MONTANA-DAKOTA UTILITIES CO.

South Dakota Retail Gas Operations Increase Required to Equalize Class Rates of Return - MDU Proposed Increase Test Year Ended June 30, 2012

| | | Residential | Firm General Service | Air Force | Small Interruptible | Large Interruptible | Total South Dakota |
|-------|----------------------------------|--------------|-------------------------|-------------|------------------------|------------------------|-----------------------|
| | (A) | (B) | (C) | (D) | (E) | (F) | (G) |
| 1. P | Pro forma rate base | \$25,127,021 | \$12,586,256 | \$369,726 | \$415,921 | \$669,671 | \$39,168,595 |
| | Operating income before ncrease | 1,042,701 | 1,106,813 | (35,055) | 51,933 | 2,048 | 2,168,440 |
| | Rate of return prior to increase | 4.15% | 8.79% | -9.48% | 12.49% | 0.31% | 5.54% |
| 4. U | Jnitized rate of return | 0.75 | 1.59 | (1.71) | 2.26 | 0.06 | 1.00 |
| | Revenue adjustment to | | | | | | |
| | qualize class rates of return | \$1,529,739 | (\$134,356) | \$100,162 | (\$27,977) | \$80,431 | \$1,547,999 |
| 6. L | .ess: income tax on increase _ | 535,409 | (47,025) | 35,057 | (9,792) | 28,151 | 541,800 |
| 7. | Increase in net income | \$994,330 | (\$87,331) | \$65,105 | (\$18,185) | \$52,280 | \$1,006,199 |
| Р | Pro forma net income after | | | | | | |
| 8. in | ncrease | \$2,037,031 | \$1,019,481.60 | \$30,050.30 | \$33,747.95 | \$54,328 | \$3,174,639.35 |
| 9. P | Pro forma rate of return | 8.11% | 8.10% | 8.13% | 8.11% | 8.11% | 8.11% |
| 10. U | Initized rate of return | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |

Sources:

MDU Statement O, Schedule O-1, page 1