calls, marine/satellite calls, and calls placed via dialong a 700 or 900 number. In the event of the Company's financial failure, the Customer will be able to get refund information by calling the Company's toll-free customer service number. Rates, terms, and conditions will be disclosed at the point of purchase by Customer.

#### SECTION 3 - DESCRIPTION OF SERVICE (cont'd)

#### 3.5 Service Offerings (cont'd)

#### 3.5.3 8XX Service (Toll free)

This service is a direct access, incoming only, usage sensitive WATS offering. This is a service whereby a Customer can be billed at reduced rates for earlis to his premises. This service is subject to a \$0.30 surcharge.

#### 3.5.4 Rechargeable Calling Card

The Company's Rechargeable Calling Card is a telephone service that allows Customers to obtain a predetermined amount of access to the Company's telephone services. The card is a dellar based service, meaning that there is a fixed amount of dollars (e.g., \$25, \$100, or \$250) available to the Customer who purchases a card.

A Customer may purchase a Rechargeable Calling Card with a credit card in which the Customer has the option of choosing to allow for the automatic recharge of the Rechargeable Calling Card. When automatic recharged its selected, the Rechargeable Calling Card will be recharged at a bulunce predesignated by the Customer. A Customer may also purchase Rechargeable Calling Cards which are not automatically recharged, and calls will be interrupted when the balance on such cards reaches zero.

Rechargeable Calling Card service is offered via domestic toll-free access numbers and is available to a cardholder from a touchtone phone. The cardholder dials a domestic toll-free number. The cardholder hears recorded messages that guide the cardholder through the platform. The platform validates the cardholder's PIN, determines whether sufficient time or value remains on the eard and, if so, completes the call to the cailed telephone number dialed by the cardholder. The cardholder is verbally informed of the available balance of the Rechargeable Calling Card account.

#### SECTION 3 - DESCRIPTION OF SERVICE (cont'd)

#### 3.5 Service Offerings (cont'd)

3.5.4 Rechargeable Calling Card (cont'd)

Calls are real-time rated during call progression. Rechargeable Calling Cards are billed in full-minute increments. Rechargeable Calling Cards are billed at the same rates twenty four (24) hours a day, 365 days a year. The total price of each call, including applicable taxes, is calculated based on the value of eartipurchased, as described in Section 4.4., and is deducted from the available account balance associated with each Rechargeable Calling Card. The cardholder receives a warning in accordance with the rate per call destination one minute before the balance reaches zero. Calls in progress will be terminated when there is an insufficient balance to continue the call.

Certain calls may not be completed using the Company's Rechargeable Cailing Card service. These include operator services, busy line verification service interruption service, calls requiring time and charges, air-to-ground calls marine/satellite calls, and calls placed via dialing a 700 or 900 number. A payphone surcharge of \$0.65 is applicable to all calls made from payphones.

A credit allowance for Rechargeable Calling Card service is applicable to calls that are interrupted due to poor transmission, one-way transmission, or involuntary disconnection of a call. A customer may also be granted credit for reaching a wrong number. To receive proper credit, the Customer must notify the Company at the designated toll-free customer service number printed on the card and furnish the called number, the trouble experienced (e.g. cut-off, noisy circuit reached wrong number, etc.) and the approximate time that the call was placed

When a call charged to a Rechargeable Calling Card is interrupted due to cut-off, one-way transmission, or poor transmission conditions, the Customer will receive a credit equivalent of one minute. Credit allowances for calls pursuant to Rechargeable Calling Cards do not apply for interruptions not reported promptly to the Company or interruptions that are due to failure of power, equipment or systems not provided by the Company.

ISSUED: October 5, 2000

ISSUED BY: Diane Clark, Associate General Counsel 520 Broad Street
Newark, New Jersey 07103

#### SECTION 3 - DESCRIPTION OF SERVICE (conf d)

#### 3.5 Service Offerings (cont'd)

#### 3.5.5 Travel Cards

The Customer utilizes an 11 digit "800" access number established by 101 to access a terminal. Upon receiving a second dial tone, the Customer uses push button dialing to enter an identification code assigned by the Company, followed by the ten digit number of the called party. This service is subject to a 3.10 surcharge.

#### 3.5.6 Casual Calling

This service permits casual callers to make 1+ calls. Casual callers will not be charged the Company's 1+ Dialing rates set forth in section 4.1. Instead, casual callers will be charged separate charges labeled as "Casual Calling Rates" set forth in section 4.7 until such time as the customer has selected a calling plan. A person will be placed in the Casual Calling category when a person s 1D1 America account is terminated and the person does not contact his local exchange carrier to select a new carrier and continues to make calls over the Carrier's network or when a person who has not established an account with 1D1 America places calls over the Carrier's network from an equal access area using an access code and until such time as Company is contacted by a new interstate interexchange carrier that the person has established new service or the customer has agreed to reinitiate service with Company.

#### SECTION 3 - DESCRIPTION OF SERVICE (cont'd)

#### 3.5 Service Offerings (cont'd)

#### 3.5.7 Local Calls and Directory Assistance

Local calls will not be accepted or completed. IDT America does not provide local directory assistance. Access to long distance directory assistance is obtained by dialing 1+ 555-1212 for listings within the originating area code and 1+ (area code) + 555-1212 for other listings. When more than one number is requested in a single call, a charge may apply for each number requested. A charge will be applicable for each number requested, whether or not the number is listed or published.

#### 3.5.8 Specialized Pricing Arrangements

Customized service packages and competitive pricing packages at negotiated rates may be furnished on a case-by-case basis in response to requests by Customers to the Company for proposals or for competitive bids. Service offered under this tariff provision will be provided to Customers pursuant to contract. Unless otherwise specified, the regulations for such arrangements are in addition to the applicable regulations and prices in other sections of the tariff. Specialized rates or charges will be made available to similarly situated Customers on a non-discriminatory basis. The Company will notify the Commission of such offerings as required by Commission rules and regulations.

ISSUED: October 5, 2000 EFFECTIVE

ISSUED BY: Diane Clark, Associate General Counsel
520 Broad Street
Newark, New Jersey 07103

#### SECTION 3 - DESCRIPTION OF SERVICE (cont'd)

#### 3.5 Service Offerings (cont'd)

#### 3.5.9 Emergency Call Handling Procedures

Emergency "911" calls are not routed to company, but are completed through the local network at no charge.

#### 3.5.10 Promotional Offerings

The Company may, from time to time, make promotional offerings to enhance the marketing of its services. These offerings may be limited to certain dates, times and locations. The Company will notify the Commission of such offerings as required by Commission rules and regulations.

#### 3.5.11 Liability for Travel Card. Prepaid Calling Cards. Rechargeable Calling Cards.

The Customer is liable for the unauthorized use of the Network obtained through the fraudulent use of the Company Travel Cards, Prepaid Calling Cards and Rechargeable Calling Cards provided that the unauthorized use occurs before the Company has been notified.

The Customer must give the Company notice that unauthorized use of a Company Travel Card has occurred or may occur as a result of loss, theft or other reasons. For the purposes of this section, "notice" occurs when the Company receives written or oral confirmation that unauthorized use of a Company Travel Card. Prepaid Calling Cards, or Rechargeable Calling Cards has occurred or may occur as a result of loss, theft or other reasons. Lost Travel Cards, Prepaid Calling Cards or Rechargeable Calling Cards must be reported within 24 hours.

The liability of the Customer for unauthorized use of the Network by Travel Card. Prepaid Calling Cards or Rechargeable Calling Cards fraud will not exceed the lessor of \$500 of the amount of money, property, labor or services obtained by the unauthorized user before notification to the Company. It a Customer fasts to report a lost or stolen Travel Card in a timely manner, Company will credit. Customer no more than \$25.00 in fraudulent usage.

ISSUED: October 5, 2000

ISSUED BY: Diane Clark, Associate General Counsel
520 Broad Street
Newark, New Jersey 07103

#### **SECTION 4 - RATES**

#### 4.1 1+ Dialing

IDT America will charge flat rate per minute with no time of day discounts and without regard to mileage for calls originating and terminating in South Dakota as follows:

\$0.18

#### 4.2 Prepaid Local Access Number Cards and 800 Debit Cards

IDT America will charge the following flat rate per minute with no time of day discounts and without regard to mileage for calls originating and terminating in South Dakota as follows:

\$0.069

This rate applies twenty-four (24) hours per day, seven (7) days per week.

#### 4.3 8XX Service

IDT America will charge a flat rate per minute with no time of day discounts and without regard to mileage for calls originating and terminating in South Dakota as follows:

\$0.179

ISSUED: October 5, 2000

IFFICTIVE:

EFFECTIVE.

### TELECOMMUNICATIONS SERVICES TARIFF

#### SECTION 4 - RATES

#### 4.4 Rechargeable Calling Cards

Rechargeable Calling Cards are available in various dollar decominations.

Price Per Minute \$0.069

#### 4.5 Travel Cards:

IDT will charge the following for calls originating and terminating in the State of Seath Dakota as follows:

\$0.10

#### SECTION 4 - RATES

#### 4.6 Prepaid Retail Calling Cards and 800 Debit Cards:

IDT will charge the following for calls originating and terminating in the State of South Dakota as follows:

\$0.08 plus \$0.40 connection charge

#### 4.7 Casual Caller Rates:

IDT will charge a maximum of \$1.00-\$1.50 per minute.

#### 4.8 Directory Assistance Charges

A charge per number requested will be assessed as follows:

1+ S0.75 per call
Retail Card S1.00 per minute
Rechargeable S1.40 per minute

#### 4.9 Returned Check Charge

\$20.00

#### 4.10 Rate Periods

Reserved for Future Use

349699.2

ISSUED: October 5, 2000

EFFECTIVE:

ISSUED BY: Diane Clark, Associate General Counsel
520 Broad Street
Newark, New Jersey 07103

### VERIFICATION

#### VERIFICATION

COUNTY OF ESSEX
1. James Courter President of M. Amones, Com Andrews
penalty of perjury that I am authorized to make this verification on behalf of ID. America Carp the Applicant in the subject proceeding, that I have read the foregoing Application and knew the
contents thereof, that the same are true of my knowledge, except as to matters which are thereof stated on information or belief, and as to those matters I believe to be true
NAME JULY CONTRACTOR
TITLE SOT AMERICA, Comp.
Sworn and subscribed before me thisday of
Signature of official administracy on h
My commission expires.   My commission expires

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#### SWIDLER BERLIN SHEREFF FRIEDMAN, LLP

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Cititisank DC Operating 1775 Pennsylvania Avenue, NW Suite 440 Washington, DC 20006

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RAY TO THE CONTRACTS

South Daketa Public Utilities Commission



## South Dakota Public Utilities Commission WEEKLY FILINGS

For the Period of October 5, 2000 through October 11, 2000

If you need a complete copy of a filing faxed, overnight expressed, or mailed to you please contact Delaine Kolbo within five business days of this filing.

Phone: 605-773-3705 Fax: 605-773-3809

#### ELECTRIC

EL00-029 In the Matter of the Application of Xcel Energy, Inc. for Approval to Extend Expected Merger Benefits to its South Dakota Service Territory and Customers.

An application by Xcel Energy, Inc. for approval of a memorandum of understanding which would provide benefits to its customers and service territory was filed with the Commission. Excel Energy, Inc. proposes to provide an additional contribution to its annual economic development investment within its service territory for a limited time and also agrees to a conditional tate moratorium until May 1, 2004. The agreement is being offered to provide rate payers expected benefits of the recent merger between Northern States Power Company and New Century Energies Company.

Staff Analyst: Dave Jacobson Staff Attorney: Karen Cremer Date Docketed: 10/10/00 Intervention Deadline: NA

#### TELECOMMUNICATIONS

TC00-146	In the Matter of ACC National Long Distance Corporation d'bla Vista International Communications' Failure to Submit & Report and Pay the Gross Receipts Tax.
TC00-147	In the Matter of Accutel Communications, Inc.'s Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-148	In the Matter of ACOMM, Inc.'s Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-149	In the Matter of Atlantic Telephone Company, Inc.'s Fallure to Submit a Report and Pay the Gross Receipts Tax.
TC00-150	In the Matter of ClearPoint Communications, Inc.'s Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-151	In the Matter of Columbia Telecommunications, Inc. d/b/a aXessa's Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-152	In the Matter of ConnectAmerica, Inc. d/b/a Connect US Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-153	In the Matter of ConQuest Operator Services Corp.'s Failure to Submit a Report and Pay the Gross Receipts Tax.

TC00-154	In the Matter of Federal TransTel, Inc.'s Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-155	In the Matter of Home Owners Long Distance, Inc.'s Fallure to Submit a Report and Pay the Gross Receipts Tax.
TC00-156	In the Matter of IdealDial Corporation's Failure to Submit a Report and Fay the Gross Receipts Tax.
TC00-157	In the Matter of Inacom Communications, Inc.'s Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-158	in the Matter of Inmark, Inc. d/b/a Preferred Billing's Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-159	In the Matter of International Telecommunications Corp. d/b/a Discount Direct Dialing's Failure to Submit a Report and Pay the Gross Receipts Tax
TC00-160	In the Matter of Legends Communications, Inc.'s Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-161	In the Matter of Long Distance America, Inc.'s Fallure to Submit a Report and Pay the Gross Receipts Tax.
TC00-162	In the Matter of NeTel, Inc. d/b/a TEL3's Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-163	In the Matter of Nor Communications, Inc.'s Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-164	In the Matter of Qcc Incorporated's Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-165	In the Matter of Quest Telecommunications, Inc. d/b/a QTI's Failure to Submit a Report and Pay the Gross Receipts Tax.
TC00-166	In the Matter of SBR, Inc.'s Failure to Submit a Report and Pay the Greek.
TC00-167	In the Matter of USBG, Inc.'s Failure to Submit a Report and Pay the Greek Receipts Tax.

The above companies shall appear on November 1, 2000, at 9:00 a.m. in the Cactus Contents.

Room, State Capitol Building, Pierre, SD, to show cause why action should not be taken against the company for failure to comply with SDCL Chapter 49-1A.

Deputy Executive Director: Sue Cichos

Staff Attorney: Karen Cremer Date Docketed: 10/05/00 Hearing Date: 11/01/00

TC00-168 In the Matter of the Application of IDT America, Corp. for a Certificate of Authority to Provide Telecommunications Services in South Daketa

IDT America, Corp. is seeking a Certificate of Authority to provide interexchange telecommunication services in South Dakota. The applicant is a reseller that intends to affect the MTS, 101XXXX, prepaid calling card, toll free, and rechargeable calling card services to and from all points within South Dakota.

Staff Analyst: Keith Senger Date Docketed: 10/05/00

Intervention Deadline: 10/27/00

TC00-169 In the Matter of the Filing for Approval of a Resall Agreement between Gweet Corporation and Flatel, Inc.

A Resale Interconnection Agreement between Qwest Corporation (Qwest) and Flatel, inc. was filed with the Commission for approval. The agreement is a negotiated agreement which sets forth the terms, conditions and prices under which Qwest will provide the Unbundled Network Element Platform and/or services for resale to Flatel for the provision of local exchange services. Any party wishing to comment on the agreement may do so by filing written comments with the Commission and the parties to the agreement no later than October 26, 2000. Parties to the agreement may file written responses to the comments no later than twenty days after the service of the initial comments.

Staff Attorney: Karen Cremer Date Docketed: 10/06/00 Initial Comments Due: 10/26/00

TC00-170 In the Matter of the Application of 350Networks (USA) Inc. for a Certificate of Authority to Provide Local Exchange Services in South Dakets.

360networks (USA) inc. is seeking a Certificate of Authority to provide result and facilities based local exchange service in South Dakota. Initially, the applicant will provide non-switched dedicated and private line, high capacity fiber optic transmission capacity and access services and will eventually expect to offer a broad range of voice and data local exchange services to business and residential customers throughout the state.

Staff Analyst: Heather Forney
Date Docketed: 10/10/00
Intervention Deadline: 10/27/00

You may receive this listing and other PUC publications via our website of via internes e-mail.

You may subscribe or unsubscribe to the PUC mailing lists at http://www.state.sd.us/pus/

## SWIDLER BERLIN SHEREFF FRIEDMAN, LLP

THE WASHINGTON HARROUR
3000 K STREET, NW, SUITE 300
WASHINGTON, DC 20007-5116
TELEPHONE (202) 424-7500
FAX (202) 424-7647

October 17, 2000

RECEIVED

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SOUTH DAXOTA PUBLIC UTILITIES COMMISSION

#### VIA OVERNIGHT DELIVERY

William Bullard, Executive Director South Dakota Public Utilities Commission 500 E. Capitol Ave. State Capitol Building, First Floor Pierre, South Dakota 57501

Re:

SDPUC Docket TC00-163: In the Matter of the Application of IDF America, Corp. for Certificate of Authority to Provide Telecommunications Services in of South Dakota - Response to Letter Dated October 13, 2008

Dear Mr. Bullard:

Pursuant to a letter dated October 13, 2000 from Keith Senger of the Public Utilities Commission, enclosed for filing on behalf of IDT America, Corp. ("IDT America") is an original and eleven (11) copies of IDT America, Corp.'s ("IDT America") revised tariff sections 2.10.3 and 3.2 indicating a customer dispute period of 180 days. IDT America is in the process of obtaining a \$23,000 bond. IDT America will submit the \$25,000 bond to the Commission as soon as it becomes available.

Please date-stamp the enclosed extra copy of this letter and return it in the self-voldie steal, postage paid envelope attached. Should you have any questions concerning this filing, please the not besisse to concer the undersigned.

Respectfully Submitted.

William B. Wilhelm, Ir. Kevin D. Miraky

Counsel for III Appealed Corp.

Enclosures

cc:

Diane Clark (IDT America)
Carl Billek (IDT America)
Kelly A. Olson

#### SECTION 2 - RULES AND REGULATIONS (cont. d)

#### 2.10 Payment and Billing

- 2.10.1 Service is provided and billed on a billing cycle basis, beginning on the date that service becomes effective. Billing is payable upon receipt. Interest at the rate of 1.5% per billing cycle, or the amount otherwise authorized by law, whichever is lower, will accrue upon any unpaid amount commencing 30 days after regulation of bills.
- 2.10.2 The customer is responsible for payment of all charges for services furnished to the Customer, as well as to all persons using the Customer's codes, exchange lines, facilities, or equipment, with or without the knowledge or consent of the Customer. The security of the Customer's Authorization Codes, presubscribed exchange lines, and direct connect facilities is the responsibility of the Customer. All calls placed using direct connect facilities, presubscribed exchange lines, or Authorization Codes will be billed to and must be paid by the Customer Thereafter, charges based on actual usage during a month and any accrued interest will be billed monthly in arrears.
- 2.10.3 All bills are presumed accurate, and shall be binding on the customer unless objection is received by the Company in writing within 180 days after such bills are rendered. All fraudulent 1+ usage must be reported to the Company no more than 180 days after the invoice date. No credits, refunds, or adjustments shall be granted if demand therefore is not received by the Company in writing within such 180 day period.
- 2.10.4 Casual callers are responsible for payment of all charges for services furnished

#### SECTION 3 - DESCRIPTION OF SERVICE (cont'd)

#### 3.2 Customer Complaints and/or Billing Disputes

Customer inquiries or complaints regarding service or accounting may be made in writing or by telephone to the Company at:

520 Broad Street Newark, NJ 07102 (800) 691-8438

Any objection to billed charges should be reported promptly to IDT America. Adjustments to Customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate. Where overbilling of a subscriber occurs, due either to Company or subscriber error, no liability exists which will require the Company to pay any interest, dividend or other compensation on the amount overbilled.

If notice of a dispute as to charges is not received in writing by the Company, within 180 days after an invoice is rendered, such invoice shall be deemed to be correct and binding upon the Customer.

The Company will respond within seventy two (72) hours of receipt of an inquiry. If the Customer is dissatisfied with the Company's response to a complaint or inquiry, the Customer may file the Commission for resolution of the conflict. The South Dakota Public Utilities Commission can be reached at:

500 East Capitol Pierre, SD 57501-5070 (605) 773-3201 (800) 332-1782

If a Customer accumulates more than Fifty Dollars (\$50.00) of undesputed delinquent \$60. Service charges, the IDT Resp. Org. reserves the right not to honor that Customer's request for a Resp. Org. change until such undisputed charges are said in full.

ISSUED: October 5, 2000

ISSUED BY: Diane Clark, Associate General Coursel
520 Broad Street
Newark, New Jessey 07103

## SWIDLER BERLIN SHEREFF FRIEDMAN, LLP

THE WASHINGTON HARBOUR
3000 K STREET, NW, SCITE 300
WASHINGTON, DC 20007-5416
TELEPHONE (202) 424-7500
FAX (202) 424-7647

TAX (CV2) TET TOTT

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November S. 2000

The Property of Control of Contro

#### VIA OVERNIGHT DELIVERY

William Bullard, Executive Director South Dakota Public Utilities Commission 500 E. Capitol Ave. State Capitol Building, First Floor Pierre, South Dakota 57501 HEELEG

Re:

Application of IDT America. Corp. for Certificate of Authority to Provide Resold Interexchange Telecommunications Services Within the State of South Dukota.

Dear Mr. Bullard:

Pursuant to the South Dakota Public Utilities Commission's October 31, 2000 data request and the instructions of Keith Senger and Karen Cremer of the Commission, please find enclosed as original and eleven (11) copies of IDT America, Corp.'s ("IDT America") revised pages for its South Pakota PUC Turiff No. 1. IDT America respectfully requests that the enclosed revised pages replace the pages currently on file with the Commission.

The following pages are being submitted with this filings

Original Pages 12 and 13- Sections 2.3.4, 2.3.5, and 2.3.6 have been revised to include the phease, "except as determined by a court of competent jurisdiction passwart to SEE 1, 49-11, 1 and 40-13, 13.

Please date-stamp the enclosed extra copy of this letter and return it is the self-addressed possing part envelope attached. Should you have any questions concerning this filing, please detect havings to contact the undersigned.

Remodistly Submitted.

William D. Williams A. Keym D. Minsky

Coursel for IEEE America, Corp.

Enclosures

ce: Diane Clark (IDT America)

Carl Billek (IDT America)

Kelly A. Olson

#### SECTION 2 - RULES AND REGULATIONS (cont'd)

#### 2.3 Liability of the Company

- 2.3.1 The Company shall not be liable for any claim, loss, expense of damage for any interruption, delay, error, omission, or defect in any service, facility of transmission provided under this tariff, if caused by the Underlying Carrier, an act of God, fire, war, civil disturbance, act of government, or due to any other causes beyond the Company's control.
- 2.3.2 The Company shall not be liable for, and shall be fully indemnified and held harmless by the Customer against any claim, loss, expense, or damage for defamation, libel, slander, invasion, infringement of copyright or patent, unauthorized use of any trademark, trade name or service mark, proprietary or creative right, or any other injury to any person, property or entity arising out of the material, data or information transmitted.
- 2.3.3 No agent or employee of any other carrier or entity shall be deemed to be an agent or employee of the Company.
- 2.3.4 The Company's liability for damages, resulting in whole or in part from or arising in connection with the furnishing of service raider this tariff, including but not limited to mistakes, omissions, interruptions, delays, errors, or other defects of misrepresentations shall not exceed an amount equal to the charges provided for under this tariff for the long distance call for the period during which the call was affected, except as determined by a court of competent jurisdiction pursuant to SDCL 49-13-1 and 49-13-1.1.

#### SECTION 2 - RULES AND REGULATIONS (cont is)

- 2.3 Liability of the Company (cont'd)
  - 2.3.5 The Company shall not be liable for and shall be indemnified and saved harmless by any Customer or by any other entity from any and all loss, claims, demands, suits, or other action or any liability whatsoever, whether suffered made, instituted, or asserted by any Customer or any other entity for any personal impart to, or death of, any person or persons, and for any loss, damage, deforement or destruction of the premises of any Customer or any other entity or any other property whether owned or controlled by the Customer or others, except as determined by a court of competent jurisdiction pursuant to SDCL 40-13-1 and 49-13-1.1.
  - 2.3.6 The Company shall not be liable for any indirect, special, incidental of consequential damages under this tariff including but not limited to loss of revenue or profits, for any reason whatsoever including the breakdown of facilities associated with the service or for any mistakes consistents, delays, errors or defects in transmission occurring during the course of facilities persuant to SIX 1. 42-13-1 and 49-13-1.1.
  - 2.3.7 The remedies set forth herein are exclusive and in from that other warranties and remedies, whether express, implied, or statutory. INCLUDING WITHOUT LIMITATION IMPLIED WARRANTIES OF MERCHANTAGULTY AND FITNESS FOR A PARTICULAR PURPOSE.

## INDEMNITY BOND TO THE PEOPLE OF THE STATE OF SOUTH DAKOTA

Beril Vo. 25=16=16

We, IDT America, Corp., the principal and applicant for a CERTIFICATE OF AUTHORITY to provide telecommunications services within the State of South Dakota, and The Insurance Company of the State of Pennsylvania, as an admitted surety ensurer bind ourselves unto the Public Utilities Commission of the State of South Dakota and the consumers of South Dakota as Obligee, in the sum of \$25,000.00.

The conditions of the obligation are such that the principal, having been granted such CERTIFICATE OF AUTHORITY subject to the provision that said principal purchase this Indemnity Bond, and if said principal shall in all respects fully and faithfully comply with all applicable provisions South Dakota State Law, and rembutes customers of IDT America, Corp. for any prepayment or deposits they have made which may be unable or unwilling to return to said customers as a result of insolvency as other business failure, they this obligation shall be void, discharges and forces expectated otherwise to remain in full force and effect.

This bond shall take effect as of the date before and shall remain in force and effect until the surety is released from hability by the written order of the Public Commission, provided that the surety may cancel this Bond and be relevant of further liability hereunder by delivering thirty (30) days written reacce to the Public Uniones Commission. Such cancellation shall not affect any liability incurred or accruate hereunder prior to the termination of said thirty (30) day regard.

Dated this <u>21</u> day of <u>Constant</u>. To be effective this <u>11</u> day of <u>Constant</u>.

Original bord is in Alderes batton desk brown

Countersigned this 4th day of 100.

Countersigned for South Daketta

By: Wonder Edward Resident Agent

TIT Charles Com

Mark A. Coulde, Frendens

The Insurance Company of the State of Pennsylvania

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Marie Pariners Alleray In Parin

My commission expires \_

#### The Insurance Company of the State of Pennsylvania

Principal Bond Office: 70 Pine Street, New York, NY 10279

#### PERSON POR LETTERS &



#### KNOW ALL MEN BY THESE PRESENTS:

That The Insurance Company of the State of Pennsylvania, a Pennsylvania company of the State of Pennsylvania, a Pennsylvania company of the State of Pennsylvania, a Pennsylvania

-- Michael P. Simmons: of New York, New York

its true and lawful Attorney(s)-in-Fact, with full authority to execute on the behalf bands, trade-times, society and effective of indemnity and writings obligatory in the nature throat, issued in the execute of in present and in the parties thereby.

IN WITNESS WHEREOF, The Insurance Company of the Same of Personal data executed than the same



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STATE OF NEW YORK }
COUNTY OF NEW YORK}ss.

On this 17th day of April, 2000 before me same the above named officer of The Insurance Company of the State of Pennsylvania, to me personally known to be the individual and officer described herein, and acknowledged that he executed the foregoing instrument and affixed the seal of said corporation thereto by authority of his office.

#### CERTIFICATE

Execrpts of Resolution adopted by the Board of Directors of The Foreign Company of the Same of Presentation of Same and Same of The Same o

"RESOLVED, that the Chairman of the Board, the President, or any Vice President by and hereby to appear to appear the president of the Company to expect boards to describe the company of appearing the president of the Company to the company of th

"RESOLVED, that the signatures and attestations of such efficient and of the Company with the signatures and attestations of such efficient and any such Power of Attention, or continued between the analysis of such as a specific and binding upon the Company when so affixed with respect to any bond undergoing, resognatures or office contents of intermediate obligatory in the nature thereof;

"RESOLVED, that any such Attorney-in-Fact deinvertage a construction confined to the formal and the such as the su

I, Elizabeth M. Tuck. Secretary of The Insurance Company of the State of Personal states of the State of Personal states of the State of States of Assert states of the State of Assert states of the States States of

IN WITNESS WHEREOF. I have becomes set my house and affined the frequency sets of the consequence.

Tith Detaber 1146



## The Insurance Company of the State of Pennsylvania

Executive Offices 70 Pine Street New York, NY 10270

#### FINANCIAL STATEMENT

as of DECEMBER 31, 1998

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#### CERTIFICATE

ELIZABETH M. TUCK, Secretary and ROBERT J. BEIER, Comproser of insurance Company of the State of Pennsylvania being duly swom each for himself, deposes and says that they are above described of these of the said Company and that on the 31st day of December, 1999, the Company actually possessed the assets set form in the foregoing policyholders and creditors, except as hereinbefore indicated, and that the foregoing statement is correct exhibit of such assets and liabilities of said Company on the 31st day of December, 1999, according to the best of their information, knowledge and belief respectively.

Eliabeth no The

STATE OF NEW YORK COUNTY OF NEW YORK

} ss.

On this 30th Day of March, 2000, before me came the above named officers of Insurance Company of the State of Pennsylvania to me known to be the individuals and officers described herein, and acknowledge that they executed the foregoing instrument and affixed the seal of said corporation thereto by authority of their office.

Acceptance of the second

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## OF THE STATE OF SOUTH DAKOTA

IN THE MATTER OF THE APPLICATION OF	)	ORDER GRANTING
IDT AMERICA, CORP. FOR A CERTIFICATE		CERTIFICATE OF
OF AUTHORITY TO PROVIDE	)	AUTHORITY
INTEREXCHANGE TELECOMMUNICATIONS	)	
SERVICES IN SOUTH DAKOTA	1	TCOD-168

On October 5, 2000, the Public Utilities Commission (Commission), in accordance with SDCL 49-31-3 and ARSD 20:10:24:02, received an application for a certificate of authority from IDT America, Corp. (IDT).

IDT proposes to offer direct, dial around, prepaid calling cards, toll free and rechargeable calling card services to and from all points within South Dakota. A proposed tariff was filed by IDT. The Commission has classified long distance service as fully competitive.

On October 12, 2000, the Commission electronically transmitted notice of the filing and the intervention deadline of October 27, 2000, to interested individuals and entities. No petitions to intervene or comments were filed and at its January 4, 2001, meeting, the Commission considered IDT's request for a certificate of authority. Commission Staff recommended granting a certificate of authority, subject to a continuous \$25,000 surety bond. Commission Staff further recommended a waiver of ARSD 20:10:24,02(8)

The Commission finds that it has jurisdiction over this matter pursuant to SDCL Chapter 49-31, specifically 49-31-3 and ARSD 20.10.24.02 and 20.10.24.03. The Commission finds that IDT has met the legal requirements established for the granting of a certificate of authority. IDT has, in accordance with SDCL 49-31-3, demonstrated sufficient technical, financial and managerial capabilities to offer telecommunications services in South Dakota. Further, the Commission finds that there is good cause to waive ARSD 20:10:24:02(8). The Commission approves IDT's application for a certificate of authority, subject to a continuous \$25,000 surely bond. As the Commission's final decision in this matter, it is therefore

ORDERED, that IDT's application for a continuate of authority is tweety granted subject to a continuous \$25,000 surety bond. It is

FURTHER ORDERED, that the Commission finds good cause to waive ARSD 20:10:24:02(8). It is

FURTHER ORDERED, that IDT shall file informational copies of tanff changes with the Commission as the changes occur.

## Dated at Pierre, South Dakota, this \_\_\_\_\_\_ day of January, 2001.

#### CERTIFICATE OF SERVICE

The undersigned hereby certifies that this document has been served today upon all parties of record in this docket, as listed on the docket service list, by first class mail, in properly addressed envelopes, with charges prepaid thereon.

By: Allaine Kallo

Date: 1/12/01

(OFFICIAL SEAL)

BY ORDER OF THE COMMISSION

JAMES A BURG Chairman

PAM NELSON, Commissioner

LASKA SCHOENFELDER, Commissioner

# SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

#### CERTIFICATE OF AUTHORITY

To Conduct Business As ATelecommunications Company
Within The State of South Dakota

Authority was Granted January 4, 2001 Docket No. TC00-168

This is to certify that

IDT AMERICA, CORP.

is authorized to provide interexchange telecommunications services in South Dakota.

This certificate is issued in accordance with SDCL 49-31-3 and ARSD 20:10:24:02, and is subject to all of the conditions and limitations contained in the rules and statutes governing its conduct of offering telecommunications services

Dated at Pierre, South Dakota, this 200 day of

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION:

JAMES A. HURG CHARMSH

PAMNELSON Commissioner

LASKA SCHOENFELDER Commissioner