



Forward Sioux Falls
 200 N. Phillips Ave., Suite 200
 Sioux Falls, SD 57104-6058
 (605) 336-1620

Invoice
 197322

Invoice Date: 01/05/2024
 ID: 655

Eric Pauli
 Xcel Energy
 500 W. Russell St.
 Sioux Falls, SD 57104

Description	Qty	Rate	Amount
Forward Sioux Falls 2026 Pledge Amount Due 03/01/2024 through 02/28/2025	1	40,000.00	40,000.00

A direct investment in Forward Sioux Falls should be deductible as a trade or business expense, if ordinary and necessary in the conduct of business. Forward Sioux Falls is a joint-venture of the Greater Sioux Falls Chamber of Commerce and the Sioux Falls Development Foundation, both of which qualify as tax exempt organizations under section 501(c)6 of the Internal Revenue code. It is important that you seek the counsel of a qualified tax consultant regarding the deductibility of your investment.

Total:	40,000.00
Amt Paid:	0.00
Balance Due:	40,000.00

ID	Invoice	Invoice Date	Total Due	Total Payment Enclosed
655	197322	01/05/2024	\$ 40,000.00	\$

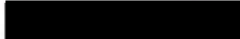
Eric Pauli
 Xcel Energy
 500 W. Russell St.
 Sioux Falls, SD 57104

Make checks payable to:
 Forward Sioux Falls
 200 N. Phillips Ave., Suite 200
 Sioux Falls, SD 57104-6058





Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1001085860
56-382/412



Date 02/06/2024

\$40,000.00 USD

Pay FORTY THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The FORWARD SIOUX FALLS
Order 200 N PHILLIPS AVE STE 200
Of SIOUX FALLS SD 57104-6058

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
FORWARD SIOUX FALLS	2002774	1001085860	02/06/2024
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900002623	197322	0.00	\$40,000.00

Pymt.Comment: ED DUES FORWARD SFALLS - CK TO ERIC @ SFSC

03369713



Sioux Metro Growth Alliance

196 E 6th St, Ste 200
Sioux Falls, SD 57104
(605) 679-7149
tylert@siouxmetro.com
www.sioxmetro.com



INVOICE

BILL TO
Xcel Energy
500 West Russel Street
Sioux Falls, SD 57104

INVOICE 149
DATE 01/03/2024
TERMS Net 30
DUE DATE 02/02/2024

ACTIVITY	DESCRIPTION	AMOUNT
Membership	2024 Membership Dues	32,000.00

BALANCE DUE **\$32,000.00**



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1101033400
56-382/412

Date 02/13/2024

\$32,000.00 USD

Pay THIRTY-TWO THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The SIOUX METRO GROWTH ALLIANCE
Order 196 E 6TH ST STE 200
Of SIOUX FALLS SD 57104-5955

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
SIOUX METRO GROWTH ALLIANCE	2024793	1101033400	02/13/2024
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900001059	149	0.00	\$32,000.00
Pymt.Comment: SMGA ANNUAL ED DUES - CK TO ERIC @ SFSC			

03393222



South Eastern Development Foundation

To: Eric Pauli
Xcel Energy
500 W. Russell Street
Sioux Falls, SD 57104

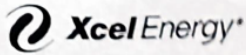
Date: February 20, 2024
Invoice #: 2024-03

Amount: \$10,000.00

Description: 2024 Annual Investment

Total Due.....\$10,000.00

500 N. Western Avenue, Suite 100
Sioux Falls, S.D. 57104
Phone: (605) 367-5390 Fax: (605) 367-5394



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1001088469
56-382/412

Date 03/28/2024

\$10,000.00 USD

Pay TEN THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The SOUTHEASTERN DEVELOPMENT FOUNDATION
Order 500 N WESTERN AVE STE 100
Of SIOUX FALLS SD 57104-2017

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
SOUTHEASTERN DEVELOPMENT FOUNDATION	2006937	1001088469	03/28/2024
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900004594	2024-03	0.00	\$10,000.00

Pymt.Comment: ED CONT TO SEDF - CHECK TO ERIC @ SFSC

03449201

Invoice

**South Dakota Small Business Development Center
USD Beacom School of Business
5116 S Solberg Ave
Sioux Falls, SD 57108**

TAX ID: 46-6000364

TO:

Eric Pauli Xcel Energy 500 W. Russell Street PO Box 988 Sioux Falls, SD 57101	Invoice #: 2024-0001 Invoice Date: 18 Sep 2024
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Qty.	Description of Merchandise or Service	Amount
	Xcel Energy 2024 Support for: SD SBDC (No funds from this request will be used for lobbying.)	\$10,000
Total Amount Due		\$10,000

Please make check payable to: **USD Foundation**
414 E. Clark Street
Vermillion, SD 57069



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1001096027
56-382/412

Date 09/24/2024

\$10,000.00 USD

Pay TEN THOUSAND*****

DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The USD FOUNDATION
Order 414 E CLARK ST
Of VERMILLION SD 57069-2307

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
USD FOUNDATION	2007894	1001096027	09/24/2024
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900010466	2024-0001	0.00	\$10,000.00
Pymt.Comment: USD FOUND ED CONT - CK TO ERIC @ SFSC			

03683702





SOUTH DAKOTA
GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT

Invoice

Date: February 22, 2024
Invoice #2024-12

To:
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

Description	Amount
2024 Governor's Conference on Economic Development Sponsor	\$1,500
Total Due	\$1,500.00

Make checks payable to: Governor's Office of Economic Development
711 E. Wells Ave.
Pierre, SD 57501

Thank you for your support of Economic Development in South Dakota!



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1001087443
56-382/412

Date 03/05/2024



\$1,500.00 USD

Pay ONE THOUSAND FIVE HUNDRED***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The GOVERNORS OFFICE OF ECONOMIC DEVELOPMENT
Order 711 E WELLS AVE
Of PIERRE SD 57501-3398

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
GOVERNORS OFFICE OF ECONOMIC	2003025	1001087443	03/05/2024
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900003635	2014-12	0.00	\$1,500.00
Pymt.Comment: SPON GOED ED EVENT - CK TO ERIC @ SFSC			

03418442





Sioux Falls Development Foundation
 200 N. Phillips Ave.
 Suite #101
 Sioux Falls, SD 57104

Invoice
 12341

Invoicing Date: 04/16/2024
Member ID: 5532
Invoice Due: 04/01/2024

Mr. Steve Kolbeck
 Xcel Energy
 PO Box 988
 Sioux Falls, SD 57101

Description	Qty	Rate	Amount
SFDF Dues 04/01/2024 to 03/31/2025	1.00	1,500.00	1,500.00

Total:	1,500.00
Amt Paid:	0.00
Balance Due:	1,500.00

Member ID	Invoice	Due Date	Total Due	Total Payment Enclosed
5532	12341	04/01/2024	\$1,500.00	\$

Please verify address and provide corrections

Mr Steve Kolbeck
 Xcel Energy
 PO Box 988
 Sioux Falls, SD 57101

Correct Address

Make checks payable to:

Sioux Falls Development Foundation
 200 N. Phillips Ave.
 Suite #101
 Sioux Falls, SD 57104

MasterCard Visa Discover American Express

Card No. _____ Exp. Date _____ Signature _____ Sec. Code _____



Sioux Falls Development Foundation
 200 N. Phillips Ave.
 Suite #101
 Sioux Falls, SD 57104

Invoice
 12341

Invoicing Date: 04/16/2024
Member ID: 5532
Invoice Due: 04/01/2024

Mr. Steve Kolbeck
 Xcel Energy
 PO Box 988
 Sioux Falls, SD 57101

Description	Qty	Rate	Amount
SFDF Dues 04/01/2024 to 03/31/2025	1.00	1,500.00	1,500.00
7/11/24 CC Payment - Thank You!			-1,500.00

Total:	1,500.00
Amt Paid:	-1,500.00
Balance Due:	0.00

Member ID	Invoice	Due Date	Total Due	Total Payment Enclosed
5532	12341	04/01/2024	\$0.00	\$

Please verify address and provide corrections

Mr Steve Kolbeck
 Xcel Energy
 PO Box 988
 Sioux Falls, SD 57101

Correct Address

Make checks payable to:

Sioux Falls Development Foundation
 200 N. Phillips Ave.
 Suite #101
 Sioux Falls, SD 57104

MasterCard Visa Discover American Express

Card No. _____ Exp. Date _____ Signature _____ Sec. Code _____



XCEL ENERGY 2024 ECONOMIC DEVELOPMENT GRANTS

Xcel Energy is dedicated to the communities we serve by supporting local economic development efforts. We know that our success is directly related to the health and vitality of the communities we serve, and we make every effort to improve the quality of life by investing in them. In 2024, we will award several Economic Development Grants to communities that have an innovative economic development project. We encourage your community to submit an application. The deadline is Monday, September 2, 2024. Please note that each community is only eligible to apply for one grant per calendar year. All applicants, successful or unsuccessful, will be contacted and informed of their application status.

Submit to:
Xcel Energy, Economic Development Program
Attn: Eric Pauli
500 West Russell Street
Sioux Falls, SD 57104

OR

eric.pauli@xcelenergy.com

For more information please contact:
Eric Pauli
Xcel Energy
Community Relations Manager
C: 605-321-6006

About Xcel Energy

Xcel Energy (NASDAQ: XEL) provides the energy that powers millions of homes and businesses across eight Western and Midwestern states. Headquartered in Minneapolis, the company is an industry leader in responsibly reducing carbon emissions and producing and delivering clean energy solutions from a variety of renewable sources at competitive prices. For more information, visit xcelenergy.com or follow us on [X](#), formerly known as [Twitter](#), and [Facebook](#).

Application Form

Date: 8/19/24
Invoice #4

Name of community: Canova_____.

Contact name: Ronda Gassman, Town Board Member_____.

Address: 350 South Street W Canova, SD 57321 / PO Box 219 Canova, SD 57321_____.

Phone: 605-523-2423 or 605-360-2382 Email: gassmanr@triotel.net_____.

Total amount requested: \$ 5000.00 . Total cost of project: \$30,000.00_____.

Number of jobs created: 7 part-time positions with the possibility of more_____.

Other sources of funding: Canova Community Improvement, 10 anonymous donations. Amount: \$20,000.

Community project description:

The Town of Canova is renovating the Rivers Edge Bank Building into a business that will serve pizzas, chips, and cold sandwiches along with beverages. The building needed walls taken out, other walls constructed, the entire building needed wiring and a new wiring coming to the building from the utility pole plus a new electrical panel, walls painted, a new blower for the furnace, air conditioner and items purchased such as tables, chairs, coolers, and more.

Benefit to the Community:

The Town of Canova lost the bank and restaurant/bar last August. Our community is a baseball community and comes alive in the summer time. We need an establishment where people can go to get a pizza or something cold to drink. The goal is to be open everyday of the week through August and then go to a schedule of Wednesday thru Saturday in the fall, winter and early spring. Our community needs a place to go to socialize, to get a meal and to promote a positive attitude and outlook towards the future. Your donation will help with the purchasing of equipment and supplies we need to get our feet on the ground and running. Please consider our project for your Xcel Energy Economic Development Program.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1001095636
56-382/412

Date 09/12/2024



\$5,000.00 USD

Pay FIVE THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The TOWN OF CANOVA
Order PO BOX 219
Of CANOVA SD 57321-0219

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
TOWN OF CANOVA	2031540	1001095636	09/12/2024
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900008167	4	0.00	\$5,000.00
Pymt.Comment: TOWN OF CANOVA ED GRANT - CK TO ERIC @ SFSC			

03671736



Date: 8/19/24

Invoice #1

Application Form

Name of community: Canton, SD (57013)

Contact name: Kyle Cwach (City) ; Kirk Henderson (Rotary)

Address: 210 N. Dakota St. Canton, SD 57013
(605) 987-2881 - city

Phone: (605) 214-5804 - Rotary

Email: Kyle.cwach@cantonsd.org

Total amount requested: \$ 3,000.⁰⁰ Total cost of project: \$ 46,486.06

Number of jobs created: -

Other sources of funding: Club, grants + donations Amount: \$ 30,986.06

Community project description:

Double Pickleball court to be located on elementary school ground, for public use.
Budget, funding, drawing/dimensions and letters of recommendation included in attachments.

Benefit to Community:

Pickleball is a fun activity that was designed for all ages to increase social activity, while people become more healthy. Canton currently does not have a working pool or tennis court, so this makes it a great outdoor choice.

Project Budget & Funding

Budget:

Concrete for Courts	\$30,464.00
Dirt & Prep work	\$3,000.00
Nets/Poles etc.	\$2,902.37
Fencing around courts	\$10,119.69
TOTAL	\$46,486.06

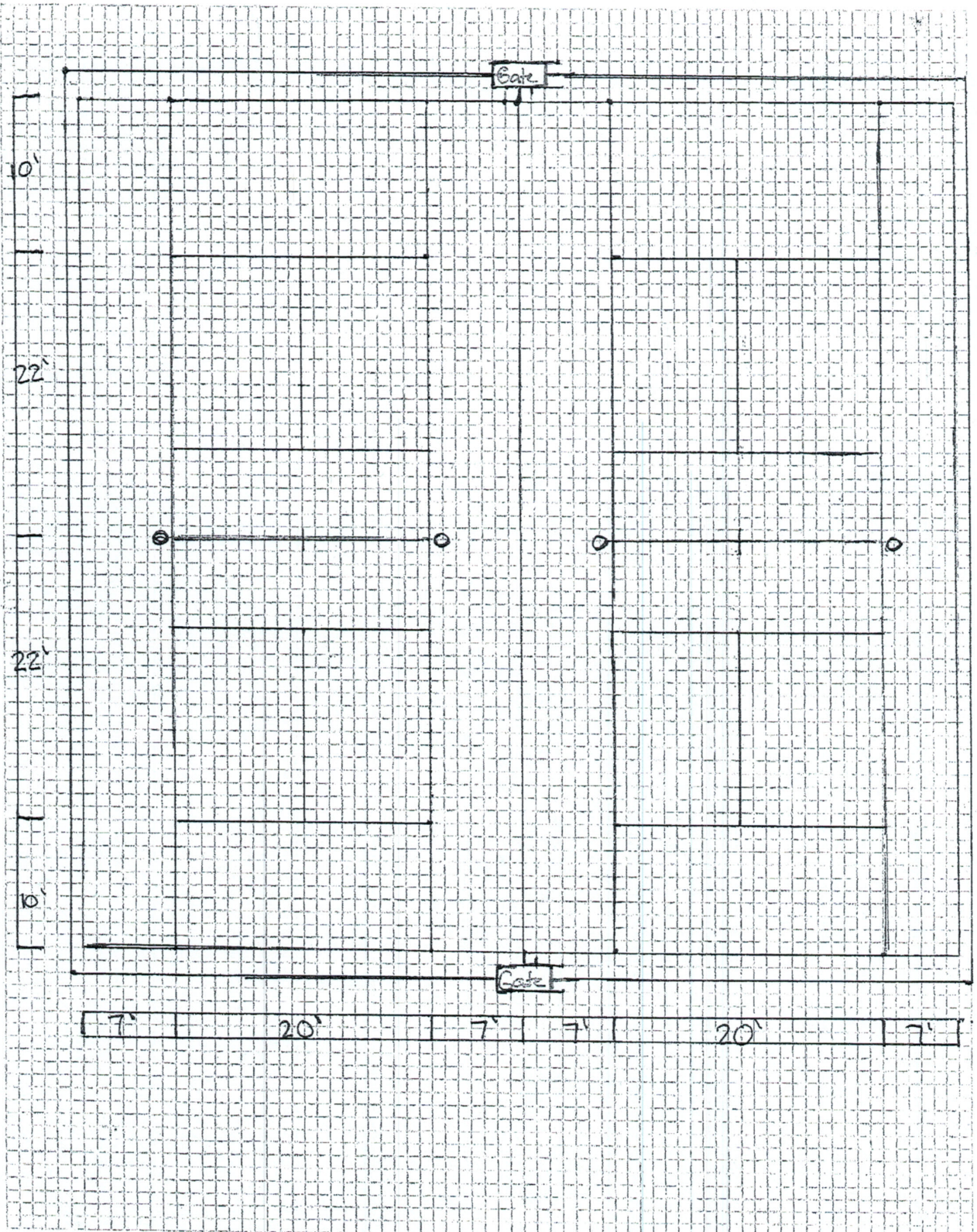
Funding:

Canton Rotary Club	\$13,486.06
Rotary Dist. 5610 Grant	\$10,000.00
Canton Deinema Grant	\$3,000.00
Canton/Inwood Health Foundation	\$2,500.00
Private donations	\$2,000.00

E Lynn Ave

Lawler St.

64

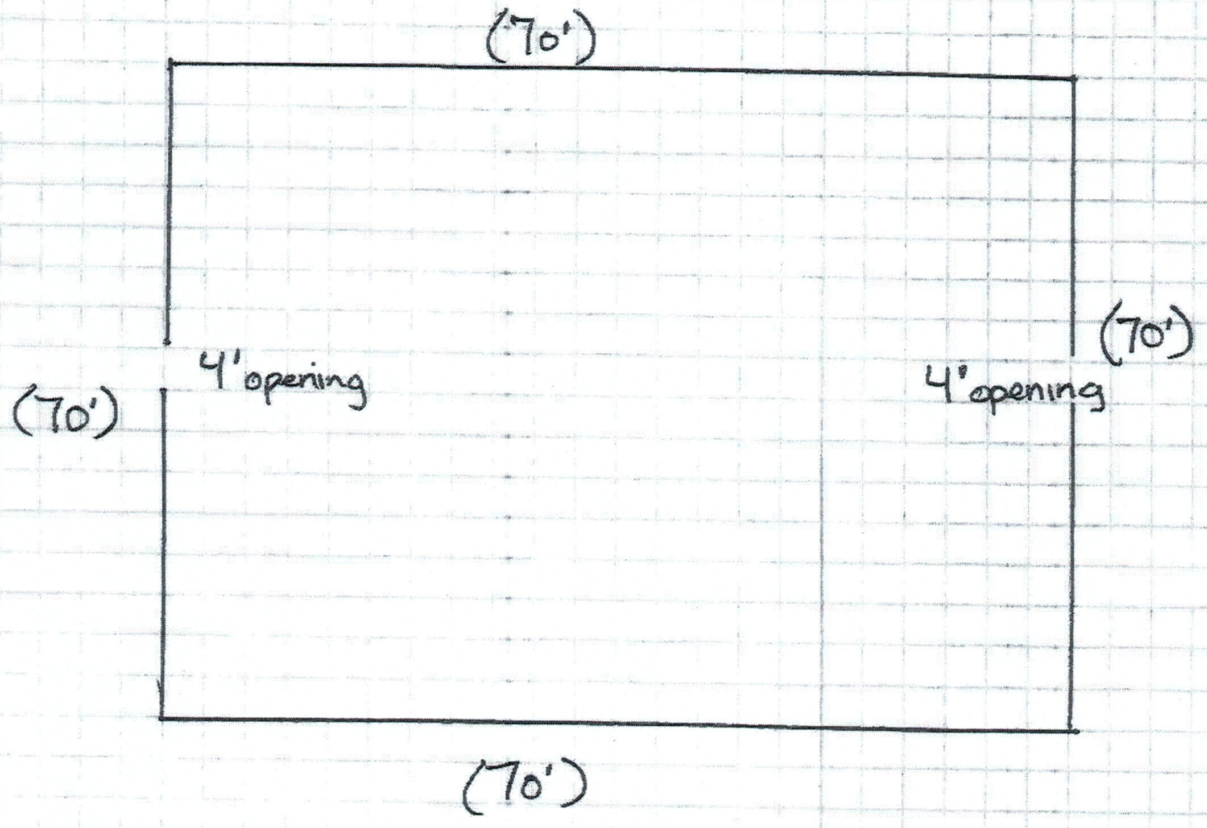


1 Block = 1/10 "

68'



Fence Plan Drawing
(From Extraordinaire Fence)





Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1001095482
56-382/412

Date 09/10/2024



\$5,000.00 USD

Pay FIVE THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The CITY OF CANTON
Order 210 N DAKOTA ST
Of CANTON SD 57013-1834

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
CITY OF CANTON	2001234	1001095482	09/10/2024
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900011423	1	0.00	\$5,000.00
Pymt.Comment: CITY OF CANTON ED GRANT - CK TO ERIC @ SFSC			

03671301

Application Form

Date: 8/19/24
Invoice #2

Name of community: City of Emery

Contact name: Kristi Wollmann, Finance Officer

Address: PO Box 38; 560 SD HWY 262, Emery, SD 57332

Phone: 605-449-4455

Email: emerycity@triotel.net

Total amount requested: \$ 5,000.00 Total cost of project: \$ 25,000.00 - \$75,000.00

Number of jobs created: Approximately 15-20 jobs are created including coaches, officials, concessions workers, and gate attendants. _____

Other sources of funding: Fundraisers Amount: \$ 20,000.00

Community project description:

Ballpark Improvements

The Emery Ballpark received extensive damage from the May 2022 Derecho. The Emery Summer Rec Group is eagerly working to repair the damage and make necessary and needed improvements to the ballpark facility. The plan is to redesign the backstop and build new and improved dugouts engineered with safety in mind. In addition, the ballpark lights are old and most recently some lights have even come loose and fallen down. This is a major safety concern so the Emery Summer Rec Group would like to replace all the lights with newer energy efficient LED lights. LED lights will be more economical to use and will provide the ample lighting to ensure that baseball/softball players can see when they are playing into the evening..

Benefit to Community:

The Emery community is proud of its Summer Rec Program. Volunteers make up the Emery Summer Rec Group which hires coaches, supervises the baseball/softball programs, runs the concessions stand and organizes fundraisers to help keep the facility safe as well as looking top notch. Approximately 130 youth ages 5 through 16 participate in Emery Summer Rec baseball/softball programs. This includes youth from surrounding towns of Bridgewater and Spencer. Emery Summer Rec program provides much needed recreational opportunity for the youth and in turn provides entertainment for the community. In addition, the Dimock Emery Raptors host amateur baseball games which also have a strong community following. The Raptors bring young and old to games and to the community.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1001095484
56-382/412

Date 09/10/2024



\$5,000.00 USD

Pay FIVE THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The CITY OF EMERY
Order PO BOX 38
Of EMERY SD 57332-0038

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
CITY OF EMERY	2001296	1001095484	09/10/2024
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900010036	2	0.00	\$5,000.00
Pymt.Comment: CITY OF EMERY ED GRANT - CK TO ERIC @ SFSC			

03671303

Date: 8/19/24
Invoice #3

Application Form

Name of community: Fulton

Contact name: Kay Miller

Address: PO BOX 25 Fulton SD 57340

Phone: 605-770-1099

Email: hbarck@triotel.net

Total amount requested: ~~\$2500~~^{\$5,000} Total cost of project: \$ 6000.00

Number of jobs created: 2

Other sources of funding: city budget Amount: \$ 6000.00
donations

Community project description:

About 3 years ago, the town cut down the three dying shade trees in our park. Planting trees wasn't a viable solution as there is no water at the park. We decided to purchase a Kool Shade to provide shade immediately.
(Google Koolcow shade to see pictures)

Benefit to Community:

The park wasn't getting much use because there was no shade. Once the Kool Shade was installed, there were kids with parents at the park every day. The Kool Shade has built in seating at the base. We are hoping that the shade will continue to attract more families to the park, and attract people to live in Fulton.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN, 55401
303-628-2644



1001095624
56-382/412

Date 09/12/2024



\$5,000.00 USD

Pay FIVE THOUSAND***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The TOWN OF FULTON
Order PO BOX 25
Of FULTON SD 57340-0025

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Check No.	Date
TOWN OF FULTON	2015293	1001095624	09/12/2024

Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900010877	3	0.00	\$5,000.00

Pymt.Comment: TOWN OF FULTON ED GRANT - CK TO ERIC @ SFSC

03671724





February 5, 2025

Eric Pauli, Community Relations Manager
Xcel Energy
500 West Russell St.
Sioux Falls, SD 57104

Dear Eric,

Forward Sioux Falls recognizes and deeply appreciates Xcel Energy's continued \$40,000 financial investment in 2024 to support economic development efforts within the Sioux Falls area. No portion of this investment was used for lobbying expenses/purposes.

Forward Sioux Falls initiatives taking place in 2024 continued to impact our region's economy. Fourteen talent and workforce programs connected nearly 21,000 students and employees to businesses and other organizations.

In economic development, Sioux Falls saw \$688 million in capital investments, 500 new jobs, and the Sioux Falls Development Foundation initiated ten new projects. Foundation Park has attracted large tenants in Amazon, FedEx Ground, FedEx Freight, Lineage Logistics, Owens & Minor, Avera Health, and CJ Foods.

Air service, another significant area of focus for Forward Sioux Falls, continues to contribute to a growing economy as our regional airport continues to serve both leisure and business travelers alike. Startup Sioux Falls, which empowers founders and ignites innovation, served more than 5,000 people through business accelerator programming, mentorship, resource navigation and other events.

We are so appreciative of Xcel Energy's generous support of Forward Sioux Falls and are fortunate to partner with an organization that shares a vision to bring a substantial return on investment to our city and region.

A handwritten signature in black ink that reads 'Brittany Hanson'.

Brittany Hanson
Program Director
Forward Sioux Falls



SIoux METRO
GROWTH ALLIANCE

January 22, 2025

Eric Pauli
Xcel Energy
SENT VIA EMAIL

Dear Mr. Pauli:

On behalf of the Sioux Metro Growth Alliance, thank you for your continued support of our organization and the region!

Throughout 2024, Sioux Metro Growth Alliance achieved the following items that your organization helped contribute to in the region:

- Your support helped us in conducting outreach visits, hosting economic development roundtables, and assisting in growth plans with community leadership in our mutual communities of Harrisburg, Worthing, Canton, Lennox, Sioux Falls (including providing us power to SMGA HQ), Tea, Crooks, Baltic, Dell Rapids, Garretson, and Salem.
- You helped us in hosting our fourth (and largest) annual Growth Summit Conference which we hosted in Sioux Falls with an emphasis on Water and how it impacts economic development.
- We were able to expand our reach in Lincoln County by adding Beresford back as a member community and maintained our 16 municipal members and four counties.
- Worked with dozens of prospects looking to expand or relocate their businesses into the Sioux Metro.
- Organized several community development planning sessions across the region along with monthly mayor's meetings to promote collaboration and problem-solving for our 17 regional mayors.

In 2024, none of your \$32,000 in membership contributions were spent on lobbying. Our board and staff are actively working to perfect our programs to ensure that our members' expectations are exceeded.

In closing, we exist to serve you too and we greatly value our partnership with you in the region. If there is a project you would like us to consider or work on, please do not hesitate to reach out.

Best,

Tyler Tordsen
President & CEO



February 4, 2025

Eric Pauli, Community Relations Manager
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

Dear Eric:

Thank you again for Xcel Energy's ongoing commitment to economic development in our state and region. In particular I want to thank you for your ongoing support of the South Dakota Small Business Development Center Network, which in addition to the SBDC includes the APEX Accelerator and the Small Business Innovation Research Programs.

In calendar year 2024, the SBDC maintained a high level of service, working with almost 1,000 clients in the past year. Those clients started 79 new businesses, created 704 jobs, and injected \$92.8 MM of new capital into our state's economy.

Federal funding levels continue to remain flat for the SBDC program, making investments from outside partners, such as Xcel, increasingly important. Specifically we have tasked the \$10,000 we receive from Xcel to the support of one of our business advisors in the Sioux Falls office.

You will be glad to know that in the past year, this advisor counseled 144 clients who started 16 new businesses, created or retained 166 jobs and injected over \$20.7MM of new capital into the Sioux Falls MSA, which is the service territory for our Sioux Falls office.

All of the Xcel funds were used to provide direct service and support to the sustainability of the organization and none of the funds were used for lobbying.

Eric, thank you again for Xcel's support and leadership for economic development. We look forward to another great year and our continued partnership with you. As always, please do not hesitate to contact me if we can be of assistance to you or Xcel.

Sincerely,

A handwritten signature in blue ink, appearing to read "MSlade", is placed below the word "Sincerely,".

Mark Slade, State Director
South Dakota Small Business Development Center



Innovative Business Lending Solutions

January 22, 2025

Eric Pauli, Community Relations Manager
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

Dear Eric:

Thank you for providing the South Eastern Development Foundation (SEDF) with a \$10,000 investment to help capitalize the regional revolving loan fund. During COVID, it is so important to have the resources to assist our businesses. In 2024, SEDF approved 25 economic development loans to businesses in SECOG's region which includes Clay, Lincoln, McCook, Minnehaha, Turner, and Union Counties that included:

- \$4.85 million in loan volume;
- \$35.54 million leveraged by other funding sources; and
- 88.5 jobs created or retained in the region.

In order to assist with providing workforce housing, SEDF's non-profit development team developed and sold:

- Governor's Houses (homes to low income individuals and families) – 8
- "Recycled" Houses (homes that were relocated instead of being demolished) – 11
- Rehabilitated Houses – 1

These 20 homes are making an impact on housing in the region. Xcel Energy's ongoing commitment to SEDF has been a major part of its success, and we appreciate our partnership. No funds from the grant will be used in any lobbying efforts.

Sincerely,

Lynne Keller Forbes
President & CEO

South Eastern Development Foundation
500 N. Western Ave., Suite 100
Sioux Falls, SD 57104
Exempt Corporation – IRS No. 30-0017659

RECEIVED FROM:
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

DATE: January 22, 2025

AMOUNT: \$10,000
DESIGNATION: Economic Development Revolving Loan Fund

SEDF did not provide any goods or services to the donor in return for this contribution.

500 N. Western Ave., Ste. 100 • Sioux Falls, SD 57104 • (P) 605.367.5390 • (F) 605.367.5394 • lynne@secog.org

EXECUTIVE DIRECTOR: Lynne Keller Forbes

BOARD OF DIRECTORS: Mike Gray, President (Sioux Falls);
Jeremy Keizer, Vice President (Sioux Falls); Bryan Hakeman, Secretary/Treasurer (Sioux Falls);
Autumn Kaufhold, Director (Sioux Falls); Eric Kerkvliet, Director (Sioux Falls)



SOUTH DAKOTA
GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT

January 22, 2025

Eric Pauli
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

Dear Eric,

The Governor's Office of Economic Development continues to work with communities and businesses to expand and diversify our state's economy.

We saw another successful year. We facilitated 49 new projects wins with a total capital investment of nearly \$1 billion.

We thank you for your contribution of \$1,500 to help support the Governor's Conference on Economic Development. Your contribution helped to cover expenses associated with the conference, specifically cash prizes to our communities of the year. None of these dollars were used for the purpose of lobbying.

We thank you for your continued partnership with GOED.

Sincerely,


Ann Gesick Johnson



January 23, 2025

Mr. Eric Pauli
Community Relations Manager
Xcel Energy
500 West Russell St.
Sioux falls, SD 57104

Mr. Pauli:

On behalf of the Sioux Falls Development Foundation Board of Directors, thank you for your past contributions to the Foundation. We appreciate all you do in our region to promote and advance economic development and generally add to the positive quality of life we all enjoy.

Your contributions in 2024 allowed us to accomplish many things including Business Retention, Expansion and Attraction; Talent & Workforce Attraction, Retention and Expansion and Community Redevelopment efforts. For our full Annual Report please go to <https://siouxfallsdevelopment.com/annual-reports/>. As you will see, none of our money was used to support lobbying expenses or political action.

Thanks again for your support of the Development Foundation. We look forward to our continued relationship. Make it a great day.

Bob Mundt

From: canovatown@triotel.net
To: [Pauli, Eric M](#)
Subject: Grants Money Received
Date: Wednesday, February 5, 2025 10:21:39 AM

EXTERNAL - STOP & THINK before opening links and attachments.

On behalf of the Town of Canova we would like to thank you for the grant money that we received. The money that we received from Excel was to help us start a restaurant up in Canova. The restaurant/bar that used to be in Canova closed. We used that money for:

Ac unit

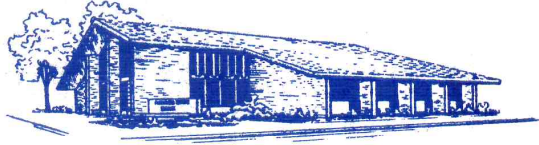
Electrical work by Tuschen Electric to get the ac unit and furnace going

Freezer

Cooler

We wanted to start up another restaurant because of the economic impact it had on the town, the sales tax that we lost when the old restaurant/bar closed. With out this money we wouldn't have been able to open another restaurant in Canova for the community and had a place for people to go after baseball games during the summer. All the monies received was used for the renovation of the restaurant.

Tyler Genzlinger
Finance Officer
Town of Canova
canovatown@triotel.net



FARMERS STATE BANK
CANTON, SOUTH DAKOTA 57013

January 29th, 2025

Xcel Energy

Dear Xcel Energy,

On behalf of Canton Rotary, I would like to express our sincere gratitude for the generous grant from Xcel Energy to support the construction of a new pickleball court in our community. Your contribution will not only enhance our recreational offerings but will also promote an active, healthy lifestyle for residents of all ages.

The addition of the pickleball court will serve as a gathering space for individuals and families, fostering community engagement and providing a welcoming environment for both experienced players and beginners. With your support, we are able to turn this vision into a reality and offer a fantastic new resource for our neighbors.

We are truly thankful for your investment in our community and for your continued commitment to making a positive impact. We look forward to celebrating the completion of the court as the only thing remaining is the installation of the fencing which we are in the process of raising monies for.

None of the monies went toward any lobbying expenses.

Thank you once again for your support.

Warm regards,

Tanya Iverson/Bryan Launderville

Canton Rotary Treasurer

City of Emery

PO Box 38 | 560 SD Hwy 262

Emery, SD 57332

605.449.4455

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www.cityofemerysd.com

"City of Emery is an equal opportunity employer and provider"



January 28, 2025

Eric Pauli
Xcel Energy
500 West Russell Street
Sioux Falls, SD 57104

Dear Eric,

We appreciate your support by awarding us an Economic Development Grant of \$5,000.00 for the City of Emery Ballpark facility. All the grant money received was used toward the purchase of new LED ballpark lights for our main baseball field. We are looking forward to using the new lights this summer during evening games. Please note none of the monies were used for lobbying expense/purposes.

Thank you again! We appreciate your support and contribution to help keep our ballpark facility up to date for all to enjoy.

Sincerely,

Kristi Wollmann

Kristi Wollmann, Finance Officer
City of Emery

From: hbark@triotel.net <hbark@triotel.net>
Sent: Thursday, January 23, 2025 9:29 AM
To: Pauli, Eric M <eric.pauli@xcelenergy.com>
Subject: Re: Economic Development Money Summary Letter

EXTERNAL - STOP & THINK before opening links and attachments.

Good morning,

The Town of Fulton received an Economic Development Grant in the amount of \$5000. We used it to buy a Kool Shade which provided instant shade in our park. The park has seen increased usage by the kids and families in the area.

None of the monies were used for lobbying expenses or purposes.

The Town would like to thank Xcel for this generous grant.

Sincerely,
Kay Miller, Mayor