

**Otter Tail Power Company
Statement of Income**

**Statement B
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Line No.	(A) Description	(B) FERC Acct #	(C) 12 Months Ended December 31, 2017
1	Electric Sales	440-449.1	\$ 377,349,391
2	Other Revenue	456	53,209,921
3	Sub-Total		<u>430,559,312</u>
4	Fuel	501 & 547	59,690,492
5	Purchased Power	555	64,807,218
6	Production Expense (Excludes Fuel)	500, 502-514, 535-546, 548-557	32,142,257
7	Transmission Expense	560-573	31,129,536
8	Regional Market Expense	575.1 - 576.5	1,005,861
9	Distribution Expense	580 - 598	17,761,844
10	Customer Accounting Expense	901 - 905	12,912,126
11	Customer Service/Sales Expense	907-916	9,697,274
12	Administrative & General Expense	920-935	45,577,184
13	Total O&M		<u>274,723,792</u>
14	Depreciation, Amortization, & Accretion	403-407	52,938,690
15	Regulatory Debits & Credits	407.3-407.4	(676,071)
16	(Gains) and Losses from Disposition of Allowances	411.7-411.8	(16)
17	Taxes Other than Income	408.1, 408.2	15,053,134
18	Sub-Total		<u>67,315,737</u>
19	Net Operating Income		88,519,783
20	Non-Operating Income (& Expense)	415-419, 421-426.5	2,287,490
21	Interest (Expense)	427-431	(26,075,041)
22	AFUDC - Debt & Equity	419.1, 432	1,726,880
23	Non-Operating (Expense)		<u>(22,060,671)</u>
24	Income Before Tax		66,459,112
25	Income Taxes	409.1-411.5	<u>17,012,568</u>
26	Net Utility Income		<u>\$ 49,446,544</u>