## Montana-Dakota Utilities South Dakota – Electric Operations Cash Working Capital Leads/Lags

| Line No. | <u>Lead/Lag</u>                  | <u>Days</u> |
|----------|----------------------------------|-------------|
| 1        | Revenue Lag                      |             |
| 2        | Service Lag                      | 15.21       |
| 3        | Billing Lag                      | 1.00        |
| 4        | Collections Lag                  | 24.72       |
| 5        | Payment Processing               | 0.82        |
| 6        | Bank Float                       | 0.93        |
| 7        | Total Revenue Lag                | 42.68       |
|          | _                                |             |
| 8        | Expense Leads                    |             |
| 9        | Payroll and Withholdings         | 30.42       |
| 10       | Payroll Taxes                    | 22.25       |
| 11       | Employee Benefits                | 12.33       |
| 12       | Other O&M Expenses               | 33.71       |
| 13       | Fuel and Purchased Power         | 8.96        |
| 14       | Property Taxes                   | 398.71      |
| 15       | Gross Revenue Tax                | 364.50      |
| 16       | Electrical Energy License Tax    | 72.10       |
| 17       | Wholesale Energy Transaction Tax | 71.81       |
| 18       | Highway Use Tax                  | -136.50     |
| 19       | Electric Wind Generation Tax     | 182.96      |
| 20       | Secretary of State Tax           | -49.50      |
| 21       | Coal Conversion Tax              | 1.09        |
| 22       | Delaware Franchise Fee Tax       | 99.50       |
|          |                                  |             |
|          |                                  |             |
|          |                                  |             |

| 23 | Federal Income Taxes       | 37.88 |
|----|----------------------------|-------|
| 24 | Interest on Long-Term Debt | 91.13 |
| 25 | Short-Term Interest        | 18.30 |