

NorthWestern Energy
Electric Utility - State of South Dakota
Pro Forma Year Ending December 31, 2012
Derivation of Increased Rates and Proof of Revenue

Line	Description	----- Present Rates -----			----- Proposed Rates -----			Revenue Change	
		Billing Units	Rate	Revenue	Billing Units	Rate	Revenue	\$	%
1	Point to Point Distr Only Service Rate 38								
2	<u>Summer Rate</u>								
3	Demand Charge	26,657	\$3.34	\$89,035	26,657	\$4.18	\$111,427	\$22,392	25.15%
4	Sub-total Summer Rate								
5	Booked to Billed Revenue Ratio								
6	Booked Base Rate Revenue								
7									
8	<u>Off-Peak Rate</u>								
9	Demand Charge	41,704	\$3.34	\$139,290	41,704	\$4.18	\$174,321	\$35,030	25.15%
10	Sub-total Off-Peak Rate								
11	Booked to Billed Revenue Ratio								
12	Booked Base Rate Revenue								
13									
14	Total Point to Point Distr Only Rate 38	68,361		\$228,326	68,361		\$285,748	\$57,422	25.15%