

**Montana-Dakota Utilities Co.
Gas Utility - South Dakota
DSM Performance Target Financial Incentive
Summary of Programs and Incentive Threshold
2016 Program Year**

Program	South Dakota		
	Participants	Dk Saving	Budget
Residential			
Furnaces - 95+% AFUE - New	170	799	\$51,000
Furnaces - 95+% AFUE - Replacement	250	3,550	75,000
Programmable Thermostats	200	420	4,000
Energy Audits 1/	0	1/	25,000
Total	620	4,769	\$155,000
Commercial			
Furnaces - 95+% AFUE - New	2	9	\$600
Furnaces - 95+% AFUE - Replacement	12	170	\$3,600
Custom Efficiency	1	100	\$600
Administration & Promotion			21,000 2/
Total	15	279	\$25,800
Total	635	5,048	\$180,800
Incentive Range			
Minimum Incentive 3/			\$9,040
Incentive Cap 4/			18,512

1/ The Energy Audit program does not provide dk savings.

2/ Reflects administration costs of \$8,500 and promotional costs of \$12,500 for 2016.

3/ 5% of budget as established in Docket No. NG09-001.

4/ Authorized return adjusted for taxes at 100% of budget as established in Docket No. NG14-007.

Adjusted for taxes 10.239%