

Summary of Revenue Requirement Issues

	Change in Revenue Deficiency	Revenue Deficiency
Otter Tail Proposed Revenue Deficiency		\$ 12,163,372
<u>Adjustments to Otter Tail Proposed Revenue Deficiency:</u>		
Advertising	(5,321)	
Hoot Lake Solar - EAR	-	
Short Term CWIP AFUDC - Traditional	-	
Charitable Administration	-	
Employee Recognition and Gifts	-	
Incentive Compensation	(53,992)	
Organizational Dues	(8,882)	
FERC Dockets EL14-12 and EL15-14	-	
Renewable Energy Credits	(73,200)	
Rider CWIP	-	
FERC Transmission	(1,437)	
Hydroelectric License	-	
Weather Normalization	(547,343)	
Short Term CWIP AFUDC - Test Year	-	
Plant Annualization	(82,043)	
2024 Depreciation Study	-	
Retail Revenue Normalization	(13,595)	
Labor Census and Rates	34,799	
Interest Sync	(98,154)	
Medical/Dental, Pension, OPEB	(45,053)	
Rate Case Expense	(167,923)	
Plant Outage Normalization	(61,321)	
Vegetative Maintenance	(135,899)	
Meter Reading	-	
Rider Roll-In	(234,055)	
Wildfire Mitigation Plan	(4,008)	
Astoria Onsite Fuel Storage	-	
Insurance	-	
Cyber Security	-	
Small Solar Removal	(4,596)	
Employee Benefits Costs	(12,349)	
Bad Debt	(5,369)	
Change in Allocation Factors (as Initially Proposed)	(72,518)	
Additional Change in Allocation Factors Due to Settlement	(1,154,843)	
North Dakota Investment Tax Credit	-	
Materials and Supplies	24,902	
Other Working Capital Updates	80,834	
Cash Working Capital and Tax Collections Available	(73,745)	
Hoot Lake Solar - ADIT	-	
Rate of Return (ROE/Capital Structure/Debt Costs)	(2,939,670)	
South Dakota Gross Receipts Tax	14,273	
Total Revenue Deficiency Change from Company Filed Case:		(2,633,449)
Settlement Revenue Deficiency with Gross Receipts Tax		<u>\$ 9,529,923</u>
Change in Rider Revenues Present to Proposed		(1,892,339)
Total Base Revenue Deficiency		<u>\$ 11,422,262</u>