NorthWestern Corporation dba NorthWestern Energy Docket EL23-016 Advertising Adjustment Adjusted Test Year Ended December 31, 2022

Line	Description	South Dakota Electric Amount		Comments
Line	Description			
	(a)	(b)		(c)
1	Company proposed Adjustment			
2	909 - Conservation, Safety, Infomrational Advertising	\$	(23,329)	
3	913 - Promotional & Sales Advertising	\$	(66,816)	
4	Total	\$	(90,145)	
5	Staff Adjustment:			
6	909 - Safety item 11	\$	(580)	promotional/donation
7	909 - Safety item 19	\$	(250)	promotional
8	909 - Safety item 22	\$	(250)	promotional
9	909 - Informational Item 46	\$	(758)	ads for within gas territory and Nebraska
10	909 - Informational Item 47	\$	(1,117)	ads for within gas territory and Nebraska
11	909 - Informational Item 48	\$	(771)	ads for within gas territory and Nebraska
12	909 - Informational Item 49	\$	(881)	ads for within gas territory and Nebraska
13	909 - Informational Item 50	\$	(1,937)	ads for within gas territory and Nebraska
14	909 - Informational Item 51	\$	(717)	ads for within gas territory and Nebraska
15	909 - Informational Item 53	\$	(164)	ads ok, Total invoice amount should be \$4,466.71
16	909 - Informational Item 54 and 55	\$	(1,361)	ads for within gas territory and Nebraska removed. Left Yankton included
17	Total	\$	(8,786)	
18	Total Genral Advertising Adjusment	\$	(98,931)	

Sources:

Line 2, column b: Statement H-3, line 2, column f Line 3, column b: Statement H-3, line 3, column f Line 4, column b: line 2 + line 3 Line 6 through 16, column b: Response to DR1-25 Line 17, column b: sum of lines 6 through 16 Line 18, column b: line 4 + line 17