

**MONTANA-DAKOTA UTILITIES CO.
GAS UTILITY - SOUTH DAKOTA
DSM PERFORMANCE FINANCIAL INCENTIVE
FOR 2020 PROGRAM YEAR**

Total Costs Incurred 1/	\$186,528	<u>Incentive</u>
Authorized Return 2/	8.460%	
Calculated Incentive	\$15,780	
Incentive Achieved 3/		\$15,780

1/ Exhibit 2. Does not include the DSM incentive authorized in Docket No. NG20-001.

2/ Authorized return, adjusted for taxes as established in Docket No. NG15-005.

3/ Incentive range authorized in Docket No. NG09-001. Incentive minimum and cap authorized in Docket No. NG14-007, Revised Exhibit 5.

	<u>Ratio</u>	<u>Cost</u>	<u>Weighted Cost</u>	<u>Adjustment for Taxes</u>
Long-Term Debt				
Short-Term Debt				
Preferred Stock				
Common Equity				
Total	<u>100.000%</u>		<u>7.216%</u>	<u>8.460%</u>

Minimum Incentive	\$10,823
Incentive Cap	18,312

Tax Rate	21.00%
Inverse	79.00%

Inverse of Tax Rate For Revenue Increase	78.88150%	0.1185%
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SD Gross Revenue Tax	0.0015
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