

**2019 Proposed Economic Development Budget vs Actual Expense  
NorthWestern Energy - Natural Gas Utility**

Organization	2019 Total Budget	NG Allocation	2019 Adjusted Budget	Customer Share without \$15,000 cap <sup>A</sup>	2019 Actual Expense	NG Allocation	2019 Actual Adjusted Expense	Customer Share without \$15,000 cap <sup>A</sup>
Abedeen Chamber of Commerce	\$ 5,720	30%	\$ 1,716	\$ 858	\$ 6,260	30%	\$ 1,878	\$ 939
Aberdeen Development Corporation <sup>C</sup>	\$ 5,000	30%	\$ 1,500	\$ 750	\$ 10,000	30%	\$ 3,000	\$ 1,500
Advantage SD marketing	\$ 40,000	30%	\$ 12,000	\$ 6,000	\$ 40,000	30%	\$ 12,000	\$ 6,000
Brookings Chamber of Commerce	\$ 1,600	100%	\$ 1,600	\$ 800	\$ 1,800	100%	\$ 1,800	\$ 900
Brookings Economic Development Corp.	\$ 5,000	100%	\$ 5,000	\$ 2,500	\$ 5,000	100%	\$ 5,000	\$ 2,500
Brookings Regional Builders Association	\$ 350	100%	\$ 350	\$ 175	\$ -	100%	\$ -	\$ -
Clear Lake Chamber of Commerce	\$ 100	100%	\$ 100	\$ 50	\$ -	100%	\$ -	\$ -
Deuel Area Development Corporation	\$ 250	30%	\$ 75	\$ 38	\$ 250	30%	\$ 75	\$ 38
Forward Sioux Falls	\$ 20,000	100%	\$ 20,000	\$ 10,000	\$ 20,000	100%	\$ 20,000	\$ 10,000
Governor's Office of Economic Development <sup>B</sup>	\$ 16,500	30%	\$ 4,950	\$ 2,475	\$ 16,500	30%	\$ 4,950	\$ 2,475
Greater Huron Development Corp.	\$ 2,500	30%	\$ 750	\$ 375	\$ 3,000	30%	\$ 900	\$ 450
Groton Area Chamber of Commerce	\$ 270	100%	\$ 270	\$ 135	\$ 500	100%	\$ 500	\$ 250
Harrisburg Chamber of Commerce	\$ 250	100%	\$ 250	\$ 125	\$ 250	100%	\$ 250	\$ 125
HBA of the Sioux Empire	\$ -	100%	\$ -	\$ -	\$ 299	100%	\$ 299	\$ 150
Huron Chamber and Visitors Bureau	\$ 2,010	30%	\$ 603	\$ 302	\$ 2,000	30%	\$ 600	\$ 300
Madison Area Chamber	\$ 2,810	100%	\$ 2,810	\$ 1,405	\$ 2,680	100%	\$ 2,680	\$ 1,340
Lake Area Improvement Corp <sup>E</sup>	\$ 5,000	100%	\$ 5,000	\$ 2,500	\$ 10,000	100%	\$ 10,000	\$ 5,000
Lincoln County Economic Development	\$ -	100%	\$ -	\$ -	\$ 500	100%	\$ 500	\$ 250
Mitchell Area Chamber of Commerce	\$ 2,205	30%	\$ 662	\$ 331	\$ -	30%	\$ -	\$ -
Mitchell Area Development Corp	\$ 2,000	30%	\$ 600	\$ 300	\$ -	30%	\$ -	\$ -
Mt Vernon Economic Development Assn.	\$ 2,500	30%	\$ 750	\$ 375	\$ -	30%	\$ -	\$ -
Parkston Area Development	\$ 250	30%	\$ 75	\$ 38	\$ -	30%	\$ -	\$ -
Parkston Commercial Club	\$ 100	30%	\$ 30	\$ 15	\$ -	30%	\$ -	\$ -
Redfield Area Chamber	\$ 340	30%	\$ 102	\$ 51	\$ -	30%	\$ -	\$ -
Scotland Chamber of Commerce	\$ 125	30%	\$ 38	\$ 19	\$ -	30%	\$ -	\$ -
SD Chamber of Commerce & Industry	\$ 3,300	30%	\$ 990	\$ 495	\$ 3,216	30%	\$ 965	\$ 482
Sioux Falls Chamber of Commerce <sup>D</sup>	\$ 709	100%	\$ 709	\$ 355	\$ 1,474	100%	\$ 1,474	\$ 737
SD Chamber Econ Dev Seminar Sponsorship	\$ 2,500	30%	\$ 750	\$ 375	\$ 2,500	30%	\$ 750	\$ 375
Sioux Falls Development Foundation	\$ 300	100%	\$ 300	\$ 150	\$ 300	100%	\$ 300	\$ 150
Southeast Enterprise Facilitation Project	\$ 2,000	100%	\$ 2,000	\$ 1,000	\$ 2,000	100%	\$ 2,000	\$ 1,000
Tea Economic Development Corporation	\$ 50	100%	\$ 50	\$ 25	\$ 75	100%	\$ 75	\$ 38
Vision Brookings	\$ 5,000	100%	\$ 5,000	\$ 2,500	\$ 5,000	100%	\$ 5,000	\$ 2,500
Webster Area Development Corporation	\$ 705	30%	\$ 212	\$ 106	\$ -	30%	\$ -	\$ -
Webster Area Development Corporation	\$ 1,000	30%	\$ 300	\$ 150	\$ 1,000	30%	\$ 300	\$ 150
Willow Lake Area Advancement/City of Willow Lake	\$ -	30%	\$ -	\$ -	\$ 2,000	30%	\$ 600	\$ 300
Staffing	\$ 80,900	30%	\$ 24,270	\$ 12,135	\$ 73,017	30%	\$ 21,905	\$ 10,953
<b>TOTAL</b>	<b>\$ 211,344</b>		<b>\$ 93,811</b>	<b>\$ 46,905</b>	<b>\$ 209,621</b>		<b>\$ 97,801</b>	<b>\$ 48,900</b>

<sup>A</sup>NG11-003 established a cost share between the customers and company at 50/50 on an annual program of \$30,000 in expenses, capping the revenue requirement at \$15,000 total.

<sup>B</sup>GOED support is for the annual economic development conference and an all-inclusive sponsorship of the Governor's Hunt and Buffalo Roundup.

<sup>C</sup>\$5000 annual dues and \$5000 sponsorship for Leadership & Workforce Development Conference

**NG20-\_\_\_\_\_**  
**Attachment B**

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<sup>D</sup> Paid 2019 and 2020 dues in 2019

<sup>E</sup> Capital Campaign Year One