

2021 Proposed Budget vs Actual Expenses
NorthWestern Energy Natural Gas Utility
Economic Development

Category	2021 Total Budget	NG Allocation	2021 Adjusted Budget	Customer Share without \$15,000 cap ^A	2021 Actual Expense	NG Allocation	2021 Actual Adjusted Expense	Customer Share without \$15,000	% of spend
Abedeen Chamber of Commerce	\$ 1,070	31%	\$ 332	\$ 166	\$6,260	31%	\$1,941	\$970	1.8%
Aberdeen Development Corporation ^B	\$ 5,000	31%	\$ 1,550	\$ 775	\$0	31%	\$0	\$0	0.0%
Advantage SD marketing	\$ 40,000	31%	\$ 12,400	\$ 6,200	\$40,000	31%	\$12,400	\$6,200	11.4%
Brookings Chamber of Commerce	\$ 1,800	100%	\$ 1,800	\$ 900	\$1,800	100%	\$1,800	\$900	1.7%
Brookings Economic Development Corp ^C	\$ 5,000	100%	\$ -	\$ -	\$0	100%	\$0	\$0	0.0%
Brookings Regional Builders Association	\$ 350	100%	\$ 350	\$ 175	\$350	100%	\$350	\$175	0.3%
Clark Area Chamber of Commerce	\$ 500	31%	\$ 155	\$ 78	\$500	31%	\$155	\$78	0.1%
Clear Lake Chamber of Commerce	\$ 100	100%	\$ 100	\$ 50	\$95	100%	\$95	\$48	0.1%
Deuel Area Development Corporation ^D	\$ 250	31%	\$ 78	\$ 39	\$0	31%	\$0	\$0	0.0%
Forward Sioux Falls	\$ 30,000	100%	\$ 30,000	\$ 15,000	\$30,000	100%	\$30,000	\$15,000	27.6%
Governor's Office of Economic Development ^E	\$ 16,500	31%	\$ 5,115	\$ 2,558	\$16,500	31%	\$5,115	\$2,558	4.7%
Greater Huron Development Corp.	\$ 2,500	31%	\$ 775	\$ 388	\$3,000	31%	\$930	\$465	0.9%
Groton Area Chamber of Commerce ^F	\$ 270	100%	\$ 270	\$ 135	\$0	100%	\$0	\$0	0.0%
Harrisburg Chamber of Commerce	\$ 1,000	100%	\$ 1,000	\$ 500	\$1,000	100%	\$1,000	\$500	0.9%
HBA Sioux Empire	\$ 300	100%	\$ 300	\$ 150	\$500	100%	\$500	\$250	0.5%
Huron Chamber and Visitors Bureau	\$ 2,000	31%	\$ 620	\$ 310	\$2,000	31%	\$620	\$310	0.6%
Lincoln County Econ Dev Assn.	\$ 500	100%	\$ 500	\$ 250	\$500	100%	\$500	\$250	0.5%
Madison Area Chamber	\$ 3,000	100%	\$ 3,000	\$ 1,500	\$6,345	100%	\$6,345	\$3,173	5.8%
Marion Business & Professional Organization	\$ 200	100%	\$ 200	\$ 100	\$200	100%	\$200	\$100	0.2%
Lake Area Improvement Corp ^G	\$ 10,000	100%	\$ 10,000	\$ 5,000	\$10,000	100%	\$10,000	\$5,000	9.2%
Mitchell Area Chamber of Commerce	\$ 2,412	31%	\$ 748	\$ 374	\$2,485	31%	\$770	\$385	0.7%
Mitchell Area Development Corp	\$ 1,090	31%	\$ 338	\$ 169	\$1,122	31%	\$348	\$174	0.3%
Parkston Area Development ^H	\$ 250	31%	\$ 78	\$ 39	\$0	31%	\$0	\$0	0.0%
Parkston Commercial Club	\$ 100	31%	\$ 31	\$ 16	\$150	31%	\$47	\$23	0.0%
Redfield Area Chamber ^I	\$ 340	31%	\$ 105	\$ 53	\$0	31%	\$0	\$0	0.0%
Scotland Chamber of Commerce	\$ 125	31%	\$ 39	\$ 19	\$125	31%	\$39	\$19	0.0%
SD Chamber of Commerce & Industry ^J	\$ 3,300	31%	\$ 1,023	\$ 512	\$0	31%	\$0	\$0	0.0%
SD Chamber Econ Dev Seminar Sponsorship	\$ 5,000	31%	\$ 1,550	\$ 775	\$5,000	31%	\$1,550	\$775	1.4%
SD Economic Development Professionals Assn.	\$ 10,000	31%	\$ 3,100	\$ 1,550	\$10,000	31%	\$3,100	\$1,550	2.9%
Southeast Enterprise Facilitation Project	\$ 2,000	100%	\$ 2,000	\$ 1,000	\$2,000	100%	\$2,000	\$1,000	1.8%
Tea Economic Development Corporation	\$ 50	100%	\$ 50	\$ 25	\$75	100%	\$75	\$38	0.1%
Webster Chamber of Commerce ^K	\$ 705	31%	\$ 219	\$ 109	\$0	31%	\$0	\$0	0.0%
Minnehaha County Economic Development	\$ -	31%			\$1,000	31%	\$310	\$155	0.3%
Webster Area Development Corporation ^L	\$ 1,000	31%	\$ 310	\$ 155	\$0	31%	\$0	\$0	0.0%
Sioux Metro Growth Alliance ^M	\$ -	100%	\$ 5,300	\$ 2,650	\$5,300	100%	\$5,300	\$2,650	4.9%
Staffing	\$ 77,000	31%	\$ 23,870	\$ 11,935	\$75,086	31%	\$23,277	\$11,638	21.4%
TOTAL	\$ 223,712		\$ 107,304	\$ 53,652	\$221,393		\$108,766	\$54,383	100.0%

^ANG11-003 established a cost share between the customers and company at 50/50 on an annual program of \$30,000 in expenses, capping the revenue requirement at \$15,000 total.

^B The Aberdeen Development Corp didn't submit a request for their capital campaign in 2021. This will be made up for in NorthWestern's 2022 contribution to their capital campaign.

^C Brookings Economic Development Corporation's capital campaign ended, so there was no contribution made towards the campaign for 2021.

^D Deuel Area Development Corporation did not submit a request in 2021

^E GOED support is for the annual economic development conference and an all-inclusive sponsorship of the Governor's Hunt.

^F Groton Area Chamber of Commerce did not submit a request in 2021

^G Capital Campaign contribution

^H Parkston Area Development did not submit a request in 2021

^I Redfield Area Chamber did not submit a request in 2021

^J SD Chamber of Commerce and Industry dues for 2021 were paid in October 2020.

^K Webster Chamber of Commerce did not submit a request in 2021

^L Webster Area Development Corporation did not submit a request in 2021

^M Sioux Metro Growth Alliance was formely LCEDA/MCEDA