

OTTER TAIL POWER COMPANY
Docket No: EL19-020

Response to: South Dakota Public Utilities Commission
Analyst: SDPUC Staff
Date Received: 05/08/2019
Date Due: 05/22/2019
Date of Response: 05/22/2019
Responding Witness: Jason A. Grenier, Manager Market Planning - (218) 739-8639

Data Request:

What drove the significant overspending in the Commercial Custom Efficiency projects, Drive Power, and Lighting programs?

Attachments: 0

Response:

Otter Tail's commercial and industrial customers' have an appetite for bill savings from lower energy consumption and for incentives to reduce capital costs. This appetite is the primary driver for expenses in the Commercial Custom Efficiency projects, Drive Power, and Lighting programs through incentives paid for customer participation in the programs as shown in the table below:

Program	Administrative Costs	Incentives	Total
Custom Efficiency Projects	\$6,874	\$70,378	\$77,252
Drive Power	\$8,467	\$149,907	\$158,374
Lighting	\$18,764	\$151,886	\$170,651