# BLACK HILLS ENERGY LIVINGWISE® PROGRAM SUMMARY REPORT SOUTH DAKOTA SERVICE AREA

2018-2019





A FRANKLIN ENERGY COMPANY

# Black Hills Energy LivingWise<sup>®</sup> Program Summary Report South Dakota Service Area 2018-2019

Made possible by:



Submitted by:



A FRANKLIN ENERGY COMPANY

August 2019

"The students enjoyed taking everything home and doing the activities."

Nancy Mulcahy, Teacher

Hot Springs Elementary

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"As a teacher, I liked the handson activities and the kits. I liked the poster and web sites. The digital thermometer was great to check temperatures."

Nancy Mulcahy, Teacher

Hot Springs Elementary



# **Executive Summary**

Resource Action Programs (RAP), a Franklin Energy Company, is pleased to present this Program Summary Report to Black Hills Energy, which summarizes the 2018-2019 Black Hills Energy LivingWise® Program. The program was implemented in the Black Hills Energy service area in the state of South Dakota by 492 teachers, students, and their families.

The following pages provide an overview of the program and materials, outline of program implementation, introduction to the program team, description of program enhancements, impact of the program, and summary of results from the home activities. In addition to this information, evaluations, letters, and comments are provided for a glimpse into actual participant feedback. Lastly, projected savings from the individual measures found within the LivingWise Kit are also included.

### **Participant Satisfaction**

A successful program excites and engages participants. Students, parents, and teachers are asked to evaluate the program and provide personal comments. A sample of the feedback is given in the margin. >





### **Knowledge Gained**

Identical tests were administered to the students prior to the program and again upon program completion to measure knowledge gained. Scores and subject knowledge improved from **58%** to **73%**.

### **Data Obtained**

Home surveys were taken by students and their families, which collected household demographic and consumption data along with program participation information.

A summary of responses can be found in Appendix B.



### **Measures Installed**

Students completed take-home activities as part of the program and reported on the kit measures they installed in their homes. A summary of responses can be found in Appendix B.



### **Energy and Water Savings Results**

In addition to educating students and their parents, a primary program goal is to generate cost-effective energy and water savings. Student home surveys not only provided the data used in the savings projections, but also reinforced the learning benefits.

### **Projected Resource Savings**

205

2,909

8

A list of assumptions and formulas used for these calculations can be found in Appendix A.

kWh of electricity saved

gallons of wastewater saved

therms of gas saved

PRO	JECTED ANNUAL SAVINGS	PRO	JECTED LIFETIME SAVINGS
1,431,453	gallons of water saved	10,752,619	gallons of water saved
100,777	kWh of electricity saved	888,889	kWh of electricity saved
3,701	therms of gas saved	31,171	therms of gas saved
1,431,453	gallons of wastewater saved	10,752,619	gallons of wastewater saved
		JECTED LIFETIME /INGS PER HOME	
2,909	gallons of water saved	21,855	gallons of water saved

1,807

21,855

63

kWh of electricity saved

gallons of wastewater saved

therms of gas saved



"Participants and their parents/guardians realize actual water and energy savings within their home, benefitting two generations."





## **Program Overview**

The Black Hills Energy LivingWise® Program, a school-based energy efficiency education program, is designed to generate immediate and long-term resource savings by bringing interactive, real-world education home to students and their families. The 2018-2019 program was taught in 5th grade throughout the Black Hills Energy service area in the state of South Dakota.

The Black Hills Energy LivingWise Program team identifies and enrolls students and teachers within the designated service area. The program physically begins with classroom discussions using a Student Guide that provides the foundations of using energy and water efficiently. It is followed by hands-on, creative, problem-solving activities led by the classroom teacher.

All program materials support state and national academic standards to allow the program to fit easily into a teacher's existing curriculum and requirements. The participating classroom teachers follow the Teacher Book and lesson plan. Information is given to guide lessons throughout the program in order to satisfy each student's individual needs, whether they are visual, auditory, or kinesthetic learners.

The LivingWise Kit and Student Workbook comprise the take-home portion of the program. Students receive a kit containing highefficiency measures they use to install within their homes. With the help of their parents/ guardians, students install the kit measures and complete a home survey. The act of installing and monitoring new energy efficiency devices in their homes allows students to put their learning into practice. Here, participants and their parents/guardians realize actual water and energy savings within their home, benefitting two generations.

A critical element of RAP program design is the use of new knowledge through reporting. At the end of the program, the Black Hills Energy program team tabulates all participant responses—including home survey information, teacher responses, student letters, and parent feedback—and generates this Program Summary Report. "For more than 26 years, Resource Action Programs (RAP) has designed and implemented Measure-Based Education® programs that inspire change in household energy and water use while delivering significant, measurable resource savings."





# **Program Materials**

Each participant in the Black Hills Energy LivingWise® Program receives classroom materials and energy efficiency kits containing high-efficiency measures to perform the program's take-home activities. Program materials for students, parents/guardians, and teachers are outlined below.

### **Each Student & Teacher Receives**

Student Guide Student Workbook Parent Letter/Pledge Form<sup>\*</sup> Student Survey Form Certificate of Achievement LivingWise Kit Containing:

- High-Efficiency Showerhead
- LED Light Bulb
- Kitchen Faucet Aerator
- Digital Thermometer
- FilterTone® Alarm
- LED Night Light
- Flow Rate Test Bag
- Natural Resource Fact Chart
- Toilet Leak Detector Tablets
- Mini Tape Measure
- Parent/Guardian Program Evaluation

"GetWise" Wristband

Program Website Access at Getwise.org Toll-Free HELP Line

### **Each Teacher/Classroom Receives**

Teacher Book Step-by-Step Program Checklist Lesson Plans South Dakota State and National Academic Standards Chart Teacher Survey Form Pre/Post Student Survey Answer Keys Electricity, Water, and Natural Gas Posters

Self-Addressed Postage-Paid Envelope

\* Materials / Installation Instructions provided in English and Spanish

Program Materials



### **Custom Branding**

In addition to increasing resource awareness and efficiency, the program has been designed to strengthen bonds between Black Hills Energy and the community. One of the steps taken to ensure the greatest possible exposure is to feature the Black Hills Energy logo throughout each LivingWise Kit. In addition to the kit, the Teacher Survey Form and Parent Letter/Pledge Form also feature Black Hills Energy branding.



### **Program Materials**

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		Sch Sch	sot	
		Tea	ther name:	
			ait	
	Black Hills Ene			iurvey Forms returned:
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				m. Upon completion, return this
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he postage-paid retu	rn envelope provider	d.		
LEASE FILL IN T	HE CIRCLE THAT	BEST DESCRI	ES YOUR OP	NION:
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O Strongly Agree	O Agree	O Diagree	O Strongly Di	ugre
2. The products in the k				
O Strongly Agree	O Agree	O Diagree	O Strongly Di	ugree
O Yes	O No		room.	GET YOUR \$50.00 MINI GRANT!
5. Students indicated th		rted the program.		Piller OKARTT.
O We	O No			Return the following by
5. Would you conduct t				May 1, 2019
O We	O No			<ul> <li>80% of Student</li> </ul>
7. Would you recommen		er colleagues?		Survey Forms
O Yes	O No			<ul> <li>This Teacher Survey Form</li> <li>Student thank-you notes</li> </ul>
. Would you be willing		cher Focus Group?		A letter from you
O Visi	O No			· A letter from you
. What did students lik	e best about the progr	am? Explain.		
0. What did you like be	ist about the program?			
0. What did you like be	ist about the program?			
0. What did you like be				

Teacher Survey Form



Parent Letter/Pledge Form



Student Guide

Student Workbook

Teacher Book



Certificate of Achievement



Kit Box



Kit Label

Resource Action Programs®, a Franklin Energy Company

Program Materials 13

"This is an impressive program with great samples to use. Real hands-on kit for the students."

> **Eric Elder, Parent** St. Elizabeth Ann Seton Elementary School





# **Program Implementation**

The 2018-2019 Black Hills Energy LivingWise® Program followed this comprehensive implementation schedule:

- 1. Identification of South Dakota state and national academic standards & benchmarks
- 2. Curriculum development and refinement (completed annually)
- 3. Curriculum correlation to South Dakota state and national academic standards & benchmarks
- 4. Materials modification to incorporate Black Hills Energy branding
- **5.** Incentive program development
- 6. Teacher/school identification—with Black Hills Energy approval
- 7. Teacher outreach and program introduction
- 8. Teachers enrolled in the program individually
- 9. Implementation dates scheduled with teachers
- 10. Program material delivered to coincide with desired implementation date
- **11.** Delivery confirmation
- 12. Periodic contact to ensure implementation and teacher satisfaction
- 13. Program completion incentive offered
- 14. Results collection
- 15. Program completion incentive delivered to qualifying teachers
- 16. Thank you cards sent to participating teachers
- 17. Data analysis
- 18. Program Summary Report generated and distributed

Participating teachers are free to implement the program to coincide with their lesson plans and class schedules. Appendix C provides a comprehensive list of classrooms in grade 5 that participated during the 2018-2019 school year.

Program Implementation

Resource Action Programs (RAP) has been in the business of designing and implementing energy and water efficiency programs for nearly three decades. Throughout this time we've built an expert team of industry professionals that deliver a seamless program to achieve your goals.

We designed the Black Hills Energy LivingWise® Program in our program center from the ground up. Working in conjunction with Black Hills Energy, we identified goals, desired outcomes of the program, and specific materials' customization. The result is a stimulating program that delivers significant and measurable resource savings. The Black Hills Energy LivingWise Program features a proven blend of innovative education, comprehensive implementation services, and hands-on activities to put efficiency knowledge to work in homes throughout the Black Hills Energy service territory.

The Black Hills Energy LivingWise Program is a reflection of true teamwork. On behalf of the entire implementation team at Resource Action Programs, I would like to thank you for the opportunity to design and implement the Black Hills Energy LivingWise Program. It has been a pleasure working with you. I look forward to many more years of program success.

Sincerely,

I An

Lee Moran Program Manager, PMP®, CEM®



## **Program Team**

#### **Program Team**

The success of the Black Hills Energy LivingWise® Program is owed to a cross-functional implementation team chosen specifically to meet the goals of the program. We incorporated both a PMP® certified Program Manager and a CEM® designated energy analyst to ensure the program hits key milestones and delivers results. These thought leaders are supported by an integral mix of specialists working in unity to accomplish your program objectives. The Black Hills Energy LivingWise Program implementation team consisted of the following:

#### **Outreach**

Our outreach team is the face of the Black Hills Energy LivingWise Program, introducing teachers to the program, and providing support throughout implementation to guarantee the program's success in the classroom. This group builds relationships and keeps teachers engaged in program execution year after year.

#### **Graphic Design and Marketing**

Expertly-designed kits and program materials are a result of our Graphic Design and Marketing teams. This group provides brand alignment and marketing strategies to ensure program branding is within guidelines. Additionally, this team facilitates copy and art direction and works with education to develop end-user activities.

### Education

Led by a Ph.D. educator having both classroom and administration leadership experience, this team is responsible for the development of educational content as well as classroom energy literacy and engagement. The group also ensures the program's content is aligned with South Dakota state expectations in science, math, and language as well as the rigorous expectations of STEM (Science, Technology, Engineering, and Math).

#### **Information Technology**

We leave IT strategy and cyber security in the hands of our experts. This team built and manages the integrated systems responsible for seamlessly blending operations, driving automation, and maximizing participation in the Black Hills Energy LivingWise Program. This group provides the managed data services and software in support of outreach, enrollment, order processing, fulfillment, data collection and reporting.

#### Warehouse and Logistics

Last but not least, our warehouse and logistics teams guarantee Black Hills Energy LivingWise program materials reach the classroom on-time and without errors. This group provides printing, purchasing, production, quality assurance & control, warehousing and shipping for all program materials. Additionally, this team ensures that all materials are consistent with orders and confirms delivery. "Upon completion of the program, participating families are asked to complete a home survey to assess their resource use, verify product installation, provide demographic information, and measure participation rates."



## **Program Impact**

The Black Hills Energy LivingWise® Program has had a significant impact within the community. As illustrated below, the program successfully educated participants about energy and water efficiency while generating resource savings through the installation of efficiency measures in homes. Home survey information was collected to track projected savings and provide household consumption and demographic data. Program evaluations and comments were collected from teachers, students, and parents.

### A. Home Survey

Upon completion of the program, participating families are asked to complete a home survey to assess their resource use, verify product installation, provide demographic information, and measure participation rates. A few samples of questions asked are below while a complete summary of all responses is included in the appendices.



### **B.** Pre-Program and Post-Program Tests

Students were asked to complete a 10-question test before the program was introduced and then again after it was completed to determine the knowledge gained through the program. The average student answered **5.8** questions correctly prior to being involved in the program and then improved to answer **7.3** questions correctly following participation.



#### Scores improved from 58% to 73%.



### C. Home Activities

As part of the program, parents and students installed resource efficiency measures in their homes. They also measured the pre-existing devices to calculate savings that they generated. Using the family habits collected from the home survey as the basis for this calculation, 492 households are expected to save the following resource totals. Savings from these actions and new behaviors will continue for many years to come.

### **Projected Resource Savings**

A list of assumptions and formulas used for these calculations can be found in Appendix A.

Number of Participants:	492		
	Annual	Lifetime	
Projected reduction from Showerhead retrofit:	719,071	7,190,708	gallons
Product Life: 10 years	47,403	474,031	kWh
	2,354	23,541	therms
Projected reduction from Kitchen Faucet Aerator retrofit:	482,297	2,411,486	gallons
Product Life: 5 years	22,966	114,831	kWh
	1,168	5,839	therms
Toilet Leak Repair projects an annual reduction of: Product Life: <b>5 years</b>	230,085	1,150,424	gallons/year
Projected reduction from LED Lightbulb retrofit: Product Life: <b>20 years</b>	16,193	157,879	kWh
Projected reduction from LED Night Light retrofit: Product Life: <b>10,000 hours</b>	10,992	109,918	kWh
Projected reduction from FilterTone® installation:	3,223	32,230	kWh
Product Life: 10 years	179		therms
TOTAL PROGRAM SAVINGS:	1,431,453	10,752,619	gallons
	100,777	888,889	kWh
	3,701	31,171	therms
TOTAL PROGRAM SAVINGS PER HOUSEHOLD:	2,909	21,855	gallons
	205	1,807	kWh
	8	63	therms

### **D.** Teacher Program Evaluation

Program improvements are based on participant feedback received. One of the types of feedback obtained is from participating teachers via a Teacher Program Evaluation Form. They are asked to evaluate relevant aspects of the program and each response is reviewed for pertinent information. The following is feedback from the Teacher Program Evaluation for the Black Hills Energy LivingWise Program.

### **Teacher Response**

(A summary of responses can be found in Appendix D)

**100%** of participating teachers indicated they would conduct the program again given the opportunity.

**100%** of participating teachers indicated they would recommend the program to their colleagues.

### What did students like best about the program? Explain.

"Installing their kits with their families." Kelsey Trimble, Vandenberg Elementary School

"The science experiments." Mark Kenefick, Vandenberg Elementary School

"Learning about renewable and non-renewable resources. They also enjoyed using the kits." Lorie Meade, Vandenberg Elementary School

"Working with families." Ronald Mays, Vandenberg Elementary School

"The kits." Shawna Delaney, Vandenberg Elementary School

"They enjoyed the kit and installing the items at home." Brandi Marler, Vandenberg Elementary School

"They liked the in-class experiments." Denise Haden, Hot Springs Elementary

### What did you like best about the program? Explain.

"Easiness of teaching it." Philip Miller, St Paul's Lutheran School

"The new in-classroom experiments. The kids were engaged." Koreen Hammel, Hot Springs Elementary



### **Teacher Response**

(A summary of responses can be found in Appendix D)

"The teacher-friendly curriculum." Colleen Clapper, Hill City Elementary School

"The hands-on activities and the kits. I liked the poster and web sites. The digital thermometer was great to check temperatures." Nancy Mulcahy, Hot Springs Elementary

"I like that there is so much for the kids to do at home. My non-readers can be successful too." Heather Eldridge, St. Elizabeth Ann Seton Elementary School

"Engaging activities with their families." Kelsey Trimble, Vandenberg Elementary School

"Having time to do more science." Mark Kenefick, Vandenberg Elementary School

#### What would you change about the program? Explain.

"Less reading and more hands-on work." Mark Kenefick, Vandenberg Elementary School

"Maybe supply us with materials to complete an experiment." Brandi Marler, Vandenberg Elementary School

"It actually is perfect just the way it is." Denise Haden, Hot Springs Elementary

### "More experiments."

Ronald Mays, Vandenberg Elementary School

"I liked in-class and the at-home kits! How fun were those!" Denise Haden, Hot Springs Elementary

"The standards that are covered." Sherry Nelson, Vandenberg Elementary School

"Application of being energy efficient" Jamie Henderson, Hill City Elementary School

"It hit standards I need to teach." Brandi Marler, Vandenberg Elementary School

### E. Parent/Guardian Program Evaluation

Parent involvement with program activities and their children is of paramount interest to both utilities and teachers in the program. When parents take an active role in their child's education it helps the schools and strengthens the educational process considerably. When students successfully engage their families in retrofit, installation, and home energy efficiency projects, efficiency messages are powerfully delivered to two generations in the same household. The program is a catalyst for this family interaction, which is demonstrated by feedback from Parent/Guardian Program Evaluations in each program. The following is feedback from the Parent/Guardian Program Evaluations for the Black Hills Energy LivingWise Program.

### **Parent Response**

(A summary of responses can be found in Appendix E)

100% of participating parents indicated that the program was easy to use.

**80%** of participating parents indicated they would continue to use the kit items after the completion of the program.

**100%** of participating parents indicated they would like to see this program continued in local schools.

### As a parent, which aspect of the program did you like best?

"Kid friendly, but encourages parents. Good products." Parent, Hill City Elementary School

"The light bulb, the night light, and kitchen faucet aerator." Lei Am Ball, Hot Springs Elementary

"Conserving energy and water to help the environment." Cassidy Wohlhneter, South Park Elementary School

"It gets the children thinking about how much we use and waste." Eric Elder, St. Elizabeth Ann Seton Elementary School

"My child was excited about learning new ways to better the environment." Parent, Vandenberg Elementary School

### Are there any comments you would like to express to your child's program sponsor?

"Thank you for doing this!!" Parent, Hill City Elementary School

"This is an impressive program with great samples to use. Real hands-on kit for the students." Eric Elder, St. Elizabeth Ann Seton Elementary School



### F. Teacher Letters

(A summary of responses can be found in Appendix F)

Shireen Nelson Vandenberg Elementary 516 Briggs Box Elder, SD 57719

April 30, 2019

Living Wise Program 750 4th Street Sparks, NV 89431-9998

To Whom It May Concern:

Thank you so much for giving my students the opportunity to participate in your program. I felt the materials were well organized and the students were excited to use the kits. Some of the families were not able to install items or have already installed energy saving items in their homes; however they still enjoyed participating in the classroom activities.

I love that the teacher resources not only included the science standards but also the ELA and math standards. This was a wonderful support to our curriculum and allowed for higher learning to take place while learning more about conservation. The kids loved convincing their parents to make changes around the house and that their parents were supportive in this process.

Again thank you for giving our classroom the opportunity to take part in your program.

Sincerely,

Shireen Nelson Vandenberg Elementary, 5<sup>th</sup> Grade Teacher

### **Teacher Letters**

(A summary of responses can be found in Appendix F)

Black Hulls a special thank you for giving 5th graders the opportunity to learn in their own homes! The kids are quick learners and do care about conserving energy! They absolutely loved the boxes the got to take Some had siblings that got home! to do the same things. Now, it was their turn! 11 Our school is blessed to have these opportunities and the support! Thank you from my aders and myself! Mrs. Haden

(A summary of responses can be found in Appendix G)





(A summary of responses can be found in Appendix G)

Thank you, Black Hills Energy for the Livingwise kits! I really liked the shouerhead, it works perfect! (My dod likes it so much that he installed it in HIS bathroom!) I also enjoyed using the nightlight. It illuminates the hall very well, and saves money! I learned that we shall save energy, it is good for the community. I also rearned that ya can save money easily by doing a few simple steps. From St Grade Seton Elementary Dear Black Hills Energy, Thank you for lending us those science kits, we are all getting good use out of them. They help Us have fun and learn a lot. I learned that LEd lights can save a lot of energy. Kindness. Sincerly, Hayden, 5th grade, Seton Elementary

(A summary of responses can be found in Appendix G)



Program Impact 29

(A summary of responses can be found in Appendix G)





(A summary of responses can be found in Appendix G)

#### Dear Living Wise Sponsors,

Thank you so much for helping the Living Wise program. It is a very generous act. My family and I really enjoyed the LED lights. I think it is so cool how you help people save money. Our lights are quite dim so the LED light bulb really will help. I love the package because I love helping people save money and those things will really help. Thank you so much for sponsoring. Living wise is great.



"Luja" Thanks (-:

Dear Living Wise Sponsors, thank you for teaching us how to live wiser. I learned ALOT about how to live wise. and how to save money. I really liked the free kit you gave us. I liked the led light bulb. I think it is really cool that you are doing this to us. I also liked the book let you gave us. In our classroom we made powerpoints on like how to save money, and like certain gases. I made my powerpoint on natural gas. Anyway ... thank you again for the kit and for teaching me to live wiser! THANK YOU!!!!!!!

your friend.

Vivien Wasson

Dear Living Wise Sponsors, thank you for sending us that box the night light thing was awesome. My sister needed a new night light. My brother did this last year and we used his nightlight we love the nightlights they are our favorite. We would of used almost everything we are just too busy to install them in right now but I bet we will once we have time.

Thank you so much I really appreciate this. I also have learned a lot my favorite was the electricity I liked it because it had some interesting facts that I myself liked. We wouldn't have my favorite night light if it wasn't for you guys. I just can't thank you enough.



Dear Living Wise Spensors, Thank you for making this all hippen Thanks for giving us those bares. You guys are a spence The Living Wise book is cool by favorite think about it was doing the activities. Friend Mattheyer Kallery. Yow arann

"I like that there is so much for the kids to do at home. My non-readers can be successful too."

Heather Eldridge, Teacher

St. Elizabeth Ann Seton Elementary School



# **Appendices**

### Appendix A

Projected Savings from Showerhead Retrofit
Projected Savings from Kitchen Faucet Aerator Retrofit
Projected Savings from Toilet Leak Repair
Projected Savings from FilterTone® Alarm Installation
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### **Projected Savings from Showerhead Retrofit**

#### Showerhead retrofit inputs and assumptions:

Average household size:	4.76	people <sup>1</sup>
Average number of full bathrooms per home:	2.09	full bathrooms per home <sup>1</sup>
% of water heated by gas:	<b>49.83</b> %	1
% of water heated by electricity:	50.17%	1
Installation / participation rate of:	42.67%	1
Average Showerhead has a flow rate of:	2.50	gallons per minute²
Retrofit Showerhead has flow rate of:	1.75	gallons per minute <sup>3</sup>
Number of participants:	492	1
Shower duration:	8.20	minutes per day <sup>2</sup>
Showers per day per person:	0.67	showers per day <sup>2</sup>
Product life:	10.00	years <sup>3</sup>
Projected Water Savings:		
Showerhead retrofit projects an <b>annual</b> reduction of:	719,071	gallons <sup>4</sup>
		0
Showerhead retrofit projects a <b>lifetime</b> reduction of:	7,190,708	0
Showerhead retrofit projects a <b>lifetime</b> reduction of:	7,190,708	0
	7,190,708	0
Showerhead retrofit projects a <b>lifetime</b> reduction of:	7,190,708 47,403	gallons <sup>5</sup>
Showerhead retrofit projects a lifetime reduction of: Projected Electricity Savings:		gallons <sup>5</sup> kWh <sup>2,6</sup>
Showerhead retrofit projects a <b>lifetime</b> reduction of: <b>Projected Electricity Savings:</b> Showerhead retrofit projects an <b>annual</b> reduction of: Showerhead retrofit projects a <b>lifetime</b> reduction of:	47,403	gallons <sup>5</sup> kWh <sup>2,6</sup>
Showerhead retrofit projects a <b>lifetime</b> reduction of: <b>Projected Electricity Savings:</b> Showerhead retrofit projects an <b>annual</b> reduction of:	47,403	gallons <sup>5</sup> kWh <sup>2,6</sup>
Showerhead retrofit projects a <b>lifetime</b> reduction of: <b>Projected Electricity Savings:</b> Showerhead retrofit projects an <b>annual</b> reduction of: Showerhead retrofit projects a <b>lifetime</b> reduction of:	47,403 474,031	gallons <sup>5</sup> kWh <sup>2,6</sup>
Showerhead retrofit projects a lifetime reduction of: Projected Electricity Savings: Showerhead retrofit projects an annual reduction of: Showerhead retrofit projects a lifetime reduction of: Projected Natural Gas Savings:	47,403 474,031 2,354	gallons <sup>5</sup> kWh <sup>2,6</sup> kWh <sup>2,7</sup>

1 Data Reported by Program Participants.

2 (March 4, 2010). EPA WaterSense® Specification for Showerheads Supporting Statement. Retrieved from http://www.epa.gov/WaterSense/docs/showerheads\_finalsuppstat508.pdf

3 Provided by manufacturer.

4 [(Average Household Size x Shower Duration x Showers per Day per Person) ÷ Average Number of Full Bathrooms per Home] x (Average Showerhead Flow Rate - Retrofit Showerhead Flow Rate) x Number of Participants x Installation Rate x 365 days

5 [(Average Household Size x Shower Duration x Showers per Day per Person) ÷ Average Number of Full Bathrooms per Home] x (Average Showerhead Flow Rate - Retrofit Showerhead Flow Rate) x Number of Participants x Installation Rate x 365 days x Product Life

6 Projected Annual Water Savings x Percent of Water that is Hot Water x 0.18 kWh/gal x % of Water Heated by Electricity

7 Projected Annual Water Savings x Percent of Water that is Hot Water x 0.18 kWh/gal x % of Water Heated by Electricity x Product Life

8 Projected Annual Water Savings x Percent of Water that is Hot Water x 0.009 Therms/gal x % of Water Heated by Natural Gas

9 Projected Annual Water Savings x Percent of Water that is Hot Water x 0.009 Therms/gal x % of Water Heated by Natural Gas x Product Life



### **Projected Savings from Kitchen Faucet Aerator Retrofit**

### Kitchen Faucet Aerator retrofit inputs and assumptions:

•••••••••••••••••••••••••••••••••••••••		
Average household size:	4.76	people <sup>1</sup>
% of homes with a dishwasher:	77.81%	1
% of homes without a dishwasher:	22.19%	1
% of water heated by gas:	49.83%	1
% of water heated by electricity:	50.17%	1
Installation / participation rate of:	31.33%	1
Number of participants:	492	1
Average Kitchen Faucet Aerator has a flow rate of:	2.50	gallons per minute <sup>2</sup>
Retrofit Kitchen Faucet Aerator has flow rate of:	1.50	gallons per minute <sup>3</sup>
Product life:	5.00	years <sup>3</sup>
Length of use without dishwasher:	15.00	minutes per day <sup>4</sup>
Length of use without dishwasher (each family member):	1.00	minute per day <sup>4</sup>
Length of use with dishwasher:	3.00	minutes per day <sup>4</sup>
Length of use with dishwasher (each family member):	0.50	minutes per day <sup>4</sup>
Projected Water Savings:		
Kitchen Faucet Aerator retrofit projects an <b>annual</b> reduction of:	482,297	gallons⁵
Kitchen Faucet Aerator retrofit projects a lifetime reduction of:	2,411,486	gallons <sup>6</sup>
Projected Electricity Savings:		
Kitchen Faucet Aerator retrofit projects an <b>annual</b> reduction of:	22,966	kWh <sup>4,7</sup>
Kitchen Faucet Aerator retrofit projects a lifetime reduction of:	114,831	kWh <sup>4,8</sup>
Projected Natural Gas Savings:		
Kitchen Faucet Aerator retrofit projects an <b>annual</b> reduction of:	1,168	therms <sup>4,9</sup>
Kitchen Faucet Aerator retrofit projects a lifetime reduction of:	5,839	therms <sup>4,10</sup>

1 Data Reported by Program Participants.

2 Vickers, Amy (2002). Water Use and Conservation. Amherst, MA: WaterPlow Press.

3 Provided by manufacturer.

4 Quantec, LLC. (2008). Impact of Flipping the Switch: Evaluating the Effectiveness of Low Income Residential Energy Education Programs. Portland: Drakos, Jamie et al.

5 [Length of use without dishwasher + [Average household size x Length of use without dishwasher (each family member))] x % of homes without dishwasher} + {Length of use with dishwasher + [Average household size x Length of use with dishwasher (each family member))] x % of homes with dishwasher} x [Average Kitchen Aerator flow rate – Retrofit Kitchen Aerator flow rate] x Number of participants x Installation rate x 365 days

6 [Length of use without dishwasher + [Average household size x Length of use without dishwasher (each family member))] x % of homes without dishwasher} + {Length of use with dishwasher (each family member))] x % of homes with dishwasher} x [Average Kitchen Aerator flow rate – Retrofit Kitchen Aerator flow rate] x Number of participants x Installation rate x 365 days x Product Life

7 Projected Annual Water Savings x [(8.33lbs. / gallon x 35°F∆T) ÷ (3413 x water heater efficiency (0.90)] x % of Water Heated by Electricity

8 Projected Lifetime Water Savings x [(8.33lbs. / gallon x 35°F $\Delta$ T) ÷ (3413 x water heater efficiency (0.90)] x % of Water Heated by Electricity

9 Projected Annual Water Savings x [(8.33lbs. / gallon x 35°F∆T) ÷ (100,000 x water heater efficiency (0.60)] x % of Water Heated by Natural Gas

10 Projected Lifetime Water Savings x [(8.33lbs. / gallon x 35°FΔT) ÷ (100,000 x water heater efficiency (0.60)] x % of Water Heated by Natural Gas
## **Projected Savings from Toilet Leak Repair**

#### Toilet Leak repair inputs and assumptions:

Number of participants:	492	1
% of toilets leaking:	14.74%	1
% of toilets where the leak was repaired:	25.14%	1
Number of homes with fixed toilet leaks:	18.230	1
USGS gallons lost per year per leak:	12,621.29	GPY per leak <sup>2</sup>
Product Life (years of water savings):	5.00	years <sup>3</sup>
Projected Water Savings:		

Toilet Leak Repair projects an <b>annual</b> reduction of:	230,085	gallons/year <sup>4</sup>
Toilet Leak Repair projects a lifetime reduction of:	1,150,424	gallons⁵

1 Data Reported by Program Participants.

2 http://www.epa.gov/WaterSense/pubs/fixleak.html

3 Estimation of years before toilet begins leaking again. Frontier and Associates

4 USGS gallons lost per year per leak x 1 leak per home x Number of homes with fixed toilet leaks

5 USGS gallons lost per year per leak x 1 leak per home x Number of homes with fixed toilet leaks x Product Life



# **Projected Savings from FilterTone® Alarm Installation**

FilterTone <sup>®</sup> installation inputs and assumptions:	
Annual energy (electricity) use by a central system air conditioner: 1,637	kWh1
Annual energy (natural gas) use by central space heating or furnace: 173	therms <sup>1</sup>
Projected increase in efficiency (electricity): 1.75%	2
Projected increase in efficiency (natural gas): 0.92%	2
Product life: 10.00	years <sup>3</sup>
Installation / participation rate of: 22.87%	4
Number of participants: 492	4
Projected Electricity Savings:	
The FilterTone installation projects an <b>annual</b> reduction of: <b>3,22</b>	kWh⁵
The FilterTone installation projects a <b>lifetime</b> reduction of: <b>32,230</b>	kWh <sup>6</sup>
Projected Natural Gas Savings:	
The FilterTone installation projects an <b>annual</b> reduction of: 179	therms <sup>7</sup>
The FilterTone installation projects a lifetime reduction of:1,79	therms <sup>8</sup>

1 U.S. Department of Energy, Energy Information Administration 2005 Residential Energy Consumption Web site for California: http://www.eia.gov/consumption/residential/data/2005/

2 Reichmuth P.E., Howard. (1999). Engineering Review and Savings Estimates for the 'Filtertone' Filter Restriction Alarm.

3 Provided by manufacturer.

4 Data reported by program participants.

5 Annual energy (electricity) use by a central air conditioner, heat pump or furnace x Projected increase in efficiency (electricity) x Installation rate x Number of participants

6 Annual energy (electricity) use by a central air conditioner, heat pump or furnace x Projected increase in efficiency (electricity) x Installation rate x Number of participants x Product life

7 Annual energy (natural gas) use by a central air conditioner, heat pump or furnace x Projected increase in efficiency (natural gas) x Installation rate x Number of participants

8 Annual energy (natural gas) use by a central air conditioner, heat pump or furnace x Projected increase in efficiency (natural gas) x Installation rate x Number of participants x Product life



## **Projected Savings from LED Light Bulb Retrofit**

#### LED Light Bulb retrofit inputs and assumptions:

Product life:	20.00	years <sup>1</sup>
Watts used by the LED light bulb:	9	watts <sup>1</sup>
Hours of operation per day:	2.81	hours per day <sup>2</sup>
Average watts used by the replaced light bulb:	55.95	watts <sup>3</sup>
Installation / participation rate of:	<b>68.35</b> %	3
Number of participants:	492	3
Projected Electricity Savings:		
The LED Light Bulb retrofit projects an <b>annual</b> reduction of:	16,193	kWh <sup>2,4</sup>

1 Provided by manufacturer.

2 Frontier Associates. (2011). Oncor's LivingWise Program: Measurement & Verification Update.

The LED Light Bulb retrofit projects a **lifetime** reduction of:

3 Data reported by program participants.

4 {[(Average wattage of light bulb replaced - Wattage of LED light bulb) x Hours of operation per day x 365 Days] ÷ 1,000} x Number of participants x Installation rate

5 {[(Average wattage of light bulb replaced - Wattage of LED light bulb) x Product Life] ÷ 1,000} x Number of participants x Installation rate



157,879 kWh<sup>2,5</sup>

## **Projected Savings from LED Night Light Retrofit**

#### LED Night Light retrofit inputs and assumptions:

Average length of use:	4,380	hours per year <sup>1</sup>
Average night light uses:	7	watts
Retrofit night light uses:	0.50	watts
Product life:	10.00	years <sup>2</sup>
Energy saved per year:	28	kWh per year
Energy saved over life expectancy:	285	kWh
Retrofit / participation rate of:	<b>78.47</b> %	3
Number of participants:	492	3
Projected Electricity Savings:		

The LED Night Light retrofit projects an <b>annual</b> reduction of:	10,992	kWh <sup>4</sup>
The LED Night Light retrofit projects a lifetime reduction of:	109,918	kWh⁵

1 Assumption (12 hours per day)

2 Product life provided by manufacturer

3 Data reported by program participants

4(kWh per year x Number of participants) x Installation rate

5((kWh per year x Number of participants) x Installation rate) x Product life



# Home Check-Up

<b>1</b> How many kids live in your home (age 0-17)?	
1	14%
2	39%
3	27%
4	11%
5	10%
<b>2</b> How many adults live in your home (age 18+)?	
1	12%
2	73%
3	10%
4	4%
5+	2%
<b>3</b> How is your water heated?	
Natural Gas	28%
Electricity	50%
Propane	21%
<b>4</b> Does your home have a dishwasher?	
Yes	78%
No	22%
<b>5</b> How many half-bathrooms are in your home?	
0	68%
1	28%
2	1%
3	2%
4+	1%
6 How many full bathrooms are in your home?	
1	25%
2	48%
3	23%
4	3%
5+	2%



# Home Check-Up

(continued)	
<b>7</b> What fuel is used as the main source of energy to heat your home?	
Natural Gas	22%
Electricity	49%
Heating Oil	1%
Wood	7%
Propane	16%
Other	4%
8 What type of air conditioning unit do you have?	
Central Air Conditioner	66%
Evaporative Cooler	4%
Room Unit	18%
Don't Have One	12%
<b>9</b> What type of home do you live in?	
Single Family home	77%
Multi-Family (2-4 units)	16%
Multi-Family (5-20 units)	5%
Multi-Family (21+ units)	2%
<b>10</b> Was your home built before 1992?	
Yes	40%
No	60%
<b>11</b> Is your home owned or rented?	
Owned	75%
Rented	25%

# **Home Activities**

1 Did you install the new High-Efficiency Showerhead?	
Yes	43%
No	57%
2 Did your family install the new Kitchen Faucet Aerator?	
Yes	31%
No	69%
<b>3</b> Was your toilet leaking?	
Yes	15%
Νο	85%
<b>4</b> If you answered "yes" to question 3, were the leaks repaired?	
Yes	25%
No	75%
5 Did your family install the LED Light Bulb? Yes	68%
No	31%
	51/0
<b>6</b> If you answered "yes" to question 5, what was the wattage of the incandescent bulb you replaced?	0.07
40-watt 60-watt	9% 28%
75-watt	28% 12%
100-watt	10%
Other	41%
7 Did your family install the FilterTone Alarm? Yes	23%
No	77%
	///0
8 How much did your family turn down the thermostat in winter for heating?	100/
1 - 2 Degrees	12% 13%
3 - 4 Degrees 5+ Degrees	15%
Didn't Adjust Thermostat	64%
	0170
<b>9</b> How much did your family turn up the thermostat in summer for cooling?	1 20/
1 - 2 Degrees	13% 13%
3 - 4 Degrees 5+ Degrees	10%
Didn't Adjust Thermostat	63%



## **Home Activities**

(continued)	
<b>10</b> Did your family install the LED Night Light?	
Yes	78%
No	22%
<b>11</b> Did your family lower your water heater settings?	
Yes	13%
No	87%
<b>12</b> Did your family raise the temperature on your refrigerator?	
Yes	16%
No	84%
<b>13</b> Did you work with your family on this program?	
Yes	74%
No	26%
<b>14</b> Did your family change the way they use water?	
Yes	43%
No	57%
<b>15</b> Did your family change the way they use energy?	
Yes	46%
No	54%
16 How would you rate the LivingWise Program?	
Excellent	47%
Good	36% 12%
Fair Poor	12% 6%
	070

# **Participant List**

SCHOOL	TEACHER	т	S
Canyon Lake Elementary School	Melissa Dittman	1	19
Hill City Elementary School	Colleen Clapper	1	19
Hill City Elementary School	Jamie Henderson	1	18
Hot Springs Elementary	Nancy Mulcahy	1	22
Hot Springs Elementary	Koreen Hammel	1	23
Hot Springs Elementary	Denise Haden	1	23
Knollwood Heights Elementary School	Connie Ahrens	1	20
South Park Elementary School	Michelle Wysuph	1	30
St Paul's Lutheran School	Philip Miller	1	8
St. Elizabeth Ann Seton Elementary School	Heather Eldridge	1	60
Vandenberg Elementary School	Brandi Marler	1	23
Vandenberg Elementary School	Ronald Mays	1	23
Vandenberg Elementary School	Shawna Delaney	1	23
Vandenberg Elementary School	Sherry Nelson	1	23
Vandenberg Elementary School	Lorie Meade	1	23
Vandenberg Elementary School	Cathleen Denekamp	1	23
Vandenberg Elementary School	Kelsey Trimble	1	23
Vandenberg Elementary School	Mark Kenefick	1	23
Vandenberg Elementary School	Nila McCann	1	23
Vandenberg Elementary School	Kyle McFarland	1	23
	TOTALS	20	472
	TOTAL PARTICIPANTS	49	92

Note: "T" represents number of teachers and "S" represents number of students



# **Teacher Program Evaluation Data**

**1** The materials were clearly written and well organized.

	Strongly Agree	65%
	Agree	35%
	Disagree	0%
	Strongly Disagree	0%
<b>2</b> The	e products in the Kit were easy for students to use.	
	Strongly Agree	65%
	Agree	35%
	Disagree	0%
	Strongly Disagree	0%
3 Stu	dents have computers and access to the internet in my classroom.	100%
	Yes	0%
	No	
4 Stu	dents indicated that their parents supported the program.	
	Yes	100%
	No	0%
<b>5</b> Wo	uld you conduct this Program again?	
	Yes	100%
	No	0%
<b>6</b> Wo	uld you recommend this program to other colleagues?	
	Yes	100%
	No	0%

Due to rounding of numbers, percentages may not add up to 100%

45

## **Teacher Comment Data**

(continued from page 22)

#### What did students like best about the program? Explain.

"The kit." Philip Miller, St Paul's Lutheran School

"The online activities and hands-on activities." Koreen Hammel, Hot Springs Elementary

"All of the free items." Colleen Capper, Hill City Elementary School

"The students enjoyed taking everything home and doing the activities." Nancy Mulcahy, Hot Springs Elementary

"The students loved that these are the same kits their older siblings got to use and they are finally old enough to use them as well." Heather Eldridge, St. Elizabeth Ann Seton Elementary School

"The kits and learning about conservation." Sherry Nelson, Vandenberg Elementary School

#### What did you like best about the program? Explain.

"I really liked that our standards were included it makes it a fun learning curriculum for our standards." Lorie Meade, Vandenberg Elementary School

"Great curriculum." Ronald Mays, Vandenberg Elementary School

"The ease of use." Shawna Delaney, Vandenberg Elementary School



# **Parent/Guardian Program Evaluation Data**

1 Was the Program easy for you and your child to use?

	Yes	100%	
	No	0%	
2 Will you continue to use the Kit items after the completion of the Program?			
	Yes	80%	
	No	20%	
3 Would you like to see this Program continued in local schools?			
	Yes	100%	
	No	0%	

#### **Teacher Letters**

(continued from page 25)

Black Hills Energy Thanks for another great year of Providing the Hot Springs Elementary fifth graders the living Wise Kits. This provides My students with hands on learning kits to take home and use. They come back to school and share their findings with their classmates. The teaching resources are very helpful in teaching about Energy, natural gas and electricity. Hot Springs South Dakota



# **Teacher Letters**

Black Hills Ghergy,	8.
Thank you so much for sponsoring the livingwise program! I look forward to it every year, and it makes a positive impact on my students! Thank you for caring about us! sincerely, snawna Delaney	Sincerely, Mis. Koreen Hammel
Vanceneerg Elementary S61 Briggs St. Bla   Box Elder, SD 57719 Bla   Dear Black Hills Energy, sch   Thank you so much for providing our students with the opportunity to learn about our resources and how to conserve them. I really appreciated the standards that were attached to the lessons this year. It is a great curriculum to help us meet those standards. The students enjoyed learning about our renewable and nonrenewable resources. They really enjoyed the Living Wise Kits. It was fun listening to them share about their interactions with their families as they installed and have used the litems in their kits. Phi   Thank you was again for the washed of a construct to help us meet to help us not deate here to form. St.	nuary 10, 2019 ack Hills Power. Thank you very much for participating in the Living Wise program and offering to our hool. The program is set up very teacher and student friendly. I was surprised how many of y students used the contents in the box. My hope is that going through the Living Wise ogram, myself and my students will be wiser with our energy. I hope you continue to offer this ogram. I think the box is a great idea because it gives the students a hand in approach. ank you for the great program. Paul's Lutheran apid City, SD 57701

(continued from page 27)

#### Dear Living Wise Sponsors,

Thank you so much for helping the Living wise program. It is a very generous act. My family and I really enjoyed the LED lights. I think it is so cool how you help people save money. Our lights are quite dim so the LED light bulb really will help. I love the package because I love helping people save money and those things will really help. Thank you so much for sponsoring. Living wise is great.



"Lula" Thanks (-:

Dear Living Wise Sponsors, thank you for teaching us how to live wiser. I learned ALOT about how to live wise, and how to save money. I really liked the free kit you gave us. I liked the led light bulb. I think it is really cool that you are doing this to us. I also liked the book let you gave us. In our classroom we made powerpoints on like how to save money, and like certain gases. I made my powerpoint on natural gas. Anyway... thank you again for the kit and for teaching me to live wiser! THANK YOU!!!!!!!

> Your friend, Vivien Wasson

Vivien Wasson

Dear Living Wise Sponsors, thank you for sending us that box the night light thing was awesome. My sister needed a new night light. My brother did this last year and we used his nightlight we love the nightlights they are our favorite. We would of used almost everything we are just too busy to install them in right now but I bet we will once we have time.

Thank you so much I really appreciate this. I also have learned a lot my favorite was the electricity I liked it because it had some interesting facts that I myself liked. We wouldn't have my favorite night light if it wasn't for you guys. I just can't thank you enough.

THANK YOU SO MUCH BY, KIANA KLANA Pear Living Wise Spensors, Thank, you for making this all happens, Thanks her giving the base bases, Pod guys are according the tering birse book is soon by favorite think about it was doing the activities. You friend Matthew Kallenge Antoning the activities about a second Antoning the activities about a second Antoning the activities about a second and the second Antoning the activities activities about a second and the second activities about a second activities acti



# Appendix G

### **Student Letters**

Dear Living Wise Corporation. Dear Living wise, Thank you for sponsoring living wise! My family and I, Thank you for the kits. I really think enjoyed the package alot! In the package we enjoyed the my family liked the shower head, My shower head and light the most. We are happy that you favorite thing was new sink head. My nion enjoyed it as well. The shower head was really nice so was the sink head. We also had to try the thermastat. We had to lower sent us these things, and are thankful. We just wanted to say thank you! With thankfulness from : our freezer. Again thank you for the kit. I really appreciate it, and does my family. I got use the light bull on our porch light and the night light too. So far we saved intere energy, and learned to take shorter showers. The experience was very educational. Sincerly, Living Atoya H. Wtse } March. 19.20 Dear Living Wise, Dear Living Wise, Thank you forgiving the fifth grade classes science kifs. They were educational I have barned alof! I ve learned that to yet that hard to save electricity. and fun. One of the things I learned favority thing in the kit was the was how to can serve water. Another thing I learned was different ways epergy night light. I normally have it on during night time, it works! This kt was very educational. Thank you again Living Wise was different ways energy is produced and Provided. I had fun learning about this and I am sure other students did too. for teaching us more and more! Sincerely, Sincerely, Mason





# Appendix G

### **Student Letters**







# Appendix G

### **Student Letters**

(continued)

Hills nerg grad VING Se ¥ wo things ementor X L lihed were doing the fun expiraments and filling out the sheets. Two things learned were how to know 15 leaking +01 my and some hitchen fauots give less woter. Sincerely, Briama hank you for the Living Will Kit! My dad and I enjoyed doing the experiments. We learned that we don't have leaks in the toilets, and that our sink water is very bot. I won't elaborate but anyway, thank your Black Hill Energy for the Living use kt! hank You Black Hills Energys Thanks agains Cecily form Elizabeth Scon

Resource Action Programs®, a Franklin Energy Company

W71SC LOVORIG Dear Living Wise. Thank you so phuch for the Kit. It was very educational and I learned a lot From it like: LED light bulbs Save more energy and money than incandescent light bulbs, Or a more high efficiency showerhead Saves more energy and electricity then any normal showerhead. One of my Favorite items was the the Kitchen Faucet denator. It works really Welle Love, Aly comer 1. One thing I liked was that Thank you, Black Hills Energy for you could see if you had the Living wisc a leak in your talet. 2. another thing I liked was that there was Kits. 2. I learned that ways to save money. LED Lightbulbs Sincerel save energy and Jon Paul 5th grade Sullion Setar Elementary money. 2. I also learned that my fridge is 39.9-Than

Dear Living Wise, Dear Living Wise, Mank you for for the program. I learned a bl of intresting things. One thing is pas. I learned Thank you for the Kits and the different kinds of gasses, like instural gas. I Living Wise books. I learned that when you take a shower it saves you energy. I also learned that LED also learned what fossil fuels are. I learned how high to set your thermostat in different light bulbs have more energy than seasons and how much money you save a incandescent light bubs. with the Living Wise program. Thank you for the kits. My Thank you for the Kits. I like that favorite thing inside the kits, is your envice program has free to the the night light. It was very helpful school and my parents. I have two for my cat. favorite things in the Kil. One is the LED. night light. Mights up my whole foom. The second thing is the take measure, Sincerely, Veronica whenever I'm looking for price I cand find one. Thank you, Living Wise. Sincerely, Modd's Rear Living Wire, Jear Living Wise, Thank you for everything I really liked the LED light build. I learned that it saves Thank you for giving us the notebooks and kits for our class to learn more about money and energy to use LED light bulbs. When I used my LED light bulb I noticed science. that it made my room Drighter. I learned that if you leave a charger or some thing you can plug in into an outlet it is called a Thank you so much for the kits. I really liked them. You helped us learn many thogs about saving energy. I really phanton bad. Which uses energy even it you're not using it. I also tearned that you can make or get energy in different ways. You can yget energy from the sun and wind. appreciate you giving his free kits. Sincerely, Matilda My parents like the kit that we got to bring home. My favorite thing in it is the LED lightbulb. Gardner Sincerely, Eden

APT-1152 4-16-19 Dear Blach Hills Energy. Thank you for the hit and for all the Living use lesons. Also thank you for helping us learn about renewable and non renewable The filling was for kitting as ab the filling his from a filling had an automore the obligg if we also had a liked borning about for we can only a cliffelerse in our sol ranneable also liked borning has be shall cut back on using Possi Tuels. resources. I did install the LED light and I love it! The Living Wise My failer the part of your program We when we get to take hence cur We will the The same hence cur when you and same and your the ord you of for other things like ord you of for other things like orge to the rold reprise grading days on of the rold reprise grading days on of the rold reprise grading days on things and not have to write above and you water. Kits were very helpful and fuch to install, Thankyou! We loved your your and ord Sincerly Zaylie, Teacher: Meade Scinetary Class 171 Dear Black Hills Energy, April 16,2019 Thank you so much for the science books and kits! I loved learning about the difficient types of energy remained resources, and non-renewable resources. I also liked using the kit, I installed the nont-light and the kitchen failet. They botth work great thanks again for the awsome science lessons. Dear Black Hills Energy, Thank you for teaching us every thing we now. Also for all the things you gave us. We are all grate ful for teaching us things about energy, renewable. and non-renewable resorses and Many More. Pugs and hugs, Hailey Semerely, Alyssa

# Appendix G

### **Student Letters**

(continued)

hdh Dear Black Hills Energy, hank you for teaching everyone in my class the on trenewable resource and e Kenewable resource and the other tipes and the pakit, the backs and, other things and thank you so much for every thing. Sincerely, Leak Thank you for the living lise Kit! | really liked that we get to keep all of these cool things | also liked we got to see if our toilet has a leak! I learned that with all these cool things we preserve many things! | also learned that with high-efficiency showerhead we preserve more water & Your Friend,

nergy.

Caroline

5th Grade

Seton Elementary

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