

|                                                                     | Current Rebate Amount | Proposed Rebate Amount |
|---------------------------------------------------------------------|-----------------------|------------------------|
| <b>Air Conditioning Control</b>                                     |                       |                        |
| Resd Cool Savings New Participants                                  | -                     | -                      |
| Resd Installed Cool Savings Past Year Participants                  | -                     | -                      |
| Resd Short-Duration Controlled Rates Participants                   |                       |                        |
| <b>Total Program</b>                                                | <b>\$0.00</b>         | <b>\$0.00</b>          |
| <b>Home Lighting</b>                                                |                       |                        |
| Resd Retail LED Bulbs - Per Unit                                    | \$1.54                | \$1.69                 |
| Resd Hardwired Indoor LED Retrofit Per Project                      | \$15.30               | \$322.50               |
| Resd Hardwired Indoor LED New Construction Per Project              | \$18.63               | \$184.90               |
| Resd Hardwired Outdoor LED Retrofit Per Project                     | \$114.60              | \$79.94                |
| Resd Hardwired Outdoor LED New Construction Per Project             | \$15.00               | \$41.78                |
| <b>Total Program</b>                                                | <b>\$13,381.10</b>    | <b>\$18,000.00</b>     |
| <b>Home Heating and Cooling</b>                                     |                       |                        |
| Resd Energy Star AC Unit                                            | \$100.00              | \$50.00                |
| Resd Energy Star AC Unit Quality Installation                       | \$50.00               | \$100.00               |
| Resd Energy Star AC Unit Tune Up                                    | \$75.00               | \$50.00                |
| Resd Heat Pump Unit Tune Up                                         | \$150.00              | \$150.00               |
| Resd Heat Pump Quality Installation Per Ton                         | \$200.00              | \$200.00               |
| Resd Pre-Heating Domestic Hot Water Per Ton                         | \$100.00              | \$200.00               |
| Resd Energy Recovery Ventilation -NEW                               | N/A                   | \$500.00               |
| Resd Air to Water Heat Pump Per Ton                                 | \$800.00              | \$1,200.00             |
| Resd Window Heat Pump Unit - NEW                                    | N/A                   | \$200.00               |
| Resd Packaged Terminal Per Ton - NEW                                | N/A                   | \$200.00               |
| Resd Standard Air Source Heat Pump Per Ton                          | \$300.00              | \$400.00               |
| Resd Cold Climate Heat Pump (Ducted) Per Ton                        | \$700.00              | \$1,000.00             |
| Resd Cold Climate Heat Pump (Ductless) Per Ton                      | \$500.00              | \$800.00               |
| Resd Geothermal Heat Pump Per Ton                                   | \$1,100.00            | \$1,400.00             |
| <b>Total Program</b>                                                | <b>\$125,600.00</b>   | <b>\$119,000.00</b>    |
| <b>Smart Thermostat</b>                                             |                       |                        |
| Resd Tier 2 Thermostat - Electric Heating                           | \$100.00              | \$75.00                |
| Resd Tier 2 Thermostat - Cooling Only                               | \$35.00               | \$50.00                |
| Resd Tier 3 Thermostat - Line Voltage - Heating Only                | \$100.00              | \$75.00                |
| Resd Tier 3 Thermostat - Electric Heating                           | \$150.00              | \$75.00                |
| Resd Tier 3 Thermostat - Cooling Only                               | \$50.00               | \$50.00                |
| <b>Total Program</b>                                                | <b>\$5,000.00</b>     | <b>\$2,750.00</b>      |
| <b>Drive Power</b>                                                  |                       |                        |
| Comm HVAC or Seasonal Fan ASD - Per Unit                            | \$150.00              | \$150.00               |
| Comm Process or Year-Round Fan ASD - Per Unit                       | \$536.78              | \$536.84               |
| Comm Totally-Enclosed Motor - Per Unit                              | \$350.00              | \$350.00               |
| Comm Open Drip-Proof Motor - Per Unit                               | \$350.00              | \$350.00               |
| Comm Electronically Commutated Fan Motor - Per Unit - NEW           | N/A                   | \$90.00                |
| Comm Electronically Commutated Circulator Motor - Per Unit          | \$80.71               | \$70.00                |
| Comm Explosion-Proof Motor - Per Unit                               | \$350.00              | \$350.00               |
| Comm High Volume Low Speed Fan - Per Unit - NEW                     | N/A                   | \$225.00               |
| Comm Hand Dryer Motor - Per Unit - NEW                              | N/A                   | \$250.00               |
| <b>Total Program</b>                                                | <b>\$69,000.00</b>    | <b>\$97,000.00</b>     |
| <b>Commercial Heating and Cooling</b>                               |                       |                        |
| Comm Heat Pump Quality Installation Per Ton                         | \$200.00              | \$200.00               |
| Comm Energy Star AC Quality Installation - Per Unit - NEW           | N/A                   | \$100.00               |
| Comm Energy Star AC Unit Tune Up - Per Ton - NEW                    | N/A                   | \$25.00                |
| Comm Heat Pump Unit Tune Up - Per Ton - NEW                         | N/A                   | \$50.00                |
| Comm Pre Heating Domestic Hot Water - Per Ton                       | \$100.00              | \$200.00               |
| Comm Energy Recovery Ventilation -Per Unit - NEW                    | N/A                   | \$200.00               |
| Comm ERV - HRV - Demand Control Ventilation - Per Unit - NEW        | N/A                   | \$50.00                |
| Comm Heat Pump Water Heater - Per Ton - NEW                         | N/A                   | \$500.00               |
| Comm Air to Water Heat Pump Per Ton                                 | \$800.00              | \$1,200.00             |
| Comm Packaged Terminal Per Ton - NEW                                | N/A                   | \$200.00               |
| Comm Smart Thermostat - Per Unit - NEW                              | N/A                   | \$75.00                |
| Comm Standard Air Source Heat Pump Per Ton                          | \$300.00              | \$400.00               |
| Comm Cold Climate Heat Pump (Ducted) Per Ton                        | \$700.00              | \$1,000.00             |
| Comm Cold Climate Heat Pump (Ductless) Per Ton                      | \$500.00              | \$800.00               |
| Comm Geothermal Heat Pump Per Ton                                   | \$900.00              | \$1,400.00             |
| <b>Total Program</b>                                                | <b>\$112,500.00</b>   | <b>\$109,000.00</b>    |
| Comm Exit Fixture Lighting Retro - Per Unit                         | \$85.63               | \$50.00                |
| Comm Hard Wired Indoor Lighting Retro - Per Project                 | \$2,437.50            | \$1,032.50             |
| Comm Hard Wired Outdoor Lighting Retro - Per Project                | \$198.11              | \$237.00               |
| Comm Lamp Linear Lighting Retro - Per Project                       | \$1,077.00            | \$333.00               |
| Comm Screw In Lighting Indoor Retro - Per Project                   | \$94.35               | \$185.95               |
| Comm Screw In Lighting Outdoor Retro - Per Project                  | \$12.25               | \$7.90                 |
| Comm Motion Sensor Lighting Retro - Per Unit                        | \$731.73              | \$52.50                |
| Comm Motion Sensor Lighting New Construction - Per Unit             | \$11.00               | \$70.00                |
| Comm Hard Wired Indoor Lighting New Construction - Per Project      | \$414.73              | \$403.16               |
| Comm Hard Wired Outdoor Lighting New Construction - Per Project     | \$31.83               | \$75.03                |
| Comm Screw In Lamps Indoor Lighting New Construction - Per Project  | \$57.25               | \$48.86                |
| Comm Screw In Lamps Outdoor Lighting New Construction - Per Project | \$17.42               | \$11.22                |
| Comm High Wattage New Construction 100 to 149 - Per Unit - NEW      | N/A                   | \$55.00                |
| Comm High Wattage New Construction 150 to 199 - Per Unit - NEW      | N/A                   | \$85.00                |
| Comm High Wattage New Construction 200 to 249 - Per Unit - NEW      | N/A                   | \$115.00               |
| Comm High Wattage New Construction 250 to 299 - Per Unit - NEW      | N/A                   | \$130.00               |
| Comm High Wattage New Construction 300 and Above - Per Unit - NEW   | N/A                   | \$165.00               |
| <b>Total Program</b>                                                | <b>\$90,000.00</b>    | <b>\$49,457.49</b>     |