

2022 Approved vs Actual Expenses Economic Development Budget
NorthWestern Energy Natural Gas Utility

Category	2022 Total Budget	NG Allocation	2022 Adjusted Budget	Customer Share without \$15,000 cap ^A	2022 Actual Expense	NG Allocation	2022 Actual Adjusted Expense	Customer Share without \$15,000	% of spend
Abedeen Chamber of Commerce ^B	\$ 6,260	31%	\$ 1,941	\$ 970	\$6,640	31%	\$2,058	\$1,029	1.8%
Aberdeen Development Corporation ^C	\$ 15,000	31%	\$ 4,650	\$ 2,325	\$25,000	31%	\$7,750	\$3,875	6.7%
Advantage SD marketing	\$ 40,000	31%	\$ 12,400	\$ 6,200	\$40,000	31%	\$12,400	\$6,200	10.7%
Brookings Chamber of Commerce	\$ 1,800	100%	\$ 1,800	\$ 900	\$1,800	100%	\$1,800	\$900	1.6%
Brookings Economic Development Corp ^D	\$ 1,500	100%	\$ 1,500	\$ 750	\$0	100%	\$0	\$0	0.0%
Brookings Regional Builders Association	\$ 350	100%	\$ 350	\$ 175	\$350	100%	\$350	\$175	0.3%
Clark Area Chamber of Commerce	\$ 500	31%	\$ 155	\$ 78	\$500	31%	\$155	\$78	0.1%
Clear Lake Chamber of Commerce	\$ 100	100%	\$ 100	\$ 50	\$95	100%	\$95	\$48	0.1%
Deuel Area Development Corporation	\$ 250	31%	\$ 78	\$ 39	\$250	31%	\$78	\$39	0.1%
Forward Sioux Falls	\$ 30,000	100%	\$ 30,000	\$ 15,000	\$30,350	100%	\$30,350	\$15,175	26.2%
Greater Sioux Falls Chamber	\$ 779	100%	\$ 779	\$ 390	\$794	100%	\$794	\$397	0.7%
Governor's Office of Economic Development ^E	\$ 16,500	31%	\$ 5,115	\$ 2,558	\$16,500	31%	\$5,115	\$2,558	4.4%
Greater Huron Development Corp.	\$ 2,500	31%	\$ 775	\$ 388	\$3,000	31%	\$930	\$465	0.8%
Groton Area Chamber of Commerce ^F	\$ 270	100%	\$ 270	\$ 135	\$0	100%	\$0	\$0	0.0%
Harrisburg Chamber of Commerce	\$ 1,000	100%	\$ 1,000	\$ 500	\$1,000	100%	\$1,000	\$500	0.9%
Harrisburg Economic Development Corporation ^G	\$ -	100%	\$ -	\$ -	\$5,000	100%	\$5,000	\$2,500	4.3%
HBA Sioux Empire	\$ 364	100%	\$ 364	\$ 182	\$500	100%	\$500	\$250	0.4%
Huron Chamber and Visitors Bureau	\$ 2,000	31%	\$ 620	\$ 310	\$2,000	31%	\$620	\$310	0.5%
Madison Area Chamber	\$ 3,000	100%	\$ 3,000	\$ 1,500	\$6,000	100%	\$6,000	\$3,000	5.2%
Marion Business & Professional Organization	\$ 200	100%	\$ 200	\$ 100	\$200	100%	\$200	\$100	0.2%
Lake Area Improvement Corp ^H	\$ 10,000	100%	\$ 10,000	\$ 5,000	\$5,000	100%	\$5,000	\$2,500	4.3%
Mitchell Area Chamber of Commerce	\$ 2,412	31%	\$ 748	\$ 374	\$2,635	31%	\$817	\$408	0.7%
Mitchell Area Development Corp	\$ 1,090	31%	\$ 338	\$ 169	\$1,156	31%	\$358	\$179	0.3%
Parkston Area Development ^I	\$ 250	31%	\$ 78	\$ 39	\$0	31%	\$0	\$0	0.0%
Parkston Commercial Club	\$ 150	31%	\$ 47	\$ 23	\$150	31%	\$47	\$23	0.0%
Redfield Area Chamber ^J	\$ 340	31%	\$ 105	\$ 53	\$0	31%	\$0	\$0	0.0%
Scotland Chamber of Commerce	\$ 150	31%	\$ 47	\$ 23	\$125	31%	\$39	\$19	0.0%
SD Chamber of Commerce & Industry	\$ 3,300	31%	\$ 1,023	\$ 512	\$3,875	31%	\$1,201	\$601	1.0%
SD Chamber Econ Dev Seminar Sponsorship	\$ 5,000	31%	\$ 1,550	\$ 775	\$5,000	31%	\$1,550	\$775	1.3%
SD Economic Development Professionals Assn. ^K	\$ 10,000	31%	\$ 3,100	\$ 1,550	\$0	31%	\$0	\$0	0.0%
Southeast Enterprise Facilitation Project	\$ 2,000	100%	\$ 2,000	\$ 1,000	\$2,000	100%	\$2,000	\$1,000	1.7%
Tea Economic Development Corporation	\$ 50	100%	\$ 50	\$ 25	\$75	100%	\$75	\$38	0.1%
Tea Chamber of Commerce	\$ 75	100%	\$ 75	\$ 38	\$75	100%	\$75	\$38	0.1%
Webster Chamber of Commerce ^L	\$ 705	31%	\$ 219	\$ 109	\$0	31%	\$0	\$0	0.0%
Webster Area Development Corporation ^M	\$ 1,000	31%	\$ 310	\$ 155	\$0	31%	\$0	\$0	0.0%
Sioux Metro Growth Alliance	\$ 5,300	100%	\$ 5,300	\$ 2,650	\$5,300	100%	\$5,300	\$2,650	4.6%
Staffing	\$ 77,310	31%	\$ 23,966	\$ 11,983	\$77,339	31%	\$23,975	\$11,988	20.7%

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TOTAL	\$ 241,505	\$114,051	\$ 57,025	\$242,709	\$115,632	\$57,816	100.0%
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^ANG11-003 established a cost share between the customers and company at 50/50 on an annual program of \$30,000 in expenses, capping the revenue requirement at \$15,000 total.

^BThe Aberdeen Chamber of Commerce dues increased in 2022

^CThe Aberdeen Development Corp didn't submit a request for their capital campaign in 2021 so it was included in NorthWestern's 2022 contribution.

^DBrookings Economic Development Corporation initiated a new capital campaign, so contributions will resume in 2023.

^EGOED support is for the annual economic development conference and an all-inclusive sponsorship of the Governor's Hunt.

^FGroton Area Chamber of Commerce did not submit a request in 2022

^GA new capital campaign was initiated in 2022

^HLAIC Capital Campaign contribution for 2022 was expensed in 2021 and paid in early 2022. Resulting in 2 years being paid in 2022

^IParkston Area Development did not submit a request in 2022

^JRedfield Area Chamber did not submit a request in 2022

^KSDEDPA did not submit a request in 2022. This will be accounted for in 2023 and 2024.

^LWebster Chamber of Commerce did not submit a request in 2022

^MWebster Area Development Corporation did not submit a request in 2022