

Northern States Power Company  
Electric Utility - Total Company  
Schedule H-3 Working Papers for Listed Expense Accounts  
Year Ended December 31, 2021

Line No.	FERC	Description	Amount
1	909	Customer Service Instruction Advertising	\$ 944,211
2		Informational Advertising	
3		Customer Program Advertising	
4		Customer Program Information	62,328
5		Total Informational Advertising	62,328
6		Safety	881,884
7		Conservation	-
8	922	A&G Admn Transfer Credit (Non-Labor)	\$ (60,175,636)
9	926	A&G Pen & Ben	\$ 80,397,090
10		Electric Labor Load - Insurance	43,714,905
11		Electric Labor Load - Pension	36,682,185
12	928	A&G Regulatory Comm Exp	\$ 8,427,768
13		Mandated Customer Notices	8,396
14		MN Assessments	7,057,067
15		ND Assessments	85,757
16		SD Assessments	850
17		NERC Fees	3,120
18		State Rate Case Filings	396,438
19		State Rider Filings	15,180
20		FERC Filings	61,686
21		Gross Receipt Tax Assessments	685,841
22		Miscellaneous	113,433
23	929	A&G Duplicate Chrg Crdt	\$ (5,449,179)

**NORTHERN STATES POWER COMPANY**  
**Electric Utility - Total Company**  
**Schedule H-3 Working Papers for Listed Expense Accounts**  
**YEAR ENDED 12-31-2021**  
**Administrative and General**

<b>Line No.</b>	<b>Description</b>	<b>FERC</b>	<b>Amount</b>
1	Advertising	930.1	<u>\$ 3,606,734</u>
2	Informational Advertising		
3	General Advertising		224,478
4	Brand/Image Advertising		3,382,256

**NORTHERN STATES POWER COMPANY**  
**Electric Operations - State of South Dakota**  
**Schedule H-3 Working Papers for Listed Expense Accounts**  
**YEAR ENDED 12-31-2021**  
**Advertising**

<u><b>INCLUDABLE:</b></u>	<u><b>FERC</b></u>	<u><b>South Dakota Jurisdiction</b></u>
1 Informational Advertising		
2     General Advertising	930.1	\$ 27,969
3         General - Print/Web		
4         eBills / My Account - Call Center Promo		
5         General - Television		
6     Customer Programs	909.1&928	\$ 4,881
7         Customer Communications		
8         Bill Inserts / Direct mailings		
9         eBill / My Account		
10        Online Information		
11 Safety Advertising	909.1	\$ 57,039
12     Billboards/Inserts		
13     General - Print		
14     General - Web Interactive		
15     General - Radio		
16     Contractors - Print/Web Interactive		
17 Conservation Advertising	908 &909.1	\$ 325
18     Web Interactive		
19 Economic Development	912	\$ 9,420
20 <b>TOTAL INCLUSION</b>		<u><u><b>\$ 99,635</b></u></u>

**NORTHERN STATES POWER COMPANY**  
**Electric Operations - State of South Dakota**  
**Schedule H-3 Working Papers for Listed Expense Accounts**  
**YEAR ENDED 12-31-2021**  
**Advertising**

	<u><b>EXCLUDABLE</b></u>	<u><b>FERC</b></u>	<u><b>South Dakota Jurisdiction</b></u>
1	Brand/Image Advertising	930.1	(199,478)
2	General Advertising	930.1	(233)
3	Conservation & Customer Programs	908; 909.1 & 930.1	7,342
4	Safety Advertising	909.1	-
5	<b>TOTAL EXCLUSION</b>		<u><u><b>\$ (192,368)</b></u></u>