

**SALES AND REVENUE BY RATE SCHEDULE**

Service Schedule	Average Customers	Revenues (\$1,000s)										
		MWH Sales			Summer		Winter		Annual		Increase	
		Summer	Winter	Annual	Present	Proposed	Present	Proposed	Present	Proposed	Amount	Percent
<b>Residential</b>												
Residential	86,212	287,318	491,285	778,603	40,879	48,752	62,242	74,629	103,121	123,380	20,260	19.65%
Resid Heat Pump	117	474	1,363	1,838	59	68	125	157	184	224	41	22.03%
Load Management	104	276	878	1,153	25	32	73	94	98	126	27	27.68%
<b>Res Total</b>	<b>86,432</b>	<b>288,068</b>	<b>493,526</b>	<b>781,594</b>	<b>40,963</b>	<b>48,851</b>	<b>62,440</b>	<b>74,879</b>	<b>103,403</b>	<b>123,731</b>	<b>20,327</b>	<b>19.66%</b>
<b>C&amp;I - Non-Demand</b>												
Small General	7,686	28,901	53,103	82,004	3,994	4,594	6,325	7,417	10,319	12,011	1,692	16.39%
Small General TOD	390	823	1,726	2,549	116	131	211	241	328	372	44	13.34%
Load Management	19	67	348	414	11	11	29	30	40	40	0	0.94%
<b>C&amp;I N-D Total</b>	<b>8,094</b>	<b>29,791</b>	<b>55,177</b>	<b>84,968</b>	<b>4,121</b>	<b>4,736</b>	<b>6,566</b>	<b>7,687</b>	<b>10,687</b>	<b>12,423</b>	<b>1,736</b>	<b>16.24%</b>
<b>C&amp;I - Demand</b>												
General	4,041	255,826	426,828	682,653	30,736	35,696	44,050	52,127	74,786	87,823	13,037	17.43%
General TOD	252	177,052	298,408	475,461	17,378	19,868	25,512	29,549	42,891	49,417	6,526	15.22%
Peak-Controlled	78	21,226	36,343	57,569	2,564	3,045	3,889	4,665	6,452	7,710	1,258	19.49%
Peak-Controlled TOD	11	21,199	35,031	56,230	1,889	2,177	2,897	3,361	4,786	5,538	751	15.70%
Energy-Controlled	14	8,666	13,491	22,157	781	912	1,143	1,340	1,924	2,253	329	17.10%
<b>C&amp;I Dmd Total</b>	<b>4,396</b>	<b>483,969</b>	<b>810,101</b>	<b>1,294,070</b>	<b>53,348</b>	<b>61,698</b>	<b>77,491</b>	<b>91,042</b>	<b>130,839</b>	<b>152,740</b>	<b>21,901</b>	<b>16.74%</b>
<b>C&amp;I Total</b>	<b>12,491</b>	<b>513,760</b>	<b>865,278</b>	<b>1,379,038</b>	<b>57,470</b>	<b>66,433</b>	<b>84,057</b>	<b>98,730</b>	<b>141,526</b>	<b>165,163</b>	<b>23,636</b>	<b>16.70%</b>
<b>Public Authorities</b>												
Siren Service	0	0	0	0	1	1	2	2	3	4	0	9.37%
<b>PA Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>0</b>	<b>9.37%</b>
<b>Lighting</b>												
System Service	0	210	593	803	270	271	508	507	778	778	0	0.01%
Energy	0	1,056	3,145	4,202	128	134	297	291	425	425	0	0.04%
Metered Energy	294	1,635	4,665	6,300	163	164	442	441	605	605	0	0.01%
Protective Lighting	0	649	1,819	2,468	134	138	279	275	413	413	0	-0.08%
<b>Lighting Total</b>	<b>294</b>	<b>3,550</b>	<b>10,222</b>	<b>13,772</b>	<b>695</b>	<b>706</b>	<b>1,526</b>	<b>1,514</b>	<b>2,221</b>	<b>2,221</b>	<b>0</b>	<b>0.00%</b>
<b>Total Retail</b>	<b>99,217</b>	<b>805,378</b>	<b>1,369,026</b>	<b>2,174,404</b>	<b>99,129</b>	<b>115,992</b>	<b>148,025</b>	<b>175,126</b>	<b>247,154</b>	<b>291,118</b>	<b>43,964</b>	<b>17.79%</b>
Other Rev Increase						53		106		160	160	
<b>Total Revenue</b>	<b>99,217</b>	<b>805,378</b>	<b>1,369,026</b>	<b>2,174,404</b>	<b>99,129</b>	<b>116,045</b>	<b>148,025</b>	<b>175,232</b>	<b>247,154</b>	<b>291,277</b>	<b>44,124</b>	<b>17.85%</b>