900-2601 10 the Matter of-TC97-006 DOCKET NO. IN THE MATTER OF THE FILING BY U S WEST COMMUNICATIONS, INC. FOR REVISIONS TO ITS EXCHANGE AND NETWORK SERVICES TARIFF Public Utilities Commission of the State of South Dakota DATE MEMORANDA 1/15 97 Filed and Dacketed, 16 97 TC for Filing, 115 97 Letter request for Late filed intervention by Gemini Companies be Order Branling Late filed Intervention; 5) 99 1 Peceucie Story Pages, 1/8 97 Onthe for and Natice of Vering and Procedural Schelule; 1/2/97 Confidenticity legitment; 1/3897 Order admitting non Rendest atterny Chilliam & sector; 97 ressorept of sparing held on 7/28/97; 1/1 92 15 West Strate & Trough (; 10/17 97 Conductory coursers to Sarry; 10/17 97 Machel Classed

THE PUBLIC UTILITIES COMMISSION 1 OF THE STATE OF SOUTH DAKOTA RECEIVED 3 AUG 0 6 1997 SOUTH DAKOTA PUBLIC 4) UTILITIES COMMISSION 5 IN THE MATTER OF THE FILING BY U S WEST COMMUNICATIONS, INC.) TC97-006 FOR REVISIONS TO ITS EXCHANGE AND 6 NETWORK SERVICES TARIFF 7 8 9 10 HEARD BEFORE THE PUBLIC UTILITIES COMMISSION 11 July 28, 1997 12 PROCEEDINGS : 1:00 P.M. 13 Room 412, Capitol Building Pierre, South Dakota 14 15 PUC COMMISSION: Jim Burg, Chairman 16 Laska Schoenfelder, Commissioner Pam Nelson, Commissioner 17 18 COMMISSION STAFF PRESENT: Rolayne Ailts Wiest 19 Camron Hoseck Harlan Best 20 Dave Jacobson 21 22 23 24 25 Reported by: Lori J. Grode, RMR

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1	PROCEEDINGS
2	CHAIRMAN BURG: Okay. I guess we will get
3	started then. I'll begin the hearing for Docket
4	TC97-006, In the Matter of the Filing by U S West
5	Communications, Incorporated, for the Revisions to it's
6	Exchange Network Services Tariff.
7	The time is about 1:05 p.m., and the date is
8	July 28, 1997. The location of the hearing is in Room
9	412 of the Capitol Building here in Pierre, South
10	Dakota.
11	I am Jim Burg, Commission Chairman.
12	Commissioners Laska Schoenfelder and Pam Nelson are
13	also present. I'm presiding over this hearing.
14	This hearing was noticed pursuant to the
15	Commission's Order for the Notice of Hearing issued
16	July 8, 1997. The issue at this hearing is U S West's
17	request that the Commission approve Smart PAL on a fla
18	and message rated monthly recurring and nonrecurring
19	basis.
20	All parties have the right to be present and
21	to be represented by an attorney. All persons so
22	testifying will be sworn in and subject to
23	cross-examination by the parties. The Commission's
24	final decision may be appealed by the parties to the
25	State Circuit Court and the State Supreme Court.

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4 Rolayne Wiest will act as Commission Counsel. She may provide recommended rulings on 2 3 procedural and evidentiary matters. The Commission may 4 overrule its counsel's preliminary rulings throughout the hearing. If not overruled, the preliminary hearing 5 6 rulings will become final. 7 I'll turn it over to Rolayne at this time. 8 MS. WIEST: I'll take appearance of the 9 parties. U S West. MR. HEASTON: Bill Heaston on behalf of U S 11 West Communications. I'm in-house counsel for U S West 12 located in Denver. And we are in the process of 13 finding a judge over in the Sixth Judicial Circuit to 14 sign my admission papers, and that's on its way back. 15 And I'm also with Tammy Wilka from the Boyce, Murphy 16 Law Firm. She will be with me and also makes an 17 appearance in this case. 18 MS. WIEST: Gemini Companies. 19 MR. SPECHT: I am Roger Specht. I am the 20 general manager of Gemini Companies. I am here alone 21 today. 22 MS. WIEST: Staff. 23 MR. HOSECK: Camron Hoseck on behalf of 24 staff. 25 MS. WIEST: Does anybody have any opening

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MR.	HEASTON	: N	one	by	U	S	West
MS.	WIEST:	Mr.	Sp	echt	:?		

MR. SPECHT: I would like to just indicate why we're here and why we're concerned.

6 We are a provider of pay telephones based in 7 Sioux Falls, South Dakota. We provide some pay 8 telephones in North Dakota, Minnesota and Iowa, but 9 predominantly in South Dakota. We purchase line 10 service from U S West in all of those states; and in 11 addition to U S West in South Dakota, we purchase line 12 service from eight other companies, obviously, at this 13 point on the rate table for the basic PAL. I know 14 we're here to discuss the Smart PAL today. It closely 15 parallels the basic PAL filing.

16 Our opportunity, I guess, today to ask 17 questions is driven by the fact that in North Dakota, 18 Minnesota, and Iowa, we are able to buy line service from U S West in the range of 40 to \$42.00 per month, 19 20 including all add-ons for 911 and TRS service and other add-ons. As compared to in those states -- in 21 22 Minnesota we're allowed to buy flat rated business 23 lines for payphones, and in the other two states the 24 actual payphone line is flat rated. Those charges then are flat based 40 to \$42.00 a month on the average in 25

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those states.

From U S West in South Dakota we're required 2 to buy line service on a measured or metered rate where з it's available, which is primarily -- it's totally the 4 case where we do business in South Dakota. Those 5 charges in the month of May, which is our typical month 6 7 that most typifies our 12-month average, ran \$54.00 per month from U S West, so a good 12 to \$14.00 higher than 8 9 in other areas where we buy that service from them.

And as compared to the average of the eight
other companies that we do business with in South
Dakota, those eight other companies for the month of
May, their average charges to us with were \$32.00, so a
full \$22.00 higher than those.

I do recognize that every company's costs are
different and that every company may well have
different costs in different areas. But discrepancies,
if I may use that word, of 30 to 75 percent higher in
some areas than others lead us to ask -- to want to ask
some questions before we start purchasing Smart PAL
lines.

I do want you to know that we have also filed a complaint regarding the basic PAL. I know we're not here to discuss that today, but I wanted you to know that.

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1	I don't believe that the metered rate or the
2	measured service is really justified, and we're here to
3	find out why. Thank you.
4	MS. WIEST: Staff?
5	MR. HOSECK: No opening.
6	MS. WIEST: Mr. Heaston.
7	MR. HEASTON: Call Barbara Wilcox as a
8	witness.
9	BARBARA M. WILCOX,
10	called as a witness, being first duly sworn,
11	was examined and testified as follows:
12	DIRECT EXAMINATION
13	BY MR. HEASTON:
14	Q. Would you please state your name.
15	A. My name is Barbara M. Wilcox.
16	Q. And by whom are you employed?
17	A. I'm employed by U S West Communications as
18	director for product and market issues.
19	Q. And how long have you been employed by U S
20	West?
21	A. I've been an employee since 1980.
22	Q. Have you testified before this Commission
23	before?
24	A. Yes, I think at least twice before in docket
25	TC96-107, and in Docket TC91-040.

N. G. NALO

Q. What is your experience with U S West?
 A. I've worked for U S West in the areas of
 market research and analysis and pricing and product
 management, and most recently in regulatory matters
 advocating the company's pricing and product proposals
 before state regulatory commissions.

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7 MR. HEASTON: Before she testifies further,
8 I'd ask that the Commission take official notice of two
9 FCC Orders. Well, first of all, the Telecommunications
10 Act of 1996, and specifically paragraph, or Section 276
11 of the Act.

12 And then two orders: One is the original 13 order in TC Docket Numbers 96-128 and 91-35, and 14 Decision Number 96-388, which was released on September 15 20th, 1996. And then the Order on Reconsideration also 16 to make the record complete, which is in the same two 17 dockets, which is Decision Number TC96-439, which was 18 released on November 8, 1996.

And I also would ask that the Commission take
 notice of the PAL tariff which existed prior to the 1
 November -- January 15, '97, which is Section 5 - found in Section 5 of the Exchange and Network Services
 Tariff, specifically Section 5.5.5.7 and the prices in
 subsection Capital D of that.

MS. WIEST: Any objection?

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MR. HOSECK: None.

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Q. Dr. Wilcox, why did U S West file this tariff on January 15, 1997?

A. We filed the tariff in South Dakota in 4 compliance with the FCC Order that has just been 5 referenced, which was the FCC's Order implementing the 6 7 payphone sections of the Federal Telecommunications Act of 1996. And that Act called for deregulation of 8 payphone services, meaning payphone equipment and 9 services, payphone sets, and so forth, and called for some other measures to be taken to assure competitive 11 neutrality in the payphone business.

13 Q. At the time of the Telecommunications Act and 14 this FCC Order implementing a particular section of how 15 was coin service classified in South Dakota?

A. South Dakota had already taken a step to
classify payphone service as fully competitive, and
that came before the Federal Act and the same sorts of
steps had been taken in our other states.

20 Q. And what additional action was required then 21 even in light of the state classification of the 22 service to comply with the FCC Order?

A. One of the provisions of the FCC Order was to
 assure the competitive neutrality between the LEC
 associated payphone providers and the independent

payphone providers was that all of the LEC's, the local
 exchange carriers, should provide a coin line service
 tha' was designed for use with so-called dumb coin
 payphone sets.

5 And I would like to quote one particular sentence from the FCC Order, and this is from FCC 6 96-388, paragraph 146, where they say, "We conclude that incumbent LEC's must provide coin service so R 9 competitive payphone providers can offer payphone services using either instrument implemented 'smart payphones' or 'dumb payphones' that utilize central 11 office coin services or some combination of the two in 12 a manner similar to the LEC's." And that closes the 13 14 quote from the FCC Order.

So, in other words, we previously had a public access line, a PAL line, tariffed in each of the states that supported smart payphone sets. And now the FCC has ordered us to add to that a payphone access line, a public access line, that would also support dumb payphone sets. So the intelligence is in the central office rather than in the set itself.

22 Q. Although you've done this a little bit, what 23 is a public access line?

A. The public access line services then provide
 basic exchange access to the payphone sets. The public

access lines themselves are not deregulated, but then
 the payphone sets and the service provided through the
 payphone sets is what has been deregulated. And so the
 public access line is provided to the payphone service
 provider to connect the pay telephones to the switched
 telephone network.

7 And then the payphones generally are located 8 at locations accessible to the public and the precise 9 locations being determined by the owner of the premises 10 on which they're located. And the PAL service connects 11 the payphone to the network so that the users of the 12 payphone then are able to place local and long distance 13 telephone calls.

14 Q. What additional features does the Smart PAL 15 tariff offer to the coin phone competitor that wants to 16 use a dumb telephone to provide the coin service?

A. Okay. Generally speaking, the Smart PAL 17 service offers coin control functions that are provided 18 from the central office. The smart -- these are 19 20 functions that the smart telephone sets have contained in the set itself, that the dumb sets don't have. 21 So 22 these features can be found listed in the tariff, but the full capability of the Smart PAL then includes 23 these items: The coin signalling, including coin 24 collect and coin return functions. 25

۵.	Sc	we'ı	re clear	r, what	do	you	mean	by	coin	
collect	and	coin	return	functio	ons	?				

This means that the central office sends a 3 Δ. signal to the dumb payphone set to detect whether or not the coin has been deposited. And then if the coin has been deposited, then there's a connection closed 6 and the intelligence comes back to the central office that the coin has been deposited. That's the coin 8 collection part of it, or the coin signalling part of 9 it.

11 And then when the call is terminated, then there's also a function that detects whether or not 12 it's terminated as a completed call or not as a 13 14 completed call. And in an example of a call that's not 15 completed, of course, would be a busy signal or a no 16 answer. And then the function in the central office 17 sends a signal to the coin set to either collect the 18 call -- collect the coin at the end of the call, 19 meaning it drops into the coin collection box, or to 20 return the coin to the caller, meaning that the coin 21 then drops into the coin return slot on the set. So 22 that's the coin collect or the coin return function 23 that is performed in the central office. 24 Q. All right. Please continue. 25 Α. Then the rest of the functions that are

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provided with the Smart PAL service includes company 1 2 completed and carried local and intraLATA toll calling, both on a sent paid and nonsent paid basis.

Ο. What do you mean by sent paid and nonsent 4 paid?

6 Α. Okay. Sent paid is a term that -- it's been 7 around for a long time in the telephone industry. It B means that it's paid for with coins deposited in the 9 payphone itself. And nonsent paid means it's billed 10 otherwise, like to a calling card or to as a collect 11 call or something like that.

12 Then the service also provides company 13 operator services and systems for those intraLATA long 14 distance and local calls. It provides routing to a 15 presubscribed carrier for interLATA calls. It provides 16 for pay-per-call blocking. In other words, blocking of 17 900 calls or 970 calls, that type of thing. It provides incoming and outgoing call screening. And, in 18 19 general, that's a type of fraud protection. And it 20 also provides, as do all PAL lines, it provides for access to directory assistance, to 911 calls, to all 21 22 interexchange carriers, to 800 and 950 dialed calls, 23 and to company repair service. Q. How is the Smart PAL priced in this instance? 24

In order to be in compliance with the FCC

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Α.

1 Order which requires competitive neutrality, we have 2 priced the Smart PAL service to provide the same 3 contribution margin as the basic PAL service. This is 4 necessary for competitive neutrality so as not to give 5 an advantage or a disadvantage to U S West payphone services as compared to independent company payphone 6 7 services, or I should say independent payphone R services.

9 And the reason why this becomes an issue is because in South Dakota all of U S West payphones are 10 dumb sets. And so with deregulation and the fact that 11 we have now done the accounting separation between our 12 payphone operation and our regulated business, our 13 payphone operation now pays our regulated company the 14 15 Smart PAL fee every month, just as an independent payphone provider would pay if they came to us and 16 said, "I want to hook up a dumb payphone to your 17 18 network and therefore I need to buy a Smart PAL line from you." 19

Now, it happens that at this point in the
stage of competition that I believe virtually all of
the independent payphone providers in this state are
operating with the smart sets. This means they buy -I started to say the dumb PAL, but the basic PAL,
which, of course, supports the smart sets. And so in

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1	order to make both payphone operations be on an equal
2	footing, then we have built equal contribution margins
3	into the Smart PAL line that already were present in
4	the basic PAL lines. And, therefore, the only
5	difference in price between the Smart PAL and the basic
6	PAL is purely cost based. It's purely a function of
7	the difference in the costs between the two services.
8	And so this was an important part of the
9	pricing plan to achieve the FCC ordered competitive
10	neutrality.
11	Q. So, as I understand it, that there was before
12	before we put in the Smart PAL tariff, there was a
13	PAL tariff in effect?
14	A. That's correct. The basic PAL tariff has
15	been in effect since sometime in the mid-eighties. I'm
16	not sure of the exact date.
17	Q. And though the price for the basic PAL did
18	not change with this filing?
19	A. No, it did not.
20	Q. How does the price of the basic PAL and the
21	Smart PAL compare with the price for the basic business
22	service, what we call the 1FB?
23	A. The prices are roughly comparable. They're
	structured a little bit differently in that I believe
24	

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service prices than there are in the PAL prices. But
 they fall within the same range for the flat rated
 service.

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And for the message rated service you have to account for the fact that the business measured service also includes a call allowance. I believe it's a five dollar call allowance in the monthly rate. But when you adjust for that, then, again, it's in the comparable price range. The monthly rate for the message rated PAL service is in the same price range as the monthly rate for the business measured service.

12 Q. Why is it important that there be 13 contribution from the service like the PAL and Smart 14 PAL?

A. There are probably at least two reasons why 15 16 it's important that there be contribution contained within the prices. The first is that for a firm like U S West, in general, you have to have contribution 18 over and above the direct costs of the service in the 19 pricing or you don't have any recovery of the firm's 20 common costs. So when I say direct costs, I'm 21 generally speaking of TSLRIC and the shared costs 22 associated with that particular product. If that's all 23 that you recovered in the price for the product and if 24 25 that were true across all other products that were

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1	offered by the firm, then we would not be a viable
2	business. We would have no recovery of common costs.
3	Then, secondly, PAL is both a wholesale
4	product and a business product. And it has been
5	traditional and is still the case in South Dakota that
6	wholesale and business products have traditionally bee
7	priced with higher contribution levels than some of th
8	other products. And in this way this is a matter o
9	public policy these products then provide
10	substantial support to cover the general operating
11	costs of the firm to help support residential service
12	and to help support any services that may be priced
13	below their direct costs.
14	Q. What's your recommendation to the Commission
15	with regard to the Smart PAL service?
16	A. My recommendation is that the Commission
17	approve the Smart PAL tariff as filed.
18	MR. HEASTON: I have no further questions.
19	MS. WIEST: Mr. Specht?
20	MR. SPECHT: Thank you. I would like to ask
21	a few questions.
22	CROSS-EXAMINATION
23	BY MR. SPECHT:
24	Q. You said something that I didn't quite
25	totally catch. Go back over a statement regarding the

monthly rate for PAL being the same as a business
 measured service rate and a \$5.00 charge. Go over that
 again for me, please.

A. Yes. They're roughly the same when you 4 consider the fact that the business measured service includes a \$5.00 call allowance. The monthly rate for 6 the business measured service gives you -- before you have to start paying usage charges, you can go up to 8 \$5.00 worth of local calling within that month. And so 9 it's structured differently than the message PAL 10 service in which there is no call allowance. You pay the usage charge for each and every local call that's 12 placed. So when you make that adjustment, recognize 14 that the business measured service automatically would be \$5.00 higher than the message PAL service when you make that adjustment, then the rates are roughly 16 comparably equal to each other.

18 O. Let me relate it to my own business line. I pay about \$40.00 a month in the month of May -- that 19 includes -- for simplicity sake I'm not subtracting out 20 21 911 charges in any of my examples or TRS charges. And my business line for my business, including those 22 charges, I pay about \$40.00. In the month of May with 23 the measured service phone bills on the payphone lines. 24 I paid \$54.00 on the average. I don't see that that's 25

the same.

1 2 Α. I don't know what kind of business line you з have, when you say you pay \$40.00 --4 O. What's the highest business line charge I could have? 6 A. You know. I don't have the precise 7 information on all the business rates here with me 8 right now. But if you had a flat rated business 9 service --10 Q. I have a flat rated one party business line. A. Okay. Then if you have a flat rated business 11 line, then your monthly rate would be definitely higher 12 than the monthly rate associated with your PAL lines, 13 14 but the usage is built into your flat monthly rate for 15 your business line and probably the -- if you wanted to do a more apples to apples comparison, you probably 16 should look at your flat rate for your business line 17 and compared to the flat rate for the PAL line that's 18 19 in the tariff. Those would be comparable. Well, I guess they're not. I mean the tariff 20 0.

21 for Smart PAL is about 26.50. The business line is higher than that. But the tariff for the Smart PAL 22 23 includes six cents for every locally connected call. 24 How much of that six cent charge is the direct cost that you were talking about, and how much is the 25

contribution to the common costs that you were talking about?

A. When we consider the costs of the service and
look at the contribution margins, we're looking not
only at the usage rate alone, we're looking at the
usage rate together with the monthly rate and then the
average usage charges that are collected. So, you
know, there's not an easy way to answer your question
without considering the monthly rate and the monthly
costs as well as the usage rate and the usage costs.

11 Q. It would appear to me that my payphones are 12 being asked to make a \$14.00 per month contribution to 13 your direct costs higher than what my business line and 14 probably anyone else's business line is being asked to 15 make.

A. It may or may not be the case because I don't don't know what the usage is on your regular business line.
What I can say is that typically the usage on a PAL
line is higher than the average usage on a regular 1FB
flat rated business line; and, of course, there are
incremental costs associated with each and every call
that's placed.

23 Q. What are those incremental costs associated 24 with placing a call?

25

MR. HEASTON: Wo, wo, wo, that would be a

1 proprietary number. And while some of us have signed, 2 as you have signed, a proprietary document, not 3 everybody in the room has. So if you really want that answer, then we need to clear the room of the people 4 who would not. 5 6 MS. WIEST: It's just Commission staff, isn't 7 it? MR. HEASTON: I wasn't sure of one person 8 9 back there. 10 CHAIRMAN BURG: She's our summer intern. MR. HEASTON: Okay. Go ahead. 11 A. Then I assume they'll have this part of the 12 13 record sealed? MR. HEASTON: Sealed, yes, Lori, as far as 14 15 the number is concerned. 16 A. The numbers are all contained in the cost study that was submitted as a response to a staff data 17 request. And if I can find the right page -- and this 18 was the first set of data requests, question number 19 two. For the measured coin line service, which is the 20 21 Smart PAL service, the usage costs per month are 22 23 I'm going to need to ask you about that. Say 0. that again. The usage cost per month is 24 25 A. And this is an average figure.

	22
1	Q. For what kind of line?
2	A. For the measured Smart PAL line.
3	Q. For the measured Smart PAL line.
4	A. Yes.
5	Q. Based on basic PAL, I would presume, since I
6	think in your opening comments you said that no one is
7	buying Smart PAL yet, or is that U S West smart lines?
8	A. The usage was calculated based upon the usage
9	characteristics of the basic PAL, yes.
10	Q. So the usage on the basic PAL you're
11	calculating at \$ cents on the average?
12	A. Yes. Now, the total cost usage plus the line
13	then is \$ And as I said earlier, you really need
14	to look at the total cost compared to the total revenue
15	to evaluate totally the contribution here.
16	Q. So the total cost you just referred to is
17	\$?
18	A. And cents.
19	Q cents. And I made reference to average
20	charges in the month of May of \$54.00, which included
21	about \$6.00 of 911 and Federal excise tax of a couple
22	dollars. So my fair comparison would be there for
23	\$ of costs I'm paying, what would that be, \$48.00
24	\$46.00 roughly. Okay. That's fine. Of your business
25	functions, what does it cost you to meter service?

There must be a cost involved there. What is the cost
 to U S West of actually metering service, and what are
 the components of that cost?
 A. I'm afraid you're getting beyond my limited
 knowledge of the details of the cost study. And the

cost of measuring and metering the calls is included in
that cost that I gave you. But, you know, precisely
how you break it out, I don't feel competent to try to
explain.

10 Q. So I did want to ask you a question if you 11 weren't metering, how much cost would be eliminated? 12 You would not be able to answer that?

A. I'm just not sure. I'm sure that some cost
 would come out, and I'm not sure exactly how much.

15 Q. Generally how much of your costs are due to 16 billing and how much of your costs are due to 17 collection?

18 A. Again, I don't think I can answer it. You 19 know, we do have a billing and collections item in the 20 summary of the cost study results, but I again would 21 not feel competent to try to break that down into the 22 billing versus the collections.

Q. Looking at either the Smart PAL, or if you
 prefer the basic PAL from the historical perspective - looking at the Smart PAL, I guess, costs based on your

experience with basic PAL compared to the one party
 flat rated business lines, what additional costs does
 the company -- does U S West have in providing PAL line
 compared to providing a flat rated business line?

A. I think I need to break your question into
 two pieces, if I may.

Q. Fine.

7

The basic PAL, the primary difference between 8 Α. the basic PAL line and a regular business line really 9 is the usage characteristics of the line. As I said 10 earlier, the -- well, it makes sense. You, as an 11 12 independent payphone provider, are looking for high 13 traffic locations in which to place your phones. And 14 if you're successful in choosing a good location, then 15 it's going to generate a lot of calls and a lot of 16 traffic. And, therefore -- and this is borne out in 17 our records that the PAL lines do tend to have high 18 usage, higher usage on average than a regular 1FB 19 business line. So that's the primary difference 20 between basic PAL and the business service.

 21
 Then the Smart PAL adds the coin control

 22
 functionality to the basic PAL, and there are added

 23
 costs associated with that and therefore a higher price

 24
 for the Smart PAL than for the basic PAL.

 25
 Q. I might just mention, more by way of comment

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1	than by way of question, the flat portion of the
2	metered service rate for basic PAL is 22.75. For Smart
3	PAL, I believe it's 26.54 or something like that. We
4	do not have any question regarding that differential
5	because there are features available for that price.
6	Just a few other questions, and maybe you're
7	not the one to answer; maybe someone else is. On my
8	flat rated business line can I get repair service on
9	the weekend?
10	A. I'm not familiar with those kinds of details.
11	Q. Okay. Another one, possibly kind of odd, but
12	could I pay my one party flat rated business line with
13	a credit card?
14	A. I don't know.
15	Q. And, conversely, would I be able to pay my
16	payphone lines with a credit card?
17	A. I don't know. I've never tried paying my
18	phone bill with a credit card.
19	Q. Thank you. If I decided I wanted a payphone
20	in my office instead of the phone that I have on my
21	desk and called and asked U S West to convert my
22	business line to a payphone line so I could hook a
23	payphone up to it, other than the one-time cost I would
24	incur for having you folks do that, would there be any
25	other technology that I would be receiving, any other

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features that I would be receiving once it was
 converted to a PAL line as compared to the technology
 and the equipment and everything else that would be
 available to me on the one party business line?

5 A. I'm not sure if there is any real specific 6 difference. I do know that there is a different 7 interface, the point at which the phone set itself is 8 plugged into the line. I know that there is a specific 9 interface that is designed for use with payphone sets. 10 Beyond that, I am not aware of any difference in the 11 way the basic PAL functions and a business line 12 functions.

13 Q. There is an interface where U S West line responsibility ends and the payphone providers begins, 14 and that literally is a box that you put a little jack 15 into so, yes, that is correct. Let me ask this final 16 question of you or anyone else that could answer it. 17 Is there any other class of customer that you have in 18 the state of South Dakota that is required to take 19 20 measured service?

A. Yes, and that would be long distance carriers
 who are required to pay switched access charges which
 are on a measured basis.

24 Q. Actually, I meant on local calling, which is 25 where the rate applies to at payphones on the local?

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1	A. I don't know.
2	Q. I'm not aware of any.
3	MR. HEASTON: If you're testifying, I'd
4	rather have it be under oath.
5	Q. I mean by saying that to ask the question for
6	information. I'm not aware of any. I was wondering if
7	there were.
8	MR. HEASTON: I would ask the Commission to
9	take notice of the AT&T arbitration decisions where
10	competitive local exchange carriers will be usage based
11	prices for service.
12	Q. Okay. There are no other business users, or
13	collection agencies, telemarketers, households with
14	teenagers that need to make six calls to organize one
15	golfing trip, there's no other user like that that is
16	required no collection agencies, no telemarketers,
17	no attorneys that have for the call back messages on
18	their desk when they get back from offices, no other
19	user like that that is required to pay a measured or
20	metered rate in South Dakota?
21	A. I truly don't know. I have not studied the
22	South Dakota tariff in detail to determine that. There
23	may be.
24	Q. Maybe that's something we should ask the
25	staff to research for us rather than you.

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1	That's all the questions I have at this
2	time.
3	MS. WIEST: Staff?
4	CROSS-EXAMINATION
5	BY MR. HOSECK:
6	Q. Miss Wilcox, I'm not sure if you're the
7	proper witness to ask these questions. And if you
8	aren't, please let me know in case you're furnishing
9	another witness. What was your role in the embedded
10	cost studies, or any of the other cost studies that
11	were submitted to staff? I have some questions on
12	those cost studies. Did you have a role in the
13	preparation of those cost studies or anything along
14	that line?
15	A. No, I did not. I simply reviewed the results
16	of them.
17	Q. Okay. With regard to this tariff that has
18	been filed, do you have any projection for the
19	Commission as to its anticipated life? In other words,
20	how long is this tariff intended to be used by U S
21	West?
22	A. We don't anticipate an end to the tariff.
23	Q. Just generally, you mentioned earlier the
24	provision of the FCC Orders that talked about
25	discrimination. And I'm wondering if this equal margin

29 that you talked about has met any sort of FCC test or 2 has been approved in any manner that you are aware of? A. Our prices for the PAL services have to be filed with state commissions, not with the FCC. But 4 the pricing has been approved in all of the other 6 states, except for the fact that we're still waiting 7 for an order from the New Mexico Commission. Have I addressed your questions? 8 Q. Has the equal margin concept that you talked 9 about, has that been challenged in any manner in front 11 of the FCC? 12 A. No, I'm not aware of any challenge with the FCC. 13 MR. HOSECK: I don't have any further 1.4 15 questions. Thank you. MS. WIEST: Commissioners? 16 17 COMMISSIONER SCHOENFELDER: I don't have 18 any. CHAIRMAN BURG: I have a couple. The 19 nonrecurring charge you talked to in all cases are 20 21 \$80.00; is that right? 22 A. That's correct. 23 CHAIRMAN BURG: What is that \$80.00? What's 24 the purpose, or what does it take to establish? Is 25 that for establishment of the service?

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1	A. Yes, that's for the installation and of the
2	line establishment of the service.
3	CHAIRMAN BURG: How many states have you
4	filed these tariffs in for the payphone?
5	A. Well, prior to the FCC Order, we had basic
6	PAL tariffs in all 14 states. And then in January, in
7	compliance with the FCC's Order, we filed the Smart PAL
8	tariffs in all 14 states.
9	CHAIRMAN BURG: And there's been some
10	indication that the monthly rates varies from state to
11	state; is that correct?
12	A. That's correct.
13	CHAIRMAN BURG: Is the nonrecurring charge
14	the same in all states?
15	A. You know, I haven't checked that
16	specifically, but I believe it's probably not. We
17	would have state specific cost studies for the
18	nonrecurring as well as for the recurring charges. We
19	do have state specific cost studies.
20	CHAIRMAN BURG: What do you know what the
21	rates are have you filed in North Dakota?
22	A. Yes.
23	CHAIRMAN BURG: And what are the rates there,
24	do you recall?
25	A. The nonrecurring rates?

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1	CHAIRMAN BURG: Both the nonrecurring and the
2	no rate.
3	A. You know, I don't have them right with me,
4	but we can get them for you.
5	CHAIRMAN BURG: And then have you filed with
6	the Smart PAL filing, is that on a measured basis in
7	all states? In all the states you're filing in, are
8	you doing the rates on a measured basis?
9	A. Yes, I believe all states have a measured or
10	message rated service.
11	CHAIRMAN BURG: Mandatory?
12	A. It is not mandatory in all states. U S
13	West's position has been consistently since we started
14	introducing basic PAL, our position has been that it
15	should be on a usage sensitive basis because it is a
16	wholesale service, because there are costs associated
17	with usage and we have a hard time predicting what that
18	usage would be on an individual line. That is, it is
19	reasonable to ask the payphone provider to pay on a
20	usage sensitive basis.
21	CHAIRMAN BURG: Would it be fair to say, or
22	should I say that ask it in this way, that in those
23	states that it is a choice that it be usage basis or
24	flat rated, was that because of a Commission order or
25	has U S West filed for an option in any states?

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32 A. No. It's as a result of a Commission order 1 in the states where it is optional. CHAIRMAN BURG: Okay. And if you don't have 3 it currently, I would probably like to have a list of 4 those states where it has been approved and what the 5 base is they have in those states. 6 7 Α. Where the optional? A CHAIRMAN BURG: Right, Just a list of all the states and whether it's optional or mandatory. 9 10 Α. Okay. 11 CHAIRMAN BURG: I think that's all I have. 12 MS. WIEST: Anything Commissioner Nelson? 13 COMMISSIONER NELSON: No. MS. WIEST: In the features and functions 14 15 portion in the tariff, are these the same unbundled 16 features and functions provided by U S West to its own 17 payphone operations? 18 A. Yes, it is. 19 MS. WIEST: Have you gone beyond that to 20 provide any additional unbundled features or functions, 21 or are they the same? 22 Again, in compliance with the FCC Order, we Α. 23 have provided the same functions both on a bundled and 24 unbundled basis that we use in our own payphone 25 operations. And so the Smart PAL features and

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1	functions associated with the Smart PAL are the same
2	features and functions that we always use consistently
3	on a fundled basis with our own dumb payphone sets.
4	And then, additionally, there are some
5	features and functions that we offer on an unbundled
6	basis as well that are associated with that can be
7	used with payphone service and often are. And I'm
8	looking for the list of those. They are answer
9	supervision line side, blocking for ten triple X calls,
10	international call blocking, and billed number
11	screening. And those four separate features are also
12	available on an unbundled basis.
13	MS. WIEST: Thank you. Any redirect?
14	MR. HEASTON: No redirect.
15	MS. WIEST: You may call your next witness.
16	MR. HEASTON: I have no other witnesses.
17	COMMISSIONER NELSON: I have a question then
18	since he has no other witnesses. I have some questions
19	if he doesn't have any more witnesses. Apparently
20	there isn't anyone here that will answer some of these
21	questions, so how do we deal with that then?
22	MS. WIEST: Are these the questions that
23	haven't been asked yet?
24	COMMISSIONER NELSON: They were questions
25	that were asked, but there weren't answers for because

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1	they didn't feel she was qualified to. I'm intere	sted
2	in knowing the answers to those questions also.	
3	MS. WIEST: Do you have any other witness	ses
4	that could answer those questions, Mr. Heaston?	
5	MR. HEASTON: Well, I guess I suppose	I
6	would have to know what the questions were. I don	
7	remember which ones she said she couldn't answer.	
8	by the same token, we have the burden here; and we	
9	should be allowed to put our case on and rest on t	
10	evidence as it sits. That's a little bit of a pro-	
11	I have. I'm willing we're willing to cooperate	
12	way we can to make this, but I don't want to turn	this
13	into a bifurcated hearing like we had with the ser	vice
14	quality if I can avoid it. I mean, I can't antici	pate
15	everybody's questions. I present a case based upon	n the
16	tariff, the previous tariff in '93, which allowed	for a
17	measured mandated measured service where it can	be
18	measured. The prices have really not changed sinc	e
19	that period of time. No one has challenged the co.	sts
20	in any way. So, you know, I'm you know, not kn	
21	what people might I can't bring witnesses up he	
22	for every eventuality.	
23	COMMISSIONER NELSON: Well, I guess that	
24		
	can't necessarily anticipate every question. But,	
25	the other hand, most of the questions that I would	like

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	1	answers to really deal with costs. And the questions
	2	were asked by
	3	MR. SPECHT: Specht.
	4	MR. HEASTON: Mr. Specht.
	5	COMMISSIONER NELSON: and he didn't get
	6	answers to the questions, and I think they're relevant
	7	when we're discussing your tariff.
	8	MR. HEASTON: Well, they weren't questions
	9	based upon the difference in prices between those that
	10	are presumed to be fair and reasonable because they
	11	didn't change from the existing tariff. Those are the
	12	questions he was asking about, prices which have not
	13	changed, the basic PAL prices. And so that's why I did
•	14	not anticipate, you know, since the Commission had
	15	approved those basic PAL prices. And he understood
	16	that the Smart PAL, the difference between the basic
	17	price. And the Smart PAL and the basic PAL was the
	18	features that the Smart PAL now offers, but the
	19	underlying basic PAL has not changed. The Commission
	20	has approved those prices. The tariff that was in
	21	effect four, five years ago had those prices. There's
	22	a presumption under law that they're fair and
	23	reasonable, and that's what I was relying on. And now

24 if we're going to challenge that, because we didn't 25 change those prices, and the only thing was the

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1	incremental price of \$4.00, approximately \$4.00, which
2	is for the features which Mr. Specht realized were
3	justified by the difference between the two PAL lines.
4	COMMISSIONER NELSON: I guess I'm still
5	interested, though. And since I got here in January,
6	I'm still interested in some of the questions relating
7	to costs, and I guess I think they're relevant whether
8	you do or not. And I guess I'm interested in and
9	maybe it's somewhere else. If it's somewhere else, you
10	just tell me where I'm supposed to find it. I guess
11	I'm interested in what costs there really are
12	attributed to measuring these services versus not
13	measuring these services. How much of the costs are
14	attributed to the billing and administering operation
15	of those?
16	MR. HEASTON: Those can be provided in a
17	late-filed exhibit if that would work.
18	COMMISSIONER NELSON: That would be
19	acceptable.
20	MR. HEASTON: Okay. Let me make sure we have
21	everything down here. You want the costs of measuring
22	and the cost of
23	COMMISSIONER NELSON: Of billing.
24	MR. HEASTON: Billing and collecting
25	separated. Is there anything else that we could?

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1	COMMISSIONER NELSON: No, that will do.
2	MR. HEASTON: Okay. That can be provided in
3	a late-filed exhibit.
4	COMMISSIONER NELSON: Thank you.
5	MS. WIEST: Anything else?
6	MR. HOSECK: Mr. Chairman, Ms. Wiest, staff
7	thought there was going to be another witness; and
8	perhaps this witness can answer the questions that I
9	had intended to ask on cost studies. And I would like
10	at least an opportunity to ask those questions and see
11	if she is capable of doing that.
12	MS, WIEST: Go ahead.
13	FURTHER CROSS-EXAMINATION
14	BY MR. HOSECK:
15	Q. In the Data Request Number 3 from staff, U S
16	West submitted an embedded cost study on intrastate and
17	on an intra plus interstate basis. And I'm wondering
18	if you can tell the Commission which of those is
19	comparable to the LRIC studies that were also provided?
20	A. Yes, I think I can answer that question. The
21	LRIC studies are on a total non-jurisdictional basis,
22	and so the comparable embedded cost study would be the
23	total state results rather than the intrastate
24	results.
25	Q. Are usage costs included in the embedded cost

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1	study that was provided?
2	A. Yes.
3	Q. Under the LRIC cost study, there is a per
4	message charge that's included in this filing. The
5	cost, I believe, is indicated to be 1.592 cents per
6	message. The question I have is does this include a
7	profit or markup factor?
8	A. Does the cost improve a markup factor?
9	Q. Does the cost include a profit or markup
10	factor?
11	A. I'm going to have to answer just in general
12	my understanding of the cost results because I'm not
13	familiar with the number that you just cited. You
14	probably did find it in our cost study. I'm just not
15	familiar with it. It's my general understanding that
16	the TSLRIC costs are directly attributable to the
17	product and they are not considered to include a profit
18	or a markup in them. They are the direct costs only to
19	the extent that they include the cost of capital, but
20	not what we normally think of as profit, and they do
21	not include contribution to the common costs.
22	Q. But they do include costs of capitol?
23	A. Yes. But I do not consider that to be
24	profit.
25	Q. And what is the amount of the per message

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charge that is sought in this filing?

A. We are not proposing any change in the per message charge. It's the same as it has been there in the PAL, basic PAL tariff, which is 6 cents per message.

6 Q. Assuming that the figure that I previously 7 quoted to you, the 1.592 cents per message constitutes 8 the cost that's shown in your cost study, if that's the 9 case, and the amount that your tariff seeks is 6 cents. 10 would you explain to the Commission why in your opinion 11 you believe the 6 cents message is deemed to be fair 12 and reasonable?

A. Well, first of all, I don't know if the one 13 point five whatever is the correct cost, but I do know 14 that we do have substantial contribution in the message 15 charge. I do believe it is a fair and reasonable 16 charge based on several things. One is that it is the 17 same charge that has been in the basic PAL tariff for 18 some time, and that charge was approved by the 19 Commission at the time it was put in. 20

In addition, when you look at the total service, the total message rated service, the monthly rate for the message PAL service actually is not high enough to cover the monthly costs and so there's no contribution there in the monthly rate. And you need

contribution from the usage charges, first of all, to
 even break even and then to provide contribution for
 the pervice as the whole.

4 Then the third point that I would make is 5 that I believe it is a fair and reasonable price because it is, again, roughly comparable to the usage 6 7 prices that are charged for the business measured service. Now, the prices are structured differently 8 for business measured service. Where you have -- it's 9 a per minute charge where you have 5 cents for the 1.0 first minute of a call and 1 cent for each additional 11 12 minute.

But when you look at the fact that an average 13 call length tends to be roughly two minutes, then a 14 two-minute call charged at the business measured rates 15 would be 5 cents for the first minute, 1 cent for the 16 17 second minute, a total of 6 cents for the call. Well. the usage price for the PAL is 6 cents per message, per 18 call, regardless of the length of the call. So it's 19 20 sort of averages out about the same.

And, again, those usage prices for the
 business measured service have been found to be fair
 and reasonable prices by the Commission. They have
 been approved.

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Q. So, in other words, would it be fair to say

1 that in summarizing what you've just said, that the 2 tariff that's proposed is deemed to be fair and 3 reasonable in your opinion based on this comparability 4 to existing charges for business? 5 A. That's part of it. And then the other part 6 is considering cost versus price for the service as a

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7 whole, looking at both the usage prices together with 8 the monthly price.

> MR. HOSECK: Nothing further. Thank you. MS. WIEST: Any other questions?

11 COMMISSIONER NELSON: Back to something you 12 said earlier, you said that you weren't involved in 13 preparing any of the cost studies; that you simply had 14 reviewed them. Can you tell me what you mean by 15 reviewed them?

A. I review the results for reasonableness, and 16 17 I look at the results of a lot -- the cost studies of a 18 lot of products for the company. So I look for 19 reasonableness. And I discuss the results often with 20 the analyst who conducted the study just to get a 21 little better understanding of some of the assumptions that went into the study. And I did that in this 22 23 case.

24 COMMISSIONER NELSON: So it means you did 25 more than look at them and decide whether -- just to

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-	1 familiarize yourself with the	e information in those	
	2 reports for today?		
	3 A. Yes, I did that. A	And that is generally what	
	4 I do in the course of my work	k since the cost studies	
	5 are the basis for the prices	that I then the pricing	
	6 function is really the function	ion that I work with.	
	7 COMMISSIONER NELSON	N: I guess did you really	
	8 analyze whether or not this i	is an appropriate price, or	
	9 did you just review them so y	you're familiar with them	
	10 so you can give us that infor	rmation today?	
	11 A. Are you asking about	ut the price or about the	
	12 costs?		
	13 COMMISSIONER NELSON	N: Well, I guess I'm	
	14 asking whether or not you mad	de a determination in your	
	15 own mind whether they were ap	ppropriate costs, or if you	

ONER NELSON: Well, I guess I'm not you made a determination in your ney were appropriate costs, or if you 16 were familiarizing yourself with the information so that you could testify what those costs were here 17 18 today?

19 Α. I would say both. Because I have reviewed, you know, quite a few cost studies from various states 20 for the same elements. After all, we're dealing with 21 22 elements here that are very common to telephone service. We're dealing with loop costs, we're dealing 23 24 with usage costs. And those are common to a lot of different telephone products and services, and so I 25

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have some familiarity with kind of the range of
 reasonableness for now the costs should come out. And
 in reviewing these particular studies, I'm satisfied
 that they fall within that range.

COMMISSIONER NELSON: Thank you.

6 COMMISSIONER SCHOENFELDER: Miss Wilcox, I 7 simply have one question. The 1.592 cents of cost, is 8 that an increase or decrease over the previously --9 when you previously filed the tariff? The price has 10 not changed at 6 cents, but is that an increase or a 11 decrease in the cost?

12 A. You know, I can't answer that specifically 13 because I did not try to go back and review the last 14 PAL filing in this state, and so I did not go back and 15 review whatever the cost study would have been that 16 supported that filing.

17 COMMISSIONER SCHOENFELDER: I'm interested to 18 know whether the technology and just as we move forward 19 in this area, whether the cost decreased or increased 20 in that area, the cost to U S West for usage.

21 A. For usage.

22 COMMISSIONER SCHOENFELDER: Could you look 23 that up and just let me know later on?

A. I'd be happy to.

COMMISSIONER SCHOENFELDER: I'd be interested

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1	in the answer to that.
2	A. Yeah. I just have to say I'm
3	COMMISSIONER SCHOENFELDER: And I don't want
4	you to guess. If you can just look it up and let me
5	know later.
6	A. And are you speaking of comparable costs to
7	the ones we filed today?
8	COMMISSIONER SCHOENFELDER: Yes.
9	CHAIRMAN BURG: Does your basic PAL have a
10	measured service tariff in it?
11	A. Yes. It has the message service structured
12	the same way as the message service that we filed for
13	Smart PAL.
14	CHAIRMAN BURG: And in that case, then, was
15	it optional?
16	A. No, no. We've structured the Smart PAL
17	offerings exactly the same way as the basic PAL
18	offerings were already structured. And there is a flat
19	rate listed in the tariff for basic PAL as there is for
20	Smart PAL, but with the caveat that it is available
21	only in wire centers where we don't have the capability
22	of measuring and rating of the call.
23	CHAIRMAN BURG: And that's exactly like
24	you're filing in the Smart PAL?
25	A. That's correct.

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CHAIRMAN BURG: And could you tell me today 1 2 how many messages centers have that capability and how 3 many do not?

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4 A. I believe that all the centers in South 5 Dakota have it, but I would have to check that to be 6 certain. And the only reason why I have some uncertainty is because this is message rated rather 7 than per minute. 8

CHAIRMAN BURG: And do you know when basic 9 10 PAL was implemented, what percentage was it then? Have they changed a lot, I guess, is my basic question? Has 11 12 the capability then add a lot since basic PAL was 13 initiated?

A. I believe so because -- but, again, I'd have 14 to double-check this for accuracy. But basic PAL has 15 been in place for over ten years. And I would believe 16 that at the time it was put in, say, 1984/1985 time 17 frame, that there probably were still wire centers in 18 the state that were not capable of measuring. 19

CHAIRMAN BURG: Do you know if Mr. Specht, if 20 their company, as a Gemini company now, are they paying 21 on a measured -- do you know where their locations are 22 23 at ? 24

A. No, I don't.

25

CHAIRMAN BURG: Okay. So you wouldn't know

whether they're paying on basic or flat on their phones currently; right? 2 Α. I don't know that specifically. CHAIRMAN BURG: Okay. That's all I have. 4 5 MS. WIEST: Any redirect? MR. HEASTON: No redirect. MS. WIEST: Any further questions of this я witness? 9 MR. SPECHT: I would like to ask one 10 question. We are -- we being our company -- are a customer of U S West. Does U S West presume that we are satisfied and happy just because we've never 12 13 complained before about the rates that are charged to us? The reason for the question is the implication 14 that Mr. Heaston left, well, this has been in place 15 since 1993. And I would tell you that we are not 16 satisfied that that's an appropriate charge, and we are 17 only now getting around to asking the question. 18 MR. HEASTON: Well, the complaint is as the 19 basic PAL. He doesn't buy the Smart PAL. And to me, 20 21 that's sort of out of line in this and not relevant to 22 this particular inquiry here. My question was -- and if Mr. Specht wants to testify under oath, that's fine, 23 but my question -- or my inference was is that an 24 approved tariff brings with it a presumption that it is 25

47 fair and reasonable. And that's the only point I was 1 trying to make with the fact that this was in the 2 previous tariff and why I asked the Commission to take з official notice of that tariff. 4 MS. WIEST: Did you have a question, then, of 5 6 this witness, Mr. Specht? 7 MR. SPECHT: I believe the implication of 8 that comment was that the basic PAL tariff is somehow 9 acceptable. And, as I mentioned in my opening comments, we have filed a complaint regarding the basic 11 PAL tariff because we do not believe, as in Smart PAL, 12 which is - its, you know, first cousin, that that really is the case. So I just wanted to make sure that 14 that was understood. Not really a question then but 15 comment 16 MS. WIEST: Any other questions of this 17 witness? 18 MR. SPECHT: No. MS. WIEST: Thank you. 19 MR. HEASTON: Rolayne, before I rest here, 20 21 you have the application listed as Exhibit 1, and I would move the admission of the application. 22 23 MS. WIEST: Any objection? MR. HOSECK: No. 24 25 MS. WIEST: If not, it's been admitted.

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1	And you have no further witnesses,
2	Mr. Heaston?
3	MR. HEASTON: No, I do not.
4	MS. WIEST: Mr. Specht, did you have any
5	witnesses, or were you going to testify?
6	MR. SPECHT: No, nothing beyond what we've
7	said. Thank you.
8	MS. WIEST: I would like to make the point,
9	though, any statements that you made in your opening,
10	or any statements that you made when you were
11	questioning Miss Wilcox is not considered to be
12	evidence. So if you want to have any of your
13	statements to be considered evidence, you will have to
14	be sworn and testify to that.
15	MR. SPECHT: I would like to do that.
16	ROGER SPECHT,
17	called as a witness, being first duly sworn,
18	was examined and testified as follows:
19	DIRECT EXAMINATION
20	MR. SPECHT: And how do we proceed? Do I
21	have to repeat it all? Or can you go by the record and
22	say that I have said all that under oath?
23	MS. WIEST: I believe you'll have to make
24	your statements under oath at this time.
25	MR. SPECHT: I'm Roger Specht. I'm the

general manager of Gemini Companies, which is a 1 payphone provider based in Sioux Falls, South Dakota, 2 primarily with all of our locations in the Sioux Falls 3 and surrounding area. We do have locations in 4 Minnesota, North Dakota, and Iowa. We purchase line 5 service from U S West in all of those states including 6 7 South Dakota. And, in addition, in South Dakota we 8 purchase line service from eight other companies.

Currently we purchase only basic PAL, but 9 Smart PAL is structured identically. And the costs are 10 11 remarkably different in the areas in which we do business. U S West in Iowa, Minnesota, and North 12 Dakota, charges us on a monthly average 40 to \$42.00 13 per month. In South Dakota, because of a metered or 14 15 measured service rate, which does not apply in the 16 other states, and using the month of May as an example 17 because the month of May is the actual month that comes 18 closest to the hypothetical 12-month average, U S West 19 charges us \$54.00 for the identical service. And I 20 would note in all cases I have not subtracted the 21 charges for 911 service, TRS service, or federal excise tax, so they're comparable, but those charges are 22 23 included.

The state of South Dakota, from eight other companies that we do business with for the identical

service, we are charged an average in the month of May
 of \$32.00. U S West charges to us in our current
 business environment, or if we were to purchase the
 Smart PAL lines would run anywhere from 30 to 75
 percent higher than they do in these other examples for
 identical service.

7 I would also note that we have filed a complaint on the Smart PAL, which I know you're not 8 hearing today but I wanted to note that. We think that 9 we are being asked to make a much larger contribution 10 11 to U S West's overhead, or indirect costs, or headquarters cost, or whatever category that they 12 should be put in as compared to any other customer of 13 U S West in the state of South Dakota. To the best of 14 15 our knowledge, we are the only customer of U S West 16 which is required to take a measured service. And we 17 would ask that the Commission not approve any measured 18 services for payphone providers in that type of scenario where we are the only ones as customers 19 20 required to do that.

 21
 May I ask I question? Do I need to go

 22
 through the questions I asked her, or those answers

 23
 part of the record?

 24
 MS. WIEST: Anything you wanted?

 25
 MR. SPECHT: Just the comments.

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1	MS. WIEST: Right.
2	MR. SPECHT: So that would conclude our
3	commen's.
4	MS. WIEST: Do you have any questions,
5	Mr. Heaston?
6	MR. HEASTON: Yes, if I could.
7	CROSS-EXAMINATION
8	BY MR. HEASTON:
9	Q. Mr. Specht, you said you had filed a
10	complaint against the Smart PAL. I think you meant th
11	basic.
12	A. I meant the basic PAL.
13	Q. Okay. What is you said \$54.00 comes clos
14	to the hypothetical 12-month average. What did you
15	mean by that?
16	A. If I took all 12 months of phone bills from
17	U S West and averaged them out, which I could do for
18	1997 at the end of 1997. I did that at the end of
19	1996, and the actual bill for May is the bill that
20	comes closest to averaging all 12 of them.
21	Q. What was the average for all 12?
22	A. I don't recall that for 1996, I'm sorry. I
23	don't think it changed appreciably.
24	Q. You do understand from the testimony of Dr.
25	Wilcox that U S West does Smart PAL service does

1	charge itself the same rate that it would charge you if
2	you took the Smart PAL?
3	A. I understand that.
4	Q. That would include the message charge?
5	A. I understand that.
6	Q. As would basic PAL, I would presume, if you
7	had smart phones?
8	A. If we had smart phones, yes.
9	MR. HEASTON: I have no further questions.
10	MS. WIEST: Staff?
11	MR. HOSECK: No questions.
12	CHAIRMAN BURG: Commissioners?
13	CHAIRMAN BURG: I have a couple. Do you know
14	if Smart PAL is offered in North Dakota and Iowa?
15	Those are the two states you were using at the
16	A. We have North Dakota, Iowa, and Minnesota. I
17	don't know the status of U S West's Smart PAL filings
18	in those states.
19	CHAIRMAN BURG: So you don't know if you're
20	going to be required to do the same thing there or not?
21	A. I do not know that. I do know that their
22	basic PAL in those states of Iowa and North Dakota is
23	flat rated. And by state law in Minnesota we are
24	allowed to buy a 1FB line and hook it up to a payphone
25	so the effect of that is flat rated as well.

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	CHAIRMAN BURG: How many payphone sites do
2	you have in South Dakota?
3	A. In South Dakota probably about 230.
4	CHAIRMAN BURG: Of those, do they all go
5	beyond the basic and measured service?
6	A. I'm sorry.
7	CHAIRMAN BURG: Well, in measured service you
8	must get a certain amount of time; right?
9	A. Measured service
0	CHAIRMAN BURG: Without additional cost.
1	A. Measured service in South Dakota, there's a
2	six cent charge for every locally connected call, ever
3	one of them. There are not included in the basic
4	amount.
5	CHAIRMAN BURG: What is the do you know -
6	and of course I could have asked this before. But the
7	usage charge exceeds the okay, that's only if you
8	use enough service. So it goes over \$20 and above \$20
9	you get a 30 percent discount?
20	A. That gives us a discount.
21	CHAIRMAN BURG: That's after you reach \$20 a
2	the six cents per call?
3	A. That's true.
4	CHAIRMAN BURG: So there's no calls included
5	in the basic rate?

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-	1	A. No calls included.
•	2	CHAIRMAN BURG: So you're saying do you
	3	have any sites I guess the question I was getting
	4	at, do you have any sites that would be cheaper under
	5	the measured than under the basic because it is a
	6	cheaper initial monthly rate?
	7	A. Well, maybe this isn't the answer you're
	8	looking for, but 10 to 15 percent of our business is in
	9	locations that don't generate enough calls to exceed
	10	what a flat rate would be. In North Dakota, for
	11	example, we provide service in locations that are not
	12	strictly in and of themselves economically feasible.
-	13	So there are instances where that would be true if you
•	14	were comparing to say North Dakota.
	15	CHAIRMAN BURG: Okay. Because under the rate
	16	schedules, under rate group B, D and F, for example
	17	I don't know which page of the testimony this is and
	18	it's got the flat rate is \$32.00 for two-way and the
	19	message rate is \$20 for the two-way. So then that's
	20	what I was getting at whether you know, I imagine
	21	you've included those in the average.
	22	A. Right, yes, sir. Every phone bill was
	23	included in the average. I might also add that in U S
	24	West's territories in South Dakota, we do not have
-	25	our company does not have any phones in an area other
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than a metered area. I think you were asking that of 1 the U S West people earlier. Every one of our phones 2 that's a U S West phone is not a -- is on a metered 3 4 rate. С, CHAIRMAN BURG: Okay. That's all I had. COMMISSIONER SCHOENFELDER: I don't think I 6 7 understood. I thought you were -- maybe I'm not 8 understanding this correctly, but I thought you were complaining that you were forced to take the measured 9 rate. 10 11 A. Yes, we are. COMMISSIONER SCHOENFELDER: But yet if you 12 had flat rated service in some areas, you would not 13 14 recover the cost of that flat rate; is that not true? A. What I was attempting to answer was I thought 15 a question was are you better off under the metered 16 rate. COMMISSIONER SCHOENFELDER: I mean measured 1.8 19 rate. 20 A. Measured is the --21 COMMISSIONER SCHOENFELDER: I understand that. I thought maybe metered meant something else. 22 23 A. Measured is maybe the term I should use. I thought the question was are you better off under the 24 25 metered service.

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1	COMMISSIONER SCHOENFELDER: Right.
2	A. Yes, you are, but only if you have a
3	payphone, so "lousy" that it doesn't do any calls. If
4	you don't do have many calls, then you have to do a pay
5	phone there because of a customer requirement. That
6	doesn't do any calls, but are you better off as a
7	business? You can't have many of those.
8	COMMISSIONER SCHOENFELDER: I guess I
9	wondered why you would have any of those.
10	A. Well, you need to serve the customers.
11	COMMISSIONER SCHOENFELDER: I thought you
12	could pick and choose locations if you are a
13	competitive payphone provider?
14	A. We have to be careful who we do business
15	with, but we will have a customer who is of overall
16	average benefit to us who will want a phone in each of
17	their stores. And maybe one of those is real slow
18	moving, and in that real slow moving scenario you end
19	up paying a smaller bill, but those are all averaged
20	in. Those smaller ones are all averaged in with the
21	larger ones to come up with the \$54.00 I was quoting.
22	You're better off in the very scenario you're not
23	better off but in the overall business sense of the
24	location has a profit.
25	COMMISSIONER SCHOENFELDER: I think I

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understand it now. Thank you. MS. WIEST: Any other questions of this 2 witness? Thank you. Staff? 3 MR. HOSECK: Could I move for a ten-minute 4 break? 6 MS. WIEST: Sure. 7 COMMISSIONER NELSON: Before you move for a ten-minute break, Mr. Heaston, I found one more 8 question I want you to prefile, whatever you call it. 9 MR. HEASTON: Late file. COMMISSIONER NELSON: I also want to know the 11 components that are made up into this measured price. 12 13 whatever it is. MR. HEASTON: The six cents? 14 15 COMMISSIONER NELSON: Yeah. 16 MR. HEASTON: The cost components. 17 COMMISSIONER NELSON: Right. MS. WIEST: We'll take a ten-minute break. 18 19 (AT THIS TIME A SHORT RECESS WAS TAKEN.). 20 MS. WIEST: Let's go back on the record. 21 Staff.

22 MR. HOSECK: Staff would call David Jacobson 23 as a witness.

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1	DAVID JACOBSON,
2	called as a witness, being first duly sworn,
3	was examined and testified as follows:
4	DIRECT EXAMINATION
5	BY MR. HOSECK:
6	Q. Would you state your name for the record,
7	please.
8	A. Yes. My name is David Jacobson.
9	Q. And where do you work?
10	A. Public Utilities Commission.
11	Q. What is your job?
12	A. I'm a utility analyst with the Fixed
13	Utilities Division.
14	Q. About how long have you worked with the
15	Public Utilities Commission?
16	A. A little over thirteen years.
17	Q. And are you familiar with this docket that
18	we're discussing here today, TC97-006?
19	A. Yes, I am.
20	Q. And were you assigned to it as a staff
21	analyst?
22	A. Yes, I was.
23	Q. Why is this filing before the Commission?
24	A. As explained by U S West, this filing is done
25	to comply with the FCC Orders which mandated that U S

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1	West offer this service.
2	Q. And in a general sense, what does the filing
3	ask tor?
4	A. Approval of Smart PAL service.
5	Q. I want to go over some definitions here with
6	you today. What does PAL stand for?
7	A. Public access line. The definition of that
8	it provides access line from a subscriber's pay
9	telephone location to the U S West central office.
10	Q. And we've heard discussion about Smart PAL
11	and basic PAL. Would you go over those and just give
12	the Commission your definition of those two services?
13	A. Yes. Well, as discussed by the U S West's
14	witness, Smart PAL service provides access line along
15	with central certain central office features which
16	basically relate to coin signalling and acknowledging
17	when coins have been entered, to the extent coins have
18	been entered, that type of thing. Basic PAL service
19	has the actual customer premise equipment, or the
20	telephone set do the coin counting and signalling
21	functions.
22	Q. And would you differentiate these services
23	from those that are provided by U S West in their
24	payphone service?
25	A. Yes. U S West in their deregulated tariff

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catalog has public telephone service and semi-public telephone service. These are the services that U S West provides to its own pay telephones.

Q. And so what is the purpose of your testimony 5 here today?

A. To develop a recommendation as to the rate
 7 that Smart PAL should be priced at.

8 Q. And in your work on this, did you perform an 9 analysis of this filing?

10 A. Yes. I sent out several data requests 11 regarding cost studies and various other questions, and 12 I compared -- did a comparison with the proposed rates 13 to the basic PAL service now in effect.

14 Q. What was the standard that you used in your 15 analysis? In other words, what were you looking for as 16 you were doing this work?

A. Basically the responses that I received that
pertain to the cost studies. I used that to determine
if the rates seem fair and reasonable. And I also
compared it to the service now in effect to see if that
comparison resulted in a fair and reasonable rate.

Q. I want you to describe for the Commission
just briefly the procedure that you used in doing your
work. What did you do besides the data requests that
you've already described?

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1	A. I and other staff members contacted U S West
2	directly. We spoke with a Mr. Couture, Ms. Wilcox,
3	Mr Lehner, Miss Sevold. We discussed the filing and
4	had questions and spoke with the intervenor in this
5	case. And I also worked with other staff members in
6	developing questions and analyzing responses.
7	Q. And with regard to the data requests, were
8	the responses submitted to you under oath?
9	A. Yes, they were. Actually, I'm not a lawyer
10	so I don't know exactly to what extent they were under
11	oath, but it appeared that Ms. Wilcox had testified
12	that the information was accurate subject to being
13	under her review as opposed to all of the individual
14	people that actually put the data together.
15	(EXHIBIT NO. 2 WAS MARKED FOR
16	IDENTIFICATION.)
17	Q. Dave, I've placed in front of you an Exhibit
18	No. 2, and I would ask you to identify that document.
19	A. This is the affidavit of Barbara M. Wilcox,
20	Ph.D., submitted in this docket.
20	
	Q. And that was received in the ordinary course
22	of business by you?
23	A. Yes.
24	MR. HEASTON: Ms. Wiest, I will stipulate
25	this is the affidavit of Barbara Wilcox that U S West

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1	submitted in this case.
2	MS. WIEST: Okay. That's stipulated.
3	(EXHIBIT NO. 3 WAS MARKED FOR
4	IDENTIFICATION.)
5	Q. Dave, I've placed in front of you an exhibit
6	marked No. 3. Could you identify that document for the
7	Commission, please?
8	A. Yes. This is a letter sent to Miss Sevold on
9	July 9th, and it requested that it requested that
10	the data submitted under oath by each of the people
11	that had responded to the data requests, each of those
12	Respondents should provide a statement under oath and
13	notarized with some language contained within this
14	letter.
15	Q. Is this a true and correct copy of a document
16	that you sent out in your official capacity?
17	A. Yes.
18	MR. HOSECK: I would move Exhibit No. 3 into
19	evidence.
20	MS. WIEST: Which one?
21	MR. HOSECK: Three.
22	MS. WIEST: You haven't done two yet. Excuse
23	me, 2 was stipulated in the record.
24	MR. HOSECK: If that's the case, I would move
25	2 and 3 into the record.

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MS. WIEST: Is there any objection?

2 MR. HEASTON: I have no objection to 3, but I 3 just wonder the relevancy of this whole inquiry at this 4 stage.

5 MS. WIEST: Well, at this point, then,
6 Exhibit 2 and 3 have been offered and admitted. I
7 assume you'll address the relevancy, Mr. Hoseck.

MR. HOSECK: Yes.

9 Q. Could you briefly describe for the Commission
10 what was provided to you in response to the data
11 requests that you made?

12 A. I received -- initially I received a long 13 running incremental cost study. Subsequent 14 conversations with U S West resulted in an adjusted 15 long-run incremental cost summary result. And certain 16 definitions were asked for and responded to, other 17 general questions regarding the filing. And finally an 18 embedded cost study was requested and received by 19 myself.

20 Q. Just briefly, I want you to go over the three 21 cost studies that you received and to describe each one 22 of them. In other words, in a general sense, what they 23 provided to you with regard to the long-term 24 incremental cost study, what information did that 25 provide to you?

64 A. The long-run incremental cost study was the 1 2 initial cost study submitted by U S West, and it's a forwa d-looking estimated cost over a period of time. 3 And a period of time is distinguished as one as long 4 enough generally to reach an expected volume of 5 6 output. Long-run incremental cost uses the latest 7 cost, or the cost of replacing components necessary to я provide service and not the historic investment cost of 9 the company. 1.0 Q. Was there another cost study that was 11 provided to you? 12 A. The second data request generally responded 13 to -- adjusted the first cost study by certain inputs that were inherent in the TC96-184 docket, I believe, 14 15 most notably, the return on equity. 16 Q. And what was the third cost study that you 17 received as a part of your data request? 18 A. Was the embedded cost study which is based on 19 historic investment of the company. 20 Q. As to the data contained in these cost 21 studies, did you confirm any of the inputs that were 22 used in those cost studies? 23 A. The incremental cost studies that were initially done, as I stated, are done on forecasted 24

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25 estimated inputs and as such are not contained within

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1	the books of the company, per se. They're based on
2	certain estimates derived by both engineering and other
3	economic studies done by the company. There really is
4	no book basis to go back and look for. I did not go
5	back and test the inputs for the embedded cost
6	studies. I just used it basically as a comparison tool
7	against the long-run incremental cost studies that were
8	submitted.
9	Q. Have you prepared some exhibits for use here
10	today?
11	A. Yes, I have
12	(EXHIBIT NO. 4 WAS MARKED FOR
13	IDENTIFICATION.)
14	Q. I have given you an exhibit marked No. 4.
15	Can you identify for the record what that document is?
16	A. Yes. This is an exhibit I put together. It
17	just compares the existing basic PAL rate with the
18	proposed Smart PAL rate.
19	Q. And what is the source of that information?
20	A. The many existing tariffs for basic PAL rate
21	and the proposed tariffs for Smart PAL.
22	Q. And this represents a compilation based on
23	the data requests that you received; is that correct?
24	A. Yes, and the filing itself.
25	MR. HOSECK: At this time I would move

1 Exhibit No. 4 into evidence.
2 MS. WIEST: Any objection?
3 MR. HEASTON: No objection.
4 MS. WIEST: If not, it's admitted.
5 Q. And is it true that you have prepared this
6 Exhibit 4 also as an overhead transparency?
7 A. Yes.
8 Q. And that is before the Commission at this
9 time; is that correct?
10 A. That's correct.
11 Q. And would you just generally go over this
12 exhibit and point out to the Commission what it has in
13 terms of information on it?
A. Yes. Basically I tried to make it as clear
15 as possible. It's a side-by-side comparison of the
16 basic rate elements of each of the services. As you
17 can see, they're both set out the same way. It should
18 be noted that the two aspects as was discussed earlier
19 that the flat rate elements shown on this exhibit are
20 not of I don't even believe exist any more. I thin
21 every exchange that U S West serves is subject to the
22 message rate so then will further clarify the exhibit.
23 Also pursuant to the sale of exchanges that
24 actually in the last 121 docket, the base rate area an
25 outside base rate areas were done away with. They hav

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been done away with for basic PAL service except for 2 the exchanges of Morristown, McIntosh, and Timber Lake where the sales are still in dispute somewhat, or at least subject to appeal. 4 0. And would you tell the Commission exactly 5 what these numbers mean? What relevance they have to 6 7 this filing? A. What it shows is, as was stated by witnesses R before me, it shows that the markup from basic PAL to 9 10 Smart PAL is close to being a consistent markup 11 throughout all of the charges except for the per 12 message charge which remains the same and the nonrecurring charge which remains the same. It isn't 13 perfectly proportional but it is consistent. 14 15 Q. And have you prepared a cost study summary in 16 this case also? 17 A. Yes, I have. 18 (EXHIBIT NO. 5 WAS MARKED FOR 19 IDENTIFICATION.) 20 0. I have given you an Exhibit No. 5. Would you 21 describe for the record what that exhibit is? 22 A. This shows the different costs depending on 23 which type of studies submitted by U S West for in some 24 cases basic PAL service and in some cases Smart PAL 25 service.

68 0. And is this a document that you prepared? 2 Α. Yes, it is. 3 ο. And what was the source of the information that's contained on this document? 4 A. These are data responses provided by U S 6 West. 7 MR. HOSECK: At this time I would move 8 Exhibit 5 into the record. 9 MS. WIEST: Any objection? If not, it's been received. A. I would like to note that the fully embedded 11 cost is for basic PAL service because as such Smart PAL 12 13 doesn't exist yet. There is no historic information 14 regarding Smart PAL. Q. And would you place the transparency on the overhead projector of this? And the transparency that 16 is presently before the Commission is just a 17 transparency of the exhibit that you prepared; is that 18 19 correct? A. Yes. 20 21 0. Would you describe for the Commission what 22 this summary shows? It shows the numbers provided by U S West as 23 Α. being the -- first of all, in the first column, the 24 long-run incremental cost of the Smart PAL service for 25

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1	each of the rate elements that were shown on the
2	previous exhibit. The information that was provided as
3	adjusted for TC96-184, the adjusted results are shown
4	and they only affected the recurring cost element
5	according to the information provided by U S West. And
6	the fully distributed embedded cost, as I just stated,
7	was for basic PAL service as this was the only existing
8	service with historical information and is used as a
9	comparison.
10	Q. So what does this exhibit show the
11	Commission?
12	A. It just shows the results of the cost studies
13	as submitted by U S West, which can be used to compare
• 14	with a proposed rate that they propose to offer.
15	Q. And there was some prior testimony in this
16	proceeding about comparisons to other states with
17	regard to these costs. Do you have any information
18	from any of those other states?
19	A. I did request from North Dakota a copy of
20	their Smart PAL service. I do have a copy of that.
21	That was faxed to me.
22	Q. And what did that information indicate
23	comparing those rates to South Dakota's?
24	A. Well, it appears that they're not directly
25	comparable because of the different rate groups that

70 may be different than the rate groups we're in. 1 However, there are certainly prices which are lower 2 3 than what is proposed in South Dakota. Q. And are there any comparable rate groups that 4 you could by way of example show what the difference is 5 6 on these prices? 7 A. Well, it appears that in the North Dakota, at 8 least the tariff sheets I was provided by the North Dakota Commission, that there is no measured service 9 available there. Q. Generally speaking, what is the comparison of 11 12 the Smart PAL pricing as in the filing as compared to 13 the costs to U S West? 14 A. Well, generally speaking, the prices are 15 above cost. 16 Q. Okay. And is there a markup or profit factor already included in any of those cost studies that you 17 18 were provided? A. Well, there is a provision for the cost of 19 20 capital, yes. Q. And what, to the best of your knowledge, is 21 the number of customers that are presently affected by 22 23 this filing? A. To the best of my knowledge, there are no 24 25 Smart PAL customers yet, but I'm not positive about

1	that.
2	Q. And has U S West imposed this rate that is
з	contained in this filing?
4	A. Yes. Their rate was the effective date of
5	these tariff pages was April 15th, 1997.
6	Q. Okay. As a final question, what analysis or
7	recommendation would you make to the Commission with
8	regard to this filing?
9	A. This filing is rather unique in a way because
10	it is a noncompetitive filing filed outside of a rate
11	case. And the Commission has made several decisions in
12	the recent past which deviated from the old historic
13	cost of service type analysis. The Commission is
14	really free to price this on any basis. My opinion is
15	that they can price this on any basis that they
16	choose. The traditional cost of service information
17	was requested from the company and although it isn't
18	exactly applicable to Smart PAL it shows what the
19	basic PAL embedded costs are what that was provided
20	by U S West. It also shows the basis of the long-run
21	incremental cost which has been submitted in the more
22	recent arbitration cases, although maybe not totally
23	absolutely comparable, but there are some different
24	methodologies that may be used in this case, but I'm
25	not quite sure of that. The Commission is certainly

1 free to go on another basis other than what the cost 2 studies would depict.

I guess one concern of staff other than 3 basing it on the cost study would be the discrimination 4 problem that could be -- if this service was priced ς. significantly other than what basic PAL is available 6 7 for right now. You know, the last time the rates were 8 set in effect for basic PAL, they were set on a fully 9 embedded cost service basis. And to be consistent with 10 that, I could easily recommend that this rate also be based on a fully embedded cost basis. However, if 12 there is a discrimination problem with that, which is 13 more as I understand historically has been a legal 14 determination, that should be considered by the 15 Commission. 16 Q. Does this conclude your testimony? 17 A. Yes, it does. 18 MR. HOSECK: I would tender the witness for 19 cross-examination. 20 MS. WIEST: Mr. Heaston? 21 MR. HEASTON: No questions. 22 MS. WIEST: Mr. Specht? 23 MR. SPECHT: I don't have any questions. 24 MS. WIEST: Commissioners? 25 COMMISSIONER SCHOENFELDER: I have one,

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1	Dave. In your opinion, as you analyze this, I'm having
2	a problem understanding the measured service, like it's
3	mandates in South Dakota but North Dakota doesn't have
4	it. Did you look into that? Is there a reason that
5	it's that way? Do you have an opinion about it?
6	A. I don't have any hard evidence on that. An
7	assumption I made is that the South Dakota facilities
в	are in a more upgraded state and we're able to measure
9	the service more so than other states. I didn't check
10	specifically with any state. And in North Dakota's
11	case, they do not approve or disapprove any such
12	filings, so whatever they get is what they get, as I
13	understand it.
14	COMMISSIONER SCHOENFELDER: Okay. Thank
15	you.
16	CHAIRMAN BURG: Dave, what goes into the
17	monthly rate beyond the per call rate? Do you know
18	what that covers?
19	A. The cost study itself breaks all of that, but
20	the long run incremental cost study, I have briefed
21	that out in quite a bit of detail.
22	CHAIRMAN BURG: Okay. We can look at that.
23	A. I have a copy of that cost study and could
24	introduce as evidence but it's somewhat marked up. If
25	that's your wish

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1	CHAIRMAN BURG: If I have any questions I'll
2	check with it. I think that's the only question I had
3	at this time.
4	COMMISSIONER NELSON: No.
5	MS. WIEST: You said the Commission is free
6	to price on any basis besides LRIC and fully embedded
7	or fully distributed. What other basis would the
8	Commission go on?
9	A. Any kind of a public interest standard, fair
10	and reasonable standard that they may deem
11	appropriate. I don't know. You're getting kind of
12	into a legal question there what they would base
13	what the statutes allow them to base the rates on, but
14	certainly I've heard those two items mentioned.
15	CHAIRMAN BURG: I have one other one that I
16	forgot. Who would constitute a customer for PAL
17	service?
18	A. Basically a payphone service provider other
19	than of a location or somebody that will go out and
20	solicit to offer a payphone at a location, for
21	instance, truck stop, any place like that.
22	CHAIRMAN BURG: Would the actual customer be
23	the payphone owner and provider?
24	A. Yes. I mean, that's the way I would
25	understand it. It could either be the actual location

1 owner or it could be somebody that goes to locations 2 and solicits payphones. 3 CHAIRMAN BURG: How would the owner be if they weren't providing the phone? 4 5 A. Well, I would imagine that they would provide 6 the phone. 7 CHAIRMAN BURG: So it would be the provider 8 of the phone, technically that would be the customer? 9 A. Yeah. CHAIRMAN BURG: An owner of a site that did 10 not provide their own phone, they would not be a 12 customer: right? 13 A. That's correct. In that case it would be somebody like Mr. Specht, I would believe. 14 15 CHAIRMAN BURG: Right. Or in the case of U S West, you know, they can solicit U S West to provide a 16 phone? 18 Α. That's true. And that's under the 19 deregulated rate. 20 CHAIRMAN BURG: Okay. Thank you. MS. WIEST: Another question: I believe 21 22 Ms. Wilcox testified that the monthly rate has no 23 contribution so we needed contribution from the usage. Is that your understanding that the monthly rate has no 24 25 contribution?

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1	A. It would appear so for message service.
2	MS. WIEST: For messages. And which numbers
3	are you looking at in the tariff?
4	A. I'm looking actually I'm looking at my two
5	exhibits, the cost study summary where it shows all the
6	recurring costs, the lowest one is And I'm
7	looking at the recurring costs or the proposed charges
8	for Smart PAL and all of those are for message service,
9	all of those are below That's considering all
10	the cost study.
11	MS. WIEST: Okay. Thank you. Any other
12	questions?
13	CROSS-EXAMINATION
14	BY MR. SPECHT:
15	Q. If I could, Dave, take you back to Exhibit 4,
16	did you tell us that the initials BRA and OBRA, which
17	of those really no longer exists?
18	A. Well, actually pursuant to the Docket 121,
19	neither of them exist in any exchange except in
20	other words, the only exchanges located in rate groups
21	B and D are Morristown, McIntosh and Timber Lake; and
22	those are under a proceeding in which U S West tried to
23	sell them. And that is why because of the
24	provisions of the sale and the status of that sale,
25	that's why they're, I believe, still rated with base

77 1 rate area and outside base rate area. Q. So a flat rate outgoing only of _____ in the 2 3 one case or _____ in the other would be the rate if it were a flat rate scenario, or is that not correct to 4 5 say that? 6 A. Well, if -- yeah, as I understand it, there are no -- in those rate groups A, C, E, G and I, there 7 are no areas that do not offer measured service. So. 8 in essence, there is no flat service offering. To the 9 best of my knowledge, that's the case. And so that 10 11 flat rate really doesn't exist. Q. If it did, comparing Exhibit 4 to Exhibit 5. 12 13 that flat rate would be adequate to cover U S West's 14 costs? 15 A. Well, yes. But under a fully distributed 16 embedded cost scenario, yes, because usage was included 17 in that. 18 MR. SPECHT: Thank you. MS. WIEST: Any other questions? Thank you. 19 Do you have any other questions, Mr. Hoseck? 20 21 Witnesses? 22 MR. HOSECK: No other witnesses. I would 23 rest. Thank you. 24 MS. WIEST: Any rebuttal? 25 MR. HEASTON: No.

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1	MS. WIEST: Any closing statements by any of
2	the parties? Mr. Heaston?
3	MR. HEASTON: What's going to be the
4	procedural schedule? I guess that would be my first
5	question.
6	MS. WIEST: Let's go off the record and talk
7	about it.
8	(A DISCUSSION WAS HELD OFF THE RECORD.).
9	MS. WIEST: Okay. We'll go back on the
10	record. Any closing statements?
11	MR. HEASTON: Yes. Thank you. On behalf of
12	U S West, as Ms. Wilcox pointed out in her testimony,
13	the Smart PAL filing is in effect an incremental filing
14	to the basic PAL, P-A-L, the public access line. This
15	is for the operation of coin phone service, competitive
16	phone coin service, either through the use of a smart
17	pay phone or a dumb payphone that U S West
18	traditionally provides its payphone service using a
19	dumb payphone with all of the smarts in the central
20	office.
21	And what the FCC has done in its Order one
22	of the things it has done in its Order has ordered U S
23	West also to provide the ability for competitors to
24	have a dumb payphone rather than have to pay for the
25	smarts in the phone itself. And that in order to

encourage competition in that area, or at least to make
 sure competition can exist, it's required that we
 prov. de the same smarts we provide in the switch to our
 competitors on the same basis that we provide it to
 ourself.

And that's what this filing is all about. We
are providing the smarts that are in the switch to the
competitor so they can -- they only have to buy the
same telephone that U S West normally buys and can
compete because the cost of doing that will be the same
both for the competitor and for U S West.

Now, U S West has had on file for a long time a tariff that provides the basic PAL service. And that service has -- and if you look in 5.5.7(a)(2), which this Commission took notice of, of U S West's tariff, there is a statement in there that's been in there for some time in which the Commission has looked at and approved before.

And that statement is that where measured
 service is available, where the central office that
 provides the service can measure this on a message
 basis, then it requires that the service provider buy
 measured service measured by message.

24 That includes not only Mr. Specht in his 25 operation, but it also means that U S West, in providing its service through its dumb payphones, has
 to buy the same service under the same pricing scheme.
 That it has to pay the same costs, it has to pay the
 same prices to include the message charge.

5 So there is no difference, no discrimination here. The Commission has in the past approved the 6 7 prices of this service knowing full well that this я service, as Ms. Wilcox testified, provides substantial contributions to the costs of the business. This is 9 10 just like business service provides a substantial contribution, and other services do the same thing and 11 that is because other services that we provide don't. 12

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And as she testified, we've had a public 13 policy consideration, which rightfully so, was made by 14 15 this Commission on many indications that that's how service would be priced mainly to encourage universal 16 17 service. That's all part of this same scheme. Now, we are slowly unraveling that scheme, but it shouldn't 18 happen in this filing. This filing with the Smart PAL, 19 20 we should leave the same pricing intact.

This Commission is going -- as it well knows,
is going to be working on a universal service fund.
It's going to be working on setting the cost for that
universal service fund and is going to be looking at
affordability and is going to be looking at just what

we do in the new competitive environment for all
 service to say eliminate subsidies so that the services
 compety then and that competition can enter for all
 services and they don't have the lingering effects of
 the former public policy regime.

6 There's a new public policy that's been annunciated by the '96 Federal Act and which is working 7 its way in the last legislative session and probably in 8 the next and the one after that and one after that and 9 10 in the Commission's decisions on all these cases on all 11 the arbitrations, on all of this, that that's going to 12 work out how services are going to contribute to the overall well-being of a company. And that is an 13 14 evolutionary process.

15 I don't think it starts with this filing. I 16 think this is a very minor, very small filing. I don't mean to belittle Mr. Specht's business. He's a 17 businessman, an entrepreneur. He's trying to make a 18 19 living with this. But, by the same token, he's not 20 disadvantaged by this because his biggest competitor is 21 U S West. And his business competitor pays the same 22 price for the same services he pays in providing those 23 same services.

24 So there should be no reason why this isn't 25 approved, and we would ask -- respectfully ask the

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1	Commission approve this filing. Thank you.
2	MS. WIEST: Mr. Specht.
3	MR. SPECHT: Well, thank you. I'd like to
4	thank the Commission for hearing us today and thank the
5	people from U S West for their kindnesses and
6	courtesies they showed us as we were discussing things
7	with them by telephone.
8	I think that it is in the public interest to
9	keep the cost of payphone services low. In some
10	respects I think you can consider payphone services to
11	be at least tangentially a portion of universal
12	service. Increasingly, our customers are people that
13	do not have phones of their own; certainly, customers
14	that do not have cell phones, and the payphone provide
15	their method of communication. So I think it is in the
16	public interest to keep the cost of payphone service
17	low.
18	I understand from a previous meeting here we
19	could simply raise the prices if we felt the need to.
20	We don't want to do that if at all possible. I don't
21	see the reason why the payphone owner should provide
22	such a dramatically larger contribution to U S West's
23	overhead costs that some of the other business users
24	do.
25	Mr. Heaston is right, we are in business. We

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hope to make a living at it, and we certainly don't 1 have any objection to keeping U S West healthy. We get 2 3 good service from U S West. We like working with them. We have no problems in that regard. We just 4 5 think the margin is too high. I would respectfully ask that the Commission 6 7 impose a flat rate for Smart PAL which would have the effect of lowering the cost as compared to the 8 historical costs of the measured service that has been 9 10 associated with basic PAL and which is reflected in the 11 Smart PAL tariff. Thank you very much. 12 MS. WIEST: Staff. 13 MR. HOSECK: Thank you. Mr. Chairman, Members of the Commission: In handling this case it 14 was somewhat unique in that we really weren't sure 15 16 whether this was a true price cap filing or a rate of return case. And whatever it is, maybe it's some 17 combination of both, but the ultimate test that I would 18 19 submit that the Commission has to use in determination 20 of the final outcome is whether or not the proposed 21 rate is fair and reasonable, as that seems to be a 22 standard under either approach. 23 Staff has analyzed this. I think that the analysis is something that the Commission can use in 24 terms of looking at whether or not there is a 25

correlation between what is asked for here and the
 costs that U S West has incurred, and whether or not on
 the ter message charge there is a significant
 difference between the charge and the long term
 incremental costs. It's your decision as to whether or
 not this is fair and reagonable.

Finally, one thing that I do want to bring up
the relevance of and that is the Exhibits Nc. 2 and 3,
the affidavits. And this is submitted to the
Commission solely for the purpose that the Commission
can see what staff has had to work with in this
particular case.

13 We have asked for a specific oath; that the 14 data be referred to us using that oath, and it has not 15 been used by U S West. In fact, Exhibit 2 is what U S 16 West has supplied. I would ask the Commission to read 17 that oath, because as it is signed by Barbara Wilcox, 18 in my opinion, it indicates that she does not have 19 personal knowledge of the facts that were furnished to 20 staff. And given that fact, she has gone on to say 21 that the information is to the best of her knowledge 22 and true.

And this, quite frankly, if we're going to
 have this type of a relationship that continues with
 U S West our data requests are going to prove

unworkable. And for no other reason, I just want the Commission to be aware of what staff has gone through in is dealings with U S West in this particular case. Thank you.

MS. WIEST: Anything else?

6 MR. HEASTON: Well, I would just like to make
7 a comment on the oath thing. I'm sorry to see this get
8 escalated into this formal hearing. I just have two
9 observations for the Commission.

10 You have a power under 49-31-7 that gives you 11 the power to collect information, which my reading of that says the Commission in that and includes the Commission staff. That is not a formal interrogatory 13 process set up under the Civil Rules of Procedure. 14 15 There is no requirement in 49-31-7 that the information 16 be provided under oath. There is no requirement under 17 any of your rules that information provided as a part 18 of 49-31-7 be provided under oath.

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 This is the information that's provided to

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 the staff to be able to work with us so we can

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 communicate with one another, as was indicated by

 22
 Mr. Jacobson. And that, you know, when he would call

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 people and ask them, you know, to revise a study, to do

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 certain things, we work together to do this. There

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 isn't one person in U S West that can do all this.

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There are a number of people that can wreak into the tens of people, tens, twenties, thirties, that it takes to respond to a Commission data request to pull all that information together to get it to you.

5 Now, if we want to treat this as a 15-6 type 6 of interrogatory under 15-6-33 of the South Dakota statutes, that's a whole different ball game. Then I 7 become the discovery lawyer, and I start nitpicking 8 what they're asking for, and I start dealing with 9 10 relevance, and I start dealing with all kinds of things that I deal with when AT&T starts to ask me questions like this, or MCI, or anybody else. Then I get into a 12 battle because then we get into the whole different 13 14 process set up under the Civil Rules of Procedure that's applicable to Commission hearings, but is 15 intended for parties in order to do discovery. And I 16 don't view this as Commission discovery. 17

So that's the first observation. The second 18 observation is that if it is discovery, the rules don't 19 20 require that everybody who is involved in the discovery 21 process sign an oath, especially with a corporation. If you take a look at 15-6, if you took a look at the 22 law that surrounds 15-6 in various publications, a 23 corporate body can designate an agent who responds, who 24 signs the oath, and who says that this information is 25

1 to the best of my belief, which is the same as Mr. Hoseck's drafted affidavit only we're to take it 3 applies to everybody. But it binds the corporation 4 that the corporation's whatever information it provided 5 is the truth. These are the documents the corporation 6 has, and this is the information that we have, and that 7 to the best of the ability of the person who gathered 8 it and provided the response, that's the truth.

And that's all we think we need to do, and 9 that's all Dr. Wilcox did. She swore that it was the 10 11 truth to the best of her knowledge, which is what Mr. 12 Hoseck's affidavit says, to the best of that person's 13 knowledge. But we have one -- the way we do this and as we have a group that handles South Dakota, and it's 14 15 one person really. And she then -- when we get a staff data request or an interrogatory from a party, she 16 17 determines who the best person is to research that and 18 to help provide the answer.

19And that person then gets the data request,20and that person then goes back to whatever group he or21she works with and then consults with a number of22people in pulling the data together. And then getting23that data together, then getting it up to that one24person in Omaha right now named Diana Massey, who then25gathers the information. There are 12 or 14 different

questions here. It went out to a number of different people. She gathers that information together.

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And since Dr. Wilcox was going to be the witness, she reviewed those responses and then was able to attest to the veracity of those to the best of her 5 knowledge. And I think that's the way it should 6 7 happen.

8 So we've had these discussions, Mr. Hoseck. I don't know. I mean, we can resolve it here, you 9 know, if the Commission wants to change its rules on 10 how the staff gathers data and its function under 11 49-31-7. That's fine if they want to change that. I 12 just think that the way we've been working all along 13 14 until very recently in providing this information under 15 49-31-7, instead of an interrogatory process under the 16 Civil Rules of Procedure, I think was much more 17 productive. And I don't -- I just think since 18 Mr. Hoseck brought it up and wants the Commission to 19 think about it, I think that's what you have to think 20 about. There isn't a rule right now that you have. 21 COMMISSIONER NELSON: Can I ask him a

22 question?

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MS. WIEST: Go ahead.

COMMISSIONER NELSON: Are you saying the 25 Commission has to change its rules if we want to swear

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people in under oath?
MR. HEASTON: No, no.
COMMISSIONER NELSON: I'm a little confused
here. These people take oaths. We swear them in right
away at the beginning of our meetings.
MR. HEASTON: No. What we're talking about
here is the information gathering that goes on before
the hearing.
COMMISSIONER NELSON: Right. But in the end,
that information, that's brought forward and we use in
our deliberation.
MR. HEASTON: That's what the rules and due
process and administrative procedure call for is before
a witness testifies in a contested case, that witness
is sworn. And that's not what I'm objecting to.
COMMISSIONER NELSON: I know what you're
objecting to. What I'm asking you is do you think we
need to change our rules in order to do what you
suggested that we might want to do would be a change in
our process about swearing to things by oath? Because
it seems necessary as I got here, we never have the
people who really make this stuff and put it together.
We have somebody who reviews it and gives us an answer
and to the best of their knowledge. That's probably
true. But I don't think they're necessarily the most

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informed people, in my own opinion, about whether it's 2 accurate, whether it's not accurate and. 3 You have a right to go to court based on the 4 record that you present in this case. My decision then 5 will be turned up or down based then on the record that 6 you created. And I think I have every expectation to believe that somebody who really did this stuff and is 7 testifying to it, whoever did it, is here. 8 MR. HEASTON: Well, when you represent a 9 10 corporation as a party, and as big a one as I represent, and from that standpoint when you present 11 evidence, the fact that the person didn't necessarily 12 do everything themselves, but it was done under their 13 guidance or direction and they have the expertise to 14 15 understand what was done and have reviewed it and have 16 assured themselves that it's accurate and are willing 17 to get on the stand here and stand up and raise their 18 right hand under oath and say, "I will tell you the truth," that that's no different than the person that 19 20 actually did it coming in here and doing the same thing. 22 That's a normal way an expert testifies. That's the normal way somebody who has a multifaceted 23 24 job like Dr. Wilcox has to do it. We can't -- it 25 shouldn't be necessary to bring every single person in

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that's involved in the process in order to make every 1 2 little piece. That's traditionally the way you do 3 that, not only in front of this Commission, but in a courtroom. I mean, if I were going to a court in front 4 5 of a judge, I would do it somewhat the same way because 6 I would qualify Dr. Wilcox as an expert. And in her 7 expertise she hasn't done all of this, but she has 8 reviewed it as an expert. She has assured herself this 9 is accurate and is willing to get on the stand and swear that it is the truth.

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11 CHAIRMAN BURG: The only comment I would make 12 is we've heard comments about future -- the way we 13 handle things in the future. I don't think we can 14 decide that in this case. I don't think we can decide 15 it here. But I think the comments from both sides we 16 should evaluate and determine if we should make any 17 change in procedure.

18 COMMISSIONER SCHOENFELDER: As long as 19 everyone is making comments -- and I am not sure it's 20 proper procedurally right now. But I share with 21 Commissioner Nelson a little bit of the frustration of 22 having a witness that says "I don't know" and "I didn't 23 review that." And I think they're being totally honest 24 that they didn't. And I know you can't anticipate 25 every question we're going to ask.

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However, the fact that you have verified 2 information from certain people, the next question I 3 have is what if she does get on the stand and the 4 information is inaccurate even though it's been 5 provided to her by someone else in U S West? And don't 6 you run a risk there? And I'm not sure this is 7 appropriate at this time, but these are just some of 8 the frustrations I think that we at the Commission are 9 going through with this procedure.

10 MR. HEASTON: Commissioner Schoenfelder. 11 that's true. I mean, if that happens, it takes a big 12 hunk out of that witness's credibility. And that's the 13 risk I as an advocate run in doing that. And, quite 14 frankly, in preparing a case, I make darn sure that 15 they know where they got that information the best of 16 my ability and to make sure it's accurate, just as the 17 witness does the same thing. Because these people 18 don't want to be embarrassed on the witness stand 19 either.

20 COMMISSIONER SCHOENFELDER: I don't think 21 embarrassed is the right word.

MR. HEASTON: When you lose credibility,
 you're embarrassed.
 COMMISSIONER SCHOENFELDER: I quess I would

24 COMMISSIONER SCHOENFELDER: I guess I would 25 just like to have more questions answered by the people

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1	that really honestly prepare them. So I do agree with
2	Commissioner Nelson, where she's going. I'm aware that
3	you can't bring everyone, but at least I'd like
4	verified information. And if we have to change the
5	rules to do that, I'm willing to do that. Just so you
6	know that. We got into this discussion. I'm not sure
7	this is the proper way to do it. And I'm sure Rolayne
8	is having a spurt down there because we're probably
9	doing some something out of procedure, but she's used
10	to us. But I think it's important that we have things
11	clear between us. And I do sort of agree with staff.
12	with Commissioner Nelson. That's the direction I'd
13	like to go in. So however that can be done, I'd
14	appreciate it.
15	CHAIRMAN BURG: I think we need to do that
16	though in a procedures for hearing that we use.
17	COMMISSIONER SCHOENFELDER: You're probably
18	very right.
19	MS. WIEST: I think that closes the hearing.
20	(THE HEARING CONCLUDED AT 3:30 P.M.)
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•	1	STATE OF SOUTH DAKOTA)
	2	COUNTY OF HUGHES)
	3	
	4	I, Lori J. Grode, RMR, Notary Public, in and
	5	for the State of South Dakota, do hereby certify that
	6	the above hearing, pages 1 through 93, inclusive, was
	7	recorded stenographically by me and reduced to
	8	typewriting.
	9	I FURTHER CERTIFY that the foregoing
	10	transcript of the said hearing is a true and correct
	11	transcript of the stenographic notes at the time and
	12	place specified hereinbefore.
	13	I FURTHER CERTIFY that I am not a relative o
	14	employee or attorney or counsel of any of the parties,
	15	nor a relative or employee of such attorney or counsel
	16	or financially interested directly or indirectly in
	17	this action.
	18	IN WITNESS WHEREOF, I have hereunto set my
	19	hand and seal of office at Pierre, South Dakota, this
	20	6th day of August, 1997.
	21	
	22	Lori J. Grade RMR
	23	Lori J. Grode, RMR
	24	
	25	

THE PUBLIC UTILITIES COMMISSION 2 OF THE STATE OF SOUTH DAKOTA 3 4 5 IN THE MATTER OF THE FILING BY U S WEST COMMUNICATIONS, INC. TC97-006 FOR REVISIONS TO ITS EXCHANGE AND 6 NETWORK SERVICES TARIFF SEALED PAGES : 7 21, 22, 76, 77 8 9 10 HEARD BEFORE THE PUBLIC UTILITIES COMMISSION 11 12 PROCEEDINGS: July 28, 1997 1:00 P.M. 13 Room 412, Capitol Building Pierre, South Dakota 14 15 PUC COMMISSION: Jim Burg, Chairman 16 Laska Schoenfelder, Commissioner Pam Nelson, Commissioner 17 18 COMMISSION STAFF PRESENT: Rolayne Ailts Wiest 19 Camron Hoseck Harlan Best 20 Dave Jacobson 21 22 23 24 Reported by: Lori J. Grode, RMR 25

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-	1	proprietary number. And while some of us have signed,
•	2	as you have signed, a proprietary document, not
	3	everybody in the room has. So if you really want that
	4	answer, then we need to clear the room of the people
	5	who would not.
	6	MS. WIEST: It's just Commission staff, isn't
	7	it?
	8	MR. HEASTON: I wasn't sure of one person
	9	back there.
	10	CHAIRMAN BURG: She's our summer intern.
	11	MR. HEASTON: Okay. Go ahead.
	12	A. Then I assume they'll have this part of the
-	13	record sealed?
•	14	MR. HEASTON: Sealed, yes, Lori, as far as
	15	the number is concerned.
	16	A. The numbers are all contained in the cost
	17	study that was submitted as a response to a staff data
	18	request. And if I can find the right page and this
	19	was the first set of data requests, question number
	20	two. For the measured coin line service, which is the
	21	Smart PAL service, the usage costs per month are
	22	\$6.05.
	23	Q. I'm going to need to ask you about that. Say
	24	that again. The usage cost per month is \$6.00.
-	25	A. And this is an average figure.
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22 0. For what kind of line? 2 For the measured Smart PAL line. Α. 3 For the measured Smart PAL line. 0. 4 Α. Yes. Based on basic PAL, I would presume, since I 0. 6 think in your opening comments you said that no one is buying Smart PAL yet, or is that U S West smart lines? 7 8 Α. The usage was calculated based upon the usage characteristics of the basic PAL, yes. 9 10 0. So the usage on the basic PAL you're 11 calculating at \$6.05 cents on the average? 12 A. Yes. Now, the total cost usage plus the line 13 then is \$36.71. And as I said earlier, you really need 14 to look at the total cost compared to the total revenue 15 to evaluate totally the contribution here. 16 Q. So the total cost you just referred to is \$36.00? 18 Α. And 71 cents. 19 Q. 71 cents. And I made reference to average charges in the month of May of \$54.00, which included 20 about \$6.00 of 911 and Federal excise tax of a couple 21 22 dollars. So my fair comparison would be there for \$36.71 of costs I'm paying, what would that be, \$48.00, 23 \$46.00 roughly. Okay. That's fine. Of your business 24 25 functions, what does it cost you to meter service?

 A. It would appear so for message service. MS. WIEST: For messages. And which numbers are you looking at in the tariff? A. I'm looking actually I'm looking at my two exhibits, the cost study summary where it shows all the recurring costs, the lowest one is 31.05. And I'm
are you looking at in the tariff? A. I'm looking actually I'm looking at my two exhibits, the cost study summary where it shows all the
A. I'm looking actually I'm looking at my two exhibits, the cost study summary where it shows all the
exhibits, the cost study summary where it shows all the
requiring gosts, the lowest one is 31 OF. And I'm
recurring coscs, the rowest one is sr.os. And i m
looking at the recurring costs or the proposed charges
for Smart PAL and all of those are for message service,
all of those are below 31.05. That's considering all
the cost study.
MS. WIEST: Okay. Thank you. Any other
questions?
CROSS-EXAMINATION
BY MR. SPECHT:
Q. If I could, Dave, take you back to Exhibit 4,
did you tell us that the initials BRA and OBRA, which
of those really no longer exists?
A. Well, actually pursuant to the Docket 121,
neither of them exist in any exchange except in
other words, the only exchanges located in rate groups
B and D are Morristown, McIntosh and Timber Lake; and
those are under a proceeding in which U S West tried to
sell them. And that is why because of the
provisions of the sale and the status of that sale,
that's why they're, I believe, still rated with base

77 1 rate area and outside base rate area. 2 Q. So a flat rate outgoing only of 34.75 in the 3 one case or \$35.00 in the other would be the rate if it were a flat rate scenario, or is that not correct to 4 5 say that? 6 A. Well, if -- yeah, as I understand it, there 7 are no -- in those rate groups A, C, E, G and I, there 8 are no areas that do not offer measured service. So. 9 in essence, there is no flat service offering. To the 10 best of my knowledge, that's the case. And so that 11 flat rate really doesn't exist. 12 Q. If it did, comparing Exhibit 4 to Exhibit 5, 13 that flat rate would be adequate to cover U S West's 14 costs? A. Well, yes. But under a fully distributed 15 embedded cost scenario, yes, because usage was included 16 17 in that. 18 MR. SPECHT: Thank you. MS. WIEST: Any other questions? Thank you. 19 20 Do you have any other questions, Mr. Hoseck? 21 Witnesses? MR. HOSECK: No other witnesses. I would 22 rest. Thank you. 23 24 MS. WIEST: Any rebuttal? 25 MR. HEASTON: No.

EXHIBIT DOCUMENT

TC97-006

Date	Exhibit Numb er	Document Description	Witness	Offered	Admitted	Denied
1/15/97	1	Application				
	2	long		10.00		
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Dear Mr. Bullard:

U S WEST Communications has enclosed for filing with the Commission the following pages from our Exchange and Network Services Tariff:

Section	Page	Belease
5	92	2
5	93	2
5	94	2
5	95	4
5	95.1	1

This filing proposes to introduce the Smart Public Access Line (Smart PAL) on a flat and message rated monthly recurring and non-recurring basis. The introduction of Smart PAL is intended to meet the requirements in the FCC Order 96-388 (Paragraphs 146 and 147) as modified in FCC Order 96-439 (Paragraph 163) to provision a coin line for use by all Payphone Service Providers who wish to place a "dumb" payphone set on the line. The coin line has traditionally been used only by U S WEST Public Services.

In addition, this filling proposed withdrawing language in the tariff which regulates the operational characteristics of Payphone Service Provider pay telephones. The effective date requested for this lifting is April 15, 1997

We would appreciate acknowledgment of receipt of this filing. A duplicate copy of this letter is attached for your convenience.

EXHIBIT

Sincerely.

1191 Deurel

Colleen E. Sevold Manager-Regulatory Affairs

Attachment

U S WEST COMMUNICATIONS, INC. Exchange and Network

	Exchange and Network Services Tariff of South Dakota	SECTION 5 Page 92 Release 2
Issued	: 1-15-97	Effective:)
	5. EXCHANGE SERVICES	
5.5	PUBLIC COMMUNICATION SERVICE - COIN AND COINLE	355
5.5.7	PUBLIC ACCESS LINE SERVICE	
Α.	Description	
1.	Public Access Line (PAL) Service will apply for use w Provider (PSP) pay telephones at locations accessible to to business places, including boarding or rooming houses a buildings, where desired by the owner of the premises.	he public, e.g. stores
2.	In exchanges where neither measuring or metering capabili be offered on a flat rate basis with no usage. A custome convert to the measured/metered service when the central accommodate measured/metered service.	r shall be required to
3.	Directory listings may be provided under the regulations go of listings for business main line customers. However, lis business or profession) provided in connection with PAL boarding or rooming houses or at other locations where additional listings resides, are furnished under the regg fumishing of listings in connection with residence main line	tings (not indicating a Service furnished a the party desiring the alations covering the
4.	Basic PAL consists of a basic flat or message access line wi	thout screening.
5.	Smart PAL Service is a flat or message, two-way or outg utilizes central office coin control features. This service pro	
	 Coin signaling, including coin collect and coin return. Company completed and carried local and intraLATA to paid and non-sent paid. Company operator services/systems for all 0-, 0+ and 1+ 	
	and 0+ local calls. • Routing to the presubscribed carrier for all 0+ and 00- inte • Pay-per-call blocking (e.g. 900 and 976). • Incoming and outgoing call screening.	erLATA calls.
	Access to:	
	 Directory assistance, 911 emergency code, 	
	 All interexchange carriers, 800/800-type service and 950 telephone numbers, Company repair service. 	
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U S WEST COMMUNICATIONS, INC. Exchange and Network Services Tariff

SECTION 5 Page 93 Release 2 Effective:)

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State of South Dakota Issued: 1-15-97 5. EXCHANGE SERVICES

PUBLIC COMMUNICATION SERVICE - COIN AND COINLESS 5.5 557 PUBLIC ACCESS LINE SERVICE (Cont'd)

B. Responsibility of the Customer

- 1. The customer shall be responsible for the installation, operation and maintenance of any PSP pay telephones used in connection with this service.
- 2. The customer shall be responsible for the payment of a Trouble Isolation Charge as provided in the Premises Wiring Section for visits by a Company employee to the customer's premises when a service difficulty or trouble report results from the use of PSP pay telephones. The owner of the pay telephone or responsible party will be contacted prior to sending an employee out to find the problem.
- 3. The customer shall be responsible for payment of charges for all toll messages originating from or accepted at this type of service, unless due to Company error.

C Terms and Conditions

- 1. The Company is not liable for shortages of coins deposited and/or collected from the pay telephones used on PAL Service.
- 2. The Company is not liable for end-user fraud associated with failure of the customer's pay telephones to perform correctly.
- 3. The following terms and conditions are specific to Smart PAL Service:
 - a. Separate lines are used for each pay telephone instrument installed. Off premises extensions are not permitted.
- b. Until other carriers can provide sent-paid InterLATA coin service, all direct dialed InterLATA and International (1+, 10XXX+1, and 011+) calls will be forwarded to AT&T for coin rating and completion.
- c. The customer must insure that the telephone sets used with Smart PAL Service are capable of rating sent-paid local calls and are compatible with, and cause no harm to the Company's network.

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SD96-053

U S WEST COMMUNICATIONS, INC. Exchange and Network Services Tariff

SECTION 5 Page 94 Release 2 Effective: }

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5. EXCHANGE SERVICES

PUBLIC COMMUNICATION SERVICE - COIN AND COINLESS 5.5 5.5.7 PUBLIC ACCESS LINE SERVICE (Cont'd)

D. Rates and Charges

State of South Dakota

Issued: 1-15-97

- 1. The "local message" from PAL Service served by a given exchange is a completed local call, originating at such service and terminating at any service which may be called, without toll charge, from all other service served by the exchange concerned.
- 2. Charges for Basic PAL Service are as follows:
- (a) Rate Groups A, C, E, G and I

	USOC	NONRECURRING CHARGE	MONTHLY RATE	
 Flat Two-way Outgoing only 	IKY IGY	\$80.00 80.00	\$34.75 34.75	EE
 Message[1] Two-way Outgoing only 	17Q 16Q	80.00 80.00	22.75 22.75	(T) (T-M)

- Usage charges exceeding \$20.00 per line within a monthly billing period will be discounted 30%. [1]
- (M) Material moved from Page 95.

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U S WEST COMMUNICATIONS, INC. Exchange and Network

Services Tariff

Page 95
Release 4
Effective:)

SECTION 5

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5. EXCHANGE SERVICES

5.5 PUBLIC COMMUNICATION SERVICE - COIN AND COINLESS PUBLIC ACCESS LINE SERVICE D.2. (Cont'd)

State of South Dakota

Issued: 1-15-97

(b) Rate Groups B, D and F[2]

	USOC	NONRECURRING CHARGE	MONTHLY RATE	
Flat				(T)
- Two-way				(T)
- BRA	1KY	\$80.00	\$32.00	
- OBRA	IKY	80.00	35.00	
- Outgoing only				(T)
- BRA	IGY	80.00	32.00	
- OBRA	IGY	80.00	35.00	
Message[1]				(T)
- Two-way				(T)
- BRA	170	80.00	20.00	
- OBRA	170	80.00	23.00	
- Outgoing only				(T)
· BRA	16Q	80.00	20.00	,
- OBRA	160	80.00	23.00	
opin,	104	55,00		(M1)

[1] Usage charges exceeding \$20.00 per line within a monthly billing period will be discounted 30%.

[2] See rates and charges specified in 5.4.2 for applicable touch-tone charges.

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U S WEST COMMUNICATIONS, INC. Exchange and Network Services Tariff

State of South Dakota Issued: 1-15-97

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SECTION 5 Page 95.1 Release 1 Effective: }

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5. EXCHANGE SERVICES

PUBLIC COMMUNICATION SERVICE - COIN AND COINLESS 5.5

5.5.7 **PUBLIC ACCESS LINE SERVICE (Cont'd)**

D. Rates and Charges (Cont'd)

3. Smart Public Access Lines will be provided at the following rates and charges:

(a) Rate Groups A, C, E, G and I

		USOC	NONRECURRING CHARGE	MONTHLY RATE	
• F					1. 34
	Two-way	5FP	\$80.00	\$40.13	
	Outgoing only	5FO	80.00	40.13	See 1
	Acssage[1]				
	Two-way, per line	INH	80.00	26.54	1.1
	Outgoing only, per line	14C	80.00	26.54	
(b) Rat	e Groups B, D and F[2]				
• •	lat				
	Two-way				1
	- BRA	5FP	80.00	37.38	1.16.16
	- OBRA	5FP	80.00	40.38	1.1
	Outgoing only				and the
	- BRA	5FO	80.00	37.38	A.N. 52 -10
	- OBRA	5FO	80.00	40.38	
	Aessage[1]				
	Two-way				
	- BRA	INH	80.00	23.79	1.00
	- OBRA	1NH	80.00	26.79	199
	Outgoing only				
	- BRA	14C	80.00	23.79	1000
	- OBRA	14C	80.00	26.79	
4. Usag	e Rates				(N)
				RATE PER CALL	(M)
• M	essage charge, per message			\$0.06	(T-M)

 Usage charges exceeding \$20.00 per line within a monthly billing period will be discounted 30%. See rates and charges specified in 5.4.2 for applicable touch-tone charges.

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SD96-053

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF SOUTH DAKOTA

)	DOCKET N	o. TC97-006
)		
)		
)		DOCKET N

AFFIDAVIT OF BARBARA M. WILCOX, PH.D.

BARBARA M. WILCOX, being first duly sworn, deposes and says that she is a Director -Product and Market Issues at U S WEST Communications. Inc. and is an authorized agent of U S WEST Communications for the purposes of answering Data Requests submitted by the Staff of the Public Utilities Commission, that she does not have personal knowledge of the facts recited in the foregoing answers, but the information has been gathered by and from employees or representatives of U S WEST Communications, Inc. that the answers are true to the best of her belief based on the information supplied by such employees or representatives, and that the foregoing answers are verified by her as agent for U S WEST Communications, Inc.

Barbara M. Wilcox Barbara M. Wilcox Ph D

STATE OF COLORADO CITY AND) 55 COUNTY OF DENVER

8142.9.207

Subscribed and sworn to before me on this Maday of July, 1997, by Barbara M. Wilcox, Ph.D.

Witness my hand and official seal.

My commission expires May 8, 2000

Maya Beck





Capitol Office Telephone (605)773-3201 FAX (605)773-3809

Transportation/ Warehouse Division Telephone (605)773-5280 FAX (605)773-3225

Consumer Hotline 1-800-332-1782

TTY Through Relay South Dakota 1-800-877-1113

Internet billb@puc.state.sd.us

Jim Burg Chairman Pam Nelson Vice-Chairman Laska Schoenfelder Commissioner

William Bullard Jr Executive Director

Edward R. Anderson Harlan Best Martin C. Bettmann Charlie Bolle Sur Cichos Karen E. Cremer Mariette Fischbach Shirleen Fugitt Lewis Hammond Leni Healy Camron Hoseck Dave Jacobson Bob Knadle Delaine Kolho Terri J Lesmeister Jeffrey P Lorensen Terry Norum Gregory A Rislov Tammi Stangohr Steven M Wegman Rolayne Ailts Wiest

South Dakota Public Utilities Commission



State Capitol Building, 500 East Capitol Avenue, Pierre, South Dakota 57501-5070

July 9, 1997

Colleen E. Sevold Manager - Regulatory Affairs USWEST Communications 125 South Dakota Avenue, 8th Floor Sioux Falls, South Dakota 57194

Dear Ms. Sevold:

To date in Docket TC97-006, USWEST has responded to data requests from Staff dated January 28, 1997 and April 9, 1997. There is also a pending data request submitted July 8, 1997. It is necessary that responses to all data requests be submitted under oath. For <u>each</u> of the respondents submitting responses to all of the above data requests, please provide a statement, under oath and notarized, using the following language:

"[NAME], being first duly sworn, states he/she is the [title] for the responding party, that he/she has read the foregoing response to the data request dated_____, and the same is true to his/her own best knowledge, information and belief."

If you have any questions regarding the above, please contact me at the Commission.

Sincerely

Dave Jacobson

cc. Camron Hoseck



	E	asic PAL	Smart PAL
Non-Recurring charge		\$80.00	\$80.00
Recurring charge	and a state of the		1
Rate Groups A,C,E,G and I			
Flat	two-way	\$34.75	\$40.13
Fiat	outgoing only	\$34.75	\$40.13
	two-way	\$22.75	\$26.54
Message	outgoing only	\$22.75	\$26.40
	two-way OBRA	\$32.00 \$35.00	\$37.38 \$40.38
Flat	OBRA	\$35.00	\$40.34
r at	BRA	\$32.00	\$37.3
	outgoing only OBRA	\$35.00	\$40.3
	BRA	\$20.00	\$23.75
	two-way OBRA	\$20.00 \$23.00	
Message	two-way OBRA		\$26.71
Message	two-way	\$23.00	\$23.79 \$26.79 \$23.79 \$23.79



Cost Study Summary

Long Run Incremental Cost (LRIC) of SmartPAL	LRIC Adjusted for TC96-184	Fully Distributed Embedded Intrastate/Interstate Cost
Non Recurring Cost \$70.50		-
Recurring Cost Fiat \$32.74 Measured \$36.71	\$32.14 \$36.11	\$31.05
Per Message Cost \$0.015922	-	-



TC97-006	96.439 (Paragraph 163) to provision a coin line for use by all Payphone Service infolders wind woin use based payphone set on the line. The coin line has taddonally been used only by US WEST Public Services. In addition, this sting proposed withdrawing language in the family which regulates the operational characteristics of Payphone Service Provider pay- telephones. The effective date requested for this fling is April 15, 1997.		01/31/97
	FULLY COMPETITIVE TELECOMMUNICATIONS FILINGS		
NA	IXC Long Distance, Inc. filed to reduce Switched Access rates and to revise Employee Concession language. The changes are effective January 15, 1997.	01/14/97	NA

Important Notice The at 605-773-3809

PAGE 2 OF 2

South Dakota
Public Utilities Commission
State Capitol 500 E. Capitol
Pierre, SD 57501-5070
Phone: (800) 332-1782
Fax: (605) 773-3809

If y

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TELECOMMUNICATIONS SERVICE FILINGS

01/10/97 through 01/16/97 Ming faxed, overnight expressed, or mailed to you, please contact Patient

DOCKET NUMBER	TITLE/STAFF/SYNOPSIS	DATE FILED	
	REQUEST FOR CERTIFICATE OF AUTHORITY		
TC97-003	Application by Sprint Spectrum L.P. for a Certificate of Authority to operate as a telecommunications company within the state of South Dakota. (Staff: THKC) Applicant proposes to offer basic 1+ long distance services and eventually will expand its services offerings to include calling card, prepaid calling card and toil free service products.	01/13/97	01/31/97
TC97-004	Application by BellSouth Long Distance. Inc. for a Certificate of Authority to operate as a telecommunications company within the state of South Dakota. (Staff: TH-CH). Applicant proposes to initially offer proprietary cards for calls made primarily by the Company's customer base residing outside. South Dakota when they travel into South Dakota for business or pleasure. In the future, the Company plans to expand its customer base to include South Dakota residential and business customers.	01/13/97	01/31/97
TC97-007	Application by Heartland Telecommunications Company of Iowa for a Certificate of Authority to operate as a telecommunications company within the state of South Dakota. (Staff: HBKC) Applicant has purchased two exchanges, the Hawarden exchange and the Akton exchange irom U S WEST Communications that extend into South Dakota.	01/16/97	01/31/97
	THE TELECOMMUNICATIONS ACT OF 1996 FILINGS		
TC97-005	Application by U.S. WEST Communications, Inc. requesting the Commission to allow U.S. WEST to implement an Interconnection Cost Adjustment Mechanism (ICAM) for a defined 38-month period. The ICAM is limited to one time, extraordinary or startup costs for systems modifications or development, network rearrangements and business office processes effectively mandated by The Act for the convenience and use by U.S. WEST's competitors, and to facilitate U.S. WEST's existing customer's ability to choose a different local exchange service provider. Because no current or proposed rate or charge will provide an opportunity for U.S. WEST to recover all of these extraordinary, one-time or start-up costs, U.S. WEST proposes the IC ₂ -M to recover the totality of such costs. U.S. WEST requests expeditious Commission treatment of this application. (Staff HBIKC)	01/14/97	01/31/97

Apr-15-97 08:03A Roger Specht



Gemini Companies, Inc.

GCI PAYPHONES Roger Specht, General Manager 3818 S. Wer am Ave., #202 Sioux Falls, SD 57105

> Telephone (605) 335-6762 Fax (605) 335-1018

April 15, 1997

Mr. William Bullard, Executive Director Public Utilities Commission State Capitol Building Pierre, SD 57501 via Fax: 16057733809

re. Docket # TC 97-006

Dear Mr. Bullard

This letter is a request to file a late intervention on the tariff proposal from US West regarding the provision of SMART PAL in South Dakota. We just learned of this filing in the course of gataering information about another US West tariff. We believe we can provide information on SMART PAL which will be useful to the commission.

Sincerely,

dy lacks

Roger Specht

Affiliated with Gerlach Communications, Inc. Member, Sioux Falls Chamber of Commerce Member, American Public Communications Council

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF SOUTH DAKOTA

IN THE MATTER OF THE FILING BY US) C WEST COMMUNICATIONS, INC. FOR) REVISIONS TO ITS EXCHANGE AND) NETWORK SERVICES TARIFF

ORDER GRANTING LATE FILED INTERVENTION

TC97-006

On January 15, 1997, U S WEST Communications, Inc. (U S WEST) filed for approval by the Public Utilities Commission (Commission) Smart Public Access Line service (Smart PAL) on a flat and message rated monthly recurring and non-recurring basis to its Exchange and Network Services Tariff

On Januar, 16, 1997, the Commission electronically transmitted notice of the filing and the intervention deadline of January 31, 1997, to interested individuals and entities. On April 15, 1997, the Commission received a letter for intervention from Gemini Companies, Inc. (Gemini)

On April 28, 1997, at its regularly scheduled meeting, the Commission considered this matter. The Commission has jurisdiction over this matter pursuant to SDCL Chapter 49-31 and ARSD Chapter 20 10.01.

The Commission, pursuant to ARSD 20 10 01:15 02, found that denial of Gemini's petition would be detrimental to the public interest and that Gemini should be allowed to intervene.

ORDERED that Gemini's Petition to Intervene is granted.

Dated at Pierre, South Dakota, this 12th day of May, 1997.

CERTIFICATE OF SERVICE The undersigned hereby certifies that this document has been served today upon all parties of record in this docket, as listed on the docket service list, by facsimile or by first class mail, in property addressed envelopes, with charges OFFICIAL SEAL

BY ORDER OF THE COMMISSION:

TAMES A BURG, Chairman

PAM NELSON Commissio

LASKA SCHOENFELDER, Commissioner

TC97-006

SUBJECT: South Dakota Tariff Material SD96-053

RECEIVED

MAY 1 9 1997

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

May 12, 1997

Dear Bookholder:

Attached are Exchange & Network Services Tariff pages which are revised to introduce the Smart Public Access Line (Smart PAL) on a flat and message rated monthly recurring and non-recurring basis. Language is also withdrawn which regulates the operational characteristics of Payphone Service Provider pay telephones.

Section	Page	Release
5	92	2
5	93	2
5	94	2
5	95	4
5	95.1	1

The effective date of these pages is April 15, 1997.

This material should be filed in the appropriate binder on its effective date and the sheet superseded should be destroyed.

Sincerely.

Cathy Walker South Dakota Regulatory Department

Attachments

U S WEST COMMUNICATIONS, INC. Exchange and Network Services Tariff

State of South Dakota Issued: 1-15-97 SECTION 5 Page 92 Release 2 Effective: 4-15-97

5. EXCHANGE SERVICES

5.5 PUBLIC COMMUNICATION SERVICE - COIN AND COINLESS

5.5.7 PUBLIC ACCESS LINE SERVICE

A. Description

- Public Access Line (PAL) Service will apply for use with Payphone Service Provider (PSP) pay telephones at locations accessible to the public, e.g. stores, business places, including boarding or rooming houses and school or college buildings, where desired by the owner of the premises.
- In exchanges where neither measuring or metering capabilities exist, service will be offered on a flat rate basis with no usage. A customer shall be required to convert to the measured/metered service when the central office is converted to accommodate measured/metered service.
- 3. Directory listings may be provided under the regulations governing the furnishing of listings for business main line customers. However, listings (not indicating a business or profession) provided in connection with PAL Service furnished at boarding or rooming houses or at other locations where the party desiring the additional listings resides, are furnished under the regulations covering the furnishing of listings in connection with residence main line service.
- 4. Basic PAL consists of a basic flat or message access line without screening.
- Smart PAL Service is a flat or message, two-way or outgoing only line which utilizes central office coin control features. This service provides:
 - · Coin signaling, including coin collect and coin return.
 - Company completed and carried local and intraLATA toll messages, both sent paid and non-sent paid.
 - Company operator services/systems for all 0-, 0+ and 1+ intraLATA toll calls, and 0+ local calls.
 - · Routing to the presubscribed carrier for all 0+ and 00- interLATA calls.
 - · Pay-per-call blocking (e.g. 900 and 976).
 - · Incoming and outgoing call screening.
 - · Access to:
 - Directory assistance,
 - 911 emergency code,
 - All interexchange carriers,
 - 800/800-type service and 950 telephone numbers,
 - Company repair service.

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U S WEST COMMUNICATIONS, INC. **Exchange and Network**

Services Tariff

SECTION 5 Page 93 Release 2 Effective: 4-15-97

5. EXCHANGE SERVICES

5.5 PUBLIC COMMUNICATION SERVICE - COIN AND COINLESS 5.5.7 PUB/ IC ACCESS LINE SERVICE (Cont'd)

B. Responsibility of the Customer

State of South Dakota

Issued: 1-15-97

- The customer shall be responsible for the installation, operation and maintenance of any PSP pay telephones used in connection with this service.
- 2. The customer shall be responsible for the payment of a Trouble Isolation Charge as provided in the Premises Wiring Section for visits by a Company employee to the customer's premises when a service difficulty or trouble report results from the use of PSP pay telephones. The owner of the pay telephone or responsible party will be contacted prior to sending an employee out to find the problem.
- 3. The customer shall be responsible for payment of charges for all toll messages originating from or accepted at this type of service, unless due to Company error.

C. Terms and Conditions

- 1. The Company is not liable for shortages of coins deposited and/or collected from the pay telephones used on PAL Service.
- 2. The Company is not liable for end-user fraud associated with failure of the customer's pay telephones to perform correctly.
- 3. The following terms and conditions are specific to Smart PAL Service:
- a. Separate lines are used for each pay telephone instrument installed. Off premises extensions are not permitted.
- b. Until other carriers can provide sent-paid InterLATA coin service, all direct dialed InterLATA and International (1+, 10XXX+1, and 011+) calls will be forwarded to AT&T for coin rating and completion.
- c. The customer must insure that the telephone sets used with Smart PAL Service are capable of rating sent-paid local calls and are compatible with, and cause no harm to the Company's network.

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U S WEST COMMUNICATIONS, INC. Exchange and Network Services Tariff

State of South Dakota Release 2 Issued: 1-15-97 Effective: 4-15-97 5. EXCHANGE SERVICES PUBLIC COMMUNICATION SERVICE - COIN AND COINLESS 5.5 5.5.7 PUBLIC ACCESS LINE SERVICE (Cont'd) D. Rates and Charges 1. The "local message" from PAL Service served by a given exchange is a completed local call, originating at such service and terminating at any service which may be called, without toll charge, from all other service served by the exchange concerned. 2. Charges for Basic PAL Service are as follows: (a) Rate Groups A, C, E, G and I NONRECURRING MONTHLY

	USOC	CHARGE	RATE	
 Flat Two-way Outgoing only 	IKY IGY	\$80.00 80.00	\$34.75 34.75	ÐÐ
 Message[i] Two-way Outgoing only 	17Q 16Q	80.00 80.00	22.75 22.75	(T) (T-M)

 Usage charges exceeding \$20.00 per line within a monthly billing period will be discounted 30%.

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SECTION 5

Page 94

U S WEST COMMUNICATIONS, INC. **Exchange and Network**

Services Tariff

SECTION 5 Page 95 Release 4 Effective: 4-15-97

State of South Dakota Issued: 1-15-97

5. EXCHANGE SERVICES

5.5 PUBLIC COMMUNICATION SERVICE - COIN AND COINLESS 5.5.7 PUBLI ' ACCESS LINE SERVICE D.2. (Cont'd)

(b) Rate Groups B, D and F[2]

	USOC	NONRECURRING CHARGE	MONTHLY RATE	
Flat				(T)
- Two-way				(T)
- BRA	1KY	\$80.00	\$32.00	
- OBRA	1KY	80.00	35.00	
 Outgoing only 				(T)
- BRA	1GY	80.00	32.00	1000
- OBRA	1GY	80.00	35.00	
Message[1]				(T)
- Two-way				(T)
- BRA	17Q	80.00	20.00	
- OBRA	17Q	80.00	23.00	
 Outgoing only 				(T)
- BRA	160	80.00	20.00	
- OBRA	160	80.00	23.00	
				(M1)

Usage charges exceeding \$20.00 per line within a monthly billing period will be [1] discounted 30%.

[2] See rates and charges specified in 5.4.2 for applicable touch-tone charges.

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U S WEST COMMUNICATIONS, INC. Exchange and Network

Services Tariff

State of South Dakota Issued: 1-15-97 SECTION 5 Page 95.1 Release 1 Effective: 4-15-97

5. EXCHANGE SERVICES

5.5 PUBLIC COMMUNICATION SERVICE - COIN AND COINLESS 5.5.7 PUBLIC ACCESS LINE SERVICE (Cont'd)

D. Rates and Charges (Cont'd)

3. Smart Public Access Lines will be provided at the following rates and charges:

(a) Rate Groups A, C, E, G and I

		USOC	NONRECURRING CHARGE	MONTHLY RATE	
	Flat				
	- Two-way	5FP	\$80.00	\$40.13	
	 Outgoing only 	5FO	80.00	40.13	
	Message[1]				
	 Two-way, per line 	1NH	80.00	26.54	
	 Outgoing only, per line 	14C	80.00	26.54	
(b)	Rate Groups B, D and F[2]				
	Flat				
	 Two-way 				
	- BRA	5FP	80.00	37.38	
	- OBRA	5FP	80.00	40.38	
	 Outgoing only 			and the second	
	- BRA	5FO	80.00	37.38	
	- OBRA	5FO	80.00	40.38	
	Message[1]				
	- Two-way				
	- BRA	INH	80.00	23.79	
	- OBRA	1NH	80.00	26.79	
	 Outgoing only 				
	- BRA	14C	80.00	23.79	
	- OBRA	14C	80.00	26.79	
4.	Usage Rates				
				RATE PER	
				CALL	
	Message charge, per message			\$0.06	

 Usage charges exceeding \$20.00 per line within a monthly billing period will be discounted 30%.

[2] See rates and charges specified in 5.4.2 for applicable touch-tone charges.

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BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF SOUTH DAKOTA

IN THE MATTER OF THE FILING BY U S WEST COMMUNICATIONS, INC. FOR REVISIONS TO ITS EXCHANGE AND NETWORK SERVICES TARIFF ORDER FOR AND NOTICE OF HEARING AND PROCEDURAL SCHEDULE TC97-006

On January 15, 1997, U S WEST Communications, Inc. (U S WEST) filed for approval by the South Dakota Public Utilities Commission (Commission) of Smart Public Access Line service (Smart PAL) on a flat and message rated monthly recurring and nonrecurring basis.

On January 16, 1997, the Commission electronically transmitted notice of the filing and the intervention deadline of January 31, 1997, to interested individuals and entities. On April 15, 1997, the Commission received a late filed Petition to Intervene from Gemini Companies, Inc. (Gemini) On April 28, at its regularly scheculed meeting, the Commission granted Gemini's late filed Petition to Intervene.

The Commission has jurisdiction in this matter pursuant to SDCL Chapters 1-26 and 49-31, and ARSD Chapter 20:10:01. The Commission may rely upon any or all of these or other laws of this state in making its determination.

The issue at this hearing is U S WEST's request that the Commission approve Smart PAL on a flat and message rated monthly recurring and non-recurring basis.

The procedural schedule for the hearing shall be as follows:

The hearing on U S WEST's request shall be held on July 28, 1997, at 1:00 p.m., in Room 412 of the Capitol Building, Pierre, South Dakota.

The public is invited to participate by testifying at the hearing. All persons so testifying will be subject to cross-examination by the parties. The order of the proceeding will be in the following sequence. (1) Applicant. (2) Intervenors, and (3) Staff.

The hearing is an adversary proceeding conducted pursuant to SDCL Chapter 1-26. All parties have the right to attend and represent themselves or be represented by an attorney. However, such rights and other due process rights shall be forfeited if not exercised at the hearing. If you or your representative fail to appear at the time and place set for the hearing the Final Decision will be based solely on testimony and evidence provided, if any, during the hearing or a Final Decision may be issued by default pursuant to SDCL 1-26-20. The Commission, after examining the evidence and hearing testimony presented by the parties, shall make Findings of Fact. Conclusions of Law, and a Final Decision. As a result of the hearing the Commission may either approve or reject the request for approval of Smart PAL on a flat and message rated monthly recurring and non-recurring basis. The Final Decision made by the Commission may be appealed by the parties to the Circuit Court and the South Dakota Supreme Court as provided by law. It is therefore

ORDERED that a hearing shall be held on U S WEST's request for approval of Smart PAL filing at the time and place specified above.

Pursuant to the Americans with Disabilities Act, this hearing is being held in a physically accessible location. Please contact the Public Utilities Commission at 1-800-332-1782 at least 48 hours prior to the hearing if you have special needs so arrangements can be made to accommodate you

Dated at Pierre, South Dakota, this & day of July, 1997.

CERTIFICATE OF SERVICE The undersigned hereby certifies that this document has been served today upon all parties of record in this docket, as listed on the docket service list, by facsimile or by first class mail, in properly addressed envelopes, with charges prepaid thereon OFFICIAL SEA

BY ORDER OF THE COMMISSION: Commissioners Burg, Nelson and Schoenfelder

WILLIAM BULLARD, JR. Executive Director

U S WEST, Inc. 1801 California Street, Suite 5100 Denver, Colorado 80202 303 672-2810 Facemite 303 295-7069

William P. Heaston

USWEST

RECEIVED

JUL 2 5 1997

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

VIA OVER NIGHT DELIVERY

July 24, 1997

FAX Received # 84 may

Mr. William Bullard, Jr. Executive Director South Dakota Public Utilities Commission State of South Dakota 500 East Capitol Avenue Pierre, South Dakota 57501

Re: In the Matter of the Filing by U S WEST Communications, Inc. for Revisions to its Exchange and Network Services Tariff Docket No. TC97-006

Dear Mr. Bullard:

Enclosed for filing in the above-referenced docket is an original CONFIDENTIALITY AGREEMENT executed by Gemini Companies, Inc. and U S WEST Communications, Inc.

Please file stamp an extra copy of this letter, enclosed, and return to me in the enclosed self-addressed stamped envelope. Thank you.

Yours truly.

Enclosures WPH:mob

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF SOUTH DAKOTA

RECEIVED

JUL 2 5 1997

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

IN THE MATTER OF THE FILING BY U S WEST COMMUNICATIONS, INC. FOR REVISIONS TO ITS EXCHANGE AND NETWORK SERVICES TARIFF

EMENT

CONFIDENTIALITY AGREEMENT

This Confidentiality Agreement is made as of the 24^{VC} day of July 1997, by and between U S WEST Communications, Inc. ("U S WEST") and the GEMINI COMPANIES, INC ("GEMINI")

RECITAL

 U S WEST hereby states and agrees that it will, under the terms of the following Confidentiality Agreement, allow inspection and review of certain data and information claimed by U S WEST to be of a confidential nature to the signators of this Agreement. The information sought to be reviewed are responses filed by U S WEST to three sets of Data Requests submitted by the Public Utilities Commission of South Dakota to U S WEST in the above docket

 In connection with this case, GEMINI desires to have access to and to review certain documents of U S WEST.

3 U S WEST submits that many, if not all, of the documents GEMINI wishes to review contain confidential information, trade secrets, proprietary information and/or other information which, if disclosed to competitors of U S WEST or others, could result in irreparable damage and injury to U S WEST. 4. U S WEST and GEMINI desire to provide a means by which the documents described in Recital No. 3. can be provided to GEMINI for review, but, at the same time, protected from disclosure which could result in irreparable damage or injury to U S WEST.

THEREFORE, U S WEST and GEMINI agree as follows:

 For purposes of this Agreement, the following terms shall be defined in the following manner.

(a) "Documents" shall mean and include all documents data, information, studies, computer programs, and other matters furnished in any for in response to any interrogatories or requests for information, subpoenas, depositions, or other modes of discovery that are claimed to be a trade secret or confidential in nature shall be furnished under the terms of this Agreement, as constituting trade secret, confidential, commercial, and financial information (here referred to as 'confidential'), and shall neither be used or disclosed except for the purpose of this proceeding, and solely in accordance with this Agreement. Any and all documents recorded or graphic matters of any kind of a nature whatsoever shall extend to any subsequent compilation, summary, quotation, precise, or reproduction thereof prepared at any subsequent time in any subsequent form or proceeding, in whole or in part.

To the extent there may be information which a party believes requires extraordinary protection beyond that provided for in this Agreement, the party shall file the information with the Commission, only, under seal together with a Motion seeking such extraordinary protection. The Motion shall state the grounds for seeking the relief and advise all other parties of the request and the subject matter of the material at issue. (b) "Confidential Information" shall mean and include any documents and all contents thereof which are marked "CONFIDENTIAL", "PROPRIETARY" or in some similar manner by U S WEST.

(c) "Use of Confidential Information and Persons Entitled to Review." All confidential information made available pursuant to this Agreement shall be given solely to the Commission or counsel for the parties and shall not be used or disclosed except for purposes of this proceeding, provided, however, that access to any specific confidential information may be authorized by counsel, solely for the purpose of this proceeding, to those persons indicated by the parties as being their experts or advisors in this matter. For purposes of this Agreement, disclosure shall be strictly limited to persons employed by GEMINI who are directly involved in this case as an attorney, expert or witness. Disclosure shall not be made to any person who is in any manner whatsoever involved in the provisioning, marketing, pricing, or management of any switched access, long distance, or local exchange services by GEMINI, or any affiliated enterprise.

(d) "Disclose", "make disclosure of", or "disclosure" shall mean and include the dissemination to any person, firm, corporation or other entity of the contents of a document, whether that dissemination is by means of the transmittal or transfer of the original or a copy of that document or any verbal or other dissemination of the contents of said document. No access to confidential information shall be authorized under the terms of paragraph (c) of this Agreement until the person and/or authorized persons, authorized by counsel to have access signs a Nondisclosure Agreement in the form that is attached and incorporated as Exhibit A. The Nondisclosure Agreement shall require the persons to whom disclosure is to be made to certify in writing that they have read this Agreement, agree to be bound by its terms, and certify that they are not involved in any manner.

whatsoever in the provisioning, marketing, pricing, or management of any switched access, long distance, or local exchange service by GEMINI, and that if they should become involved in the future, they will not disclose or otherwise use any information provided under this Agreement. The Nondisclosure Agreement shall contain the signatory's full name, permanent adwess, and employer, and the name of the party with whom the signatory is associated. This Nondisclosure Agreement shall be delivered to counsel for the providing party and the Commission at the time of review of the documents, or as soon thereafter as practicable.

 All Confidential Information and the disclosure thereof shall be subject to the following restrictions

(a) GEMINI shall not disclose any Confidential Information to anyone other than an Authorized Person(s) for the sole purpose of GEMINI's review and analysis of the case.

(b) Whether U S WEST has provided Confidential Information to GEMINI in hard copy or in some other form, GEMINI shall make no copies or reproductions of any kind or nature whatsoever of the Confidential Information so supplied.

(c) The foregoing notwithstanding, GEMINI may not disclose Confidential Information to an Authorized Person(s) unless, prior to the disclosure of such Confidential Information, said Authorized Person(s) has signed a Non-Disclosure Agreement.

3. Delivery of Documentation. Where feasible, Confidential Information will be marked as such and delivered to counsel. In the alternative, the Confidential Information may be made available for inspection and then reviewed by counsel, experts and authorized persons, as defined in paragraph (c), in a place and time mutually agreed on by the parties.

4. In the event GEMINI objects to U S WEST's designation of a document or its contents as Confidential Information, the materials shall be treated as Confidential Information until a contrary ruling by the Commission or, if appropriate, a Court of competent jurisdiction. Prior to the time any objection to a designation of Confidential Information is brough' before the Commission or a Court of competent jurisdiction for resolution. GEMINI and U S WEST shall attempt to resolve the objection by agreement. If GEMINI and U S WEST are unable to reach an agreement, then either of them may bring the objection before the Commission or Court of competent jurisdiction in accordance with the applicable rules of that forum. The party bringing the objection before the Commission or Court of statisfying the Commission or Court of the need for protection or production.

5. In the event GEMINI desires to disclose Confidential Information to a person, firm, corporation or entity other than an Authorized Person, GEMINI shall designate the Confidential Information it wishes to disclose, identify the persons or entities to whom it wishes to make disclosure and advise U S WEST in writing of its desire to make such disclosure. If, after U S WEST's receipt of such communication from GEMINI. U S WEST and GEMINI are unable to agree on the terms and conditions of such disclosure, such disclosure may be made only on such terms and conditions as the Commission or, if appropriate. a Court of competent jurisdiction may order

 Nothing in this Agreement shall preclude U S WEST from using or disclosing any Confidential Information for any purpose or to any person.

 Nothing in this Agreement shall preclude U S WEST from refusing to make any disclosure of any Confidential Information to GEMINI even if GEMINI agrees that such disclosure shall be in accordance with the terms of this Confidentiality Agreement

8 All persons who are afforded access to any confidential information by reason of this Agreement shall neither use nor disclose the confidential information for purposes of business or competition, or any other purpose other than the purposes of preparation for and conduct of this proceeding, and then solely as contemplated here, and shall take all reasonable precautions to keep the confidential information secure and in accordance with the purposes and intent of this Agreement. No party receiving confidential information pursuant to this Agreement may copy, microfilm, microfiche, or otherwise reproduce such confidential information without the written consent of U S WEST.

9. The parties and non-parties further retain the right to question, challenge, and object to the admissibility of any and all data, information, studies, and other matters furnished under the terms of this Agreement or a Commission issued Protective Order on the grounds of relevancy or materiality.

10 This Agreement shall in no way constitute a waiver of the rights of any party or person to contest any assertion or finding of trade secret. confidentiality, or privilege, or to appeal any determination of the Commission or assertion by a party.

11. The provisions of this Agreement are specifically intended to apply to information supplied by any party to this proceeding, and any nonparty that supplies documents, testimony, or other information pursuant to process issued by this the Commission

12 Within ten (10) days after the final disposition of the case, including any and all appeals therefrom, all hard copy, other originals and any reproductions of all documents containing Confidential Information subject to this Confidentiality Agreement shall be returned to U S WEST.

13. The provisions of this Confidentiality Agreement, insofar as they restrict the disclosure and use of Confidential Information governed by this Confidentiality Agreement, shall, without the written permission of U S WEST or further order of the Commission or, if appropriate, a Court of competent jurisdiction, continue to be binding after the conclusion of the case.

WHEREFORE, the undersigned have set their hands and seals as of the date set forth above.

U S WEST COMMUNICATIONS, INC. Date July 24 , 1997

GEMINI COMPANIES, INC.

By log Sparker

Date: July 23, 1997

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P.03

EXHNBIT A

NONDISCLOSURE AGREEMENT

I hereby agree that I have road the CONFIDENTIALITY AGREEMENT and agree to be bound by the terms thereof. I hereby certify that I am not involved in any memory whatscover in the provisioning, marketing, pricing, or menogement of any switchad access, long distance or local exchange service by GEMINI COMPANIES, INC. and that if I should become involved in the future, I will not disclose or otherwise use any information provided under this Agreement.

Gemini Companies, Inc.

Name of Employer or Firm

Roger Specht Individual's Name (Print Please)

Roger Specht is Secretary of the corporation

and General Manager of the corporation's business.

Detailed Description of Position and Responsibilities with Employer or Firm

813 E. 61st St. Sloux Falls, 3D 57108 Business Address

July 23 1997

Signature Spurt

STATE OF SOUTH DAKOTA

COUNTY OF HUGHES

IN CIRCUIT COURT

SIXTH JUDICIAL CIRCUIT

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF SOUTH DAKOTA

IN THE MATTER OF THE FILING BY U S WEST COMMUNICATIONS, INC. FOR REVISIONS TO ITS EXCHANGE AND NETWORK SERVICES TARIFF TC97-006 ORDER ADMITTING NON-RESIDENT ATTORNEY

It is hereby

ORDERED that the Motion for Admission for William P. Heaston, a non-resident

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attorney, to appear on behalf of U S WEST Communications, Inc., before the Public

Utilities Commission and this Court relating to this matter is granted:

)

Dated: July 28 , 1997.

BY THE COURT:

Sixth Judicial Circuit

ble Ja Anderson Circuit Court Judge

ATTEST:

Mary L. Erickson Clerk of Courts

Mc Entiffer BY: (Deputy

(SEAL)

STATE OF SOUTH DAKOTA CIRCUIT COURT, HUGHES CO. FILED

JUL 2 8 1997

Mary J. Foreston alex

U S WEST, Inc. 1801 California Street, Suite 5100 Denver, Colorado 80202 303 672-2810 Facemile 303 295-7069

William P. Heaston

USWEST

RECEIVED

AUG 0 8 1997

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

August 7, 1997

Mr. William Bullard, Jr. Executive Director South Dakota Public Utilities Commission State of South Dakota 500 East Capitol Avenue Pierre, South Dakota 57501

RE: Commission Requested Exhibits - TC97-006

Dear Bill,

Enclosed for filing in the record of the above-referenced docket are U S WES1 Communications, Inc.'s Exhibits 6 through 11, which are responsive to the Commission requests at the hearing held in this matter in Pierre on July 28, 1997.

If you have any questions, please contact me. Thank you.

Yours truly, ton

Enclosures WPH:mob

VIA OVER-NIGHT DELIVERY

U S WEST COMMUNICATIONS, INC. Exchange and Network Services

	of North Dakota tive: 4-15-97	Price Schedu	ile		SECTION Page 124. Release	1
	5.	EXCHANGE SE	RVICES		RECEIV	FD
5.5 5.5.7	PUBLIC COMMUNICATIO PUBLIC ACCESS LINES	N SERVICE - CO	DIN AND CO	DINLESS	AUG DR 1	
D.	Rates and Charges			SOL	UTH DAKOTA	PUBLICAD
1.	A "local message" from P/ local call, originating at suc called, without toll charge concerned.			en exchange	is a completed	1
2.	See Section 3 for applicable	Service Charge	es.			Ðe
3.	See 5.1.1 for EAS increment	nts.				Ð
4.	Flat Basic PAL will be prov	vided at the follo	wing rates a	and charges.		(0)
		USOC		IR RATE GR		
	• Out only, per line	IGY	\$26.70	\$29.49	\$32.18	
	 Two-way, per line 	IKY	26.70	29.49	32.18	M
k 5.	Flat Smart Public Access charges:	Lines will be	provided a	t the follow	ring rates and	
			M	ONTHLY RA	TE	
		USOC	1	Ш	ш	
	• Out only, per line	5FO	\$31.81	\$34.61	\$37.28	
	Two-way, per line	5FP	31.81	34.61	37.28	(N)

(M) Material moved from Page 124.



ND96-036

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U S WEST Communications, Inc.

Public Access Line Service (Basic and Smart) Availability of Flat, and Message or Measured Service

	Message or Measured	
State	Available?	Flat Available?
Arizona	yes	yes
Colorado	yes	yes
Idaho - south	yes	yes *(S-PAL only)
Idaho - north	no	yes
Iowa	yes	yes
Minnesota	yes	yes
Montana	yes	no *(S-PAL only)
Nebraska	yes	yes
New Mexico	yes	no **
North Dakota	no	yes
Oregon (see note)	yes	yes *(S-PAL only)
South Dakota	yes	no
Washington	no	yes
Wyoming	yes	yes

Note: Oregon law recently enacted requires the availability of flat rated service by October 4, 1997.

* Flat service available only in exchanges where measuring capability is not available.

** Smart PAL tariff not yet in effect in New Mexico. Commission has not released its Smart PAL order.





* NOTH DAKOTA

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LICCAL EXCHANGE SERVICE

MESSAGE PUBLIC ACCESS LINE

1996 Mandaly Unige Case

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an of charactering and a second secon		TSLUC .	sc	· TSLAIC · SC
processing proces	Number of Calls per Mands (Internet Service Contre Special Sec	THE HALCH		ų
Hally Corperinds 1.9 9.0 Mark Cold 1.8 1.8 Mark Cold 1.8 9.0 Mark Cold 8.0 9.0 Mark Cold 8.0 9.0 Mark Cold 8.0 9.0 Mark Cold 8.0 1.0 Mark Cold 8.0 1.0 Mark Cold 8.0 1.0 Mark Cold 8.0 1.0 Mark Cold 1.0 1.0	Cost per Call Sea Up (LINC South) (C-3, LINE 16-21)	1 01120	LOICOU S	
et industrial (18) (18) (18) (18) (18) (18) (18) (18)	Toul Set Up Cost per Manda (Lai a La2)	9	1	
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and and a second a	Total Minute of Use put Minute (Lat a Lad)	ł	888	92.0
Alement for Carpet Maria and San Car Carpet Maria and San Carpet	Cost per Minnes of Use (LBIC Study) (C-0, LINE 18-21)	!	I	1.00123
Neg Carpendana Ken	Total Minute of Une Cost par Mands (Las's a Last)			I
	Tool Unge Coarper Manda (Last - Last)	1	8	1
	1.		l	-

TSI NUC - Trail Service Long Rue bucenness Con SC - Shared Con 31.105-Schweder Line Unge Study

Usings data from 1996 bearsmant Service Cantor Special Study Cost data from July 1996 TSL/DIC Study



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NOTICE A Property or a short of the featured to provide a provided to a superfict use by advected in

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SDPALSM2 XLS 7/22/96 5 11 PM

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Page C .7

8 29 4 AM Insume Privacy Law Description Second processing Table (out per account month Table (out per account month Table (out per account month Table (out per account month	TILAK SA 000022 SA 1055172	Shared 50.000482	TSLAIC + Shared	<u></u>
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Account processing Total cost per account month "stratmet billing Total cost per account month Tratment outputs	50.00022		Abarrel	c
Total cost per account month Customer billing Total cost per account month Creatment outputs	50.00022		Abarrel	
Total cost per account month Customer billing Total cost per account month Creatment outputs		54.000001	50.00007.4	
Total cost per account month Customer billing Total cost per account month Creatment outputs		50.000001	50.0000514	
Customer billing Total cost per account/month Reatment outputs		50.000002	50.000024	
Total cost per accountimenth	54.295172			
Treatment outputs	\$4,195173		45.6	1.742
		50.030613	\$8,325785	1
		1000	1.1	1.1
	54.010192	\$0.001363	50.011455	
Remittance		1986	How will	
Total cost per accountimonth	50.000192		\$0.053380	100
Bill inquiry	1.1.1.1.1.1	1.		5.5
Total cost per account/month	54.05-1156	\$4.005429	\$0.09942.5	
Live collections	10.15	Contraction of the		1.5
Total cost per accountmonth	54.121760	0.013337	\$0.135106	20
Final collections	No. Inte	1000		12.10
Total cost per account/month	54.010054	30.002465	38.021519	
Collection commissions	ALC: NO	121		
Total cost per account/month	54.073943	30.007564	\$2.000.007	
Subtotal thru admin		10.245		
Total cost per account/month	-	30.066161	SR.647501	
Preduct Group Expenses:	1	Sec. 1		
Product Managment	54.999144		30.009144	
Sales Expense (C-12, Line 17 * Line 11)	-		30.016017	
Subtotal: (Line 11 + Line 12 + Line 13)	-		\$8.713464	
Sales Compensation (C-12, Line 18*Line 14)	-			
Subtotal: (Line 14 + Line 15)	54.647938		\$0.71.0007	
Business Fees (C-12, Line 19 * Line 16)				
Total (Line 16 + Line 17)	50.648341	\$0.006307	\$8.714500	
Common (C-12, Line 15 * (Line 18 - Line 17)			50.00000	
Business Fees (C-12, Line 19 * Line 19)			-	

Business Primary Line יום עבול בו ב במואות של for PAL.

Pre product specific costs are added below.

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TSLRIC + Shared Costs+Common (Line 18 + 19 + 20) Glossery TSLRIC + Total Service Long Run Incremental Cost, SC + Shared Cost

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MATTY SIX. BOR

SOUTH DAKOTA

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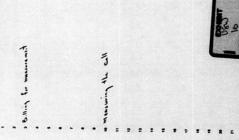
LOCAL EXCHANGE SERVICE MEASURED - MUBLIC

IPM SET-UP COST PER CALL All Thurs of Day and Langth of Hand

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	TSLAC	* %	TSLAIC + SC + TSLAIC+SC
End Office Switching (C-4, LINE 1)	1001401	1 00001	\$ 002405
Tendens Switching (C.4. LINE 2)	1 00000	1 000004	1
Munument (C.4, LINE 3)	100000 \$	1 00001	1 100000 1
Faciliates (C-6, LINE 4)	1 00000	1 000000	1 00000
Terminations (C.4, LINE 5)	1 00000	1 000000	100000 1
Other Expenses			
Billing & Collections (C.4, LINE 4)	1 000100	1 00001	+LEMOD 5
Inseccess (C.4, LINE 7)	1 000010	1 00001 1	1 000001
Operator Assistance (C.4, LINE 8)	1 000279	1 0000	\$10000 \$
Messuccesse Polisy (C.4, LINE 9)	1 000019	1 00000 1	1 00000
Solucial (SUM Line 1 - Line 10)	\$0 01077M	1440000 05	trustio os
Product Management (C.4, Line 10" Line 11)	\$10 0001712		£1110000 05
Sales Expense (C.4, Line 17 * Line 11)			40000 M
Sobust (1 me 11 + 1 me 12 + 1 me 13)	*****	10 00200 H	CHILLING S
Safes Compensation (C.4, Line 18"Line 14)	\$0 0000367		\$0 0000347
Submuck (Law 14 + Law 15)	\$00117714		014111005
Berimette Fres (C.4, Line 19 * Line 16))	\$1 000001 N	\$1000000 05	20 00000044
Taurit - 1 - 1 - 1	10111795		

TSLAHC + Shared Casts-Common (Line 18 + 19 + 20) Cleanury TSLAHC = Total Service Lang Run Incremental Cast, SC = Shared Cast



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SOUTH DAKOTA 1993 TOTAL STATE FDC RESULTS Analysis of PAL Service Access and Usage Costa per Access Line per Month

	PAL	PAL	PAL Total
	(A)	(8)	(C=A+B)
irect/Attributable Costs:	-4		(
Expenses			
Plant Related Cost of Service	\$5.87	\$2 38	\$8.25
Property and Other Taxes	1.11	0.63	1.75
Depreciation and Amortization	4.92	3 33	8.25
Customer Operations	7.30	0.48	7.78
Corporate Operations	4.60	1.27	5.87
Uncollectibles	0.16	0.16	0.32
Misc. Revenue Reimbursement	1.11	0.48	1.59
Total Expenses	\$25.08	\$8.73	\$33.81
Investment Costs			
Central Office Equipment	\$8.89	\$35.08	\$43.97
Raturn	\$0.90	\$3.56	\$4.46
Gross-Up	0.34	133	1.67
Total	\$1.24	\$4.89	\$6.13
Cable and Wire Facilities	\$74.60	\$0.95	\$75.56
Return	\$7.57	\$0.10	\$7.66
Gross-Up	2.84	0.04	2.87
Total	\$10.40	\$0.13	\$10.54
All Other	\$12.38	58 41	\$20.79
Return	\$1.26	\$0.85	\$2.11
Gross-Up	0.47	0.32	0.79
Total	\$1.73	\$1.17	\$2.90
Other Plant, Depr. Reserve,			
Accumulated Deferred Taxes	(\$52.54)	(\$18.89)	(\$71.43)
Return	(\$5.33)	(\$1.92)	(\$7.24)
Gross-Up	(2.00)	(0.72)	(2.72)
Total	(\$7.33)	(\$2.63)	(\$9.96)
Total Investment Costs	\$6.04	\$3.56	\$9.61
Total Costa	\$31.12	\$12.29	\$43.42

NOTE: Return = Investment Amount x USWC Embedded Cost of Capital

Neturin = Investorent Artourit X Corro Emboundo Costa or consult Gross Up = Invest. Ant. x Weighted Equity Cost = (1(1(-3cross-Up Tax Rate))-1) [State Authorized Rate of Return = 0.101410 Weighted Equity Cost = 0.068860 Gross-Up Tax Rate = 0.355780



--- CONFIDENTIAL - DISCLOSE AND DISTRIBUTE BOLELY TO U S WEST COMMUNICATIONS EMPLOYEES HAVING A NEED TO KNOW ---

Explanatory Memorandum

As discussed and requested at the South Dakota Smart PAL hearing on July 28th, the attached worksheet (USM Ex. 11) shows the 1993 embedded costs, on a per access line monthly basis, of the connectivity (access) and usage components of PAL Service. This analysis was done on a total state (interstate + intrastate) basis and is comparable to the 1996 total state PAL embedded cost analysis submitted in response to PUC Interrogatory 0001, of Set No. 03 (dated July 8, 1997).

Please note that there were two cost assignment methodology changes occurring between 1993 and 1996 which affects the comparability of PAL results between the two years' analyses:

- Prior to 1996, the investment and associated expenses for the entire COE Main Distribution Facility (MOF) were assigned to the usage component of each product. In 1996, the non-traffic sensitive portion of the NOF was assigned to the connectivity (access) component. This did not impact the PAL product costs in total, but did result in changes in the connectivity - usage cost split.
- 2. In 1993, all coin customer operations costs, including coin collections and public advertising, were assigned to all the public products, including PAL, based on line quantity counts. Subsequent to that time, it was determined that the majority of the coin related customer operations expenses were associated only with USMC's public coin products and not PAL, since it is a wholesale product sold only to coin providers and not the general public. This change in methodology significantly reduced the PAL Customer Operations expenses and associated secondary costs (i.e., Corporate Operations and support investment and expenses).

CERTIFICATE OF SERVICE

I hereby certify that an original and ten copies of a Letter forwarding U S WEST Communications. Inc.'s Exhibits 6 through 11 was sent via overnight delivery on the 7th day of August, 1997, to the following:

> William Bullard, Jr. Executive Director South Dakota Public Utilities Commission State of South Dakota 500 East Capitol Avenue Pierre, SD 57501

In addition, a true and correct copy was deposited into the United States mail, postage prepaid, addressed to the following:

Roger Specht General Manager Gemini Companies, Inc. 3818 S. Western Ave., No. 202 Sioux Falls SD 57105

Colleen E. Sevold Manager-Regulatory Affairs U S WEST Communications, Inc. 125 S. Dakota Ave., 8th Fl. Sioux Falls SD 57194

Tamara A. Wilka Boyce Murphy McDowell & Greenfield P.O. Box 5015 Sioux Falls SD 57117-5015

US WEST Communications, Inc.

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF SOUTH DAKOTA

IN THE MATTER OF THE FILING BY U S WEST) COMMUNICATIONS, INC. FOR REVISIONS TO) ITS EXCHANGE AND NETWORK SERVICES) TARIFF) ORDER APPROVING REVISIONS TO TARIFF

TC97-006

On January 15, 1997, the South Dakota Public Utilities Commission (Commission) received a filing by U S WEST Communications, Inc. (U S WEST) regarding revisions to its exchange and network services tariff. The filing introduces the Smart Public Access Line (Smart PAL) on a flat and message rated monthly recurring and non-recurring basis. This filing is intended to meet the requirements in FCC Order 96-388 to provide a coin line for use by all Payphone Service Providers who wish to place a "dumb" payphone set on the line. The coin line has traditionally been used only by U S WEST Public Services.

The following tariff sheets were filed with regard to the Exchange and Network Services Tariff.

Section	Page	Release
5	92	2
5	93	2
5	94	2
5	95	4
5	95.1	1

On January 16, 1997, the Commission electronically transmitted notice of the filing and the intervention deadline of January 31, 1997, to interested individuals and entities. On April 15, 1997, the Commission received a late filed Petition to Intervene from Gemini Companies, Inc. (Gemini). On April 28, 1997, at its regularly scheduled meeting, the Commission cranted Gemini's late filed Petition to Intervene.

By order dated July 8, 1997, the Commission set the hearing on this matter for July 28, 1997. The hearing was held as scheduled.

At its duly noticed meeting on September 25, 1997, the Commission considered this matter. The Commission unanimously voted to approve the above-listed revisions to U S WEST's Exchange and Network Services Tariff

The Commission, having reviewed the evidence of record, makes the following Findings of Fact and Conclusions of Law.

FINDINGS OF FACT

1

On January 15, 1997, the South Dakota Public Utilities Commission (Commission) received a filing by U S WEST Communications, Inc. (U S WEST) regarding revisions to its exchange and network services tariff. The filing introduces the Smart Public Access Line (Smart PAL' on a flat and message rated monthly recurring and non-recurring basis. Exhibit 1.

11

Smart PAL is intended to meet the requirements in the Federal Communications Commission's (FCC) Order implementing the payphone sections of the federal Telecommunications Act of 1996. Tr. at 9. The FCC ordered incumbent local exchange company's to "provide coin services so competitive payphone providers can offer payphone services using either instrument-implemented "smart payphones" or "dumb" payphones that utilize central office coin services, or some combination of the two in a manner similar to the LECs." In the Matter of Implementation of the Pay Telephone Reclassification and Compensation Provisions of the Telecommunications Act of 1996, et. al, FCC 96-388, paragraph 146.

111

Smart PAL supports dumb payphone sets so the intelligence is in the central office rather than in the telephone. Tr at 10. A public access line connects the pay telephone to the switched telephone network. Tr at 11.

IV

Smart PAL service offers the following features: coin signaling, including coin collect and coin return, company completed and carried local and intraLATA toll messages, both sent paid and non-sent paid, company operator services/systems for all 0, 0+, and 1+ intraLATA toll calls, and 0+ local calls; routing to the presubscribed carrier for all 0+ and 00- interLATA calls, pay-per-call blocking, incoming and outgoing call screening, and access to directory assistance, 911 emergency code, all interexchange carriers, 800/800-type service and 950 telephone numbers, and company repair service. Exhibit 1, Section 5, Page 92, Release 2, 55 7(A)(5).

v

U S WEST priced Smart PAL to provide the same contribution margin as its basic PAL service. Tr. at 14. The only difference in price between the Smart PAL and basic PAL is the difference in the costs between the two services. Tr. at 15. The monthly rate

for the message Smart PAL service does not cover costs so it provides no contribution. Tr at 39 The usage charges provide the contribution for the service as a whole. Tr at 39-40.

VI

Gemini requested that the Commission not approve any measured services for payphone proviviers. Tr. at 50. The Smart PAL tariff contains flat and measured rates, however, flat rates are available only in exchanges where neither measuring or metering capabilities exist. Exhibit 1, Exchange and Network Service Tariff, Section 5, Page 92, Release 2, 55 7 A(2).

VII

The Commission finds that the prices and terms and conditions contained in the Smart PAL tariff are fair and reasonable. The Commission further finds that measured rates are appropriate since there are incremental costs associated with each call. Tr. at 20.

VIII

The Commission approves U S WEST's proposed tariff sheets as follows:

Section	Page	Release
5	92	2
5	93	2
5	94	2
5	95	4
5	95.1	1

CONCLUSIONS OF LAW

I.

The Commission has jurisdiction over this matter pursuant to SDCL Chapters 1-26 and 49-31.

11

U S WEST is required by the FCC to offer Smart PAL services. In the Matter of Implementation of the Pay Telephone Reclassification and Compensation Provisions of the Telecommunications Act of 1996. et. al. FCC 96-389, paragraph 146.

The Commission finds that the rates, terms, and conditions contained in the Smart PAL tariff are fair and reasonable.

It is therefore

ORDERED that the Commission approves U S WEST's revisions to its Exchange and Network Services Tariff as described above.

NOTICE OF ENTRY OF ORDER

PLEASE TAKE NOTICE that this Order was duly entered on the $\underline{/ 7 U}$ day of October, 1997. Pursuant to SDCL 1-26-32, this Order will take effect 10 days after the date of receipt or failure to accept delivery of the decision by the parties.

Dated at Pierre, South Dakota, this 17th day of October, 1997.

CERTIFICATE OF SERVICE The undersigned hereby certifies that this document has been served today upon all parties of record in this docket, as listed on the docket service list, by facsimile or by first class mail, in property sed envelopes, with charges prepaid thereon addres allo 8 (OFFICIAL SEAL)

BY ORDER OF THE COMMISSION:

JAMES A BURG, Chairman

PAM NELSON, Commissioner

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LASKA SCHOENFELDER, Commissioner