



Forward Sioux Falls
 200 N. Phillips Ave., Suite 200
 Sioux Falls, SD 57104-6058
 (605) 336-1620

Invoice
 203822

Invoice Date: 01/06/2025
ID: 655

Eric Pauli
 Xcel Energy
 500 W. Russell St.
 Sioux Falls, SD 57104

Description	Qty	Rate	Amount
Forward Sioux Falls 2026 Pledge Amount Due 03/01/2025 through 02/28/2026	1	40,000.00	40,000.00

A direct investment in Forward Sioux Falls should be deductible as a trade or business expense, if ordinary and necessary in the conduct of business. Forward Sioux Falls is a joint-venture of the Greater Sioux Falls Chamber of Commerce and the Sioux Falls Development Foundation, both of which qualify as tax exempt organizations under section 501(c)6 of the Internal Revenue code. It is important that you seek the counsel of a qualified tax consultant regarding the deductibility of your investment.

Total:	40,000.00
Amt Paid:	0.00
Balance Due:	40,000.00

ID	Invoice	Invoice Date	Total Due	Total Payment Enclosed
655	203822	01/06/2025	\$40,000.00	\$

Eric Pauli
 Xcel Energy
 500 W. Russell St.
 Sioux Falls, SD 57104

Make checks payable to:
 Forward Sioux Falls
 200 N. Phillips Ave., Suite 200
 Sioux Falls, SD 57104-6058



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1010002921
56-382/412

Date 01/21/2025

\$40,000.00 USD

Pay FORTY THOUSAND ***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The Order Of FORWARD SIOUX FALLS
200 N PHILLIPS AVE STE 200
SIOUX FALLS SD 57104-6058

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Check No.	Date
FORWARD SIOUX FALLS	2002774	1010002921	01/21/2025
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900001914	655	0.00	\$40,000.00
Pymt.Comment: FORWARD SFALLS ED DUES - CK TO ERIC @ SFSC			

03991788

Sioux Metro Growth Alliance

196 E 6th St, Ste 200
Sioux Falls, SD 57104
+16056797149
tylert@siouxmetro.com
www.siouxmetro.com



INVOICE

BILL TO
Xcel Energy
500 West Russel Street
Sioux Falls, SD 57104

INVOICE 315
DATE 01/22/2025
TERMS Net 30
DUE DATE 02/21/2025

ACTIVITY	DESCRIPTION	AMOUNT
Corporate Partnership	2025 Membership - Platinum Partner	32,000.00

Thank you for your support of the Sioux Metro!

BALANCE DUE

\$32,000.00



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1101033959
56-382/412

Date 02/04/2025



\$32,000.00 USD

Pay THIRTY-TWO THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The SIOUX METRO GROWTH ALLIANCE
Order 196 E 6TH ST STE 200
Of SIOUX FALLS SD 57104-5955

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
SIOUX METRO GROWTH ALLIANCE	2024793	1101033959	02/04/2025
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900001337	315	0.00	\$32,000.00
Pynt.Comment: SMGA ANNUAL ECON DVL DUES - CK TO ERIC @ SFSC			

04012528



Innovative Business Lending Solutions

August 13, 2025

Eric Pauli
Community Relations Manager
Xcel Energy
500 W. Russell Street
Sioux Falls, SD 57104

Invoice #:	2025-17
Amount:	\$10,000.00
Description:	2025 Annual Investment
Total Due.....	\$10,000.00

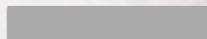
500 N. Western Ave., Ste. 100 • Sioux Falls, SD 57104 • (P) 605.367.5390 • (F) 605.367.5394 • lynne@secog.org

President & CEO: Lynne Keller Forbes

BOARD OF DIRECTORS: Michael Gray, President (Sioux Falls).
Jeremy Keizer, Vice President (Sioux Falls); Bryan Hakeman, Secretary/Treasurer (Sioux Falls).
Autumn Kaufhold, Director (Sioux Falls); Eric Kerkvliet, Director (Sioux Falls)

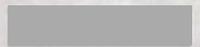


Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1010014211
56-382/412

Date 08/19/2025



\$10,000.00 USD

Pay TEN THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The SOUTHEASTERN DEVELOPMENT FOUNDATION
Order 500 N WESTERN AVE STE 100
Of SIOUX FALLS SD 57104-2017

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
SOUTHEASTERN DEVELOPMENT FOUNDATION	2006937	1010014211	08/19/2025
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900011913	2025-17	0.00	\$10,000.00
Pymt.Comment: ECON DEVL GRANT SEDF - CK TO ERIC @ SFSC			

04417680

Invoice

**South Dakota Small Business Development Center
USD Beacom School of Business
4600 W Nobel St., Suite 122
Sioux Falls, SD 57107**

TAX ID: 46-6000364

TO:

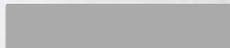
Eric Pauli Xcel Energy 500 W. Russell Street PO Box 988 Sioux Falls, SD 57101	Invoice #: 2025-0001 Invoice Date: 13 August 2025
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Qty.	Description of Merchandise or Service	Amount
	Xcel Energy 2025 Support for: SD SBDC (No funds from this request will be used for lobbying.)	\$10,000
Total Amount Due		\$10,000

Please make check payable to: **USD Foundation**
414 E. Clark Street
Vermillion, SD 57069



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1010014214
56-382/412

Date 08/19/2025



\$10,000.00 USD

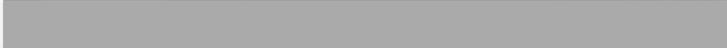
Pay TEN THOUSAND*****

DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The USD FOUNDATION
Order 414 E CLARK ST
Of VERMILLION SD 57069-2307

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee
USD FOUNDATION

Vendor ID 2007894
Check No. 1010014214

Date
08/19/2025

Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900009588	2025-0001	0.00	\$10,000.00
Pymt.Comment: ED GRANT FOR SBDC - CK TO ERIC @ SFSC			

04417683



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1010002922
56-382/412

Date 01/21/2025



\$1,500.00 USD

Pay ONE THOUSAND FIVE HUNDRED***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The GOVERNORS OFFICE OF ECONOMIC DEVELOPMENT
Order 711 E WELLS AVE
Of PIERRE SD 57501-3398

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
GOVERNORS OFFICE OF ECONOMIC	2003025	1010002922	01/21/2025
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900001523	2025-17	0.00	\$1,500.00
Pynt.Comment: GOED CONFERENCE ED SPONSOR - CK TO ERIC @ SFSC			

03991789



Invoice
 15628

Sioux Falls Development Foundation
 200 N. Phillips Ave.
 Suite #101
 Sioux Falls, SD 57104

Invoicing Date: 08/26/2025
Member ID: 5532
Invoice Due: 08/26/2025

Mr. Eric Pauli CEM
 Xcel Energy
 PO Box 988
 Sioux Falls, SD 57101

Description	Qty	Rate	Amount
SFDF Dues 09/01/2025 to 08/31/2026	1.00	1,500.00	1,500.00

Total:	1,500.00
Amt Paid:	0.00
Balance Due:	1,500.00

Member ID	Invoice	Due Date	Total Due	Total Payment Enclosed
5532	15628	08/26/2025	\$1,500.00	\$

Please verify address and provide corrections

Mr. Eric Pauli CEM
 Xcel Energy
 PO Box 988
 Sioux Falls, SD 57101

Correct Address

Make checks payable to:

Sioux Falls Development Foundation
 200 N. Phillips Ave.
 Suite #101
 Sioux Falls, SD 57104

MasterCard Visa Discover American Express

Card No. _____ Exp. Date _____ Signature _____ Sec. Code _____



Invoice
15628

Sioux Falls Development Foundation
200 N. Phillips Ave.
Suite #101
Sioux Falls, SD 57104

Invoicing Date: 08/26/2025
Member ID: 5532
Invoice Due: 08/26/2025

Mr. Eric Pauli CEM
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

Description	Qty	Rate	Amount
SFDF Dues 09/01/2025 to 08/31/2026	1.00	1,500.00	1,500.00
Payment - Thank You CK#			-1,500.00

Total:	1,500.00
Amt Paid:	-1,500.00
Balance Due:	0.00

Member ID	Invoice	Due Date	Total Due	Total Payment Enclosed
5532	15628	08/26/2025	\$0.00	\$

Please verify address and provide corrections

Mr. Eric Pauli CEM
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

Correct Address

Make checks payable to:

Sioux Falls Development Foundation
200 N. Phillips Ave.
Suite #101
Sioux Falls, SD 57104

MasterCard Visa Discover American Express

Card No. Exp. Date Signature Sec. Code



XCEL ENERGY 2025 ECONOMIC DEVELOPMENT GRANTS

Xcel Energy is dedicated to the communities we serve by supporting local economic development efforts. We know that our success is directly related to the health and vitality of the communities we serve, and we make every effort to improve the quality of life by investing in them. In 2025, we will award several Economic Development Grants to communities that have an innovative economic development project. We encourage your community to submit an application. The deadline is Tuesday, September 2, 2025. Please note that each community is only eligible to apply for one grant per calendar year. All applicants, successful or unsuccessful, will be contacted and informed of their application status.

Submit to:
Xcel Energy, Economic Development Program
Attn: Eric Pauli
500 West Russell Street
Sioux Falls, SD 57104

OR

eric.pauli@xcelenergy.com

For more information please contact:
Eric Pauli
Xcel Energy
Community Relations Manager
C: 605-321-6006

About Xcel Energy

Xcel Energy (NASDAQ: XEL) provides the energy that powers millions of homes and businesses across eight Western and Midwestern states. Headquartered in Minneapolis, the company is an industry leader in responsibly reducing carbon emissions and producing and delivering clean energy solutions from a variety of renewable sources at competitive prices. For more information, visit xcelenergy.com or follow us on [X, formerly known as Twitter](#), and [Facebook](#).

Invoice #3

Application Form

Date:8/27/25

Name of community: ____City of Carthage

Contact name: Kathy Faber, Finance Officer

Address: PO Box 151, Carthage SD 57323

Phone: cell 605-579-0322

Email: carthagecity@alliancecom.net

Total amount requested: \$5000.00 Total cost of project: \$35,000_plus installation cost

Number of jobs created: possibly 2

Other sources of funding: Camping income, City Coffers Amount: \$30,000

Community project description:

Purchase and installation of new storm/ safety warning siren with battery backup. Said siren to be audible at both campgrounds run by the city. Lake Carthage lakeside use area and Carthage City park on the Redstone creek.

Benefit to Community:

Campers and community members would feel safer during storm season. Early warnings could be delivered in a safe manner. The city could see an increase in campers, because the fear of being without a way to know dangerous storms are in the area would be relieved.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1010015014
56-382/412

Date 09/09/2025

\$5,000.00 USD

Pay FIVE THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The CITY OF CARTHAGE
Order PO BOX 151
Of CARTHAGE SD 57323-0151

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Check No.	Date
CITY OF CARTHAGE	2034713	1010015014	09/09/2025
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900010728	3	0.00	\$5,000.00
Pymt.Comment: CITY OF CARTHAGE ED GRANT - CK TO ERIC @ SFSC			

04444680

Invoice #4

Application Form

Date:9-15-25

Name of community: Monroe SD

Contact name: Troy Mellon

Address: PO Box 721, Parker, SD 57053

Phone: 605-359-0971

Email: troy@monroe-southdakota.co

Total amount requested: \$ 5000 Total cost of project: \$ 6000

Number of jobs created: 0

Other sources of funding: Budget Amount: \$ 1000

Community project description:

Put new service and lights on The Ball Field
For kids to play and for wedding and
anniversaries parties

Benefit to Community:

To make our Ball Field more useable



XCEL ENERGY 2025 ECONOMIC DEVELOPMENT GRANTS

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Submit to:
Xcel Energy, Economic Development Program
Attn: Eric Pauli
500 West Russell Street
Sioux Falls, SD 57104

OR

eric.pauli@xcelenergy.com

For more information please contact:
Eric Pauli
Xcel Energy
Community Relations Manager
C: 605-321-6006

About Xcel Energy

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Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1010015513
56-382/412

Date 09/23/2025

\$5,000.00 USD

Pay FIVE THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The TOWN OF MONROE
Order PO BOX 721
Of PARKER SD 57053-0721

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Check No.	Date
TOWN OF MONROE	2034899	1010015513	09/23/2025
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900012323	4	0.00	\$5,000.00

Pynt.Comment: TOWN OF MONROE ED GRANT - CK TO ERIC @ SFSC

04464485



XCEL ENERGY 2025 ECONOMIC DEVELOPMENT GRANTS

Xcel Energy is dedicated to the communities we serve by supporting local economic development efforts. We know that our success is directly related to the health and vitality of the communities we serve, and we make every effort to improve the quality of life by investing in them. In 2025, we will award several Economic Development Grants to communities that have an innovative economic development project. We encourage your community to submit an application. The deadline is Tuesday, September 2, 2025. Please note that each community is only eligible to apply for one grant per calendar year. All applicants, successful or unsuccessful, will be contacted and informed of their application status.

Submit to:
Xcel Energy, Economic Development Program
Attn: Eric Pauli
500 West Russell Street
Sioux Falls, SD 57104

OR

eric.pauli@xcelenergy.com

For more information please contact:
Eric Pauli
Xcel Energy
Community Relations Manager
C: 605-321-6006

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Invoice # 1

Application Form

Date: 8-4-25

Name of community: ___Town of Ramona_____

Contact name:

Logan DeRungs – Ramona Amateur Baseball
Meegan Stewart – Ramona Town Financial Secretary

Address: ___PO Box 37, Ramona SD, 57054_____

Phone: _605-480-2442_

Email: logan.derungs@k12.sd.us

Phone: _605-270-1185_

Email: townoframona@alliancecom.net

Total amount requested: \$_5,000_____ Total cost of project: \$__30,500.00_____

Number of jobs created: ___NA_____

Other sources of funding:

__Sioux Valley Energy Grants (Operation Round-Up & Revive) _ Amount: \$_6,500.00_

__Private Donation_____ Amount: \$_4,000.00_

__Minnesota Twins Fields for Kids Matching Grant_____ Amount: \$ 10,000__

Community project description:

DeRungs Memorial Field Project

Completed:

- Extend the infield to be playable with 90' base paths.
- Purchase a portable pitcher's mound so those teams who need a mound have one, but it can be easily removed for games of teams that do not utilize a mound.
- Purchase agrilime to fill in where the sod was (see #1 above).
- Relocate crow's nest from centerfield (currently in-play) to behind home plate fence. This will include wiring/electrical.
- Purchase new set of base plugs for 90' bases.
- Install new fence posts and fence
- Install new batting cage and net

Remaining To Do/Wishlist

- Purchase and install netting and well pipe (must be welded) behind home plate to help stop foul balls and make the viewing experience safer.
- Miscellaneous field maintenance tools/supplies
 - Chalk, pumps rakes, clay, agrilime, etc.
- Concrete our batting cage floor.
- Reinforce batting cage (netting and hardware).
- Purchase agrilime for infield (fill in low spots and areas that need more attention).
- Storage container/shed for portable mound/gameday supplies.
- Clay bricks to reinforce the batter's box
- Portable toilet rental.

Benefit to Community:

The funds will be used to continue the transformation of DeRungs Memorial Field. Last season was a successful one but there is more work to be done.

By completing this project, we would have the potential to host 14u and 16u VFW, American Legion, SD HS Baseball and Amateur Baseball (the team based out of Ramona is the Ramona Express and we compete in the EDL).

Having a home field would be great for all our teams. It would also bring people to the community and that would help create revenue for businesses in town.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1010014486
56-382/412

Date 08/26/2025

\$5,000.00 USD

Pay FIVE THOUSAND*****

DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The TOWN OF RAMONA
Order PO BOX 37
Of RAMONA SD 57054-0037

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Check No.	Date
TOWN OF RAMONA	2034546	1010014486	08/26/2025
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900010618	1	0.00	\$5,000.00
Pymt.Comment: ED GRANT RAMONA BALLPARK - CK TO ERIC @ SFSC			

04428597



XCEL ENERGY 2025 ECONOMIC DEVELOPMENT GRANTS

Xcel Energy is dedicated to the communities we serve by supporting local economic development efforts. We know that our success is directly related to the health and vitality of the communities we serve, and we make every effort to improve the quality of life by investing in them. In 2025, we will award several Economic Development Grants to communities that have an innovative economic development project. We encourage your community to submit an application. The deadline is Tuesday, September 2, 2025. Please note that each community is only eligible to apply for one grant per calendar year. All applicants, successful or unsuccessful, will be contacted and informed of their application status.

Submit to:
Xcel Energy, Economic Development Program
Attn: Eric Pauli
500 West Russell Street
Sioux Falls, SD 57104

OR

eric.pauli@xcelenergy.com

For more information please contact:
Eric Pauli
Xcel Energy
Community Relations Manager
C: 605-321-6006

About Xcel Energy

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Invoice #2

Application Form

Date: 06.27.25

Name of community: CITY OF TEA, SD

Contact name: JUSTIN WEILAND, CITY ADMINISTRATOR

Address: 600 E 1st Street, PO Box 128 – Tea, SD 57064

Phone: 605.498.5195

Email: cityadmin@teasd.org

Total amount requested: \$5,000 Total cost of project: \$103,000

Number of jobs created: No Jobs but will support, business and economic growth in Tea.

Other sources of funding: City of Tea and Tea Chamber Amount: \$95,000 City of Tea. \$5,000 Tea Chamber

Community project description:

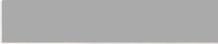
The City of Tea in collaboration with the Tea Chamber for Development is partnering to install a digital sign to serve the community and chamber businesses. The sign will be placed within a high traffic area in the median of Gateway Avenue east of the Heritage Avenue intersection. The final budget for this community digital sign is \$103,000. \$83,000 (Sign), \$16,000 (Electrical), \$3,000 (Stone Facia) \$2,000 (Boulders for protection). The City budgeted \$90,000 and is seeking partners to close the gap in funding.

Benefit to Community:

The intent of the digital sign is to promote community activities, events and gatherings. Events like Tea Pot Days, Lions Pancake Feeds, Summer Recreation Program sign up, VFW fundraisers, etc...will be promoted on this community board. The digital sign will also be utilized as promotional tool for Chamber member business to promote their business. Therefore, it serves a two-fold purpose of promoting shopping and doing business locally as well as informing our residents of community related events. The Chamber board will manage the content of the sign. The Chamber intends to utilize the sign as a membership benefit within their tiers of membership. The high profile location of this sign will be an effective way of communicating these community events and local business promotions.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1010014215
56-382/412

Date 08/19/2025



\$5,000.00 USD

Pay FIVE THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The CITY OF TEA
Order 600 E 1ST ST
OF TEA SD 57064

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
CITY OF TEA	2009155	1010014215	08/19/2025
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900009829	2	0.00	\$5,000.00
Pymt.Comment: ED GRANT - CITY OF TEA SIGN - CK TO ERIC @ SFSC			

04417684



200 N. Phillips Ave., Suite 200
Sioux Falls, SD 57104-6058
(605) 373-2008
forwardsiouxfalls.com

February 6, 2026

Eric Pauli
Xcel Energy
500 West Russell St.
Sioux Falls, SD 57104

Dear Eric,

Forward Sioux Falls recognizes and deeply appreciates Xcel Energy's continued \$40,000 financial investment in 2025 to support economic development efforts within the Sioux Falls area. No portion of this investment was used for lobbying expenses/purposes.

Forward Sioux Falls initiatives taking place in 2025 continued to impact our region's economy. Fourteen talent and workforce programs made nearly 15,000 direct workforce connections for students and employees. In economic development, Sioux Falls saw millions in infrastructure developments and capital investments, new job creation, and the initiation of twelve new projects. To date, Foundation Park has 13 tenants, the largest of these include Amazon, FedEx Ground, FedEx Freight, Lineage Logistics, Owens & Minor, Avera Health, and CJ Schwan's.

Air service, another significant area of focus for Forward Sioux Falls, continues to contribute to a growing economy as our regional airport continues to serve both leisure and business travelers alike and is currently undergoing a major expansion. Startup Sioux Falls, which empowers founders and ignites innovation, served more than 3,500 people through business accelerator programming, mentorship, resource navigation and other events.

We are so appreciative of Xcel Energy's generous investment in Forward Sioux Falls and are fortunate to partner with an organization that shares a vision to bring a substantial return on investment to our city and region.

A handwritten signature in black ink that reads 'Brittany Hanson'.

Brittany Hanson
Program Director
Forward Sioux Falls



January 30, 2026

Dear Mr. Eric Pauli,

On behalf of the Sioux Metro Growth Alliance (SMGA), thank you for your investment and continued belief in the future of our region. Your partnership plays a vital role in advancing economic development efforts that strengthen our communities, attract new opportunities, and support sustainable growth across the Sioux Metro area.

In 2025, your organization participated at our **Platinum Partner**. This level of commitment helped SMGA expand its outreach, enhance business recruitment efforts, and provide meaningful value to our partners and stakeholders. We are grateful for the confidence you placed in our mission.

Throughout 2025, Sioux Metro Growth Alliance achieved the following items that your organization helped contribute to in the region, just to name a few:

- Your support helped us in conducting outreach visits, hosting economic development roundtables, and assisting in growth plans with community leadership in our communities in the Sioux Falls Metro.
- You helped us in hosting our fifth (and largest) annual Growth Summit Conference which we hosted in Sioux Falls with an emphasis on energy and how it impacts economic development.
- Worked with dozens of prospects looking to expand or relocate their businesses into the Sioux Metro.
- Organized several community development planning sessions across the region along with maintaining our monthly mayor's meetings to promote collaboration and problem-solving for our 17 regional mayors.

For 2026, your attached renewal notice lists your support at the **Platinum Partner for \$32,000**. I also want to note **that \$0 went towards lobbying efforts in 2025**. This continued support allows us to build on the momentum we've created together and pursue even more ambitious goals for the region. If you're interested in increasing your partnership tier or have any questions regarding renewal, please just let us know. With your involvement, SMGA is better positioned to advocate for the Sioux Metro, tell our story nationally, and deliver tangible results for our communities and investors.

Thank you again for your investment and your trust in SMGA. We are proud to work alongside you and look forward to another year of progress, partnership, and growth!

Sincerely,

A handwritten signature in black ink, appearing to read "Tyler Tordsen", written over a white background.

Tyler Tordsen



Innovative Business Lending Solutions

February 2, 2026

Eric Pauli, Community Relations Manager
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

Dear Eric:

Thank you for providing the South Eastern Development Foundation (SEDF) with a \$10,000 investment to help capitalize the regional revolving loan fund. During COVID, it is so important to have the resources to assist our businesses. In 2025, SEDF approved 25 economic development loans to businesses in SECOG's region, which includes Clay, Lincoln, McCook, Minnehaha, Turner, and Union Counties, that included:

- \$4.17 million in loan volume;
- \$38.3 million leveraged by other funding sources; and
- 187 jobs created or retained in the region.

In order to assist with providing workforce housing, SEDF's non-profit development team developed and sold 19 houses in 2025:

- Governor's Houses (homes to low-income individuals and families) – 5
- "Recycled" Houses (homes that were relocated instead of being demolished) – 12
- Rehabilitated Houses – 2

These 19 homes are making an impact on workforce housing in the region. Xcel Energy's ongoing commitment to SEDF has been a major part of its success, and we appreciate our partnership. No funds from the grant will be used in any lobbying efforts.

Sincerely,

Lynne Keller Forbes
President & CEO

South Eastern Development Foundation
500 N. Western Ave., Suite 100
Sioux Falls, SD 57104
Exempt Corporation – IRS No. 30-0017659

RECEIVED FROM:
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

DATE: February 2, 2026

AMOUNT: \$10,000
DESIGNATION: Economic Development Revolving Loan Fund

SEDF did not provide any goods or services to the donor in return for this contribution.



February 2, 2026

Eric Pauli, Community Relations Manager
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

Dear Eric:

Thank you again for Xcel Energy's ongoing commitment to economic development in our state and region. In particular I want to thank you for your ongoing support of the South Dakota Small Business Development Center Network, which in addition to the SBDC includes the APEX Accelerator and the Small Business Innovation Research Programs.

In calendar year 2025, the SBDC maintained a high level of service, working with 1,014 clients in the past year. Those clients started 78 new businesses, created 800 jobs, and injected \$70.6 MM of new capital into our state's economy.

Federal funding levels continue to remain flat for the SBDC program, making investments from outside partners, such as Xcel, increasingly important. Specifically we have tasked the \$10,000 we receive from Xcel to the support of one of our business advisors in the Sioux Falls office.

You will be glad to know that in the past year, this advisor counseled 123 clients who started 6 new businesses, created or retained 102 jobs and injected over \$28.2MM of new capital into the Sioux Falls MSA, which is the service territory for our Sioux Falls office.

All of the Xcel funds were used to provide direct service and support to the sustainability of the organization and none of the funds were used for lobbying.

Eric, thank you again for Xcel's support and leadership for economic development. We look forward to another great year and our continued partnership with you. As always, please do not hesitate to contact me if we can be of assistance to you or Xcel.

Sincerely,

Mark Slade, State Director
South Dakota Small Business Development Center

4600 W Nobel St., Suite 122 ~ Sioux Falls, SD 57107
Phone 605-275-7576 ~ www.sdbusinesshelp.com



February 2, 2026

Eric Pauli
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

Dear Eric,

The Governor's Office of Economic Development continues to work with communities and businesses to expand and diversify our state's economy.

We saw another successful year. We facilitated 26 new project wins with a total capital investment of nearly \$1 billion.

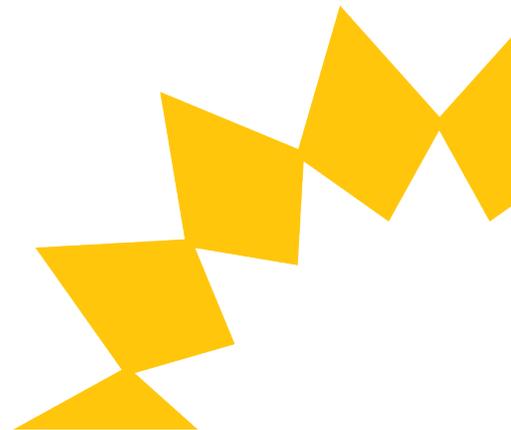
We thank you for your contribution of \$1,500 to help support the Governor's Conference on Economic Development. Your contribution helped to cover expenses associated with the conference, specifically cash prizes to our communities of the year. None of these dollars were used for the purpose of lobbying.

We thank you for your continued partnership with GOED.

Sincerely,

A handwritten signature in black ink that reads "Ann Gesick Johnson". The signature is written in a cursive, flowing style.

Ann Gesick Johnson





February 3, 2026
Eric Pauli
Community Relations Manager, South Dakota
Xcel Energy
500 West Russell Street
Sioux Falls, SD 57104

Eric:

Thank you for your contribution to the Sioux Falls Development Foundation in 2025. We value and appreciate the partnership we have with Xcel which allows us to carry out our mission of economic and workforce development in the region.

In 2025, the Development Foundation accomplished a great deal. I have attached our annual report to our investors highlighting many of these accomplishments. We have continued to market and sell land in our two industrial parks adding to the tax base and job creation goals we have and creating new customers for Xcel. In addition, we have continued to market Sioux Falls and the region through our talent and workforce programs targeting universities, tech schools, regional high schools and multiple electronic talent pipelines.

In 2026, we will continue to work towards accomplishing our new goals and objectives set in the recently completed Forward Sioux Falls IX Campaign. I have also attached the Forward Sioux Falls report as well for reference. The Sioux Falls Development Foundation does not participate in advocacy programs and provides no funding towards public policy development or political advocacy.

Thanks again for your support Eric. We appreciate all you do and look forward to our continuing partnership.

Sincerely,

Bob Mundt
President/CEO

City of Carthage

PO Box 151CARTHAGE SD 57323

E-Mail carthagecity@alliancecom.net

February 6, 2026

Eric Pauli
Xcel Energy
500 West Russell St
Sioux Falls SD 57104

Dear Eric,

Thank you for your support of our community by awarding us an Economic Development grant of five thousand dollars. This grant money was used to help purchase a new storm warning siren and helped to make the visitors to our campgrounds feel safe, knowing they would be notified of extreme weather. Please beware that none of these funds were used for lobbying expenses or purposes.

Once again, thank you for your generous contribution to help keep our community safe.

Sincerely,

Kathy Faber

Kathy Faber, Finance Officer
City of Carthage

From: troy.monroesouthdakota.com
To: [Pauli, Eric M](#)
Subject: Grant money letter
Date: Monday, February 9, 2026 4:22:38 PM

EXTERNAL - STOP & THINK before opening links and attachments.

We appreciate and thank you for the development grant of \$ 5000 we used all but 1100 for our ball park lights and electrical improvement the rest will be used for our community park for more improvements please note no monies were used for lobbying expenses or purposes

Thank you

Troy Melloon
Monroe city counsellman

Council President: Brad McCoy

Email: Brad@MonroeSouthDakota.com

Council Person: Troy Melloon

Email: Troy@MonroeSouthDakota.com

Council Person: Calvin Beil

Email: Calvin@MonroeSouthDakota.com

Finance Officer: NA

Email: financeofficer@monroesouthdakota.com

Finance Officer
PO Box 721
Parker SD 57053

Community Building
300 1st Street
Monroe SD 57047

February 2, 2026

Eric Pauli
Xcel Energy
500 West Russell Street
Sioux Falls, SD 57104

Dear Eric,

We are humbled to receive the support from Xcel. The Economic Development Grant of \$5,000 will be used in our continued renovation projects of DeRungs Memorial Field in Ramona. The funds will be used for: batter's box reinforcement, batting cage concrete pad, and expenses such as chalk, clay, agrilime, netting and hardware. Please note that none of the monies were used for lobbying expense or purposes.

Thanks again for your support and all you do for our community and the surrounding ones. We are excited to spend many nights this summer at the ballpark in our small town.

Sincerely,

Logan J. DeRungs

Logan DeRungs
Ramona Amateur Baseball
Town of Ramona



600 E. 1st St. • PO Box 128
Tea, South Dakota 57064
(605) 498-5195 p
cityadmin@teasd.org

February 7, 2026

Eric Pauli
Xcel Energy
500 West Russell Street
Sioux Falls, SD 57104

Dear Eric,

The City of Tea and the Tea Chamber for Development greatly appreciate your support by awarding an Economic Development Grant in the amount of \$5,000.

The City of Tea worked with our Tea Chamber for Development to use the Xcel Energy funds towards the installation of a digital sign. This digital sign was placed on a highly visible section of roadway in Tea. The sign is utilized as an opportunity to promote community events as well as private business offering throughout our community. This state-of-the-art LED sign is managed by our Chamber as an opportunity to collect revenue for future economic development investments. None of the funds were used for the purpose of lobbying. The sign has been well received and is a great addition to the goals we are trying to accomplish in Tea.

Thank you again! We appreciate your support and contribution to install our digital sign in Tea.

Sincerely,

A handwritten signature in blue ink, appearing to read "Justin Weiland".

Justin Weiland
City Administrator
City of Tea