Line	Description	OTP Proposed Expense Inclusion	Adjustment Factor	Settlement Test Year Expense	South Dakota Amount
	(a)	(b)	(c)	(d)	(e)
1	Otter Tail Proposed Adjustment				$ (154,224)
2	**[PROTECTED DATA BEGINS...**				
3					
4					
5					
6					
7					
8					$ (53,992)
9			**...PROTECTED DATA ENDS]**		
10	Total Incentive Compensation Disallowance				**$ (208,216)**

Sources:

Line 1, column e: Exhibit___(CLP-1), Schedule 11
Lines 3-7, columns b: DR11-16
Lines 3-7, columns c: DR2-9 and Staff workpaper
Lines 3-7, columns : column b * column c
Line 8, column b: sum of lines 3 through 7
Line 8, column d: sum of lines 3 through 7
Line 8, column e: column d - column b
Line 8, column e: column e, line 1 +column e, line 8