

Otter Tail Power Company  
 Retail Revenue  
 2017 Actual Year  
 (OTP Total)

	(A)	(B)
Line No.	Includes Renewable Rider	
1	Minnesota	\$ 194,015,710
2		
3	North Dakota	\$ 145,208,045
4		
5	South Dakota	\$ 32,929,872
6		
7	Total Retail Revenue	<u>\$ 372,153,628</u>
8		
9		
10		
11		

Otter Tail Power Company  
 Sales For Resale  
 2017 Actual Year  
 (OTP Total)

(A) (B) (C) (D)

Line No.	Total Sales For Resale:	Detail	Totals	
1	Requirements Service to Municipals	\$ 211,572.45		
2	Asset Based Wholesale Sales	\$ 4,961,531.33		
3	<b>Total Sales For Resale</b>		<b>\$ 5,173,103.78</b>	

Otter Tail Power Company  
Other Electric Revenues  
2017 Actual Year  
(OTP Total)

	(A)	(B)	(C)
Line No.			
1	<b>Late Charges (450)</b>		
2	MN	\$ 328,164.26	
3	ND	\$ 283,907.34	
4	SD	\$ 95,928.58	
4	Total Late Charges		\$ 708,000.18
5	<b>Connection Fees (452.1)</b>		
6	MN	\$ 189,582.48	
7	ND	\$ 137,482.96	
8	SD	\$ 28,336.67	
9	Total Connection Fees		\$ 355,402.11
10	Rent From Electric Property (includes Hoot Lake)	\$ 628,233.48	
11	Rent From Electric Property - Big Stone	\$ 7,255.62	
12	Rent From Electric Property - Coyote	\$ 13,148.01	
13	Total Rent		\$ 648,637.11
14	Other Misc. Electric Revenue		\$ 3,903,682.95
15	Integrated Transmission Deficiency Payments (456.3)		\$ 1,419,042.64
16	Wheeling (all FERC)		\$ 446,128.52
17	MISO Tariff Revenue	\$ 44,194,550.66	
18	MAPP Transmission service charge (456.4)	\$ -	
19	MISO Tariff Revenue Schedule 24	\$ 604,134.61	
20	Load Control & Dispatch (456.6)	\$ 901,775.36	
21	Total Load Control & Dispatch, MISO & MAPP		\$ 45,700,460.63
22	Miscellaneous Services (452.0)		\$ 28,566.79
23	<b>Sub-Total Other Electric Revenues</b>		<b>\$ 53,209,920.93</b>
24	<b>Interest income from loan pools &amp; economic development</b>		
25	MN	\$ 3,644.80	
26	ND	\$ -	
27	SD	\$ -	
28	Total interest income		<b>\$ 3,644.80</b>
29	Gain on sale of emission allowances (a/c 411.8)		\$ 15.85
30	<b>Total Other Electric Revenues</b>		<b>\$ 53,213,581.58</b>

Otter Tail Power Company  
 Purchased Power  
 2017 Actual Year  
 (OTP Total)

	(A)	(B)	(C)	(D)	(E)	(F)
Line No.	Type of Power:	Total Purchased Power	Demand Charges	Energy Charges	Base Demand	Base Energy
1	Participation Power:					
2	Shared Customers & NSE	\$ 7,940,689	\$ 1,405,691	\$ 6,534,998	\$ 1,405,691	\$ 6,534,998
3						
4	All Other	\$ 56,866,529	\$ 3,009,097	\$ 53,857,432	\$ 3,009,097	\$ 53,857,432
5						
6	Total Purchased Power	\$ 64,807,218	\$ 4,414,788	\$ 60,392,430	\$ 4,414,788	\$ 60,392,430
7						
8						

Otter Tail Power Company  
Regulatory Commission Expense  
2017 Actual Year  
(OTP Total)

Line No.	(A)	(B)	(C)	(D)	(E)	(F)
		MN	ND	SD	FERC	Total
1						
2						
3	Filing Fee	\$ -	\$ -	\$ -	\$ -	\$ -
4						
7	Reg. Agency Assessment	\$ 1,255,173	\$ 169,759	\$ 60,346	\$ 496,922	\$ 1,982,200
8						
9	Rate Case	\$ 915,480	\$ -	\$ -		\$ 915,480
10						
15	Miscellaneous	\$ (537,591)	\$ 214,055	\$ 3,256	\$ 466,015	\$ 145,735
16						
17						
18	Total	\$ 1,633,062	\$ 383,814	\$ 63,602	\$ 962,937	\$ 3,043,415

Otter Tail Power Company  
Charitable Contributions  
2017 Actual Year  
(OTP Total)

(A)

(B)

Line No.			
	<b>Account 426.1/5371 Donations:</b>		
1	Annual Minnesota Contributions	\$	274,124
2	Allowable Portion of Minnesota Contributions (50%)	\$	137,062
3	Total Company	\$	454,034
4	(Contributions not allowed in North Dakota and South Dakota.)		

**Otter Tail Power Company  
Depreciation Expense-Production  
2017 Base Year  
(OTP Total)**

(A)

(B)

Line No.		Total
1	Production	\$ 28,466,843
2		
3	Plus: Hydro Licensing	\$ 41,847
4		
5	Total Production	<b>\$ 28,508,690</b>
6		
7	Less: Wind Production	\$ 11,090,471
8		
9	Total Production, Excluding Wind	<b>\$ 17,418,219</b>
10		
11	Base Demand 81.51%	\$ 14,197,590
12		
13	Peak Demand - Non Wind 18.49%	\$ 5,565,154
14	Peak Demand - Wind 21.14%	
15		
16	Base Energy - Wind 78.86%	\$ 8,745,945
17		
18		
19	<b>Total Production</b>	<b>\$ 28,508,690</b>

**Otter Tail Power Company**  
**Depreciation and Amortization Expense**  
**2017 Base Year**  
**(OTP Total)**

(A)

(B)

Line No.	Depreciation Expense 12 Mo Ended 12/31/2017	Total
1	Steam (Excluding Un Tr & Ortonville)	15,848,969
2	Hydro	515,180
3	I.C. & Other	1,012,222
4	Wind	11,090,471
5	<b>Total Production</b>	<b>28,466,843</b>
6		
7	Transmission	7,392,819
8	Distribution	11,275,012
9		
10	General (Excluding Transp 392,390.2 & WHSE, 390.3, 393, 394.1 & CAP A&G)	2,248,574
11	Gain on Wahpeton Office	(5,576)
12	Airplane	362,660
13	(Gain) or Loss on Vehicles	81,163
14	<b>Total General</b>	<b>2,686,821</b>
15		
16	<b>Subtotal</b>	<b>49,821,494</b>
17		
18	Intangible	
19	Computer Software	1,567,291
20	Hydro Licensing	41,847
21		<b>1,609,138</b>
22		
23	<b>Total Depreciation</b>	<b>51,430,632</b>



Recap of Big Stone Capitalized Costs  
All Jurisdictions  
2017 Actual Year  
(OTP Total)

(A)

(B)

Line	BU.CC.Acct.Sub.FERC1.FERC2						YTD Bal
1	10.1000.5220.4000.40600.0000						0.00
2							
3							
4	Amortization - Acquisition Adjustment (115) & Big Stone Deferred Charges (186)						
5	Jurisdictional Depreciation Information						
6							
7	Reserves (Ending)						
8	<b>Big Stone Acquisition Adjustment</b>	<b>Minnesota</b>	<b>North Dakota</b>	<b>South Dakota</b>	<b>FERC</b>		<b>Total</b>
9							
10	Steam	\$ 837,689	\$ 613,120	\$ 129,644	\$ 7,802	\$	1,588,255
11	Transmission	\$ 29,270	\$ 23,328	\$ 4,803	\$ 886	\$	58,287
12	Distribution	\$ 274	\$ 256	\$ 54	\$ 3	\$	586
13							
14	Total A/C 115	<u>\$ 867,233</u>	<u>\$ 636,703</u>	<u>\$ 134,501</u>	<u>\$ 8,691</u>	<u>\$</u>	<u>1,647,128</u>
15							
16	Big Stone Deferred Charges Reserve					\$	-
17							
18							
19	Amortization (FERC 4060)						
20							
21	Big Stone						
22	Production (BU 010)						
23	406.20 & .30	\$ -	\$ -	\$ -	\$ -	\$	-
24	406.11/41	\$ -	\$ -	\$ -	\$ -	\$	-
25	Total Production	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$</u>	<u>-</u>
26							
27	Transmission (BU 020)						
28	406.11/41	\$ -	\$ -	\$ -	\$ -	\$	-
29							
30							
31	Distribution (BU 030)	\$ -	\$ -	\$ -	\$ -	\$	-
32							
33	Total 406	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$</u>	<u>-</u>
34							
35	General Plant	<u>\$ -</u>				<u>\$</u>	<u>-</u>
36							

**RESERVED FOR FUTURE USE**

Otter Tail Power Company  
 Analysis of Investment Tax Credit  
 2017 Actual Year  
 (OTP Total)

(A) (B) (C) (D) (E) (F)

(Non Utility) - (Below the Line Expense)

Line No.		Account 411.4		Account 411.5		Account 255
		Debit	Credit	Debit	Credit	Net
1	Balance at 12/31/2016	\$ -	\$ -	\$ -	\$ -	\$ (309,965)
2						
3	2017 CURRENT YEAR ACTIVITY:					
4	Current Year ITC Recapture	\$ -	\$ -	\$ -	\$ -	
5	Current Year ITC Amortization	\$ -	\$ (163,740)	\$ -	\$ -	
6						
7	TOTAL 2017 ACTIVITY	\$ -	\$ (163,740)	\$ -	\$ -	\$ 163,740
8						
9						
10	Balance at December 31, 2017					\$ (146,225)

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**RESERVED FOR FUTURE USE**

Otter Tail Power  
Schedule M-1  
2017 Actual Year  
(OTP Total)

Line No.	(A) Item	(B) Federal	(C) MN	(D) ND
1	Net Income Per Books - OTP only	\$ 49,446,542	\$ 49,446,542	\$ 49,446,542
2	Income Tax - A/C (409.1) 5410.1001 - 1004	\$ 492,864	\$ 492,864	\$ 492,864
3	Income Tax - A/C (409.2) 5410.2001 - 2004	\$ 455,783	\$ 455,783	\$ 455,783
4	Income Tax - A/C (410.1 & 411.1) 5410.4101 & 5410.4111	\$ 16,658,361	\$ 16,658,361	\$ 16,658,361
5	Income Tax - A/C (410.2 & 411.2) 5410.4102 & 5410.4112	\$ 876,124	\$ 876,124	\$ 876,124
6	Income Tax - A/C (411.4) 5410.4114	\$ (1,470,564)	\$ (1,470,564)	\$ (1,470,564)
7	Income Tax - A/C (411.5) 5410.4115	\$ -	\$ -	\$ -
8	Net Income Before Tax (Consolidated)	\$ 66,459,110	\$ 66,459,110	\$ 66,459,110
9	Net Income Before Tax (OTP)	\$ 66,459,110	\$ 66,459,110	\$ 66,459,110
10	(Utility NIBT)	\$ -	<== proofcheck	\$ 66,459,110
11				
12	<b>Permanent:</b>			
13	AFUDC (Equity)	\$ (986,150)	\$ (986,150)	\$ (986,150)
14	Meal Allowances - 50% Disallowance	\$ 47,731	\$ 47,731	\$ 47,731
15	ESOP Deduction	\$ (1,557,021)	\$ (1,557,021)	\$ (1,557,021)
16	Penalties - Added back on Schedule M	\$ -	\$ -	\$ -
17	Lobbying Expense (Non-Deductible)	\$ 242,641	\$ 242,641	\$ 242,641
18	Restricted Stock Incentive - (Tax Deduction for Dividends)	\$ (6,552)	\$ (6,552)	\$ (6,552)
19	None	\$ -	\$ -	\$ -
20	Non-Qual. Retire Savings - COLI Non-deductible premiums	\$ (156,907)	\$ (156,907)	\$ (156,907)
21	Federally Exempt Interest	\$ -	N/A	N/A
22	Sec. 199 Production	\$ (750,037)	\$ -	\$ -
23	Medicare Part D Subsidy (Prior to 2013)	\$ -	N/A	\$ -
24	Federal Empowerment Zone Tax Credit (M-3 addition)	\$ 6,000	N/A	N/A
25	Dividend Rec'd Deduction	\$ -	\$ -	\$ -
26	Treasury Grant in lieu of PTC - Basis Adj	\$ -	\$ -	\$ -
27	Income from ACRS & MACRS Property	\$ 1,354,836	\$ 1,256,290	\$ 1,354,836
28				
29	<b>Property Related Temporary:</b>			
30	Capitalized A & G (Books expensed)	\$ -	\$ -	\$ -
31	Capitalized A & G Reversing	\$ -	\$ -	\$ -
32	Capitalized A & G - 481(a) Reversing	\$ -	\$ -	\$ -
33	ADR Repair Allowance	\$ -	\$ -	\$ -
34	ADR Repair Allowance - Reversing	\$ -	\$ -	\$ -
35	Sec. 174 R&D Deductions	\$ -	\$ -	\$ -
36	Sec. 174 R&D - Reversing	\$ -	\$ -	\$ -
37	Sec. 174 R&D Deductions BSP II Reversing	\$ -	\$ -	\$ -
38	Highway Reimbursements	\$ (242,094)	\$ (242,094)	\$ (242,094)
39	Highway Reimbursements - Reversing	\$ -	\$ -	\$ -
40	Removal Costs	\$ (3,006,569)	\$ (3,006,569)	\$ (3,006,569)
41	AFUDC (Debt) in CWIP	\$ -	\$ -	\$ -
42	AFUDC (Debt) in CWIP- Reversing	\$ -	\$ -	\$ -
43	Interest Capitalized on Construction (Taxable)	\$ 1,251,731	\$ 1,251,731	\$ 1,251,731
44	Interest Capitalized on Construction - Reversing	\$ -	\$ -	\$ -
45	CIAC Capitalized Reversing	\$ -	\$ -	\$ -
46	Capitalized Overheads Reversing	\$ -	\$ -	\$ -
47	Customer Rebates Capitalized - Originating	\$ 37,386	\$ 37,386	\$ 37,386
48	Customer Rebates Capitalized - Reversing	\$ -	\$ -	\$ -
49	AFUDC on Debt Originating	\$ (740,730)	\$ (740,730)	\$ (740,730)
50	AFUDC on Debt Reversing	\$ -	\$ -	\$ -
51	Tax Depreciation	\$ (87,368,793)	\$ (87,478,132)	\$ (87,382,698)
52	Book Depreciation	\$ 52,930,225	\$ 52,930,225	\$ 52,930,225
53	Repairs Deduction - Bases Adjustments - Originating	\$ -	\$ -	\$ -
54	Sec 481(a) Cap to Repair Basis Adjustment (PY)	\$ -	\$ -	\$ -

Line No.	(A) Item	(B) Federal	(C) MN	(D) ND
55				
56	<b>Other:</b>			
57	Mark to Market Contra Loss Realized	\$ -	\$ -	\$ -
58	Mark to Market Contra Gain Realized	\$ -	\$ -	\$ -
59	Mark to Market Derivative Non-operating Income	\$ -	\$ -	\$ -
60	Mark to Market Derivative Non-operating Expense	\$ -	\$ -	\$ -
61	Accrued Vacation Pay	\$ 4,213,614	\$ 4,213,614	\$ 4,213,614
62	Accrued Vacation Pay - Reversing	\$ (4,239,624)	\$ (4,239,624)	\$ (4,239,624)
63	Amortization of Loss on Reacquired Debt (Pre-HoldCo)Reversing	\$ 325,098	\$ 325,098	\$ 325,098
64	Amortization of Loss on Reacquired Debt (Pre-HoldCo)Originating	\$ -	\$ -	\$ -
65	Restricted Stock Incentive - Book expense	\$ 175,147	\$ 175,147	\$ 175,147
66	Restricted Stock Incentive - (Tax Deduction for Employee Gain)	\$ (324,916)	\$ (324,916)	\$ (324,916)
67	Pensions Contributions (FAS 87 & 88)	\$ (20,000,000)	\$ (20,000,000)	\$ (20,000,000)
68	Pensions Provision (FAS 87 & 88)	\$ 5,736,168	\$ 5,736,168	\$ 5,736,168
69	Conservation Improvement Program - MN & SD - Net (BTL)	\$ (2,752,813)	\$ (2,752,813)	\$ (2,752,813)
70	Supplemental Pension Reserve Provision	\$ 1,438,129	\$ 1,438,129	\$ 1,438,129
71	Supplemental Pension Reserve Charges	\$ (1,175,712)	\$ (1,175,712)	\$ (1,175,712)
72	Post Retirement Benefit Provision (FAS 106)	\$ 5,273,460	\$ 5,273,460	\$ 5,273,460
73	Post Retirement Benefit Charges (FAS 106)	\$ (3,588,211)	\$ (3,588,211)	\$ (3,588,211)
74	Post Employment Benefits Provision (FAS 112)	\$ 142,974	\$ 142,974	\$ 142,974
75	Post Employment Benefits Charges (FAS 112)	\$ (362,696)	\$ (362,696)	\$ (362,696)
76	Amortization of Asbestos Removal	\$ -	\$ -	\$ -
77	Amort - Acq Costs on Big Stone Plant	\$ -	\$ -	\$ -
78	Wind Rider Revenue (Billed in CIS)	\$ 9,191,994	\$ 9,191,994	\$ 9,191,994
79	Wind Rider Revenue (Total Revenue Booked)	\$ (7,389,492)	\$ (7,389,492)	\$ (7,389,492)
80	Transmission Rider Revenue (Billed in CIS)	\$ 12,144,029	\$ 12,144,029	\$ 12,144,029
81	Transmission Rider Recovery (Total Revenue Booked)	\$ (13,689,302)	\$ (13,689,302)	\$ (13,689,302)
82	Environmental Rider Revenue (Billed in CIS)	\$ 21,665,926	\$ 21,665,926	\$ 21,665,926
83	Environmental Rider Revenue (Total Revenue Booked)	\$ (20,275,130)	\$ (20,275,130)	\$ (20,275,130)
84	SPP Rider Cost Tracker - Originating	\$ -	\$ -	\$ -
85	SPP Rider Cost Tracker - Reversing	\$ 609,468	\$ 609,468	\$ 609,468
86	EITE Revenue - Originating	\$ -	\$ -	\$ -
87	EITE Revenue - Reversing	\$ (75,291)	\$ (75,291)	\$ (75,291)
88	Big Stone II Cost Recovery (Billed in CIS)	\$ -	\$ -	\$ -
89	Big Stone II Cost Recovery (Total Revenue Booked)	\$ -	\$ -	\$ -
90	BSP II Deferred Costs - Originating	\$ -	\$ -	\$ -
91	BSP II Deferred Costs - Reversing	\$ 998,552	\$ 998,552	\$ 998,552
92	Big Stone II Discount - Originating	\$ -	\$ -	\$ -
93	Big Stone II Discount - Reversing	\$ (118,092)	\$ (118,092)	\$ (118,092)
94	MN Rate Case Deferred Expenses (2008)	\$ -	\$ -	\$ -
95	ND rate case deferred expense (2017)	\$ (309,293)	\$ (309,293)	\$ (309,293)
96	SD rate case deferred expense (2009)-Reversing	\$ -	\$ -	\$ -
97	SD rate case deferred expense (2010)-Originating	\$ -	\$ -	\$ -
98	SD rate case deferred expense (2010)-Reversing	\$ -	\$ -	\$ -
99	MN rate case deferred expense (2010) - Reversing	\$ 203,815	\$ 203,815	\$ 203,815
100	MN rate case deferred expense (2010) - Originating	\$ (100,910)	\$ (100,910)	\$ (100,910)
101	Charitable Contributions - Originating	\$ -	\$ -	\$ -
102	Charitable Contributions - Reversing	\$ -	\$ -	\$ -
103	Property Taxes	\$ -	\$ -	\$ -
104	Bad Debts Provision	\$ 1,575,570	\$ 1,575,570	\$ 1,575,570
105	Bad Debts Charges	\$ (1,301,140)	\$ (1,301,140)	\$ (1,301,140)
106	Loan Pool Provision	\$ -	\$ -	\$ -
107	Loan Pool Charges	\$ 2	\$ 2	\$ 2
108	Injuries & Damages Provision	\$ -	\$ -	\$ -
109	Injury & Damages Charges	\$ -	\$ -	\$ -
110	Property Repairs (Storm Damages) Provision	\$ -	\$ -	\$ -
111	Property Repairs (Storm Damages) Charges	\$ -	\$ -	\$ -
112	Workmen's Comp Provision	\$ 296,263	\$ 296,263	\$ 296,263
113	Workmen's Comp Charges	\$ (281,048)	\$ (281,048)	\$ (281,048)
114	Deferred Settlement (book expense)	\$ -	\$ -	\$ -
115	Mapleton Industrial Park - Taxable Loss on Sale	\$ -	\$ -	\$ -
116	Unicap Adjustment - Reversing	\$ (91,787)	\$ (91,787)	\$ (91,787)
117	Unicap Adjustment - Originating	\$ 93,043	\$ 93,043	\$ 93,043
118	ND Schedule 16 and 17 deferral - Originating	\$ -	\$ -	\$ -
119	ND Schedule 16 and 17 deferral - Reversing	\$ -	\$ -	\$ -
120	Non-Qual. Retire Savings - Employee Contribs (book expense)	\$ 244,120	\$ 244,120	\$ 244,120
121	Non-Qual. Retire Savings - Distributions (tax deduction)	\$ (48,384)	\$ (48,384)	\$ (48,384)
122	Non-Qual. Retire Savings - COLI - 2009 Reversal	\$ -	\$ -	\$ -
123	FIN 48 Interest - Tax Repairs UTP - Originating	\$ -	\$ -	\$ -
124	FIN 48 Interest - Tax Repairs UTP - Reversing	\$ -	\$ -	\$ -
125	Retirements Method Change (CY & 481(a)) - Originating	\$ -	\$ -	\$ -
126	Retirements Method Change (CY & 481(a)) - Reversing	\$ -	\$ -	\$ -
127	Prepaid Expenses - Originating	\$ (1,276,704)	\$ (1,276,704)	\$ (1,276,704)
128	Prepaid Expenses - Reversing	\$ 916,587	\$ 916,587	\$ 916,587
129	Bonus Incentive Provision	\$ 2,482,857	\$ 2,482,857	\$ 2,482,857
130	Bonus Incentive Charges	\$ (1,909,893)	\$ (1,909,893)	\$ (1,909,893)

Line No.	(A) Item	(B) Federal	(C) MN	(D) ND
131	Total Minnesota Current Tax		\$ -	\$ -
132	Total North dakota Current Tax		\$ -	\$ -
133	Federal Deduction - State Tax Accrual - MN	\$ (840,207)	\$ -	\$ -
134	Federal Deduction - State Tax Accrual - ND	\$ (282,889)	\$ -	\$ -
135	Federal Deduction - State Taxes Paid (Cash) - MN		\$ -	\$ -
136	Federal Deduction - State Taxes Paid (Cash) - ND		\$ -	\$ -
137	State income tax deduction - ND (backs out ND state deduction if NOL)	\$ 282,889		
138	Taxable Income Before Deduction for State Taxes	\$ 15,090,979	\$ 16,467,337	\$ 16,661,317
139	Less: MN Estimated & Extension Tax Paid for Current Year	\$ -	N/A	N/A
140	ND Estimated & Extension Tax Paid for Current Year	\$ -	N/A	N/A
141	Add'l State Taxes Paid/(Recv'd) for Prior Years	\$ -	N/A	N/A
142	Taxable Income	\$ 15,090,979	\$ 16,467,337	\$ 16,661,317
143	Apportionment Factors	\$ 1	\$ 1	\$ 0
144	Apportioned Income	\$ 15,090,979	\$ 8,430,355	\$ 6,216,337
145	ND State Tax Formula Base Adj (-\$50,000 per statute-2010)			\$ (50,000)
146		\$ 15,090,979	\$ 8,430,355	\$ 6,166,337
147	Tax Rate	\$ 0	\$ 0	\$ 0
148	Income Tax Liability Before Tax Credits	\$ 5,281,842	\$ 826,175	\$ 265,769
149	Less:			
150	Federal and North Dakota Wind Energy Tax Credits	\$ -	N/A	\$ -
151	Research & Development Tax Credit (OTP only)	\$ -	-	N/A
152	Federal Empowerment Zone Tax Credit	\$ (6,000)		
153	MN Minimum Fee (\$9,340 per statute)		\$ 9,770	
154	ND State Tax Formula Base (\$1,302.50 per statute)			\$ 1,240
155	Other Credits - Education Donations	\$ -	\$ -	\$ -
156	Otter Tail Power Tax Liability (Separate Return)	\$ 5,275,842	\$ 835,945	\$ 267,009
157	Adjustment to reflect zero tax liability due to NOL's	\$ -	\$ -	\$ -
158	Total Current Tax Liability	\$ 5,275,842	\$ 835,945	\$ 267,009
159				
160	Grand Total Tax Liability (OTP only)		<u>\$ 6,378,796</u>	
161			(A) tie to below	
162				
163				
164				
165				
166				
167	Tax on Operating Income	\$ 5,151,357	\$ 780,365	\$ 248,700
168	<b>Tax on Non-Operating Income</b>	\$ 124,486	\$ 55,579	\$ 18,309
169	Total Current Tax Liability (OTP only)	\$ 5,275,842	\$ 835,945	\$ 267,009
170				
171	<b>Grand Total Current Tax Liability (OTC)</b>		<u>\$ 6,378,796</u>	
172			(A) tie to above	

Operating & Non-Operating Breakdown			
\$ 5,151,357	\$ 780,365	\$ 248,700	
\$ 124,486	\$ 55,579	\$ 18,309	
\$ 5,275,842	\$ 835,945	\$ 267,009	

**B-13**

**RESERVED FOR FUTURE USE**



Otter Tail Power Company  
 Advertising Expense  
 2017 Actual Year  
 (OTP Total)

(A)

(B)

Line No.	Adjustment to remove advertising expense:	
1	Account 913 Advertising expenses	\$ 1,305
2	(Sales Expense)	
3		
4		
5	Account 930.1 General advertising expenses	\$ 369,628
6	(Administrative & General Expense)	
7		
8	Total	\$ 370,933
9		
10		

**B-15**

**RESERVED FOR FUTURE USE**

**Otter Tail Power Company**  
**Adjustment to Cap Management Performance Incentives and Corporate Bonuses at 25% of Individual's Base Pay**  
**2017 Actual Year**  
**(OTP Total)**

(A) (B) (D) (E) (F) (G)

Line No.	Description from JCOSS Input Summary	Labor Ratios	Management Incentives	Corporate Bonuses	Total Adjustment
	<b>Administrative &amp; General Expenses</b>				
	<b>Salaries, Supplies, Pensions &amp; Benefits</b>				
1	Production	35.63%	(28,141)	(287,929)	(316,070)
2	Transmission	14.81%	(11,698)	(119,695)	(131,394)
3	Distribution	27.56%	(21,765)	(222,698)	(244,464)
4	Customer Accounts	18.44%	(14,563)	(149,001)	(163,564)
5	Customer Service & Info	3.56%	(2,814)	(28,788)	(31,601)
6		<u>100.00%</u>	(78,981)	(808,112)	<u>(887,093)</u>

**B-17**

**RESERVED FOR FUTURE USE**

Otter Tail Power Company  
BSPII Amortization & Rate Base Adj  
2017 Actual Year  
(OTP Total)

		(A)	(B)	(C)	(D)
Jurisdiction BSP II Amortization					
Line No.		(1) MN	(1) ND	(1) SD	All Jurisdictions Monthly Amortization
1	January 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
2	February 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
3	March 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
4	April 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
5	May 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
6	June 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
7	July 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
8	August 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
9	September 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
10	October 2017	\$ 15,080	\$ -	\$ 8,361	\$ 23,441
11	November 2017	\$ -	\$ -	\$ 8,361	\$ 8,361
12	December 2017	\$ -	\$ -	\$ 8,361	\$ 8,361
13	<b>Total</b>	<b>\$ 150,802</b>	<b>\$ -</b>	<b>\$ 100,332</b>	<b>\$ 251,134</b>
14					
15	<b>Base Demand (4)</b>	<b>81.51%</b>	\$ 122,918	\$ -	\$ 81,781
16	<b>Peak Demand (4)</b>	<b>18.49%</b>	\$ 27,883	\$ -	\$ 18,551
17					
18	<b>Base Demand Allocation % E1 (5)</b>	<b>55.218618%</b>	<b>35.376700%</b>	<b>9.324967%</b>	
19	<b>Peak Demand Allocation % D1 (5)</b>	<b>50.277604%</b>	<b>40.378828%</b>	<b>9.219241%</b>	
20					
21	<b>Base Demand - Total Company (6)</b>	<b>\$ 222,603</b>	<b>\$ -</b>	<b>\$ 877,007</b>	
22	<b>Peak Demand - Total Company (6)</b>	<b>\$ 55,459</b>	<b>\$ -</b>	<b>\$ 201,225</b>	
23					
Unamortized Rate Base Adj - SOUTH DAKOTA ONLY					
		SD (3)		Base Demand (4)	Peak Demand (4)
24	December 2016	\$ 501,662			
25	January 2017	\$ 501,662			
26	February 2017	\$ 501,662			
27	March 2017	\$ 501,662			
28	April 2017	\$ 501,662			
29	May 2017	\$ 501,662			
30	June 2017	\$ 501,662			
31	July 2017	\$ 501,662			
32	August 2017	\$ 501,662			
33	September 2017	\$ 501,662			
34	October 2017	\$ 501,662			
35	November 2017	\$ 501,662			
36	December 2017	\$ 501,662			
37	<b>Total</b>	<b>\$ 6,521,606</b>		<b>\$ -</b>	<b>\$ -</b>
38	<b>Average</b>	<b>\$ 501,662</b>		<b>\$ 408,905</b>	<b>\$ 92,757</b>
39					
40	<b>Allocation Factor</b>			<b>E1</b>	<b>D1</b>
41					
42	<b>Allocation %</b>			9.324967%	9.219241%
43					
44	<b>Total Company Gross-up for Input Summary</b>			<b>\$ 4,385,053</b>	<b>\$ 1,006,127</b>

**B-19**

**RESERVED FOR FUTURE USE**



<b>Federal Production Tax Credits Generated 2017 Actual Year (OTP Total)</b>	
<b>Langdon Wind Farm</b>	
	\$ (3,591,183)
<b>Ashtabula Wind Farm</b>	
	\$ (3,935,633)
<b>Ashtabula and Landgon Combined</b>	
	\$ (7,526,816)



<b>ND Investment Tax Credits</b>			
<b>2017 Actual Year</b>			
<b>(OTP Total)</b>			
	<b>Beginning Balance</b>	<b>Ending Balance</b>	<b>Yearly</b>
	<b>01/01/2017</b>	<b>12/31/2017</b>	<b>Amortization</b>
Landgon	\$ (367,106)	\$ (344,042)	\$ 23,064
Ashtabula	\$ 11,883,694	\$ 11,177,732	\$ (705,960)
Luverne	\$ 11,022,754	\$ 10,398,824	\$ (623,928)
<b>Total</b>	<b>\$ 22,539,342</b>	<b>\$ 21,232,514</b>	<b>\$ (1,306,824)</b>
			<u>\$ (1,306,824)</u>