

**MONTANA-DAKOTA UTILITIES CO.
REVENUES UNDER CURRENT AND PROPOSED SETTLEMENT RATES
GAS UTILITY - SOUTH DAKOTA
NG12-008**

| Customer Class/Rate | Pro Forma 6/30/12 - Settlement | | | Total Proposed Revenue | Proposed Revenue Increase | Percent Increase |
|-----------------------------|--------------------------------|-------------------------|----------------------------|----------------------------|---------------------------|--------------------|
| | Customers | Dk | Revenue | | | |
| Residential | | | | | | |
| Black Hills - Rate 60 | 41,775 | 2,982,305 | \$22,856,969 | \$23,830,344 | \$973,375 | 4.3% |
| East River - Rate 66 | 6,006 | 348,669 | 3,024,040 | 2,900,733 | (123,307) | -4.1% |
| | <u>47,781</u> | <u>3,330,974</u> | <u>25,881,009</u> | <u>26,731,077</u> | <u>850,068</u> | <u>3.3%</u> |
| Firm General Service | | | | | | |
| Black Hills Rate - 70 & 72 | 5,535 | 2,257,863 | 14,424,726 | 14,915,535 | 490,809 | 3.4% |
| East River - Rate 76 | 1,076 | 438,190 | 3,366,107 | 2,874,370 | (491,737) | -14.6% |
| | <u>6,611</u> | <u>2,696,053</u> | <u>17,790,833</u> | <u>17,789,905</u> | <u>(928)</u> | <u>0.0%</u> |
| Small Interruptible | | | | | | |
| Sales - Rate 71 | 14 | 77,781 | 336,492 | | | |
| Transport - Rate 81 | 17 | 269,560 | 138,493 | | | |
| Total Small Interruptible | <u>31</u> | <u>347,341</u> | <u>474,985</u> | <u>474,944</u> | <u>(41)</u> | <u>0.0%</u> |
| Large Interruptible | | | | | | |
| Sales - Rate 85 & Air Force | 2 | 346,808 | 1,341,917 | | | |
| Transport - Rate 82 | 10 | 759,776 | 169,078 | | | |
| | <u>12</u> | <u>1,106,584</u> | <u>1,510,995</u> | <u>1,560,731</u> | <u>49,736</u> | <u>3.3%</u> |
| Total South Dakota | <u><u>54,435</u></u> | <u><u>7,480,952</u></u> | <u><u>\$45,657,822</u></u> | <u><u>\$46,556,657</u></u> | <u><u>\$898,835</u></u> | <u><u>2.0%</u></u> |

MONTANA-DAKOTA UTILITIES CO.
REVENUES UNDER CURRENT AND PROPOSED SETTLEMENT RATES
GAS UTILITY - BLACK HILLS
NG12-008

| Customer Class/Rate | Pro Forma 6/30/12 - Settlement | | | Total Proposed Revenue | Proposed Revenue Increase | Percent Increase |
|--------------------------------------|--------------------------------|------------------|---------------------|------------------------|---------------------------|------------------|
| | Customers | Dk | Revenue | | | |
| Residential - Rate 60 | 41,775 | 2,982,305 | \$22,856,969 | \$23,830,344 | \$973,375 | 4.3% |
| Firm General Service - Rates 70 & 72 | 5,535 | 2,257,863 | 14,424,726 | 14,915,535 | 490,809 | 3.4% |
| Small Interruptible | | | | | | |
| Sales - Rate 71 | 14 | 77,781 | 336,492 | | | |
| Transport - Rate 81 | 17 | 269,560 | 138,493 | | | |
| Total Small Interruptible | 31 | 347,341 | 474,985 | 474,944 | (41) | 0.0% |
| Large Interruptible | | | | | | |
| Sales - Rate 85 & Air Force | 2 | 346,808 | 1,341,917 | | | |
| Transport - Rate 82 | 10 | 759,776 | 169,078 | | | |
| | 12 | 1,106,584 | 1,510,995 | 1,560,731 | 49,736 | 3.3% |
| Total Black Hills | <u>47,353</u> | <u>6,694,093</u> | <u>\$39,267,675</u> | <u>\$40,781,554</u> | <u>\$1,513,879</u> | <u>3.9%</u> |

MONTANA-DAKOTA UTILITIES CO.
REVENUES UNDER CURRENT AND PROPOSED SETTLEMENT RATES
GAS UTILITY - EAST RIVER
NG12-008

| Customer Class/Rate | Pro Forma 6/30/12 - Settlement | | | Total Proposed Revenue | Proposed Revenue Increase | Percent Increase |
|--------------------------------|--------------------------------|----------------|--------------------|------------------------------|---------------------------------|---------------------|
| | Customers | Dk | Revenue | | | |
| Residential - Rate 66 | 6,006 | 348,669 | \$3,024,040 | \$2,900,733 | (\$123,307) | -4.1% |
| Firm General Service - Rate 76 | 1,076 | 438,190 | 3,366,107 | 2,874,370 | (491,737) | -14.6% |
| Total South Dakota | 7,082 | 786,859 | \$6,390,147 | \$5,775,103 | (\$615,044) | -9.6% |