

**Montana-Dakota Utilities Co.  
Gas Utility - South Dakota  
Conservation Analyst Position - Time Allocation 2019**

| <b>Jurisdiction</b>                  | <b>2018<br/>Actuals</b> | <b>2018<br/>Customers</b> | <b>2019<br/>Rebate<br/>Allocation %</b> | <b>2018<br/>Allocation</b> | <b>Change</b> |
|--------------------------------------|-------------------------|---------------------------|---|----------------------------|---------------|
| Commercial Demand Response ND        |                         | <b>22</b>                 | 18.9%                                   | 17.5%                      | 1.4%          |
| Commercial Demand Response MT        |                         | <b>13</b>                 | 11.1%                                   | 12.5%                      | -1.4%         |
| Commercial Demand Response SD        |                         | -                         | 0.0%                                    | 0.0%                       | 0.0%          |
| <b>Total demand Response Program</b> |                         | <b>35</b>                 | 18.9%                                   |                            | 18.9%         |
| Great Plains Low-Income              |                         |                           | 20.0%                                   | 20.0%                      | 0.0%          |
| Great Plains MN Conservation         | 1,159                   |                           | 23.1%                                   | 22.0%                      | 1.1%          |
| MDU SD Gas                           | 645                     |                           | 12.9%                                   | 13.9%                      | -1.0%         |
| MDU MT Gas                           | 669                     |                           | 13.3%                                   | 13.6%                      | -0.3%         |
| MDU MT Electric (with DR)            | 36                      |                           | 11.9%                                   | 0.5%                       | 11.4%         |
| <b>Total Electric</b>                | <b>2,509</b>            |                           | <b>100.0%</b>                           |                            |               |

Great Plains Low-Income is approximately 20% of 2018 budget and includes all the contracting plus invoices.

Demand Response is based enrolled customers as of December 31, 2018

- 50% Energy Efficiency
- 30% Demand Response
- 20% MN Low Income