

	A	B	C	D	E	F	G	H	I	J	K
1	NorthWestern South Dakota DSM Program Budget (extension approved June 23, 2016) vs. Spending July 1, 2015 – January 31, 2017										
2	(Dec. '16 & Jan. '17 Estimated)										
3	Electric and Natural Gas										
4		Electric and Natural Gas 2015-16 Budget (w/ Extension)	Electric and Natural Gas 2015-16 (Actual 07/01/15 - 11/30/16, Est. 12/01/16 - 01/31/17)	2015		2016				2017	
5				July thru Sept	Oct thru Dec	Jan thru Mar	Apr thru June	July thru Sept	Oct thru Nov	Dec (Est.)	Jan (Est.)
6	Contractor Expenses (DNV GL)										
7	Residential Audit Program										
8	Program Startup (contractor cost):										
9	Two vehicles (approximate, at cost)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	RECAP & Database Development (T&M, not to exceed)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	In-home audits	\$ 653,140	\$ 653,140	\$ 54,240	\$ 124,433	\$ 111,671	\$ 105,928	\$ 103,228	\$ 72,149	\$ 40,745	\$ 40,745
12	Program Subtotal	\$ 653,140	\$ 653,140	\$ 54,240	\$ 124,433	\$ 111,671	\$ 105,928	\$ 103,228	\$ 72,149	\$ 40,745	\$ 40,745
13	Residential/Commercial Electric & Natural Gas Rebate Programs										
14	Program Startup (contractor cost)	\$ 11,692	\$ 11,026	\$ 1,232	\$ 729	\$ 1,172	\$ 7,821	\$ 72	\$ -	\$ -	\$ -
15	Outside Services:	\$ 413,150	\$ 413,816	\$ 32,469	\$ 61,000	\$ 70,342	\$ 74,635	\$ 70,051	\$ 52,947	\$ 26,186	\$ 26,186
16	Program Subtotal	\$ 424,842	\$ 424,842	\$ 33,701	\$ 61,729	\$ 71,513	\$ 82,456	\$ 70,124	\$ 52,947	\$ 26,186	\$ 26,186
17											
18	Contractor Expenses (DNV GL) Total	\$ 1,077,982	\$ 1,077,982	\$ 87,941	\$ 186,162	\$ 183,184	\$ 188,384	\$ 173,351	\$ 125,096	\$ 66,931	\$ 66,931
19											
20	NorthWestern Energy Expenses										
21	Rebates	\$ 633,300	\$ 1,075,637	\$ 100,588	\$ 64,345	\$ 86,223	\$ 63,380	\$ 164,712	\$ 143,187	\$ 203,375	\$ 249,825
22	Admin/non-labor (Travel, office supplies, etc.)	\$ 8,000	\$ 2,616	\$ 520	\$ 3	\$ -	\$ 7	\$ 1,289	\$ 796	\$ -	\$ -
23	Advertising	\$ 267,550	\$ 16,825	\$ 5,945	\$ 2,598	\$ -	\$ 2,778	\$ 2,655	\$ 2,849	\$ -	\$ -
24	NorthWestern Energy Expenses Total	\$ 908,850	\$ 1,095,077	\$ 107,053	\$ 66,945	\$ 86,223	\$ 66,166	\$ 168,656	\$ 146,833	\$ 203,375	\$ 249,825
25	Totals	\$ 1,986,832	\$ 2,173,059	\$ 194,995	\$ 253,108	\$ 269,407	\$ 254,550	\$ 342,007	\$ 271,929	\$ 270,307	\$ 316,757
26											
27	NorthWestern South Dakota DSM Program Budget (extension approved June 23, 2016) vs. Spending July 1, 2015 – January 31, 2017										
28	(Dec. '16 & Jan. '17 Estimated)										
29	Electric										
30		Electric 2015-16 Budget (w/ Extension)	Electric Spend 2015-16 (Actual 07/01/15 - 11/30/16, Est. 12/01/16 - 01/31/17)	2015		2016				2017	
31				July thru Sept	Oct thru Dec	Jan thru Mar	Apr thru June	July thru Sept	Oct thru Nov	Dec (Est.)	Jan (Est.)
32	Contractor Expenses (DNV GL)										
33	Residential Audit Program										
34	Program Startup (contractor cost):										
35	Two vehicles (approximate, at cost)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
36	RECAP & Database Development (T&M, not to exceed)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
37	In-home audits	\$ 326,570	\$ 326,570	\$ 27,120	\$ 62,217	\$ 55,836	\$ 52,964	\$ 51,614	\$ 36,074	\$ 20,373	\$ 20,373
38	Program Subtotal	\$ 326,570	\$ 326,570	\$ 27,120	\$ 62,217	\$ 55,836	\$ 52,964	\$ 51,614	\$ 36,074	\$ 20,373	\$ 20,373
39	Residential/Commercial Electric & Natural Gas Rebate Programs										
40	Program Startup (contractor cost)	\$ 8,184	\$ 7,718	\$ 863	\$ 510	\$ 820	\$ 5,475	\$ 51	\$ -	\$ -	\$ -
41	Outside Services:	\$ 289,205	\$ 289,671	\$ 24,175	\$ 48,140	\$ 56,650	\$ 58,575	\$ 53,913	\$ 32,724	\$ 7,747	\$ 7,747
42	Program Subtotal	\$ 297,389	\$ 297,389	\$ 25,038	\$ 48,650	\$ 57,470	\$ 64,050	\$ 53,964	\$ 32,724	\$ 7,747	\$ 7,747
43											
44	Contractor Expenses (DNV GL) Total	\$ 623,959	\$ 623,959	\$ 52,158	\$ 110,867	\$ 113,306	\$ 117,014	\$ 105,578	\$ 68,798	\$ 28,119	\$ 28,119
45											
46	NorthWestern Energy Expenses										
47	Rebates	\$ 537,970	\$ 985,242	\$ 96,743	\$ 61,429	\$ 73,702	\$ 52,215	\$ 107,125	\$ 141,664	\$ 202,539	\$ 249,825
48	Admin/non-labor (Travel, office supplies, etc.)	\$ 4,000	\$ 1,327	\$ 279	\$ 2	\$ -	\$ 4	\$ 644	\$ 398	\$ -	\$ -
49	Advertising	\$ 167,110	\$ 8,589	\$ 3,124	\$ 1,299	\$ -	\$ 1,389	\$ 1,327	\$ 1,450	\$ -	\$ -
50	NorthWestern Energy Expenses Total	\$ 709,080	\$ 995,158	\$ 100,146	\$ 62,730	\$ 73,702	\$ 53,607	\$ 109,097	\$ 143,512	\$ 202,539	\$ 249,825
51	Totals	\$ 1,333,039	\$ 1,619,118	\$ 152,304	\$ 173,597	\$ 187,008	\$ 170,621	\$ 214,675	\$ 212,311	\$ 230,658	\$ 277,945
52											
53	NorthWestern South Dakota DSM Program Budget (extension approved June 23, 2016) vs. Spending July 1, 2015 – January 31, 2017										
54	(Dec. '16 & Jan. '17 Estimated)										
55	Natural Gas										
56		Natural Gas 2015-16 Budget (w/ Extension)	Natural Gas Spend 2015-16 (Actual 07/01/15 - 11/30/16, Est. 12/01/16 - 01/31/17)	2015		2016				2017	
57				July thru Sept	Oct thru Dec	Jan thru Mar	Apr thru June	July thru Sept	Oct thru Nov	Dec (Est.)	Jan (Est.)
58	Contractor Expenses (DNV GL)										
59	Residential Audit Program										
60	Program Startup (contractor cost):										
61	Two vehicles (approximate, at cost)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
62	RECAP & Database Development (T&M, not to exceed)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
63	In-home audits	\$ 326,570	\$ 326,570	\$ 27,120	\$ 62,217	\$ 55,836	\$ 52,964	\$ 51,614	\$ 36,074	\$ 20,373	\$ 20,373
64	Program Subtotal	\$ 326,570	\$ 326,570	\$ 27,120	\$ 62,217	\$ 55,836	\$ 52,964	\$ 51,614	\$ 36,074	\$ 20,373	\$ 20,373
65	Residential/Commercial Electric & Natural Gas Rebate Programs										
66	Program Startup (contractor cost)	\$ 3,508	\$ 3,308	\$ 370	\$ 219	\$ 352	\$ 2,346	\$ 22	\$ -	\$ -	\$ -
67	Outside Services:	\$ 123,945	\$ 124,145	\$ 8,293	\$ 12,860	\$ 13,692	\$ 16,060	\$ 16,138	\$ 20,223	\$ 18,439	\$ 18,439
68	Program Subtotal	\$ 127,453	\$ 127,453	\$ 8,663	\$ 13,079	\$ 14,043	\$ 18,406	\$ 16,160	\$ 20,223	\$ 18,439	\$ 18,439
69											
70	Contractor Expenses (DNV GL) Total	\$ 454,023	\$ 454,023	\$ 35,783	\$ 75,295	\$ 69,879	\$ 71,370	\$ 67,774	\$ 56,298	\$ 38,812	\$ 38,812
71											
72	NorthWestern Energy Expenses										
73	Rebates	\$ 95,330	\$ 90,395	\$ 3,846	\$ 2,915	\$ 12,521	\$ 11,166	\$ 57,587	\$ 1,524	\$ 836	\$ -
74	Admin/non-labor (Travel, office supplies, etc.)	\$ 4,000	\$ 1,289	\$ 241	\$ 2	\$ -	\$ 4	\$ 644	\$ 398	\$ -	\$ -
75	Advertising	\$ 100,441	\$ 8,236	\$ 2,821	\$ 1,299	\$ -	\$ 1,389	\$ 1,327	\$ 1,399	\$ -	\$ -
76	NorthWestern Energy Expenses Total	\$ 199,771	\$ 99,919	\$ 6,908	\$ 4,216	\$ 12,521	\$ 12,558	\$ 59,559	\$ 3,321	\$ 836	\$ -
77	Totals	\$ 653,793	\$ 553,942	\$ 42,691	\$ 79,511	\$ 82,400	\$ 83,929	\$ 127,333	\$ 59,619	\$ 39,648	\$ 38,812
78											