**2020 and 2021 South Dakota Sales Revenue Comparisons to 2019**

**2020 Weather Normalized vs 2019 Weather Normalized ($000s)**

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Annual |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Residential | 85 | 73 | -302 | 200 | 161 | -337 | -237 | 23 | 385 | -152 | 347 | 117 | 363 |
| C&I | 265 | 115 | -214 | -633 | -591 | -400 | -15 | -164 | 267 | -475 | 22 | 99 | -1,722 |
| PSHL | -5 | -14 | -19 | -5 | 0 | 3 | 1 | -5 | -5 | -5 | 10 | -22 | -67 |
| | 345 | 174 | -535 | -438 | -430 | -734 | -250 | -145 | 647 | -632 | 379 | 193 | -1,426 |

**2021 Weather Normalized vs 2019 Weather Normalized ($000s)**

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Annual |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Residential | 161 | 183 | -160 | 169 | 89 | -36 | | | | | | | 405 |
| C&I | 31 | -59 | -306 | -186 | -68 | -56 | | | | | | | -645 |
| PSHL | -19 | -30 | 62 | -72 | 19 | 6 | | | | | | | -33 |
| Total | 173 | 93 | -404 | -89 | 40 | -86 | 0 | 0 | 0 | 0 | 0 | 0 | -273 |