OTTER TAIL POWER COMPANY Docket No: EL22-011

Response to: SD Public Utilities Commission Analyst: Staff Date Received: May 04, 2022 Date Due: May 18, 2022 Date of Response: May 18, 2022 Responding Witness: Jason A. Grenier, Manager Market Planning - (218) 739-8639

Data Request:

1-5. Refer to the participation and budget for the commercial heat pumps on page 12. Explain how the company was able to achieve a participation of 177% of goal while the budget only achieved to 56% of goal?

Attachments: 0

Response:

On September 20, 2021, Otter Tail filed a modification to its 2021-2023 Energy Efficiency Partnership Plan in Docket No. EL20-022. As part of that modification, Otter Tail proposed an increase to the Commercial Heat Pump program of 758,822 kWh and \$125,000 which was unanimously approved by the commission on October 12, 2021. Although this increase was driven by known or expected projects, the participant numbers where not updated to reflect the increase. This leads to a skewed view when comparing budgets versus participation directly using the percent of goal. If we were to look back at the original proposed budget of \$45,000, the percent of goal for the budget would be 213 percent.