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Xcel Energy

Docket No.: EL17-019

Response To: South Dakota Public  
Utilities Commission

Data Request No. 1-9

Requestor: Darren Kearney

Date Received: September 29, 2017

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Question:

For the 2018 Business Lighting Efficiency program, please provide the rationale for expecting 3,225 participants given that the 2016 program experienced 18,416 participants. Further, is the 2017 Business Lighting Efficiency program on track to meet the forecasted participation level of 3,772 participants?

Response:

Different methodologies were used to calculate the participation for the Business Lighting program over the years. The actual/forecasted units shown in Table 1 are a more accurate representation of the program's trend. We further note that our April 28, 2017 DSM Filing included 3,225 participants for 2018 in our Residential Home Lighting program.

**Table 1: Business Lighting Efficiency Units**

<b>Year</b>	<b>Actual/ Forecasted Units</b>	<b>Additional Information</b>
2014	18,808	Last year of fluorescent rebates
2015	9,766	First year of LED-only
2016	18,416	Achieved
2017	18,500	Forecasted
2018	16,599	Updated based on Supplemental Filing.

The Company is currently forecasting to be below the unit forecast for 2017.

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