



## SOUTH DAKOTA AUCTIONEER/BROKER SURVEY

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| <p>1. <b>Bob Hansen Auction</b><br/>           Jarauld County<br/>           Marshall Hansen<br/>           25150 US Highway 81<br/>           Salem, SD 57058<br/>           (605) 425-2608<br/>           www.hansenauction.com</p>                               | <ul style="list-style-type: none"> <li>• In areas of low population and development turbines are a big plus.</li> <li>• Closer to homes, turbines can be negative to neighbors and might keep a buyer away but did not have insight on actual sales.</li> <li>• Land is surprisingly strong.</li> <li>• Insecticides pose a larger impact on gamebirds and wildlife than turbines.</li> </ul>   |
| <p>2. <b>Burlage-Peterson Auctions</b><br/>           Deuel &amp; Clark County<br/>           Lenny Burlage<br/>           317 4<sup>th</sup> Street<br/>           Brookings, SD 57006<br/>           (605) 692-7102<br/>           www.burlagepeterson.com</p>    | <ul style="list-style-type: none"> <li>• Turbines do not hurt values, if anything they help property values.</li> <li>• Turbines can affect each individual differently.</li> <li>• Crocker Wind Farm will help the economy.</li> <li>• Turbines do not pose an effect on hunting.</li> </ul>   |
| <p>3. <b>Advantage Land Company</b><br/>           Hyde, McPherson, &amp; Hand County<br/>           Jackson Hegerfeld<br/>           510 Main Avenue<br/>           Brookings, SD 57006<br/>           (605) 692-2525<br/>           www.advantagelandco.com</p>   | <ul style="list-style-type: none"> <li>• In his opinion, people with turbine leases on their land regret having turbines nearby because of the jet-like noise.</li> <li>• Does not see any difference in land values.</li> <li>• Land sales are strong because there are limited properties on the market.</li> <li>• Farmettes and smaller residential properties are not in demand in the current market.</li> <li>• Property owned by hunters only effect marginal areas of the state.</li> </ul>                                |
| <p>4. <b>Thorpe Realty &amp; Auction</b><br/>           Day &amp; McPherson County<br/>           Jim Thorpe<br/>           1002 South Lawson Street<br/>           Aberdeen, SD 57401<br/>           (605) 225-7775<br/>           www.thorperealtyauction.com</p> | <ul style="list-style-type: none"> <li>• Turbine leases are a big plus to landowner, and the people like having the towers on their land.</li> <li>• Has not seen any sales involving turbines yet.</li> <li>• Has seen concern from some farmers about the effect the turbines have on livestock.</li> <li>• Aging owners are needing to sell their residential property, but there has been movement from larger cities to buy these properties.</li> <li>• Has family land in McPherson County with a turbine nearby.</li> </ul> |