

### Executive Summary Table - 2020

2020	Electric Participants	Electric Budget	Generator kW	Generator kWh	Participant Test Ratio	Utility Test Ratio	Ratepayer Impact Measure Test Ratio	TRC Ratio
<b>Business Segment</b>								
Lighting Efficiency	341	\$389,320	453	3,960,428	2.67	5.74	0.47	1.20
Business Saver's Switch	10	\$25,250	28	39	INF	1.23	0.50	1.23
Peak and Energy Control	1	\$10,000	101	3,713	INF	4.60	1.03	4.60
<b>Business Segment Total</b>	<b>352</b>	<b>\$424,570</b>	<b>582</b>	<b>3,964,179</b>	<b>2.71</b>	<b>5.44</b>	<b>0.48</b>	<b>1.21</b>
<b>Residential Segment</b>								
Home Lighting	5,245	\$96,756	408	3,009,728	36.68	6.34	0.17	3.57
Residential Demand Response	1,410	\$235,500	817	99,889	6.78	2.74	0.83	2.82
Consumer Education	68,000	\$21,165	N/A	N/A				
Water Heating	21	\$15,000	12	82,115	4.35	2.32	0.43	1.35
<b>Residential Segment Total</b>	<b>74,676</b>	<b>\$368,421</b>	<b>1,237</b>	<b>3,191,731</b>	<b>18.18</b>	<b>3.51</b>	<b>0.29</b>	<b>2.89</b>
<b>Planning Segment</b>								
Regulatory Affairs	0	\$14,000	N/A	N/A				
<b>Planning Segment Total</b>	<b>0</b>	<b>\$0</b>	<b>N/A</b>	<b>N/A</b>				
<b>PORTFOLIO TOTAL</b>								
	<b>75,028</b>	<b>\$806,991</b>	<b>1,819</b>	<b>7,155,910</b>	<b>4.89</b>	<b>4.46</b>	<b>0.39</b>	<b>1.60</b>

2020 SD DSM Plan Cost-Effectiveness Analysis

<b>LIGHTING EFFICIENCY</b>						<b>2020 ELECTRIC</b>			<b>GOAL</b>
<b>2020 Net Present Cost Benefit Summary Analysis For All Participants</b>						<b>Input Summary and Totals</b>			
	<b>Participant</b>	<b>Utility</b>	<b>Rate</b>	<b>Total</b>	<b>Societal</b>	<b>Program "Inputs" per Customer kW</b>			
	<b>Test</b>	<b>Test</b>	<b>Impact</b>	<b>Resource</b>	<b>Test</b>	Lifetime (Weighted on Generator kWh)	A		18.2 years
	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	Annual Hours	B		8760
<b>Benefits</b>						Gross Customer kW	C		1 kW
<b>Avoided Revenue Requirements</b>						Generator Peak Coincidence Factor	D		48.56%
Generation	N/A	\$338,439	\$338,439	\$338,439	\$338,439	Gross Load Factor at Customer	E		48.84%
T & D	N/A	\$206,552	\$206,552	\$206,552	\$206,552	Transmission Loss Factor (Energy)	F		4.873%
Marginal Energy	N/A	\$1,688,254	\$1,688,254	\$1,688,254	\$1,688,254	Transmission Loss Factor (Demand)	G		5.640%
Environmental Externality	N/A	N/A	N/A	N/A	\$0	Societal Net Benefit (Cost)	H		\$477
Subtotal	N/A	\$2,233,245	\$2,233,245	\$2,233,245	\$2,233,245	<b>Program Summary per Participant</b>			
<b>Participant Benefits</b>						Gross kW Saved at Customer	I		2.58 kW
Bill Reduction - Electric	\$4,322,713	N/A	N/A	N/A	N/A	Net coincident kW Saved at Generator	$(I \times D) / (1 - G)$		1.33 kW
Rebates from Xcel Energy	\$315,210	N/A	N/A	\$315,210	\$315,210	Gross Annual kWh Saved at Customer	$(B \times E \times I)$		11,036 kWh
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0	Net Annual kWh Saved at Generator	$(B \times E \times I) / (1 - F)$		11,602 kWh
Incremental O&M Savings	\$0	N/A	N/A	\$0	\$0	<b>Program Summary All Participants</b>			
Subtotal	\$4,637,923	N/A	N/A	\$315,210	\$315,210	Total Participants	J		341
<b>Total Benefits</b>						<b>Total Budget</b>	K		<b>\$389,320</b>
	\$4,637,923	\$2,233,245	\$2,233,245	\$2,548,454	\$2,548,454	Gross kW Saved at Customer	$(J \times I)$		880.62 kW
<b>Costs</b>						<b>Net coincident kW Saved at Generator</b>	$(I \times D) / (1 - G) \times J$		<b>453 kW</b>
<b>Utility Project Costs</b>						Gross Annual kWh Saved at Customer	$(B \times E \times I) \times J$		3,767,456 kWh
Customer Services	N/A	\$0	\$0	\$0	\$0	<b>Net Annual kWh Saved at Generator</b>	$((B \times E \times I) / (1 - F)) \times J$		<b>3,960,428 kWh</b>
Utility Administration	N/A	\$74,110	\$74,110	\$74,110	\$74,110	<b>Societal Net Benefits</b>	$(J \times I \times H)$		<b>\$419,945</b>
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kWh Lifetime</b>			
Measurement & Verification	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kW at Gen</b>			
Rebates	N/A	\$315,210	\$315,210	\$315,210	\$315,210				<b>\$0.0054</b>
Other	N/A	\$0	\$0	\$0	\$0				<b>\$859</b>
Subtotal	N/A	\$389,320	\$389,320	\$389,320	\$389,320	<b>Utility Program Cost per kWh Lifetime</b>			
<b>Utility Revenue Reduction</b>						<b>Utility Program Cost per kW at Gen</b>			
Revenue Reduction - Electric	N/A	N/A	\$4,322,713	N/A	N/A				<b>\$0.0054</b>
Subtotal	N/A	N/A	\$4,322,713	N/A	N/A				<b>\$859</b>
<b>Participant Costs</b>						<b>Utility Program Cost per kWh Lifetime</b>			
Incremental Capital Costs	\$1,611,263	N/A	N/A	\$1,611,263	\$1,611,263				<b>\$0.0054</b>
Incremental O&M Costs	\$127,926	N/A	N/A	\$127,926	\$127,926				<b>\$859</b>
Subtotal	\$1,739,189	N/A	N/A	\$1,739,189	\$1,739,189				
<b>Total Costs</b>									
	\$1,739,189	\$389,320	\$4,712,033	\$2,128,509	\$2,128,509				
<b>Net Benefit (Cost)</b>									
	\$2,898,734	\$1,843,925	(\$2,478,789)	\$419,945	\$419,945				
<b>Benefit/Cost Ratio</b>									
	2.67	5.74	0.47	1.20	1.20				

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

2020 SD DSM Plan Cost-Effectiveness Analysis

<b>BUSINESS SAVER'S SWITCH</b>						<b>2020</b>	<b>ELECTRIC</b>	<b>GOAL</b>
<b>2020 Net Present Cost Benefit Summary Analysis For All Participants</b>						<b>Input Summary and Totals</b>		
	<b>Participant</b>	<b>Utility</b>	<b>Rate</b>	<b>Total</b>	<b>Societal</b>	<b>Program "Inputs" per Customer kW</b>		
	<b>Test</b>	<b>Test</b>	<b>Impact</b>	<b>Resource</b>	<b>Test</b>	Lifetime (Weighted on Generator kWh)	A	15.0 years
	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	Annual Hours	B	8760
<b>Benefits</b>						Gross Customer kW	C	1 kW
<b>Avoided Revenue Requirements</b>						Generator Peak Coincidence Factor	D	16.76%
Generation	N/A	\$19,301	\$19,301	\$19,301	\$19,301	Gross Load Factor at Customer	E	0.00%
T & D	N/A	\$11,769	\$11,769	\$11,769	\$11,769	Transmission Loss Factor (Energy)	F	4.872%
Marginal Energy	N/A	\$20	\$20	\$20	\$20	Transmission Loss Factor (Demand)	G	5.640%
Environmental Externality	N/A	N/A	N/A	N/A	\$0	Societal Net Benefit (Cost)	H	\$37
Subtotal	N/A	\$31,089	\$31,089	\$31,089	\$31,089	<b>Program Summary per Participant</b>		
<b>Participant Benefits</b>						Gross kW Saved at Customer	I	15.93 kW
Bill Reduction - Electric	\$36,940	N/A	N/A	N/A	N/A	Net coincident kW Saved at Generator	$(I \times D) / (1 - G)$	
Rebates from Xcel Energy	\$0	N/A	N/A	\$0	\$0	Gross Annual kWh Saved at Customer	$(B \times E \times I)$	
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0	Net Annual kWh Saved at Generator	$((B \times E \times I) / (1 - F)) \times J$	
Incremental O&M Savings	\$0	N/A	N/A	\$0	\$0	<b>Program Summary All Participants</b>		
Subtotal	\$36,940	N/A	N/A	\$0	\$0	Total Participants	J	10
<b>Total Benefits</b>						<b>Total Budget</b>	K	<b>\$25,250</b>
	\$36,940	\$31,089	\$31,089	\$31,089	\$31,089	Gross kW Saved at Customer	$(J \times I)$	
<b>Costs</b>						<b>Net coincident kW Saved at Generator</b>	$(I \times D) / (1 - G) \times J$	
<b>Utility Project Costs</b>						Gross Annual kWh Saved at Customer	$(B \times E \times I) \times J$	
Customer Services	N/A	\$0	\$0	\$0	\$0	<b>Net Annual kWh Saved at Generator</b>	$((B \times E \times I) / (1 - F)) \times J$	
Utility Administration	N/A	\$25,250	\$25,250	\$25,250	\$25,250	<b>Societal Net Benefits</b>	$(J \times I \times H)$	
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kWh Lifetime</b>		
Measurement & Verification	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kW at Gen</b>		
Rebates	N/A	\$0	\$0	\$0	\$0			\$43,4116
Other	N/A	\$0	\$0	\$0	\$0			\$893
Subtotal	N/A	\$25,250	\$25,250	\$25,250	\$25,250	<b>Utility Program Cost per kWh Lifetime</b>		
<b>Utility Revenue Reduction</b>						<b>Utility Program Cost per kW at Gen</b>		
Revenue Reduction - Electric	N/A	N/A	\$36,940	N/A	N/A			\$893
Subtotal	N/A	N/A	\$36,940	N/A	N/A	<b>Net Benefit (Cost)</b>		
<b>Participant Costs</b>								\$5,839
Incremental Capital Costs	\$0	N/A	N/A	\$0	\$0	<b>Benefit/Cost Ratio</b>		
Incremental O&M Costs	\$0	N/A	N/A	\$0	\$0			1.23
Subtotal	\$0	N/A	N/A	\$0	\$0	<b>Net Benefit (Cost)</b>		
<b>Total Costs</b>								\$5,839
	\$0	\$25,250	\$62,190	\$25,250	\$25,250	<b>Benefit/Cost Ratio</b>		
	\$0	\$25,250	\$62,190	\$25,250	\$25,250			1.23
<b>Net Benefit (Cost)</b>								\$5,839
<b>Benefit/Cost Ratio</b>								1.23

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

2020 SD DSM Plan Cost-Effectiveness Analysis

<b>PEAK AND ENERGY CONTROL</b>						<b>2020</b>	<b>ELECTRIC</b>	<b>GOAL</b>
<b>2020 Net Present Cost Benefit Summary Analysis For All Participants</b>						<b>Input Summary and Totals</b>		
	<b>Participant</b>	<b>Utility</b>	<b>Rate</b>	<b>Total</b>	<b>Societal</b>	<b>Program "Inputs" per Customer kW</b>		
	<b>Test</b>	<b>Test</b>	<b>Impact</b>	<b>Resource</b>	<b>Test</b>	Lifetime (Weighted on Generator kWh)	A	5.0 years
	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	Annual Hours	B	8760
<b>Benefits</b>						Gross Customer kW	C	1 kW
<b>Avoided Revenue Requirements</b>						Generator Peak Coincidence Factor	D	47.46%
Generation	N/A	\$28,201	\$28,201	\$28,201	\$28,201	Gross Load Factor at Customer	E	0.20%
T & D	N/A	\$17,108	\$17,108	\$17,108	\$17,108	Transmission Loss Factor (Energy)	F	4.873%
Marginal Energy	N/A	\$723	\$723	\$723	\$723	Transmission Loss Factor (Demand)	G	5.640%
Environmental Externality	N/A	N/A	N/A	N/A	\$0	Societal Net Benefit (Cost)	H	\$180
Subtotal	N/A	\$46,032	\$46,032	\$46,032	\$46,032	<b>Program Summary per Participant</b>		
<b>Participant Benefits</b>						Gross kW Saved at Customer	I	200.00 kW
Bill Reduction - Electric	\$34,880	N/A	N/A	N/A	N/A	Net coincident kW Saved at Generator	$(I \times D) / (1 - G)$	
Rebates from Xcel Energy	\$0	N/A	N/A	\$0	\$0	Gross Annual kWh Saved at Customer	$(B \times E \times I)$	
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0	Net Annual kWh Saved at Generator	$((B \times E \times I) / (1 - F)) \times J$	
Incremental O&M Savings	\$0	N/A	N/A	\$0	\$0	<b>Program Summary All Participants</b>		
Subtotal	\$34,880	N/A	N/A	\$0	\$0	Total Participants	J	1
<b>Total Benefits</b>						<b>Total Budget</b>	K	<b>\$10,000</b>
Total Benefits	\$34,880	\$46,032	\$46,032	\$46,032	\$46,032	Gross kW Saved at Customer	$(J \times I)$	200.00 kW
<b>Costs</b>						<b>Net coincident kW Saved at Generator</b>	$(I \times D) / (1 - G) \times J$	
<b>Utility Project Costs</b>						Gross Annual kWh Saved at Customer	$(B \times E \times I) \times J$	
Customer Services	N/A	\$0	\$0	\$0	\$0	<b>Net Annual kWh Saved at Generator</b>	$((B \times E \times I) / (1 - F)) \times J$	
Utility Administration	N/A	\$10,000	\$10,000	\$10,000	\$10,000	<b>Societal Net Benefits</b>	$(J \times I \times H)$	
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kWh Lifetime</b>		
Measurement & Verification	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kW at Gen</b>		
Rebates	N/A	\$0	\$0	\$0	\$0	<b>\$0.5387</b>		
Other	N/A	\$0	\$0	\$0	\$0	<b>\$99</b>		
Subtotal	N/A	\$10,000	\$10,000	\$10,000	\$10,000			
<b>Utility Revenue Reduction</b>								
Revenue Reduction - Electric	N/A	N/A	\$34,880	N/A	N/A			
Subtotal	N/A	N/A	\$34,880	N/A	N/A			
<b>Participant Costs</b>								
Incremental Capital Costs	\$0	N/A	N/A	\$0	\$0			
Incremental O&M Costs	\$0	N/A	N/A	\$0	\$0			
Subtotal	\$0	N/A	N/A	\$0	\$0			
<b>Total Costs</b>								
Total Costs	\$0	\$10,000	\$44,880	\$10,000	\$10,000			
<b>Net Benefit (Cost)</b>								
Net Benefit (Cost)	\$34,880	\$36,032	\$1,152	\$36,032	\$36,032			
<b>Benefit/Cost Ratio</b>								
Benefit/Cost Ratio	INF	4.60	1.03	4.60	4.60			

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

2020 SD DSM Plan Cost-Effectiveness Analysis

<b>BUSINESS SEGMENT TOTAL</b>						<b>2020</b>	<b>ELECTRIC</b>	<b>GOAL</b>
<b>2020 Net Present Cost Benefit Summary Analysis For All Participants</b>						<b>Input Summary and Totals</b>		
	<b>Participant</b>	<b>Utility</b>	<b>Rate</b>	<b>Total</b>	<b>Societal</b>	<b>Program "Inputs" per Customer kW</b>		
	<b>Test</b>	<b>Test</b>	<b>Impact</b>	<b>Resource</b>	<b>Test</b>	Lifetime (Weighted on Generator kWh)	A	18.2 years
	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	Annual Hours	B	8760
<b>Benefits</b>						Gross Customer kW	C	1 kW
<b>Avoided Revenue Requirements</b>						Generator Peak Coincidence Factor	D	44.30%
Generation	N/A	\$385,941	\$385,941	\$385,941	\$385,941	Gross Load Factor at Customer	E	34.72%
T & D	N/A	\$235,430	\$235,430	\$235,430	\$235,430	Transmission Loss Factor (Energy)	F	4.873%
Marginal Energy	N/A	\$1,688,996	\$1,688,996	\$1,688,996	\$1,688,996	Transmission Loss Factor (Demand)	G	5.640%
Environmental Externality	N/A	N/A	N/A	N/A	\$0	Societal Net Benefit (Cost)	H	\$372
Subtotal	N/A	\$2,310,366	\$2,310,366	\$2,310,366	\$2,310,366	<b>Program Summary per Participant</b>		
<b>Participant Benefits</b>						Gross kW Saved at Customer	I	3.52 kW
Bill Reduction - Electric	\$4,394,533	N/A	N/A	N/A	N/A	Net coincident kW Saved at Generator	$(I \times D) / (1 - G)$	
Rebates from Xcel Energy	\$315,210	N/A	N/A	\$315,210	\$315,210	Gross Annual kWh Saved at Customer	$(B \times E \times I)$	
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0	Net Annual kWh Saved at Generator	$(B \times E \times I) / (1 - F)$	
Incremental O&M Savings	\$0	N/A	N/A	\$0	\$0	<b>Program Summary All Participants</b>		
Subtotal	\$4,709,743	N/A	N/A	\$315,210	\$315,210	Total Participants	J	352
<b>Total Benefits</b>						<b>Total Budget</b>	K	<b>\$424,570</b>
Total Benefits	\$4,709,743	\$2,310,366	\$2,310,366	\$2,625,576	\$2,625,576	Gross kW Saved at Customer	$(J \times I)$	1,239.90 kW
<b>Costs</b>						<b>Net coincident kW Saved at Generator</b>	$(I \times D) / (1 - G) \times J$	
<b>Utility Project Costs</b>						Gross Annual kWh Saved at Customer	$(B \times E \times I) \times J$	
Customer Services	N/A	\$0	\$0	\$0	\$0	<b>Net Annual kWh Saved at Generator</b>	$((B \times E \times I) / (1 - F)) \times J$	
Utility Administration	N/A	\$109,360	\$109,360	\$109,360	\$109,360	<b>Societal Net Benefits</b>	$(J \times I \times H)$	
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kWh Lifetime</b>		
Measurement & Verification	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kW at Gen</b>		
Rebates	N/A	\$315,210	\$315,210	\$315,210	\$315,210	<b>Net Benefit (Cost)</b>		
Other	N/A	\$0	\$0	\$0	\$0	<b>Benefit/Cost Ratio</b>		
Subtotal	N/A	\$424,570	\$424,570	\$424,570	\$424,570	Net Benefit (Cost)		
<b>Utility Revenue Reduction</b>						Benefit/Cost Ratio		
Revenue Reduction - Electric	N/A	N/A	\$4,394,533	N/A	N/A	2.71		
Subtotal	N/A	N/A	\$4,394,533	N/A	N/A	5.44		
<b>Participant Costs</b>						0.48		
Incremental Capital Costs	\$1,611,263	N/A	N/A	\$1,611,263	\$1,611,263	1.21		
Incremental O&M Costs	\$127,926	N/A	N/A	\$127,926	\$127,926	1.21		
Subtotal	\$1,739,189	N/A	N/A	\$1,739,189	\$1,739,189			
<b>Total Costs</b>								
Total Costs	\$1,739,189	\$424,570	\$4,819,103	\$2,163,759	\$2,163,759			
<b>Net Benefit (Cost)</b>								
Net Benefit (Cost)	\$2,970,554	\$1,885,796	(\$2,508,737)	\$461,817	\$461,817			
<b>Benefit/Cost Ratio</b>								
Benefit/Cost Ratio	2.71	5.44	0.48	1.21	1.21			

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

2020 SD DSM Plan Cost-Effectiveness Analysis

<b>HOME LIGHTING</b>						<b>2020 ELECTRIC</b>			<b>GOAL</b>
<b>2020 Net Present Cost Benefit Summary Analysis For All Participants</b>						<b>Input Summary and Totals</b>			
	<b>Participant</b>	<b>Utility</b>	<b>Rate</b>	<b>Total</b>	<b>Societal</b>	<b>Program "Inputs" per Customer kW</b>			
	<b>Test</b>	<b>Test</b>	<b>Impact</b>	<b>Resource</b>	<b>Test</b>	Lifetime (Weighted on Generator kWh)	A		5.2 years
	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	Annual Hours	B		8760
<b>Benefits</b>						Gross Customer kW	C		1 kW
<b>Avoided Revenue Requirements</b>						Generator Peak Coincidence Factor	D		16.21%
Generation	N/A	\$107,872	\$107,872	\$107,872	\$107,872	Gross Load Factor at Customer	E		13.87%
T & D	N/A	\$65,521	\$65,521	\$65,521	\$65,521	Transmission Loss Factor (Energy)	F		5.696%
Marginal Energy	N/A	\$440,051	\$440,051	\$440,051	\$440,051	Transmission Loss Factor (Demand)	G		7.127%
Environmental Externality	N/A	N/A	N/A	N/A	\$0	Societal Net Benefit (Cost)	H		\$211
Subtotal	N/A	\$613,444	\$613,444	\$613,444	\$613,444	<b>Program Summary per Participant</b>			
<b>Participant Benefits</b>						Gross kW Saved at Customer	I		0.45 kW
Bill Reduction - Electric	\$3,415,253	N/A	N/A	N/A	N/A	Net coincident kW Saved at Generator	$(I \times D) / (1 - G)$		0.08 kW
Rebates from Xcel Energy	\$70,419	N/A	N/A	\$70,419	\$70,419	Gross Annual kWh Saved at Customer	$(B \times E \times I)$		541 kWh
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0	Net Annual kWh Saved at Generator	$(B \times E \times I) / (1 - F)$		574 kWh
Incremental O&M Savings	\$0	N/A	N/A	\$0	\$0	<b>Program Summary All Participants</b>			
Subtotal	\$3,485,672	N/A	N/A	\$70,419	\$70,419	Total Participants	J		5,245
<b>Total Benefits</b>						<b>Total Budget</b>	K		<b>\$96,756</b>
Total Benefits	\$3,485,672	\$613,444	\$613,444	\$683,863	\$683,863	Gross kW Saved at Customer	$(J \times I)$		2,336.05 kW
<b>Costs</b>						<b>Net coincident kW Saved at Generator</b>	$(I \times D) / (1 - G) \times J$		<b>408 kW</b>
<b>Utility Project Costs</b>						Gross Annual kWh Saved at Customer	$(B \times E \times I) \times J$		2,838,286 kWh
Customer Services	N/A	\$0	\$0	\$0	\$0	<b>Net Annual kWh Saved at Generator</b>	$((B \times E \times I) / (1 - F)) \times J$		<b>3,009,728 kWh</b>
Utility Administration	N/A	\$26,337	\$26,337	\$26,337	\$26,337	<b>Societal Net Benefits</b>	$(J \times I \times H)$		<b>\$492,078</b>
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kWh Lifetime</b>			
Measurement & Verification	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kW at Gen</b>			
Rebates	N/A	\$70,419	\$70,419	\$70,419	\$70,419	<b>\$0.0062</b>			
Other	N/A	\$0	\$0	\$0	\$0	<b>\$237</b>			
Subtotal	N/A	\$96,756	\$96,756	\$96,756	\$96,756				
<b>Utility Revenue Reduction</b>									
Revenue Reduction - Electric	N/A	N/A	\$3,415,253	N/A	N/A				
Subtotal	N/A	N/A	\$3,415,253	N/A	N/A				
<b>Participant Costs</b>									
Incremental Capital Costs	\$95,029	N/A	N/A	\$95,029	\$95,029				
Incremental O&M Costs	\$0	N/A	N/A	\$0	\$0				
Subtotal	\$95,029	N/A	N/A	\$95,029	\$95,029				
<b>Total Costs</b>									
Total Costs	\$95,029	\$96,756	\$3,512,009	\$191,785	\$191,785				
<b>Net Benefit (Cost)</b>									
Net Benefit (Cost)	\$3,390,643	\$516,688	(\$2,898,565)	\$492,078	\$492,078				
<b>Benefit/Cost Ratio</b>									
Benefit/Cost Ratio	36.68	6.34	0.17	3.57	3.57				

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

2020 SD DSM Plan Cost-Effectiveness Analysis

<b>RESIDENTIAL DEMAND RESPONSE</b>						<b>2020</b>	<b>ELECTRIC</b>	<b>GOAL</b>
<b>2020 Net Present Cost Benefit Summary Analysis For All Participants</b>						<b>Input Summary and Totals</b>		
	<b>Participant</b>	<b>Utility</b>	<b>Rate</b>	<b>Total</b>	<b>Societal</b>	<b>Program "Inputs" per Customer kW</b>		
	<b>Test</b>	<b>Test</b>	<b>Impact</b>	<b>Resource</b>	<b>Test</b>	Lifetime (Weighted on Generator kWh)	A	10.0 years
	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	Annual Hours	B	8760
<b>Benefits</b>						Gross Customer kW	C	1 kW
<b>Avoided Revenue Requirements</b>						Generator Peak Coincidence Factor	D	37.93%
Generation	N/A	\$378,810	\$378,810	\$378,810	\$378,810	Gross Load Factor at Customer	E	0.54%
T & D	N/A	\$230,791	\$230,791	\$230,791	\$230,791	Transmission Loss Factor (Energy)	F	5.950%
Marginal Energy	N/A	\$34,592	\$34,592	\$34,592	\$34,592	Transmission Loss Factor (Demand)	G	7.220%
Environmental Externality	N/A	N/A	N/A	N/A	\$0	Societal Net Benefit (Cost)	H	\$341
Subtotal	N/A	\$644,193	\$644,193	\$644,193	\$644,193	<b>Program Summary per Participant</b>		
<b>Participant Benefits</b>						Gross kW Saved at Customer	I	1.42 kW
Bill Reduction - Electric	\$536,077	N/A	N/A	N/A	N/A	Net coincident kW Saved at Generator	$(I \times D) / (1 - G)$	
Rebates from Xcel Energy	\$50,000	N/A	N/A	\$50,000	\$50,000	Gross Annual kWh Saved at Customer	$(B \times E \times I)$	
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0	Net Annual kWh Saved at Generator	$(B \times E \times I) / (1 - F)$	
Incremental O&M Savings	\$363,741	N/A	N/A	\$363,741	\$363,741	<b>Program Summary All Participants</b>		
Subtotal	\$949,817	N/A	N/A	\$413,741	\$413,741	Total Participants	J	1,410
<b>Total Benefits</b>						<b>Total Budget</b>	K	<b>\$235,500</b>
	\$949,817	\$644,193	\$644,193	\$1,057,934	\$1,057,934	Gross kW Saved at Customer	$(J \times I)$	1,998.47 kW
<b>Costs</b>						<b>Net coincident kW Saved at Generator</b>	$(I \times D) / (1 - G) \times J$	
<b>Utility Project Costs</b>						Gross Annual kWh Saved at Customer	$(B \times E \times I) \times J$	
Customer Services	N/A	\$0	\$0	\$0	\$0	<b>Net Annual kWh Saved at Generator</b>	$((B \times E \times I) / (1 - F)) \times J$	
Utility Administration	N/A	\$185,500	\$185,500	\$185,500	\$185,500	<b>Societal Net Benefits</b>	$(J \times I \times H)$	
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kWh Lifetime</b>		
Measurement & Verification	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kW at Gen</b>		
Rebates	N/A	\$50,000	\$50,000	\$50,000	\$50,000	<b>\$0.2358</b>		
Other	N/A	\$0	\$0	\$0	\$0	<b>\$288</b>		
Subtotal	N/A	\$235,500	\$235,500	\$235,500	\$235,500			
<b>Utility Revenue Reduction</b>								
Revenue Reduction - Electric	N/A	N/A	\$536,077	N/A	N/A			
Subtotal	N/A	N/A	\$536,077	N/A	N/A			
<b>Participant Costs</b>								
Incremental Capital Costs	\$140,000	N/A	N/A	\$140,000	\$140,000			
Incremental O&M Costs	\$0	N/A	N/A	\$0	\$0			
Subtotal	\$140,000	N/A	N/A	\$140,000	\$140,000			
<b>Total Costs</b>								
	\$140,000	\$235,500	\$771,577	\$375,500	\$375,500			
<b>Net Benefit (Cost)</b>								
	\$809,817	\$408,693	(\$127,384)	\$682,434	\$682,434			
<b>Benefit/Cost Ratio</b>								
	6.78	2.74	0.83	2.82	2.82			

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

2020 SD DSM Plan Cost-Effectiveness Analysis

<b>WATER HEATING</b>						<b>2020 ELECTRIC</b>			<b>GOAL</b>
<b>2020 Net Present Cost Benefit Summary Analysis For All Participants</b>						<b>Input Summary and Totals</b>			
	<b>Participant</b>	<b>Utility</b>	<b>Rate</b>	<b>Total</b>	<b>Societal</b>	<b>Program "Inputs" per Customer kW</b>			
	<b>Test</b>	<b>Test</b>	<b>Impact</b>	<b>Resource</b>	<b>Test</b>	Lifetime (Weighted on Generator kWh)	A		10.0 years
	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	Annual Hours	B		8760
<b>Benefits</b>						Gross Customer kW	C		1 kW
<b>Avoided Revenue Requirements</b>						Generator Peak Coincidence Factor	D		100.00%
Generation	N/A	\$6,042	\$6,042	\$6,042	\$6,042	Gross Load Factor at Customer	E		79.10%
T & D	N/A	\$3,675	\$3,675	\$3,675	\$3,675	Transmission Loss Factor (Energy)	F		5.950%
Marginal Energy	N/A	\$25,136	\$25,136	\$25,136	\$25,136	Transmission Loss Factor (Demand)	G		7.220%
Environmental Externality	N/A	N/A	N/A	N/A	\$0	Societal Net Benefit (Cost)	H		\$1,001
Subtotal	N/A	\$34,853	\$34,853	\$34,853	\$34,853	<b>Program Summary per Participant</b>			
<b>Participant Benefits</b>						Gross kW Saved at Customer	I		0.53 kW
Bill Reduction - Electric	\$66,021	N/A	N/A	N/A	N/A	Net coincident kW Saved at Generator	$(I \times D) / (1 - G)$		0.57 kW
Rebates from Xcel Energy	\$8,400	N/A	N/A	\$8,400	\$8,400	Gross Annual kWh Saved at Customer	$(B \times E \times I)$		3,678 kWh
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0	Net Annual kWh Saved at Generator	$(B \times E \times I) / (1 - F)$		3,910 kWh
Incremental O&M Savings	\$0	N/A	N/A	\$0	\$0	<b>Program Summary All Participants</b>			
Subtotal	\$74,421	N/A	N/A	\$8,400	\$8,400	Total Participants	J		21
<b>Total Benefits</b>						<b>Total Budget</b>	K		<b>\$15,000</b>
<b>Total Benefits</b>	<b>\$74,421</b>	<b>\$34,853</b>	<b>\$34,853</b>	<b>\$43,253</b>	<b>\$43,253</b>	Gross kW Saved at Customer	$(J \times I)$		11.14 kW
<b>Costs</b>						<b>Net coincident kW Saved at Generator</b>	$(I \times D) / (1 - G) \times J$		<b>12 kW</b>
<b>Utility Project Costs</b>						Gross Annual kWh Saved at Customer	$(B \times E \times I) \times J$		77,229 kWh
Customer Services	N/A	\$0	\$0	\$0	\$0	<b>Net Annual kWh Saved at Generator</b>	$((B \times E \times I) / (1 - F)) \times J$		<b>82,115 kWh</b>
Utility Administration	N/A	\$6,600	\$6,600	\$6,600	\$6,600	<b>Societal Net Benefits</b>	$(J \times I \times H)$		<b>\$11,157</b>
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kWh Lifetime</b>			
Measurement & Verification	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kW at Gen</b>			
Rebates	N/A	\$8,400	\$8,400	\$8,400	\$8,400	<b>\$0.0183</b>			
Other	N/A	\$0	\$0	\$0	\$0	<b>\$1,249</b>			
Subtotal	N/A	\$15,000	\$15,000	\$15,000	\$15,000	<b>Utility Program Cost per kWh Lifetime</b>			
<b>Utility Revenue Reduction</b>						<b>\$0.0183</b>			
Revenue Reduction - Electric	N/A	N/A	\$66,021	N/A	N/A	<b>Utility Program Cost per kW at Gen</b>			
Subtotal	N/A	N/A	\$66,021	N/A	N/A	<b>\$1,249</b>			
<b>Participant Costs</b>						<b>Utility Program Cost per kWh Lifetime</b>			
Incremental Capital Costs	\$12,841	N/A	N/A	\$12,841	\$12,841	<b>\$0.0183</b>			
Incremental O&M Costs	\$4,255	N/A	N/A	\$4,255	\$4,255	<b>\$1,249</b>			
Subtotal	\$17,096	N/A	N/A	\$17,096	\$17,096	<b>Utility Program Cost per kWh Lifetime</b>			
<b>Total Costs</b>						<b>\$0.0183</b>			
<b>Total Costs</b>	<b>\$17,096</b>	<b>\$15,000</b>	<b>\$81,021</b>	<b>\$32,096</b>	<b>\$32,096</b>	<b>Utility Program Cost per kW at Gen</b>			
<b>Net Benefit (Cost)</b>						<b>\$1,249</b>			
<b>Net Benefit (Cost)</b>	<b>\$57,325</b>	<b>\$19,853</b>	<b>(\$46,168)</b>	<b>\$11,157</b>	<b>\$11,157</b>	<b>Utility Program Cost per kWh Lifetime</b>			
<b>Benefit/Cost Ratio</b>	<b>4.35</b>	<b>2.32</b>	<b>0.43</b>	<b>1.35</b>	<b>1.35</b>	<b>\$0.0183</b>			

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.



2020 SD DSM Plan Cost-Effectiveness Analysis

<b>RESIDENTIAL SEGMENT TOTAL</b>						<b>2020</b>	<b>ELECTRIC</b>	<b>GOAL</b>
<b>2020 Net Present Cost Benefit Summary Analysis For All Participants</b>						<b>Input Summary and Totals</b>		
	<b>Participant</b>	<b>Utility</b>	<b>Rate</b>	<b>Total</b>	<b>Societal</b>	<b>Program "Inputs" per Customer kW</b>		
	<b>Test</b>	<b>Test</b>	<b>Impact</b>	<b>Resource</b>	<b>Test</b>	Lifetime (Weighted on Generator kWh)	A	5.5 years
	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	Annual Hours	B	8760
<b>Benefits</b>						Gross Customer kW	C	1 kW
<b>Avoided Revenue Requirements</b>						Generator Peak Coincidence Factor	D	26.42%
Generation	N/A	\$492,723	\$492,723	\$492,723	\$492,723	Gross Load Factor at Customer	E	7.91%
T & D	N/A	\$299,987	\$299,987	\$299,987	\$299,987	Transmission Loss Factor (Energy)	F	5.711%
Marginal Energy	N/A	\$499,780	\$499,780	\$499,780	\$499,780	Transmission Loss Factor (Demand)	G	7.170%
Environmental Externality	N/A	N/A	N/A	N/A	\$0	Societal Net Benefit (Cost)	H	\$268
Subtotal	N/A	\$1,292,491	\$1,292,491	\$1,292,491	\$1,292,491	<b>Program Summary per Participant</b>		
<b>Participant Benefits</b>						Gross kW Saved at Customer	I	0.06 kW
Bill Reduction - Electric	\$4,017,350	N/A	N/A	N/A	N/A	Net coincident kW Saved at Generator	$(I \times D) / (1 - G)$	
Rebates from Xcel Energy	\$128,819	N/A	N/A	\$128,819	\$128,819	Gross Annual kWh Saved at Customer	$(B \times E \times I)$	
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0	Net Annual kWh Saved at Generator	$(B \times E \times I) / (1 - F)$	
Incremental O&M Savings	\$359,485	N/A	N/A	\$359,485	\$359,485	<b>Program Summary All Participants</b>		
Subtotal	\$4,505,655	N/A	N/A	\$488,304	\$488,304	Total Participants	J	74,676
<b>Total Benefits</b>						<b>Total Budget</b>	K	<b>\$368,421</b>
Total Benefits	\$4,505,655	\$1,292,491	\$1,292,491	\$1,780,795	\$1,780,795	Gross kW Saved at Customer	$(J \times I)$	4,345.66 kW
<b>Costs</b>						<b>Net coincident kW Saved at Generator</b>	$(I \times D) / (1 - G) \times J$	
<b>Utility Project Costs</b>						Gross Annual kWh Saved at Customer	$(B \times E \times I) \times J$	
Customer Services	N/A	\$0	\$0	\$0	\$0	<b>Net Annual kWh Saved at Generator</b>	$((B \times E \times I) / (1 - F)) \times J$	
Utility Administration	N/A	\$239,602	\$239,602	\$239,602	\$239,602	<b>Societal Net Benefits</b>	$(J \times I \times H)$	
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kWh Lifetime</b>		
Measurement & Verification	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kW at Gen</b>		
Rebates	N/A	\$128,819	\$128,819	\$128,819	\$128,819	<b>\$0.0210</b>		
Other	N/A	\$0	\$0	\$0	\$0	<b>\$298</b>		
Subtotal	N/A	\$368,421	\$368,421	\$368,421	\$368,421			
<b>Utility Revenue Reduction</b>								
Revenue Reduction - Electric	N/A	N/A	\$4,017,350	N/A	N/A			
Subtotal	N/A	N/A	\$4,017,350	N/A	N/A			
<b>Participant Costs</b>								
Incremental Capital Costs	\$247,870	N/A	N/A	\$247,870	\$247,870			
Incremental O&M Costs	\$0	N/A	N/A	\$0	\$0			
Subtotal	\$247,870	N/A	N/A	\$247,870	\$247,870			
<b>Total Costs</b>								
Total Costs	\$247,870	\$368,421	\$4,385,771	\$616,291	\$616,291			
<b>Net Benefit (Cost)</b>								
Net Benefit (Cost)	\$4,257,785	\$924,070	(\$3,093,281)	\$1,164,504	\$1,164,504			
<b>Benefit/Cost Ratio</b>								
Benefit/Cost Ratio	18.18	3.51	0.29	2.89	2.89			

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

2020 SD DSM Plan Cost-Effectiveness Analysis

<b>PORTFOLIO TOTAL</b>						<b>2020</b>	<b>ELECTRIC</b>	<b>GOAL</b>
<b>2020 Net Present Cost Benefit Summary Analysis For All Participants</b>						<b>Input Summary and Totals</b>		
	<b>Participant</b>	<b>Utility</b>	<b>Rate</b>	<b>Total</b>	<b>Societal</b>	<b>Program "Inputs" per Customer kW</b>		
	<b>Test</b>	<b>Test</b>	<b>Impact</b>	<b>Resource</b>	<b>Test</b>	Lifetime (Weighted on Generator kWh)	A	12.5 years
	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	<b>(\$Total)</b>	Annual Hours	B	8760
<b>Benefits</b>						Gross Customer kW	C	1 kW
<b>Avoided Revenue Requirements</b>						Generator Peak Coincidence Factor	D	30.34%
Generation	N/A	\$878,664	\$878,664	\$878,664	\$878,664	Gross Load Factor at Customer	E	13.86%
T & D	N/A	\$535,417	\$535,417	\$535,417	\$535,417	Transmission Loss Factor (Energy)	F	5.246%
Marginal Energy	N/A	\$2,188,776	\$2,188,776	\$2,188,776	\$2,188,776	Transmission Loss Factor (Demand)	G	6.835%
Environmental Externality	N/A	N/A	N/A	N/A	\$0	Societal Net Benefit (Cost)	H	\$289
Subtotal	N/A	\$3,602,857	\$3,602,857	\$3,602,857	\$3,602,857	<b>Program Summary per Participant</b>		
<b>Participant Benefits</b>						Gross kW Saved at Customer	I	0.07 kW
Bill Reduction - Electric	\$8,411,884	N/A	N/A	N/A	N/A	Net coincident kW Saved at Generator	$(I \times D) / (1 - G)$	
Rebates from Xcel Energy	\$444,029	N/A	N/A	\$444,029	\$444,029	Gross Annual kWh Saved at Customer	$(B \times E \times I)$	
Incremental Capital Savings	\$0	N/A	N/A	\$0	\$0	Net Annual kWh Saved at Generator	$(B \times E \times I) / (1 - F)$	
Incremental O&M Savings	\$231,559	N/A	N/A	\$231,559	\$231,559	<b>Program Summary All Participants</b>		
Subtotal	\$9,087,472	N/A	N/A	\$675,588	\$675,588	Total Participants	J	75,028
<b>Total Benefits</b>						<b>Total Budget</b>	K	<b>\$806,991</b>
Total Benefits	\$9,087,472	\$3,602,857	\$3,602,857	\$4,278,445	\$4,278,445	Gross kW Saved at Customer	$(J \times I)$	5,585.56 kW
<b>Costs</b>						<b>Net coincident kW Saved at Generator</b>	$(I \times D) / (1 - G) \times J$	
<b>Utility Project Costs</b>						Gross Annual kWh Saved at Customer	$(B \times E \times I) \times J$	
Customer Services	N/A	\$0	\$0	\$0	\$0	<b>Net Annual kWh Saved at Generator</b>	$((B \times E \times I) / (1 - F)) \times J$	
Utility Administration	N/A	\$362,962	\$362,962	\$362,962	\$362,962	<b>Societal Net Benefits</b>	$(J \times I \times H)$	
Advertising & Promotion	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kWh Lifetime</b>		
Measurement & Verification	N/A	\$0	\$0	\$0	\$0	<b>Utility Program Cost per kW at Gen</b>		
Rebates	N/A	\$444,029	\$444,029	\$444,029	\$444,029	<b>\$0.0090</b>		
Other	N/A	\$0	\$0	\$0	\$0	<b>\$444</b>		
Subtotal	N/A	\$806,991	\$806,991	\$806,991	\$806,991			
<b>Utility Revenue Reduction</b>								
Revenue Reduction - Electric	N/A	N/A	\$8,411,884	N/A	N/A			
Subtotal	N/A	N/A	\$8,411,884	N/A	N/A			
<b>Participant Costs</b>								
Incremental Capital Costs	\$1,859,133	N/A	N/A	\$1,859,133	\$1,859,133			
Incremental O&M Costs	\$0	N/A	N/A	\$0	\$0			
Subtotal	\$1,859,133	N/A	N/A	\$1,859,133	\$1,859,133			
<b>Total Costs</b>								
Total Costs	\$1,859,133	\$806,991	\$9,218,875	\$2,666,124	\$2,666,124			
<b>Net Benefit (Cost)</b>								
Net Benefit (Cost)	\$7,228,339	\$2,795,866	(\$5,616,018)	\$1,612,321	\$1,612,321			
<b>Benefit/Cost Ratio</b>								
Benefit/Cost Ratio	4.89	4.46	0.39	1.60	1.60			

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.