

2020 Proposed vs Actual Budget
NorthWestern Energy Natural Gas Utility
Economic Development

Category	2021 Total Budget	NG Allocation	2021 Adjusted Budget	Customer Share without \$15,000 cap ^A	2020 Actual Expense	NG Allocation	2020 Actual Expense Adjusted	Customer Share without \$15,000 Cap ^A
Aberdeen Chamber of Commerce	\$ 5,720	30%	\$ 1,716	\$ 858	\$ 1,063	30%	\$ 319	\$ 159
Aberdeen Development Corporation	\$ 5,000	30%	\$ 1,500	\$ 750	\$ 5,000	30%	\$ 1,500	\$ 750
Advantage SD marketing	\$ 40,000	30%	\$ 12,000	\$ 6,000	\$ 40,000	30%	\$ 12,000	\$ 6,000
Avon Chamber of Commerce	\$ -	30%	\$ -	\$ -	\$ 200	30%	\$ 60	\$ 30
Brookings Chamber of Commerce	\$ 1,800	100%	\$ 1,800	\$ 900	\$ 1,800	100%	\$ 1,800	\$ 900
Brookings Economic Development Corp.	\$ 5,000	100%	\$ 5,000	\$ 2,500	\$ 5,000	100%	\$ 5,000	\$ 2,500
Brookings Regional Builders Association ^B	\$ 350	100%	\$ 350	\$ 175	\$ -	100%	\$ -	\$ -
Clark Area Chamber of Commerce	\$ 500	30%	\$ 150	\$ 75	\$ 500	30%	\$ 150	\$ 75
Clear Lake Chamber of Commerce	\$ 100	100%	\$ 100	\$ 50	\$ 95	100%	\$ 95	\$ 48
Dakota State University Foundation	\$ -	30%	\$ -	\$ -	\$ 5,000	30%	\$ 1,500	\$ 750
Deuel Area Development Corporation	\$ 250	30%	\$ 75	\$ 38	\$ 250	30%	\$ 75	\$ 38
Greater Sioux Falls Chamber	\$ -	100%	\$ -	\$ -	\$ 975	100%	\$ 975	\$ 488
Forward Sioux Falls	\$ 20,000	100%	\$ 20,000	\$ 10,000	\$ 20,000	100%	\$ 20,000	\$ 10,000
Governor's Office of Economic Development ^C	\$ 16,500	30%	\$ 4,950	\$ 2,475	\$ 15,000	30%	\$ 4,500	\$ 2,250
Greater Huron Development Corp.	\$ 2,500	30%	\$ 750	\$ 375	\$ 3,000	30%	\$ 900	\$ 450
Groton Area Chamber of Commerce ^D	\$ 270	100%	\$ 270	\$ 135	\$ -	100%	\$ -	\$ -
Harrisburg Chamber of Commerce	\$ 1,000	100%	\$ 1,000	\$ 500	\$ 1,000	100%	\$ 1,000	\$ 500
HBA Sioux Empire	\$ 300	100%	\$ 300	\$ 150	\$ 360	100%	\$ 360	\$ 180
Horizon Health Foundation	\$ -	30%	\$ -	\$ -	\$ 10,000	30%	\$ 3,000	\$ 1,500
Huron Chamber and Visitors Bureau	\$ 2,000	30%	\$ 600	\$ 300	\$ 2,000	30%	\$ 600	\$ 300
Lincoln County Econ Dev Assn.	\$ 500	100%	\$ 500	\$ 250	\$ 500	100%	\$ 500	\$ 250
Madison Area Chamber ^E	\$ 3,000	100%	\$ 3,000	\$ 1,500	\$ 6,345	100%	\$ 6,345	\$ 3,173
Marion Business & Professional Organization	\$ 200	100%	\$ 200	\$ 100	\$ 200	100%	\$ 200	\$ 100
Maxwell Strategies - ASD Strategy Session	\$ -	30%	\$ -	\$ -	\$ 3,195	30%	\$ 959	\$ 479
Lake Area Improvement Corp ^F	\$ 10,000	100%	\$ 10,000	\$ 5,000	\$ 10,000	100%	\$ 10,000	\$ 5,000
Mitchell Area Chamber of Commerce	\$ 2,412	30%	\$ 724	\$ 362	\$ 2,412	30%	\$ 724	\$ 362
Mitchell Area Development Corp	\$ 1,090	30%	\$ 327	\$ 164	\$ 1,089	30%	\$ 327	\$ 163
Parkston Area Development ^G	\$ 250	30%	\$ 75	\$ 38	\$ -	30%	\$ -	\$ -
Parkston Commercial Club	\$ 100	30%	\$ 30	\$ 15	\$ 150	30%	\$ 45	\$ 23
Platte Area Chamber of Commerce	\$ -	30%	\$ -	\$ -	\$ 200	30%	\$ 60	\$ 30
Redfield Area Chamber ^H	\$ 340	30%	\$ 102	\$ 51	\$ -	30%	\$ -	\$ -
Scotland Chamber of Commerce	\$ 125	30%	\$ 38	\$ 19	\$ 125	30%	\$ 38	\$ 19
SD Chamber of Commerce & Industry	\$ 3,300	30%	\$ 990	\$ 495	\$ 3,216	30%	\$ 965	\$ 482
SD Chamber Econ Dev Seminar Sponsorship	\$ 2,500	30%	\$ 750	\$ 375	\$ 5,000	30%	\$ 1,500	\$ 750
SDSU Extension ^I	\$ -	100%	\$ -	\$ -	\$ 2,000	100%	\$ 2,000	\$ 1,000
Sioux Falls Development Foundation	\$ -	100%	\$ -	\$ -	\$ 300	100%	\$ 300	\$ 150
Southeast Enterprise Facilitation Project	\$ 2,000	100%	\$ 2,000	\$ 1,000	\$ 2,000	100%	\$ 2,000	\$ 1,000
Tea Economic Development Corporation ^J	\$ 50	100%	\$ 50	\$ 25	\$ -	100%	\$ -	\$ -

Docket NG21-XXX
Attachment B

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Webster Area Development Corporation ^K	\$ 705	30%	\$ 212	\$ 106	\$ -	30%	\$ -	\$ -
Webster Area Development Corporation	\$ 1,000	30%	\$ 300	\$ 150	\$ 1,000	30%	\$ 300	\$ 150
Staffing	\$ 75,000	30%	\$ 22,500	\$ 11,250	\$ 75,087	30%	\$ 22,526	\$ 11,263
TOTAL	\$ 203,862		\$ 92,358	\$ 46,179	\$ 224,062		\$ 102,621	\$ 51,311

^ANG11-003 established a cost share between the customers and company at 50/50 on an annual program of \$30,000 in expenses, capping the revenue requirement at \$15,000 total.

^BDid not submit dues request in 2020.

^CGOED support is for the annual economic development conference and an all-inclusive sponsorship of the Governor's Hunt and Buffalo Roundup.

^DDid not submit dues request in 2020.

^ENew dues structure

^FCapital Campaign Year Two

^GDid not submit dues request in 2020.

^HDid not submit dues request in 2020.

^IEcon Dev Seminar Sponsorship

^JTea Econ Dev Corp did not submit a dues request in 2020.

^KShould be labeled Webster Chamber of Commerce. Did not submit payment request in 2020.