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	Exect	utive Su	mmary	Table - 2	2020	ł		0
2020	Electric Participants	Electric Budget	Generator kW	Generator kWh	Participant Test Ratio	Utility Test Ratio	Ratepayer Impact Measure Test Ratio	TRC Ratio
Business Segment								
Lighting Efficiency	341	\$389,320	453	3,960,428	2.67	5.74	0.47	1.20
Business Saver's Switch	10	\$25,250	28	39	INF	1.23	0.50	1.23
Peak and Energy Control	1	\$10,000	101	3,713	INF	4.60	1.03	4.60
Business Segment Total	352	\$424,570	582	3,964,179	2.71	5.44	0.48	1.21
Residential Segment								
Home Lighting	5,245	\$96,756	408	3,009,728	36.68	6.34	0.17	3.57
Residential Demand Response	1,410	\$235,500	817	99,889	6.78	2.74	0.83	2.82
Consumer Education	68,000	\$21,165	N/A	N/A				
Water Heating	21	\$12,900	12	82,115	4.23	2.70	0.44	1.37
Residential Segment Total	74,676	\$366,321	1,237	3,191,731	18.17	3.53	0.29	2.90
Planning Segment								
Regulatory Affairs	0	\$14,000	N/A	N/A				
Planning Segment Total	0	\$0	N/A	N/A				
PORTFOLIO TOTAL	75,028	\$804,891	1,819	7,155,910	4.89	4.48	0.39	1.61

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## WATER HEATING

### 2020 Net Present Cost Benefit Summary Analysis For All Participants

	Participant Test (\$Total)	Utility Test (\$Total)	Rate Impact Test (\$Total)	Total Resource Test (\$Total)	Societal Test (\$Total)
Benefits	, ,				
Avoided Revenue Requirements					
Generation	N/A	\$6,042	\$6,042	\$6,042	\$6,042
T & D	N/A	\$3,675	\$3,675	\$3,675	\$3,675
Marginal Energy	N/A	\$25,136	\$25,136	\$25,136	\$25,136
Environmental Externality	N/A	v25,150 N/A	v25,150 N/A	v20,150 N/A	\$0
Subtotal	N/A	\$34,853	\$34,853	\$34,853	\$34,853
Participant Benefits					
Bill Reduction - Electric	\$66,021	N/A	N/A	N/A	N/A
Rebates from Xcel Energy	\$6,300	N/A	N/A	\$6,300	\$6,300
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0
Incremental O&M Savings	\$0	N/A	N/A	\$0	\$0
Subtotal	\$72,321	N/A	N/A	\$6,300	\$6,300
Total Benefits	\$72,321	\$34,853	\$34,853	\$41,153	\$41,153
Costs					
Utility Project Costs					
Customer Services	N/A	<b>\$</b> 0	\$0	\$0	\$0
Utility Administration	N/A	\$6,600	\$6,600	\$6,600	\$6,600
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0
Measurement & Verification	N/A	\$0	\$0	\$0	\$0
Rebates	N/A	\$6,300	\$6,300	\$6,300	\$6,300
Other	N/A	\$0	\$0	\$0	\$0
Subtotal	N/A	\$12,900	\$12,900	\$12,900	\$12,900
Utility Revenue Reduction Revenue Reduction - Electric	N/A	N/A	\$66,021	N/A	N/A
Subtotal	N/A	N/A	\$66,021	N/A	N/A
Participant Costs					
Incremental Capital Costs	\$12,841	N/A	N/A	\$12,841	\$12,841
Incremental O&M Costs	\$4,255	N/A	N/A	\$4,255	\$4,255
Subtotal	\$17,096	N/A	N/A	\$17,096	\$17,096
Total Costs	\$17,096	\$12,900	\$78,921	\$29,996	\$29,996
Net Benefit (Cost)	\$55,225	\$21,953	(\$44,068)	\$11,157	\$11,157

2020 EL	ECTRIC	GOAL
Input Summary and Totals		
Program "Inputs" per Customer kW		
Lifetime (Weighted on Generator kWh)	А	10.0 years
Annual Hours	В	8760
Gross Customer kW	С	1 kW
Generator Peak Coincidence Factor	D	100.00%
Gross Load Factor at Customer	E	79.10%
Transmission Loss Factor (Energy)	F	5.950%
Transmission Loss Factor (Demand)	G	7.220%
Societal Net Benefit (Cost)	Н	\$1,001
Program Summary per Participant		
Gross kW Saved at Customer	I	0.53 kW
Net coincident kW Saved at Generator	(I x D) / (1 - G)	0.57 kW
Gross Annual kWh Saved at Customer	(BxExI)	3,678 kWh
Net Annual kWh Saved at Generator	( B x E x I ) / (1 - F)	3,910 kWh

Total Participants	J	21
Total Budget	K	\$12,900
Gross kW Saved at Customer	(J x I )	11.14 kW
Net coincident kW Saved at Generator	(IxD)/(1-G)xJ	12 kW
Gross Annual kWh Saved at Customer	(BxExI)xJ	77,229 kWh
Net Annual kWh Saved at Generator	((B x E x I) / (1 - F)) x J	82,115 kWh
Societal Net Benefits	(IxIxH)	\$11,157

Utility Program Cost per kWh Lifetime	\$0.0157
Utility Program Cost per kW at Gen	\$1,074

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

## RESIDENTIAL SEGMENT TOTAL

#### 2020 Net Present Cost Benefit Summary Analysis For All Participants

	Participant Test (\$Total)	Utility Test (\$Total)	Rate Impact Test (\$Total)	Total Resource Test (\$Total)	Societal Test (\$Total)
Benefits					
Avoided Revenue Requirements					
Generation	N/A	\$492,723	\$492,723	\$492,723	\$492,723
T & D	N/A	\$299,987	\$299,987	\$299,987	\$299,987
Marginal Energy	N/A	\$499,780	\$499,780	\$499,780	\$499,780
Environmental Externality	N/A	N/A	N/A	N/A	\$0
Subtotal	N/A	\$1,292,491	\$1,292,491	\$1,292,491	\$1,292,491
Participant Benefits					
Bill Reduction - Electric	\$4,017,350	N/A	N/A	N/A	N/A
Rebates from Xcel Energy	\$126,719	N/A	N/A	\$126,719	\$126,719
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0
Incremental O&M Savings	\$359,485	N/A	N/A	\$359,485	\$359,485
Subtotal	\$4,503,555	N/A	N/A	\$486,204	\$486,204
Total Benefits	\$4,503,555	\$1,292,491	\$1,292,491	\$1,778,695	\$1,778,695
Costs					
Utility Project Costs					
Customer Services	N/A	\$0	\$0	\$0	\$0
Utility Administration	N/A	\$239,602	\$239,602	\$239,602	\$239,602
Advertising & Promotion	N/A	<b>\$</b> 0	\$0 20	\$0 20	\$0
Measurement & Verification	N/A	\$0	\$0	\$0	\$0
Rebates	N/A	\$126,719	\$126,719	\$126,719	\$126,719
Other Subtotal	N/A N/A	\$0 \$366,321	\$0 \$366,321	\$0 \$366,321	\$0 \$366,321
Utility Revenue Reduction					
Revenue Reduction - Electric	N/A	N/A	\$4,017,350	N/A	N/A
Subtotal	N/A	N/A	\$4,017,350	N/A	N/A
Participant Costs					
	\$247,870	N/A	N/A	\$247,870	\$247,870
Incremental Capital Costs	*= · · <b>,</b> · · · ·				
Incremental Capital Costs Incremental O&M Costs	\$0	N/A	N/A	\$0	\$0
		N/A N/A	N/A N/A	\$0 \$247,870	
Incremental O&M Costs Subtotal	\$0				
Incremental O&M Costs	\$0 \$247,870	N/A	N/A	\$247,870	\$0 \$247,870 \$614,191 \$1,164,504

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

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2020 ELE	CTRIC	GOAL
Input Summary and Totals		
Program "Inputs" per Customer kW		
Lifetime (Weighted on Generator kWh)	А	5.5 years
Annual Hours	В	8760
Gross Customer kW	С	1 kW
Generator Peak Coincidence Factor	D	26.42%
Gross Load Factor at Customer	E	7.91%
Transmission Loss Factor (Energy)	F	5.711%
Transmission Loss Factor (Demand)	G	7.170%
Societal Net Benefit (Cost)	Н	\$268
Program Summary per Participant		
Gross kW Saved at Customer	Ι	0.06 kW
Net coincident kW Saved at Generator	(I x D) / (1 - G)	0.02 kW
Gross Annual kWh Saved at Customer	(B x E x I)	40 kWh
Net Annual kWh Saved at Generator	( B x E x I ) / (1 - F)	43 kWh

Total Participants	J	74,676
Total Budget	K	\$366,321
Gross kW Saved at Customer	(J x I )	4,345.66 kW
Net coincident kW Saved at Generator	(I x D) / (1 - G) x J	1,237 kW
Gross Annual kWh Saved at Customer	(BxExI)x]	3,009,460 kWh
Net Annual kWh Saved at Generator	((B x E x I) / (1 - F)) x J	3,191,731 kWh
Societal Net Benefits	(JxIxH)	\$1,164,504

Utility Program Cost per kWh Lifetime	\$0.0209
Utility Program Cost per kW at Gen	\$296

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## PORTFOLIO TOTAL

### 2020 Net Present Cost Benefit Summary Analysis For All Participants

	Participant Test (\$Total)	Utility Test (\$Total)	Rate Impact Test (\$Total)	Total Resource Test (\$Total)	Societal Test (\$Total)
Benefits					
Avoided Revenue Requirements					
Generation	N/A	\$878,664	\$878,664	\$878,664	\$878,664
T & D	N/A	\$535,417	\$535,417	\$535,417	\$535,417
Marginal Energy	N/A	\$2,188,776	\$2,188,776	\$2,188,776	\$2,188,776
Environmental Externality	N/A	N/A	N/A	N/A	\$0
Subtotal	N/A	\$3,602,857	\$3,602,857	\$3,602,857	\$3,602,857
Participant Benefits					
Bill Reduction - Electric	\$8,411,884	N/A	N/A	N/A	N/A
Rebates from Xcel Energy	\$441,929	N/A	N/A	\$441,929	\$441,929
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0
Incremental O&M Savings	\$231,559	N/A	N/A	\$231,559	\$231,559
Subtotal	\$9,085,372	N/A	N/A	\$673,488	\$673,488
Total Benefits	\$9,085,372	\$3,602,857	\$3,602,857	\$4,276,345	\$4,276,345
Costs					
Utility Project Costs					
Customer Services	N/A	\$0	\$0	<b>\$</b> 0	\$0
Utility Administration	N/A	\$362,962	\$362,962	\$362,962	\$362,962
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0
Advertising & Promotion Measurement & Verification	N/A	<b>\$</b> 0	\$0	\$0	\$0 \$0
Advertising & Promotion Measurement & Verification Rebates	N/A N/A	\$0 \$441,929	\$0 \$441,929	\$0 \$441,929	\$0 \$0
Advertising & Promotion Measurement & Verification Rebates Other	N/A N/A N/A	\$0 \$441,929 \$0	\$0 \$441,929 \$0	\$0 \$441,929 \$0	\$0 \$0 \$441,929 \$0
Advertising & Promotion Measurement & Verification Rebates Other Subtotal	N/A N/A	\$0 \$441,929	\$0 \$441,929	\$0 \$441,929	\$0 \$0 \$441,929 \$0
Advertising & Promotion Measurement & Verification Rebates Other Subtotal Utility Revenue Reduction	N/A N/A N/A N/A	\$0 \$441,929 <u>\$0</u> \$804,891	\$0 \$441,929 <u>\$0</u> \$804,891	\$0 \$441,929 <u>\$0</u> \$804,891	\$0 \$0 \$441,929 <u>\$0</u> \$804,891
Advertising & Promotion Measurement & Verification Rebates Other Subtotal	N/A N/A N/A	\$0 \$441,929 \$0	\$0 \$441,929 \$0	\$0 \$441,929 \$0	\$0 \$0 \$441,929 \$0 \$804,891 N/A
Advertising & Promotion Measurement & Verification Rebates Other Subtotal Utility Revenue Reduction Revenue Reduction - Electric	N/A N/A N/A N/A	\$0 \$441,929 \$0 \$804,891 <u>N/A</u> N/A	\$0 \$441,929 \$0 \$804,891 \$8,411,884 \$8,411,884	\$0 \$441,929 \$0 \$804,891 N/A	\$0 \$0 \$441,929 \$0 \$804,891 N/A
Advertising & Promotion Measurement & Verification Rebates Other Subtotal Utility Revenue Reduction Revenue Reduction - Electric Subtotal	N/A N/A N/A N/A	\$0 \$441,929 <u>\$0</u> \$804,891 N/A	\$0 \$441,929 <u>\$0</u> \$804,891 \$8,411,884	\$0 \$441,929 \$0 \$804,891 N/A	\$0 \$0
Advertising & Promotion Measurement & Verification Rebates Other Subtotal Utility Revenue Reduction Revenue Reduction - Electric Subtotal Participant Costs	N/A N/A N/A N/A N/A	\$0 \$441,929 \$0 \$804,891 <u>N/A</u> N/A	\$0 \$441,929 \$0 \$804,891 \$8,411,884 \$8,411,884	\$0 \$441,929 \$0 \$804,891 <u>N/A</u> N/A	\$0 \$0 \$441,929 \$0 \$804,891 <u>N/A</u> N/A
Advertising & Promotion Measurement & Verification Rebates Other Subtotal Utility Revenue Reduction Revenue Reduction - Electric Subtotal Participant Costs Incremental Capital Costs	N/A N/A N/A N/A N/A \$1,859,133	\$0 \$441,929 \$0 \$804,891 <u>N/A</u> N/A	\$0 \$441,929 \$0 \$804,891 \$8,411,884 \$8,411,884 \$8,411,884	\$0 \$441,929 \$0 \$804,891 <u>N/A</u> \$1,859,133	\$0 \$0 \$441,929 \$0 \$804,891 <u>N/A</u> \$1,859,133 \$0
Advertising & Promotion Measurement & Verification Rebates Other Subtotal Utility Revenue Reduction Revenue Reduction - Electric Subtotal Participant Costs Incremental Capital Costs Incremental O&M Costs Subtotal	N/A N/A N/A N/A N/A \$1,859,133 \$0	\$0 \$441,929 \$0 \$804,891 <u>N/A</u> N/A N/A	\$0 \$441,929 \$0 \$804,891 \$8,411,884 \$8,411,884 \$8,411,884 N/A N/A	\$0 \$441,929 \$0 \$804,891 <u>N/A</u> \$1,859,133 \$0	\$0 \$0 \$441,929 \$0 \$804,891 N/A \$1,859,133
Advertising & Promotion Measurement & Verification Rebates Other Subtotal Utility Revenue Reduction Revenue Reduction - Electric Subtotal Participant Costs Incremental Capital Costs Incremental O&M Costs	N/A N/A N/A N/A N/A \$1,859,133 \$0 \$1,859,133	\$0 \$441,929 \$0 \$804,891 N/A N/A N/A N/A	\$0 \$441,929 \$0 \$804,891 \$8,411,884 \$8,411,884 N/A N/A N/A	\$0 \$441,929 \$0 \$804,891 N/A \$1,859,133 \$0 \$1,859,133	\$0 \$0 \$441,929 \$804,891 <u>N/A</u> \$1,859,133 \$0 \$1,859,133

2020 ELI	ECTRIC	GOAL
Input Summary and Totals		
Program "Inputs" per Customer kW		
Lifetime (Weighted on Generator kWh)	А	12.5 years
Annual Hours	В	8760
Gross Customer kW	С	1 kW
Generator Peak Coincidence Factor	D	30.34%
Gross Load Factor at Customer	E	13.86%
Transmission Loss Factor (Energy)	F	5.246%
Transmission Loss Factor (Demand)	G	6.835%
Societal Net Benefit (Cost)	Н	\$289

Gross kW Saved at Customer	I	0.07 kW
Net coincident kW Saved at Generator	(I x D) / (1 - G)	0.02 kW
Gross Annual kWh Saved at Customer	(BxExI)	90 kWh
Net Annual kWh Saved at Generator	( B x E x I ) / (1 - F)	95 kWh

Total Participants	J	75,028
Total Budget	K	\$804,891
Gross kW Saved at Customer	(J x I )	5,585.56 kW
Net coincident kW Saved at Generator	(I x D) / (1 - G) x J	1,819 kW
Gross Annual kWh Saved at Customer	(BxExI)xJ	6,780,485 kWh
Net Annual kWh Saved at Generator	((B x E x I) / (1 - F)) x J	7,155,910 kWh
Societal Net Benefits	(J x I x H)	\$1,612,321

929	Utility Program Cost per kWh Lifetime	\$0.0090
<b>\$</b> 0	Utility Program Cost per kW at Gen	\$442

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.