# MICHAEL S. MAROUS STATEMENT OF QUALIFICATIONS

Michael S. MaRous, MAI, CRE, is president and owner of MaRous and Company. He has appraised more than \$15 billion worth of primarily investment-grade real estate in more than 25 states. In addition to providing documented appraisals, he has served as an expert witness in litigation proceedings for many law firms; financial institutions; corporations; builders and developers; architects; local, state, county, and federal governments and agencies; and school districts in the Chicago metropolitan area. His experience in partial interest, condemnation, damage impact, easement (including aerial and subsurface), marital dissolutions, bankruptcy proceedings, and other valuation issues is extensive. He has provided highest and best use, marketability, and feasibility studies for a variety of properties. Many of the largest redevelopment areas and public projects, including Interstate 355, the Chicago O'Hare International Airport expansion, the Chicago Midway International Airport expansion, and the McCormick Place expansion, are part of Mr. MaRous' experience. Mr. MaRous also has experience in regard to mediation and arbitration proceedings. Also, he has purchased and developed real estate for his own account.

## APPRAISAL AND CONSULTATION EXPERIENCE

#### **Industrial Properties**

Business Parks Manufacturing Facilities Self-storage Facilities
Distribution Centers Research Facilities Warehouses

#### **Commercial Properties**

Auto Sales/Service Facilities Gasoline Stations Restaurants
Banquet Halls Hotels and Motels Shopping Centers
Big Box Stores Office Buildings Theaters

## **Special-Purpose Properties**

Bowling Alleys
Cemeteries
Farms
Golf Courses
Lumber Yards

Nurseries
Nurseri

## **Residential Properties**

Apartment Complexes Condominium Developments Subdivision Developments
Condominium Conversions Single-family Residences Townhouse Developments

## **Vacant Land**

Agricultural Easements Rights of Way
Alleys Industrial Streets
Commercial Residential Vacations

#### Clients

Corporations Law Firms Private Parties
Financial Institutions Not-for-profit Associations Public Entities

## **EDUCATION**

B.S., Urban Land Economics, University of Illinois, Urbana-Champaign Continuing education seminars and programs through the Appraisal Institute and the American Society of Real Estate Counselors, and real estate brokerage classes

## **PUBLIC SERVICE**

Mayor, City of Park Ridge, Illinois (2003-2005)

Alderman, City of Park Ridge, including Liaison to the Zoning Board of Appeals and Planning and Zoning and Chairman of the Finance and Public Safety Committees (1997-2005)

#### PROFESSIONAL AFFILIATIONS AND LICENSES

Appraisal Institute, MAI designation, Number 6159 Counselors of Real Estate, CRE designation

Illinois Certified General Real Estate Appraiser, License Number 553.000141 (9/25) Indiana Certified General Real Estate Appraiser, License Number CG41600008 (6/26) Wisconsin Certified General Real Estate Appraiser, License Number 1874-10 (12/25) Minnesota Certified General Real Estate Appraiser, License Number 40330656 (8/24) Iowa Certified General Real Estate Appraiser, License Number CG03468 (6/25) South Dakota Certified General Real Estate Appraiser, License Number 1467CG (9/24) Michigan Certified General Real Estate Appraiser, License Number 1205004587 (7/25)

Licensed Real Estate Managing Broker (Illinois)

#### **PROFESSIONAL ACTIVITIES**

Mr. MaRous is past president of the Chicago Chapter of the Appraisal Institute. He is former chair and vice chair of the National Publications Committee and has sat on the board of The Appraisal Journal. In addition, he has served on and/or chaired more than 15 other committees of the Appraisal Institute, the Society of Real Estate Appraisers, and the American Institute of Real Estate Appraisers.

Mr. MaRous served as chair of the Midwest Chapter of the Counselors of Real Estate in 2006 and 2007 and has served on the National CRE Board since 2011. He sat on the Midwest Chapter Board of Directors, the Editorial Board of Real Estate Issues, and on various other committees.

Mr. MaRous also is past president of the Illinois Coalition of Appraisal Professionals. He also has been involved with many other professional associations, including the Real Estate Counseling Group of America, the Northwest Suburban Real Estate Board, the National Association of Real Estate Boards, and the Northern Illinois Commercial Association of Realtors.

#### PUBLICATIONS AND PROFESSIONAL RECOGNITION

Mr. MaRous has spoken at more than 20 programs and seminars related to real estate appraisal and valuation.

## Author

"Low-income Housing in Our Backyards," *The Appraisal Journal*, January 1996

"The Appraisal Institute Moves Forward," *Illinois Real Estate Magazine*, December 1993

"Chicago Chapter, Appraisal Institute," *Northern Illinois Real Estate Magazine*. February 1993

"Independent Appraisals Can Help Protect Your Financial Base," *Illinois School Board Journal*, November-

December 1990 "What Real Estate Appraisals Can Do for School Districts."

School Business Affairs, October 1990

#### **Awards**

Appraisal Institute - George L. Schmutz Memorial Award, 2001

Chicago Chapter of the Appraisal Institute – Heritage Award, 2000

Chicago Chapter of the Appraisal Institute - Herman O. Walther, 1987 (Distinguished Chapter Member)

Reviewer or Citation in the Following Books

Rural Property Valuation, 2017

Real Estate Damages, 1999, 2008, and 2016

Golf Property Analysis and Valuation, 2016

Dictionary of Real Estate Appraisal, Fourth Edition, 2002 and Sixth Edition, 2015

Applicat Application for F

Market Analysis for Real Estate, 2005 and 2014

Appraisal of Real Estate, Twelfth Edition, 2001, Thirteenth Edition, 2008,

Fourteenth Edition, 2013

Shopping Center Appraisal and Analysis, 2009

Subdivision Valuation, 2008

Valuation of Apartment Properties, 2007

Valuation of Billboards, 2006

Appraising Industrial Properties, 2005

Valuation of Market Studies for Affordable Housing, 2005

Valuing Undivided Interest in Real Property:

Partnerships and Cotenancies, 2004

Analysis and Valuation of Golf Courses and Country Clubs, 2003

Valuing Contaminated Properties: An Appraisal Institute

Anthology, 2002

Hotels and Motels: Valuation and Market Studies, 2001

Land Valuation: Adjustment Procedures and Assignments, 2001

Appraisal of Rural Property, Second Edition, 2000

Capitalization Theory and Techniques, Study Guide,

Second Edition, 2000

Guide to Appraisal Valuation Modeling Land, 2000

Appraising Residential Properties, Third Edition, 1999

Business of Show Business: The Valuation of Movie Theaters, 1999

GIS in Real Estate: Integrating, Analyzing and Presenting

Locational Information, 1998

Market Analysis for Valuation Appraisals, 1995

#### REPRESENTATIVE WORK OF MICHAEL S. MAROUS

## Headquarters/Corporate Office Facilities in Illinois

Corporate headquarters, 300,000 sq. ft. and 500,000 sq. ft., Chicago Fortune 500 corporation facility, 450,000 sq. ft., Northfield Major airline headquarters, 1,100,000 million sq. ft. on 47 acres, Elk Grove Village Corporate Headquarters, 1,500,000+ sq. ft., Lake County

## Office Buildings in Chicago

401 South LaSalle Street, 140,000 sq. ft. 134 North LaSalle Street, 260,000 sq. ft. 333 North Michigan Avenue, 260,000 sq. ft. 171 West Randolph Street, 360,000 sq. ft. 20 West Kinzie Street, 405,000 sq. ft. 55 East Washington Street, 500,000 sq. ft. 10 South LaSalle Street, 870,000 sq. ft. 222 West Adams Street, 1,000,000 sq. ft. 141 West Jackson Boulevard, 1,065,000 sq. ft. 333 South Wabash Avenue, 1,125,000 sq. ft. 155 North Wacker Drive, 1,406,000 sq. ft. 70 West Madison Street, 1,430,000 sq. ft. 111 South Wacker Drive, 1,454,000 sq. ft. 175 West Jackson Boulevard, 1,450,000 sq. ft. 227 West Monroe Street, 1,800,000 sq. ft. 10 South Dearborn Street, 1,900,000 sq. ft.

#### **Hotels in Chicago**

One West Wacker Drive (Renaissance Chicago Hotel)

10 East Grand Avenue (Hilton Garden Inn)

106 East Superior Street (Peninsula Hotel)

120 East Delaware Place (Four Seasons)

140 East Walton Place (The Drake Hotel)

160 East Pearson Street (Ritz Carlton)

301 East North Water Street (Sheraton Hotel)

320 North Dearborn Street (Westin Chicago River North)

401 North Wabash Avenue (Trump Tower)

505 North Michigan Avenue (Hotel InterContinental)

676 North Michigan Avenue (Omni Chicago Hotel)

800 North Michigan Avenue (The Park Hyatt)

## Large Industrial Properties in Illinois

Chicago Fortune 500 company distribution center, 1,000,000 sq. Caterpillar Distribution Facility, 2,231,000 sq. ft., Morton Self-storage facilities, various Chicago metropolitan locations

## **Airport Related Properties**

Mr. MaRous has performed valuations on more than 100 parcels in and around Chicago O'Hare International Airport, Chicago Midway International Airport, Palwaukee Municipal Airport, Chicago Aurora Airport, DuPage Airport, and Lambert-St. Louis International Airport

#### **Vacant Land in Illinois**

15 acres, office, Northbrook
20 acres, residential, Glenview
25 acres, Hinsdale
55 acres, mixed-use, Darien
68 acres, Roosevelt Road and the Chicago River
75 acres, I-88 at I-355, Downers Grove
100± acres, various uses, Lake County
100 acres, Western Springs
140 acres, Flossmoor
142 acres, residential, Lake County
160 acres, residential, Cary
200 acres, mixed-use, Bartlett

250 acres, Island Lake
450 acres, residential, Wauconda
475± acres, various uses, Lake County
650 acres, Hawthorne Woods
650 acres, Waukegan/Libertyville
800 acres, Woodridge
900 acres, Matteson
1,000± acres, Batavia area
2,000± acres, Northern Lake County
5,000 acres, southwest suburban Chicago area
Landfill expansion, Lake County

#### **Retail Facilities**

20 Community shopping centers, various Chicago metropolitan locations
Big box uses, various Chicago metropolitan locations and the Midwest
Gasoline Stations, various Chicago metropolitan locations
More than 100 single-tenant retail facilities larger than 80,000 sq. ft., various Midwest metropolitan locations
Macy's Downtown Chicago
Apple Store Downtown Chicago

## **Residential Projects**

Riverview II, Chicago; Old Town East and West, Chicago; Museum Park Lofts II, Museum Park Tower 4, University Commons, Two River Place, River Place on the Park, Chicago; Timber Trails, Western Springs, Illinois

#### **Market Impact Studies**

Land-fill projects in various locations
Quarry expansions in Boone and Kendall counties
Commercial development and/or parking lots in various communities
Zoning changes in various communities
Waste transfer stations in various communities

#### **Business and Industrial Parks**

Chevy Chase Business Park, 30 acres, Buffalo Grove
Carol Point Business Center, 300-acre industrial park, Carol Stream, \$125,000,000+ project
Internationale Centre, approximately 1,000 acre-multiuse business park, Woodridge

## **Properties in Other States**

330,000 sq. ft., Newport Beach, California
Former government depot/warehouse and distribution center, 2,500,000 sq. ft. on 100+ acres, Ohio
Shopping Center, St. Louis, Missouri, Office Building, Clayton, Missouri
Condominium Development, South Dakota, South Dakota
Hormel Foods, various Midwest locations
Wisconsin Properties including Lowes, Menards, Milwaukee Zoo, CVS Pharmacy's in Milwaukee, Dairyland
Racetrack, Major Industrial Property in Manawa, Class A Office Buildings and Vacant Land

## **Energy Related Projects**

Oakwood Hills Energy Center, McHenry County, Illinois Lackawanna Power Plant, Lackawanna County, Pennsylvania Commonwealth Edison, high tension lines

## **Wind Projects**

#### Illinois

Alta Farms Wind Project II, Dewitt County
Bennington Wind Project, Marshall County
Goose Creek Wind, Piatt County
Harvest Ridge Wind Farm, Douglas County
Lincoln Land Wind Farm, Morgan County
Midland Wind Farm, Henry County
McLean County Wind Farm, McLean County
Otter Creek Wind Farm, LaSalle County
Pleasant Ridge Wind Farm, Macon County
Radford's Run Wind Farm, Macon County
Shady Oaks II, Lee County
Twin Groves Wind Farm, McLean County
Walnut Ridge Wind Farm, Bureau County
Indiana

Roaming Bison Wind Farm, Montgomery County Tippecanoe County Wind Farm, Tippecanoe County Iowa

Great Pathfinder Wind Project, *Boone & Hamilton County*Ida Grove II Wind Farm, *Ida County*Kansas

Neosho Ridge Wind Farm, Neosho County Jayhawk Wind, Bourbon County & Crawford County New York

Alle-Catt Wind, Allegany County, Cattaraugus County, & Wyoming County

Orangeville Wind Farm, Wyoming County
Ohio

Seneca Wind, Seneca County
Republic Wind, Seneca County & Sandusky County

South Dakota

Deuel Harvest Wind Farm, Deuel County

Dakota Range Wind Project I-III, Codington County, Grant County, &

Roberts County
Crocker Wind Farm, Clark County
Crowned Ridge Wind II, Deuel County
Prevailing Wind Park, Bon Homme County, Charles Mix County, &
Hutchinson County

Sweet Land Wind Farm, Hand County Triple H Wind Farm, Hyde County Tatanka Ridge Wind Project, Deuel County

## **Solar Projects**

#### Illinois

Hickory Point Solar Energy Center, Christian County Indiana

Lone Oak Solar Farm, Madison County
Maryland

Dorchester County Solar Farm, Dorchester County Wisconsin

Badger Hollow Solar Farm, Iowa County
Darien Solar Energy Center, Rock County & Walworth County
Grant County Solar, Grant County
Paris Solar Energy Center, Kenosha County

## South Dakota

Brookhaven Solar Energy Production Facility, Brookings County
Western Regions of the United States of America
Southwest Region – Arizona, Colorado, Nevada, New Mexico, & Utah
Northwest Region – Idaho and Oregon
Southern Great Plains Region – Texas
Northern Great Plains Region – General Research

#### REPRESENTATIVE CLIENT LISTING OF MICHAEL S. MAROUS

#### **Law Firms**

Alschuler, Simantz & Hem LLC Ancel. Glink, Diamond, Bush, DiClanni & Krafthefer Arnstein & Lehr LLP Berger, Newmark & Fenchel P.C. Berger Schatz Botti Law Firm, P.C. Carmody MacDonald P.C. Carr Law Firm Crane, Heyman, Simon, Welch & Clar Daley & Georges, Ltd. Day, Robert & Morrison, P.C. Dentons **US LLP** DiMonte & Lizak LLC **DLA Piper** Dreyer, Foote, Streit, Furgason &

Slocum, P.A.
Drinker, Biddle & Reath LLP Figliulo &
Silverman, P.C.

Foran, O'Toole & Burke LLC
Franczek P.C.
Fredrikson & Byron, P.A.
Freeborn & Peters LLP
AmericaUnited Bank Trust
BMO Harris Bank
Charter One
Citibank

Cole Taylor Bank First Bank of Highland Park First Financial Northwest Bank

Advocate Health Care System
Alliance Property Consultants
American Stores Company
Archdiocese of Chicago
Arthur J. Rogers and Company
Avangrid Renewables, LLC
BHE Renewables
BP Amoco Oil Company
Christopher B. Burke Engineering,
Ltd. Cambridge Homes
Canadian National Railroad
Capital Realty Services, Inc.
Chicago Cubs
Children's Memorial Hospital
Chrysler Realty Corporation

Gould & Ratner LLP Greenberg Traurig LLP Helm & Wagner Robert Hill Law. Ltd. Hinshaw & Culbertson LLP Holland & Knight LLP Ice Miller LLP Jenner & Block Katz & Stefani, LLC Kinnally, Flaherty, Krentz, Loran, Hodge & Mazur PC Kirkland & Ellis LLP Klein, Thorpe & Jenkins, Ltd. McDermott, Will & Emery Mayer Brown Michael Best & Friedrich LLP Morrison & Morrison, Ltd. Bryan E. Mraz & Associates Neal, Gerber & Eisenberg, LLP Neal & Leroy LLC O'Donnell Haddad LLC Prendergast & DelPrincipe Rathje & Woodward, LLC

## **Financial Institutions**

First Midwest Bank
First State Financial
Glenview State Bank
Itasca Bank & Trust Co.
Lake Forest Bank & Trust Co.
MB Financial Bank

## **Corporations**Citgo Petroleum Corporation

CorLands

CVS
Edward R. James Partners, LLC
Enterprise Development Corporation
Enterprise Leasing Company
Exxon Mobil Corporation
Hamilton Partners
Hollister Corporation
Imperial Realty Company
Invenergy LLC
Kimco Realty Corporation
Kinder Morgan, Inc.

Lakewood Homes

Righeimer, Martin & Cinquino, P.C. Robbins, Salomon & Patt, Ltd. Rosenfeld Hafron Shapiro & Farmer Rosenthal, Murphey, Coblentz & Donahue Rubin & Associates, P.C. Ryan and Ryan, P.C. Reed Smith LLP Sarnoff & Baccash Scariano, Himes & Petrarca, Chtd. Schiff Hardin LLP Schiller, DuCanto & Fleck LLP Schirott, Luetkehans & Garner, LLC Schuyler, Roche & Crisham, P.C. Sidley Austin LLP Storino, Ramello & Durkin Thomas M. Tully & Associates Thompson Coburn, LLP Tuttle, Vedral & Collins, P.C. Vedder Price von Briesen & Roper, SC Winston & Strawn LLP Worsek & Vihon LLP

> Midwest Bank Northern Trust Northview Bank & Trust The Private Bank Wintrust

Lowe's Companies, Inc.
Loyola University Health System
Marathon Oil Corporation
Meijer, Inc.
Menards
Mesirow Stein Real Estate, Inc.
Paradigm Tax Group
Prime Group Realty Trust
Public Storage Corporation
RREEF Corporation
Shell Oil Company
Union Pacific Railroad Company
United Airlines, Inc.

## Public Entities Illinois Local Governments and Agencies

Village of Arlington Heights Village of Barrington Village of Bartlett Village of Bellwood Village of Brookfield Village of Burr Ridge City of Canton Village of Cary City of Chicago Village of Deer Park City of Des Plaines Des Plaines Park District **Downers Grove Park District** City of Elgin Elk Grove Village City of Elmhurst Village of Elmwood Park City of Evanston Village of Forest Park Village of Franklin Park

Village of Glenview Glenview Park District Village of Harwood Heights City of Highland Park Village of Hinsdale Village of Inverness Village of Kenilworth Village of Kildeer Village of Lake Zurich Leyden Township Village of Lincolnshire Village of Lincolnwood Village of Morton Grove Village of Mount Prospect Village of North Aurora Village of Northbrook City of North Chicago Village of Northfield Northfield Township Village of Oak Brook

Village of Orland Park City of Palos Hills City of Peoria City of Prospect Heights City of Rolling Meadows Village of Rosemont City of St. Charles Village of Schaumburg Village of Schiller Park Village of Skokie Village of South Barrington Village of Streamwood Metropolitan Water Reclamation District of Greater Chicago City of Waukegan Village of Wheeling Village of Wilmette Village of Willowbrook Village of Winnetka Village of Woodridge

## **County Governments and Agencies**

Forest Preserve District of DuPage County
Kane County
Kendall County Board of Review
Lake County

Lake County Forest Preserve District Lake County State's Attorney's Office Morton Township Peoria County

The U.S. Postal Service

Boone County State's Attorney's Office Forest Preserve of Cook County Cook County State's Attorney's Office

DuPage County Board of Review

Federal Deposit Insurance Corporation U.S. General Services Administration

Argo Community High School
District No. 217
Arlington Heights District No. 25
Township High School District No. 214,
Arlington Heights
Barrington Community Unit District
No. 220
Chicago Board of Education

College of Lake County
Community Consolidated School
District No. 15
Community Consolidated School
District No. 146
Community School District No. 200

Chicago Ridge District No. 1271/2

Consolidated High School District No. 230 Darien District No. 61 DePaul University

## State and Federal Government Agencies

Illinois Housing Development Authority
Illinois State Toll Highway Authority

## **Schools**

Elk Grove Community Consolidated District No. 59 Elmhurst Community Unit School District No. 205 Glen Ellyn School District No. 41 Glenbard High School District No. 87 Indian Springs School District No. 109 LaGrange School District No. 105 Lake Forest Academy Leyden Community High School District No. 212 Loyola University Lyons Township High School District No. 204 Maine Township High School District No. 207 Niles Elementary District No. 71 North Shore District No. 112, Highland Park

Northwestern University Orland Park School District No. 135 Palatine High School District #211 Rhodes School District No. 84-1/2 Riverside-Brookfield High School District No. 208 Rosalind Franklin University Roselle School District No. 12 Schaumburg Community Consolidated District No. 54 Sunset Ridge School District No. 29 Township High School District No. 211 Township High School District No. 214 Triton College University of Illinois Wheeling Community Consolidated District No. 21 Wilmette District No. 39