OTTER TAIL POWER COMPANY Docket No: EL22-011

Response to: SD Public Utilities Commission

Analyst: Staff

Date Received: May 04, 2022 Date Due: May 18, 2022

Date of Response: May 18, 2022

Responding Witness: Jason A. Grenier, Manager Market Planning - (218) 739-8639

Data Request:

1-6. Refer to the participation and budget for the customer energy efficiency on page 14. Explain how the company was able to achieve a participation of 25% of goal while the budget achieved 96% of goal?

Attachments: 0

Response:

When budgeting for the 2021-2023 Custom Energy Efficiency program, the company based projected numbers for participation, project energy savings, demand savings, and incentive amount on averages from past EEP projects. Since these are custom projects there can be quite a bit of variation between them. Otter Tail attributes participation of 25 percent of goal, actual spending at 96 percent, and actual energy savings of 97 percent of budget, to fewer projects than anticipated with higher incentives and energy savings than originally budgeted for.